Training Notification Form, IIT Delhi

Company Overview

Name:	I'mbesideyou India Private Limited
Website:	https://www.imbesideyou.com/english
Company Type:	Information Technology
Description:	I'mbesideyou Inc. is the only company specialising in AI analytics for online conversation that has partnered with Anand Kumar. We have won numerous global competitions. In addition, we have submitted 121 international patent applications in the two years since our establishment.

Project Details

Designation:	Business Developer (Entrepreneur)
Type:	Information Technology
Location:	Full remote

Project Details:

【Internship Project】
Business developers build the strategy for expanding our service to the India market. Research (user interview, observation and survey) and creating hypothesis of business,
making a lean campus and customer journey,and delivering your idea to the real market using our assets(system,patents,company).
If your plan is a great one,it's continue to be verified in the Indian market.
Let's create real business with us.

Basically you plan and execute your business plan by yourself,
Founder mentoring you regularly and the Development team will help you from the technology side.

We've already succeeded in Japan,so if your business plan is effective at India market,
We continuously support it and scale in India after this internship period.

【Skills】
Must have skills
-In depth understanding of the Indian market
-Strategy planning with depth understanding of the Indian market
-A deep sense of ownership and accountability
-Excellent communication with strong interpersonal skills
-Analytical abilities and problem-solving skills

Nice-to-have skills
-Ed-Tech experience would be an added advantage
-Agile and abreast with the latest technological trends
-Curiosity for human behaviour

Stipend Details

Stipend:	50,000 INR Per Month
Accommodation:	No
Travel Expenses:	No

Selection Process

Resume Shortlist:	Yes
Written Test:	No
Online Test:	No
Group Discussion:	No
Personal Interview:	Yes
No. of Offers:	10
Selection Process:	90seconds video, case study, interview

Eligibility

Diversity Recruiting:	No
Eligible Years:	Graduating in 2026 (Second Year Students) - B.Tech / Dual, Graduating in 2025 (Pre-Final Year Students) - B.Tech / Dual / Master's , Graduating in 2026 (Third Year Students) - Dual Degree
Eligible Departments:	B.Tech in Biochemical Engineering & Biotechnology, B.Tech in Chemical Engineering, B.Tech in Civil Engineering, B.Tech in Computer Science & Engineering, B.Tech in Electrical Engineering, B.Tech in Electrical Engineering (Power and Automation), B.Tech in Energy Engineering, B.Tech in Engineering Physics, B.Tech in Engineering and Computational Mechanics, B.Tech in Materials Engineering, B.Tech in Mathematics & Computing, B.Tech in Mechanical Engineering, B.Tech in Production & Industrial Engineering, B.Tech in Textile Engineering, B.Tech and M.Tech in Chemical Engineering, B.Tech and M.Tech in Computer Science & Engineering, B.Tech and M.Tech in Mathematics & Computing, M.Sc in Chemistry, M.Sc in Cognitive Science, M.Sc in Economics, M.Sc in Mathematics, M.Sc in Physics, Master of Design in Industrial Design, Masters in Public Policy