Customer Segmentation / clustering

Clustering Results

1. Number of Clusters Formed:

Clustering algorithm applied to this customer segmentation is K-Means

After applying the clustering algorithm K-Means we formed 5 clusters. The number of clusters was selected based on both the business requirements and exploratory analysis of the data.

2. Cluster Sizes:

The distribution of customers across the clusters is as follows:

- Cluster 1: 66 customers
- Cluster 2: 41 customers
- Cluster 3: 40 customers
- **Cluster 4**: 36 customers
- Cluster 5: 16 customers

3. **DB Index:**

The **Davies-Bouldin Index (DBI)** is a metric used to evaluate the quality of the clustering. The **lower** the DB Index value, the better the clusters are, as it suggests that the clusters are well-separated and cohesive.

For our clustering model: DB Index Value: 1.0925130156145169

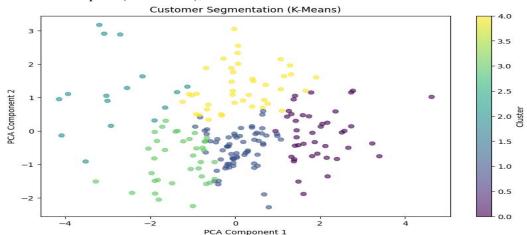
4. Other Metrics:

- o **Silhouette Score:** The silhouette score was 0.2737232406025137, which indicates the quality of the clustering.
- o **Inertia (for K-Means):** The inertia value was 266.0258254327874, which measures how well the clusters fit the data.

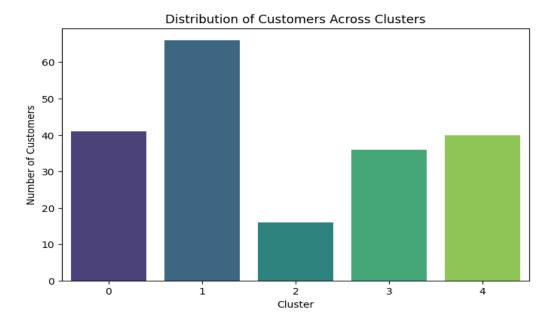
Visualizations:

Include relevant visualizations, such as:

• Cluster scatter plots (if 2D or 3D),



• Cluster size distribution charts,



Conclusion

- Clustering Algorithm: K-Means Clustering with 5 clusters.
- Evaluation Metric: The Davies-Bouldin Index of [insert DBI value here] suggests that the clustering result is [good/acceptable/poor].
- **Visualization**: Customers are distributed into clusters that represent distinct segments, as shown in the PCA scatter plot.