



The bridge to possible

Frustrate Attackers, Not Users: Zero Trust for the Multi- Environment IT

Cisco Live EMEA 2023 Innovation Talk

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INTSEC-1670

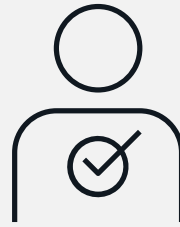


#CiscoLive

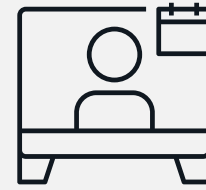
The old security model no longer works



Businesses competing
as ecosystems



Everyone is
an insider



Hybrid work is
here to stay

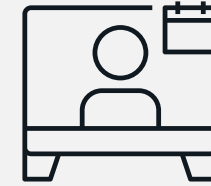
A modern approach is needed



Businesses competing
as ecosystems



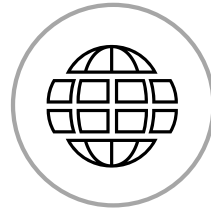
Everyone is
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Hybrid work is
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Zero Trust

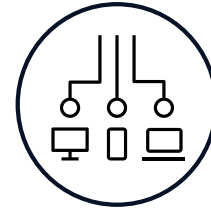
Security Resilience



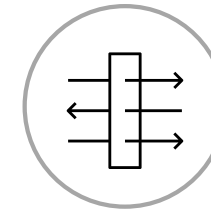
It's segmentation



It's ZTNA



It's endpoint security



It's firewall

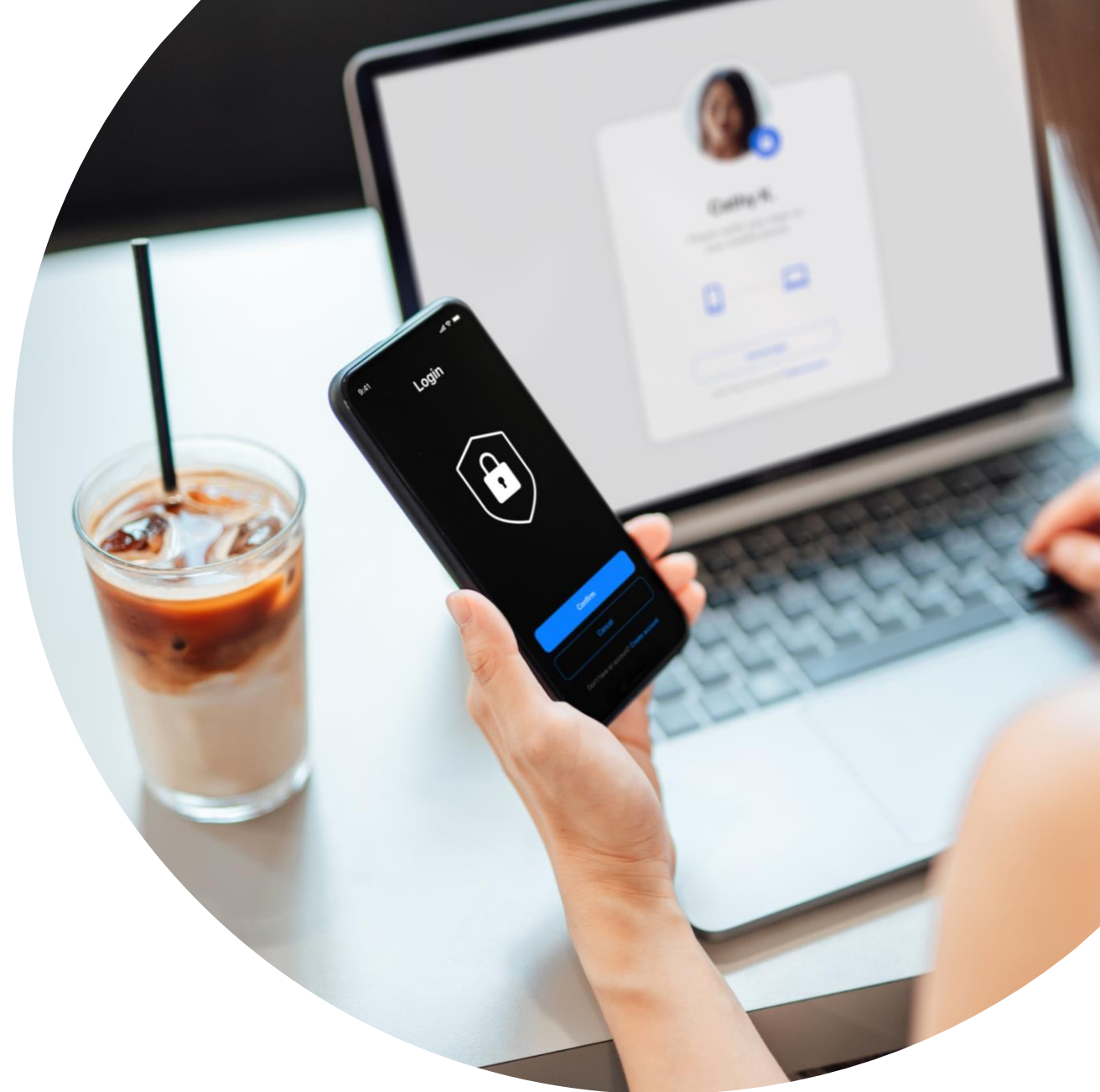


It's identity

Zero Trust means
different things to
different people

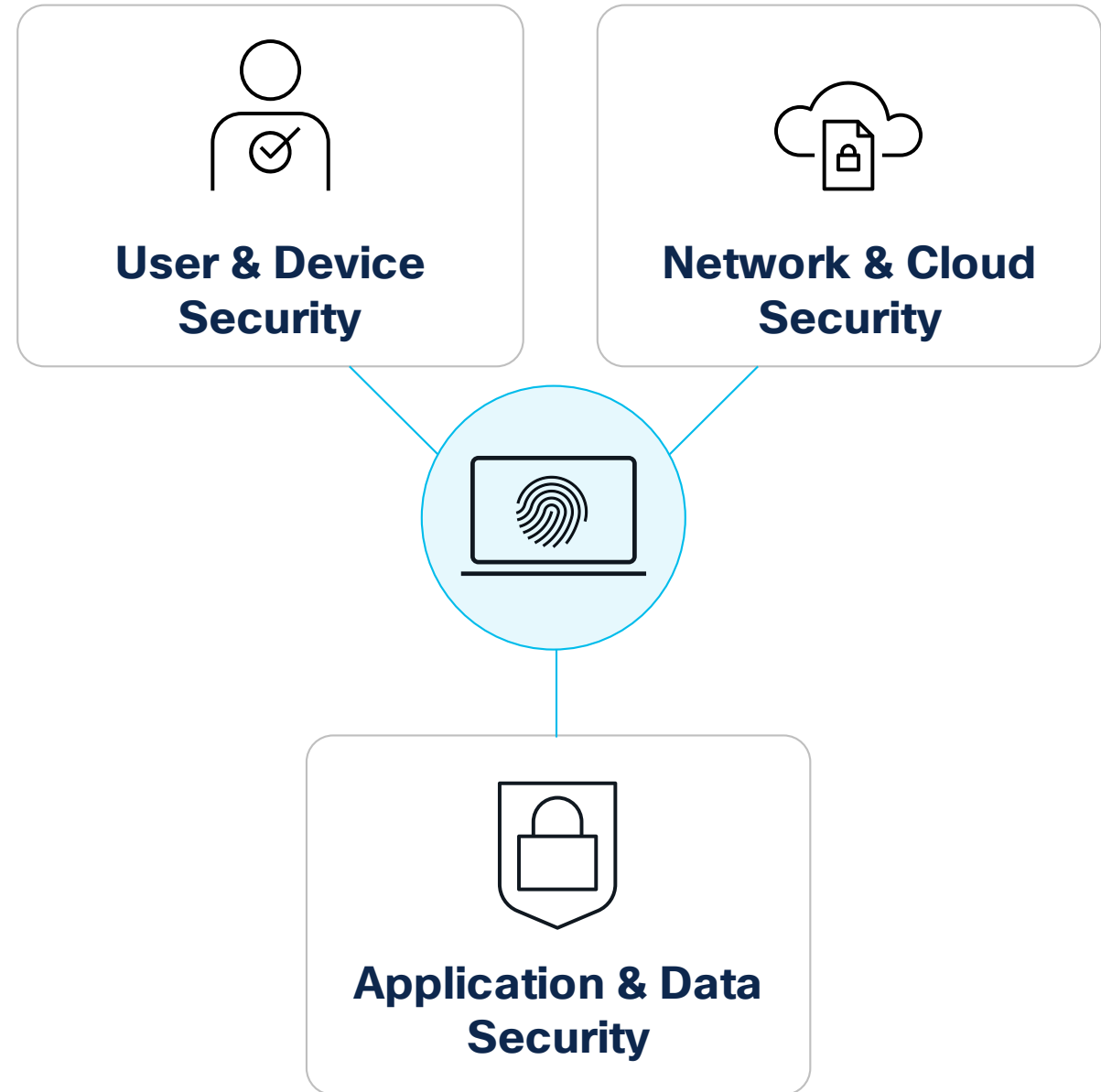
Zero Trust Principles

- 1 Never assume trust
- 2 Always verify
- 3 Enforce least privilege



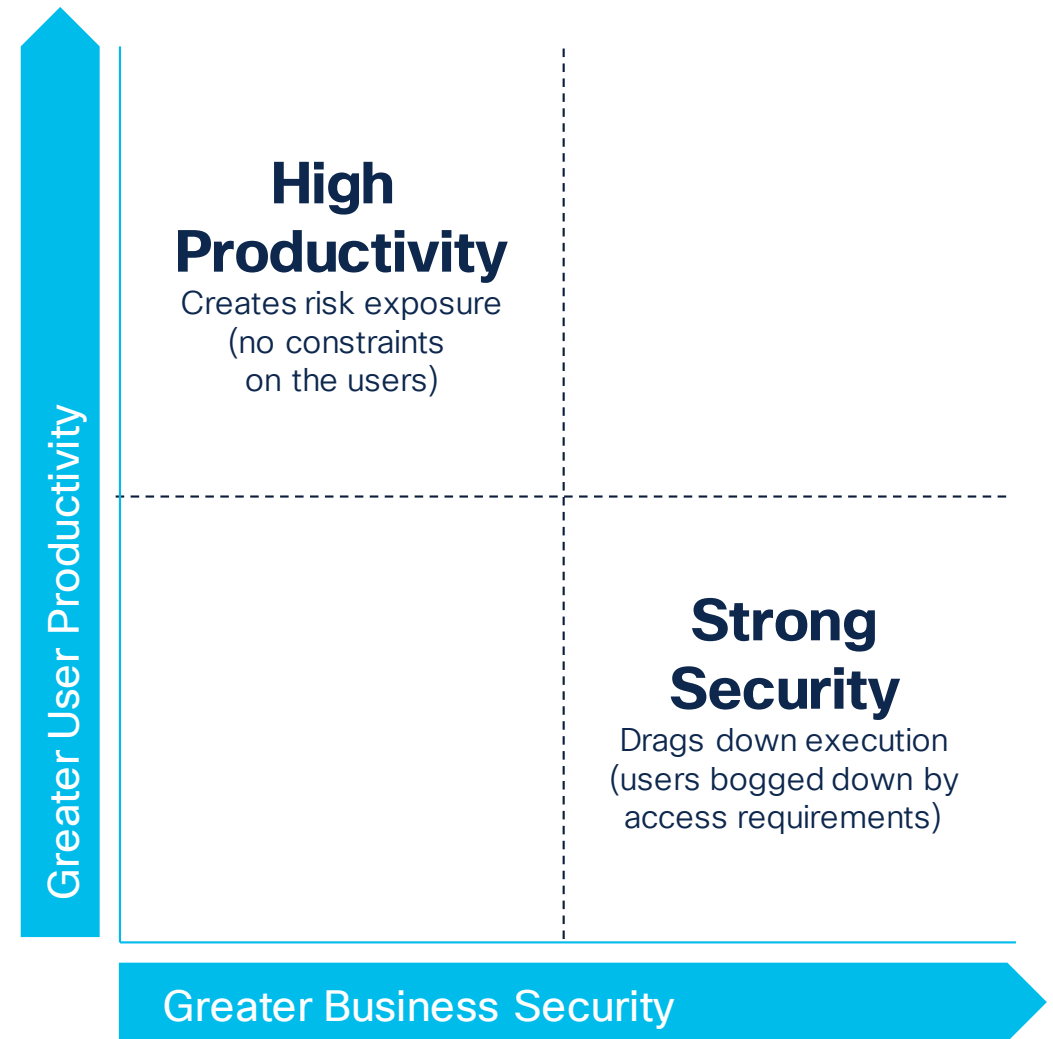
Cisco's recommended Zero Trust strategy

Embed Zero Trust across the fabric of multi-environment IT to protect the integrity of business by securing access in a way that frustrates attackers, not users.



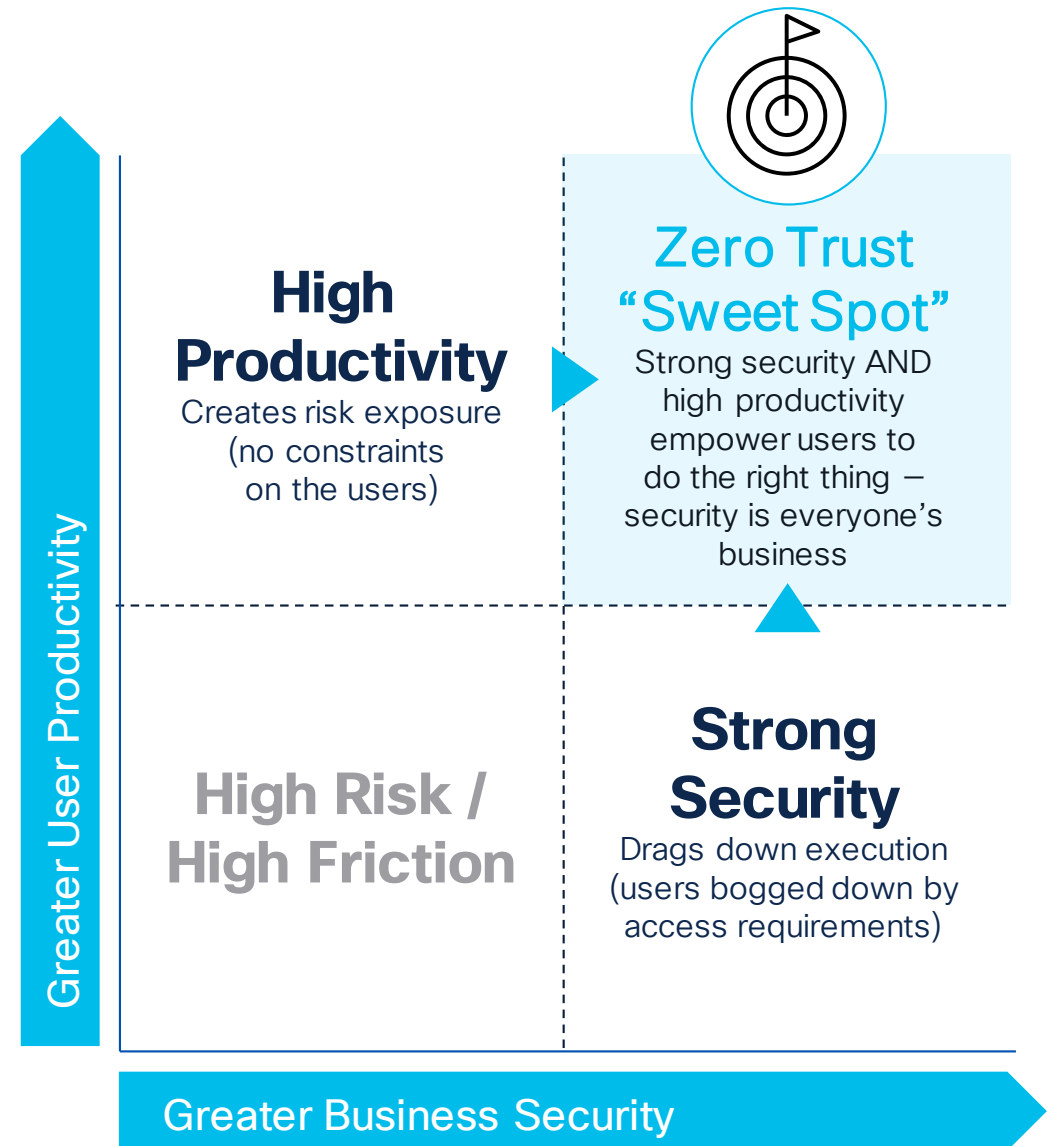
Today's trade-off is holding back Zero Trust

Security vs. productivity



Eliminate the trade-off

Frustrate attackers,
not users





Customer perspective:

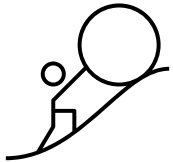
Luigi Vassallo

Chief Operating Officer and
Chief Technology Officer, Sara Assicurazioni



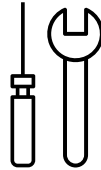
Sara Assicurazioni

A cloud-first insurance company



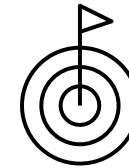
Challenges

- Disparate point-security solutions lack full visibility
- Multi cloud ecosystem demands holistic security approach
- Distributed user base connected to multiple environments via a diverse mix of devices



Solutions

- Cisco Secure Access by Duo
- Cisco Firepower
- Cisco Identity Services Engine
- Cisco Umbrella solution
- Cisco Secure Web Appliance
- Cisco Secure Endpoint
- Cisco Secure Email
- Cisco SecureX



Results

- Zero Trust adoption became more streamlined
- Full visibility into 2,000+ endpoints irrespective of user and device location
- Threat investigation and remediation efficiency improved by 20%
- Threat analysis effort reduced from eight days to only a few hours

What it takes to get Zero Trust right

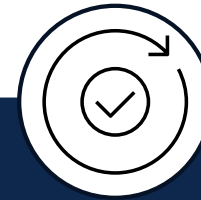
Zero Trust requirements



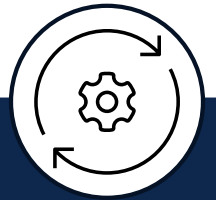
Establish
Trust



Enforce Trust-
Based Access

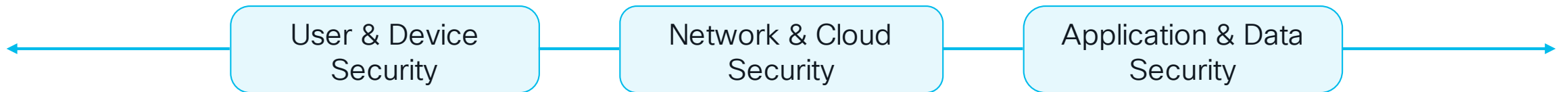
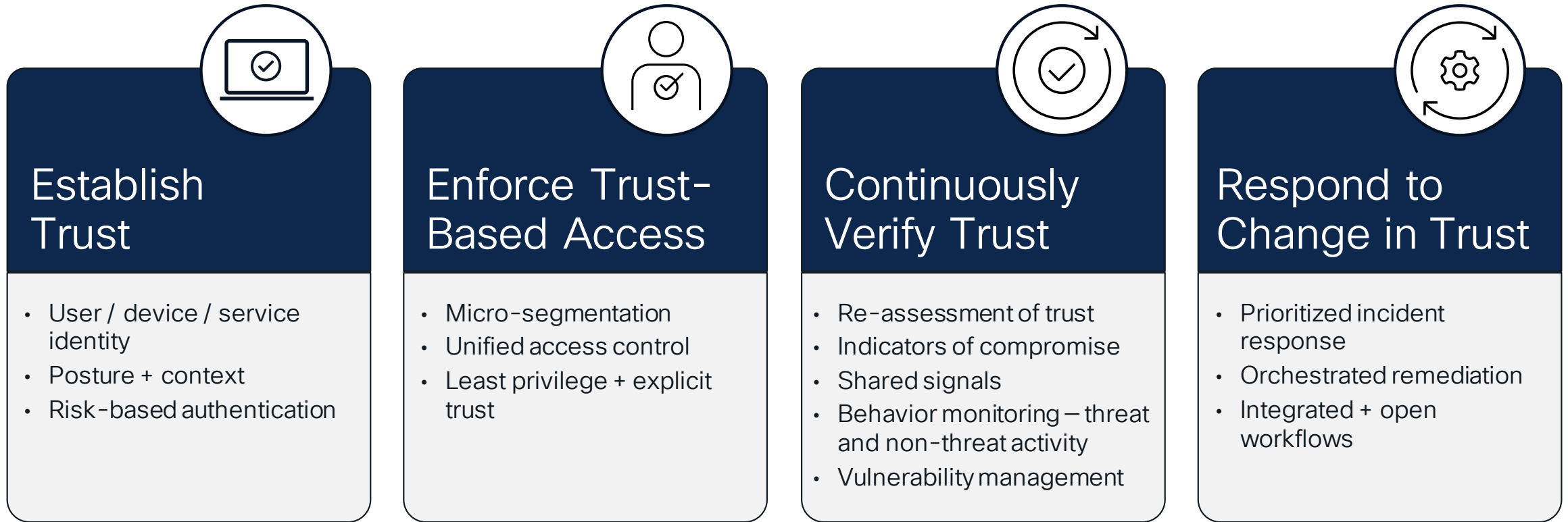


Continuously
Verify Trust



Respond to
Change in Trust

Cisco's Zero Trust capabilities



Product Innovations



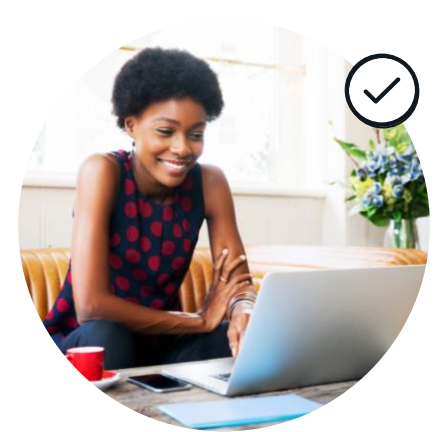
How do we realize zero trust and frictionless user experience?



User starts authentication



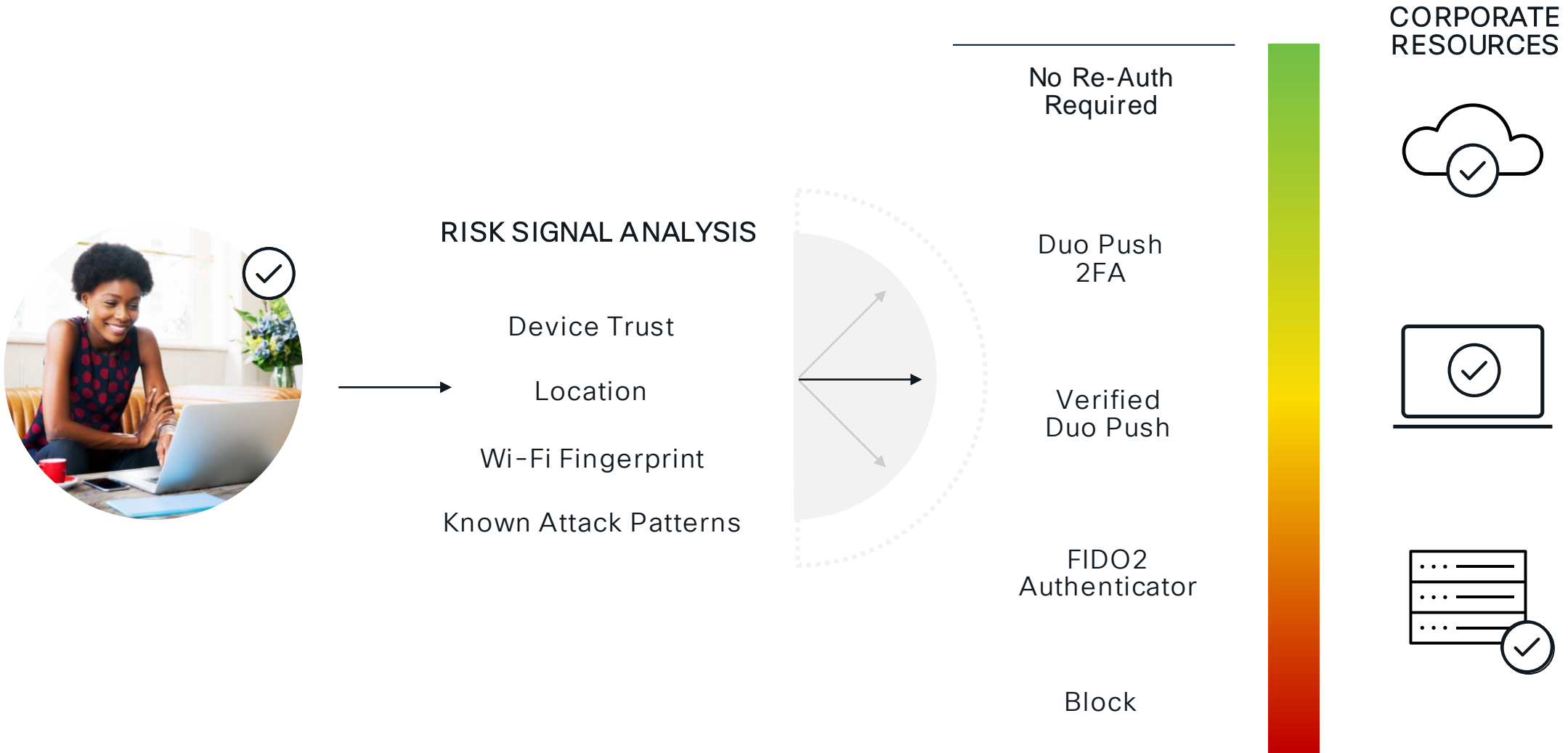
User gains the right access and session



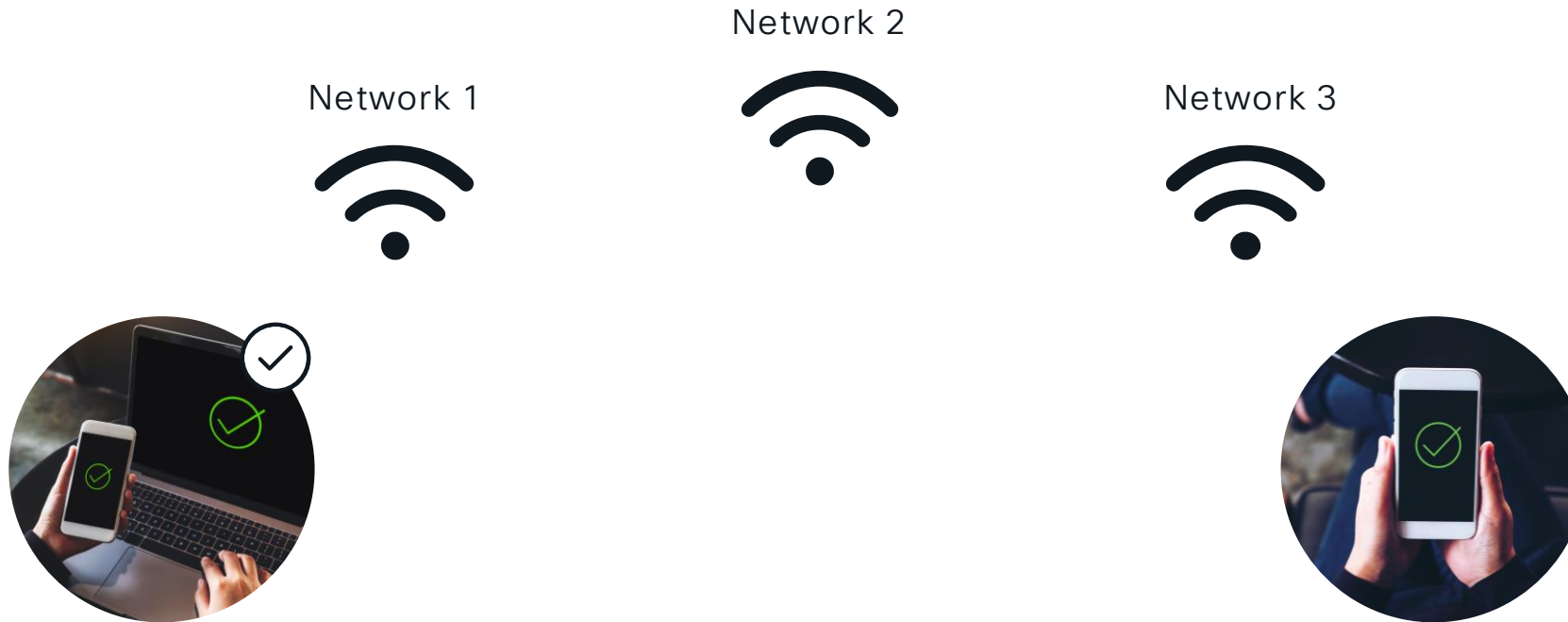
User works securely from any device or location

By doing a tremendous amount of work
in the background!

Risk-Based Authentication



Risk-Based Authentication: Wi-Fi Fingerprint



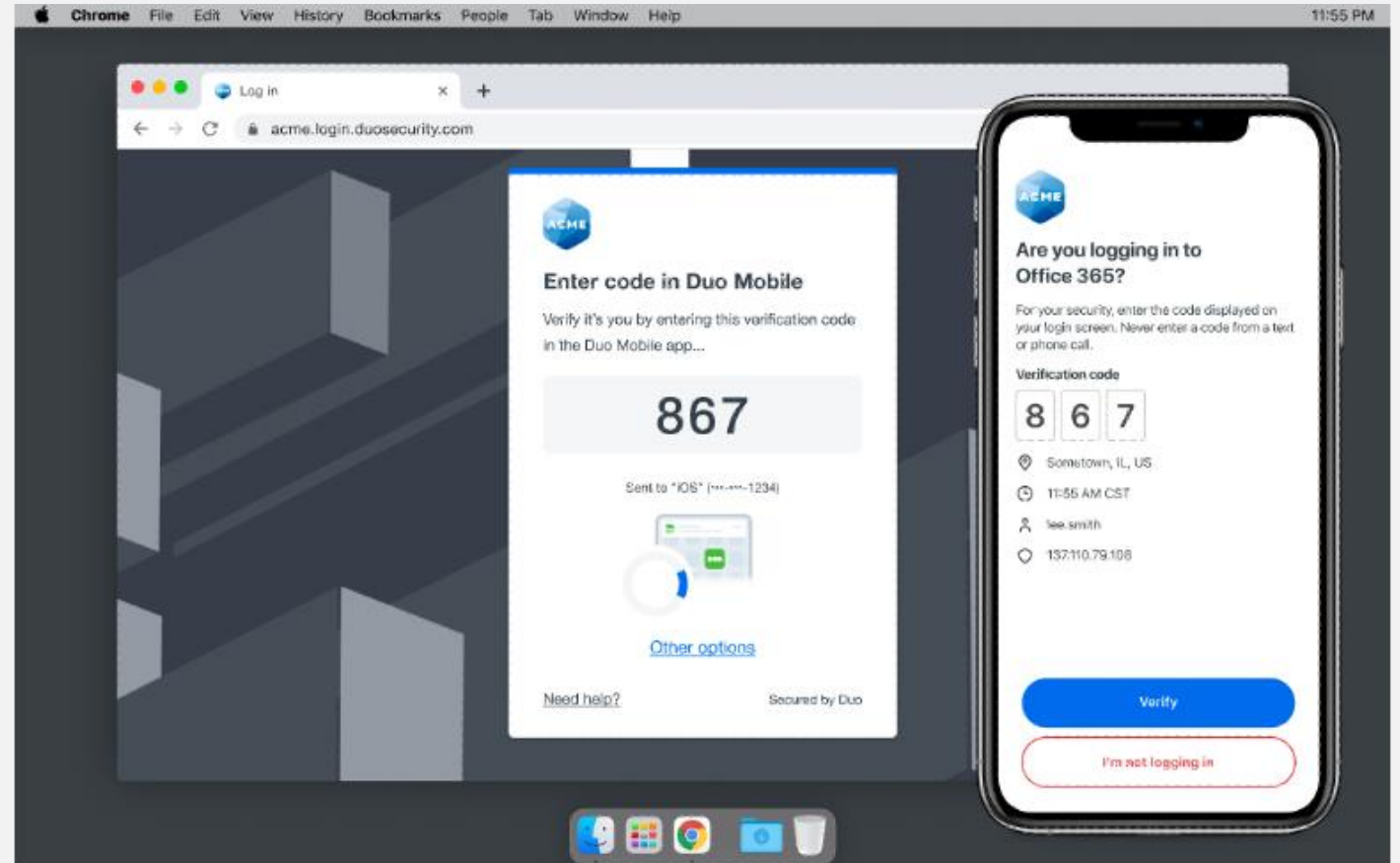
Anonymized Wi-Fi network data provides a strong risk signal.

Low Risk: Familiar network fingerprint

High Risk: Novel network fingerprint

Risk-Based Authentication: Verified Duo Push

Self-remediate risky logins by invoking a Verified Duo Push.



Risk-Based Authentication: Authentication Log

Risk assessment
transparency through
the Trust Assessment
in the
Authentication log

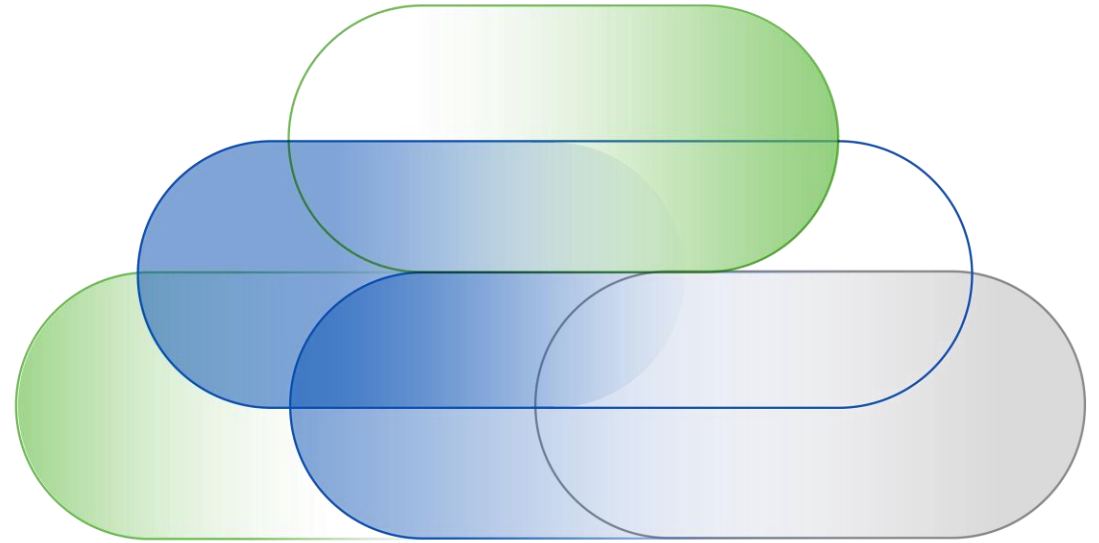
| Timestamp (EDT) ▼ | Result | User | Application | Trust Assessment ⓘ | Access Device | Authentication Method |
|----------------------------|--|--------------------|-------------------|--------------------|---|---|
| 5:38:02 PM SEP 7, 2022 | ✗ Denied Invalid device | sogilby | Acme Corp VPN | Less trusted • | mac-so-22134 Anchorage, AK, United States 10.236.239.73 | Duo Push Location Unknown ⚠ Step-up 2FA |
| 10:06:02 AM SEP 7, 2022 | ✓ Granted User trusted by risk-based authentication | jnewport | Acme Corp | Normal | Mac OS X 11.6.8 (20G730) As reported by Device Health | Remembered Device Location Unknown |
| Acme Web App v2 SDK | Policy not applied | As reported by Dev | | | | |
| | | | | Less trusted • | Mac OS X 11.6.8 (20G730) As reported by Device Health | SMS Passcode Location Unknown ⚠ Step-up 2FA |
| | | | | Normal | mac-em-7723 Ann Arbor, MI, United States 10.92.32.14 | Duo Push Ann Arbor, MI, United States |
| Acme Corp VPN | Less trusted • | | Anchorage, AK, Un | | | |

Less trusted
Reasons
Authentication methods were limited because of detection of one or more known attack patterns.
Policies
Risk-based factor selection policy was enforced.

Demo

Cisco Security Cloud

Global, cloud-delivered, integrated platform that secures and connects organizations of any shape and size



Secrets of the Successful

Organizations having a **mature** zero trust implementation are **twice as likely** to report excelling across these areas:

Gaining executive confidence

Obtaining peer buy-in

Creating a security culture

Source: [Cisco's Guide to Zero Trust Maturity](#)
(based on the survey results from 5000+ IT and security practitioners)





First Steps in the Journey

Define objectives

Desired zero trust outcomes

Perform gap analysis

Current zero trust challenges

Draft roadmap

Action plan for zero trust strategy

Continue the conversation



VISIT:



Want more?

1

Visit the “Zero Trust Security” booth at the Security Showcase and Café at WoS

2

Sign up for a Zero Trust Workshop at:
<https://cisco.com/go/zero-trust-workshops>

3

Learn more at:
<https://cisco.com/go/zero-trust>

Thank you

