

Safe Harbor Statement

This presentation contains “forward-looking” statements that involve risks, uncertainties and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, our results may differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact could be deemed forward-looking, including, but not limited to, any projections of financial information; any statements about historical results that may suggest trends for our business; any statements of the plans, strategies, and objectives of management for future operations; any statements of expectation or belief regarding future events, technology developments, or enforceability of our intellectual property rights; and any statements of assumptions underlying any of the foregoing.

These statements are based on estimates and information available to us at the time of this presentation and are not guarantees of future performance. Actual results could differ materially from our current expectations as a result of many factors, including but not limited to: the unpredictable nature of our rapidly evolving market and quarterly fluctuations in our business; the effects of competition; and any adverse changes in our indirect channel relationships. These and other risks and uncertainties associated with our business are described in the company’s annual report on Form 10-K. The forward-looking statements in this presentation are made as of the date of the initial publication of this presentation, and we disclaim any obligation to update these statements at any time in the future.

The background of the slide is a vibrant, abstract graphic. It features a series of overlapping, wavy bands of color in shades of red, orange, yellow, green, and blue, creating a sense of movement and energy. On the right side, there is a bright, multi-colored sunburst or starburst effect that radiates outwards, adding to the dynamic feel of the design.

cisco *Live!*

Let's go

#CiscoLive



The bridge to possible

Cisco FSO Platform Ecosystem

For Developers

Geoffrey Hendrey, Chief Architect, Cisco AppDynamics

Renato Quédas, Director of Engineering, Cisco AppDynamics

BRKAPP-2006

CISCO *Live!*

#CiscoLive

Cisco Webex App

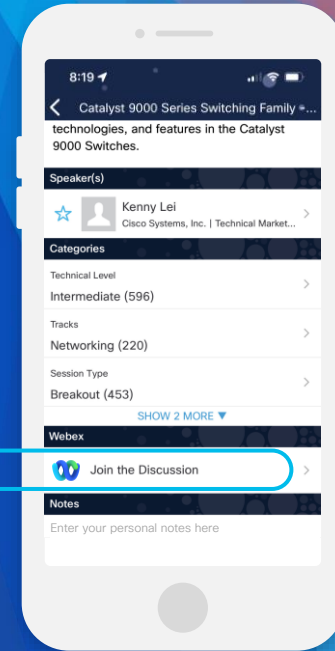
Questions?

Use Cisco Webex App to chat with the speaker after the session

How

- 1 Find this session in the Cisco Live Mobile App
- 2 Click “Join the Discussion”
- 3 Install the Webex App or go directly to the Webex space
- 4 Enter messages/questions in the Webex space

Webex spaces will be moderated by the speaker until June 9, 2023.



<https://ciscolive.ciscoevents.com/ciscolivebot/#BRKAPP-2006>

“A developer ecosystem is a community of developers, providers, and other stakeholders—as well as the software and services that they offer—that enhance the value of a digital platform.”

<https://www.appdirect.com/resources/glossary/developer-ecosystem>

An ecosystem
cannot exist
without an
environment



CNAO journey to FSO Platform

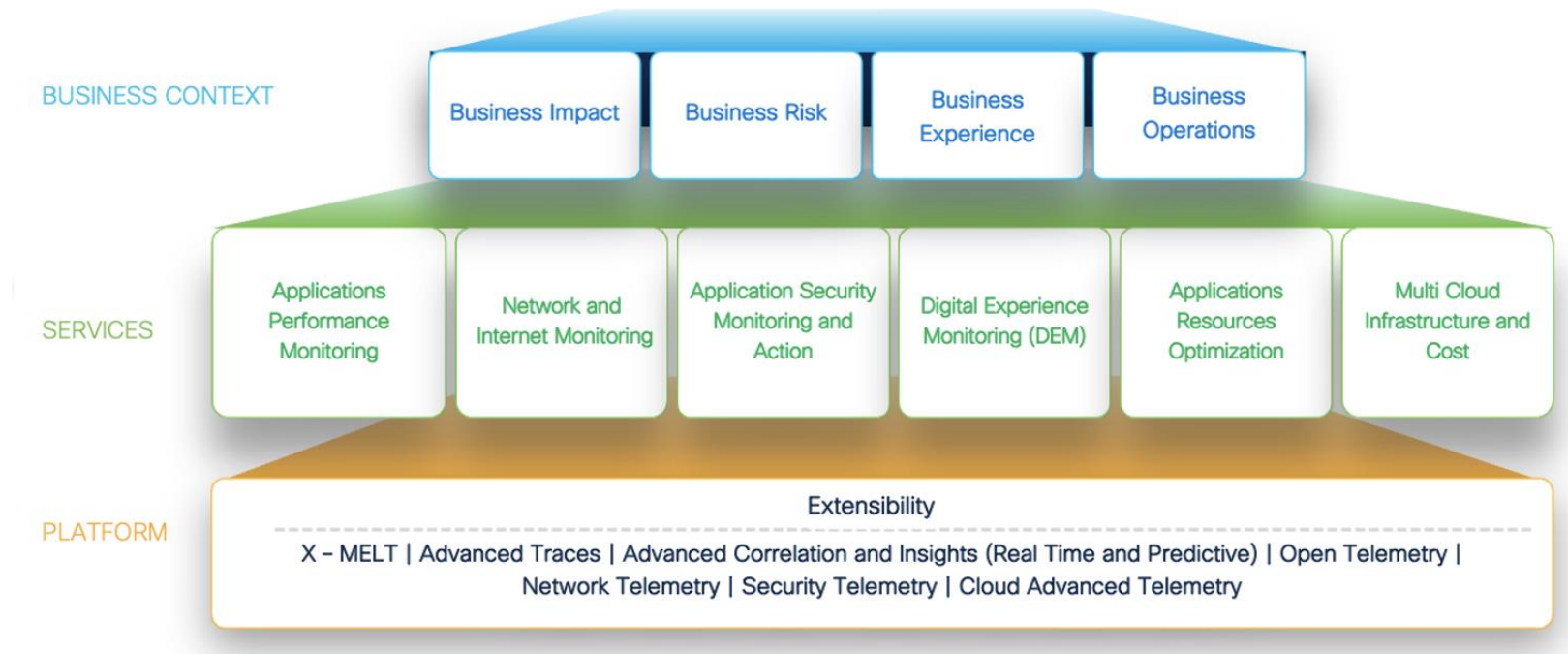
- Launched June '22
- Cloud native,
open telemetry
- Totally new
infrastructure
- Yet...still a Cisco
product silo



Introducing Cisco FSO Platform

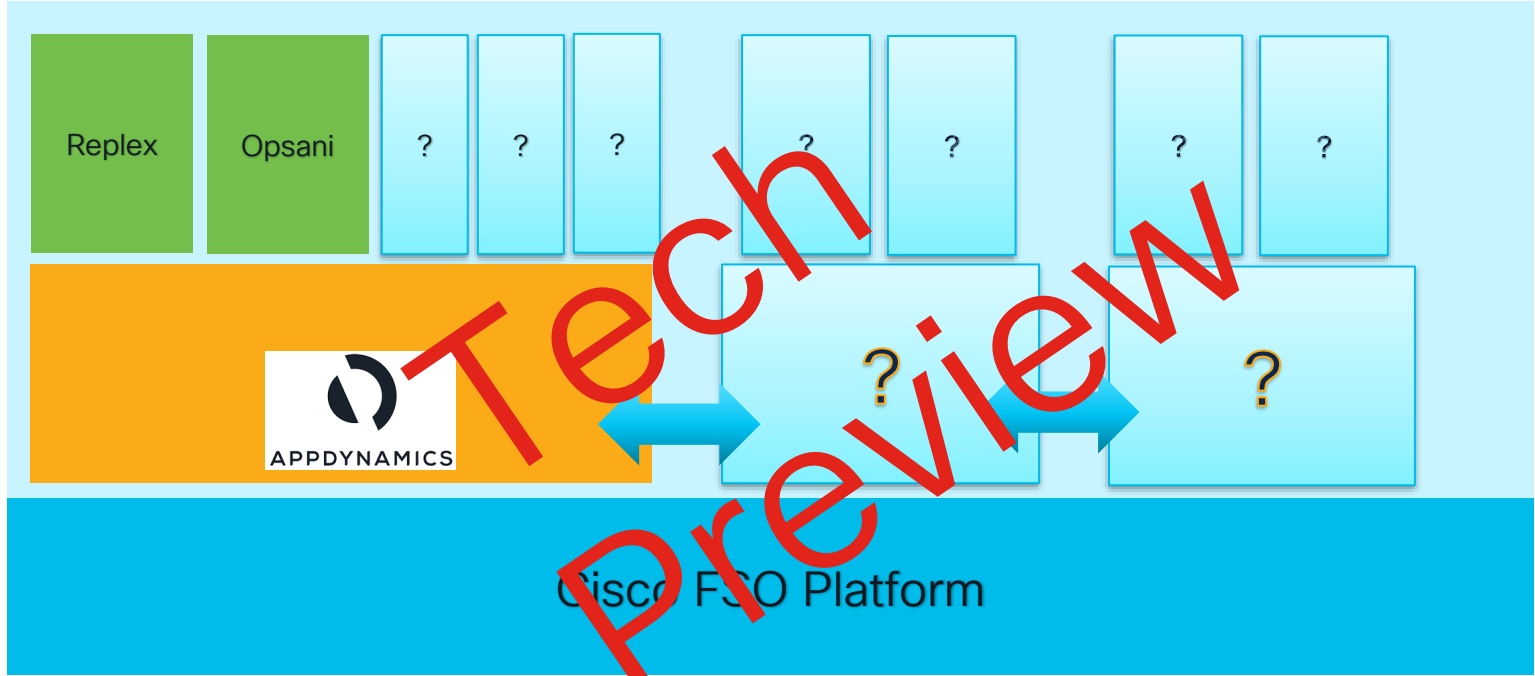
- No Silos
- Provides a common MELT substrate for AppDynamics, CNAO and more
- Draw a clear API/SDK line between the MELT platform and the applications
- cross-app collaboration
- Enrichments to CNAO from partners
- Ecosystem, ecosystem, ecosystem!

Environment: Cisco Full Stack Observability Platform



Tech Preview Released Feb 2023

Platform
Apps
Enrichments



Fast Forward 4 months! Platform is GA June '23

Enrichments



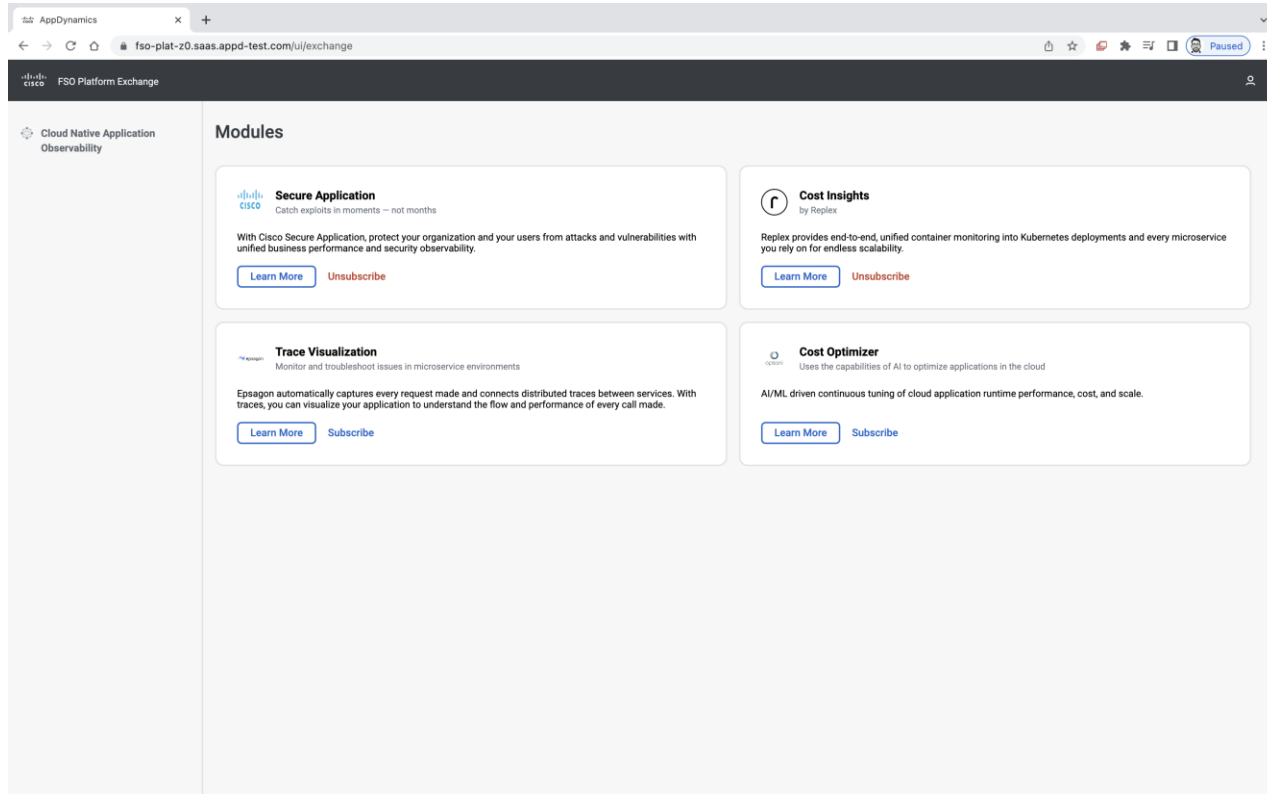
Apps



Platform



Ecosystem: Cisco FSO Platform Exchange



Opsani Cost Optimizer

Cloud Native Application Observability

← Back

Cost Optimizer
Uses the capabilities of AI to optimize applications in the cloud

Subscribe

Information

Opsani uses the capabilities of AI to optimize applications in the cloud. It is a provider of Machine Learning driven automation to enable autonomous operations for DevOps teams. Opsani applies AI to automatically improve operations of applications and cloud infrastructure to achieve better performance.

Version
1.0.0

Developer
Opsani

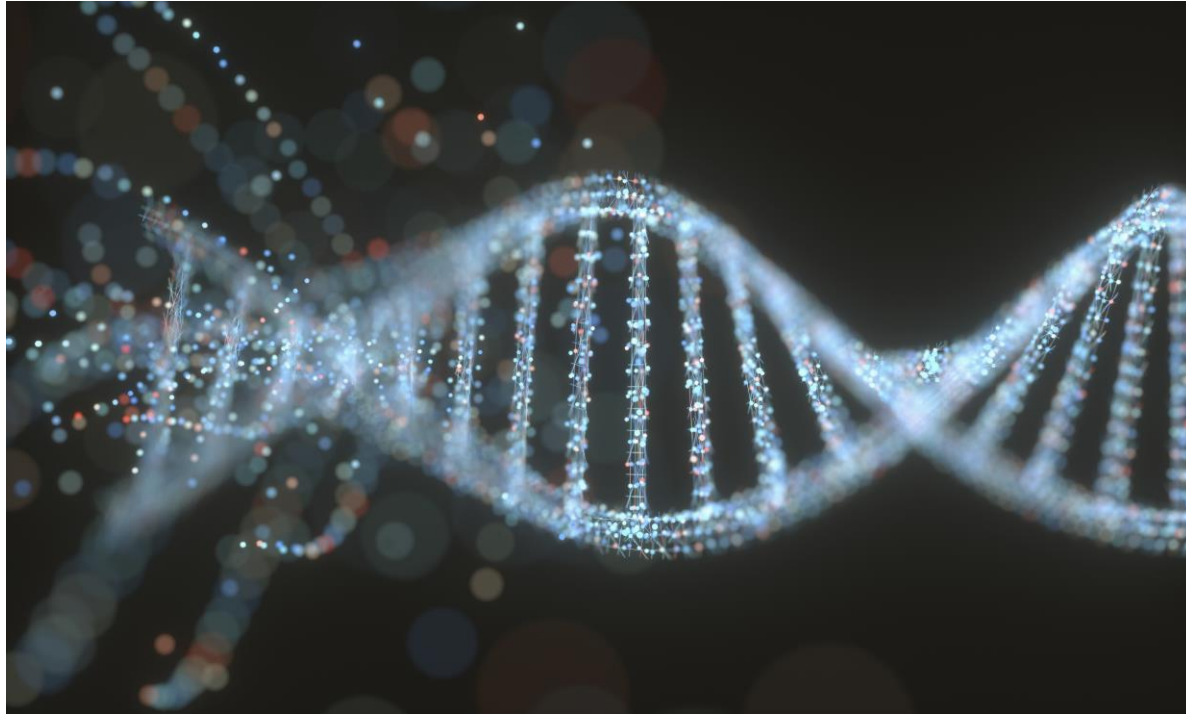
Support
[Documentation](#)
[Licensing](#)
[Support Site](#)

Benefits

This Solution will add the following items to AppDynamics Cloud:

- Evaluate and improve the reliability, performance and efficiency of your Kubernetes applications.
- Opsani automatically detects the code changes, creates a build, performs testing and deploys the new build to the production servers.
- Opsani provides a model-based automation instead of script-based automation, to ensure lower failures in the deployment processes.
- In the case of a failure, the code can be automatically rolled back to the previous state.

The beginnings of an ecosystem



Real solutions, delivering real value

CNAO enrichments:

- Optimize – Machine Learning to optimize your Kubernetes cluster
- Replex – Understand and fix your costs/spend on Kubernetes

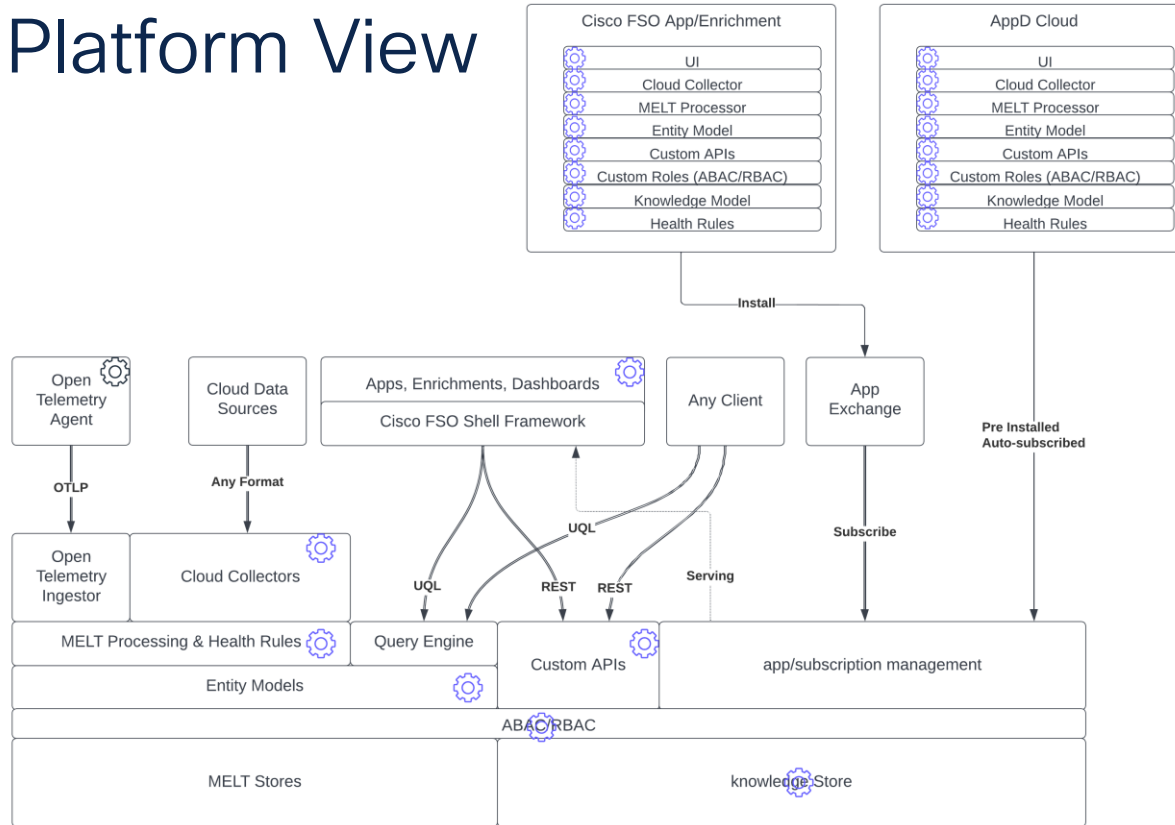
Cisco enrichments:

- Epsagon – tracing
- Cisco IT – AIOps

third-party enrichments

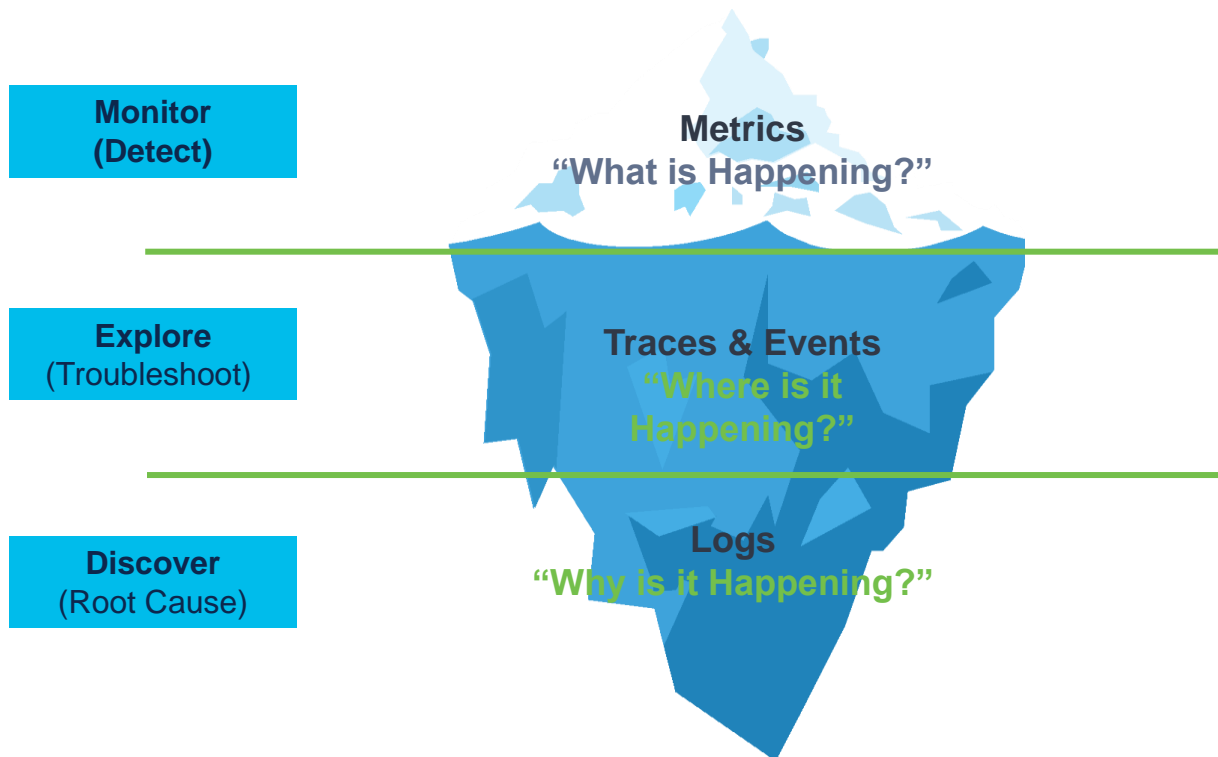
- Cloud Fabrix – Understand and monitor VSphere
- Evolutio – Monitor financial transactions

Layered Platform View



Hands on....

The 3 Ws in monitoring



Too much data, not contextualized across the silos

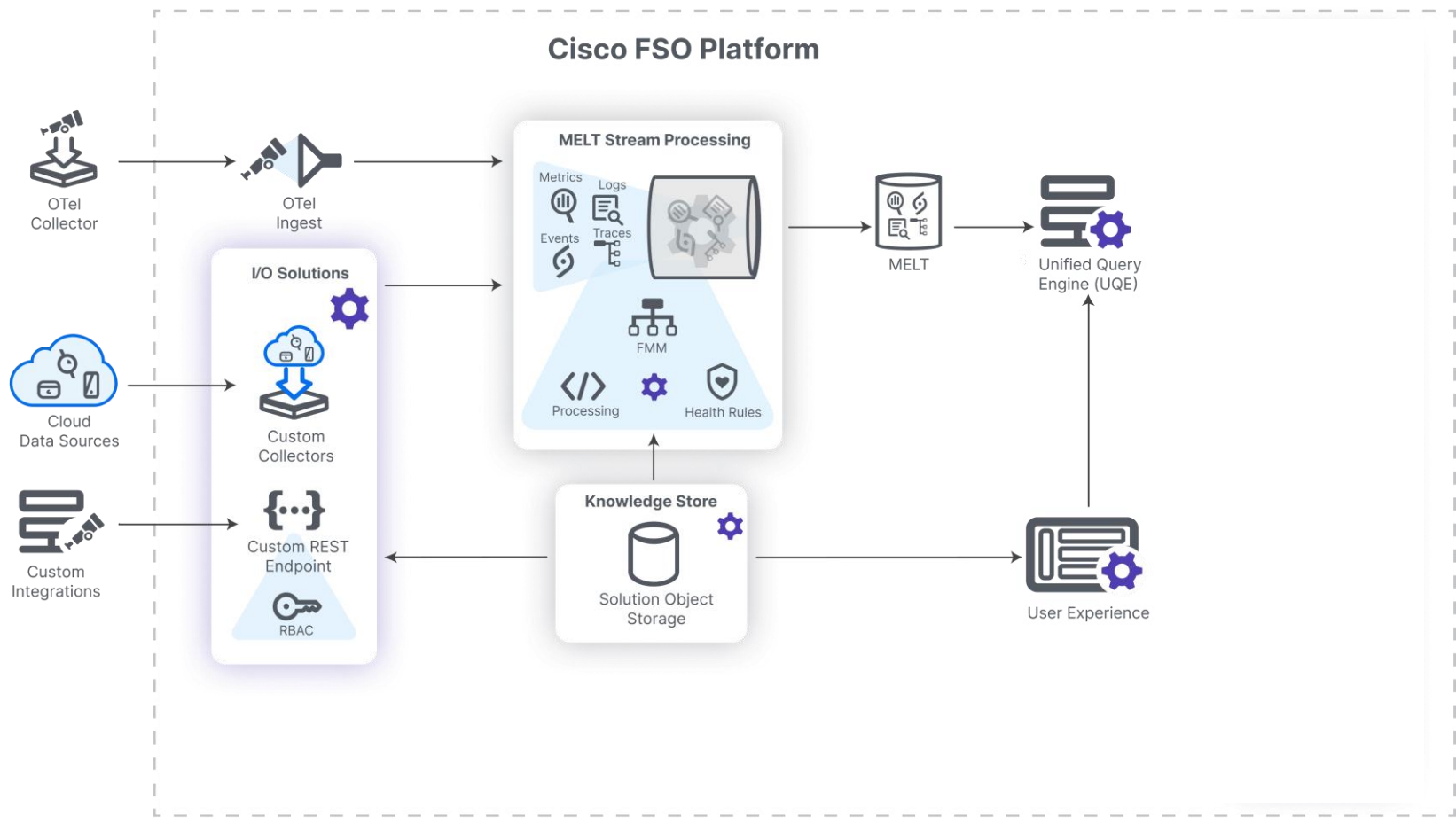


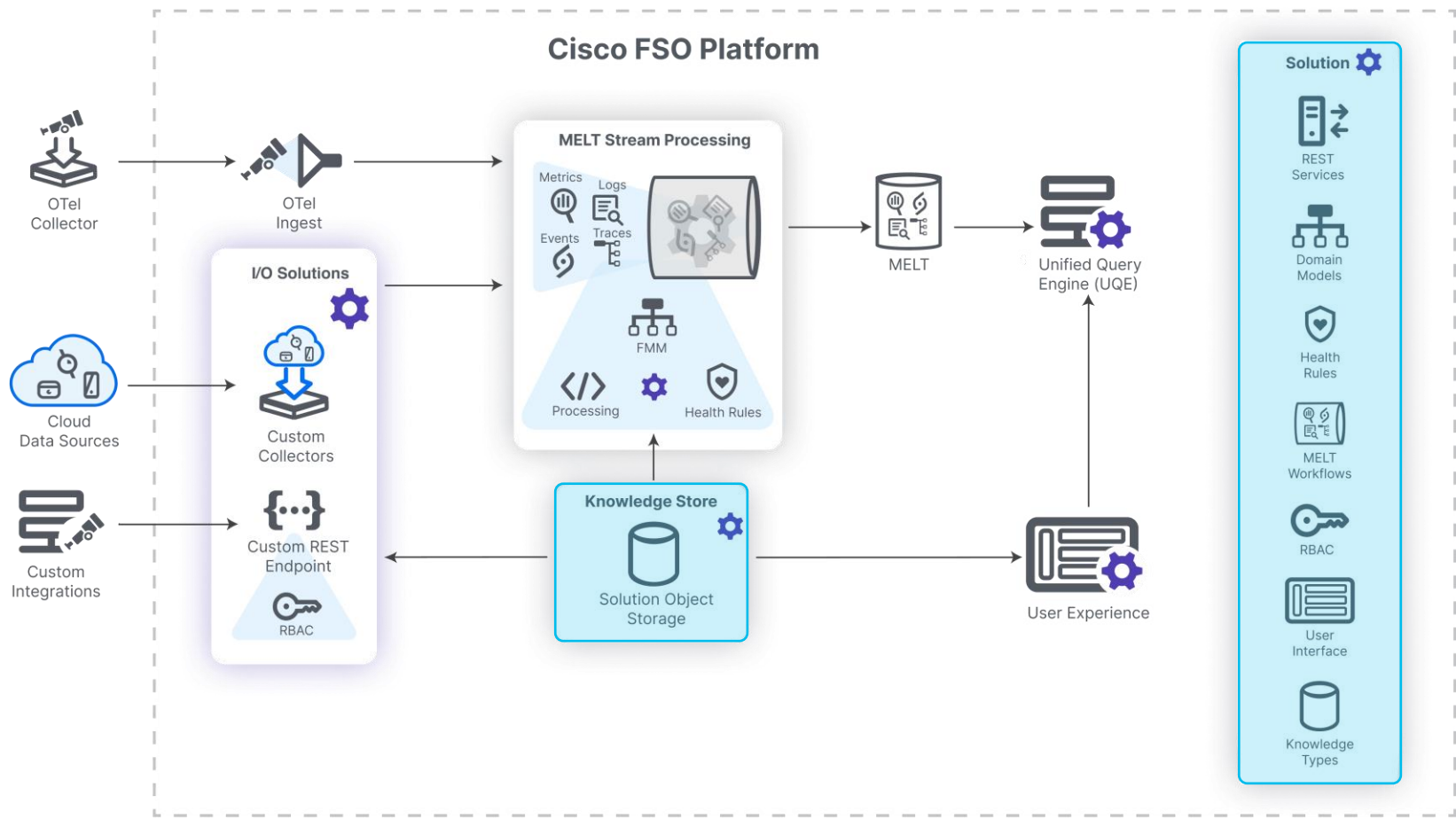
Different domains care about different things

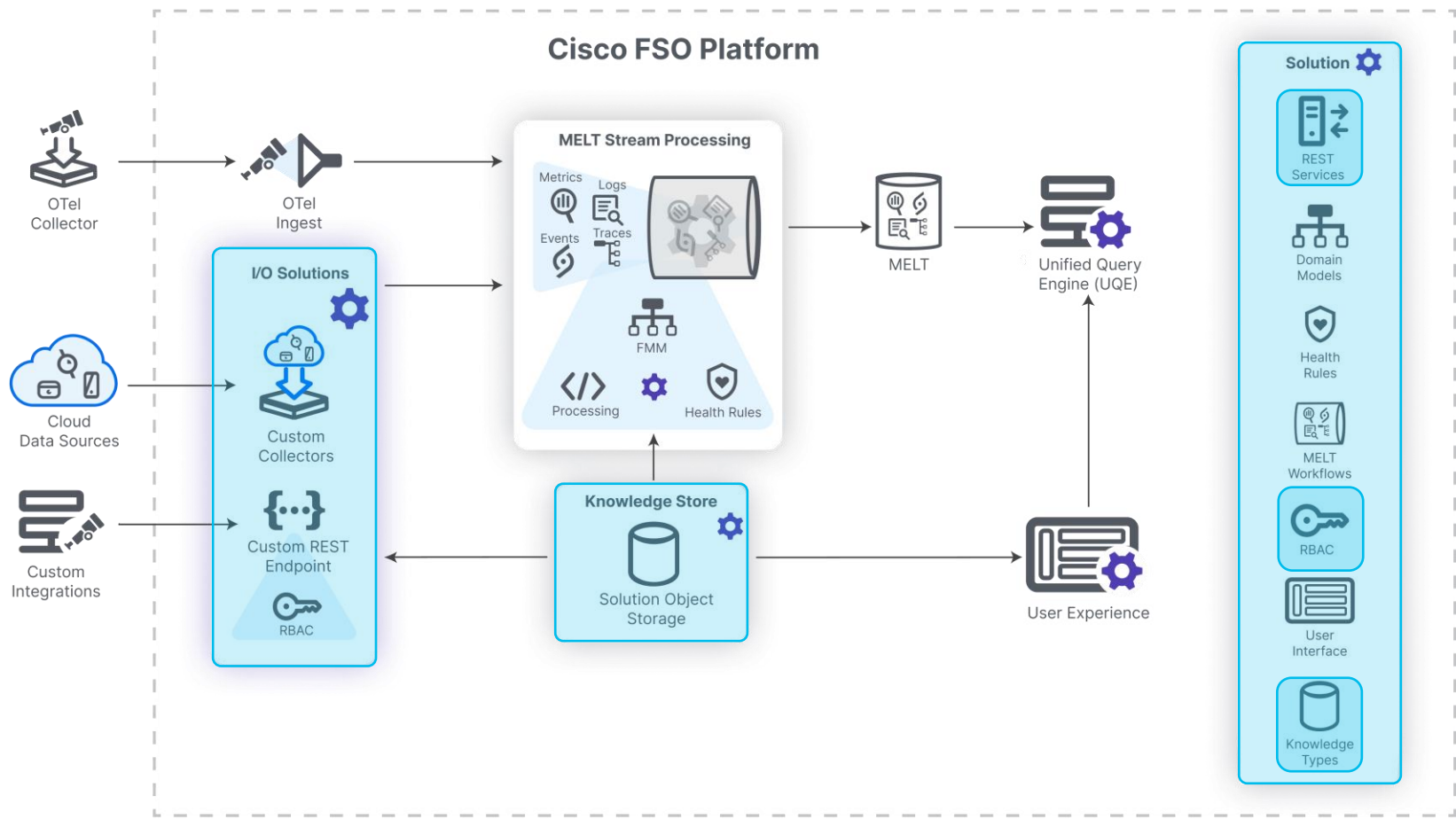


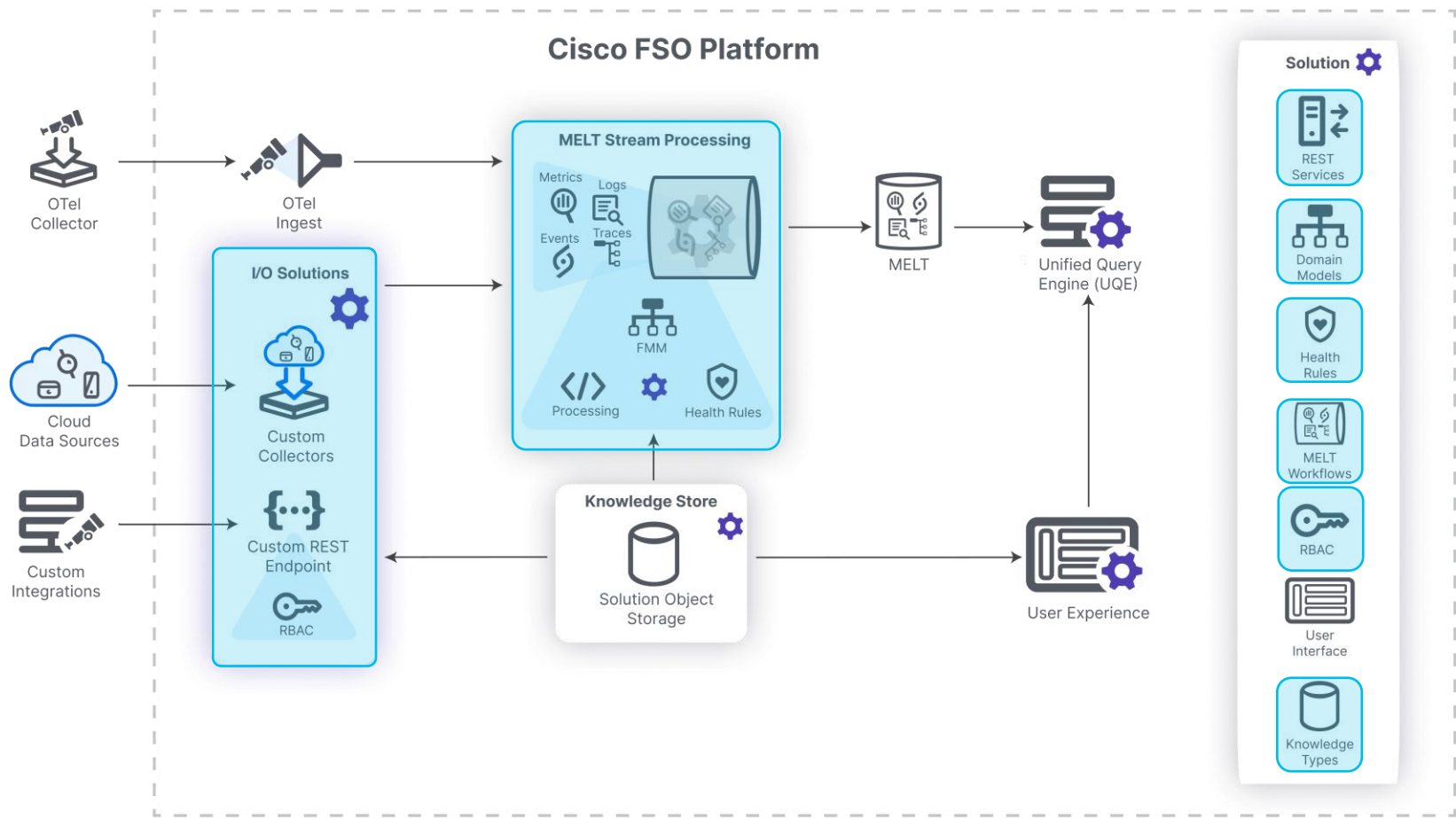
The Reference Solution

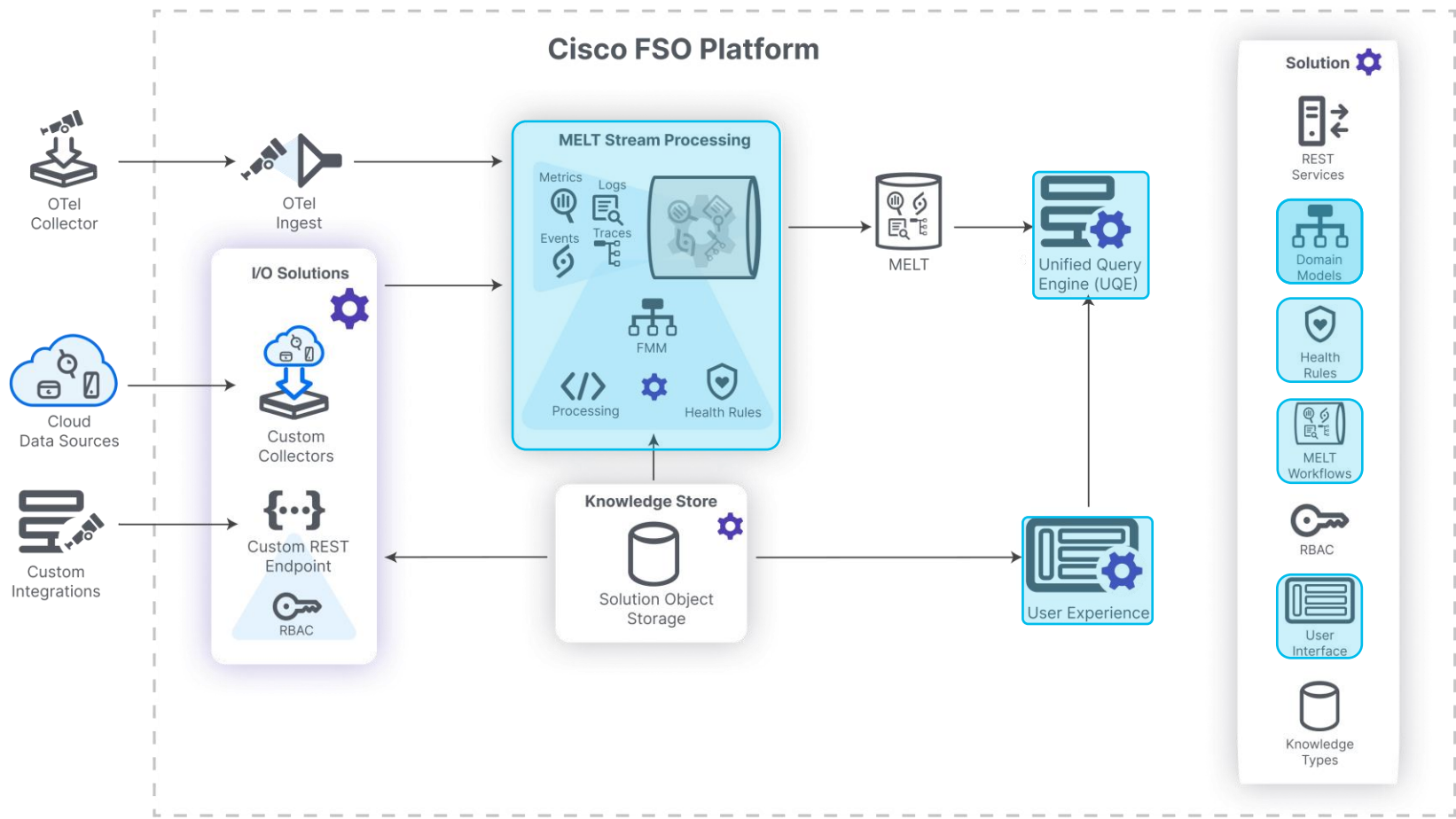




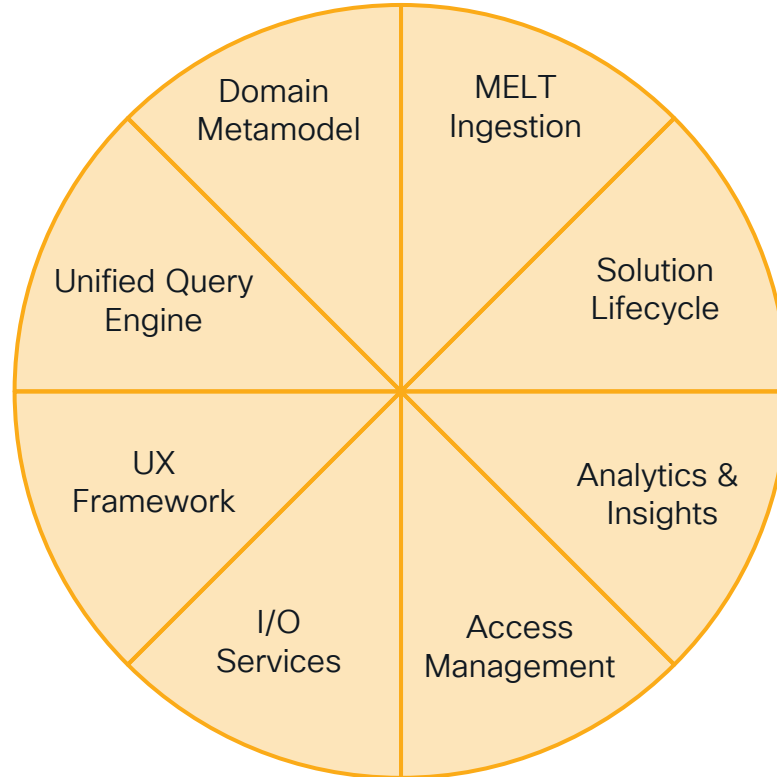




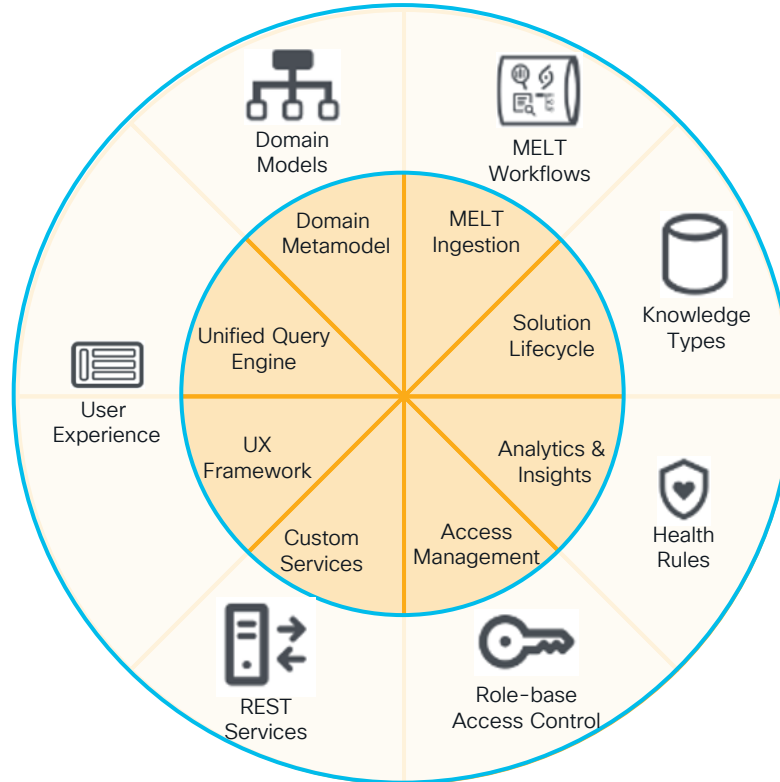




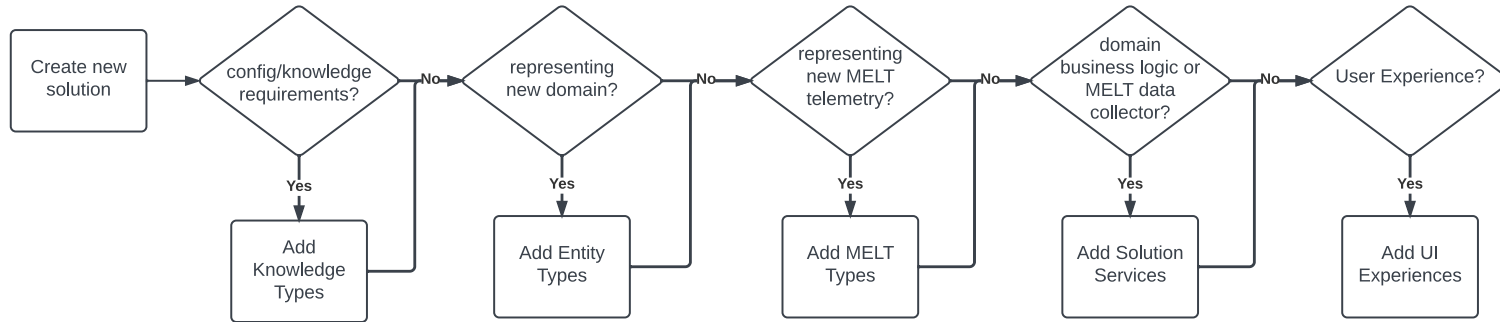
FSO Core Platform Capabilities



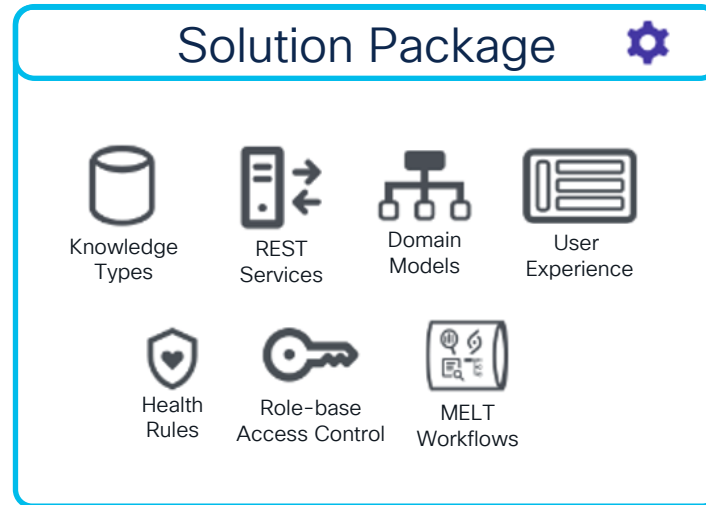
FSO Solution Components



Defining the scope of a solution



Anatomy of a solution



Fill out your session surveys!



Attendees who fill out a minimum of four session surveys and the overall event survey will get **Cisco Live-branded socks** (while supplies last)!



Attendees will also earn 100 points in the **Cisco Live Challenge** for every survey completed.



These points help you get on the leaderboard and increase your chances of winning daily and grand prizes

Continue your education



- Visit the Cisco Showcase for related demos
- Book your one-on-one Meet the Engineer meeting
- Attend the interactive education with DevNet, Capture the Flag, and Walk-in Labs
- Visit the On-Demand Library for more sessions at www.CiscoLive.com/on-demand



The bridge to possible

Thank you

CISCO *Live!*

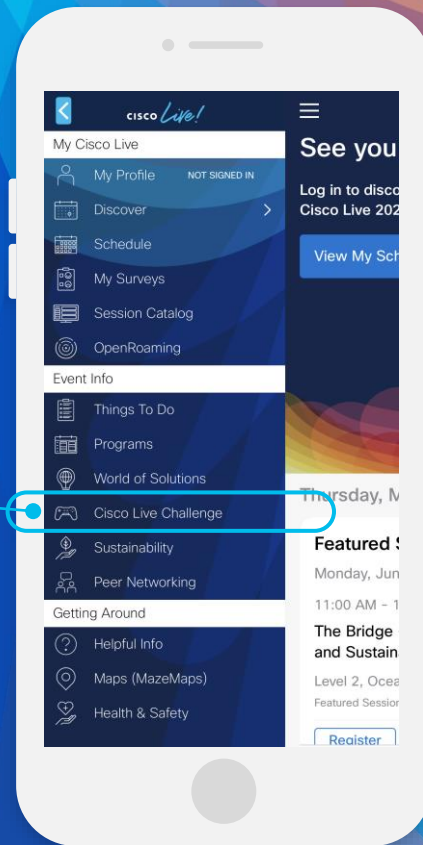
#CiscoLive

Cisco Live Challenge

Gamify your Cisco Live experience!
Get points for attending this session!

How:

- 1 Open the Cisco Events App.
- 2 Click on 'Cisco Live Challenge' in the side menu.
- 3 Click on View Your Badges at the top.
- 4 Click the + at the bottom of the screen and scan the QR code:



The background is a vibrant, abstract graphic. It features a central bright white light source from which numerous colorful rays emanate, creating a sunburst or starburst effect. The rays transition through a spectrum of colors including yellow, orange, red, and various shades of blue and green. Overlaid on this are large, flowing, wavy shapes in similar colors, giving the impression of liquid or smoke being illuminated by the light. The overall effect is dynamic and energetic.

cisco *Live!*

Let's go

#CiscoLive