



The bridge to possible

Managing Your Network on Prem or in the Cloud

Get Agility, Scale, and Visibility – Anywhere, Anytime.

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Questions?

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Webex spaces will be moderated until February 24, 2023.



Agenda



Introduction



Unified Experiences journey



Customer journey

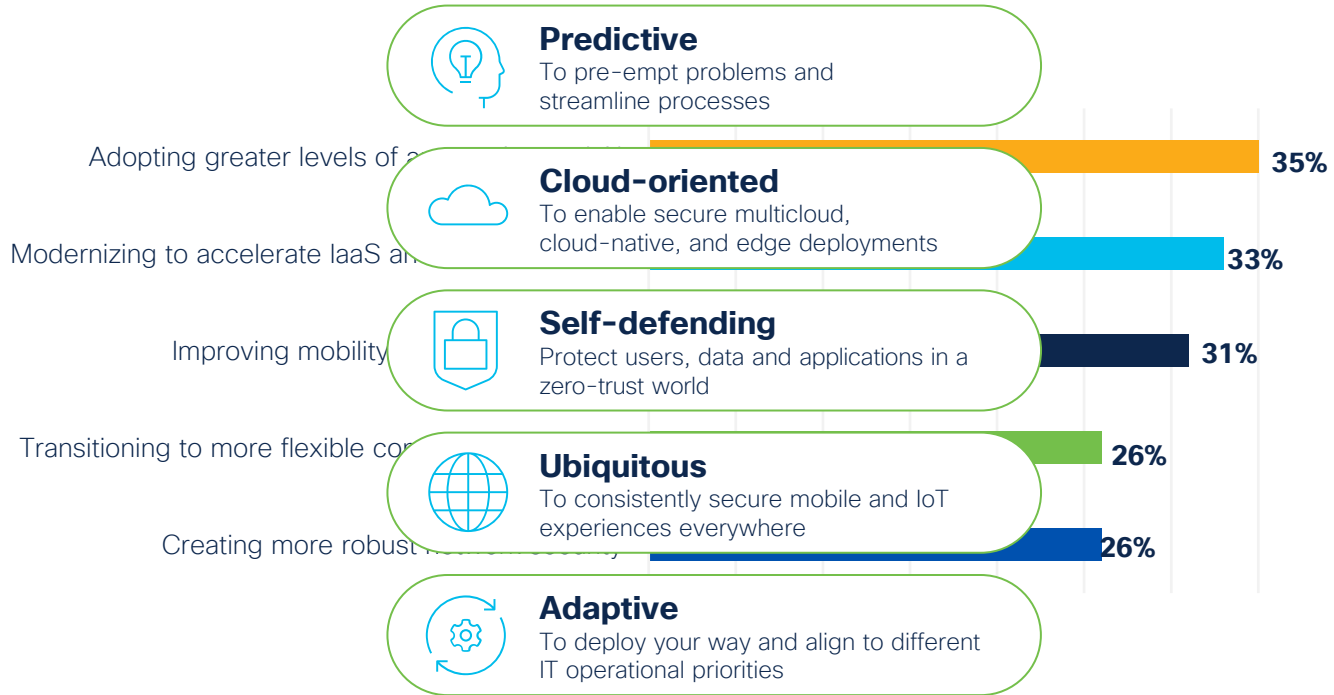


Conclusion

Introduction

Top five network priorities

What are your organization's most important networking plans?



Adaptive consumption models

60%

of IT organizations are already using cloud-based management in some way.

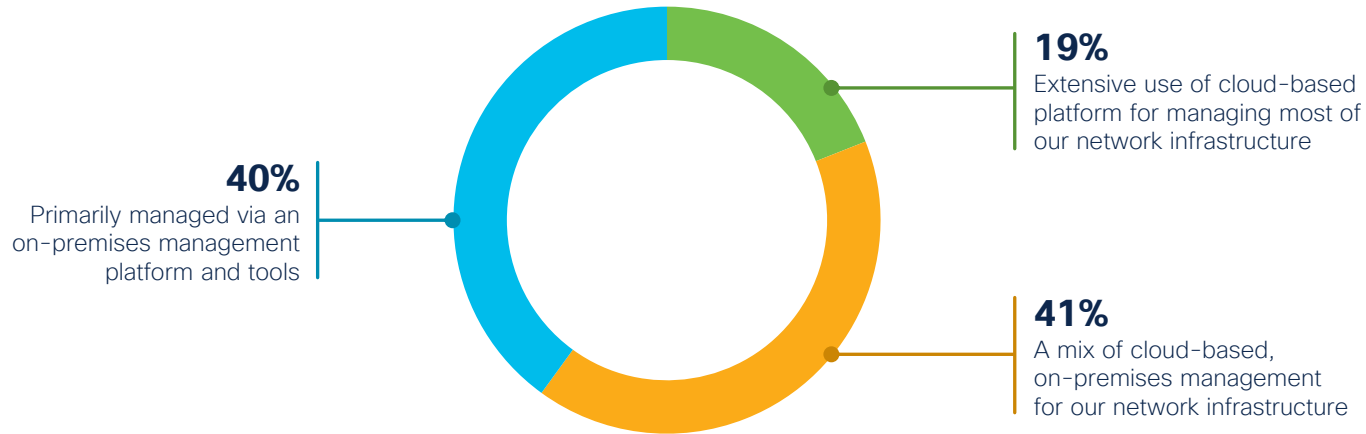
The Cisco networking promise

Your journey, your way – choose network lifecycle management, consumption models, and commercial models to best meet your IT and business priorities.



Managing network infrastructure

How extensively, if at all, does your organization currently use a cloud-based management platform for managing your network infrastructure?



Only 1 in 5 organizations use cloud-based management platforms extensively; organizations are split between a mix of cloud-based and on-premise platforms.

We're in a new distributed world

Cloud driven automation

Network Insights

Flexible consumption

See, understand,
and improve
every experience



Unified Experiences journey



Accelerating our customers' transition to a cloud-managed networking experience

#1

in cloud
managed
networks



Meraki



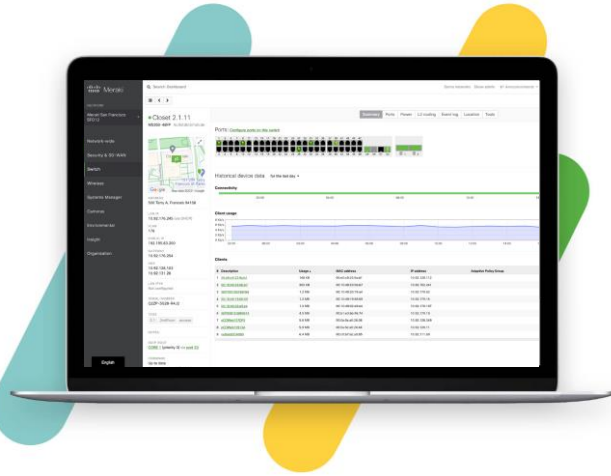
Catalyst

#1

in
networking

Assure continuous network performance

Scale smart network operations with cloud monitoring and management



Network operations at scale
Bridging cloud and on-premises management



Evolve ahead of your business
Flexibility and ecosystem extensibility



Intelligence at every layer
Deeper understanding and control across the network



Streamlined security
Built-in zero-trust security, without headaches

Customer journey



The journey is accelerating



800+ organizations running
in a cloud operating model

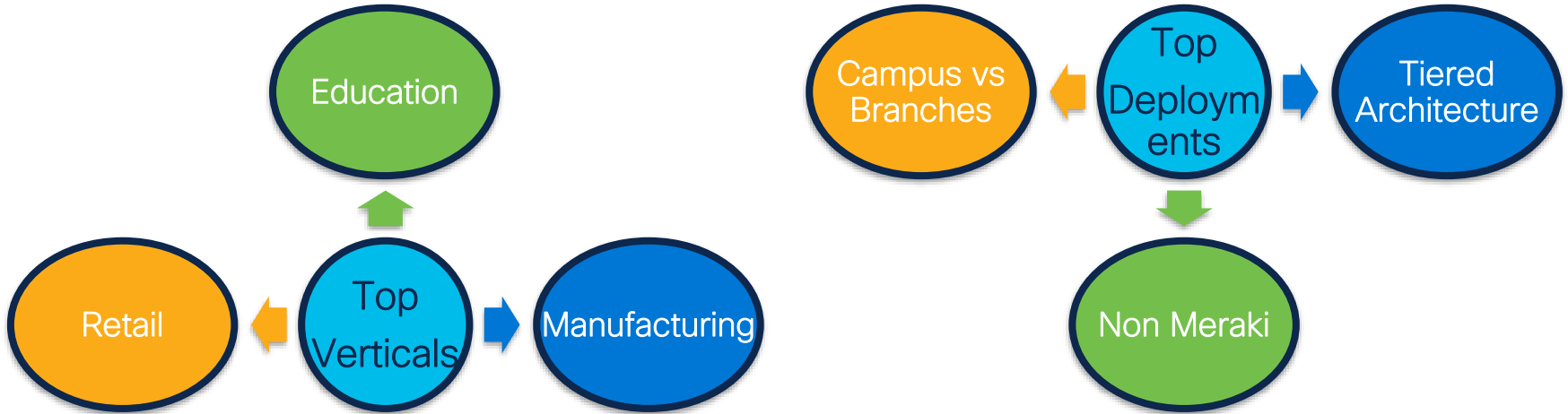


6,500+ devices monitored
in the cloud



Common HW Wi-Fi 6E APs
accelerated adoption

Where do we see the biggest adoption?



Customer scenario 1: Connecting the dots at scale.



- Large scale city school district managing thousands of sites
- Catalyst in the central office and Meraki in school sites
- Simplifies the process of monitoring, troubleshooting, and remote management

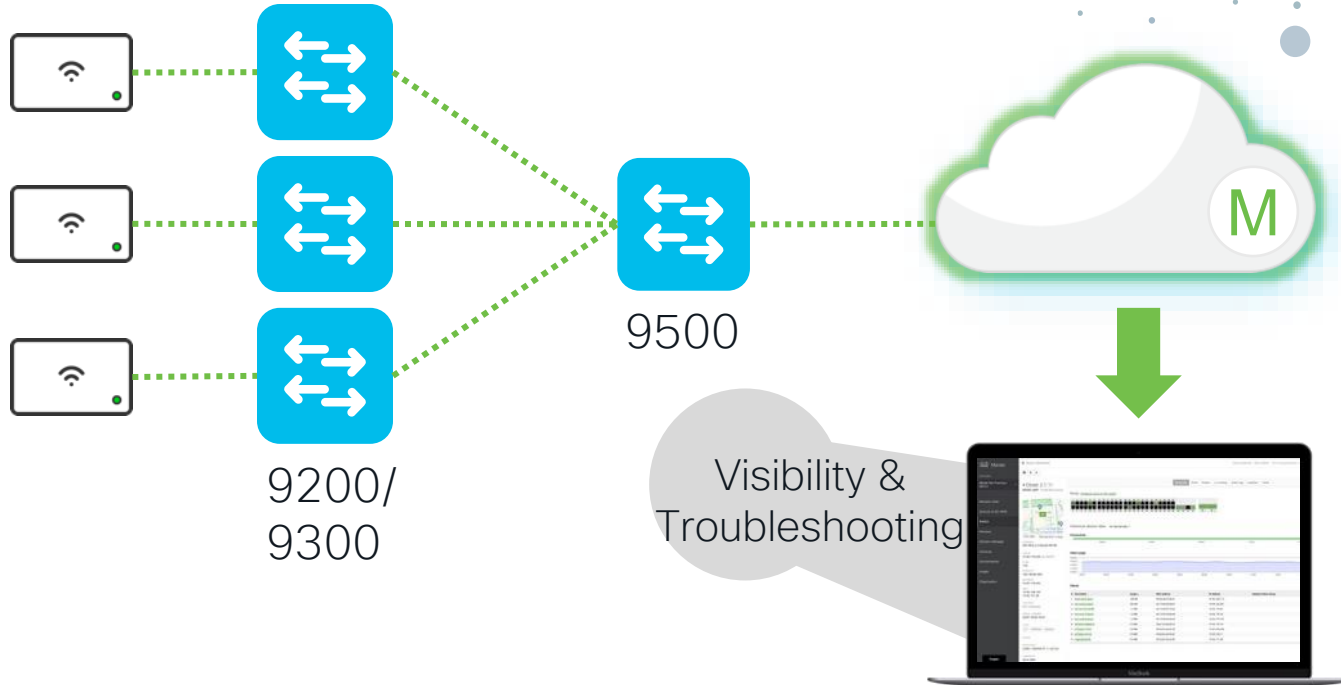
Customer scenario 2: Tiered hybrid architecture.

- Global logistics and food services distribution
- Supporting logistics centers and branch retail locations with cloud monitoring
- Consolidating Tier 1 support in a central location, deploying hundreds of switches in a single week

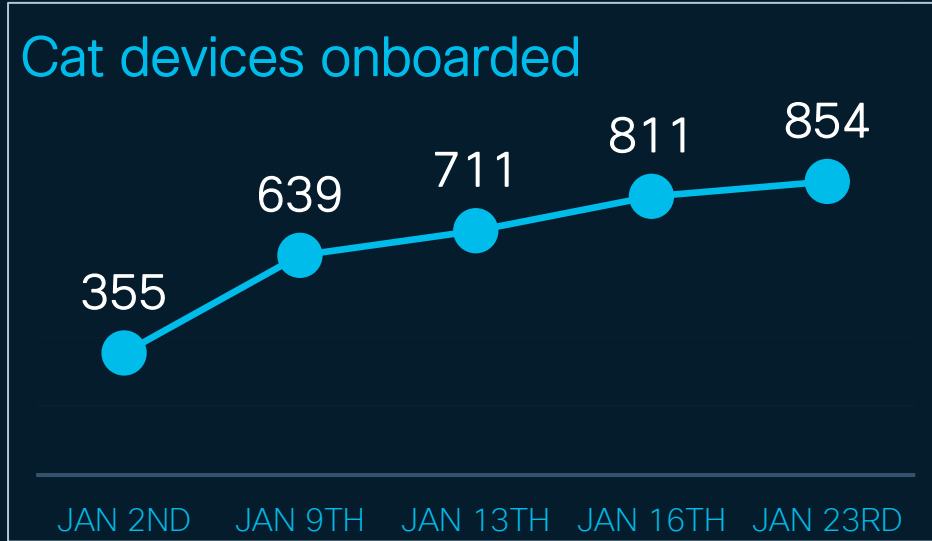


Customer Scenario 3

Centralized Monitoring of Catalyst Networks



How simple is to onboard?



“Customer is thrilled with dashboard capability to provide switch ports visibility which makes their wireless troubleshooting easy.”

Hello Fresh video





Conclusion

Continue the conversation:



Experience it yourself

Walk-In Lab available



Talk to your Cisco rep

Try onboarding your
Catalyst 9K



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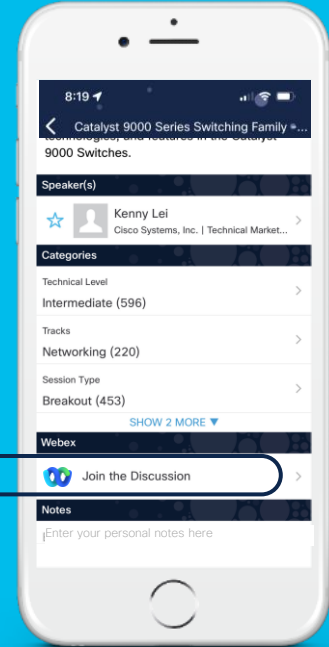
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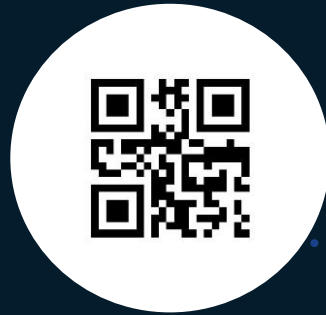
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