Phase 7: Integration & External Access

☐ **Goal:** Connect Salesforce Insurance Portal with external systems (Payments, Insurance DB, Customer Portal).

Named Credentials

Store API credentials securely for:

Payment Gateway API (to confirm premium payments).

Insurance Regulatory DB API (to validate policy/claim authenticity).

External Services

Import schema definitions (Swagger/OpenAPI) to connect with:

Insurance Verification Service

Third-party Claim Processing Tools

Web Services (REST/SOAP)

REST API → Fetch/update external customer insurance status.

SOAP API → Legacy integration with government insurance system.

Callouts

Trigger external callouts when:

Claim is submitted \rightarrow verify with Insurance Regulatory API.

Payment is confirmed \rightarrow sync with payment provider.

Platform Events

Publish/subscribe model:

When claim is approved, publish an event.

Notify external billing system to process refund or settlement.

Change Data Capture (CDC)

Track changes in **Policy_c** and **Claim_c** objects.

Sync updates to external systems in **real-time**.

Salesforce Connect

Virtualize external insurance databases without data migration.

Example: Fetch vehicle insurance history from external SQL DB.

API Limits

Monitor and optimize API usage:

REST API calls/day = 15,000 (per license).

Implement caching where possible.

OAuth & Authentication

Use OAuth 2.0 for secure access when customers log into self-service portal.

Example: Customer logs in \rightarrow Salesforce fetches their active policies.

Remote Site Settings

Add trusted endpoints for:

Payment Gateway (Razorpay/Stripe).

Insurance Regulatory Authority DB.

SMS/Email Notification APIs.

☐ With this phase complete, the Insurance Portal can:	
Securely connect to payment/verification systems.	
Sync real-time updates with regulators and external apps.	
Provide a seamless integration layer between Salesforce and external services.	