Hello!

My name is **[NAME]** and I am **[Position]** of the University of New Hampshire’s chapter of Students for the Exploration and Development of Space. I am wondering if I can get in touch with **[CONTACT NAME IF GIVEN].** an employee who deals with university organization sponsorship.

***IF NO:*** Okay, that’s fine! Thank you for your time.

***IF YES:*** Proceed.

**IF DIFFERENT PERSON:**  Hello! My name is **[NAME]** and I am **[Position]** of the University of New Hampshire’s chapter of Students for the Exploration and Development of Space.

***[CONTINUE TO SAME PERSON SECOND SENTENCE]***

**IF SAME PERSON:** Oh, perfect! I am calling to see if you are open to hear what our organization is all about and if you would like to sponsor us for this academic year, whether it can be monetary or goods and services.

***IF NO:*** Okay, we understand. Thank you for your time and have a good rest of the day.

***IF YES:*** Perfect. Comprised of students from all disciplines and founded a mere 7 months ago in February of 2017, we have our goals clearly outlined. SEDS USA, which provides many resources for us to pursue our goals in providing students an experience with running an organization, outreach and engineering design, provides a great base network for us. There are over 50 SEDS chapters nationwide, each vastly different from the other. Some focus on networking, others in engineering. UNH SEDS has become dedicated to learning and pushing the bounds of our members to design, manufacture and build projects relating to the exploration of space. This year, we have chosen to build a two-stage high altitude rocket to compete in a USA SEDS competition next September.  Of course, to accomplish this goals, really, two things are needed. The first comes in boat loads: dedication… enthusiasm. All of us here are glowing with the thought of launching a rocket that soars into the sky with our prints on it. The students who have joined this organization with me carry the same attitude I have. It is why I joined in the first place! With this dedication, we are able to learn what we need to know to design, manufacture and build the best rocket we can. The second is vastly scarce, and I am sure you are already aware of what this is: money. Although some of us pay over $40,000 to study at UNH, we are somehow always in need of more money. Does your company actively support university organizations?

**IF NO:** Okay, we understand. Thank you for your time and have a great rest of your day.

***IF YES:*** Would you like to exchange emails so we can send you more information on UNH SEDS and our sponsorship package?

**FINISH IT UP!**

If you get their email, please insert into excel sheet named Sponsorship\_Interested in the appropriate columns.