

SWATI PANDURANG TALE

To secure a challenging position in a reputed organization expand my learning, knowledge and skills. Secure a responsible carrier opportunity to fully utilize my training and skills, while making a significant contributions to the success of the company.

Contact

- 8766948904
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- <https://www.linkedin.com/in/swati-tale-36303523a>
- Mumbai Naka, Nashik

Education

- Bachelor of Commerce**
Sant Gadgebaba Amravati
University
2019 - 2022
Amolkchand College, Yavatmal

- HSC**
Latur Divisional Board
2014-2016
Jijamata Junior College, Latur

Skills

- Active Listener
- Communication
- Teamwork
- Problem Solving
- Computer Skills

Experience

- Tellycalling**
BD Info Media
Sep 2021 - Dec 2021
Generate quality hot lead to. Strong dedication and helping coustmer issue and creating positive image company and finding interested coustmer as per the product.

- Sales Executive**
Ultron Industry
Dec 2021 - April 2023
Handling B2B portal throughout generate leads like as platform Indiamart, Trade India, Vision Trade India, etc. Preparing quotation as per client requirements. sending was quote on mail, Coordination clients and technical team, clients follow up and solving their Querrey, negotiations and close deal. Raising tax invoice, performa invoice, e-way and manage all office work.
- Sales Executive**
VI Mark Tech PVT LTD.
Jully 2023 - Present

Generating new leads, Building and maintaining clients relationship, Presenting IT solutions to potential clients negotiations contracts and meeting and sales targets.

Language

- Hindi
- Marathi
- English

Achievement

Outstanding Achievement for consistently performing above average sales in a organization.