

Corporate Portfolio

PROPHECY
TECHNOLOGIES



**SOC 2
TYPE II
CERTIFIED**



Agenda

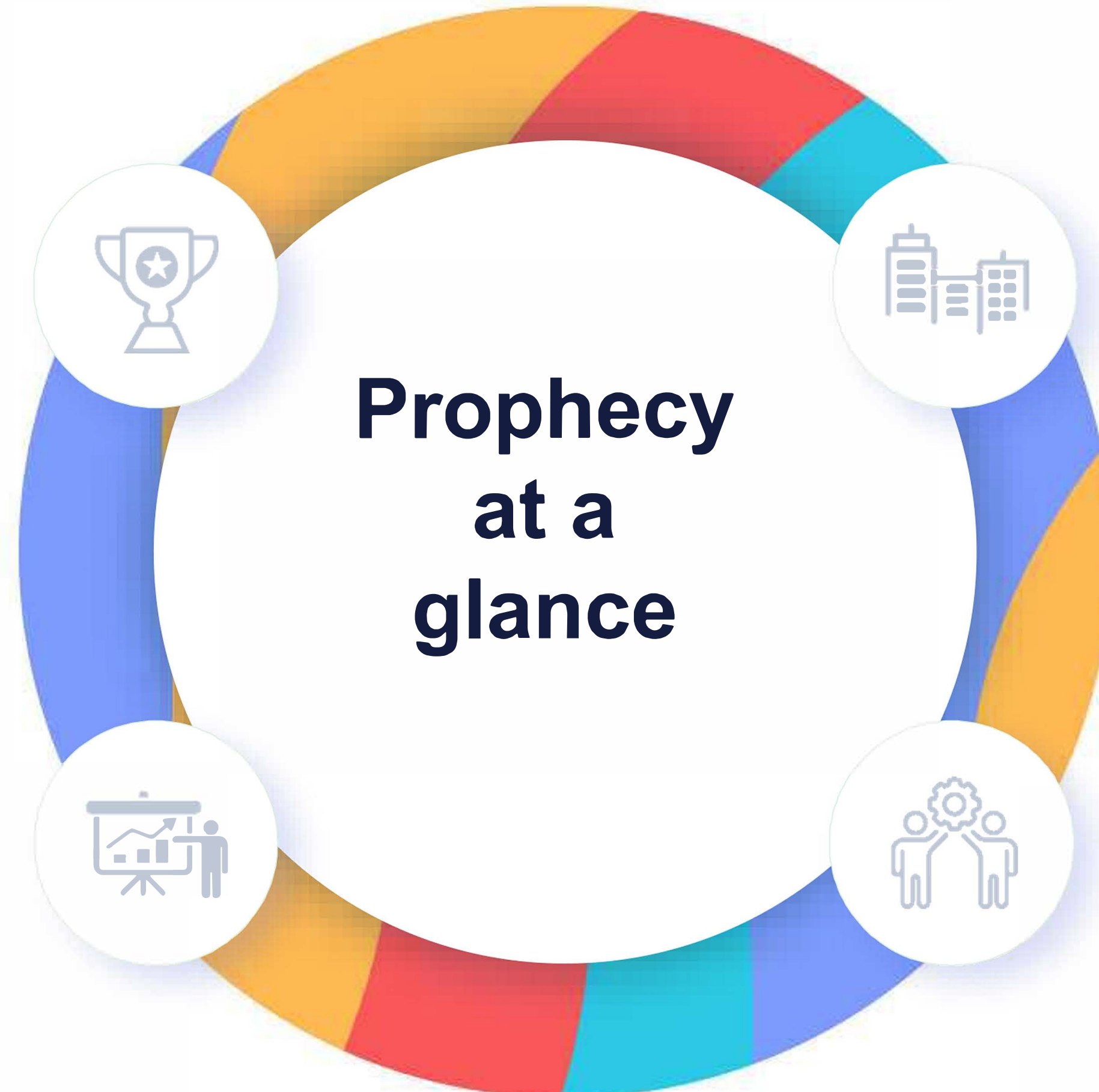
- Prophecy Technologies overview
- Our Capabilities showcase
- Engagement Model
- Next steps

9+
AWARDS

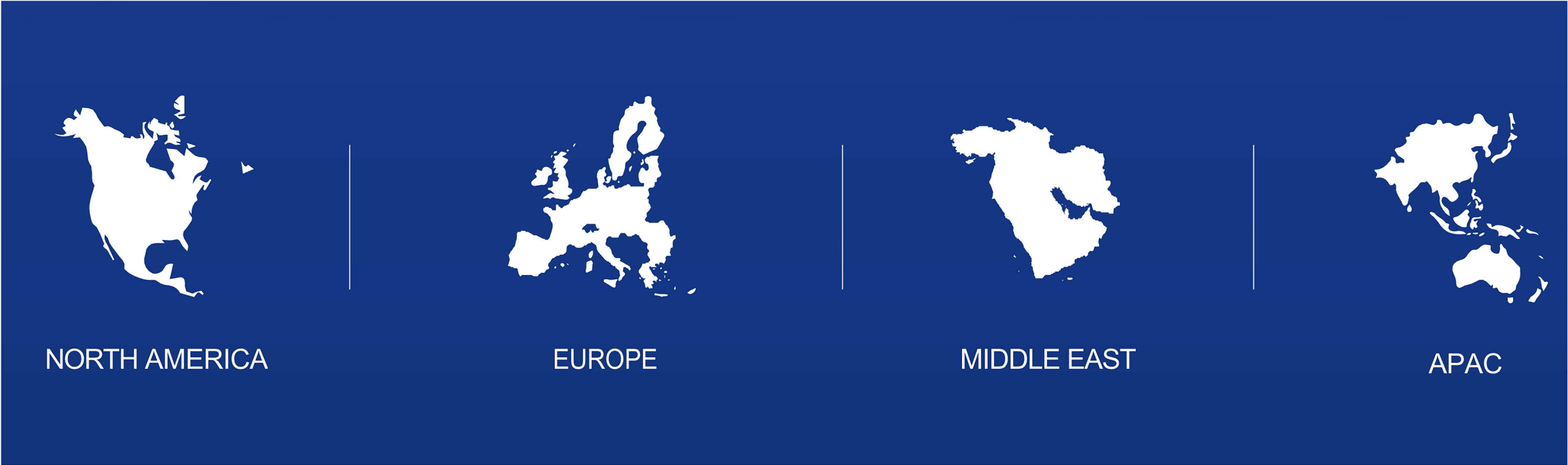
4
BUSINESS
DIVISIONS

50+
PROJECTS

400+
EMPLOYEES



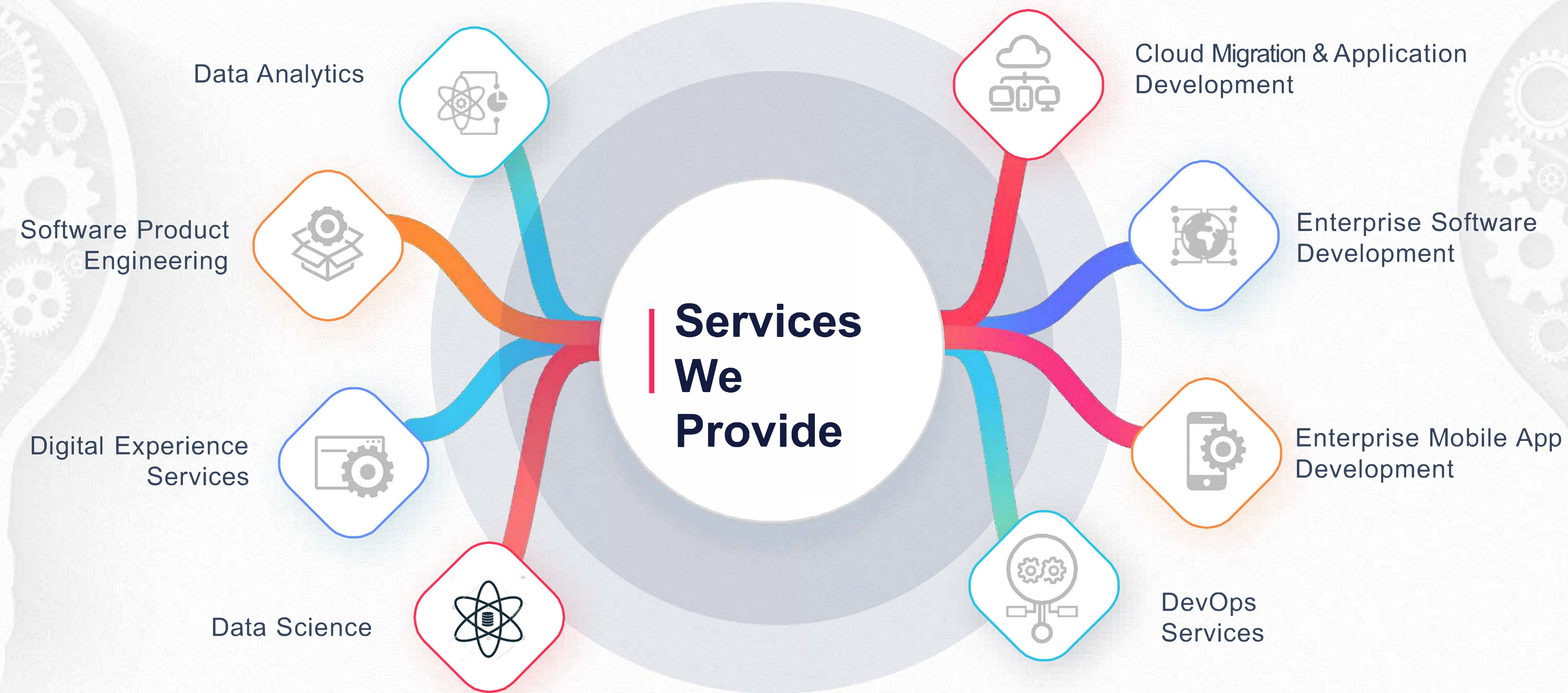
20+ years of experience in Technology Consulting & Software Development



DREAM COMPANIES TO WORK FOR



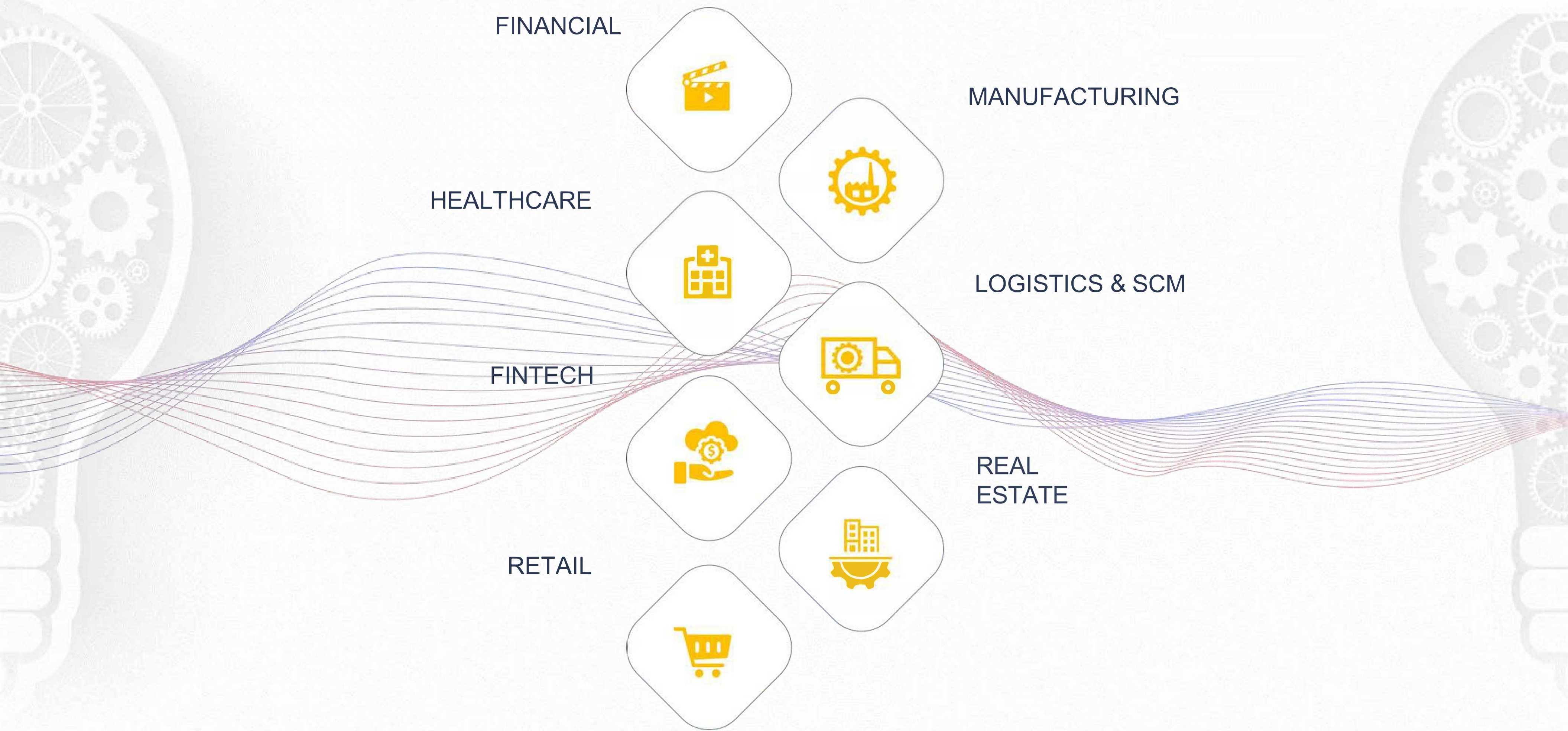
Services We Offer



Brands That Trust Us



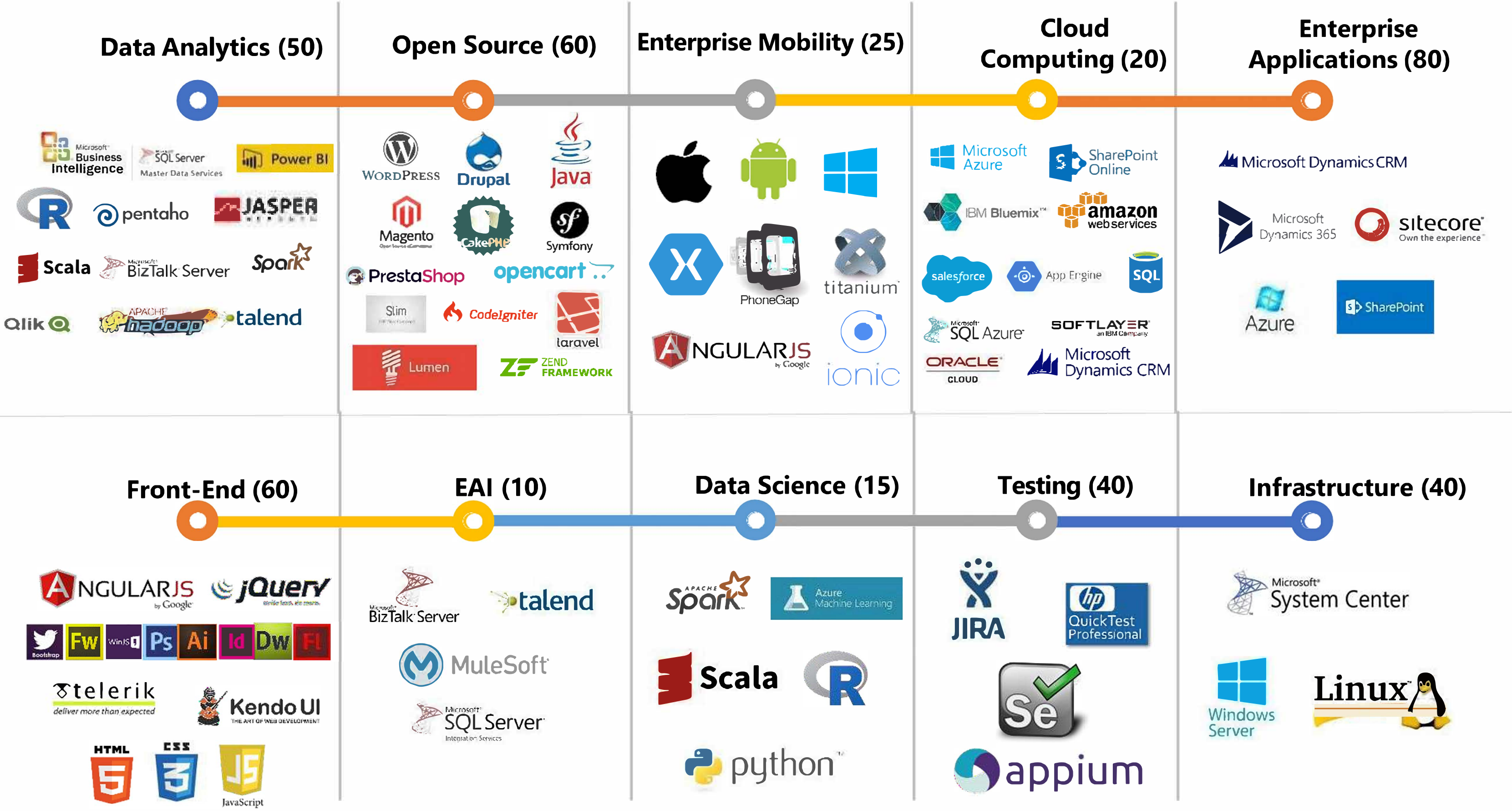
Industries we serve



Technology Expertise

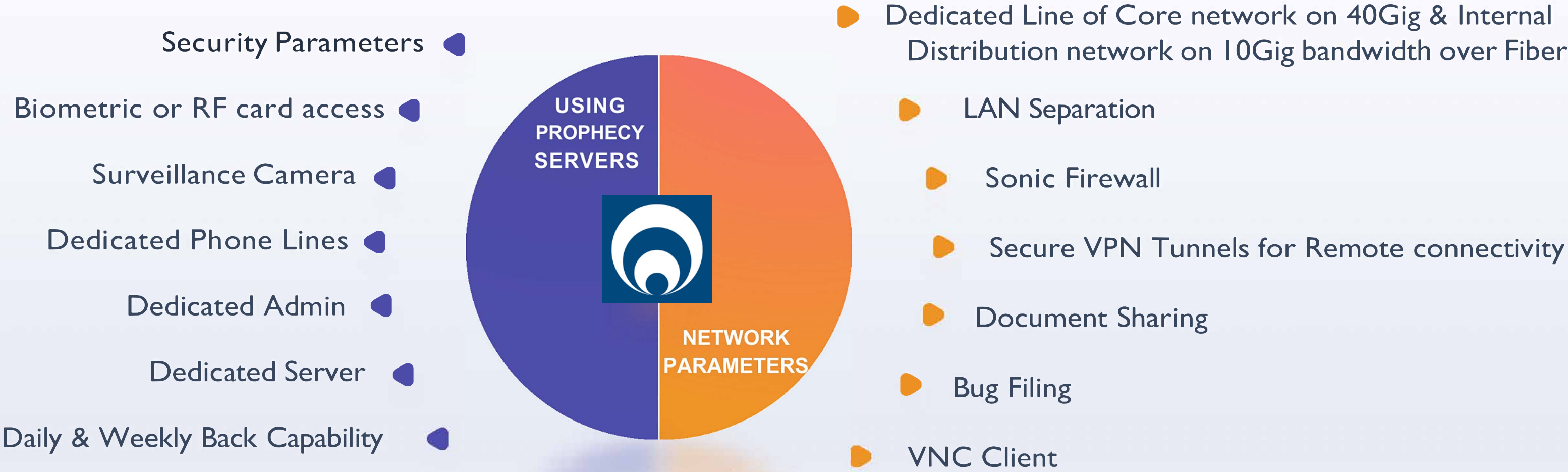


PROPHECY



Note: numbers denoted are total resources in each technology stack

Infrastructure Ecosystem – Value Proposition



Office Area: 30,000 square feet	Dedicated ODC with designated staff	Security Control as per ISMS 27001:2013 procedures & guidelines	Ramp up/down quickly with no adverse implications
Dedicated Support & Maintenance Staff	Maintain low-cost 'buffer' to meet staff turnover	Uninterrupted Power Supply for all campus by 170KVA UPS & 300KVA DGs	Maintain low-cost 'bench' to manage sudden spurts in business needs

Our Differentiators



Long Term Engagement Focus

- ▶ Multiple examples of successes with **longer term engagement**
- ▶ Take a **consultative approach** with clients to determine **best solutions** for them
- ▶ Repeatedly rated **top or exclusive vendor** across engagements
- ▶ **Resources, processes and people** aligned to deliver long term success



Entrepreneurial Management Team

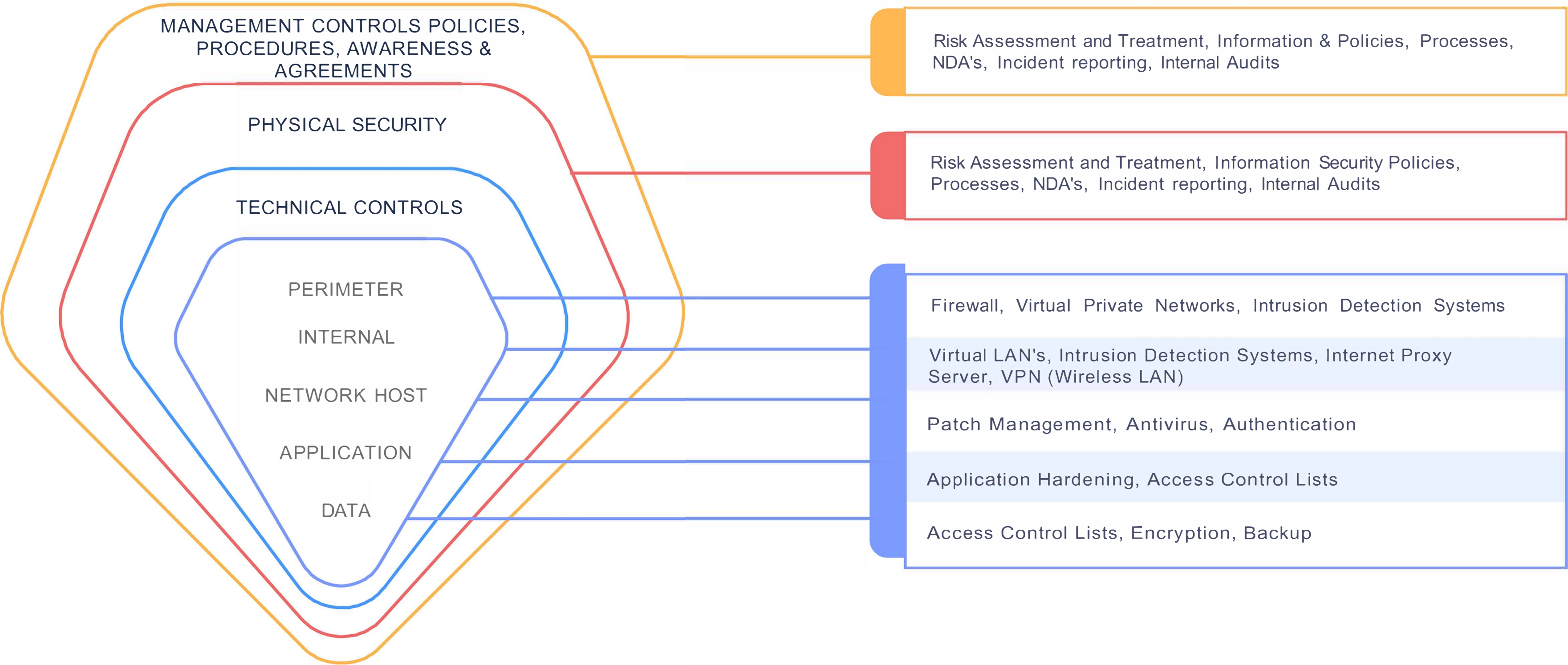
- ▶ **Serial Entrepreneur** responsible for integrity at the core of Prophecy's culture
- ▶ **Stable core team** that understands the critical factors of success
- ▶ **Flexibility** in models ranging from **project-based engagements to Build-Operate-Transfer** type partnerships



Location Advantage

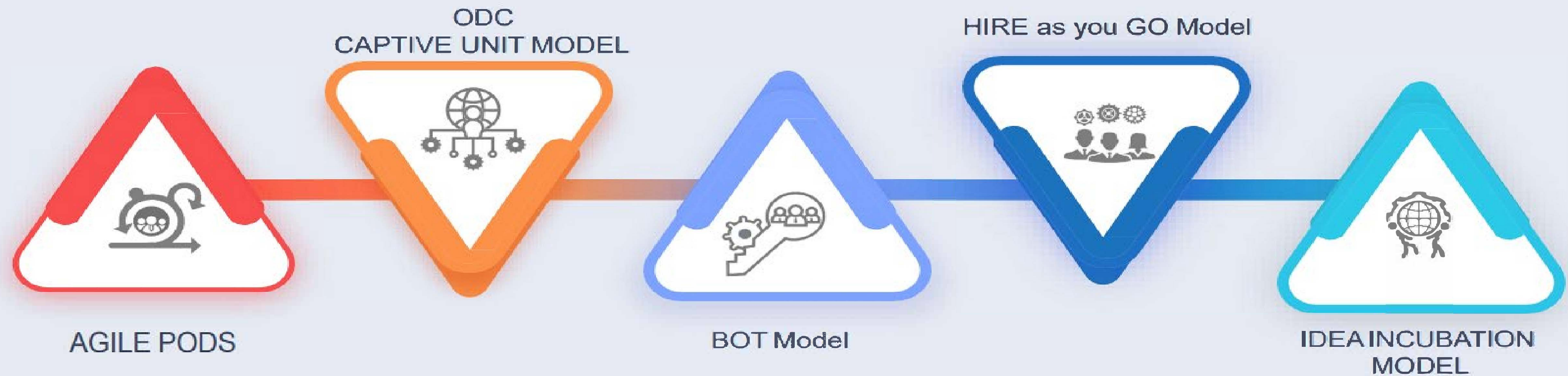
- ▶ Chennai- Highly rated **top Tier-1 city with great work-life balance**
- ▶ Over 30 colleges within a 50-mile radius with **10000+ Software-focused graduates** a year
- ▶ Prophecy considered an **employer of choice** in the state.
- ▶ Longevity of employees (**attrition levels of 13%** annually vis-à-vis 30%+ in Tier-1 cities like Bangalore, Hyderabad etc.)

Our Promise

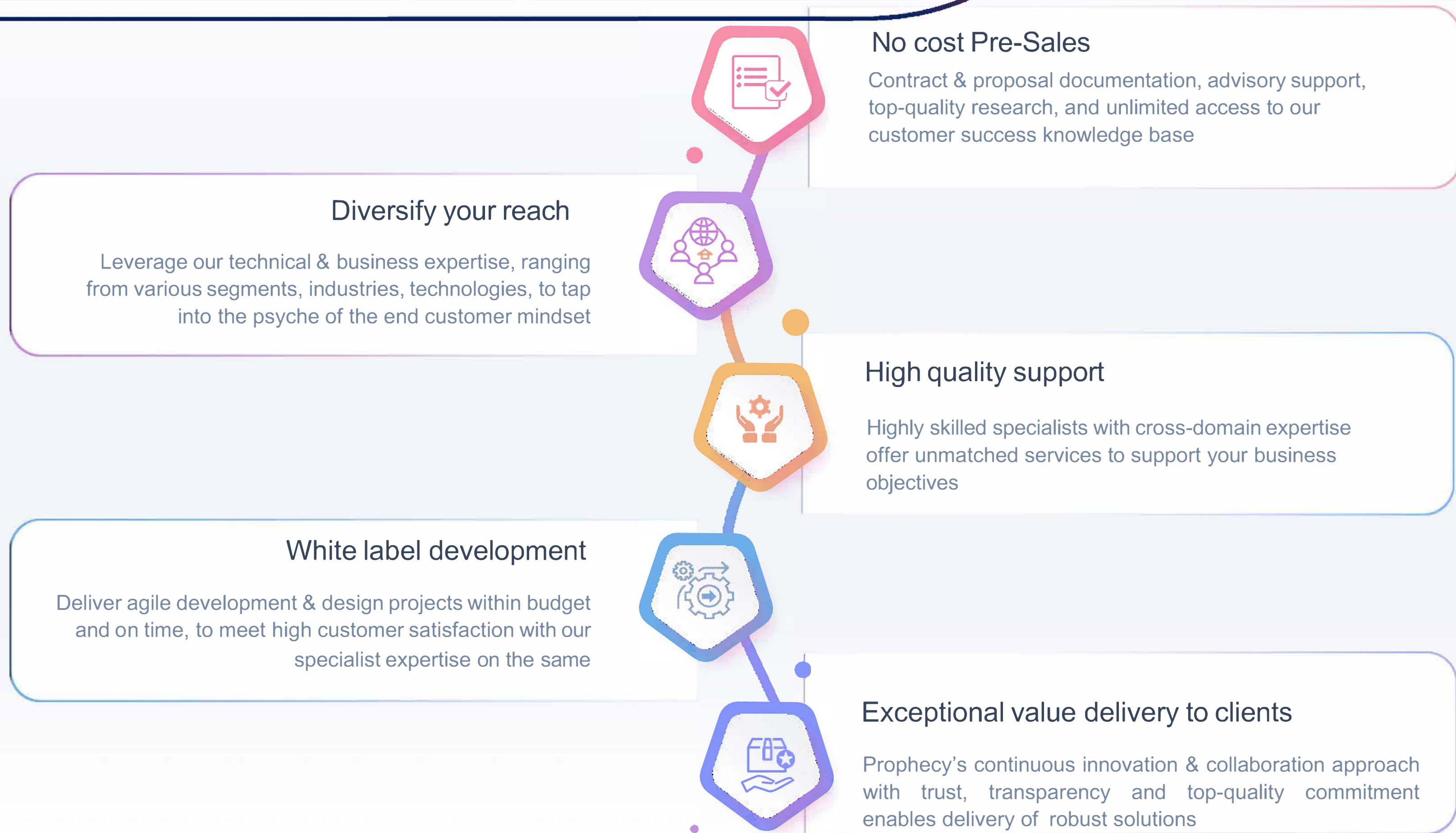


Our Engagement Models

PROPHETCY



Why Partner With Prophecy?



Our Partnership Models

EXTENDED TECHNICAL

Extended team with a well defined scope of work and experienced resources typically involved in project development, UI/UX and testing

PRICING MODEL

- ♦ Fixed Price
- ♦ Fixed Monthly (for Agile Pods engagement)
- ♦ Time & Material

WORKS BEST FOR

- ♦ Well scoped projects with agile pods
- ♦ Hiring developers on-the-go

JOINT VENTURE PARTNERSHIP

Benefit from uninterrupted access to new markets and distribution networks with increased capacity and shared element of risks & costs

- ♦ Partial Deferred Payment Plans
- ♦ Convertible Notes

- ♦ Projects with balanced risks & rewards
- ♦ Low cost of production with easy access to technology

BUSINESS ASSOCIATION ALLIANCE

Leverage technology synergy and scale up with added revenue as a percentage of profit from the technology solutions offered to the customers

- ♦ Fixed Monthly
- ♦ Fixed Price or Time & Material

- ♦ Engagement with a break-up of revenue flow from the end customer
- ♦ Easy expansion for package focused solutions

Cost Efficiencies

- No Project Management cost.
- 50% savings in cost for the Knowledge Transition phase
- Blended skills at a cost of 1 FTE Infrastructure/Resource training



Operational

- Reduced multiple communication channels as PM will be the point of contact for projects
- Defined Communication protocol and escalation matrices



Quality

- Project Ownership
- Robust quality management framework
- Availability of SMEs to guide and mentor teams as & when required
- Availability of a Horizontal team to leverage skills required



People

- Flexibility to ramp-up and ramp down with required skill sets of resources from the resource pool.
- Excellent support staff to cater



Advantages

Dedicated solution consulting

Pool of experts helping you define the scope & solution roadmap – Principal Consultant, Business Analyst, Solution Architect, Quality Assurance, Project Manager

1

Value-driven offshore FTE model

For hassle-free growth of your business, our unique FTE model enables you build team of multi-skilled experts instead of few resources (on-site) at the same cost

2

Relationship beyond contract

Our customers tag us as “Technology experts that care”. Since inception (22 years), we have achieved the milestone of 100% project delivery rate, leaving no project unfinished

3

Simplified & on-Demand support

An on-demand approach with a dedicated Account Management and Escalation team to support you throughout the project lifecycle & thereafter

4

Taking care of your commitments

Rishabh’s continuous innovation & the collaborative approach with 3T (Trust, Transparency and Top-quality commitment) ensures fulfilment of your promises

5

Sample Rate Card

Prophecy Technologies

Effective August 1, 2022

#	Skill Sets	6 to 9 years		10+ years	
		Onsite	Offshore	Onsite	Offshore
1	Developer (ETL & MSTR)	\$83	\$26	\$87	\$28
2	Developer-PYTHON	\$84	\$28	\$88	\$30
3	QA-Manual-Functional	\$70	\$23	\$75	\$25
4	QA-Automation	\$75	\$25	\$85	\$27
5	Business Systems Analyst	\$80	\$26	\$88	\$28
6	Program/Project Manager	\$80	\$25	\$88	\$28
7	RPA Developer	\$81	\$26	\$88	\$28
8	RPA Architect	NA	NA	\$95	\$30
9	Cognitive AI Developer	\$81	\$28	\$90	\$30
10	Oracle-ERP Developer	\$86	\$28	\$90	\$30
11	SAP-ERP Developer	\$90	\$29	\$100	\$31
12	Enterprise Systems Architect	NA	NA	\$115	\$33
13	Data Engineer	\$85	\$28	\$90	\$30
14	Data Scientist	\$85	\$29	\$90	\$32
15	Enterprise Data Architect	\$100	NA	\$110	\$30
16	CRM Integration Analyst	\$95	\$26	\$100	\$30
17	CRM Solution Architect	NA	NA	\$110	\$30
18	CRM Technical Lead	\$95	\$30	\$100	\$32
19	Salesforce Administrator	\$92	\$30	\$95	\$32
20	Microsoft SharePoint Developer	\$85	\$28	\$90	\$30
21	SharePoint Administrator	\$88	\$28	\$95	\$30
22	SQL Server DBA	\$85	\$28	\$90	\$30
23	Microsoft .Net Developer	\$84	\$25	\$90	\$28
24	Web Developer (Front End)	\$82	\$27	\$88	\$30
25	Web Development (Back End)	\$82	\$27	\$88	\$30
26	Java Developer	\$85	\$28	\$90	\$30

Toronto, ON - Canada

Irvine, CA - USA

London, UK

Chennai, India

Talk to us now

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Prophecy Technologies

