# Let's go cisco live!



# Drive faster outcomes

With intuitive technology adoption

Sandeep Milar, VP, Customer Experience Offer Management Mario Sebastian Miguel, VP, Customer Experience South EMEA







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With intuitive technology adoption

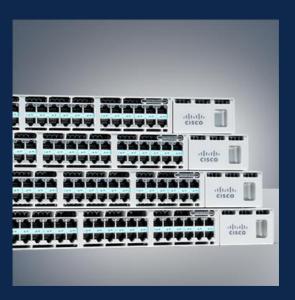
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# What do these have in common?



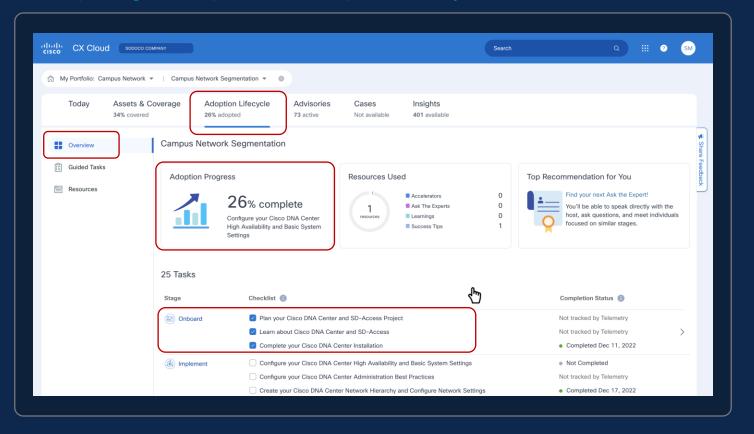






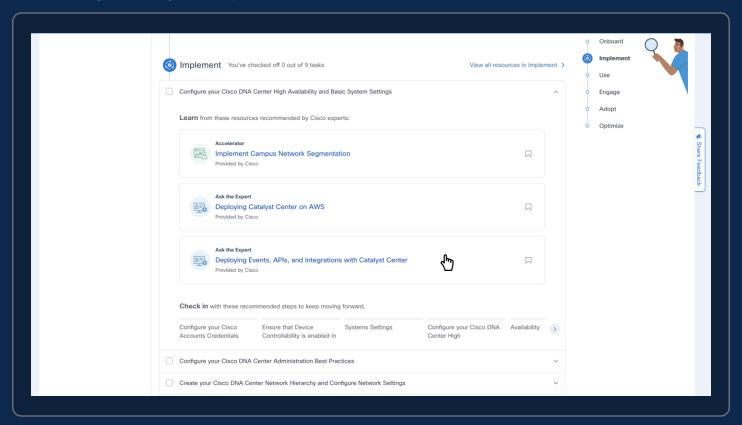


## An expert guided product adoption lifecycle



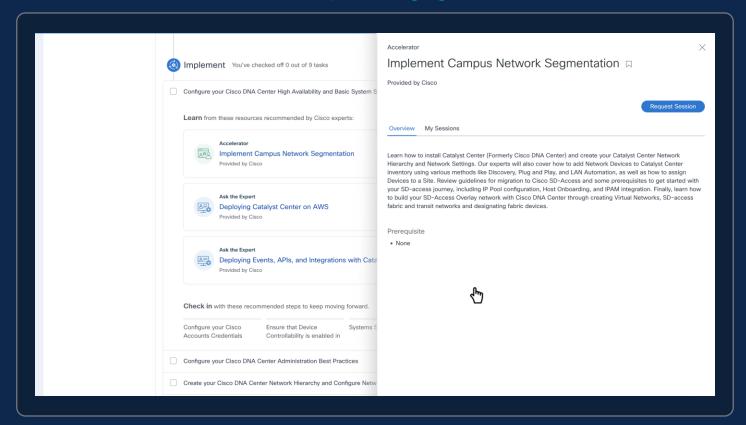


# Guided journeys, expert resources



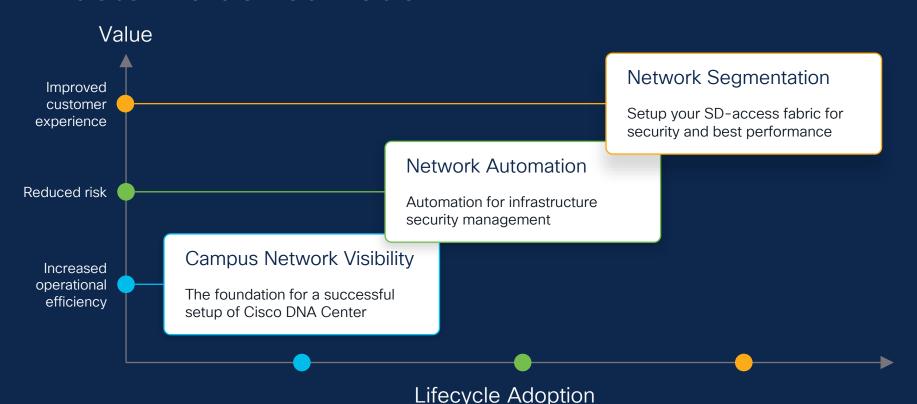


# Accelerator sessions: 1:1 expert engagement





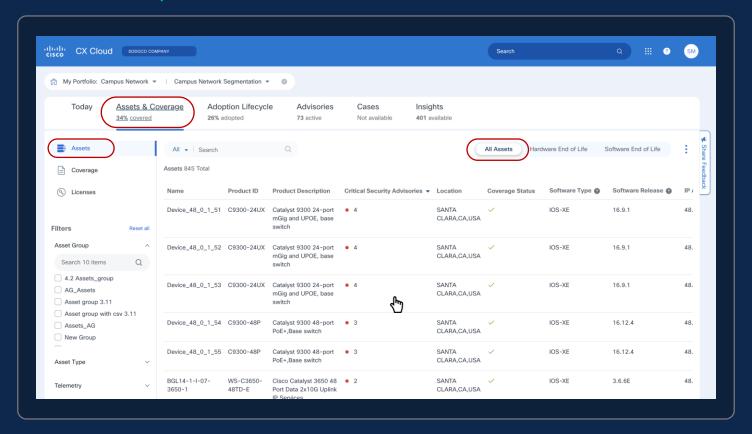
# Faster value realization





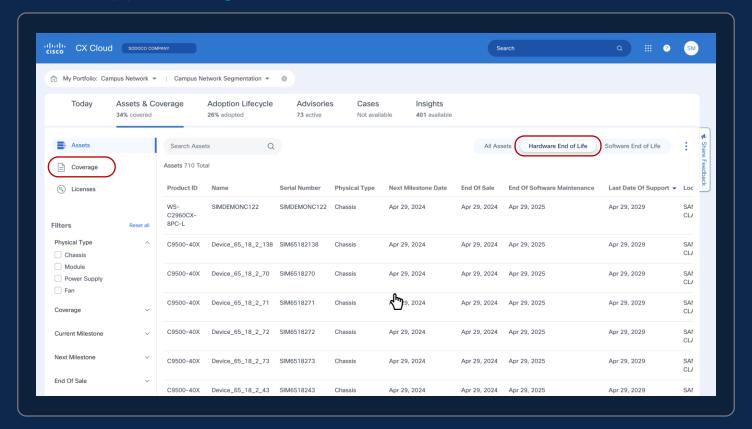


### Your devices/assets list



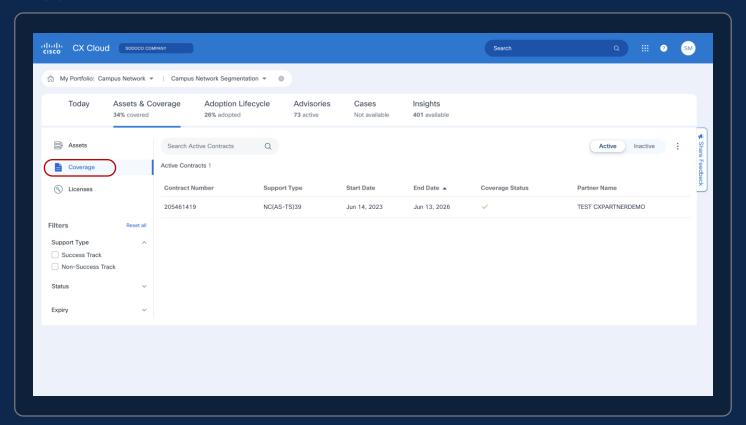


# Assets approaching end-of-life





# Support contracts list





# Cisco Success Tracks

Network visibility for risk reduction and informed planning/budgeting

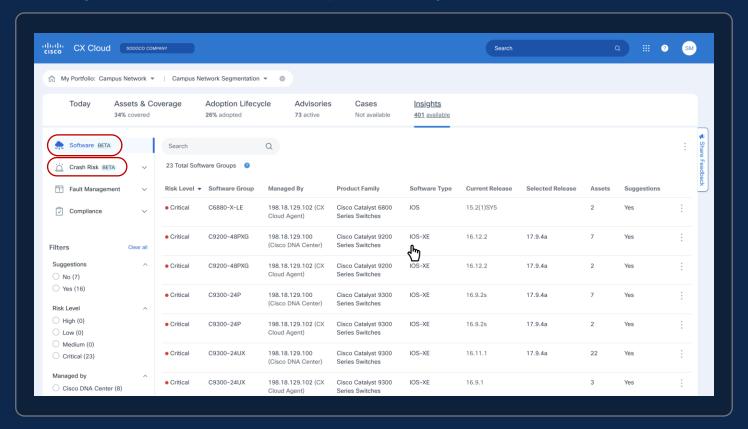


Campus Network | Cloud Network | Data Center Compute | WAN | Integrated Secure Operations | Collaboration



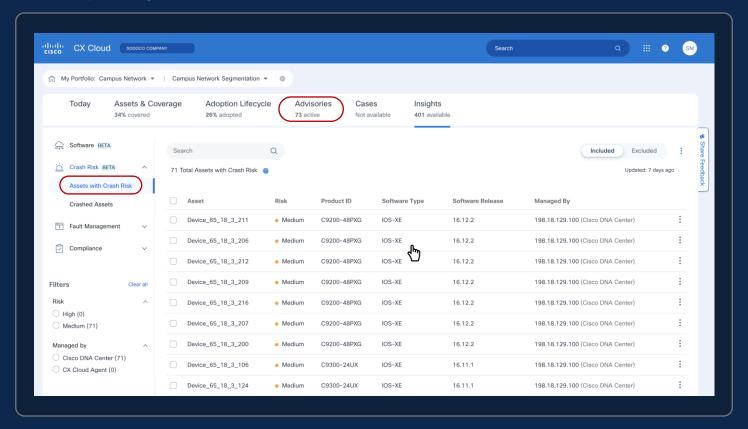


## Identify critical software risk proactively



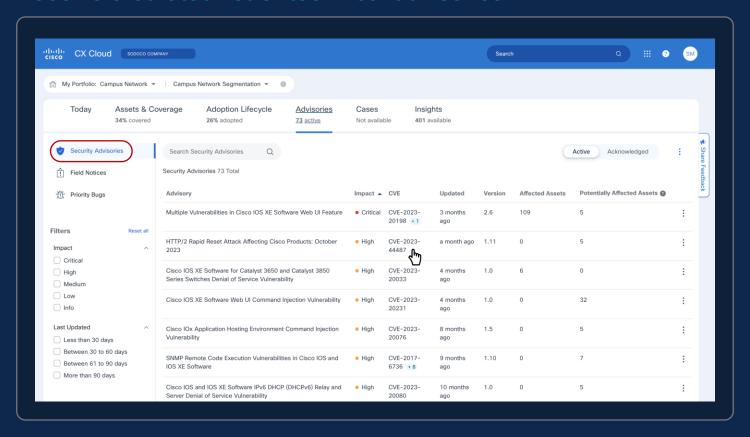


## Preemptively avoid device failures



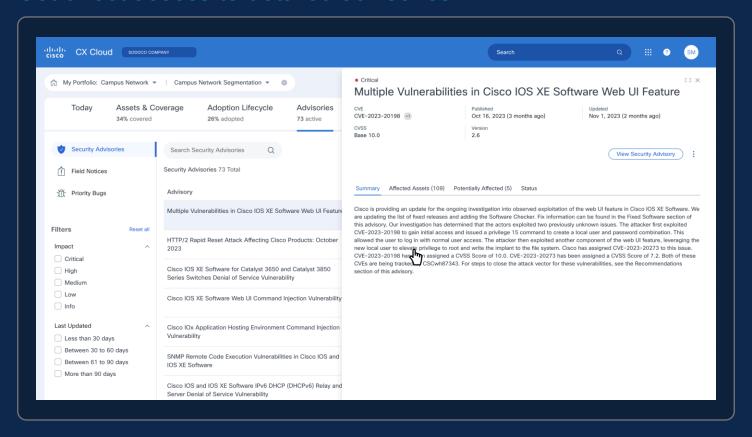


#### Receive a curated list of technical advisories



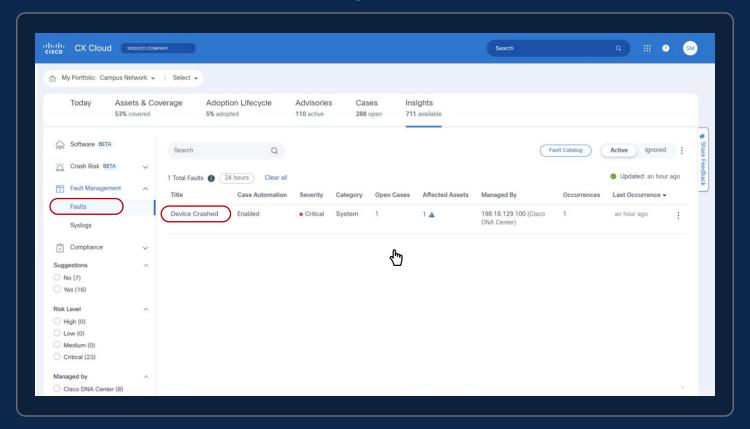


#### Get direct access to detailed advisories



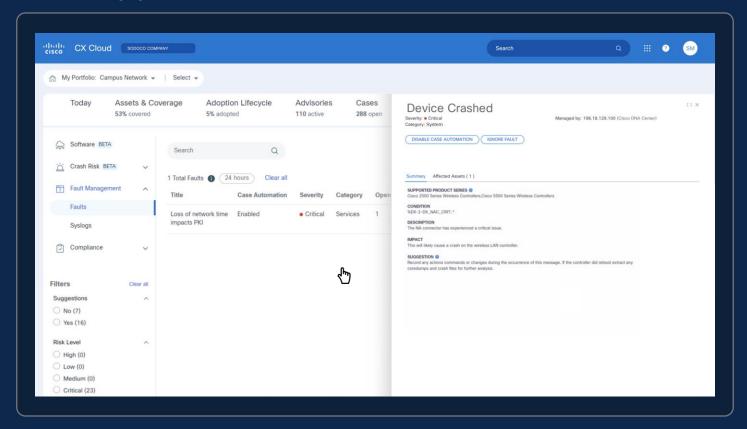


## Automate fault and case management



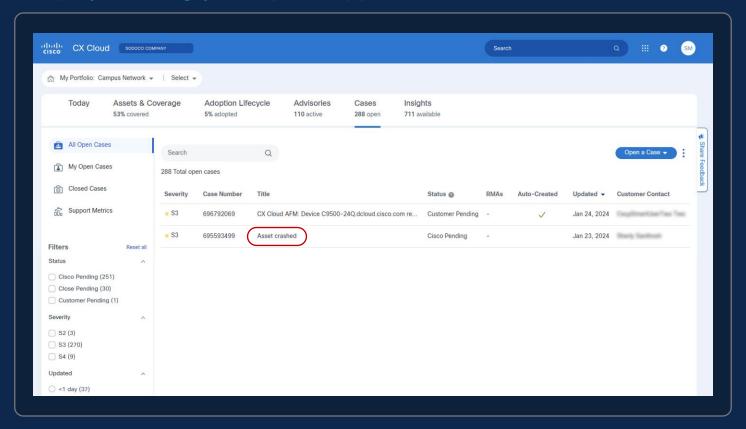


## Know why your device failed



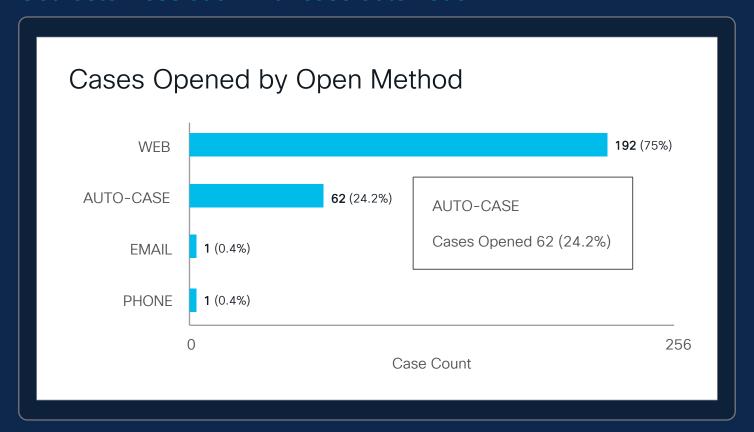


## Simplify tracking your open support cases





#### Get faster resolution with case automation





# Shift from reactive to proactive



#### Reactive

You reach out after problems and issues arise



#### Proactive

Continually engage with always-on access to on-demand insights and expertise \_\_\_\_\_



#### Predictive

Utilize the power of AI/ML-driven insights to act on issues before they become problems





Risk and effort



# CX Cloud together with PX Cloud



- Keeps partner aware of customer issues
- Enables a partner to optimize support services for customers



Which Cisco technologies can I use this with?



# **NEW** Success Tracks

Collaboration Devices	NEW
WAN, including SD WAN	NEW
Cloud Network Non-Controller	NEW
Campus Network Controller and Non-Controller	AVAILABLE
Cloud Network Controller	AVAILABLE
Data Center Compute	AVAILABLE
Integrated Secure Operations	AVAILABLE



# What's next



# Success Tracks Value

- Accelerate technology adoption
- Improve operational efficiency
- Reduce risk



# Thank you



