

The background of the slide is a vibrant, abstract graphic. It features a series of overlapping, wavy bands of color in shades of red, orange, yellow, green, and blue, creating a sense of movement and energy. On the right side, there is a bright, multi-colored sunburst or starburst effect, with rays of light radiating outwards in various colors including blue, green, yellow, and orange. The overall composition is dynamic and visually appealing.

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The bridge to possible

# Modern Network Automation and Orchestration at Mass Scale

A Real-World Case Study

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BRKOPS-2827

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# Agenda

What does the Journey Look like?

- Network Profile
- The Starting Point (*Technical AND Organizational*)
- Tool Selection Process
- What was Built
- Migration from then to now
- MOST IMPORTANT LESSONS LEARNED
- Conclusions

# What can grilling teach us about Network Automation?

## A LOT!

- Hungry Family Buy in. **Willing to invest** in more than a microwave dinner.
- Traeger? Big Green Egg? **Right tool(s) for the right job(s).**
- What do we want to grill? Agree on the **success criteria.**
- Reverse Sear – **Changing processes.** Pull when it's done – not after 6 min.
- Is the BBQ steady at 225 degrees? **Visibility – Compliance.**
- Pushing through the stall. **Be patient through change.**
- Resting. See it through to **completion for the agreed results?**
- Satisfied family = **Met or exceeded approval criteria.**



# The DIY Network Profile





# (Examples of...) The DIY Network Profile

Universities... European Rail Systems... Web & Service Providers...

30+ Years of Networking

20'ish Schools & 200 buildings,  
each with “unique” requirements.  
(...almost like small cities)

- IT Delegation a requirement
- Multiple Vendors a constant
- Diverse Management Tools

4000+ Access Switches  
100's of Distribution Switches  
16,000 Access Points



# Common Designs

Common Core. Distribution to the building / Station.



Core

Core



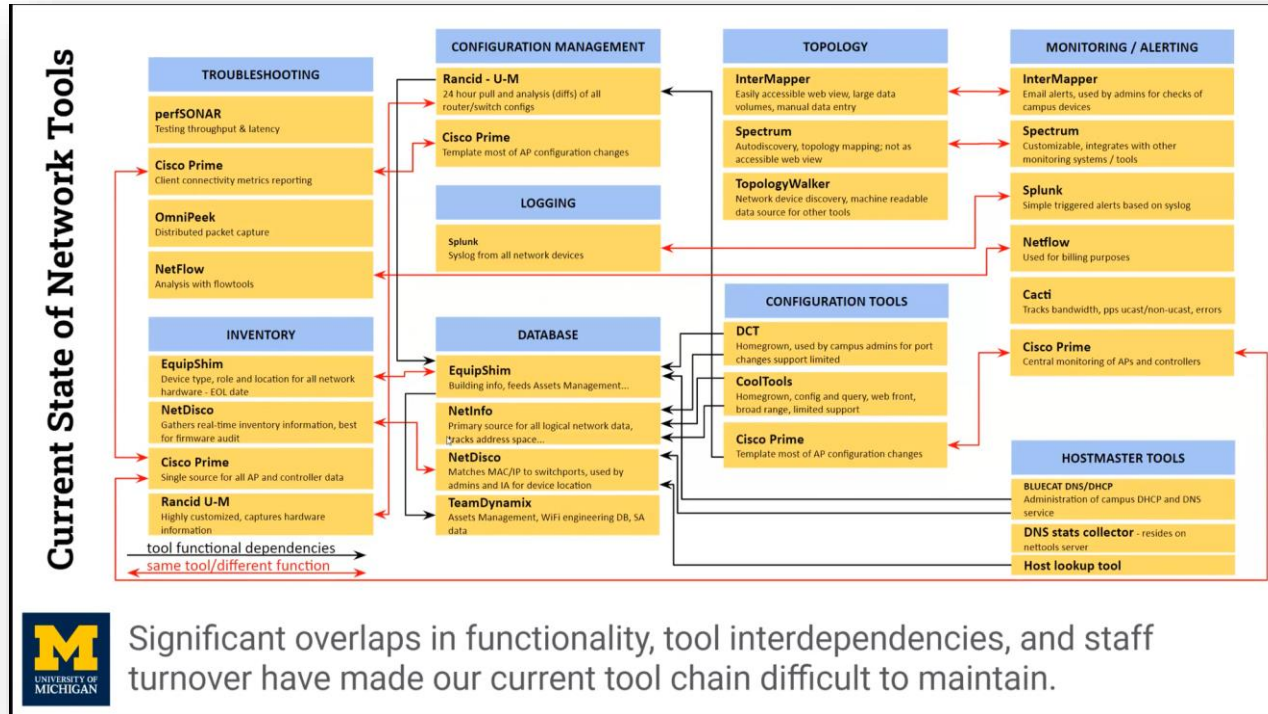


# Network Organization: The Starting Point...

- Traditional Network Architecture and Operations Teams
  - Staff manually logging into devices. (Human Error & Config Drift)
  - Staff member would “win the lottery” and leave. (Loss of “tribal knowledge”)
  - Experts spending lots of time on menial tasks, rather than solving “fun” problems
  - **Time spent “configuring network devices”. Not “deploying network services”.**
  - Difficult to control delegated network support where required.
- Minimal Software / Automation / Orchestration Experience

# Network Management: Where they Started....

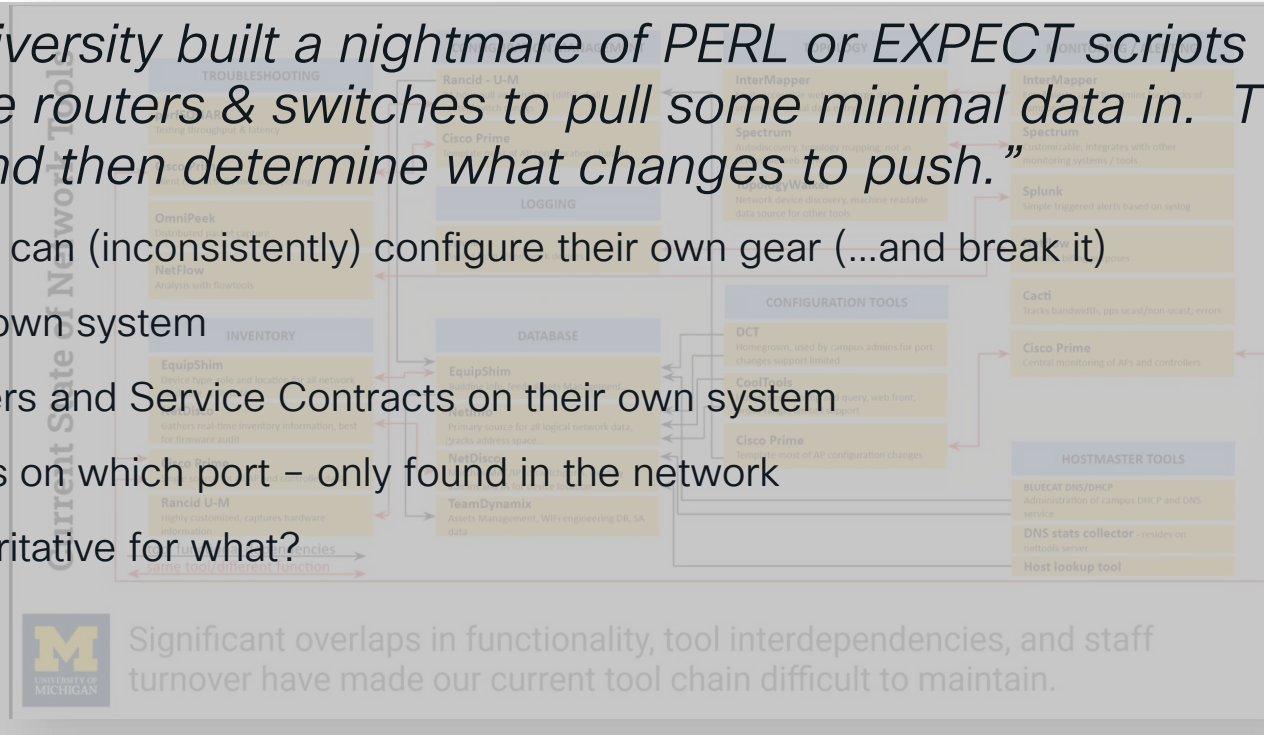
(Don't worry about trying to understand this)



# Network Management: Where they Started....

Network Details spread all over

- *“Every university built a nightmare of PERL or EXPECT scripts that scrape the routers & switches to pull some minimal data in. To classify and then determine what changes to push.”*
- Each College can (inconsistently) configure their own gear (...and break it)
- IPAM on it's own system
- Serial Numbers and Service Contracts on their own system
- What VLAN is on which port – only found in the network
- Who is authoritative for what?



# Starting the Journey

# Setting the Vision

...and establishing the first tenets.

- Leverage Network Automation to **build a better product** (faster).
- Solution needs to be fully trusted by Ops as well as Architecture.
- Ability to delegate individual IT support using same core back end.
- Find the right balance between vendor agnostic automation and the flexibility to leverage specific vendor strengths
- Eliminate fringe & outlaw projects
- Eliminate Config Drift and ensure Config Compliance
- **None of this will change daily requirement of a robust 100% uptime network!**



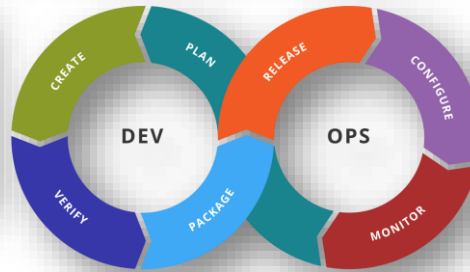
# Early Moves and Decisions

- Network Engineers are NOT Software Engineers.
- Quickly add Software Developers into the network team.
  - Leverage Software Development “best practices” in the network.
- EVERYONE on the team needs to learn baseline software skills
  - *(...and given the time to explore and make mistakes in a safe environment)*
- Not looking to reduce staff. Looking to move staff to more “interesting” problems.
- No one will log onto a router/switch again!
- Take time to carefully define the problems we want to solve.



# Level setting required Skills and Tools

Everyone needs to be comfortable in each of these spaces



# Initial Findings

- Defining the problem is often the most difficult part.
- Preferred the model of deploying **abstracted network services**
  - ...vs automating the configuration of network devices.
- “Source of Truth” – Is there a *single* source of truth? (Probably not)
- There is rarely such a thing as greenfield.
- **Involve operations early** – they will be supporting what you automate.
- Give everyone enough time to learn new tooling – typically hands on learning. (“*What is a code review?*”)

# Tool Selection

## “Which is better? X or Y?”

*The Better Question...*

*“Which tools are **better together** for what you need?”*

*Often said by those who have implemented large scale network automation*



# Selecting the “best” tools. (Plural “tool-s”)



ANSIBLE



Stack

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RED HAT®  
ANSIBLE®  
Tower



SALTSTACK



Terraform



Jenkins



GitLab



NSO



python



HashiCorp

Packer



telegraf



influxdb



Grafana



puppet



netbox

CAMUNDA

# Fundamental Questions for Tool Selection

## Big Questions....



- *Is your company ready to evolve culturally to achieve this?*
- What are the fundamental problems we are trying to solve?
- Are we configuring boxes, or deploying Network Services?
  - Get out of the mindset of configuring boxes.
- Who will be the “Source of Truth”?
  - Can you get down to a **single** source of truth? (I’ve never seen it)
- How early to involve Operations in the Architecture Process?
- How many tools are we willing to integrate?
- Is orchestration the goal? Visibility as well? Telemetry?

# Fundamental Questions for Tool Selection

## What is Config Compliance? Can there be versions?

- The actual full box config is the intended config?
- Part of the total running config is the intended config for that section?  
Nobody cares about other parts of the running config. (automated systems access happening)
- A specific feature on box has the intended config for that feature? DNS? NTP? SYSLOG?
- A “version” of a config snippet is running on box.
- The active box code has no known vulnerabilities.
- How to handle Remediation?



# Journey through tool evaluation.

## Customer Quotes

- Started with ANSIBLE with Tower. Then evaluated SALT.
  - Result: Good tools, although somewhat fragmented.
- Liked NETBOX as “*Source of Truth*” for Infrastructure
  - Device Inventory / VLAN & VRF Assignments / Asset Tracking
- NSO had the advantage of “Network Service Abstraction”
  - Deploy a switchport. Enable BGP Routing. Enable consistent policy.
  - ^^ What are you really trying to do. Design a Network Service to abstract the CLI config.
- NSO is multi-vendor “*Source of Truth*” for the network configuration.
  - Manages a heterogeneous multi-vendor network. Legacy and new.
  - Verifies network is secure per policy. Detects config drift. Config Consistency.
  - Network friendly CLI enables faster evolution to software skills for network engineers



# Campus Wireless

Typically end up with 1 of 2 paths at this point...

- Continue Leading with NSO Automation and Orchestration...
  - Continue with NSO approach – same as switching.
  - IOS-XE NED (Network Element Driver) has solid support for Cisco Catalyst 9800, just like rest of the Catalyst product portfolio.
  - Deploy common network services across wired and wireless (“Name Spaces”) with same deployment.
- Lead with Cisco DNA Center. (See [DEVWKS-1004](#) & [DEVWKS-2004](#))
  - Easy automation of Cisco Catalyst 9800’s and AP’s
  - Why did Jimmy’s iPhone not associate the the network last Thursday at 4:45PM?
  - Often a lead choice for an Operations centric environment.



# Migration from then to now



# Best Practices & Lessons Learned

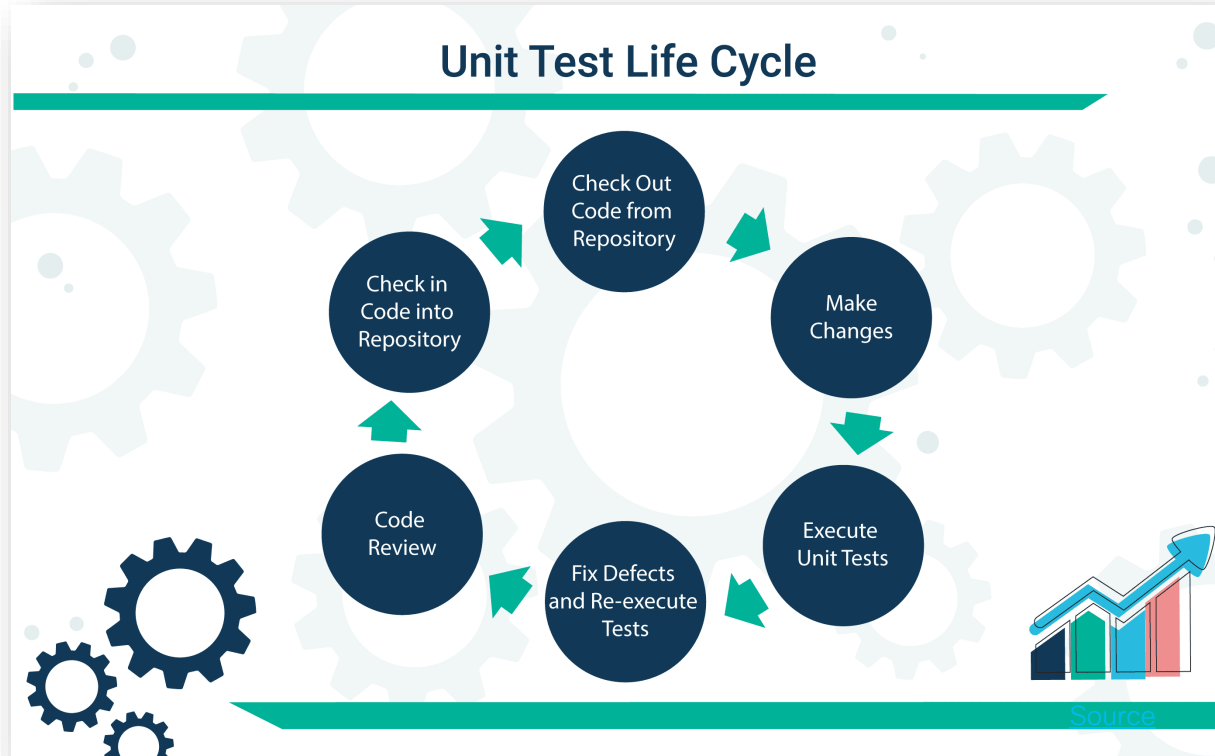
What to migrate from the “old way” to the “new way”?

Several opinions - Happy middle ground seems to be

- Encourage Operations to lead the cultural evolution. No more consoling into boxes, otherwise you're doomed before you begin.
- Migrate early, any nondisruptive services possible to the “new way”.
- When you bring a building or station into “new way” automation, leverage this as being the closest you'll ever be to Greenfield. “Measure twice then cut once”
- Migrate the access layer to the “new way”. This is where you spend the most time.
- Distribution / Core – Maybe not.
- Leverage NSO “Actions” (more later) to pre-populate NetBox
- Where possible, add communication to/from old tools to leverage one of NSO's interfaces many interface options. Makes it smoother to migrate away from old tools when the time is right
- BEWARE: Open Source ver 1.0 is cool. We're special, so let's modify it. (Now Stuck!)

# “Code Review” – The new Network Procedure(s)

Network Code Review are the new norm.



# The Common Solution(s) and “Why NSO”?

# (Multiple) Sources of Truth

## NetBox for DCIM and IPAM

- Device Inventory and categorization
- Asset Tracking
- Prefix, VLAN, and VRF Assignments

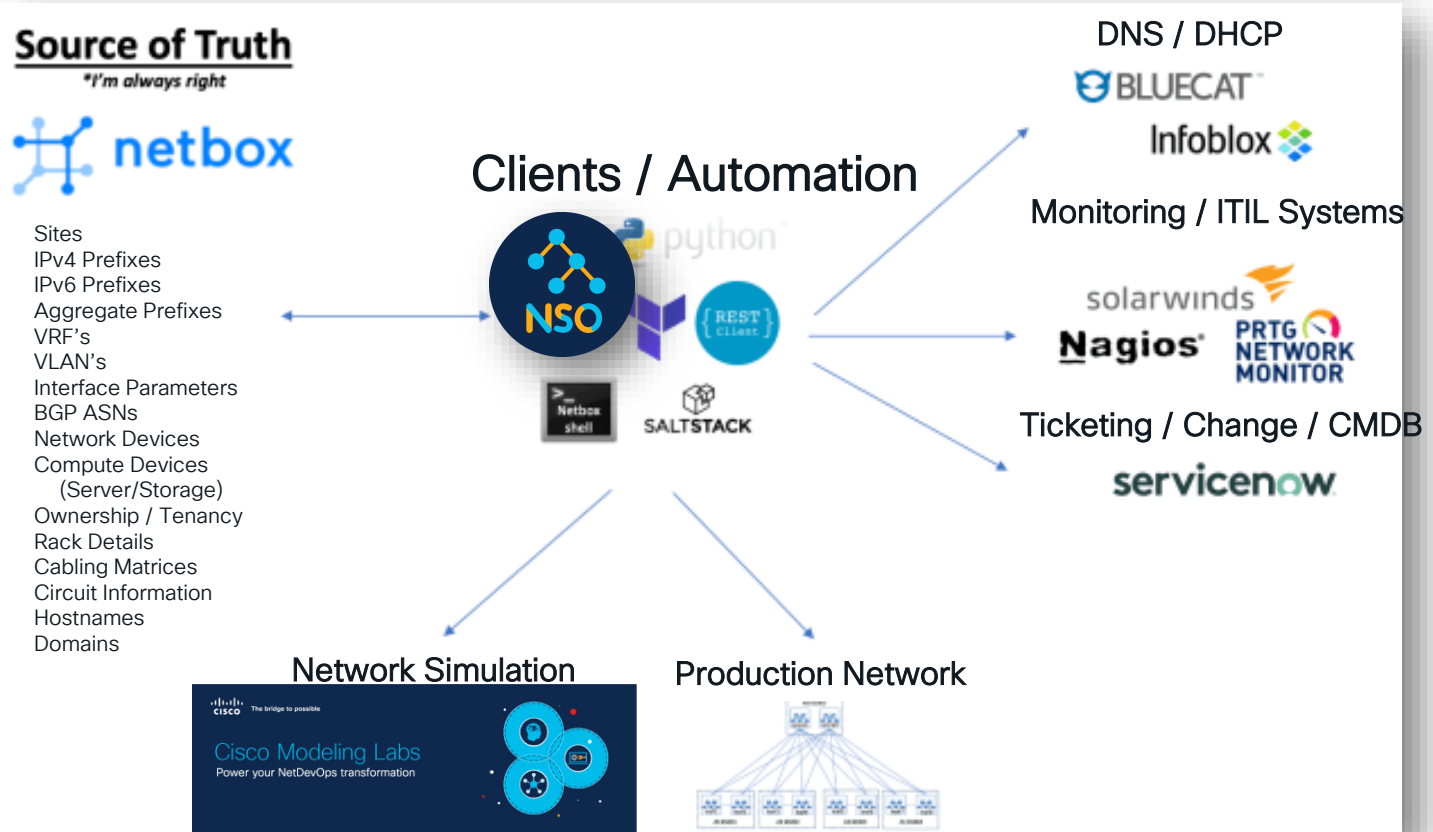
## NSO: Network Configuration

- “Network Service” config management
- Source of Truth for service data
- Config Drift Notification
- Operational Snapshots
- *Added existing Access switches and all New Network Gear to NSO*

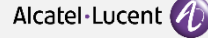




# NetBox Summary



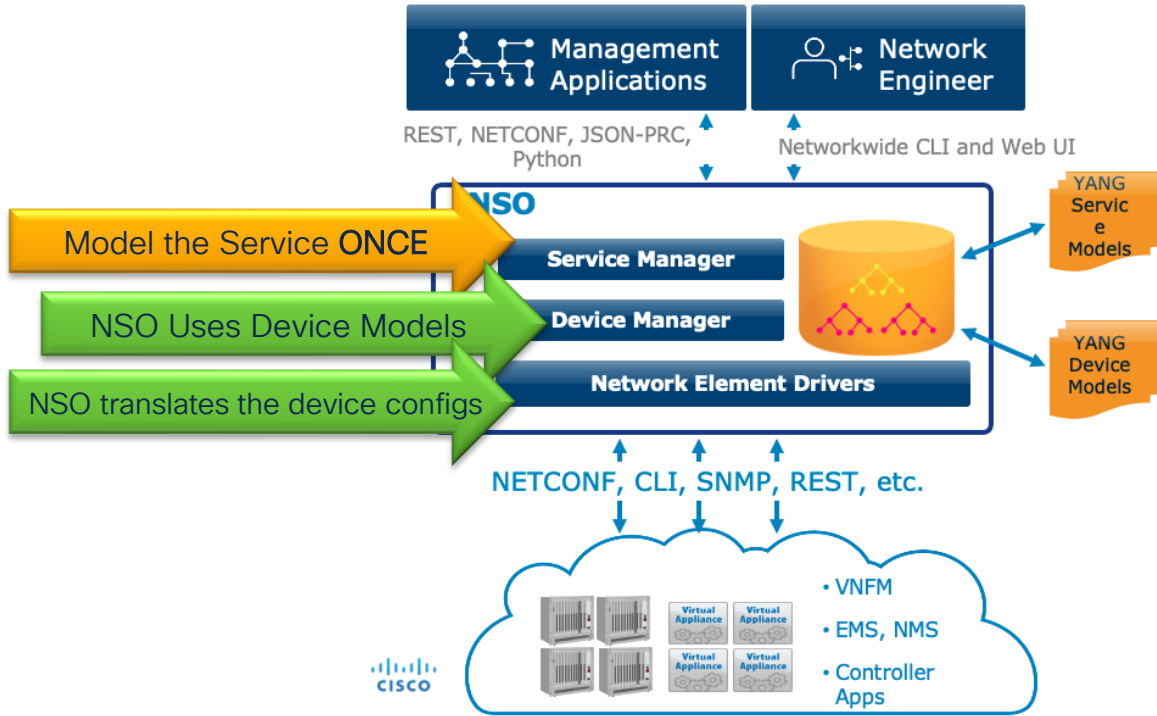
# NSO Multi Vendor Support



Check Point  
SOFTWARE TECHNOLOGIES LTD

100+ Vendors, 170+ Device  
Families

# NSO Network Service Models



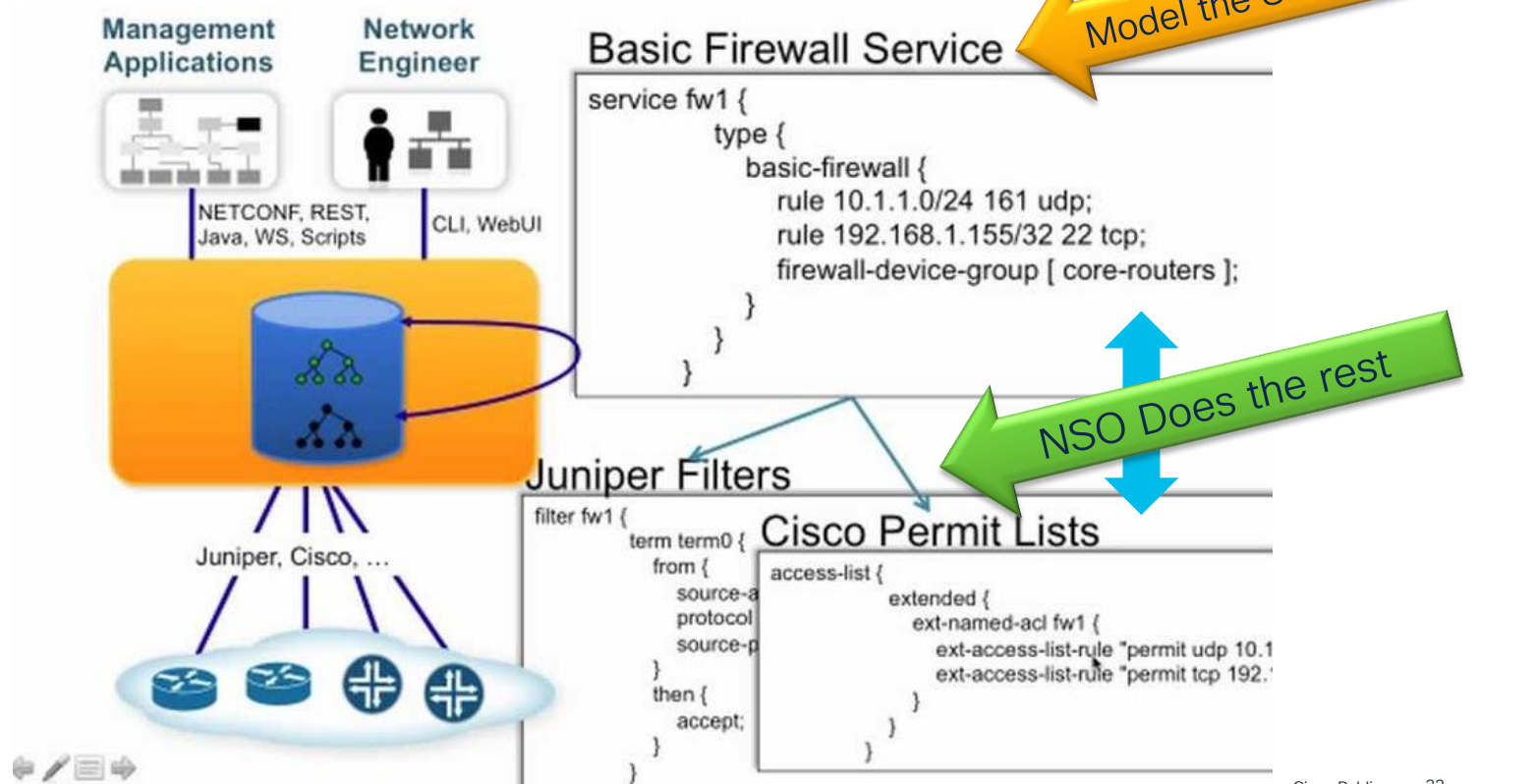
- NETCONF and YANG
- Data models represent:
  - Service instances
  - Network Device configuration
- Active copy of the network config
- Transactional integrity across network
- Single Pane of Glass
- FastMap: rapid network config changes
- Network Element Drivers (NEDs) provide vendor/device abstraction
- Multi-protocol & Multi-vendor

**Major Standards Proponent**

100 devices in the service. 2 don't deploy, NSO rolls the **WHOLE THING** back.

# Simple Example – Firewall Rules

Push config with Service Templates. Pull configs with Actions.



# NSO “Actions” – non-configuration steps

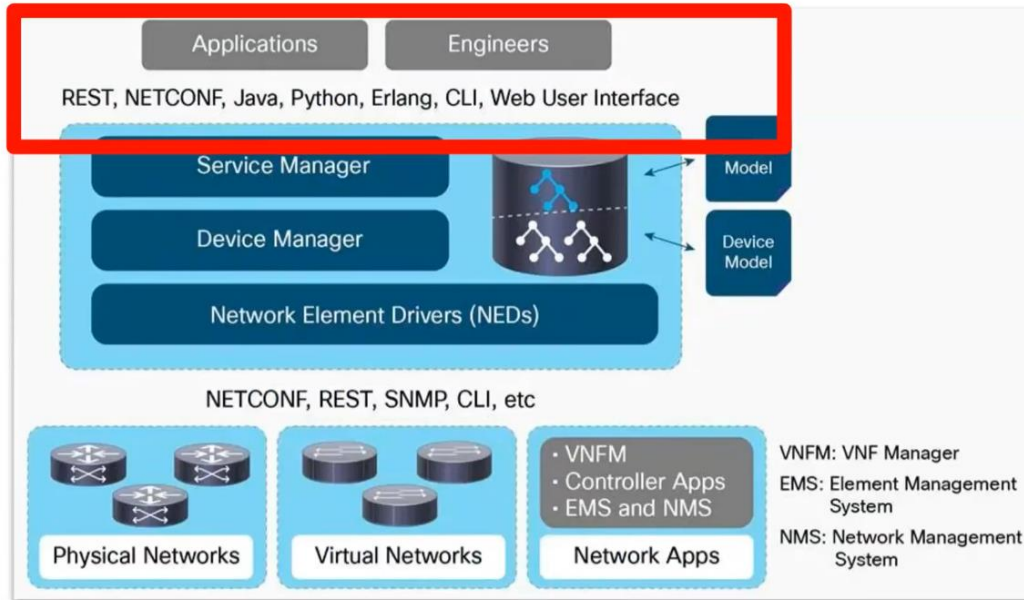
Example: Great for migrating legacy to new systems

- Go to all my switches (or a subset, or a single switch) and discover all the VRF's and their associated Details. Then see if that VRF exists in NetBox.
- (Potentially) – then add the VRF details to NetBox, and add the VRF configuration to the switch per defined policy. Thus reconciling the previously unknown network parameters to the “source of truth”.
- (Potentially) – Then open a service ticket with the details of the previously unknown VRF.
- Check the common services, and reconcile if they are not per policy
- Discover all VLAN's on a switch(s) and reconcile.
- Discover BGP Routes... OSPF Neighbors... Verify etc...

Same API call: all switches, a subset of switches, or single switch – **\*All VENDORS\***

# NSO's Programmatic Interfaces

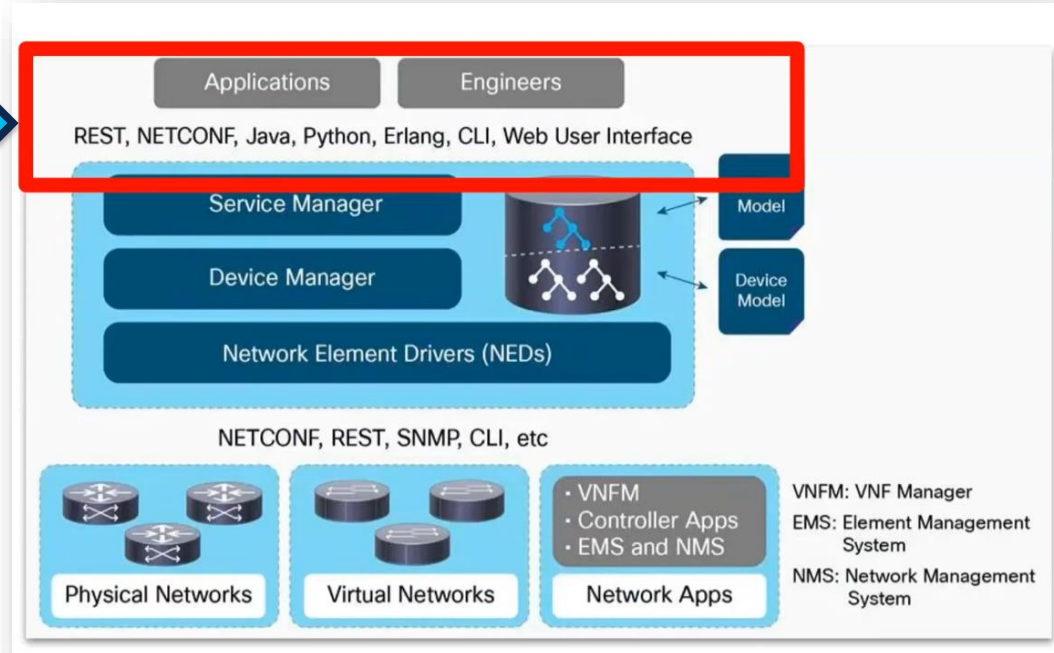
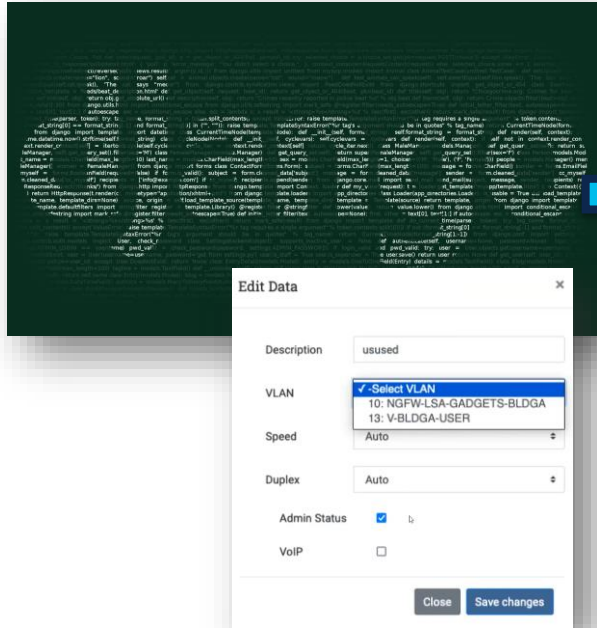
Interface with NSO however you choose



- REST
- **NETCONF**
- Java
- Python
- Erlang
- CLI
- Web UI

# Ability to Front-End common NSO services

## Django Calling NSO via NETCONF



# Config Drift via NSO

## “Compare Config” example – Palo Alto

The screenshot shows the Palo Alto Networks NSO configuration interface. The 'Device' tab is selected, and the 'General Settings' section is visible. The device name is 'BrynWasHere'. A green arrow points to the 'Hostname' field, which contains 'BrynWasHere'. The 'Commit Status' section shows 'Operation Commit', 'Status Active', 'Result Pending', and 'Progress' at 100%. The 'Warnings' section is empty.

NSO automatically pulls the configuration DIFF from the device

## Results

### Errors

None

### Result

```
<config>
<devices xmlns="http://tail-f.com/ns/ncs">
  <device name="BrynWasHere">
    <name>BrynWasHere</name>
    <config xmlns="http://tail-f.com/ned/paloalto-pan">
      <hostname>BrynWasHere</hostname>
    </config>
  </device>
</devices>
</config>
```

OK



# Work Smarter, not Harder. (No Polling)

Do I really need to check it every day?



Event Driven. Generate a syslog message when someone logs into a device.

# Work Smarter, not Harder. (No Polling)

Do I really need to check it every day?



Event Driven. Generate a syslog message when someone logs into a device.

Someone logs into a device.  
Syslog is generated



Collect syslog(s) and process  
...or put in a messaging bus  
...or monitoring your existing collector  
...or <whatever>



“login” detected and initiate's the NSO compare-config. If DIFF found, send to <whatever>.



# MOST IMPORTANT LESSONS LEARNED

# MOST IMPORTANT LESSONS

- Be sure you have buy-in from Operations. If you don't, you will fail.
  - No more consoles. No more SSH'ing into CLI.
- Network Engineers are not Software Developers. Integrate your teams EARLY!
  - (Also, Software Developers are not Network Engineers)
  - Time to apply "Unit Test Lifecycle" to the network
- Change your perspective. Network Services – not box configs.
- There is no such thing as a “Single Source of Truth” for everything.
  - Pick 2-3 tools that work well together. No such thing as 1. Don't try 12.
- Modify process to match your preferred software. Not the other way around.
- Decide what "Compliance" really means to your org.
- Work Smarter – Not Harder! 8-)

# Conclusions

# Final Thoughts

- This “Network Profile” isn’t every network. This is for specific organizations who need / want very specific customized network automation and orchestration.
- It can be done. Give your network engineers "time to make mistakes". Python was made for Network Engineers, who can be "productive" with 1-2 weeks of training.
- Enjoy the ride. Learn a few new skills and build a better network.

Ping me anytime  
[bryn@cisco.com](mailto:bryn@cisco.com)

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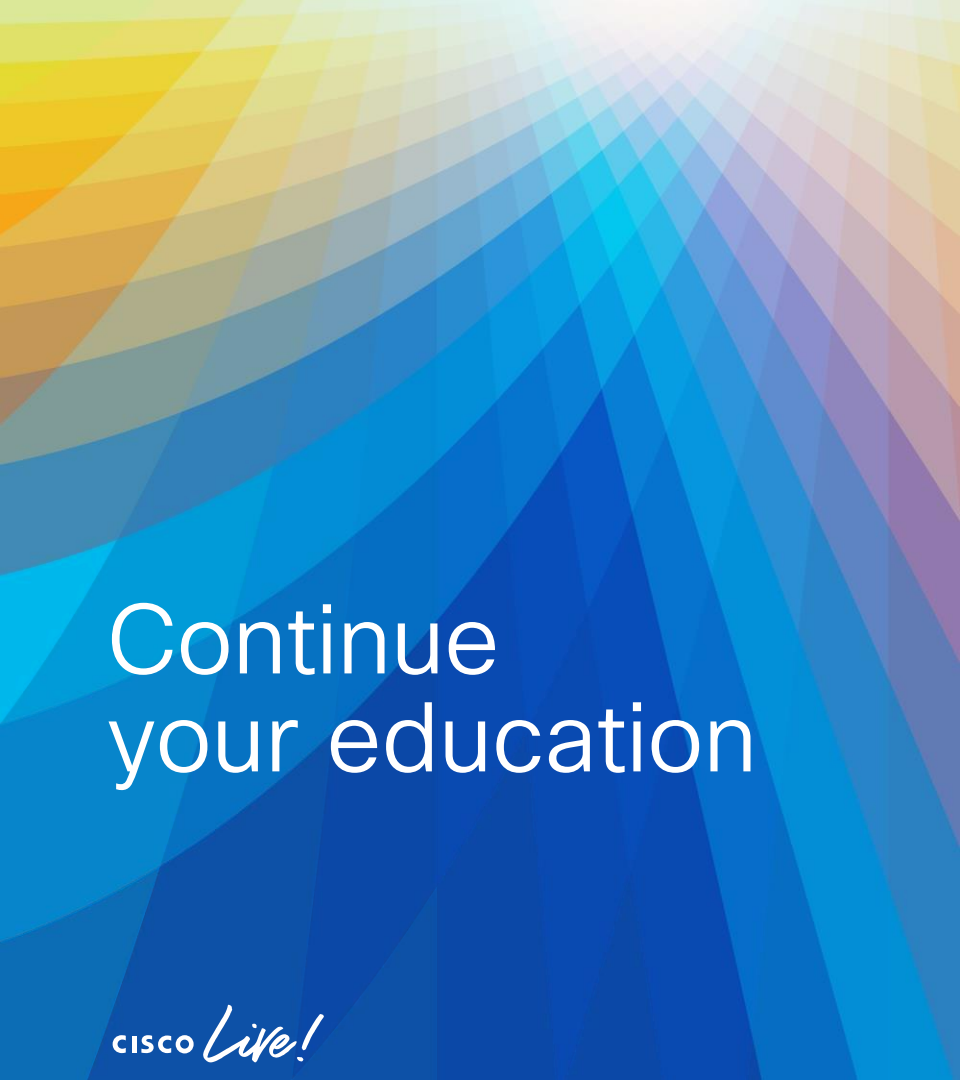


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# Continue your education



- Visit the Cisco Showcase for related demos
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The bridge to possible

# Thank you

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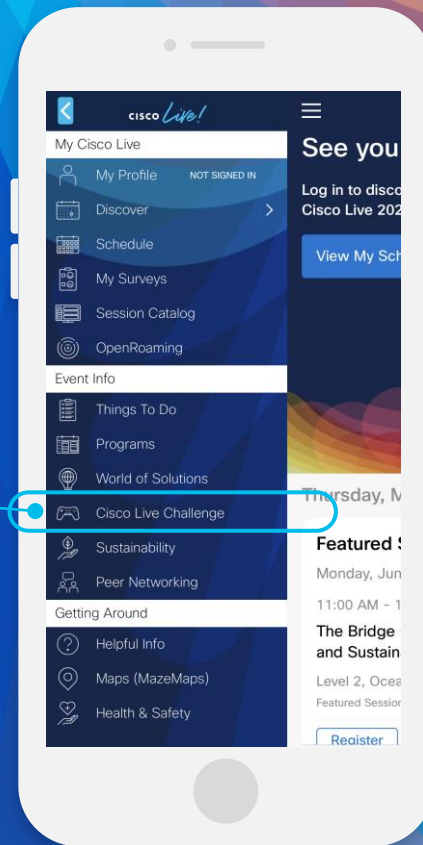
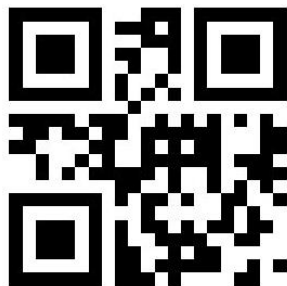
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- 4 Click the + at the bottom of the screen and scan the QR code:



The background is a vibrant, abstract graphic. It features a central bright white light source from which numerous colorful rays emanate, creating a sunburst or starburst effect. The rays transition through a spectrum of colors including yellow, orange, red, and various shades of blue and green. Overlaid on this are large, flowing, wavy shapes in similar colors, giving the overall impression of energy, movement, and a digital or network theme.

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