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Making the Case for Managed Endpoint Detection and Response

Jamal “Jay” Bethea, Product Marketing Manager
@JamalBethea24
Session ID:BRKSEC-1071

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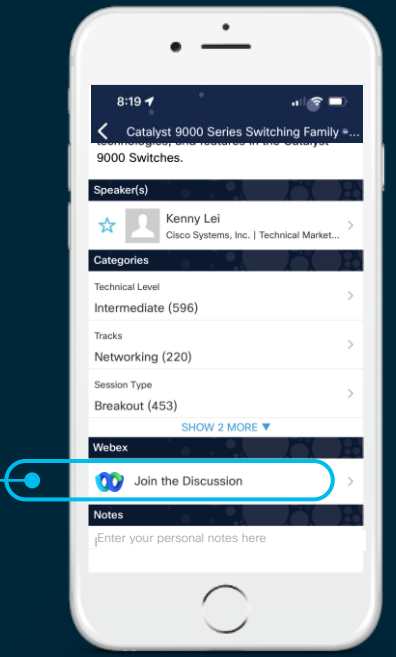

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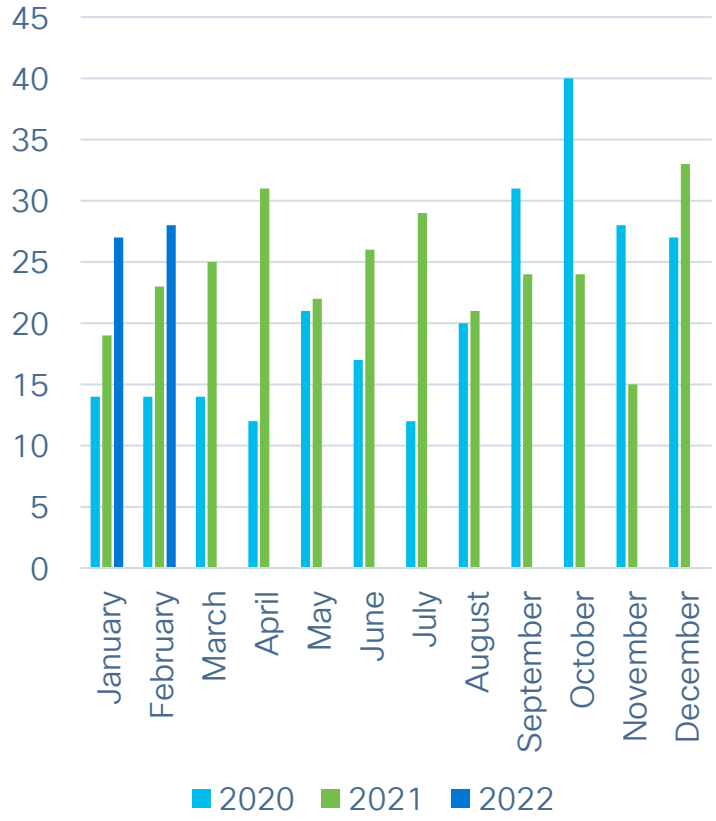
Agenda

- Introduction
- Second title goes here
- Third title goes here
- Fourth title goes here
- Fifth title goes here
- Conclusion

Publicized ransomware attacks by month



Ransomware is the top threat of the year

Security Operations Center (SOC) Challenges

SOC teams face an uphill battle against attackers

Lack of people

Security teams have a lack of people, skills, and knowledge due to cybersecurity talent shortages

Inefficient processes

Security teams often have inefficient processes that don't adapt fast enough to shifts in the environment

Inadequate technologies

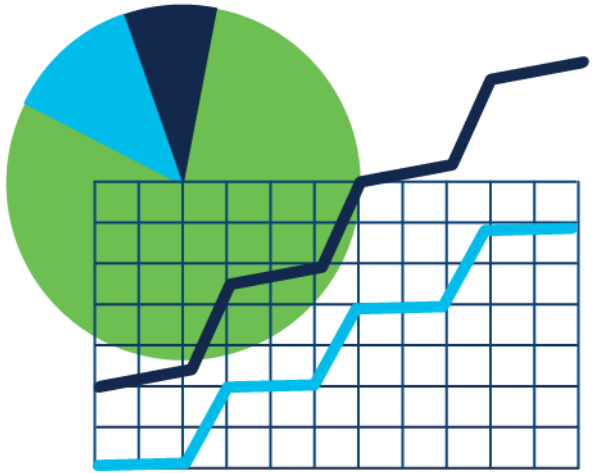
Security teams use tools that have insufficient analytics and filtering as well as a lack of automation and integration

Best practices for creating slides

Implementing an endpoint security solution can be cost prohibitive

Costs often include the following:

- Software licensing
- Hardware
- Implementation
  - Sometimes requires professional services
- Maintenance/renewals
- Security staff



Benefits of Managed Security Services

Enable you to focus on your core business

Provide the security expertise you need with 24x7x365 monitoring

Accelerate detection and response times since experts do most of the work

You don’t have to go it alone anymore

Replace high CapEx spending with a flexible OpEx model

Introducing Cisco Secure Endpoint Pro

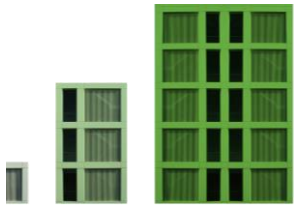
Combines human and machine power to reduce endpoint detection and response tasks and times

We do the heavy lifting of securing your endpoints

Our dedicated elite team of Cisco security experts performs 24x7x365 endpoint monitoring, detection, and response so you don't have to

We detect and respond to threats in minutes, not hours

Cisco specialists use automation and advanced playbooks powered by the Cisco SecureX platform to drastically reduce detection and response times so you don't have to



We investigate every threat and prioritize the most critical ones

We conduct an in-depth investigation of every incident for you and enable you to approve or reject remediation actions based on evidence from our experts

How Secure Endpoint Pro works

Example Use Case

Key Actions by Cisco

- Cisco monitors security alerts and investigates appropriately within minutes of the initial event
- Cisco SOC ingests all events from Secure Endpoint and reviews them against playbooks and use cases
- Each incident is prioritized and enriched by dedicated SOC and Intel Teams available 24/7

Key Communication with You

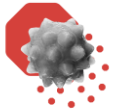
- All incidents investigated & reported – top incidents get a phone call within the hour
- Comprehensive portal for all service interactions enables visibility and dashboard status
- Easily approve or reject remediation actions and view links to incidents

Benefits of Secure Endpoint Pro

Bolster your security posture

Gain always-on security operations

Radically reduce detection and response times



Stay ahead of the latest threats

Next Steps

Learn more about Secure Endpoint:
cisco.com/go/secure-endpoint

Learn more about Secure Endpoint Pro:
cisco.com/c/en/us/products/security/amp-for-endpoints/endpoint-pro.html

Technical Session Surveys

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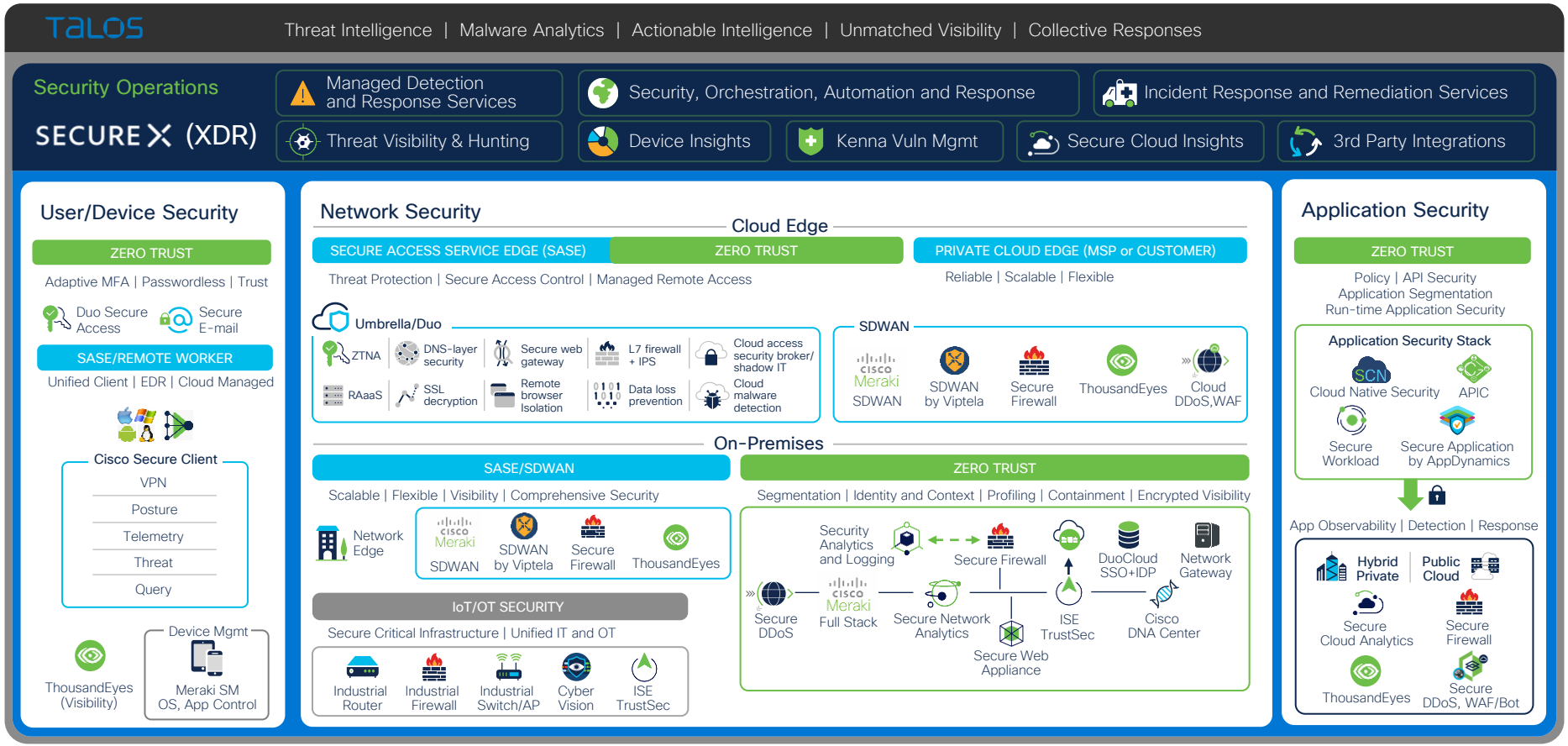
Cisco Secure | Security Reference Architecture



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