# Retail Store Inventory Management System

Milestone: Project proposal

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Percentage of Effort Contributed by Student1: 50% Percentage of Effort Contributed by Student2: 50%

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**Prakash** 

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## Retail Store Inventory Management System

## Rohan Prakash Krishna Prakash and Nishchay Linge Gowda

#### **Problem Statement:**

With the rapid growth of retail operations and the increasing need to manage stock efficiently, a well-structured Retail Store Inventory Management System has become essential. Retail stores must track inventory levels, orders, sales, and deliveries accurately, ensuring that the right products are available to meet customer demands. Poorly managed inventory systems can lead to overstocking, causing excess costs, or stockouts, resulting in lost sales opportunities and customer dissatisfaction. The aim of this system is to optimize inventory processes through automation, real-time data collection, and analytics. By analysing key factors such as purchase trends, sales velocity, and supply chain logistics, the system ensures a balanced stock flow and reduces human errors in tracking, ordering, and restocking inventory. The system must also enhance supply chain efficiency by automating the reordering process when stock reaches certain thresholds, ensuring that the retail store never runs out of essential products. Additionally, the system can provide real-time updates on stock movements, enabling store managers to make informed decisions based on accurate, up-to-date data. This avoids overstocking or stockouts, leading to increased customer satisfaction, smoother operations, and ultimately, higher profitability for the business.

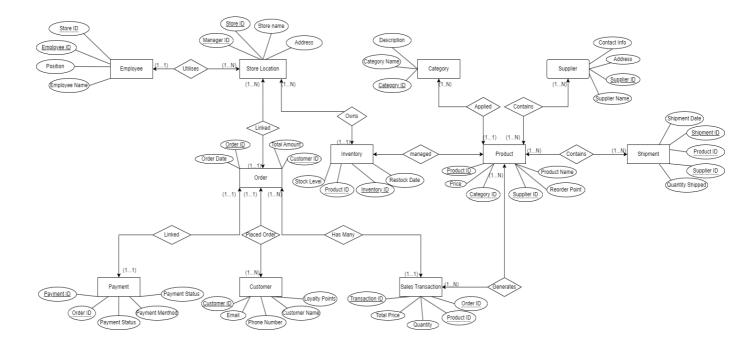
#### Theory for Inventory management for a retail store:

A well-structured Retail Store Inventory Management System is critical to meeting the dynamic demands of modern retail environments. As retail operations expand and customer expectations increase, it becomes essential to accurately track inventory levels, orders, sales, and deliveries. This system must prevent inefficiencies such as overstocking, which leads to increased holding costs, or stockouts, which result in lost sales and reduced customer satisfaction. To optimize these processes, the inventory management system should employ automation, real-time data analytics, and predictive modelling. This ensures seamless synchronization between the store's inventory levels and consumer demand, allowing store managers to manage stock more effectively. By collecting and analysing data on factors such as purchase trends, sales velocity, and supply chain logistics, the system can provide insights into inventory needs, reducing human errors in ordering, restocking, and managing stock levels. The system should also automate key processes such as reordering products when stock reaches pre-set thresholds, ensuring that essential items are never out of stock. Real-time updates on stock movements enable store managers to make guick and informed decisions, while an integrated dashboard offers insights into supply chain operations, helping to improve performance and reduce operational costs.

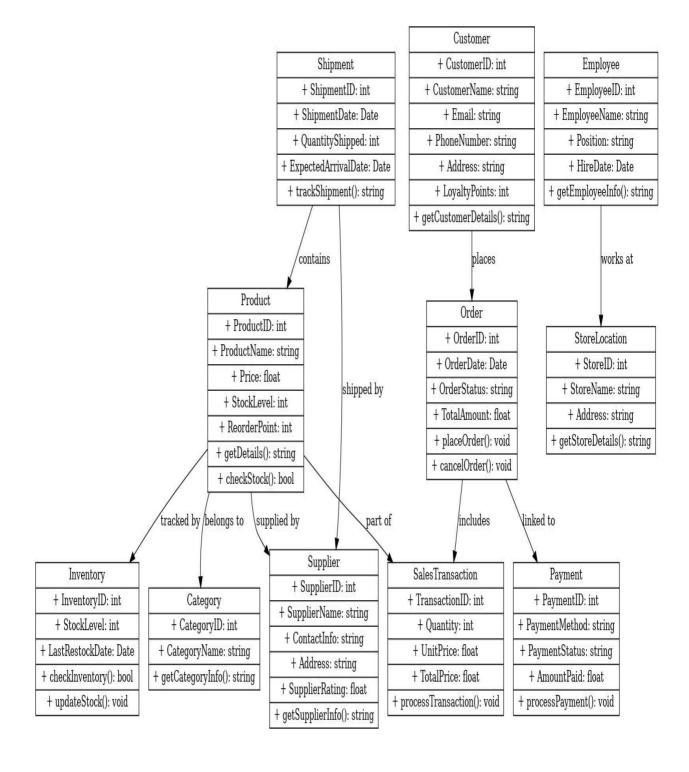
- Product & Category: One category has many products, while each product belongs to one category.
- **Product & Supplier**: A product is supplied by one supplier, while a supplier can supply many products.
- Product & Sales Transaction: A product can appear in many sales transactions.
- Customer & Order: A customer can place many orders, but each order is linked to only one customer.
- Order & Sales Transaction: Each order can contain many transactions (line items).
- Inventory & Store Location: Each store location holds an inventory of many products.
- Shipment: Each shipment involves a specific product and is sent by a supplier.

**Conceptual Model (EER and UML Model)** 

EER Model



#### UML Model



Project Milestone - Logical Model (Relational Model)

# Step 1: Identify Entities and Attributes In this step, we list each entity from the EER diagram and its corresponding attributes.

#### **Entities and Their Attributes:**

- 1. Category
  - o Attributes: Category\_ID ( PK), Category Name, Description
- 2. Product
- Attributes: Product\_ID (PK), Product\_Name, Stock\_Level, Price, Reorder Point, Category\_ID(FK), Supplier\_ID (FK), Stock\_Level, Price, Reorder Point
- 3. Supplier
- Attributes: Supplier\_ID (PK), Supplier\_Name, Contact\_Info, Address, Supplier Rating
- 4. Customer
  - Attributes: Customer\_ID (PK), Customer\_Name, Loyalty Point, Phone Number, Address, Email
- 5. Order
- Attributes: Order\_ID (PK), Customer\_ID(FK), Order\_Date, Total Amount, Order Status
- 6. Sales Transaction
  - Attributes: Transaction\_ID (PK), Order\_ID (FK), Product\_ID (FK), Quantity, Unit\_Price, Total Price
- 7. Store Location
  - Attributes: Store\_ID (PK), Adddress, Store Name, Opening Dated, *Manager\_ID (FK)*
- 8. Shipment
  - Attributes: Shipment\_ID (PK), Product\_ID(FK), Supplier\_ID (FK), Shipment\_Date, Quantity Shipped, Expected Arrival Date
- 9. Employee
  - Attributes: Employee\_ID (PK), Position, Employee Name, Store\_ID (FK), Hire Date
- 10. Inventory

 Attributes: Inventory\_ID (PK), Product\_ID (FK), Stock Level, Last Restock Date, Next Restock Date

11. Payment

o Attributes: Payment\_ID (PK), Order\_ID (FK), Payment Method, Transcation Date, Payment Status, Amount Paid

#### Step 2: Define Relationships Between Entities

The relationships connect entities according to the EER design. Below are descriptions of each relationship with cardinalities and explanations.

#### **Relationships:**

## 1. Employee to Store Location (Utilizes):

One store location can have many employees: (1..N)

One employee works at one store location: (1..1)

Final notation: 1:N

## 2. Store Location to Order (Linked):

One store location can have many orders: (1..N)

One order is linked to one store location: (1..1)

Final notation: 1:N

## 3. Store Location to Inventory (Owns):

One store location owns multiple inventory items: (1..N)

One inventory item belongs to one store: (1..1)

Final notation: 1:N

## 4. Category to Product (Applied):

One category can have multiple products: (1..N)

One product belongs to one category: (1..1)

Final notation: 1:N

## 5. Supplier to Product (Contains):

One supplier can supply multiple products: (1..N)

One product can be supplied by multiple suppliers: (1..N)

Final notation: M:N

## 6. Product to Shipment (Contains):

One product can be in multiple shipments: (1..N)

One shipment can contain multiple products: (1..N)

Final notation: M:N

#### 7. Product to Inventory (Managed):

One product can be in multiple inventories: (1..N)

One inventory record refers to one product: (1..1)

Final notation: 1:N

## 8. Order to Customer (Placed Order):

One customer can place multiple orders: (1..N)

One order belongs to one customer: (1..1)

Final notation: 1:N

## 9. Order to Payment (Linked):

One order can have one payment: (1..1)

One payment belongs to one order: (1..1)

Final notation: 1:1

## 10. Order to Sales Transaction (Generates):

One order can generate multiple sales transactions: (1..N)

One sales transaction belongs to one order: (1..1)

Final notation: 1:N

#### **Step 3: Convert Entities to Relational Tables**

This is the relational model representation for each entity with all primary and foreign keys established.

#### **Relational Tables:**

1. Category(Category\_ID (PK), Category\_Name, Description)

**Explanation:** Stores general information about each category. Category\_ID is the primary key.

2. Product(Product\_ID (PK), Product\_Name, Stock\_Level, Price, Reorder\_Point,  $Category\_ID$  (FK)  $\rightarrow$  Category(Category\_ID),  $Supplier\_ID$  (FK)  $\rightarrow$  Supplier(Supplier\_ID))

**Explanation:** Represents each product with details like stock level, price, and reorder point. Category\_ID and Supplier\_ID are foreign keys that reference Category and Supplier, respectively.

3. Supplier(Supplier\_ID (PK), Supplier\_Name, Contact\_Info, Address, Supplier\_Rating)

**Explanation:** Holds details of each supplier. Supplier\_ID is the primary key.

4. Customer(Customer\_ID (PK), Customer\_Name, Loyalty\_Point, Phone\_Number, Address, Email)

**Explanation:** Represents customer information, with Customer ID as the primary key.

5. Order(Order\_ID (PK), *Customer\_ID (FK)* → Customer(Customer\_ID), Order\_Date, Total\_Amount, Order\_Status)

**Explanation:** Stores order details, linking each order to a customer. Customer\_ID is a foreign key that references Customer.

6. Sales Transaction(Transaction\_ID (PK),  $Order_ID$  (FK)  $\rightarrow$  Order(Order\_ID),  $Product_ID$  (FK)  $\rightarrow$  Product(Product\_ID), Quantity, Unit\_Price, Total\_Price)

**Explanation:** Represents individual items within an order. Each transaction links to a specific order and product through Order ID and Product ID foreign keys.

7. Store Location(Store\_ID (PK), Address, Store\_Name, Opening\_Date, *Manager\_ID* (*FK*) → Employee(Employee\_ID))

**Explanation:** Contains details of store locations. Manager\_ID links to the manager assigned to the store, referencing the Employee table.

8. Shipment(Shipment\_ID (PK),  $Product_ID (FK) \rightarrow Product(Product_ID)$ ,  $Supplier_ID (FK) \rightarrow Supplier(Supplier_ID)$ , Shipment\_Date, Quantity\_Shipped, Expected\_Arrival\_Date)

**Explanation:** Records shipment details for each product delivered by suppliers. Product\_ID and Supplier\_ID are foreign keys linking to Product and Supplier tables.

9. Employee(Employee\_ID (PK), Position, Employee\_Name,  $Store\_ID$  (FK)  $\rightarrow$  Store Location(Store\_ID), Hire\_Date)

**Explanation:** Represents employee details, linking each employee to a specific store. Store\_ID is a foreign key referencing the Store Location table.

10. Inventory(Inventory\_ID (PK),  $Product\_ID$  (FK)  $\rightarrow$  Product(Product\_ID), Stock\_Level

Last\_Restock\_Date, Next\_Restock\_Date)

**Explanation:** Tracks product stock levels for each product in inventory. Product\_ID links each entry to a product in the Product table.

11. Payment(Payment\_ID (PK),  $Order_ID$  (FK)  $\rightarrow$  Order(Order\_ID), Payment\_Method, Transaction\_Date, Payment\_Status, Amount\_Paid)

**Explanation:** Stores payment information for each order. Order\_ID is a foreign key linking payments to orders in the Order table.

#### **Step 4: Specialization Details**

Specialization Type

Type: **Disjoint Specialization** 

**Definition:** In disjoint specialization, each entity can belong to only one specialized subtype at a time. This is appropriate when an entity instance is mutually exclusive to a single subtype.

#### Specialization for **Employee**

Suppose that the Employee entity is specialized into two subtypes based on job roles: Manager and Salesperson. Each employee can only belong to one role, so this specialization is disjoint.

General Entity: Employee

Subtype Entities: Manager, Salesperson

**Relationship:** Each subtype (Manager and Salesperson) has a 1:1 relationship with the Employee entity, indicating that each employee is either a manager or a salesperson, but not both.

#### Attributes:

## 1) Employee (General Entity)

- Attributes: Employee\_ID (PK), Position, Employee\_Name, Store\_ID (FK), Hire\_Date
- Purpose: Holds general information common to all employees, including name, position, and store location.

## 2) Manager (Subtype of Employee)

- Attributes: Employee\_ID (PK, FK) → Employee(Employee\_ID), Manager\_Rating, Department
- Purpose: Contains attributes specific to managers, such as rating and department, with a primary key that also serves as a foreign key linking it to the Employee table.

## 3) Salesperson (Subtype of Employee)

- Attributes: Employee\_ID (PK, FK) → Employee(Employee\_ID), Sales\_Target, Commission
- Purpose: Contains attributes unique to salespersons, including sales target and commission information. Employee\_ID acts as both a primary and foreign key, linking to the Employee table.

#### Specialization for Payment

If Payment is specialized into different payment methods, such as Credit\_Card, Cash, and Bank\_Transfer, this is also a disjoint specialization, where each payment can belong to only one subtype.

**General Entity:** Payment

Subtype Entities: Credit Card, Cash, Bank Transfer

**Relationship:** Each subtype has a 1:1 relationship with the Payment entity, meaning each payment record will be associated with only one specific payment method.

#### Attributes:

#### 4) Payment (General Entity)

- Attributes: Payment\_ID (PK), Order\_ID (FK), Payment\_Method, Transaction Date, Payment Status, Amount Paid
- o **Purpose:** Stores common payment details for all payment methods, such as transaction date, status, and amount paid.

## 5) Credit\_Card (Subtype of Payment)

- Attributes: Payment\_ID (PK, FK) → Payment(Payment\_ID), Card\_Number, Card\_Holder\_Name, Expiration\_Date
- Purpose: Holds credit card-specific information, such as card number and holder's name, with Payment\_ID linking to the Payment table.

## 6) Cash (Subtype of Payment)

- Attributes: Payment\_ID (PK, FK) → Payment(Payment\_ID), Cash\_Received\_By, Change\_Given
- Purpose: Stores details relevant to cash transactions, such as the person receiving payment and any change returned.

## 7) Bank\_Transfer (Subtype of Payment)

- Attributes: Payment\_ID (PK, FK) → Payment(Payment\_ID), Bank\_Name, Account\_Number, Transaction\_Reference
- Purpose: Contains details specific to bank transfers, including bank name, account number, and transaction reference.

Project Milestone - Implementation in MySQL

## **Create Tables for the entities:**

## -- Create Category Table

```
CREATE TABLE Category (
Category_ID INT PRIMARY KEY,
Category_Name VARCHAR(255),
Description TEXT
);
```

## -- Create Product Table

```
CREATE TABLE Product (
Product_ID INT PRIMARY KEY,
Product_Name VARCHAR(255),
Stock_Level INT,
Price DECIMAL(10, 2),
Reorder_Point INT,
Category_ID INT,
Supplier_ID INT,
FOREIGN KEY (Category_ID) REFERENCES Category(Category_ID),
FOREIGN KEY (Supplier_ID) REFERENCES Supplier(Supplier_ID)
);
```

## -- Create Supplier Table

```
CREATE TABLE Supplier (
Supplier_ID INT PRIMARY KEY,
Supplier_Name VARCHAR(255),
Contact_Info VARCHAR(255),
Address TEXT,
Supplier_Rating DECIMAL(3, 2)
);
```

## -- Create Customer Table

```
CREATE TABLE Customer (
Customer_ID INT PRIMARY KEY,
Customer_Name VARCHAR(255),
Loyalty_Point INT,
Phone_Number VARCHAR(15),
Address TEXT,
Email VARCHAR(255)
);
```

## -- Create Order Table

```
CREATE TABLE Order (
Order_ID INT PRIMARY KEY,
Customer_ID INT,
Order_Date DATE,
Total_Amount DECIMAL(10, 2),
Order_Status VARCHAR(50),
FOREIGN KEY (Customer_ID) REFERENCES Customer(Customer_ID)
);
```

## -- Create Sales Transaction Table

```
CREATE TABLE Sales_Transaction (
    Transaction_ID INT PRIMARY KEY,
    Order_ID INT,
    Product_ID INT,
    Quantity INT,
    Unit_Price DECIMAL(10, 2),
    Total_Price DECIMAL(10, 2),
    FOREIGN KEY (Order_ID) REFERENCES Order(Order_ID),
    FOREIGN KEY (Product_ID) REFERENCES Product(Product_ID)
);
```

## -- Create Store Location Table

```
CREATE TABLE Store_Location (
   Store_ID INT PRIMARY KEY,
   Address TEXT,
   Store_Name VARCHAR(255),
   Opening_Date DATE,
   Manager_ID INT
);
```

## -- Create Shipment Table

```
CREATE TABLE Shipment (
Shipment_ID INT PRIMARY KEY,
Product_ID INT,
Supplier_ID INT,
Shipment_Date DATE,
Quantity_Shipped INT,
Expected_Arrival_Date DATE,
FOREIGN KEY (Product_ID) REFERENCES Product(Product_ID),
FOREIGN KEY (Supplier_ID) REFERENCES Supplier(Supplier_ID));
```

## -- Create Employee Table

```
CREATE TABLE Employee (
Employee_ID INT PRIMARY KEY,
Position VARCHAR(50),
Employee_Name VARCHAR(255),
Store_ID INT,
Hire_Date DATE,
FOREIGN KEY (Store_ID) REFERENCES Store_Location(Store_ID));
```

## -- Create Inventory Table

```
CREATE TABLE Inventory (
    Inventory_ID INT PRIMARY KEY,
    Product_ID INT,
    Stock_Level INT,
    Last_Restock_Date DATE,
    Next_Restock_Date DATE,
    FOREIGN KEY (Product_ID) REFERENCES Product(Product_ID)
);
```

## -- Create Payment Table

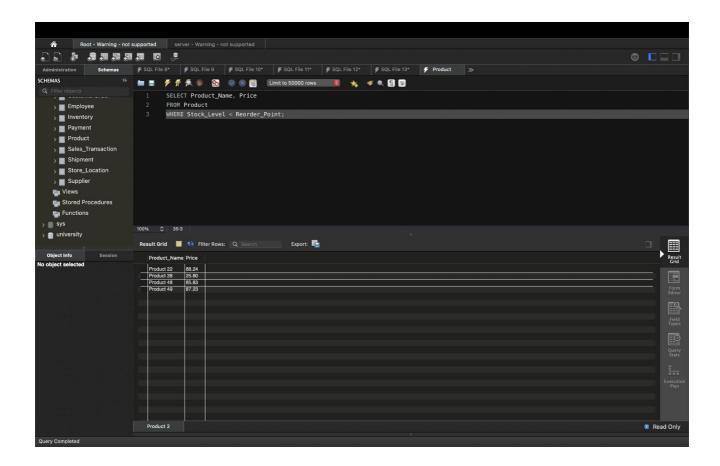
```
CREATE TABLE Payment (
Payment_ID INT PRIMARY KEY,
Order_ID INT,
Payment_Method VARCHAR(50),
Transaction_Date DATE,
Payment_Status VARCHAR(50),
Amount_Paid DECIMAL(10, 2),
FOREIGN KEY (Order_ID) REFERENCES Order(Order_ID)
);
```

# Implementation in MySQL

## Queries:

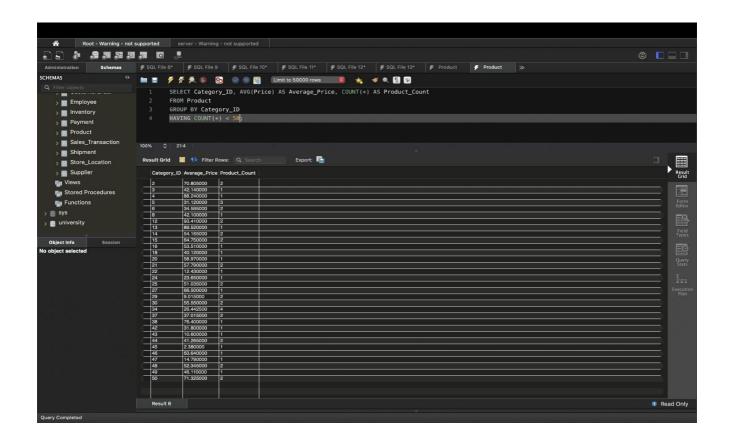
Simple Query:

SELECT Product\_Name, Price FROM Product WHERE Stock\_Level < Reorder\_Point;



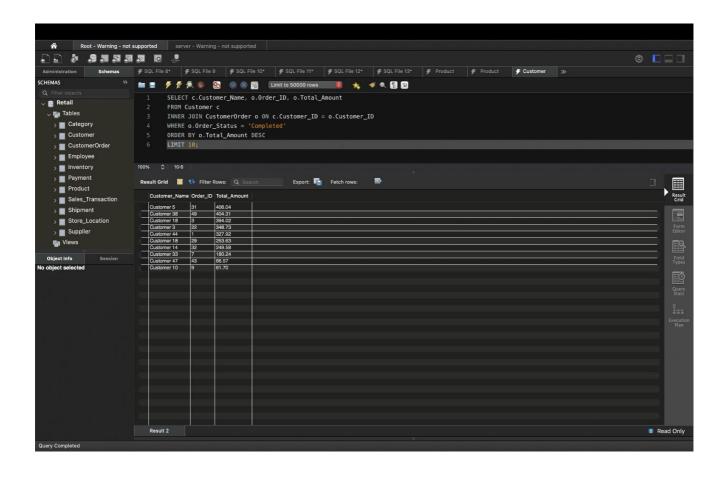
## Aggregate Query:

SELECT Category\_ID, AVG(Price) AS Average\_Price, COUNT(\*) AS Product\_Count FROM Product GROUP BY Category\_ID HAVING COUNT(\*) < 50;



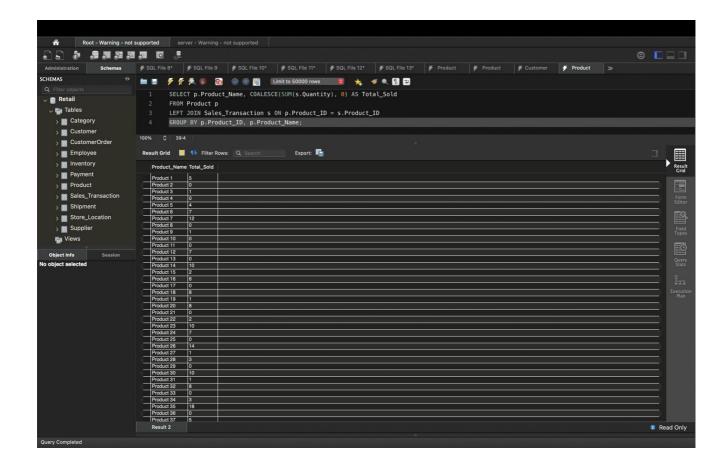
## Inner Join:

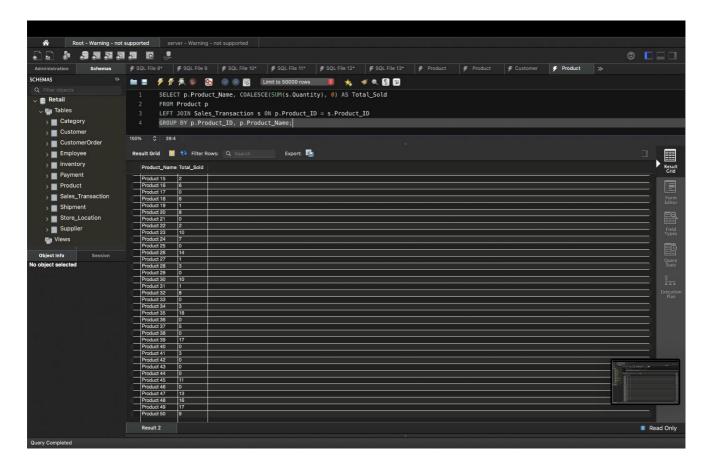
SELECT c.Customer\_Name, o.Order\_ID, o.Total\_Amount FROM Customer c INNER JOIN CustomerOrder o ON c.Customer\_ID = o.Customer\_ID WHERE o.Order\_Status = 'Completed' ORDER BY o.Total\_Amount DESC LIMIT 10;



## Outer Join:

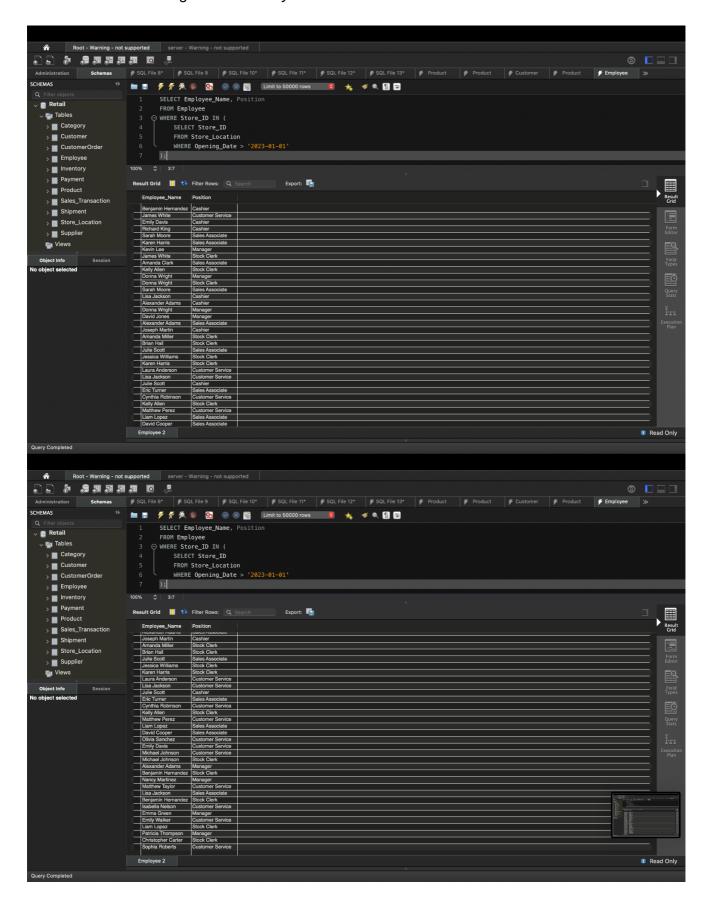
SELECT p.Product\_Name, COALESCE(SUM(s.Quantity), 0) AS Total\_Sold FROM Product p
LEFT JOIN Sales\_Transaction s ON p.Product\_ID = s.Product\_ID
GROUP BY p.Product\_ID, p.Product\_Name;





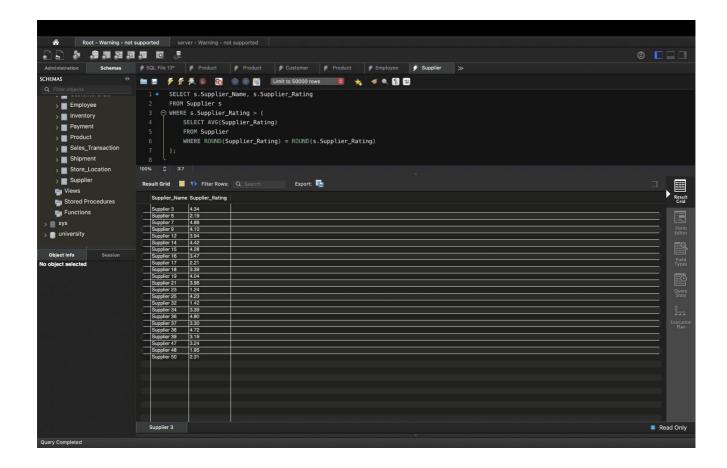
## **Nested Query:**

```
SELECT Employee_Name, Position
FROM Employee
WHERE Store_ID IN (
SELECT Store_ID
FROM Store_Location
WHERE Opening_Date > '2023-01-01'
);
```



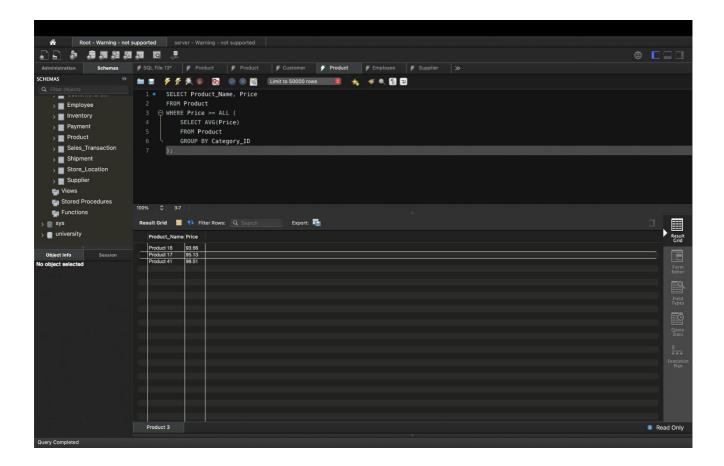
## Correlated Query:

```
SELECT s.Supplier_Name, s.Supplier_Rating
FROM Supplier s
WHERE s.Supplier_Rating > (
    SELECT AVG(Supplier_Rating)
    FROM Supplier
    WHERE ROUND(Supplier_Rating) = ROUND(s.Supplier_Rating)
);
```



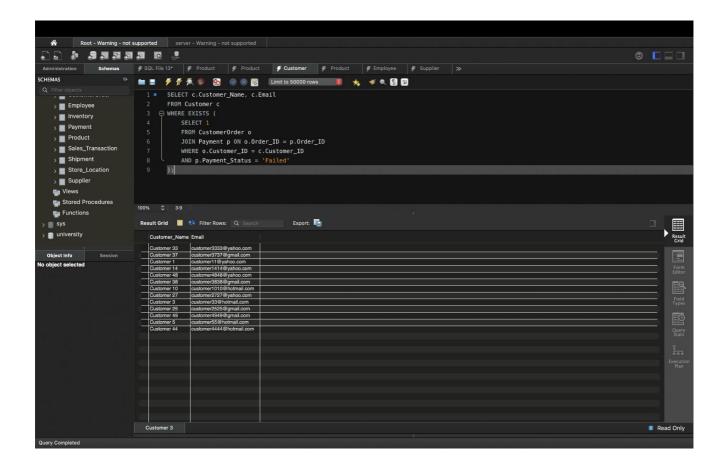
```
=ALL Query:
```

```
SELECT Product_Name, Price
FROM Product
WHERE Price >= ALL (
SELECT AVG(Price)
FROM Product
GROUP BY Category_ID
);
```



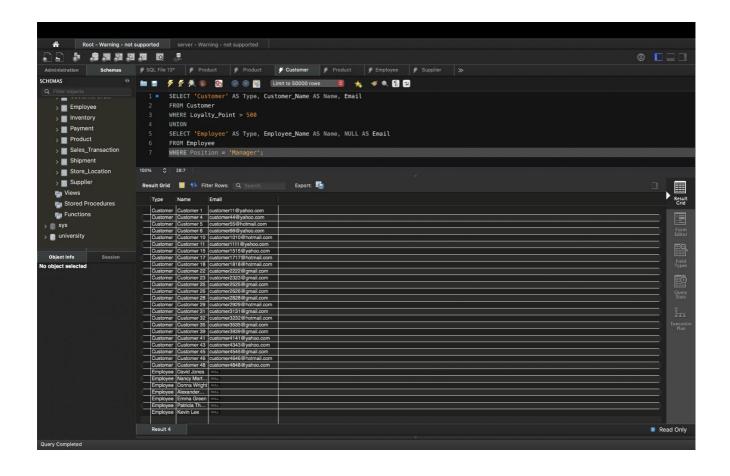
## **EXISTS Query:**

```
SELECT c.Customer_Name, c.Email
FROM Customer c
WHERE EXISTS (
    SELECT 1
    FROM CustomerOrder o
    JOIN Payment p ON o.Order_ID = p.Order_ID
    WHERE o.Customer_ID = c.Customer_ID
    AND p.Payment_Status = 'Failed'
);
```



## Set Operation (UNION):

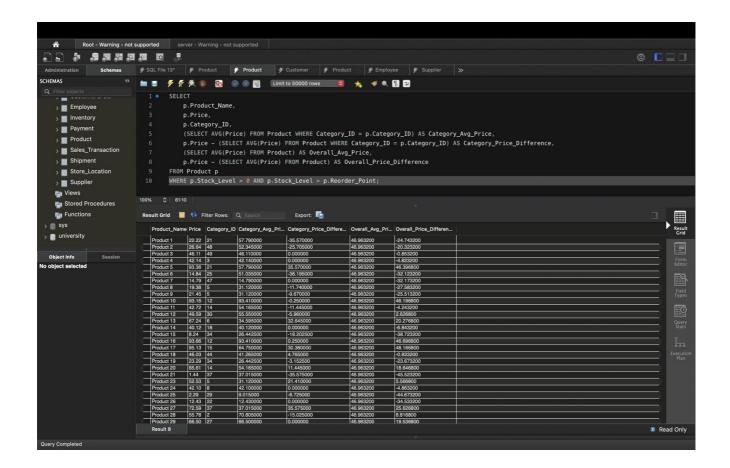
SELECT 'Customer' AS Type, Customer\_Name AS Name, Email FROM Customer
WHERE Loyalty\_Point > 500
UNION
SELECT 'Employee' AS Type, Employee\_Name AS Name, NULL AS Email FROM Employee
WHERE Position = 'Manager';

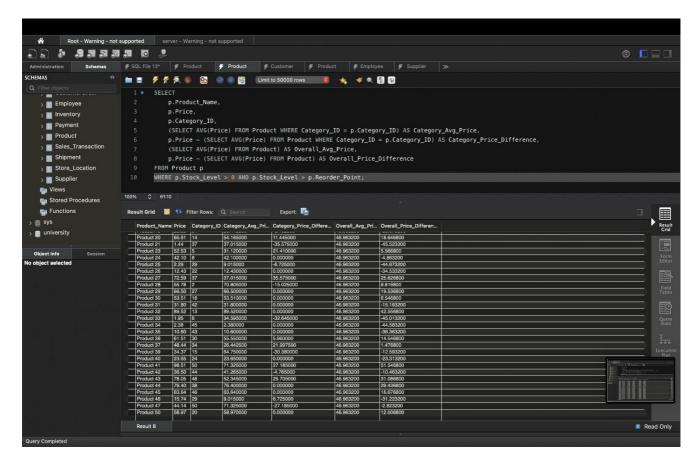


## Subquery in SELECT and FROM:

#### **SELECT**

- p.Product Name,
- p.Price,
- p.Category\_ID,
- (SELECT AVG(Price) FROM Product WHERE Category\_ID = p.Category\_ID) AS Category\_Avg\_Price,
- p.Price (SELECT AVG(Price) FROM Product WHERE Category\_ID = p.Category ID) AS Category Price Difference,
  - (SELECT AVG(Price) FROM Product) AS Overall Avg Price,
- p.Price (SELECT AVG(Price) FROM Product) AS Overall\_Price\_Difference FROM Product p
- WHERE p.Stock Level > 0 AND p.Stock Level > p.Reorder Point;





# **Database Access via Python**

The database is accessed using Python and visualization of analyzed data is shown below. The connection of MySQL to Python is done using mysql.connector, followed by converting the list into a dataframe using pandas library and using matplotlib to plot the graphs for the analytics.

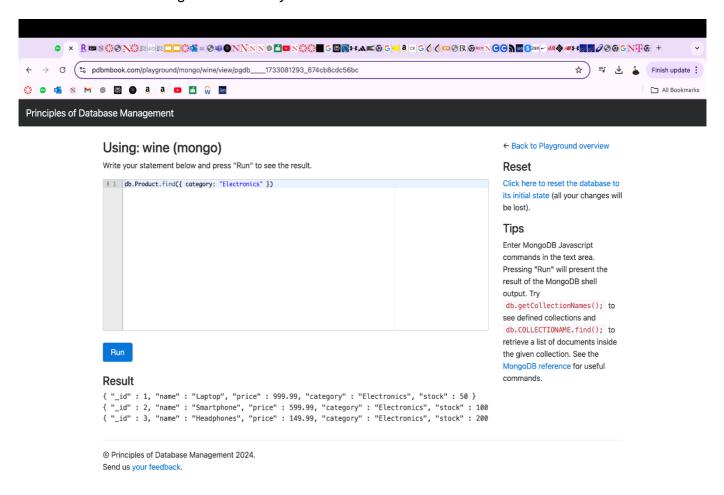
## **NoSQL** Implementation

#### FOR CREATING AND INSERTING TABLE CODE USED:

```
// Create Product collection
db.createCollection("Product")
db.Product.insertMany([
 { _id: 1, name: "Laptop", price: 999.99, category: "Electronics", stock: 50 },
 { _id: 2, name: "Smartphone", price: 599.99, category: "Electronics", stock: 100 },
 [id: 3, name: "Headphones", price: 149.99, category: "Electronics", stock: 200 },
 { _id: 4, name: "T-shirt", price: 19.99, category: "Clothing", stock: 500 },
 { _id: 5, name: "Jeans", price: 59.99, category: "Clothing", stock: 300 }
// Create Customer collection
db.createCollection("Customer")
db.Customer.insertMany([
 { _id: 1, name: "John Doe", email: "john@example.com", loyaltyPoints: 100 },
 [id: 2, name: "Jane Smith", email: "jane@example.com", loyaltyPoints: 150},
 { _id: 3, name: "Bob Johnson", email: "bob@example.com", loyaltyPoints: 75 }
1)
// Create Order collection
db.createCollection("Order")
db.Order.insertMany([
 { id: 1, customerId: 1, products: [{ productId: 1, quantity: 1 }, { productId: 3, quantity: 2 }], totalAmount:
1299.97, status: "Completed" },
 { id: 2, customerld: 2, products: [{ productld: 2, quantity: 1 }, { productld: 4, quantity: 3 }], totalAmount:
659.96, status: "Processing" },
 { _id: 3, customerId: 3, products: [{ productId: 5, quantity: 2 }], totalAmount: 119.98, status: "Shipped" }
])
```

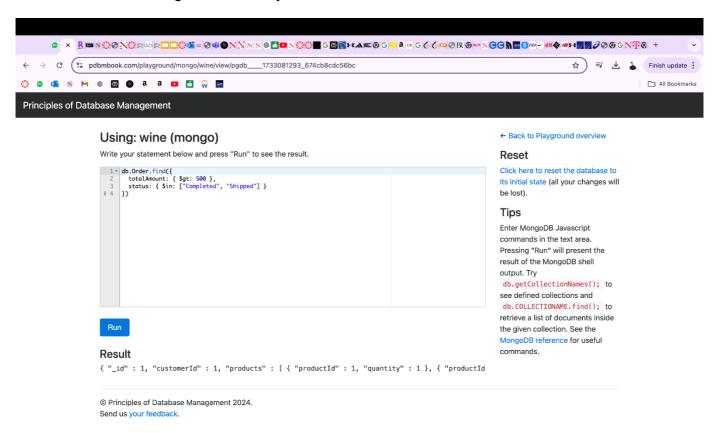
#### Query 1: SIMPLE QUERY:

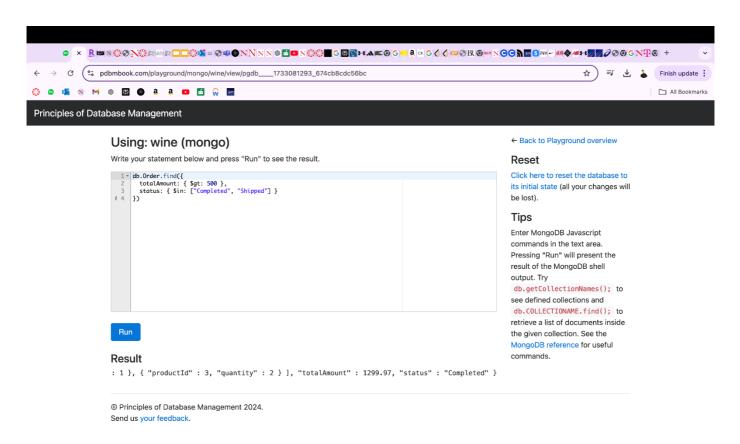
db.Product.find({ category: "Electronics" })



## Query 2: MORE COMPLEX QUERY:

```
db.Order.find({
  totalAmount: { $gt: 500 },
   status: { $in: ["Completed", "Shipped"] }
})
```





#### **Query 3: AGGREGATE QUERY:**

```
averageOrderTotal: { $avg: "$totalAmount" },
    totalOrders: { $sum: 1 }
  }
},
  $lookup: {
   from: "Customer",
    localField: "_id",
   foreignField: "_id",
   as: "customerInfo"
},
  $project: {
   _id: 1,
    customerName: { $arrayElemAt: ["$customerInfo.name", 0] },
    averageOrderTotal: 1,
    totalOrders: 1
      ← → C (% pdbmbook.com/playground/mongo/wine/view/pgdb____1733081293_674cb8cdc56bc
                                                                                                                                Finish update
All Bookmarks
Principles of Database Management
                                                                                                           ← Back to Playground overview
                 Using: wine (mongo)
                 Write your statement below and press "Run" to see the result.
                                                                                                           Reset
                    1 db.Order.aggregate([
                                                                                                           Click here to reset the database to
                                                                                                           its initial state (all your changes will
                          $group: {
    _id: "$customerId",
    averageOrderTotal: { Savg: "$totalAmount" },
    totalOrders: { Ssum: 1 }
                                                                                                           be lost).
                                                                                                           Tips
                                                                                                           Enter MongoDB Javascript
                         $lookup: {
  from: "Customer",
  localField: "_id",
  foreignField: "_id",
  as: "customerInfo"
                                                                                                           commands in the text area
                                                                                                           Pressing "Run" will present the
                                                                                                           result of the MongoDB shell
                                                                                                           output. Try
                                                                                                            db.getCollectionNames(); to
                                                                                                           see defined collections and
                          $project: {
                                                                                                            db.COLLECTIONAME.find(); to
                                                                                                           retrieve a list of documents inside
                                                                                                           the given collection. See the
                                                                                                           MongoDB reference for useful
                                                                                                           commands.
                 Result
                 { "_id" : 3, "averageOrderTotal" : 119.98, "totalOrders" : 1, "customerName" : "Bob Johnson" }
                 { "_id" : 2, "averageOrderTotal" : 659.96, "totalOrders" : 1, "customerName" : "Jane Smith" }
                 { "\_id" : 1, "averageOrderTotal" : 1299.97, "totalOrders" : 1, "customerName" : "John Doe" } 
                 © Principles of Database Management 2024.
                 Send us your feedback.
```