

CISCO *Live!*



#CiscoLive



The bridge to possible

# Simplify and Speed SASE adoption with an easy to deploy and manage turnkey solution

Gary Burgess, Director, Infrastructure and Security, Qdoba Restaurant Corporation  
Omri Guelfand, Vice President, Cisco+ Product Management  
Yarden Horev, Sr. Manager, Product Management, Cisco+ Secure Connect

PSOSEC-1019



#CiscoLive

# Cisco Webex App

## Questions?

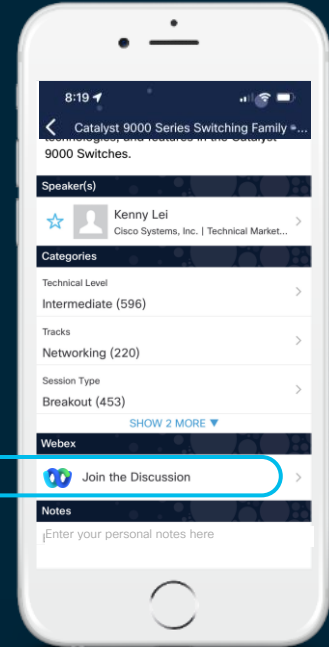
Use Cisco Webex App to chat with the speaker after the session

## How

- 1 Find this session in the Cisco Live Mobile App:
- 2 **PSOSEC-1019: Simplify and Speed SASE adoption** with an easy to deploy and manage turnkey solution
- 3 Click “Join the Discussion”
- 4 Install the Webex App or go directly to the Webex space

Enter messages/questions in the Webex space

Webex spaces will be moderated by the speaker until June 17, 2022.



<https://ciscolive.ciscoevents.com/ciscolivebot/#PSOSEC-1019>

# Customer Needs



Provide a secure, in-office  
experience anywhere



Provide agility and ensure  
business continuity



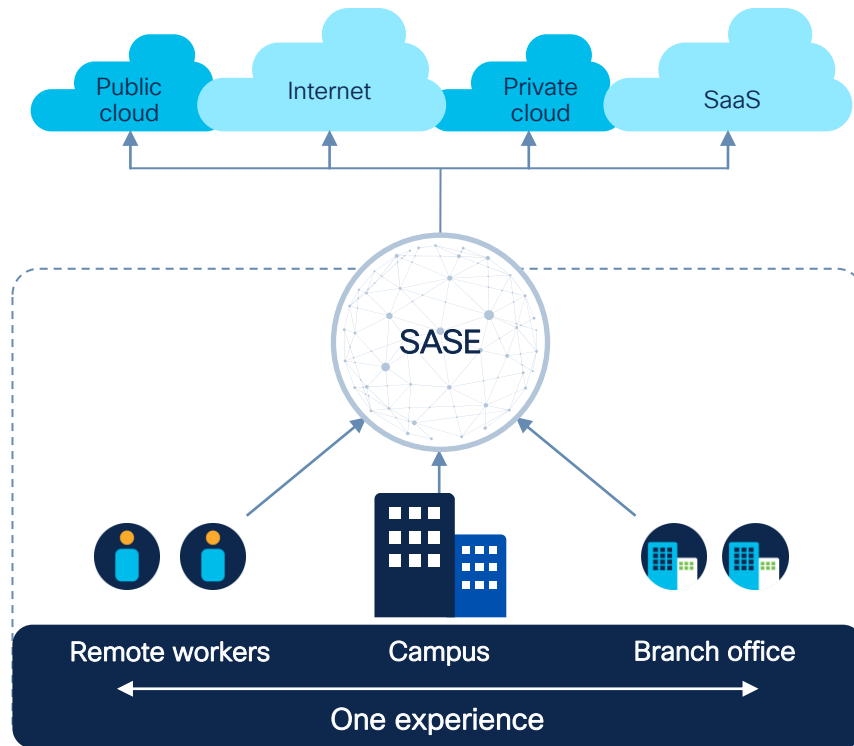
Secured network that is  
simple to consume and easy  
to manage

# A unified SASE solution

Simplify SASE within a single stack

Security  
Networking  
SD-WAN intelligence  
Management and Visibility

deployed and managed via the cloud



Cisco+ Secure Connect Now  
Simplify your SASE  
with a Unified Solution



# Introducing Cisco+ Secure Connect Now

Simplify SASE with a unified solution



## Simple

Easy to deploy and use in  
a single subscription



## Secure

Protect as you connect  
from core to the edge

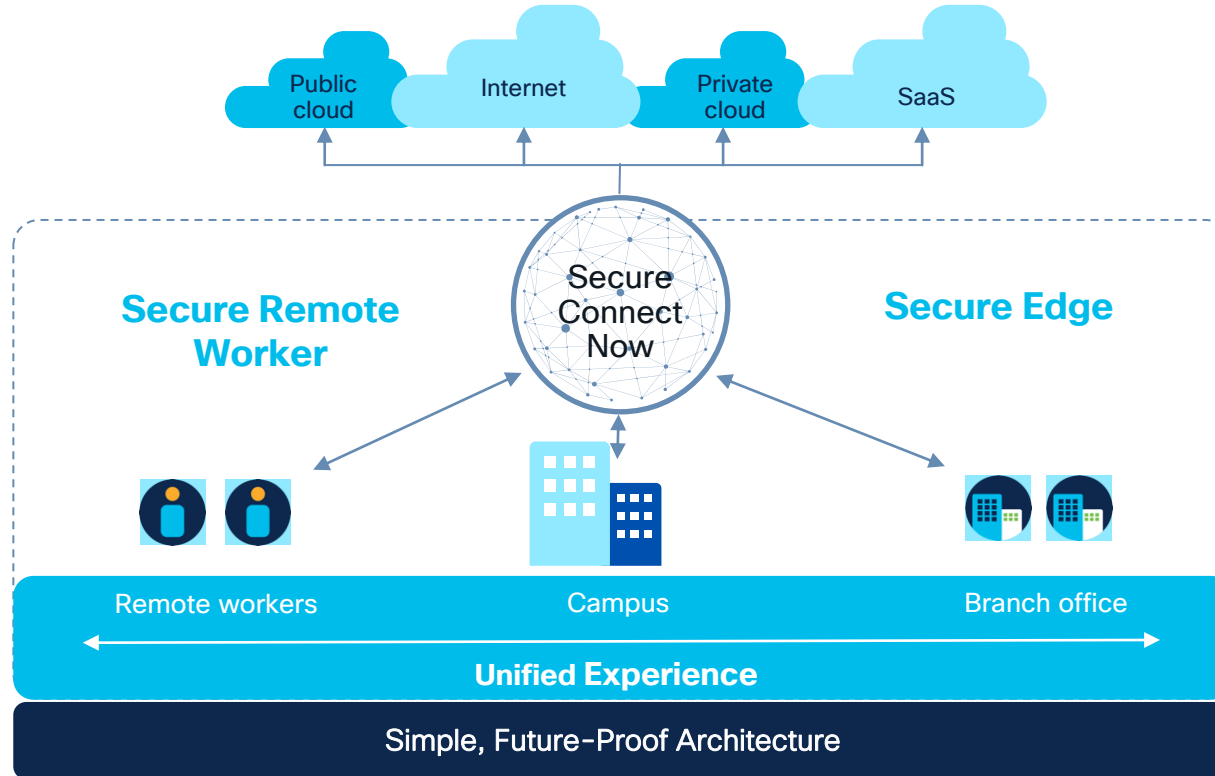


## Intelligent

Insights and Actions in  
unified dashboard

Cost-effective as-a-service subscription  
deployed and managed via the cloud

# Cisco+ Secure Connect Now Use Cases





# Cisco+ Secure Connect Now Demo

# Cisco+ Secure Connect Now

for a hybrid workforce



Enable hybrid workforce with a single solution for consistent access and user experience

Increase worker productivity with connectivity anywhere and improved application performance



## Outcomes



Lower overall IT spend with a simple subscription model and pay as you grow for SASE at your pace

Reduce security risk and maintain your security compliance requirements



What challenges do we face in achieving these outcomes?

# Customer Spotlight



HQ: San Diego, CA, USA  
700+ locations in North America  
7000+ employees

Gary Burgess  
Director, Infrastructure and Security





### Situation

- Secure internet traffic from each restaurant
- Not inclined to fill data centers with gear and backhaul traffic

### Solution

- Adopted SASE architecture with cloud-based Meraki SD-WAN
- Local internet breakout for non-protected traffic, using AutoVPN

### Benefits

- Improved performance and reliability with no single point of failure
- Avoids multiple devices per security function; handle large volume of customers and traffic
- Cloud approach reduces infrastructure management, patching, sw/hw/fw upgrades
- Meraki platform and dashboard provides simplicity, automated repeatability for configs

# The Cisco advantage

## Cisco+ Secure Connect Now



Fast to deploy,  
simple to manage



Uncompromised  
user and administrator  
experience



Industry-leading  
security protection

Only Cisco leads in bringing together security and networking  
through a unified approach for secure connectivity, anywhere

# A proven networking and security innovator



2021 Best Security Company  
SC Media



2021 WAN Edge  
Magic Quadrant



2021 Cloud Computing Product of the Year  
ThousandEyes




2020 CRN Tech Innovators  
SASE



2020 Zero-Trust eXtended Ecosystem  
Forrester Wave

Securing  
**100%**  
of the  
Fortune 100

**80%** of  
the internet traffic  
through Cisco's  
infrastructure

**61M**   
endpoints protected

**#1**  
in SD-WAN  
market share

 **840k+**  
networks  
protected

**40k+**  
WAN Edge  
customers

“Cisco has a strong vision to deliver a fully integrated SASE solution, as well as the financial resources to execute the vision.”

– Gartner, Magic Quadrant for WAN Edge Infrastructure 2021

# Technical Session Surveys

- Attendees who fill out a minimum of four session surveys and the overall event survey will get Cisco Live branded socks!
- Attendees will also earn 100 points in the Cisco Live Game for every survey completed.
- These points help you get on the leaderboard and increase your chances of winning daily and grand prizes.



# Cisco Learning and Certifications

From technology training and team development to Cisco certifications and learning plans, let us help you empower your business and career. [www.cisco.com/go/certs](https://www.cisco.com/go/certs)

## Pay for Learning with Cisco Learning Credits

(CLCs) are prepaid training vouchers redeemed directly with Cisco.



## Learn

### Cisco U.

IT learning hub that guides teams and learners toward their goals

### Cisco Digital Learning

Subscription-based product, technology, and certification training

### Cisco Modeling Labs

Network simulation platform for design, testing, and troubleshooting

### Cisco Learning Network

Resource community portal for certifications and learning



## Train

### Cisco Training Bootcamps

Intensive team & individual automation and technology training programs

### Cisco Learning Partner Program

Authorized training partners supporting Cisco technology and career certifications

### Cisco Instructor-led and Virtual Instructor-led training

Accelerated curriculum of product, technology, and certification courses



## Certify

### Cisco Certifications and Specialist Certifications

Award-winning certification program empowers students and IT Professionals to advance their technical careers

### Cisco Guided Study Groups

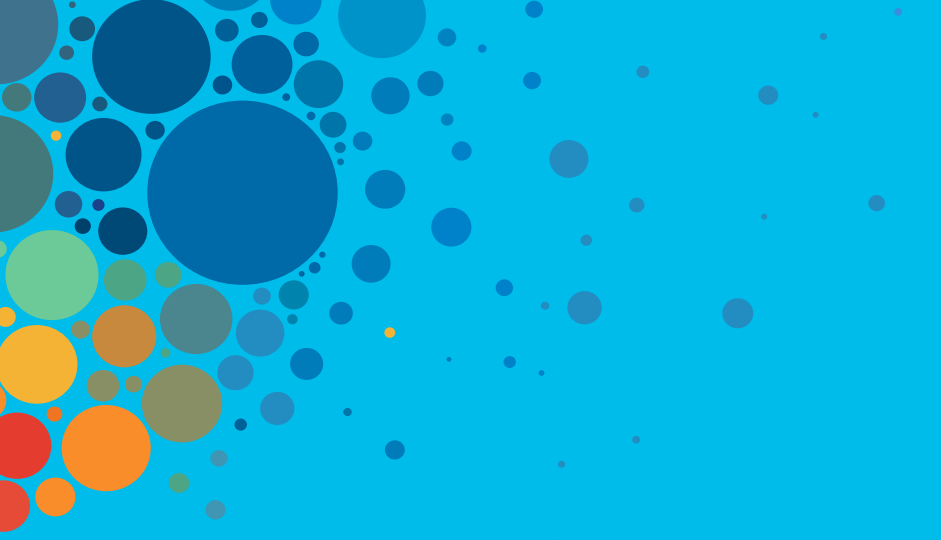
180-day certification prep program with learning and support

### Cisco Continuing Education Program

Recertification training options for Cisco certified individuals

Here at the event? Visit us at **The Learning and Certifications lounge at the World of Solutions**





# Continue your education

CISCO *Live!*

- [Wednesday, Jun 15 at 10:30 AM - 11:00 AM PDT](#)
- INTSEC-1775 - SASE Your Way: Transforming Your Infrastructure to deliver secure connectivity
- [Wednesday, Jun 15 4:00 PM - 4:45 PM PDT](#)
- BRKSEC-2129 - Deploy and Scale SASE for Secure Remote Worker in the Cloud with Cisco+ Secure Connect Now
- Visit IT Operations area in World of Solutions for live demo
- [cisco.com/go/secureconnect](https://cisco.com/go/secureconnect)



The bridge to possible

# Thank you

CISCO *Live!*



#CiscoLive