

SKYAI Stores

FINANCIAL ANALYSIS REPORT

Key Performance Indicators

Sales | Current vs Prior Year

92,311,095✓

Last Year: 26415256

Orders | Current vs Prior Year

861132✓

Last Year: 264674 (+225.36%)

Profit | Current vs Prior Year

13,015,238✓

Last Year: 3878465

Profit Margin | Current vs Prior Year

14.1%!

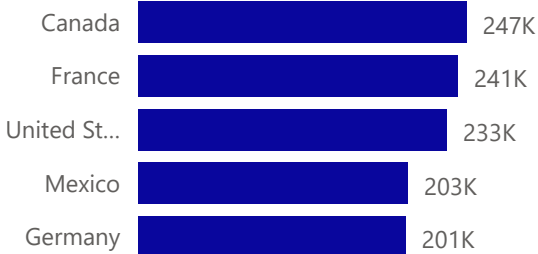
Last Year: 14.7% (-3.97%)

Discount | Current vs Prior Year

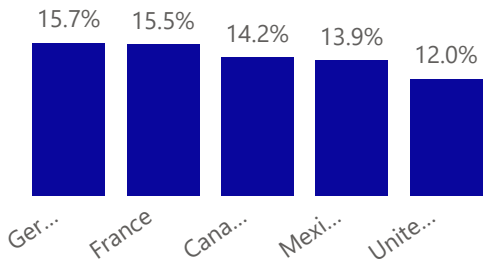
7,059,717✓

Last Year: 2,145,531

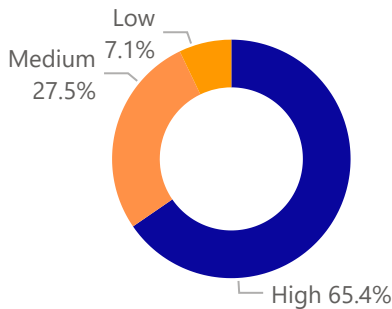
Orders by country



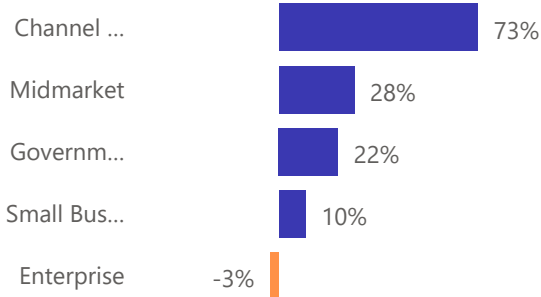
Profit Margin by country



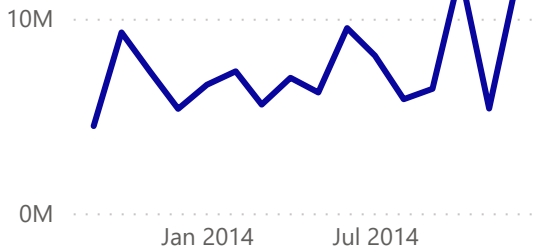
% of Discount by Discount Band



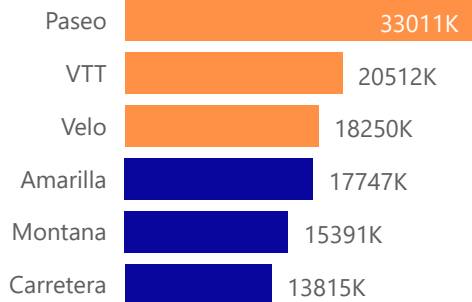
Profit margin by segment



Sales amount by Year and Month



Top 3 products by Sales



Profit margin by segment and products

Product	Profit margin
VTT	14.79%
Small Business	10.51%
Midmarket	27.33%
Government	22.35%
Enterprise	-4.31%
Channel Partners	73.05%
Velo	12.64%
Small Business	6.73%
Midmarket	25.96%
Government	22.48%
Enterprise	-2.37%
Channel Partners	73.40%
Paseo	14.53%
Small Business	10.71%
Midmarket	28.50%
Government	20.54%
Enterprise	-1.55%
Channel Partners	73.01%
Montana	13.74%
Small Business	11.14%
Total	14.23%