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CX Cloud: Solved!

Wake Forest University Makes Better Decisions with CX Cloud

Eli Gelber, Cisco Systems Architect Jason Smith, Wake Forest University Network Architect CSSCX-1011



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- space

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Webex spaces will be moderated by the speakers until June 9, 2023.







- Introductions
- Portal Puzzle
- CX Cloud
- Key Performance Indicators
- Demo
- Call to Action

Introductions



Eli Gelber

Cisco Systems Architect





15 years at Cisco



Efland, North Carolina





Married 20 years September 2023







Old North State Jam



Jason Smith Wake Forest University Network Architect





23 Years at Wake Forest University



Married 22 years May 2023



Pfafftown, North Carolina



Appalachian State UNC Asheville

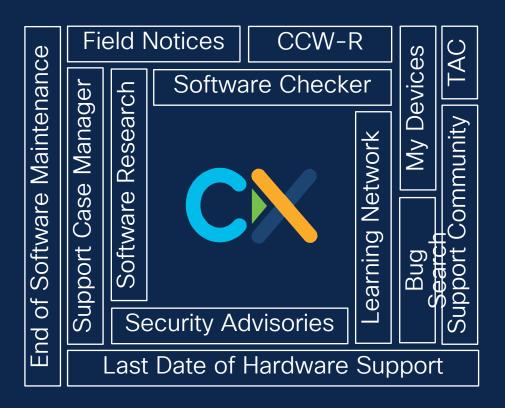


Portal Puzzle





Portal Puzzle





CX Cloud



CX Cloud: The Why

The New Digital Gateway to Cisco

- Transition from reactive to proactive
- Focus less on Network maintenance
- Focus more on Network Architectures
- Top Business Outcomes
 - Time Savings
 - Cost Savings
 - Risk Reduction
 - Employee Satisfaction





CX Cloud: The How

CX Cloud agent setup process











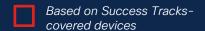


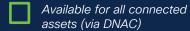
Total setup time: Approximately 1 hour



Without Telemetry







With CX Cloud Telemetry





CX Cloud Telemetry Summary

Data Collection

Architecture	Controller	Telemetry Connection	Telemetry Flow
Campus Network	Catalyst Center (on-premise)	CX Cloud Agent (on-premise)	Catalyst Center -> Agent -> CX Cloud
Data Center Network	APIC (on-premise)	Intersight	APIC or Nexus Dashboard -> Intersight -> CX Cloud
Data Center Compute	n/a	Intersight	FI (UCS Manager or Intersight Mode) -> Intersight -> CX Cloud
Meraki	n/a	Meraki	Meraki Dashboard -> CX Cloud



CX Cloud Core Capabilities

Campus Network

Lifecycle

- Adoption tracking
- Product documentation
- Ask the Experts
- Accelerators
- E-learning courses
- · Practice labs / certification prep
- · Community discussions

Assets

- · All assets listing
- Asset 360
- Coverage details
- Contract information
- Case open

Cases

- Case listing and filters
- · Case management
- · Rapid problem resolution
- Support metrics





Advisories

- · Security advisories
- Field notices
- Priority bugs
- Tailored to the customer.

Insights

- Software recommendations
- Risk mitigation
- · Fault management
- · Regulatory compliance

Admin

- Access policies
- Asset groups
- Collection setup
- Insights settings
- CX Cloud Agent status



Actionable telemetry



Key Performance Indicators



Wake Forest University

CX Cloud Portal Use Cases



- Management of:
 - Hardware Assets
 - Software Assets
 - Support Contracts
 - TAC Cases





Wake Forest University

CX Cloud KPIs



Use Case	Description	# of People	# of Times per Year	Hours before CX	Hours with CX	Total Hours per Year before CX	Total Hours per Year after CX	Times Faster with CX
Contract Renewal Management	Review expiring contracts and plan for renewals	1	1	20	2	20	2	10x
TAC Case Management	Submit P3 TAC cases and review support metrics	5	50	0.17 (10 min)	0.03 (2 min)	42.5	7.5	5.7x
SW Code Management	Review optimal version recommendations and plan for upgrades	1	5	30	8	150	40	3.8x
Total				26.17	4.03	212.5	49.5	4.3x

"CX Cloud has definitely improved our responsiveness and decisiveness regarding our Cisco architecture."

Jason Smith, Network Architect
Wake Forest University



Demo cx.cisco.com



Call to Action



Call to Action



Solve the Portal Puzzle and invest in Customer Experience Support



CX Cloud

Success Tracks Overview



Expert Resources



Trusted Support-Hardware



Trusted Support-



Insights & Analytics



Contextual Learning



Additional Services

Basic Asset and Lifecycle

Cisco® Community Success Tips

Warranty

Embedded Online Support

Product Telemetry & APIs

Product Documentation & Videos

Show Me Includes level 0

Advanced Lifecycle View Success Tracks Communities Ask The Experts

Solution Support (30 min critical response) 24x7x4hr RMA*

24x7 Support (1-hr critical response)

Adoption View Assets & License View Rapid Problem Resolution Personalized Exposure Checks Case Management

e-Learning

Guide Me Includes level 1

Accelerators

Solution Support (30 min critical response) 24x7x4hr RMA*

Solution Support (30 min critical response)

Case Management KPIs Proactive Notifications Optimal SW Versions Automated Fault Mgmt. Regulatory Compliance Checks Risk Mitigation Checks

> Remote practice labs Certification prep

Advanced Services | Live Training | Certification Testing

Available Success Tracks:

Campus Network

Data Center Network

Data Center Compute ISO

Hybrid Cloud



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Thank you



Cisco Live Challenge

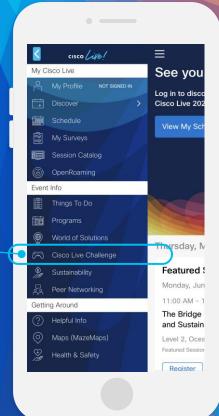
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