

The Cisco Live! logo, featuring the word "CISCO" in a dark blue, sans-serif font, followed by "Live!" in a dark blue, cursive script font.

CISCO *Live!*

The text "Let's go" in a large, dark blue, sans-serif font, positioned to the left of a bright white sunburst graphic that radiates across the right side of the image.

Let's go

#CiscoLiveAPJC



The bridge to possible

Full Stack Observability starts here

Douw Steyn, Sales Engineer APJC, Cisco Observability
Charlie DeMarco Global SE Leader, Cisco Observability

BRKAPP-2696

CISCO *Live!*

#CiscoLiveAPJC

Cisco Webex App

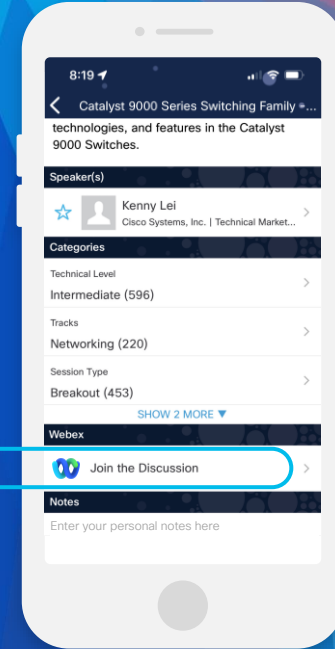
Questions?

Use Cisco Webex App to chat with the speaker after the session

How

- 1 Find this session in the Cisco Live Mobile App
- 2 Click “Join the Discussion”
- 3 Install the Webex App or go directly to the Webex space
- 4 Enter messages/questions in the Webex space

Webex spaces will be moderated by the speaker until December 22, 2023.



<https://ciscolive.ciscoevents.com/ciscolivebot/#BRKAPP-2696>

Agenda

- The Why for Observability
- Cisco Observability overview
- Use Cases and Demos
- The Art of the Possible with Cisco IT
 - “Drinking our own champagne”
- Panel discussion with Ops leaders
Adam & Dan

Why Observability?





Our “Why”

- Digital experience is the new boardroom KPI
- Observability is critical to customer success
- Transforming, simplifying, and unifying operations today



~1/2 of Cisco's acquisitions over the last 3 years were FSO



Leader of Business and Application Monitoring; \$3.7Bn

Jan 2017



ThousandEyes

Network and global path visibility

May 2020

KENNA

Security

Security risk scoring and business prioritization

May 2021



Cloud native cost analytics.

Oct 2021



PERSPICA

ML & AI for data analysis, APM enhancements

October 2017



dashbase

Event and metric analytics

Dec 2020



epsagon

Modern microservices observability

Aug 2021



opsani

Performance and cost tuning for cloud native

Jan 2022

smartlook

Session playback and user trends

April 2023



dashbase

Event and metric analytics

Dec 2020

SamKnows

last mile network and mobile monitoring

Jun 2023



epsagon

Modern microservices observability

Aug 2021

splunk>

Intent to acquire announced

Sep 2023



Lightspin

Cloud native – end to end security and visibility

Mar 2023

ACCEDIAN

5g and Service Provider monitoring, observe by microsecond at scale

Jun 2023



Code BGP

global BGP monitoring, internet health

Aug 2023

CISCO Live!

Our “Why” is our customers

Converge, Bridge, and Unify all the “Ops”



Wireless access point



Switch



Router

and



UCS server cluster

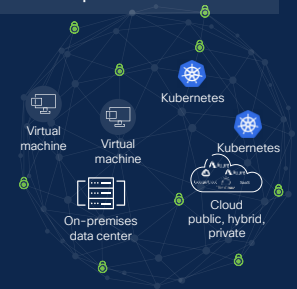


Internet (4g/5g)



Cloud and applications

Connect technical performance with business performance



Today's complex technology ecosystem requires observability to achieve flawless digital experiences.

Growing complexity and tool sprawl build siloes between teams and don't provide a complete view



Struggle to deliver a flawless digital experience



Use more than ten application observability tools¹



Say most observability tools serve narrow requirements



Struggle with data collection and correlation¹

1. Stephen Elliot and Mark Leary. "[An Executive Blueprint for an Observability Platform: Driving Operational Excellence and Business Outcomes through Analytics and Automation.](#)" IDC (2023).

Key Use Cases



Observe

Hybrid application monitoring

Modern application monitoring

Customer digital experience monitoring

Application dependency monitoring



Secure

Hybrid application security with
business risk observability

Cloud application security with business
risk observability



Optimize

Application resource optimization

Hybrid cost optimization



Extend: FSO Use
Cases Unlocked by
Partners

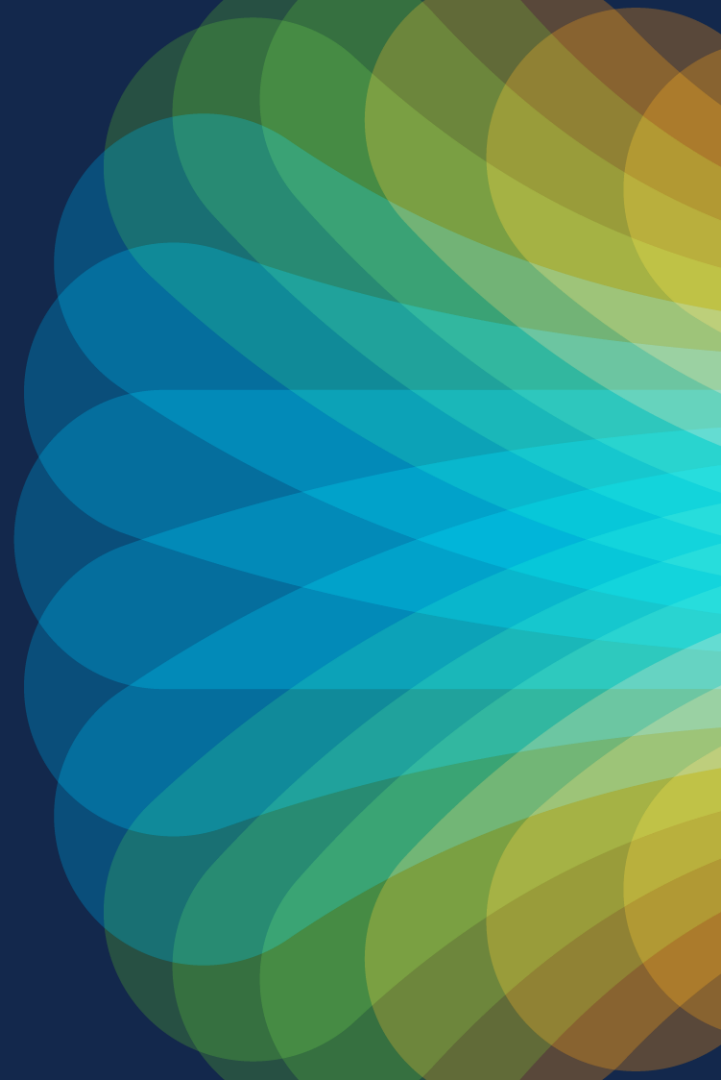
Capacity planning and
forecasting

FinTech

vSphere observability
and data modernization

Use Case:

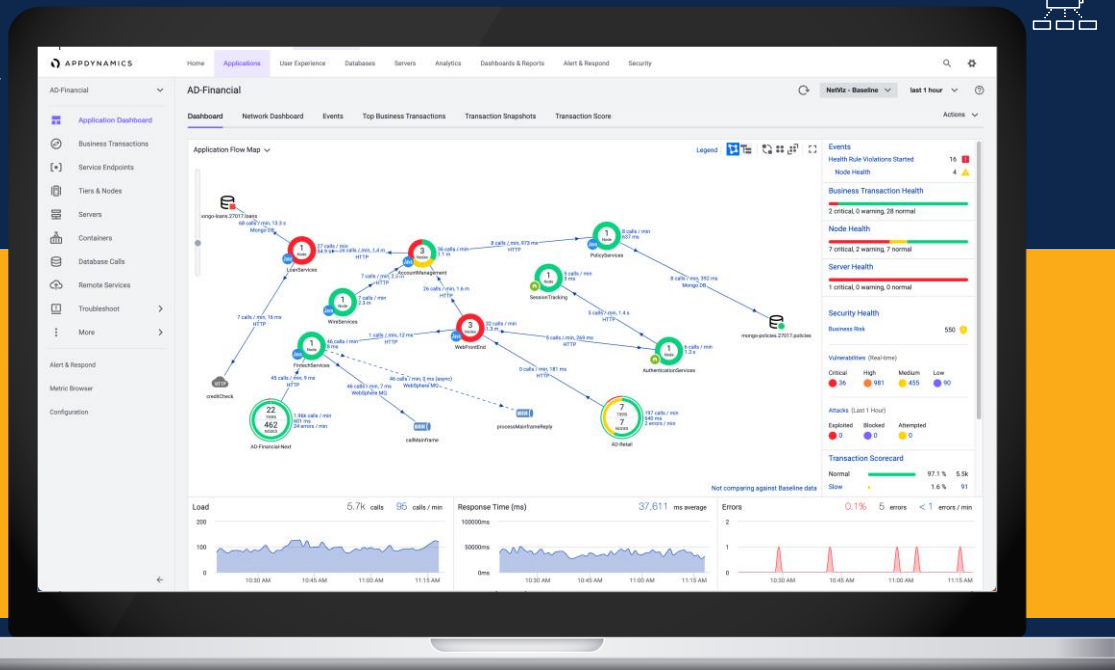
Hybrid Application Monitoring



Hybrid application monitoring overview

For on-premises, SAP, and cloud

Monitor the performance of traditional and hybrid applications, and then correlate performance with user experience and business context to proactively remediate issues and improve business results.



Relevant Cisco products and licenses

Cisco AppDynamics

Cisco SAP Monitoring license

**license needed only if monitoring SAP workloads*



Hybrid application monitoring case study



Chevron is a global oil and gas corporation has a massive estate with a digital ecosystem supporting everything from oil and natural gas extraction to getting product loaded onto oil tankers ships and trucks.

Read the [full story](#) on our site.



Challenge

- Lacked business context for 30 SAP systems
- Experiencing costs associated to downtime



Solution

- Deployed Cisco AppDynamics, SAP monitoring license, and ThousandEyes
- Monitored 25 of their 30 Tier One SAP systems



Result

- Gained deeper visibility in their stack and turned off siloed tools
- Reduced complexity to better connect their environment components with their people



“

SAP is the #1 enterprise application in the world market and the third most used customer service application worldwide.

”

[61 Important SAP Stats and Facts \[and Trends\] in 2023 \(thrivemyway.com\)](https://thrivemyway.com)

Use Case:

Customer Digital
Experience
Monitoring

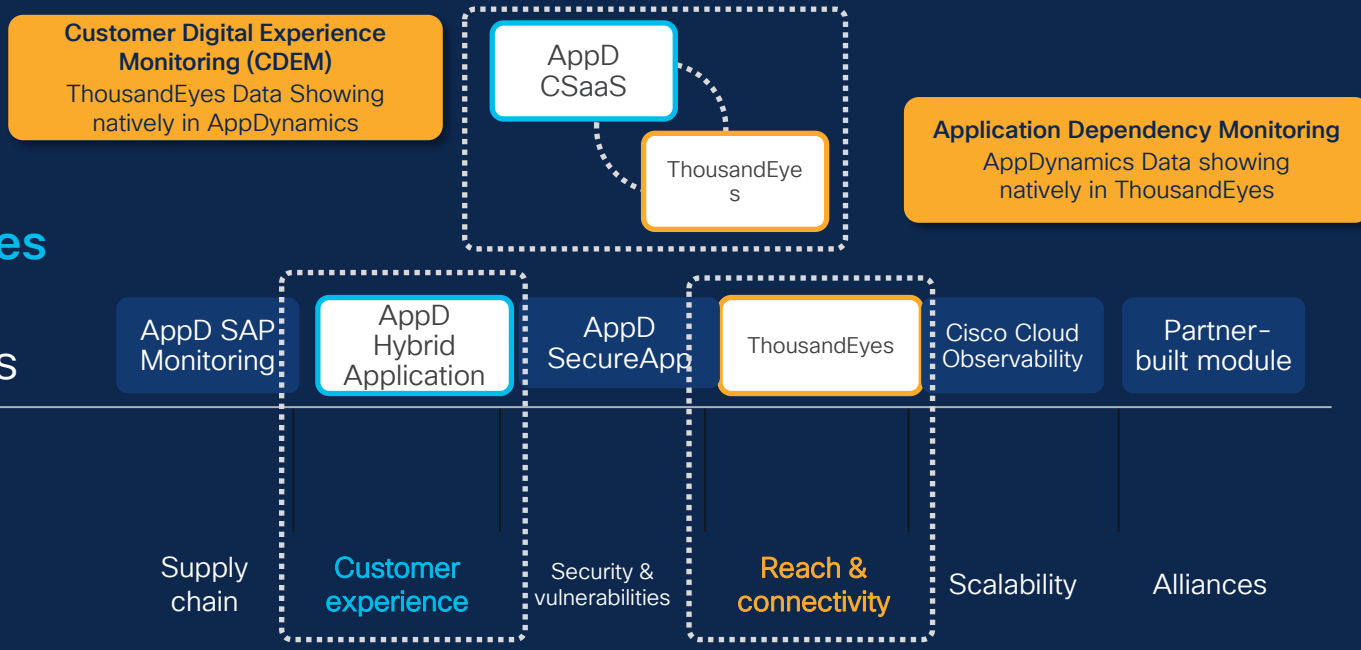


FSO Use Cases: Customer Digital Experience Monitoring

FSO Use Cases

FSO **data sources**
for **impactful**
business insights

What does your
customer **care**
about?





Customer digital experience monitoring overview



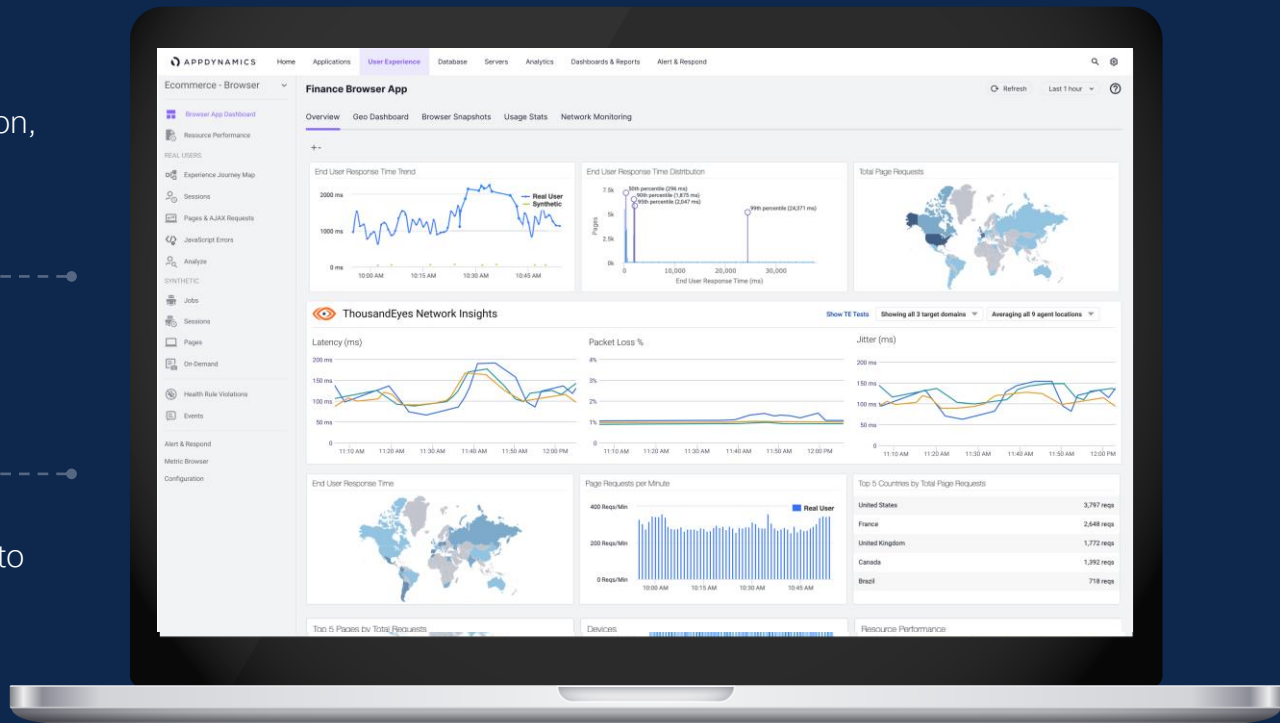
Understand how application, hybrid cloud, and internet performance affect user experience



Triage workflows across AppOps and NetOps



Get end-to-end insight into application experience





Customer digital experience monitoring case study



Royal Caribbean offers adventurous cruise experiences to over 270+ destinations across 60+ countries that shoots to ensure a top-notch digital experience as their customers choose their dream vacation.

Read the [full story](#) on our site.



Challenge

- Lack of network visibility
- Network downtime issues
- Reactive management of IT issues



Solution

- Deployed Cisco AppDynamics and ThousandEyes for end-to-end service visibility of critical touchpoints and failure points



Result

- Achieved full visibility of business-critical applications
- Proactively respond to issues and decrease downtime and incidents
- Reduced MTTR by 50%

User Experience

🔄 Refresh

Last 1 hour ▾

?

Browser Apps

Mobile Apps

Connected Devices

API Monitoring

Detail

Add App

View Options

Connect to ThousandEyes

Name	Requests	Requests per Minute	Errors	Error Rate	Response Time (ms)	Synthetic Availability	Synthetic Response Time (ms)	Monitoring Enabled	
Finance Browser App	25,754	429	2	0.2	931	-	62	Enabled	
Finance Browser - Dev	37	1	0	-	931	-	120	Enabled	
Movie Tickets Online - Browser	254	24	0	-	931	93.7%	8271	Disabled	
Retail - Browser	2,754	120	0	-	931	100%	1502	Enabled	
Ecommerce Browser - Dev	102	429	2	0.2	931	82.7%	62	Enabled	
Agent Portal - Browser	25,754	120	0	-	931	-	62	Enabled	
Retail - Browser Dev	55	23	2	0.2	931	-	62	Enabled	
Ecommerce - Browser	25,754	23	2	0.2	931	-	62	Enabled	

Use Case:

Business Risk
Observability

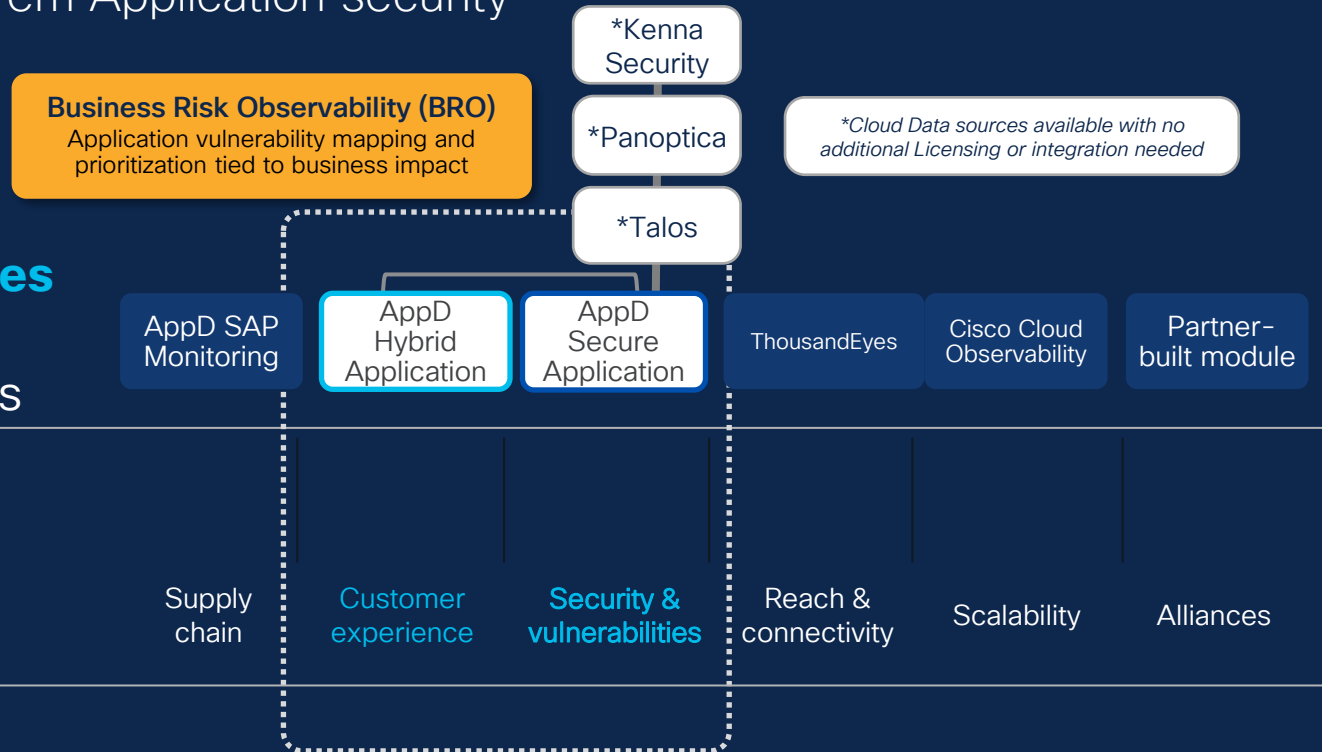
FSO Use Case: Business Risk Observability

Cloud and On Prem Application security

FSO Use Cases

FSO **data sources**
for impactful
business insights

What does your
customer care
about?



Demo – it's integrated in Cisco IT!

Business Risk Observability





Art of the *Now* Possible Cisco Observability Platform

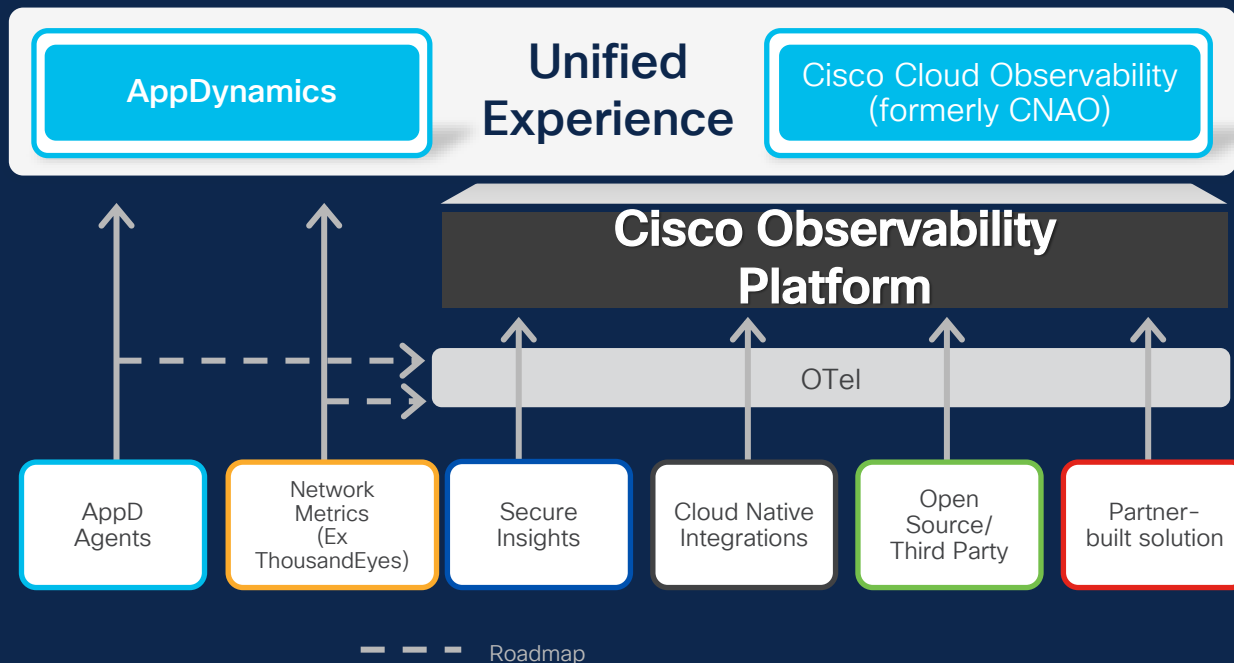
Cisco IT story:
“Drinking our own champagne”

Cisco Observability Platform

Unified Experience for FSO

Unified experience
for end-to-end
visibility
Enabling a new
**observability
ecosystem**
Via OTel

FSO **data sources**
for impactful
business insights



Cisco IT Observability Landscape



2M events
/day



40+
Integrations



800+ Policies



500+ KPI's



Availability
Monitoring for
292,500+ Endpoints



IT Users

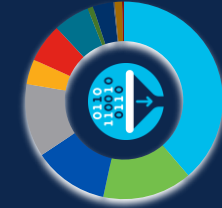


100 Services



21,000+ App Endpoints
2900 + prod Applications

Event Distribution



- Infra-alerts
- Sciencelogic
- Sciencelogic-cms
- AppDynamics
- OEM
- ThousandEyes



4,881
Routers



7,366 LAN
Switches



11,000+
UCS servers



56,553
Virtual Machines



300,000+
Nodes



24,000+
Access points



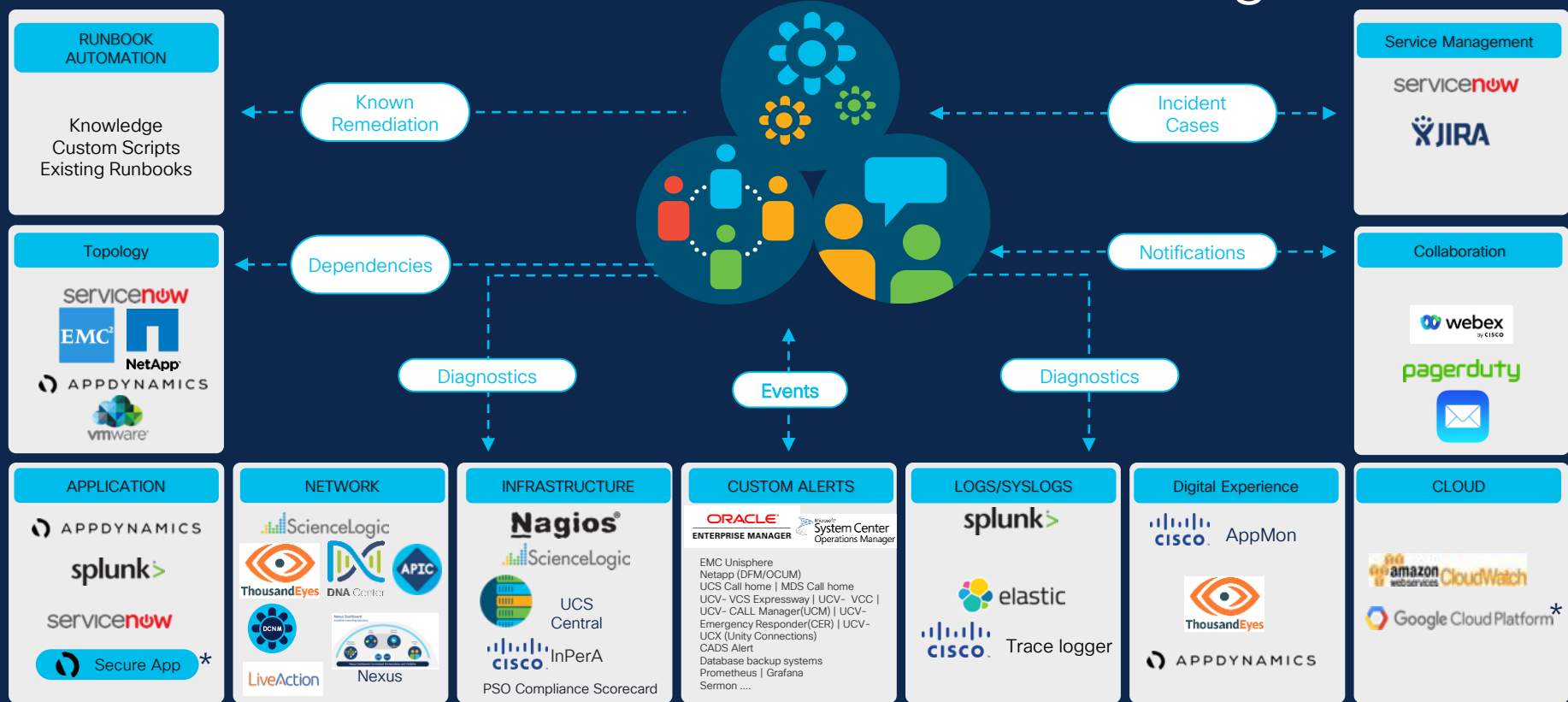
70,000+
Containers



3000+
Databases

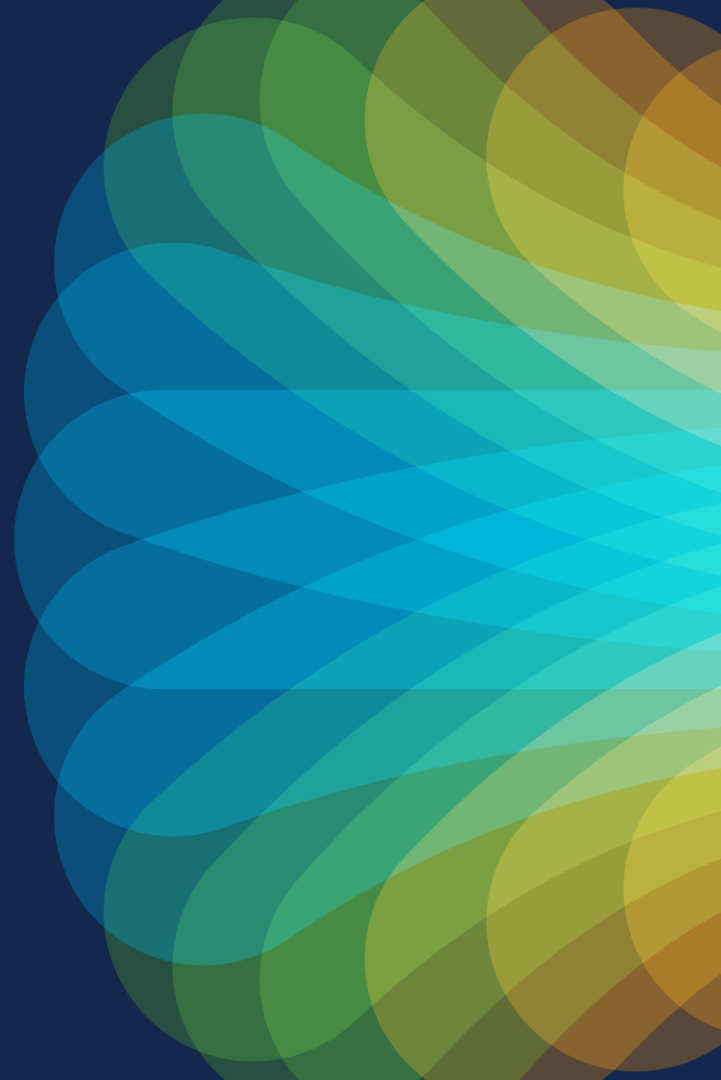
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Out-of-box Brownfield Interdomain Integrations



Demo

“Drinking our own
champagne with Cisco IT”



Panel Discussion



Adam
Reynolds

DevOps Manager at **CoreLogic**
20+ years of operations,
development, and leadership
experience



Dan Loku

Monitoring Leader at NAB
13+ years of operations, technical
support, DevOps, and leadership
experience

CoreLogic makes homebuyers' dreams come true with Cisco AppDynamics

“Our business has evolved significantly in the past 10 years. We’ve had multiple CTOs, developed hundreds of applications, and now we’re migrating our IT environment to the cloud. The one constant through all of that has been our relationship with AppDynamics.”

Adam Reynolds, DevOps Manager, CoreLogic



Challenges

Achieve 99.9% uptime and uncompromising resiliency for its leading property data platform.

Simultaneously migrate hundreds of IT applications to the cloud.

Solutions

Cisco AppDynamics delivered visibility into application performance across the IT value chain, from DevOps to the database, aligning and empowering teams to resolve performance issues in minutes.

Results

Enhanced performance for more than 200 enterprise applications.

Built a DevOps testing platform to underpin cloud migration.

Traced CX bottlenecks back to database issues in just minutes.

CoreLogic

As the leading provider of property data and analytics, our clients turn to us to help them capitalize on growth opportunities, improve business performance, and manage risk.



Headquartered in
Sydney, AUS



5,000+ Employees



9 Locations globally



Founded in

1914



40+ years
of deep property
experience

Leadership principles:

Envision the future

Inspire and energize

Deliver excellence

Our Values

- ✓ Be yourself
- ✓ Lift people up
- ✓ Make an impact
- ✓ Clients first
- ✓ Innovate always
- ✓ Set the pace



Our purpose is to help people build better lives by providing rich property insights that inform the best property decisions.





Serves the financial needs of Australian, New Zealand, and global customers.



Headquartered in
**Melbourne,
AUS**



32,000+
Employees



8.5 million customers
in Australia and globally



Founded in
1981



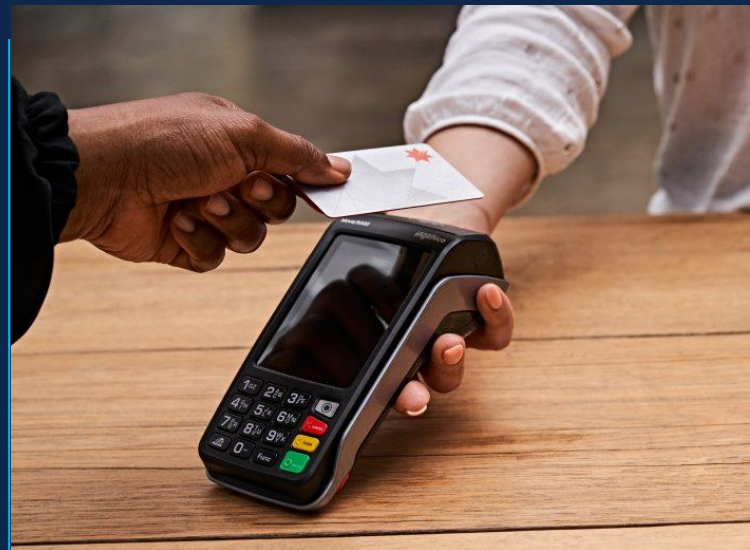
Australia's
largest
bank

Customers include:

- ✓ Personal accounts
- ✓ Small, medium and large businesses
- ✓ Private clients
- ✓ Government & institutional activities

More than money:
Supporting you and
the things you care
about.

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Call to Action



- Talk with your Cisco account team about your observability goals
- Learn more [here](#)



Did you know?

You can have a
one-on-one session with
a technical expert!

Visit Meet the Expert in The HUB
to meet, greet, whiteboard & gain
insights about your unique questions
with the best of the best.



Meet the Expert Opening Hours:

Tuesday	3:00pm – 7:00pm
Wednesday	11:15am – 7:00pm
Thursday	9:30am – 4:00pm
Friday	10:30am – 1:30pm

Session Surveys

We would love to know your feedback on this session!

- Complete a minimum of four session surveys and the overall event surveys to claim a Cisco Live T-Shirt





Continue your education



- Visit the Cisco Showcase for related demos
- Book your one-on-one Meet the Expert meeting
- Attend the interactive education with DevNet, Capture the Flag, and Walk-in Labs
- Visit the On-Demand Library for more sessions at www.CiscoLive.com/on-demand



The bridge to possible

Thank you

CISCO *Live!*

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The background is a vibrant, abstract graphic. On the left, there are overlapping, wavy shapes in shades of red, orange, and yellow, resembling a stylized cloud or a series of overlapping circles. On the right, a bright white light source emits a series of colorful rays in shades of blue, green, and yellow, creating a sunburst effect. The overall color palette is a rainbow spectrum.

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Let's go

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