

## Says

What have we heard them say?
What can we imagine them saying?

What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?

NEEDS:Increasin

yiels,diversification to

higher value crops,

**Thinks** 

costs

and developing value

chains to reduce marketing

crop
production

seasonal

regional
distribuation

DREAM:Achieving
high growth by
rising
productivity,sutain
ability of agriculture

HOPES:Increase agricultural producivity and household income fo small holder farmers

India's
Agricultural
Crop Production
Analysis(19972021)

Among the food grain crops, the area under superior cereals, i.e, riceand is increasing cereals is on decline

The area share of jute and allied fibres has alone gone down substantially

Like any oher economy the share of agriculture in the GDP is Iso declining in India Small and fragmented land holdings

poor irrigation facilities

Lack of
Marketing
and storage
facilities

## Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?





