# cisco life!





# Unlocking the Possibilities of Hybrid Cloud

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@thomas0002

DEVNET-1420



## Cisco Webex App

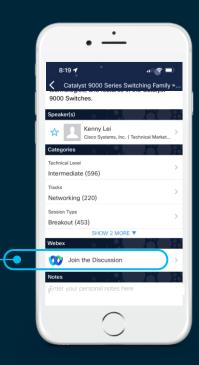
#### Questions?

Use Cisco Webex App to chat with the speaker after the session

#### How

- Find this session in the Cisco Live Mobile App
- Click "Join the Discussion"
- Install the Webex App or go directly to the Webex space
- Enter messages/questions in the Webex space

Webex spaces will be moderated by the speaker until Thursday 22 December, 2022.





#### **Thomas Scheibe**

- Customer trends
- Cisco cloud networking strategy & innovations

#### Yousuf Khan

- NEW: Global Networking Trends Report
- Cisco networking & ecosystem vision
- Solutions: Terraform, Ansible, Nexus-as-code
- Solution demos
- Wrap



Thomas Scheibe
VP, Product Management
Cisco Networking



#### **Increasing Complexity**



organizations now use multiple public cloud providers to achieve their objectives

#### **Increasing Pace**



are moving workloads between on and off-prem environments weekly



#### Customer Top of Mind

How will my network keep up with these growing AI/ML clusters?



Hyperscalers Enterprises

Are the users happy with their application experiences?



All Customers

How do we save money and go green?



**CXO** Finance

## Cisco Cloud Networking Strategy





Nexus Switching & SAN



**Network Operations** 

Nexus Dashboard & Nexus Cloud\* (aaS)



Multi-Cloud Networking

Multi-cloud connectivity and visibility



**Cloud Infrastructure Networking** 

Networking value within cloud building blocks

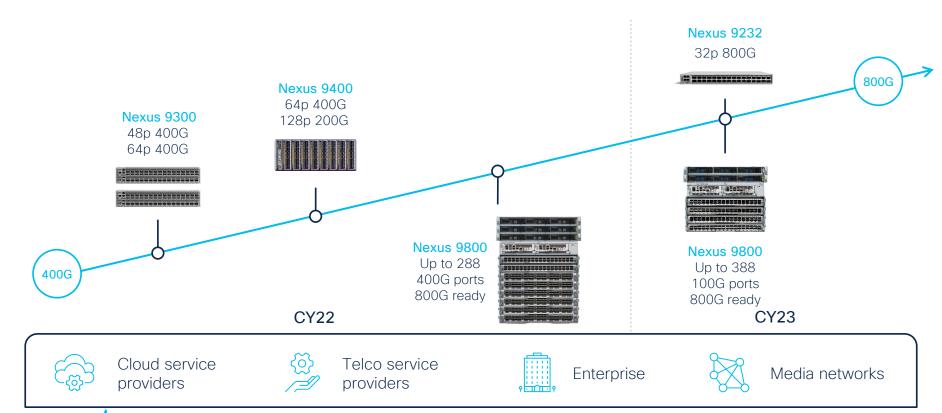


Sustainable Networking

Sustainable Data Center



#### Nexus 9000 400/800G portfolio evolution





#### Nexus Dashboard & Nexus Cloud

Your Nexus license just became more valuable

#### Use Case/Customer Need

#### Fabric/Site Support

Buy as a Product



#### **Nexus Dashboard**

- Air Gap/Control
- Sovereign cloud
- Rich features



ACI



NX-OS



Multi-fabric

Multi-cloud

Consume as a Service



#### **Nexus Cloud**

- · Turn on in minutes
- No upfront cost



ACI



NX-OS

**2HFY23** 

Multi-fabric Multi-cloud



Single point of control



Federated mode



Optimized operations workflows

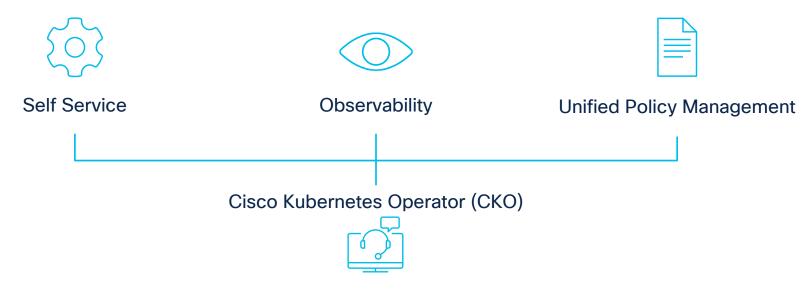
# Multi-Cloud Networking

Towards a Cloud Service





# Cloud Native Networking Cisco Kubernetes Operator (CKO)



Enabling customer choice in an expanding cloud-native component ecosystem

Bridging the impedance mispatch between network and modern container orchestration

Empowering network engineers to evolve and become an integral part of a DevSecOps and SRE teams



# Sustainability by Design



#### Visibility

Gain visibility into network energy consumption and cost



#### Carbon footprint

Understand greenhouse gases (GHG) of managed devices



#### Key sustainability metrics

Total Power Utilization Effectiveness (PUE)\*—future release















Yousuf Khan VP, Technical Marketing Cisco Networking



"Automation is to modern infrastructure what blood is to the body. It is core, you cannot have modern infrastructure without it."



Dennis Smith
VP Analyst
Gartner.



## Automation: Key customer careabouts



Reduce manual errors



Lower cost and improved productivity



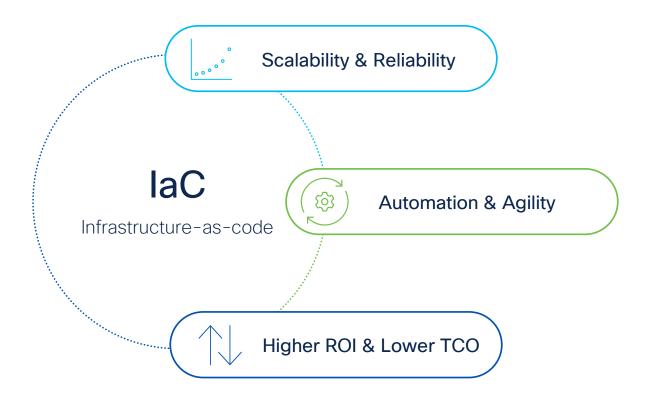
Higher quality, faster changes



Better manageability

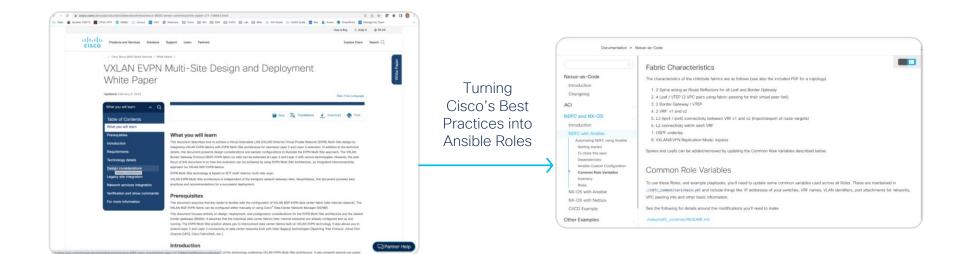


# Why Infrastructure-as-Code (IaC)?





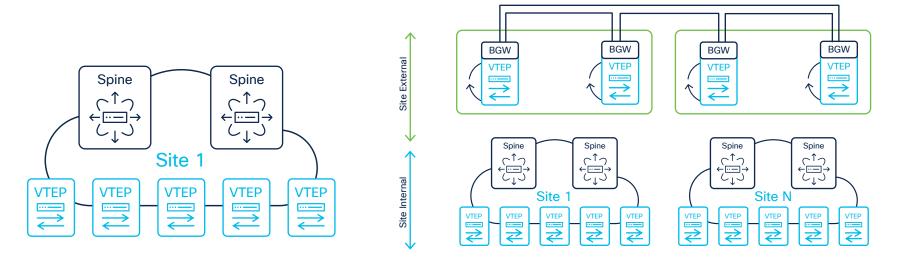
## eCVD Examples





## eCVD Example Topologies

Cisco Validated Design VXLAN EVPN topologies addressed in our Ansible Role examples



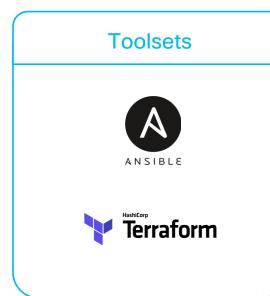
VXI AN FVPN Site with vPC

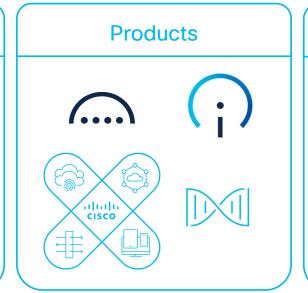
Multi-Site VXLAN EVPN with Back-to-Back Border Gateway Connectivity Model



## Cisco's IaC strategy

#### Providing choice to customers







## New IaC development strategy

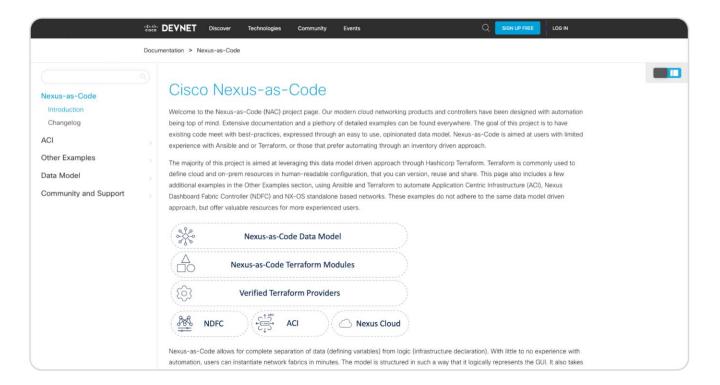
**NDO NDFC** ACI NDO **NDFC** ACI Provider Provider Provider Collection Collection Collection **Terraform Modules Ansible Roles** (L3Out, Service Graph, System settings, ...) (L3Out, Service Graph, System settings, ...) **YAML HCL Excel** Ansible YAML Pure Terraform User Blackbox user who want to Blackbox user who want to User consumption models use text-based model use existing tools



# Introducing: Nexus as Code



#### Nexus-as-Code open-source project





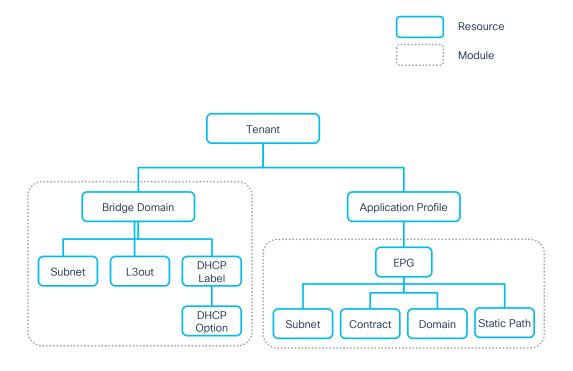
Nexus-as-Code Demo





#### Low-level modules

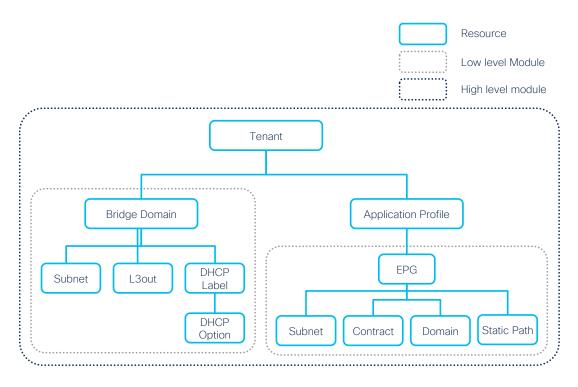
- Introduce a layer of abstraction
- Terraform resources represent a single MO in the MIT
- Terraform modules represent a branch in the MIT
- 100+ reusable modules covering most common configuration
- All modules are published in the Terraform registry





#### High-level modules

- fabric\_policies: Configurations applied at the fabric level (e.g., fabric BGP route reflectors)
- access\_policies: Configurations applied to external facing (downlink) interfaces (e.g., VLAN pools)
- pod\_policies: Configurations applied at the pod level (e.g., TEP pool addresses)
- node\_policies: Configurations applied at the node level (e.g., OOB node management address)
- interface\_policies: Configurations applied at the interface level (e.g., assigning interface policy groups to physical ports)
- tenants: Configurations applied at the tenant level (e.g., VRFs and Bridge Domains)



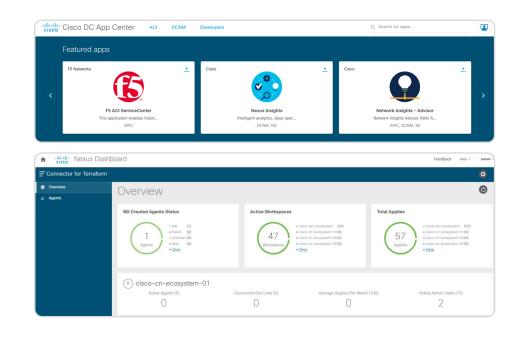


Introducing:
Nexus Dashboard
Connector for
Terraform Cloud
for Business



# What is the Nexus Dashboard Connector for HashiCorp Terraform?

- A Third-Party Connector running on the Nexus Dashboard
- Available as a free download from the DC App Center
- Acts as a hosting spot and life cycle manager for the Terraform Cloud Agent





# Which Cisco customers might benefit from the Nexus Dashboard Connector for HashiCorp Terraform?



Best Opportunity

- Customers who have already purchased Terraform Cloud for Business or Terraform Enterprise and Nexus Dashboard; the Nexus Dashboard Connector for HashiCorp Terraform creates an easy landing spot for the Terraform Cloud Agent
- Customers who have already purchased Nexus 9000 and Terraform Cloud for Business or Terraform Enterprise and are considering an investment in Nexus Dashboard
- Customers who have already purchased Nexus Dashboard and are using any flavor of Terraform
- Customers who are currently using any flavor of Terraform or who are considering using any flavor of Terraform as a pillar of their network automation journey; this is an opportunity to position Nexus Dashboard and associated network fabrics based on NX-OS or ACI



• Why Terraform Cloud for Business?

	$\triangle$		
Feature	Open source	Enterprise	Cloud for business
Collaboration	No	Yes	Yes
Security	No	Yes	Yes
Compliance	No	Yes	Yes
Governance	No	Yes	Yes
Management	Customer, node-by-node	Customer, centralized	HashiCorp, centralized
Hashi Support	No	Yes	Yes
Terraform Cloud Agent	No	Yes, optional for on-prem automation targets	Yes, required for on-prem automation targets



Running Terraform OSS is insecure and non-collaborative, if your customer has >1 engineers running Terraform OSS, perfect upsell opportunity on Security, Compliance, Governance, and Management story.



# Application Derivative Change



# Cisco Cloud Networking Terraform Providers

All Cisco providers can be found here:

ACI Cloud/On-prem



CiscoDevNet/aci

Nexus Dashboard Fabric Controller



CiscoDevNet/mso

Nexus Dashboard
Orchestrator



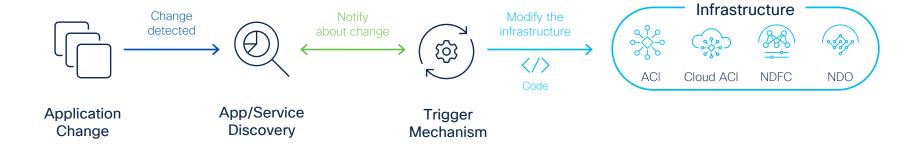
CiscoDevNet/dcnm

All Cisco providers can be found here.



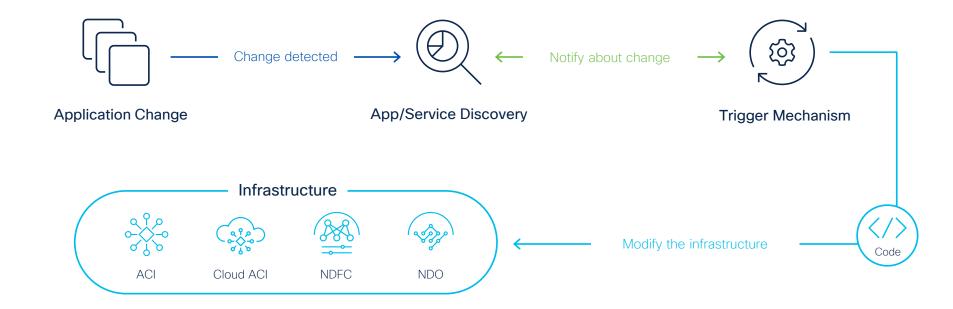


# Application Derivative Change overview





## Application Derivative Change overview



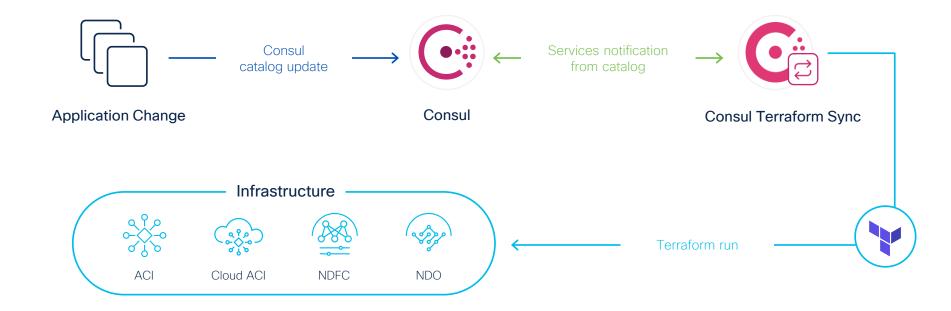


# Application Derivative Change overview



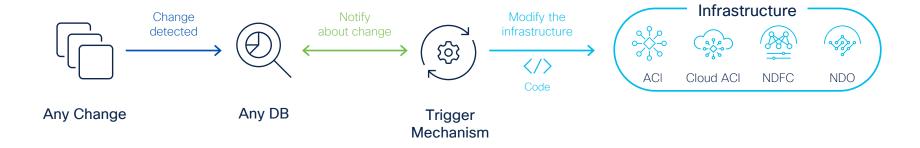


#### Consul Network Infrastructure Automation



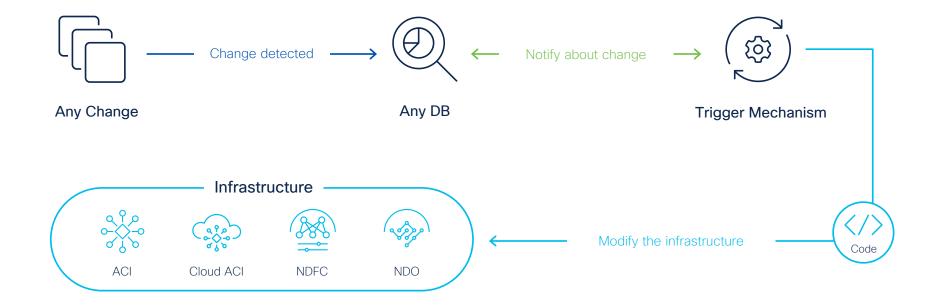


# Application Derivative Change overview



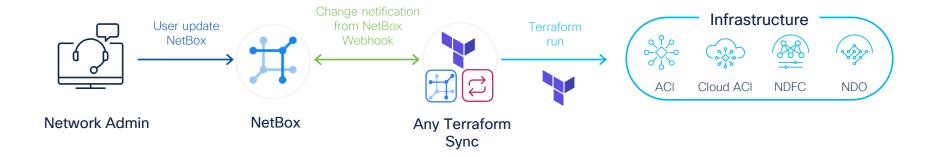


# Application Derivative Change



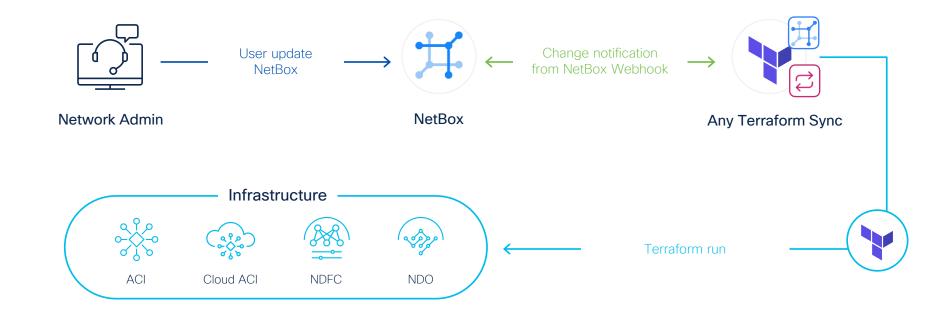


# Application Derivative Change overview





# NetBox-Driven Networking





# ACI-NetBox Video Demo Demo



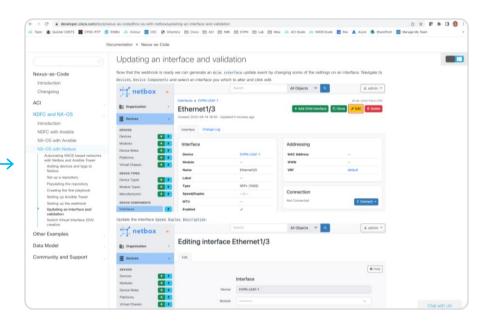






# Automating NXOS based networks with NetBox and Ansible Tower Step By Step Example on DevNet

#### NX-OS with Netbox **Automating NXOS based networks** with Netbox and Ansible Tower Adding devices and tags to Netbox Set up a repository Populating the repository Creating the first playbook Setting up Ansible Tower Setting up the webhook Updating an interface and validation Switch Virtual Interface (SVI) creation





### Use DevNet to Terraform Labs to start







**ACI** 

**NDO** 

**NDFC** 



Intro Learning Lab



Intro Learning Lab



Intro Learning Lab



CTS Learning Lab



## Use DevNet Learning Labs to start your journey!







**NDO** 



**NDFC** 



Intro Learning Lab



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# Key Takeaways



IaC is a journey not a destination



Cloud Networking products are designed to be automated



Application Derivative Change reduces the amount of manual code changes needed



Go learn with our DEVNET learning labs

# Session Surveys

#### We would love to know your feedback on this session!

- Complete the session surveys in the Cisco Events mobile app. You'll earn some points in the Cisco Live Game and potentially win a prize.
- Complete a minimum of four session and the overall event surveys to claim a Cisco Live cable bag.



# Continue your education



Visit the Cisco Showcase for related demos



Book your one-on-one Meet the Expert meeting



Attend the interactive education with DevNet, Capture the Flag, and Walk-in Labs



Visit the On-Demand Library for more sessions at <a href="https://www.CiscoLive.com/on-demand">www.CiscoLive.com/on-demand</a>



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#### Train



#### Certify



#### Cisco U.

IT learning hub that guides teams and learners toward their goals

#### Cisco Digital Learning

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#### Cisco Modeling Labs

Network simulation platform for design. testing, and troubleshooting

#### Cisco Learning Network

Resource community portal for certifications and learning



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Intensive team & individual automation and technology training programs

#### Cisco Learning Partner Program

Authorized training partners supporting Cisco technology and career certifications

#### Cisco Instructor-led and Virtual Instructor-led training

Accelerated curriculum of product, technology, and certification courses

#### Cisco Certifications and **Specialist Certifications**

Award-winning certification program empowers students and IT Professionals to advance their technical careers

#### Cisco Guided Study Groups

180-day certification prep program with learning and support

#### Cisco Continuing **Education Program**

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