



The bridge to possible

# Observability Starts Here

Enhance and Add Value to your Cloud Native Capabilities

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# Agenda

- Observability
- OpenTelemetry and MELT
- Open-Source Tools
- AWS/Azure Observability
- Why Cisco?
- Cisco FSO for Cloud Native
- Compelling Use Cases
- Conclusion and Next Step

# What We Will Not Cover

- Product comparisons
- Architecture deep-dives
- Specific Implementations
- Roadmap discussions
- (We'll focus on Cloud-native)

# Cisco Webex App

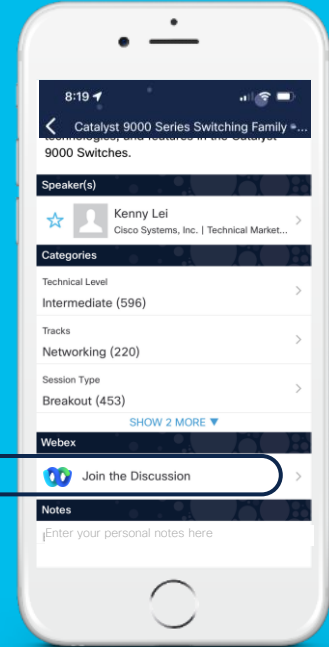
## Questions?

Use Cisco Webex App to chat with the speaker after the session

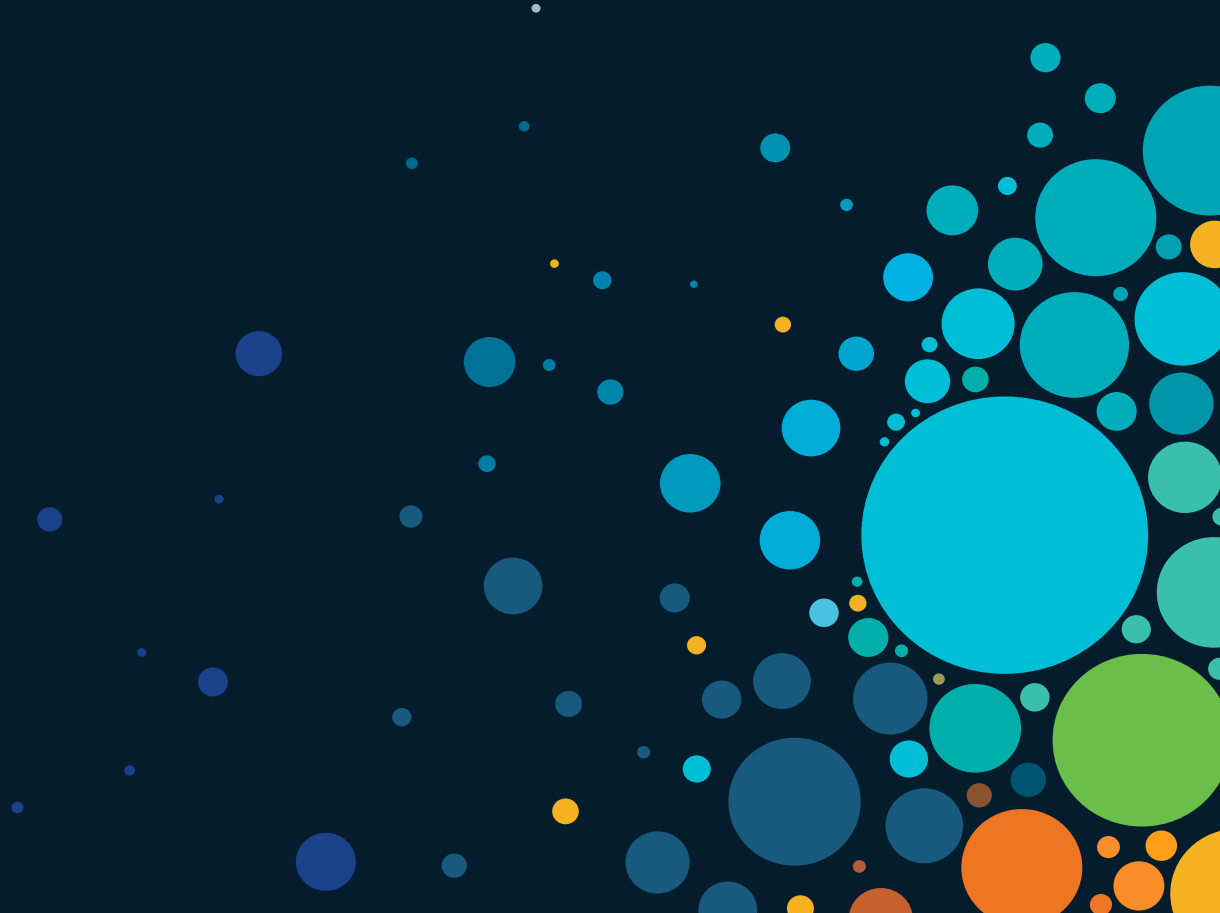
## How


- 1 Find this session in the Cisco Live Mobile App
- 2 Click “Join the Discussion”
- 3 Install the Webex App or go directly to the Webex space
- 4 Enter messages/questions in the Webex space

Webex spaces will be moderated until February 24, 2023.



# Observability





*“Observability lets us understand a system from the outside, by letting us ask questions about that system without knowing its inner workings.”*

# Monitoring, Visibility and Observability

## Monitoring

alerts you after a problem occurs (per domain / team)

passive and traditional apps Health and reporting Events sampling Dashboards / views KPIs: availability, capacity

## Visibility

predicts problems before they occurs (per domain / team)

Result of detailed Monitoring

## Observability

Active and modern apps Root cause identification (per domain / team)

Telemetry based (MELT) subset. Tools sprawl, some integrations KPI: performance, experience

# Cisco Full-Stack Observability



## Full-Stack Visibility

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Observable  
and optimizable  
technology stack



## Full-Stack Insights

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Application and  
business insights  
across stack



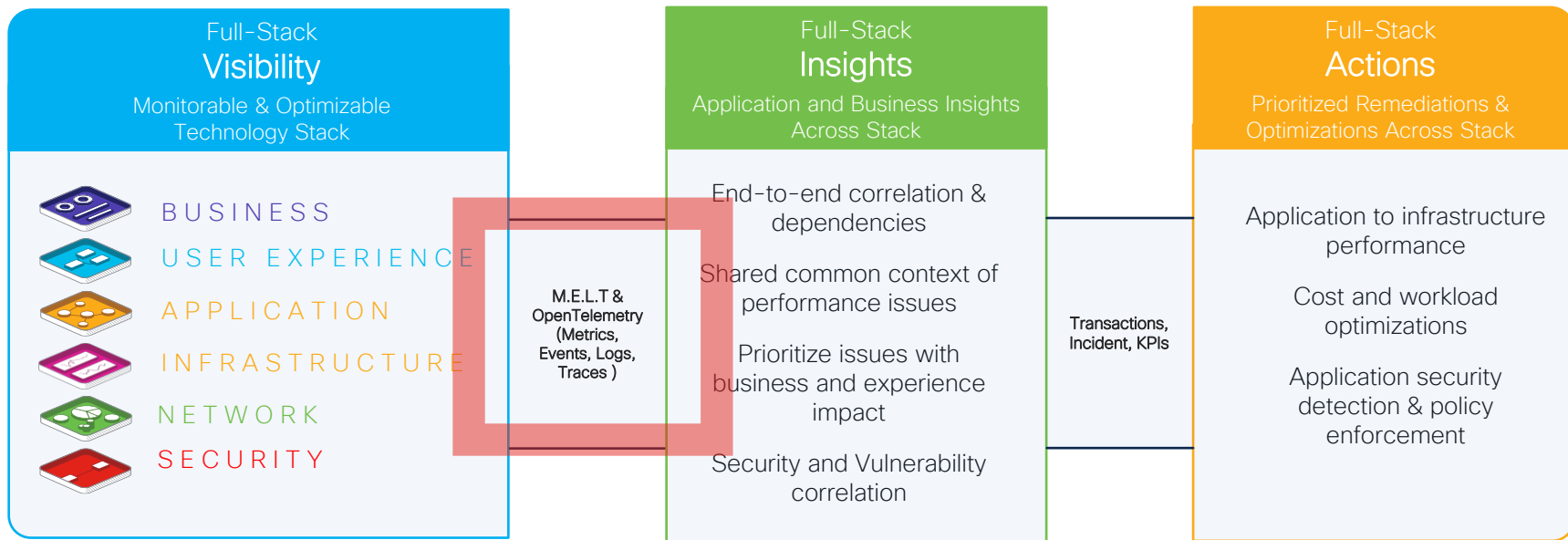
## Full-Stack Actions

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Prioritized remediations  
and optimizations  
across stack



# Full-Stack Observability with Business Context



# What is Cloud-Native?

# The application world has changed

Monolithic, 3-Tier Apps → Distributed, Event-driven

Virtual Machines → Containers, Serverless

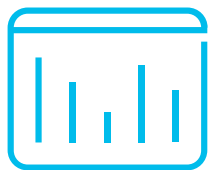
Manageable Data → 10x-100x Data

Traditional Ops → DevSecOps

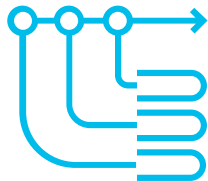
Manual → AI/ML aided

# MELT Signals and OpenTelemetry

# Telemetry Signals: MELT



Metrics



Events



Logs



Traces



# Signals: Metrics

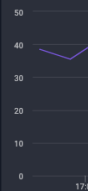
- Measurement about a service captured at runtime
- Aggregated set of measurements grouped or collected at regular intervals or a given time span.

## Metrics

AVERAGE RESPONSE TIME (MS)



CALLS PER MINUTE

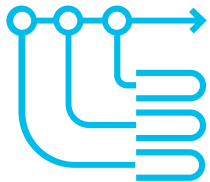


CALLS PER MINUTE



ERRORS PER MINUTE





# Signals: Events

- A discrete action happening at a moment in time.
- The more metadata associated with an event, the better.



# Signals: Logs

- Timestamped text record with metadata

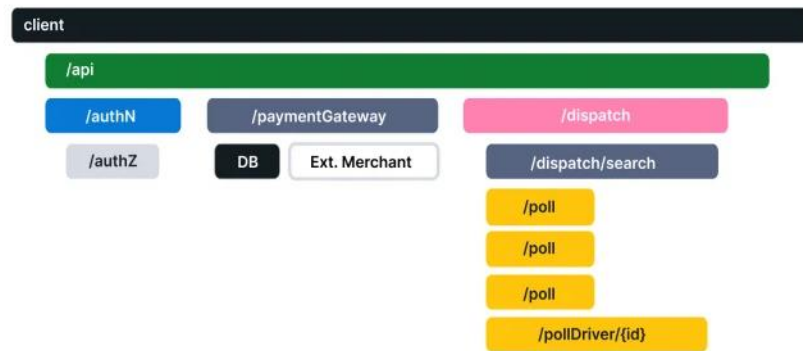
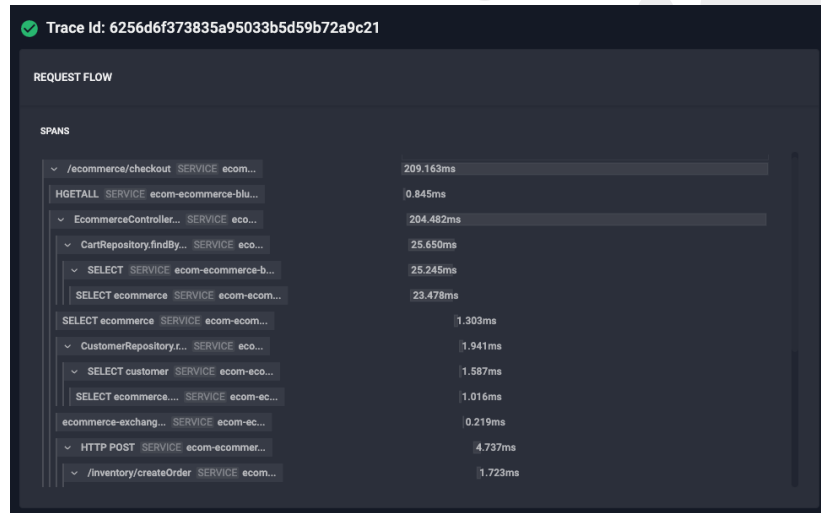
Severity	Timestamp ↓	Message
UNKNOWN	1/9/2023, 03:28:40.000	2023-01-09 10:28:40 - c.d.e.c.FulfillmentController - [ /supply [MainSupplierThread] async message sent to getApMainSupplierBaseurl trace_id= span_id= trace_flags= ;
UNKNOWN	1/9/2023, 03:28:28.000	2023-01-09 10:28:28 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=f7de6c95c1f03860d4
UNKNOWN	1/9/2023, 03:28:17.000	2023-01-09 10:28:17 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=82670be5c777064a93
UNKNOWN	1/9/2023, 03:28:08.000	2023-01-09 10:28:08 - c.d.e.c.FulfillmentController - [ /supply [MainSupplierThread] async message sent to getApMainSupplierBaseurl trace_id= span_id= trace_flags= ;
UNKNOWN	1/9/2023, 03:27:47.000	2023-01-09 10:27:47 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=13c59a83c033a56f00
UNKNOWN	1/9/2023, 03:27:35.000	2023-01-09 10:27:35 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=88d9f016e7ecd7205
UNKNOWN	1/9/2023, 03:26:58.000	2023-01-09 10:26:58 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=6d848244c99146c939
UNKNOWN	1/9/2023, 03:26:47.000	2023-01-09 10:26:47 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=28165ac370f5e4bfe79
UNKNOWN	1/9/2023, 03:26:41.000	2023-01-09 10:26:41 - o.s.web.servlet.DispatcherServlet - [ GET "/fulfillment/supply/orderUid=blue&desc=blue", parameters=(masked) trace_id=0d10a1adb0e6c9b45





# Signals: Traces

- Record of paths taken by requests that navigate multi-service architectures
- Helps identify where bottlenecks are occurring.
- Traces contain one or more **Spans**.

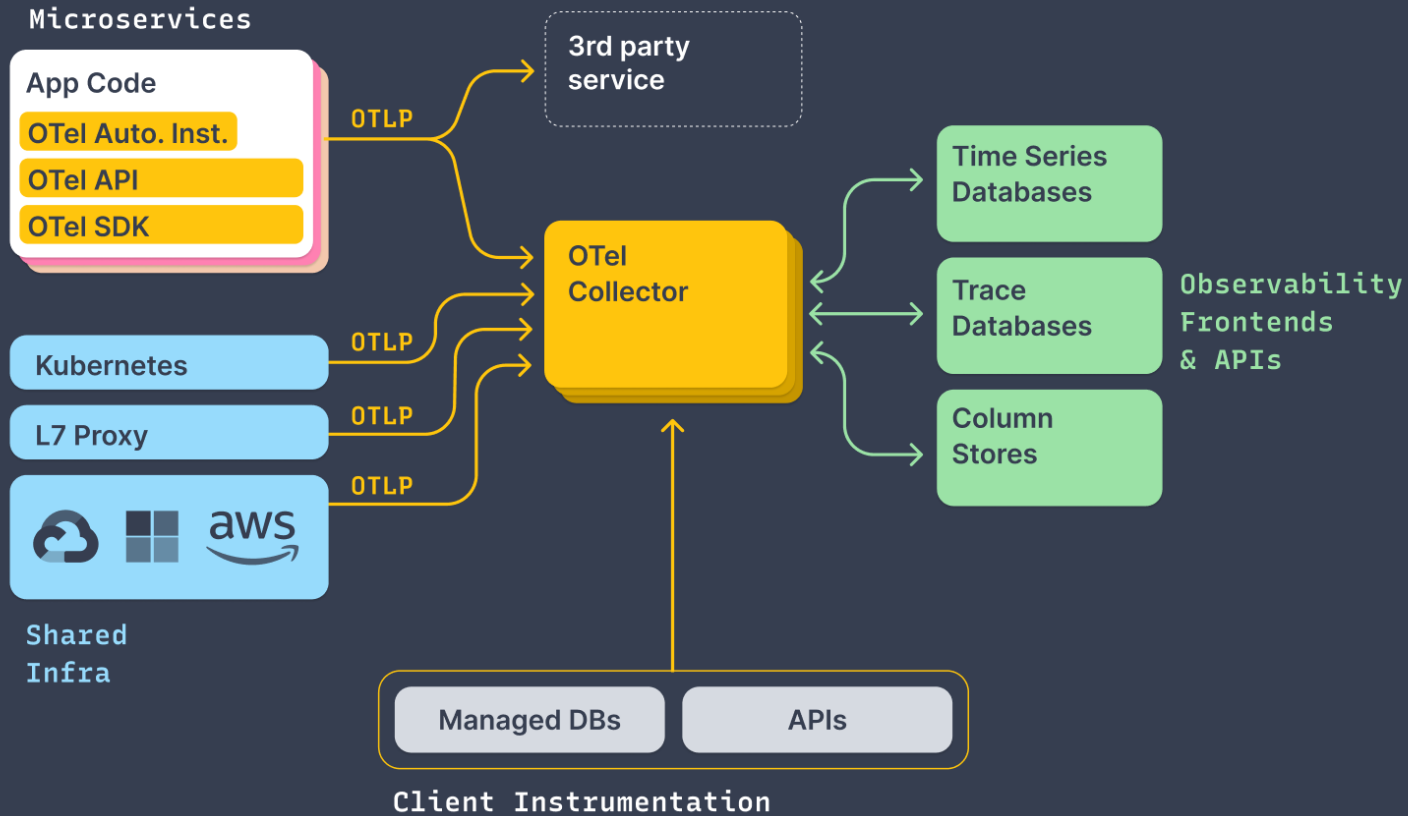


MLT vs **MELT** vs MLCT vs MLTR vs TEMPLE ???

<https://medium.com/@YuriShkuro/temple-six-pillars-of-observability-4ac3e3deb402>

What is OpenTelemetry?





# Open-Source Tools

```

histogram_quantile(
  0.9,                                     # Root of the query, final result, approximates a quantile.
  sum by(le, method, path) (             # 1st argument to histogram_quantile(), the target quantile.
    rate(                                 # 2nd argument to histogram_quantile(), an aggregated histogram.
      demo_api_request_duration_seconds_bucket{job="demo"}[5m] # Argument to sum(), the per-second increase of a histogram over 5m.
    )                                     # Argument to rate(), the raw histogram series over the last 5m.
  )
)

```

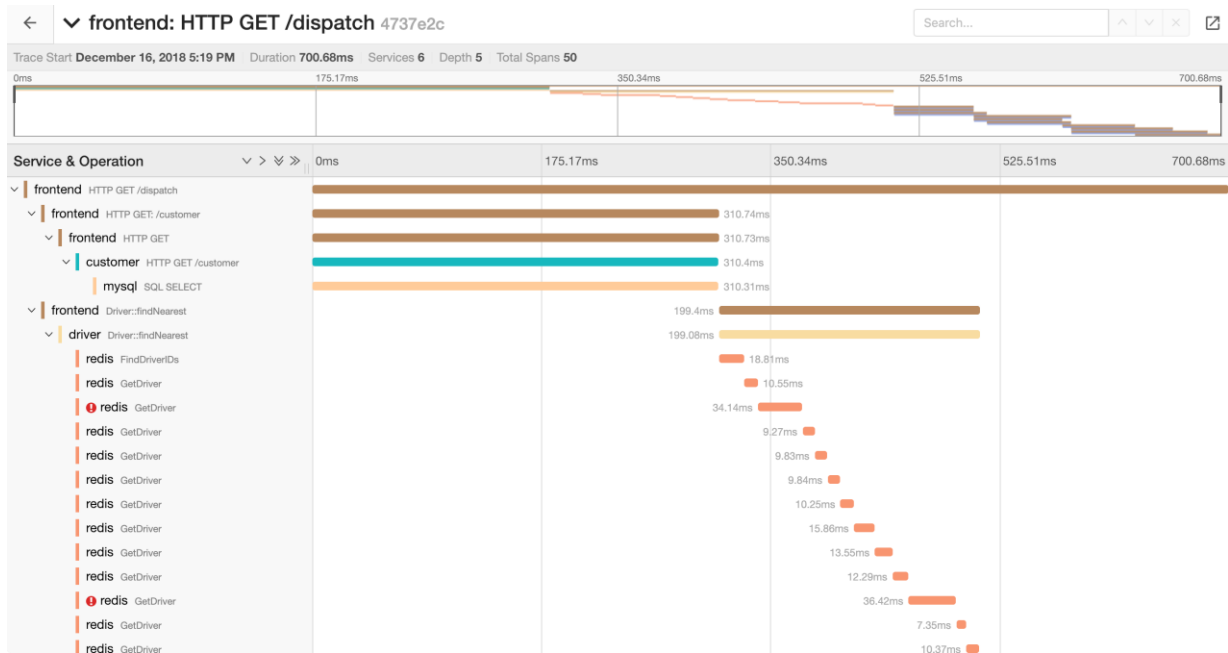
```

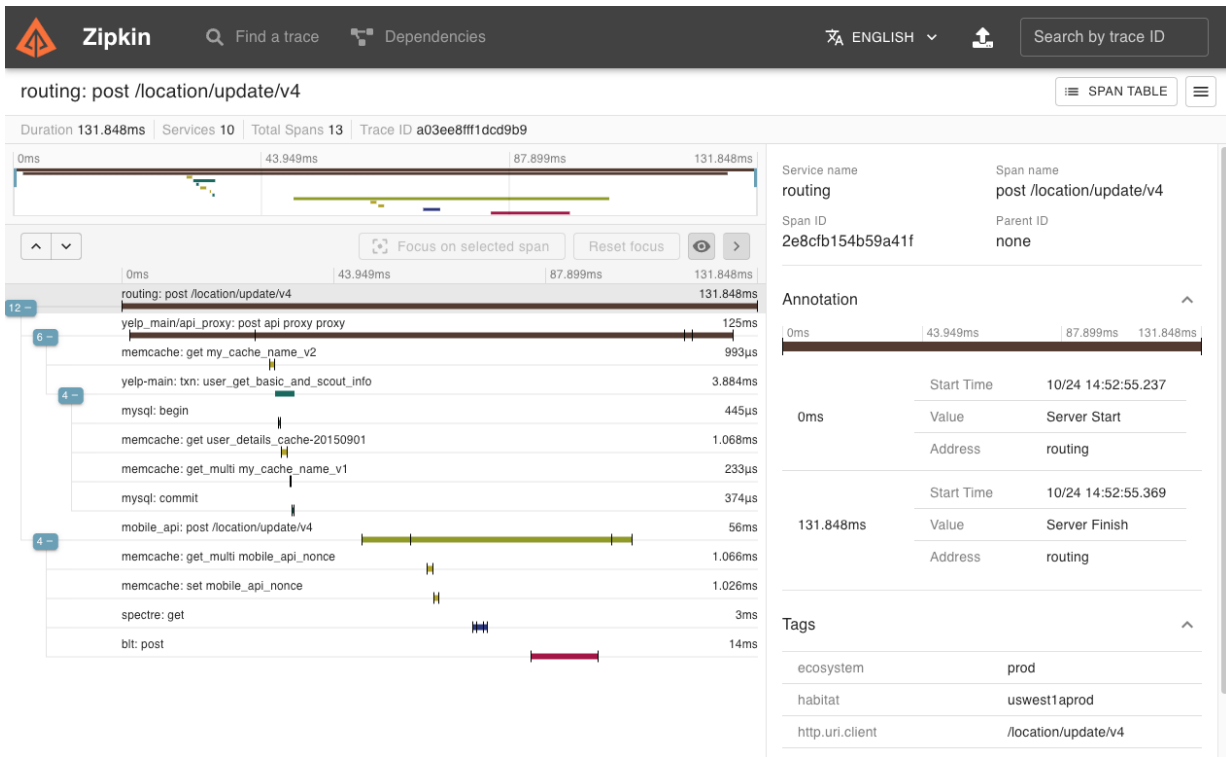
histogram_quantile(...) 5 results - method:2, path:3
├── 0.9
│   └── sum by(le, method, path) (...) 130 results - le:26, method:2, path:3
│       └── rate(...) 702 results - instance:3, job:1, le:26, method:2, path:3, status:3
│           └── demo_api_request_duration_seconds_bucket{job="demo"}[5m] 702 results - instance:3, job:1, le:26, method:2, path:3, status:3

```



# Prometheus



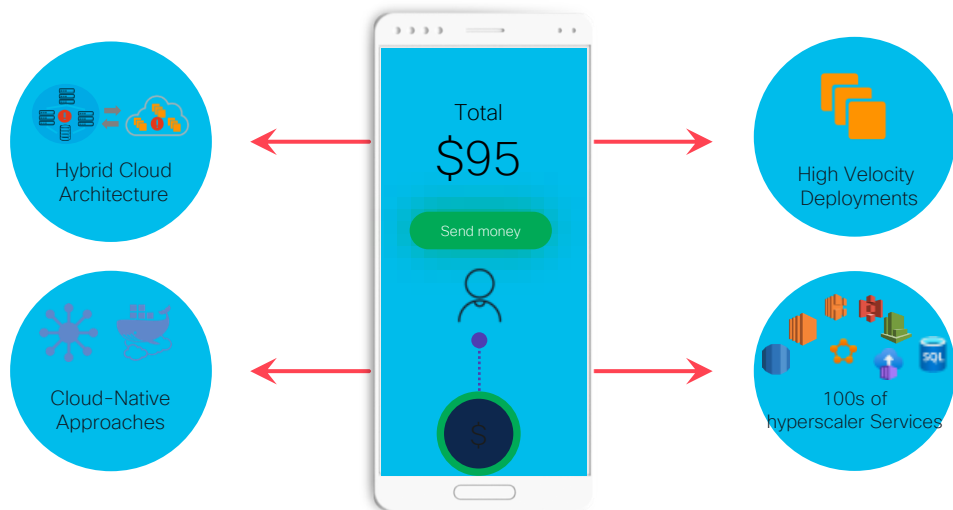






# Hyperscalers

# Challenges of Cloud deployments



76% RESOURCES SIT  
IDLE

\$26.3B WASTED

- 1 Difficult To Ascertain Root-Cause(s)
- 2 Easy To Overprovision Cloud Resources
- 3 Is our Cloud Environment Meeting Business Needs?
- 4 Is a New Deployment Degrading Performance?

# AWS Observability Tools



CloudWatch



X-Ray



CloudTrail

# Observability

## AWS-native services



CloudWatch ServiceLens

Container  
insights

Lambda  
insights

Contributor  
insights

Application  
insights

Metric  
insights



Events



Dashboards



Alarms



RUM



Evidently



Metrics



Logs



Synthetics



AWS X-Ray

## Open source-managed services



Amazon Managed Grafana

Do it yourself (DIY)



Amazon  
OpenSearch  
Service



Amazon Managed  
Service for  
Prometheus

Jaeger  
& Zipkin  
tracing

Insights & ML

## Collectors and SDKs



CloudWatch  
agent



AWS X-Ray  
agent

AWS Distro for  
OpenTelemetry



## Instrumentation

# Azure Observability Tools



Azure Monitor



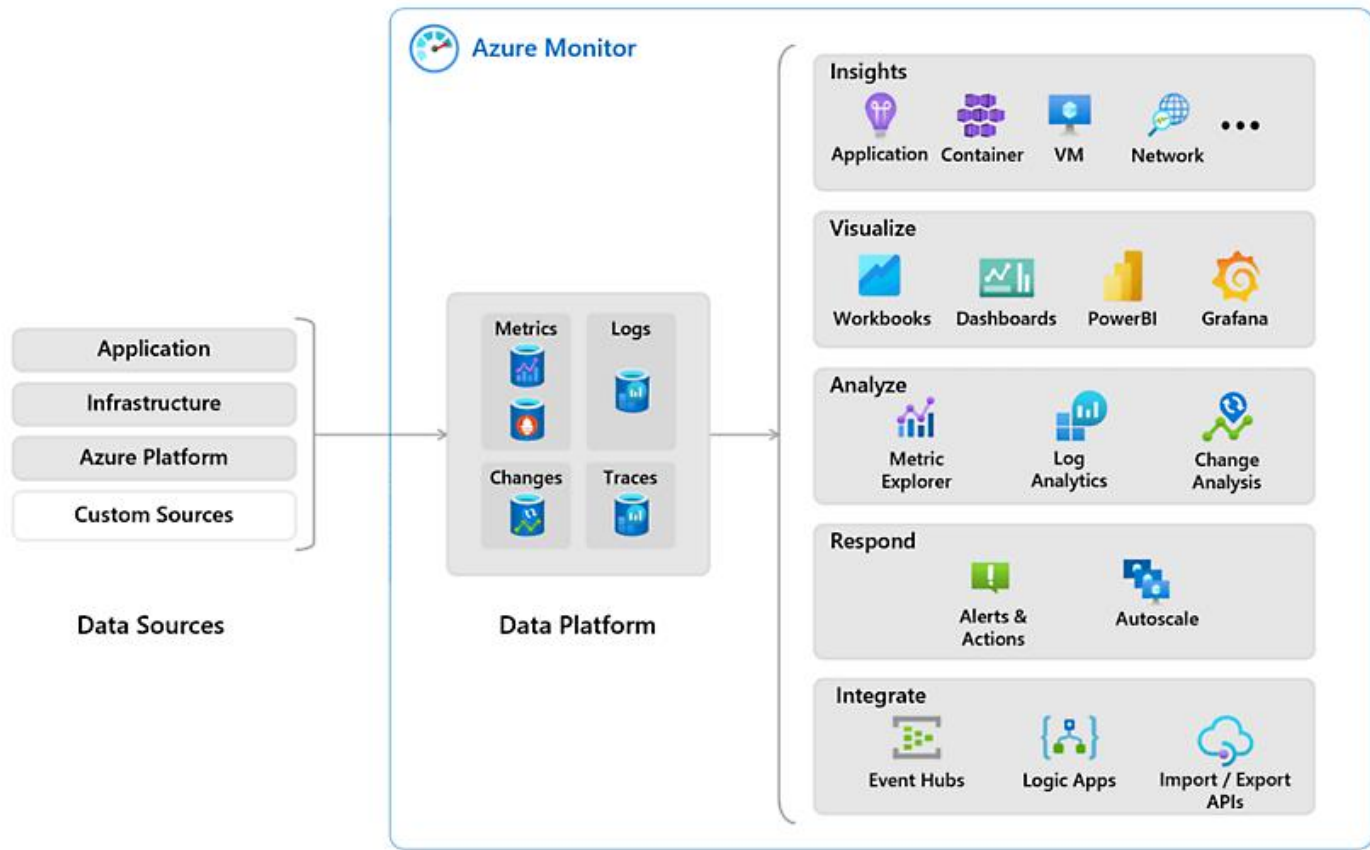
AppInsights



EventHub

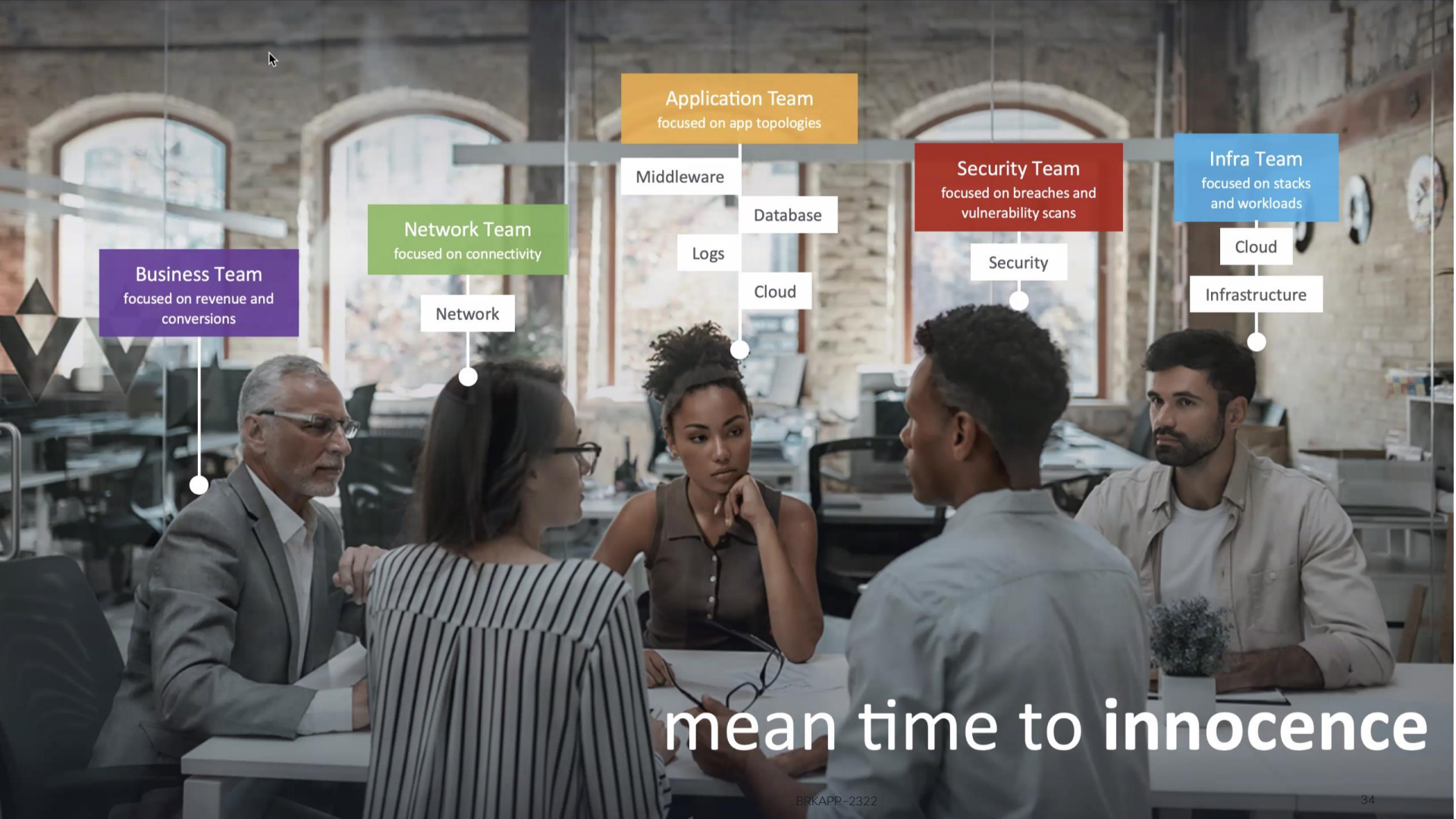


Advisor



# Why Cisco?





**Business Team**  
focused on revenue and conversions

**Network Team**  
focused on connectivity

**Application Team**  
focused on app topologies

**Security Team**  
focused on breaches and vulnerability scans

**Infra Team**  
focused on stacks and workloads

Network

Middleware

Logs

Database

Cloud

Security

Cloud

Infrastructure

mean time to innocence

# Business Context

Drive benefits for the organization together



# The problem with “observability” today

*Most offerings were  
designed years ago with  
a single purpose in mind  
and then “bolted on” new  
use cases*

## Resulting in

### Disconnected Data Silos

- Forcing you to jump from tab-to-tab.
- Making YOU connect the dots!

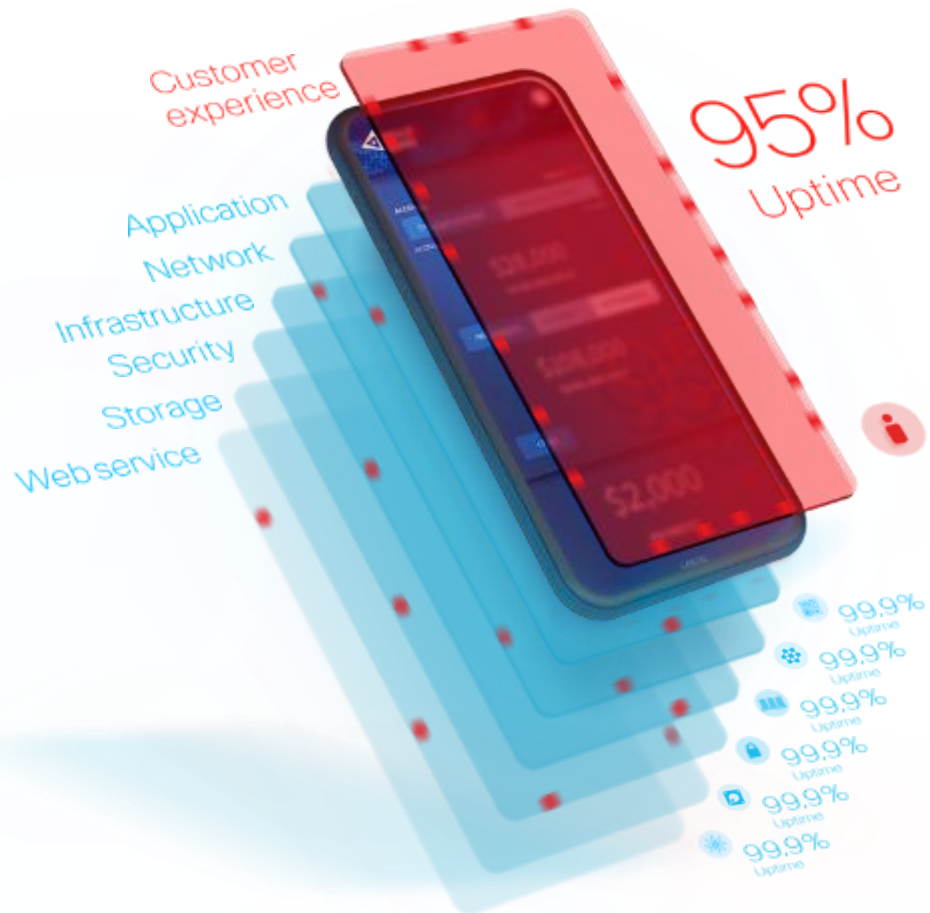
### Incomplete Visibility

- Business analytics?
- Internet visibility?
- Runtime security?

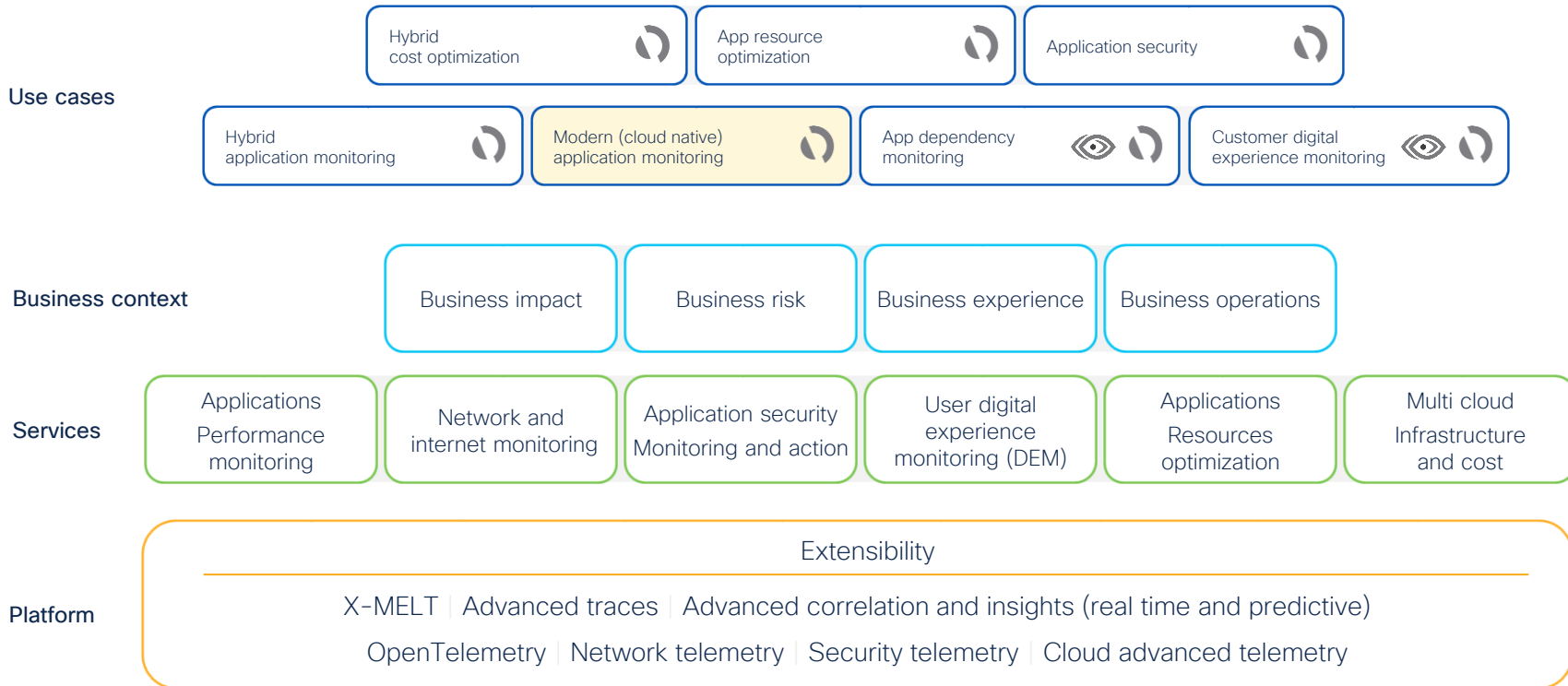
### Biased point-of-view

- Log Management
- Infrastructure Monitoring
- APM

Application experiences are  
**cumulative**



# Cisco Full-Stack Observability architecture foundation



# Cisco's Ranking in the OTEL Community

All Time

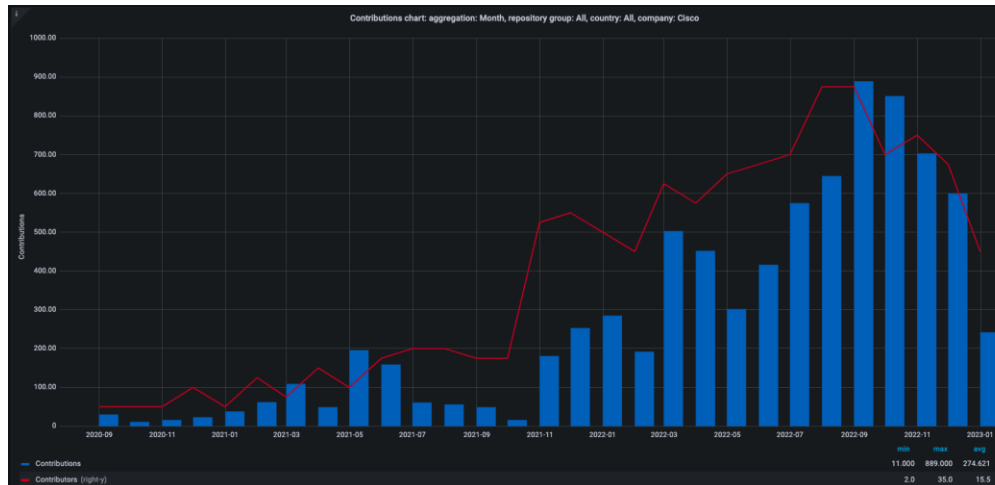
- 👤 Overall Contributions: #12
- 🔗 Pull Requests: #10
- 👤 Contributors: #4

Last 12mo

- 👤 Overall Contributions: #9
- 🔗 Pull Requests: #6
- 👤 Contributors: #1

Last 3mo

- 👤 Overall Contributions: #5
- 🔗 Pull Requests: #4
- 👤 Contributors: #1



\* Rankings as of January 24, 2023. Source: <https://opentelemetry.devstats.cncf.io/d/5/companies-table?orgId=1>

# Simplified experiences and extensibility

## The Cisco FSO Platform

Scale  
and performance

Unified  
experience

Extensible

### Extensibility

X-MELT | Advanced traces | Advanced correlation and insights (real time and predictive)  
OpenTelemetry | Network telemetry | Security telemetry | Cloud advanced telemetry

# Modern (cloud native) application monitoring

Cloud-native applications (DevOps, CloudOps, SRE, monitoring admin)



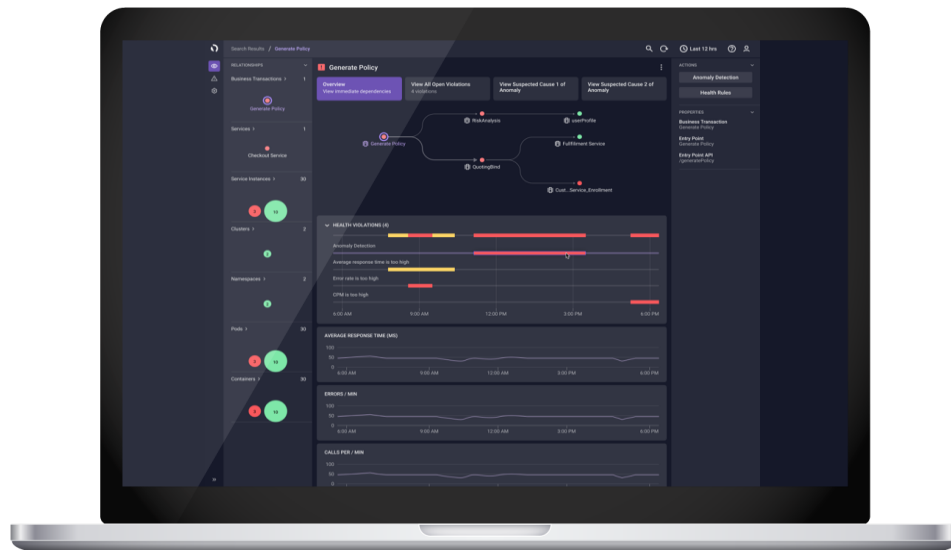
Purpose built from the ground up



Observe modern applications and cloud-hosted workloads



Through full-stack observability



AppDynamics Cloud



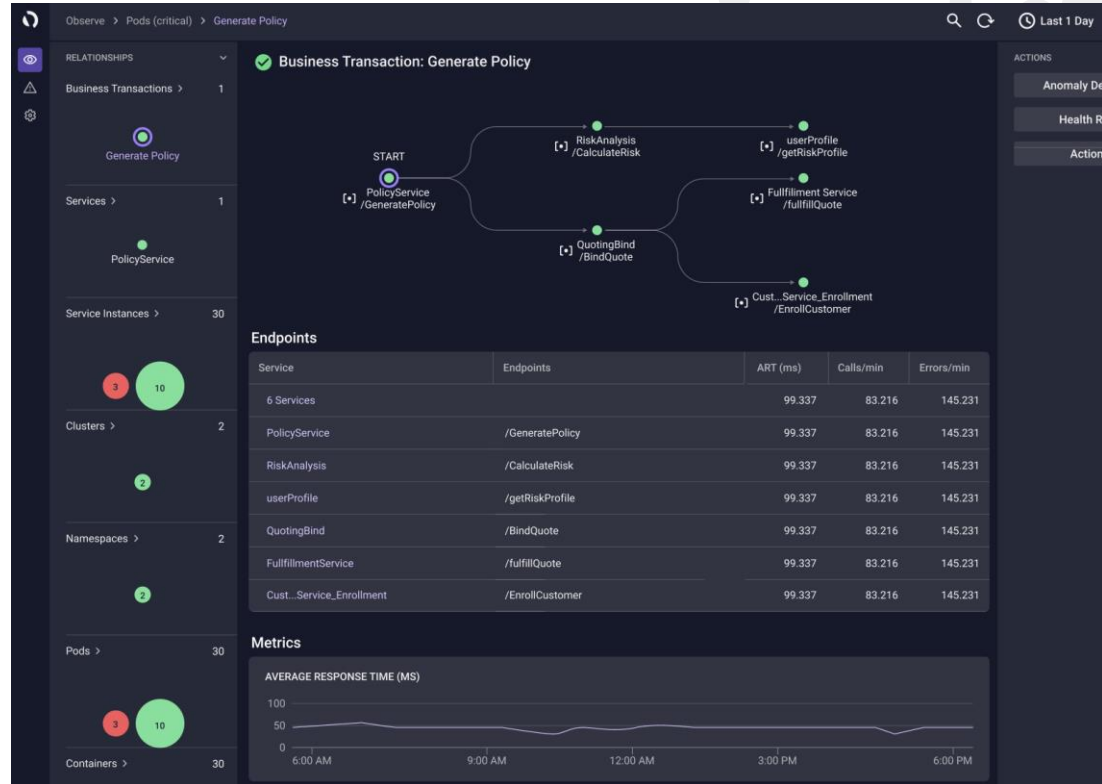
# Business Transactions

Troubleshoot your most business-critical issues

Auto-discover BTs for easier definition and faster setup

Define new BTs via the UI for simpler BT creation without coding

Rename and hide BTs for better organization



# Trace Exploration

Troubleshoot at the most granular level with spans

Provide workload and interaction context to explore RCA performance issues

Propagate Trace Attributes to enable correlations across domains

Proactively discover bottlenecks and improve application performance

The screenshot displays the Cisco Trace Explorer interface. The top section shows a list of traces with columns for Origin, Number of spans, Duration, Status, Trace ID, and Actions. The bottom section provides a detailed view of a specific trace, including a service graph, request flow, and properties.

**Traces Table:**

Origin	Number of spans	Duration	Status	Trace ID	Actions
orders-service / purchase-order	3	150ms	Error	trace_id	View trace →
orders-service / purchase-order	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →
policy-service / check-fulfilment	3	150ms	Error	trace_id	View trace →

**Trace ID: auth0**

**Service graph:**

```
graph LR; orders-service --> policy-service; policy-service --> auth0;
```

**REQUEST FLOW:**

20 APR 2023, 10:00 AM

1.2s

- HTTP POST /purchase-order SERVICE orders-service 1.2s
- HTTP POST /user/verify SERVICE users-service 0.8s
- HTTP POST /verify-user REMOTE auth0 0.6s

**PROPERTIES:**

Trace Overview

Span Overview

auth0 / verify-user

PROPERTIES

Remote Service

auth0

Operation

/verify-user

Duration

0.6s

Number of child spans

0

Error code

HTTP 504

# Cross-MELT AD Troubleshooting

Leverage AI to reduce mean time to resolution (MTTR)

## Detect Cross-Domain Anomalies

Alert across K8s, services & cloud metrics

## Anomaly Detection for BTs

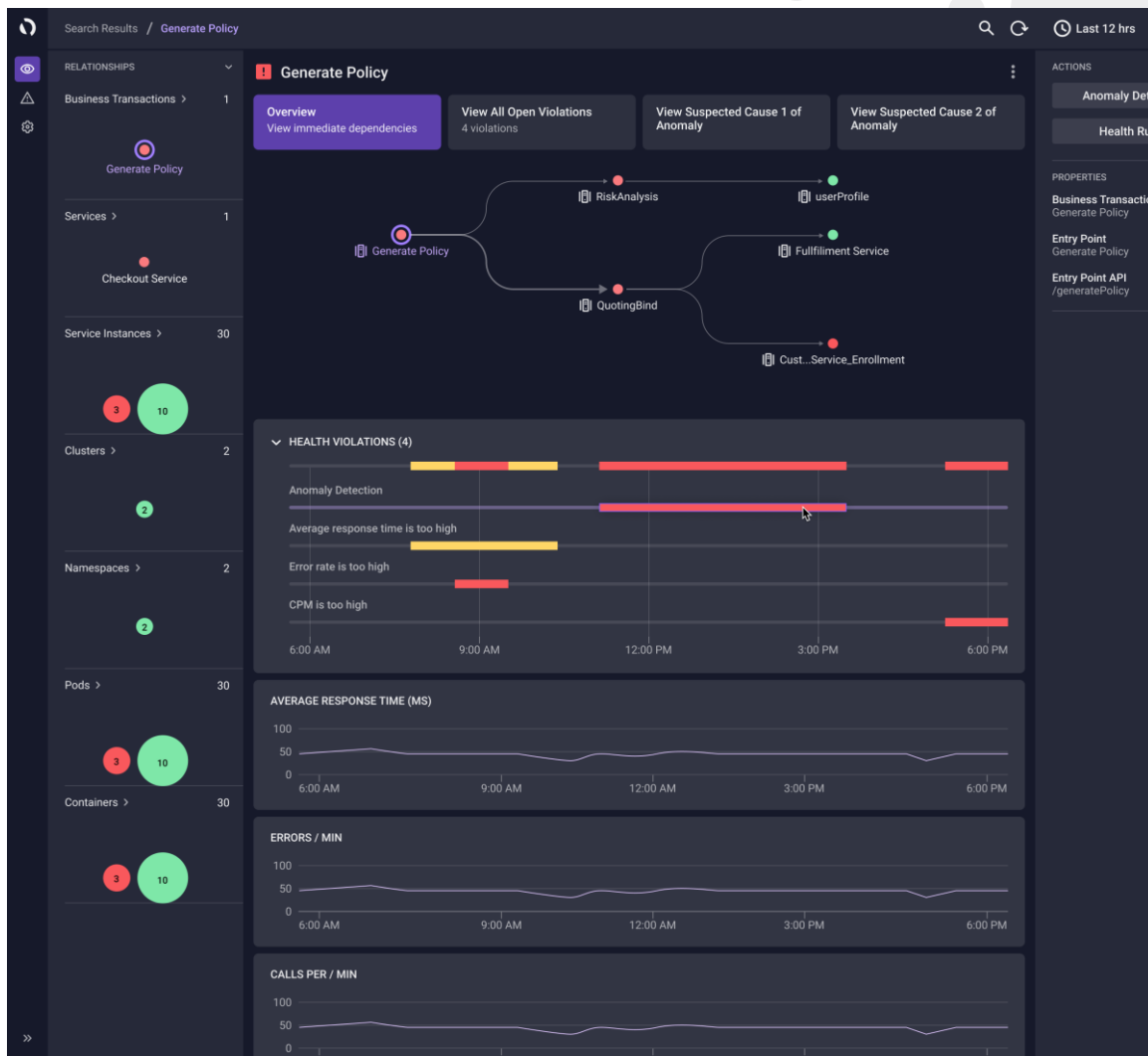
Identify issues aligned to business objects

## Correlate Alerts

Reduce alert noise for related issues using topology and time

## Cross-Domain RCA

Extend root cause from service layer to infrastructure layer



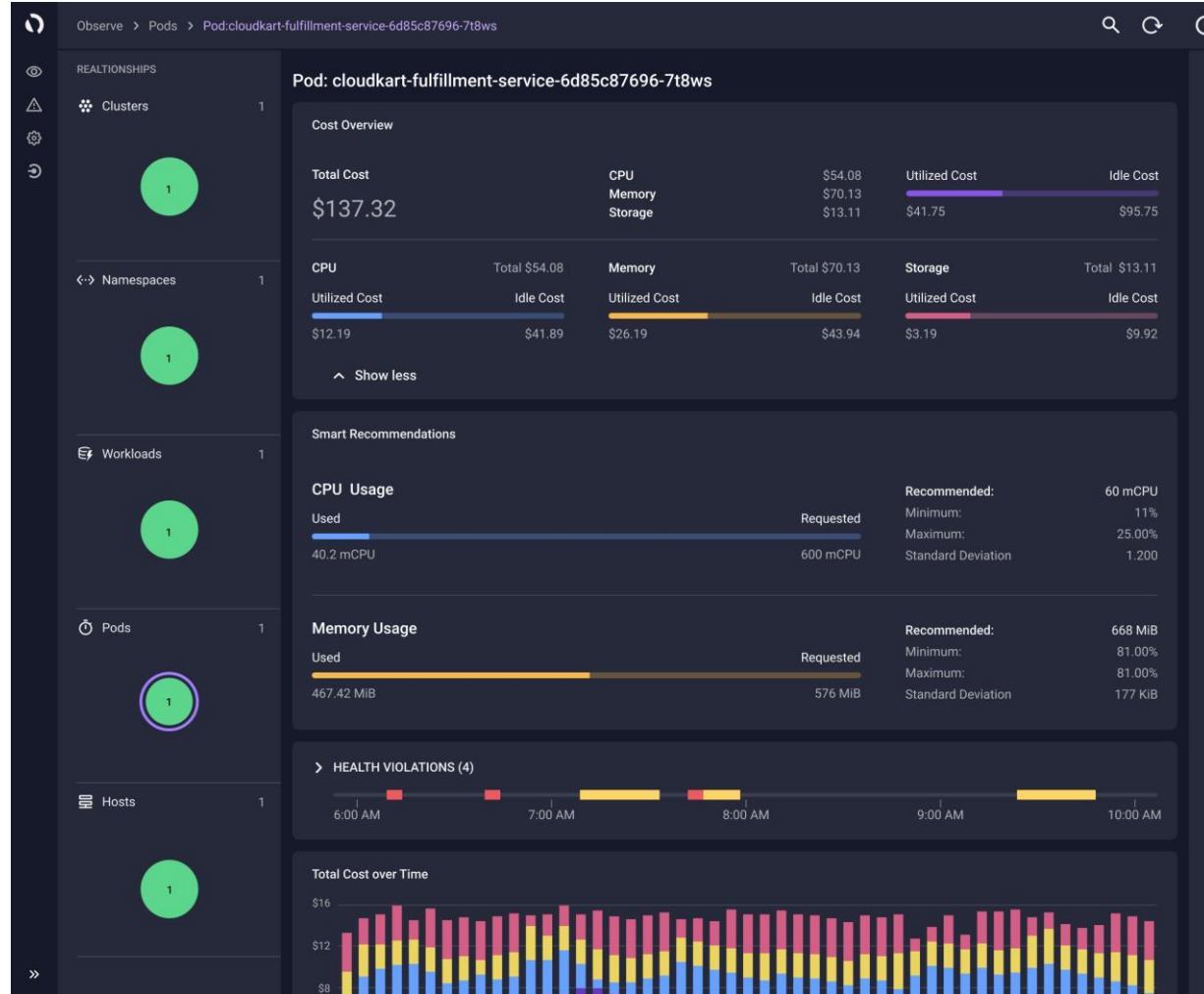
# Cloud Cost

Detailed cost breakdown into Kubernetes environment

Cost of an entire cluster broken-down into **cost of individual workloads, namespaces and pods**

We provide efficiency information and can display how much of the total cost of a workload is **actual utilized cost vs. idle cost**

Developers will understand how **efficiently** they have provisioned workloads



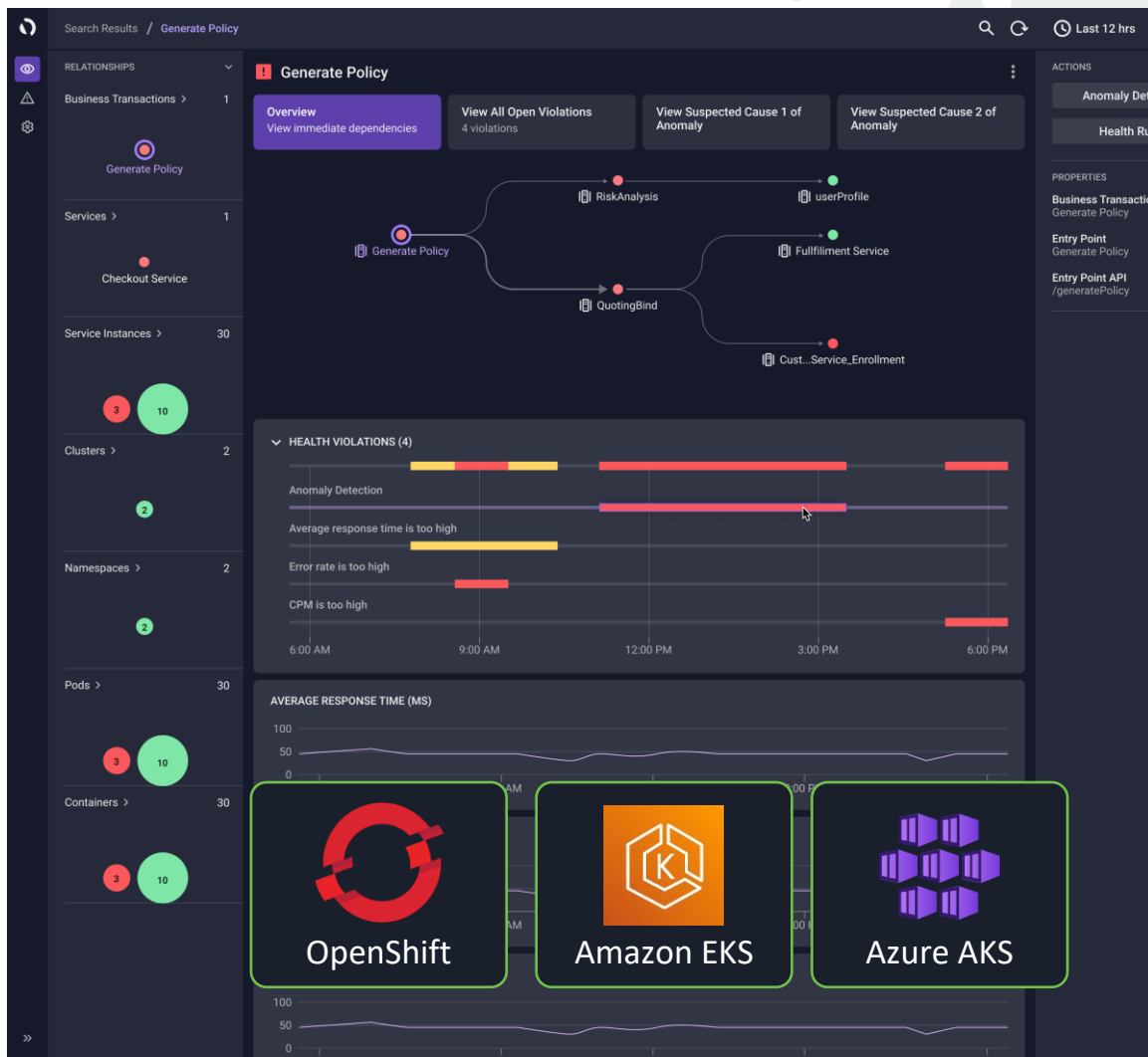
# OpenShift Kubernetes

Extend your observability to  
hybrid-cloud applications

Unify observability across clusters  
both on-premise and in the cloud

Self-managed k8s support  
extends to most common  
**enterprise container platforms**

Easy to deploy on large clusters  
with **OOTB health rules** for fast  
start



# Build Dashboards in Grafana

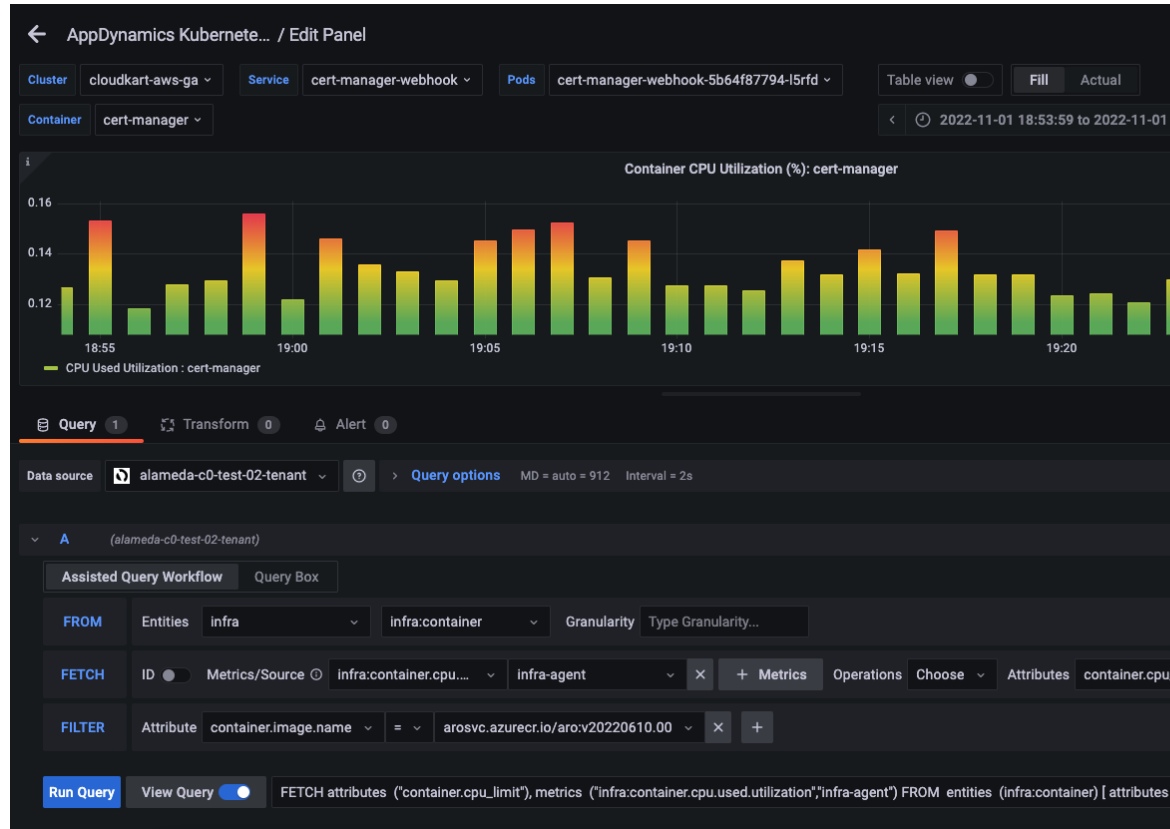
Create custom dashboards with AppD Cloud and other sources

Installable plugin for Grafana creates a secure connection

Assisted query workflow enables easy widget building with UQL

Drill-down from Grafana into AppD Cloud for deeper M.E.L.T. analysis

Sample dashboards provides quick start reference widgets



# Extensible Solutions

Built for today, ready for tomorrow

## Empower Solution Developers

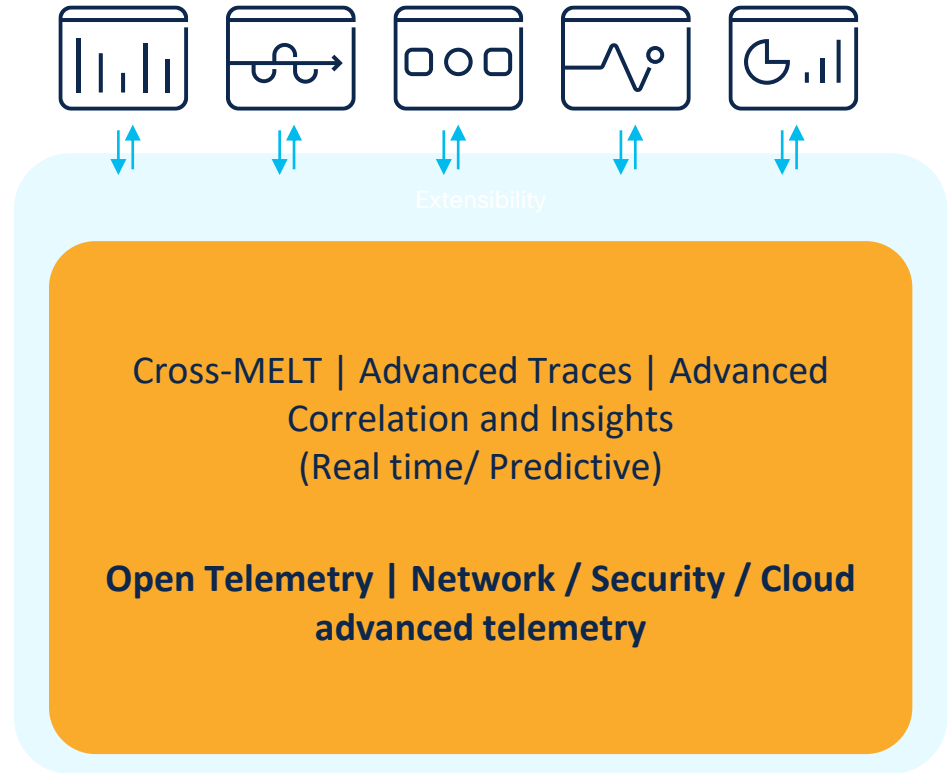
Giving 1st, 2nd, and 3rd party developers the tools to build new integrations

## Extend FSO Services

Create your own custom data models, custom APIs, and custom UIs

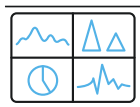
## Create Value-Added Solutions

Extend AppDynamics Cloud with enrichments, dashboards, custom experiences, and even full applications



# The results of Full Stack Observability from Cisco

## Full-Stack Visibility



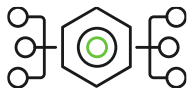
Observable  
and Optimizable  
Technology  
Stack

## Full-Stack Insights



Application  
and Business  
Insights Across  
Stack

## Full-Stack Actions



Prioritized  
Remediations and  
Optimizations  
Across Stack

## Improve customer satisfaction

Reduce MTTR to improve application uptime and performance.

## Lower costs

Map dependencies between applications and infrastructure to optimize resources and prevent over-provisioning.

## Accelerate innovation

Establish common vocabulary between development team and operations team when it comes to application performance.

## Increase resilience

Proactively contextualize data and identify interactions, interdependencies, and patterns to increase application and infrastructure uptime.



# Want Demos for ALL of these?

- Visit **The Hub**
- World Of Solutions
- Cisco Showcase – **FSO** Area
- **Cisco AppDynamics** Booths

# Complete your Session Survey

- Please complete your session survey after each session. Your feedback is important.
- Complete a minimum of 4 session surveys and the Overall Conference survey (open from Thursday) to receive your Cisco Live t-shirt.
- All surveys can be taken in the Cisco Events Mobile App or by logging in to the Session Catalog and clicking the "Attendee Dashboard" at <https://www.ciscolive.com/emea/learn/sessions/session-catalog.html>



# Continue Your Education



Visit the Cisco Showcase for related demos.



Book your one-on-one Meet the Engineer meeting.



Attend any of the related sessions at the DevNet, Capture the Flag, and Walk-in Labs zones.



Visit the On-Demand Library for more sessions at [ciscolive.com/on-demand](https://ciscolive.com/on-demand).



The bridge to possible

# Thank you

CISCO *Live!*

CISCO *Live!*

ALL IN