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Cloud-Ready WAN with Cisco Next-Gen SD-WAN for SaaS & IaaS

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CISCO *Live!*

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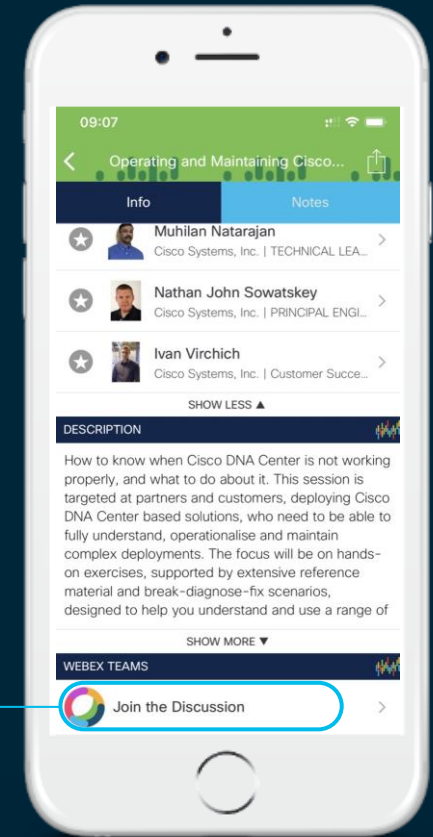
Cisco Webex Teams

Questions?

Use Cisco Webex Teams to chat with the speaker after the session

How

- 1 Find this session in the Cisco Events Mobile App
- 2 Click “Join the Discussion”
- 3 Install Webex Teams or go directly to the team space
- 4 Enter messages/questions in the team space

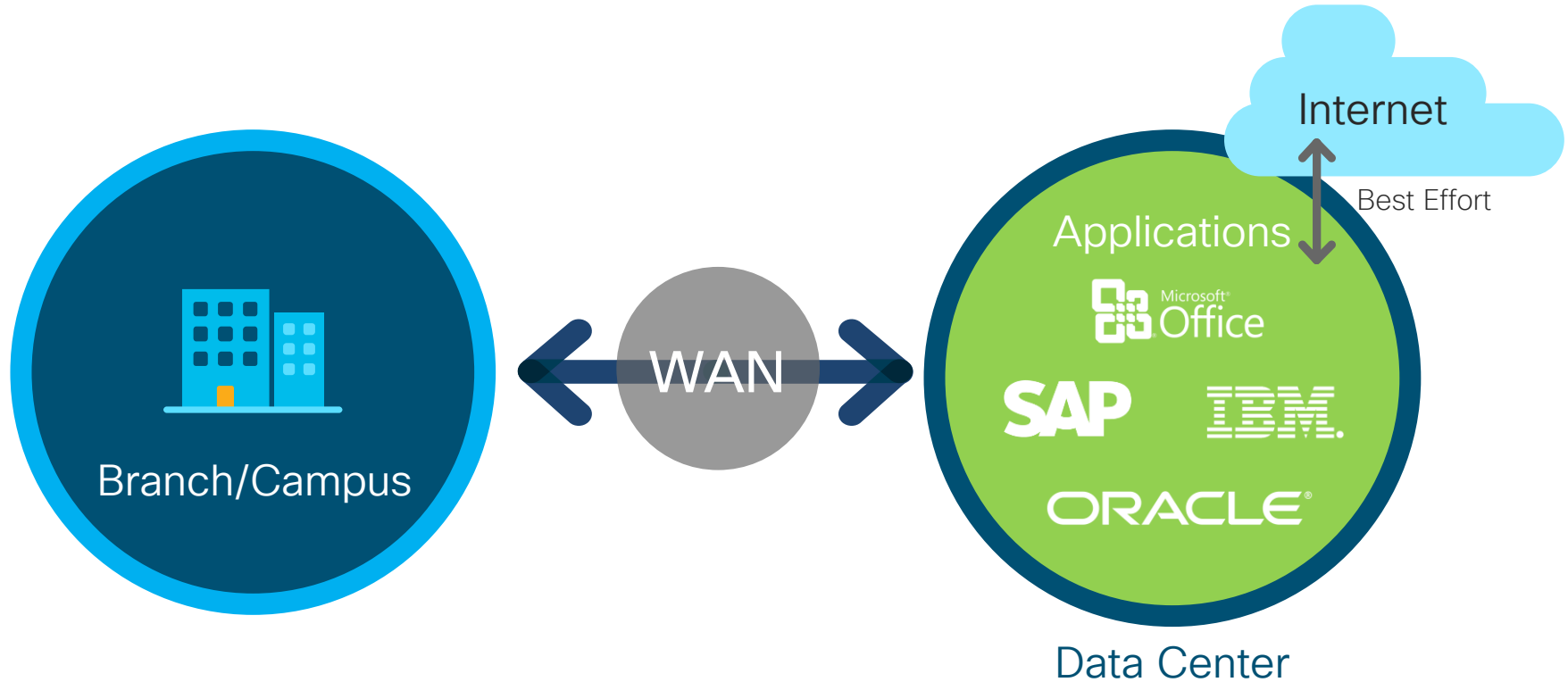


Agenda

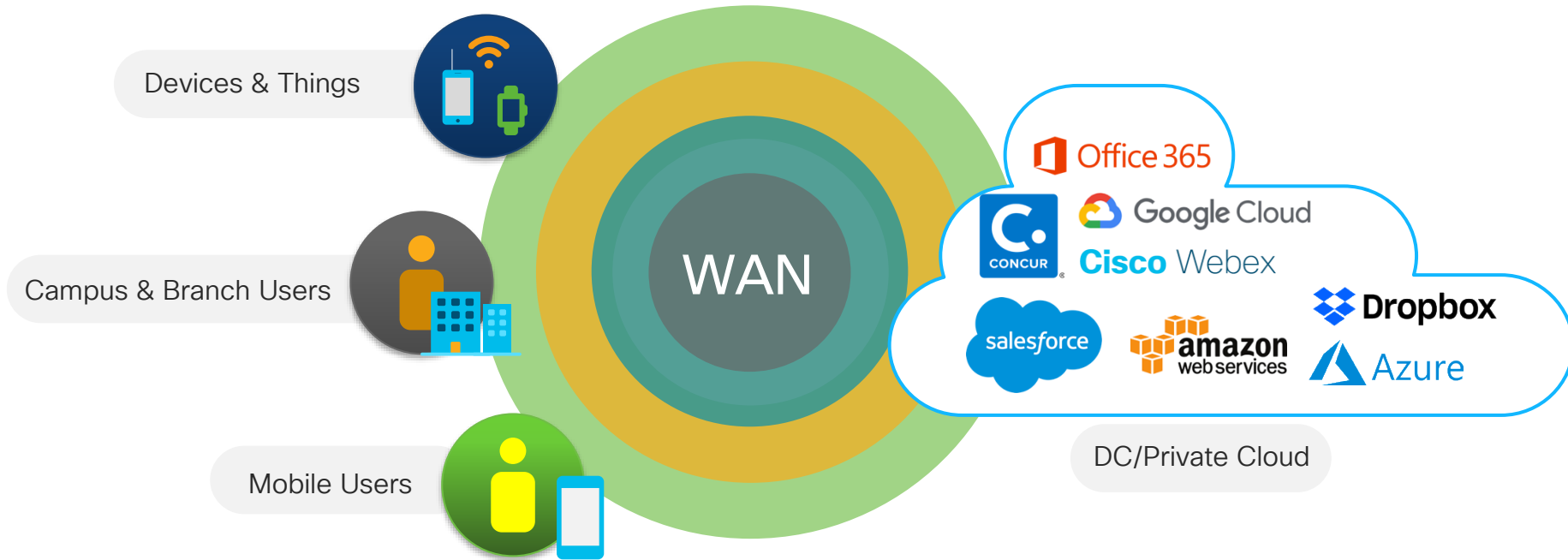
- Introduction
- SaaS Adoption & Challenges
- Optimize SaaS with SD-WAN Cloud onRamp
- Securing Cloud onRamp for SaaS
- Cloud onRamp for IaaS – Value Proposition
- Multicloud Designs
- Demo
- Conclusion

Setting the Stage

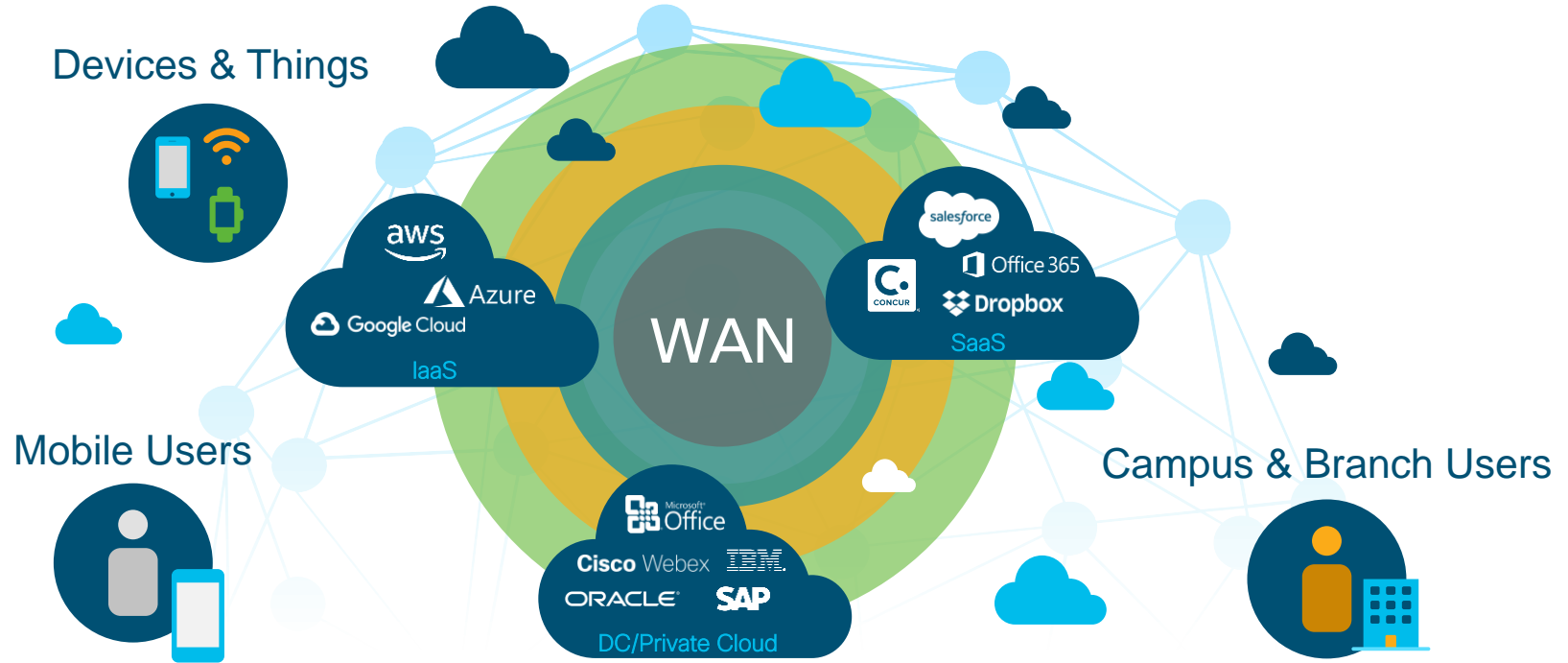
Connecting Users to Data Center was the Priority



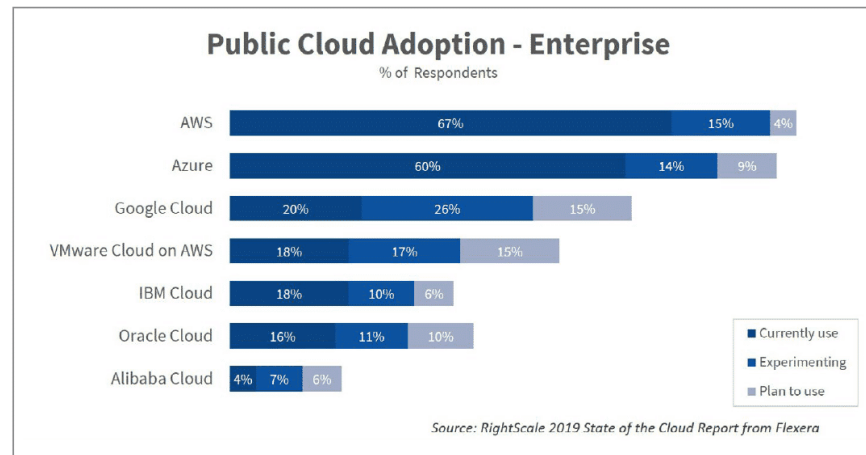
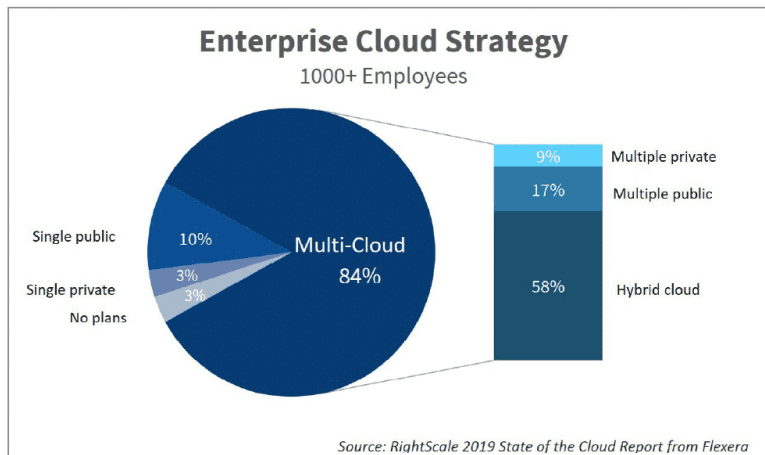
Then the Way We Worked Changed



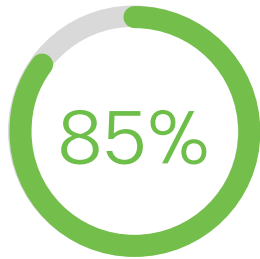
Now...It's a Multicloud World



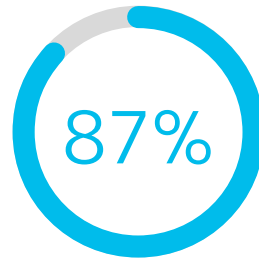
Enterprise Multi-Cloud Strategy



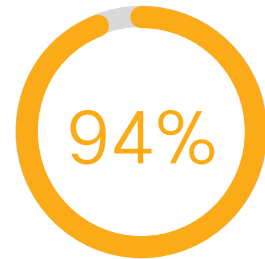
It's a multcloud world



Evaluating or using
public cloud



Taken steps towards a
hybrid cloud strategy



Plan to use
multiple clouds

----- Among cloud users -----

SaaS Challenges

SaaS Adoption & Key Challenges



SaaS Adoption

SaaS adoption in enterprise is growing at higher than expected rate

SaaS adoption has grown by 29% in 2019



Security

Enterprise customers highlighted security as a top roadblock for SaaS adoption

30% of enterprise customers



Performance

Enterprise customers highlighted application performance & latency as second roadblock for SaaS adoption

25% of enterprise customers

How are customers accessing SaaS today



No DIA

Users have to back-haul for internet access



Single DIA

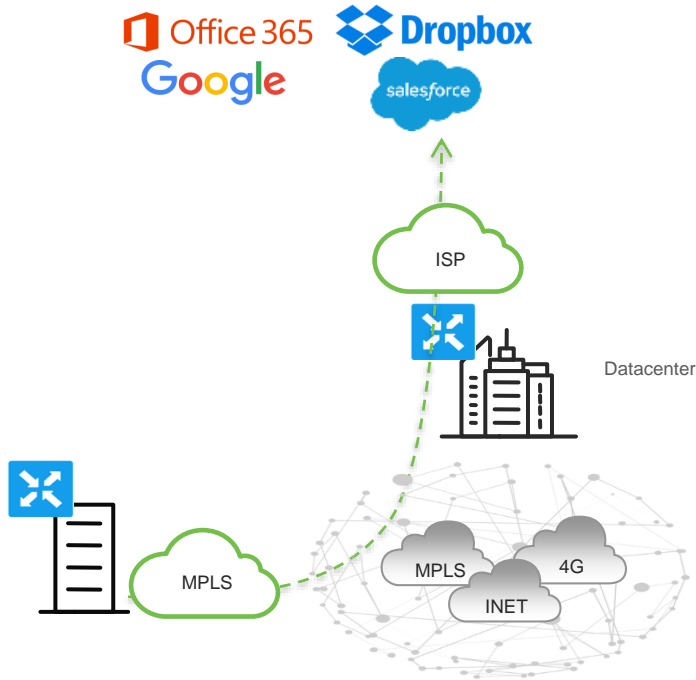
SaaS applications can take the DIA path from branch



Dual DIA

Dual DIA paths for SaaS, providing additional bandwidth and availability

Optimize SaaS with No DIA



SD-WAN leverages best path for SaaS cloud from branch to DC

- Loss
- Jitter
- Delay

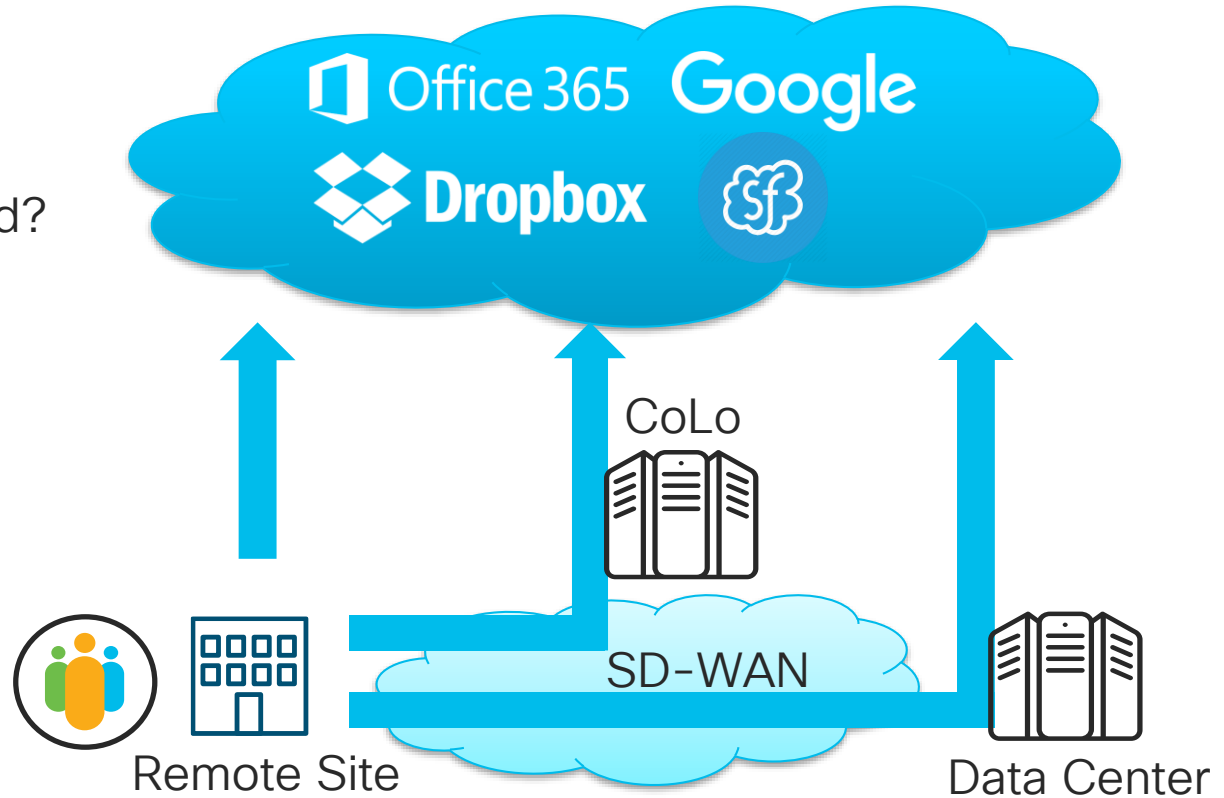
Sub-optimal to address performance issues from DC to SaaS cloud

Cloud onRamp for SaaS

Evolutionary SaaS Cloud Adoption with SD-WAN

Problems:

- Which way is cloud?
- Performance?
- Security?

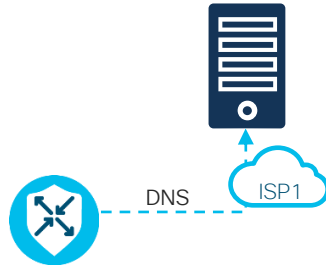


Cloud onRamp for SaaS

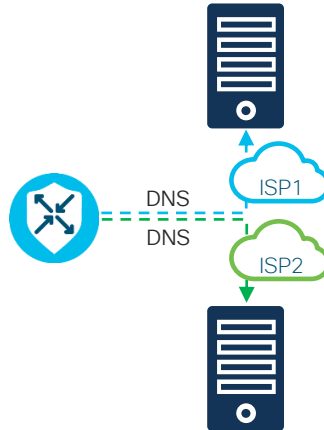


How does it work?

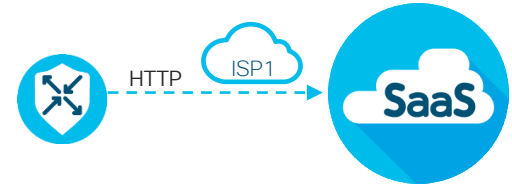
Configured WAN Edge router uses DNS address defined in VPN0 to send a DNS request for pre-configured SaaS application



HTTP ping packets are sent to probe (loss/latency) SaaS performance across all Internet egress points. A Quality of Experience score is then calculated



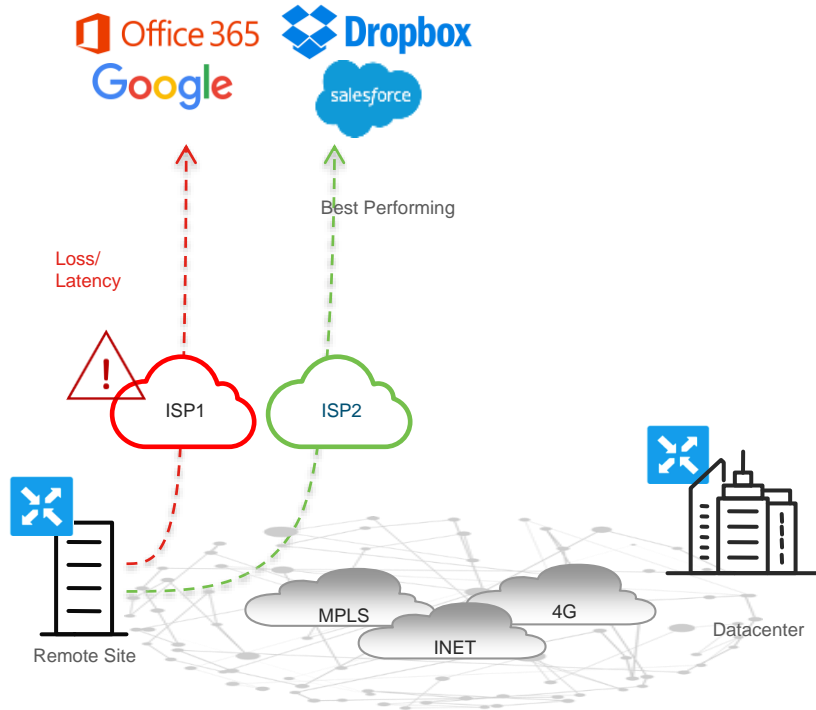
DNS requests are duplicated across all available Internet egress points or Gateway sites



ISP	Score
1	10
2	8

Optimize SaaS with Cloud onRamp

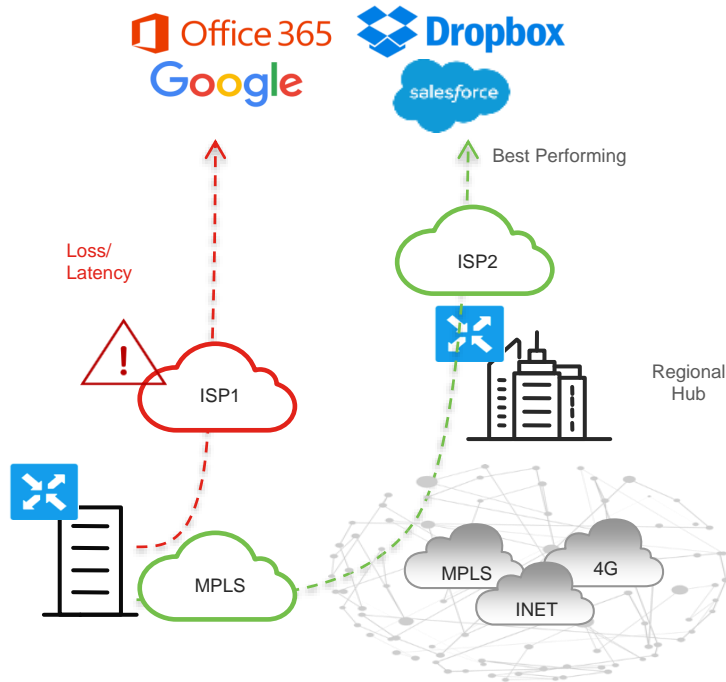
Dual DIA



- Monitors the SD-WAN Edge to SaaS performance on both the DIA paths
- Picks the best performing path based on the performance metrics (loss & delay)

Optimize SaaS with Cloud onRamp

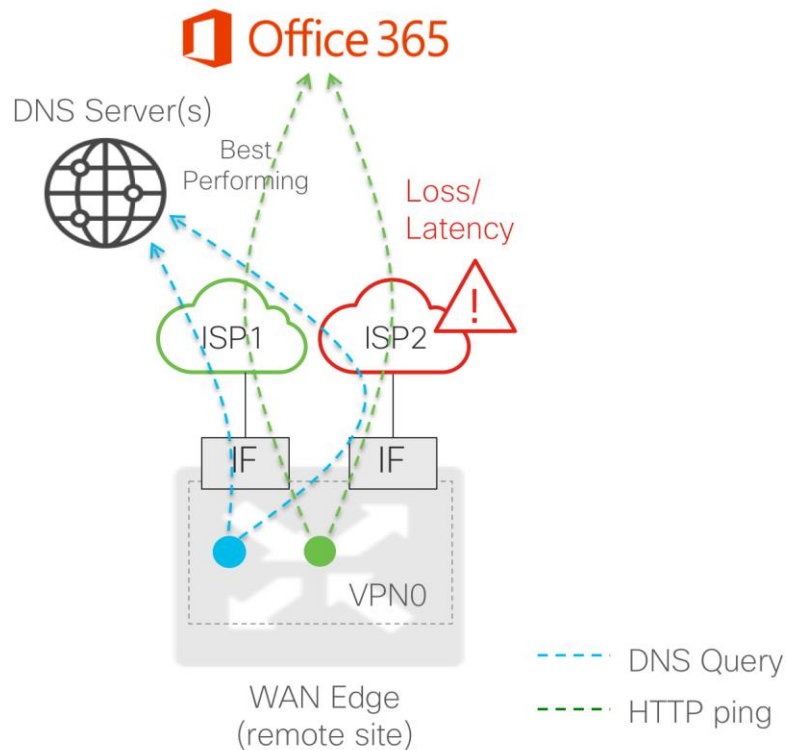
Single DIA



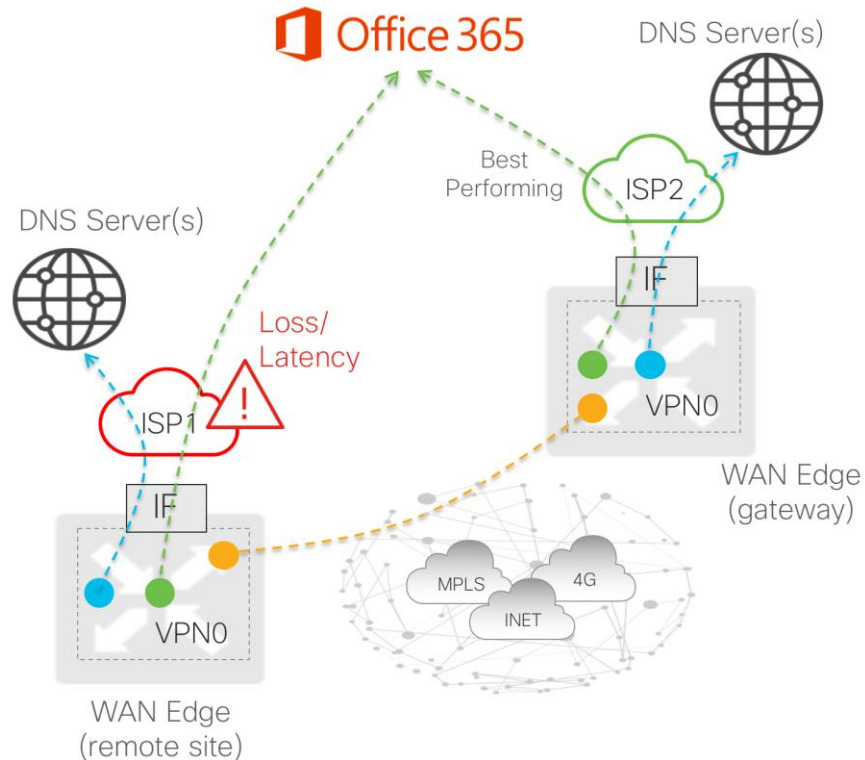
- One of the recommended designs, for SaaS deployments
- Continuously monitors the SD-WAN Edge to SaaS performance on both DIA path and the back-haul path
- Picks the best performing based on the performance metrics (loss & delay)

Quality Probing

Dual DIA



Single DIA



vQoE Scores

Dual DIA



App	Path	Score
O365	ISP1 (DIA)	10
O365	ISP2 (DIA)	8

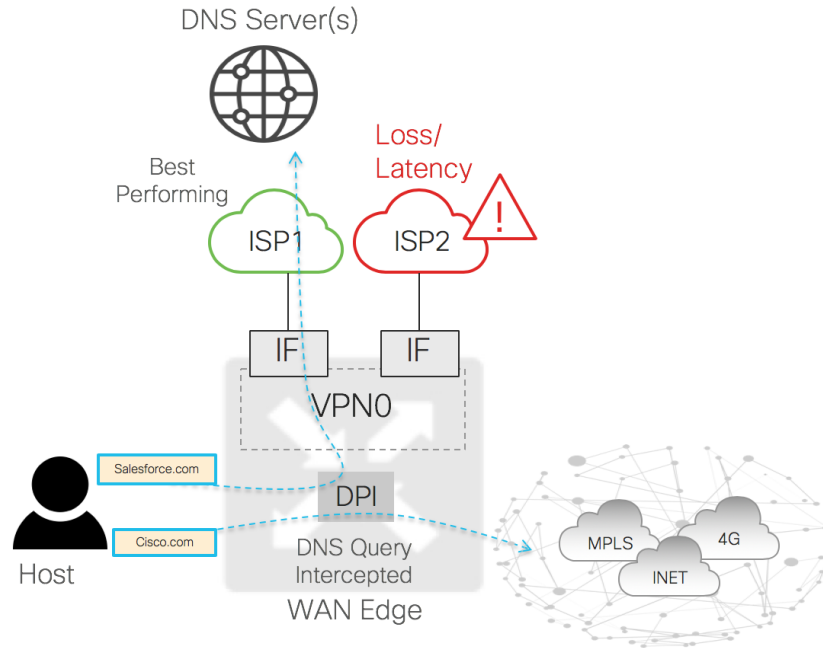
Single DIA



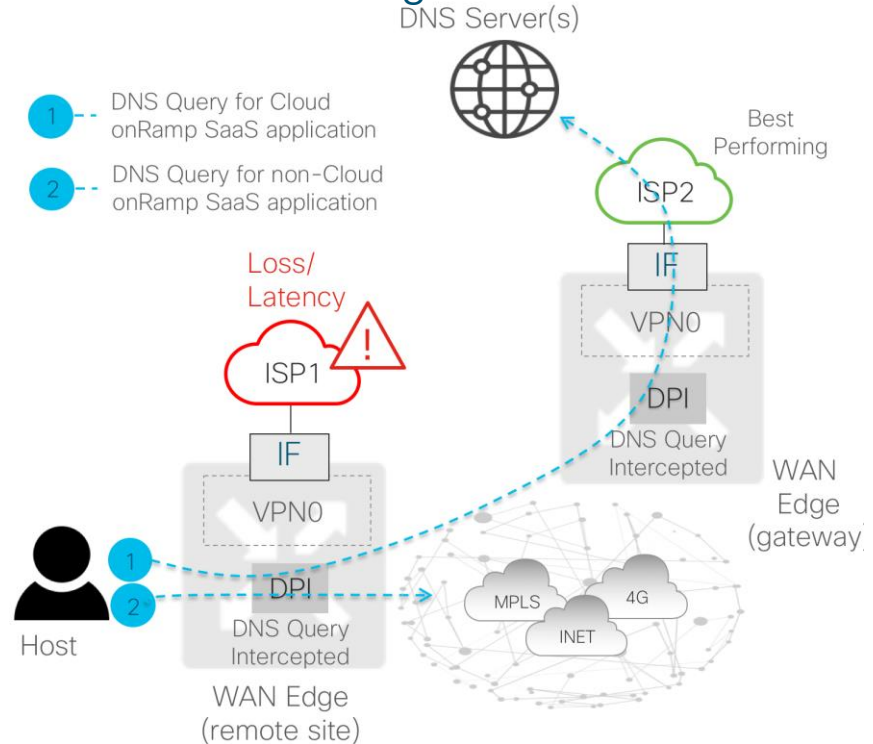
App	Path	Score
O365	ISP1 (DIA)	9
O365	Via Gateway	4

DNS Resolution

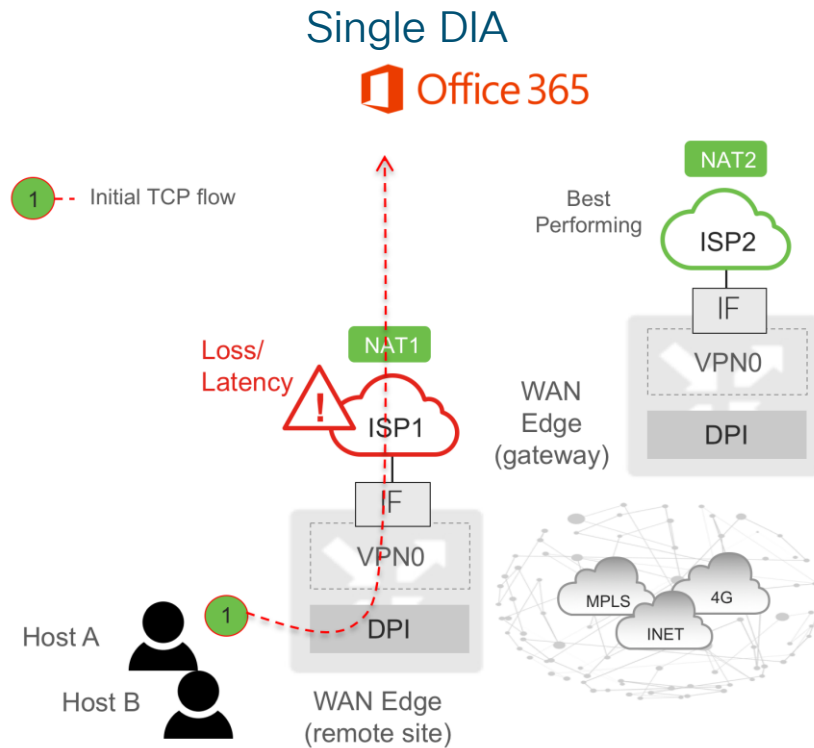
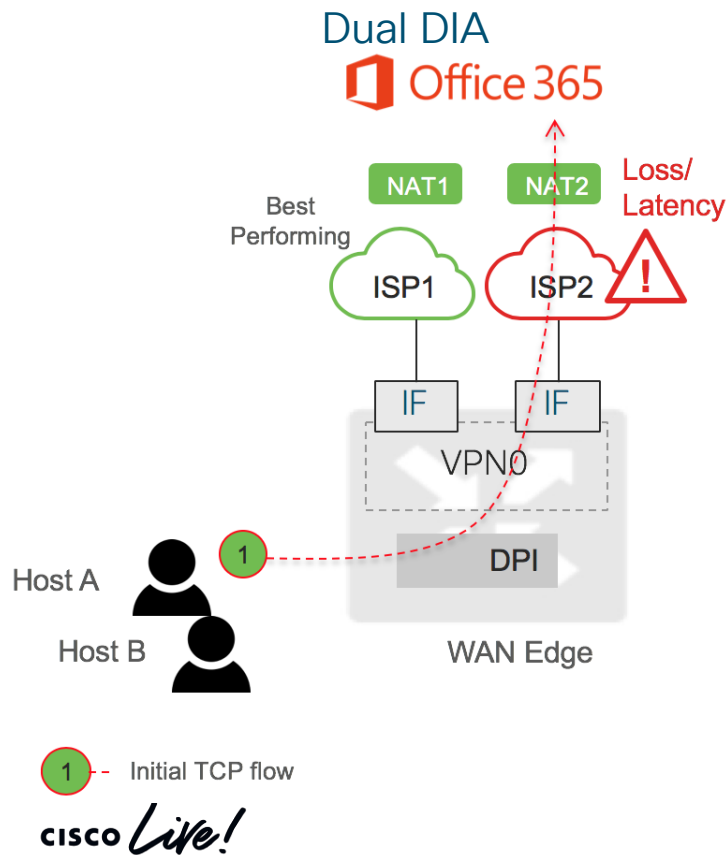
Dual DIA



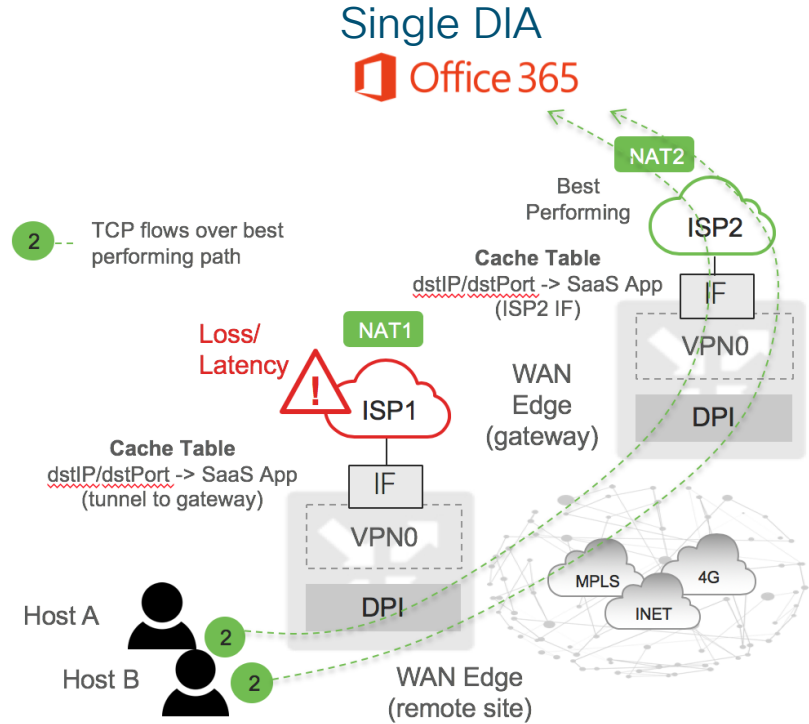
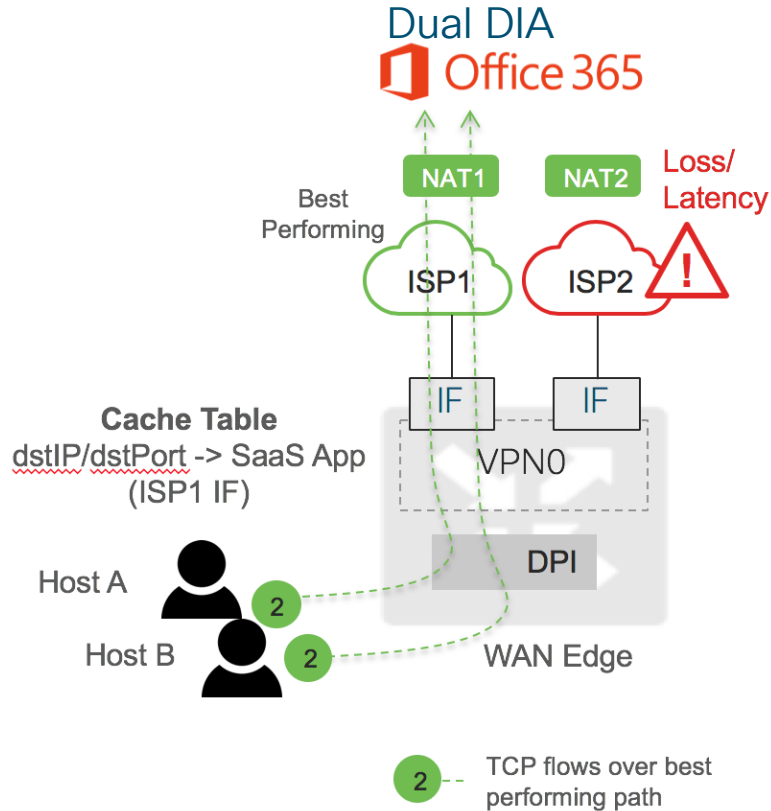
Single DIA



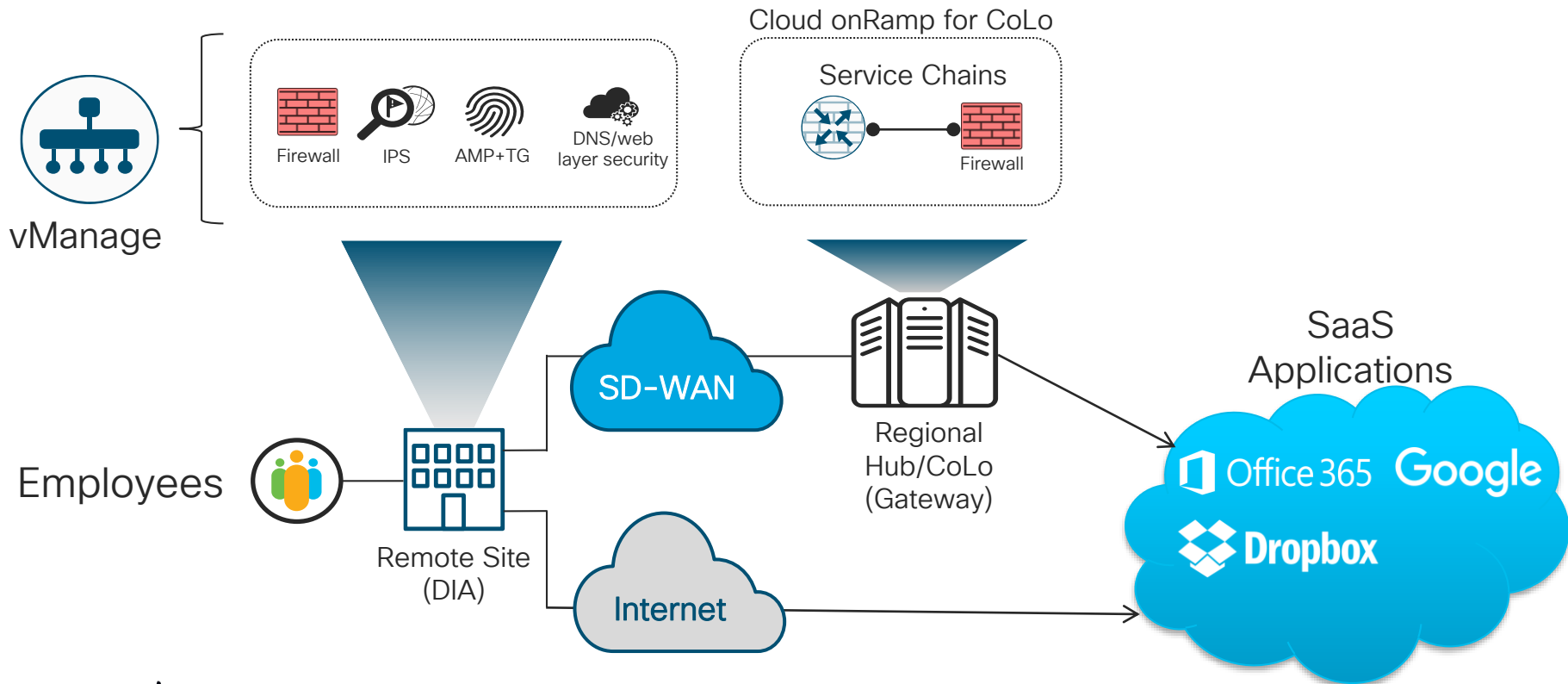
Path Selection – first flow



Path Selection – subsequent flow



Securing Cloud onRamp for SaaS



Cloud onRamp for SaaS Configuration

Pre-requisites for Cloud onRamp for SaaS

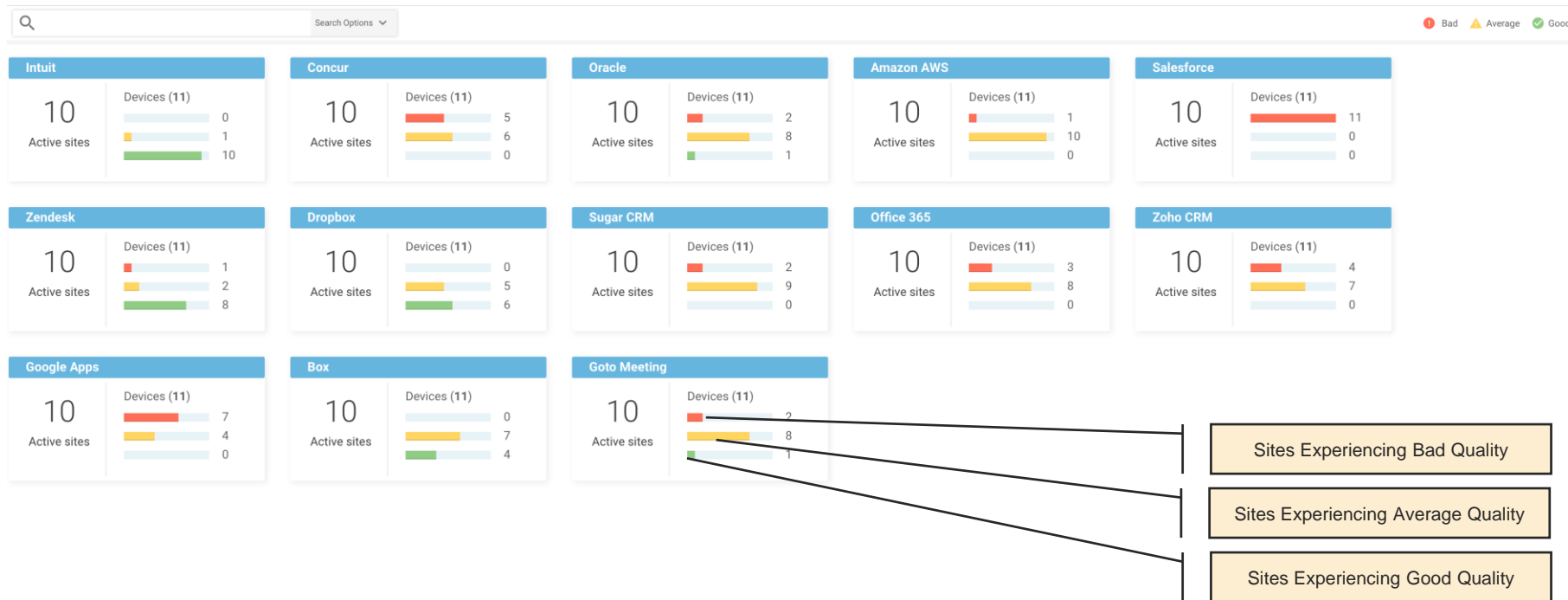
- Enable Cloud onRamp for SaaS under vManage >Administration > Settings.
- Enable NAT under DIA interface of the SD-WAN Edge router using Feature Template.
- Configure DNS Server IP address under Transport VPN (VPN 0) of the SD-WAN Edge router using feature template.

Configuring Cloud onRamp for SaaS in 3 steps



1. Select SaaS Applications and VPNs
2. Identify the DIA sites
3. Identify sites that will be used as Gateways (Optional)

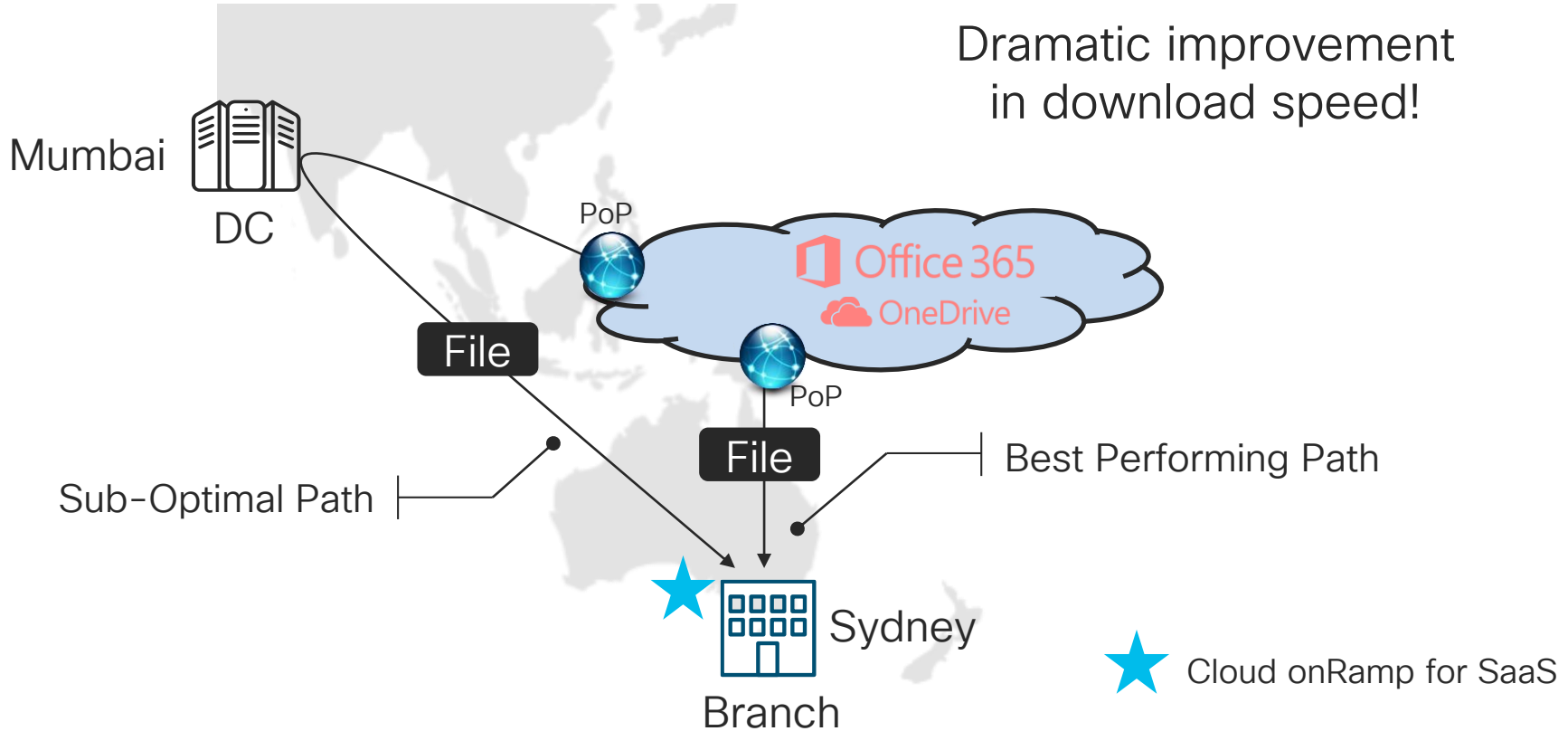
Monitor SaaS performance



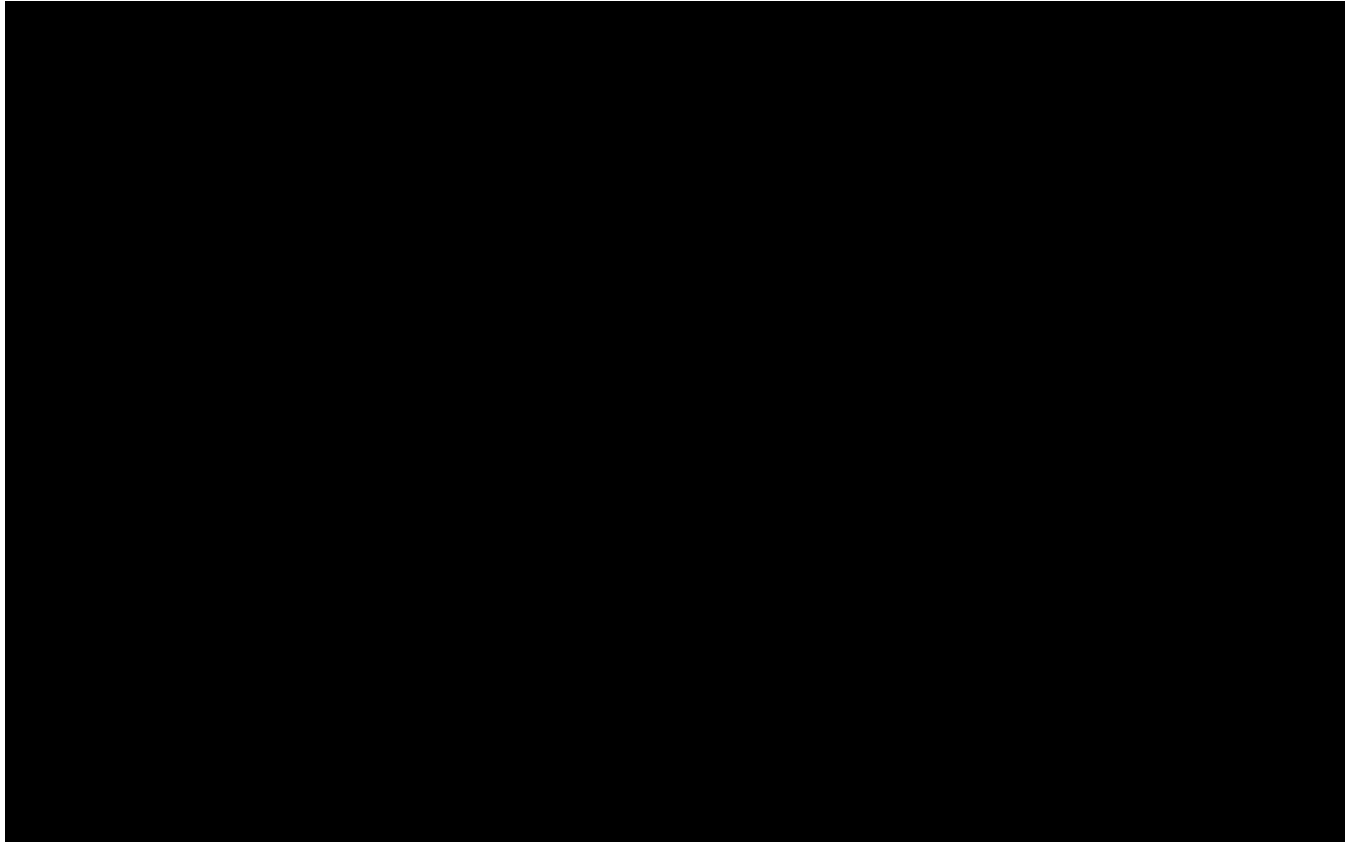


Cloud onRamp for SaaS Demo

Demonstration Setup



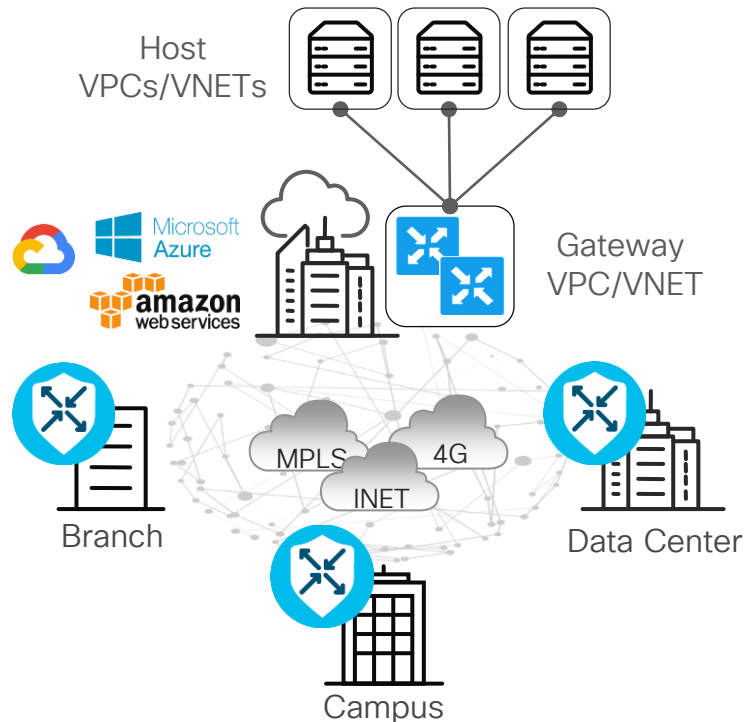
Demonstration



Cloud onRamp for IaaS

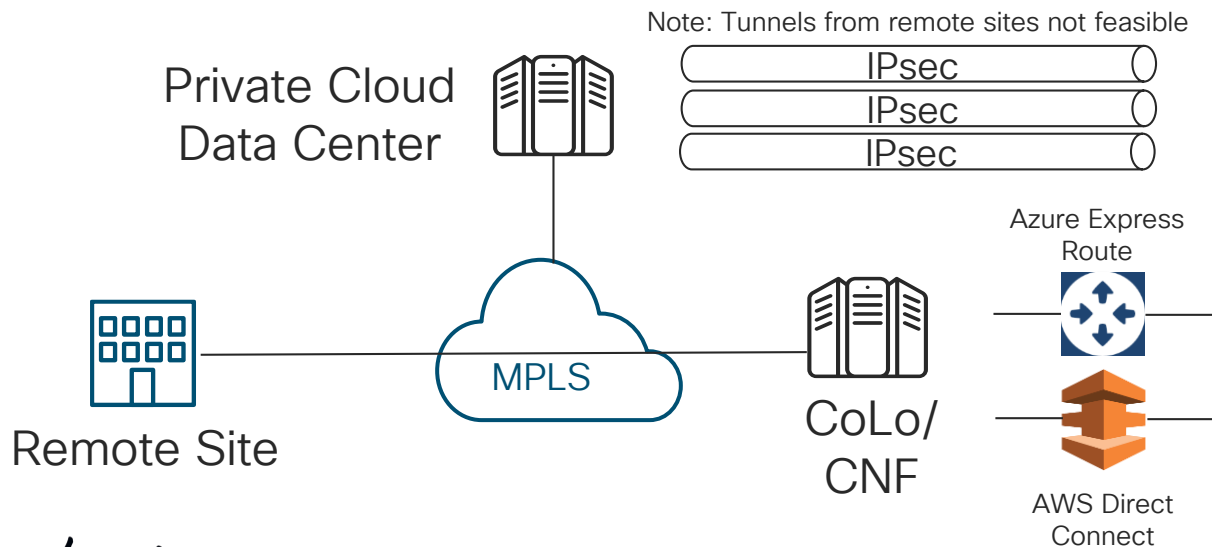
What is it?

- Extends full SD-WAN capabilities into the cloud
- Extends a common policy framework across SD-WAN fabric and cloud
- Managed via vManage just like any other router

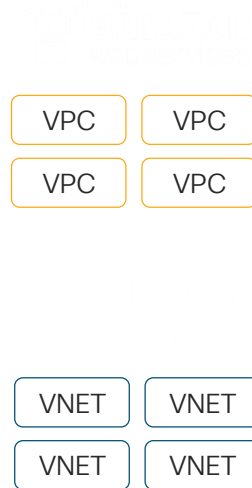


Traditional Cloud Data Center Access

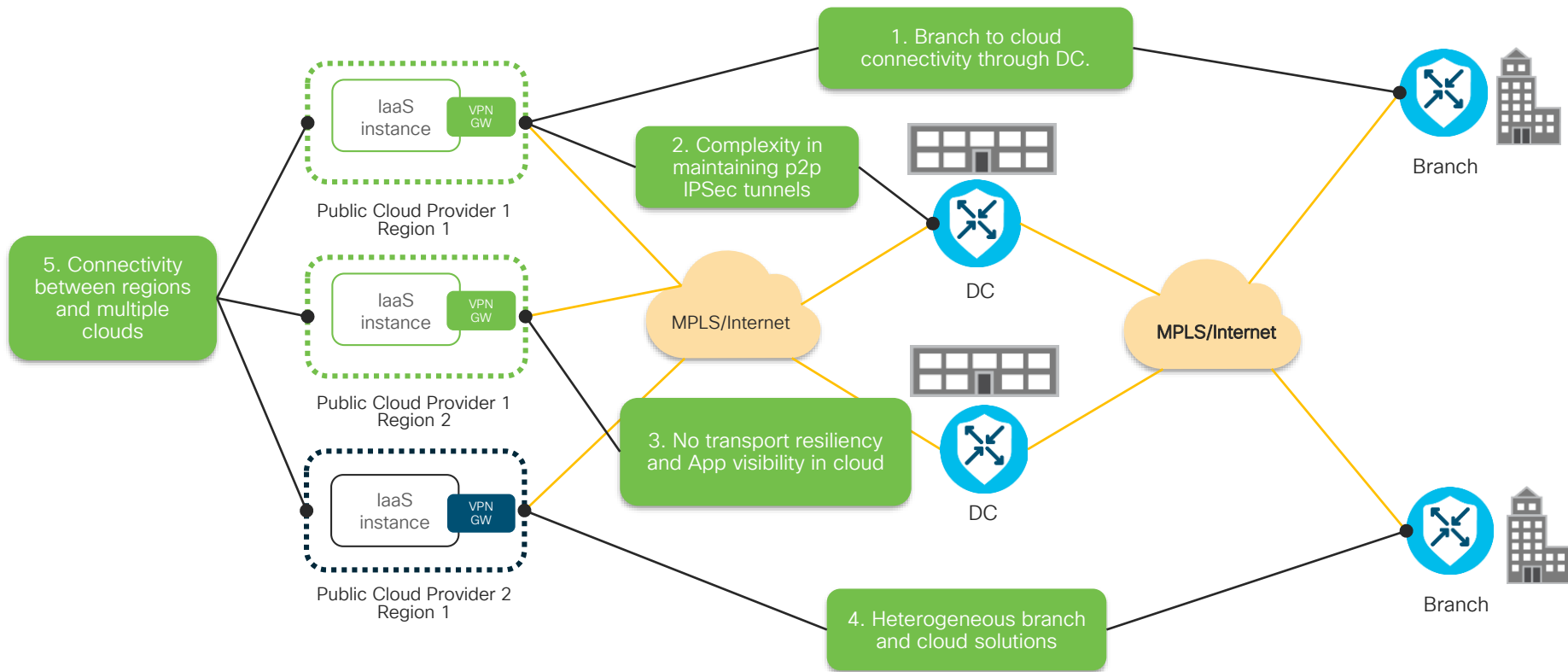
- Dependent on MPLS for private cloud Data Centers
- No direct access to public cloud Data Centers
- No consistent segmentation and QoS policies



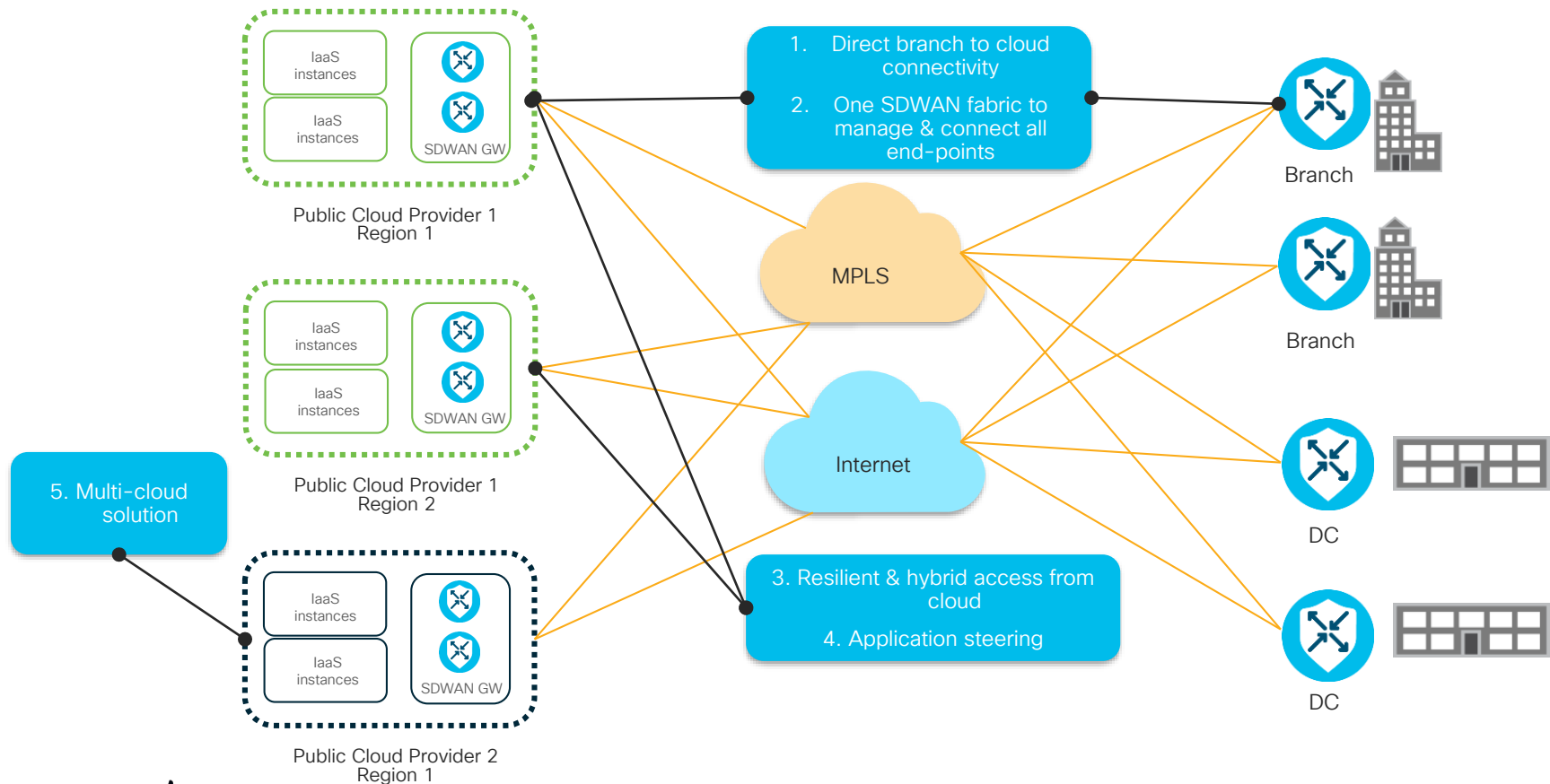
Public Cloud Data Centers



Challenges with Hybrid Cloud Today

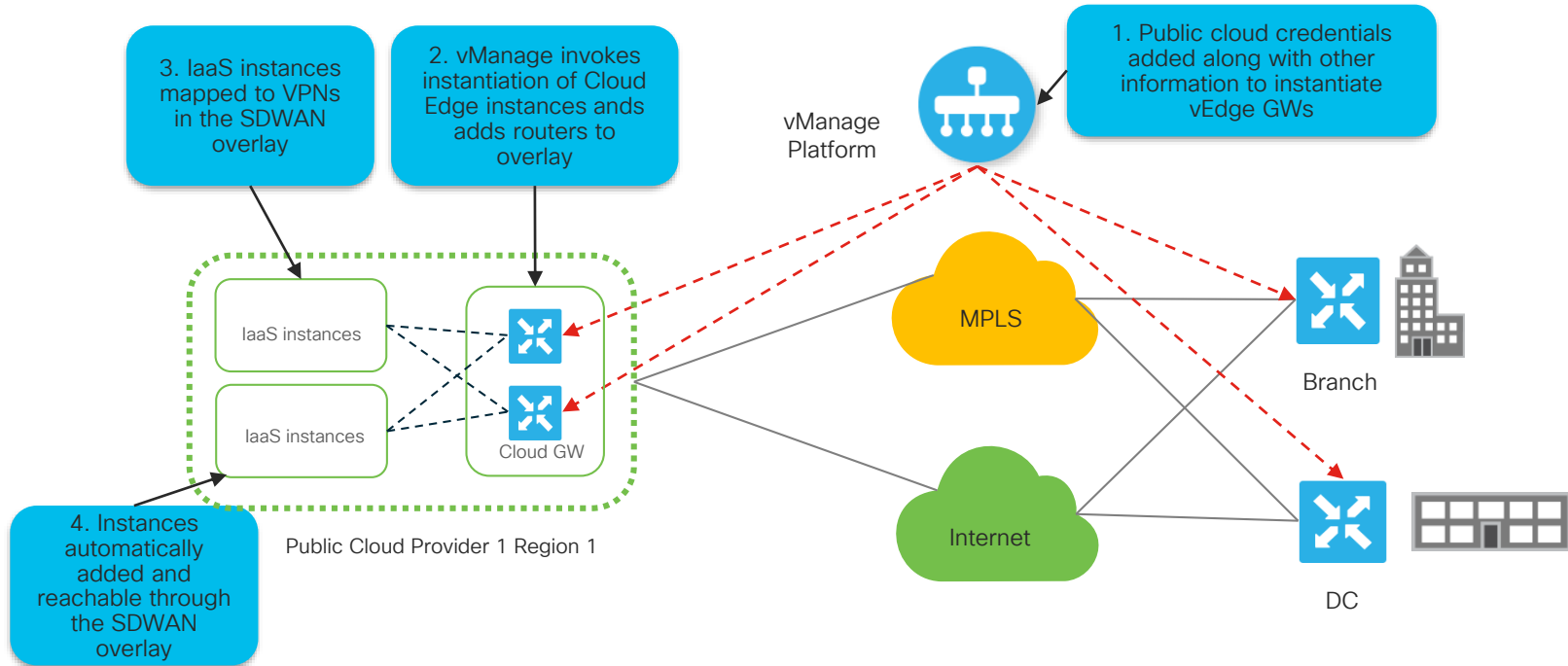


Cloud onRamp IaaS: Value Proposition

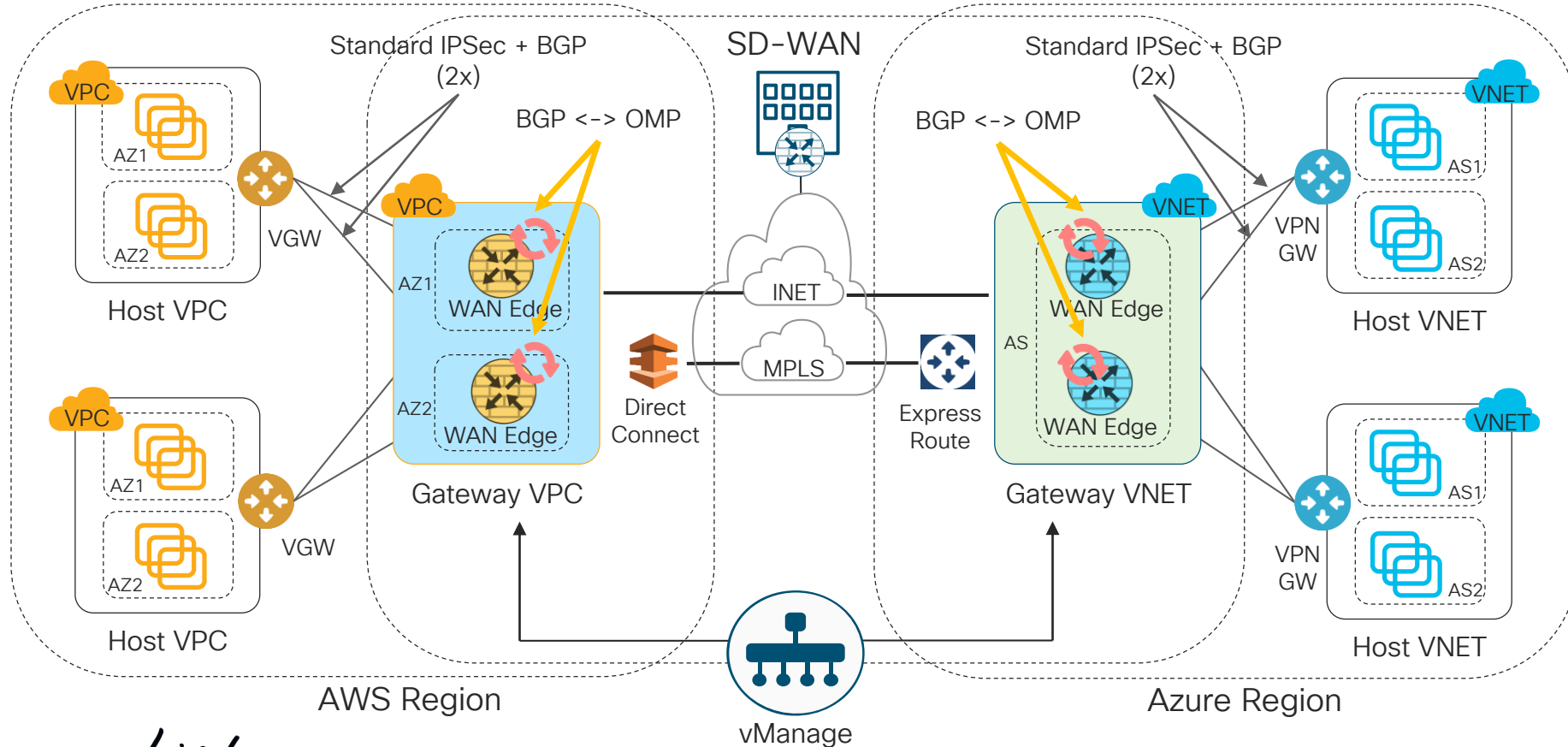


Cisco SDWAN Cloud onRamp for IaaS

Public Cloud (AWS & Azure) connectivity solution consumable through the vManage platform

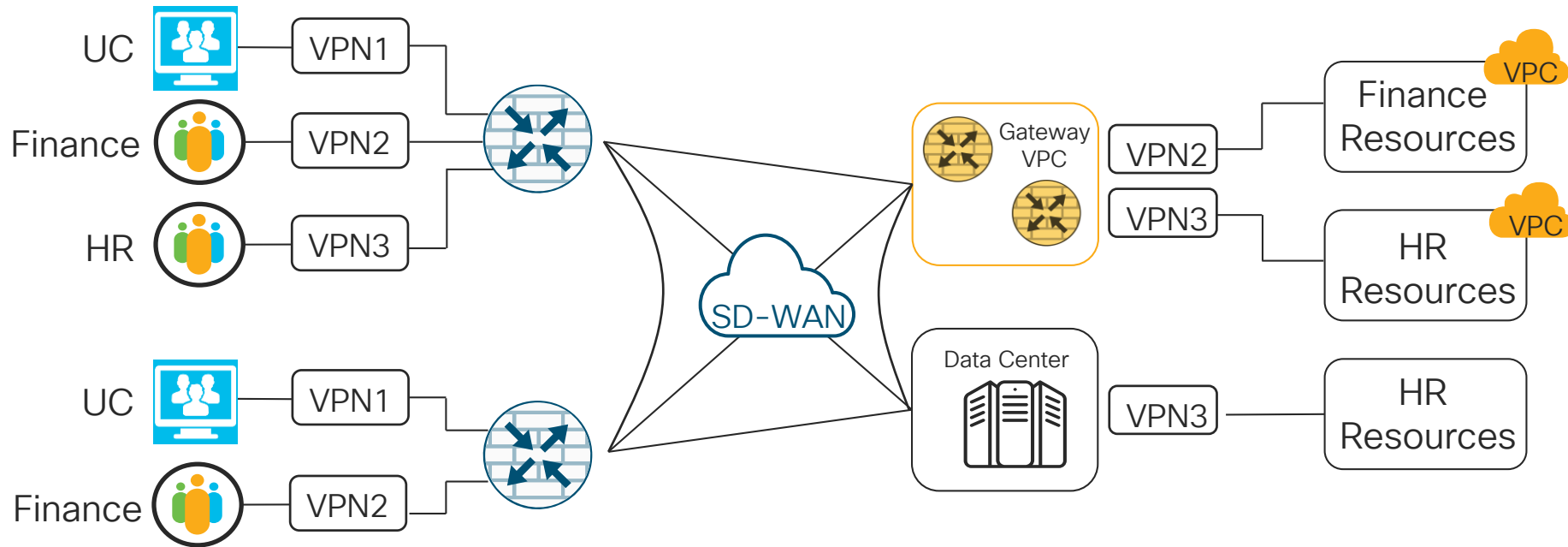


MultiCloud onRamp for IaaS - Explained



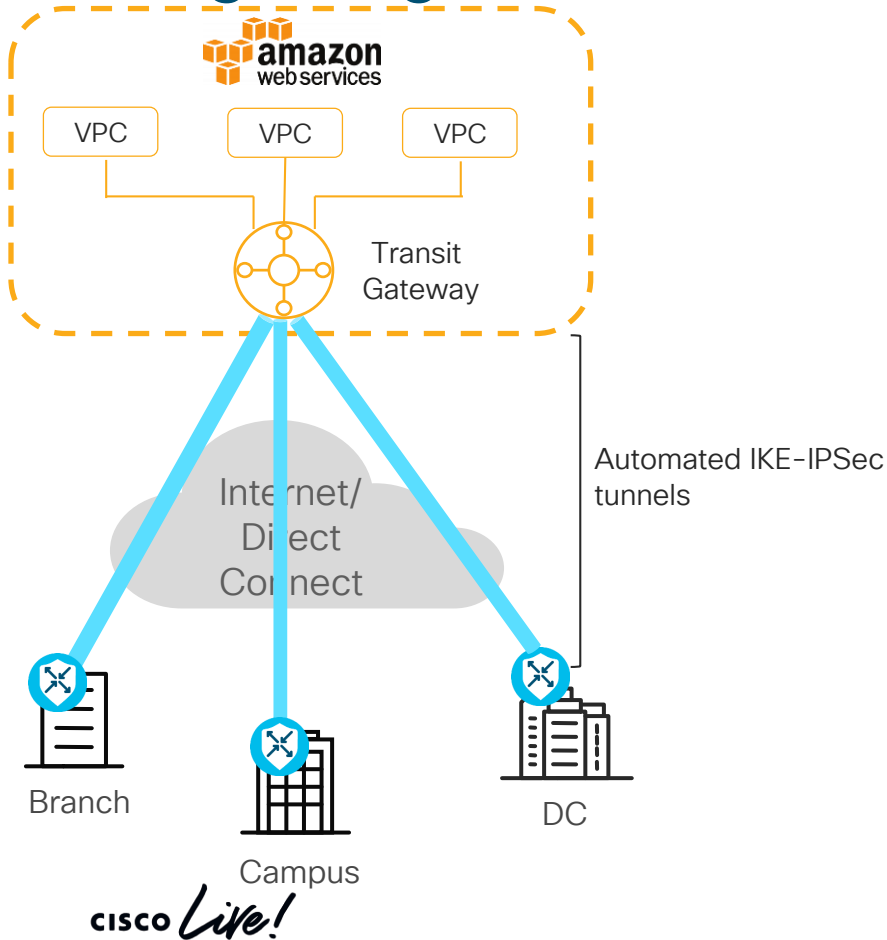
Segmentation and Optimal Topology

- End-to-end segmentation across public and private Data Centers
- Optimal application topology for best performance



Multicloud Designs

Integrating with AWS Transit Gateway



Pros:

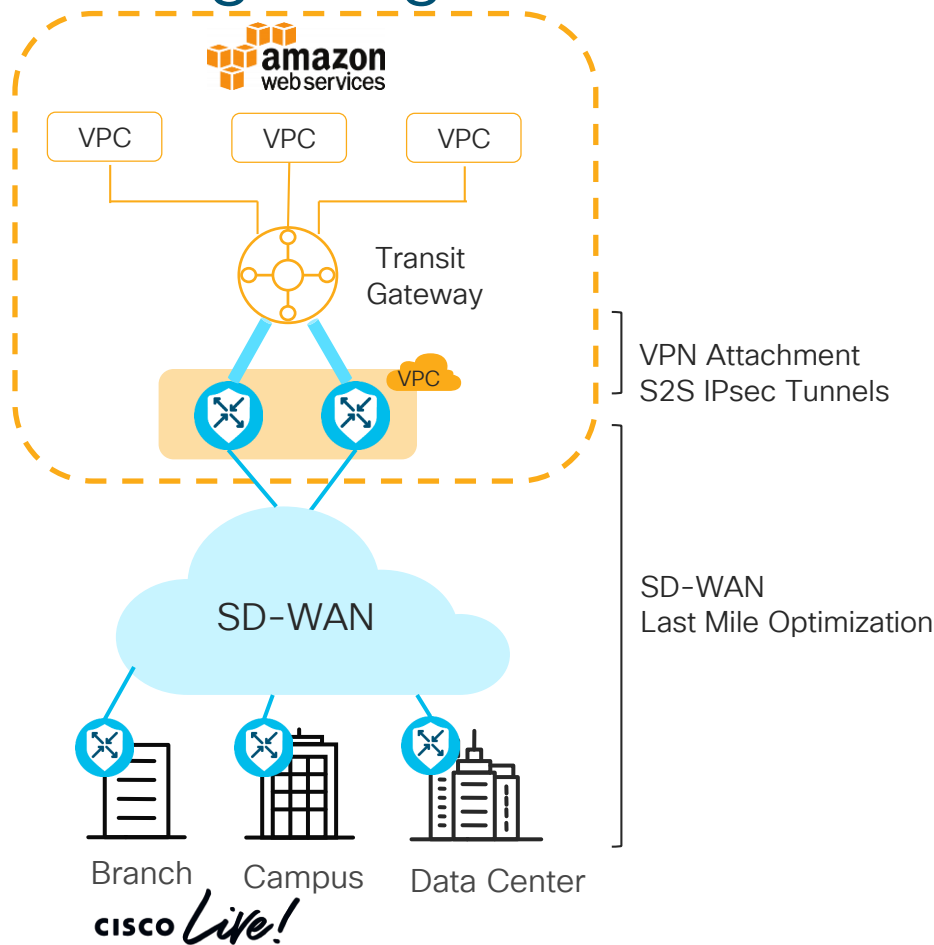
- Automated provisioning through vManage (CoR-laaS)*
- Lower costs while comparing to Transit VPC design
- More BW available per site (~1.25 Gbps per tunnel)
- HA Support for IKE-IPSec tunnels

Cons:

- Potential sub-optimal path from Branch to TGW due to lack of dynamic path selection based on performance
- End-to-end WAN segmentation not preserved
- Operation overhead: Need to monitor individual tunnels from all the branches to TGW

*Coming soon

Integrating with AWS Transit Gateway



Pros:

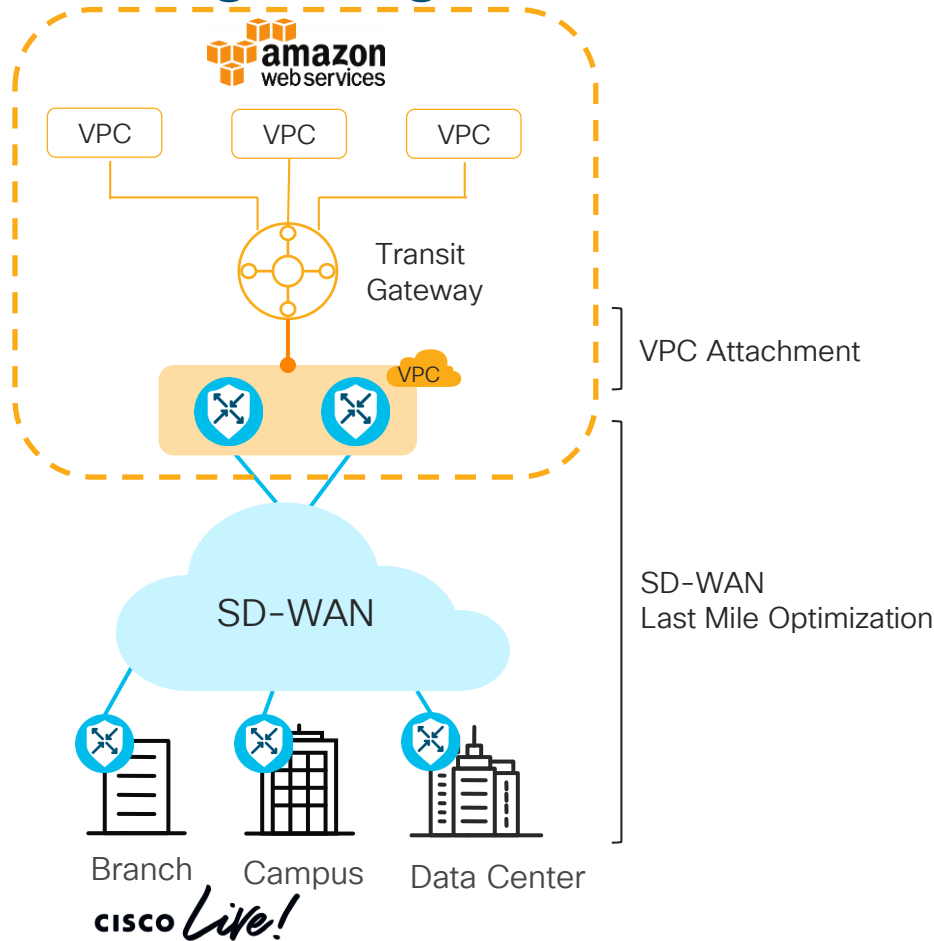
- Extend SD-WAN upto TGW
 - vManage automation*
 - Apply uniform business intent via SD-WAN policies all the way into cloud
 - Extend existing network segmentation into the cloud
- Optimized routing and path selection
- Lower operational overhead
- DPI and flow visibility, up to the cloud
- Leverage SD-WAN for HA architecture

Cons:

- Higher cost, requiring a pair of redundant SD-WAN Edge routers in each AWS region
- S2S VPN tunnel limits to ~1.25 Gbps
 - Mitigate via multiple VPN tunnels and leverage ECMP

*Coming soon

Integrating with AWS Transit Gateway



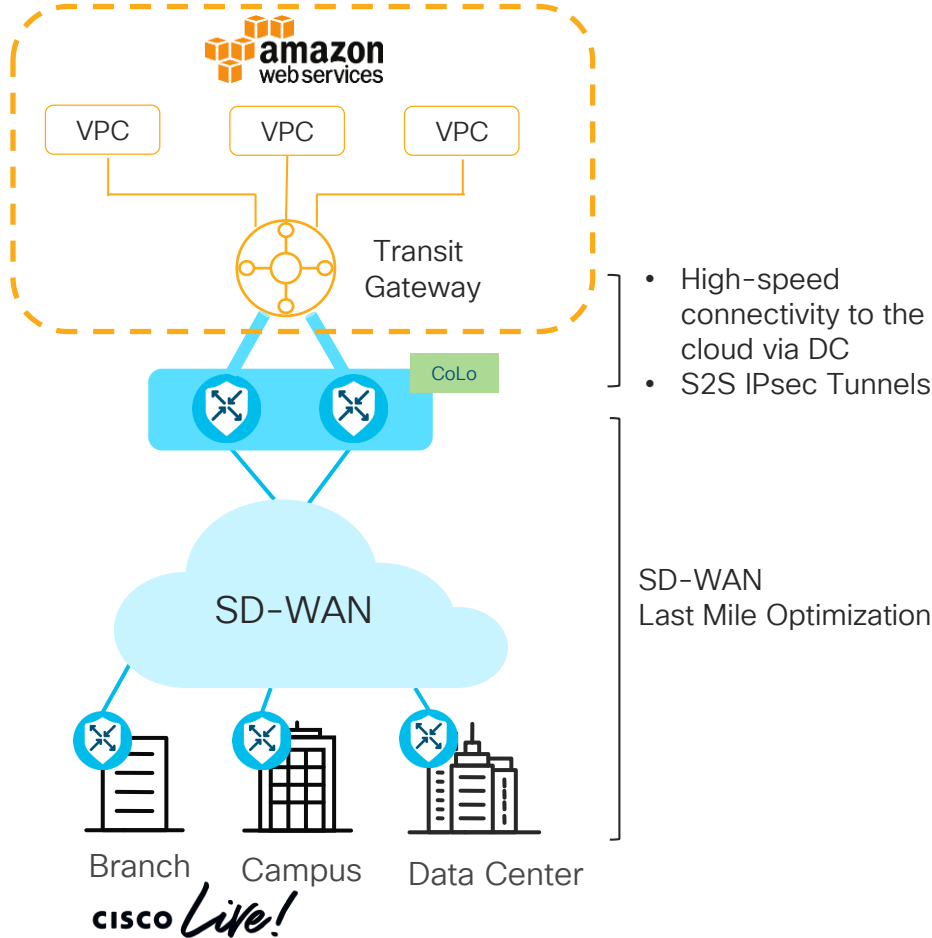
Pros:

- Higher single connection bandwidth
 - Terminating SD-WAN VPC to AWS Transit Gateway as a VPC attachment eliminates 1.25 Gbps limitation
- Saves the cost associated with AWS S2S VPN connections

Cons:

- Loss of dynamic routing support via BGP
 - Routes in AWS Transit Gateway will need to be statically defined.
- Addition/Removal of SD-WAN router (scaling out or failover scenarios) implies need for changes within TGW routing table
- Connection between the SD-WAN VPC and AWS Transit Gateway is unencrypted

Integrating with AWS Transit Gateway



Pros:

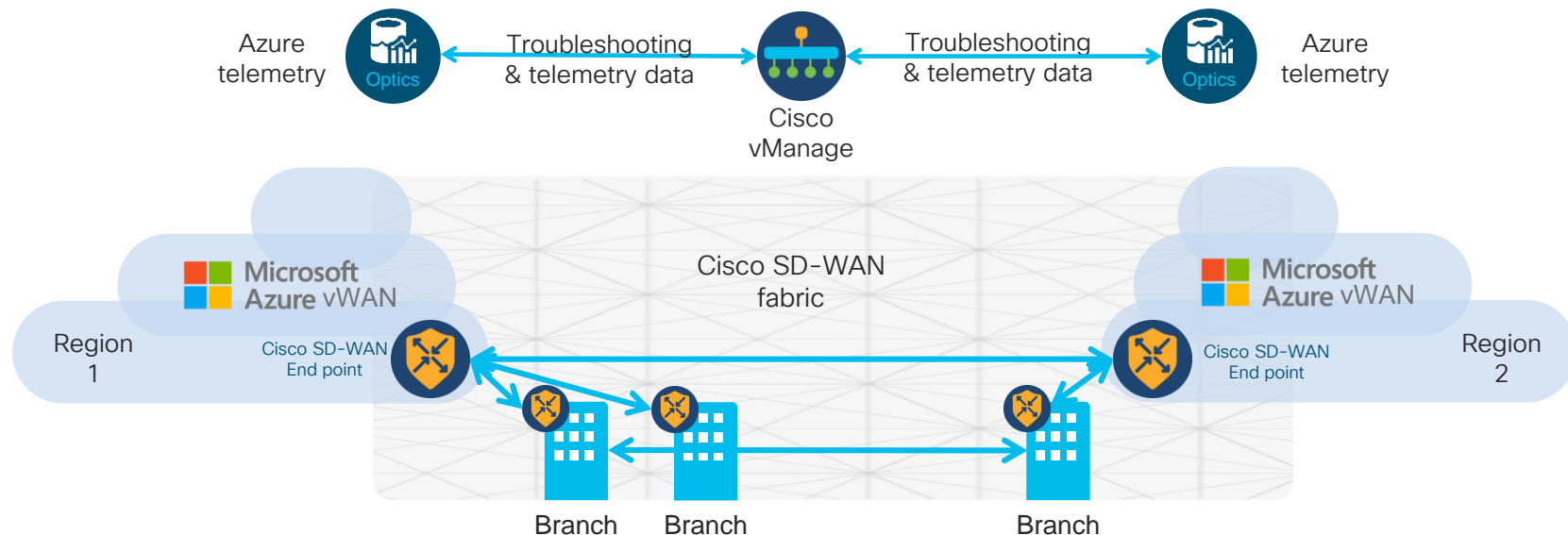
- Regionalized CoLo design benefits
 - Service Chain
 - Scale as you grow
 - High speed path to cloud
- Optimized routing and path selection to the CoLo
- Leverage SD-WAN for HA architecture

Cons:

- CoLo management overhead
- S2S VPN tunnel limits to ~1.25 Gbps
 - Mitigate via multiple VPN tunnels and leverage ECMP

Cisco SD-WAN integration with Microsoft vWAN

Deep integration between CSR SD-WAN and Azure Virtual WAN



CSR SD-WAN Endpoint in vWAN Hub

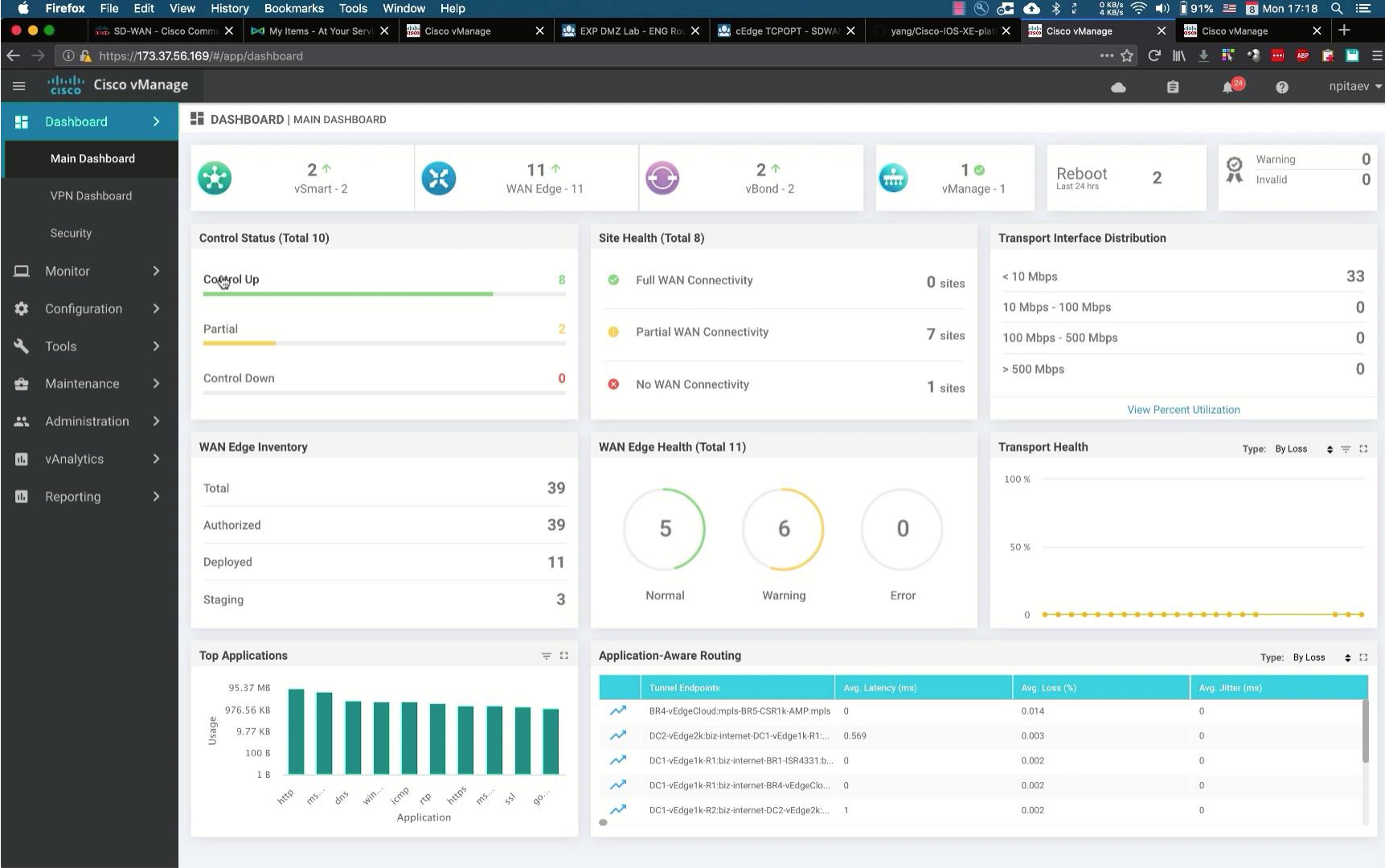
Auto Peering with vWAN Hub

Policy synced with vWAN and vManage

cisco *Live!*



Cloud onRamp for IaaS Demo





Cloud onRamp for IaaS TGW Branch VPN Automation Demo

Cisco SD-WAN



Cisco vManage

Log In



Cloud onRamp for IaaS TGW Sd-WAN GW Automation Demo

Cisco SD-WAN



Cisco vManage

Log In

Cisco onRamp for SaaS - Summary

 Office 365



 Dropbox

 salesforce



DNS resolution

Performance visibility

Path selection

An innovative way to identify the best path to SaaS applications

Cloud onRamp for IaaS - Summary

Direct branch to IaaS cloud connectivity, if desired



Consistent policy management for branch & cloud



Resilient and scalable access to cloud

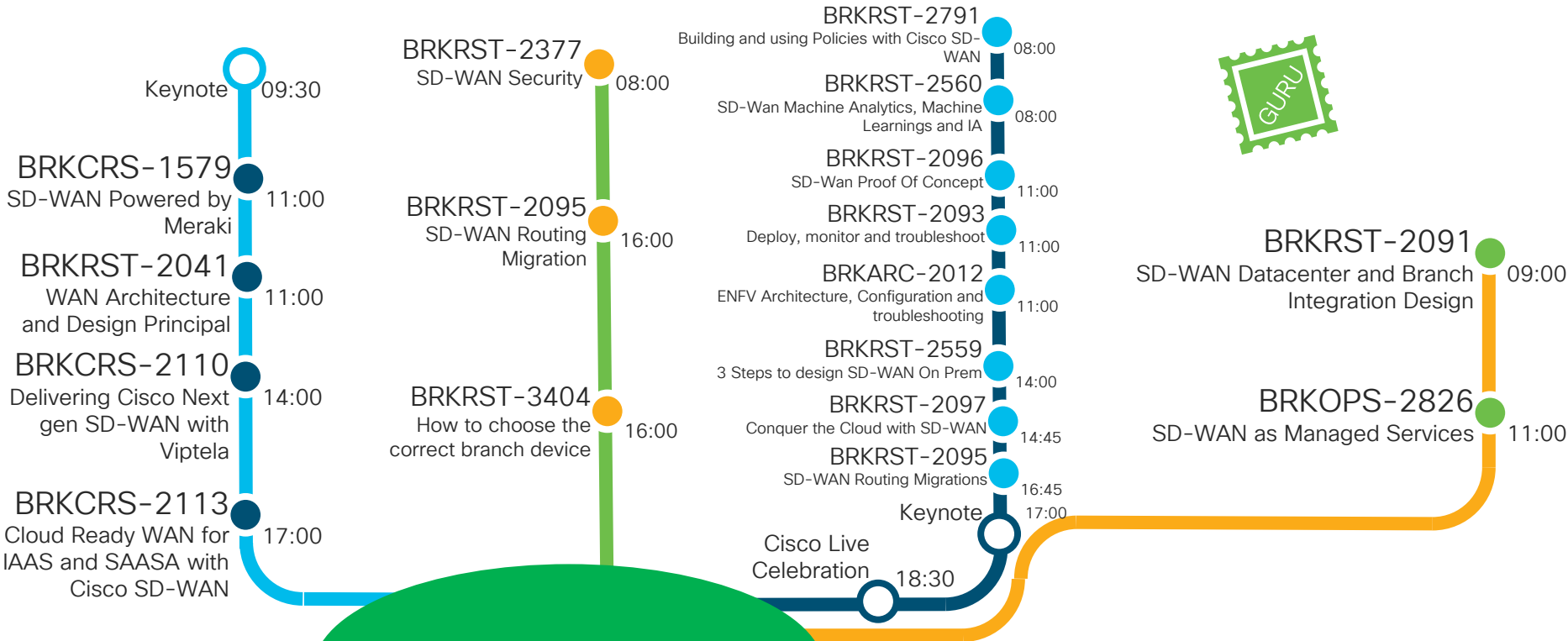


Multicloud ready



SD-WAN

Breakouts



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Thank you





You make **possible**