# Project Design Phase Problem – Solution Fit Template

Date	29 June 2025
Team ID	LTVIP2025TMID49617
Project Name	Visualizing Housing Market Trends An Analysis
	of Sale Prices and Features using Tableau
Maximum Marks	2 Marks

#### **Problem Statement:**

The real estate market faces challenges in understanding key trends, such as the impact of renovations, house age distribution, and feature-specific sales performance. Stakeholders often struggle with data scattered across multiple sources and lack actionable insights.

#### Solution:

A comprehensive data analytics solution using Tableau that enables:

- Centralized dashboards for visualizing sales trends, renovation impacts, and feature correlations.
- Real-time interactivity for filtering data by property type, age, and other parameters.
- Shareable, intuitive visualizations to assist stakeholders in making informed decisions.

#### **Purpose:**

1. Solve Complex Problems:

Help real estate professionals and market analysts interpret data trends and correlations effectively.

2. Succeed Faster:

Enable rapid adoption through an intuitive and easy-to-use platform.

3. Sharpen Communication:

Offer clear, interactive dashboards that present data insights in a visually compelling format.

4. Increase Touch-Points:

Provide stakeholders with regular updates through dynamic dashboards, fostering trust and improving decision-making.

5. Understand Existing Situations:

Analyze historical data to identify areas of improvement and forecast future trends.

#### Template:

# **PROBLEM - SOLUTION FIT**



## **PROBLEM**

Challenges in understanding real estate trends, like renovation impacts'and house age distribution

**PROBLEM** 

# **PURPOSE**

- Solve complex problems
- Succeed faster
- Sharpen communication
- · Increase touch-points
- Understand existing situations



COLLECT

**DATA** 



CLEAN

DATA





**VISUALIZE INSIGHTS** 



## SOLUTION

A data analytics solution using Tableuo

- Centralized dashboards
- Real-time interactivity
- Sharable visualizations