

Proposal Evaluation

A proposal evaluation is used to have a proper evaluation matrix in place to accurately and objectively judge each proposal received. Several factors are considered so that each proposal gets a fair and reasonable evaluation. Several members of the project management team are involved including the project manager and some of the key stakeholders to help complete this evaluation. This team has 30 days to review all of the RFP responses, pick one, and send out the decision to all those that sent in an RFP response. Below is the scoring system that was used to compare and contrast each of the RFP responses. At the end of all the scoring, the vendor with the best score will be taken.

Longhorn Bank has the scoring system for the different criteria based on the RFP response:

Criteria

0	Unacceptable
1	Poor
2	Mediocre
3	Great
4	Perfect

After the criteria table has been created, then the priority table must be created to be able to assign scores based on the RFP response and importance.

Priority

High (3)	Zero tolerance
Medium (2)	Minimum tolerance
Low (1)	Reasonable tolerance

The different aspects that will be evaluated and scored by the team are below:

- Cost
- Vendors past history
- Hardware and Software
- Infrastructure as a Service (IaaS)
 - 24/7 Access to servers
 - Patch management
 - Located in United States

- Platform as a Service (PaaS)
 - Content Delivery Network(CDN) capabilities to provide load balanced delivery of content over web
 - Database backup and restore
 - Domain Name Server Management for web applications
- Disaster Recovery as aService (DRaaS)
- Dev/Test Environment as a Service (DevOps)
- Alert and Monitoring Systems
- Virtual Desktops as a Service (VDaaS)
- Security
- Data Management

Priority Table

Cost	3
Vendors past history	3
Implementation Time	3
Hardware and Software	2
IaaS	2
PaaS	2
DRaaS	2
DevOps	2
Alert and Monitoring Systems	3
VDaaS	2
Security	3
Data Management	3

Scoring Table

	Vendor A	Vendor B	Vendor C
Cost	6	9	12
Vendors past history	9	12	9
Implementation Time	12	6	6
Hardware and Software	8	6	8
IaaS	6	8	4
PaaS	6	8	8
DRaaS	6	4	6
DevOps	4	8	8
Alert and Monitoring Systems	9	6	12
VDaaS	6	6	6
Security	9	3	12
Data Management	9	6	9
Total	90	82	100

The scoring table is calculated by multiplying the priority and evaluation criteria.

Based on the scoring above, Vendor C best matches all of our criteria based on priority and should be selected.