

ETC3550

Applied forecasting for business and economics

Ch10. Dynamic regression models

OTexts.org/fpp3/

Outline

- 1 Regression with ARIMA errors
- 2 Stochastic and deterministic trends
- 3 Dynamic harmonic regression
- 4 Lagged predictors

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Regression with ARIMA errors

Regression models

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \varepsilon_t,$$

- y_t modeled as function of k explanatory variables $x_{1,t}, \dots, x_{k,t}$.
- In regression, we assume that ε_t was WN.
- Now we want to allow ε_t to be autocorrelated.

Regression with ARIMA errors

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- y_t modeled as function of k explanatory variables $x_{1,t}, \dots, x_{k,t}$.
- In regression, we assume that ε_t was WN.
- Now we want to allow ε_t to be autocorrelated.

Example: ARIMA(1,1,1) errors

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t,$$
$$(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$$

where ε_t is white noise.

Residuals and errors

Example: $\eta_t = \text{ARIMA}(1,1,1)$

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t,$$

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Residuals and errors

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$$(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$$

- Be careful in distinguishing η_t from ε_t .
- Only the errors ε_t are assumed to be white noise.
- In ordinary regression, η_t is assumed to be white noise and so $\eta_t = \varepsilon_t$.

Estimation

If we minimize $\sum \eta_t^2$ (by using ordinary regression):

- 1 Estimated coefficients $\hat{\beta}_0, \dots, \hat{\beta}_k$ are no longer optimal as some information ignored;
- 2 Statistical tests associated with the model (e.g., t-tests on the coefficients) are incorrect.
- 3 p -values for coefficients usually too small (“spurious regression”).
- 4 AIC of fitted models misleading.

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 - 2 Statistical tests associated with the model (e.g., t-tests on the coefficients) are incorrect.
 - 3 p -values for coefficients usually too small (“spurious regression”).
 - 4 AIC of fitted models misleading.
- Minimizing $\sum \varepsilon_t^2$ avoids these problems.
 - Maximizing likelihood similar to minimizing $\sum \varepsilon_t^2$.

Stationarity

Regression with ARMA errors

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t,$$

where η_t is an ARMA process.

- All variables in the model must be stationary.
- If we estimate the model while any of these are non-stationary, the estimated coefficients can be incorrect.
- Difference variables until all stationary.
- If necessary, apply same differencing to all variables.

Stationarity

Model with ARIMA(1,1,1) errors

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t,$$
$$(1 - \phi_1 B)(1 - B)\eta_t = (1 + \theta_1 B)\varepsilon_t,$$

Stationarity

Model with ARIMA(1,1,1) errors

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Equivalent to model with ARIMA(1,0,1) errors

$$y'_t = \beta_1 x'_{1,t} + \cdots + \beta_k x'_{k,t} + \eta'_t,$$
$$(1 - \phi_1 B)\eta'_t = (1 + \theta_1 B)\varepsilon_t,$$

where $y'_t = y_t - y_{t-1}$, $x'_{t,i} = x_{t,i} - x_{t-1,i}$ and $\eta'_t = \eta_t - \eta_{t-1}$.

Regression with ARIMA errors

Any regression with an ARIMA error can be rewritten as a regression with an ARMA error by differencing all variables with the same differencing operator as in the ARIMA model.

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Original data

$$y_t = \beta_0 + \beta_1 x_{1,t} + \cdots + \beta_k x_{k,t} + \eta_t$$

$$\text{where } \phi(B)(1-B)^d \eta_t = \theta(B) \varepsilon_t$$

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$$\text{where } \phi(B)(1-B)^d \eta_t = \theta(B) \varepsilon_t$$

After differencing all variables

$$y'_t = \beta_1 x'_{1,t} + \cdots + \beta_k x'_{k,t} + \eta'_t.$$

$$\text{where } \phi(B) \eta_t = \theta(B) \varepsilon_t$$

$$\text{and } y'_t = (1-B)^d y_t$$

Model selection

- Fit regression model with automatically selected ARIMA errors. (R will take care of differencing before estimation.)
- Check that ε_t series looks like white noise.

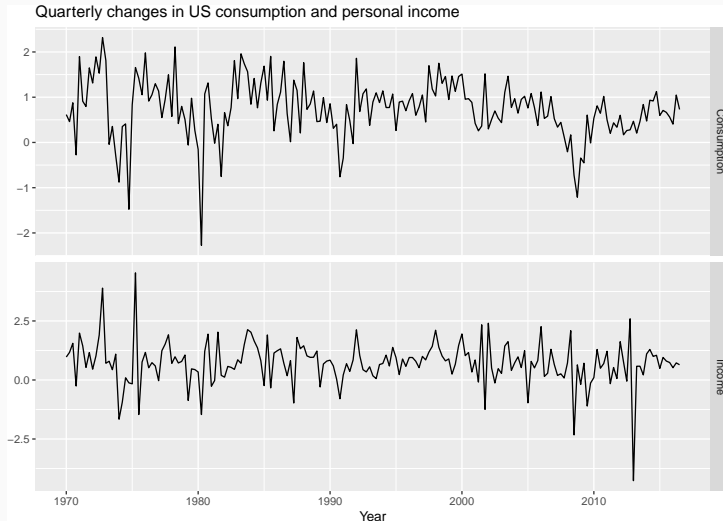
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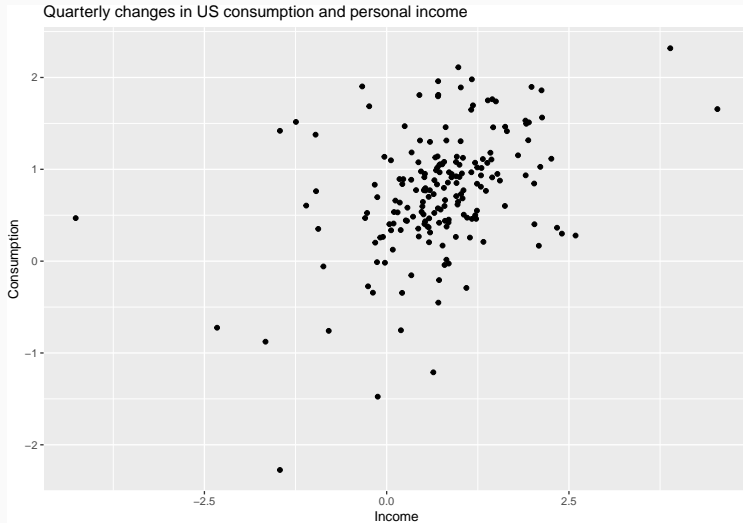
Selecting predictors

- AICc can be calculated for final model.
- Repeat procedure for all subsets of predictors to be considered, and select model with lowest AICc value.

US personal consumption and income



US personal consumption and income



US personal consumption and income

- No need for transformations or further differencing.
- Increase in income does not necessarily translate into instant increase in consumption (e.g., after the loss of a job, it may take a few months for expenses to be reduced to allow for the new circumstances). We will ignore this for now.

US personal consumption and income

```
fit <- us_change %>% model(ARIMA(Consumption ~ Income))  
report(fit)
```

```
## Series: Consumption  
## Model: LM w/ ARIMA(1,0,2) errors  
##  
## Coefficients:  
##           ar1           ma1           ma2   Income   intercept  
##           0.6922    -0.5758    0.1984    0.2028         0.5990  
## s.e.    0.1159     0.1301    0.0756    0.0461         0.0884  
##  
## sigma^2 estimated as 0.3219:  log likelihood=-156.9  
## AIC=325.9   AICc=326.4   BIC=345.3
```

US personal consumption and income

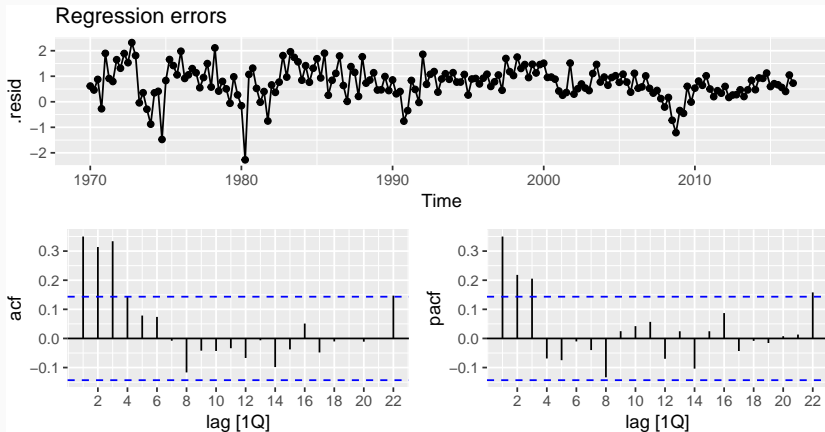
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```

Write down the equations for the fitted model.

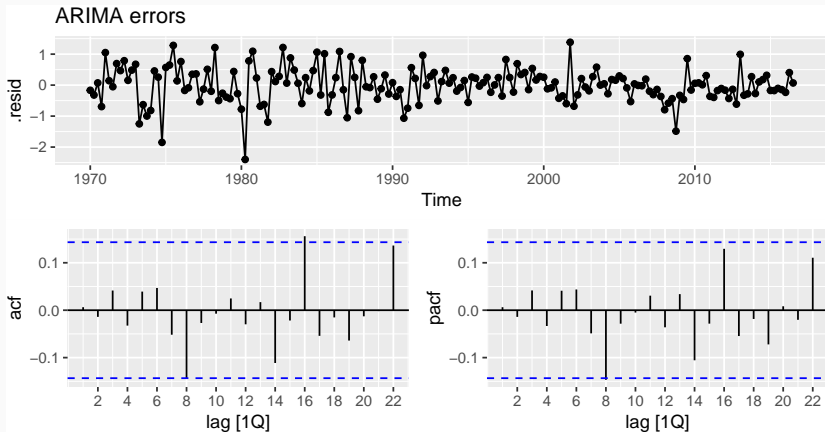
US personal consumption and income

```
residuals(fit, type='regression') %>%  
  gg_tsdisplay(.resid) + ggtitle("Regression errors")
```



US personal consumption and income

```
residuals(fit, type='response') %>%  
  gg_tsdisplay(.resid) + ggtitle("ARIMA errors")
```



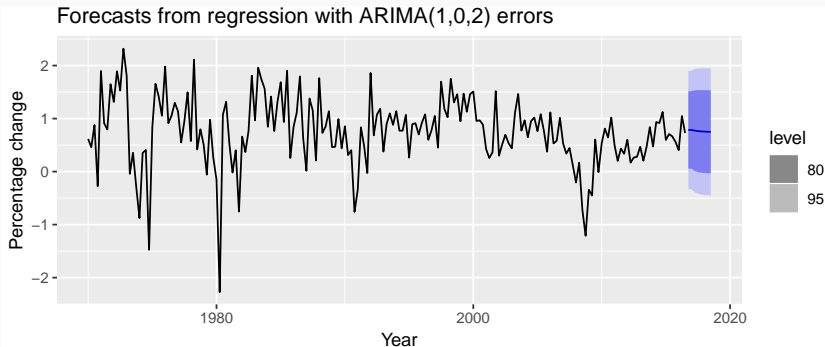
US personal consumption and income

```
augment(fit) %>%  
  features(.resid, ljung_box, dof = 5, lag = 12)
```

```
## # A tibble: 1 x 3  
##   .model                                .resid_lb_stat .resid_lb_pval  
##   <chr>                                <dbl>         <dbl>  
## 1 ARIMA(Consumption ~ Income)         6.35         0.500
```

US personal consumption and income

```
us_change_future <- new_data(us_change, 8) %>%  
  mutate(Income = mean(us_change$Income))  
forecast(fit, new_data = us_change_future) %>%  
  autoplot(us_change) +  
  labs(x = "Year", y = "Percentage change",  
       title = "Forecasts from regression with ARIMA(1,0,2) errors")
```



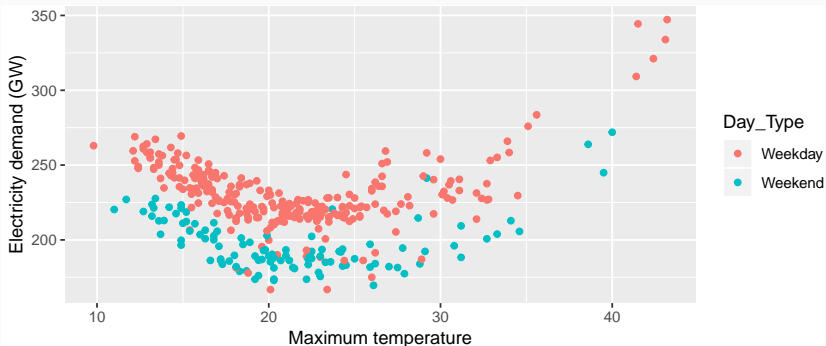
Forecasting

- To forecast a regression model with ARIMA errors, we need to forecast the regression part of the model and the ARIMA part of the model and combine the results.
- Some predictors are known into the future (e.g., time, dummies).
- Separate forecasting models may be needed for other predictors.
- Forecast intervals ignore the uncertainty in forecasting the predictors.

Daily electricity demand

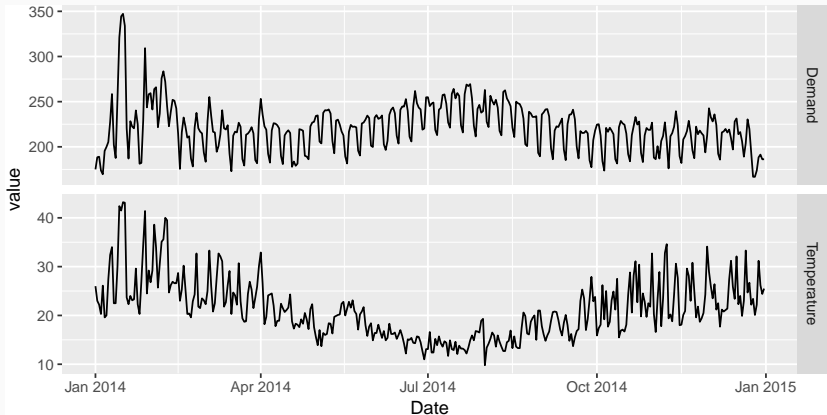
Model daily electricity demand as a function of temperature using quadratic regression with ARMA errors.

```
vic_elec_daily %>%  
  ggplot(aes(x=Temperature, y=Demand, colour=Day_Type)) +  
  geom_point() +  
  labs(x = "Maximum temperature", y = "Electricity demand (GW)")
```



Daily electricity demand

```
vic_elec_daily %>%  
  gather("var", "value", Demand, Temperature) %>%  
  ggplot(aes(x = Date, y = value)) + geom_line() +  
  facet_grid(vars(var), scales = "free_y")
```



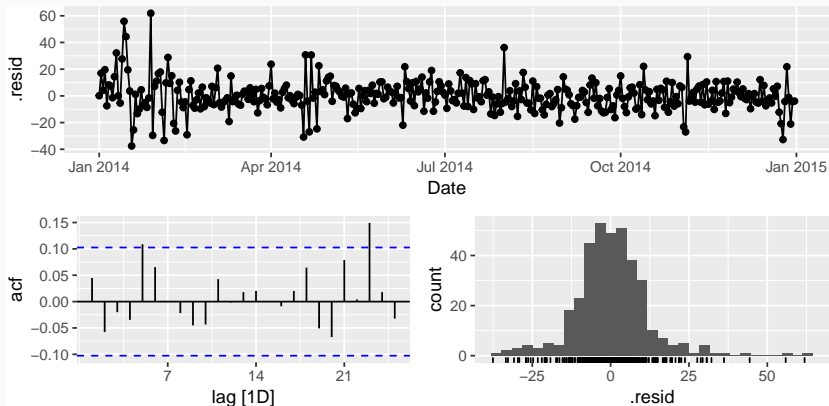
Daily electricity demand

```
fit <- vic_elec_daily %>%  
  model(ARIMA(Demand ~ Temperature + I(Temperature^2) +  
             (Day_Type=="Weekday")))  
report(fit)
```

```
## Series: Demand  
## Model: LM w/ ARIMA(1,1,1)(0,0,2)[7] errors  
##  
## Coefficients:  
##          ar1          ma1          sma1          sma2  Temperature  
##          0.5939   -0.8869   0.1825   0.1481           -8.1737  
## s.e.      0.1303    0.0908   0.0627   0.0512           0.6275  
##          I(Temperature^2)  Day_Type == "Weekday"  
##                   0.1887                   30.667  
## s.e.                   0.0122                   1.333  
##  
## sigma^2 estimated as 81.45:  log likelihood=-1314  
## AIC=2644   AICc=2645   BIC=2675
```

Daily electricity demand

```
augment(fit) %>%  
  gg_tsdisplay(.resid, plot_type = "histogram")
```



Daily electricity demand

```
augment(fit) %>%  
  features(.resid, ljung_box, dof = 8, lag = 14)
```

```
## # A tibble: 1 x 3  
##   .model                                .resid_lb_stat .resid_lb_pval  
##   <chr>                                <dbl>         <dbl>  
## 1 "ARIMA(Demand ~ Temperature~      11.2         0.0826
```


Daily electricity demand

```
# Forecast one day ahead
```

```
vic_next_day <- new_data(vic_elec_daily, 1) %>%  
  mutate(Temperature = 26, Day_Type = "Holiday")  
forecast(fit, vic_next_day)
```

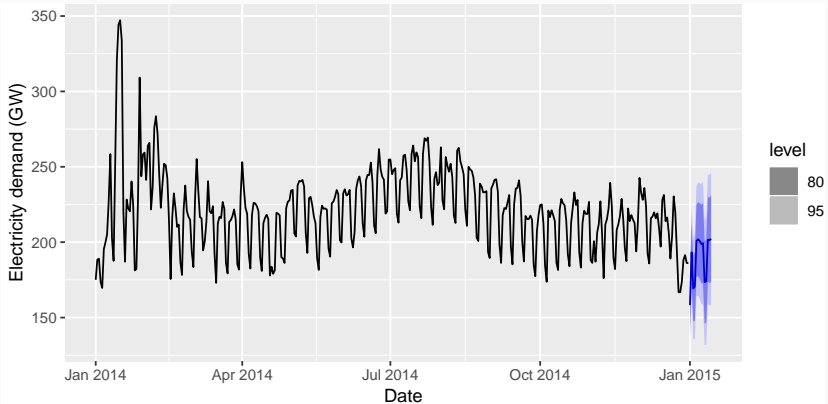
```
## # A tibble: 1 x 6 [?]  
## # Key:   .model [1]  
##   .model Date      Demand .distribution Temperature  
##   <chr>   <date>      <dbl> <dist>          <dbl>  
## 1 "ARIM~ 2015-01-01 158. N(158, 142)          26  
## # ... with 1 more variable: Day_Type <chr>
```

Daily electricity demand

```
vic_elec_future <- new_data(vic_elec_daily, 14) %>%  
  mutate(  
    Temperature = 26,  
    Holiday = c(TRUE, rep(FALSE, 13)),  
    Day_Type = case_when(  
      Holiday ~ "Holiday",  
      wday(Date) %in% 2:6 ~ "Weekday",  
      TRUE ~ "Weekend"  
    )  
  )
```

Daily electricity demand

```
forecast(fit, vic_elec_future) %>%  
  autoplot(vic_elec_daily) + ylab("Electricity demand (GW)")
```



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Stochastic & deterministic trends

Deterministic trend

$$y_t = \beta_0 + \beta_1 t + \eta_t$$

where η_t is ARMA process.

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Stochastic trend

$$y_t = \beta_0 + \beta_1 t + \eta_t$$

where η_t is ARIMA process with $d \geq 1$.

Stochastic & deterministic trends

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where η_t is ARMA process.

Stochastic trend

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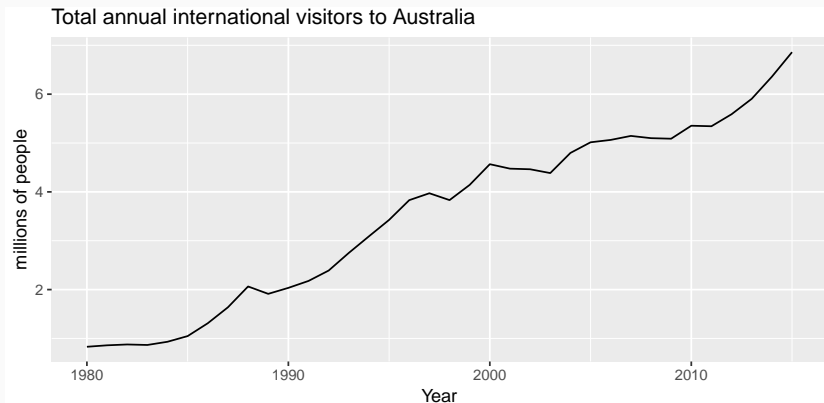
where η_t is ARIMA process with $d \geq 1$.

Difference both sides until η_t is stationary:

$$y'_t = \beta_1 + \eta'_t$$

where η'_t is ARMA process.

International visitors



International visitors

Deterministic trend

```
fit_deterministic <- aus_visitors %>%  
  model(Deterministic = ARIMA(value ~ trend() + pdq(d = 0)))  
report(fit_deterministic)
```

```
## Series: value  
## Model: LM w/ ARIMA(2,0,0) errors  
##  
## Coefficients:  
##          ar1      ar2    trend  intercept  
##          1.113 -0.3805  0.1710      0.4156  
## s.e.    0.160   0.1585  0.0088      0.1897  
##  
## sigma^2 estimated as 0.02979:  log likelihood=13.6  
## AIC=-17.2   AICc=-15.2   BIC=-9.28
```

International visitors

Deterministic trend

```
fit_deterministic <- aus_visitors %>%  
  model(Deterministic = ARIMA(value ~ trend() + pdq(d = 0)))  
report(fit_deterministic)
```

```
## Series: value  
## Model: LM w/ ARIMA(2,0,0) errors  
##  
## Coefficients:  
##          ar1      ar2    trend  intercept  
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## AIC=-17.2   AICc=-15.2   BIC=-9.28
```

$$y_t = 0.42 + NAt + \eta_t$$

$$\eta_t = 1.11\eta_{t-1} - 0.38\eta_{t-2} + \varepsilon_t$$

$$\varepsilon_t \sim \text{NID}(0, 0.0298)$$

International visitors

Stochastic trend

```
fit_stochastic <- aus_visitors %>%  
  model(Stochastic = ARIMA(value ~ pdq(d=1)))  
report(fit_stochastic)
```

```
## Series: value  
## Model: ARIMA(0,1,1) w/ drift  
##  
## Coefficients:  
##          mal  constant  
##      0.3006    0.1735  
## s.e.  0.1647    0.0390  
##  
## sigma^2 estimated as 0.03376:  log likelihood=10.62  
## AIC=-15.24  AICc=-14.46  BIC=-10.57
```

International visitors

Stochastic trend

```
fit_stochastic <- aus_visitors %>%  
  model(Stochastic = ARIMA(value ~ pdq(d=1)))  
report(fit_stochastic)
```

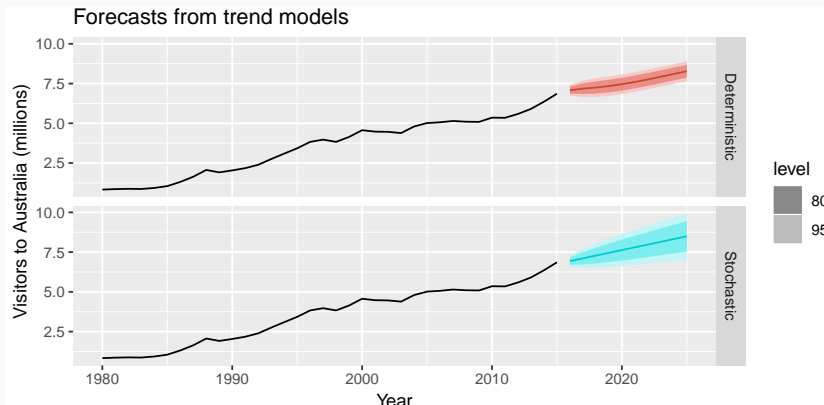
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```

$$y_t - y_{t-1} = 0.17 + \varepsilon_t$$

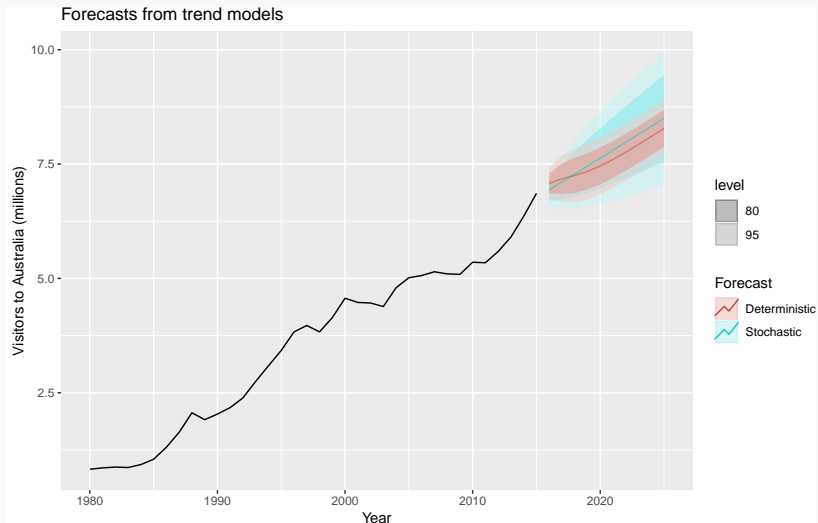
$$y_t = y_0 + 0.17t + \eta_t$$

$$\eta_t = \eta_{t-1} + 0.30\varepsilon_{t-1} + \varepsilon_t$$

International visitors



International visitors



Forecasting with trend

- Point forecasts are almost identical, but prediction intervals differ.
- Stochastic trends have much wider prediction intervals because the errors are non-stationary.
- Be careful of forecasting with deterministic trends too far ahead.

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Dynamic harmonic regression

Combine Fourier terms with ARIMA errors

Advantages

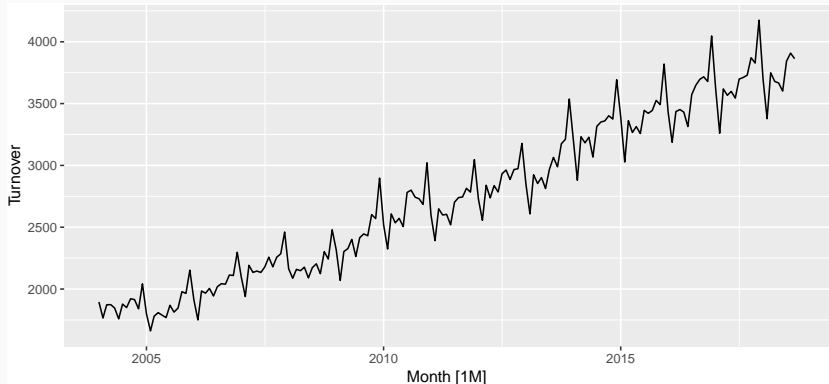
- it allows any length seasonality;
- for data with more than one seasonal period, you can include Fourier terms of different frequencies;
- the seasonal pattern is smooth for small values of K (but more wiggly seasonality can be handled by increasing K);
- the short-term dynamics are easily handled with a simple ARMA error.

Disadvantages

- seasonality is assumed to be fixed

Eating-out expenditure

```
aus_cafe <- aus_retail %>% filter(  
  Industry == "Cafes, restaurants and takeaway food services",  
  year(Month) %in% 2004:2018  
) %>% summarise(Turnover = sum(Turnover))  
aus_cafe %>% autoplot(Turnover)
```

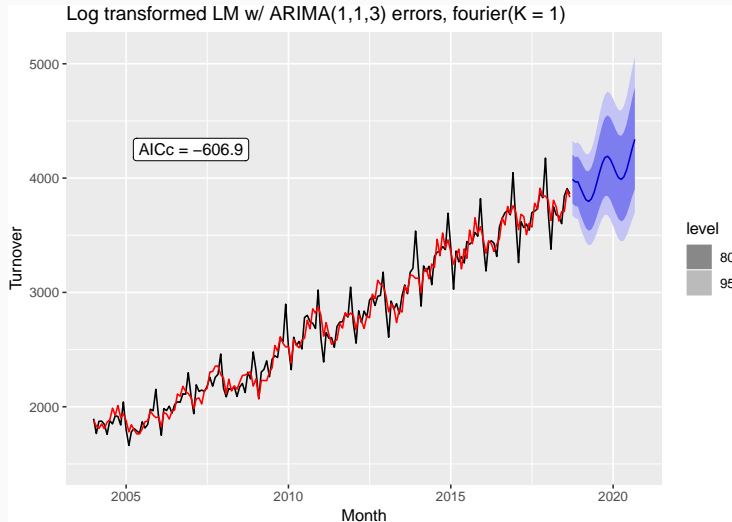


Eating-out expenditure

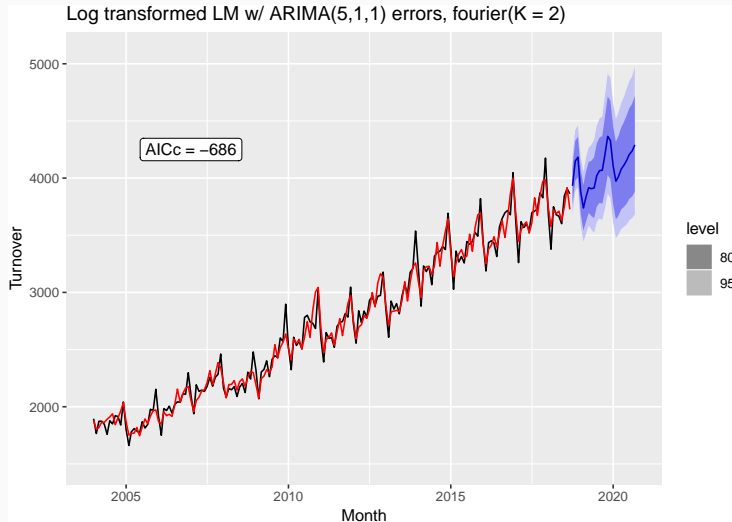
```
fit <- aus_cafe %>% model(  
  K = 1 = ARIMA(log(Turnover) ~ fourier(K = 1) + PDQ(0,0,0)),  
  K = 2 = ARIMA(log(Turnover) ~ fourier(K = 2) + PDQ(0,0,0)),  
  K = 3 = ARIMA(log(Turnover) ~ fourier(K = 3) + PDQ(0,0,0)),  
  K = 4 = ARIMA(log(Turnover) ~ fourier(K = 4) + PDQ(0,0,0)),  
  K = 5 = ARIMA(log(Turnover) ~ fourier(K = 5) + PDQ(0,0,0)),  
  K = 6 = ARIMA(log(Turnover) ~ fourier(K = 6) + PDQ(0,0,0)))  
glance(fit)
```

| .model | sigma | logLik | AIC | AICc | BIC |
|--------|--------|--------|--------|--------|--------|
| K = 1 | 0.0417 | 311.9 | -607.7 | -606.9 | -582.4 |
| K = 2 | 0.0327 | 356.0 | -687.9 | -686.0 | -649.9 |
| K = 3 | 0.0276 | 385.9 | -751.8 | -750.4 | -720.1 |
| K = 4 | 0.0234 | 418.3 | -804.7 | -801.3 | -754.0 |
| K = 5 | 0.0179 | 464.2 | -902.5 | -900.2 | -861.3 |
| K = 6 | 0.0179 | 465.2 | -902.4 | -899.8 | -858.0 |

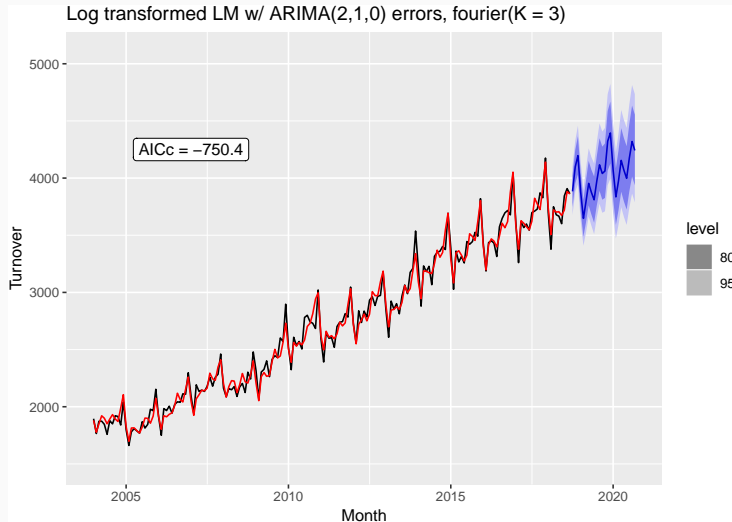
Eating-out expenditure



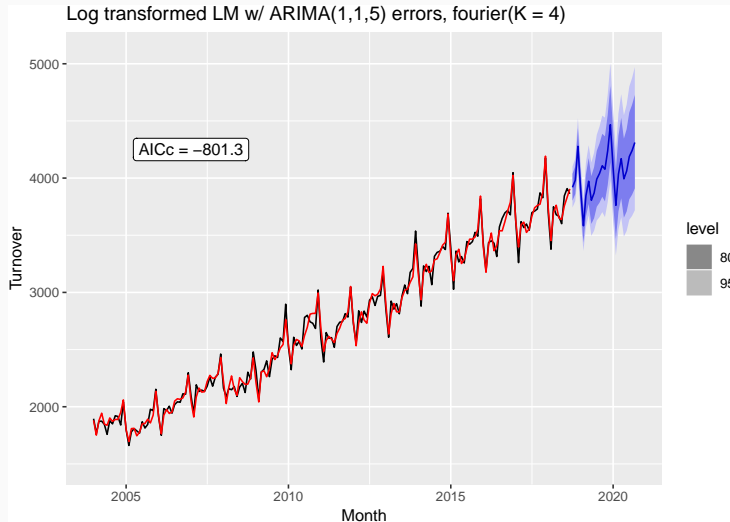
Eating-out expenditure



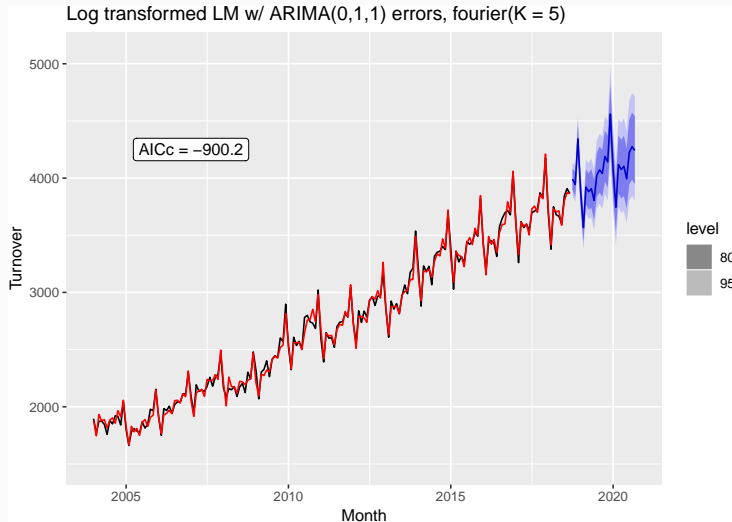
Eating-out expenditure



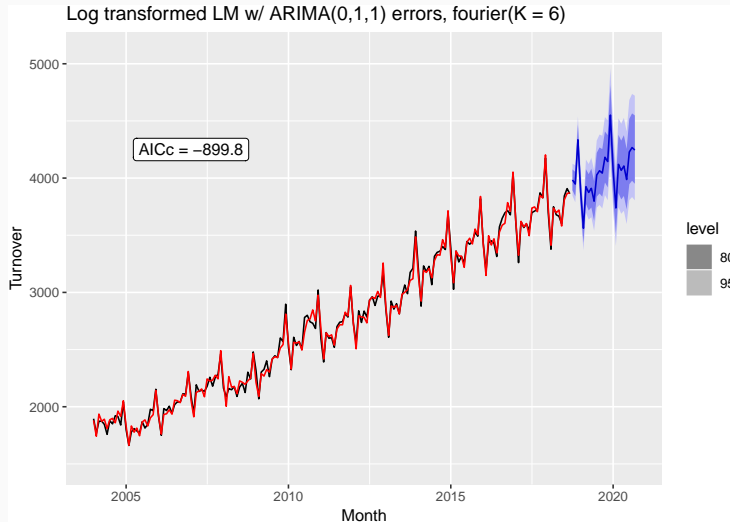
Eating-out expenditure



Eating-out expenditure



Eating-out expenditure



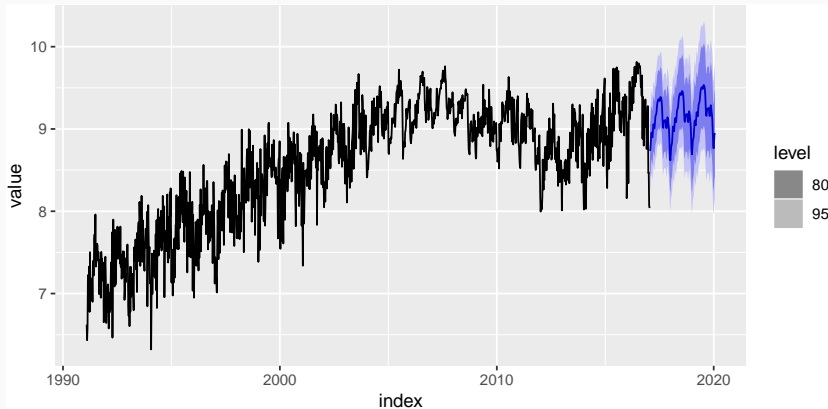
Example: weekly gasoline products

```
gasoline <- as_tsibble(fpp2::gasoline)
fit <- gasoline %>% model(ARIMA(value ~ fourier(K = 13) + PDQ(0,0,0)))
report(fit)
```

```
## Series: value
## Model: LM w/ ARIMA(0,1,1) errors
##
## Coefficients:
##          ma1      C1_52      S1_52      C2_52      S2_52      C3_52
##      -0.8934  -0.1121  -0.2300   0.0420   0.0317   0.0832
## s.e.   0.0132   0.0123   0.0122   0.0099   0.0099   0.0094
##          S3_52      C4_52      S4_52      C5_52      S5_52      C6_52
##      0.0346   0.0185   0.0398  -0.0315   0.0009  -0.0522
## s.e.  0.0094   0.0092   0.0092   0.0091   0.0091   0.0090
##          S6_52      C7_52      S7_52      C8_52      S8_52      C9_52
##      0.000  -0.0173   0.0053   0.0075   0.0048  -0.0024
## s.e.  0.009   0.0090   0.0090   0.0090   0.0090   0.0090
##          S9_52      C10_52      S10_52      C11_52      S11_52      C12_52
##     -0.0035   0.0151  -0.0037  -0.0144   0.0191  -0.0227
## s.e.  0.0090   0.0090   0.0090   0.0090   0.0090   0.0090
##          S12_52      C13_52      S13_52      intercept
##     -0.0052  -0.0035   0.0038         0.0014
## s.e.  0.0090   0.0090   0.0090         0.0007
##
```

Example: weekly gasoline products

```
forecast(fit, h = "3 years") %>%  
  autoplot(gasoline)
```



5-minute call centre volume

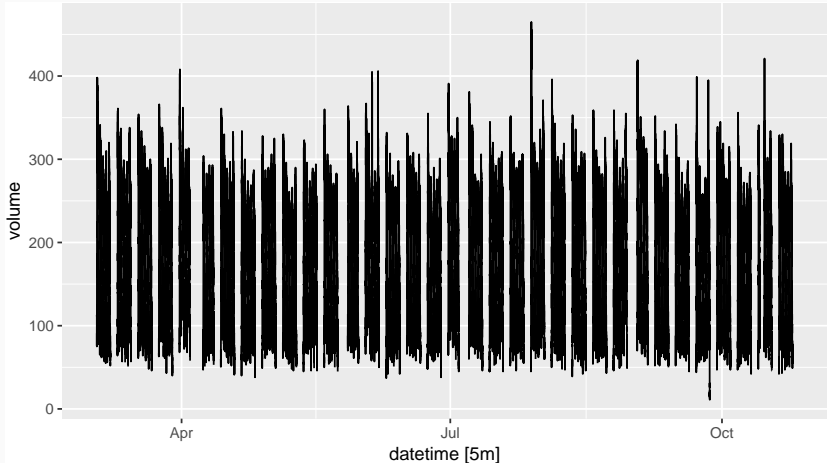
```
(calls <- read_tsv("http://robjhyndman.com/data/callcenter.txt")) %>%  
  gather("date", "volume", -X1) %>% transmute(  
    time = X1, date = as.Date(date, format = "%d/%m/%Y"),  
    datetime = as_datetime(date) + time, volume) %>%  
  as_tsibble(index = datetime))
```

```
## # A tsibble: 27,716 x 4 [5m] <UTC>
```

| ## | time | date | datetime | volume |
|----|----------|------------|---------------------|--------|
| ## | <drtn> | <date> | <dtm> | <dbl> |
| ## | 1 07:00 | 2003-03-03 | 2003-03-03 07:00:00 | 111 |
| ## | 2 07:05 | 2003-03-03 | 2003-03-03 07:05:00 | 113 |
| ## | 3 07:10 | 2003-03-03 | 2003-03-03 07:10:00 | 76 |
| ## | 4 07:15 | 2003-03-03 | 2003-03-03 07:15:00 | 82 |
| ## | 5 07:20 | 2003-03-03 | 2003-03-03 07:20:00 | 91 |
| ## | 6 07:25 | 2003-03-03 | 2003-03-03 07:25:00 | 87 |
| ## | 7 07:30 | 2003-03-03 | 2003-03-03 07:30:00 | 75 |
| ## | 8 07:35 | 2003-03-03 | 2003-03-03 07:35:00 | 89 |
| ## | 9 07:40 | 2003-03-03 | 2003-03-03 07:40:00 | 99 |
| ## | 10 07:45 | 2003-03-03 | 2003-03-03 07:45:00 | 125 |

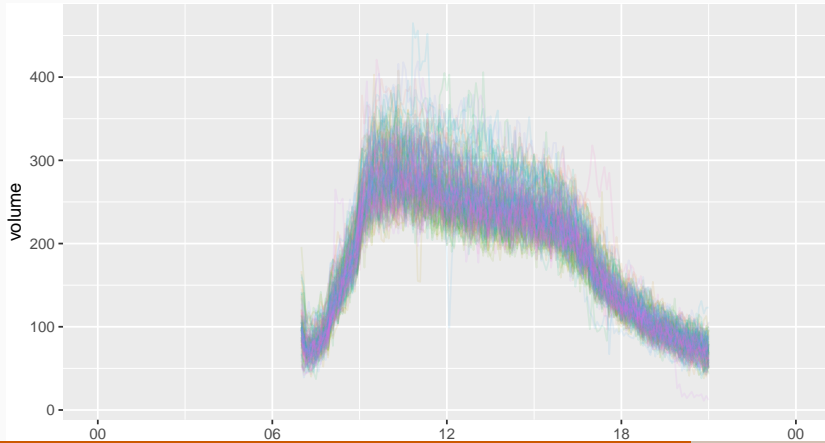
5-minute call centre volume

```
calls %>% fill_gaps() %>% autoplot(volume)
```



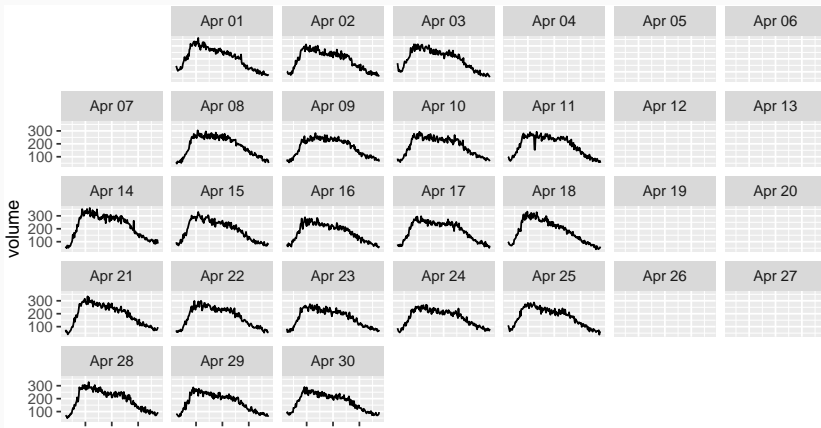
5-minute call centre volume

```
calls %>% fill_gaps() %>%  
  gg_season(volume, period = "day", alpha = 0.1) +  
  guides(colour = FALSE)
```



5-minute call centre volume

```
library(sugrants)
calls %>% filter(month(date, label = TRUE) == "Apr") %>%
  ggplot(aes(x = time, y = volume)) +
  geom_line() + facet_calendar(date)
```



5-minute call centre volume

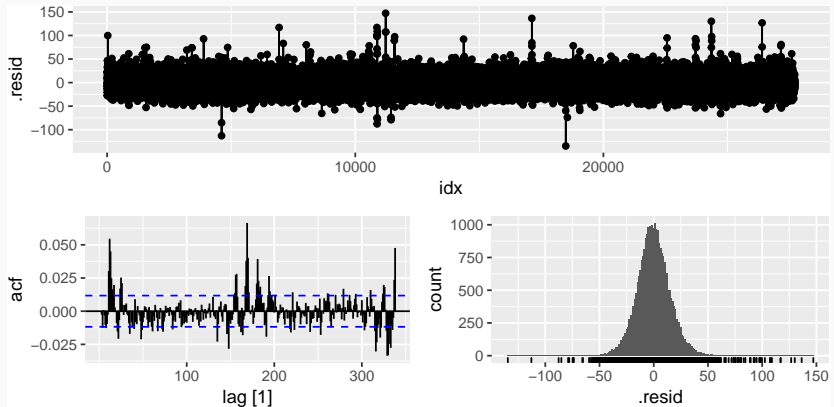
```
calls_md1 <- calls %>%  
  mutate(idx = row_number()) %>%  
  update_tsibble(index = idx)  
fit <- calls_md1 %>%  
  model(ARIMA(volume ~ fourier(169, K = 10) + pdq(d=0) + PDQ(0,0,0)))  
report(fit)
```

```
## Series: volume  
## Model: LM w/ ARIMA(1,0,3) errors  
##  
## Coefficients:  
##          ar1          ma1          ma2          ma3  
##          0.9894   -0.7383   -0.0333   -0.0282  
## s.e.    0.0010    0.0061    0.0075    0.0060  
##          fourier(169, K = 10).C1_169  
##                               -79.0702  
## s.e.                               0.7001  
##          fourier(169, K = 10).S1_169  
##                               55.2985  
## s.e.                               0.7007  
##          fourier(169, K = 10).C2_169  
##                               -32.3615  
## s.e.                               0.3784  
##          fourier(169, K = 10).S2_169
```


5-minute call centre volume

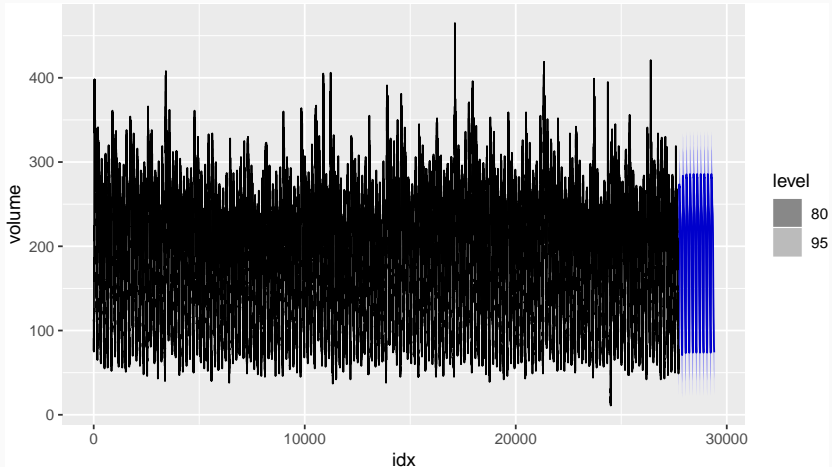
```
augment(fit) %>%
```

```
gg_tsdisplay(.resid, plot_type = "histogram", lag_max = 338)
```



5-minute call centre volume

```
fit %>% forecast(h = 1690) %>%  
  autoplot(calls_mdl)
```



Outline

- 1 Regression with ARIMA errors
- 2 Stochastic and deterministic trends
- 3 Dynamic harmonic regression
- 4 Lagged predictors

Lagged predictors

Sometimes a change in x_t does not affect y_t instantaneously

Lagged predictors

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- y_t = sales, x_t = advertising.
- y_t = stream flow, x_t = rainfall.
- y_t = size of herd, x_t = breeding stock.

Lagged predictors

Sometimes a change in x_t does not affect y_t instantaneously

- y_t = sales, x_t = advertising.
 - y_t = stream flow, x_t = rainfall.
 - y_t = size of herd, x_t = breeding stock.
-
- These are dynamic systems with input (x_t) and output (y_t).
 - x_t is often a leading indicator.
 - There can be multiple predictors.

Lagged predictors

The model include present and past values of predictor: $x_t, x_{t-1}, x_{t-2}, \dots$

$$y_t = a + \nu_0 x_t + \nu_1 x_{t-1} + \dots + \nu_k x_{t-k} + \eta_t$$

where η_t is an ARIMA process.

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$$y_t = a + \nu_0 x_t + \nu_1 x_{t-1} + \dots + \nu_k x_{t-k} + \eta_t$$

where η_t is an ARIMA process.

Rewrite model as

$$\begin{aligned} y_t &= a + (\nu_0 + \nu_1 B + \nu_2 B^2 + \dots + \nu_k B^k) x_t + \eta_t \\ &= a + \nu(B) x_t + \eta_t. \end{aligned}$$

Lagged predictors

The model include present and past values of predictor: $x_t, x_{t-1}, x_{t-2}, \dots$

$$y_t = a + \nu_0 x_t + \nu_1 x_{t-1} + \dots + \nu_k x_{t-k} + \eta_t$$

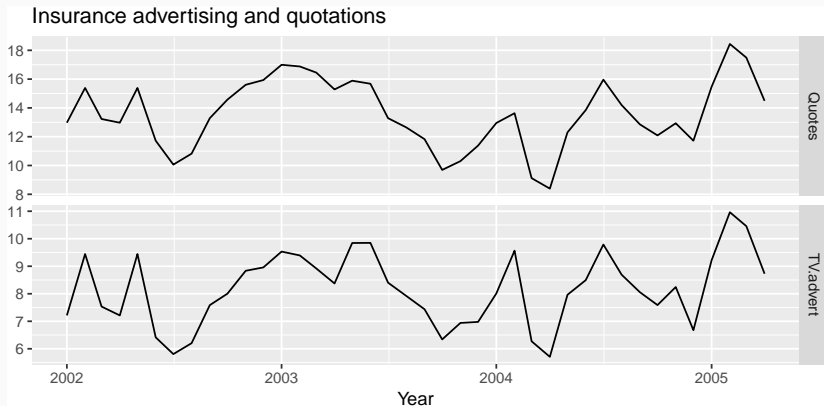
where η_t is an ARIMA process.

Rewrite model as

$$\begin{aligned} y_t &= a + (\nu_0 + \nu_1 B + \nu_2 B^2 + \dots + \nu_k B^k) x_t + \eta_t \\ &= a + \nu(B) x_t + \eta_t. \end{aligned}$$

- $\nu(B)$ is called a *transfer function* since it describes how change in x_t is transferred to y_t .
- x can influence y , but y is not allowed to influence x .

Example: Insurance quotes and TV adverts



Example: Insurance quotes and TV adverts

```
fit <- insurance %>%  
  # Restrict data so models use same fitting period  
  mutate(Quotes = c(NA,NA,NA,Quotes[4:40])) %>%  
  # Estimate models  
  model(  
    ARIMA(Quotes ~ pdq(d = 0) + TV.advert),  
    ARIMA(Quotes ~ pdq(d = 0) + TV.advert + lag(TV.advert)),  
    ARIMA(Quotes ~ pdq(d = 0) + TV.advert + lag(TV.advert) +  
      lag(TV.advert, 2)),  
    ARIMA(Quotes ~ pdq(d = 0) + TV.advert + lag(TV.advert) +  
      lag(TV.advert, 2) + lag(TV.advert, 3))  
  )
```

Example: Insurance quotes and TV adverts

```
glance(fit)
```

| Lag order | sigma | logLik | AIC | AICc | BIC |
|-----------|--------|--------|-------|-------|-------|
| 0 | 0.5148 | -28.28 | 66.56 | 68.33 | 75.01 |
| 1 | 0.4576 | -24.04 | 58.09 | 59.85 | 66.53 |
| 2 | 0.4637 | -24.02 | 60.03 | 62.58 | 70.17 |
| 3 | 0.4535 | -22.16 | 60.31 | 64.96 | 73.83 |

Example: Insurance quotes and TV adverts

```
fit <- insurance %>%  
  model(ARIMA(Quotes ~ pdq(3, 0, 0) + TV.advert + lag(TV.advert)))  
report(fit)
```

```
## Series: Quotes  
## Model: LM w/ ARIMA(3,0,0) errors  
##  
## Coefficients:  
##          ar1          ar2          ar3  TV.advert  lag(TV.advert)  
##          1.4117 -0.9317  0.3591      1.2564          0.1625  
## s.e.    0.1698  0.2545  0.1592      0.0667          0.0591  
##          intercept  
##          2.0393  
## s.e.      0.9931  
##  
## sigma^2 estimated as 0.2165: log likelihood=-23.89  
## AIC=61.78  AICc=65.28  BIC=73.6
```

Example: Insurance quotes and TV adverts

```
fit <- insurance %>%  
  model(ARIMA(Quotes ~ pdq(3, 0, 0) + TV.advert + lag(TV.advert)))  
report(fit)
```

```
## Series: Quotes  
## Model: LM w/ ARIMA(3,0,0) errors  
##  
## Coefficients:  
##          ar1          ar2          ar3  TV.advert  lag(TV.advert)  
##          1.4117 -0.9317  0.3591      1.2564          0.1625  
## s.e.  0.1698  0.2545  0.1592      0.0667          0.0591  
##          intercept  
##          2.0393  
## s.e.    0.9931  
##  
## sigma^2 estimated as 0.2165: log likelihood=-23.89  
## AIC=61.78  AICc=65.28  BIC=73.6
```

$$y_t = 2.04 + 1.26x_t + 0.16x_{t-1} + \eta_t,$$
$$\eta_t = 1.41\eta_{t-1} - 0.93\eta_{t-2} + 0.36\eta_{t-3} + \varepsilon_t,$$

Example: Insurance quotes and TV adverts

```
advert_a <- new_data(insurance, 20) %>%  
  mutate(TV.advert = 10)  
forecast(fit, advert_a) %>% autoplot(insurance)
```



Example: Insurance quotes and TV adverts

```
advert_b <- new_data(insurance, 20) %>%  
  mutate(TV.advert = 8)  
forecast(fit, advert_b) %>% autoplot(insurance)
```



Example: Insurance quotes and TV adverts

```
advert_c <- new_data(insurance, 20) %>%  
  mutate(TV.advert = 6)  
forecast(fit, advert_c) %>% autoplot(insurance)
```

