

Hyperlocal business:

Zomato:

Zomato is a leading food delivery and restaurant discovery platform operating globally.

Market Analysis:

Rapid growth in the food delivery sector due to changing consumer preferences and increasing urbanization.

Intense competition from rivals like Swiggy, Uber Eats, and local players.

Key Trends:

Shift towards online ordering and contactless delivery.

Rising demand for premium dining experiences at home.

Opportunities:

Expansion into new markets.

Diversification into grocery delivery and cloud kitchens.

Threats:

Regulatory challenges.

Operational complexities in managing a large network of restaurants and delivery partners.

2. Business Requirements Document (BRD)

New Feature: "Recipe Suggestions"

Objective:

Enhance user engagement and satisfaction by providing personalized recipe suggestions based on their food preferences and ordering history.

Features:

AI-driven algorithm to analyze user data and recommend recipes.

Integration with partner grocery stores for ingredient procurement.

Success Metrics:

Increase in user retention rate.

Growth in average order value.

Stakeholders:

Product Managers, Data Scientists, Marketing Team.

3. Product Requirements Document (PRD)

New Feature: "Task Management System"

Objective:

Streamline internal operations and improve productivity by implementing a task management system for restaurant partners.

Features:

Task assignment and tracking functionality.

Integration with existing Zomato Partner App.

Success Metrics:

Reduction in order processing time.

Increase in partner satisfaction scores.

Stakeholders:

Operations Team, IT Department, Restaurant Partners.

A. Enhancing Business:

Increased Revenue: By offering special discounts for scheduled orders, Zomato can encourage users to plan their meals in advance, leading to higher order volumes and increased revenue.

Improved Operational Efficiency: Scheduled orders can help in better planning of delivery routes, leading to optimized delivery operations and reduced costs.

B. Enhancing Productivity:

Streamlined Order Management: Scheduled orders allow restaurants to better manage their incoming orders, leading to improved kitchen efficiency and reduced order processing times.

Predictable Workload: With scheduled orders, delivery partners can anticipate their workload in advance, leading to better time management and increased productivity.



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