



经济管理学院

The college of Economics and Management

Lecture 3

Working With Financial Statements

Corporate Finance – Fall 2019

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Prelude

Following Chapter 2, Chapter 3 & 4 expand your understanding of the uses (and abuses) of financial statement information.

- Financial statements and numbers derived from these statements are primary means of communicating financial information both within the firm and outside the firm
- Financial statement information plays an important part in decisions of many different types of users
- Accounting numbers are often just pale reflections of economic reality but they are frequently the best available information.
- Chapter 3 and 4 are first steps in transforming financial statement information to a form useful for decision making.

Learning objectives

LO1: How to standardize financial statements for comparison purposes

LO2: Know how to compute and, more importantly, interpret some common ratios

LO3: The determinants of a firm's profitability

LO4: Some of the problems and pitfalls in financial statement analysis

Chapter Outline

3.1 Cash Flow and Financial Statements: A Closer Look

3.2 Standardized Financial Statements

3.3 Ratio Analysis

3.4 The Du Pont Identity

3.5 Using Financial Statement Information

3.1.1 Sources and Uses of Cash

- Sources of cash
 - Cash inflow – activities that bring cash
 - Decrease in asset account (except cash because we finally check it)
 - None (Table 3.1, next slide)
 - Increase in liability or equity account
 - Accounts payable, common stock and paid-in surplus, retained earnings
- Uses of cash
 - Cash outflow – activities that involve spending cash
 - Increase in asset account
 - Accounts receivable, inventory, net plant and equipment
 - Decrease in liability or equity account
 - Notes payable, long-term debt

Table 3.1
Prufrock Corp.
Balance Sheet

	2014	2015	Change
Assets			
Current assets			
Cash	\$ 84	\$ 98	+\$ 14
Accounts receivable	165	188	+ 23
Inventory	393	422	+ 29
Total	<u>\$ 642</u>	<u>\$ 708</u>	<u>+\$ 66</u>
Fixed assets			
Net plant and equipment	<u>\$2,731</u>	<u>\$2,880</u>	<u>+\$149</u>
Total assets	<u><u>\$3,373</u></u>	<u><u>\$3,588</u></u>	<u><u>+\$215</u></u>
Liabilities and Owners' Equity			
Current liabilities			
Accounts payable	\$ 312	\$ 344	+\$ 32
Notes payable	231	196	- 35
Total	<u>\$ 543</u>	<u>\$ 540</u>	<u>-\$ 3</u>
Long-term debt	<u>\$ 531</u>	<u>\$ 457</u>	<u>-\$ 74</u>
Owners' equity			
Common stock and paid-in surplus	\$ 500	\$ 550	+\$ 50
Retained earnings	1,799	2,041	+ 242
Total	<u>\$2,299</u>	<u>\$2,591</u>	<u>+\$292</u>
Total liabilities and owners' equity	<u><u>\$3,373</u></u>	<u><u>\$3,588</u></u>	<u><u>+\$215</u></u>

- The simple statement tells us much of what happened during the year, but it doesn't tell the whole story -> more information needed
- For example, we observe that "increase in retained earnings" calculated from the balance sheet is the difference between net income and dividends (next slide)

Sources of cash:

Increase in accounts payable	\$ 32
Increase in common stock	50
Increase in retained earnings	<u>242</u>
Total sources	<u>\$324</u>

Uses of cash:

Increase in accounts receivable	\$ 23
Increase in inventory	29
Decrease in notes payable	35
Decrease in long-term debt	74
Net fixed asset acquisitions	<u>149</u>
Total uses	<u>\$310</u>

Net addition to cash	<u><u>\$ 14</u></u>
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Table 3.2

Prufrock Corp. Income Statement

PRUFROCK CORPORATION 2015 Income Statement (\$ in millions)		
Sales		\$2,311
Cost of goods sold		1,344
Depreciation		<u>276</u>
Earnings before interest and taxes		\$ 691
Interest paid		<u>141</u>
Taxable income		\$ 550
Taxes (34%)		<u>187</u>
Net income		<u><u>\$ 363</u></u>
Dividends	\$121	
Addition to retained earnings	242	

3.1.2 The Statement of Cash Flows

- Statement that summarizes the sources and uses of cash
 - The types of information will be similar, the exact order can differ
 - The key point is that we are trying to see what events led to the change of “cash” item (i.e., \$14, from \$84 to \$98 in this example)
- Changes of cash are grouped into three categories:
 - Operating Activity – includes net income and changes in most current accounts
 - Investment Activity – includes changes in fixed assets
 - Financing Activity – includes changes in notes payable, long-term debt, and equity accounts, as well as dividends

PRUFROCK CORPORATION 2015 Statement of Cash Flows (\$ in millions)	
Cash, beginning of year	\$ 84
Operating activity	
Net income	\$363
Plus:	
Depreciation	276
Increase in accounts payable	32
Less:	
Increase in accounts receivable	– 23
Increase in inventory	– 29
Net cash from operating activity	\$619
Investment activity	
Fixed asset acquisitions	–\$425
Net cash from investment activity	–\$425
Financing activity	
Decrease in notes payable	–\$ 35
Decrease in long-term debt	– 74
Dividends paid	– 121
Increase in common stock	50
Net cash from financing activity	–\$180
Net increase in cash	\$ 14
Cash, end of year	\$ 98

PRUFROCK CORPORATION 2015 Sources and Uses of Cash (\$ in millions)	
Cash, beginning of year	\$ 84
Sources of cash	
Operations:	
Net income	\$363
Depreciation	276
	\$639
Working capital:	
Increase in accounts payable	\$ 32
Long-term financing:	
Increase in common stock	50
Total sources of cash	\$721
Uses of cash	
Working capital:	
Increase in accounts receivable	\$ 23
Increase in inventory	29
Decrease in notes payable	35
Long-term financing:	
Decrease in long-term debt	74
Fixed asset acquisitions	425
Dividends paid	121
Total uses of cash	\$707
Net addition to cash	\$ 14
Cash, end of year	\$ 98

- It is sometimes useful to present statement of cash flows differently as “sources and uses of cash” statement.
 - We can get a good idea of what happened during the year
 - we can easily figure out the major cash outlays and primary cash sources

3.2 Standardized Financial Statements

- Purposes
 - For different points in time
 - Standardized statements make it easier to compare financial information, particularly as the company grows
 - For different firms
 - Standardized statements are useful for comparing companies of different sizes, particularly within the same industry
- Types
 - Common-Size Balance Sheets
 - Compute all accounts as a percent of total assets
 - Common-Size Income Statements
 - Compute all line items as a percent of sales

Common-Size Balance Sheet

	2014	2015	Change
Assets			
Current assets			
Cash	2.5%	2.7%	+ .2%
Accounts receivable	4.9	5.2	+ .3
Inventory	<u>11.7</u>	<u>11.8</u>	<u>+ .1</u>
Total	<u>19.1</u>	<u>19.7</u>	<u>+ .7</u>
Fixed assets			
Net plant and equipment	<u>80.9</u>	<u>80.3</u>	<u>- .7</u>
Total assets	<u>100.0%</u>	<u>100.0%</u>	<u>.0</u>
Liabilities and Owners' Equity			
Current liabilities			
Accounts payable	9.2%	9.6%	+ .3%
Notes payable	<u>6.8</u>	<u>5.5</u>	<u>-1.4</u>
Total	<u>16.0</u>	<u>15.1</u>	<u>-1.0</u>
Long-term debt	<u>15.7</u>	<u>12.7</u>	<u>-3.0</u>
Owners' equity			
Common stock and paid-in surplus	14.8	15.3	+ .5
Retained earnings	<u>53.3</u>	<u>56.9</u>	<u>+3.6</u>
Total	<u>68.1</u>	<u>72.2</u>	<u>+4.1</u>
Total liabilities and owners' equity	<u>100.0%</u>	<u>100.0%</u>	<u>.0</u>

Common-Size Income Statement

PRUFROCK CORPORATION 2015 Common-Size Income Statement	
Sales	100.0%
Cost of goods sold	58.2
Depreciation	<u>11.9</u>
Earnings before interest and taxes	29.9
Interest paid	<u>6.1</u>
Taxable income	23.8
Taxes (34%)	<u>8.1</u>
Net income	<u><u>15.7%</u></u>
Dividends	5.2%
Addition to retained earnings	10.5

TABLE 3.7

PRUFROCK CORPORATION Summary of Standardized Balance Sheets (Asset Side Only)						
	Assets (\$ in millions)		Common-Size Assets		Common-Base Year Assets	Combined Common-Size and Base Year Assets
	2014	2015	2014	2015	2015	2015
Current assets						
Cash	\$ 84	\$ 98	2.5%	2.7%	1.17	1.08
Accounts receivable	165	188	4.9	5.2	1.14	1.06
Inventory	<u>393</u>	<u>422</u>	<u>11.7</u>	<u>11.8</u>	<u>1.07</u>	<u>1.01</u>
Total current assets	<u>\$ 642</u>	<u>\$ 708</u>	<u>19.1</u>	<u>19.7</u>	<u>1.10</u>	<u>1.03</u>
Fixed assets						
Net plant and equipment	<u>\$2,731</u>	<u>\$2,880</u>	<u>80.9</u>	<u>80.3</u>	<u>1.05</u>	<u>.99</u>
Total assets	<u><u>\$3,373</u></u>	<u><u>\$3,588</u></u>	<u><u>100.0%</u></u>	<u><u>100.0%</u></u>	<u><u>1.06</u></u>	<u><u>1.00</u></u>

NOTE: The common-size numbers are calculated by dividing each item by total assets for that year. For example, the 2014 common-size cash amount is $\$84/\$3,373 = 2.5\%$. The common-base year numbers are calculated by dividing each 2015 item by the base year (2014) dollar amount. The common-base cash is thus $\$98/\$84 = 1.17$, representing a 17 percent increase. The combined common-size and base year figures are calculated by dividing each common-size amount by the base year (2014) common-size amount. The cash figure is therefore $2.7\%/2.5\% = 1.08$, representing an 8 percent increase in cash holdings as a percentage of total assets. Columns may not total precisely due to rounding.

3.3 Ratio Analysis

- Ratios allow for better comparison through time or between companies
- Ratios are used both internally and externally
 - Different sources and different people seldom compute financial ratios in exactly the same way
 - Be sure you know how the ratios are computed when you compare them

- Because there are so many accounting items, we could have a huge number of possible ratios
- Here we introduce some commonly used financial ratios
- As we look at each ratio, ask yourself:
 - How is it computed and what is the unit of measurement?
 - What is it trying to measure?
 - Why is that information important?
 - What might a high or low value tell us?
 - How might such values be misleading and how to improve?

- Categories of Financial Ratios
 - Short-term solvency (or liquidity ratios)
 - Long-term solvency (or financial leverage ratios)
 - Asset management (or turnover ratios)
 - Profitability ratios
 - Market value ratios

3.3.1 Short-Term Solvency, or Liquidity, Measures

- The firm's ability to pay its bills over the short run without undue stress -> focus on current assets and current liabilities
- Particularly interesting to short-term creditors
 - e.g. banks and other short-term lenders
- Today's amounts may not be a reliable guide to the future
 - Current assets and current liabilities don't live long enough
 - the book values and market values are likely to be similar
 - These assets and liabilities can and do change fairly rapidly

3.3.1 Short-Term Solvency, or Liquidity, Measures

Current ratio = Current Assets / Current Liabilities

- $708 / 540 = 1.31$ times
- To (particularly short-term) creditors, the higher, the better
- To the firm, a high current ratio indicates
 - high liquidity
 - insufficient use of cash and other short-term assets
- In normal cases, we would expect that this ratio is at least 1
 - less than 1 means current assets < current liabilities
 - not a bad sign for a company with a large reserve of untapped borrowing power
- See Example 3.1 on the textbook

Quick ratio = (Current Assets – Inventory) / Current Liabilities

- $(708 - 422) / 540 = .53$ times
 - Notice that inventory accounts for more than half of Prufrock's current assets
- Inventory is often the least liquid current asset
 - Inventory is also the one for which the book values are least reliable as measures of market value
- Relatively large inventories are often a sign of short-term trouble
 - The firm may have overestimated sales and overbought or over produced
 - As a result, the firm's liquidity is tied up in slow-moving inventory

Cash ratio = Cash / Current Liabilities

➤ $98 / 540 = .18$ times

➤ A very short-term creditor might be interested in cash ratio

NWC to total assets = Net Working Capital / Total Assets

➤ $(708 - 540) / 3,588 = .05$

➤ We use NWC as the numerator because it is frequently viewed as short-term liquidity

Interval measure = Current Assets / average daily operating costs

- $708 / (1,344 / 365) = 219.8$ days
- If cash inflows began to dry up, how long could the business keep running?
- Also useful for newly founded or start-up companies
 - How long it can operate until it needs another round of financing?

3.3.2 Long-Term Solvency Measures

- The firm's long-term ability to meet obligations
 - measures its financial leverage

Total debt ratio = $(\text{Total Assets} - \text{Total Equity}) / \text{Total Assets}$

- $(3,588 - 2,591) / 3,588 = .28$ times
 - whether this is good depends on the matter of capital structure

Debt-equity ratio = $\text{Total Debt} / \text{Total Equity}$

- $.28 / .72 = .38$ times

Equity multiplier = $\text{Total Assets} / \text{Total Equity} = 1 + \text{Total Debt} / \text{Total Equity}$

- $1 / .72 = 1.38$ times

Given any one of the three ratios, you can calculate the other two

Long-term debt ratio = Long-term Debt/(Long-term Debt + Total Equity)

- $457 / (457 + 2,591) = .15$ times
- Financial analyst are frequently more concerned with a firm's long-term debt than its short-term debt
- Short-term debt will constantly be changing
 - Items such as accounts payable may reflect trade practice more than debt management policy

Times interest earned ratio = $\text{EBIT} / \text{Interest}$

➤ $691 / 141 = 4.9$ times

➤ Measures how well a company has its interest obligations covered

Cash coverage = $(\text{EBIT} + \text{Depreciation}) / \text{Interest}$

➤ $(691 + 276) / 141 = 6.9$ times

➤ A measure of cash flow available to meet financial obligations

➤ “EBIT + Depreciation” (EBITD) is a basic measure of the firm’s ability to generate cash from operations

3.3.3 Asset Management, or Turnover, Measures

- Describe how efficiently or intensively does a firm use its assets to generate cash? -> Sometimes called asset utilization ratios.

Inventory turnover = Cost of goods sold / Inventory

- $1,344 / 422 = 3.2$ times
 - Prufrock sold off (turned over) the entire inventory 3.2 times
- As long as we are not running out of stock, the higher the ratio is, the more efficiently we are managing inventory

Days' sales in inventory = $365 / \text{Inventory turnover}$

- $365 / 3.2 = 115$ days
 - inventory sits 115 days on average before it is sold
- Describes how long it took us to turn it over on average

Receivables turnover = Sales / Accounts receivable

- $2,311 / 188 = 12.3$ times
 - Profrock collected its outstanding credit accounts and reloaned the money 12.3 times during the year
 - We assume all sales are credit sales. If not, use total credit sales instead
- Describes how fast we collect on sales
- Also see Example 3.2 to find a variation named **payables turnover**
 - It is a measure of interest to creditors or potential creditors

Days' sales in receivables = $365 / \text{Receivables turnover}$

- $365 / 12.3 = 30$ days
 - Prufrock collects on its credit sales in 30 days
- Describes how fast we collect on sales
 - Frequently called the average collection period (ACP)

- Now we consider three “big picture” ratios

NWC Turnover = Sales / NWC

- $2,311 / (708 - 540) = 13.8$ times
- Measures how much work we get out of our net working capital
- As long as we aren't missing out on sales, a high value is preferred

Fixed asset turnover = Sales / Net fixed assets

- $2,311 / 2,880 = .80$ times
- For every dollar in fixed assets, Prufrock generated \$.80 in sales

Total asset turnover = Sales / Total assets

- $2,311 / 3,588 = .64$ times
- For every dollar in assets, Prufrock generate \$.64 in sales

3.3.4 Profitability Measures

- These three measures are most widely used of all financial ratios
- The focus in this group is on the bottom line, net income

Profit margin = Net income / Sales

- $363 / 2,311 = 15.71\%$
 - Prufrock generates \$.1571 in profit for every dollar in sales
- All other things being equal (usually not), the higher, the better

Return on assets (ROA) = Net income / Total assets

➤ $363 / 3,588 = 10.12\%$

➤ Measures profit per dollar of assets

Return on Equity (ROE) = Net income / Total equity

➤ $363 / 2,591 = 14.01\%$

➤ Measures profit per dollar of equity

➤ Because benefiting shareholders is our goal, ROE is the true bottom-line measure of performance

- Discussion on ROA and ROE
 - They are accounting rates of return
 - return on *book* asset and return on *book* equity
 - It would be inappropriate to compare them to rates in the financial markets (e.g. interest rate)
 - ROE exceeds ROA reflects the use of financial leverage

3.3.5 Market Value Measures

- Market price = \$88 per share, Shares outstanding = 33 million, Net income = \$363 million
 - Earnings per share = $\$363 / 33 = \11

Price-Earnings (PE) Ratio = Price per share / Earnings per share

- $88 / 11 = 8$ times
 - Prufrock shares sell for eight times earnings
- Care is needed in interpreting this ratio
 - Measures how much investors are willing to pay per dollar of current earnings
 - Higher PEs are often taken to mean the firm has significant prospects for future growth
 - However, the PE of a firm with almost no earnings would also be large



Figure: Historical PE ratio of CSI 300 index
2005/4/15-2019/9/6 (Data source: iFind)

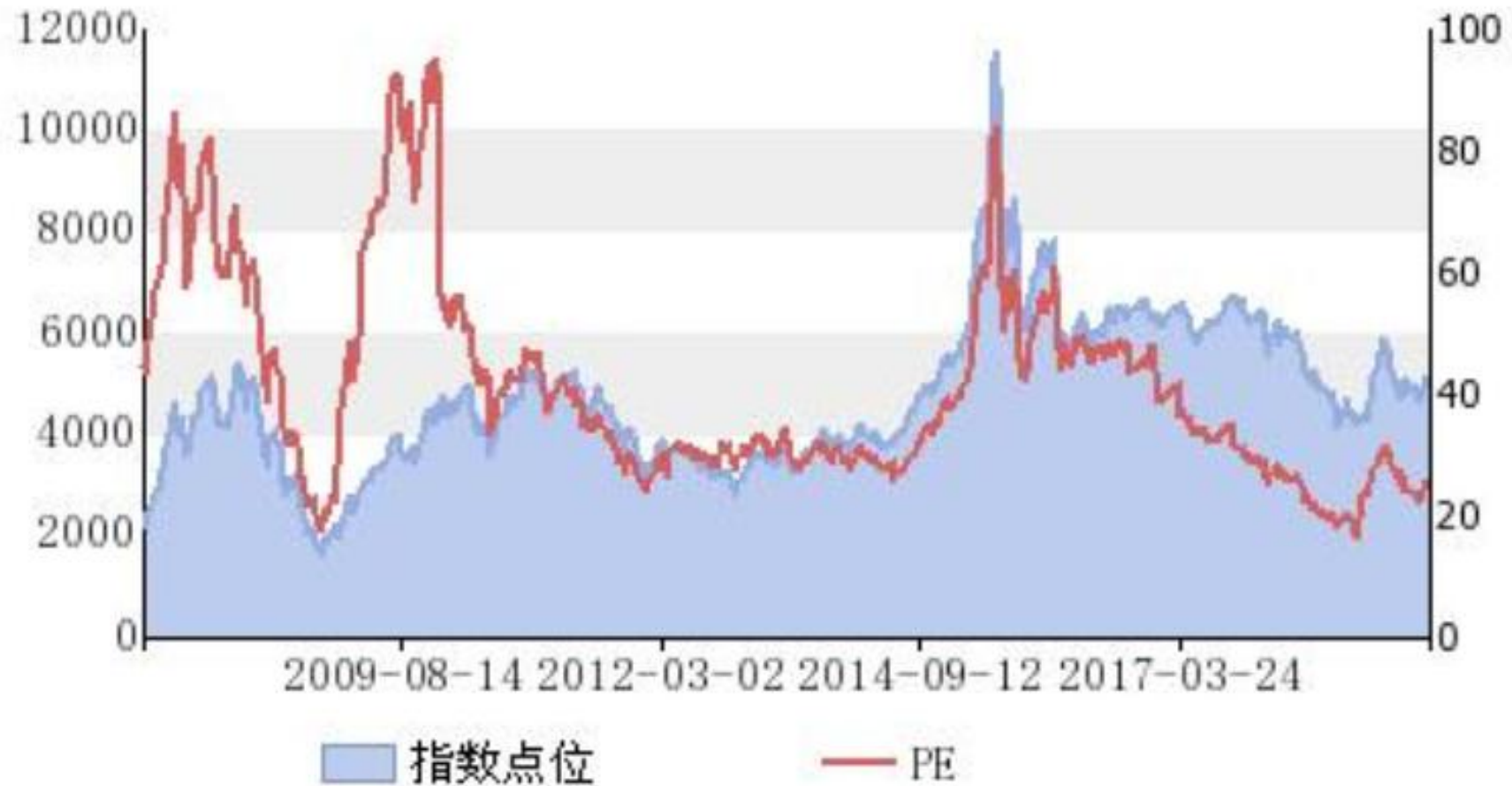


Figure: Historical PE ratio of CSI 500 index
2007/1/15-2019/9/6 (Data source: iFind)

PEG ratio = PE ratio / (expected future earnings growth rates * 100)

- Suppose the expected growth rate of EPS was 6% -> $8/6 = 1.33$
- The idea of PEG is, whether a PE ratio is high or low depends on expected future growth
- High PEG ratios suggest that the PE ratio is too high relative to growth, and vice versa

Price-sales (PS) ratio = Price per share / Sales per share

- $88 / (2,311/33) = 1.26$
 - As with PE ratios, whether a particular price-sales ratio is high or low depends on the industry involved
- PS ratio is useful especially in the case of negative earnings

Market-to-book ratio = Market value per share / Book value per share

- $88 / (2,591/33) = 1.12$ times
- A value less than 1 could mean that the firm has not been successful overall in creating value for its stockholders
- Tobin's Q (a relevant ratio) = $\frac{\text{Market value of firm's assets}}{\text{Replacement cost of firm's assets}}$ = $\frac{\text{Market value of firm's debt and equity}}{\text{Replacement cost of firm's assets}}$
 - Conceptually, the Q ratio is superior to the market-to-book ratio
 - The Q ratio focuses on what the firm is worth today relative to what it would cost to replace it today
 - The market-to-book ratio focuses on historical costs
 - In practice, Q ratios are difficult to calculate with accuracy
 - Estimating the replacement cost of a firm's assets is not easy
 - Market values for a firm's debt are often unobservable

Enterprise value = Total market value of the stock + Book value of all liabilities - Cash

- $88 * 33 + (540 + 457) - 98 = \$3,803$
- Enterprise value is an estimate of the market value of a company's operating assets (i.e., all the assets of the firm except cash)
 - It is not practical to work with individual assets -> we use the right-hand side of the balance sheet to calculate
 - Book value of debt is usually a reasonable approximation for market value, particularly short-term debt

EBITDA ratio = Enterprise value / EBITDA

- EBITDA ratio is similar in spirit to the PE ratio
- The difference is that it relates the value of all the operating assets (the enterprise value) to a measure of the operating cash flow generated by those assets (EBITDA)

Table 3.8

I. Short-term solvency, or liquidity, ratios		II. Long-term solvency, or financial leverage, ratios	
Current ratio = $\frac{\text{Current assets}}{\text{Current liabilities}}$		Total debt ratio = $\frac{\text{Total assets} - \text{Total equity}}{\text{Total assets}}$	
Quick ratio = $\frac{\text{Current assets} - \text{Inventory}}{\text{Current liabilities}}$		Debt-equity ratio = $\frac{\text{Total debt}}{\text{Total equity}}$	
Cash ratio = $\frac{\text{Cash}}{\text{Current liabilities}}$		Equity multiplier = $\frac{\text{Total assets}}{\text{Total equity}}$	
Net working capital to total assets = $\frac{\text{Net working capital}}{\text{Total assets}}$		Long-term debt ratio = $\frac{\text{Long-term debt}}{\text{Long-term debt} + \text{Total equity}}$	
Interval measure = $\frac{\text{Current assets}}{\text{Average daily operating costs}}$		Times interest earned ratio = $\frac{\text{EBIT}}{\text{Interest}}$	
		Cash coverage ratio = $\frac{\text{EBIT} + \text{Depreciation}}{\text{Interest}}$	
III. Asset management, or turnover, ratios		IV. Profitability ratios	
Inventory turnover = $\frac{\text{Cost of goods sold}}{\text{Inventory}}$		Profit margin = $\frac{\text{Net income}}{\text{Sales}}$	
Days' sales in inventory = $\frac{365 \text{ days}}{\text{Inventory turnover}}$		Return on assets (ROA) = $\frac{\text{Net income}}{\text{Total assets}}$	
Receivables turnover = $\frac{\text{Sales}}{\text{Accounts receivable}}$		Return on equity (ROE) = $\frac{\text{Net income}}{\text{Total equity}}$	
Days' sales in receivables = $\frac{365 \text{ days}}{\text{Receivables turnover}}$		ROE = $\frac{\text{Net income}}{\text{Sales}} \times \frac{\text{Sales}}{\text{Assets}} \times \frac{\text{Assets}}{\text{Equity}}$	
NWC turnover = $\frac{\text{Sales}}{\text{NWC}}$		V. Market value ratios	
Fixed asset turnover = $\frac{\text{Sales}}{\text{Net fixed assets}}$		Price-earnings ratio = $\frac{\text{Price per share}}{\text{Earnings per share}}$	
Total asset turnover = $\frac{\text{Sales}}{\text{Total assets}}$		PEG ratio = $\frac{\text{Price-earnings ratio}}{\text{Earnings growth rate (\%)}}$	
		Price-sales ratio = $\frac{\text{Price per share}}{\text{Sales per share}}$	
		Market-to-book-ratio = $\frac{\text{Market value per share}}{\text{Book value per share}}$	
		Tobin's Q ratio = $\frac{\text{Market value of assets}}{\text{Replacement cost of assets}}$	
		Enterprise value-EBITDA ratio = $\frac{\text{Enterprise value}}{\text{EBITDA}}$	

3.4 The DuPont Identity

3.4.1 A Closer Look at ROE

- The DuPont Identity is a famous way of decomposing ROE into its component parts
 - $\text{ROE} = \text{Net Income} / \text{Total Equity}$
 - Multiply by $(\text{Assets} / \text{Assets})$ and then rearrange
 - $\text{ROE} = (\text{Net Income} / \text{Total Equity}) * (\text{Assets} / \text{Assets})$
 - $\text{ROE} = (\text{Net Income} / \text{Assets}) * (\text{Assets} / \text{Total Equity}) = \text{ROA} * \text{Equity Multiplier}$
 - The difference between ROA and ROE reflects financial leverage
 - Multiply by $(\text{Sales} / \text{Sales})$ again and then rearrange
 - $\text{ROE} = (\text{Net Income} / \text{Assets}) * (\text{Assets} / \text{Total Equity}) * (\text{Sales} / \text{Sales})$
 - $\text{ROE} = (\text{Net Income} / \text{Sales}) * (\text{Sales} / \text{Assets}) * (\text{Assets} / \text{Total Equity})$
 - $\text{ROE} = \text{Profit Margin} * \text{Total Asset Turnover} * \text{Equity Multiplier}$

- $\text{ROE} = \text{Profit Margin} * \text{Total Asset Turnover} * \text{Equity Multiplier}$
 - Profit margin is a measure of the firm's operating efficiency – how well it controls costs
 - Total asset turnover is a measure of the firm's asset use efficiency – how well does it manage its assets
 - Equity multiplier is a measure of the firm's financial leverage
- The DuPont identity tells you where to start looking for the reasons of a satisfactory / unsatisfactory ROE
 - Weakness in either operating or asset use efficiency will show up in a diminished ROA, which will translate into a lower ROE
 - Increasing debt will not necessarily increase ROE
 - It might be: greater debt -> higher interest expense -> lower profit margins

Examples of the DuPont identity

- GM's ROE had improved from 12.1 (1989) to 44.1 (1993)
- DuPont breakdowns for Yahoo! and Google

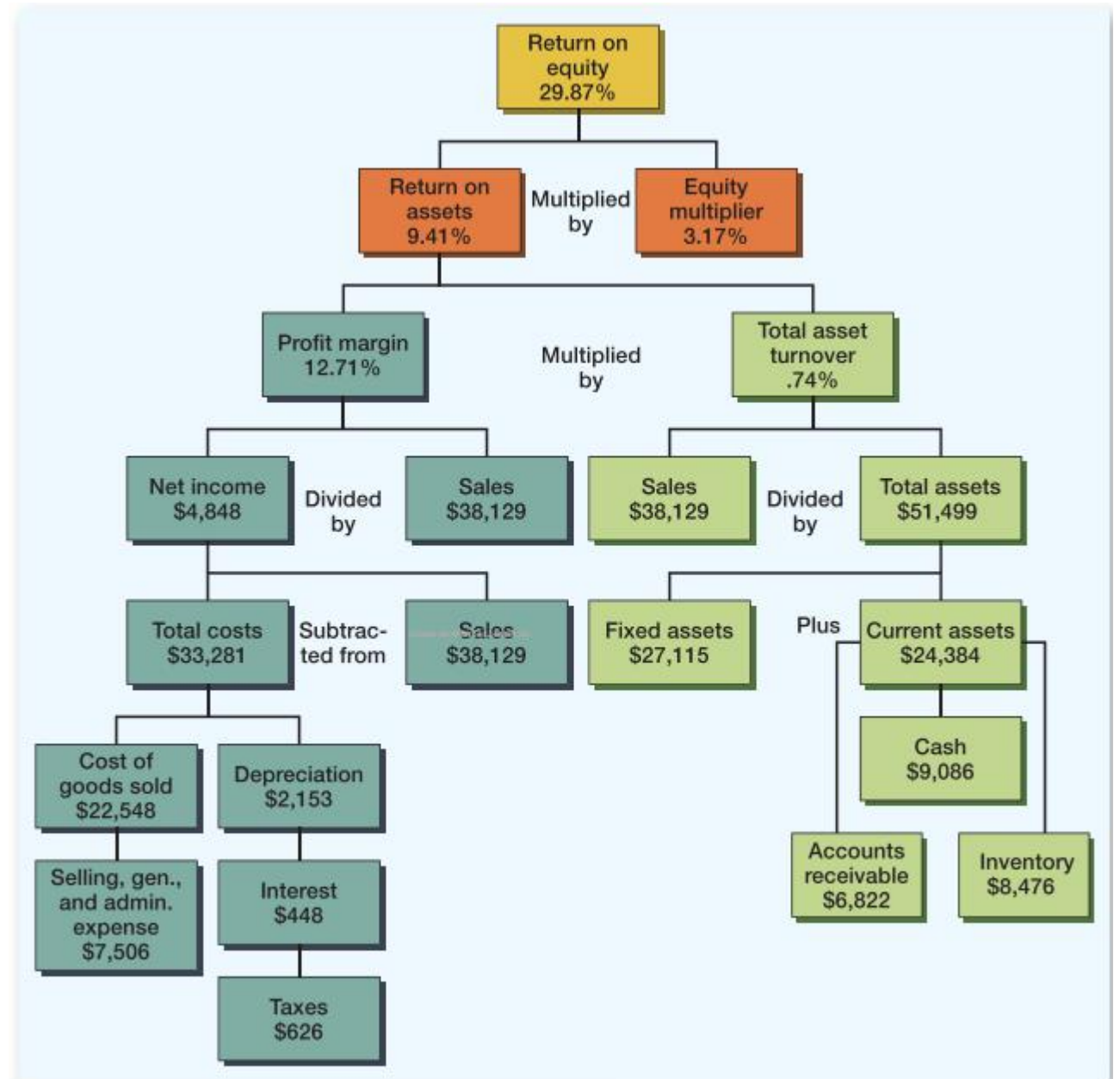
	ROE		Profit margin		Total asset turnover		Equity multiplier
Yahoo!							
2013	10.4%	=	29.2%	×	.279	×	1.29
2012	8.0	=	23.4	×	.292	×	1.17
2011	8.4	=	21.0	×	.368	×	1.18
Google							
2013	14.8%	=	21.6%	×	.539	×	1.27
2012	15.0	=	21.5	×	.535	×	1.31
2011	16.7	=	25.7	×	.522	×	1.25

3.4.2 An Expanded DuPont Analysis

➤ Financial Statement for DuPont

FINANCIAL STATEMENTS FOR DUPONT					
12 months ending December 31, 2013					
(All numbers are in millions)					
Income Statement			Balance Sheet		
Sales	\$38,129	Current assets		Current liabilities	
CoGS	<u>22,548</u>	Cash	\$ 9,086	Accounts payable	\$11,646
Gross profit	\$15,581	Accounts receivable	6,822	Notes payable	1,721
SG&A expense	7,506	Inventory	<u>8,476</u>		
Depreciation	<u>2,153</u>	Total	<u>\$24,384</u>	Total	<u>\$13,367</u>
EBIT	\$ 5,922				
Interest	<u>448</u>	Fixed assets	<u>\$27,115</u>	Total long-term debt	\$21,903
EBT	\$ 5,474				
Taxes	<u>625</u>			Total equity	<u>\$16,229</u>
				Total liabilities and equity	
Net income	<u>\$ 4,848</u>	Total assets	<u>\$51,499</u>		<u>\$51,499</u>

- Extended DuPont Chart
 - It examines several ratios at once to get a better overall picture of a company's performance
 - It allows us to determine possible items to improve



3.5 Using Financial Statement Information

3.5.1 Why Evaluate Financial Statements?

- The primary reason for looking at accounting information is we don't have (and can't reasonably expect to get) market value information
- Internal uses
 - Performance evaluation: compensation, comparison between divisions
 - Planning for the future: it is a guide in estimating future cash flows
- External uses
 - Parties that care about a firm's financial health
 - Creditors (both short-term and long-term), Suppliers, Customers, Stockholders and potential investors
 - Evaluating main competitors (discern their financial strength)
 - Acquire another firm (identify potential targets and decide what to offer)

3.5.2 Choosing a Benchmark

- Ratios are not very helpful by themselves; they need to be compared to something
- Time-Trend Analysis
 - Used to see how the firm's performance is changing through time
- Peer Group Analysis
 - Compare to similar companies or within industries
 - SIC and NAICS codes

3.5.3 Problems with Financial Statement Analysis

- There is no underlying theory, so there is no way to know which ratios are most relevant
- Benchmarking is difficult for diversified firms
- Globalization and international competition makes comparison more difficult because of differences in accounting regulations
- Different accounting procedures (e.g. FIFO vs. LIFO)
- Different fiscal years
- Unusual or transient events
- ...

Epilogue

- This chapter has discussed aspects of financial statement analysis:
 - Sources and uses of cash
 - Standardized financial statements
 - Ratio analysis
 - Five categories of common financial ratios
 - DuPont identity
 - Using financial statements
- After this chapter, you have obtained some perspective on the uses and abuses of financial statements.
 - Your vocabulary of business and financial terms has grown substantially

CH3 Compulsory Assignments (Due at 11 a.m. 2019/9/18)

BASIC QUESTIONS 3, 6, 13, 14, and INTERMEDIATE QUESTION 18

- Hand in an excel file named “class-name-student number”
- Make sure that the answer of each question includes full intermediate process.