

# ETC3550 Applied forecasting for business and economics

Ch6. Regression models OTexts.org/fpp3/

## **Outline**

- 1 The linear model with time series
- 2 Some useful predictors for linear models
- 3 Selecting predictors and forecast evaluation
- 4 Forecasting with regression
- 5 Matrix formulation
- 6 Correlation, causation and forecasting

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# Multiple regression and forecasting

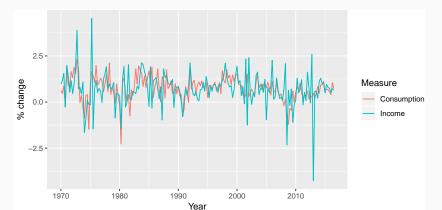
$$y_t = \beta_0 + \beta_1 x_{1,t} + \beta_2 x_{2,t} + \cdots + \beta_k x_{k,t} + \varepsilon_t.$$

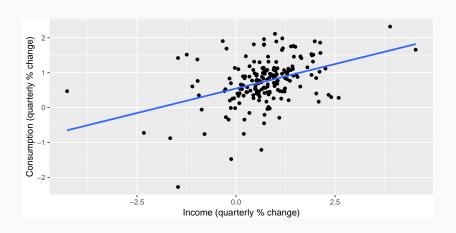
- $y_t$  is the variable we want to predict: the "response" variable
- Each  $x_{j,t}$  is numerical and is called a "predictor". They are usually assumed to be known for all past and future times.
- The coefficients  $\beta_1, \ldots, \beta_k$  measure the effect of each predictor after taking account of the effect of all other predictors in the model.

That is, the coefficients measure the marginal effects.

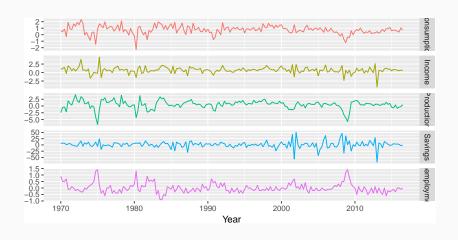
 $\mathbf{\varepsilon}_t$  is a white noise error term

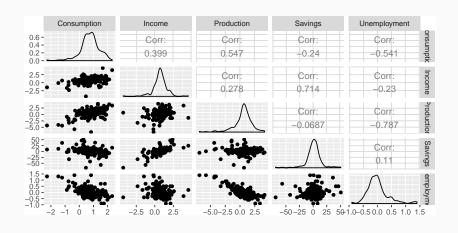
```
us_change %>%
  gather("Measure", "Change", Consumption, Income) %>%
  autoplot(Change) +
  ylab("% change") + xlab("Year")
```





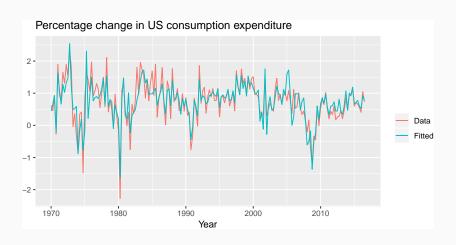
```
fit_cons <- us_change %>%
 model(lm = TSLM(Consumption ~ Income))
report(fit cons)
## Series: Consumption
## Model: TSLM
##
## Residuals:
## Min 1Q Median 3Q
                                    Max
## -2.4084 -0.3182 0.0256 0.2998 1.4516
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.5451 0.0557 9.79 < 2e-16 ***
## Income 0.2806 0.0474 5.91 1.6e-08 ***
## ---
## Signif. codes:
## 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.603 on 185 degrees of freedom
## Multiple R-squared: 0.159, Adjusted R-squared: 0.154
```

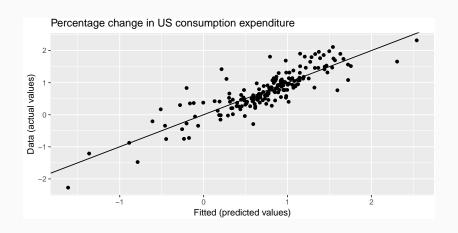




```
fit_consMR <- us_change %>%
   model(lm = TSLM(Consumption ~ Income + Production + Unemployment + Savings))
report(fit_consMR)
```

```
## Series: Consumption
## Model: TSLM
##
## Residuals:
##
      Min
              10 Median 30
                                   Max
  -0.8830 -0.1764 -0.0368 0.1525 1.2055
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.26729 0.03721 7.18 1.7e-11 ***
## Income
         0.71448 0.04219 16.93 < 2e-16 ***
## Production 0.04589 0.02588 1.77 0.078 .
## Unemployment -0.20477 0.10550 -1.94 0.054 .
## Savings -0.04527 0.00278 -16.29 < 2e-16 ***
## ---
## Signif. codes:
## 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.329 on 182 degrees of freedom
## Multiple R-squared: 0.754, Adjusted R-squared: 0.749
## F-statistic: 139 on 4 and 182 DF, p-value: <2e-16
```





```
augment(fit_consMR) %>%
   gg_tsdisplay(.resid, plot_type="hist")
  1.0 -
                                1990
                                              2000
       1970
                                    Time
                                      40 -
  0.1 -
                                      30 -
                                    count
                                      20 -
 -0.1
                                      10-
 -0.2 -
                                        -1.0
                                               -0.5
                                                            0.5
                 lag [1Q]
                                                      .resid
```

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## **Trend**

#### Linear trend

$$x_t = t$$

- t = 1, 2, ..., T
- Strong assumption that trend will continue.

# **Dummy variables**

If a categorical variable takes only two values (e.g., 'Yes' or 'No'), then an equivalent numerical variable can be constructed taking value 1 if yes and 0 if no. This is called a dummy variable.

Α	В
Yes	1
Yes	1
No	0
Yes	1
No	0
No	0
Yes	1
Yes	1
No	0
Yes	1
No	0
	Yes Yes No Yes No No Yes Yes Yes Yos No

## **Dummy variables**

If there are more than two categories, then the variable can be coded using several dummy variables (one fewer than the total number of categories).

		Α	В	С	D	Е
,	1	Monday	1	0	0	0
	2	Tuesday	0	1	0	0
	3	Wednesday	0	0	1	0
	4	Thursday	0	0	0	1
	5	Friday	0	0	0	0
	6	Monday	1	0	0	0
	7	Tuesday	0	1	0	0
	8	Wednesday	0	0	1	0
	9	Thursday	0	0	0	1
	10	Friday	0	0	0	0
	11	Monday	1	0	0	0
	12	Tuesday	0	1	0	0
	13	Wednesday	0	0	1	0
	14	Thursday	0	0	0	1
	15	Friday	0	0	0	0

# Beware of the dummy variable trap!

- Using one dummy for each category gives too many dummy variables!
- The regression will then be singular and inestimable.
- Either omit the constant, or omit the dummy for one category.
- The coefficients of the dummies are relative to the omitted category.

## **Uses of dummy variables**

#### **Seasonal dummies**

- For quarterly data: use 3 dummies
- For monthly data: use 11 dummies
- For daily data: use 6 dummies
- What to do with weekly data?

## **Uses of dummy variables**

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- What to do with weekly data?

#### **Outliers**

If there is an outlier, you can use a dummy variable to remove its effect.

## **Uses of dummy variables**

#### **Seasonal dummies**

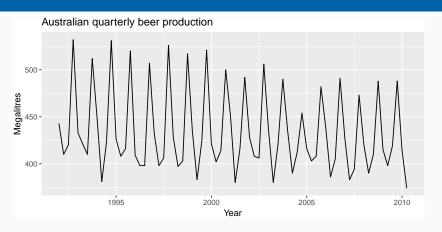
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- For monthly data: use 11 dummies
- For daily data: use 6 dummies
- What to do with weekly data?

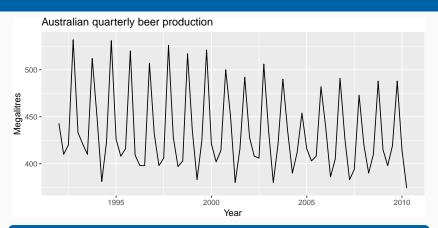
#### **Outliers**

■ If there is an outlier, you can use a dummy variable to remove its effect.

#### **Public holidays**

For daily data: if it is a public holiday, dummy=1, otherwise dummy=0.





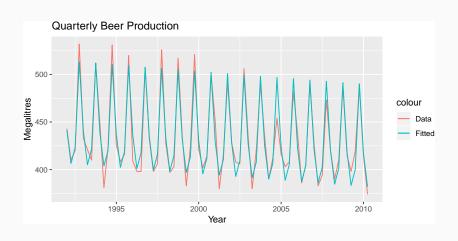
## **Regression model**

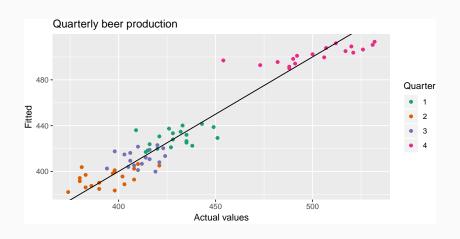
$$y_t = \beta_0 + \beta_1 t + \beta_2 d_{2,t} + \beta_3 d_{3,t} + \beta_4 d_{4,t} + \varepsilon_t$$

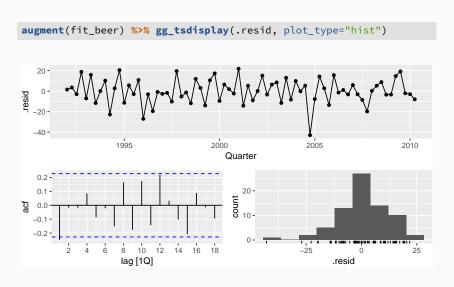
 $d_{i,t} = 1$  if t is quarter i and 0 otherwise.

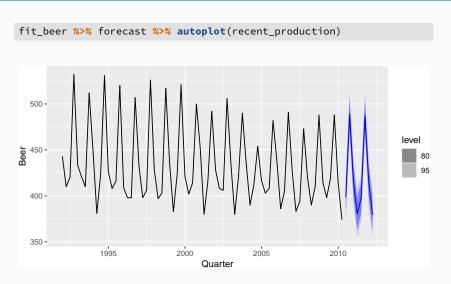
```
fit_beer <- recent_production %>% model(TSLM(Beer ~ trend() + season()))
report(fit_beer)
```

```
## Series: Beer
## Model: TSLM
##
## Residuals:
##
    Min 10 Median 30
                            Max
## -42.90 -7.60 -0.46 7.99 21.79
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 441.8004
                      3.7335 118.33 < 2e-16 ***
## trend() -0.3403 0.0666 -5.11 2.7e-06 ***
## season()year2 -34.6597 3.9683 -8.73 9.1e-13 ***
## season()year4 72.7964 4.0230 18.09 < 2e-16 ***
## ---
## Signif. codes:
## 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 12.2 on 69 degrees of freedom
## Multiple R-squared: 0.924. Adjusted R-squared: 0.92
## F-statistic: 211 on 4 and 69 DF, p-value: <2e-16
```









## **Fourier series**

Periodic seasonality can be handled using pairs of Fourier terms:

$$s_k(t) = \sin\left(\frac{2\pi kt}{m}\right) \qquad c_k(t) = \cos\left(\frac{2\pi kt}{m}\right)$$
$$y_t = a + bt + \sum_{k=1}^{K} \left[\alpha_k s_k(t) + \beta_k c_k(t)\right] + \varepsilon_t$$

- Every periodic function can be approximated by sums of sin and cos terms for large enough K.
- Choose *K* by minimizing AICc.
- Called "harmonic regression"

## Harmonic regression: beer production

```
fourier_beer <- recent_production %>% model(TSLM(Beer ~ trend() + fourier(K=2)))
report(fourier_beer)
## Series: Beer
## Model: TSLM
##
## Residuals:
    Min 10 Median 30
##
                            Max
## -42.90 -7.60 -0.46 7.99 21.79
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  446.8792
                             2.8732 155.53 < 2e-16 ***
## trend()
                 ## fourier(K = 2)C1 4 8.9108 2.0112 4.43 3.4e-05 ***
## fourier(K = 2)S1_4 -53.7281 2.0112 -26.71 < 2e-16 ***
## ---
## Signif. codes:
## 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 12.2 on 69 degrees of freedom
## Multiple R-squared: 0.924, Adjusted R-squared: 0.92
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```

## **Intervention variables**

## **Spikes**

Equivalent to a dummy variable for handling an outlier.

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Variable takes value 0 before the intervention and 1 afterwards.

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Variable takes value 0 before the intervention and 1 afterwards.

## Change of slope

■ Variables take values 0 before the intervention and values  $\{1, 2, 3, ...\}$  afterwards.

# **Holidays**

### For monthly data

- Christmas: always in December so part of monthly seasonal effect
- Easter: use a dummy variable  $v_t = 1$  if any part of Easter is in that month,  $v_t = 0$  otherwise.
- Ramadan and Chinese new year similar.

# **Trading days**

With monthly data, if the observations vary depending on how many different types of days in the month, then trading day predictors can be useful.

```
z<sub>1</sub> = # Mondays in month;
z<sub>2</sub> = # Tuesdays in month;
:
z<sub>7</sub> = # Sundays in month.
```

## **Distributed lags**

Lagged values of a predictor.

Example: x is advertising which has a delayed effect

```
    x<sub>1</sub> = advertising for previous month;
    x<sub>2</sub> = advertising for two months previously;
    :
    x<sub>m</sub> = advertising for m months previously.
```

#### **Nonlinear trend**

#### Piecewise linear trend with bend at au

$$x_{1,t} = t$$

$$x_{2,t} = \begin{cases} 0 & t < \tau \\ (t - \tau) & t \ge \tau \end{cases}$$

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#### Quadratic or higher order trend

$$x_{1,t} = t, \quad x_{2,t} = t^2, \quad \dots$$

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#### Piecewise linear trend with bend at au

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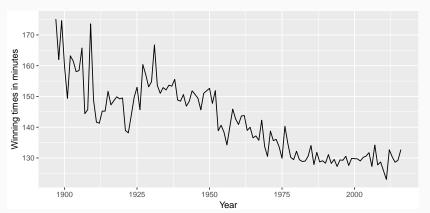
$$x_{2,t} = \begin{cases} 0 & t < \tau \\ (t - \tau) & t \ge \tau \end{cases}$$

#### Quadratic or higher order trend

$$x_{1,t} = t, \quad x_{2,t} = t^2, \quad \dots$$

**NOT RECOMMENDED!** 

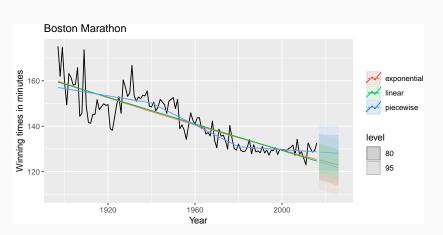
```
marathon <- read_csv("data/marathon.csv") %>%
   as_tsibble(index = Year)
marathon %>% autoplot(Minutes) +
   xlab("Year") + ylab("Winning times in minutes")
```

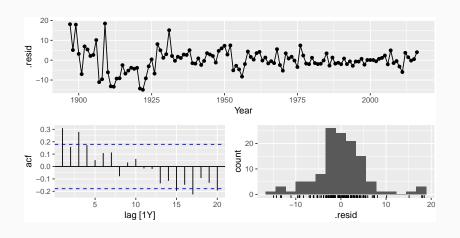


```
fit_trends <- marathon %>%
model(
    # Linear trend
    linear = TSLM(Minutes ~ trend()),
    # Exponential trend
    exponential = TSLM(log(Minutes) ~ trend()),
    # Piecewise linear trend
    piecewise = TSLM(Minutes ~ trend(knots = c(1940, 1980)))
)
```

```
## # A mable: 1 x 3
## linear exponential piecewise
## <model> <model> <model>
## 1 <TSLM> <TSLM> <TSLM>
```







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Computer output for regression will always give the  $R^2$  value. This is a useful summary of the model.

- It is equal to the square of the correlation between y and  $\hat{y}$ .
- It is often called the "coefficient of determination".
- It can also be calculated as follows:

$$R^{2} = \frac{\sum (\hat{y}_{t} - \bar{y})^{2}}{\sum (y_{t} - \bar{y})^{2}}$$

It is the proportion of variance accounted for (explained) by the predictors.

#### However ...

- $\blacksquare$   $R^2$  does not allow for "degrees of freedom".
- Adding *any* variable tends to increase the value of  $R^2$ , even if that variable is irrelevant.

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To overcome this problem, we can use adjusted  $R^2$ :

$$\bar{R}^2 = 1 - (1 - R^2) \frac{T - 1}{T - k - 1}$$

where k = no. predictors and T = no. observations.

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To overcome this problem, we can use adjusted  $R^2$ :

$$\bar{R}^2 = 1 - (1 - R^2) \frac{T - 1}{T - k - 1}$$

where k = no. predictors and T = no. observations.

## Maximizing $\bar{R}^2$ is equivalent to minimizing $\hat{\sigma}^2$ .

$$\hat{\sigma}^2 = \frac{1}{T - k - 1} \sum_{t=1}^{T} \varepsilon_t^2$$

### **Akaike's Information Criterion**

$$AIC = -2\log(L) + 2(k+2)$$

where *L* is the likelihood and *k* is the number of predictors in the model.

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$$AIC = -2\log(L) + 2(k+2)$$

where *L* is the likelihood and *k* is the number of predictors in the model.

- This is a penalized likelihood approach.
- Minimizing the AIC gives the best model for prediction.
- AIC penalizes terms more heavily than  $\bar{R}^2$ .
- Minimizing the AIC is asymptotically equivalent to minimizing MSE via leave-one-out cross-validation.

#### **Corrected AIC**

For small values of *T*, the AIC tends to select too many predictors, and so a bias-corrected version of the AIC has been developed.

$$AIC_C = AIC + \frac{2(k+2)(k+3)}{T-k-3}$$

As with the AIC, the AIC<sub>C</sub> should be minimized.

```
glance(fit_trends) %>%
  select(r.squared, adj.r.squared, AIC, AICc)
```

Be careful making comparisons when transformations are used.

#### **Best subsets regression**

- Fit all possible regression models using one or more of the predictors.
- Choose the best model based on one of the measures of predictive ability (CV, AIC, AICc).

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- Fit all possible regression models using one or more of the predictors.
- Choose the best model based on one of the measures of predictive ability (CV, AIC, AICc).

## Warning!

- If there are a large number of predictors, this is not possible.
- For example, 44 predictors leads to 18 trillion possible models!

#### **Backwards stepwise regression**

- Start with a model containing all variables.
- Try subtracting one variable at a time. Keep the model if it has lower CV or AICc.
- Iterate until no further improvement.

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#### **Notes**

- Stepwise regression is not guaranteed to lead to the best possible model.
- Inference on coefficients of final model will be wrong.

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# **Ex-ante versus ex-post forecasts**

- Ex ante forecasts are made using only information available in advance.
  - require forecasts of predictors
- Ex post forecasts are made using later information on the predictors.
  - useful for studying behaviour of forecasting models.
- trend, seasonal and calendar variables are all known in advance, so these don't need to be forecast.

# Scenario based forecasting

- Assumes possible scenarios for the predictor variables
- Prediction intervals for scenario based forecasts do not include the uncertainty associated with the future values of the predictor variables.

# Building a predictive regression model

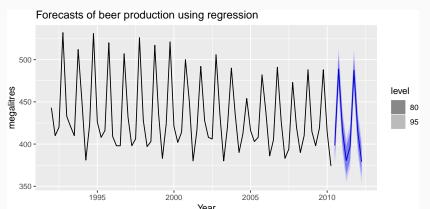
If getting forecasts of predictors is difficult, you can use lagged predictors instead.

$$y_t = \beta_0 + \beta_1 x_{1,t-h} + \cdots + \beta_k x_{k,t-h} + \varepsilon_t$$

A different model for each forecast horizon h.

# **Beer production**

```
recent_production <- aus_production %>% filter(year(Quarter) >= 1992)
fit_beer <- recent_production %>% model(TSLM(Beer ~ trend() + season()))
fc_beer <- forecast(fit_beer)
fc_beer %>% autoplot(recent_production) +
    ggtitle("Forecasts of beer production using regression") +
    xlab("Year") + ylab("megalitres")
```

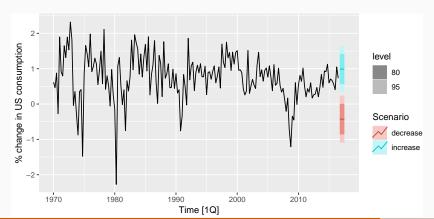


# **US Consumption**

```
fit consBest <- us change %>%
  model(
    TSLM(Consumption ~ Income + Savings + Unemployment)
down_future <- new_data(us_change, 4) %>%
  mutate(Income = -1, Savings = -0.5, Unemployment = 0)
fc down <- forecast(fit consBest, new data = down future)</pre>
up_future <- new_data(us_change, 4) %>%
  mutate(Income = 1, Savings = 0.5, Unemployment = 0)
fc_up <- forecast(fit_consBest, new_data = up_future)</pre>
```

# **US Consumption**

```
us_change %>% autoplot(Consumption) +
  ylab("% change in US consumption") +
  autolayer(fc_up, series = "increase") +
  autolayer(fc_down, series = "decrease") +
  guides(colour = guide_legend(title = "Scenario"))
```



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$$\mathbf{y}_t = \beta_0 + \beta_1 \mathbf{x}_{1,t} + \beta_2 \mathbf{x}_{2,t} + \cdots + \beta_k \mathbf{x}_{k,t} + \varepsilon_t.$$

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Let 
$$\mathbf{y} = (y_1, \dots, y_T)', \ \varepsilon = (\varepsilon_1, \dots, \varepsilon_T)',$$

$$\beta = (\beta_0, \beta_1, \dots, \beta_k)' \text{ and}$$

$$\mathbf{X} = \begin{bmatrix} 1 & x_{1,1} & x_{2,1} & \dots & x_{k,1} \\ 1 & x_{1,2} & x_{2,2} & \dots & x_{k,2} \\ \vdots & \vdots & & \vdots \\ 1 & x_{1,T} & x_{2,T} & \dots & x_{k,T} \end{bmatrix}.$$

$$\mathbf{y}_t = \beta_0 + \beta_1 \mathbf{x}_{1,t} + \beta_2 \mathbf{x}_{2,t} + \cdots + \beta_k \mathbf{x}_{k,t} + \varepsilon_t.$$

Let 
$$\mathbf{y} = (y_1, \dots, y_T)', \ \varepsilon = (\varepsilon_1, \dots, \varepsilon_T)',$$

$$\boldsymbol{\beta} = (\beta_0, \beta_1, \dots, \beta_k)' \text{ and}$$

$$\mathbf{X} = \begin{bmatrix} 1 & x_{1,1} & x_{2,1} & \dots & x_{k,1} \\ 1 & x_{1,2} & x_{2,2} & \dots & x_{k,2} \\ \vdots & \vdots & & \vdots \\ 1 & x_{1,T} & x_{2,T} & \dots & x_{k,T} \end{bmatrix}.$$

Then

$$y = X\beta + \varepsilon$$
.

### **Least squares estimation**

Minimize:  $(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})$ 

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Minimize:  $(\mathbf{y} - \mathbf{X}\beta)'(\mathbf{y} - \mathbf{X}\beta)$ 

Differentiate wrt  $\beta$  gives

$$\hat{\boldsymbol{\beta}} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$$

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(The "normal equation".)

#### Least squares estimation

Minimize:  $(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})$ 

Differentiate wrt  $\beta$  gives

$$\hat{\beta} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$$

(The "normal equation".)

$$\hat{\sigma}^2 = \frac{1}{T - k - 1} (\mathbf{y} - \mathbf{X}\hat{\beta})'(\mathbf{y} - \mathbf{X}\hat{\beta})$$

Note: If you fall for the dummy variable trap, (X'X) is a singular matrix.

If the errors are iid and normally distributed, then  $\mathbf{y} \sim \mathrm{N}(\mathbf{X}\boldsymbol{\beta}, \sigma^2\mathbf{I}).$ 

If the errors are iid and normally distributed, then  $\mathbf{v} \sim \mathsf{N}(\mathbf{X}\boldsymbol{\beta}, \sigma^2\mathbf{I}).$ 

So the likelihood is

$$L = \frac{1}{\sigma^{\mathsf{T}} (2\pi)^{\mathsf{T}/2}} \exp\left(-\frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})' (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})\right)$$

If the errors are iid and normally distributed, then  $\mathbf{y} \sim \mathsf{N}(\mathbf{X}\boldsymbol{\beta}, \sigma^2\mathbf{I}).$ 

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which is maximized when  $(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})$  is minimized.

If the errors are iid and normally distributed, then  $\mathbf{v} \sim \mathsf{N}(\mathbf{X}\boldsymbol{\beta}, \sigma^2\mathbf{I}).$ 

So the likelihood is

$$L = \frac{1}{\sigma^{\mathsf{T}} (2\pi)^{\mathsf{T}/2}} \exp\left(-\frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})' (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})\right)$$

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# Multiple regression forecasts

#### **Optimal forecasts**

$$\hat{y}^* = E(y^*|y, X, x^*) = x^* \hat{\beta} = x^* (X'X)^{-1} X'y$$

where  $\mathbf{x}^*$  is a row vector containing the values of the predictors for the forecasts (in the same format as  $\mathbf{X}$ ).

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#### **Forecast variance**

$$Var(y^*|X, x^*) = \sigma^2 [1 + x^*(X'X)^{-1}(x^*)']$$

- This ignores any errors in  $\mathbf{x}^*$ .
- 95% prediction intervals assuming normal errors:

$$\hat{\mathbf{y}}^* \pm 1.96\sqrt{\mathsf{Var}(\mathbf{y}^*|\mathbf{X},\mathbf{x}^*)}$$
.

### **Outline**

- 1 The linear model with time series
- 2 Some useful predictors for linear models
- 3 Selecting predictors and forecast evaluation
- 4 Forecasting with regression
- 5 Matrix formulation
- 6 Correlation, causation and forecasting

#### **Correlation is not causation**

- When x is useful for predicting y, it is not necessarily causing y.
- e.g., predict number of drownings y using number of ice-creams sold x.
- Correlations are useful for forecasting, even when there is no causality.
- Better models usually involve causal relationships (e.g., temperature x and people z to predict drownings y).

# Multicollinearity

In regression analysis, multicollinearity occurs when:

- Two predictors are highly correlated (i.e., the correlation between them is close to  $\pm 1$ ).
- A linear combination of some of the predictors is highly correlated with another predictor.
- A linear combination of one subset of predictors is highly correlated with a linear combination of another subset of predictors.

# Multicollinearity

#### If multicollinearity exists...

- the numerical estimates of coefficients may be wrong (worse in Excel than in a statistics package)
- don't rely on the p-values to determine significance.
- there is no problem with model predictions provided the predictors used for forecasting are within the range used for fitting.
- omitting variables can help.
- combining variables can help.

# **Outliers and influential observations**

## Things to watch for

- Outliers: observations that produce large residuals.
  - Influential observations: removing them would markedly change the coefficients. (Often outliers in the *x* variable).
- Lurking variable: a predictor not included in the regression but which has an important effect on the response.
- Points should not normally be removed without a good explanation of why they are different.