

Empowering Communities, Nurturing Talent

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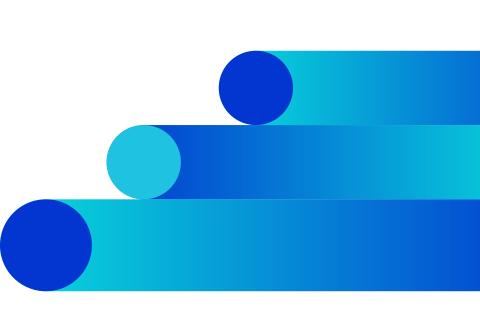
### Introduction

Every great solution involves great minds
-Someone great probably

### Our vision

At SkillShow, we envision a vibrant online platform that brings together individuals from diverse backgrounds.

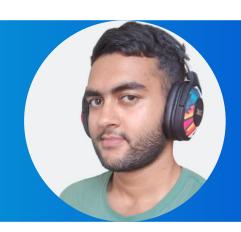
We strive to create a thriving ecosystem of communities with the unique differentiator in our innovative skill-rating system, empowering users to showcase their expertise through likes, donations, and participation in contests.



### Our team







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Identifying the problem

### **Problem**

Our product addresses several major problems such as

- Market Fragmentation. Platforms exist only for individual skill sets.
- Lack of community focused identification
- Limited recognition and validation to several fields.

Thus, an all-in-one solution to promote every field and create a sense of community and healthy competition is the need of the hour.

### Solution





### **Skill Based Rating**

Based on likes, awards and performance in competitions

### **Engaging Challenges**

For users to showcase their skills



#### **Communities**

Join, create and explore several exciting fields



### **SkillCoins**

In-App token to show appreciation for other users and to cash in rewards



### **Posts**

To encourage community driven engagement



### Them / Us





### **Them**

Most of the products that involve similar vision are either concentrated on a single field (CodeForces for programming) or lack an open community like structure (Most content centric social platforms)



### Us

We provide a community backed platform where users can discover and showcase their talents in any field like Gaming, Coding, Art, Music etc.



### **Swot analysis**

### **Strengths**

- Unique Skill Rating system
- All-in-one platform



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### Weakness

- Effective moderation required
- Gaining initial traction

### **Opportunities**

 Growing demand for online communities



### Threats

 Competition from established players in other spaces.

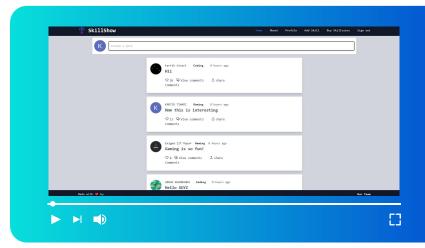


# 02 Production

Going through the product

### **Product demo**

Check out the project at mercor-murex.vercel.app



### Current 03 Market

Understanding the status quo

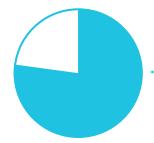
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Online Community Market

### Market size

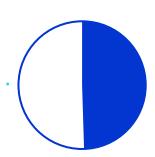


Src: LinkedIn statistics on Online communities



### 76% Of all the

Internet users were part of some online community



### >50% Meta Users

Are part of more than 5 active groups

The potential market size for online communities is huge both in terms of user base and economic value

### **Target Audience**



Age 19-35

People with the highest online presence



**Professionals** 

To create a healthy competitive community



**Influencers** 

To spread the product via word of mouth

## Business Model

The cashflow explained

### **Cost Structure**

### **Development / Maintenance**

Investments in ongoing developments, feature additions, moderation.





### Infrastructure & operations

Server infrastructure, data storage and customer support

### **User Acquisition**

User acquisition strategies and community outreach initiative



### Revenue Stream



### **Sponsored Contests / Events**

Partnerships from advertisements, sponsored events on the platform in return for brand exposure



### **SkillCoins & Premium Member**

Purchase of SkillCoin tokens by users and Premium accounts with more features (TBI)



### **Tentative Timeline**

Development phase. User testing and feedback

Month 1 - 3

Stage 1

Community Expansion and Engagement Month 6 - 9

Stage 3









### Stage 2

Launch and initial user acquisition

Month 4 – 5

### Stage 4

Monetization and Expansion

Month 9 onwards



### Thanks!

#### Do you have any questions?

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