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A digital transformation: Smart Mobility, Connectivity, Electrification, Autonomy

Laura Perek (she/her/hers)
Global Industry Lead, Transportation
PSOIND-1009



Cisco Webex App

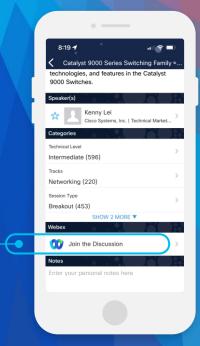
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Agenda

- Transportation Industry and Challenges
- Industry Drivers and Trends
- Automotive Revolution
- Looking Forward



Getting to Cisco Live















Impact



Transportation accounts for the largest share, **27%**, of total U.S. greenhouse gas emissions.

Between 1990 and 2020, GHG emissions in the sector increased more in absolute terms than any other sector due, in large part, to increased demand for travel.



Transportation is responsible for about **half** of all U.S. emissions of NO_x plus other various toxins.

The health effects of air pollution affect millions of people, especially those who live near highways; ports; rail yards; or petroleum extraction, refinery, storage, or transport infrastructure.

U.S. National Blueprint for Transportation Decarbonization



Roadway fatalities declined for 30 years, but **progress has stalled** over the last decade and went in the wrong direction in 2020.

More than 42,000 people died on America's roads in 2021, the highest total number recorded since 2007.

USDOT



EPA



Smart Mobility

Net Zero

Safety

Inclusivity

Automotive Revolution



Electrification and EV Charging Infrastructure

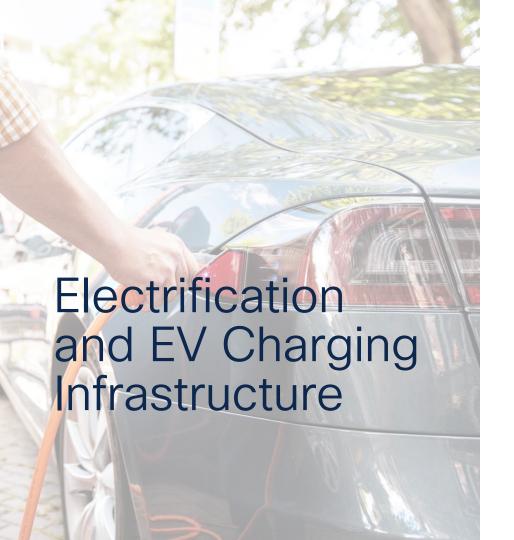


Electric Vehicle and Battery Production



Connected and Autonomous Vehicles





- Driven by governments to meet net zero goals
- Driven by consumers demand for more sustainable modes of transportation
- Increases demand for batteries and battery manufacturing
- Requires charging infrastructure and grid modernization

Electrification and EV charging infrastructure

25%

expected annual growth rate of North American public charging network ports, 2022-2026

\$7.5B

Funding in U.S. bipartisan infrastructure law for public charging

25%

of total electricity demand expected to come from EVs by 2050 (1% today)

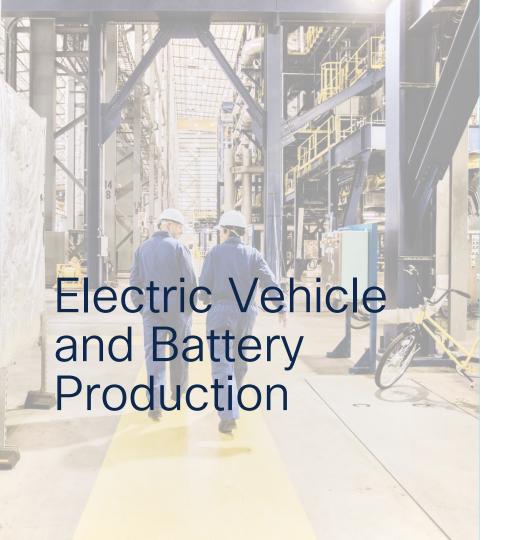
Cisco for EV Charging

- Securely connect at scale
- Business Outcomes: improved uptime and station maintenance, better driver experience

Cisco for Electric Utilities

- Secure communication data management
- Substation automation
- Distributed energy resources
- Business Outcomes: improved grid reliability, prolong useful life of capital assets





- Requires changes to automotive OEM design and manufacturing process
- Improved batteries leads to higher EV adoption
- Battery supply chain is a competitive advantage to OEMs
- Reliable and instant access to performance data is a critical advantage to deliver electric and autonomous vehicles

Electric vehicle and battery production

14**M**

estimated number of EVs sold in 2023, representing 18% of total market (up from 14% in 2022)

55%

increase in sales in the US in 2022, representing 8% of total

1000 GWh/yr

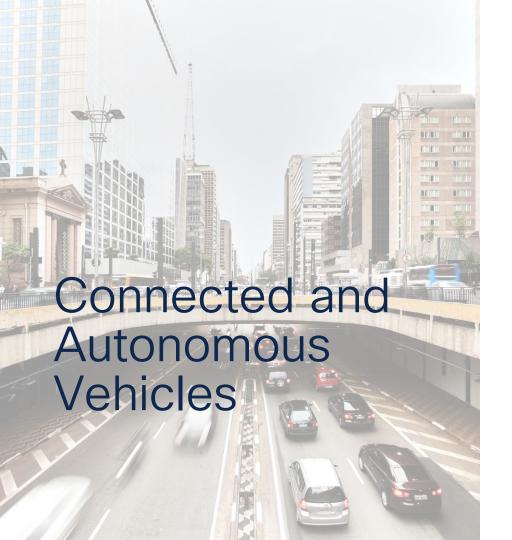
expected battery manufacturing capacity in North America by 2030 (up from 55 GWh/yr in 2021)

Cisco for Automotive Manufacturing

- Next generation smart factories and production
- Advanced manufacturing operations use cases (industrial automation, asset visibility and control, industrial mobility, sustainable factory solutions)
- Business Outcomes: securely connected production systems, maximized uptime, improved plant-wide productivity, improved asset management, reduced waste

IEA | EERE





- Vehicle connectivity leads to new revenue opportunities for automotive OEMs along with improved services for the owners
- Requires intelligent roadway infrastructure to capitalize on many sustainability and safety benefits
- Increases the risk of data breaches, requiring defined cybersecurity strategy

Connected and autonomous vehicles

2

of top 10 automakers will be delivering monthly OTA code updates across their SD vehicle fleet by 2024

40%

reduction in energy use with vehicleto-infrastructure communication enabled control

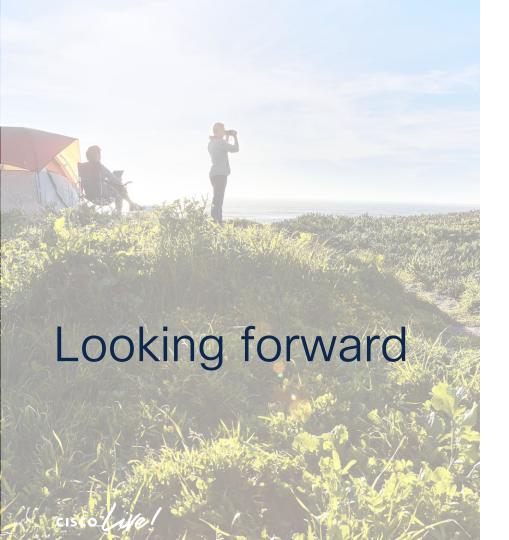
12%

of new passenger cars expected to have L3+ autonomous technology by 2030

Cisco for Connected & Autonomous Vehicles

- Cellular management and Wi-Fi connectivity
- Connected roadways and intersections
- Autonomous vehicles for industry (rail, mining, manufacturing, retail)
- Business outcomes: faster scaling, new revenue opportunities, improved safety, better customer experiences, improved security





Electrification

SD Vehicle

Public Funding

Safety & Security

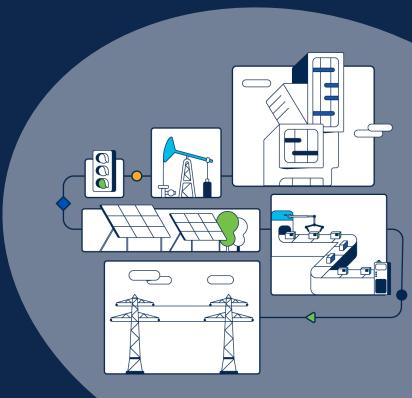
Industry Resources

Portfolio Explorer use cases

EV charging solutions

% Customer stories

Autonomous operations for industries



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Thank you



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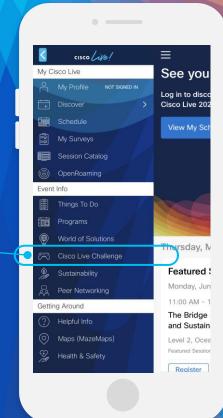
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