



The bridge to possible

Managing Multiple Environments with a Single Policy

Securely Expand to Multi Cloud with One Centralized Solution

Mayuri Kulkarni, Director, Product Management

Jim Mathers, Engineering Product Manager

Cisco Data Center and Provider Connectivity BE

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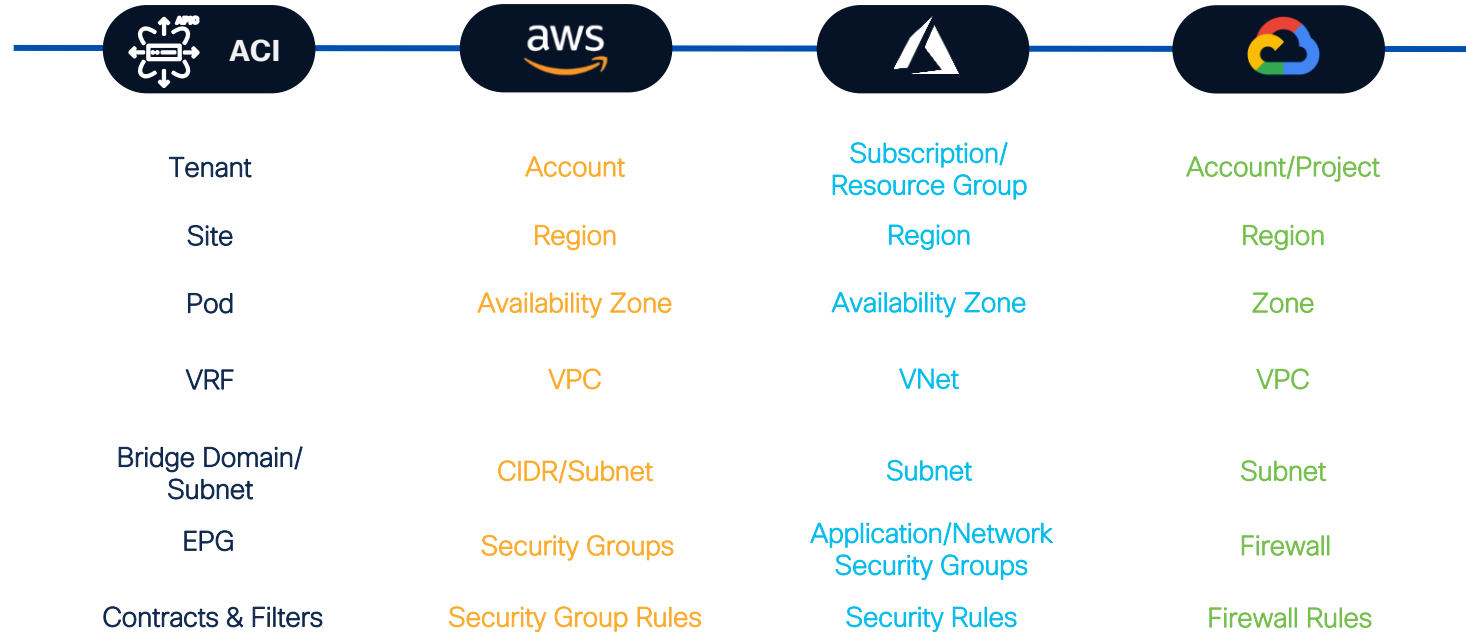


Agenda

- Introduction and Problem Statement
- ACI Primer
- ACI for Hybrid Cloud Deployments
- Multi Cloud Networking Solution Architecture
- Multi Cloud Networking Use Cases
- Conclusion

Complexity and Chaos

Complexity is the new normal for Multi Cloud networking

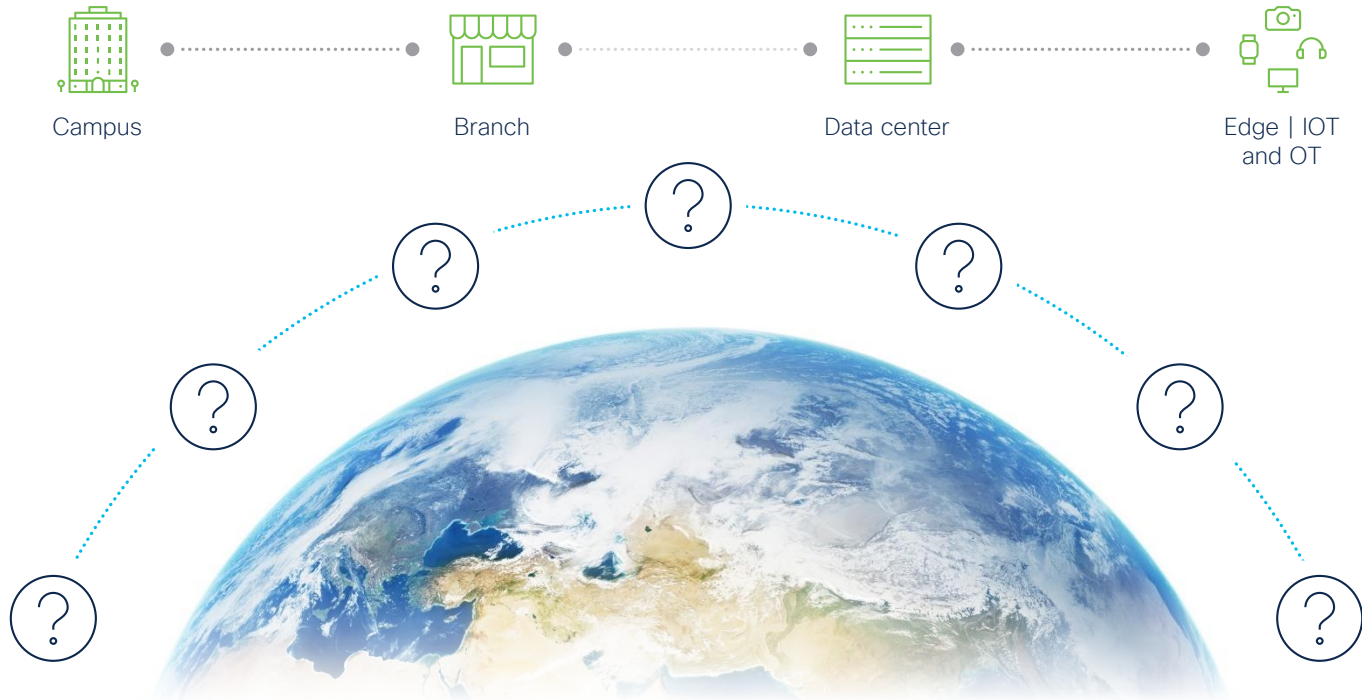


How can we impose order from Chaos?

The new normal is a hyper-distributed, extremely diverse IT landscape



And your world is constantly changing...



Trends: What our customers care about

Cybersecurity

50%

of cybersecurity leaders are speeding up the deployment of zero trust

Evolving priorities: TCO

50%

NetOps list automation and visibility as highest technology priorities**

Operational simplicity in an increasingly complex world

82%

organizations have adopted hybrid cloud*

Increasing pace of workload deployments

58%

are moving workloads between on and off-prem environments weekly*

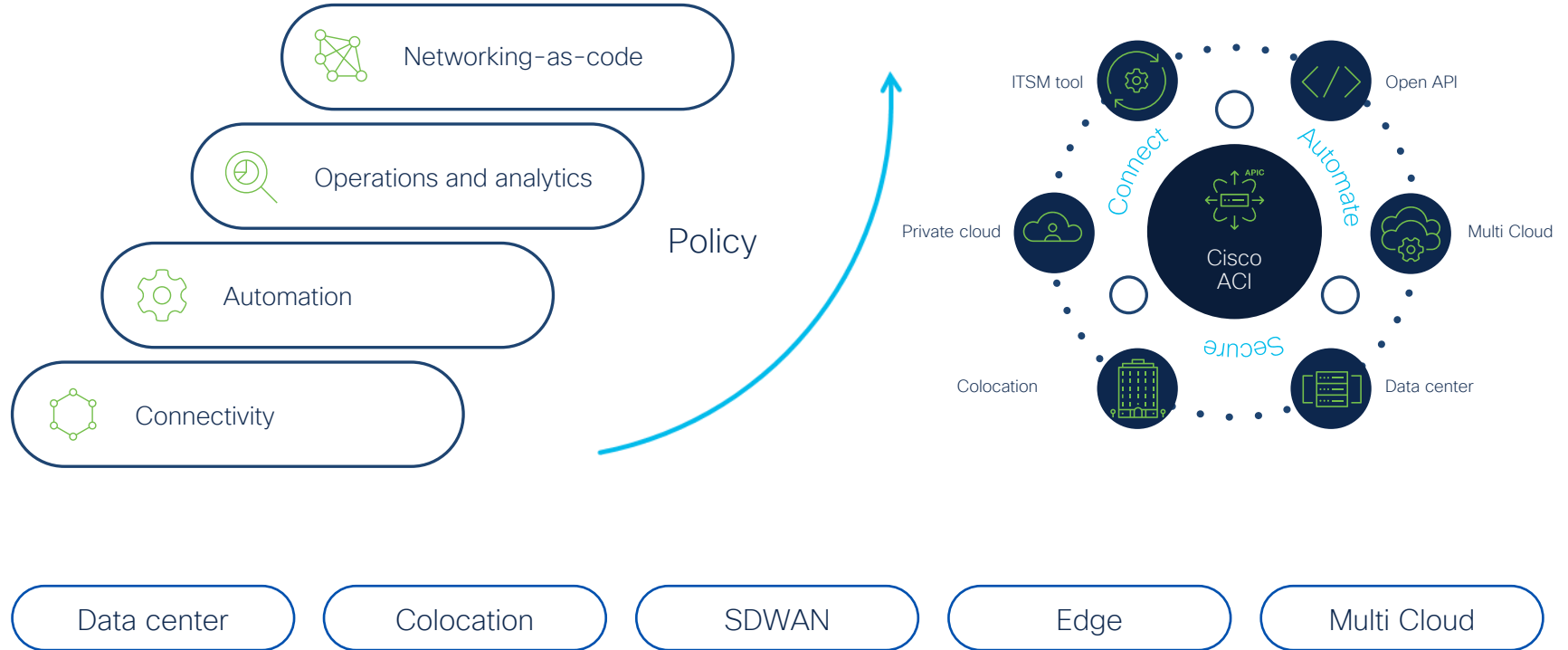
Sources

* Cisco: Hybrid Cloud Global Trends Report

** Cisco: Global Networking Trends Report

*** Gartner: Top 10 Strategic Technology Trends for 2023

Introducing Cisco Application Centric Infrastructure

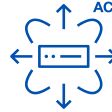


Application Centric Infrastructure building blocks

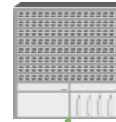
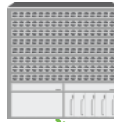
Built on the Nexus 9000

Centralized policy model, network automation

Cisco APIC



Single open API for entire system



Flexible – modular and fixed spine options

Non-blocking 40/100/400G/800G fabric, CLOS fabric

Integrated overlay | 40/100/400G/800G
Non-blocking fabric | Distributed gateway

Built-in distributed stateless firewall, multi-tenant security



Physical, virtual and container workloads



WAN interconnect



IP storage



Network service appliances

Industry leading



Price



Performance



Port density



Programmability



Power efficiency

Cisco ACI: Industry Leading SDN Solution



Automation out-of-the-box;
Integrated Underlay and
Overlay networks



Application-aware
service-chaining



Workload Agnostic
(Bare Metal / Virtual Machine / Containers)



True administrative
multi-tenancy



Hybrid cloud capability;
public cloud-like
networking constructs



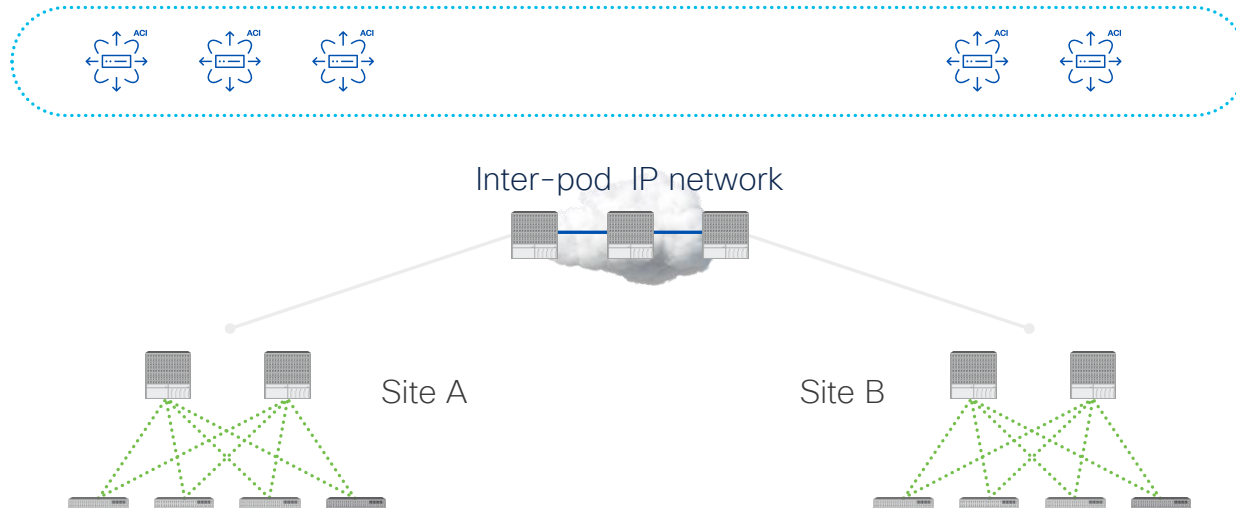
Single API for 100s of
switches and 1000s
of ports



Cisco Cloud
Network Controller

ACI is the on-prem anchor fabric in a hybrid cloud deployment model

Cisco ACI Multi Pod: On-Prem Availability Zones

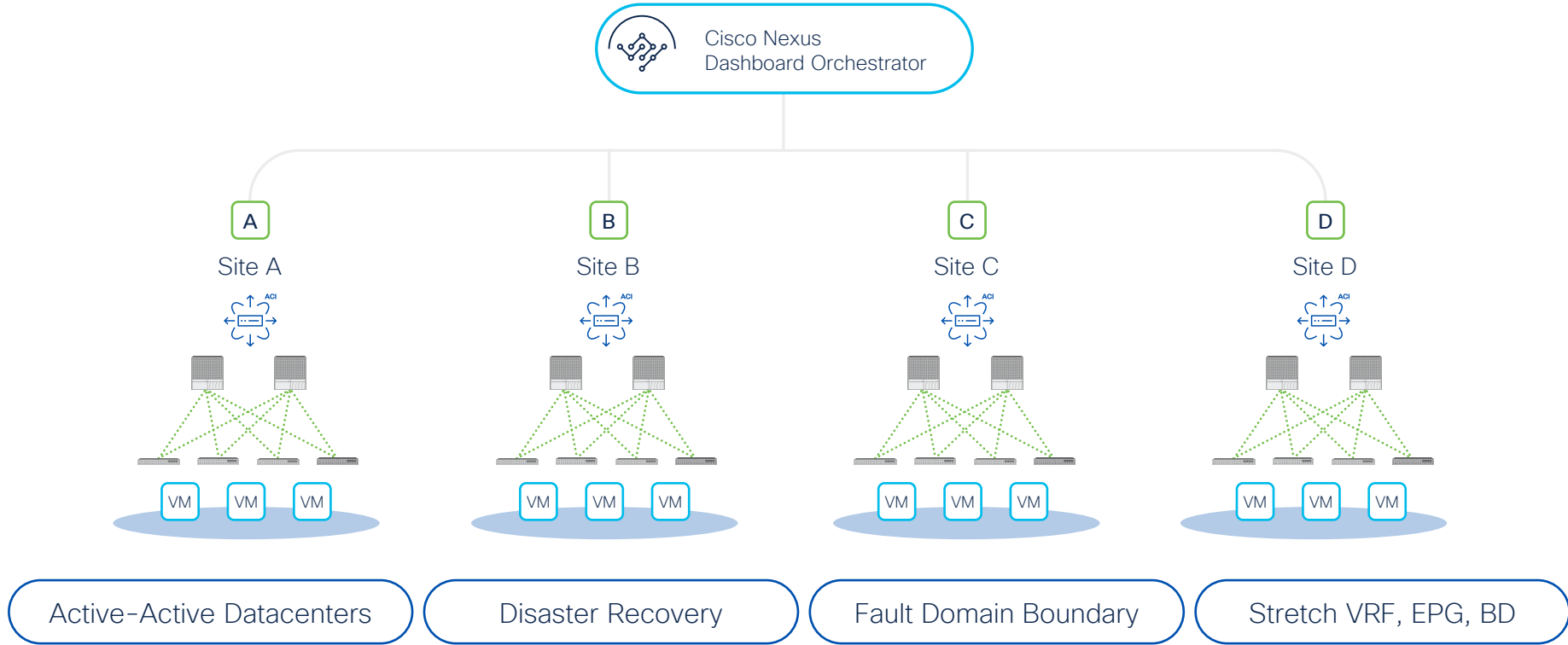


Active-Active Datacenters

Virtual Metro Clusters

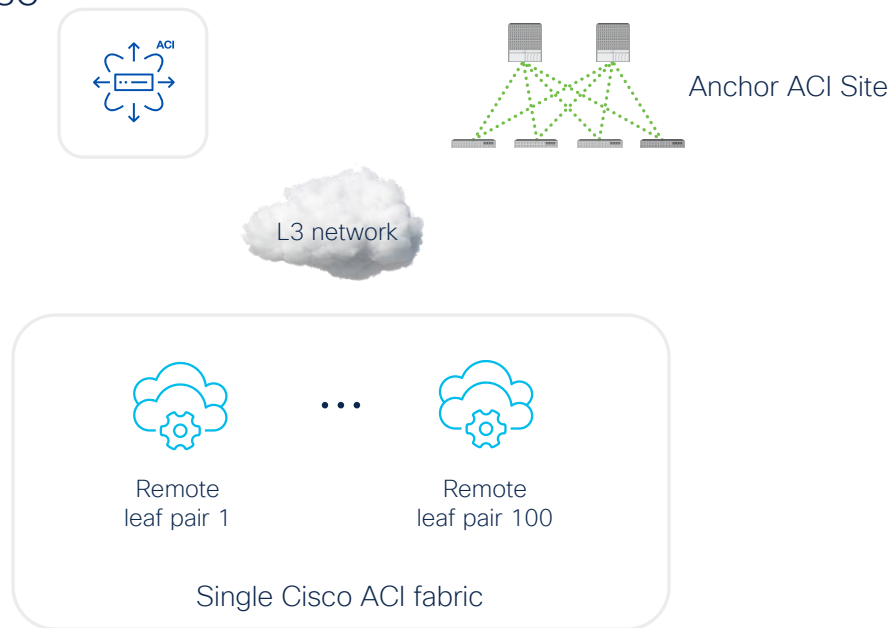
Stretch VRF, EPG, BD

Cisco ACI Multi Site: On-Prem Regions



Cisco ACI Remote Leaf: Hybrid Cloud colo extension

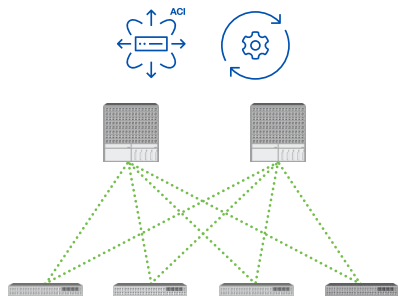
Colocation Facility Use Case



Extend ACI policy and segmentation framework to hybrid cloud edge

Cisco ACI: A platform built for automation

Simplicity from chaos: One API call to deliver a data center wide construct (like a VRF)



Day 0

Out of the box automation

- Hardware
- Fabric
- Underlay

ACI fabric is deployed based on Cisco best practices
Avoid 100s of micro decisions required to design traditional fabrics

Day 1

ITOPS Ticketing queue

ServiceNow ticket – create VRF

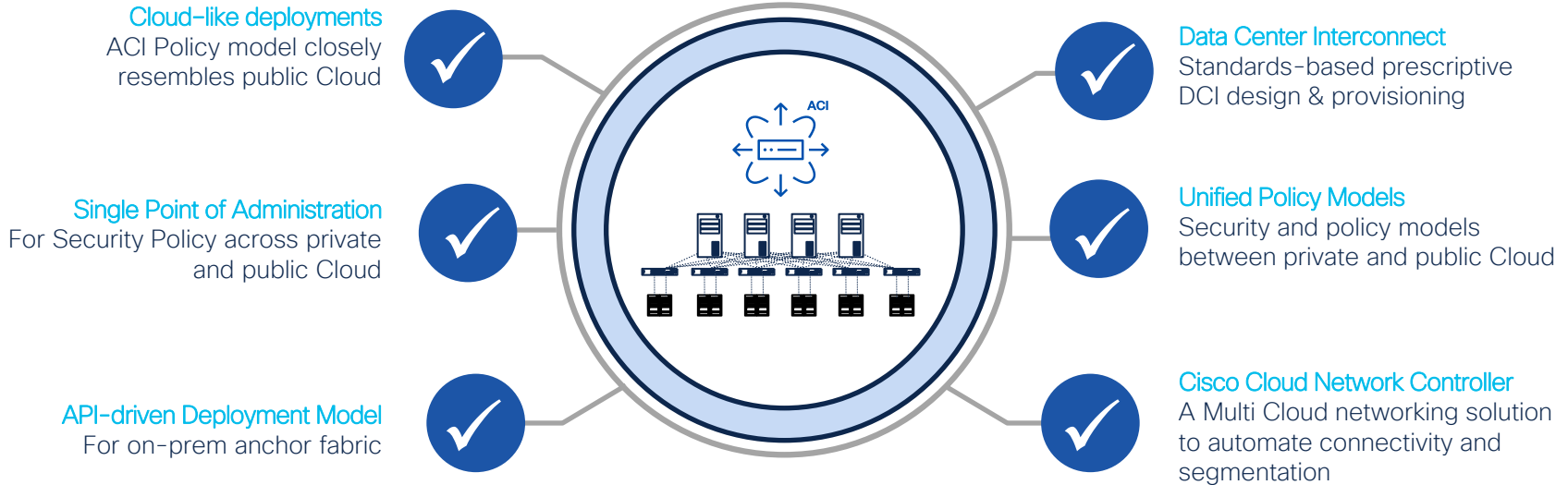
Ansible / Terraform / Python

APIC API

Hundreds of switches and 1000s of ports

IT operations lifecycle: Provision, automate and operate

Cisco ACI: Summary of hybrid cloud features



Multi Cloud Networking



Business Drivers



Agility

Rapid response to
business demands

Improved customer
satisfaction and retention



Flexibility

Choice of infrastructure best
suited to application needs

Availability and mobility

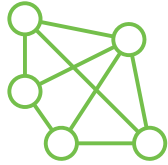


TCO

Flexible consumption model

Scalable infrastructure

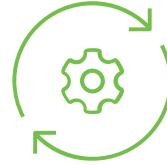
Challenges in Hybrid Cloud Networking



Network
connectivity



Operations
and visibility



Services
integration



Segmentation
and security

Cisco Hybrid Cloud Networking Architecture



Cisco Nexus
Dashboard Orchestrator



Automated connectivity
and routing

Consistent security
and segmentation

Single Control Plane
across On Premises
data center and Cloud

Automate insertion
of L4-7 services

Visibility and
Troubleshooting

Solution Building Blocks



Cisco Cloud
Network Controller



Catalyst 8000v
or
Cloud native router

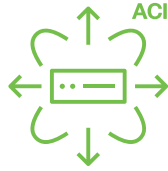


Nexus
Dashboard

Flexible Deployment Models



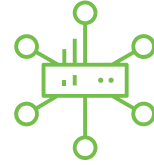
Cloud
only



Hybrid with
on-premises ACI



Hybrid with
on-premises NDFC



Connect to
external networks

SD-WAN router

Branch router

Data center edge router

Benefits

Innovate with
next-generation applications

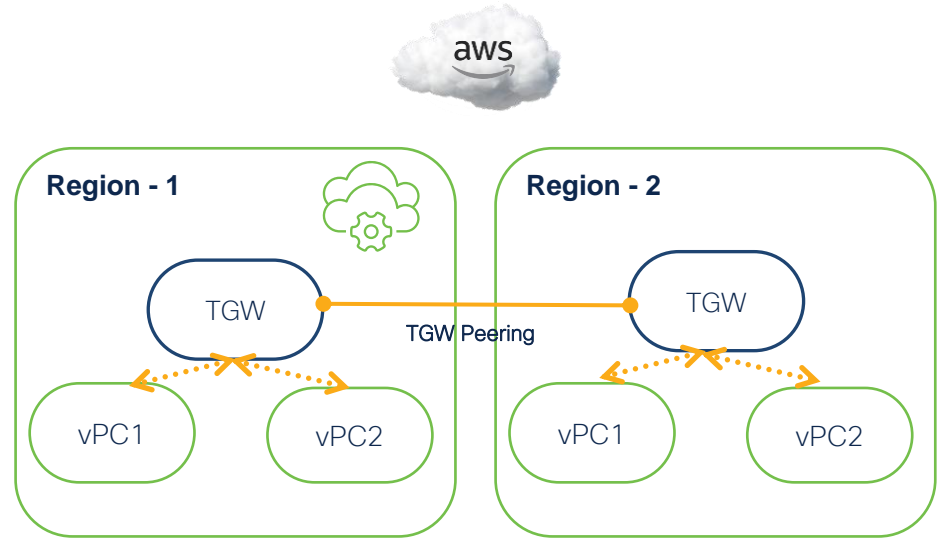
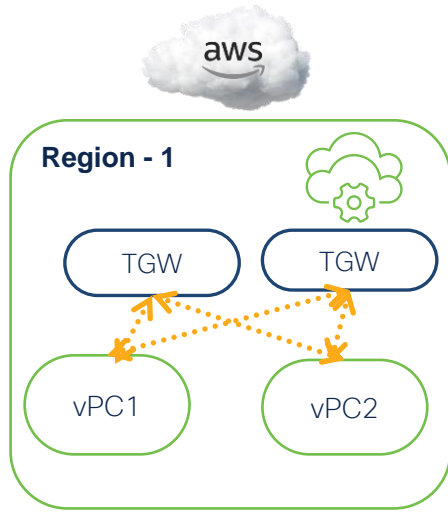
Best-of-breed on-premises
or cloud infrastructure

Optimal
resource use

Hybrid Cloud Networking Use Cases

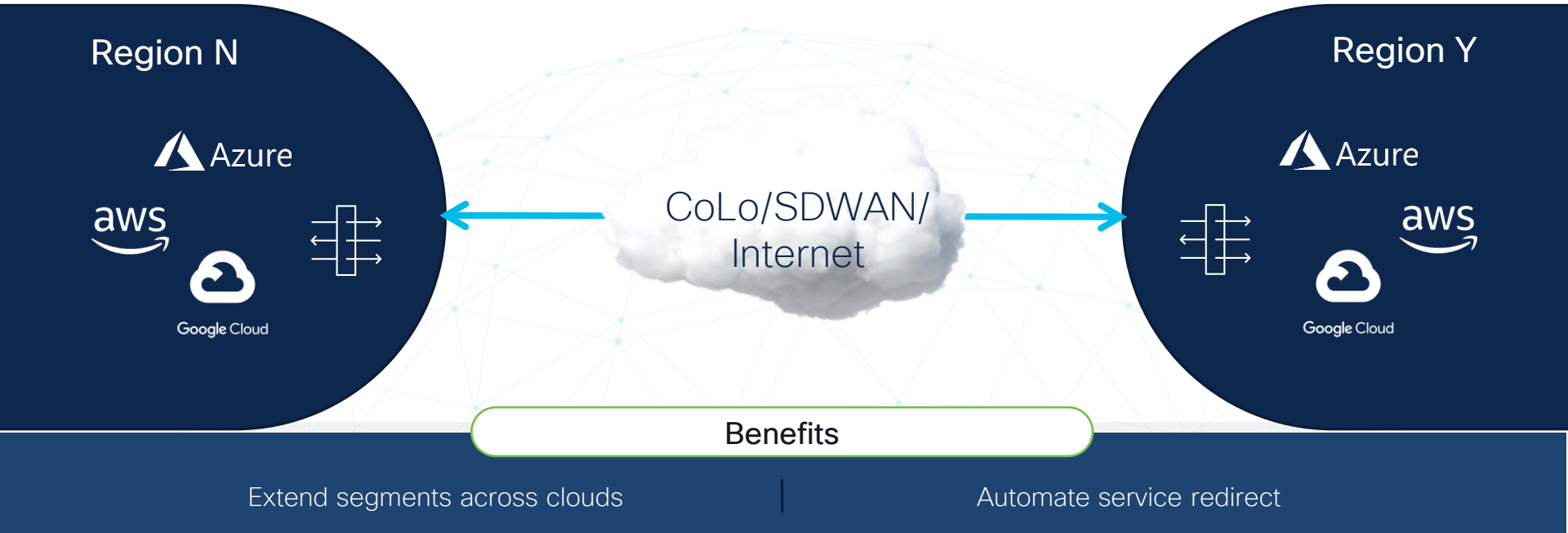


Intra Cloud Connectivity Automation



Automate Network Connectivity For Intra-Region and Inter-Region Traffic

Inter Cloud Connectivity



On Prem to cloud Connectivity

On-premises
data center



CoLo/SDWAN/
Internet

Region Y

Azure

aws



Google Cloud

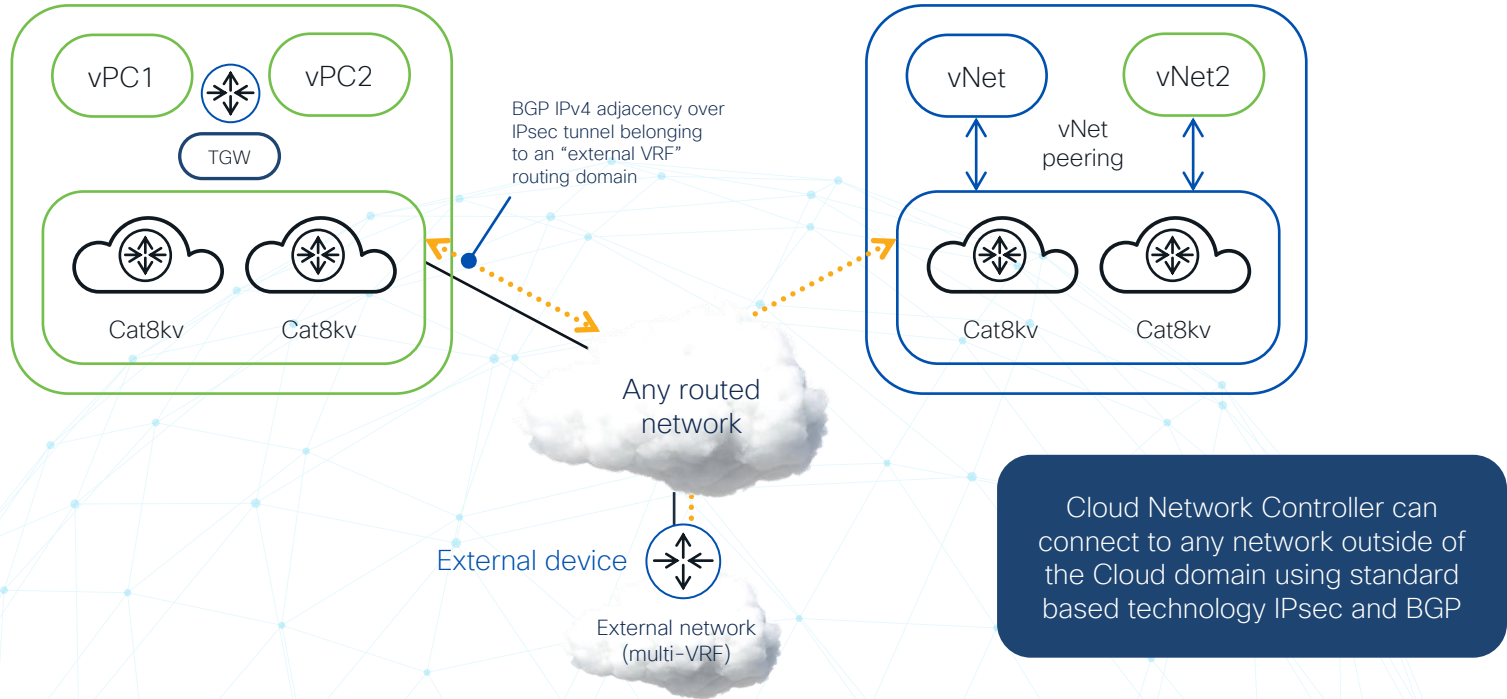
Benefits

Simplified connectivity for
hybrid cloud

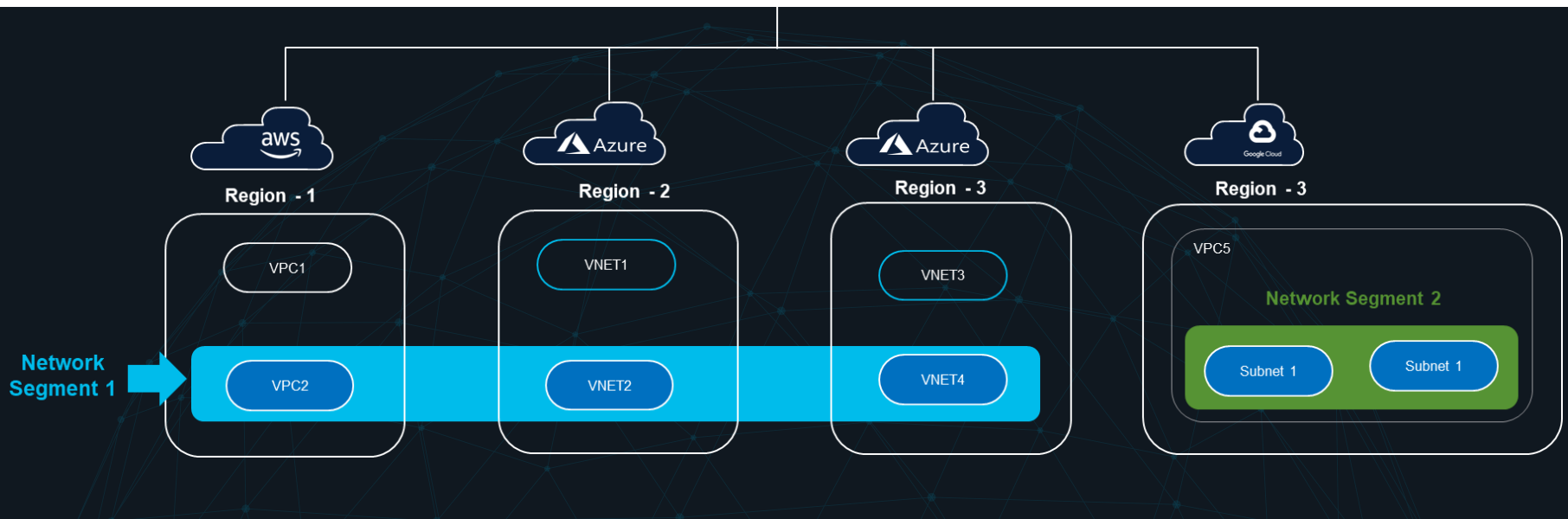
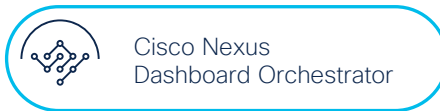
Enable high
bandwidth underlay

Utilize cloud
native routing

External Network Connectivity



Network Segmentation



1

Segment Virtual Networks within and across VPCs and Clouds

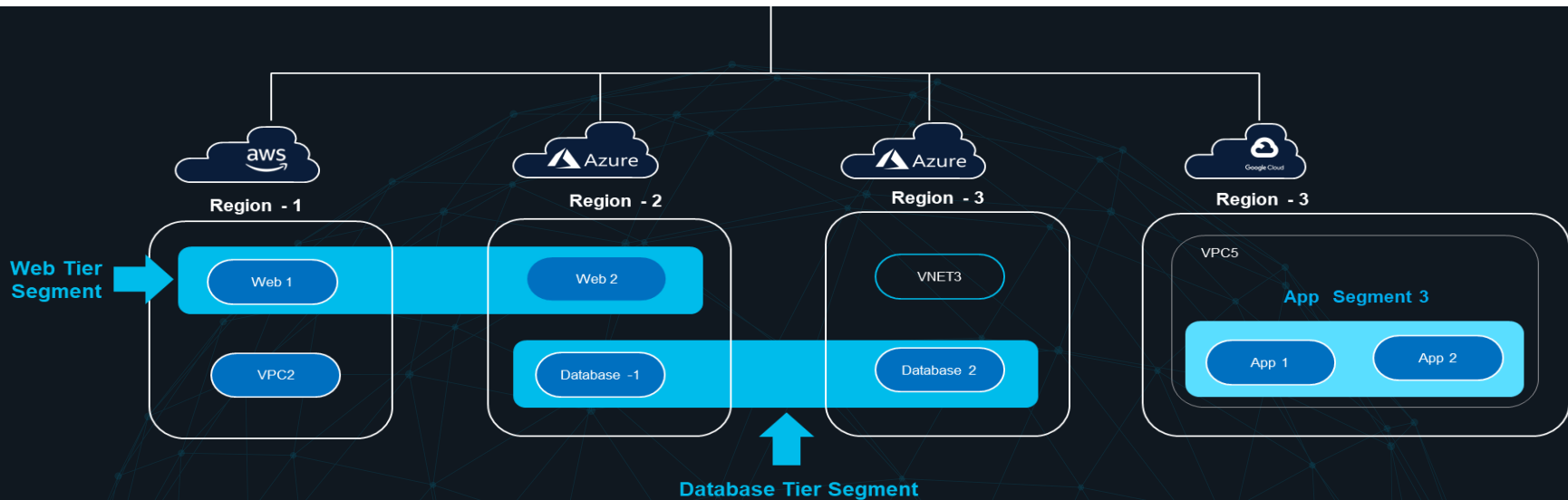
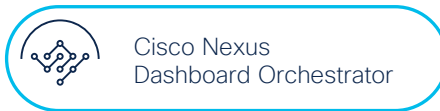
2

Common routing domain across clouds

3

Automated route propagation within a routing domain

Application Segmentation



Create application segments that span across clouds

Define and enforce policy for application segments within and across clouds

Automate routing and security policies for application segments within and across clouds

Hybrid Cloud L4-7 Services



Capabilities



Insert FW and load-balancer within and across clouds



Automated routing redirect when needed



Vendor agnostic



Open API for broader ecosystem integration

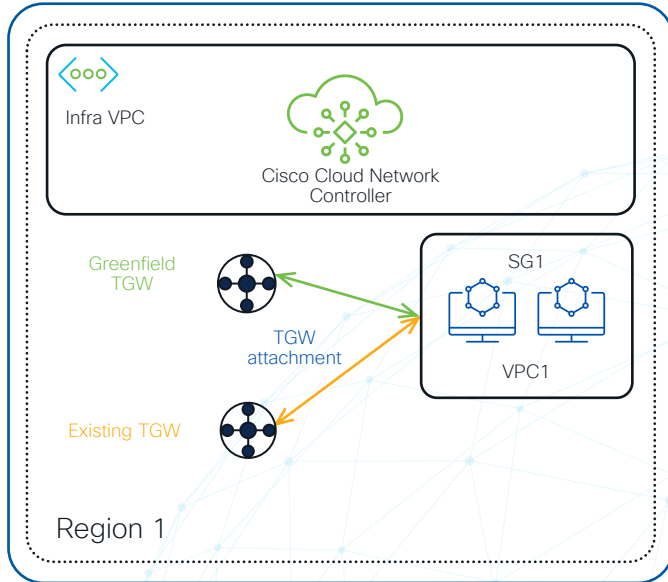
Benefits

Promote agility and on-demand security

Easy model and enforce the traffic flows

Scale up and down effortlessly

Brownfield VPC Onboarding



- Create TGW or VPC peering
- Copy of Route Tables from existing TGW
- Retain existing TGW
- BGP Configuration by Catalyst 8000v

Benefits

Seamless Migration

Simplified Operations

Co-existence

Hybrid Cloud Networking Summary

Automate Connectivity

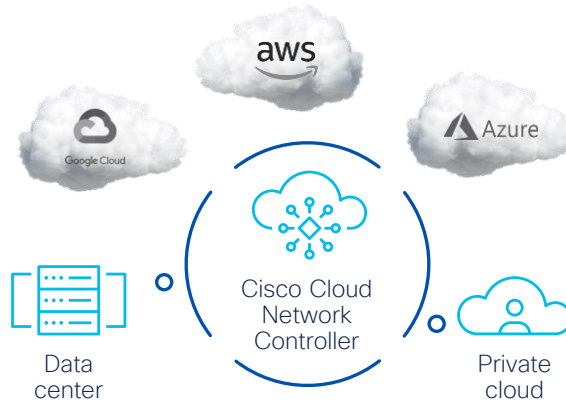
- Intra-cloud: TGW, VNET peering
- Inter-cloud: C8Kv automation
- Connectivity: IPSEC, Direct Connect, Express Route

Visibility

- View and connect to brownfield VPC networks
- Inventory and topology view

L4-L7 services

- Automate service insertion and service chaining (Load Balancers, Firewalls, etc.)



Segmentation

- Extend segments from On Premises to Cloud
- Extend segments from Cloud to Cloud
- Security group rule management

Support on Public and Private Clouds

- AWS, Azure, Google Cloud

Open APIs

- Enable automation using Terraform and Ansible

Customer Testimonial: Skanska

Skanska Construction Stretches Its Data Center Network to the Cloud with Cisco Cloud ACI

Skanska is one of the world's leading construction and project development companies, focused on selected home markets in the Nordic region, Europe, and the United States. Skanska deployed Cisco ACI in 2018 to improve data center automation, security, and resiliency, and is now in the process of stretching network management and policies to the cloud.



Challenges

- Align data center and cloud environments
- Improve network segmentation and security
- Accelerate IT operations



Solution

- Cisco® Application Centric Infrastructure (ACI)
- Cisco Cloud Network Controller (Formerly Cisco Cloud ACI™)
- Cisco Nexus® 9000 Series switches



Results

- Established hybrid cloud operating model
- Improved data center automation, security, and resiliency
- Increased operational agility and workload portability

“Instead of learning the ins and outs of Azure and recreating our security policies with a different syntax, we'll just extend our existing policies. It will save us a ton of time, improve the security and consistency of our network operations, and give us much more flexibility for where to place our workloads.”

–Johan Stengård, Solution Architect for IT Networks, Skanska Construction

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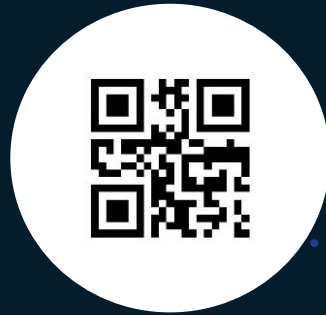
The bridge to possible

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