



You make **possible**



Learning at the Next Level

New Cisco Training and Certifications

Joe Clarke; Distinguished Engineer, Customer Experience
BRKCRT-1203





Business growth
is fueled by
digital transformation...

Cisco's Portfolio Evolution: The new network

To enable automation and IT operations

Cisco Leadership



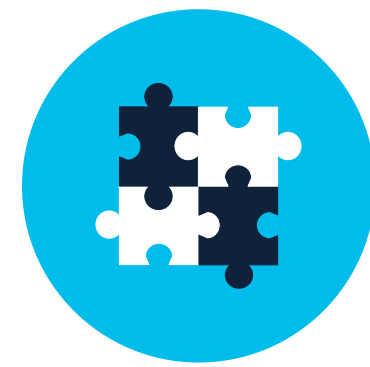
Intent-based
Networking

Users, Devices, Apps,
Security Intent & Policy



Multi-Domain
Solutions

Enterprise, Data Center,
Service Provider, Security



APIs and
Programmability

Automation, Agility, Scale DevOps &
CI/CD



This changes how networking is done.
Software skills are critical.

Apps and Infrastructure

Historically managed separately



Infrastructure



Applications



The IT Team of the Future

World of
Infrastructure Engineers



World of
Software Developers

Cisco will help build this

Agenda

- Introduction
- Motivation for Change
- Training and Certification Changes
- Evolution of Job Roles

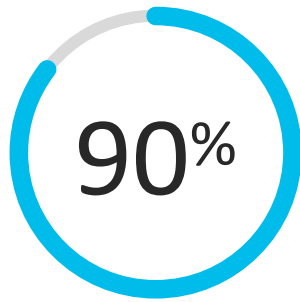


Q&A

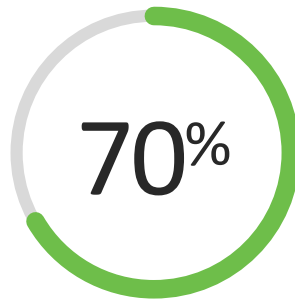


Motivation for Change

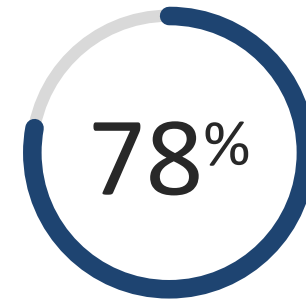
Certifications Drive Transformative Skills



Of CEOs say their company is facing disruptive change driven by digital technologies



Of CEOs say their company doesn't have the skills to adapt



Of technology execs/managers believe technical certifications are a critical success factor

Cisco Certification Principles



Agility

putting you in the
driver's seat



Value

your path to productivity
& career advancement



Leadership

the most critical skills
for today and tomorrow



Training and Certification Changes

What's the same and what's changed

Same

- Multiple levels of certification
- Learning on your schedule, in your preferred way
- Multiple technology tracks at professional and expert levels
- Recertification exams

Changed

- Streamlined certification paths
- No prerequisites for certification
- Continuing education for all
- Badging recognition for completing training
- Consolidated and updated training and certification
- Your choice of concentration exams at the professional level
- Training resources for professional and expert core exams
- New Emeritus lifetime tenure for CCIE certifications maintained for 20 years continuously
- First of their kind DevNet software certifications



For Your
Reference

Our Certification Suite

Cisco Certifications

	Associate Level	Specialist Level	Professional Level	Expert Level
Engineering				
Software				



The Next-Level Program

Associate Level



One Exam



One Exam

Specialist Level



One Exam:
Every written proctored exam (except CCNA)
= Cisco Certified Specialist



One Exam:
Every DevNet written, proctored exam (except Cisco Certified DevNet Associate) = Cisco Certified DevNet Specialist

Professional Level



Two Exams:
1 concentration exam and 1 technology core in any order, but from the same track

Technology Core Exam

Enterprise

Security

Service Provider

Collaboration

Data Center

Concentration Exam



Automation and programmability cross functional course/exam option focused within technology track for CCNP certification



Two Exams:
1 DevNet core and 1 concentration exam in any order, but from the DevNet track

Technology Core Exam

DevNet

Concentration Exam



Expert Level



Lab Exam



1 technology core and 1 CCIE lab in same track



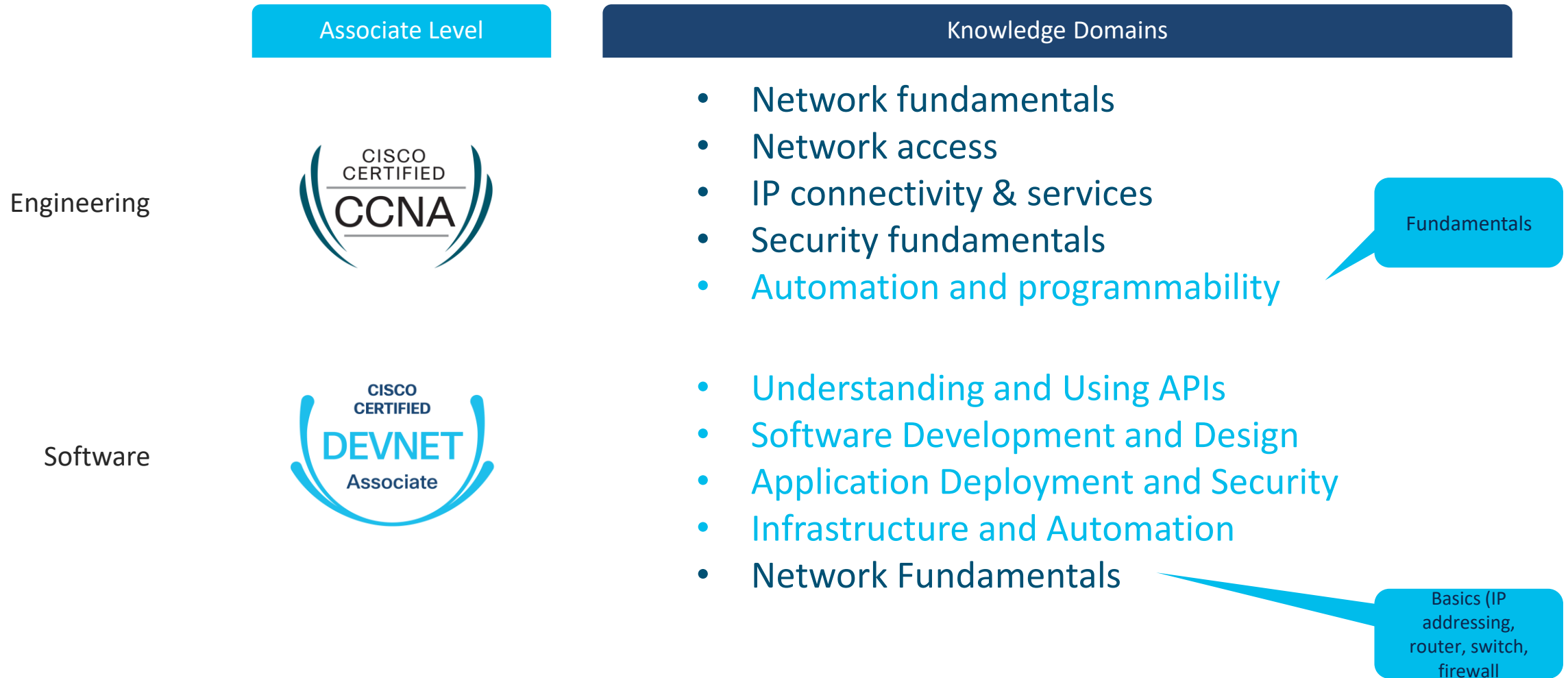
Future offering



The Next-Level Program



Cisco's Associate Certifications

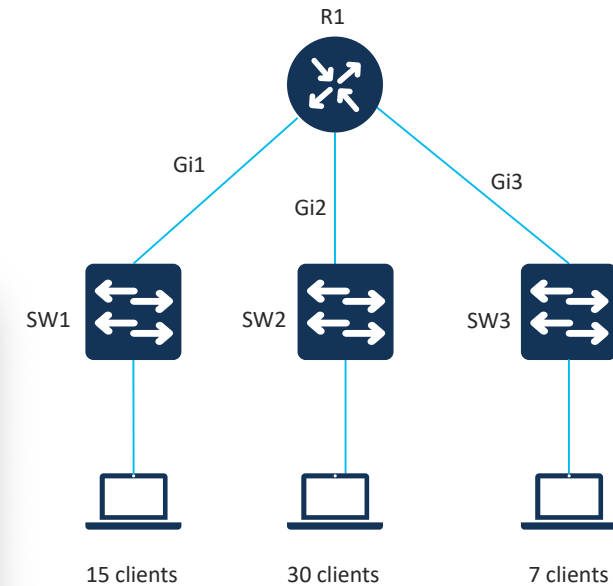


Testing Skill as well as Knowledge

Question

Refer to the topology. Using the network 192.168.100.0/24, *configure* subnetting on interfaces Gi1, Gi2, and Gi3 of R1 to accommodate the client requirements.

Topology



```
ssh R1

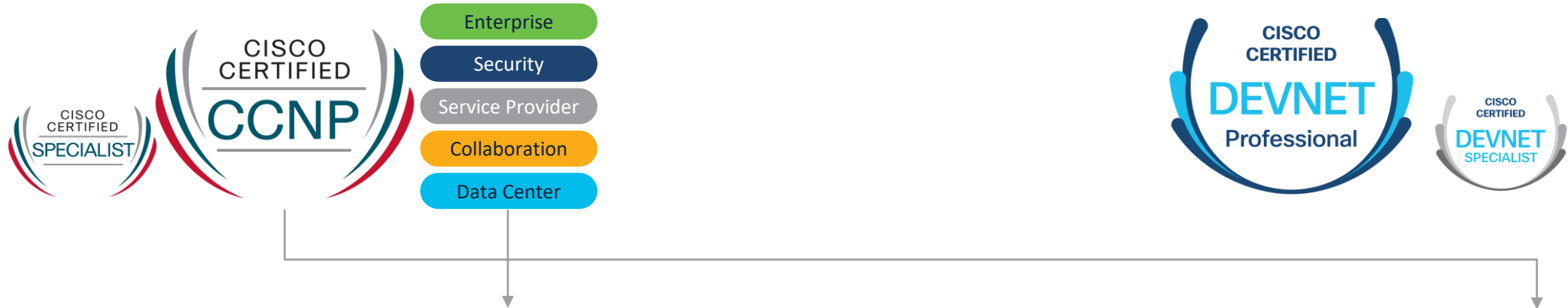
R1#show run int gi3
Building configuration...

Current configuration : 119 bytes
!
interface GigabitEthernet3
 no ip address
 shutdown
 negotiation auto
 cdp enable
 no mop enabled
 no mop sysid
end

R1#config t
Enter configuration commands, one per line. End with CNTL/Z.
R1(config)#
R1(config)#
R1(config)#
R1(config)#
R1(config)#
R1(config)#
R1(config)#
```

Lablets

Professional Core & Specialist Certification Exams



Enterprise	Security	Service Provider	Collaboration	Data Center	DevNet
<ul style="list-style-type: none"> • Implementing and Operating Cisco Enterprise Network Core Technologies • Implementing Cisco Enterprise Advanced Routing and Services • Designing Cisco Enterprise Wireless Networks • Implementing Cisco Enterprise Wireless Networks • Designing Cisco Enterprise Networks • Implementing Cisco SD-WAN Solutions • Automating and Programming Cisco Enterprise Solutions 	<ul style="list-style-type: none"> • Implementing and Operating Cisco Security Core Technologies • Securing Networks with Cisco Firepower • Implementing Secure Solutions with Virtual Private Networks • Securing Email with Cisco Security Appliances • Securing the Web with Cisco Web Security Appliance • Implementing and Configuring Cisco Identity Services Engine • Automating and Programming Cisco Security Solutions 	<ul style="list-style-type: none"> • Implementing and Operating Cisco Service Provider Network Core Technologies • Implementing Cisco Service Provider Advanced Routing Solutions • Implementing Cisco Service Provider VPN Services • Automating and Programming Cisco Service Provider Solutions 	<ul style="list-style-type: none"> • Implementing and Operating Cisco Collaboration Core Technologies • Implementing Cisco Collaboration Applications • Implementing Cisco Advanced Call Control and Mobility Services • Implementing Cisco Collaboration Cloud and Edge Solutions • Automating and Programming Cisco Collaboration Solutions 	<ul style="list-style-type: none"> • Implementing and Operating Cisco Data Center Core Technologies • Implementing Cisco Storage Area Networking • Implementing Cisco Application Centric Infrastructure • Designing Cisco Data Center Infrastructure • Troubleshooting Cisco Data Center Infrastructure • Automating and Programming Cisco Data Center Solutions 	<ul style="list-style-type: none"> • Developing Applications using Cisco Core Platforms & APIs • Implementing DevOps Solutions and Practices using Cisco Platforms • Developing Solutions using Cisco IoT & Edge Platforms • Developing Applications for Cisco Webex and Webex Devices • Automating and Programming Cisco Enterprise Solutions • Automating and Programming Cisco Security Solutions • Automating and Programming Cisco Service Provider Solutions • Automating and Programming Cisco Collaboration Solutions • Automating and Programming Cisco Data Center Solutions

Enterprise Core Exam Topics

1.0 Architecture

- 1.1 Explain the different design principles used in an enterprise network
 - 1.1.a Enterprise network design such as Tier 2, Tier 3, and Fabric Capacity planning
 - 1.1.b High availability techniques such as redundancy, FHRP, and SSO
- 1.2 Analyze design principles of a WLAN deployment
 - 1.2.a Wireless deployment models (centralized, distributed, controller-less, controller based, cloud, remote branch)
 - 1.2.b Location services in a WLAN design
- 1.3 Differentiate between on-premises and cloud infrastructure deployments
- 1.4 Explain the working principles of the Cisco SD-WAN solution
 - 1.4.a SD-WAN control and data planes elements
 - 1.4.b Traditional WAN and SD-WAN solutions
- 1.5 Explain the working principles of the Cisco SD-Access solution
 - 1.5.a SD-Access control and data planes elements
 - 1.5.b Traditional campus interoperating with SD-Access
- 1.6 Describe concepts of wired and wireless QoS
 - 1.6.a QoS components
 - 1.6.b QoS policy
- 1.7 Differentiate hardware and software switching mechanisms
 - 1.7.a Process and CEF
 - 1.7.b MAC address table and TCAM
 - 1.7.c FIB vs. RIB

2.0 Virtualization

- 2.1 Describe device virtualization technologies
 - 2.1.a Hypervisor type 1 and 2
 - 2.1.b Virtual machine
 - 2.1.c Virtual switching
- 2.2 Configure and verify data path virtualization technologies
 - 2.2.a VRF
 - 2.2.b GRE and IPsec tunneling
- 2.3 Describe network virtualization concepts
 - 2.3.a LISP
 - 2.3.b VXLAN

3.0 Infrastructure

- 3.1 Layer 2
 - 3.1.a Troubleshoot static and dynamic 802.1q trunking protocols
 - 3.1.b Troubleshoot static and dynamic EtherChannels
 - 3.1.c Configure and verify common Spanning Tree Protocols (RSTP and MST)
- 3.2 Layer 3
 - 3.2.a Compare routing concepts of EIGRP and OSPF (advanced distance vector vs. linked state, load balancing, path selection, path operations, metrics)
 - 3.2.b Configure and verify simple OSPF environments, including multiple normal areas, summarization, and filtering (neighbor adjacency, point-to-point and broadcast network types, and passive interface)
 - 3.2.c Configure and verify eBGP between directly connected neighbors (best path selection algorithm and neighbor relationships)
- 3.3 Wireless
 - 3.3.a Describe Layer 1 concepts, such as RF power, RSSI, SNR, interference noise, band and channels, and wireless client devices capabilities
 - 3.3.b Describe AP modes and antenna types
 - 3.3.c Describe access point discovery and join process (discovery algorithms, WLC selection process)
 - 3.3.d Describe the main principles and use cases for Layer 2 and Layer 3 roaming
 - 3.3.e Troubleshoot WLAN configuration and wireless client connectivity issues
- 3.4 IP Services
 - 3.4.a Describe Network Time Protocol (NTP)
 - 3.4.b Configure and verify NAT/PAT
 - 3.4.c Configure first hop redundancy protocols, such as HSRP and VRRP
 - 3.4.d Describe multicast protocols, such as PIM and IGMP v2/v3

4.0 Network Assurance

- 4.1 Diagnose network problems using tools such as debugs, conditional debugs, trace route, ping, SNMP, and syslog
- 4.2 Configure and verify device monitoring using syslog for remote logging
- 4.3 Configure and verify NetFlow and Flexible NetFlow
- 4.4 Configure and verify SPAN/RSPAN/ERSPAN
- 4.5 Configure and verify IPSLA
- 4.6 Describe Cisco DNA Center workflows to apply network configuration, monitoring, and management
- 4.7 Configure and verify NETCONF and RESTCONF

5.0 Security

- 5.1 Configure and verify device access control
 - 5.1.a Lines and password protection
 - 5.1.b Authentication and authorization using AAA
- 5.2 Configure and verify infrastructure security features
 - 5.2.a ACLs
 - 5.2.b CoPP
- 5.3 Describe REST API security
- 5.4 Configure and verify wireless security features
 - 5.4.a EAP
 - 5.4.b WebAuth
 - 5.4.c PSK
- 5.5 Describe the components of network security design
 - 5.5.a Threat defense
 - 5.5.b Endpoint security
 - 5.5.c Next-generation firewall
 - 5.5.d TrustSec, MACsec
 - 5.5.e Network access control with 802.1X, MAB, and WebAuth

6.0 Automation

- 6.1 Interpret basic Python components and scripts
- 6.2 Construct valid JSON encoded file
- 6.3 Describe the high-level principles and benefits of a data modeling language, such as YANG
- 6.4 Describe APIs for Cisco DNA Center and vManage
- 6.5 Interpret REST API response codes and results in payload using Cisco DNA Center and RESTCONF
- 6.6 Construct EEM applet to automate configuration, troubleshooting, or data collection
- 6.7 Compare agent vs. agentless orchestration tools, such as Chef, Puppet, Ansible, and SaltStack

Cisco's Expert Certifications

Then



Diagnose

Analyze symptoms of networking issues, identify and describe root cause.

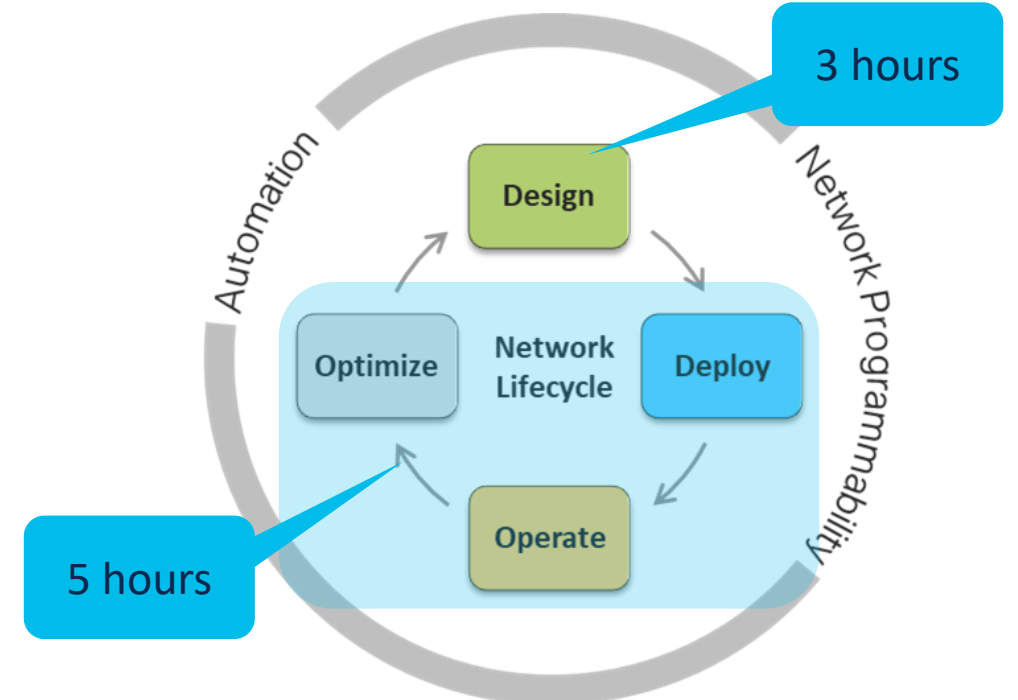
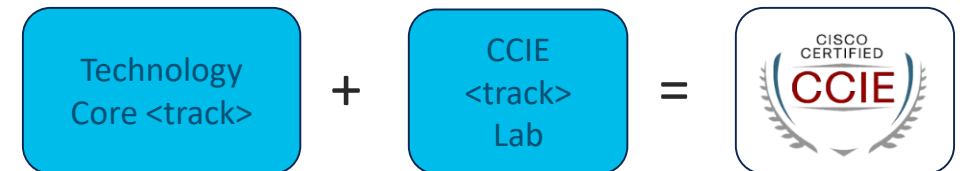
Troubleshoot

Resolve networking problems.

Configuration

Implement solutions given a set of constraints and requirements.

Now



Recertification To Promote Continual Learning

Certified individuals at every level (Associate, Specialist, Professional, and Expert) can now recertify by earning credits within 3 years by completing continuing education activities

Take an exam or

Complete continuing education activities, such as:

- Attend Cisco Live technical sessions
- Author exam items
- Complete online training courses
- Complete instructor-led training
- ...and more

Or a mix of both!

Know Routing? Dive Into NVF With Virtualization Training

Describing Cisco HyperFlex Software Components
Investigate Software Components of HyperFlex

Previous PageNext Page

Step 3

Show Me

Discover the existing cluster datastores.

Step 4

Discover CVMs.

Answer

Keep the **Standard Cluster** chosen and then click the **VMs** tab. Type **wzp** in the filter search box, which is located on the top-right side, and press **Enter**.

This keyword will filter out all the VMs except CVMs. There are nine CVMs on this cluster, each running on a node in the cluster. The **WZP...** suffix is the serial number of the server that the CVM runs on.

Standard Cluster

Virtual Machines

Name	State	Status	Provisioned Space	Used Space	Host CPU	Host Mem	EVIC Mode
WZP22379D5	Powered On	Normal	2.59 GB	2.59 GB	350 MHz	49.337 MB	
WZP22379D6	Powered On	Normal	2.59 GB	2.59 GB	0 MHz	437 MB	
WZP22379D7	Powered On	Normal	2.59 GB	2.59 GB	377 MHz	49.337 MB	
WZP22379D8	Powered On	Alert	2.59 GB	2.59 GB	1.481 MHz	49.337 MB	
WZP22379D9	Powered On	Normal	2.59 GB	2.59 GB	377 MHz	49.337 MB	
WZP22379DA	Powered On	Normal	2.59 GB	2.59 GB	404 MHz	49.337 MB	
WZP22379DB	Powered On	Alert	2.59 GB	2.59 GB	323 MHz	49.335 MB	
WZP22379DC	Powered On	Normal	2.59 GB	2.59 GB	377 MHz	49.337 MB	
WZP22379DD	Powered On	Alert	2.59 GB	2.59 GB	377 MHz	49.335 MB	

Alarms

9 of 24 Objects

Student-VM

vSphere - Standard Cluster - Summary - Mozilla Firefox

vSphere Client

Standard Cluster

Summary

Total Processors: 432
Total vMotion Migrations: 1

CPU: Free: 806.4 GHz
Used: 238.08 GHz
Capacity: 1.03 THz

Memory: Free: 8.91 TB
Used: 2.35 TB
Capacity: 11.87 TB

Storage: Free: 499.1 TB
Used: 2.59 TB
Capacity: 501.69 TB

esx1.standard.hx.lab: Host connection and power state
esx1.standard.hx.lab: Host hardware temperature status
esx8.standard.hx.lab: Host memory status

Related Objects

Datacenter: HyperFlex Lab

Cluster Consumers

Resource pools: 63
vApps: 1

Recent Tasks

Task Name	Target	Status	Initiator	Queued For	Start Time	Completion Time	Server
Check new notifications	vcenter.hx.lab	Completed	VMware vSphere Update Man...	480 ms	02/08/2020, 15:02 AM	02/08/2020, 15:02 AM	vcenter.hx.lab
Power On virtual machine	pg09p04-student-vm	Completed	VSPHERELOCAL\Administrator	10 ms	02/08/2020, 15:12 AM	02/08/2020, 15:12 AM	vcenter.hx.lab
Revert snapshot	pg09p04-student-vm	Completed	VSPHERELOCAL\Administrator	3 ms	02/08/2020, 15:12 AM	02/08/2020, 15:12 AM	vcenter.hx.lab
Power Off virtual machine	pg09p04-student-vm	Completed	VSPHERELOCAL\Administrator	4 ms	02/08/2020, 15:19 AM	02/08/2020, 15:19 AM	vcenter.hx.lab



Evolution of Job Roles

Is the new network engineer a software developer?

The new network engineer embraces software to scale, augment, and improve operations, workflows, and design.

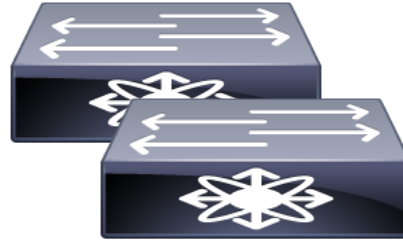
An Example: Provisioning VLANs

The Old Way

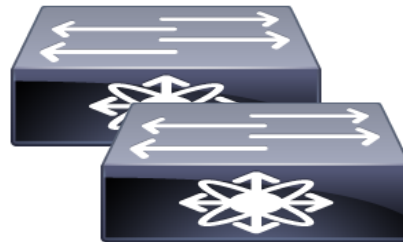
Let's say you need to provision a new VLAN across your data centre...



VLAN 3



VLAN 3



VLAN 3

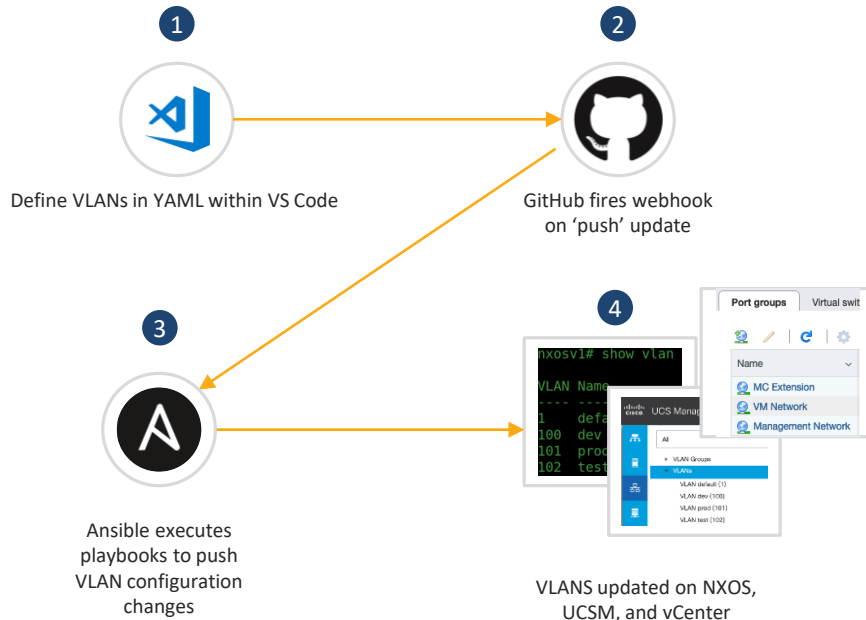


VLAN 3



An Example: Provisioning VLANs

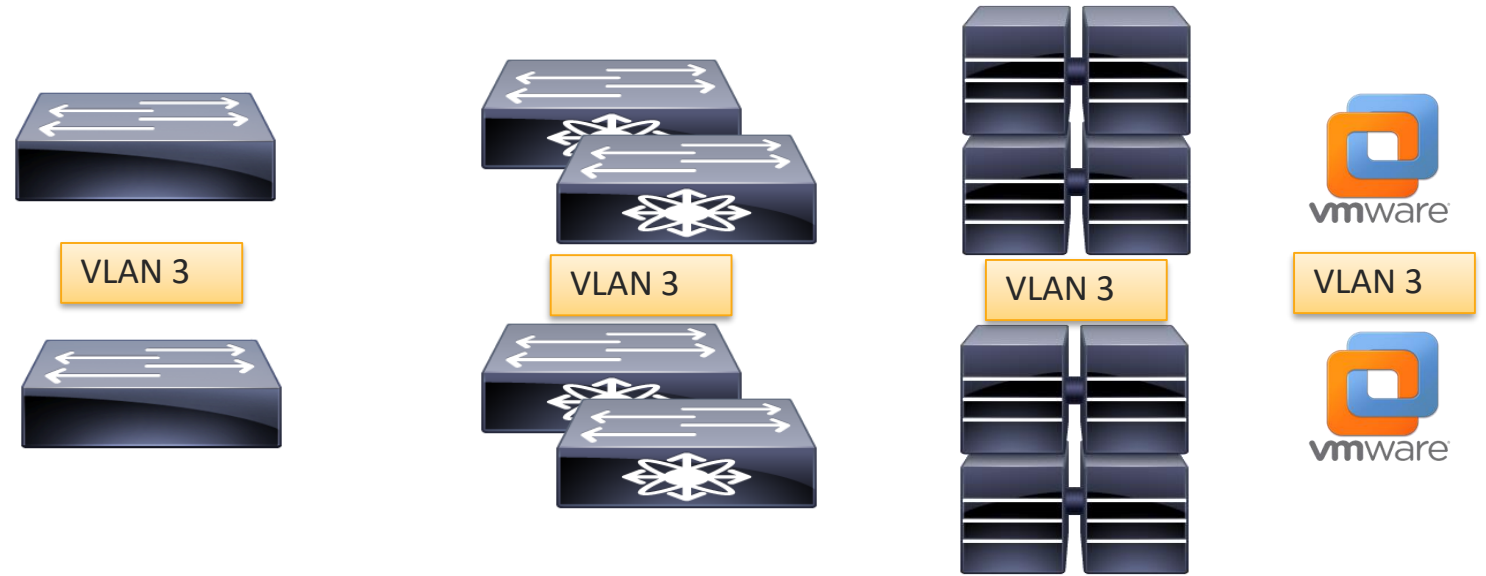
Embracing Automation



```

1
2
3
4
5
6
7
8
9
10
11
12
13
14
vlangs:
- id: 3
  name: PUBLIC_INTERNET
  vm_name: Public Internet
  is_stretched: true
  standard_svi_v4: true
  standard_svi_v6: true
- id: 100
  name: CROSS_DC_VMs
  vm_name: CROSS DC VMs
  is_stretched: true
  standard_svi_v4: true
  standard_svi_v6: true

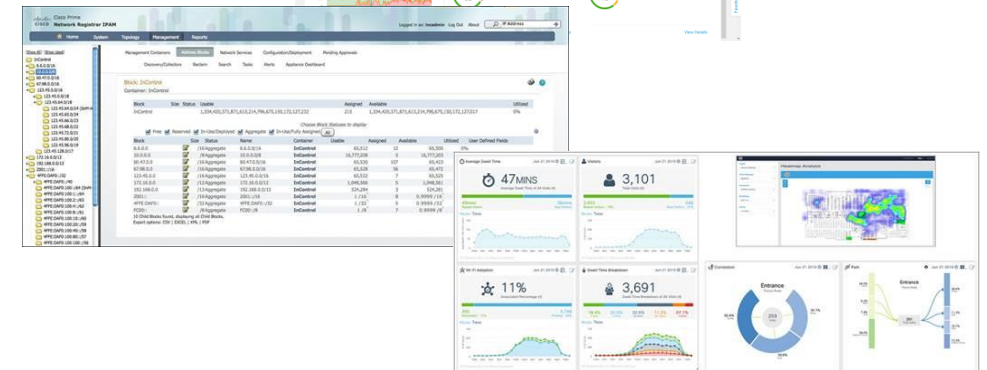
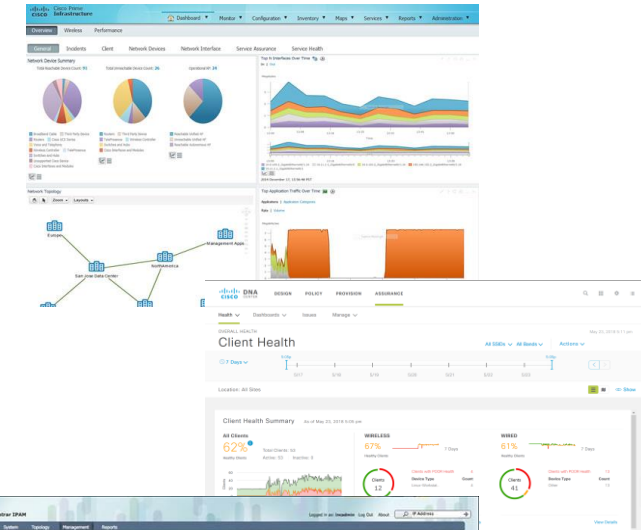
```



An Example: Help Desk Support

The Old Way

Help! The
network's
down



An Example: Help Desk Support

Using ChatOps

Help! The
network's
down



 Zan Crnivec 1/28/20, 01:31
Live where is zcrnivec ?

 Live NOC Bot 1/28/20, 01:31
Hey, Zan. Working on that for you...

zcrnivec is a **LIGHTWEIGHTWIRELESS** client of vendor type **Apple, Inc.**, connected to **AP_GV6_A_9.2** via **Core1-WLC9** on interface **noc_clients** with MAC address **e0:5f:45:67:93:53** and IP address **10.100.99.144** in **VLAN 100** located in **CiscoLive2020 > Hall6-Hub > H6-L0**.

zcrnivec is a **LIGHTWEIGHTWIRELESS** client of vendor type **Intel Corporate**, connected to **AP_GV6_C_6.2** via **Core1-WLC9** on interface **noc_clients** with MAC address **5c:87:9c:bd:7a:59** and IP address **10.100.99.174** in **VLAN 100** located in **CiscoLive2020 > Hall6-Hub > H6-L0**.

zcrnivec is a **WIRELESS** client associated to SSID **CL-NOC** located in **CiscoLive2020/Hall6-Hub/H6-L0** with health score **-1/10** [ONBOARDED health: -1 CONNECTED health: -1]

 Live NOC Bot 1/28/20, 01:31



zcrnivec's location from CMX

Training for new job roles

Network Automation Developer

Professional certification



DevNet Professional

Technology concentrations



Cisco Specialist: Enterprise Core
Deliver network engineering excellence



Cisco DevNet Specialist: Enterprise Automation
Automate network operations



Cisco DevNet Specialist: DevOps
Integrate network operations with DevOps tools and pipelines

Training for new job roles

DevSecOps Engineer



CCNP Security



Cisco Specialist: Security
Automate security operations

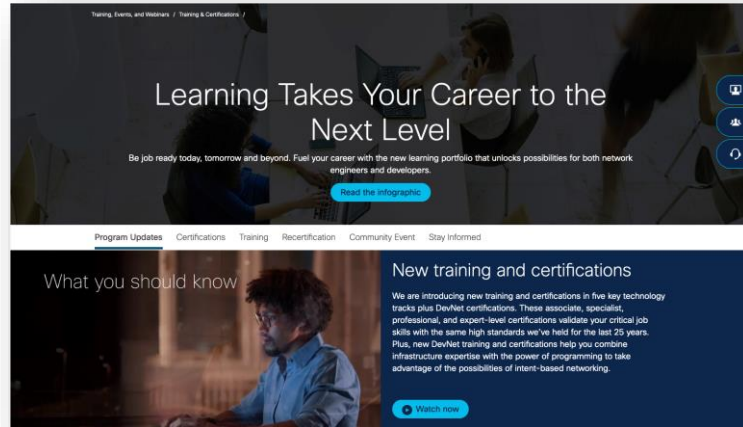


DevNet Specialist: DevOps
Securely deploy applications

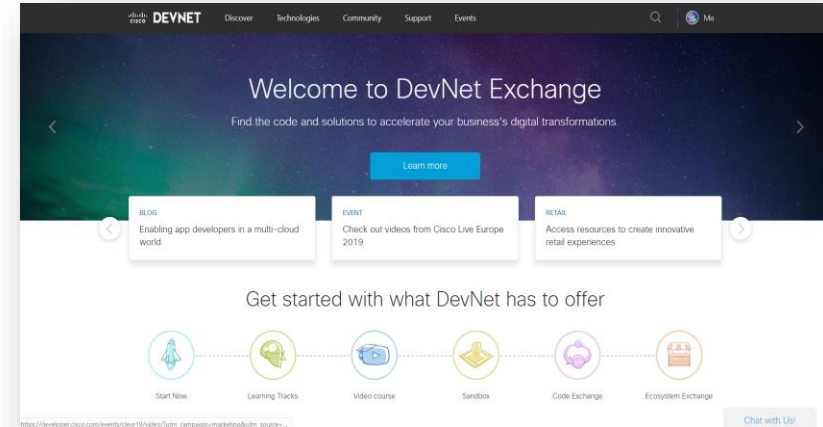


DevNet Specialist: Webex
Build chat bots for alerting

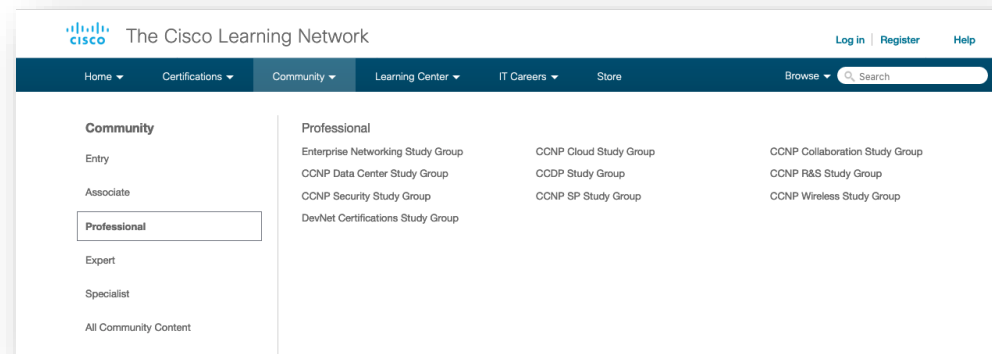
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Thank you





You make **possible**