Financial Report Analysis with LlamaParse AutoMode

December 29, 2024

0.1 LlamaParse with AutoMode:

I enabled the **AutoMode** by setting it to **true**, which defaults to the standard parsing mode. However, I added triggers for tables and images to switch to the **Premium mode** for **advanced parsing** when needed.

This setup ensures that advanced parsing is applied only on pages with tables and images, while standard parsing handles the rest efficiently.

0.2 LLMs:

I used OpenAI embedding model **text-embedding-3-small** and **gpt-4o-mini** to generate the final output.

0.3 Use case

I uploaded Meta's 2023 10-K financial report, a 147-page document containing a mix of tables, charts, and text-only pages. This serves as an excellent example to demonstrate the effectiveness of using LlamaParse AutoMode.

0.4 RAG Pipelines:

I used two RAG pipelines: Simple and Advanced

- 1. Simple one: just one VectorStoreIndex to embedd the content for retrieval (with top similarity=5)
- 2. Advanced one: I used two types of indexes: the **SummaryIndex** for summarizing content and the **VectorStoreIndex** for retrieving relevant chunks based on user queries.

Additionally, I implemented a **router** to determine which index to use based on the nature of the user query

0.5 Key Takeways:

You can see clearly which page is triggered or not by the AutoMode.

The data are well extracted even for complicated charts.

The RAG pipelines are efficient with good quality input data.

Hanane Dupouy

```
[]: ||pip install llama-index llama-index-core llama-index-embeddings-openai
      →llama-index-llms-openai llama-parse -q
[2]: import nest_asyncio
     nest_asyncio.apply()
[3]: from google.colab import userdata
     LLAMACLOUD_API_KEY = userdata.get('LLAMACLOUD_API_KEY')
     OPENAI_API_KEY = userdata.get('OPENAI_API_KEY')
     import os
     os.environ["LLAMA CLOUD API KEY"] = LLAMACLOUD API KEY
     # Using OpenAI API for embeddings/llms
     os.environ["OPENAI_API_KEY"] = OPENAI_API_KEY
[5]: from llama_index.llms.openai import OpenAI
     from llama_index.embeddings.openai import OpenAIEmbedding
     from llama_index.core import VectorStoreIndex
     from llama_index.core import Settings
     embed_model = OpenAIEmbedding(model="text-embedding-3-small")
     llm = OpenAI(model="gpt-4o-mini")
     Settings.llm = llm
     Settings.embed_model = embed_model
```

1 Load Meta 2023 10K Report

```
[]: # meta 10k 2023

!wget "https://www.annualreports.com/HostedData/AnnualReports/PDF/

→NASDAQ_FB_2023.pdf" -O meta_2023_10k.pdf
```

2 LLamaParse with AutoMode

I enabled the **AutoMode** by setting it to **true**, which defaults to the standard parsing mode. However, I added triggers for tables and images to switch to the **Premium mode** for **advanced parsing** when needed.

This setup ensures that advanced parsing is applied only on pages with tables and images, while standard parsing handles the rest efficiently.

2.1 Specify the parser with parameters

```
[]: # parser ==> here are the different parameters in LlamaParse:
     # LlamaParse(is_remote=False, api_key='', base_url='https://api.cloud.
      → llamaindex.ai', check_interval=1, custom_client=None, iqnore_errors=True,
                 max_timeout=2000, num_workers=4, result_type=<ResultType.MD:
     "" markdown'>, show_progress=True, split_by_page=True, verbose=True,
                 annotate links=False,
                  auto mode=True, auto_mode_trigger_on_image_in_page=True,_
      ⇒auto_mode_trigger_on_table_in_page=True,
                  auto_mode_trigger_on_text_in_page=None,_
     →auto_mode_trigger_on_regexp_in_page=None,
                  premium_mode=False, skip_diagonal_text=False,
      →structured_output=False, structured_output_json_schema=None,
                  structured_output_json_schema_name=None, take_screenshot=False,_
      →target_pages=None, use_vendor_multimodal_model=False,
                  vendor multimodal api key=None, vendor multimodal model name=None,
      webhook url=None, bounding box=None, qpt4o mode=False, qpt4o api key=None)
```

2.2 Parse the document: 147 pages

```
[11]: # Parse the whole document ==> 147 pages
file_path = "meta_2023_10k.pdf"

documents = parser.load_data(file_path)
```

Started parsing the file under job_id 0f007f1f-5cbe-4676-94d9-b21b3c19ea5a

```
[20]: len(documents)
```

[20]: 147

You can parse the document to get a json format of the data, where you can gather various information such as page number, if the AutoMode was triggered, content...

[12]: #Parse the pages in a json format where you have different information such as page number, if the AutoMode waqs triggered, content, json_output = parser.get_json_result(file_path)[0]

Started parsing the file under job id abd5b45d-b64c-43be-9425-4e5e82e12a21

```
[19]: len(json_output['pages'])
```

[19]: 147

Showing one example: page => 58:

```
[54]: print(documents[58].text_resource.text)
```

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Recent Sale of Unregistered Securities and Use of Proceeds

Recent Sale of Unregistered Securities

None.

Stock Performance Graph

This performance graph shall not be deemed "soliciting material" or to be "filed" with the SEC for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities under that Section, and shall not be deemed to be incorporated by reference into any filing of Meta Platforms, Inc. under the Securities Act of 1933, as amended, or the Exchange Act.

The following graph shows a comparison of the cumulative total return for our Class A common stock, the Dow Jones Internet Composite Index (DJINET), the Standard & Poor's 500 Stock Index (S&P 500) and the Nasdaq Composite Index (Nasdaq Composite) for the five years ended December 31, 2023. The graph assumes that \$100 was invested at the market close on the last trading day for the fiscal year ended December 31, 2018 in the Class A common stock of Meta Platforms, Inc., the DJINET, the S&P 500, and the Nasdaq Composite and data for the DJINET, the S&P 500, and the Nasdaq Composite assumes reinvestments of gross dividends. The stock price performance of the following graph is not necessarily indicative of future stock price performance.

Comparison of Five-Year Cumulative Total Return for Meta Platforms, Inc., DJINET, S&P 500 and Nasdaq Composite

```
| Meta Platforms, Inc. | DJINET | S&P 500 | Nasdaq Composite |
| Date
| 12/31/2018 | $100
                             | $100
                                     | $100
                                             | $100
| 12/31/2019 | $150
                             I $125
                                     | $130
                                             | $160
| 12/31/2020 | $200
                             | $190
                                             | $210
                                     | $160
| 12/31/2021 | $250
                             | $200
                                     | $200
                                             | $260
| 12/31/2022 | $90
                             | $110
                                     | $170
                                             | $180
| 12/31/2023 | $260
                             | $160
                                     | $200
                                             | $280
```

Item 6. [Reserved]

58

Here is how you can see which page was triggered by the AutoMode:

```
[86]: #page 59 in the json output (starts by 1) is equivalent to 58 in documents
     \hookrightarrow (starts by 0)
     nbr_pages_with_auto_mode_true = []
     nbr pages with auto mode false = []
     for page in json_output['pages']:
       if page['triggeredAutoMode'] == True:
        # if page['page'] == 59:
           print(page['images'])
            print(page['text'])
        nbr_pages_with_auto_mode_true.append(page['page'])
      else:
        nbr_pages_with_auto_mode_false.append(page['page'])
     print("triggeredAutoMode = true", nbr_pages_with_auto_mode_true)
     print("triggeredAutoMode = False", nbr_pages_with_auto_mode_false)
```

triggeredAutoMode = true [1, 3, 58, 59, 61, 62, 65, 66, 67, 68, 69, 70, 75, 76, 77, 78, 79, 80, 85, 90, 91, 92, 93, 94, 95, 100, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 122, 123, 124, 126, 129, 130, 131] triggeredAutoMode = False [2, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 60, 63, 64, 71, 72, 73, 74, 81, 82, 83, 84, 86, 87, 88, 89, 96, 97, 98, 99, 101, 102, 103, 117, 118, 119, 120, 121, 125, 127, 128, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147]

Create page nodes from the whole parsed documents

```
[22]: from copy import deepcopy
from llama_index.core.schema import TextNode
from llama_index.core import VectorStoreIndex
```

```
[67]: page_nodes = get_page_nodes(documents)
```

3 Simple RAG Pipeline: (Retrieval Augmented Generation)

Storing Embedding and Query Engine for retrieval

```
[72]: vector_index = VectorStoreIndex(page_nodes)
query_engine = vector_index.as_query_engine(similarity_top_k=5)
```

4 Chat with GPT-40-mini

4.1 Revenue

Revenue are included in the page 60

```
[69]: print(page_nodes[60].get_content())
```

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Consolidated and Segment Results

We report our financial results for our two reportable segments: Family of Apps (FoA) and Reality Labs (RL). FoA includes Facebook, Instagram, Messenger, WhatsApp, and other services. RL includes our augmented, mixed and virtual reality related consumer hardware, software, and content.

```
| $ 116,609 | 16% |
| Costs and expenses | $ 70,135 | $ 71,789 | (2)% | $ 18,016 | $ 15,876 | 13% |
$ 88,151 | $ 87,665 | 1% |
| Income (loss) from operations | $ 62,871 | $ 42,661 | 47% | $ (16,120) | $
(13,717) | (18)% | $ 46,751 | $ 28,944 | 62% |
| Operating margin | 47% | 37% | | (850)% | (635)% | | 35% | 25% | |
```

- Net income was \$39.10 billion, with diluted earnings per share (EPS) of \$14.87 for the year ended December 31, 2023.
- Capital expenditures, including principal payments on finance leases, were \$28.10 billion for the year ended December 31, 2023.
- Effective tax rate was 17.6% for the year ended December 31, 2023.
- Cash, cash equivalents, and marketable securities were \$65.40 billion as of December 31, 2023.
- Long-term debt was \$18.39 billion as of December 31, 2023.
- Headcount was 67,317 as of December 31, 2023, a decrease of 22% year-over-year.

Dividend

Prior to 2024, we had never declared or paid any cash dividend on our common stock. On February 1, 2024 we announced the initiation of our first ever cash dividend program. This cash dividend of \$0.50 per share of Class A common stock and Class B common stock (together, the "common stock") is equivalent to \$2.00 per share on an annual basis. The first cash dividend will be paid on March 26, 2024 to all holders of record of common stock at the close of business on February 22, 2024.

60

Here is the image from the document:

```
[91]: path_img = local_path+"meta_10k_revenue_page60.png"
from IPython.display import Image
Image(path_img)
```

「91]:

Consolidated and Segment Results

We report our financial results for our two reportable segments: Family of Apps (FoA) and Reality Labs (RL). FoA includes Facebook, Instagram, Messenger, WhatsApp, and other services. RL includes our augmented, mixed and virtual reality related consumer hardware, software, and content.

		Family of Apps					Reality Labs					Total					
		Year Ended December 31, 2023 2022			% change		Year Ended December 31,					Year Dece					
				2022			2023		2022	% change		2023	2023 2022		% change		
		(in millions, except percentages)															
Revenue	\$	133,006	\$	114,450	16%	\$	1,896	\$	2,159	(12)%	\$	134,902	\$	116,609	16%		
Costs and expenses	\$	70,135	\$	71,789	(2)%	\$	18,016	\$	15,876	13%	\$	88,151	\$	87,665	1%		
Income (loss) from operations	\$	62,871	\$	42,661	47%	\$	(16,120)	\$	(13,717)	(18)%	\$	46,751	\$	28,944	62%		
Operating margin		47%	ó	37 %			(850)%	ó	(635)%			35 %	ó	25 %			

- · Net income was \$39.10 billion, with diluted earnings per share (EPS) of \$14.87 for the year ended December 31, 2023.
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Good answer:

```
[73]: response = query_engine.query("What was the revenue of Meta on 2022 Year Ended

→December 31?")

print(str(response))
```

The revenue of Meta for the year ended December 31, 2022, was \$116,609 million.

Sometimes I get the right answer with one call:

```
[35]: response = query_engine.query("What was the revenue of Meta on 2023 Year Ended

→December 31?")
print(str(response))
```

The revenue of Meta for the year ended December 31, 2023, was \$134,902 million.

Sometimes I have to explicitly specify the page with the required value....not efficient ==> but it's more an issue about retrieval data than parsing data ==> we have seen that the value is included in the parsed data.

```
[79]: response = query_engine.query("What was the revenue of Meta for the year ended ⊔ →December 31, 2023?")
print(str(response))
```

The revenue of Meta for the year ended December 31, 2023, is not explicitly stated in the provided information.

```
[78]: response = query_engine.query("What was the revenue of Meta for the year ended

→December 31, 2023 look at page 60?")

print(str(response))
```

The revenue of Meta for the year ended December 31, 2023, was \$134,902 million.

4.2 MAP: Monthly Active People WW

```
[17]: print(page_nodes[65].get_content())
```

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• Monthly Active People (MAP). We define a monthly active person as a registered and logged-in user of one or more Family products who visited at least one of these Family products through a mobile device application or using a web or mobile browser in the last 30 days as of the date of measurement. We do not require people to use a common identifier or link their accounts to use multiple products in our Family, and therefore must seek to attribute multiple user accounts within and across products to individual people. Our calculations of MAP rely upon complex techniques, algorithms, and machine learning models that seek to estimate the underlying number of unique people using one or more of these products, including by matching user accounts within an individual product and across multiple products when we believe they are attributable to a single person, and counting such group of accounts as one person. As these techniques and models require significant judgment, are developed based on internal reviews of limited samples of user accounts, and are calibrated against user survey data, there is necessarily some margin of error in our estimates. We view MAP as a measure of the size of our global active community of people using our products. For additional information, see the section entitled "Limitations of Key Metrics and Other Data" in this Annual Report on Form 10-K.

Month	ly Acti	ve Peop	ole Worl	dwide (in billions)			1	1	
1		1							
									-
		-							
5.00					1				1
	1		1						
4.00					3.59	3.64	3.65	3.71	
3.74	3.81	3.88	3.96	3.98					
3.00					1				
1	1	1							
1 2.00					1				
1		1							
1.00					1				
1	1	1							
0.00					1	1	1	1	
1	1	1	1						

```
| Dec 31 | Mar 31 | Jun 30 |

Sep 30 | Dec 31 | Mar 31 | Jun 30 | Sep 30 | Dec 31 |

| 2021 | 2022 | 2022 | 2022 | 2022 |
```

Note: We report the numbers of DAP and MAP as specific amounts, but these numbers are estimates of the numbers of unique people using our products and are subject to statistical variances and errors. While we expect the error margin for these estimates to vary from period to period, we estimate that such margin generally will be approximately 3% of our worldwide MAP. At our scale, it is very difficult to attribute multiple user accounts within and across products to individual people, and it is possible that the actual numbers of unique people using our products may vary significantly from our estimates, potentially beyond our estimated error margins. For additional information, see the section entitled "Limitations of Key Metrics and Other Data" in this Annual Report on Form 10-K. In the third quarter of 2022, we updated our Family metrics calculations to maintain calibration of our models against recent user survey data, and we estimate such update contributed an aggregate of approximately 40 million MAP to our reported worldwide MAP in September 2022. Beginning in the fourth quarter of 2023, our Family metrics no longer include Messenger Kids users.

As of December 31, 2023, we had 3.98 billion MAP, an increase of 6% from 3.74 billion as of December 31, 2022.

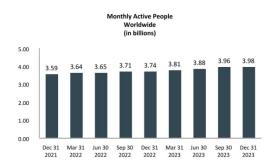
65

And the image:

```
[93]: path_img = local_path+"meta_10k_MAP_page65.png"
from IPython.display import Image
Image(path_img)
```

[93]:

• Monthly Active People (MAP). We define a monthly active person as a registered and logged-in user of one or more Family products who visited at least one of these Family products through a mobile device application or using a web or mobile browser in the last 30 days as of the date of measurement. We do not require people to use a common identifier or link their accounts to use multiple products in our Family, and therefore must seek to attribute multiple user accounts within and across products to individual people. Our calculations of MAP rely upon complex techniques, algorithms, and machine learning models that seek to estimate the underlying number of unique people using one or more of these products, including by matching user accounts within an individual product and across multiple products when we believe they are attributable to a single person, and counting such group of accounts as one person. As these techniques and models require significant judgment, are developed based on internal reviews of limited samples of user accounts, and are calibrated against user survey data, there is necessarily some margin of error in our estimates. We view MAP as a measure of the size of our global active community of people using our products. For additional information, see the section entitled "Limitations of Key Metrics and Other Data" in this Annual Report on Form 10-K.



Note: We report the numbers of DAP and MAP as specific amounts, but these numbers are estimates of the numbers of unique people using our products and are subject to statistical variances and errors. While we expect the error margin for these estimates to vary from period to period, we estimate that such margin generally will be approximately 3% of our worldwide MAP. At our scale, it is very difficult to attribute multiple user accounts within and across products to individual people, and it is possible that the actual numbers of unique people using our products may vary significantly from our estimates, potentially beyond our estimated error margins. For additional information, see the section entitled "Limitations of Key Metrics and Other Data" in this Annual Report on Form 10-K. In the third quarter of 2022, we updated our Family metrics calculations to maintain calibration of our models against recent user survey data, and we estimate such update contributed an aggregate of approximately 40 million MAP to our reported worldwide MAP in September 2022. Beginning in the fourth quarter of 2023, our Family metrics no longer include Messenger Kids users.

As of December 31, 2023, we had 3.98 billion MAP, an increase of 6% from 3.74 billion as of December 31, 2022

```
[36]: response = query_engine.query("What was MAP in 31 dec 2021?")
print(str(response))
```

The Monthly Active People (MAP) on December 31, 2021, was 3.59 billion.

```
[81]: response = query_engine.query("What was MAP in 31 Mar 2023?")
print(str(response))
```

The Monthly Active People (MAP) on March 31, 2023, was 3.81 billion.

4.3 MAU: Monthly Active Users

```
[16]: print(page_nodes[68].get_content())
```

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Worldwide DAUs increased 6% to 2.11 billion on average during December 2023 from 2.00 billion during December 2022. Users in India, Bangladesh, and Nigeria represented the top three sources of growth in DAUs during December 2023, relative to the same period in 2022.

* Monthly Active Users (MAUs). We define a monthly active user as a registered and logged-in Facebook user who visited Facebook through our website or a mobile device, or used our Messenger application (and is also a registered Facebook

user), in the last 30 days as of the date of measurement. MAUs are a measure of the size of our global active user community on Facebook.

```
| Monthly Active Users Worldwide (in millions) |
|-----|
| Dec 31 2021 | 2,912 |
| Mar 31 2022 | 2,936 |
| Jun 30 2022 | 2,934 |
| Sep 30 2022 | 2,958 |
| Dec 31 2022 | 2,963 |
| Mar 31 2023 | 2,989 |
| Jun 30 2023 | 3,030 |
| Sep 30 2023 | 3,049 |
| Dec 31 2023 | 3,065 |
| Monthly Active Users US & Canada (in millions) |
|-----|
| Dec 31 2021 | 262 |
| Mar 31 2022 | 263 |
| Jun 30 2022 | 264 |
| Sep 30 2022 | 266 |
| Dec 31 2022 | 266 |
| Mar 31 2023 | 269 |
| Jun 30 2023 | 270 |
| Sep 30 2023 | 271 |
| Dec 31 2023 | 272 |
| Monthly Active Users Europe (in millions) |
|-----|
| Dec 31 2021 | 427 |
| Mar 31 2022 | 418 |
| Jun 30 2022 | 407 |
| Sep 30 2022 | 408 |
| Dec 31 2022 | 407 |
| Mar 31 2023 | 411 |
| Jun 30 2023 | 409 |
| Sep 30 2023 | 408 |
| Dec 31 2023 | 408 |
| Monthly Active Users Asia-Pacific (in millions) |
|-----|
| Dec 31 2021 | 1,278 |
| Mar 31 2022 | 1,297 |
| Jun 30 2022 | 1,305 |
| Sep 30 2022 | 1,312 |
| Dec 31 2022 | 1,312 |
| Mar 31 2023 | 1,324 |
| Jun 30 2023 | 1,349 |
```

```
| Sep 30 2023 | 1,357 |
| Dec 31 2023 | 1,367 |

| Monthly Active Users Rest of World (in millions) |
|-------------------------------|
| Dec 31 2021 | 945 |
| Mar 31 2022 | 957 |
| Jun 30 2022 | 959 |
| Sep 30 2022 | 971 |
| Dec 31 2022 | 979 |
| Mar 31 2023 | 986 |
| Jun 30 2023 | 1,002 |
| Sep 30 2023 | 1,013 |
| Dec 31 2023 | 1,018 |
```

As of December 31, 2023, we had 3.07 billion MAUs, an increase of 3% from December 31, 2022. Users in India, Bangladesh, and Nigeria represented the top three sources of growth in 2023, relative to the same period in 2022.

68

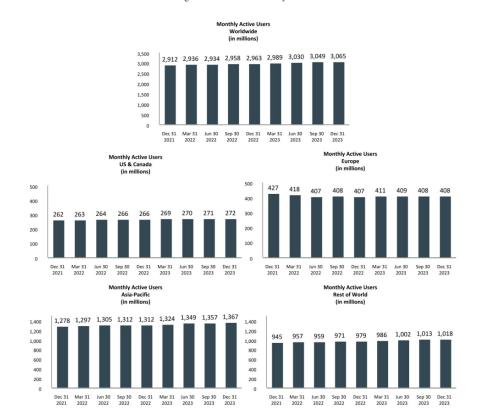
And the image:

```
[94]: path_img = local_path+"meta_10k_MAP_page68.png"
from IPython.display import Image
Image(path_img)
```

[94]:

Worldwide DAUs increased 6% to 2.11 billion on average during December 2023 from 2.00 billion during December 2022. Users in India, Bangladesh, and Nigeria represented the top three sources of growth in DAUs during December 2023, relative to the same period in 2022.

Monthly Active Users (MAUs). We define a monthly active user as a registered and logged-in Facebook user who visited Facebook through our
website or a mobile device, or used our Messenger application (and is also a registered Facebook user), in the last 30 days as of the date of
measurement. MAUs are a measure of the size of our global active user community on Facebook.



As of December 31, 2023, we had 3.07 billion MAUs, an increase of 3% from December 31, 2022. Users in India, Bangladesh, and Nigeria represented the top three sources of growth in 2023, relative to the same period in 2022.

```
[39]: response = query_engine.query(
    "What was MAu in 31 Mar 2023?"
)
print(str(response))
```

The Monthly Active Users (MAUs) on March 31, 2023, were 2,989 million.

```
[41]: response = query_engine.query(
    "What was MAU Europe in 31 Sept 2022?"
)
print(str(response)) #even if I type a wrong date (31 instead of 30)
```

The Monthly Active Users (MAUs) in Europe on September 30, 2022, was 408 million.

```
[40]: response = query_engine.query(
     "What was MAU Rest of world in 31 Dec 2023?"
)
print(str(response))
```

The Monthly Active Users (MAUs) for the Rest of World as of December 31, 2023, was 1,018 million.

4.4 The following page is much more complicated

The image:

```
[96]: path_img = local_path+"meta_10k_graph_bar_page69.png"
from IPython.display import Image
Image(path_img)
```

[96]:

We calculate our revenue by user geography based on our estimate of the geography in which ad impressions are delivered, virtual and digital goods are purchased, or consumer hardware products are shipped. We define ARPU as our total revenue in a given geography during a given quarter, divided by the average of the number of MAUs in the geography at the beginning and end of the quarter. While ARPU includes all sources of revenue, the number of MAUs used in this calculation only includes users of Facebook and Messenger as described in the definition of MAU above. While the share of revenue from users who are not also Facebook or Messenger MAUs has grown over time, we estimate that revenue from users who are Facebook or Messenger MAUs represents the substantial majority of our total revenue. See "Average Revenue Per Person (ARPP)" above for our estimates of trends in our monetization of our Family products. The geography of our users affects our revenue and financial results because we currently monetize users in different geographies at different average rates. Our revenue and ARPU in regions such as United States & Canada and Europe are relatively higher primarily due to the size and maturity of those online and mobile advertising markets. For example, ARPU in 2023 in the United States & Canada region was more than 11 times higher than in the Asia-Pacific region.







As you can see, very WELL extracted data from the charts:

[15]: print(page_nodes[69].get_content())

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Trends in Our Monetization by Facebook User Geography

We calculate our revenue by user geography based on our estimate of the geography in which ad impressions are delivered, virtual and digital goods are purchased, or consumer hardware products are shipped. We define ARPU as our total revenue in a given geography during a given quarter, divided by the average of the number of MAUs in the geography at the beginning and end of the quarter. While ARPU includes all sources of revenue, the number of MAUs used in this calculation only includes users of Facebook and Messenger as described in the definition of MAU above. While the share of revenue from users who are not also Facebook or Messenger MAUs has grown over time, we estimate that revenue from users who are Facebook or Messenger MAUs represents the substantial majority of our total revenue. See "Average Revenue Per Person (ARPP)" above for our estimates of trends in our monetization of our Family products. The geography of our users affects our revenue and financial results because we currently monetize users in different geographies at different average rates. Our revenue and ARPU in regions such as United States & Canada and Europe are relatively higher primarily due to the size and maturity of those online and mobile advertising markets. For example, ARPU in 2023 in the United States & Canada region was more than 11 times higher than in the Asia-Pacific region.

Revenue	Worldwide	(in \$ mi	illions, ex	ccept ARPU)) [1	1	1
1	1	1	1	I				
							- I	-
	-	-						
42,000					1		1	
I	I		I	40,111	L			
35,000					33,671	27,908	28,822	
27,714	32,165	28,645	31,999	34,146	1,405	I		
28,000					1,032	910	670	
477	911	544	501	503	1	1		
21,000							1	
I	1		I	38,706				
14,000					32,639	26,998	28,152	
	31,254	28,101	31,498	33,643	1	1		
7,000					1		I	
	1		ı	l	1			
0					1		I	
	I		ı	I				
Date					•	2021 Mar	•	
_	_	_	Dec 31 202	22 Mar 31	L 2023 Ji	ın 30 2023	Sep 30	
2023 De	c 31 2023							

```
| $11.57 | $9.54 | $9.82 |
l arpu
$9.41 | $10.86 | $9.62 | $10.63 | $11.23 | $13.12 |
| Revenue US & Canada (in $ millions, except ARPU) |
21,000
| 18,585 |
| 18,000
                            | 15,826 | 12,671 | 13,249
| 13,035 | 15,636 | 13,048 | 14,422 | 15,190 | 801
15,000
                            | 764
                                 | 647 | 461
     | 631 | 338 | 291 | 234
| 269
12,000
     | | 17,784 |
1
9,000
                            | 15,062 | 12,024 | 12,788
| 12,766 | 15,005 | 12,710 | 14,131 | 14,956 |
1 6,000
    1
1 3.000
| Dec 31 2021 | Mar 31 2022 |
Date
Jun 30 2022 | Sep 30 2022 | Dec 31 2022 | Mar 31 2023 | Jun 30 2023 | Sep 30
2023 | Dec 31 2023 |
l ARPU
                            | $60.57 | $48.29 | $50.25
| $49.13 | $58.77 | $48.85 | $53.53 | $56.11 | $68.44 |
----|-----|-----|
10,000
                      | 8,357 | 6,486 | 6,452 |
5,797 | 7,050 | 6,345 | 7,323 | 7,777 | 9,441 |
7,500
                      | 183 | 122 | 92 | 90
| 146 | 76 | 55 | 56 | 282 |
    | 5,000
1
2,500
5,707 | 6,904 | 6,269 | 7,268 | 7,721 | 9,159 |
                     | Dec 31 2021 | Mar 31 2022 | Jun
30 2022 | Sep 30 2022 | Dec 31 2022 | Mar 31 2023 | Jun 30 2023 | Sep 30 2023 |
Dec 31 2023 |
| ARPU
                      | $19.68 | $15.35 | $15.64 |
$14.23 | $17.29 | $15.51 | $17.88 | $19.04 | $23.14 |
| Revenue Asia-Pacific (in $ millions, except ARPU) | |
```

```
-|----|----|-----|
8,000
                                                     | 6,244
                                                                | 5,759
                                                                          | 5,908
| 5,782
          | 6,050
                     | 5,960
                               | 6,515
                                         | 6,928
                                                    7,512
| 6,000
                                                     | 61
                                                                | 98
                                                                          | 73
l 65
                     I 67
                                         1 99
                                                    I 196
          l 82
                               l 80
| 4,000
1 2,000
                                                     | 6,183
                                                               | 5,661
                                                                          | 5,835
| 5,717
          | 5,968
                     | 5,893
                               | 6,435
                                          | 6,829
                                                    | 7,316
                                                     | Dec 31 2021 | Mar 31 2022 |
Date
Jun 30 2022 | Sep 30 2022 | Dec 31 2022 | Mar 31 2023 | Jun 30 2023 | Sep 30
2023 | Dec 31 2023 |
| ARPU
                                                     | $4.89
                                                                | $4.47
                                                                          | $4.54
| $4.42
                     | $4.52
                               | $4.88
                                          | $5.12
                                                    | $5.52
          | $4.61
| Revenue Rest of World (in $ millions, except ARPU) |
--|-----|-----|-----|
1 5,000
                                                    4,573
| 4,000
                                                      3,244
                                                                 | 2,992
3,100
          | 3,429
                     | 3,292
                               | 3,739
                                         | 4,251
                                                    l 126
| 3,000
                                                      | 24
                                                                 | 43
l 53
          1 52
                     I 63
                               I 75
                                         | 114
1 2,000
                                                    | 4,447
1,000
                                                      3,220
                                                                1 2,949
1 3,047
                     | 3,229
                               1 3,664
                                          | 4,137
          | 3,377
| Date
                                                      | Dec 31 2021 | Mar 31 2022
|\;\; \text{Jun 30 2022} \;\; |\;\; \text{Sep 30 2022} \;\; |\;\; \text{Dec 31 2022} \;\; |\;\; \text{Mar 31 2023} \;\; |\;\; \text{Jun 30 2023} \;\; |\;\; \text{Sep 30}
2023 | Dec 31 2023 |
| ARPU
                                                      | $3.43
                                                                 | $3.14
                                                                           | $3.35
| $3.21
          | $3.52
                     | $3.35
                               | $3.76
                                         | $4.22
                                                    | $4.50
```

Ad Revenue | Non-Ad Revenue

Note: Non-advertising revenue includes RL revenue generated from the delivery of consumer hardware products and FoA Other revenue, which consists of revenue from WhatsApp Business Platform, net fees we receive from developers using our Payments infrastructure, and revenue from various other sources.

69

```
[45]: response = query_engine.query("What was the revenue worldwide except ARPU

during Dec 2023?")

print(str(response))
```

The revenue worldwide in December 2023 was \$40,111 million.

```
[46]: response = query_engine.query("What was the Ad revenue worldwide except ARPU_
during Dec 2023?")
print(str(response))
```

The Ad revenue worldwide in December 2023 was \$38,706 million.

```
[47]: response = query_engine.query("What was the non Ad revenue Europe during Sept

→2023?")
print(str(response))
```

The non-ad revenue for Europe during September 2023 was \$56 million.

5 Advanced RAG pipelines: With SummaryIndex, VectorStoreIndex and Router

In this section, I utilized two types of indexes: the **SummaryIndex** for summarizing content and the **VectorStoreIndex** for retrieving relevant chunks based on user queries.

Additionally, I implemented a **router** to determine which index to use based on the nature of the user query

```
[82]: ####### Summary and Vector Index #######
      from llama_index.core import SummaryIndex, VectorStoreIndex
      summary_index = SummaryIndex(page_nodes)
      vector_index = VectorStoreIndex(page_nodes)
      # Query engine
      summary_query_engine = summary_index.as_query_engine(
          response_mode="tree_summarize",
          use_async=True,
      vector_query_engine = vector_index.as_query_engine()
      # Query tool
      from llama_index.core.tools import QueryEngineTool
      summary_tool = QueryEngineTool.from_defaults(
          query_engine=summary_query_engine,
          description=(
              "Useful for summarization questions related to Meta Financial Report,
       ⇔10k."
          ),
      vector_tool = QueryEngineTool.from_defaults(
```

```
query_engine=vector_query_engine,
    description=(
        "Useful for retrieving specific context from the Meta Financial Report⊔
 \hookrightarrow 10k."
    ),
# Selectors
from llama_index.core.query_engine.router_query_engine import RouterQueryEngine
from llama_index.core.selectors import LLMSingleSelector
# Define Router Query Engine
query_engine = RouterQueryEngine(
    selector=LLMSingleSelector.from_defaults(),
    query_engine_tools=[
        summary_tool,
        vector_tool,
    ],
    verbose=True
)
```

5.1 Chat with GPT-40-mini

```
[83]: response = query_engine.query("What was the Ad revenue worldwide except ARPU

during Dec 2023?")

print(str(response))
```

Selecting query engine 1: The question asks for specific context regarding Ad revenue, which aligns with retrieving specific information from the financial report..

The Ad revenue worldwide during December 2023 was \$38,706 million.

You can check this answer with the results from above

```
[84]: response = query_engine.query("Summarize the charts describing the revenue by user geography?")
print(str(response))
```

Selecting query engine 0: The question asks for a summary of charts, which aligns with the purpose of choice 1 that is useful for summarization questions..

The revenue by user geography for Meta Platforms, Inc. for the year ended December 31, 2023, is as follows:

- 1. **United States and Canada**: Generated \$52.89 billion, which represents a slight increase from \$50.15 billion in 2022.
- 2. **Europe**: Revenue increased to \$31.21 billion from \$26.68 billion in 2022.
- 3. **Asia-Pacific**: Revenue rose significantly to \$36.15 billion, up from \$27.76 billion in 2022.
- 4. **Rest of World**: Revenue also increased to \$14.65 billion, compared to \$12.02 billion in 2022.

Overall, the total revenue for 2023 was \$134.90 billion, reflecting growth across all geographic regions compared to the previous year.

Awesome!!! Here is the content of the page where this data was retrieved from:

[85]: print(page_nodes[103].get_content())

Table of Contents

Note 2. Revenue

Revenue disaggregated by revenue source and by segment consists of the following (in millions):

```
| | Year Ended December 31, | | |
|---|--:|---:|
| | 2023 | 2022 | 2021 |
| Advertising | $131,948 | $113,642 | $114,934 |
| Other revenue | 1,058 | 808 | 721 |
| Family of Apps | 133,006 | 114,450 | 115,655 |
| Reality Labs | 1,896 | 2,159 | 2,274 |
| Total revenue | $134,902 | $116,609 | $117,929 |
```

Revenue disaggregated by geography, based on the addresses of our customers, consists of the following (in millions):

```
| | Year Ended December 31, | | |

|---|--:|---:|

| | 2023 | 2022 | 2021 |

| United States and Canada(1) | $52,888 | $50,150 | $51,541 |

| Europe(3) | 31,210 | 26,681 | 29,057 |

| Asia-Pacific(2) | 36,154 | 27,760 | 26,739 |

| Rest of World(3) | 14,650 | 12,018 | 10,592 |

| Total revenue | $134,902 | $116,609 | $117,929 |
```

- (1) United States revenue was \$49.78 billion, \$47.20 billion, and \$48.38 billion for the years ended December 31, 2023, 2022, and 2021, respectively.
- (2) China revenue was \$13.69 billion, \$7.40 billion, and \$7.59 billion for the years ended December 31, 2023, 2022, and 2021, respectively.

(3) Europe includes Russia and Turkey, and Rest of World includes Africa, Latin America, and the Middle East.

Our total deferred revenue was \$675 million and \$526 million as of December 31, 2023 and 2022, respectively. As of December 31, 2023, we expect \$626 million of our deferred revenue to be realized in less than a year.

103

And the image:

```
[97]: path_img = local_path+"meta_10k_revenue_page103.png"
      from IPython.display import Image
      Image(path_img)
```

[97]: Note 2. Revenue

Revenue disaggregated by revenue source and by segment consists of the following (in millions):

	Year Ended December 31,							
	2023		2022		2021			
Advertising	\$ 131,948	\$	113,642	\$	114,934			
Other revenue	 1,058		808		721			
Family of Apps	133,006		114,450		115,655			
Reality Labs	 1,896		2,159		2,274			
Total revenue	\$ 134,902	\$	116,609	\$	117,929			

Revenue disaggregated by geography, based on the addresses of our customers, consists of the following (in millions):

	Year Ended December 31,						
	2023			2022		2021	
United States and Canada (1)	\$	52,888	\$	50,150	\$	51,541	
Europe (3)		31,210		26,681		29,057	
Asia-Pacific (2)		36,154		27,760		26,739	
Rest of World (3)		14,650		12,018		10,592	
Total revenue	\$	134,902	\$	116,609	\$	117,929	

United States revenue was \$49.78 billion, \$47.20 billion, and \$48.38 billion for the years ended December 31, 2023, 2022, and 2021, respectively.
 China revenue was \$13.69 billion, \$7.40 billion, and \$7.59 billion for the years ended December 31, 2023, 2022, and 2021, respectively.
 Europe includes Russia and Turkey, and Rest of World includes Africa, Latin America, and the Middle East.

Our total deferred revenue was \$675 million and \$526 million as of December 31, 2023 and 2022, respectively. As of December 31, 2023, we expect \$626 million of our deferred revenue to be realized in less than a year.

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6 Cost

```
[]: # $0.00363996 ==> embeddings
     # $0.02003490 ==> gpt-4o-mini-2024-07-18, inputs
     \# $0.00039480 ==> gpt-4o-mini-2024-07-18, outputs
```

[]:

7 Key Takeaways:

- Precision: AutoMode clearly indicates which pages are processed with advanced parsing.
- Effectiveness: Data is accurately extracted, even from complex charts.
- Efficiency: RAG pipelines deliver excellent results when paired with high-quality input data.

This workflow showcases the power of combining smart parsing, LLMs, and tailored RAG pipelines to tackle complex documents.

[]:

8 Bonus

Sign up for the waitlist to get notified when the AI Agents in Finance course launches:

AI Agents in Finance