

Says

What have we heard them say?
What can we imagine them saying?

Thinks
What are their wants, needs, hopes, and dreams?



May be know is not the time to make this investment

What other thoughts might influence their behavior?

Is this saves person for advantage me?

Am igetting the best price?

Technological future are important to me

Really need a spacious interior

I am looking for a luxuary interiors

Urban Aura Interior

Takes a few days to thing a things over...

Ask family and friends for options...

Uncertain

Nerovus

Does

What behavior have we observed? What can we imagine them doing?



Ask a lot of

questions

What other feelings might influence their behavior?

Alter

What are their fears, frustrations, and anxieties?

Feels



