

# **Database Management System for Interior Design**

**Version 1**

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# 1. Introduction

- **Product Scope**

The interior design database management system is a software designed to optimize the process of interior designing. The product has range of features and functions which help in communication, financial tracking and data analysis.

## 1.1 Description

- **Purpose**

The main purpose of this document is :-

- 1) Explain how a database created by us can help the whole community of interior designing which include interior designers, suppliers, and clients.
- 2) All the functionalities of this database and how to use them.

- **Intended Audience and Reading Suggestions**

- *Free lancers:* They can select their clients according to their comfort and discuss the working hours with their clients
- *Companies:* Companies looking to expand their suppliers or looking for better clientele to expand their business
- *Homeowner:* This database provides a budget estimation so there can plan their budget and it also gives them transparency so that they are not spending more than the market rate.
- *New interior designers:* They are our main clientele as the majority of new designers have no connections at all.
- *Suppliers:* They will have an idea of what kind of supplies is more in demand which can help in their business and This will give them contacts of people living near to the homeowners and interior designer who they think can be a help to them.

## **1. Database Administrators:**

- "SQL Performance Explained" by Markus Winand
- "Database Design for Mere Mortals: A Hands-On Guide to Relational Database Design" by Michael J. Hernandez

## **2. Software Developers:**

- "Learning SQL" by Alan Beaulieu
- "Clean Architecture: A Craftsman's Guide to Software Structure and Design" by Robert C. Martin

Interior design blends art and science to improve the inside of a building, creating a more appealing and healthier space for its occupants. An interior designer is responsible for planning, researching, overseeing, and implementing these improvements. This profession is diverse, encompassing tasks like idea generation, organizing space, site visits, understanding client needs, coordinating with project stakeholders, managing construction, and bringing the design to life.

In today's modern type of living, interior design stands out and shows how expression to our tastes, technological advances, and the balance of form and function have increased and also evolved. At the crux of this there are three primary stakeholders: the clients, the designers, and the suppliers. Each plays a distinct role, carving out an ideal position within the vast subject of the interior design ecosystem. In this discourse, we delve into the workings and position of these entities, understanding their interaction, challenges, and the subsequent requirements from a database designer's perspective. We'll also shine light upon the technical requirements that underpin this interaction, with a great emphasis on problems and their solution, and the interaction between the 3 entities, before laying out the modules that would be one of the most important parts of this database system.

## **Entities and Their Roles**

**Clients:** Every client has a different type of vision and idea regarding their space. In the realm of interior design, the main vision comes out from the clients. They harbor their dreams and ideas of their spaces that resemble their own type of personalities, profession, aspirations, and comfort. With desires ranging from a cozy living corner to a more focused and efficient workspace, they rely heavily on platforms like Pinterest and Instagram to gather inspiration. However, their journey is not so easy as they face various challenges for example financial constraints (budgetary), space

limitations, or past experiences with designers, like budget overgoing than anticipated or not so good material quality than expected, often shape their expectations and apprehensions.

**Designers:** Translating clients' visions into a working and aesthetically designed and even satisfying work is the main and also difficult work of interior designers. However, their resources are vast, and they also have many methods. Their main function not only lies in designing but also other work like finding the right suppliers who resonate with their vision for perfection, assembling a team that mirrors their dedication. The designers face numerous challenges. Moreover, project management, encapsulating the essence of clear deadlines and open communication with clients, is essential to a good completion of their operations.

**Suppliers:** They can be thought as unsung heroes as suppliers have the power to breathe life into the designs with their range of products. Their challenges range from positioning their products in a market brimming with alternatives to maintaining the delicate balance of quality and cost.

### **Entity Interactions**

Here's a detailed exposition of how each of these entities would interact with such a database and subsequently with one another:

For interior designers, the database serves as a virtual treasure . They can quickly search through and contact an extensive list of suppliers, evaluating them based on reviews, past projects, and quality of materials. This allows them to discover and collaborate with suppliers who align best with their design and also their costing ideas. Designers can also showcase their portfolios on the database, allowing prospective clients to view their work, understand their style, and read reviews from previous clients. This transparency can significantly boost a designer's credibility. Additionally, the platform can offer project management tools, assisting designers in setting clear project timelines, milestones, and enabling open communication channels with clients.

Clients stand to benefit immensely from this database. Their first interaction would likely involve searching for designers whose style resonates with their vision and also a person who works according to their budget. By viewing portfolios, reading reviews, and comparing costs, clients can make informed decisions as otherwise it is very difficult to even know a single thing about interior designing. Once they've shortlisted or selected a designer, the database's collaboration tools come into play. Clients can share design inspirations, feedback on proposed designs, and even jointly explore product links and mock-ups with their chosen designer. Another significant advantage for clients is the transparent pricing module. By accessing a breakdown of costs, clients can understand where their money is being spent and make decisions that align with their budget. This transparency minimizes potential disputes over costs and hidden charges.

The suppliers have a dual role within the database. Firstly, they can list their products, offering descriptions, quality certifications, and pricing. This allows designers and clients to browse through options, making informed choices based on quality and cost. Suppliers can also offer

exclusive discounts or showcase new products, enhancing their visibility and appeal. Furthermore, by collaborating directly with designers through the database, suppliers who want less hassle and don't want direct conversation with clients can ensure timely deliveries and even receive feedback, helping them continually improve their offerings. This also helps make more aware of the market flow and what type of product is more in trend.

As for the interactions among the entities: The designer can shortlist suppliers based on client preferences, share these choices with the client, and together they can finalize vendors. The client's feedback on design mock-ups can be shared in real-time with the designer, ensuring that designs evolve in line with the client's vision. Meanwhile, the designer can place orders directly with suppliers through the database, ensuring a seamless flow of materials as per the project's requirements.

In essence, the database emerges as an integrative platform, weaving together the needs, preferences, and offerings of the interior designer, client, and supplier. It fosters a collaborative environment, emphasizing transparency, efficient communication, and informed decision-making at every step of the interior design process.

## **Challenges and Solutions from a Database Designer's Perspective**

Designing a database that caters to the intricate dynamics of the interior design industry presents numerous challenges for a database designer. One of the primary obstacles is the diverse range of user needs. The database must accommodate the varied preferences of designers, the specific requirements of clients, and the multifaceted offerings of suppliers. Ensuring that the database is user-friendly for all these entities while being robust enough to handle vast amounts of data is a huge task. Additionally, safeguarding sensitive data, be it the clients' personal details, the financial transactions of suppliers, or the intellectual property of designers, is paramount. A related challenge is ensuring that the platform can handle high traffic volumes without crashing, especially during peak usage times.

To address these challenges, the database designer must prioritize modularity which refers to the compartmentalization and interrelation of the parts of a software package in design. This allows for separate, dedicated sections for each entity, ensuring a personalized user experience. Leveraging advanced encryption techniques and multi-factor authentication ensures the security of sensitive data. Integrating scalable cloud solutions can provide the elasticity required to manage varying traffic loads. For the issue of diverse needs, implementing a feedback loop where users can relay their experiences and suggest improvements can be invaluable. This not only enhances user satisfaction but also aids in the iterative refinement of the database. Regularly updating the system, running security audits, and ensuring data redundancy further ensures the database remains both functional and secure.

Another notable challenge for database designers is the scattered nature of the interior design industry. With practitioners spread far and wide, often operating independently or in smaller firms, gathering participants for input during the database design phase can be daunting. The decentralized structure of the industry might mean a lack of standardized practices or universal needs, making the design process even more intricate.

To tackle these hurdles, database designers should champion modularity in their approach. This would facilitate distinct sections tailored for each user type, ensuring a more personalized and efficient experience.

## Modules for the Database System

The development of an interior design database catering to clients, suppliers, and interior designers necessitates a comprehensive yet user-friendly module system. Let's delve into the essential modules tailored for each of these entities and their ecosystem.

For the interior designer, a **Portfolio Management Module** is crucial. It should allow designers to upload, edit, and showcase their work, from sketches to rendered designs and photographs of finished projects. Coupled with this, a **Client Management Module** would help them track client requirements, feedback, and ongoing project statuses. To facilitate communication, an **Appointment Scheduler and Communication Module** can be integrated, allowing designers to set up meetings, share real-time updates, and collaborate with clients seamlessly.

Clients, on the other hand, would benefit immensely from a **Design Inspiration Module**. This module would let them browse various design styles, themes, and trends, helping them articulate their preferences. An **Interior Designer Search and Review Module** would be invaluable, enabling clients to find and review designers based on expertise, past projects, and client feedback. For more effective communication, a **Quotation and Billing Module** can be introduced, where clients can receive, review, and approve quotations and track their payments.

The suppliers' primary module would be a Product Listing and Inventory Management Module. It would let them list products, update their specifications, and manage inventory in real-time. A **Order Management and Tracking Module** would help suppliers manage client or designer orders efficiently, ensuring timely deliveries. To foster trust, a **Reviews and Ratings Module** should be implemented, allowing both designers and clients to rate and review products and services.

Lastly, the broader ecosystem would be enriched with an **Integration and API Module** to ensure that the database can interact with other software tools, be it for payment processing, virtual reality previews, or any other third-party services that become relevant in the future. Another vital module would be the **Analytics and Reporting Module**, providing insights to all stakeholders about user behavior, popular design trends, sales data, and more, which can be pivotal in making informed



decisions. By incorporating these modules, the database would not only streamline operations for each entity but would also foster a more collaborative and efficient interior design ecosystem.

## **Conclusion**

In summary, the creation of a comprehensive database tailored for interior designers, clients, and suppliers promises to revolutionize the interior design landscape. By integrating tailored modules for each entity, the platform fosters collaboration, transparency, and efficiency. Addressing both functional and non-functional requirements, this initiative ensures a seamless experience, bridging the gaps between design aspirations and tangible outcomes. As the realms of design and technology merge, such advancements underscore the potential for innovation in reshaping industry dynamics and enhancing user experiences.

## **3. Requirements Collection/ Fact Finding Phase**

### **2.1. Document the input and the output for the requirements collection techniques used by you:**

#### **3.1.1 Background Reading/s**

##### **2.1.1.1 Description of each reading done**

We have conducted a thorough analysis by referring to various sources such as websites, YouTube videos, and news articles. Through our research, we have gained a comprehensive understanding of the challenges confronted by the interior designing community. We have also identified how a database showcasing our completed projects could significantly benefit those who are embarking on their journey as a new firm or an independent freelancer.

Moreover, our investigation has highlighted the immense potential within the interior designing business. We've also explored other companies that have developed databases similar to our concept. However, it's important to note that our approach is distinct, as we are focusing on addressing fundamental industry needs.

By consolidating this information, we have gained valuable insights that will allow us to carve a unique path in the market, with the ultimate goal of elevating the entire interior designing sector.

### 2.1.1.2 References

1. <https://www.infurnia.com/blog/problems-interior-design-industry>
2. <https://www.designdocs.com/blog/10-unexpected-challenges-interior-designers-face-today>
3. <https://www.jdinstitute.edu.in/complete-guide-how-to-start-interior-design-businessinindia/#:~:text=Complete%20Guide%20to%20Starting%20an%20Interior%20Design%20Business,will%20need%20to%20be%20promoted%20on%20various%20channelsLink>
4. <https://foyr.com/learn/interior-design-basic-concepts-and-principles/>
5. <https://www.mordorintelligence.com/industry-reports/india-interior-design-market>
6. <https://www.imarcgroup.com/india-interior-design-market#:~:text=India%20Interior%20Design%20Market%3A%20Industry%20Trends%2C%20Share%2C%20Size%2C,...%204%20Competitive%20Landscape%3A%20...%205%20Report%20Coverage%3A>
7. <https://www.youtube.com/watch?v=O0sd20ABH4sStylux> (@Design and Construction)
8. [https://www.youtube.com/watch?v=aU2r\\_QadMeY](https://www.youtube.com/watch?v=aU2r_QadMeY) (@interiorz)
9. <https://mlgindia.com/architects-and-interior-designers-database/#:~:text=Need%20For%20Architects%20%26%20Interior%20Designers%20Database&text=These%20databases%20will%20be%20extremely,related%20to%20Architects%20%26%20Interior%20Designers.>
10. <https://yiren-wang.com/2019/12/15/database-design-and-implement-of-a-medium-sized-interior-design-firm/>
11. [https://galleonpropertysearch.com/marketing\\_insights/an-interview-with-interior-designer-natasha-gupta/](https://galleonpropertysearch.com/marketing_insights/an-interview-with-interior-designer-natasha-gupta/)

12.<https://www.essentialhome.eu/inspirations/lifestyle/celia-sawyer-inspiring-interview-interior-designer/>

### **2.1.1.3 Summary of each document that you have read during Background Reading/ s phase.**

- *Links 1 and 2 underscore the challenges encountered by interior designers, encompassing client expectations, time management, self-promotion, and ensuring quality control across the entire supply chain. These are precisely the issues we aim to address and solve through our project.*
- *Link 3 provides guidance on initiating an interior designing business, and our database has the potential to significantly elevate such enterprises by offering valuable support and resources.*
- *Link 4 informs us about some basic principle of interior designing.*
- *Links 5 and 6 provide insights into the market share of the interior designing industry in India, helping us understand its current standing and potential for growth.*
- *Links 7 and 8 offer valuable information about the nature and scope of a career in interior designing. These sources provide insights into the profession's various aspects, helping us gain a comprehensive understanding of what it entails.*
- *Links 9 and 10 introduce us to other database companies with diverse applications, showcasing how databases are utilized beyond our scope. Additionally, these sources underscore the general significance and necessity of databases in various industries.*
- *Natasha Gupta mentioned in her interview how much connection to suppliers are important.*
- *By our database this can give a huge advantage to people starting off as we aim to include suppliers and their rate in our database.*
- *Celia Sawyer mentioned her problem and importance of maintaining clientele and how much time it took her to improve those and hardship she faced when starting off.*
- *By using our database we aim to create transparency and budget comparison which can attract new clients, which in turn will help interior designers more as they will also have a database of the interested clients.*

### **2.1.2 Interview/s –**

#### **1)G4: Interview Plan**

**System :** Apex Consultancy

**Project Reference :** SF/SJ/2023/09

**Participants:** Vishal Chauhan (Apex Consultancy)  
Aditya Tripathi(G4)  
Kushal Barot(G4)

**Date:** 05/09/2023      **Time :** 14:30

**Duration :** 45 minutes      **Place:** Google Meet

**Purpose of Interview :**

Preliminary meeting to identify problems faced by a lack of proper database by interior designers ,Suppliers and customers

**Agenda :**

Getting to know exactly how interior designing works  
How they make contacts  
To confirm that we have the right target for our database

**Documents to be brought to the interview :**

Rough Page with questions  
Rough presentation which shows our aim so as to rectify it

.....

*Q. What is the role of an interior designer?*

Answer: As an interior designer, my role is to transform your space into a functional and aesthetically pleasing environment. I combine creativity with practicality to create a design that reflects your idea of living and enhances your lifestyle.

*Q. How can an interior designer improve my space?*

Answer: I specialize in optimizing spaces to their fullest potential. By analyzing your needs, preferences, and the architecture of the space, I can design layouts, select color schemes, and incorporate furnishings that not only look great but also make your space more functional.

*Q. What is the design process like?*

Answer: The design process is a collaborative journey. We start with a detailed consultation to understand your vision and requirements. From there, I create concept designs, provide material options, and with help of skilled laborers I build it.

*Q. Can you provide examples of your past projects?*

Answer: my clientele mainly consists of people from Delhi Ncr region. I have an extensive portfolio showcasing a range of projects, from cozy residential spaces to dynamic commercial designs. You can see how I've transformed and even made your spaces to match different aesthetics and functional requirements of what your father imagined and needed.

*Q. How do you handle budget constraints?*

Answer: I'm experienced in working within various budget ranges. I believe in transparent communication and careful planning to ensure that we make the most of your budget. I source quality materials and furnishings that align with your financial parameters.

*Q. Do you work with a team of professionals?*

Answer: Absolutely, collaboration is key to a successful project. I have a network of skilled professionals, including contractors, and artisans, who contribute their expertise to create a seamless and well-executed design.

*Q. How did you build up your team?*

Answer: Building a reliable and skilled team has been an essential and a difficult part of my journey as an interior designer. Over the years, I've carefully cultivated relationships with professionals. My family background also helped me a great deal as what I am doing is one of my family business. I've connected with architects, contractors, artisans, and specialists through industry events, referrals, and collaborations on previous successful projects.

*Q. How do you source furniture and materials?*

Answer: I have access to a wide range of suppliers and sources for furniture, fabrics, and materials. I carefully curate selections that align with your design and quality preferences, ensuring your space is furnished with pieces that enhance its overall look and feel.

*Q. How did you find your suppliers and build suppliers as a team?*

Answer: Building a reliable network of suppliers is fundamental to creating outstanding interior designs. I've taken a strategic approach to identify and collaborate with suppliers who consistently deliver quality materials and products that align with my design vision. My process involves a combination of research, referrals, and hands-on experience.

Initially, I extensively research suppliers who offer the finest materials and furnishings. Industry events, and online platforms have been valuable resources for discovering new suppliers. Referrals from colleagues and clients also play a significant role, as personal recommendations often lead to fruitful partnerships. Once potential suppliers are identified, I conduct thorough assessments to ensure their products meet my standards for aesthetics, durability, and sustainability. I value suppliers who are responsive, communicative, and share a commitment to excellence. Through direct interactions, I assess their reliability and ability to meet project deadlines.

I have to establish clear expectations, negotiate fair terms, and forge partnerships based on mutual trust and respect. Continuous collaboration ensures that the suppliers I work with understand the intricate details of my design projects and contribute their expertise to achieve the desired outcomes.

*Q. What is the timeline for a typical project?*

Answer: Project timelines can vary based on the complexity and scale. I provide a detailed timeline during our planning phase so you have a clear understanding of when each milestone will be reached. Efficiency and attention to detail are always a priority.

#### **G4: Interview Summary**

**System :** Apex Consultant

**Project Reference :** SF/SJ/2023/09

**Participants:** Vishal Chauhan(Apex Consultant)  
Aditya Tripathi(G4)  
Kushal Barot(G4)

**Date:** 14/09/2023      **Time :** 14:30

**Duration :** 45 minutes      **Place:** Google Meet

**Purpose of Interview :**

Preliminary meeting to identify problems and requirements regarding

1. Having problem finding the entry point in the profession
2. Lack of transparency like customers not knowing the suppliers, they can thus make more expensive alternatives that one requires.
3. Knowing any new database function which is required and has not been implemented
4. (action: interview suppliers)
5. how they build their current staff.
6. problems faced when building a clientele
7. Get to know how likely they be using the database
8. Ask them to fill the questionnaire

## **2)G4: Interview Plan**

**System :** Self

**Project Reference :** SF/SJ/2003/12

**Participants:** Aditya Tripathi ( G4)  
Kushal Bharot ( G4)

**Date:** 16/9/2023 **Time :** 17:00

**Duration :** 20 minutes **Place:** Daiict

### **Purpose of Interview :**

Roleplay to discover what we missed and to act what else is required by the client of an interior designer's perspective.

### **Agenda :**

To know how a client thinks

Attribute Required

How much privilege to give to customer (for accessing info)

Follow-up actions

### **Documents to be brought to the interview :**

Rough knowledge of interior designing and general budget.

Q. Hello, I'm the interviewer for this roleplay scenario. Today, I'd like to learn more about your interior design preferences and needs.

I work from home, so I need a dedicated workspace. I also love hosting, so a cozy living space and a functional kitchen are essential.

I mainly use Pinterest and Instagram to gather design ideas. I've saved a Pinterest board full of designs I love, which I would like to implement

Q. Do you have a specific timeline in mind for this project?

I'm looking to have my living room and home office redesigned. I'd like to complete the project within the next six months.

Q. What are the main challenges you face with your place that you need an interior designer. My living room feels quite cramped, and my home office is very bare, a little bit dull. I'd love a more open design so as to help me feel more spacious in my working environment.

Q. Have you ever hired an interior designer before?

I hired a designer once for my previous home, and it was an okay experience, but communication was a challenge. I

I loved the design but felt I wasn't involved enough in the decision-making process and was also unsure of the materials that person brought in as it was a bit more expensive than expected.

Q. Do you have a budget in mind for your interior design project?

I've set aside around 5-7 lakhs for this project.

I'm willing to spend more on a good couch and lighting but would prefer to save on decorative items.

Q. How do you typically make decisions about buying furniture or decor?

I like seeing furniture in person before buying, but for decorative items, I'm comfortable shopping online.

Q. Would you appreciate having a platform where you can explore various interior designers, collaborate with your chosen designer, and jointly share inspirations, product links, and design mock-ups?

I love the idea of collaborating on a platform. It would make sharing ideas and getting feedback much quicker. This would also make the process more transparent and communication will be better.



Q.Would direct connections to suppliers, where you can get exclusive discounts or first looks at new products, be appealing to you?

Yes, it would let me see more choices and find other options if I think the supplier is not fair. It would also help me save money.

Q.How do you think having access to a comprehensive interior design database could benefit clients like yourself?

What specific information or features would you find most valuable in such a database?

Feedback and review would be very valuable. It would help in making informed decisions, especially for more significant purchases.

It would save me time researching and help me find designers and suppliers that align with my style and budget.

#### **G4: Interview Summary**

**System** : Self

**Project Reference** : SF/SJ/2023/09

**Participants:** Aditya Tripathi(G4)  
Kushal Barot(G4)

**Date:** 16/09/2023      **Time** : 17/09/2023

**Duration** : 20 minutes    **Place:** Daiict

**Purpose of Interview** :

Preliminary meeting to identify problems and requirements regarding  
.

1. Understand the design and style preferences of potential clients.
2. Learn about the specific problems or concerns clients might have with their current living spaces.

3. Gain insight into the client's budget and financial concerns related to their interior design projects.
4. Assess how beneficial a database would be for clients during their interior design journey.
5. Determine if clients are concerned about supplier fairness and how they perceive the value of products and services.
6. Gather initial feedback and reactions that can help refine and improve the proposed database for future users.

#### **Interview with Interior Designers:**

##### **- Finding Suppliers:**

- Need careful research to locate the right suppliers.
- Importance of having trustworthy and quality-oriented suppliers.

##### **- Building a Team:**

- Challenges faced in assembling a cohesive and skilled team, especially at the start of one's career.

##### **- Project Management:**

- The criticality of setting clear project deadlines.
- The importance of open communication with clients about timelines.

#### **Conclusions for Database Project:**

- Facilitate easier discovery of reliable suppliers.
- Provide a platform to help designers build and collaborate with teams.
- Incorporate features that assist in project management, with a focus on open communication about deadlines.

#### **Interview from Client's Perspective:**

- **Minimal Effort:** Clients want a hassle-free experience, demanding minimal effort on their part.

##### **- Transparency:**

- Clients seek clarity on item costs.
- They prefer straightforward pricing without hidden charges.

##### **- Database Needs:**

- Clients feel restricted when presented with limited options.
- A robust database is essential to provide a range of choices and meet client requirements.

**Conclusions for Database Project (from Client's Perspective):**

- Ensure the platform is user-friendly, requiring minimal effort from clients.
- Integrate features that allow transparent pricing and cost breakdowns
- Offer a comprehensive database that provides an extensive range of options to cater to different client preferences

**2.1.3 Questionnaire/s :**

**2.1.3.1 Prepare Questionnaire/s**

**G4 - Database Survey for Interior Designers:**

Please select your answers to the following questions:

1. Please rate your level of experience.
  - ☐ Freelancer
  - ☐ 1-3 years
  - ☐ 4-7 years
  - ☐ 8+ years
2. Have you faced problems finding new customers?
  - ☐ Yes
  - ☐ No
3. How would you rate your ease of understanding client preferences and needs?
  - ☐ Very Easy
  - ☐ Easy
  - ☐ Neutral
  - ☐ Difficult
  - ☐ Very Difficult
4. Rate your satisfaction with client collaboration and feedback.
  - ☐ Very Satisfied
  - ☐ Satisfied
  - ☐ Neutral
  - ☐ Unsatisfied
  - ☐ Very Unsatisfied
5. How satisfied are you with the variety and quality of products offered by suppliers?
  - ☐ Very Satisfied
  - ☐ Satisfied

- ☐ Neutral
- ☐ Unsatisfied
- ☐ Very Unsatisfied

6. Rate the timeliness and professionalism of suppliers during projects.

- ☐ Very Timely & Professional
- ☐ Timely & Professional
- ☐ Neutral
- ☐ Somewhat Slow & Unprofessional
- ☐ Very Slow & Unprofessional

7. How do you rate your experience with current interior design software or platforms?

- ☐ Excellent
- ☐ Good
- ☐ Neutral
- ☐ Poor
- ☐ Very Poor

8. Would you see value in a centralized platform for design inspiration, collaboration with clients, and interfacing with suppliers?

- ☐ Extremely Valuable
- ☐ Valuable
- ☐ Neutral
- ☐ Not Very Valuable
- ☐ Not at All Valuable

Contact Information:

Email Address: [Short Answer]

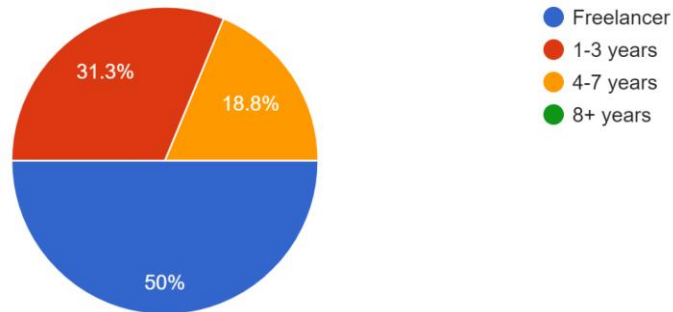
Phone Number: [Short Answer]

Location/Address: [Paragraph Answer]

Website: [Short Answer]

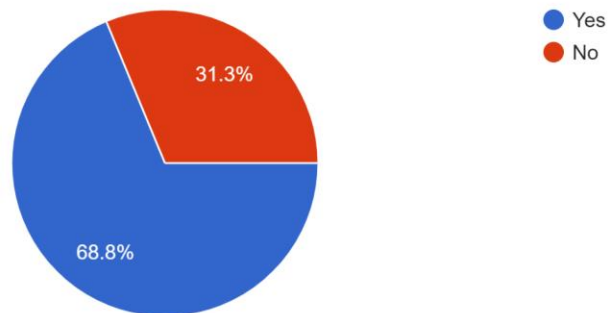
### Please rate your level of experience

16 responses



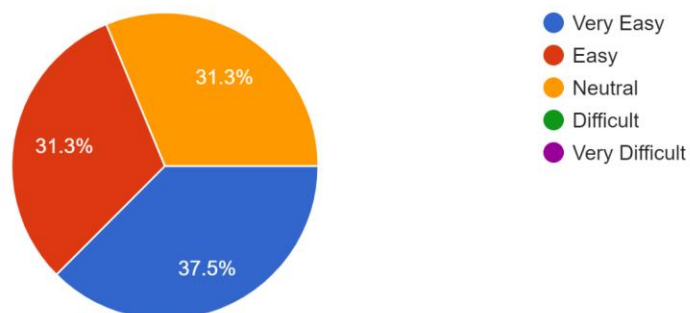
### Have you faced problems finding new customers?

16 responses



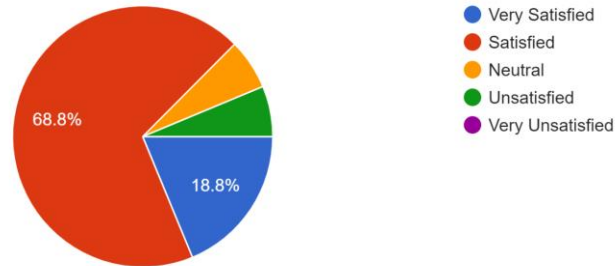
### How would you rate your ease of understanding client preferences and needs?

16 responses



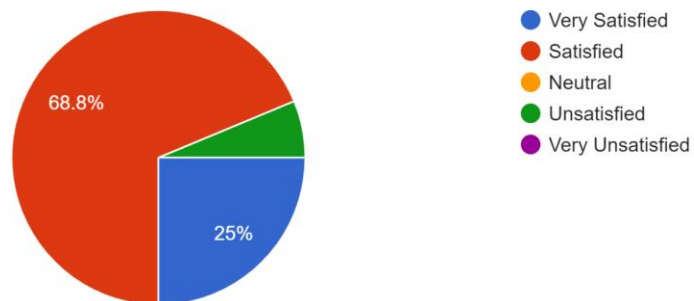
Rate your satisfaction with client collaboration and feedback.

16 responses



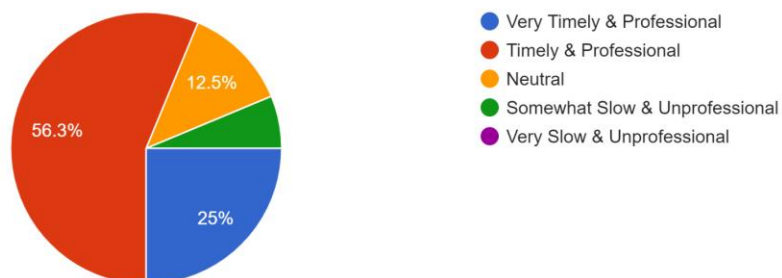
How satisfied are you with the variety and quality of products offered by suppliers?

16 responses



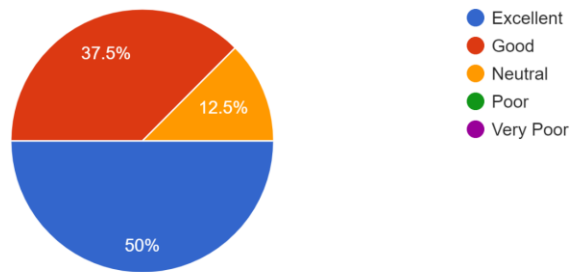
Rate the timeliness and professionalism of suppliers during projects.

16 responses



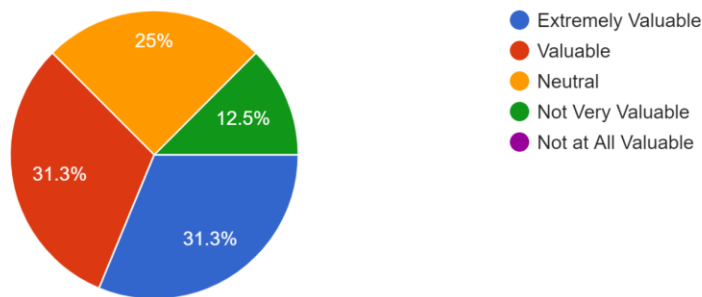
How do you rate your experience with current interior design software or platforms?

16 responses



Would you see value in a centralized platform for design inspiration, collaboration with clients, and interfacing with suppliers?

16 responses



### 1. Participants Overview:

The data comprises feedback from 15 interior designers or industry professionals.

Many of them appear to have an experience of "1-3 years" and "Freelancer", followed by those with "4-7 years" experience.

### 2. Difficulty in Finding Customers:

A good number of participants have faced issues finding new customers, while some have indicated that they did face less such challenges.

### 3. Understanding Client Preferences:

Most of the participants have found it "Very Easy" or "Easy" to understand client preferences and needs when using our database.

Only one participant expressed a "Neutral" stance on this, and another indicated they were "Unsatisfied".

4. Satisfaction with Client Collaboration:

- The majority appear to be "Satisfied" or "Very Satisfied" with client collaboration and feedback.

5. Satisfaction with Supplier Offerings:

- Most participants are "Satisfied" or "Very Satisfied" with the variety and quality of products offered by suppliers through our database.

6. Supplier Timeliness and Professionalism:

- The majority view suppliers as "Timely & Professional" or "Very Timely & Professional".
- A smaller portion has a "Neutral" view, and only one found suppliers "Somewhat Slow & Unprofessional".

7. Experience with Current Interior Design Software/Platforms:

- A significant portion finds their current software/platform experience to be "Excellent", with others rating it as "Valuable" or "Neutral".
- Only one participant found the existing solutions to be "Not Very Valuable".

8. Value in a Centralized Platform:

- The majority find value in a centralized platform for design inspiration, collaboration with clients, and interfacing with suppliers.
- The prevailing sentiment leans towards finding such a platform "Extremely Valuable" or "Valuable".

9. Additional Feedback:

- Only a few participants provided additional feedback or comments. One participant highlighted that the person they worked with was "one of the best", while another gave a positive review saying "Excellent".

In summary, from a database designer's perspective, there seems to be a general satisfaction among interior design professionals when it comes to understanding client needs, collaboration, and supplier interactions from our database. There is also a pronounced interest in a centralized platform for their needs. However, challenges do exist, such as some professionals struggling to find customers and a few having reservations about current software solutions.



#### **G4 - Database Survey for Suppliers in the Interior Design Industry:**

Please select or fill in your answers to the following questions:

1. Please rate your level of experience.

- ☐ Freelancer
- ☐ 1-3 years
- ☐ 4-7 years
- ☐ 8+ years

2. Have you faced problems finding new customers?\*\*\*

- ☐ Yes
- ☐ No

3. How would you rate the demand for your products/services in the interior design industry?

- ☐ Very High
- ☐ High
- ☐ Average
- ☐ Low
- ☐ Very Low

4. Rate the ease of collaboration with interior designers.

- ☐ Very Easy
- ☐ Easy
- ☐ Neutral
- ☐ Difficult
- ☐ Very Difficult

5. How satisfied are you with the feedback loop (reviews, comments) from clients/designers?

- ☐ Very Satisfied
- ☐ Satisfied
- ☐ Neutral
- ☐ Unsatisfied
- ☐ Very Unsatisfied

6. How do you feel about the fairness of return/exchange policies in the industry?

- ☐ Very Fair
- ☐ Fair
- ☐ Neutral
- ☐ Unfair
- ☐ Very Unfair

7. How do you rate the benefits of collaborating with an interior design platform like ours?

- ☐ Extremely Beneficial
- ☐ Beneficial
- ☐ Neutral
- ☐ Not Beneficial
- ☐ Not Beneficial at All

8. Type of Products/Services Offered (Select all that apply):

- ☐ Furniture
- ☐ Lighting
- ☐ Decorative Items
- ☐ Wall Coverings
- ☐ Flooring
- ☐ Other: \_\_\_\_\_

9. Top Selling Products:

- [Text Box for Answer]

10. Do you offer custom-made products/services?

- ☐ Yes
- ☐ No

11. Rate the potential impact of our database on your business growth.

- ☐ Extremely Positive
- ☐ Positive
- ☐ Neutral
- ☐ Negative
- ☐ Extremely Negative

12. Any additional comments or suggestions for improvement?

- [Text Box for Answer]

Please provide your contact information:

- Company Name:

- [Text Box for Answer]

Email Address: [Short Answer]

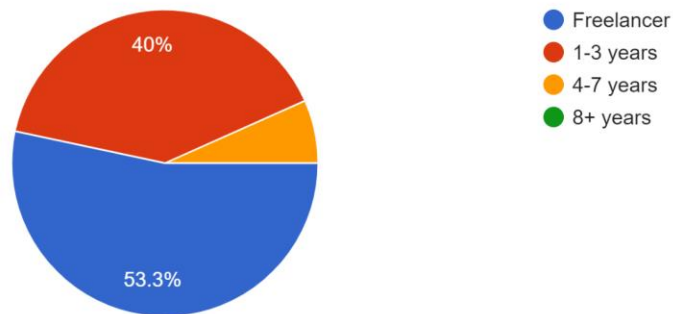
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Location/Address: [Paragraph Answer]

Website: [Short Answer]

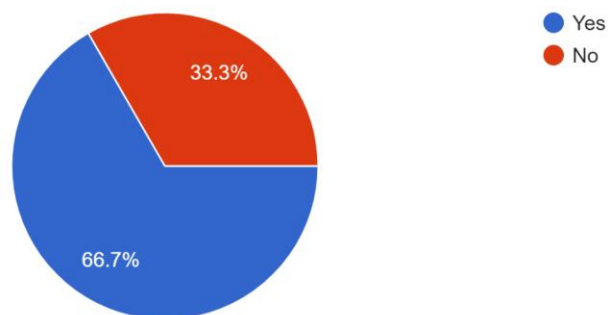
Please rate your level of experience

15 responses



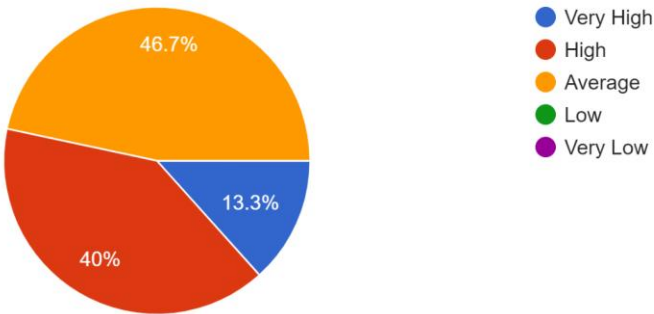
Have you faced problems finding new customers?

15 responses



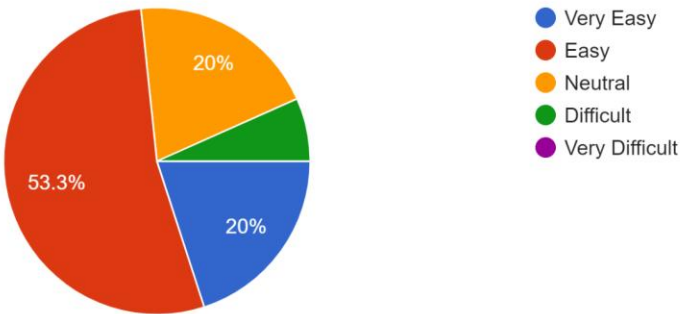
How would you rate the demand for your products/services in the interior design industry?

15 responses



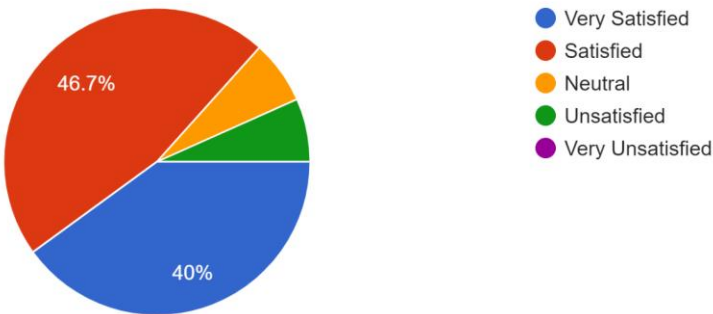
Rate the ease of collaboration with interior designers.

15 responses



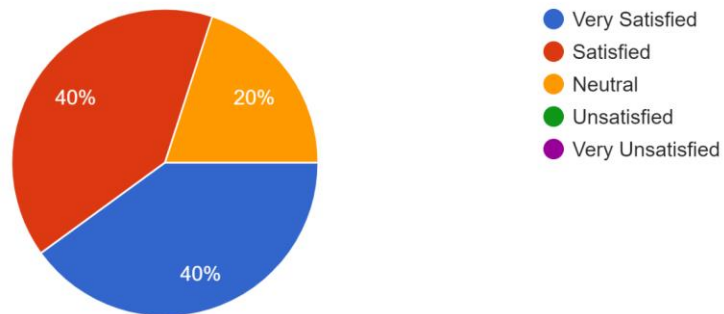
How satisfied are you with the feedback loop (reviews, comments) from clients/designers?

15 responses



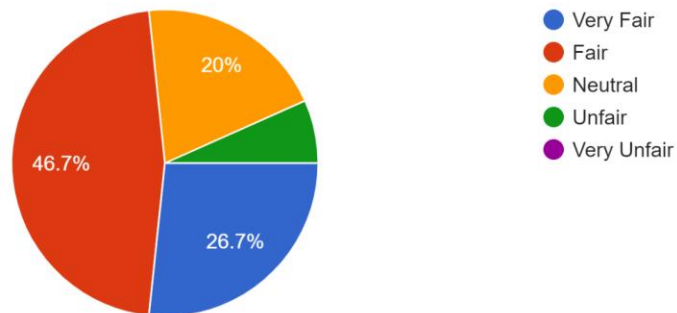
How satisfied are you with the feedback loop (reviews, comments) from clients/designers?

15 responses



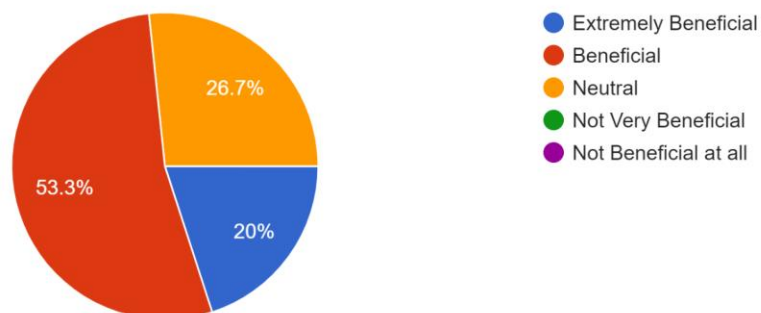
How do you feel about the fairness of return/exchange policies in the industry?

15 responses



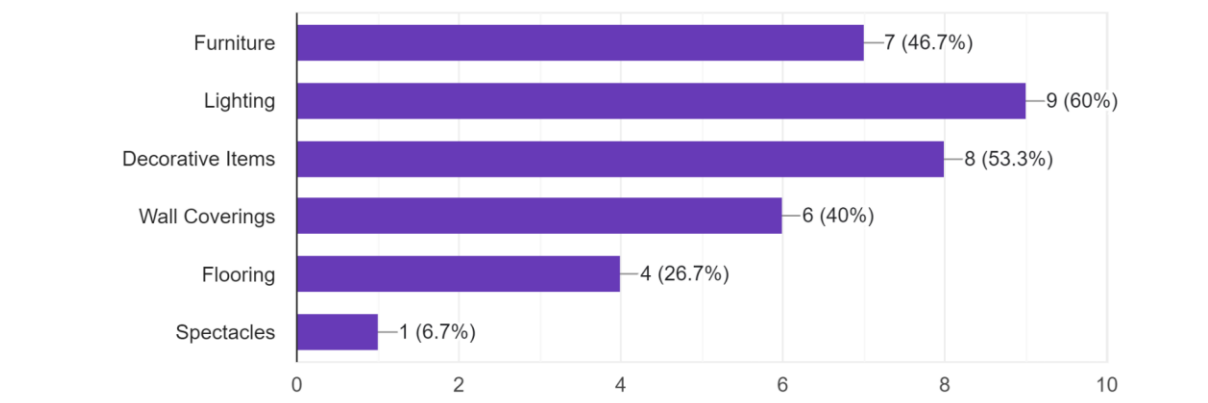
How do you rate the benefits of collaborating with an interior design platform like ours?

15 responses



Type of Products/Services Offered (Select all that apply):

15 responses



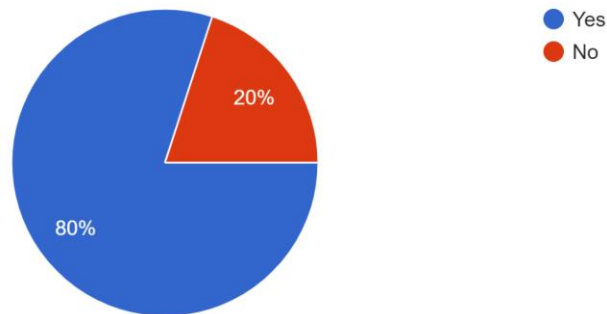
Top selling products:

6 responses

Sofa
Specs
Led light
wall covering
Furniture
Furniture

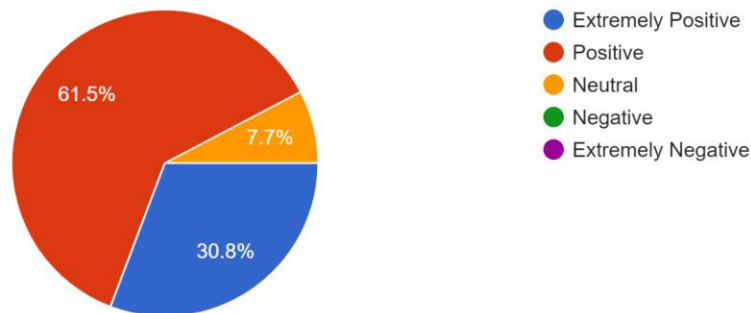
Do you offer custom-made products/services?

15 responses



Rate the potential impact of our database on your business growth.

13 responses



Here's a summarized overview, focusing on the feedback from suppliers or entities involved in the interior design industry and those have used our database:

#### 1. Participants Overview:

The data comprises feedback from 14 suppliers or entities involved in providing products or services in the interior design industry.

Several of them identify as "Freelancer", with a few having "1-3 years" of experience.

#### 2. Finding New Customers:

Majority have faced issues finding new customers, while some indicate not facing challenges in this regard.

#### 3. Demand for Products/Services:

The demand for their products/services in the interior design industry is generally perceived as "High" or "Very High" by most, while a few rated it as "Average".

4. Collaboration with Interior Designers:

Most participants find it "Easy" or "Very Easy" to collaborate with interior designers.

Only one participant found it "Difficult", and a couple rated the collaboration as "Neutral".

5. Feedback Loop with Clients/Designers:

The majority are either "Satisfied" or "Very Satisfied" with the feedback loop from clients or designers.

There's a range in the data with some expressing "Neutral" views, and only one indicating being "Unsatisfied".

6. Fairness of Return/Exchange Policies:

Many participants view the return/exchange policies in the industry as "Fair" or "Very Fair".

A couple of them viewed it as "Neutral" and one indicated it was "Unfair".

7. Benefits of Collaborating with the Platform:

Many find collaborating with the interior design platform to be "Beneficial" or "Extremely Beneficial".

Only a few expressed neutral feelings about the benefits.

8. Type of Products/Services Offered:

The product/service range is diverse with "Furniture", "Lighting", "Decorative Items", "Wall Coverings", and "Flooring" being common offerings.

9. Custom Products/Services:

Majority of the participants offer custom-made products/services.

10. Potential Impact of Database on Business Growth:

The general sentiment seems positive with most foreseeing a "Positive" or "Extremely Positive" impact.

A few did not provide feedback on this, and one participant felt neutral about the potential impact.

11. Additional Feedback:

Very few participants provided additional feedback or comments.

In summary, suppliers in the interior design industry seem to recognize the value of a platform like the one in question. They find it beneficial for collaboration and growth, with many foreseeing a positive impact on their business. The demand for products and services in this domain is generally perceived to be high. However, there are some challenges, including aspects of collaboration and feedback, which can be areas of potential improvement.



#### **G4 - Database Survey for Interior Design Clients:**

Please select or fill in your answers to the following questions:

1. How satisfied are you with the overall design consultation process?
  - ☐ Very Satisfied
  - ☐ Satisfied
  - ☐ Neutral
  - ☐ Unsatisfied
  - ☐ Very Unsatisfied
2. Rate your interior designer's understanding of your preferences and needs.
  - ☐ Excellent
  - ☐ Good
  - ☐ Fair
  - ☐ Poor
  - ☐ Very Poor
3. How satisfied are you with the quality of products received from suppliers?
  - ☐ Very Satisfied
  - ☐ Satisfied
  - ☐ Neutral
  - ☐ Unsatisfied
  - ☐ Very Unsatisfied
4. Rate the delivery and installation experience (if applicable).
  - ☐ Very Smooth
  - ☐ Smooth
  - ☐ Neutral
  - ☐ Problematic
  - ☐ Very Problematic
5. How would you rate the value for money of both the design service and the products?
  - ☐ Excellent Value
  - ☐ Good Value
  - ☐ Fair Value
  - ☐ Poor Value
  - ☐ Very Poor Value
6. Would you find value in a centralized platform for interior design inspiration, collaboration, and purchase?
  - ☐ Extremely Valuable
  - ☐ Valuable
  - ☐ Neutral

- ☐ Not Very Valuable
- ☐ Not at All Valuable

7. Would you recommend your interior designer and supplier to others?

- ☐ Definitely
- ☐ Likely
- ☐ Neutral
- ☐ Unlikely
- ☐ Definitely Not

8. Any additional comments or suggestions?

- [Text Box for Answer]

Contact Information:

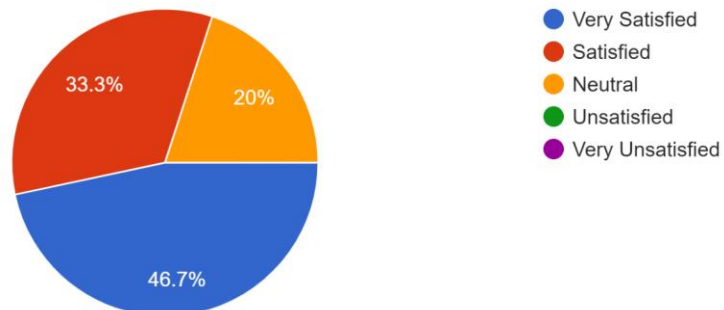
Email Address: [Short Answer]

Phone Number: [Short Answer]

Location/Address: [Paragraph Answer]

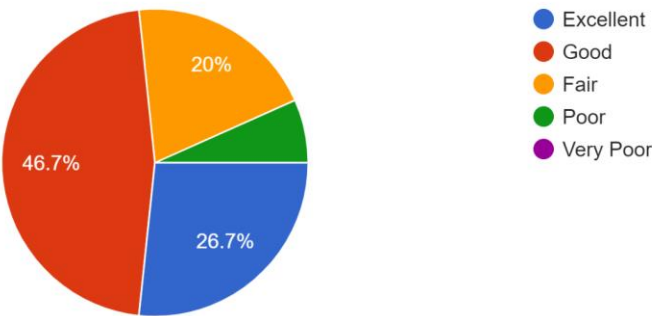
How satisfied are you with the overall design consultation process?

15 responses



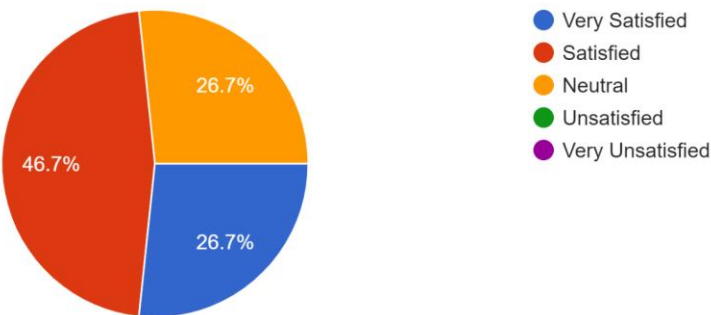
Rate your interior designer's understanding of your preferences and needs.

15 responses



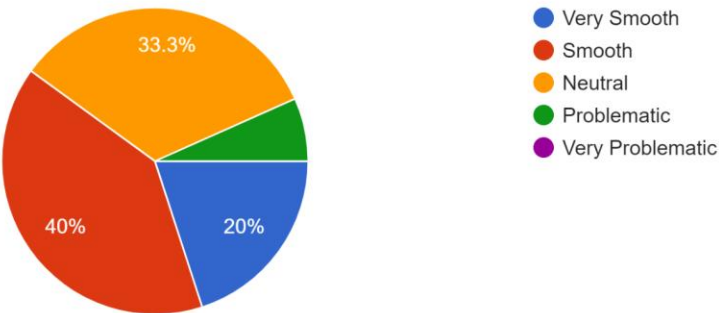
How satisfied are you with the quality of products received from suppliers?

15 responses



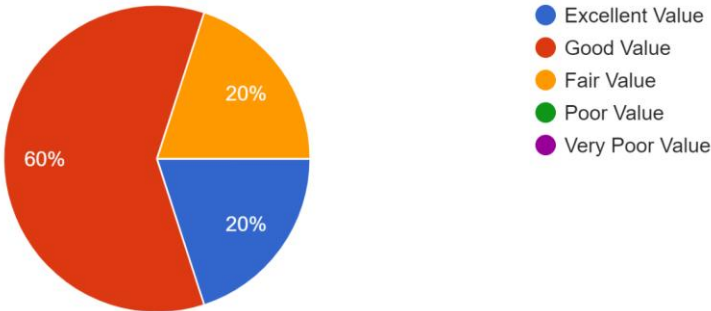
Rate the delivery and installation experience (if applicable).

15 responses



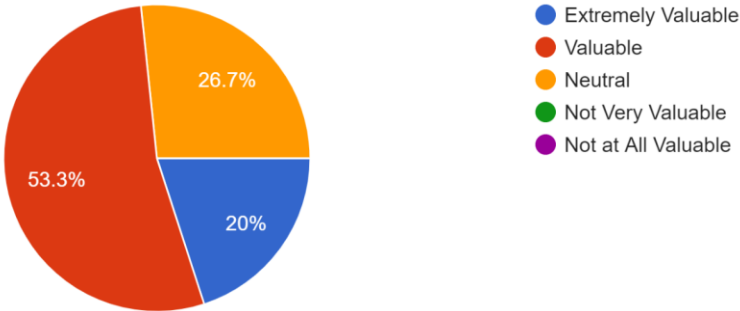
How would you rate the value for money of both the design service and the products?

15 responses



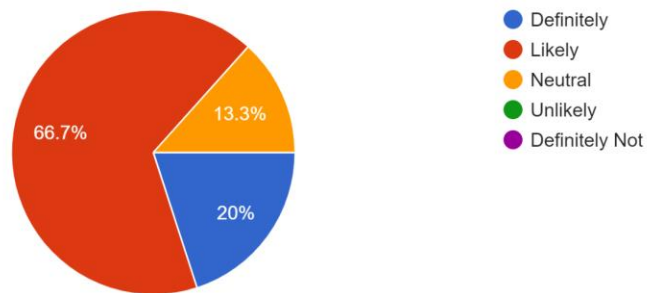
Would you find value in a centralized platform for interior design inspiration, collaboration, and purchase?

15 responses



Would you recommend your interior designer and supplier to others?

15 responses



Here's a summarized overview, focusing on the feedback from clients who have availed of interior design services:

1. Participants Overview:

The data comprises feedback from 15 clients who have experienced interior design services.

2. Overall Design Consultation Satisfaction:

Majority of the clients are "Very Satisfied" with the overall design consultation process.

- A significant number also expressed that they are "Satisfied", while a few remained "Neutral".

3. Interior Designer's Understanding:

The understanding of interior designers about clients' preferences and needs is mostly rated as "Excellent" or "Good". Only a couple of clients gave ratings of "Fair" and "Poor".

4. Quality of Products from Suppliers:

Most clients are "Satisfied" or "Very Satisfied" with the quality of products they received from suppliers. A few remained "Neutral" regarding this.

5. Delivery and Installation Experience:

For many clients, the delivery and installation experience was "Smooth" or "Very Smooth".

A few had "Neutral" experiences and only one client faced a "Problematic" installation process.

6. Value for Money:

Many clients perceive the design service and the products as offering "Good Value" or "Excellent Value".

A few considered it as "Fair Value".

7. Centralized Platform for Interior Design:

A majority find the idea of a centralized platform for interior design inspiration, collaboration, and purchase to be "Extremely Valuable" or "Valuable".

Some remain "Neutral" about the value of such a platform.

8. Recommendation:

Many would "Definitely" or "Likely" recommend their interior designer and supplier to others.

A few are neutral about recommending.

9. Additional Comments or Suggestions:

Few clients provided additional comments or suggestions, and most of those comments were short affirmatives like "No" or "Nothing".

In conclusion, the general sentiment of clients towards interior design services is positive. Most clients have had satisfying experiences, found good value in the services, and would recommend their designers and suppliers to others. However, there are areas where service can be improved, especially in understanding client preferences and needs and the delivery/installation process. The idea of a centralized platform for interior design is also favorably received by a majority of the clients.

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## **2.1.4 Observation:**

### **2.1.4.1 Summary**

When my father hired an interior designer to redesign our rooms, the overall experience was positive. The design process went smoothly, resulting in spaces that were both aesthetically pleasing and spacious. However, there were a few hiccups along the way. The budget exceeded our initial estimate by 10-15%. Additionally, the furniture, sourced by the designer's supplier, had some issues — notably, the sliding door of our wardrobe malfunctioned after just 6-7 months. We also encountered a problem with the bathroom drain, which didn't function optimally. Despite these challenges, the beauty and functionality of the newly designed rooms were undeniable.

### **2.1.4.2 List the combined requirements**

#### **Positive Outcomes:**

- Smooth design process.
- Rooms turned out aesthetically pleasing.
- Effective use of space, making areas feel spacious.

#### **Challenges:**

- Budget exceeded the initial estimate by 10-15%.
- Furniture issues: The sliding door of the wardrobe malfunctioned after 6-7 months.
- Bathroom drain problem: It didn't function optimally.

#### **Learnings:**

- Budgeting: Always account for a buffer or contingency in your budget, as costs may exceed initial estimates.
- Vendor Vetting: Ensure the suppliers or vendors chosen by designers are reliable and known for their quality.
- Post-Service Support: It's essential to have a warranty or some form of post-service support for any purchases or services rendered.
- Due Diligence: Always inspect and test all installations and functionalities before deeming the project as completed.

## 2.2 Fact Finding chart:

<u>S.no</u>	Objective	Technique	Subject(s)	Time Commitment
1	To understand challenges faced by interior designers including client expectations, time management, self-promotion, and quality control.	Background Reading	Link 1 and 2. Blog	15-20 min
2	To explore guidance on initiating an interior designing business.	Background Reading	Link 3 Educational Website	5-10 min
3	To understand basic principles of interior designing.	Background Reading	Link 4 Educational Website	15-20min
4	To gain insights into the market share of the interior designing industry in India.	Background Reading	Link 5 and 6. Bussiness Report	30-40 min
5	To understand the nature and scope of a career in interior designing.	Background Reading	Links 7 and 8. Youtube video.	5 + 8 min
6	To learn about the applications and significance of databases in different sectors.	Background Reading	Links 9 and 10. Architect, Interior design Website	15 min
7	To recognize the importance of supplier connections in interior design.	Background Reading	Natasha Gupta Interview	5-8 min
8	To understand the challenges faced by designers in maintaining clientele and the importance of transparency in attracting clients.	Background Reading	Celia Sawyer Interview	5-8 min
9	To understand the process and challenges of finding the right suppliers in interior design. Through interior design's perspective	Interview	Vishal Chauhan	45 min



10	To understand client expectations in terms of effort and transparency in the interior design process.	Interview	Aditya and Kushal	20 min
11	To develop a user-friendly platform with transparent pricing and a vast range of options to meet client preferences.	Interview	Aditya and Kushal	20 min
12	To understand the importance of contingency planning in budgeting.	Observation	Aditya.	around 6 month after work
13	To grasp the need for warranties or post-service support in purchases or services.	Observation	Aditya.	around 6 month after work
14	To summarize the data through survey from interior designers	Questionnaire	Interior Designers	1-2 days
15	To summarize the data through survey from suppliers	Questionnaire	Suppliers	1-2 days
16	To summarize the data through surveys from clients	Questionnaire	Clients	1-2 days

### **3.List of Requirement**

#### **Functional Requirements:**

1. Seamless interface for interaction among interior designers, clients, and suppliers.
2. Ability for designers to showcase portfolios, including past projects, designs, and client reviews.
3. Search functionality for designers to find and collaborate with suppliers.
4. Product catalogue access for designers to view products, prices, and availability from suppliers.
5. Search and review functionality for clients to find designers based on location, specialty, budget, or ratings.
6. Posting and comparison of design proposals for clients.
7. Functionality for clients to view suppliers' offerings and get cost estimates.
8. Payment gateway integration for transactions between clients and designers or suppliers.
9. Ability for suppliers to update product listings, manage inventory, and set pricing.
10. Communication tools, including real-time chat or messaging for interaction between entities.
11. Integrated calendar or scheduling tool for appointments and milestones.
12. Robust backup and recovery mechanisms for data protection.

#### **Non-functional Requirements:**

1. High availability of the system to ensure uninterrupted access.
2. Fast response time for a smooth user experience.
3. Secure encryption and storage of user data, including personal details and payment information.
4. Multi-factor authentication to prevent unauthorized access.
5. Scalability to handle an increase in user load or data volume.
6. Interoperability for integration with other tools or platforms.
7. Intuitive and user-friendly interface accessible across devices and browsers.
8. Easy maintainability and extensibility of the system.

#### **Modules:**

1. Portfolio Management Module for designers.
2. Client Management Module for tracking client requirements.
3. Appointment Scheduler and Communication Module for meetings and collaboration.
4. Design Inspiration Module for clients.
5. Interior Designer Search and Review Module for clients.
6. Quotation and Billing Module for client-designer transactions.
7. Product Listing and Inventory Management Module for suppliers.
8. Order Management and Tracking Module for suppliers.
9. Reviews and Ratings Module for products and services.
10. Integration and API Module for third-party software interaction.

11. Analytics and Reporting Module for insights and decision-making.

## **4. User Categories and Privileges**

### **4.1 . Usernames with Basic Description of User Role in the System/Database:**

1. Client: An individual or entity looking to hire interior designers or purchase products from suppliers. They can view portfolios, post requirements, and finalize transactions.
2. Interior Designer: Professionals who offer interior design services. They showcase their portfolios, respond to client requirements, collaborate with suppliers, and conduct transactions.
3. Supplier: Vendors who provide products required for interior design projects. They manage product listings, update inventory, set pricing, and interact with interior designers.
4. Admin: Responsible for overall system management, including user management, system configurations, troubleshooting, and monitoring.
5. Guest: Visitors to the platform who can browse portfolios, products, and other public-facing features but cannot conduct transactions or post requirements.

---

### **4.2.Privileges for Each User Categories:**

1. Client:
  - View interior designer portfolios
  - Post project requirements
  - Search and review designers based on criteria
  - View suppliers' product listings and prices
  - Initiate transactions with designers or suppliers
  - Communicate through the integrated messaging tool
  - Schedule appointments or meetings with designers
  - Rate and review designers and suppliers after project completion
2. Interior Designer:
  - Create and update personal portfolio
  - View, respond to, and quote for client requirements
  - Search and collaborate with suppliers
  - Communicate with clients and suppliers

- Accept or decline project offers
- Update project status and milestones
- Request payment through the system

3. Supplier:

- Create and update product listings
- Manage inventory and set pricing details
- Collaborate with interior designers
- Respond to product inquiries
- Process orders and update order status
- Communicate with designers regarding product specifics

4. Admin:

- Manage user accounts and roles
- Monitor system performance and resolve issues
- View system logs and analytics
- Configure system settings, including payment gateways and integrations
- Handle user complaints or disputes
- Approve or disapprove portfolios, product listings, or reviews if needed
- Perform backups and recovery operations

5. Guest:

- View public-facing portfolios of designers
- Browse product listings of suppliers
- Access public resources like blogs or design inspiration galleries
- Register to become a client, designer, or supplier

## **5. Assumptions for Designing the Interior Design Database System**

1. User Volume: We assume that the initial user volume will be moderate and will grow steadily. We will have to initially add some data by ourselves. The system should be scalable but need not handle extremely high traffic from day one.

2. User Behavior: Users (designers, clients, suppliers) will primarily interact with the system through a web interface, we have not yet thought of integrating it in an app.

3. Data Integrity: All users will provide accurate and honest data, whether it's regarding their profiles, portfolios, product listings, or reviews.

4. Technical Environment: The majority of users will access the database using the latest browsers and operating systems. There will be a smaller percentage still using older versions, which we need to accommodate but not prioritize.

5. Connectivity: Users will have consistent and reliable internet connectivity, allowing for smooth interactions with the database.

6. Security: While the platform will have security measures in place, we assume users will also take basic precautions, such as not sharing passwords or using easily guessable passwords.

7. Backup and Recovery: Data backups will be performed daily, and users are unlikely to request data restorations frequently.

8. Maintenance: Scheduled maintenance will occur during off-peak hours, assuming that this will cause minimal disruption to users.

9. Monetization: If the platform plans to monetize in the future (through ads, premium features, etc.), it's assumed users will be receptive to non-intrusive monetization strategies.

10. Integration: The platform may need to integrate with other systems (like payment gateways, third-party chat applications, or inventory management systems) in the future. We assume these third-party systems offer APIs for smooth integration.

11. Language and Region: The initial design will cater to English-speaking users primarily, with an assumption of expanding to multiple languages and regions later on.

12. Data Storage: Current storage solutions will be sufficient for the initial data volume. An increase in storage capabilities will be proportional to the user growth and data accumulation.

13. Feedback Loop: There's an assumption that users will be active in providing feedback, which will help in the iterative improvement of the database system.

14. Regulatory Compliance: The system will be designed to comply with prevailing data protection and privacy regulations, assuming that there won't be significant regulatory changes in the short term.

15. Laborers: The laborers required for the interior design projects, including installation and execution, are provided by the interior designer.

## **6. Business Constraints for the Interior Design Database System**

1. **Budgetary Constraints:** There may be a set budget allocated for the development, deployment, and maintenance of the database system. This can limit the number of features implemented initially or the quality of third-party integrations.
2. **Technical Infrastructure:** Existing technical infrastructure might limit the tools, languages, or frameworks that can be used to develop the database system.
3. **Human Resources:** Limited availability of skilled professionals for designing, developing, testing, and maintaining the database system.
4. **Regulatory and Licensing:** Any regulations specific to interior design, e-commerce, or data handling could limit certain functionalities or impose additional requirements. Licensing of certain software or tools can also constrain design choices.
5. **Vendor Lock-in:** If the platform relies heavily on third-party services or tools (like a specific cloud provider or a specific software), it may become challenging to migrate away or integrate other services in the future.
6. **Monetization Model:** The chosen business model (subscription, freemium, advertisements) can influence design decisions and may also restrict certain functionalities.
7. **Geographical Limitations:** If the platform is initially intended for a specific geographical region, it may have limitations when scaling to other regions due to cultural, regulatory, or logistical differences.
8. **Third-party Integrations:** Dependence on third-party APIs (like payment gateways or delivery services) can be a constraint, especially if these services have downtimes, change their terms, or increase their costs.