



NAAN MUDHALVAN PROJECT REPORT

Submitted by

DHARUNKUMAR S (611220205301)

JAYADHARANI A (611220205012)

JAYASHRI A S (611220205013)

PRIYADHARSHINI V (611220205026)

in partial fulfilment for the award of the degree of

BACHELOR OF TECHNOLOGY

in

INFORMATION TECHNOLOGY

KNOWLEDGE INSTITUTE OF TECHNOLOGY, SALEM – 637504.

ANNA UNIVERSITY::CHENNAI 600025

BONAFIDE CERTIFICATE

Certified that this the project report titled "Build An Event Management System" is the bonafide work of "DHARUNKUMAR S (611220205301), JAYADHARANI A (611220205012), JAYASHRI A S (611220205013) ,PRIYADHARSHINI V (611220205026)" who carried out the project work under my supervision.

SIGNATURE

Mr. R. AYYAPPAN. ME., ASSISTANT PROFESSOR

FACULTY MENTOR

Department of Information Technology,

Knowledge Institute of Technology,

Kakapalayam,

Salem – 637504.

SIGNATURE

Mr. T. KARTHIKEYAN B. TECH, M.S(IT)., Ph.D.,

ASSISTANT PROFESSOR

SPOC FACULTY

Department of Computer Science and Engineering,

Knowledge Institute of Technology,

Kakapalayam,

Salem – 637504.

SPOC

HEAD OF THE DEPARTMENT

2 | NM2023TMID02253

ACKNOWLEDGEMENT

At the outset, we express our heartfelt gratitude to god, who has been our strength to bring this project to light.

At this pleasing moment of having successfully completed our project, we wish to convey our sincere thanks and gratitude to our beloved president **Mr.C.BALAKRISHNAN**, who has provided all the facilities to us.

We would like to convey our sincere thanks to our beloved principal, **Dr.PSS.SRINIVASAN**, who forward us to do our project and offers adequate duration to complete our project.

We express our sincere thanks to **Dr.P.SACHIDHANANDAM**, Head of the Department of Information Technology, for fostering the excellent academic climate in the department.

We express our pronounced sense of thanks with deepest respect and gratitude to our Faculty Mentor Mr.R.AYYAPPAN, Assistant Professor, Department of Information Technology, for his valuable and precious guidance and for having amicable relation.

With deep sense of gratitude, we extend our earnest and sincere thanks to our SPOC **Mr.T.KARTHIKEYAN**, Assistant Professor, Department of Computer science and Engineering, for his guidance and encouragement during this project.

We would also like to express our thanks to all the faculty members of our department friends and students who helped us directly and indirectly in all aspects of the project work to get completed successfully.

TABLE OF CONTENTS

Chapter No	Title	Page No
	LIST OF FIGURES	5
	LIST OF ABBREVIATION	6
1.	PROJECT SPECIFICATION	7
	1.1 Project Goal	7
	1.2 Project Scope	8
	1.3 Problem Statement Definition	9
	1.4 Empathy Map Canvas	10
	1.5 Ideation & Brainstorming	12
	1.6 Proposed Solution	15
	1.7 Functional & Technical Requirements	17
	1.8 Project Road Map	20
2	PREPARATION DATA MODELING	24
	2.1 Salesforce Developer Org	24
	2.2 Custom Object Creation & Tabs	27
	2.3 Lightning App	31
	2.4 Relationship between Objects	32
	2.5 Customize User Interface	34
3.	Users & Data Security	35
	3.1 User Creation & Setup Approvals	35
4.	Automation	37
	4.1 Permission Set	37
5.	Reports & Dashboard	42
	5.1 Reports	42
	5.2 Dashboard	44
6.	Conclusion	45
7.	Project Demonstration	46
	Github & Project Video Demo Link	46

LIST OF FIGURES

Figure No	Name Of Figure	Page No
1.8.1	Data Flow Diagram	19
1.8.2	Technical Architecture	20

LIST OF ABBREVIATION

CRM Customer Relationship Management

ESP Email Service Provider

UI User Interface

UX User Experience

OWD Org - Wide Default

CTA Call To Action

CSV Comma - Separated Values

SLA Service Level Agreement

API Application Programming Interface

SaaS Software as a Service

PaaS Platform as a Service

CHAPTER-1

PROJECT SPECIFICATION

1.1 Project Goal

The primary goal of our project is to develop a comprehensive Event Management System on the Salesforce platform. This system will empower businesses to efficiently plan, organize, and manage a wide range of events, from corporate meetings and conferences to marketing campaigns and product launches. By leveraging the robust capabilities of Salesforce, our solution aims to streamline event planning and execution, enhance communication and collaboration among teams, and ultimately drive increased sales and revenue through more successful events. With a user-friendly interface and seamless integration into existing Salesforce workflows, our Event Management System will offer a holistic solution that enables organizations to create, track, and optimize events with ease.

In pursuit of our overarching goal, we have set specific objectives for the Event Management System on Salesforce. Firstly, we aim to provide a centralized platform that allows event planners to create, manage, and monitor events from start to finish. Secondly, our system will facilitate efficient communication and collaboration among team members, ensuring that everyone involved in an event has access to real-time information and updates. Thirdly, we intend to enhance attendee engagement and satisfaction by offering personalized experiences and easy registration processes. Furthermore, our system will enable detailed analytics and reporting to help organizations make data-driven decisions for optimizing future events. Ultimately, we aspire to help businesses drive sales and revenue growth by maximizing the impact of their events while minimizing the administrative burden associated with event management.

1.2 Project Scope

Our project focuses on the development and implementation of an Event Management System, a robust platform designed to transform the way organizations plan, execute, and evaluate events. This system is envisaged to cater to various event types, from large conferences to intimate gatherings. The project scope encompasses a wide range of features, functionalities, and integration capabilities to provide a comprehensive event management solution that meets the needs of both event organizers and attendees.

Within the project scope, the Event Management System will offer key functionalities such as event creation and management, attendee registration and ticketing, and seamless communication tools. Attendees will be able to access event-specific information, while organizers can efficiently manage speakers, sponsors, and customize event agendas. The system's analytics and reporting capabilities will empower users to make data-driven decisions, leading to more successful events and better engagement.

To enhance the utility of the system, it will be seamlessly integrated with Salesforce CRM. This integration will allow organizations to link event-related data to customer profiles and opportunities, enabling targeted marketing efforts. Additionally, the system will be designed with scalability and customization in mind, ensuring it can adapt to the unique needs of various organizations and event types.

While the project scope outlines a comprehensive set of features, it remains flexible and open to evolving requirements. User training and support will be provided to assist administrators and users in effectively utilizing the system. Regular communication with stakeholders and end-users will be maintained throughout the project's lifecycle to ensure that the system continues to align with their objectives and expectations. This project aims to deliver a versatile and user-friendly Event Management System that empowers organizations to optimize event experiences, drive sales and revenue, and establish a strong presence in the event management landscape.

1.3 Problem Statement Definition

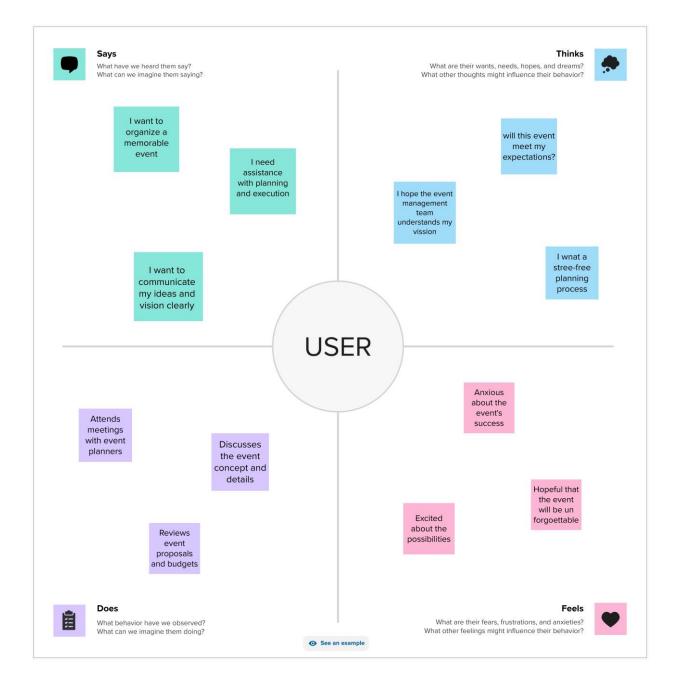
The project aim is to provide real-time knowledge for all the students who have basic knowledge of Salesforce and Looking for a real-time project. This project will also help those professionals who are in cross-technology and want to switch to Salesforce. With the help of this project they will gain knowledge and can include it into their resume as well.

Problem	I am	I'm trying to	But	Because	Which
Statemen	(Employee				makesme
t(PS))				feel
PS	Employee	I am trying to	But I'm	Because I've	Which
		develop an	facing	noticed that	makes me
		event	challenges	organizations	feel
		management	because of	are facing	concerned is the
		system.	the existing	significant	lack of efficient
			fragmented	challenges in	tools and
			event	event	integration with
			planning	planning and	Salesforce CRM.
			processes.	execution.	

1.4 Empathy Map Canvas

An empathy map is a simple, easy-to-digest visual that captures knowledge about a user's behavior and attitudes.

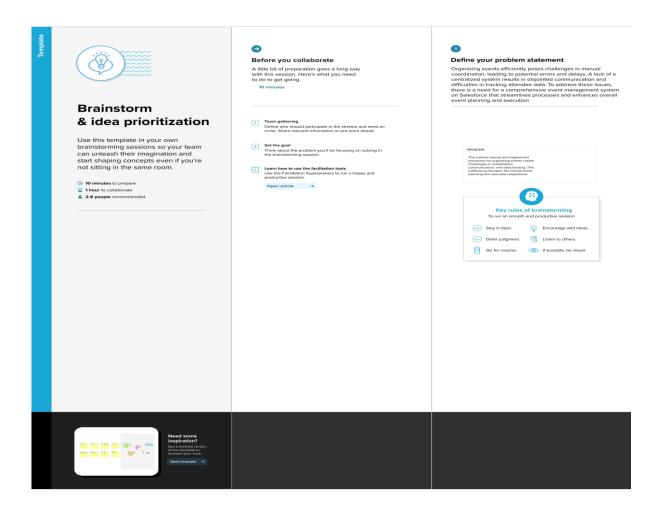
It is a useful tool to helps teams better understand their users. Creating an effective solution requires understanding the true problem and the person who is experiencing it. The exercise of creating the map helps participants consider things from the user's perspective along with his or her goals and challenges.



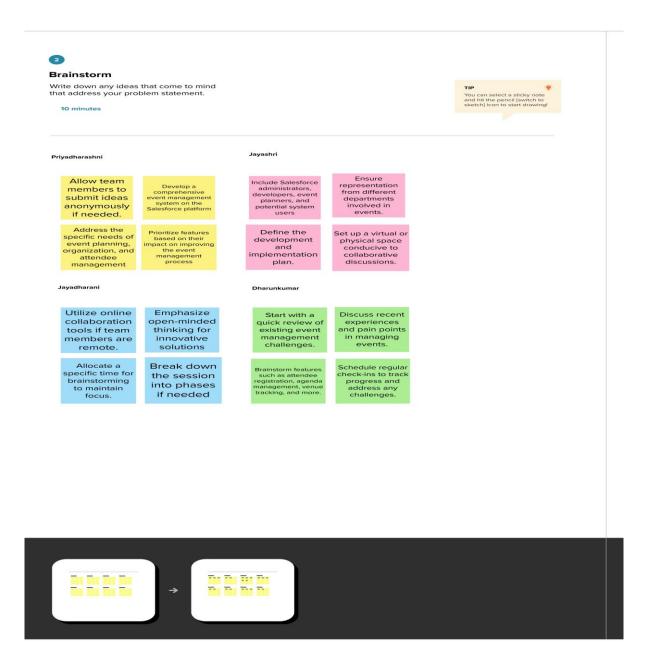
1.5 Ideation & Brainstorming

Brainstorming provides a free and open environment that encourages everyone within a team to participate in the creative thinking process that leads to problem solving. Prioritizing volume over value, out-of-the-box ideas are welcome and built upon, and all participants are encouraged to collaborate, helping each other develop a rich amount of creative solutions.

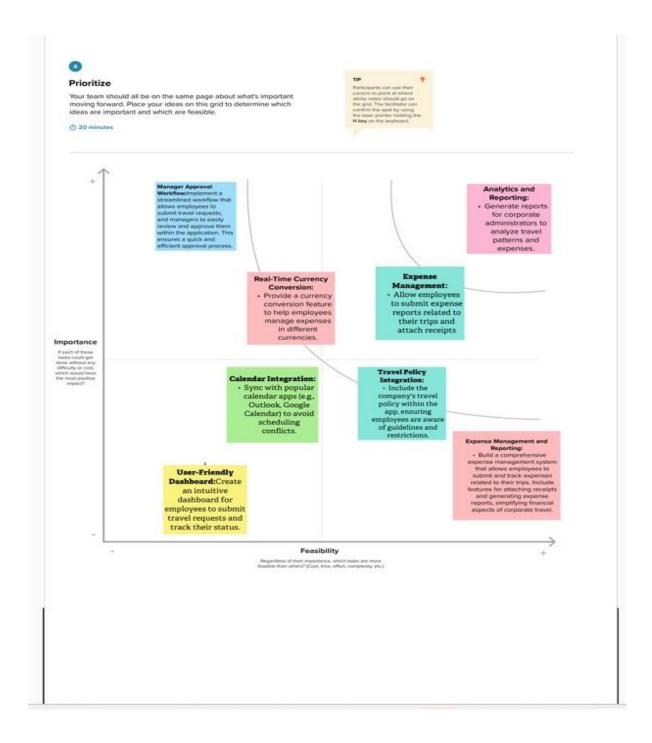
Step-1: Team Gathering, Collaboration and Select the Problem Statement:



Step-2: Brainstorm, Idea Listing and Grouping:



Step-3: Idea Prioritization:



1.6 Proposed Solution

S. No	Parameter	Description
1.	Problem Statement (Problem to be solved)	The problem at hand is the inefficiency and fragmentation in event planning and execution within organizations. Currently, event management is often conducted using disparate tools and manual processes, leading
		to inefficiencies, increased workload, and a higher likelihood of errors. Additionally, the underutilization of Salesforce CRM for event- related activities poses a significant challenge,
		hindering the potential for targeted marketing efforts and a holistic view of customer
		interactions. Attendee engagement also suffers, as the lack of a unified system
		impedes seamless communication and access to event-related information. The absence of comprehensive analytics and reporting
		capabilities makes it difficult to derive meaningful insights from event data.
2.	Idea / Solution description	Our Event Management System is a comprehensive platform designed to streamline event planning, execution, and
		analysis. It provides a unified space for organizing various events, offering a user-
		friendly interface for event creation and attendee engagement. Leveraging seamless integration with Salesforce CRM, it enables
		targeted marketing efforts and data-driven decision-making. The system is highly
		adaptable and scalable to cater to diverse event types and organizational needs. Detailed analytics and reporting empower event
		organizers to optimize their strategies. Through user training and support, we ensure
		a smooth transition, ultimately enhancing event success and driving increased sales and revenue.

		The Event Management System stands out with
3.	Novelty / Uniqueness	its unique blend of features, delivering a novel
		approach to event planning and execution. Its
		innovation lies in its seamless integration with
		Salesforce CRM, allowing organizations to
		harness their customer data for personalized
		marketing and improved event outcomes. The
		system offers a highly adaptable and scalable
		solution, accommodating events of all sizes and
		types. Its emphasis on attendee engagement sets
		it apart, providing a dedicated portal for
		registration, access to materials, and real-time
		updates.
		The Event Management System has a dual
4.	Social Impact /	impact, with a strong focus on social
	CustomerSatisfaction	responsibility and customer satisfaction. It
		promotes environmental sustainability by
		reducing paper usage and streamlining resource
		allocation, contributing to a greener, more eco-
		friendly event management process.
		Simultaneously, the system prioritizes customer
		satisfaction by offering an intuitive user
		experience, data-driven decision-making, and
		robust user support, ensuring that both event
		organizers and attendees are delighted with their
		interactions, ultimately resulting in more
		successful and enjoyable events.

1.7 Functional & Technical Requirements

1.7.1 Functional Requirements

FR	Functional Requirement	Sub Requirement (Story / Sub-Task)
No.	(Epic)	
FR-1	Event Creation and Management	Users should be able to create different types of events with details such as event name, date, time, location, agenda, and event type. The system should support the ability to edit, clone, or delete events
FR-2	Registration and Ticketing	Attendees should be able to register for events through a user-friendly interface. The system should support various registration options, including early bird pricing, discounts and group registrations. Attendees should receive confirmations and tickets via email upon registration.
FR-3	Speaker and Sponsor Management	Event organizers should have tools to manage speakers and sponsors, including profiles, contact information, and session scheduling. The system should allow for speaker and sponsor information to be displayed on event pages.
FR-4	Attendee Engagement	Attendees should have access to event- related content, including agendas, speaker profiles, session materials, and interactive features. The system should facilitate attendee communication, such as sending event updates, reminders, and feedback collection.

FR-5	User Roles and Permissions	The system should support different user roles with varying permissions, such as admin, event planner, attendee, speaker, and sponsor. Admins should be able to configure user access and permissions.
FR-6	Scalability and Customization	The system should be designed to handle a growing number of events and attendees. Customization options should be available to tailor the system to the unique needs of different organizations and event types.
FR-7	User Training and Support	The system should provide user training resources, documentation, and support to assist administrators and users in effectively utilizing the platform.

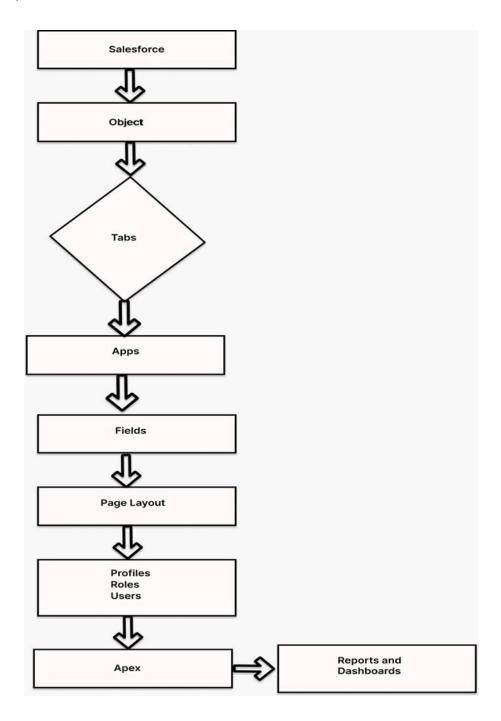
1.7.2 Technical Requirements

TR No.	Technical Requirement	Description
TR-1	Platform Compatibility	The system should be compatible with major web browsers (e.g., Chrome, Firefox, Safari) and support both desktop and mobile devices.
TR-2	Database Management	An efficient database management system should be in place to store and retrieve event data. Data should be organized logically for easy retrieval and reporting.
TR-3	Security Measures	Robust security measures should be implemented to protect sensitive user data, payment information, and event-related content. User authentication and authorization protocols should be in place.
TR-4	Backup and Disaster Recovery	Regular data backups and a disaster recovery plan should be in place to prevent data loss and ensure system availability.
TR-5	Performance Optimization:	The system should be optimized for performance, with fast load times and minimal downtime. Caching mechanisms and content delivery networks (CDNs) can be used for performance improvement.

1.8 Project Road Map

1.8.1 Data Flow Diagram

A Data Flow Diagram (DFD) is a traditional visual representation of the information flows within a system. A neat and clear DFD can depict the right amount of the system requirement graphically. It shows how data enters and leaves the system, what changes the information, and where data is stored.



1.8.2 Technical Architecture

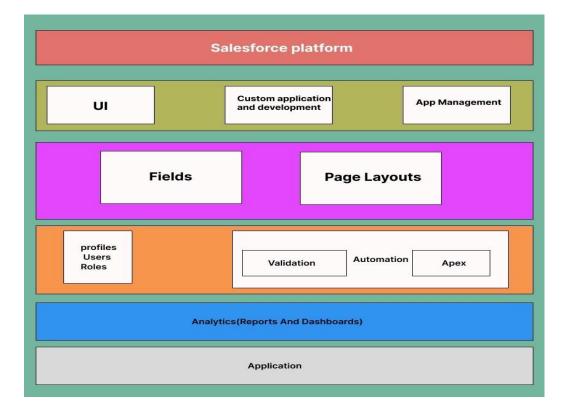


TABLE-1: Component and Technologies:

S.No	Component	Description	Technology
1.	User Interface	Lightning Components: Use Salesforce	Salesforce
		Lightning components to design the user	
		interface for employees, managers, and	
		administrators.	
		Custom Pages: Create custom Visualforce	
		pages for more tailored and complex UI	
		elements	
2.	Data Model	Custom Objects: Define custom objects	Salesforce
		in Salesforce to represent entities like	
		travel requests, expenses, and approvals.	
		Master-Detail and Lookup	
		Relationships: Establish relationships	
		between objects to maintain data	
		integrity.	
		Custom Fields: Create custom fields to	
		capture specific information, such as	
		travel dates, expenses, and approval	
		status.	

3.	Workflow	Approval Processes: Implement	Salesforce
	Automation	Salesforce Approval Processes to	
		automate and streamline the travel request	
		approval workflow.	
		Process Builder and Flows: Use Process	
		Builder and Flows to automate routine	
		tasks and send notifications.	
4.	Reporting and	Custom Reports: Create custom	Salesforce
	Analytics	reports to track travel request status,	
		expenses, and other relevant metrics.	
5.	Security	Role-Based Access Control (RBAC):	Salesforce
		Configure RBAC to control who can	
		access and modify data.	
		Data Encryption: Encrypt sensitive data	
		both in transit and at rest.	
		Audit Trails: Maintain audit trails to log	
		user activities for security and compliance	
		purposes.	
6.	Salesforce	Apex: Use Salesforce's proprietary programming	Salesforce
	Development	language, Apex, for server-side logic and data	
		manipulation.	
		Visualforce: Develop custom user interfaces with	
		Visualforce pages and components.	
		Lightning Web Components: Create modern,	
		component-based UIs using Lightning Web	
		Components for a more responsive and dynamic	
		user experience	

Table-2: Application Characteristics:

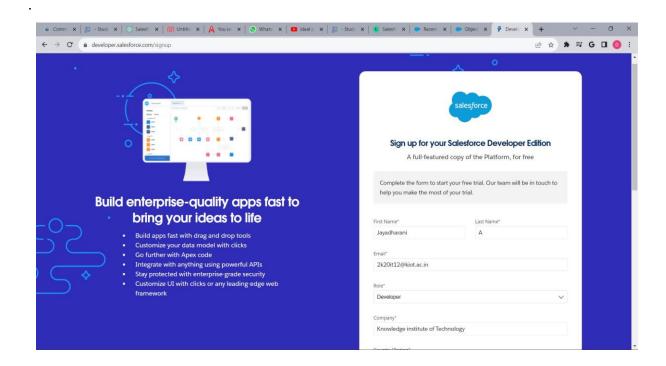
S. No	Characteristics	Description	Technology
1.	Responsive	Responsive Implement responsive design to adapt	
	Design	to various screen sizes, ensuring a	
		consistent and visually pleasing user	
		experience.	
2.	Accessibility	Ensure that the application is	salesforce
		accessible via multiple devices and	
		browsers, catering to users on	
		desktops, tablets, and mobile devices.	
		This accessibility is crucial for users	
		who need to make or approve travel	
		requests while on the go.	
3.	User-	The application should have an	Salesforce
	friendly	intuitive and user-friendly interface to	
		make it easy for employees, managers,	
		and administrators to navigate and use	
		the system without extensive training.	
4.	Scalability	The application should be able to	salesforce
		scale with the growing number of	
		users and data, accommodating	
		increasing demands without	
		significant performance degradation.	
5.	Performance	Ensure the application's performance	salesforce
		meets or exceeds user expectations,	
		with rapid response times for actions	
		such as submitting requests or	
		generating reports.	
6.	Reporting	Enable users to generate custom	salesforce
	and	reports and access analytics tools to	
	Analytics	gain insights into travel patterns,	
		expenses, and approval efficiency.	
	L	1	

CHAPTER-2

PREPARATION DATA MODELING

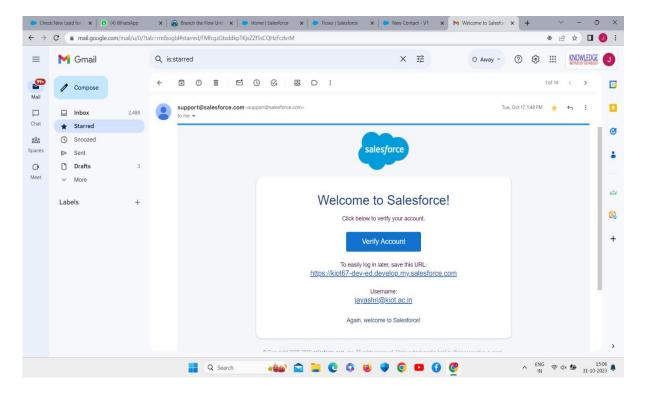
2.1 Salesforce Developer Org

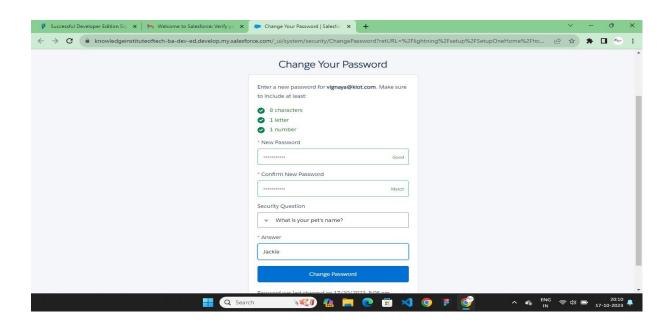
In Salesforce, a Developer Sign Up or Developer Edition is a special type of Salesforce environment that is primarily used for development, testing, and learning purposes



Account Activation

Activation tracks information about devices from which users have verified their identity.

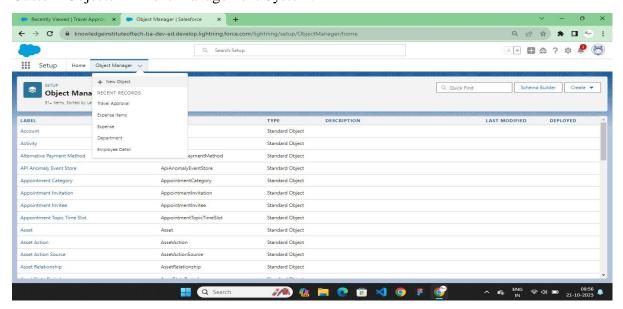




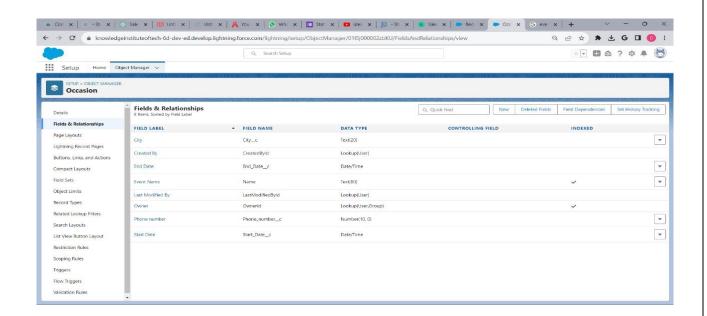
2.2 Custom Object Creation & Tabs

Custom Object Creation

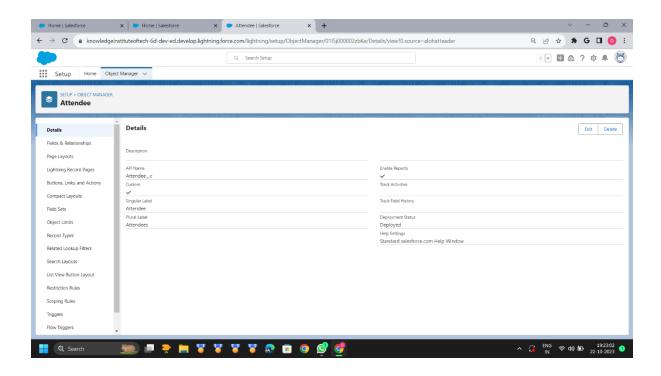
Objects are containers for your information, but they also give you special functionality. Custom objects are create to store information that's specific to your company or industry. Custom Objects in Event Management System:



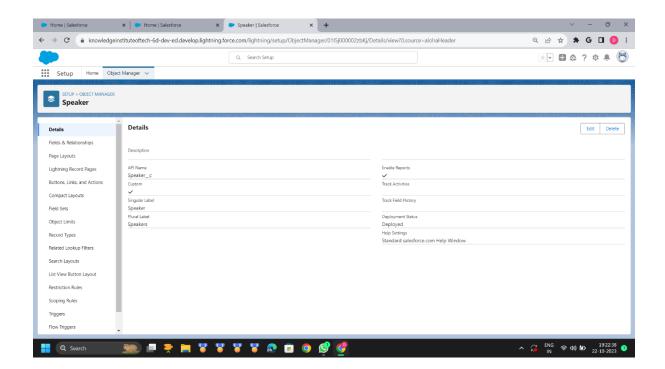
Fields in Occasion Object



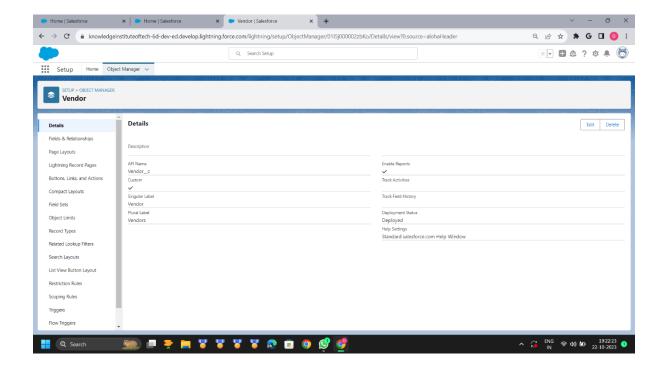
Fields in Attendee object



Fields in Speaker Object

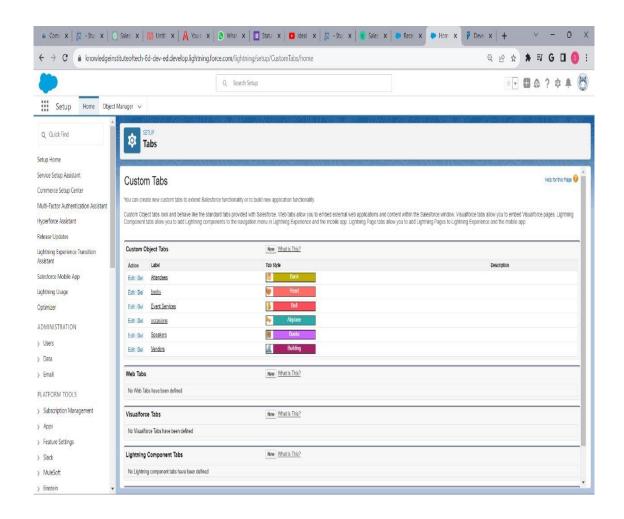


Fields in Vendor Object



Tabs

Salesforce Tabs are like the menu options in a software application. They allow youto access specific functions, objects, or data.

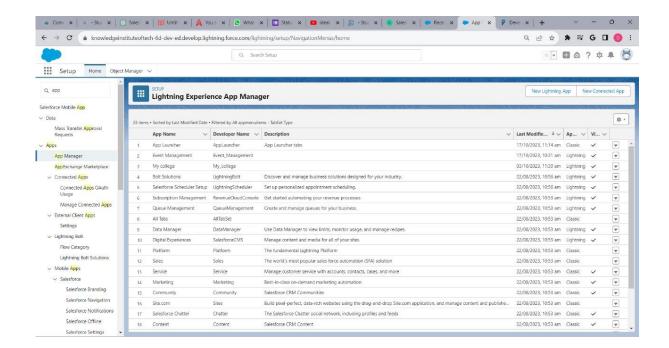


2.3 Lightning App

The Lightning App Builder is a point-and-click tool that makes it easy to create custom pages for the Salesforce mobile app and Lightning Experience, giving your users what they need all in one place.

Create a Travel Approval Lightning App

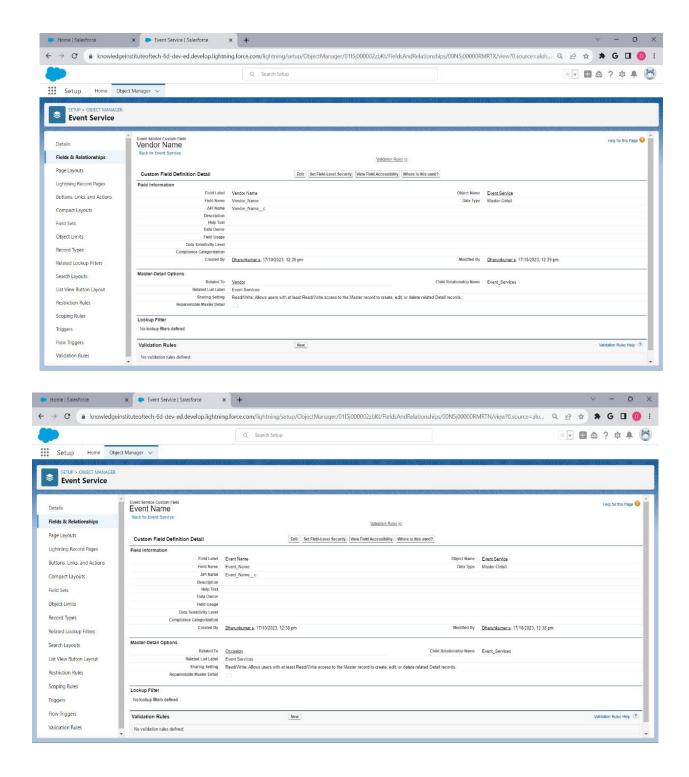
- Build a Lightning app, add tabs, and customize page layouts.
- Create custom objects and fields for the app.
- Define relationships between objects.
- Import data and test the app.



2.4 Relationship between Objects

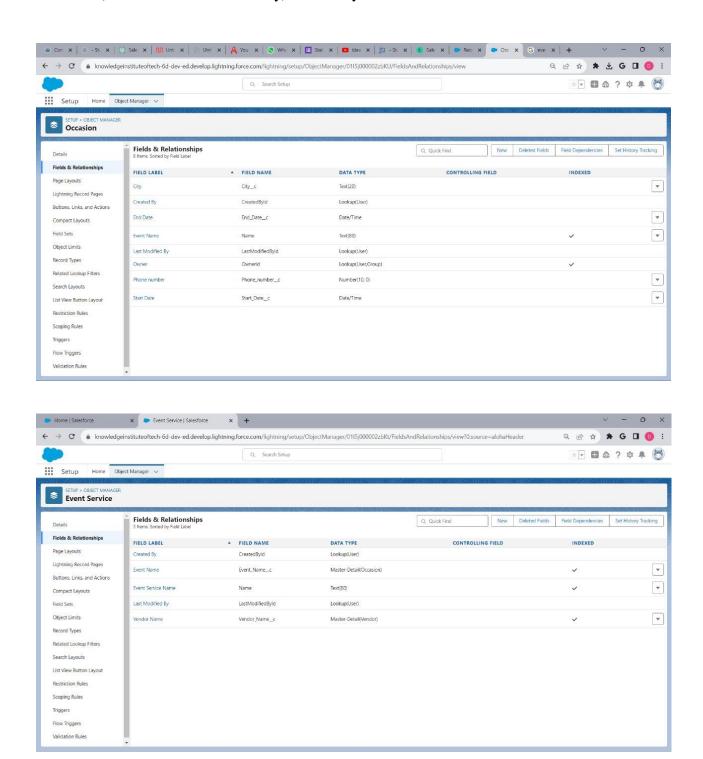
Master-Detail Relationship

A master-detail relationship defines the relationship between the parent and the child. The master table defines the parent relation and the detail defines the child relation.



Look up Relationship

Lookup Relationship in Salesforce relates two objects together but does not affect deletion (cascade delete functionality) or security.

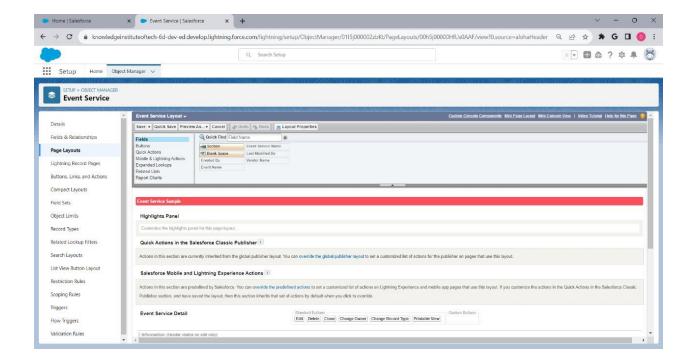


2.5 Customize User Interface

Customize your app's page layouts, compact layouts, and actions.

Page Layout

A page layout determines the fields, sections, related lists, and buttons that appear when users view or edit a record. You can modify an object's default page layout or create a custom page layout.

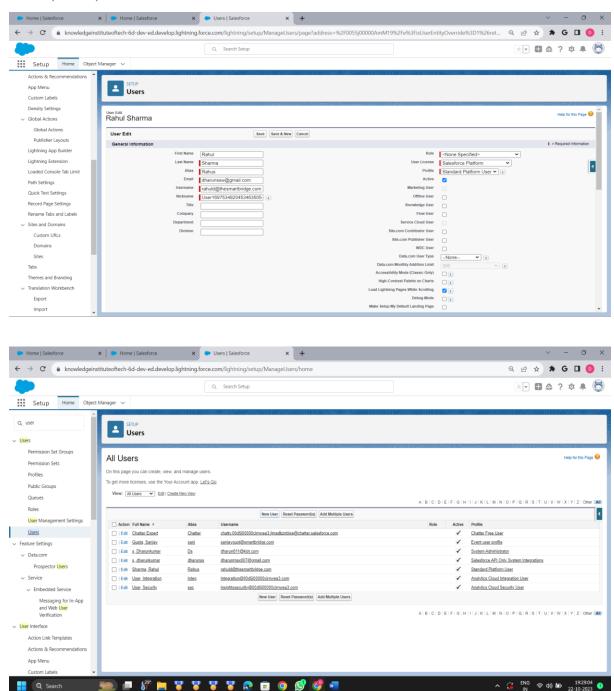


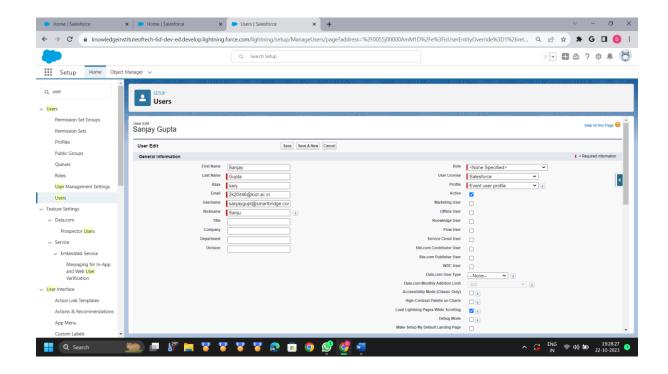
CHAPTER-3

USERS & DATA SECURITY

3.1 User Creation & Setup Approvals

Users can initiate the registration process by providing their basic information, such as name, email, and contact details.

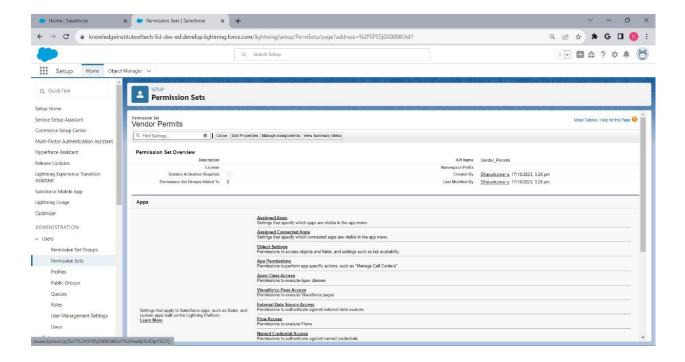




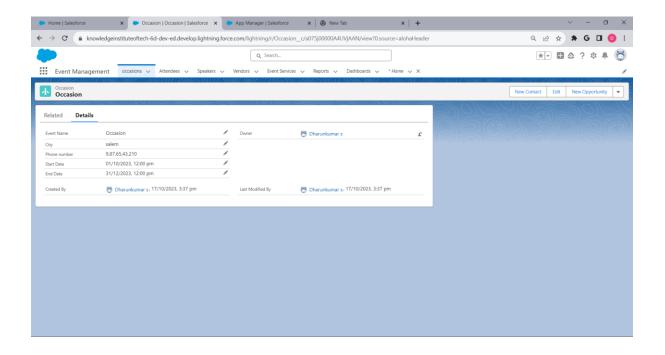
CHAPTER-4 AUTOMATION

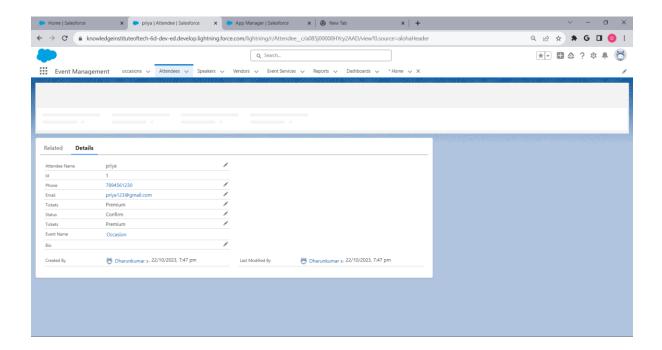
4.1 Permission Set

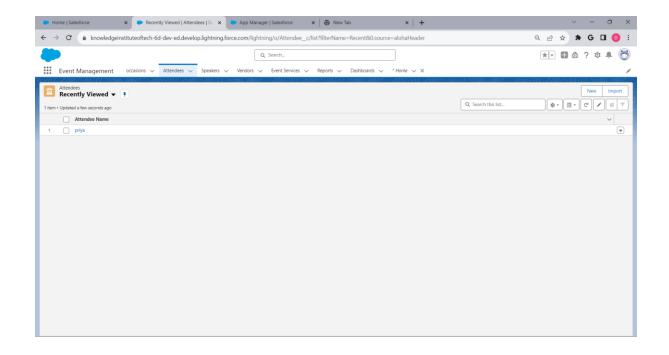
The last business rule functionality to implement before testing your application is a rule to set the Out-of-State checkbox field on the Travel Approval object if out-of-state travel has been chosen. Salesforce offers workflow capabilities that provide a declarative, drag-and-drop design environment to build our business process logic.

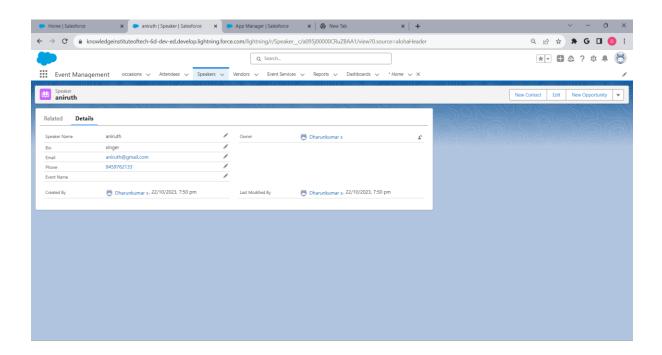


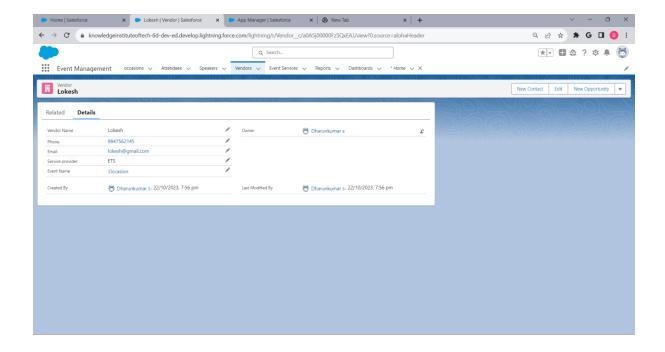
Final Views

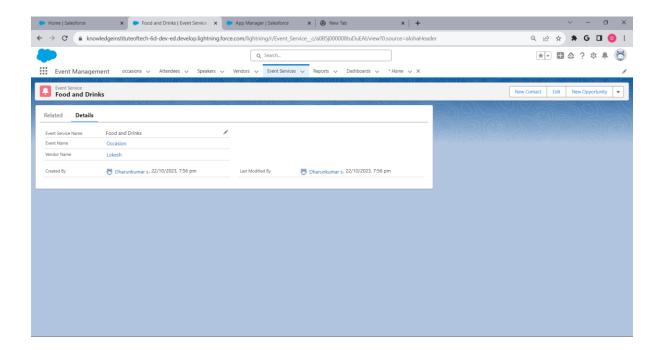


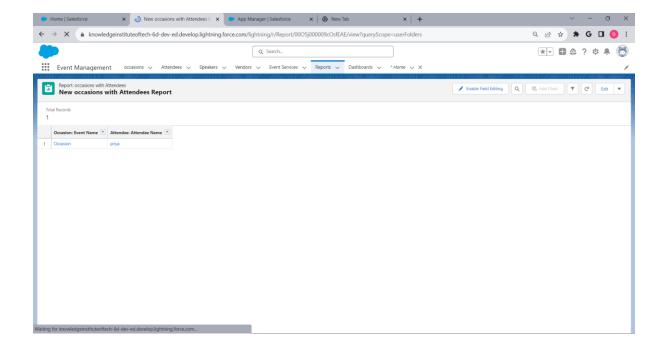












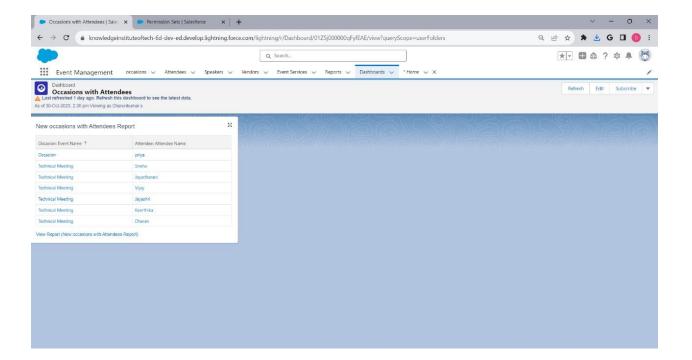
CHAPTER-5

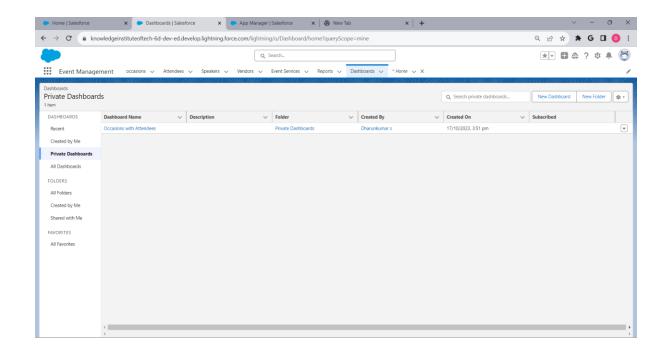
REPORTS & DASHBOARD

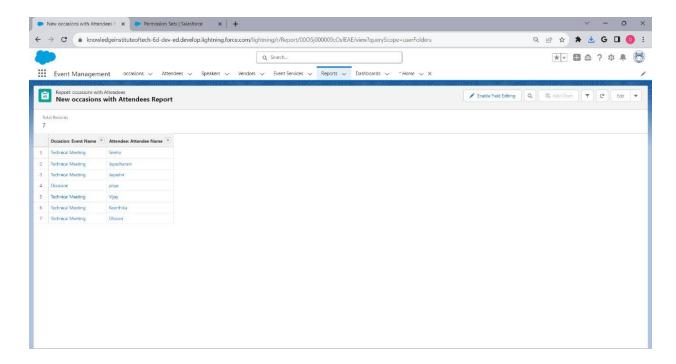
5.1 Reports

A Salesforce report is a list of data generated based on filter criteria. Salesforce Reports helped us predict trends and gives us the advantage to increase profits.

The report builder provides a drag-and-drop interface to easily build and customize your reports.

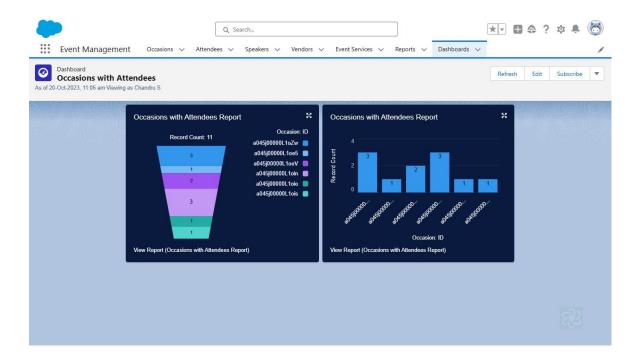






5.2 Dashboard

A dashboard provides an interactive visual display of key metrics and trends. Multiple dashboard components can be shown together on a single dashboard layout, creating rich visual displays of multiple reports that have a common theme.



CHAPTER-6

CONCLUSION

In conclusion, the Event Management System represents a dynamic and comprehensive solution to the complex challenges faced by organizations in planning, executing, and analyzing events. With a unique emphasis on Salesforce integration, user-centric design, and customizable features, the system has the potential to redefine the event management landscape. It offers organizations a unified platform to streamline event management, enhance attendee engagement, and provide actionable insights for data-driven decision-making.

The system's scalability, security, and user support resources ensure that it meets the evolving needs of diverse organizations, from small meetings to large-scale conferences. It strives to create a positive social impact by promoting inclusivity and sustainability through digital event management.

In essence, the Event Management System has the potential to revolutionize the way organizations approach event planning and execution. It's not just a solution but a catalyst for improved event success, higher customer satisfaction, and a more sustainable and inclusive event management ecosystem. By bridging the gap between event management and Salesforce CRM, it unlocks new opportunities for organizations to thrive in the competitive event landscap

CHAPTER-7 PROJECT DEMONSTRATION

Github:

https://github.com/2k20it26it26/Naanmudhalvan-Sales force-NM2023TMID02253-Kiot

Demo Link:

https://drive.google.com/file/d/1ls6FkJFvkF1YTfgcZ44Avl3QOqIiMo 7/view?usp=sharing