

Simplifying and scaling your multitenant network:

Improving user interface and scalability

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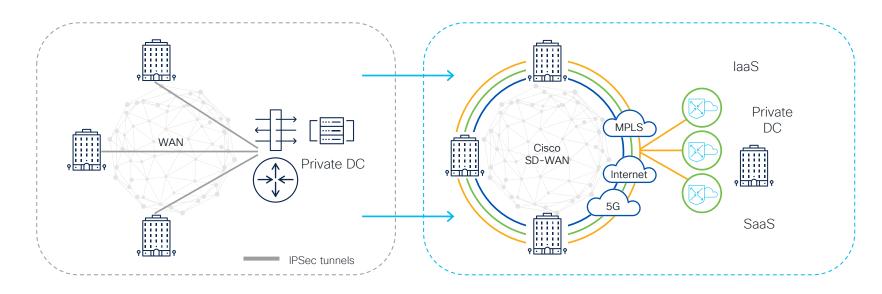


Agenda

- 1) Introduction
- 2 Multitenancy
- 3 Co-management
- 4 SecOps
- 5 Multicloud
- 6 Multi-region fabric



Networking needs to evolve to support multicloud



Cloud networking is different from traditional networking



Cisco SD-WAN architecture





Cisco SD-WAN reduces your costs and complexity to manage services



Multitenancy vManage

Shared management, control, and orchestration



Co-management

Overlay co-managed by managed service provider and end customer



Multi-region fabric

Core enabler for large scale deployments spanning multiple regions, multi-cloud, and co-location



Single monitoring dashboard

Centralized dashboard for configuration, lifecycle management, and role-based access



Multitenancy



Centralize management and simplify operations with Cisco SD-WAN multitenancy

CapEx savings*

More efficient use of platform investment

Shared management, control and orchestration plane across multiple end customers



Savings on

- · Servers (hosts)
- Racks
- Cables

OpEx savings*

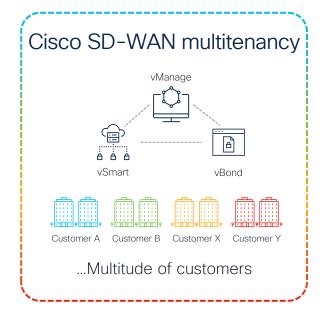
Simplify operations, accelerate deployments

Single pane of glass for management and operations of multiple end customers



Savings on

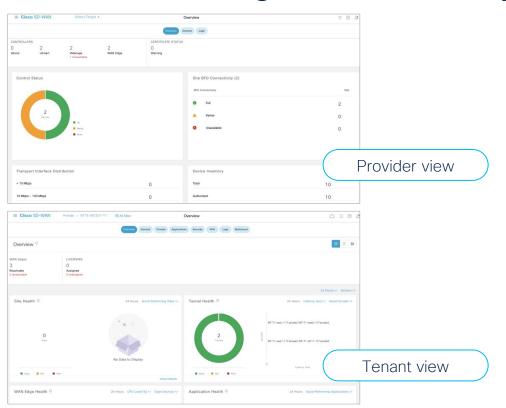
- · Life cycle management
- Disaster recovery
- Power



^{*} Savings of multitenancy vs. single tenancy

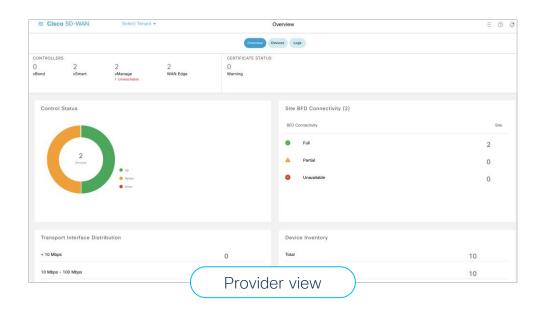


What is vManage multitenancy?



- A service provider can manage multiple customers, called tenants, from a single vManage NMS that is running in multitenant mode.
- All tenants can share a single vBond orchestrator and vSmarts.
- All tenants share the service provider's domain name, with each tenant having a subdomain name.
- Configure edge routers the same way you configure these devices on a single-tenant vManage NMS.
- GUI & API based provisioning of new tenants.

Multitenancy: Provider operations

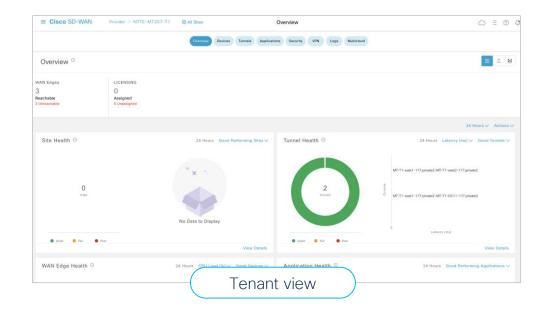


VManage provides centralized dashboard for multitenancy configuration, management, and monitoring:

- Add/delete a Tenant
- Add vSmart, vBond
- Add certificates
- Push templates
- SSH to the controllers
- Controller statistics information
- · Rediscover, collect Admin-tech for controllers
- Upload image and upgrade controllers
- SD-AVC enable
- User and session management for Provider
- Settings: SP Org name, Statistics Collection Interval, PnP connect, Smart Account, Interactive Help, Tenancy Modes, IDP Settings



Multitenancy: Tenant operations



vManage also serves as centralized dashboard for tenant operations:

- · Add Certificates.
- Push Templates
- · SSH to the Edges
- · Devices monitoring
- Rediscover, collect Admin-tech for Edges
- Upload image and upgrade Edges
- User and session management for the Tenant itself.
- Settings: Statistics settings, Cloud onRamp, Data collection, session timeouts
- VPN Groups
- Integration Management

Multitenancy vSmart resilience and isolation

High availability: Cluster deployment

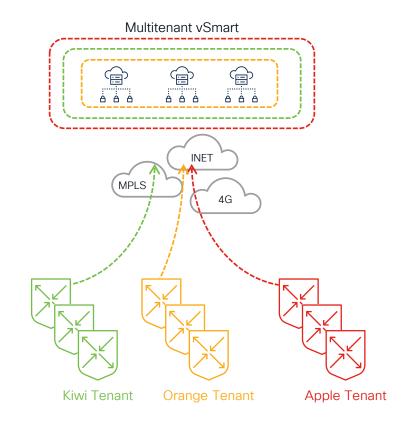
Provider has complete control of MT vSmarts

Per-tenant:

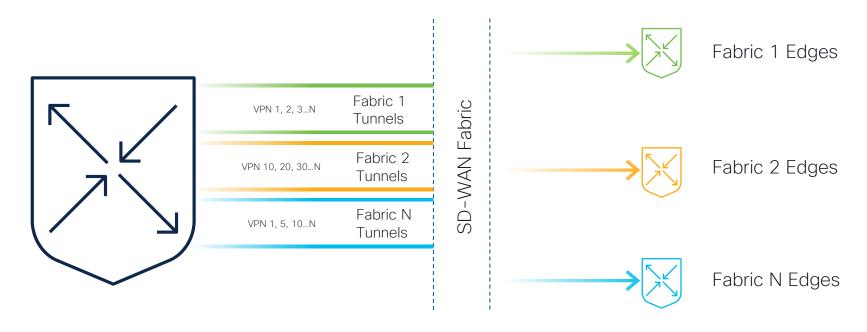
- Isolation of CPU
- Memory
- Routing tables
- Policies
- Alarms and events

Tenants can be auto-onboarded or provider can specify based on:

- Tenant's load
- Forecasted scale



Multitenant SD-WAN Edge (MTE)



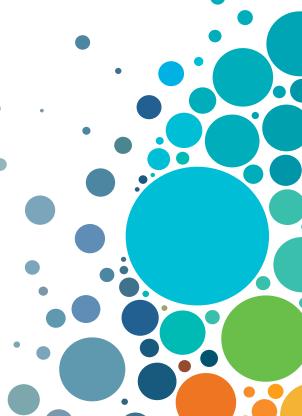
Managed by MT vManage

Join multiple fabrics



Co-management





Co-managed SD-WAN service

SD-WAN operational models

DIY

- Flexibility, ease to evolve
- Application knowledge
- Control over network and data
- · Integrations
- Cost



29%

Co-managed service

"The middle-ground"



- MSP focuses on overall SD-WAN connectivity, customer experience and complying to network SLAs
- Allows Enterprise customer to monitor and/or change SD-WAN policies

Flexibility

Visibility and control options for end-customer

Agility

Faster implementation and reduction in service requests

Operability

Savings on time, cost and staffing

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Fully managed

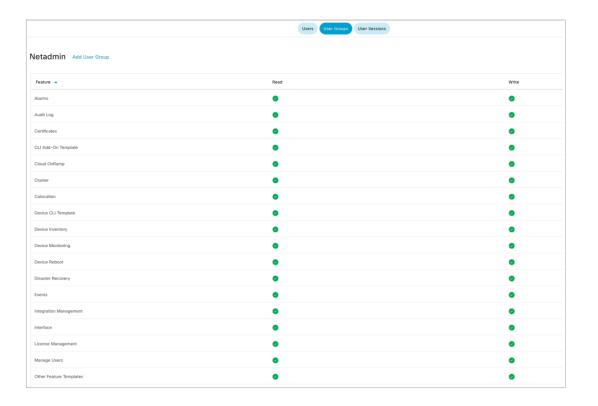
- Speed of deployment
- Procurement of HW and links
- · Geographical coverage
- · Skills & staffing
- Operations/incident management



Data source : IDG Analyst reports



RBAC at your fingertips





Streamline network operations for your operations with Cisco SD-WAN Self Service Portal (SSP)



Controller lifecycle management

- Just-in-time provisioning
- Region selection
- · Cloud provider selection



Deployment accelerator

- Simple day 0 cloud operation
- No delay in provisioning
- Reduced TAC interaction.





Visibility

- · Cloud infrastructure monitoring and auditing
- Holistic device status
- · Geographic selection for data storing



Operation services

- RBAC
- Backup
- TACACS service

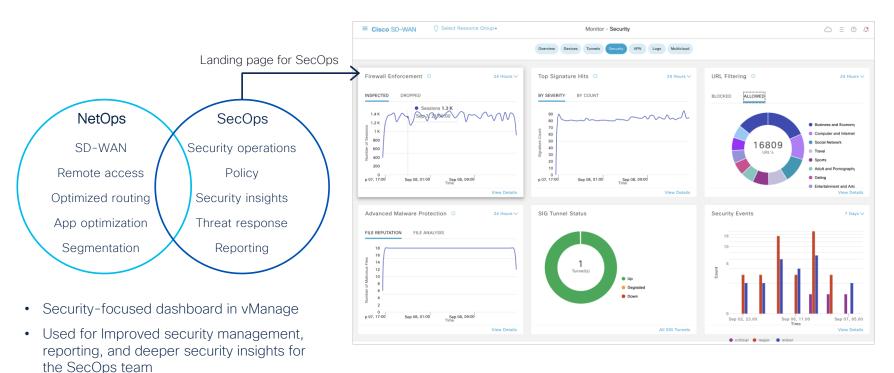


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SecOps



New SecOps persona on vManage dashboard

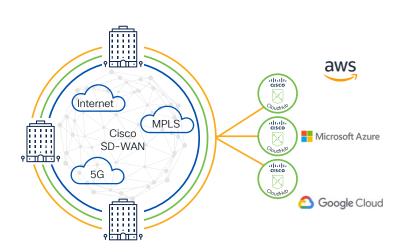




Multicloud



Cloud OnRamp(COR) for multicloud Automate SD-WAN extension to laaS via vManage



Greater automation

Automate SD-WAN extension to the cloud with just a few clicks in vManage

Normalized multicloud experience Consistent UI and workflow in vManage

Unified security policies

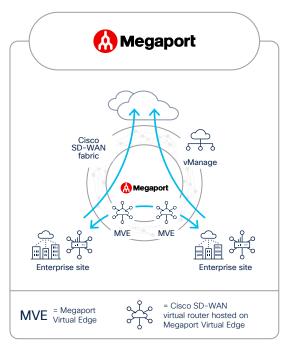
Extend consistent enterprise segmentation policy into the cloud

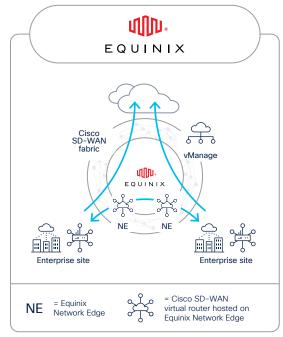
Ease of management

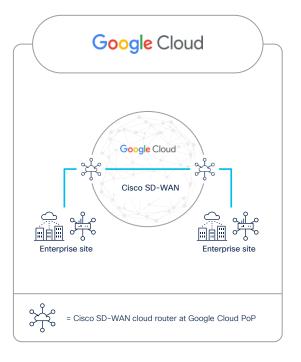
Orchestrate Cisco and cloud provider networking resources via vManage



Cisco offers a choice of middle-mile partners











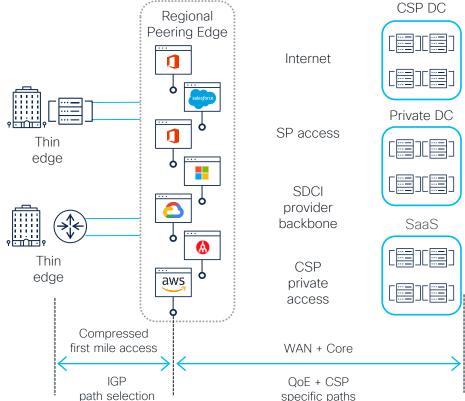
Multi-region fabric

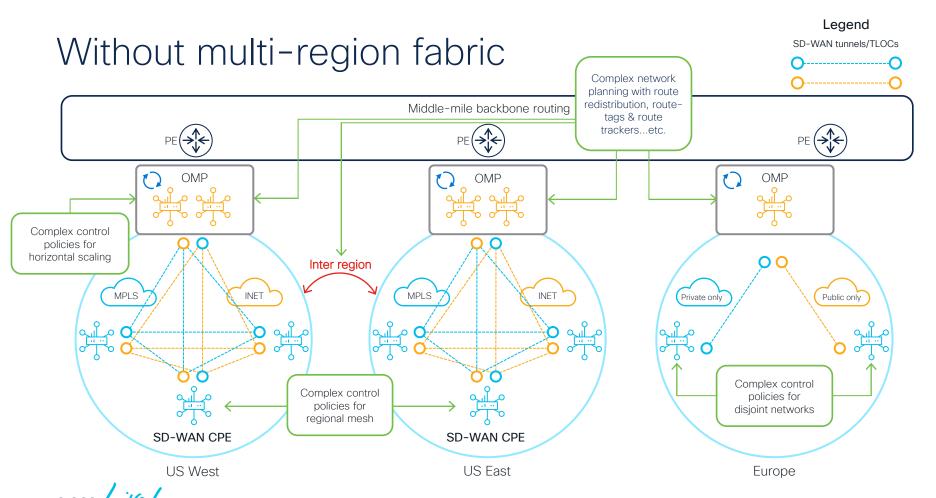


WAN is evolving to a service exchange

- The internet is changing from a network-of-networks to a network of data centers
- SDCI* and multiple provider backbones
- Large POP and Colo footprint
- Short-term contracts. usage-based
- Trending toward single ISP first-mile access

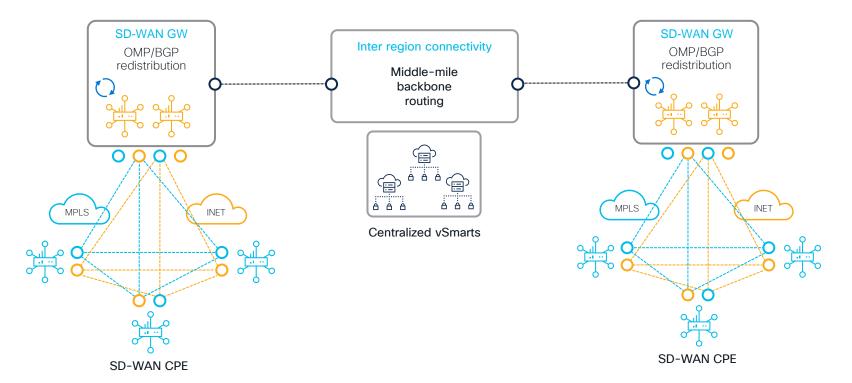






Transform from...



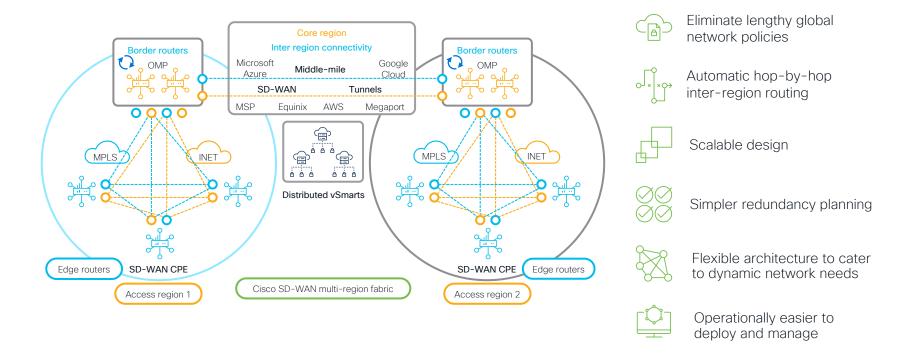




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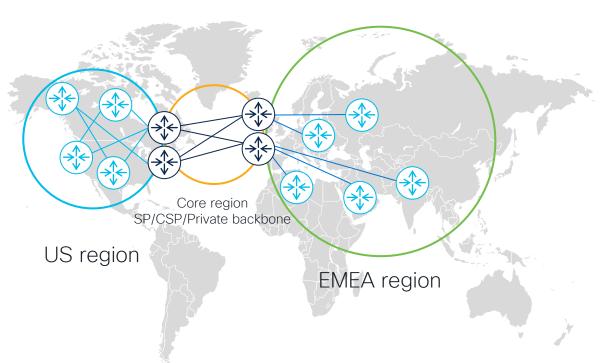
Cisco SD-WAN multi-region fabric

SD-WAN evolved for any middle-mile topology





MRF-use cases





BR/regional hub

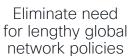


ER/branch

- Intuitive user-defined site grouping. E.g. based on geo
- Finer grouping using sub-regions
- Auto restrict overlay tunnels between regions
- Different topologies per region
- Mix access transports across regions
- Scale up control-plane per region(s)

Greater scalability, flexibility and performance







Automatic hop-by-hop inter-region routing



Scalable design



Simpler redundancy planning



Flexible architecture to cater to dynamic network needs



Operationally easier to deploy and manage

Cisco SD-WAN multi-region fabric



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