



The bridge to possible

# Implementing Cisco NSO in the Brownfield: How SPs can Learn to Love Orchestration

Goran Košarić, IP Transport Group PM leader, T-COM Croatia  
Dražen Kedmenec, Senior Technology Adviser, Verso Altima Group

# Agenda

- Introduction
- The Problem
- Warming up to Orchestration
- Implementation in the Brownfield
- Results and Impact

# Introduction

# T-Com Croatia and Verso Altima



Leading service provider in Croatia

2.384.000

Mobile Network

718.000

Fixed Network

Broadband Internet

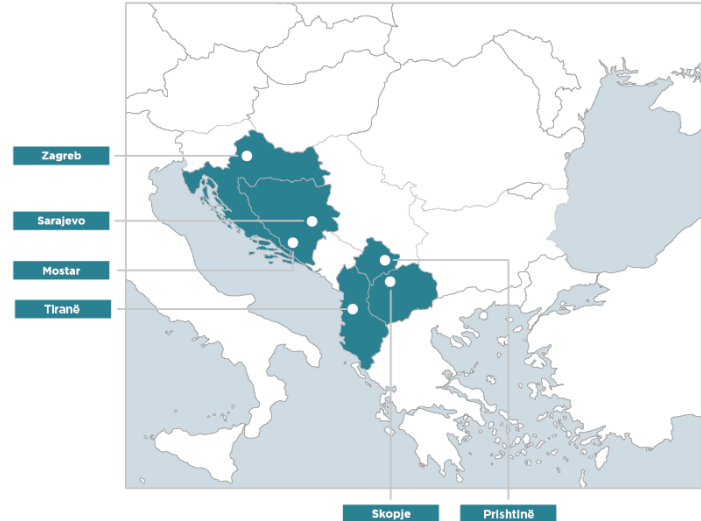
646.000

IPTV

539.000

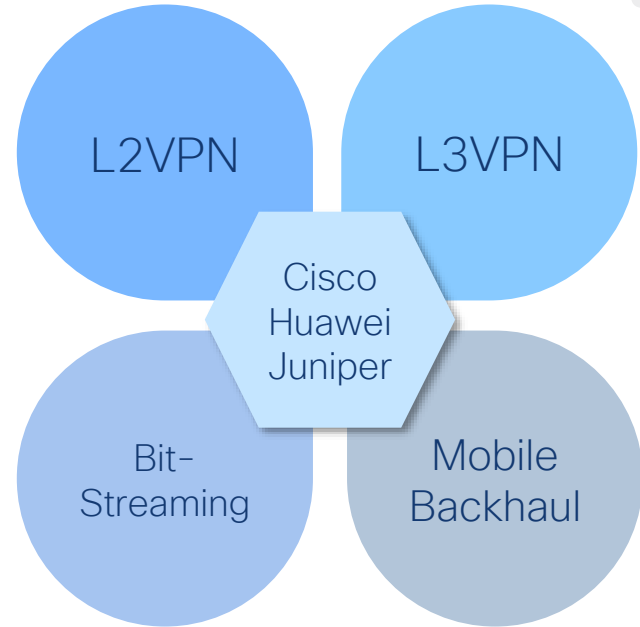


Business integrator **internationally recognized** in the software and networking business, IoT and digital transformation.



# T-Com Network and Services

- 250+ MPLS-PE devices
- > 4000 L2VPNs (VPLS)
- > 3000 L3VPNs
- ~ 250.000 Subinterfaces



# The Problem

# Usual Suspects, with a Twist

## Operations

Configs	<ul style="list-style-type: none"><li>• Every engineer left a mark</li><li>• Left-overs, non-standards</li><li>• Semi-manual, error-prone</li><li>• Highly skill-dependent</li></ul>
Hardware Upgrades	<ul style="list-style-type: none"><li>• Complicated, slow</li><li>• Error prone</li></ul>
Hardware Replacement	<ul style="list-style-type: none"><li>• More complicated, slower</li></ul>
Service Upgrades	<ul style="list-style-type: none"><li>• VPLS -&gt; ?</li></ul>
Documentation	<ul style="list-style-type: none"><li>• “Incomplete”</li></ul>

## Business Workflow

Service Activation	<ul style="list-style-type: none"><li>• Semi-manual, error-prone</li><li>• Affects other tasks</li></ul>
Service Accuracy	<ul style="list-style-type: none"><li>• Reconciliation between billing and service config not easy</li></ul>
Workflow Automation	<ul style="list-style-type: none"><li>• Semi-automatic</li><li>• Lots of manual work in workflow chain</li></ul>
Time-to-Service	<ul style="list-style-type: none"><li>• Days</li></ul>
Time-to-Repair	<ul style="list-style-type: none"><li>• Skill-dependent</li><li>• Hard to achieve targets</li></ul>

## Multivendor MPLS Network

# Warming up to Orchestration



# From Assessment to Proof of Concept

## Task: Analyze Network and Services

- Topology
- Hardware & Software
- Traffic
- Protocols & Config
- Services

Identify problems and recommend solutions

## Outcome: Restructure the Network

- Standardize configs
- Perform service audits
- Re-purpose equipment
- Move from VPLS to EVPN

Great ideas, but how can we implement them?

## Conclusion: Need to Orchestrate

- How? Seeing is believing
- **Step 1:** Your configs -> Orchestrated Services
- **Step 2:** PoC with Power of Orchestration
- **Step 3:** Implementation

Bending the learning curve by using proven models

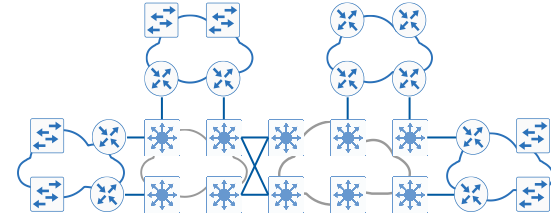
# A Word or Two about Cisco NSO

- Orchestrates Services (End-to-End)
- Abstracts the Network and Services
- Modeled, automatic API
- Multivendor
- Intelligent and forgiving
- Has a learning curve
- Zero opened cases

## The Difference

### CLI Expert

- Service provisioning takes days
- Mistakes, troubleshooting



### Noob + NSO

- Service provisioning takes seconds
- 0 mistakes

# Running Start with Pre-Developed Models

## L2VPN

All Flavors

VPLS, EVPN, Both  
Point-to-Point  
Multipoint  
MEF Compliant  
Sensible Defaults



## L3VPN

With Multicast

Auto RD, RT  
All Topologies  
PE-CE Protocols  
Bridge-Domain Mode  
Sensible Defaults



## Magic Commands

The Power of Orchestration

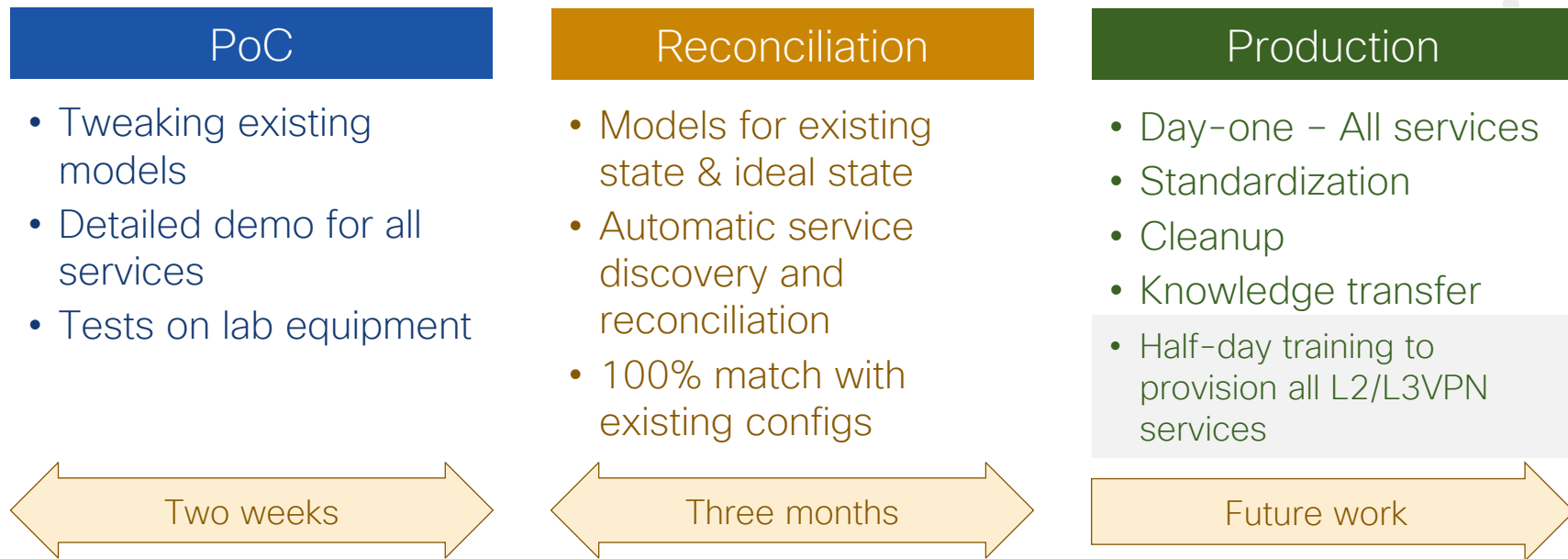
Create Pingable Interfaces  
VPLS -> EVPN Transition  
Virtual Interconnection  
Consistency Checks  
Service Tests



Cisco IOS, Cisco IOS XR, Cisco NXOS, Huawei, Juniper

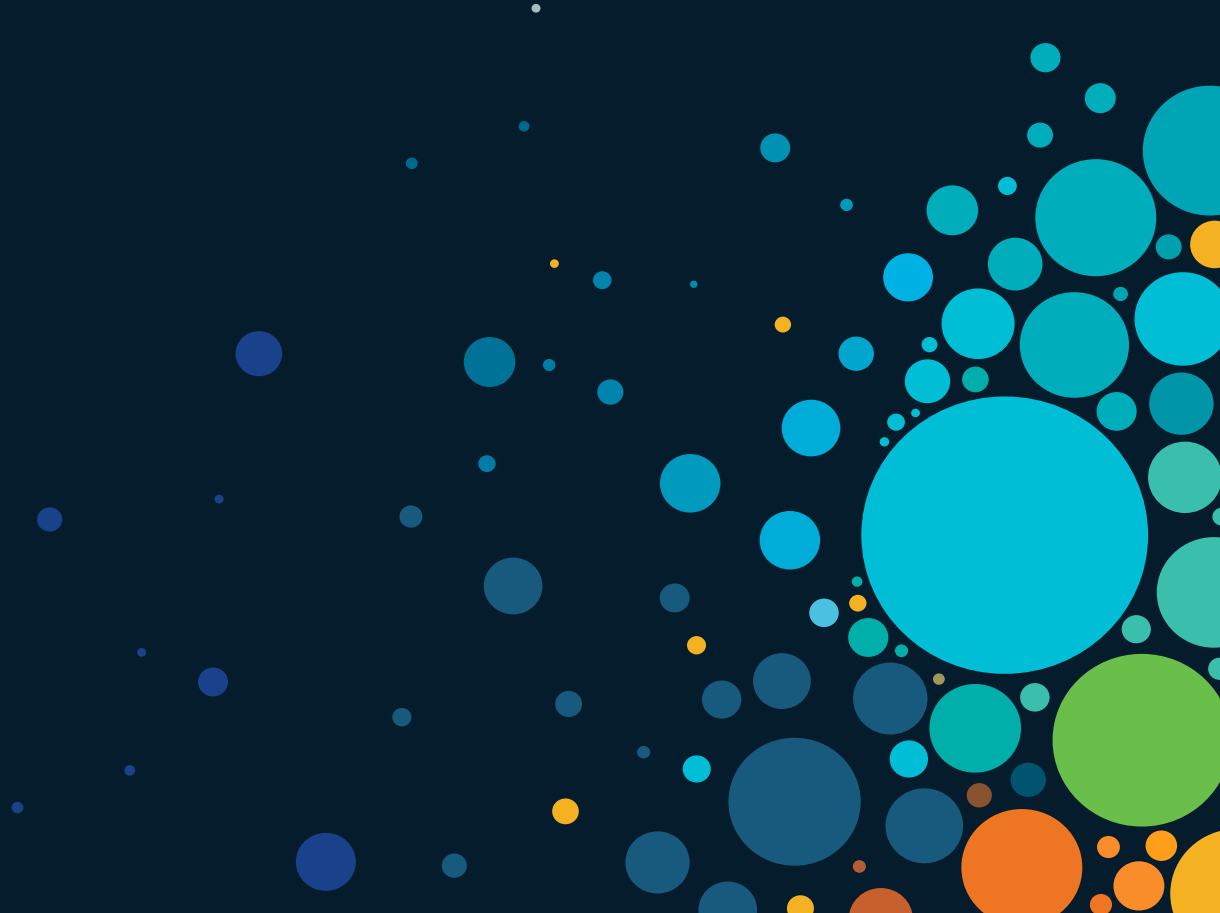
# Implementation in the Brownfield

# Working with Existing Configs



**Key:** Most of the burden is on the competent integrator

# Results and Impact



# Business Outcome

Operations	
Configs	<ul style="list-style-type: none"><li>• 0 errors</li></ul>
Hardware Upgrades	<ul style="list-style-type: none"><li>• Trivial</li></ul>
Hardware Replacement	<ul style="list-style-type: none"><li>• Trivial</li></ul>
Service Upgrades	<ul style="list-style-type: none"><li>• Planning move from VPLS to EVPN</li></ul>
Documentation	<ul style="list-style-type: none"><li>• Automatic</li></ul>

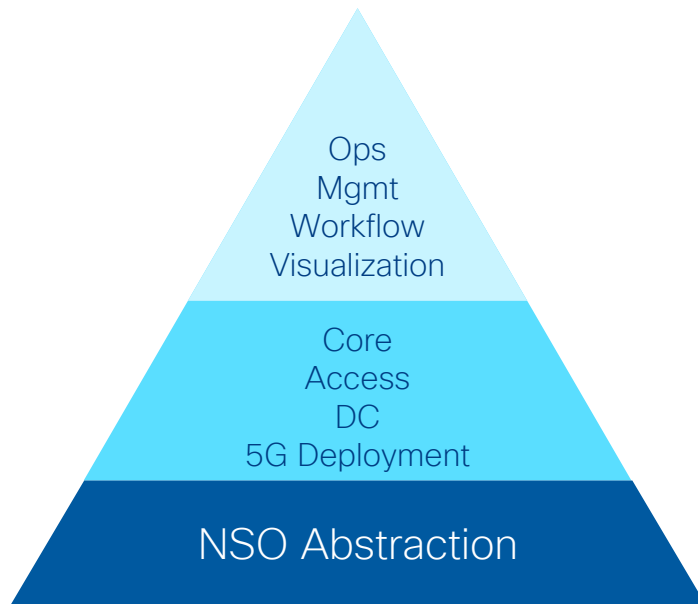
Business Workflow	
Service Activation	<ul style="list-style-type: none"><li>• Much more automated and integrated</li></ul>
Service Accuracy	<ul style="list-style-type: none"><li>• Unique source of truth</li></ul>
Workflow Automation	<ul style="list-style-type: none"><li>• Services abstracted</li><li>• Easier workflow integration</li></ul>
Time-to-Service	<ul style="list-style-type: none"><li>• Seconds</li><li>• Trivial rollback</li></ul>
Time-to-Repair	<ul style="list-style-type: none"><li>• Automated tasks</li></ul>

Ability to do much more with same operations

# True Business Transformation

## More than Orchestration

- Non-technical personnel can provision complex services
- Integration into DevOps
- Ability to attract talent
- Time-consuming tasks become trivial



You will never look back





The bridge to possible

# Thank you

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