LEASE MANAGEMENT

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1.INTRODUCTION

1.1 Project Overview

The Lease Management System is a Salesforce-based application designed to streamline the processes associated with leasing real estate properties. It handles tenant management, lease contracts, payments, and communication with automation features such as flows, approval processes, and email alerts.



1.2 Purpose

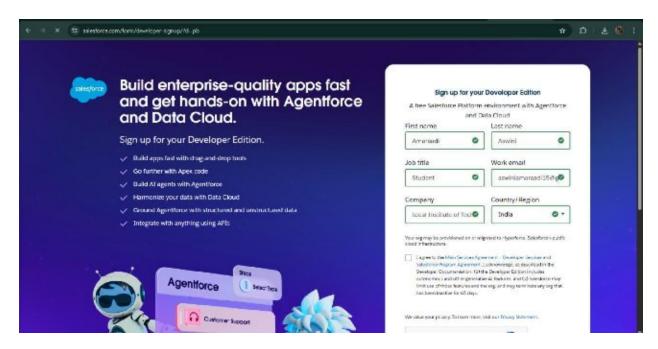
The main objective of the project is to enable organizations to efficiently manage properties, tenants, and lease-related activities. It reduces manual intervention,

improves accuracy, and ensures better compliance and communication.

DEVELOPMENT PHASE

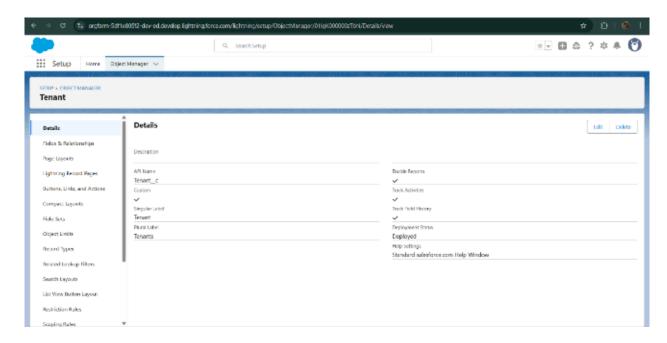
Creating Developer Account:

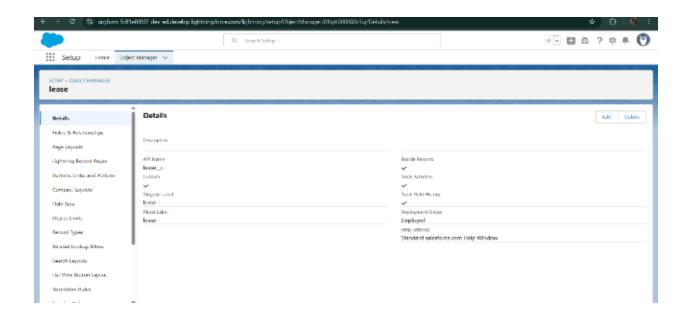
By using this URL - https://www.salesforce.com/form/developer-signup/?d=pb

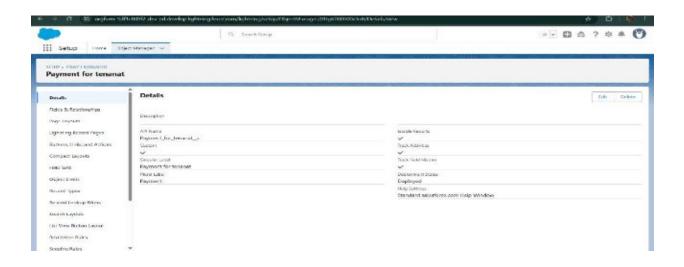


Created objects: Property, Tenant, Lease, Payment

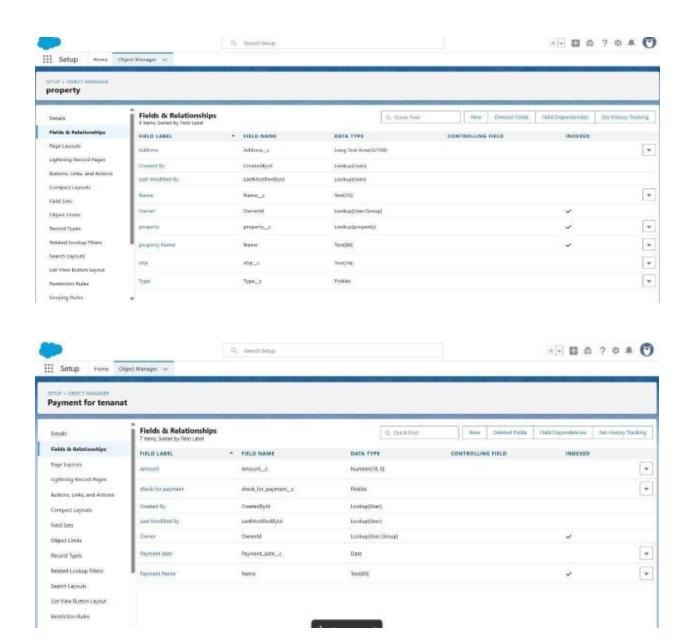


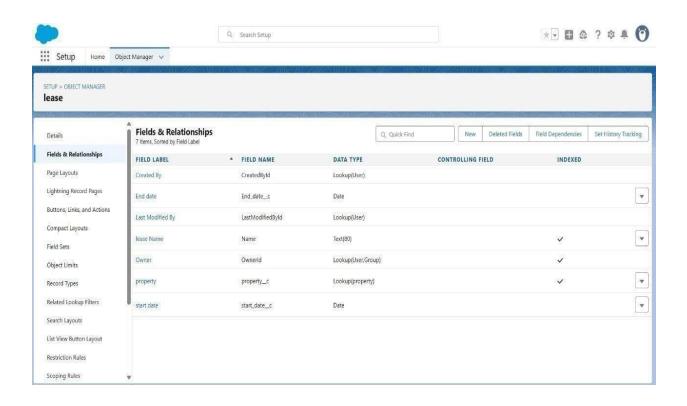


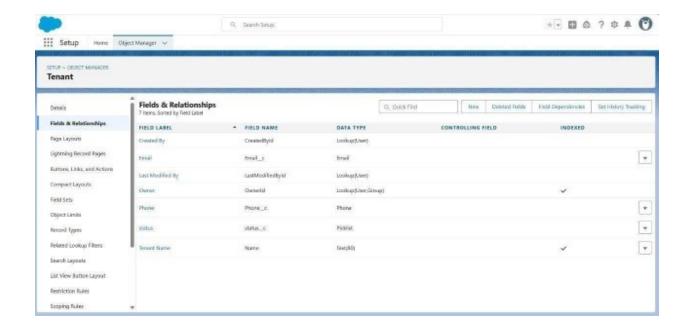




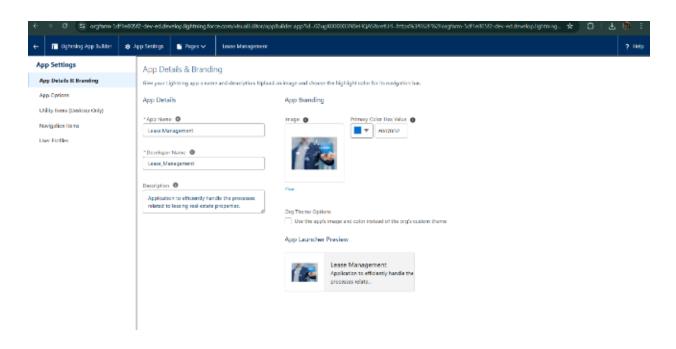
Configured fields and relationships

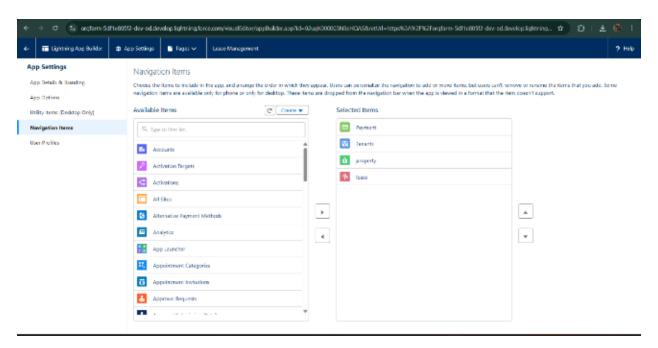


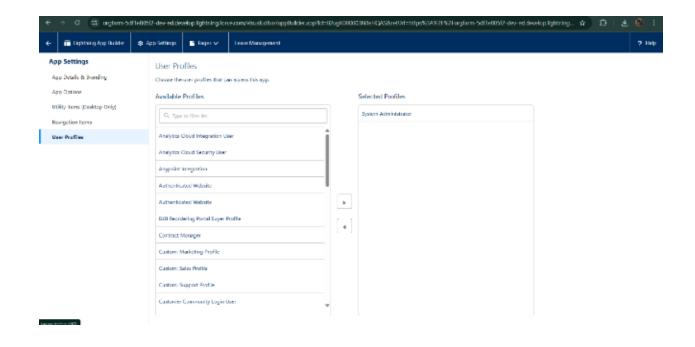


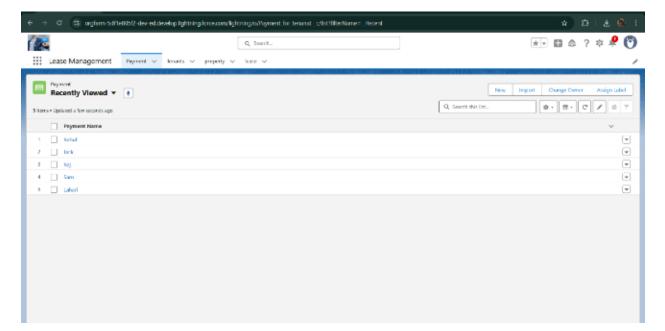


Developed Lightning App with relevant tabs

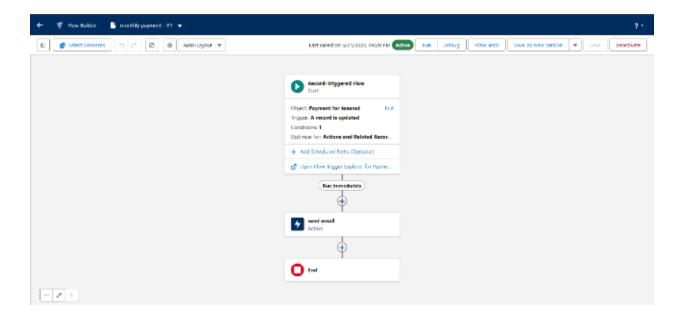




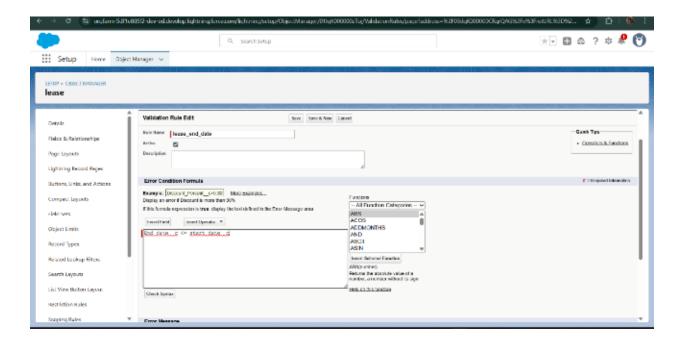


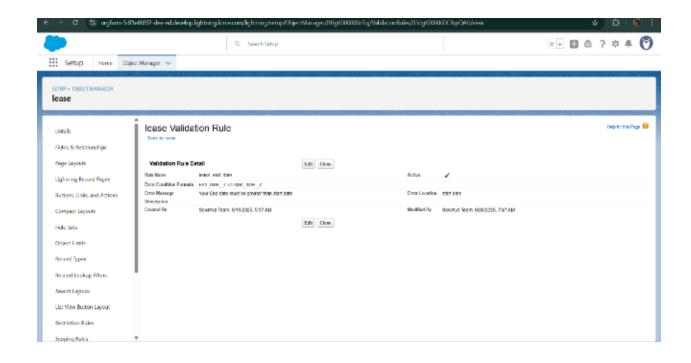


Implemented Flows for monthly rent and payment success

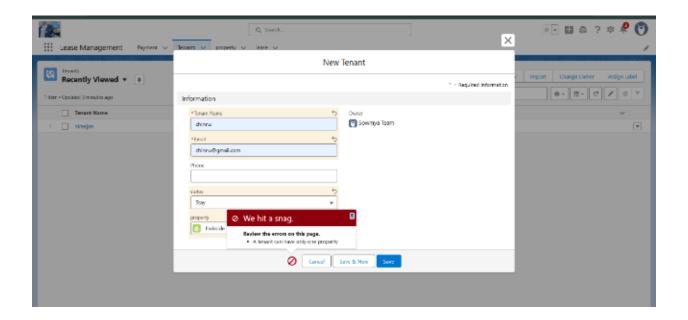


To create a validation rule to a Lease Object





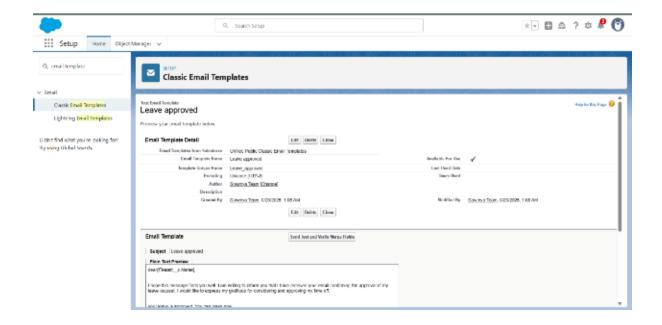
Added Apex trigger to restrict multiple tenants per property

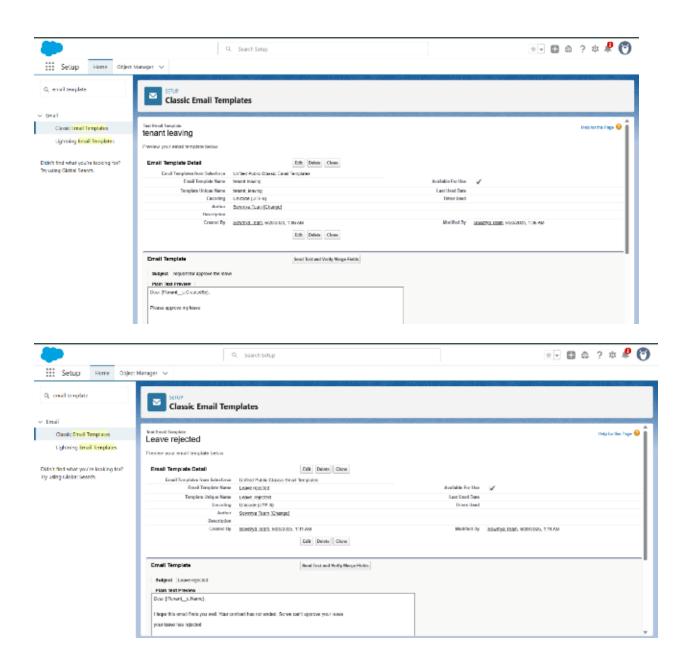


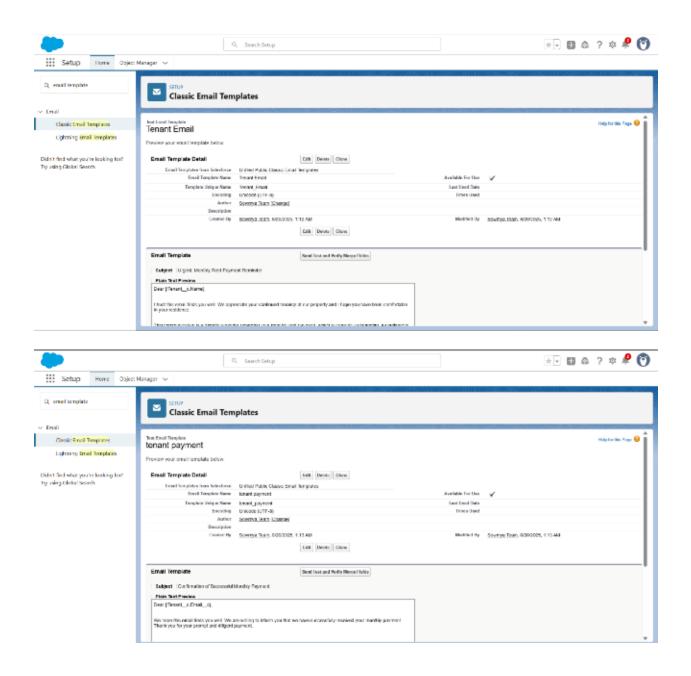
Scheduled monthly reminder emails using Apex class

```
The filter products are a company and productions and control products and control products are also a
```

Built and tested email templates for leave request, approval, rejection, payment, and reminders

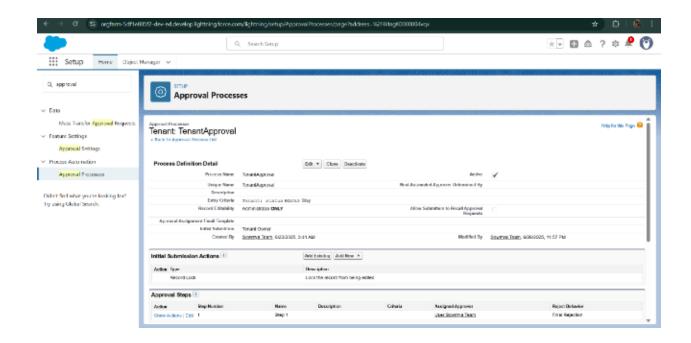




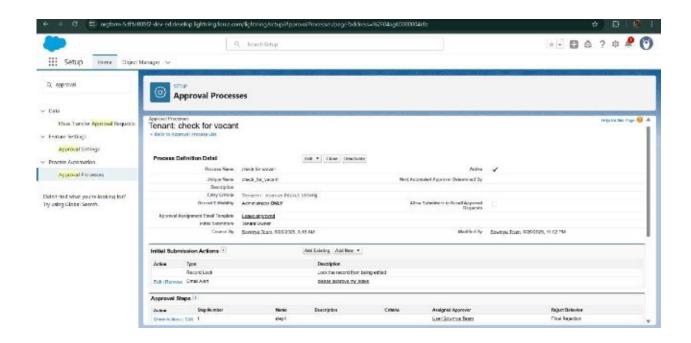


Approval Process creation

For Tenant Leaving:

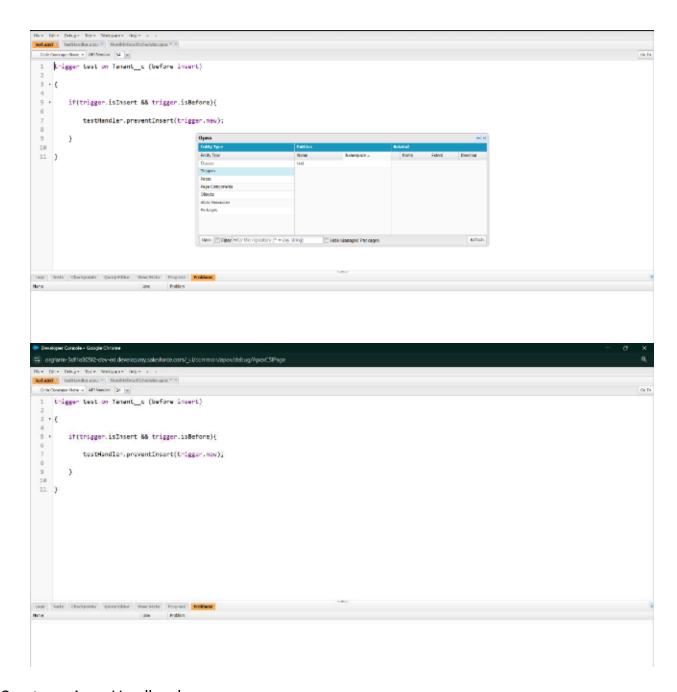


For Check for Vacant:

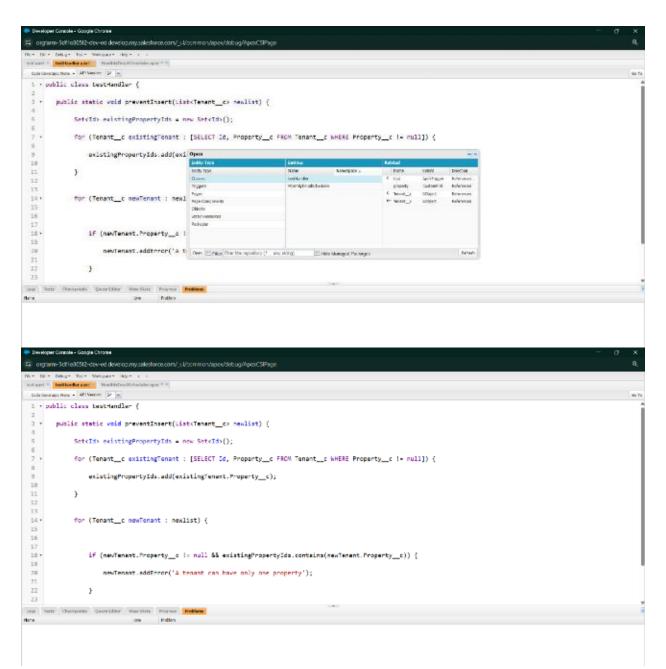


Apex Trigger

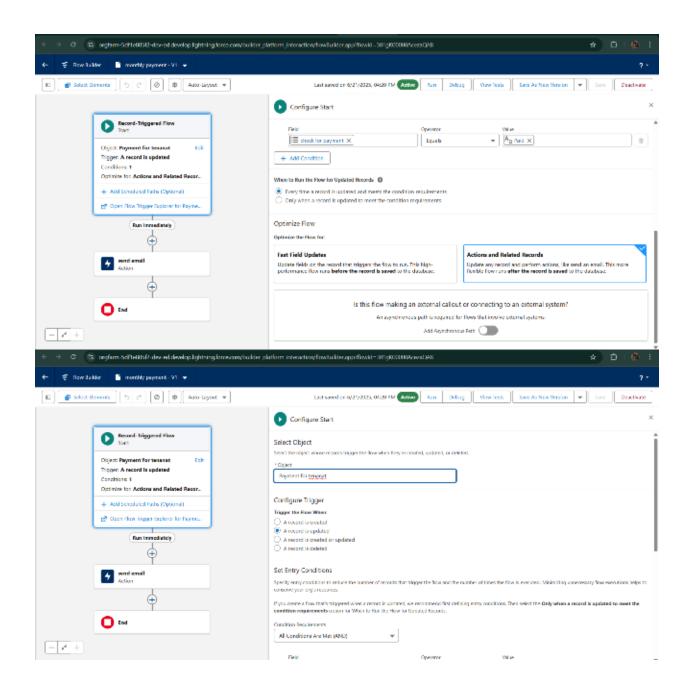
Create an Apex Trigger



Create an Apex Handler class

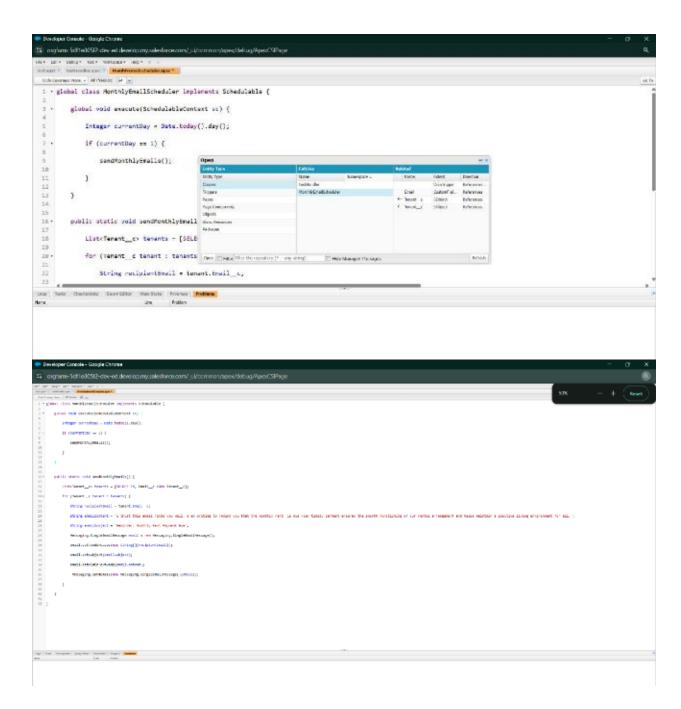


FLOWS

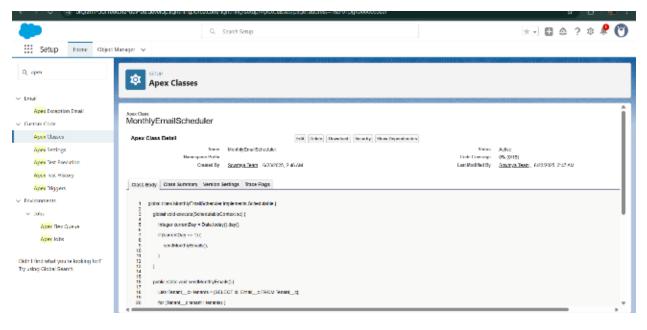


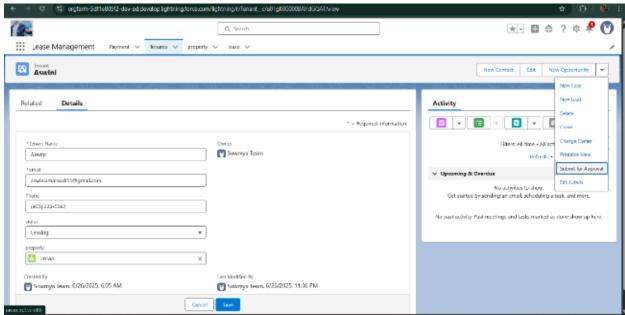
Schedule class:

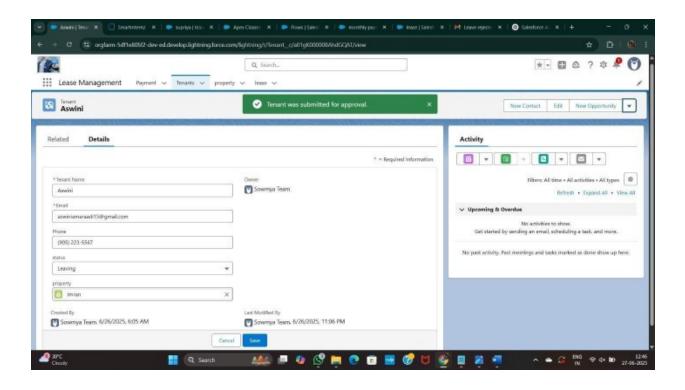
Create an Apex Class

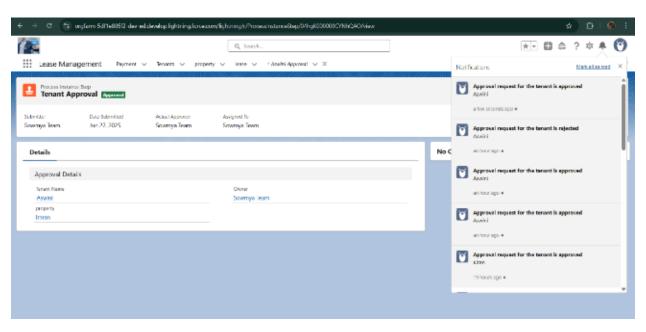


Schedule Apex class





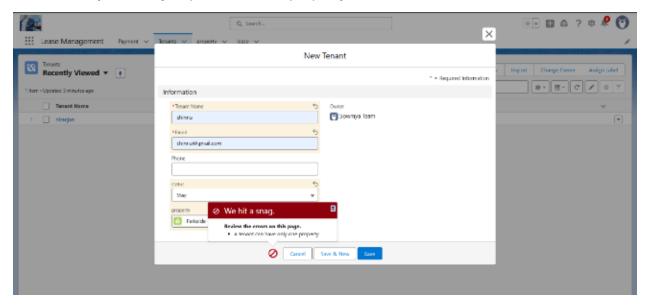




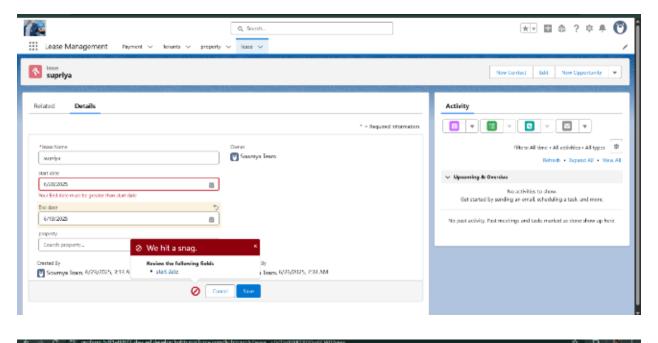
FUNCTIONAL AND PERFORMANCE TESTING

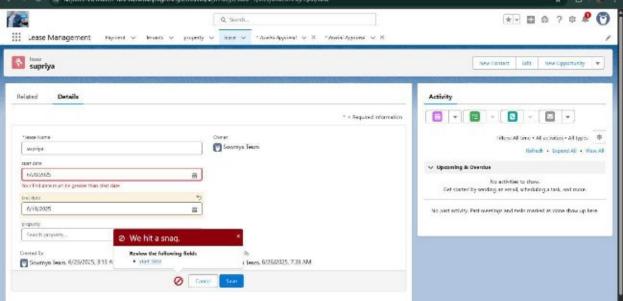
Performance Testing

Trigger validation by entering duplicate tenant-property records

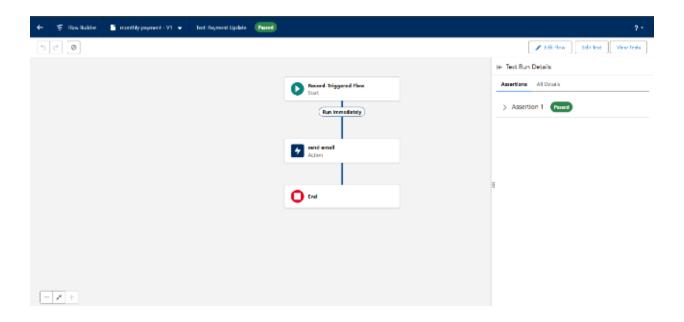


Validation Rule checking

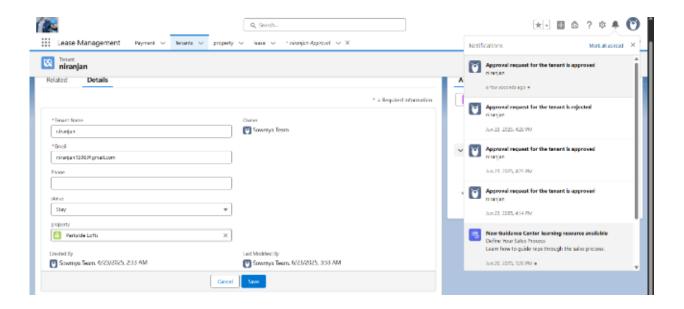


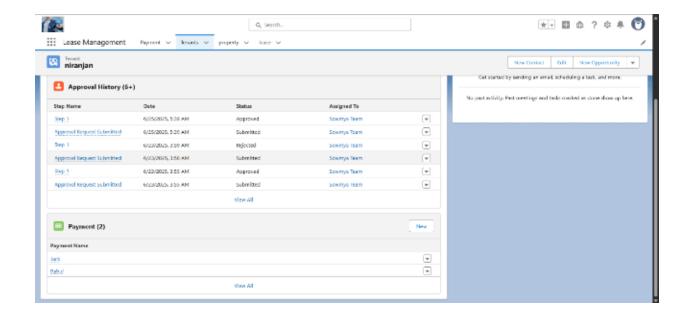


Test flows on payment update



Approval process validated through email alerts and status updates

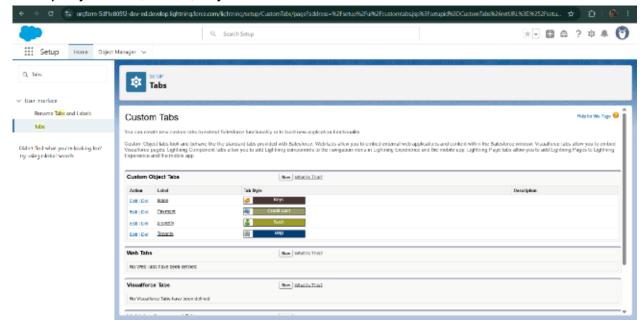




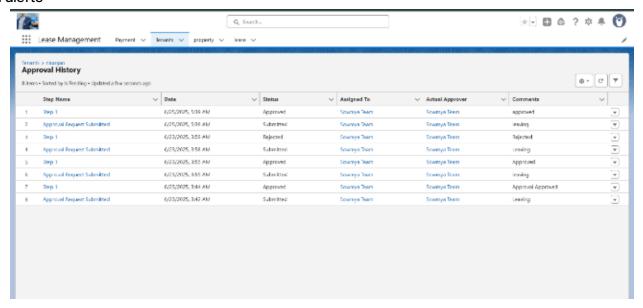
RESULTS Output Screenshots

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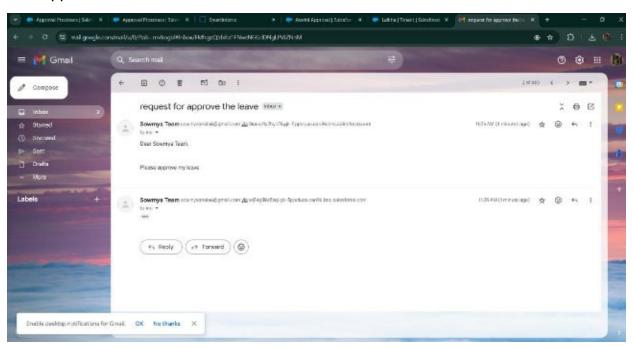
Tabs for Property, Tenant, Lease, Payment



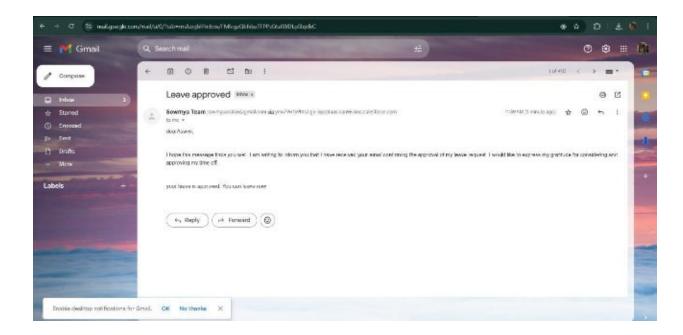
Email alerts



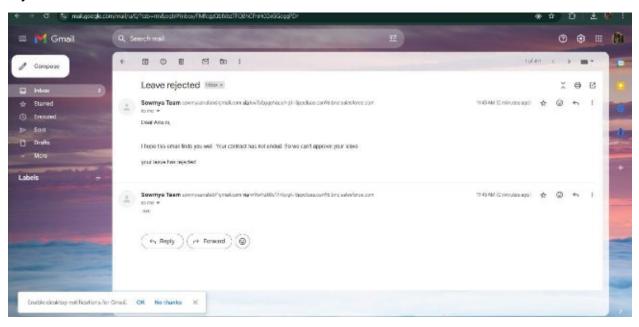
Request for approve the leave



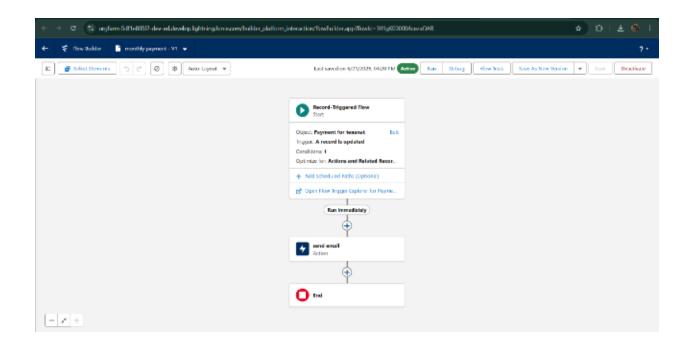
Leave approved



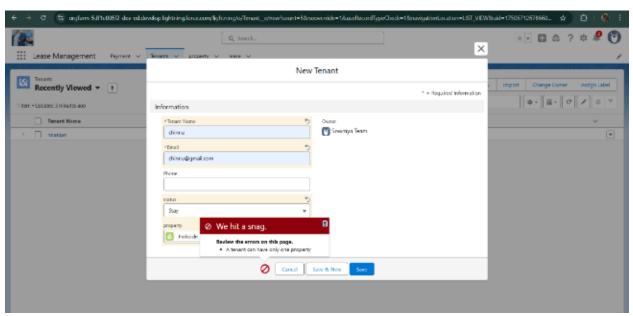
Leave rejected



Flow runs



Trigger error messages



Approval process notifications



ADVANTAGES & DISADVANTAGES

ADVANTAGE

DISADVANTAGE

Lower upfront cost

Increased flexibility

Reduced responsibility

Higher Long-term costs No ownership or equity

Lack of control

CONCLUSION

The Lease Management System successfully streamlines the operations of leasing through a structured, automated Salesforce application. It improves efficiency, communication, and data accuracy for both admins and tenants.

APPENDIX

Source Code: Provided in Apex Classes and Triggers

```
Test.apxt: trigger test on Tenant__c
(before insert) { if (trigger.isInsert &&
trigger.isBefore)
{ testHandler.preventInsert(trigger.new);
      } testHandler.apxc:
public class
testHandler
{ public static void
preventInsert(List<
Tenant__c> newlist)
        Set<Id>
existingPropertylds
= new Set<Id>()
              for (Tenant__c existingTenant : [SELECT Id, Property__c FROM Tenant__c
      WHERE Property_c != null])
             { existingPropertyIds.add(existingTenant.Property__c;
              } for (Tenant__c newTenant :
```

```
newlist) {
                    if (newTenant.Property_c != null &&
             existingPropertyIds.contains(newTenant.Property_c)) { newTenant.addError('A
                    tenant can have only one property');
                    }
             }
      }
}
MothlyEmailScheduler.apxc:
global class MonthlyEmailScheduler implements Schedulable
      { global void execute(SchedulableContext sc) { Integer
      currentDay = Date.today().day(); if (currentDay == 1)
      { sendMonthlyEmails();
             }
      } public static void
sendMonthlyEmails() { List< Tenant__c>
tenants = [SELECT Id, Email__c FROM
Tenant__cl; for (Tenant__c tenant:
tenants) {
              String recipientEmail = tenant.Email__c;
```

String emailContent = 'I trust this email finds you well. I am writing to remind you that the monthly rent is due Your timely payment ensures the smooth functioning of our rental arrangement and helps maintain a positive living environment for all.';

```
String emailSubject = 'Reminder: Monthly Rent Payment Due';

Messaging.SingleEmailMessage email = new

Messaging.SingleEmailMessage(); email.setToAddresses(new String[]

{recipientEmail}); email.setSubject(emailSubject);

email.setPlainTextBody(emailContent);

Messaging.sendEmail(new Messaging.SingleEmailMessage[]{email});

}

}
```