



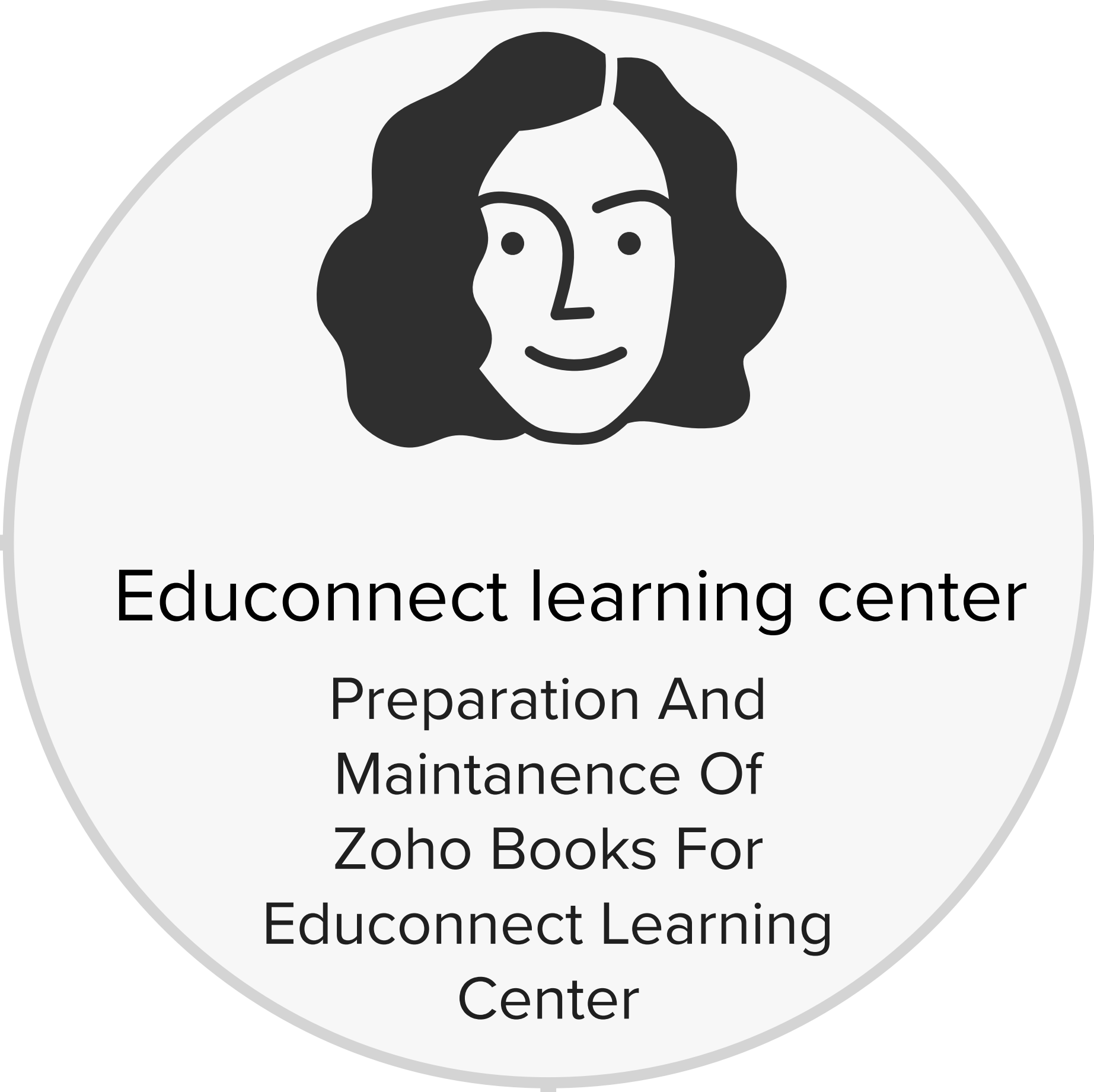
Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Provide a
large variety
of learning
environment.

Career
entry and
advance

Identification
of skills

Process of
learning or
teaching new
skills or
knowledge

Competitive
exam
preparation

Poverty
reduction

More
productivity

Encouraging
young
peoples

Academic
excellence
among the
students

Focusing on
skill
development

Emphasis on
personalized
learning

Group
activity



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?