



# Global Office 365 Developer Bootcamp

## Platform Overview

Bob German

Many thanks to our sponsors!



BA  
**INSIGHT**



**K2**



**Rencore**



Powell 365




**Microsoft**

Companion Article

<https://link.bobg.tv/IgniteDevReview>

Links to watch deep dive sessions from  
Microsoft Ignite





# Developer opportunity

## Users

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**100M+**  
monthly active  
commercial  
Office 365 users

**35%**  
growth in O365  
commercial seats

**90%**  
of Fortune  
500 have the  
Microsoft Cloud

## Data

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**4T+**  
emails sent  
with Office 365

**3B**  
minutes of  
Skype calls daily

**2B+**  
meetings created  
per month

## Intelligence

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**8T+** nodes in the Microsoft Graph



# Office 365 Application Ecosystem

## Apps

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**15K+** new apps created to connect to O365 monthly

## Usage

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**>250K**  
centralized add-in  
deployments

**400%**  
growth in share of users  
with 3rd-party app

**>200%**  
increase in monthly active users of 3rd party  
Microsoft Graph applications in last year

# Office 365 as a Platform



Packaged  
Solutions



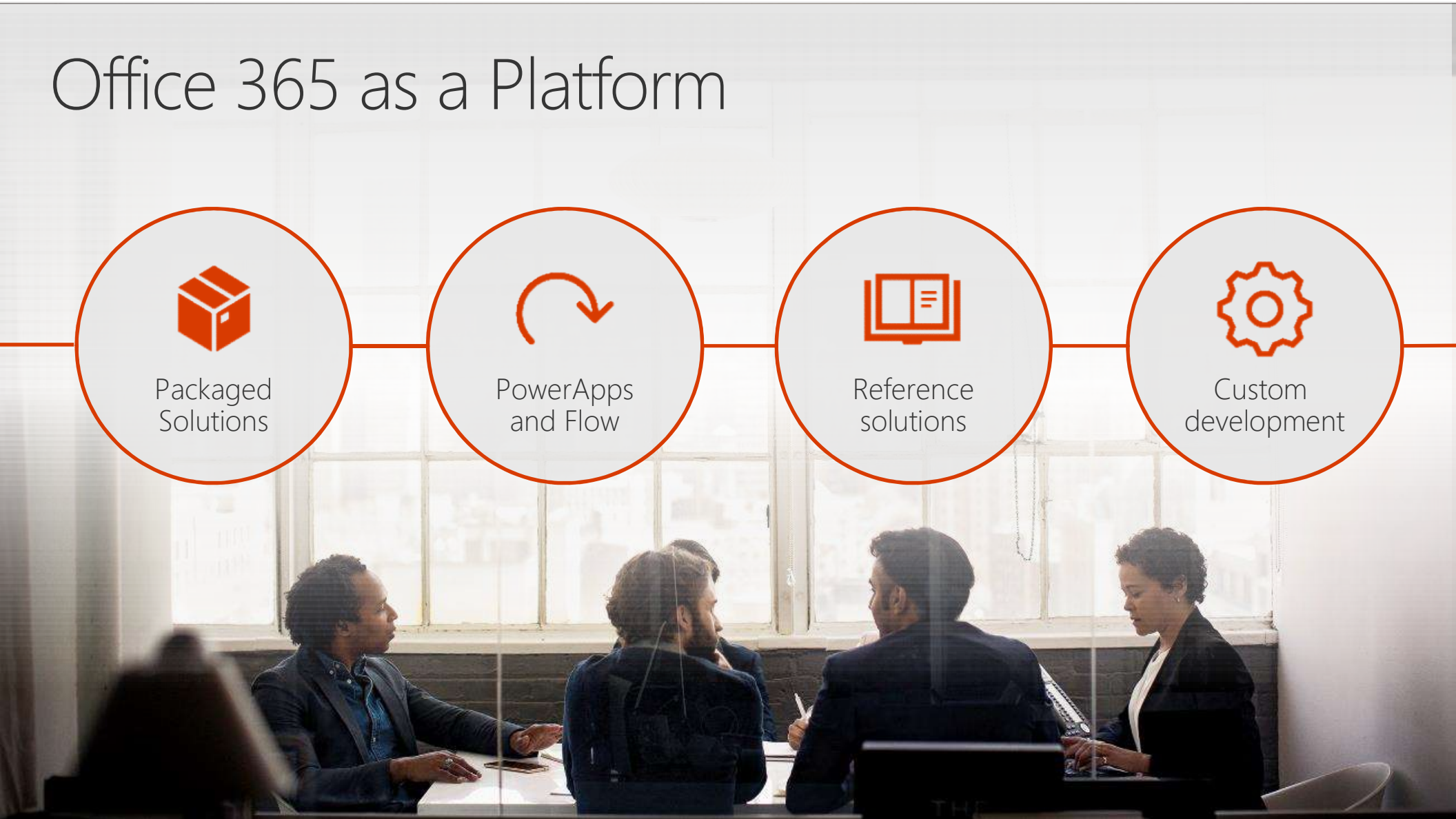
PowerApps  
and Flow



Reference  
solutions

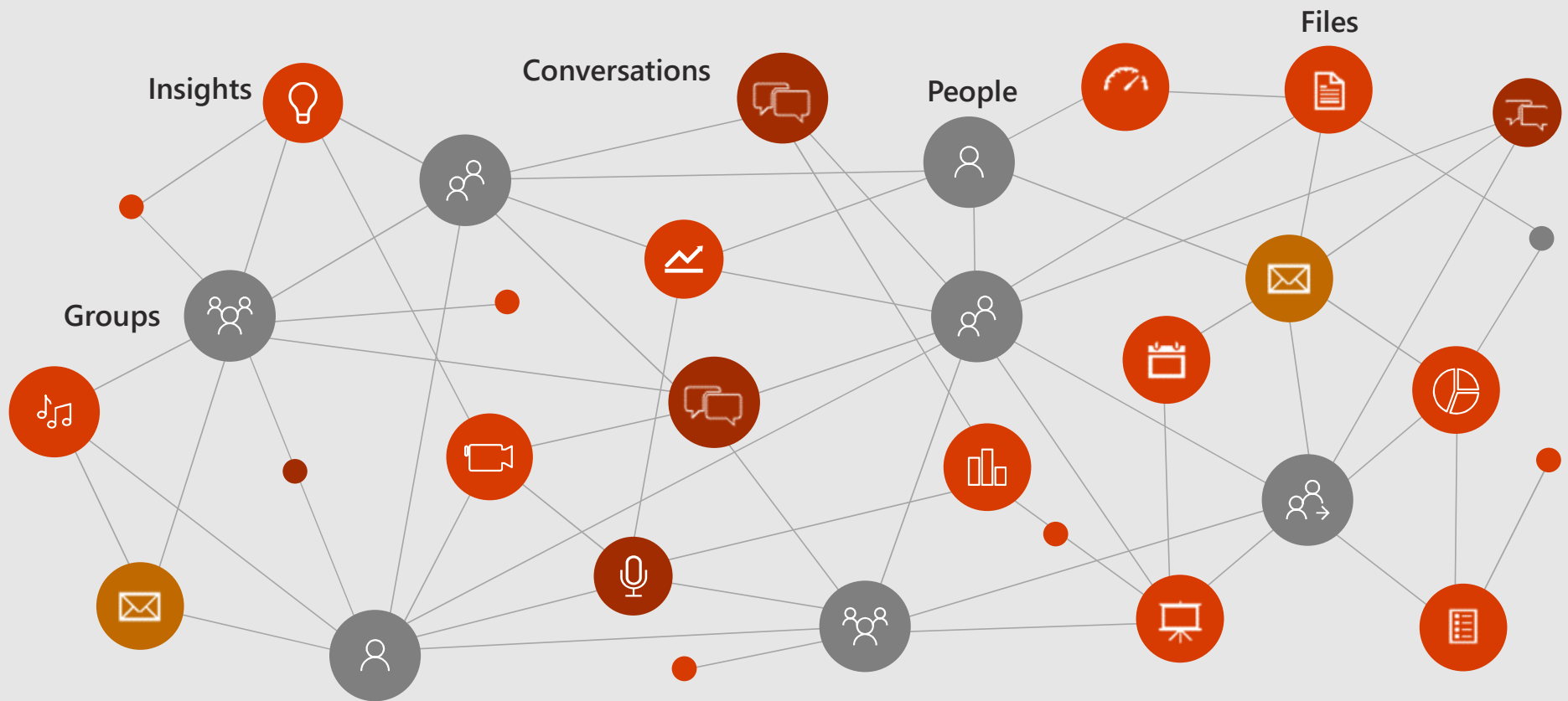


Custom  
development

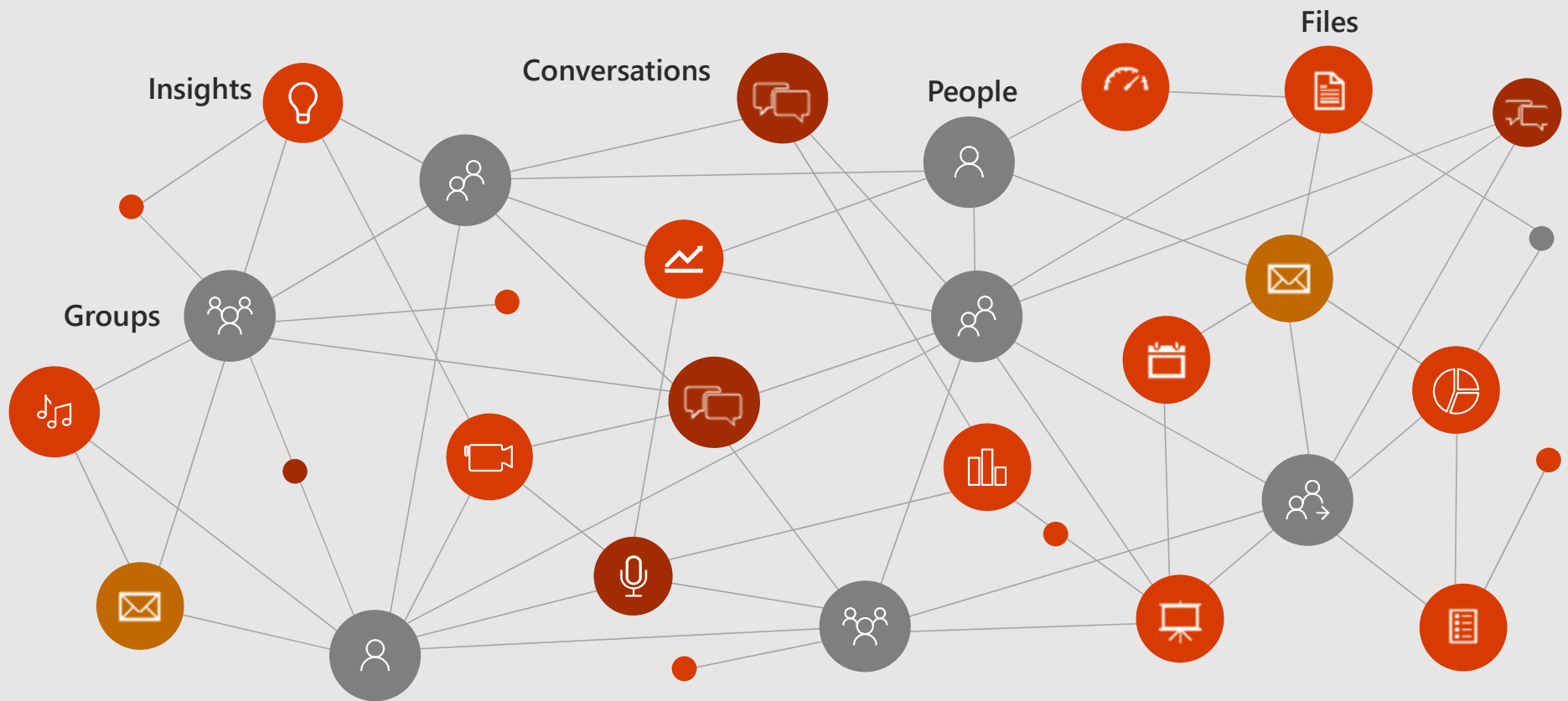




# Microsoft Graph



# Microsoft Graph





# Office 365 Platform

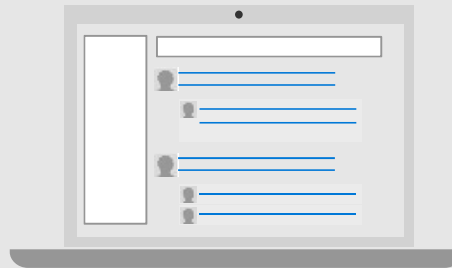
## Extensions

Office  
Canvases

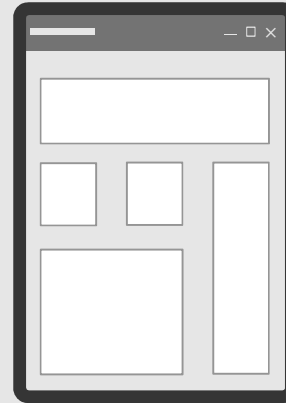
Documents



Conversations

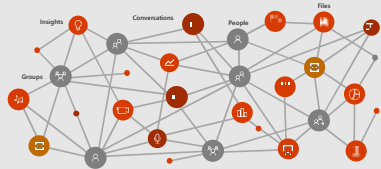
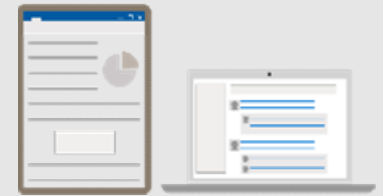


Pages



Standalone web, device,  
and service apps

Embedded canvases



Microsoft Graph

# Microsoft Graph



# Emerging Patterns with MS Graph



Smart Pickers



Graph-Connected Devices



Graph-Powered Bots



Intelligent Business Process

## Rich context

Is this person out of the office?  
Who is their manager?  
Where do they need to be next?  
What documents have they been working on recently?

## Deep insights

What documents are most interesting to this person?  
What's the best time for this group of people to meet?  
Who should this person contact for info on this topic?

## Real-time updates

Reschedule meeting when a conflict appears  
Notify owner when a file is modified  
Continue a process immediately after approval mail is received

# Demo

## Microsoft Graph Explorer

<https://link.bobg.tv/GraphExplorer>



# Make your solution part of Office canvases

Extend Office applications  
across platforms using  
web technologies

Web  
technologies



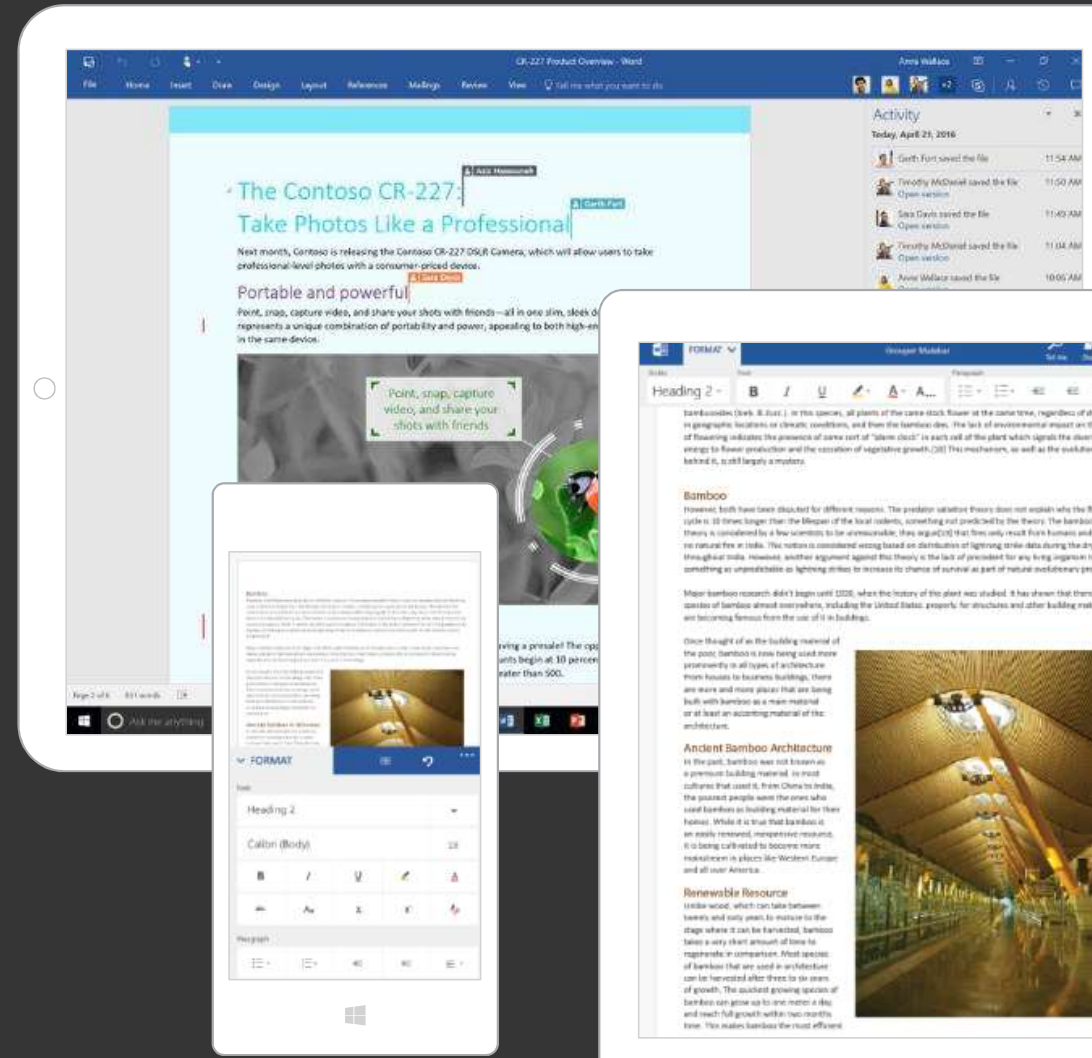
Cross  
platform



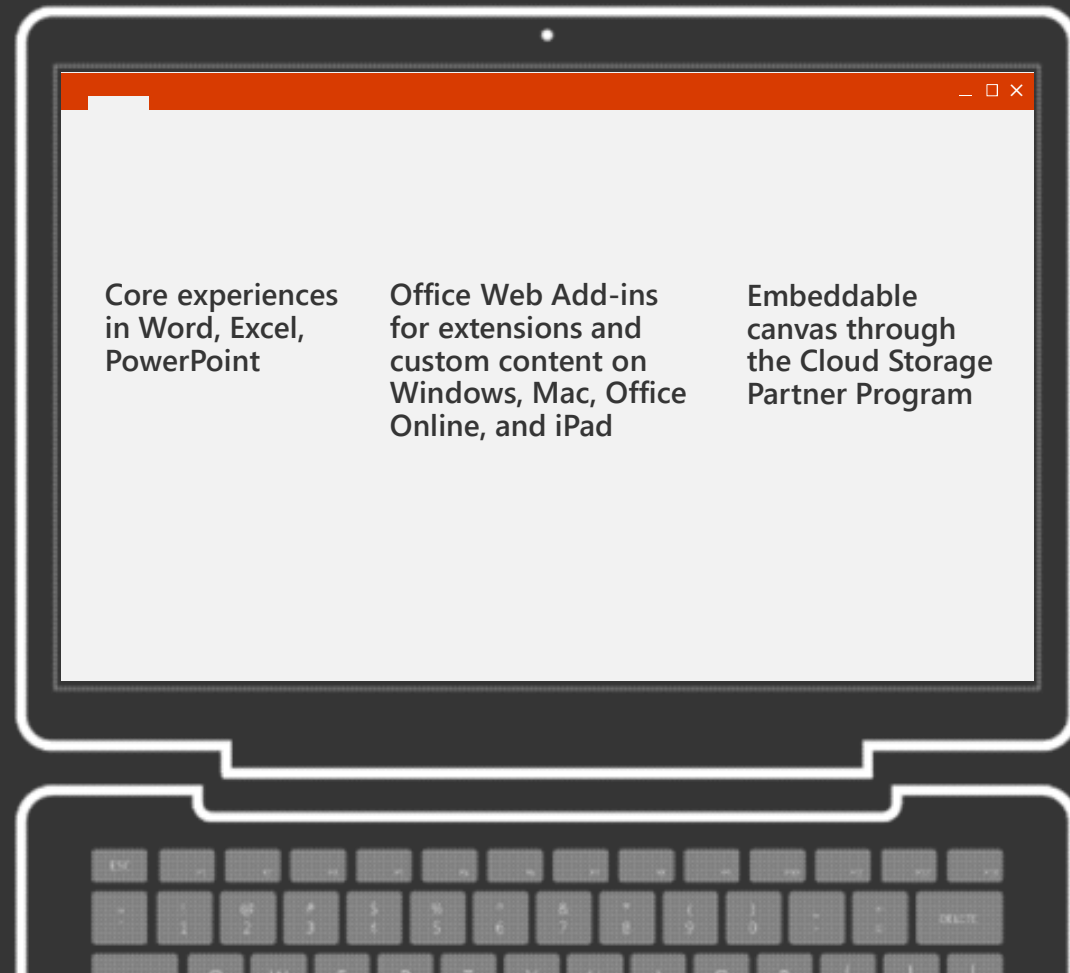
Modern  
distribution



# Document Canvas



# Document Canvas





AutoSave On

SmartLink Excel Demo.xlsx - Saving...

Tristan Davis

FileHomeInsertDrawPage LayoutFormulasDataReviewViewHelpScript LabTell me what you want to do

CutCopyFormat Painter

Clipboard

Font

Align Center

Number

Conditional Formatting

Format as Table

NormalBadGoodNeutral

Styles

InsertDeleteFormat

Cells

AutoSumFillClear

Editing

Sort & Find & FilterSelect

Insights

Insights Services

C5

5.6

1					
2					
3	Press release sample demo:				
4	GAAP revenue	\$700,000,000.0			
5	non-GAAP revenue	\$2,000,000,000.0			
6	GAAP operating income	\$5.6			
7	non-GAAP operating income	\$7.1			
8	GAAP net income	\$4.8			
9	non-GAAP net income	\$5.7			
10	GAAP diluted EPS	\$0.61			
11	non-GAAP diluted EPS	\$0.73			
12	Commercial cloud annualized revenue run rate	\$32.0			
13	LinkedIn revenue (millions)	\$974			
14	Productivity Revenue Growth %	-5%			
15	Productivity Revenue Growth Statement	decreased			
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SmartLink

+ AddBulk AddPublishRefresh AllPublish AllDeleteSign Out

Manage Source Points

Search Source Point Name: Search by Source Point Name

Source Point	Published Value	Document Value
<input type="checkbox"/> GAAP revenue Sheet1: [B3]	\$660,000,0...	\$660,000,0... Sheet1:[C3]
<input type="checkbox"/> non-GAAP revenue Sheet1: [B4]	\$1,600,000...	\$1,600,000... Sheet1:[C4]

Total items: 2. Page count: 1. Current page: 1

PrevNextGO

SMART LINK

Ready

Type here to search

11:39 AM 9/25/2017

GitHub - Microsoft/mattercSmartLink Pilot Test Site - lrSmartLink Word Demo.

microsoft.sharepoint.com/\_w/r/teams/SmartLinkPilotTestSite/\_layouts/15/WopiFrame.aspx?sourcedoc={be969efe-1ba6-4181-ac16-c0a7d2344bd1}&action=edit&wdPid=163c0

Matter Center RepoProject SmartLinkGraph ExplorerIgnite Demos ListNamedItemTop Excel UV Items

Word OnlineSmartLink Pilot Test Site - Ignite DemoSmartLink Word Demo - SavedShareTristan Davis

FILEHOMEINSERTPAGE LAYOUTREFERENCESREVIEWVIEWCALLOUT ADD-INTell me what you want to doEDIT IN WORD

Page BreakTablePictureOnline PicturesOffice Add-insLinkCommentHeader & FooterPage NumbersInsert FootnoteInsert EndnoteShow FootnotesShow EndnotesSymbolEmojiFind ImagesOpen PixelsDesign LibraryContents

PagesTablesPicturesAdd-insLinksCommentsHeader & FooterFootnotesSymbolsEmojisPick for MicrosoftPixelsBrandaiofficework

### Contoso Cloud Strength Highlights Third Quarter Results

Commercial cloud annualized revenue run rate exceeds \$100X billion

**REDMOND, Wash. — October 1, 2017** — Contoso Corp. today announced the following results for the quarter ended September 31, 2017:

- Revenue was \$0.7 billion GAAP, and Y non-GAAP
- Operating income was Z GAAP, and A non-GAAP
- Net income was B GAAP, and C non-GAAP

"Our results this quarter reflect the trust customers are placing in the Contoso Cloud," said Satya Nadella, chief executive officer at Contoso. "From large multi-nationals to small and medium businesses to non-profits all over the world, organizations are using Microsoft's cloud platforms to power their digital transformation."

The following table reconciles our financial results reported in accordance with generally accepted accounting principles ("GAAP") to non-GAAP financial results. Contoso has provided this non-GAAP financial information to aid investors in better understanding the company's performance. Additional information regarding our non-GAAP definition is provided below. All growth comparisons relate to the corresponding period in the last fiscal year.

	Revenue	Operating Income	Net Income	Diluted Earnings per Share
(\$ in millions, except per share amounts)				
2016 As Reported (GAAP)	\$20,531	\$5,283	\$3,756	\$0.47
Net impact from Windows 10 Revenue Deferrals	1,675	1,675	1,282	0.16
2016 As Adjusted (non-GAAP)	\$22,156	\$6,908	\$5,038	\$0.63
2017 As Reported (GAAP)	\$22,090	\$5,594	\$4,801	\$0.61
Net impact from Windows 10 Revenue Deferrals	1,467	1,467	914	0.12
2017 As Adjusted (non-GAAP)	\$23,557	\$7,061	\$5,715	\$0.73
Percentage Change Y/Y (GAAP)	8%	6%	28%	30%
Percentage Change Y/Y (non-GAAP)	6%	2%	13%	16%

SmartLink

+ ↻ ↺ ✕ ⌚

Manage Destination Po...

Search by Source Point Name 🔍

Source Point	Value
GAAP revenue	\$7... ⋮
Sheet1: [C3]	
<a href="#">SmartLink Excel Demo.xlsx</a>	
Formatted Value: \$0.7 billion	
Format: Convert to billions, include "billion" desc...	

Total items: 1. Page count: 1. Current page: 1

Prev Next

SMART LINK

PAGE 1 OF 112,854 WORDS - ENGLISH (U.S.)

100% HELP IMPROVE OFFICE

Type here to search

11:41 AM 9/25/2017

You haven't sent this meeting invitation yet.

From: rob@howard.cc

To: Management Team

Subject: Monthly Sync Meeting

Location: Rooms...

Start time: Mon 9/25/2017 2:30 PM ☐ All day event

End time: Mon 9/25/2017 3:00 PM

## Decisions Meeting Secretary



Template: Management Team Meeting

Agenda

1 Time Action items Review action item list

2 Time Financial update Results and updated forecast

#financials x Add tag...

Add Break

Add new agenda item

PUBLISH

9/25/2017 - Monthly Sync Meeting - OneNote

Rob Howard (OFFICE)

FileHomeInsertDrawHistoryReviewView

CutCopyFormat Painter

Clipboard

Calibri Light20

Basic Text

Heading 1

Heading 2

Styles

To Do (Ctrl+1)

Important (Ctrl+2)

Question (Ctrl+3)

Tags

To Do Tag

Find Tags

Outlook Tasks

Email Page

Meeting Details

Management Team Notebook

Test

Meeting Minutes

Time: 24:30 - 25:00

Location:

Group: Management Team • Robs Developer Tenant

[Click here for meeting details & files](#)

Present: Rob Howard, Jørgen Solberg

Absent:

Agenda

	Topic	Files	Presenter	Minutes
1	Action items	<a href="#">Files (1)</a>	Rob Howard	
2	Financial update	<a href="#">Files (0)</a>	Jørgen Solberg	

Summary

Decisions [+ Add](#)

Actions [+ Add](#)

Tasks ( Showing 2 of 2 - [View all](#) )

Due	Created	Task	Description	Assigned
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Search (Ctrl+E)

Add Page

7/12/2017 - Management Team M

7/12/2017 - Management Team M

7/17/2017 - Management Team Ju

7/12/2017 - Monthly Management

X-DELETED-7/17/2017 - Managem

9/26/2017 - Monthly Leadership M

9/25/2017 - Monthly Sync Meeti

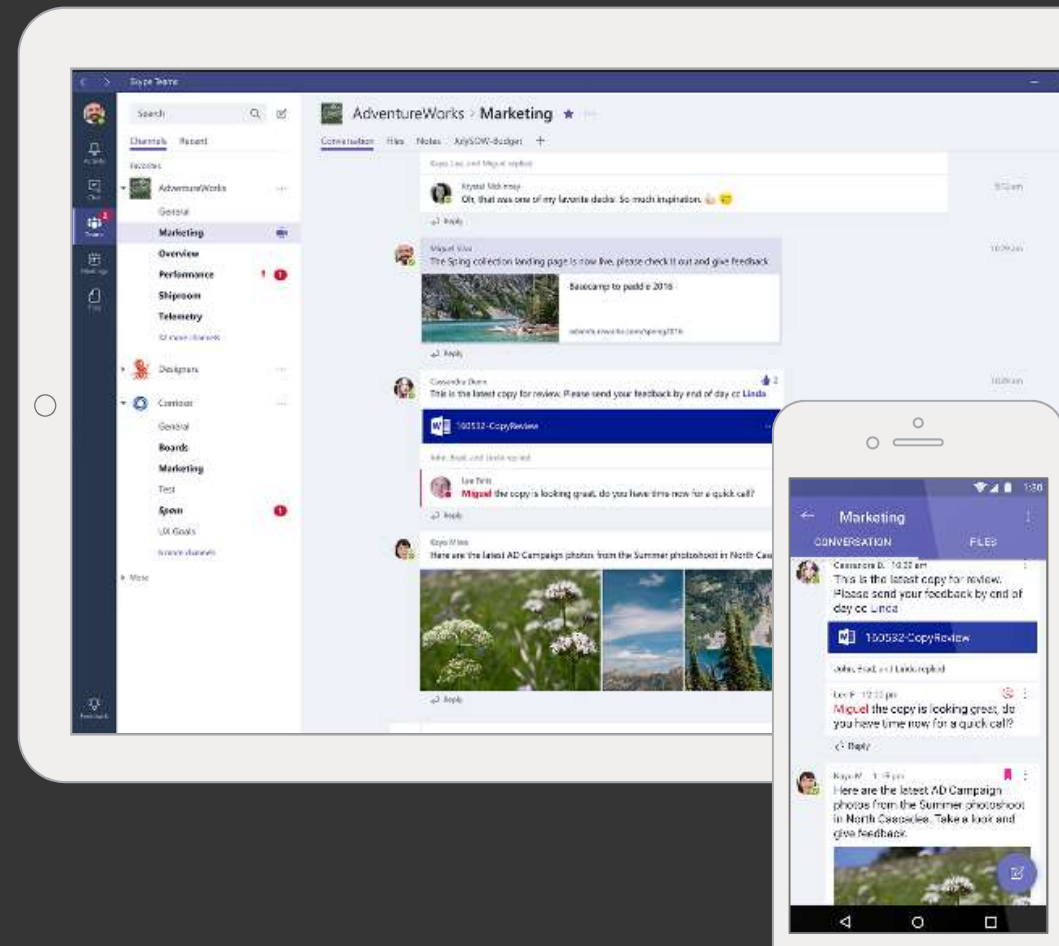
Type here to search

2:30 PM 9/25/2017

# Demo

## Script Lab Add-In

# Conversation Canvas



# Conversation Canvas





# Demo

## Bots in Microsoft Teams

Good afternoon

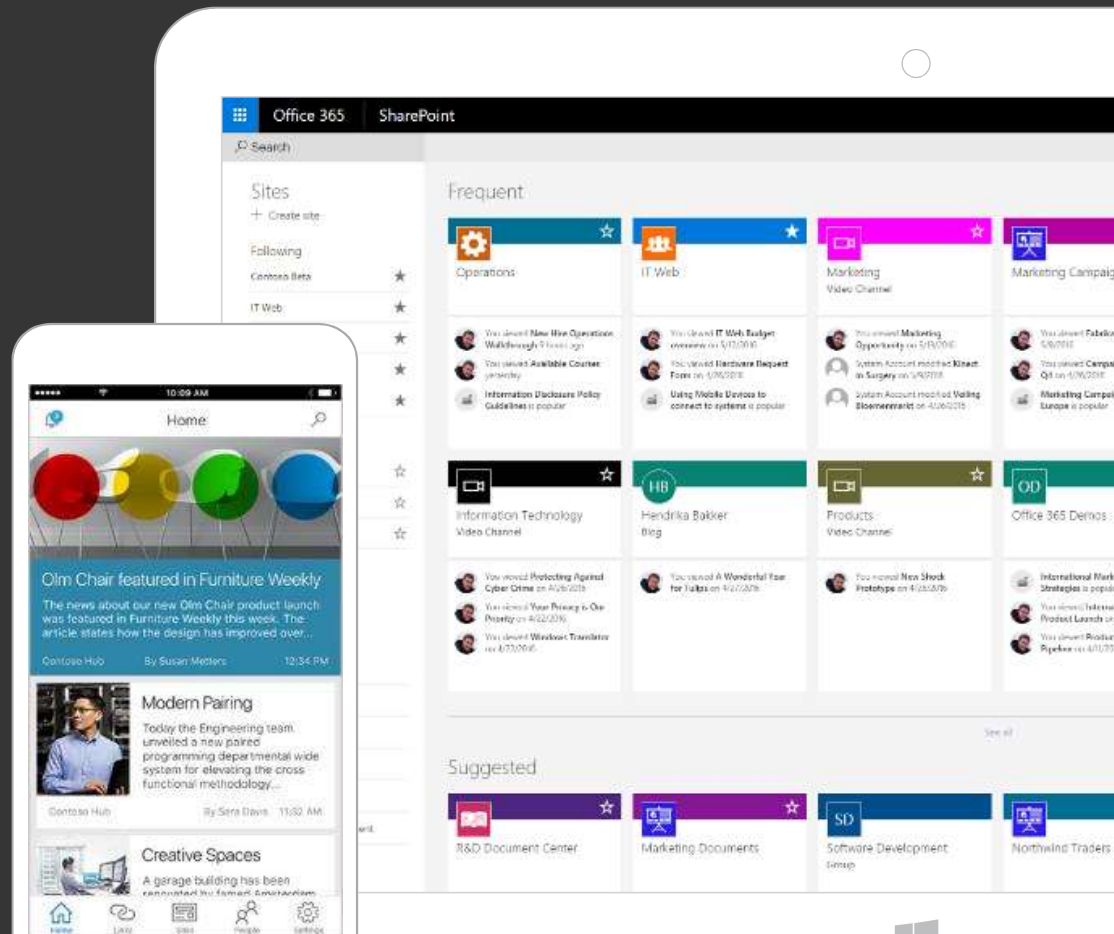
Install Office 2016

Other installs

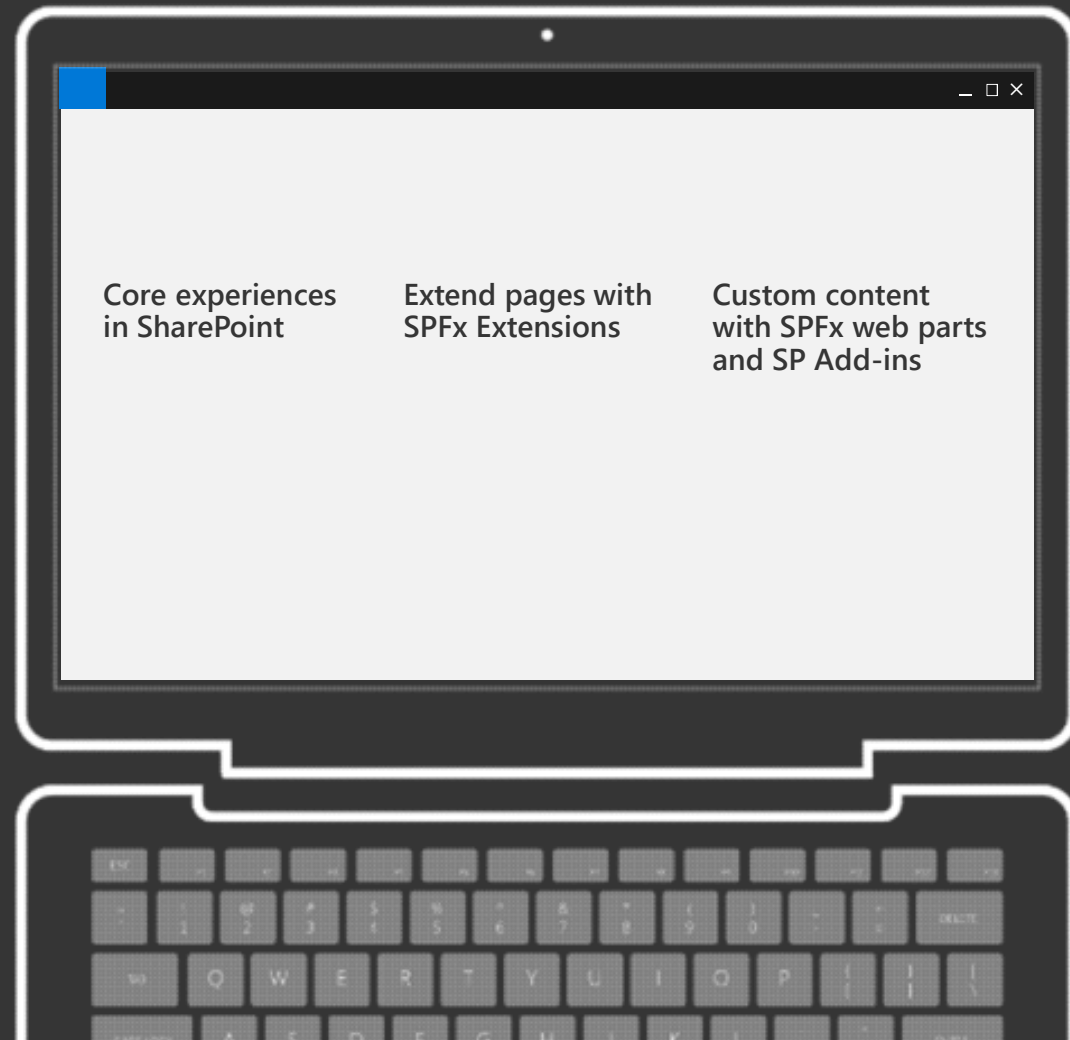
Search online documents

Mail	Calendar	People	Yammer	Newsfeed	OneDrive	SharePoint	Planner	Project	Tasks
Social Engagement	Delve	Video	Word	Excel	PowerPoint	OneNote	Sway	Security & Compliance	PowerApps
Flow	Stream	Teams	Dynamics 365	Store	Admin				

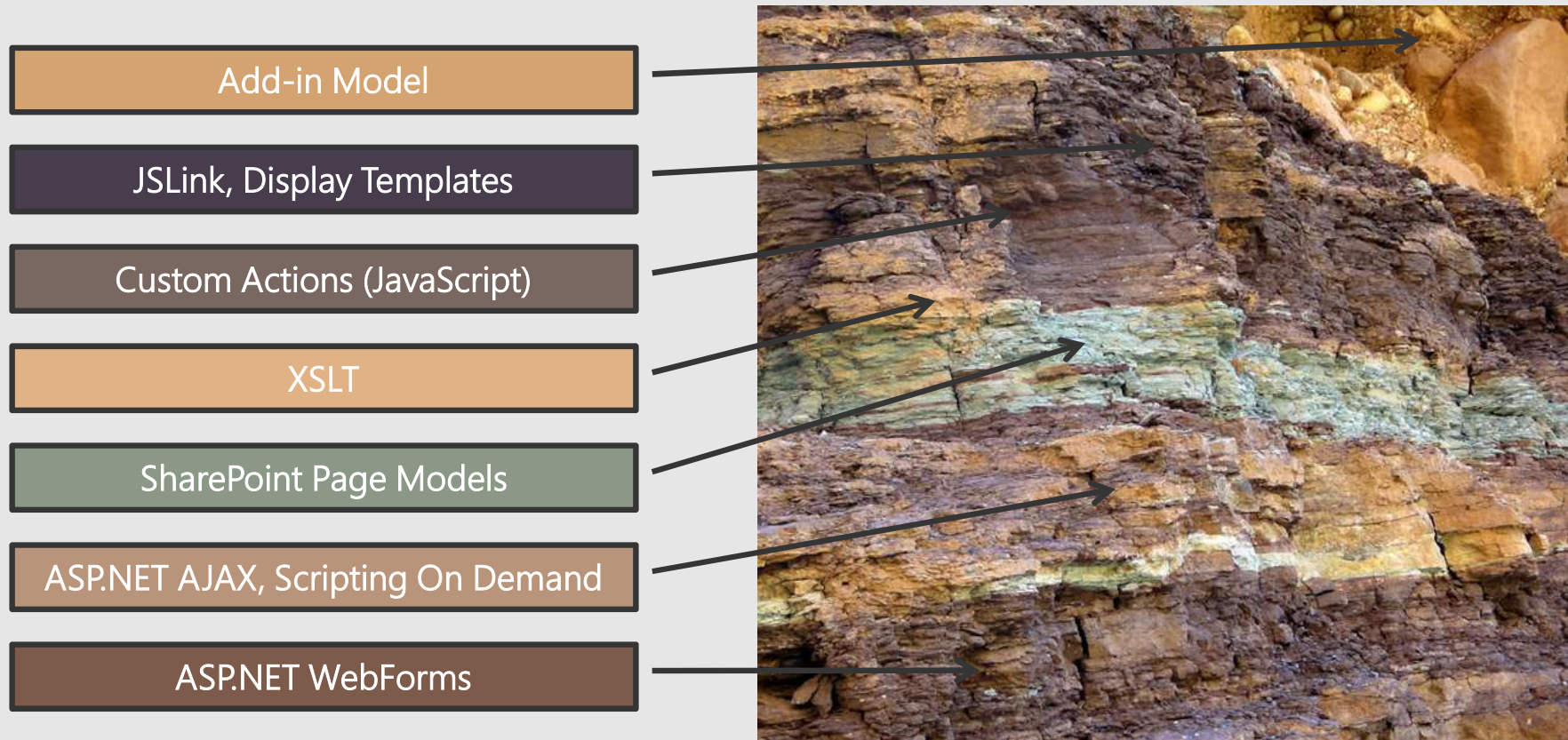
# Page Canvas



# Page Canvas



# A Geological View of SharePoint



















# SharePoint Framework (SPFx)

- New client-side page and web part model
- Modern and responsive – allows “mobile first” development for SharePoint
- SPFx web parts work on both classic and client-side pages
- First-Party Web Parts  
Image, Document, O365 Video, Content Embed, Highlighted Content, News Headlines, News List, Quick Links, Site Activity, Yammer Feed
- It's still early! Open questions:
  - How will branding work?
  - How flexible will the page layout be?
  - What additional web parts will be available?























# Comparing the Models

	Add-in Model	SP Framework
Mobile-ready		
Direct access to page (e.g. Connected Web Parts)		
Ease of Data Access		
Ease of Upgrade (of your solution)		
Protection from Untrusted Code		
Storefront Distribution		

# SharePoint Framework Tools

Links are case sensitive!

	Trad		New		
Templating	Visual Studio		Yeoman		<a href="http://bit.ly/SPF-Yeoman">http://bit.ly/SPF-Yeoman</a>
Language	C#, JavaScript		Typescript		<a href="http://bit.ly/SPF-TypeScript">http://bit.ly/SPF-TypeScript</a>
Runtime Env't	.NET, JS		Any JS Framework		<a href="http://bit.ly/SPF-JSFrameworks">http://bit.ly/SPF-JSFrameworks</a>
Code Editor	Visual Studio		Visual Studio Code (or your choice)		<a href="http://bit.ly/SPF-VSCode">http://bit.ly/SPF-VSCode</a>
Packages	nuget		npm	 	<a href="http://bit.ly/SPF-npm">http://bit.ly/SPF-npm</a>
Task Runner	Visual Studio		Gulp	 	<a href="http://bit.ly/SPF-Gulp">http://bit.ly/SPF-Gulp</a>
Compiler	Visual Studio		tsc	 	<a href="http://bit.ly/SPF-TypeScript">http://bit.ly/SPF-TypeScript</a>
Bundling	Visual Studio		Webpack	 	<a href="http://bit.ly/SPF-WebPack">http://bit.ly/SPF-WebPack</a>

# In review

## Session takeaways

Office 365 is a rich platform for building rich collaboration and productivity solutions

Graph API provides one-stop access across O365 features

User Experiences within O365:

- Document Canvas – Office Add-ins
- Conversation Canvas – Bots and Actionable Messages
- Page Canvas – SharePoint Framework

<https://link.bobg.tv/IgniteDevReview>

