



The bridge to possible

PX Cloud APIs

A gateway for partners to digitally connect with customers and get insights to grow their business

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Cisco Webex App

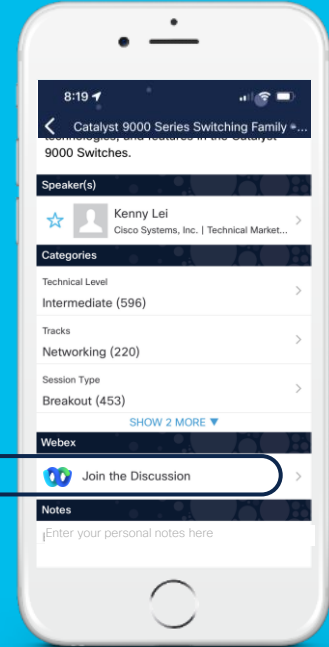
Questions?

Use Cisco Webex App to chat with the speaker after the session

How

- 1 Find this session in the Cisco Live Mobile App
- 2 Click “Join the Discussion”
- 3 Install the Webex App or go directly to the Webex space
- 4 Enter messages/questions in the Webex space

Webex spaces will be moderated until February 24, 2023.





Agenda

- Introduction
- PX Cloud APIs
- Partner Use Cases
- Resources

Introduction



Partner Lifecycle Services

Flexibility, Choice, and Partner Opportunity

Offer	Support model	Service creation and delivery		Digital experience				
Cisco Delivered (resell) Success Tracks with PX Cloud	Cisco Solution Support	Cisco ATXs and Accelerators		CX Cloud				
				PX Cloud				
Partner Enhanced (resell or co-sell) Success Tracks with PX Cloud Enhanced Access	Cisco Solution Support	Cisco ATXs and Accelerators	Partner ATXs and Accelerators	CX Cloud	Partner publishing on CX Cloud	API L1	API L2	API L3
				PX Cloud				
Partner Led PLS-Success Tracks with PX Cloud APIs	PLS-Support	Cisco ATXs and Accelerators	Partner ATXs and Accelerators	PX Cloud *		API L1	API L2	API L3

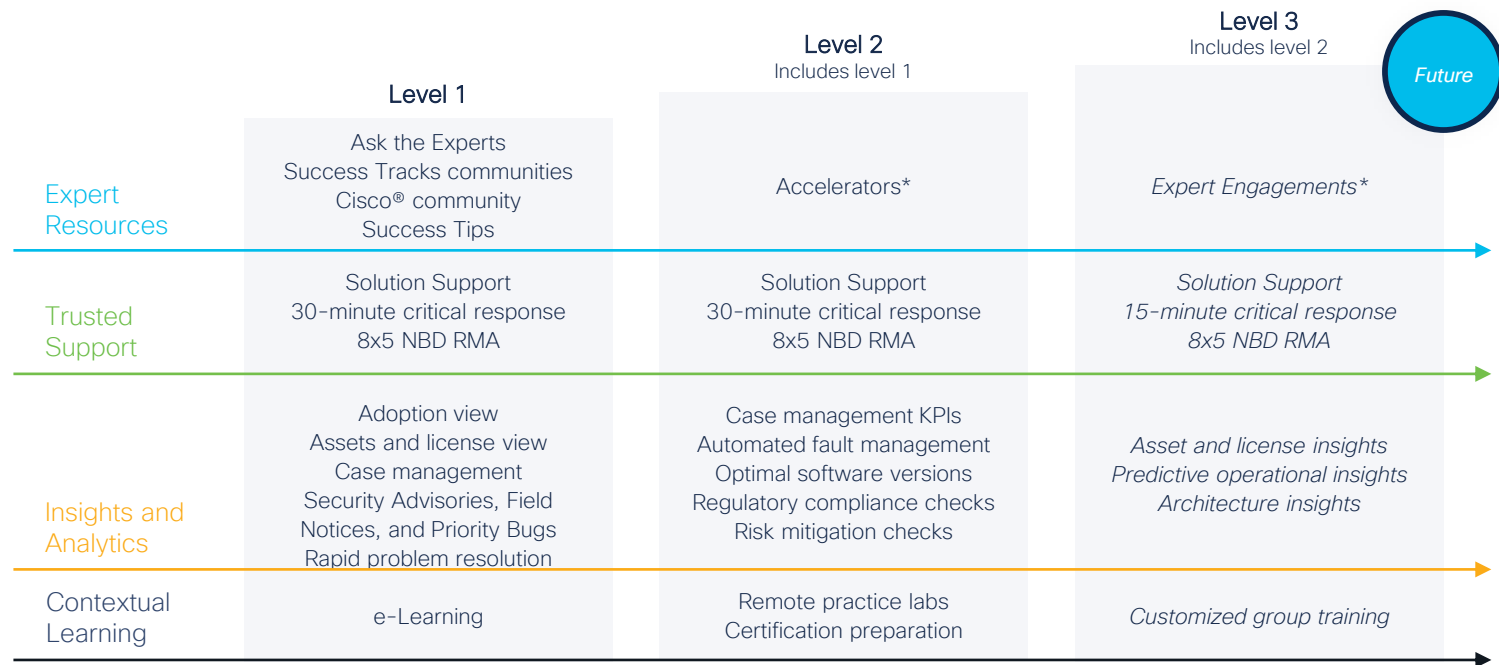
Each offer requires different eligibility requirements.

PLS-Success Tracks, PX Cloud and PX Cloud Enhanced Access are future releases.

** Partners have the choice to create their own digital experience or use CX Cloud.*

Cisco Success Tracks

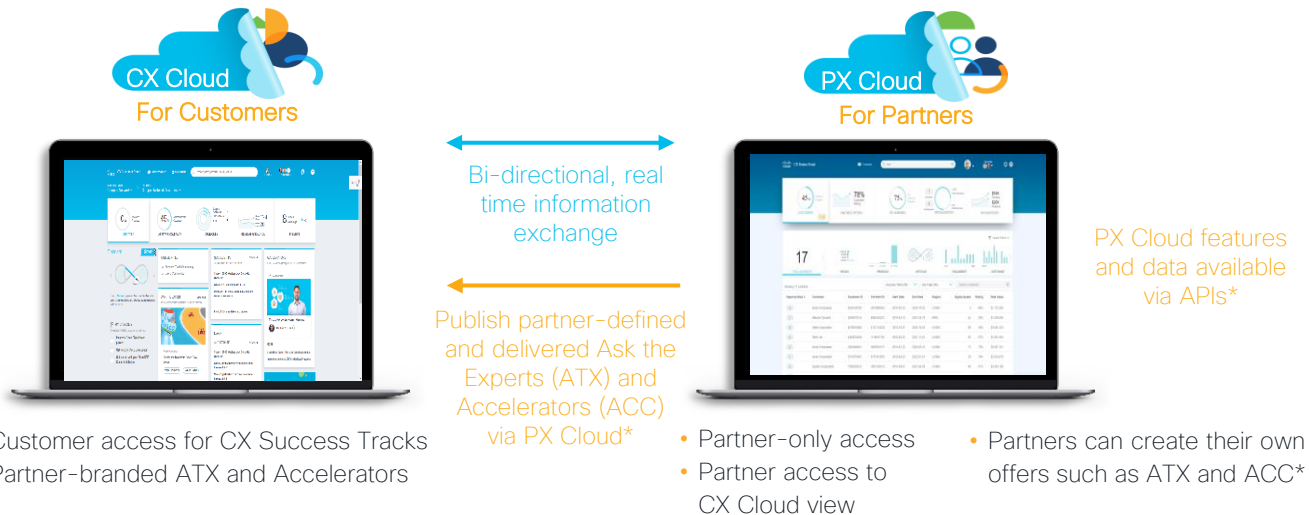
Holistic services package for all architectures



Advanced Services | Training | Certification testing

CX Cloud and PX Cloud

Leverage insights to your advantage



* PX Cloud Enhanced Access features. Available only to Customer Experience Specialized or Advanced Customer Experience Specialized partners.

PX Cloud APIs

Why APIs?



Opportunities



Real-time visibility of customer's data



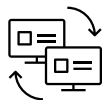
Access to Cisco's recommendations



Telemetry based on Cisco's IC



Solution



PX Cloud APIs

Integrate CX business and technology insights with your in-house 3rd party platforms.



Outcomes



Build your unique customer experience



Discover new business opportunities

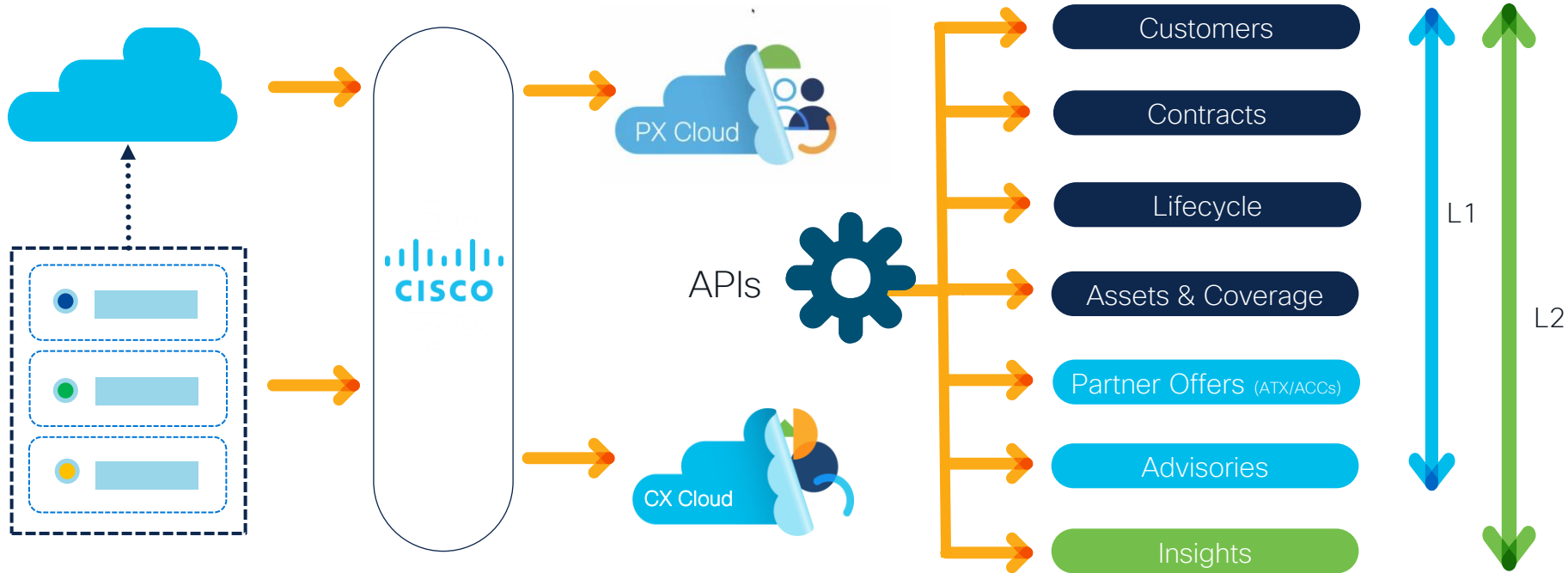


Drive customer adoption and renewals

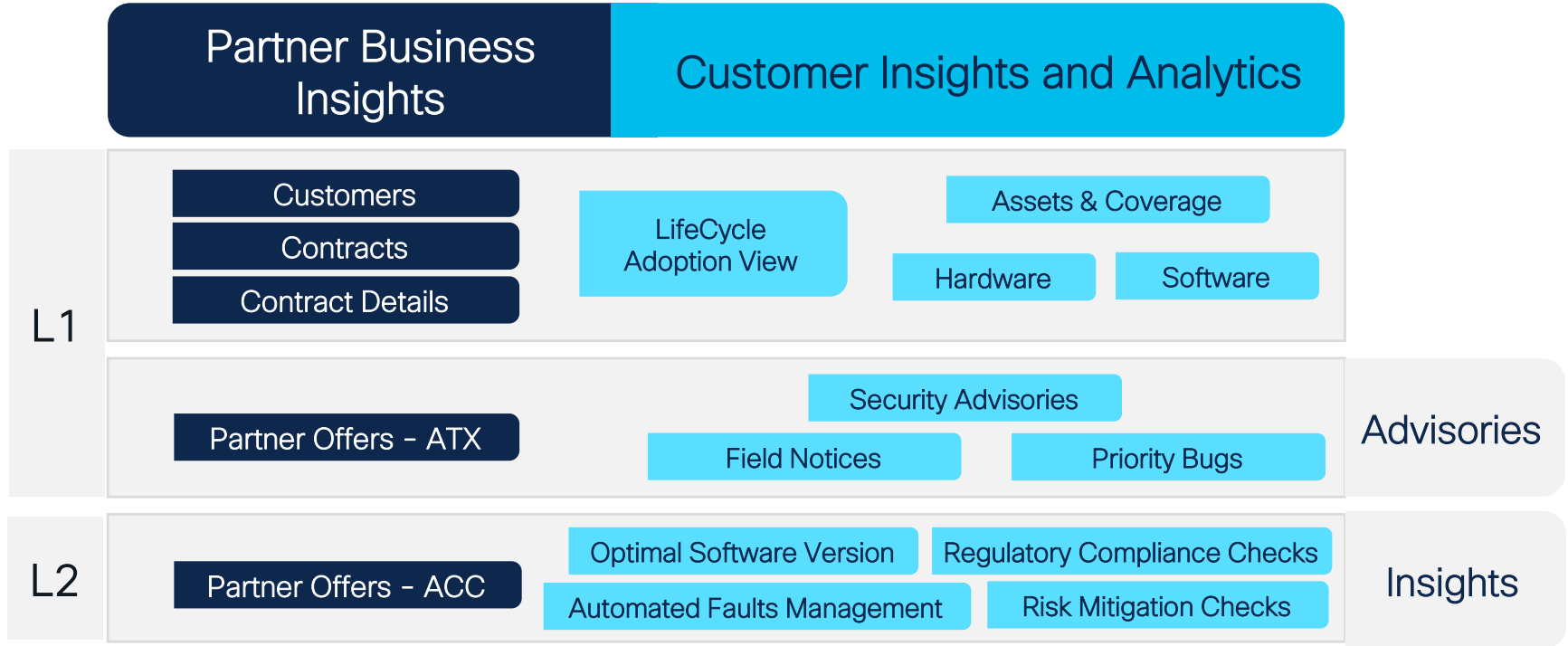


Deliver a predictive and proactive support

Cisco PX Cloud APIs at a glance



Cisco PX Cloud APIs



PX Cloud APIs



APIs



Reports

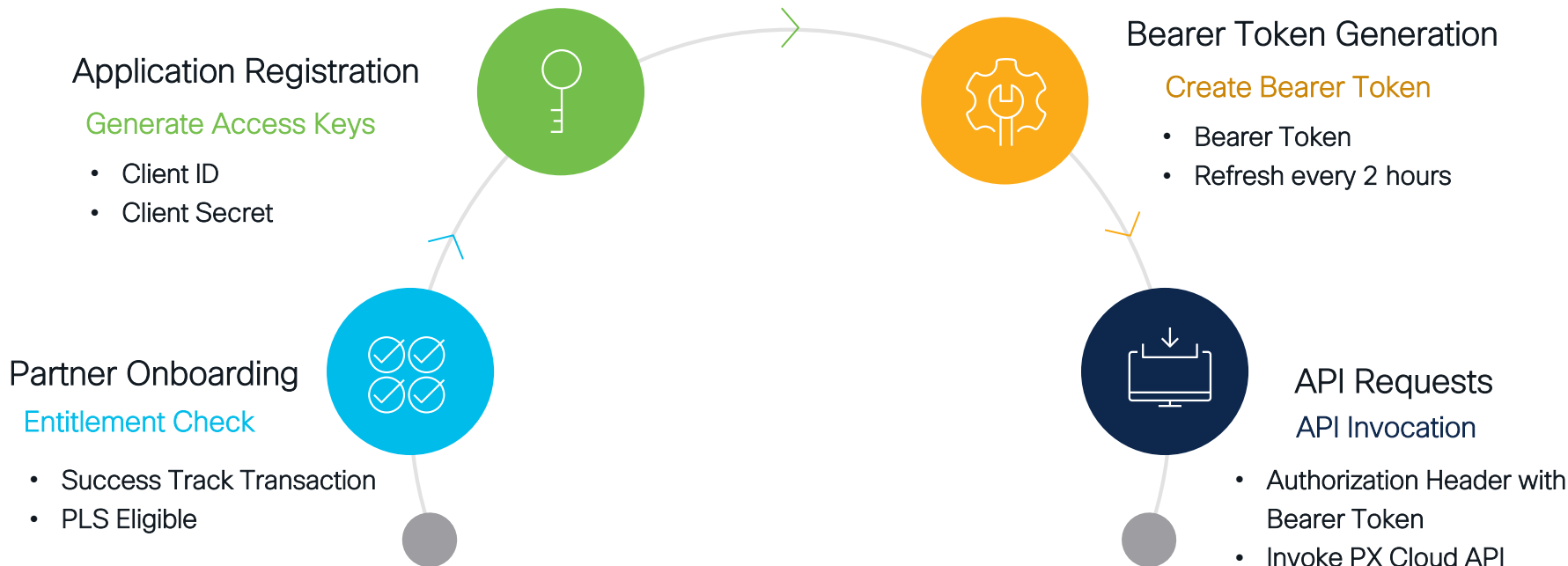
{RESTful}

{JSON}

Response

PX Cloud API Access

From partner onboarding to API requests



Demo

Application registration

CISCO PX Cloud CXPARTNERDEMO - USA

Customer, Contract #, ATX, ACC, SuccessTalk, Community ... 🔍

Hi Saurav ▾ My Teams ▾

MANAGE APIs

APIs allow you to programmatically request your PX Cloud data for use in other applications. To learn more, consult the [API documentation](#).

Access Keys

Access keys are used to sign REST or HTTP requests to your PX Cloud outbound APIs. You can have a maximum of two access keys (active or inactive) at a time. For your protection, store your access keys securely and never share them. Cisco recommends that you rotate your access keys every 90 days.

This is a demo environment. Any API keys generated here cannot not be used for actual APIs calls.

Client ID	Created	Created By	Last Used	Status
No access keys are in the system				

Create Access Key

Application registration

The screenshot displays the Cisco PX Cloud user interface. The top navigation bar includes the Cisco logo, the text 'PX Cloud CXPARTNERDEMO - USA', a search bar with the text 'Customer, Contract #, ATX, ACC, SuccessTalk, Community ...', and user information 'Hi Saurav' and 'My Teams'. The left sidebar contains navigation links for 'Users', 'Customers', 'APIs' (highlighted), and 'Activity Log'. The main content area is titled 'MANAGE APIs' and contains a section for 'Access Keys'. A green box highlights the 'Create Access Key' button in the sidebar. A modal dialog titled 'Create Access Key' is open, showing a warning about demo accounts and a table with the following data:

Client ID	Client Secret
wgze1h6r-cz4d-b8ct-wu37-al5rivsrbb855a	***** Show

Below the table is a 'Download .csv File' button. The modal also includes a 'This is the only time the client secret can be viewed or downloaded.' warning.


PX Cloud APIs


Partner Business Insights





How to find your list of customers


PX Cloud Portal



 PX Cloud
CX PARTNER TEST ONE - USA

Customer, Contract #, ATX, ACC, SuccessTalk, Community ... 

Hi cxs 


My Teams 

12 

3 Customers

3 Contracts

 You're on your way to building your CX Practice.

TODAY

Onboarded 3

3

CUSTOMERS

Customer Rating 76%

PARTNER OFFERS

Technology

Role

Webinars

Documentation

Success Tracks

LEARNING

Customer CX Cloud

Contracts

Visual Filters

3 TOTAL

Granted

ACCESS TO CX CLOUD


Cloud Network

Data Center Compute

Campus Network

OFFER DOMAIN

Showing 1 - 3 of 3 customers

Search customers 

Customer▲	Offer Domain	Access to CX Cloud	Number of Contracts
CX CLOUD APAC TEST ONE	Campus Network, Data Center Compute, Cloud Network	Granted	1
CX CLOUD EMEA TEST ONE	Campus Network, Data Center Compute, Cloud Network	Granted	1
Cx-Internal-Test-Account-US	Campus Network, Data Center Compute, Cloud Network	Granted	1

List of customers

API response

Get: <https://api-cx.cisco.com/px/v1/customers>

```
{
  "items": [
    {
      "customerName": "CX CLOUD EMEA TEST ONE",
      "customerId": "GPLwztDM2ZSjK0X",
      "successTracks": [
        {
          "id": "38396885",
          "access": true
        },
        {
          "id": "40485321",
          "access": true
        }
      ]
    }
  ],
}
```

```
{
  "customerName": "Cx-Internal-Test-Account-US",
  "customerId": "B0zOXTjY3BCzK0",
  "successTracks": [
    {
      "id": "38396885",
      "access": true
    },
    {
      "id": "40485321",
      "access": true
    }
  ]
},
"totalCount": 2
}
```

PX Cloud APIs

Customer Data



Customer Adoption View

`/v1/customers/{customerId}/lifecycle`

Customer Data Reports

`/v1/customers/{customerId}/report`

Customer Data & Analytics

Report types

Assets

Hardware

Purchased
Licenses

Licenses with
Assets

Software

Security
Advisories

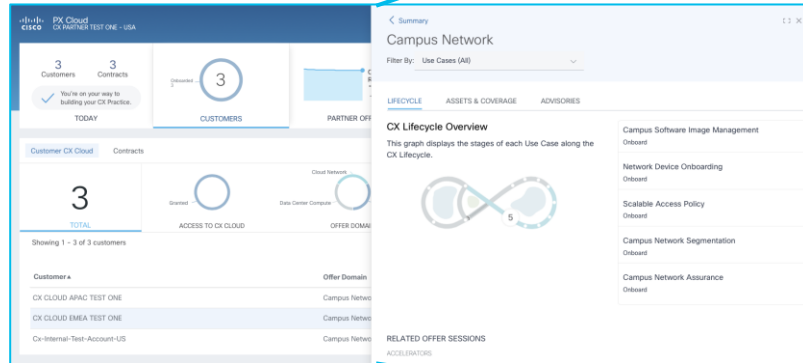
Field Notices

Priority Bugs

Note: Customer must approve Partner access

Customer adoption view

PX Cloud Portal



LIFECYCLE

ASSETS & COVERAGE

ADVISORIES

CX Lifecycle Overview

This graph displays the stages of each Use Case along the CX Lifecycle.



Campus Software Image Management
Onboard

Network Device Onboarding
Onboard

Scalable Access Policy
Onboard

Campus Network Segmentation
Onboard

Campus Network Assurance
Onboard

RELATED OFFER SESSIONS

ACCELERATORS

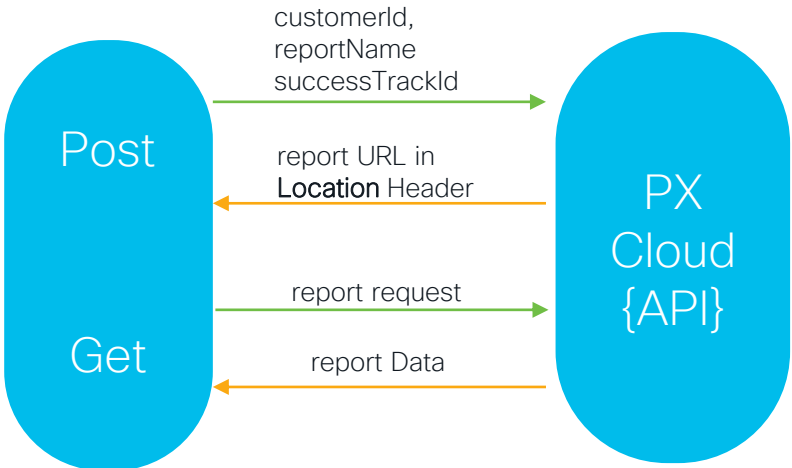
Customer adoption view

API response

Get: <https://api-cx.cisco.com/px/v1/customers/{customerId}/lifecycle>

```
{
  "items": [
    {
      "successTrack": "Campus Network",
      "id": "38396885",
      "usecases": [
        {
          "name": "Network Device Onboarding",
          "id": "39304061",
          "currentPitstop": "Onboard",
          "pitstops": [ ... ]
        },
        {
          "name": "Campus Network Assurance",
          "id": "39304064",
          "currentPitstop": "Onboard",
          "pitstops": [ ... ]
        }
      ]
    },
    {
      "pitstops": [
        {
          "name": "Engage",
          "pitstopActions": [
            {
              "name": "View the Plug and Play Page",
              "id": "IBN_BAM_NDO_ENG_1",
              "completed": false,
              "manualCheckAllowed": false
            },
            {
              "name": "View the Inventory Page",
              "id": "IBN_BAM_NDO_ENG_2",
              "completed": false,
              "manualCheckAllowed": false
            }
          ]
        }
      ]
    }
  ],
}
```

Execution



Customer Data Reports

Hardware
assetId
Product Details
Coverage Details
Hardware Details
End of Life Details

Assets
assetId
Product Details
Coverage Details
End of Life Details

Software
assetId
Product Details
Coverage Details
End of Life Details



Security Advisories
assetId
advisoryId
Advisory Details
Affected Details
CVV, CVSS

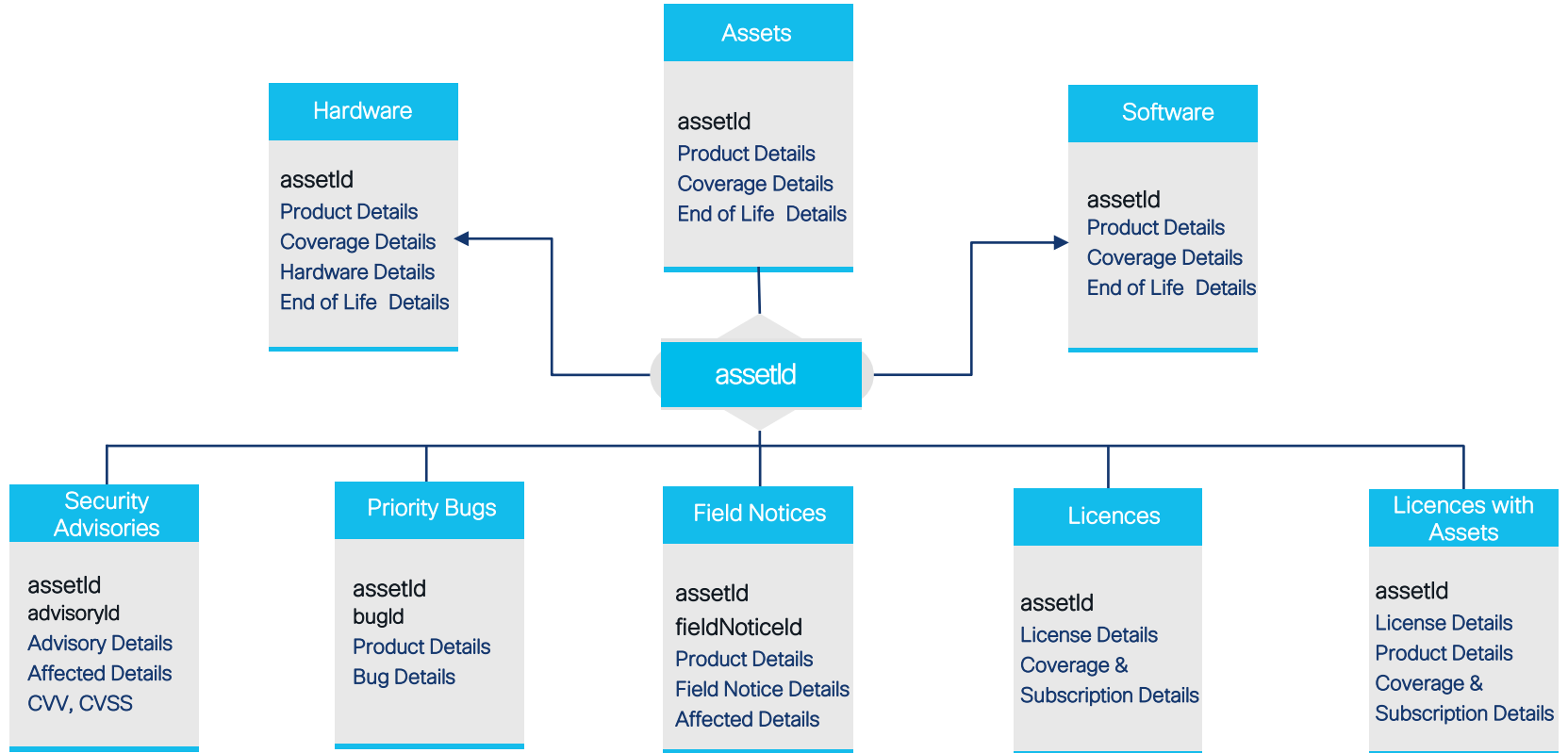
Priority Bugs
assetId
bugId
Product Details
Bug Details

Field Notices
assetId
fieldNoticeId
Product Details
Field Notice Details
Affected Details

Licences
assetId
License Details
Coverage & Subscription Details

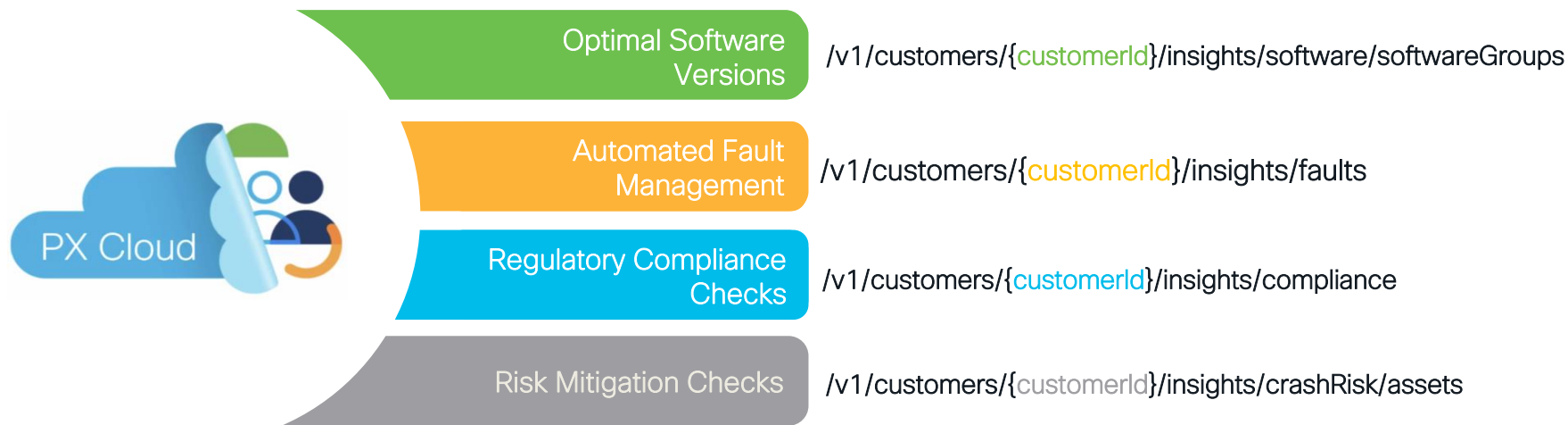
Licences with Assets
assetId
License Details
Product Details
Coverage & Subscription Details

Customer Data Reports - Mapping



PX Cloud APIs

Customer Data Insights



Customer Data INSIGHTS

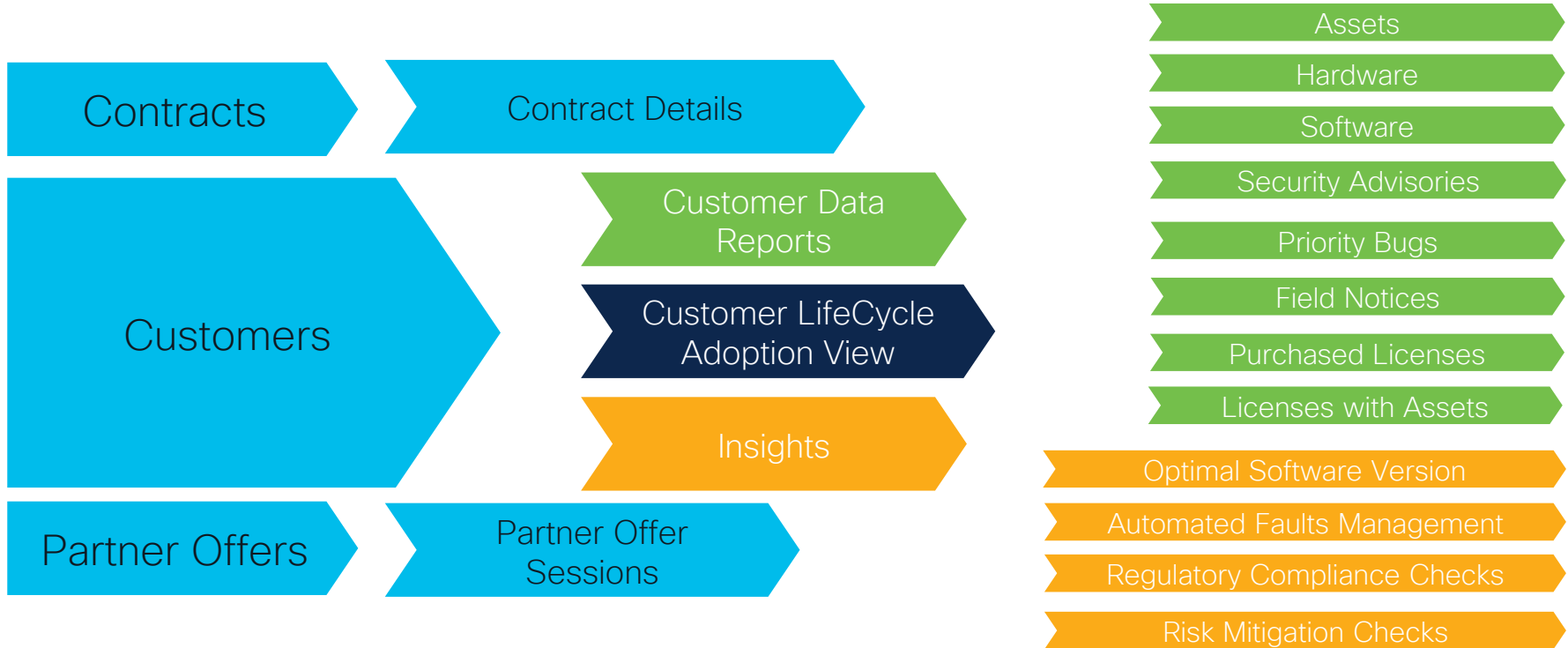
Note: Customer must approve Partner access

Supported Success Tracks

APIs

API Data	Campus Network	Data Center Compute	Cloud Network
Lifecycle	✓	✓	✓
Assets & Coverage	✓	✓	✓
Advisories	✓	✓	✓
Insights	✓	✗	✗

API Execution Order



API Execution Order



Customers

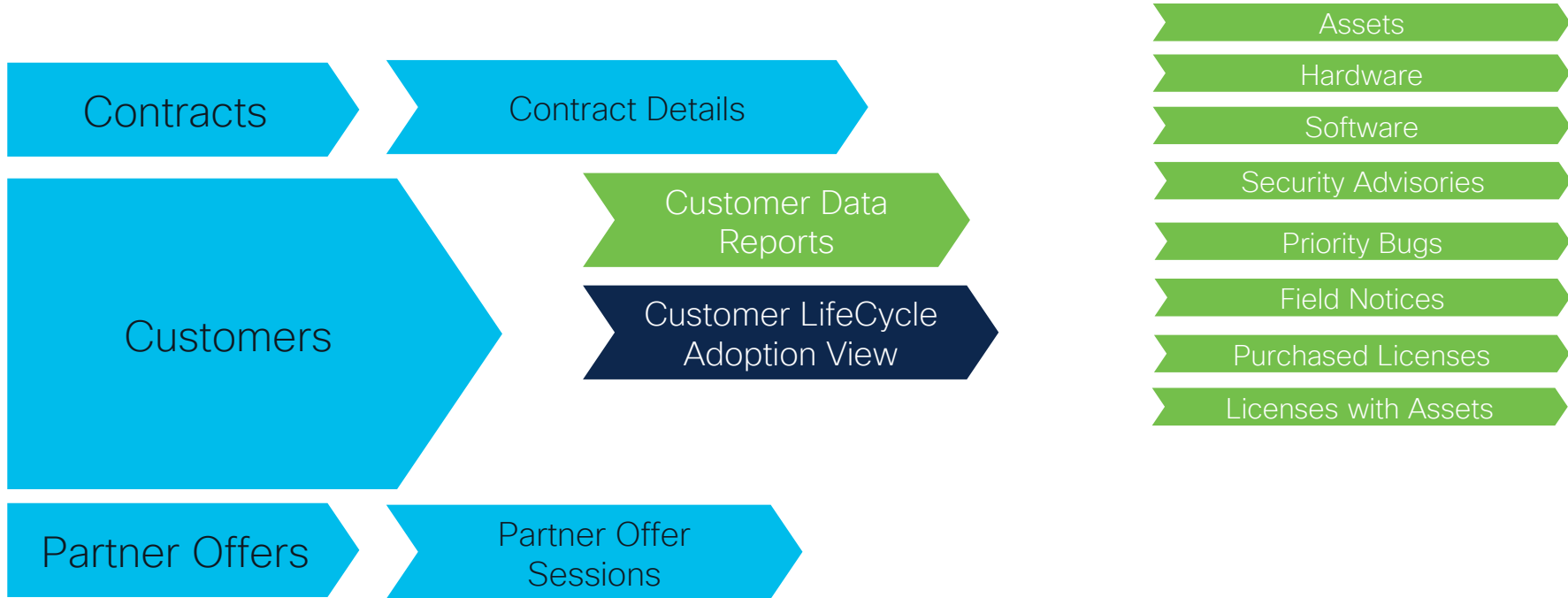
API Execution Order



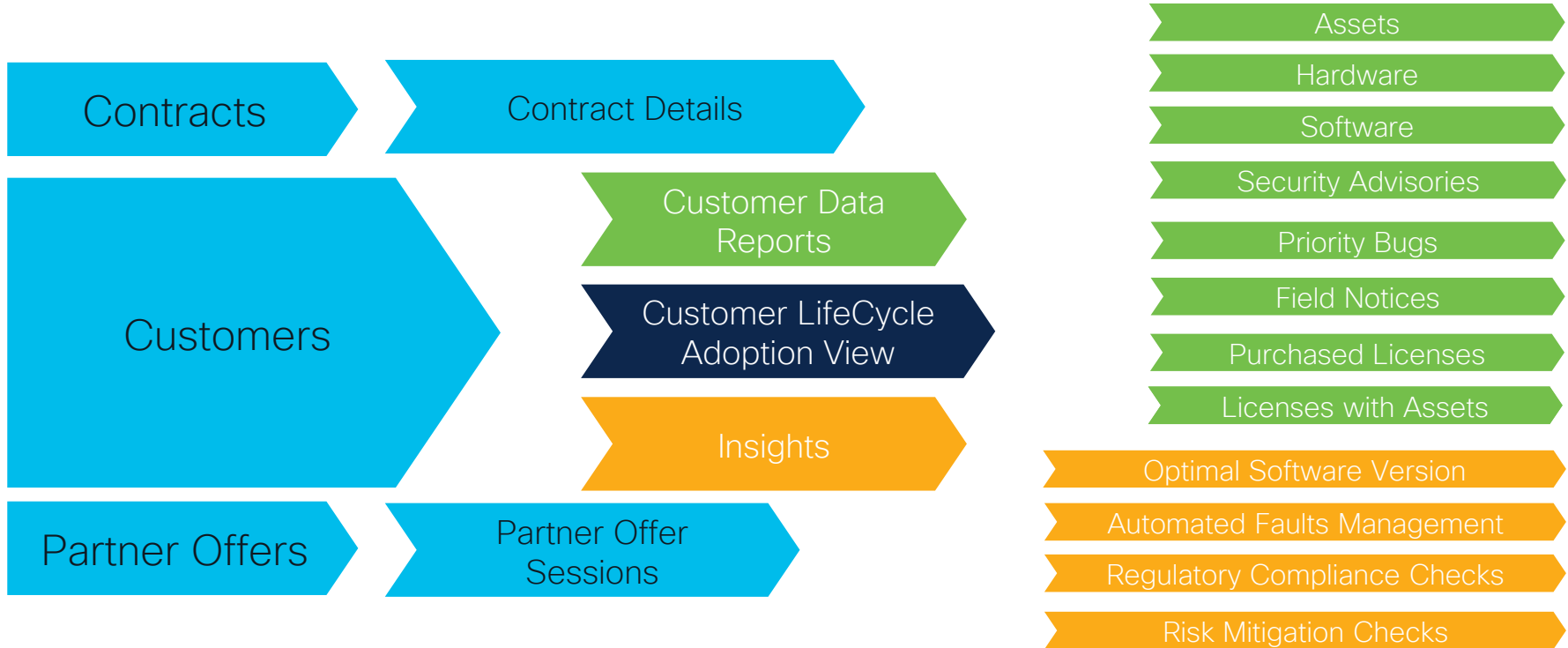
API Execution Order



API Execution Order



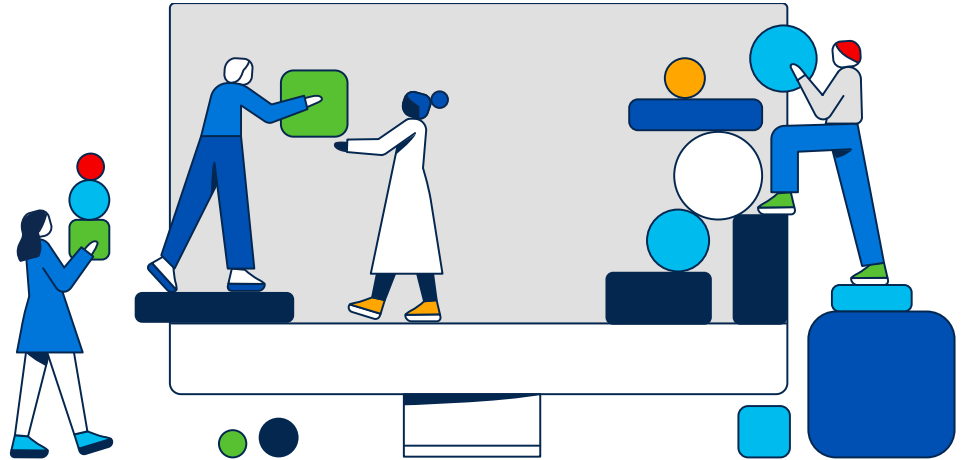
API Execution Order



API Sandbox

<https://api-cx.cisco.com/sandbox/px/v1/>

- No Onboarding Required
- No PLS Offer Required
- Dedicated Access Keys
- Play with mock APIs



Developer Tools



Swagger™

Documentation



POSTMAN

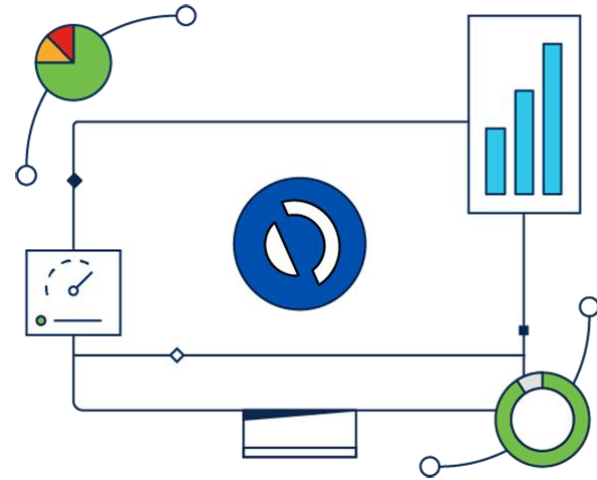
Collection



Java, Python
Samples



Data Miner
JSON, CSV Download
Utility



API Error Codes

Status Code	Status Message	Meaning
400	Bad Request	Request was malformed or the contents invalid
401	Unauthorized	Authorization missing or access denied
403	Forbidden	Access not allowed
404	Not found	Resource not found
429	Too Many Requests	Client has sent too many requests in a given amount of time
500	Internal Server Error	The server encountered an unexpected condition
502	Bad Gateway	Invalid response from another server while processing the request
503	Service Unavailable	Server is unable to complete request
504	Gateway Timeout	Timeout encountered from another server while processing request

Use Cases



Leverage PX Cloud APIs to Build New Partner Services



More Opportunities,

More Revenue



Offer new value-add capabilities



Differentiate yourself from competitors



Increase customer loyalty

Targeted Onboarding Services

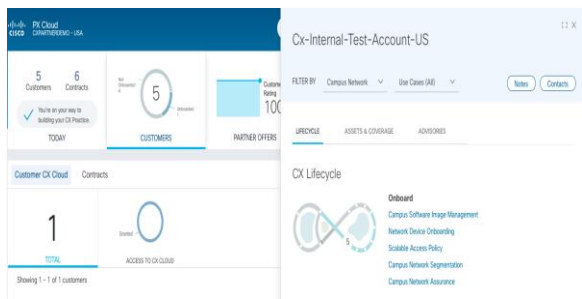
Use Case

PX Cloud Feature

Relevant PX Cloud APIs

Enabled Partner Use Case

View customers' Lifecycle Stage



- Customer Lifecycle API

Returns the following customer lifecycle data:

- CX solution
- Use case
- Pitstop information for the customer

- By maintaining a library of services across the Lifecycle, you can help customers meet their needs based on their product maturity
- Learning that the customer is currently in the onboarding stage allows you to tailor your conversation with customer to focus on deployment and training offerings.

Lifecycle Services (Customer Adoption View)

Software Image Management

Use Case

PX Cloud Feature

Relevant PX Cloud APIs

Enabled Partner Use Case

Asset Management: Software Version Information



- Affected Assets (via reports)
- Insights - Software Groups

- **Create and implement software golden image:** Use Cisco-provided install base data to rationalize software versions across the customer network.
- **On-going Software management:** Leverage optimal software version functionality to ensure golden image is up-to-date, all known patches and work-arounds are applied, and to manage any needed golden

Proactive Network Management

Known Issue Identification & Remediation

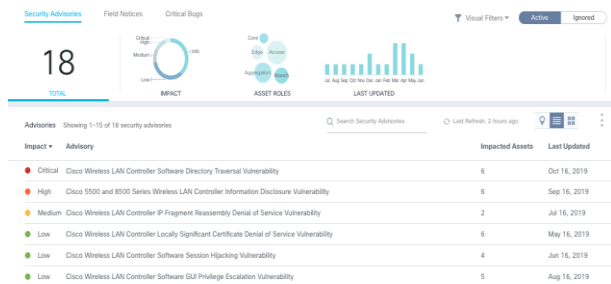
Use Case

PX Cloud Feature

Relevant PX Cloud APIs

Enabled Partner Use Case

Cisco's known issue insights



- Affected Assets
- Insights - Crash Risk
- Insights - Fault Summary
- Priority bugs

- Cisco products: Use Cisco-provided diagnostic and risk data to remediate potential issues before
- Multi-vendor environment: Combine Cisco PX Cloud insights with insights partners collect about non-Cisco OEM devices to create a more holistic view of their customers' networks

Proactive Network Management

Integration of PX Cloud with 3rd party CS* platforms

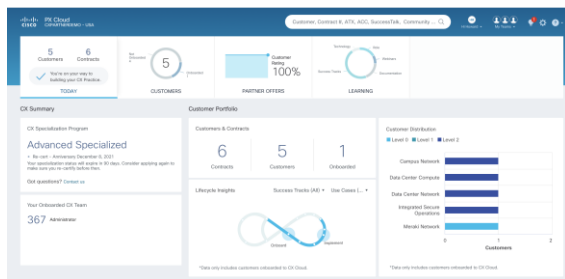
Use Case

PX Cloud Feature

Relevant PX Cloud APIs

Enabled Partner Use Case

Customer Lifecycle and Insights data



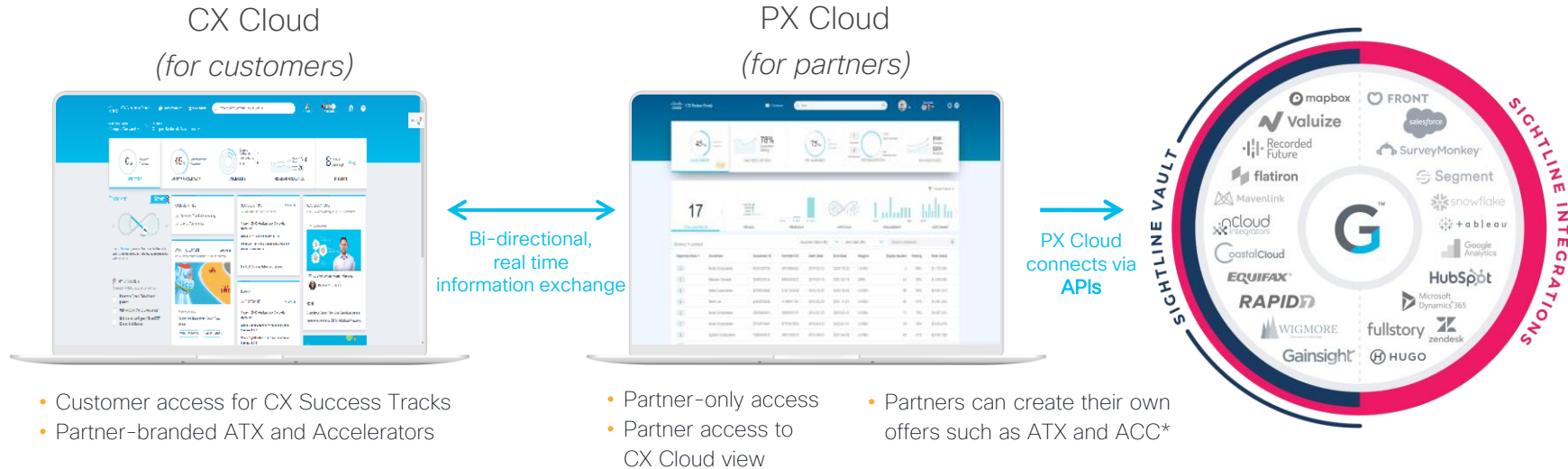
- Customer Lifecycle
- Assets
- Field Notices
- Insights - Faults
- Insights - Software Groups
- Insights - Compliance
- Insights - Crash Risk

- APIs allow for integration of PX Cloud data with your choice of customer success platform, such as NetformX, Gainsight, Totango and ServiceNow or your own proprietary platform.
- Integrate Cisco data and insights into existing platforms to reduce training and overhead costs while also providing a single pane of glass view for customers.

Managed Services

*CS: Customer Success

Cisco PX Cloud Integration with Gainsight



Resources



PX Cloud Developer Portal – DevNet

<https://cs.co/api>



Resources

PX Cloud for Partners Learning Map

https://salesconnect.cisco.com/#/mylearningmap/SC_LMS_2568

Success Tracks for Partners Hub

<https://salesconnect.cisco.com/#/program/PAGE-16808>

PX Cloud API documentation (Cisco DevNet)

<https://developer.cisco.com/docs/px-cloud/>

CX Success Hub

https://www.cisco.com/c/m/en_us/successhub.html

What's your current status with the PX Cloud and APIs ?

Participants can vote
at Slido.com with #3989321



Get Ready for Cisco PX Cloud

1. Complete PLS Eligibility

- ✓ Cisco Customer Experience Specialization: Specialized or Advanced level
- ✓ Partner Program enrollment with PLS Terms

2. Sell Success Tracks to Customers

3. Onboard PX Cloud

- ✓ Complete on-line learning
- ✓ Log in to platform

4. Request Customer for access to CX Cloud Data

Complete your Session Survey

- Please complete your session survey after each session. Your feedback is important.
- All surveys can be taken in the Cisco Events Mobile App or by logging in to the Session Catalog and clicking the "Attendee Dashboard" at <https://www.ciscolive.com/emea/learn/sessions/session-catalog.html>



Continue Your Education



Visit the Cisco Showcase for related demos.



Book your one-on-one Meet the Engineer meeting.



Attend any of the related sessions at the DevNet, Capture the Flag, and Walk-in Labs zones.



Visit the On-Demand Library for more sessions at ciscolive.com/on-demand.



The bridge to possible

Thank you

CISCO *Live!*

CISCO *Live!*

ALL IN