



# Possibilities

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# Converting Legacy C3650/3850 Licenses Through Direct Cloud Access

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# Agenda

- Licensing Overview for C3650 / 3850
- What is Device Led Conversion
- Device Led Conversion Workflow
- What is Expected during Device Led Conversion
- Common issues
- Appendix

The background is a dark blue field filled with numerous small, semi-transparent squares and dots in various colors including light blue, green, yellow, orange, and red. These elements are scattered across the frame, with a higher concentration of orange and red dots forming a diagonal streak from the upper right towards the lower right.

# Licensing Overview for C3650 / 3850

# Licensing Overview for C3650 / 3850

- Original licensing model was Right-To-Use for all licenses
- First Models Launched November 2012 with 3 License Levels
  - LAN Base: Enterprise access Layer 2 switching features
  - IP Base: Enterprise access Layer 3 switching features
  - IP Services: Advanced enterprise Layer 3 switching (IPv4 and IPv6) features
- Platforms also introduced add-on licenses for DNA integration
  - DNA Essentials: Day 0 Automation, Management, Monitoring
  - DNA Advantage: Essentials + Policy-based Automation, Assurance and Analytics
- Licensing model migrated to Smart Licensing in 16.9 and later

# Licensing Overview for C3650 / 3850

- One caveat is previous licenses were Right-To-Use and they did not automatically show in the Cisco Smart Software Manager (CSSM) portal like newer platforms
- This caveat depends on when the switch was purchased as newer switches can have their licenses deposited in the desired Account
- This is expected because Smart Accounts became standard AFTER the C3650 and C3850 platforms launched in 2012
- To fix this behavior the Device Led Conversion (DLC) process was introduced for C3650 and C3850 platforms

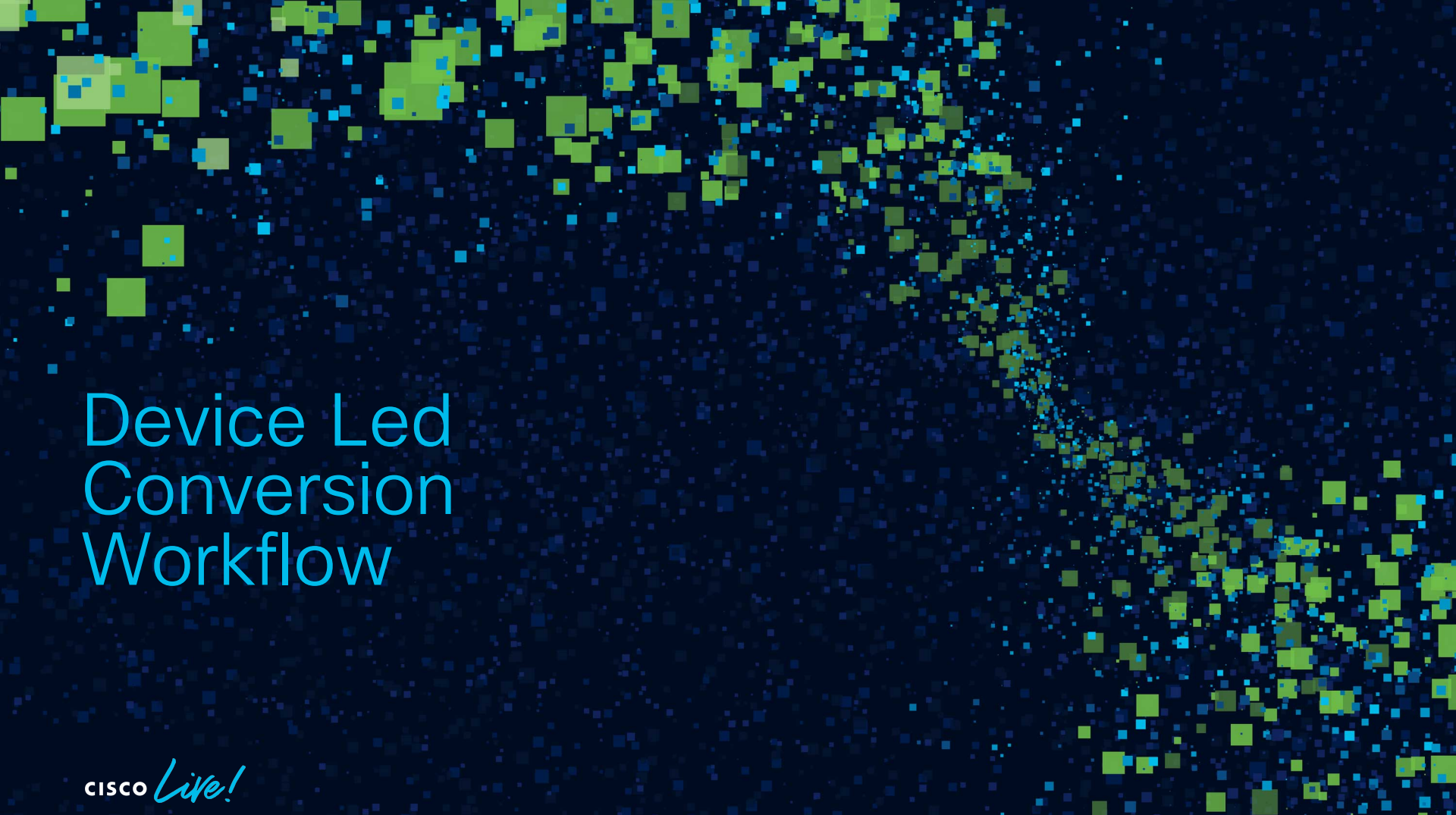


# What is Device Led Conversion?

# Device Led Conversion (DLC)

- Device Led Conversion is a process that allows devices that are registered to automatically convert the licenses they are utilizing to Smart Licenses on their corresponding Smart Account
- This allows legacy platforms to be able to easily utilize the benefits of smart licensing
- For Catalyst platforms this was specific introduced for the Catalyst 3650 and 3850
- This can be performed on standalone switches and switch stacks
- No additional configuration – DLC utilizes the same connection as initial registration





# Device Led Conversion Workflow

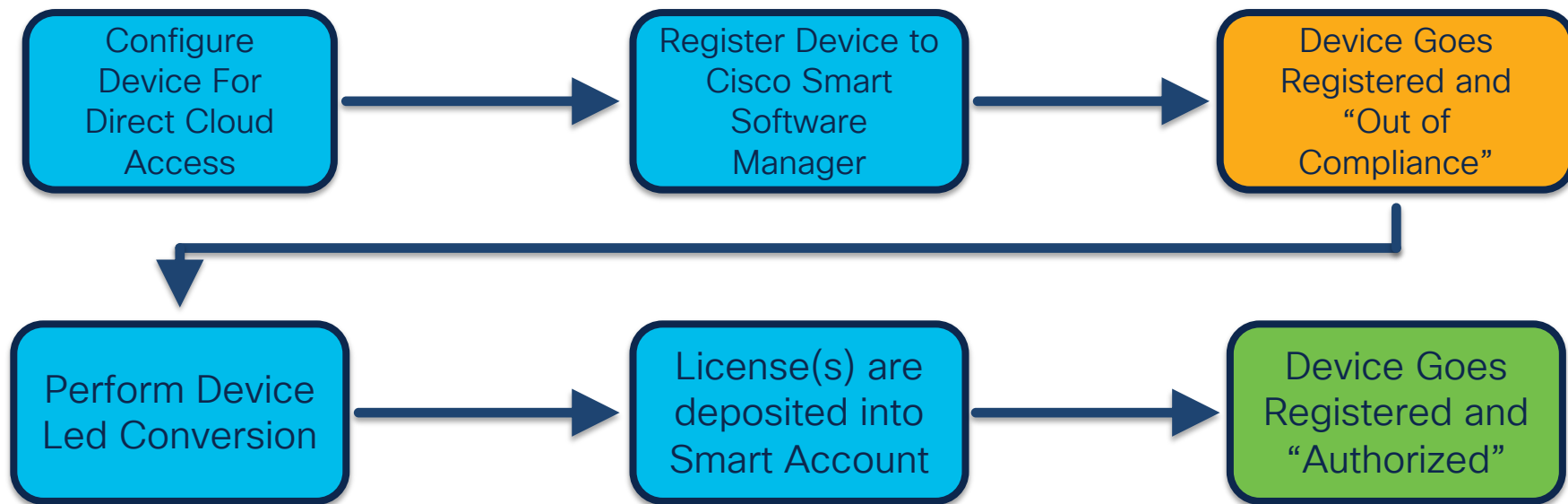
# Traditional Smart Licensing Workflow

- Overview:



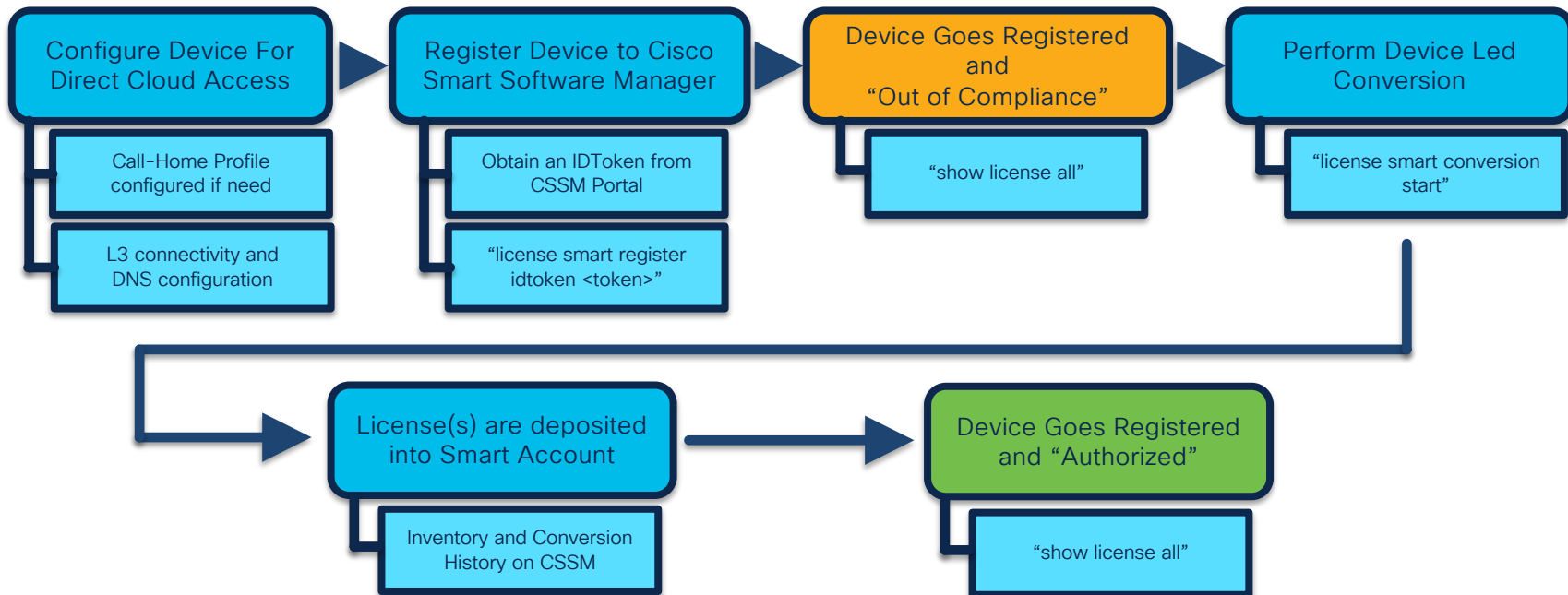
# C3650/C3850 Smart Licensing Workflow

- Overview:



# C3650/C3850 Smart Licensing Workflow

- Detailed:





# What is Expected During DLC

# What is Expected During DLC

- Device Led Conversion can only be performed once
- Device Led Conversion is a simple process after prerequisites
- Device Led Conversion itself is one command “license smart conversion start”
- Device Led Conversion can be broken in a few steps:
  1. First Register the device to desired Smart Account
  2. Verify license status
  3. Begin Device Led Conversion process
  4. Verify DLC started / Wait for Conversion to Finish
  5. Check Cisco Smart Software Manager Portal / Re-verify license status

**Note** – Ensure correct license is running before starting DLC process!



# Step 1 – Register the Device to CSSM

- Once registration is completed, you will notice the device shows as "UNAUTHORIZED" and "OUT OF COMPLIANCE":

```
switch#show license all  
<omitted>
```

Registration:

Status: **REGISTERED**

Smart Account: Example Account

Virtual Account: Enterprise Access

Export-Controlled Functionality: ALLOWED

Initial Registration: SUCCEEDED on May 27 18:42:53 2020 UTC

Last Renewal Attempt: None

Next Renewal Attempt: Nov 23 18:42:53 2020 UTC

Registration Expires: May 27 18:37:22 2021 UTC

License Authorization:

Status: **OUT OF COMPLIANCE** on May 27 18:42:57 2020 UTC

Last Communication Attempt: SUCCEEDED on May 27 18:42:57 2020 UTC

Next Communication Attempt: May 28 06:42:57 2020 UTC

Communication Deadline: Aug 25 18:37:29 2020 UTC

# Step 2 – Verify Status of Licenses

- Verify status – Before starting DLC:

```
switch#show license status  
<omitted>
```

```
Registration:  
Status: REGISTERED  
<omitted>
```

```
License Authorization:  
Status: OUT OF COMPLIANCE on May 27 18:42:57 2020 UTC  
<omitted>
```

```
License Conversion:  
Automatic Conversion Enabled: False  
Status: Not started
```

**Note** – The output under "License Conversion" section varies depending on code version / stack configurations

# Step 3 – Perform Device Led Conversion

- Perform “license smart conversion start”:

```
switch#license smart conversion start
```

- The following syslog should be generated:

```
*May 27 18:45:51.181: %SMART_LIC-6-CONVERT_START: Smart License Conversion has started
```

## Step 4 – Verify / Wait for Conversion to Finish

- Device Led Conversion can take approximately 1 to 24 hours to complete depending on backend server load during conversion
- Verify status – Status during Device Led Conversion:

License Conversion:

Automatic Conversion Enabled: False

Status: **Started** on May 27 18:45:51 2020 UTC



License Conversion:

Automatic Conversion Enabled: False

Status: **Waiting for response** on May 27 18:45:51 2020 UTC

Next response check: May 27 19:45:54 2020 UTC



License Conversion:

Automatic Conversion Enabled: False

Active: PID:WS-C3850-24P,SN:FOC1842U0FC

Status: **Polling** on Jul 09 10:16:01 2018 UTC

Next response check: Jul 09 11:16:05 2018 UTC

Standby: PID:WS-C3850-24P,SN:FOC1842U0CZ

Status: Not started

Member: PID:WS-C3850-24P,SN:FOC1842X0FD

Status: Not started

**Note** – The output under "License Conversion" section varies depending on code version / stack configurations

# Step 5 – Check CSSM / Re-verify License Status

- Checking on the portal side:

Cisco Software Central > Smart Software Licensing

Example Account

## Smart Software Licensing

[Feedback](#) [Support](#) [Help](#)

[Alerts](#) | [Inventory](#) | [Convert to Smart Licensing](#) | [Reports](#) | [Preferences](#) | [On-Prem Accounts](#) | [Activity](#)

### License Conversion

Convert PAKs

Convert Licenses

**Conversion History**

Event Log



Search by Device Identifier or Product Family



+	Source	Device	Product Family	Conversion Status	Time	Actions
	Device	UDI_PID:WS-C3850-24T; UDI_SN:...	-	Licenses Converted	2020-May-27 18:46:27	

# Step 5 – Check CSSM / Re-verify License Status

- Checking on the portal side (continued):

Cisco Software Central > Smart Software Licensing

Example Account

## Smart Software Licensing

[Feedback](#) [Support](#) [Help](#)

[Alerts](#) | [Inventory](#) | [Convert to Smart Licensing](#) | [Reports](#) | [Preferences](#) | [On-Prem Accounts](#) | [Activity](#)

Virtual Account: [Enterprise Access](#)

80 Major | 116 Minor | 7 Informational | [Hide Alerts](#)

General

Licenses

Product Instances

Event Log

Available Actions ▾ | Manage License Tags | License Reservation... |

By Name | By Tag

C3850

<input type="checkbox"/>	License	Billing	Purchased	In Use	Balance	Alerts	Actions
<input type="checkbox"/>	C3850_24_lpsevr	Prepaid	1	1	0		<a href="#">Actions ▾</a>



# Step 5 – Re-verify License Status

- Verify status – Status after completing DLC:

```
switch#show license status  
<omitted>
```

## License Conversion:

Automatic Conversion Enabled: False

Active: PID:WS-C3850-24P,SN:FOC1842U0FC

Status: **Successful** on Jul 09 11:16:06 2018 UTC

Standby: PID:WS-C3850-24P,SN:FOC1842U0CZ

Status: **Successful** on Jul 09 11:16:06 2018 UTC

Member: PID:WS-C3850-24P,SN:FOC1842X0FD

Status: **Successful** on Jul 09 11:16:06 2018 UTC

**Note** – The output under "License Conversion" section varies depending on code version / stack configurations

# Common Issues

# Common Issues

- Majority of the time Smart Licensing issues are during initial registration
- Some common issues include:
  - Device registration is failing
  - Cannot enter ID token on device
  - Wrong license was converted via DLC
  - License deposited in wrong Virtual Account

# Device Registration is Failing

Switch License Authorization "Failure reason: Fail to send out Call Home HTTP message."

## Behavior:

Device will not register and the DLC process can not be done

## Logs are seen:

\*May 27 19:45:49.721: [%SMART\\_LIC-3-COMM\\_FAILED](#): Communications failure with the Cisco Smart Software Manager or satellite : Fail to send out Call Home HTTP message.

\*May 27 19:45:49.722: [%SMART\\_LIC-3-AUTH\\_RENEW\\_FAILED](#): Authorization renewal with the Cisco Smart Software Manager or satellite : Communication message send error for udi PID:WS-C3850-24P,SN:xxxxxxxxxx

## Snip of "show license all":

License Authorization:

Status: OUT OF COMPLIANCE on Jul 26 09:24:09 2018 UTC

Last Communication Attempt: FAILED on Aug 02 14:26:23 2018 UTC

**Failure reason: Fail to send out Call Home HTTP message.**

Next Communication Attempt: Aug 02 14:26:53 2018 UTC

Communication Deadline: Oct 25 09:21:38 2018 UTC

# Device Registration is Failing

Switch License Authorization "Failure reason: Fail to send out Call Home HTTP message."

What to look into:

- Verify HTTP configuration on the switch is correct.
  - "show run | s http"
- Call home is the correct address.
  - "show call-home profile all"
- Verify you can ping **tools.cisco.com**
- Check HTTP client source interface is correct
- Check the call home profile is set activate correctly
- Check ip route is pointing the right way
- Ensure **TCP443** is not being blocked anywhere in the path

# Cannot Enter ID Token on Device

“Operation not supported because the agent is running in Permanent License Reservation mode”

## Behavior:

Running “license smart register idtoken <x>” on the device returns a message stating it is in permanent license reservation mode causing the token not to loaded

Switch fails to register to Cisco Smart Software Manager

## Solution:

Disable license reservation mode:

```
switch#configure terminal
```

```
switch(config)#no license smart reservation
```

Attempt registration again:

```
switch#license smart register idtoken <x>
```



# Wrong License was Converted via DLC

Switch was running IPBase when it was converted instead of desired IPServices level

## Behavior:

Switch goes back to **“Out-Of-Compliance”** once the license is changed to IPServices

## Solution:

Reach out to Global Licensing Operations for the desired license to be manually deposited in the corresponding Smart Account

- Contact by Phone – 1(800)553-2447 / 1(408)526-7209
- Open a Case Online – <https://www.cisco.com/c/en/us/support/index.html>

# License Deposited in Wrong Virtual Account

Switch was registered with a token generated from the incorrect Virtual Account.

Behavior:

Switch shows **“Out-Of-Compliance”** even though the license was converted

Typically seen in the following scenarios:

- When switch is deregistered and registered at a later date
- When staging and/or replacing a failing switch

# License Deposited in Wrong Virtual Account

## Solution:

Navigate to CSSM > Inventory > Licenses > Select License > Actions > Transfer...

[Cisco Software Central](#) > [Smart Software Licensing](#)

 Example Account

### Smart Software Licensing

[Feedback](#) [Support](#) [Help](#)

[Alerts](#) | [Inventory](#) | [Convert to Smart Licensing](#) | [Reports](#) | [Preferences](#) | [On-Prem Accounts](#) | [Activity](#)

Virtual Account: [Enterprise Access](#)

80 Major | 116 Minor | 7 Informational | [Hide Alerts](#)

General

Licenses


Product Instances

Event Log

Available Actions ▾

Manage License Tags

License Reservation...



By Name | By Tag

C3850 ✕ 🔍

<input type="checkbox"/>	License	Billing	Purchased	In Use	Balance	Alerts	Actions
<input type="checkbox"/>	<a href="#">C3850_24_ipserv</a>	Prepaid	1	1	0		<a href="#">Actions ▾</a>
<input type="checkbox"/>	<a href="#">C3850_48_ipserv</a>	Prepaid	2	2	0		
<input type="checkbox"/>	<a href="#">C3850_XS_12_ipserv</a>	Prepaid	4	2	+ 2		<a href="#">Actions ▾</a>

Showing All 3 Records

Transfer..

# Appendix

# Appendix A – Additional References

- Cisco Smart Licensing “home page” –  
<https://www.cisco.com/c/en/us/products/software/smart-accounts/software-licensing.html>
- Smart Licensing Enabled Product Families –  
<https://www.cisco.com/c/en/us/products/software/smart-accounts/smart-licensing-feature-roadmap-comparison-table.html>
- Catalyst 3850 Smart Licensing Configuration Guide –  
[https://www.cisco.com/c/en/us/td/docs/switches/lan/catalyst3850/software/release/16-9/configuration\\_guide/sys\\_mgmt/b\\_169\\_sys\\_mgmt\\_3850\\_cg/configuring\\_smart\\_licensing.html](https://www.cisco.com/c/en/us/td/docs/switches/lan/catalyst3850/software/release/16-9/configuration_guide/sys_mgmt/b_169_sys_mgmt_3850_cg/configuring_smart_licensing.html)
- Cisco Smart Licensing – Troubleshooting Steps and Considerations on Catalyst platforms –  
<https://www.cisco.com/c/en/us/support/docs/switches/catalyst-9500-series-switches/214484-cisco-smart-licensing-troubleshooting.html>
- Cisco Smart Software Licensing: Overview and Deployment Options White Paper –  
<https://www.cisco.com/c/en/us/products/collateral/software/smart-accounts/white-paper-c11-741659.html>

Thank you





# Possibilities

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