



You make **possible**

CISCO *Live!*

Virtual Event APJC • 1-2 April 2020

#CiscoLiveAPJC

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Cisco Multicloud

The How!

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CISCO *Live!*





Ahh, the Cloud



96%
of companies
use Cloud

45%
of all Cloud
is SaaS

About the Cloud

4.8
Clouds used
on average

\$216B
Investment increase
by 2020



Cloud is not the question



Multicloud isn't even the question

Sources: RightScale 2018 State of the Cloud Report and Worldwide Public Cloud Service Revenue Forecast by Gartner

How can I
realise cloud
benefits more
quickly?

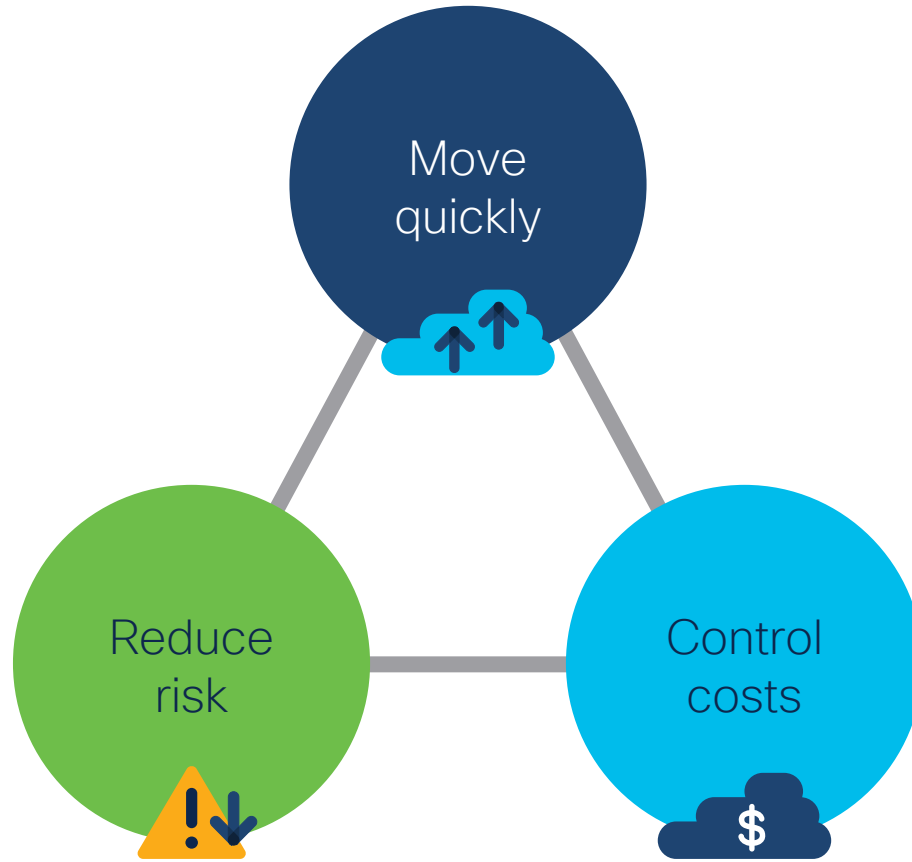


How can I
reduce risk?



How can I
contain my
cloud costs?





"Project management triangle"





Challenges



Complexity

Fragmentation
Lack of interoperability



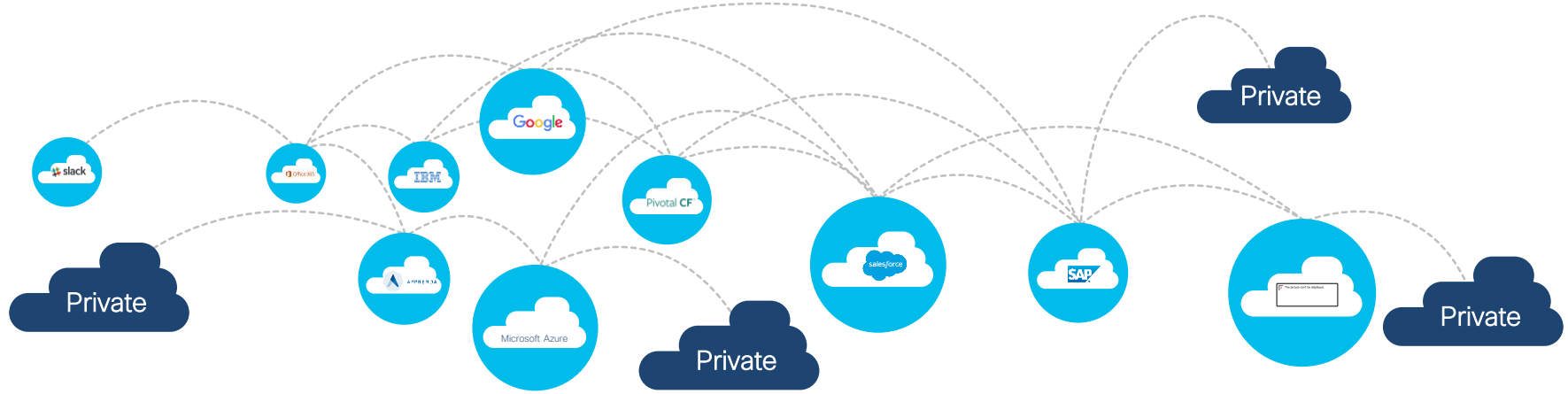
Security

Complexity
Data protection



Cost Management

Lack of visibility
Cost outsourcing



Complexity

Fragmentation
Lack of interoperability



Security

Complexity
Data protection



Cost Management

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Primary concern with Cloud is security



Compromised
accounts



Lack of
Cloud visibility



Misconfigured
Public Cloud settings



Complexity

Fragmentation
Lack of interoperability



Security

Complexity
Data protection



Cost Management

Lack of visibility
Cost outsourcing

76% of companies are concerned about costs management

↓ Infrastructure

↑ Bandwidth

↓ IT staff

↑ External resources



Complexity

Fragmentation
Lack of interoperability



Security

Complexity
Data protection



Cost Management

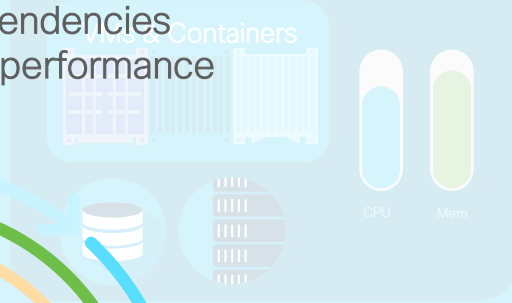
Lack of visibility
Cost outsourcing



Cisco's Embrace of Multicloud

Visibility

App and infra interdependencies
and impact on business performance



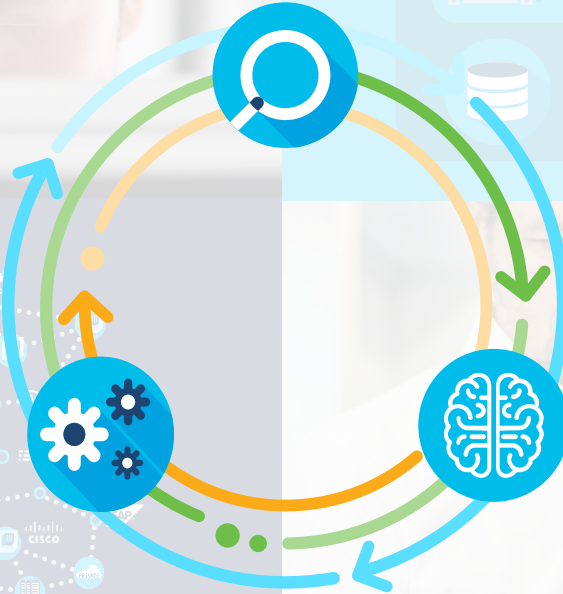
Action

Full-stack automation to
continuously optimize
resources to the app

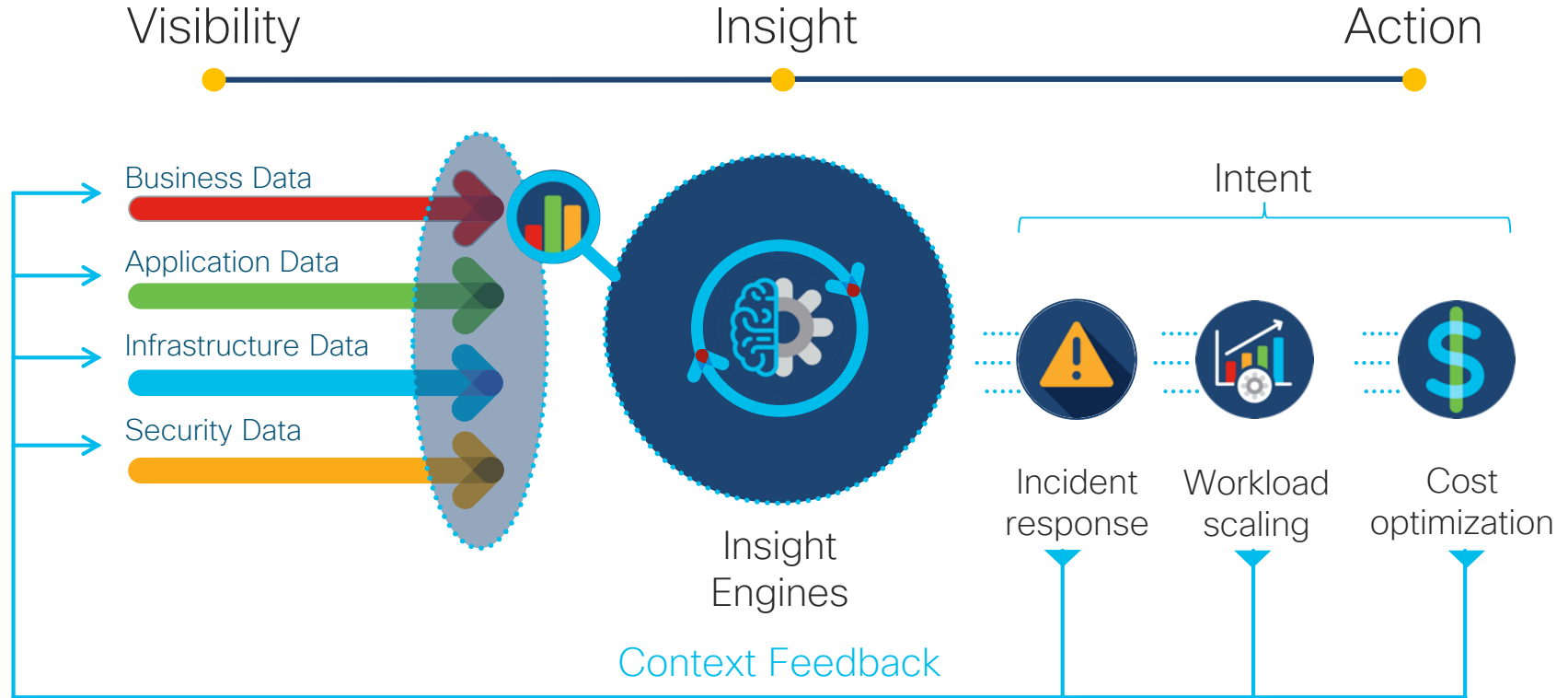


Insight

Analytics to
drive the right
resource decisions



Visibility – Insight – Action



Visibility

Business KPIs

Insurance Policies Quoted

\$ 815,086

Loans Approved

\$ 477,033

Unique Logins

772

Transaction KPIs

Get Quote

Calls Per Min



39

Approve Loan



31

Login



25

Response Time



6,299 ms



255 ms



44 ms

Errors



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--

App & Infra KPIs

QuoteServices

DiscountServices

LoanServices

AuthServices

App Server



VM / Server



6 Pending Actions



Application



Virtual



Server



Database



Storage

☐ Show Critical Only

Insights

MINOR

Virtual Machine Action

Action: Scale Down VM

Target: Cisco - AD-Fin-CWOM04

Resize from 16 GB to 984.4 MB

Reason: Efficiency Improvement

MINOR

Virtual Machine Action

Action: Scale Down VM

Target: Cisco - AD-Fin-CWOM06

Resize from 16 GB to 891.4 MB

Reason: Efficiency Improvement

CRITICAL

Virtual Machine Action

Action: Scale Up VM

Target: APPDADF1N6

Resize from 1 GB to 2 GB

Reason: Performance Assurance

CRITICAL

Virtual Machine Action

Action: Scale Up VM

Target: APPDADF1N2

Resize from 2.0 to 4.0

CRITICAL

Virtual Machine Action

Action: Scale Up VM

Target: APPDADF1N4

Resize from 2.0 to 4.0

Action

Scale up VCPU for VirtualMachine APPDADF1N2 from 2 to 4

VCPU congestion in Virtual Machine 'APPDADF1N2'

EST. INVESTMENT: \$ 400

PERFORMANCE

VIRTUALMACHINE

APPDADF1N2

Host: Ubuntu Linux (64-Bit)

IP Address: 10.30.172.72

VCPU: 2

Business Account:

ACTION DETAILS

Created: 2019-08-22

Type: RIGHT SIZE

State: PENDING ACCEPT

ON-DEMAND COSTS

Current: \$ 0

After: \$ 0

CHANGE DETAILS

Main Factor: VCPU

Goal: Performance Assurance

Environment: ONPREM

CURRENT RESOURCE

Shape:

VCPU: 2.0

Location: sys005dc01

Location Type: DataCenter

NEW RESOURCE - RECOMMENDATION

Shape:

VCPU: 4.0

Location: sys005dc01

Location Type: DataCenter

ACTIONS

DRILL DOWN

EXECUTE ACTION

Visibility



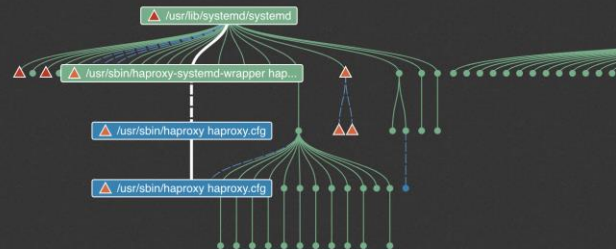
WORKLOAD PROFILE

Summary Long Lived Processes Process Snapshot Interfaces Packages Vulnerability

ACMEDEV-HAPROXY01

Process Snapshot - Mar 11 2020 02:46:00 pm (AEDT) - 130 processes

● privileged user ● other user --- user change --- privilege escalation ● has forensic event ▲ has vulnerability



```
haproxy: /usr/sbin/haproxy -f /etc/haproxy/haproxy.cfg -p /run/haproxy.pid -Ds
```

⏮ ⏪ ⏩ ⏭

Insights

CVSS V2 DISTRIBUTION

SALES2



657 Remotely Exploitable
Low Complexity

0 Remotely Exploitable
Higher Complexity

0 Critical Severity

317 High Severity

CVEs

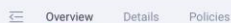
Packages

Workloads

Workload	Worst Score (V2)
acmeuat-wp01	10
se-linux-ipam-1	10
acme01-percona01	10

Action

Priority	Action	Consumer	Provider	Services
99	DENY	Default	Vulnerable version of zookeeper	Any
100	ALLOW	Default	Runs SSH server	TCP : 22
101	DENY	Default	Running OpenSSL	Any



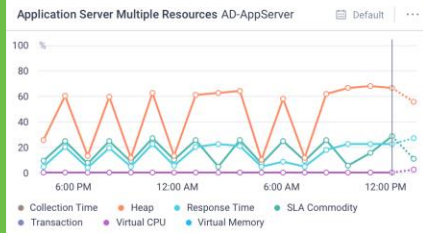
Dec 12, 2:00 PM

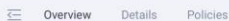
[Show All](#)

Scale up vMem for Virtual Machine vm01 from 30 to 36 vMem congestion in Virtual Machine 'vm01'	Performance
Scale Virtual Machine vm02 from m5.xlarge to t3a.small Matching Virtual Machine needs: CPU 2 Cores, Virtual Me...	Efficiency
Scale Virtual Machine vm03 from m5.xlarge to t3a.small Matching Virtual Machine needs: CPU 2 Cores, Virtual Me...	Efficiency
Scale VM vm25 in 632713433352 from m5.x2large to ... Matching Virtual Machine needs: CPU 12 Cores, Virtual ...	Performance

[Show All 5 Actions](#)

Scale Up Heap for Application Server AD-App.de] from 4...	Performance
Scale Up Heap for Application Server AD-AppServer ...	Performance
Scale Up Heap for Application Server AD-App.de] from 4...	Performance
Scale Up Heap for Application Server AD-AppServer ...	Performance
Scale Up Heap for Application Server AD-App.de] from 7...	Performance
Scale Up Heap for Application Server AD-AppServer ...	Performance

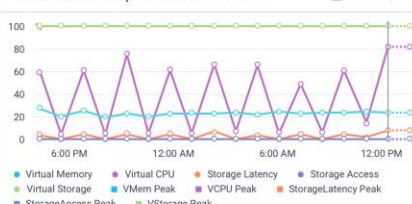




Dec 12, 5:00 PM After Actions

[Show All](#)

Pending Actions AD-AppServer



Steps and technology to get to value faster

