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# Private 5G As-A-Service Is Here: Get Ready!

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### Cisco Webex App

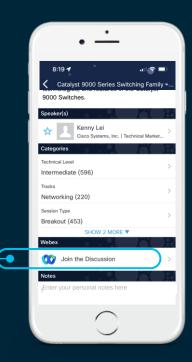
### **Questions?**

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## Agenda

- Private 5G is here
- Cisco's Private 5G
- Use case examples
- Partners are here to deliver

### First, what is 5G?

Cellular Radio Technology

Digital

Voice





Voice

and Data

Broadband Data and Video **High Bandwidth** 

**Ultra-Reliable Low Latency connectivity** 

**New Spectrum** 

Massive scale loT Indoor coverage AR/VR

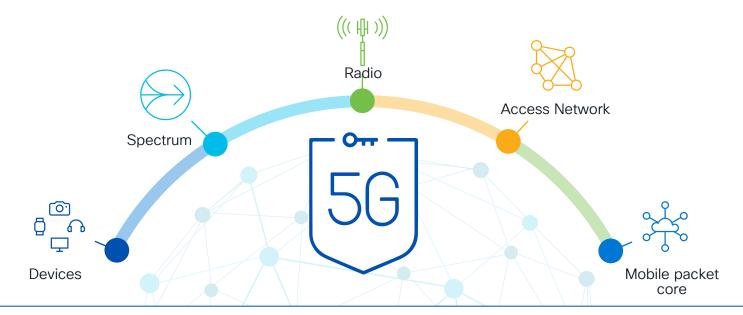
**5G** 



Analog

Voice

### What is Private 5G?



A private cellular network that is built using standardized 5G technology, dedicated to carrying traffic for a specific entity (e.g., an enterprise) in licensed radio spectrum



### Why are Enterprises Considering Private 5G?





#### Digitalization

Increase efficiencies, new working methods, automation and insights



#### **Extend Coverage**

Up to 20,000sqft+ per AP



#### New Business Models

Reduce/manage cost, simplification, aaS, etc



#### Isolation from Public Networks

Clean spectrum with carrier or own



#### **Increased Security**

SIM based authentication



### Ease of Management

Enterprise Managed or Partner Managed

Industrial IoT

Hospitality

**Public Venues** 

Warehouses

Healthcare



### What are Private 5G key priorities for executives?

Private 5G expected to become the network standard of choice

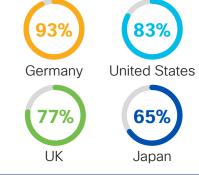
Budgets are opening up, fueled by COVID-19

Key drivers are leading to near-term opportunities

Executives expecting that private 5G will become the standard network choice.



COVID-19 has made it easier to secure the budget needed for 5G deployment.



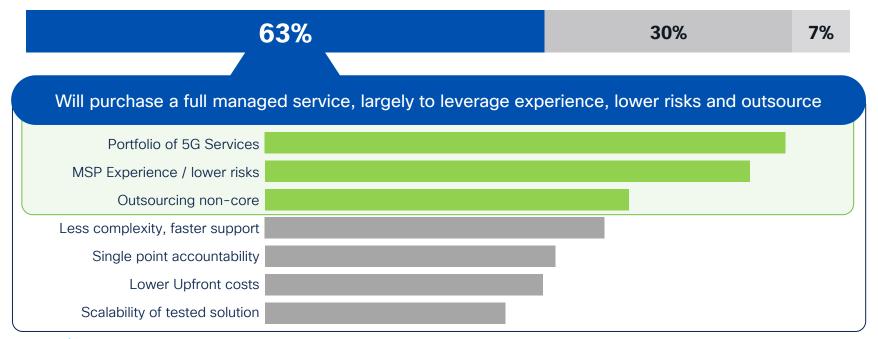
Companies planning to deploy within the next six to 24 months to improve security, reliability and speed.





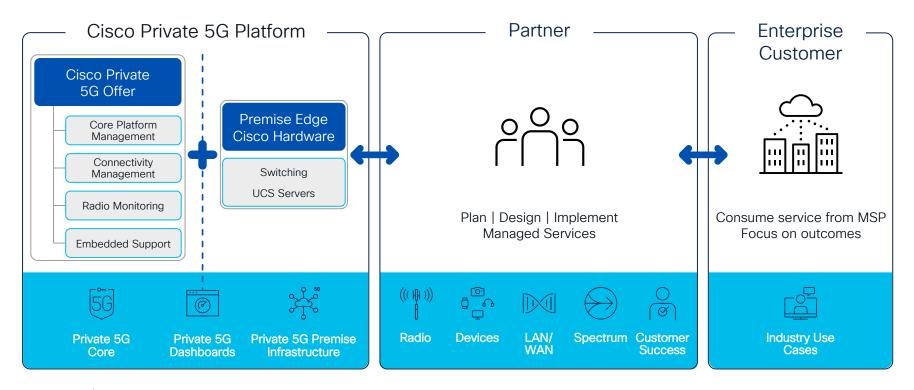
## Industry is shifting to an "as a Service" model Enterprises prefer to consume Private 5G as a (Managed) Service

How would end customers most likely purchase 5G value-added services?





# Cisco Private 5G "as a (Managed) Service" Private 5G-Enabled, E2E Solution by Partners





# Private 5G market expands the options to realize a Managed IOT market





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## IoT is everywhere!! It is the heart of the business

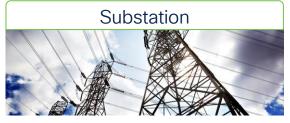


















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### Private 5G use case

### Manufacturing / Industrial IoT

### Manufacturing / Industrial IoT







### **Current trends**

New requirements in manufacturing

- · New tools and processes
- · AGVs/driverless vehicles
- AR / VR devices
- · Address X-network connectivity

All the above need low latency, high bandwidth, seamless, secure wireless connectivity



### Value of a Managed Private 5G Networks

- · Maintain control of wireless network SLAs and policy
- · Provides clean spectrum
- Minimizes in-building network complexity
- Keeps data local for proprietary processes
- · Delivers consistent QoS and user experience



### An example of Private 5G in manufacturing





### Flexible Next-Gen Manufacturing Line -

#### Use case:

- · Ultra-reliable mobility in production
- Time-sensitive automation for PLC communication
- Automated Guided Vehicles (AGV), roaming driverless vehicles
- Robotics Process Automation and Emergency Control
- · High speed SW downloads
- Surveillance and measurement
- · AR/VR applications, Video
- Sensor networks



### Private 5G use case

### Distribution / Logistics / Warehouse

### Distribution / Logistics / Warehouse







### **Current trends**

Proliferation of new real-time IoT and other smart devices

- · Digital transformation
- Security initiatives
- Operational Efficiencies
- AGVs/AMVs

All the above need low latency, high bandwidth, seamless and secure wireless connectivity



### Value of a Managed Private 5G Networks

- · Safe and secure connectivity of new, smart IoT devices supporting distribution and logistics
- Broader reach and improved signal penetration
- Enable business outcomes e.g. supply chain modernization for high-value deployable smart assets

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· Control over wireless network's SLAs, policy



### An example of Private 5G in a warehouses





#### Use case:

- Autonomous forklifts, AGVs, AMRs for inventory logistics
- Unmanned autonomous vehicles
- Distribution line/workflow automation
- Industrial tablets/barcode scanning devices
- Push to talk
- Location Tracking
- · Video surveillance/safety

Image Source



### Learn more with these next steps



Visit us in our booth #3562

(Booth# C-35)



Engage with our partners



See a use case demo





Attend / <u>listen</u> to other Partner Managed and as-a-Service sessions

- How to supercharge your Next-Gen network with AlOps and Managed Services BRKNWT-2208
- SD-WAN is going managed: is SASE next? PSOGEN-1028
- Don't Panic!! The New Hybrid Workplace can be Operated and Managed BRKOPS-2513
- The Fast and the Furious High Velocity Managed Services PSOGEN-1015



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Private 5G as-a-Service is here!

**GET READY!!!** 





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