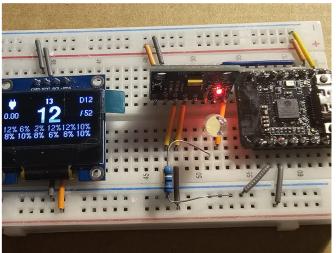


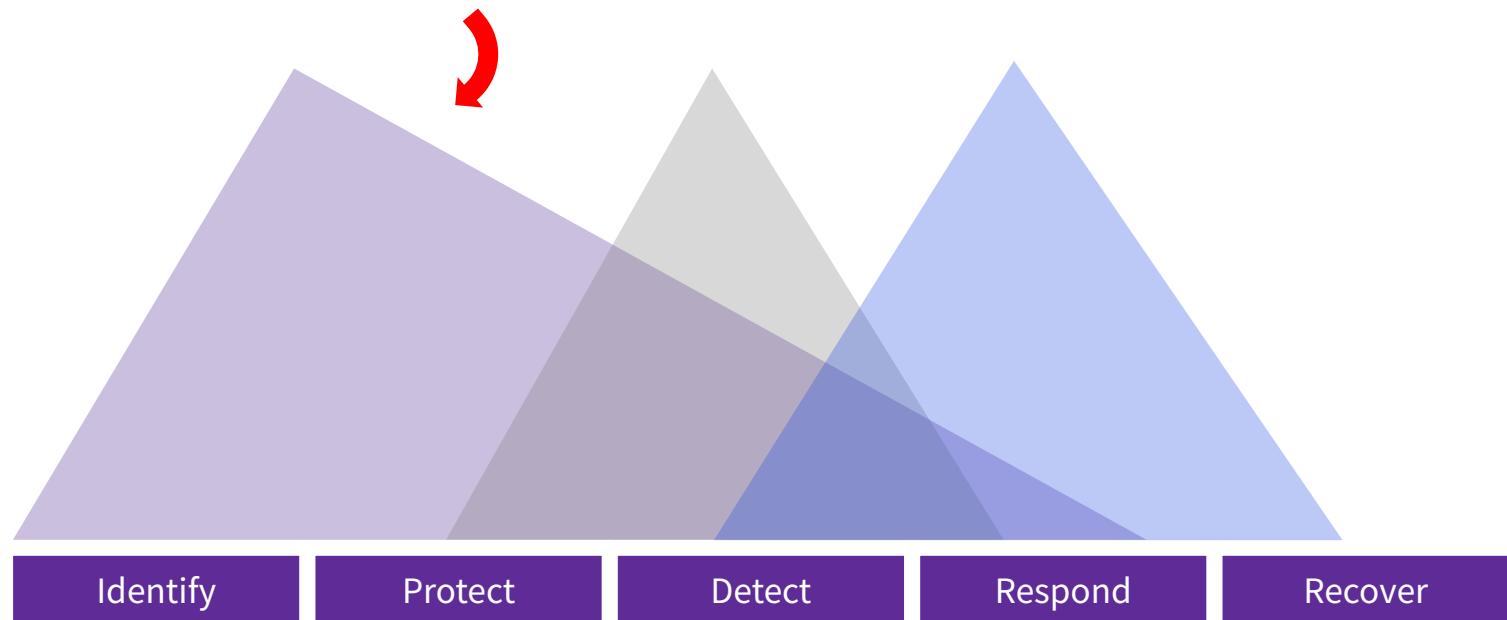
OT Presentation

Introduction (+peek around the corner).

- Brief introduction & orientation to OT (+thinking).
- Introduce current key risk topics.
- Dissect (some) well known incidents.



CS Careers



The NIST CSF Five Functions as described in its [online learning portal](#).

Who wants an MVP bridge?



Tacoma Narrows bridge collapse (1940)



The Millau Viaduct In France: The World's Tallest Bridge

Bridges:

- Safety-critical.
- Partial functionality completely unacceptable.
- ‘Patching’ impractical or impossible.

What is OT?

HW/SW that directly monitors and/or controls physical (industrial) processes.

- ‘Operational’ Technology
 - Long lived/Slow moving
 - Physical/Process Control
 - Usually Realtime **
 - Thinking: ‘Critical’
 - Risk: Likelihood * Impact
 - (SIS & IEC 61511) *
-

Physical

Actuators

Machines

Processes

Sensors

PLCs

HMI

CNC

OT
Operational
Technology

Historian

GPS
Tracker

Animal
Feeder

IoT
Internet of Things

Digital
Thermostat

Digital
Doorbell

Nest

Moisture
Monitor

IIoT
Industrial Internet
of Things

Edge
Device

Cloud
PLC

VoIP

CRM

Web
Server

Router

Switch

Patch
Panel

Wifi AP

Cloud
Computing

Data

Applications

Logic

Digital

Connected

IT

eMail

OT Components

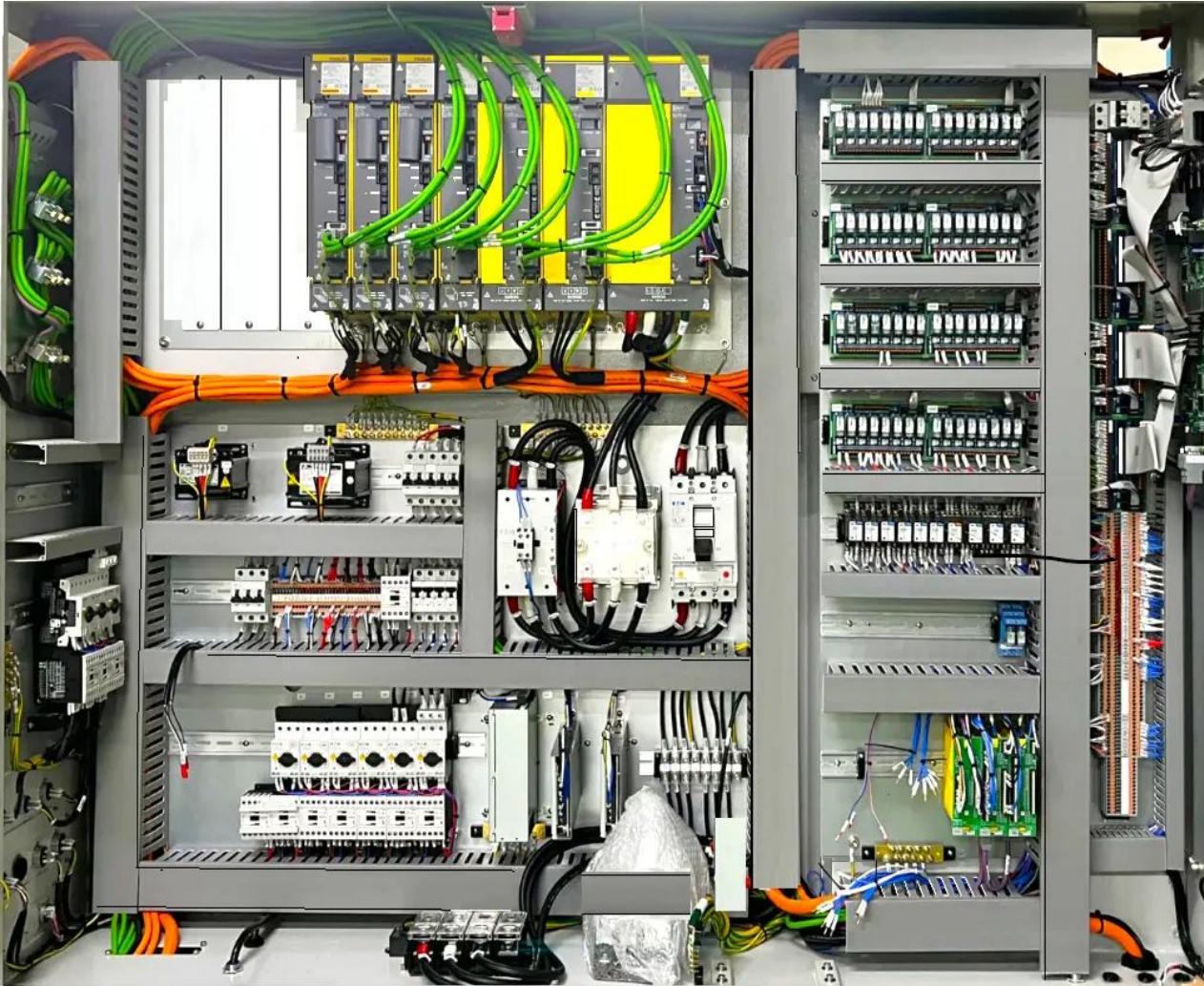
- PLCs
- Sensors/Readers
- Plant/Machinery
- Actual industrial equipment



OT Components

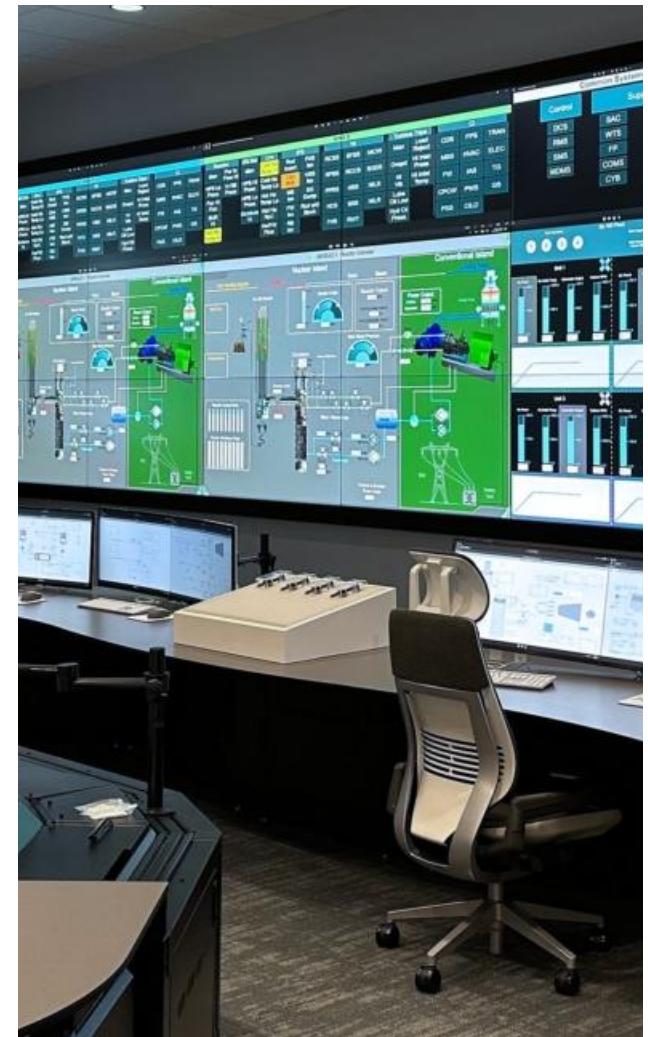
Drive control panel featuring

- PLCs
- Circuit breakers
- Cabling and capping
- Fibre patch panel

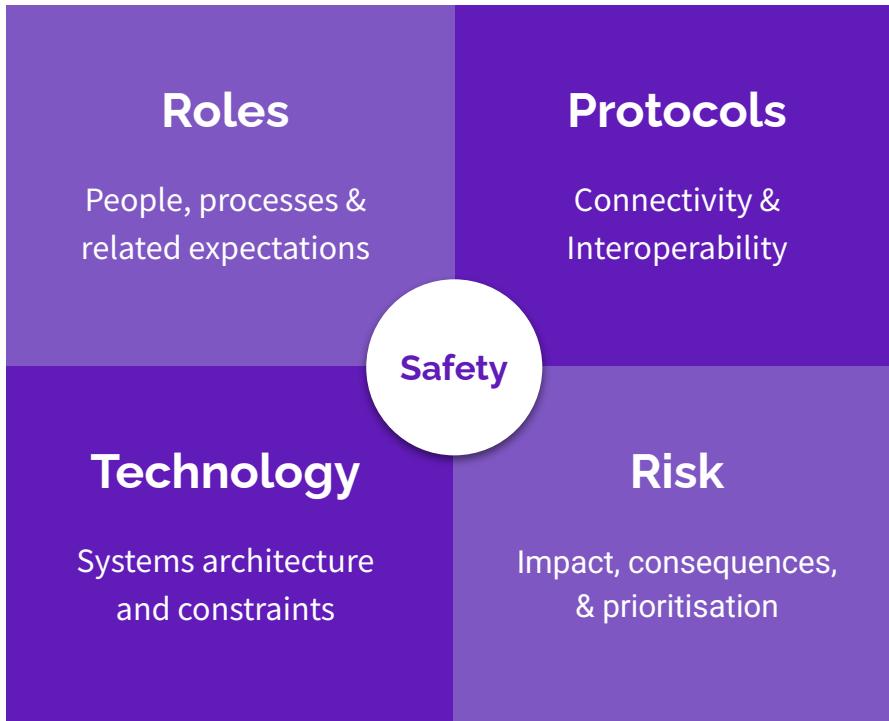


OT Components

- HMI
- Control Rooms
- SIS *



What is OT:



Domains

Processing Information	Purpose & Focus	Managing Processes
CIA Confidentiality , Data Sec, Accessibility	Priorities	Safety, AIC Availability
Servers, Cloud, Enterprise Apps	Technology	SCADA, DCS, RTU, Sensors, Servers
Cybersecurity	Security & Risk	Physical & Operational Safety , Security
CIO, Hierarchical, Centralized	Structure & Culture	COO, Decentralized, Field-oriented
Computer Science, Service Management	Expertise	Engineering disciplines & maintenance

Not network capable.

Safety before security.

Typically appliances.

Engineering-centric design.

Assume physical security.

Long lived.

What's special about OT Devices?

(For now) let's divide into:

- Pre- and
- Post-network era.

For CS involved staff:

- 'Change cycle' still long >
- Need to live with it >
- Need to find solutions.

Using 3rd party NW stacks.

+Economic Pressure.

++ Attack Surface

+Vendor Pressure.

+Remote access.

+Ecosystem complexity.

Still risk averse.

+IT.. + old constraints.



Breaks things

IT tools, technologies, and thinking, can break things.

In OT, “break” might equal “catastrophe”.

OT Standards

*Tailored to physical processes,
ICS, or safety-critical contexts.*

Common with OT:

- ISO: 27001/27002/31000
- NIST: CSF & 800-53

Specific to OT:

- ISO/IEC 62443 *
 - Perdue Model *
 - CISA
 - Domain specific (ie IEEE 1686)
-

Confidentiality:

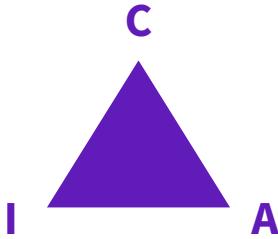
As in personal data protection.

Integrity:

As in Finance.

Availability :

As in ICS or Healthcare,
e.g: Electric power grid or water
treatment OT systems.



CIA Triad:

*Prioritisation contextual,
not absolute.*

Strip Poker

The smart player layers up before attending a game with strangers.

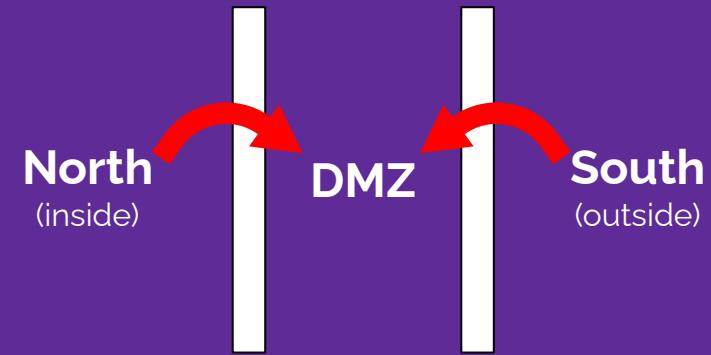
Zero Trust

*Sometimes the 'lock'
is the weakness.*

- Assume Breach
 - Never Trust, Always Verify
 - Least Privilege
-

Intro to The Purdue Model

Zone/conduit architectural model.
Like a DMZ, scaled.



The Traditional DMZ:

Neither side can make contact directly with the other. Traffic must go via a waypoint in between.

5 **Internet**
(All externals)

4 **Enterprise**
(Business)

3.5 **DMZ**
(Plant-DMZ)

3 **Control**
(Whole operation)

2 **Control**
(Area)

1 **Control**
(Basic/Logic)

0 **Process**
(Physical)

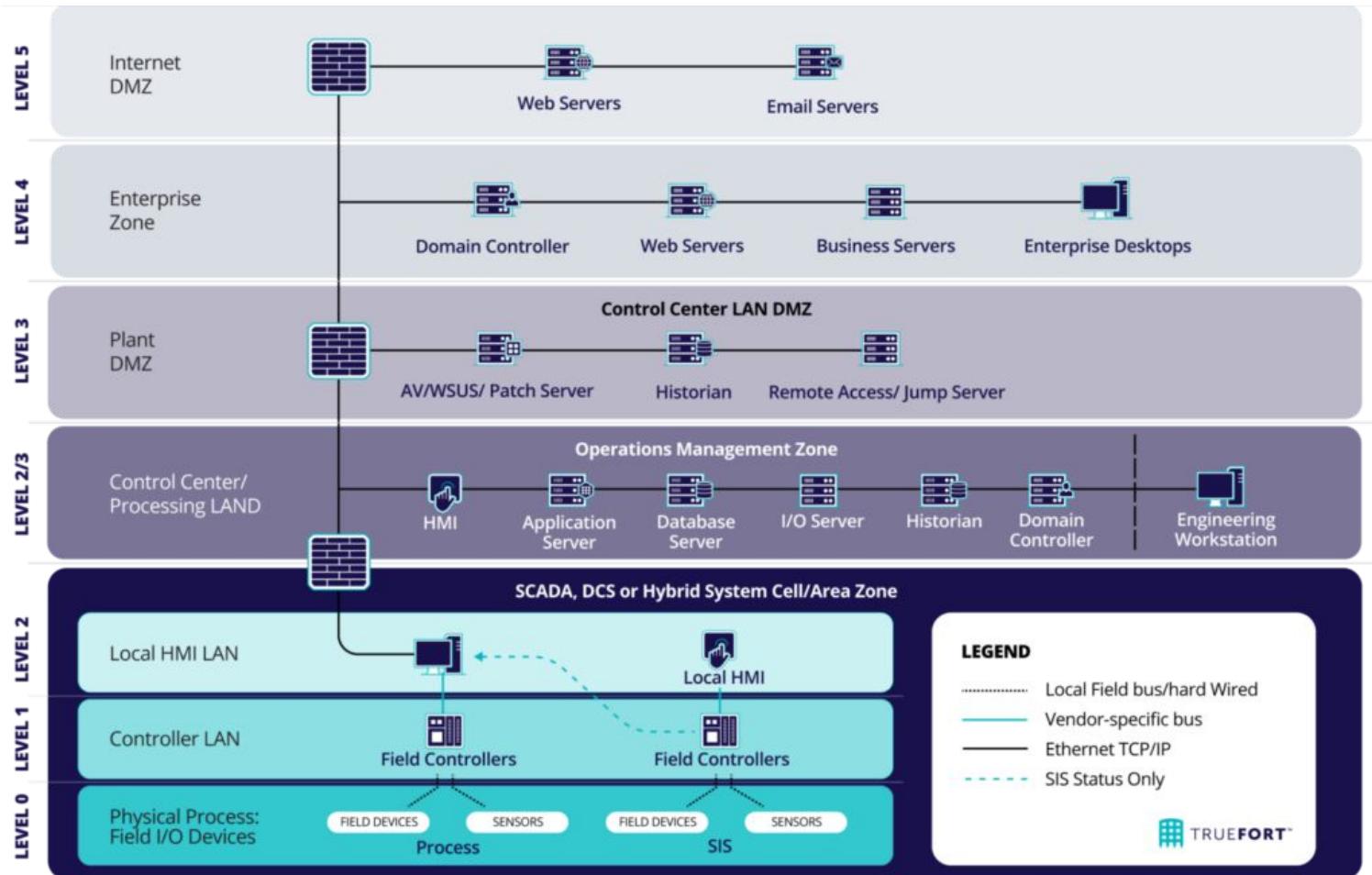
} ±**NOC**

} ±**NOC**
(on a site?)

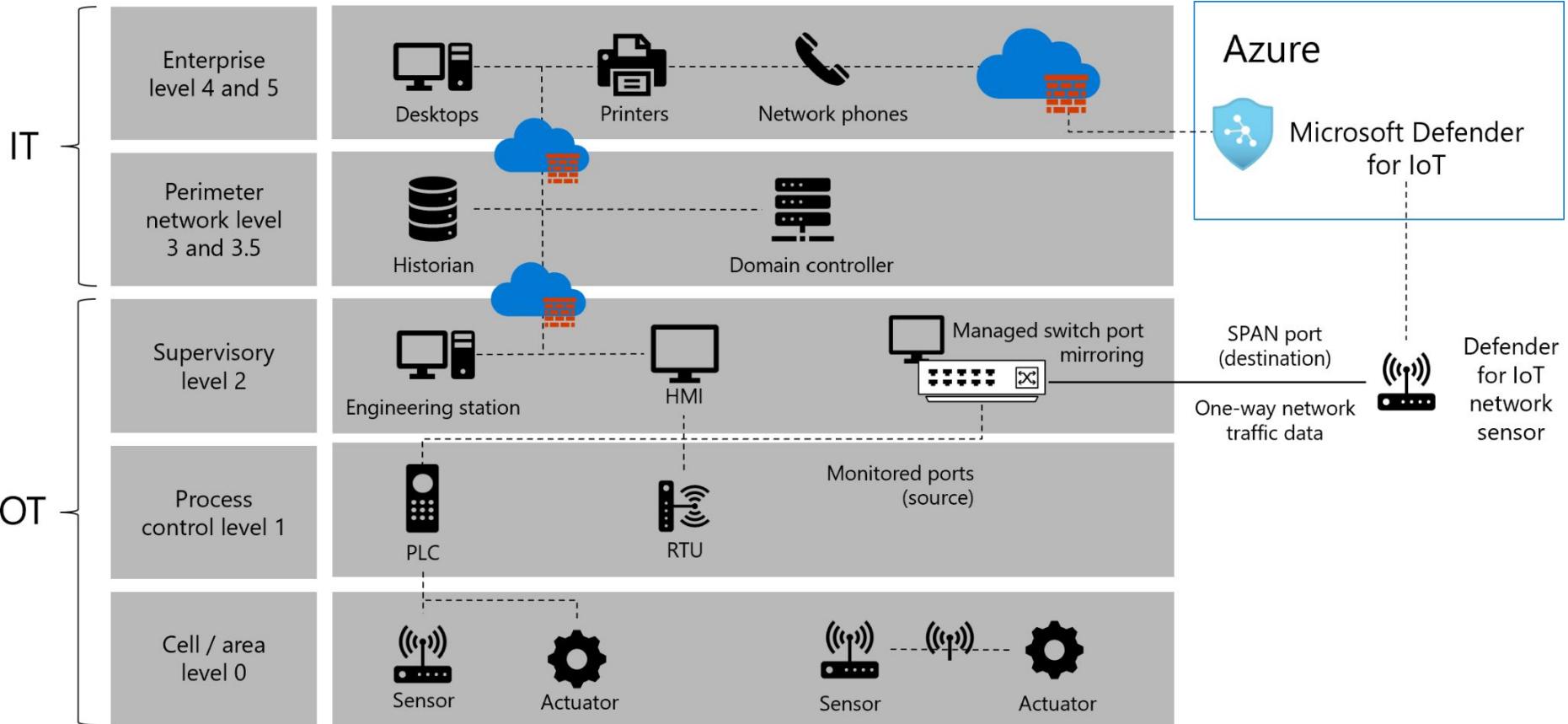
×**X**
(parts)

×**Y**
(sites)

- Layered zone/conduit model.
 - Many ways to skin the cat.
 - More a guide than a rulebook.
-
- Important to understand & maintain the models **intent**...
 - ...in a way that **makes sense**.



Truefort's representation of the Purdue Model as described in their [TRUEFORT Purdue Model Whitepaper](#).



Intro to ISO/IEC 62443

A set of more than a dozen comprehensive cybersecurity standards defining processes, requirements, & roles for securing ICS.

The standards:

- Are grouped into 4/5 ‘series’.
 - Define *Maturity Levels*.
 - Define *Roles*.
 - Define *Security Levels*.
 - Define *Security Requirements*.
-

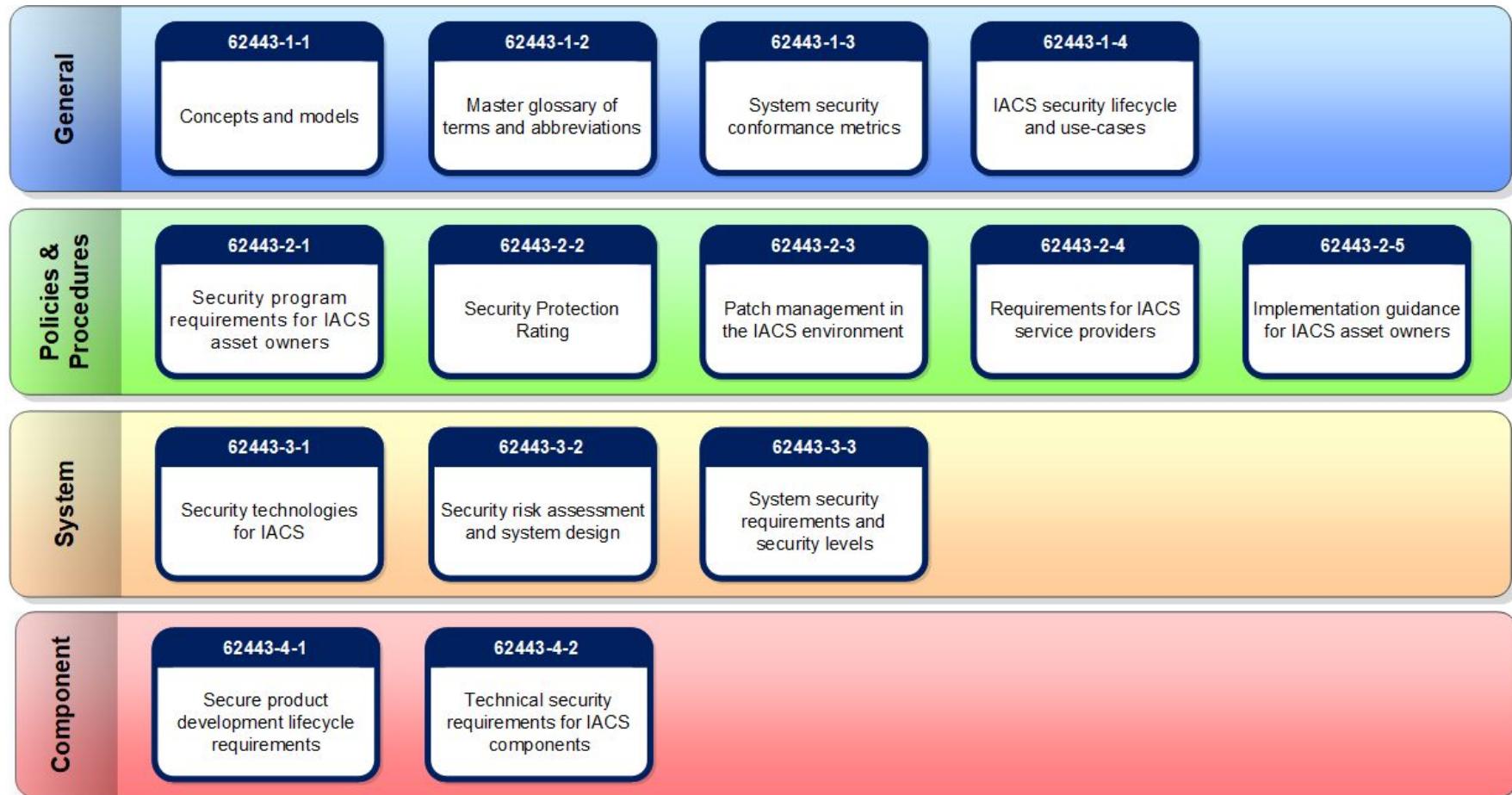


Diagram in the ISA article [Structuring the ISA/IEC 62443 Standards](#) explaining the structure and purpose of the standards.

Security Levels

Helps to understand & categorise
the response (how far we go).

SL1 - Casual/Accidental Disclosure,
opportunistic interference.

SL2 - Some skill, basic tools, intention.

SL3 - Good skill, specialist system
knowledge, moderate resources.

SL4 - High skill, significant resources,
high motivation.

Much more

ISA/IEC 62443 is produced by ISA99 committee, primarily consisting of industrial engineers.

Origin in the 90's (pre-Stuxnet era).

Still valid and being developed today.

Zones and Conduits

Foundational architecture model.

Supply-chain role definitions

Product supplier/integrator/operator responsibilities.

Secure Development Lifecycle requirements

Uplift for OT product security.

ICS-specific risk assessment method

Consistent SL assignment.

Life cycle engineering approach

Cybersecurity as part of the automation lifecycle.

NIS2

EUs baseline CS law for critical sectors - broader, stricter, and more enforceable

Breaks down into Important Entities and Essential Entities

OT explicitly in scope - no ambiguity

Stricter *minimum* requirements in OT

Mandatory incident reporting

Senior leaders personally accountable

Cybersecurity Trends

- Ransomware
 - Geopolitical Conflict
 - Regulatory Change
 - Supply Chain
 - Artificial Intelligence
-

Convergence

The ‘integration of (IT/OT) People Process & Technology.’

To the person with a hammer, every problem is a nail.

Especially to the person selling hammers.

Why Converge?

To improve business outcomes, e.g. cost, revenue, etc

To align or improve governance, organizational goals, or processes.

To enhance reliability, efficiency, safety, security..

Raw Data - Actionable Insights
Siloed Systems - Unified Visibility
Manual Processes - Workflows
Invisible - Managed/Monitored
+ Business Opportunities

*The convergence
of IT and OT is
considered to be
the 2nd largest
cybersecurity
vulnerability in
2025.”*

[WEF Global Cybersecurity Outlook, Jan 2025](#)

Second behind AI/ML, as shown in the 2025 World Economic Forum Global Cybersecurity Outlook - Jan 2025.

History

Easy to see how we got here,
but not a reason to stay.

1980s

Little Risk - No connection

Different platforms, isolated environments, separate buildings. Proprietary systems, minimal data sharing or connectivity.

1990s

Partial Protection by Obscurity

Networked to allow centralised operation. Most often proprietary devices with no native network capabilities. Knowledge boundaries growing wider.

2000s

OT Forgotten

OT platforms use IT protocols & systems. IT/OT boundaries start to blur. Cloud connects to IT. IT refresh cycles shortening, tech develops with pace, OT systems remain long-lived. Conflicts emerge between IT and OT.

Today

IT/Cloud Ubiquity

IT Tech ubiquitous in OT. Cloud explosion, proliferates in IT environments. ‘Anti-server-huggers’ deploy, pressure put on environments. Cloud and MVP commonly assumed as the default/the only approach.

"Convergence is just about replacing OT systems with IT systems."

"CONVERGENCE ONLY INVOLVES INTEGRATING SOFTWARE & SYSTEMS."

"Convergence is just a trend driven by marketing."

"Convergence is only relevant for large enterprises."

"Convergence is a one-time thing/project."

"Convergence [our product] solves [any/all] operational inefficiencies."

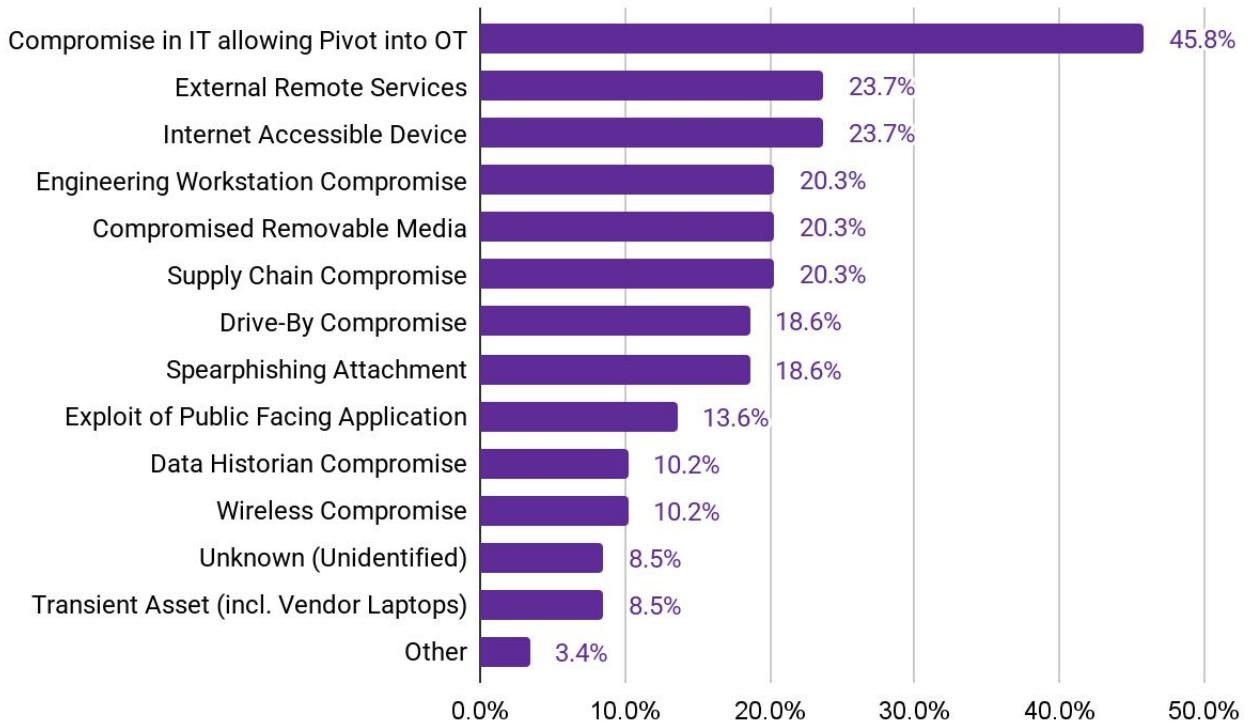
"Convergence is just a cost cutting measure."

"Convergence means using the cloud.“ or “Maturity in OT means Convergence/Cloud”

"Convergence eliminates the need for specific expertise."

Initial Attack Vectors

*What were
the initial
attack
vectors in
your control
systems
incidents?"*



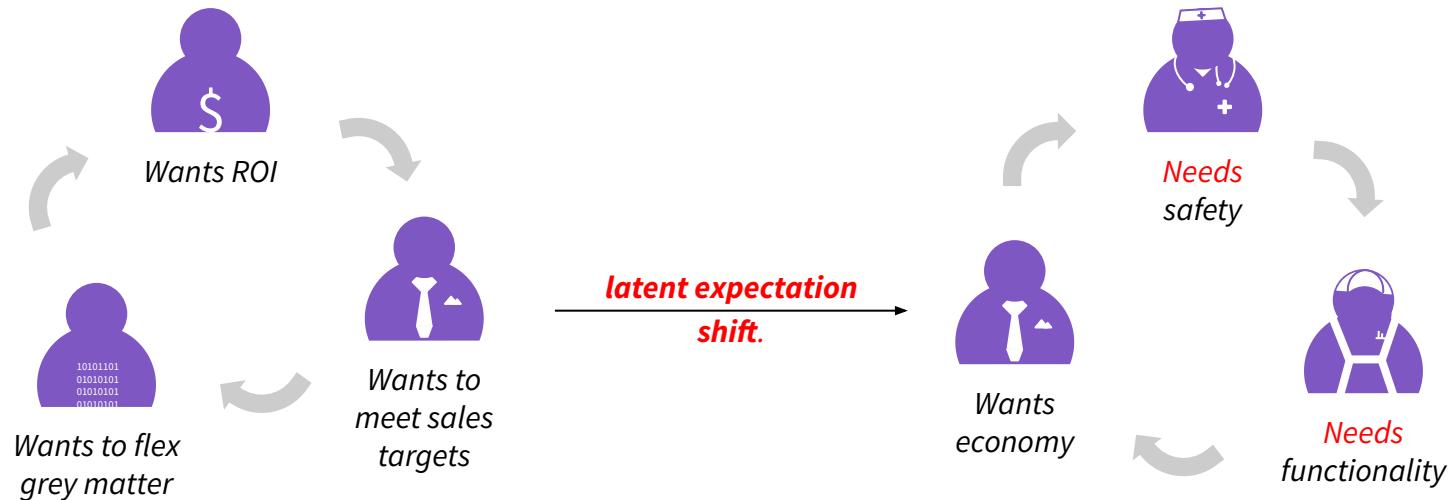
Responses from over 530 organisations responding to the [SANS 2024 ICS/OT Survey: The State of ICS/OT Cybersecurity \(Oct 2024\)](#)

MVP

A revolutionary idea, creeping inappropriately.

Shadow Risk

Evolution from ‘POC’ to ‘Dependence’ faster than its evolution from ‘MVP’ to ‘mission-critical’.



IRL

Real world failures and contributing factors.

Crowdstrike

*A subtle wakeup call, especially for
OT and Critical Infrastructure.*

Vendor Factors

- Cloud-only product.
- Liability limitations.
- Product did not want to include capabilities for on-premise/staging.
- Product includes capabilities for threat hunting teams to access clients.

Customer Factors

- Orgs implemented CS in ‘critical’ zones.
 - Orgs were forced to compromise traditional models in order to use the product.
 - Installation gave unchecked remote reach into critical zones.
 - Orgs under-qualifying the loss of the systems in question.
-

Cloudhopper

A warning challenging individual assumptions about ‘cloud’ services.

Vendor Factors

- Weak third-party access practices.
- Weak against APT.
- Supply chain dependencies.
- Missing MSP Segmentation.

Customer Factors

- High reliance/high trust of MSPs.
- Low oversight.
- Unchecked reach leading to lower protection afforded for MSP connectivity.

Solarwinds

Launched ‘Supply Chain’ firmly into view. “*The most valuable by the ounce.*”

See the SUNBURST section of the [Solarwinds Wikipedia article](#). ([Robot and Frank](#).)

Often used in network equipment in both IT and OT environments. **Meta!**

Vendor Factors:

- Weak protection of build environment.
- Overly trusted code signing.
- Updates direct - no staggered rollout
- Huge blast radius.

Customer Factors:

- High privilege granted to monitoring systems
 - Placement in IT/OT boundaries
 - Limited segmentation, overconnected
 - Limited analysis of trusted traffic for anomalies
-

Aquarium Hack

Innocuous ‘outbound-only’ IoT device was the weakest link.

Vendor Factors

- Cheap/poor security design.
- No updates.

Customer Factors

- Device connected to sensitive segment.
- Inadequate monitoring.
- Blind trust in ‘harmless’ equipment.

WWJD

Use new knowledge and wishful thinking.

Data Aggregation

An Internet Provider has new device with a large capacitor, allowing a ‘last gasp’ message. Aggregating this data could be very useful, eg, to a power company.

{practical}

Data about large scale power outages would be really useful to people like power companies.

Such data would be very useful for people with other motives too.

High Availability

Critical provider needs to participate in a nationwide scheme.

{practical}

IT approach

- Use dynamic routing/BGP.
- “Enough to run the internet!”

OT Approach

- Use static/tracked routes.
 - “One less thing to go wrong.”
-

Cloud ZTNA

++Solution or ++Risk?

{practical}

School of Hard Knocks

The same {thing} does not necessarily apply to all circumstances

The ones you don't see coming are the ones that catch you

We might have impact/responsibility beyond our immediate visibility

Nobody thought it would happen, until it did

OT Priorities ≠ IT Priorities

Cloud ≠ Maturity

Cloud ≠ Security

Outbound only ≠ Safe

Adopt Risk Management

Context Matters

But How?

Use the resources available.
(standards, etc!)

Don't be afraid to get advice/ help/
second opinion.

Use Risk Management.

Take time & do homework.

Go back to basics:

- Zero trust principles
- BIA and Risk Management

Connectivity is one of the chief vectors
of cyber incidents.

Incidents are often multifaceted and
not always technical.

Links

Me:

 /milkmansson
 @milkmansson
 milkmansson

Learning Resources:

[CISA's Virtual Learning Portal](#)
[Security Cert. Roadmap](#)

