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Protecting Users, Networks and Endpoints

The SASE WAY

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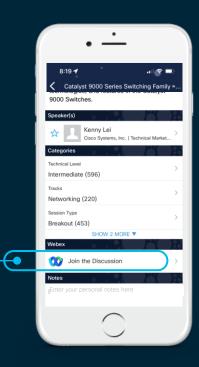
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PSOCX-1101



Agenda

- Today's security landscape
- Customer challenges
- Secure Access Services Edge
- Secure Endpoint Pro
- Cisco Talos Incident Response
- Conclusion



Today's Security Landscape

Cyberattacks are on the rise and the threat landscape is expanding



Hybrid work decentralizing and expanding the threat landscape from networks to endpoints



Cyberattacks and ransomware continue to increase



Security talent and expertise continues to be scarce



In 2021, average data breach cost went up from \$3.86 million to \$4.24 million.

Breaches caused by remote work cost \$1.06 million more.

Cost of a Data Breach Report 2021, IBM



Customers top security challenges

Keeping users, applications, and devices secure in the hybrid work environment



Fortifying the infrastructure

Proactively hunting for and responding to threats



Daily prevention and maintenance

Uncovering attacks faster and stopping them



Rapid response to cyberattacks



Cisco CX security solutions

Reactive

Cisco Talos Incident Response (CTIR)

Managed Detection and Response (MDR)

Proactive

Secure Endpoint Pro

MITRE Attack Framework

Zero Trust Security

Predictive

Threat assessments

Penetration Testing



Healthcare customer case study

- Cisco Talos IR responded to ransomware
- Customer implemented a SASE security strategy for their network and cloud applications
- Cisco helped implement a security strategy for remote workers – including deploying Secure Endpoint Pro
- SASE for network and cloud, Secure Endpoint Pro for endpoints and CTIR for security emergencies is a winning combo



Secure Access Services Edge (SASE)



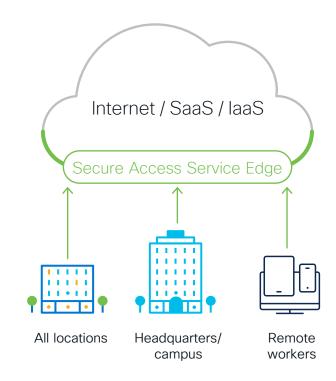
Fortifying the infrastructure

Drives the need for a secure access service edge (SASE) architecture

Combine networking and security functions in the cloud

Connect users to the apps and data needed — in any environment, from anywhere

Control access and enforce the right security protection consistently





The three Cs for SASE

Deliver secure access to applications anywhere users work with an integrated security architecture

Connect



Deliver secure, seamless connections to applications anywhere

Control



Establish zero trust access and secure with leading threat protection

Converge



Integrate cloud-delivered networking and security



Secure Endpoint Pro



Daily prevention and maintenance challenges

Let Cisco experts help you hunt threats, patch devices and prioritize your response

Challenge: Expertise

"My team can't be experts on every new threat or all be experts in threat hunting."

Challenge: Time

"I don't have enough time to go after every new threat, alert, patch and compromised devices."

Challenge: Evidence

"We can't always identify which threats to prioritize or get to the root cause of every attack."



How Cisco Helps:

10

Person-hours saved per security incident

97%

Reduction in response and remediation time

86%

Improvement in security operations effectiveness



Secure Endpoint Pro

Combines human and machine power prevention and remediation of attacks from user devices



We do the heavy lifting of securing your endpoints

Cisco security **experts** perform 24x7x365 endpoint monitoring, detection, and response



We detect and respond to threats in minutes, not hours

Cisco specialists use automation and Cisco SecureX playbooks to reduce detection and response time



We investigate every threat and prioritize the most critical ones

Cisco conducts in-depth investigations of every incident based on **evidence** from our experts



Cisco Talos Incident Response (CTIR)



Rapid Response to Cyber Attacks

Cisco Talos Incident Response provides proactive and emergency services on retainer



Full suite of proactive services to help you prepare or test before a cyber security breach



Service Level Objective:

4 Hours by phone and 24 hours in transit



Why Talos?

Unmatched security capabilities and threat intelligence facilitated by 400+ global responders and intelligence researchers

Proactive

- · Intel on Demand
- · Plans/Playbooks
- Tabletop Exercises
- Threat Hunting
- Red/Purple Team
- Assessments

Emergency

- Coordination
- Triage
- Investigation
- Containment
- Remediation Recommendations



Talos Incident Response Retainer Services

Comprehensive, configurable portfolio gives you what you need





Emergency Incident Response



Intel on Demand

Prepare



IR Plans/ Playbook



IR Readiness Assessments

Training



Tabletop Exercises



Cyber Range Training

Hunting



Compromise Assessments



Threat Hunting

Simulating



Pen Testing



Purple/Red Team



Technical Session Surveys

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