

Effects of Taxes and Safety-Net Pensions on Life-cycle Labor Supply, Savings and Human Capital: The Case of Australia

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The Australian Social Security System

The Australian social security system is ranked among the best in the world by Mercer, the OECD, IMF etc.

Two components:

① “Superannuation”

- Defined contribution pension plan
- Mandatory employer contributions to **private accounts** (9.5%)
- Workers choose among investment options
- Accessible from age 65 (Age 60 if retired)
- Avoids fiscal burden on government

② Age Pension

- Provides safety net at ages 65 +
- Benefits do not depend on work history (unlike SS in US)
- Pure **means-tested transfer** (“welfare”) program

Age Pension Benefit Rule

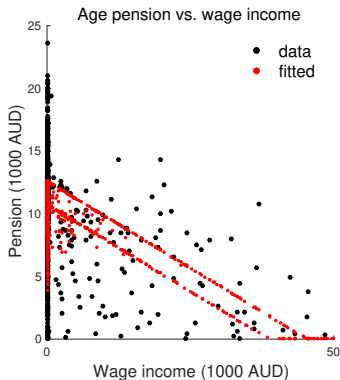
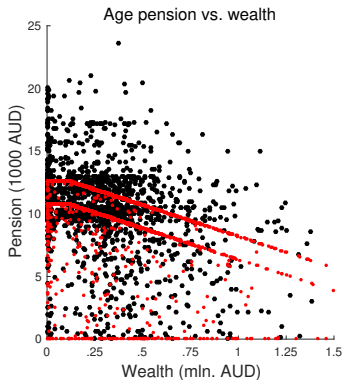
Estimate Effective Income and Asset Taper Rates

$$\text{benefit}_{\max} = 10,759.73 + 1,846.92(\text{when year} \geq 2010),$$

(183.96) (173.52)

$$\text{pension} = \max \left\{ \text{benefit}_{\max} - \max \left[\max \left\{ 0.27794 \text{ income}, 0.00499(\text{wealth} - 117,082.60) \right\}, 0 \right] \right\}$$

(0.020) (0.0004) (46,895.27)



Age Pension Benefits

We estimate effective taper rates of only:

- 27.8% on Income
- 0.5% on Assets

The low taper rates lead to very poor targeting (75% get some benefits).
This means the Age Pension is a large program:

- Income Taxes = \$ 180 bil. (2014)
- Age Pension = \$ 50 bil. (2014)

Goal: Use structural model to assess:

- Effects of Age Pension on:
 - Labor supply
 - Asset and human capital accumulation
- Effects of changes in Age Pension rules designed to improve targeting of benefits

Main model design features

- Labor supply elasticity \Rightarrow Human capital accumulation
Borrowing constraint
Wage risk and wealth process
- Intensive and extensive margins \Rightarrow Endogenous retirement
without absorption
- Frictions on the labor market \Rightarrow Discreteness of labor supply
- Heterogeneity in effects \Rightarrow Observed (education),
Unobserved (types) heterogeneity

Results and conclusions

Labor supply

- Large variation of labor supply elasticities by age and education:
 - Labor supply elasticities increase with Age
 - Elasticities are smaller for higher education groups

Age Pension

- The program has large negative labor supply effects
- The program is expensive (Largest welfare item in budget)
- It is **poorly targeted** \Rightarrow Very low effective taper rates
- Doubling of Taper Rates combined with 5.9% tax cut would be Pareto improvement

Summary of the stochastic life cycle model

- ① Discrete time = age from 19 to 100 (stochastic survival)
- ② Annual decisions on
 - Consumption (continuous choice)
 - Hours from [0, 24, 40, 45, 50, 60] per week (discrete choice)
- ③ Stochastic elements in the model
 - Survival (longevity risk)
 - Idiosyncratic wage shock
- ④ Human capital accumulation
 - Learning-by-doing → Accumulating work experience
 - Human capital increases future wage → part of compensation
- ⑤ Observed and unobserved heterogeneity in the population
 - Education → Initial endowment and human capital technology
 - Unobserved types → Initial endowment and preference for leisure

Hours, human capital and wage + wealth and consumption

Hours of labor supply $h_t \in H$ (choice variable)

Human capital $K_t = f\left(\sum_{\tau=1}^{t-1} h_\tau, \text{age}, \text{education}, \text{type}\right)$

Wage $wage_t = K_{t-1} \cdot R_t \cdot \epsilon_t^{wage}$,
 $R_t = 1$ is rental rate of human capital,
 $\epsilon_t^{wage} \sim \ln N(0, \sigma_t^{wage})$

Consumable wealth in the beginning of the period $M_t < M_{max}$

Consumption $c_t \leq M_t + a_0$ (credit constraint)

Intertemporal budget

$M_{t+1} = (M_t - c_t)(1 + r) + h_t \cdot wage_{t+1} + \text{transfers}_{t+1}$

State variables

- ① Consumable wealth M_t
- ② Human capital $K_t = f\left(\sum_{\tau=1}^{t-1} h_{\tau}, \text{age}, \text{education}, \text{type}\right)$
- ③ Education
- ④ Unobserved type

$X_t = (M_t, K_t, \text{education}, \text{type})$ is not perfect

$$0 \leq M_t \leq M_{\max}$$

$$0 \leq K_t \leq \sum_{\tau=1}^{t-1} \max\{h_{\tau} : h_{\tau} \in H\} \leq (t-1)h_{\max} \leq (T-1)h_{\max}$$

State variables (more convenient way)

- ① Consumable wealth M_t
- ② Human capital $K_t = f\left(\sum_{\tau=1}^{t-1} h_{\tau}, \text{age}, \text{education}, \text{type}\right)$
- ③ Education
- ④ Unobserved type

$X_t = (M_t, \mathcal{E}_t, \text{education}, \text{type})$, where \mathcal{E}_t is fraction of total working time to total time budget, i.e. work experience

$$0 \leq \mathcal{E}_t \leq 1$$

$$\mathcal{E}_t = \frac{1}{t \cdot h_{\max}} \sum_{\tau=1}^{t-1} h_{\tau} \Leftrightarrow \mathcal{E}_{t+1} = \frac{1}{t+1} \left(\mathcal{E}_t t + \frac{h_t}{h_{\max}} \right), \mathcal{E}_0 = 0$$

$$K_t = f(\mathcal{E}_t \cdot t \cdot h_{\max}, \text{age}, \text{education}, \text{type})$$

Preferences

Utility of consumption

$$u(c_t) = \frac{c_t^{1-\zeta} - 1}{1 - \zeta}$$

Utility of (accidental) bequests

$$w(B_t) = b_{scale} \cdot \frac{(B_t + a_0)^{1-\xi} - a_0^{1-\xi}}{1 - \xi}$$

$B_t = M_t - c_t$ bequeathed wealth

$b_{scale} > 0$, $\zeta > 0$, $\xi > 0$ parameters to be estimated

a_0 credit constraint (maximum amount of borrowing)

Disutility of work

$$v_t(h_t) = \mathbb{1}\{h_t > 0\} \cdot \kappa_{type}(\tau_{uh}) \cdot \kappa_{age}(t) \cdot \gamma(h_t)$$

Type: high ($\kappa_{type} = 1$) and low ($\kappa_{type} = 1 + \kappa_1$)

Simple age effects:

$$\kappa_{age}(t) = 1 + \kappa_2(t - 40)^2 \cdot \mathbb{1}\{t > 40\} + \kappa_3(t - 25) \cdot \mathbb{1}\{t < 25\}$$

$\gamma = (\gamma^{(1)}, \dots, \gamma^{(5)})$ disutilities of the discrete levels of hours

Correction for the young ages

Labor supply in ages 19 to 25 was persistently **overpredicted**

- ① Scrutinize the definition of schooling and graduation time
Make college graduates start their career later than everybody else
- ② Transfer from parents
- ③ Additional disutility of work at young age

$$M_{t+1} = (M_t - c_t)(1 + r) + h_t \cdot \text{wage}_{t+1} + \text{transfers}_{t+1}$$

↓

$$M_{t+1} = (M_t - c_t)(1 + r) + h_t \cdot \text{wage}_{t+1} + \text{transfers}_{t+1} \\ + tr_{t+1} \cdot \mathbb{1}\{t + 1 \leq 22\}$$

Bellman equation, without EV(1) taste shocks

$$V_t(X_t) = \max_{\substack{0 \leq c_t \leq M_t + a_0, \\ h_t \in H_t(\tau)}} \left\{ u(c_t) - v_t(h_t, \tau_{uh}) \right. \\ \left. + \delta_t \beta(\tau_{edu}) E[V_{t+1}(X_{t+1}) | X_t, c_t, h_t] \right. \\ \left. + (1 - \delta_t) w(M_t - c_t) \right\},$$

Note: c_t continuous, h_t discrete

$\tau = (\tau_{uh}, \tau_{edu})$ types for education and taste of work

$H_t(\tau)$ type-specific choice set in period t

$\beta(\tau_{edu})$ discount factor dependent on education

δ_t survival probability

Bellman equation with EV(1) taste shocks

Chocie-specific EV i.i.d. taste shocks ϵ_h

$$V_t(X_t) = \max_{h_t \in H_t(\tau)} \left[v_t(X_t, h_t) + \lambda \epsilon_h \right]$$

$$v_t(X_t, h_t) = \max_{0 \leq c_t \leq M_t + a_0} \left\{ u(c_t) - v_t(h_t, \tau_{uh}) + (1 - \delta_t)w(M_t - c_t) \right. \\ \left. + \delta_t \beta(\tau_{edu}) E \left[\text{LogSum}(v_{t+1}(X_{t+1}, h_{t+1})) \mid X_t, c_t, h_t \right] \right\}$$

$$\text{LogSum}(v_t(X_t, h_t)) = \lambda \log \left(\sum_{h_t \in H_t(\tau)} \exp \frac{v_t(X_t, h_t)}{\lambda} \right)$$

$$P(h|X_t) = \exp \frac{v_t(X_t, h)}{\lambda} / \sum_{h_t \in H_t(\tau)} \exp \frac{v_t(X_t, h_t)}{\lambda}$$

Labor supply becomes **probabilistic** with standard logit choice probability

HILDA data

Household, Income and Labor Dynamics in Australia survey (*HILDA*)

- The primary source of data is the Household, Income and Labor Dynamics in Australia Survey (HILDA).
- Annual waves 2001-2016, Australian national representative sample
- Family dynamics, income and labor supply (each year)
- Data on wealth, health and health insurance, retirement, fertility, literacy and numeracy (particular years, reoccurring)
- Approximately 20,000 households in total

Structural estimation sample:

- Single and married men between age 19 and 85
 - 10,133 individuals, unbalanced panel of 81,197 observations
 - Individuals born 1912 - 1997

Australian institutional settings

① Old Age Pension (safety net)

- Universal from age 65
- Not dependent of working history
- Financed from general revenue
- Subject to **means testing**

② Superannuation (compulsory savings)

- Defined contribution system, accumulation subject to market risk
- Individual accounts in private super funds
- Employers are compelled to contribute a fraction of wage
- Accessible from age 65

Incorporating institutional settings in the model

Age Pension

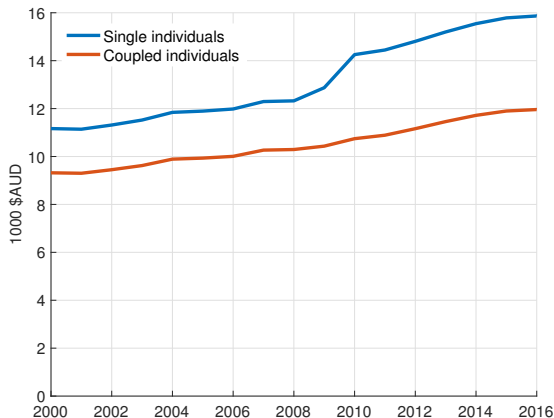
$$\text{Pension} = \max \{0, \text{full benefit} - \max\{\text{income test}, \text{asset test}\}\}$$

$$\text{Income test} = \max \{0, \text{income taper rate} \cdot (\text{income} - \text{income threshold})\}$$

$$\text{Asset test} = \max \{0, \text{asset taper rate} \cdot (\text{wealth} - \text{asset threshold})\}$$

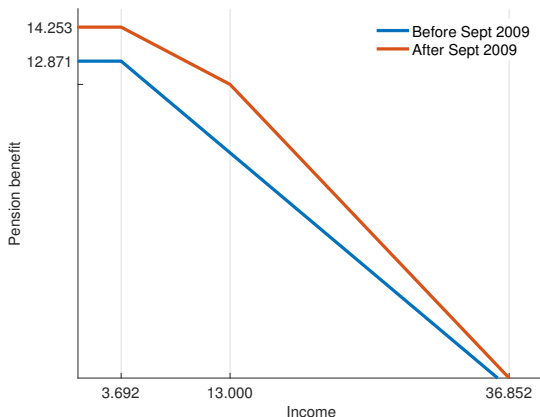
- Need to represent within the state space (with minimal additions)
 - Use simplified institutional rules and formulas?
 - Use approximation obtained from observed data? ◀

Means testing and 2009 reform



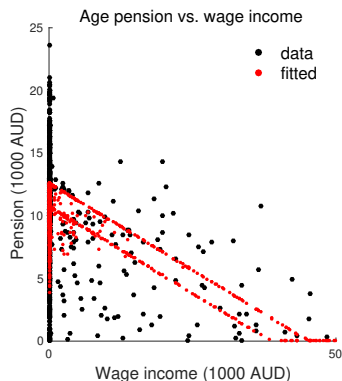
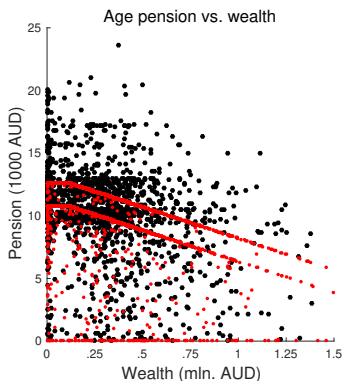
- Slight increase in maximum pension benefit
- Jump in 2009 for single individuals

Means testing and 2009 reform



- 1 Slight increase in maximum pension benefit
- 2 Changes in taper rate (second threshold)

Age pension equation



$$\text{benefit}_{\max} = 10,759.73 + 1,846.92(\text{when year} \geq 2010),$$

(183.96) (173.52)

$$\text{pension} = \max \left\{ \text{benefit}_{\max} - \max \left[\max \left\{ \underset{(0.020)}{0.27794 \text{ wage}}, \underset{(0.0004)}{0.00499(\text{wealth} - 117,082.60)} \right\}, 0 \right], 0 \right\}$$

(46,895.27)

Superannuation

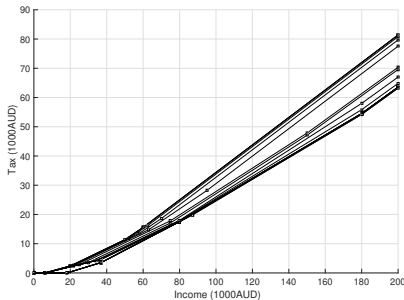
- Superannuation is a function of the labor supply throughout career → function of accumulated human capital
- We need to simplify the rules:
- Disregard the details of retirement income → paid as lump sum at age 65

$$\textit{super}_t = \rho_0 + \rho_1(\tau_{edu}) \cdot K_t, t = 65$$

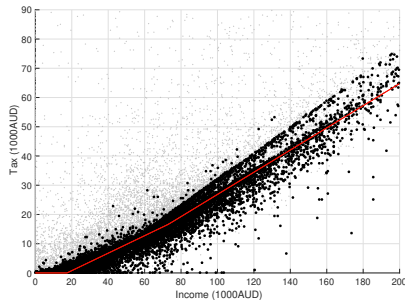
- Not a completely unrealistic assumption: market for annuities is extremely thin

Income tax function

Tax rules



Tax data



$$\text{tax} = \begin{cases} 0, & \text{if income} < \text{thld}_1 = 17.39184, \\ 0.29907 \cdot (\text{income} - \text{thld}_1), & \text{if } \text{thld}_1 \leq \text{income} < \text{thld}_2, \\ 0.37930 \cdot (\text{income} - \text{thld}_2) + 0.29907 \cdot \text{thld}_1, & \text{if income} \geq \text{thld}_2 = 73.17661, \end{cases}$$

(0.10016)
 (0.59292)

Intertemporal budget constraint (updated)

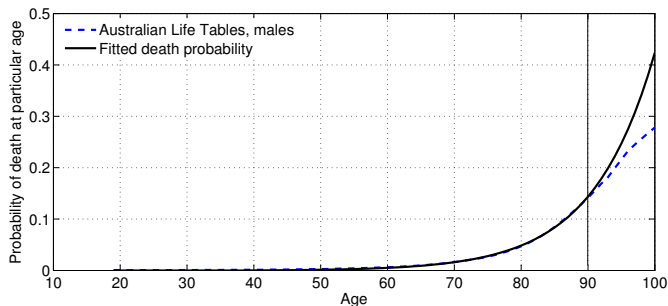
$$M_{t+1} = (M_t - c_t)(1 + r) + h_t \cdot wage_{t+1} + \text{transfers}_{t+1}$$

↓

$$\begin{aligned} M_{t+1} = & (M_t - c_t)(1 + r) + h_t \cdot wage_{t+1} - \text{Tax}_t \\ & + tr_{t+1} \cdot \mathbb{1}\{t + 1 \leq 22\} \\ & + pens_{t+1} \cdot \mathbb{1}\{t + 1 \geq 65\} \\ & + super_{t+1} \cdot \mathbb{1}\{t + 1 = 65\} \end{aligned}$$

$tr_{t+1} \cdot \mathbb{1}\{t + 1 \leq 22\}$ transfers from parents to youth

Survival process



$$\delta_t = \begin{cases} 1 & \text{if } age_t < 40 \\ 1 - \frac{0.0006569}{(0.0000249)} \left[\exp \left(\frac{0.1078507}{(0.0008145)} (age_t - 40) \right) - 1 \right] & \text{if } age_t \geq 40 \end{cases}$$

Education levels

| Original HILDA classification | | | Coarsened 3 level classification | | |
|---------------------------------|--------|--------|----------------------------------|--------|--------|
| | N obs | % | | N obs | % |
| Postgrad - masters or doctorate | 557 | 5.50 | College | 2,391 | 23.60 |
| Grad diploma, grad certificate | 503 | 4.96 | | | |
| Bachelor or honours | 1,331 | 13.14 | | | |
| Advanced diploma, diploma | 922 | 9.10 | High school | 5,254 | 51.85 |
| Certificate III or IV | 3,178 | 31.36 | | | |
| Certificate I or II | 0 | 0.0 | | | |
| Certificate not defined | 0 | 0.0 | | | |
| Year 12 | 1,154 | 11.39 | | | |
| Year 11 and below | 2,488 | 24.55 | Dropouts | 2,488 | 24.55 |
| Undetermined | 0 | 0.0 | | | |
| Total | 10,133 | 100.00 | | 10,133 | 100.00 |

Choice of hours levels

K-medians cluster analysis

| h_t | Nobs | med(annual) | med(weekly) | min | max |
|-------|--------|-------------|-------------|---------|---------|
| 0 | 18,168 | 0 | 0 | 0 | 500.00 |
| 1 | 4,484 | 1200 | 24 | 500.03 | 1600.00 |
| 2 | 15,930 | 2000 | 40 | 1600.02 | 2124.90 |
| 3 | 5,466 | 2250 | 45 | 2133.36 | 2368.03 |
| 4 | 8,735 | 2500 | 50 | 2375.10 | 2750.00 |
| 5 | 6,259 | 3000 | 60 | 2750.10 | 4200.00 |

Choice of discrete levels of hours

K-medians cluster analysis

Correspondence to HILDA

| h_t | Nobs | annual | week | Empl FT | Empl PT | Unemp | OLF |
|-------|--------|--------|------|---------|---------|-------|--------|
| 0 | 26,411 | 0 | 0 | 353 | 1,877 | 2,216 | 21,960 |
| 1 | 6,711 | 1200 | 24 | 1,303 | 5,408 | 0 | 0 |
| 2 | 23,387 | 2000 | 40 | 23,212 | 175 | 0 | 0 |
| 3 | 7,622 | 2250 | 45 | 7,622 | 0 | 0 | 0 |
| 4 | 12,115 | 2500 | 50 | 12,115 | 0 | 0 | 0 |
| 5 | 8,368 | 3000 | 60 | 8,368 | 0 | 0 | 0 |

Model solution: DC-EGM



Iskhakov, Jørgensen, Rust, Schjerning (2017) *QE*

The Endogenous Grid Method For Discrete-Continuous Dynamic Choice Models With (Or Without) Taste Shocks



Carroll (2006) *Economics Letters*

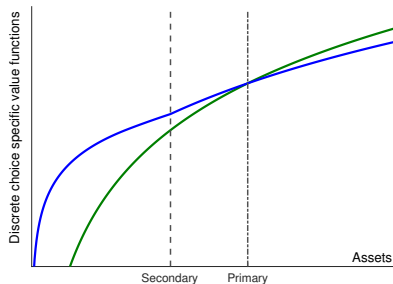
The method of endogenous gridpoints for solving dynamic stochastic optimization problems.

Main idea of the endogenous grids

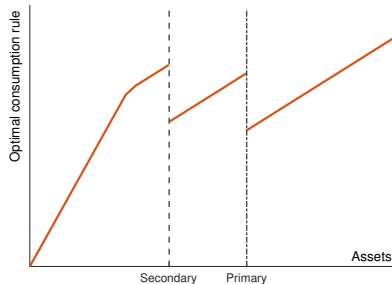
- Instead of searching for optimal decision in each point of the state space (traditional approaches)
- Look for the state variable (level of assets) where arbitrary chosen decision (consumption \rightarrow savings) would be optimal (EGM)

Kinks and discontinuities with discrete-continuous choice

Value functions



Policy function



Primary kinks

- ① The d -specific value functions intersect
(due to trade-off between income and disutility of work)
⇓
- ② The **upper envelope** of the value functions has a kink
(this is what we call a **primary** kink)
⇓
- ③ Discrete choice policy is to work on the left of the kink, and to retire on the right of the kink
⇓
- ④ Working and retiring have different corresponding optimal consumption policies
⇓
- ⑤ Combined consumption policy has a discontinuity

Secondary kinks

- ① Value function in $t + 1$ has a **primary kink**
(because d -specific value functions intersect in $t + 1$)
 ↓↓
- ② In the non-concave region around a primary kink in $t + 1$
the maximand in the Bellman equation has multiple local optima
 ↓↓
- ③ The Euler equation for the corresponding values of wealth has
multiple solutions, **all solutions are found in EGM**
 ↓↓
- ④ “Suboptimal” endogenous points have to be dropped: find the point
where global maximum shifts from one solution to the other
 ↓↓
- ⑤ Optimal consumption rule in period t has a discontinuity, the value
function has a corresponding **secondary kink**

Adding extreme value shocks

Properties of the full solution

- ① Value functions are non-concave and have **kinks**
- ② Consumption functions have **discontinuities**
- ③ Discontinuities/kinks **propagate** through time and **accumulate**

Extreme value distributed taste shocks

- Smooth out **primary kinks**
- Extreme value distribution → closed form expectations for choice probabilities and expectation of the max (logsum)
- Two interchangeable interpretations
 - Structural: unobserved state variables
 - Logit smoothing: to streamline the solution
- **Prevent propagation of kinks and discontinuities**
- No complete smoothing in general: secondary kinks may persist

Estimation: Method of Simulated Moments



McFadden (1989) *Econometrica*

A method of simulated moments for estimation of discrete response models without numerical integration

- Method of simulated moment estimator
- Diagonal weighting matrix
- Logit smoothed simulator for better numerical performance
- Non-convex values functions create problems for derivative based methods
- **POUNDerS** derivative free trust region minimization algorithm

HILDA data

Household, Income and Labor Dynamics in Australia survey (*HILDA*)

- The primary source of data is the Household, Income and Labor Dynamics in Australia Survey (HILDA).
- Annual waves 2001-2012, Australian national representative sample
- Family dynamics, income and labor supply (each year)
- Data on wealth, health and health insurance, retirement, fertility, literacy and numeracy (particular years, reoccurring)
- Approximately 20,000 people in total

Structural estimation sample:

- Single and married men between age 19 and 85
 - 8,836 individuals, unbalanced panel of 56,090 observations
 - Individuals born 1916 - 1993

Choice of moments to match

| | High school | | Dropouts | | College | |
|---------------|-------------|----|----------|----|---------|----|
| Moments | Ages | N | Ages | N | Ages | N |
| working | 19 - 85 | 67 | 19 - 85 | 67 | 23 - 85 | 63 |
| hours working | 19 - 75 | 57 | 19 - 78 | 60 | 23 - 71 | 49 |
| wage working | 19 - 73 | 55 | 19 - 69 | 51 | 23 - 69 | 47 |
| var of wage | 19 - 73 | 55 | 19 - 69 | 51 | 23 - 69 | 47 |
| hours20 | 19 - 85 | 67 | 19 - 85 | 67 | 23 - 85 | 63 |
| hours40 | 19 - 85 | 67 | 19 - 85 | 67 | 23 - 85 | 63 |
| hours45 | 19 - 85 | 67 | 19 - 85 | 67 | 23 - 85 | 63 |
| hours50 | 19 - 85 | 67 | 19 - 85 | 67 | 23 - 85 | 63 |
| wealth | 19 - 85 | 55 | 19 - 85 | 55 | 23 - 85 | 49 |
| work2work | 19 - 74 | 56 | 19 - 77 | 59 | 23 - 70 | 48 |
| nowork2nowork | 19 - 85 | 67 | 19 - 85 | 67 | 25 - 85 | 61 |
| super lumpsum | 65 | 1 | 65 | 1 | 65 | 1 |
| Total | 681 | | 679 | | 617 | |

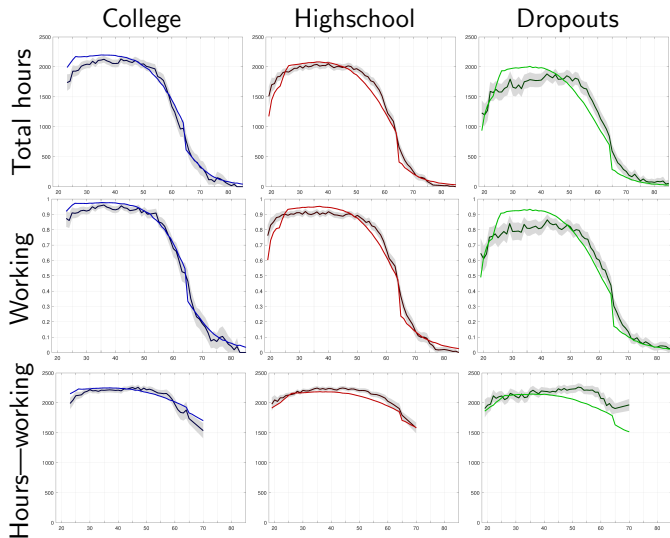
Estimates of the preference parameters

| Parameter | Description | Estimate | Std.Err. |
|-------------------------------|--|----------|----------|
| ζ | CRRA coefficient in consumption | 0.80989 | 0.06206 |
| γ_1 | Disutility of working 1000 hours (20 per week) | 0.92654 | 0.24025 |
| γ_2 | Disutility of working 2000 hours (40 per week) | 0.82177 | 0.16702 |
| γ_3 | Disutility of working 2250 hours (45 per week) | 1.64690 | 0.39486 |
| γ_4 | Disutility of working 2500 hours (50 per week) | 1.51608 | 0.35264 |
| γ_5 | Disutility of working 3000 hours (60 per week) | 2.16258 | 0.57946 |
| $\kappa_1(\tau = \text{low})$ | Correction coefficient with disutility of work | 0.61153 | 0.58616 |
| κ_2 | Quadratic coefficient on age for older workers | 0.00142 | 0.00062 |
| κ_3 | Linear coefficient on age for young workers | 0.04804 | 0.03242 |
| ξ | CRRA coefficient in utility of bequest | 0.46775 | 0.48061 |
| b_{scale} | Scale multiplier of the utility of bequest | 0.67227 | 2.02012 |
| $\beta(\tau = \text{hs})$ | Discount factor, highschool | 0.96944 | 0.00297 |
| $\beta(\tau = \text{dr})$ | Discount factor, dropouts | 0.96970 | 0.00403 |
| $\beta(\tau = \text{cl})$ | Discount factor, college | 0.96963 | 0.00367 |
| λ | Scale of EV taste shocks | 0.83949 | 0.39929 |

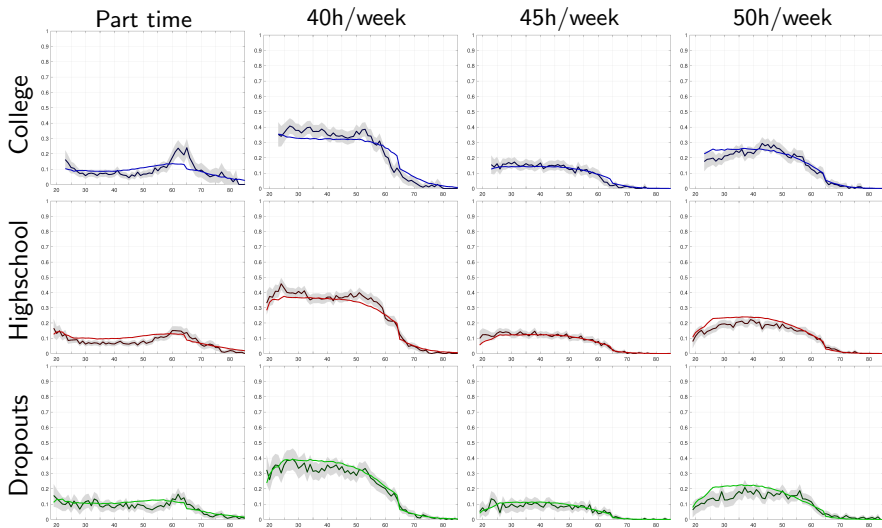
Human capital accumulation process

| Parameter | Description | Estimate | Std.Err. |
|-----------------------|--|----------|----------|
| $\eta_0(\tau = cl)$ | Constant for college | 2.93936 | 1.37286 |
| $\eta_0(\tau = hs)$ | Constant for high school | 2.61254 | 1.56208 |
| $\eta_0(\tau = dr)$ | Constant for dropouts | 2.38097 | 1.38154 |
| $\eta_0(\tau = high)$ | Constant for high type | 0.13360 | 1.60836 |
| η_1 | Age (time index) | 0.02753 | 0.01937 |
| η_2 | Age (time index) square | -0.00076 | 0.00044 |
| $\eta_3(\tau = cl)$ | Work experience for college | 0.03125 | 0.02754 |
| $\eta_3(\tau = hs)$ | Work experience for high school | 0.02200 | 0.02893 |
| $\eta_3(\tau = dr)$ | Work experience for dropout | 0.01991 | 0.03011 |
| $\eta_4(\tau = cl)$ | Work experience square for college | -0.00017 | 0.00130 |
| $\eta_4(\tau = hs)$ | Work experience square for high school | -0.00002 | 0.00120 |
| $\eta_4(\tau = dr)$ | Work experience square for dropout | -0.00000 | 0.00118 |

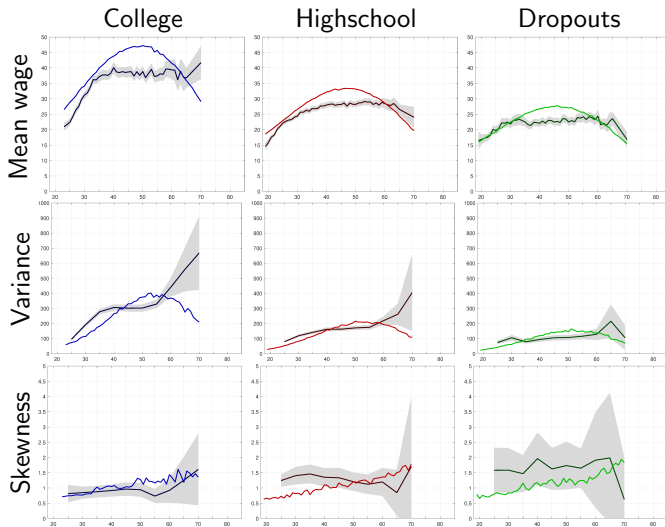
Goodness of fit: total hours and participation



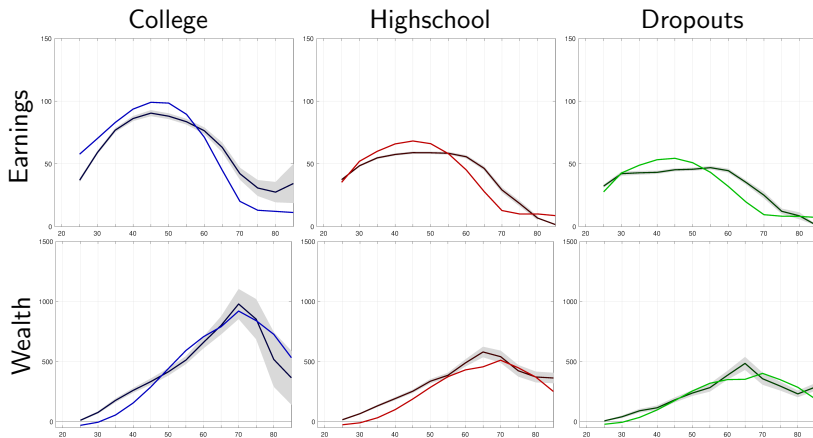
Goodness of fit: discrete level of hours



Goodness of fit: lifecycle wage distribution

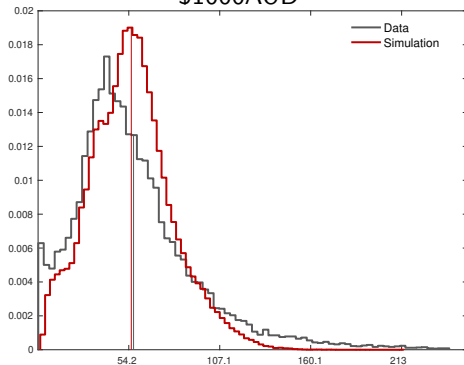


Goodness of fit: earnings and wealth

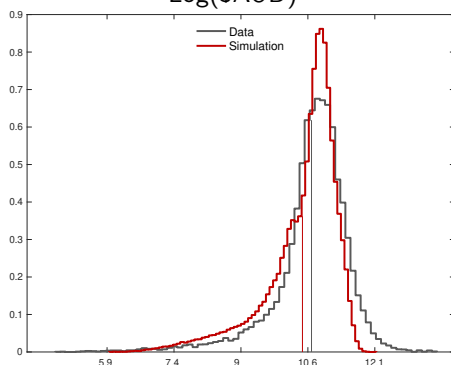


Goodness of fit: overall income distribution

\$1000AUD



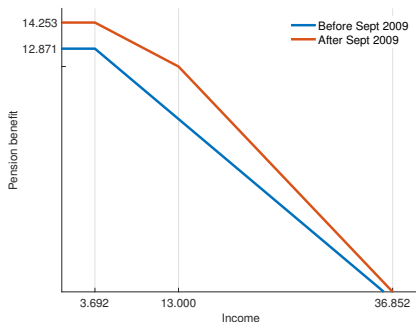
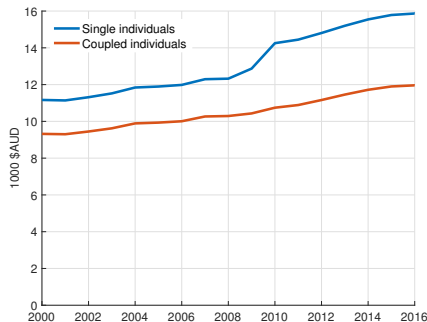
Log(\$AUD)



Validation of structural models

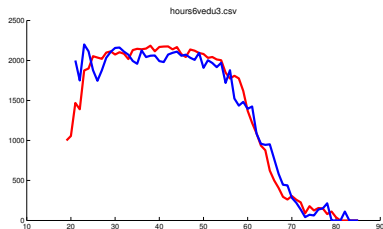
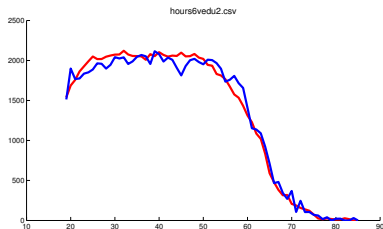
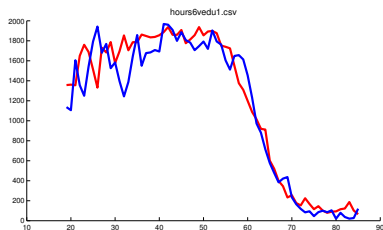
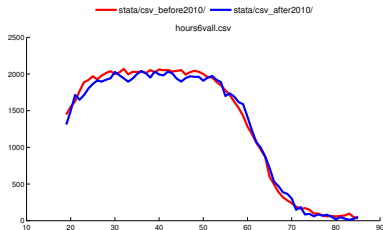
- Gold standard: randomized experiment
 - ① Estimate the model using control (treated) group
 - ② Match the effect of the treatment by simulation
- Second best: observed policy change
 - ① Estimate the model using data from before policy change
 - ② Match the effect of the policy by simulation
- May be hard to do due data availability

Validation using 2009 reform

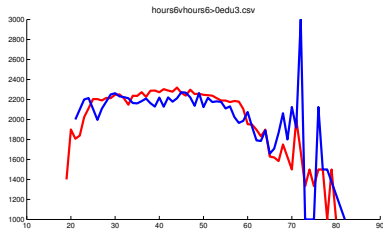
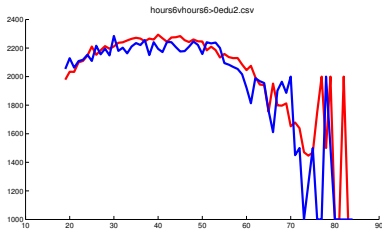
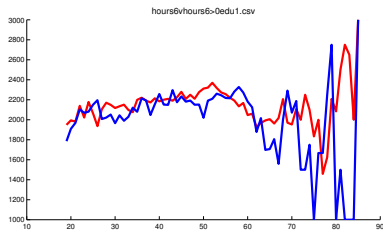
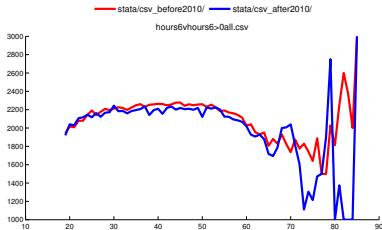


- ① Increase in maximum pension benefit for singles
- ② Changes in taper rate (second threshold)
- ③ Gradual increase in the eligibility age

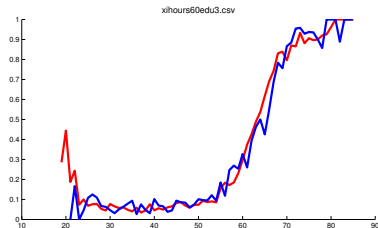
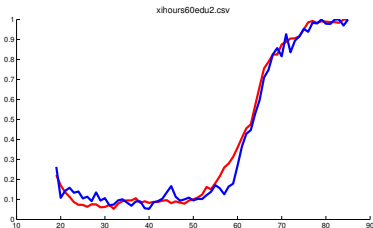
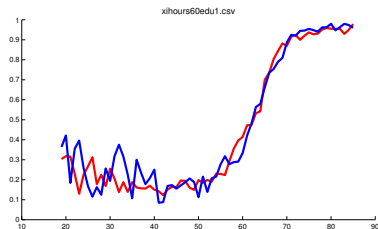
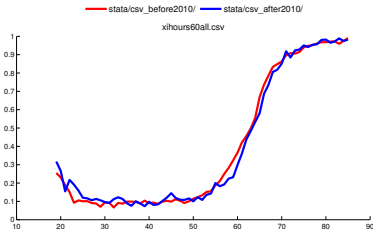
Data before and after 2009 reform: hours



Data before and after 2009 reform: hours | working



Data before and after 2009 reform: working



Policy simulations

Baseline: No policy change

Anticipated: Fully anticipated policy change

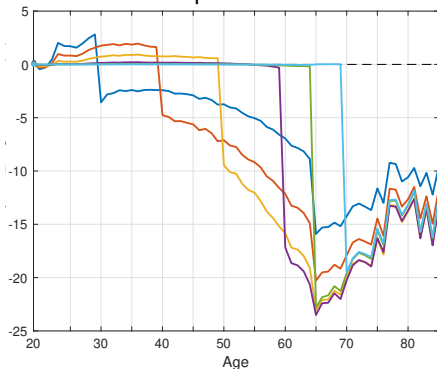
Unanticipated: Exogenous shift from regime 1 to regime 2

- 1000 individuals in each education/type
- Identical sequence of (pseudo) random variables in all simulations
- Varying revelation age

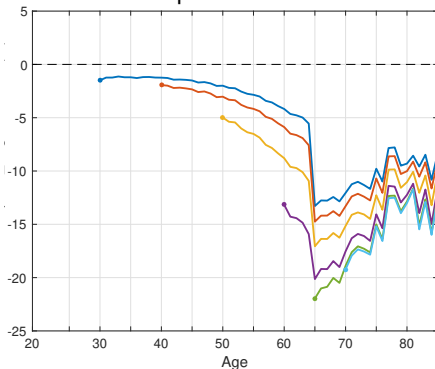
Permanent 10% wage decrease \rightsquigarrow % change in hours

High school graduates

Anticipated effects



Unanticipated effects

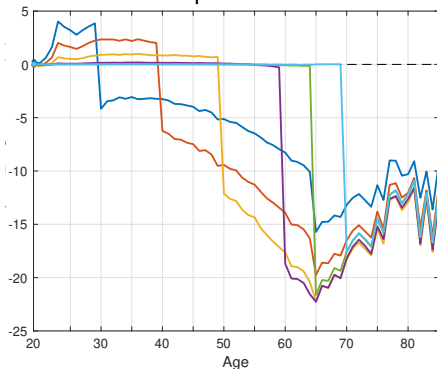


No compensation \longrightarrow Marshall effects

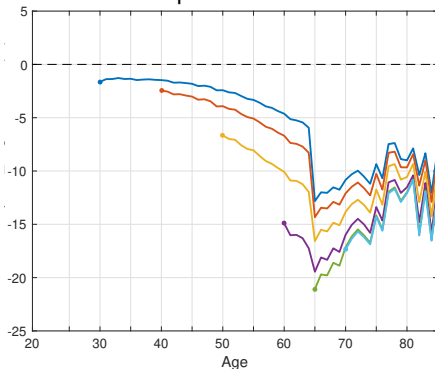
Permanent 10% wage decrease \rightsquigarrow % change in hours

High school dropouts

Anticipated effects



Unanticipated effects

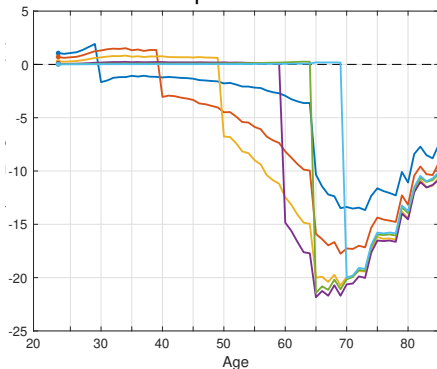


No compensation \longrightarrow Marshall effects

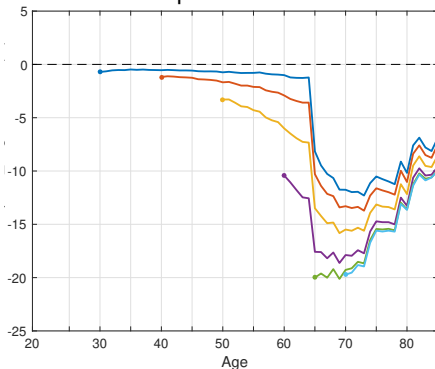
Permanent 10% wage decrease \rightsquigarrow % change in hours

College graduates

Anticipated effects



Unanticipated effects

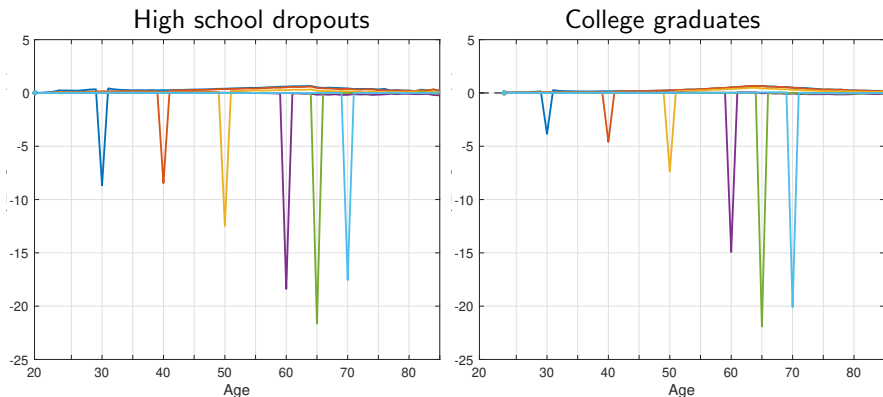


No compensation \longrightarrow Marshall effects

Permanent 10% wage decrease \rightsquigarrow hours

- **Larger decline** in hours if policy is anticipated: labor supply is shifted towards the beginning of life cycle where wage is not yet decreased
- Effect is **very different** at different points of the life cycle
- Much larger hours decline if wage decrease occurs at older ages
- Elasticities smaller for **college grads** than **HS grads** at younger ages
- But catch up at older ages
- Key Point: Effect of HC on labor supply elasticities not changed by hours bunching

Transitory 10% wage decrease \rightsquigarrow % change in hours



Anticipated effects \rightarrow Frisch elasticities

Frisch elasticities

- Frisch elasticities increase with age
- The increase is greater for the more educated
- Consistent with earlier papers on US data:



Imai and Keane 2004 *International Economic Review*
Intertemporal labor supply and human capital accumulation.



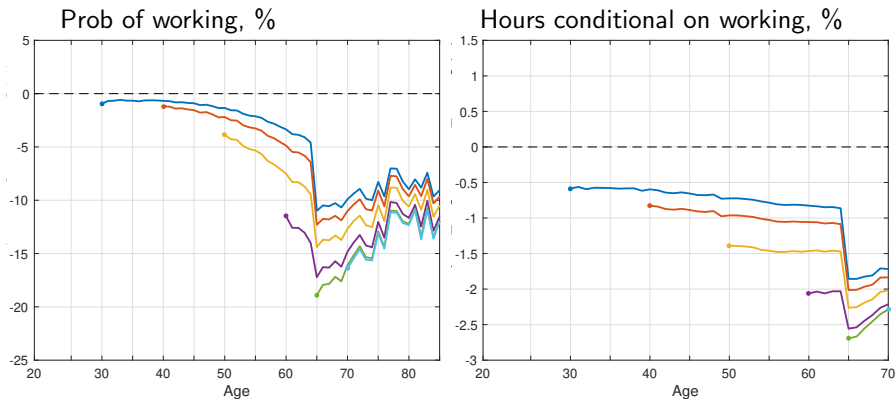
Keane and Wasi 2016 *The Economic Journal*
Labour supply: the roles of human capital and the extensive margin.

Intensive vs. extensive margin in labor supply elasticities

- Permanent 10% wage decrease \rightsquigarrow probability of working
- Permanent 10% wage decrease \rightsquigarrow hours conditional on working
- Relative changes (%)
- Unanticipated wage decrease
- Evidence of **significantly higher elasticity on the extensive margin**

Intensive vs. extensive margin

High school graduates



Effects of changes in age pension rules

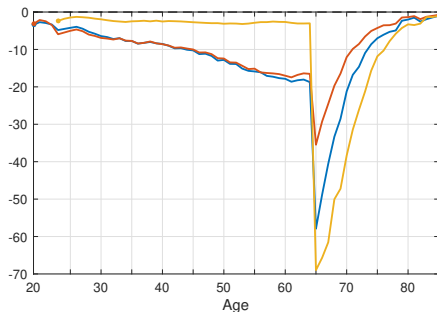
Policy parameters in age pension:

- Maximum pension benefit (+25%)
- Taper rate in income test (-10%)
- Taper rate in asset test (-10%)

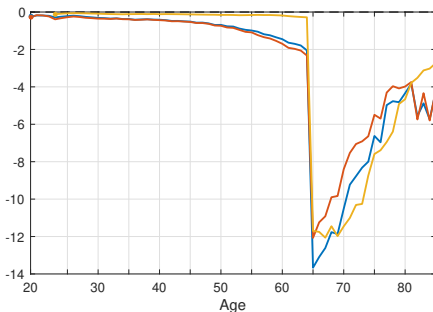
Effects on:

- ① \rightsquigarrow hours of labor supply (hours per annum)
 - ② \rightsquigarrow wealth (\$1000)
 - ③ \rightsquigarrow consumption (\$1000)
- Only high school graduates

Maximum age pension +25% \rightsquigarrow hours (annual and %)

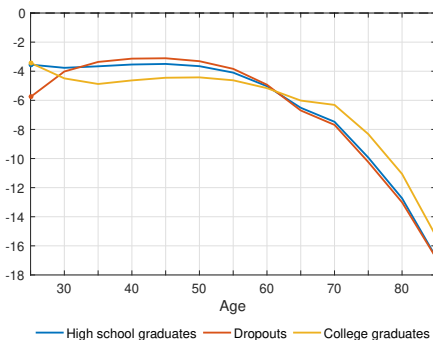
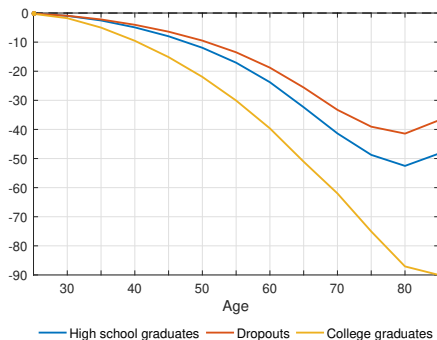


— High school graduates — Dropouts — College graduates

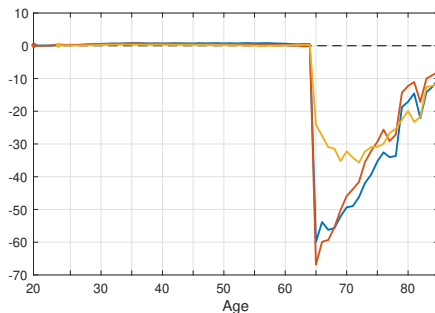


— High school graduates — Dropouts — College graduates

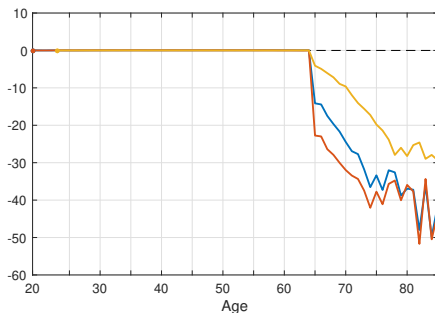
Doubling asset taper rate \rightsquigarrow wealth (annual and %)



Doubling income taper rate \rightsquigarrow hours (annual and %)



— High school graduates — Dropouts — College graduates



— High school graduates — Dropouts — College graduates

Effects of the age pension

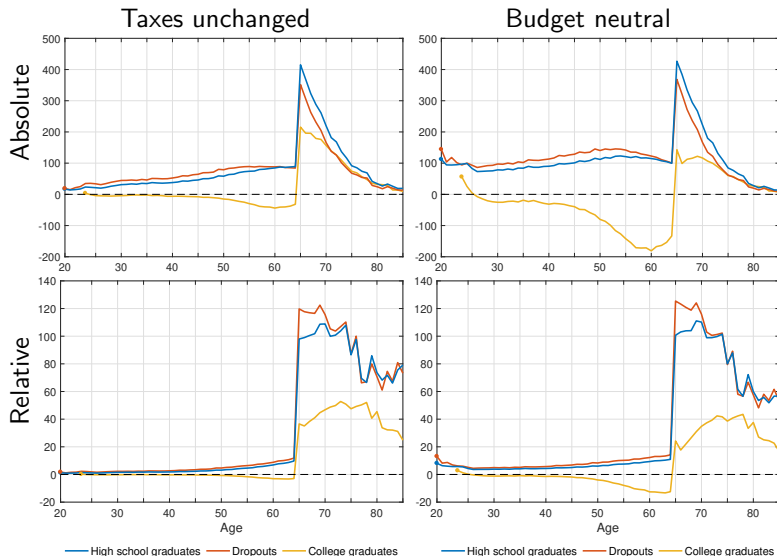
Simulate the world without Age Pension

- ① Cost of program is 1/3 of income tax revenue
- ② Elimination allows 33% tax cut (if no behavioral response)

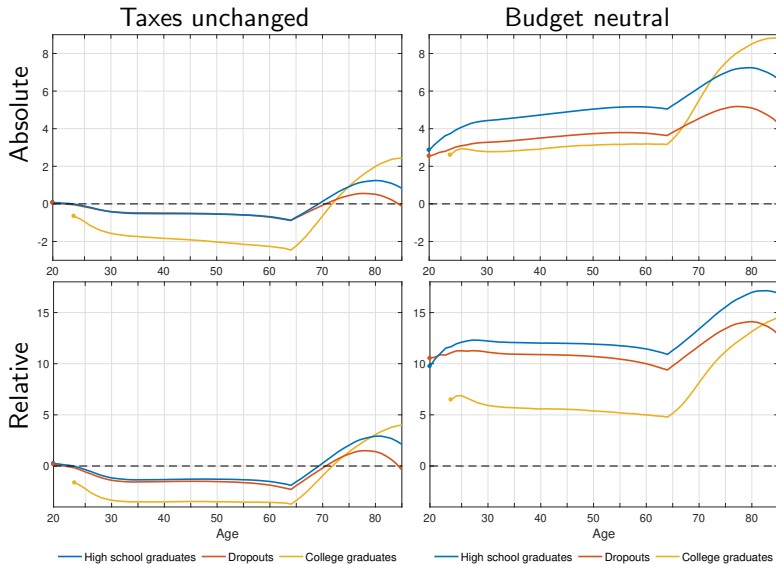
Unchanged taxes vs. Revenue neutral

- Elimination of Age Pension generates 5.8% increase in labor supply
- This allows a 37% cut in income tax rates in budget neutral simulation

Elimination of Age Pension \rightsquigarrow hours



Elimination of Age Pension \rightsquigarrow consumption, \$1000 AUD



Effects of the age pension

The world without the age pension (revenue neutral):

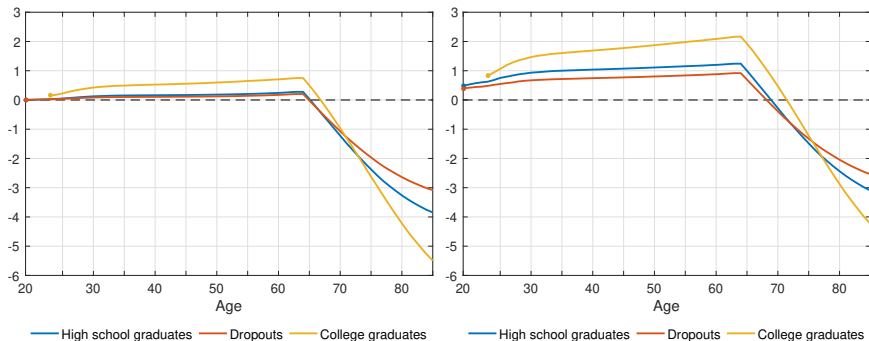
- Labor supply **increases** for dropouts and HS graduates at all ages
- Labor supply decreases for college graduates pre 65 (income effects), but increases greatly at 65+
- Tax rates fall by **37%** in budget neutral simulation
- About 90% of workers prefer to live in a world with no age pension and lower taxes
- **Only 10% of low skill type individuals experience decrease in welfare**
- This result reflects the poor targeting of the Age Pension program and large labor supply distortion it creates

Better targeting the Age Pension

- Double income and asset taper rates:
 - Double effective income taper rate from 27.7% to 55.5%
 - Double effective asset taper rate from 1/2 cent on the dollar to one cent on the dollar
- In budget neutral simulation we can cut income tax rates by 5.9%
 - Top rate reduced from 37.9% to 35.7%
 - Middle rate reduced from 29.9% to 28.1%

Better Targeting the Age Pension

Doubling of income/asset tapers \rightsquigarrow **Effects on Consumption**
 Taxes unchanged Budget neutral

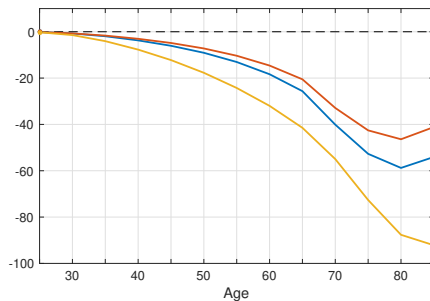


Note: Change in \$1000 AUD

Better Targeting the Age Pension

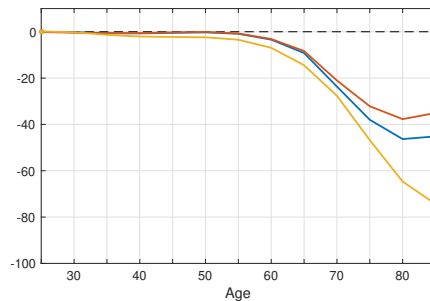
Doubling of income/asset tapers \rightsquigarrow Effects on Assets

Taxes unchanged



— High school graduates — Dropouts — College graduates

Budget neutral

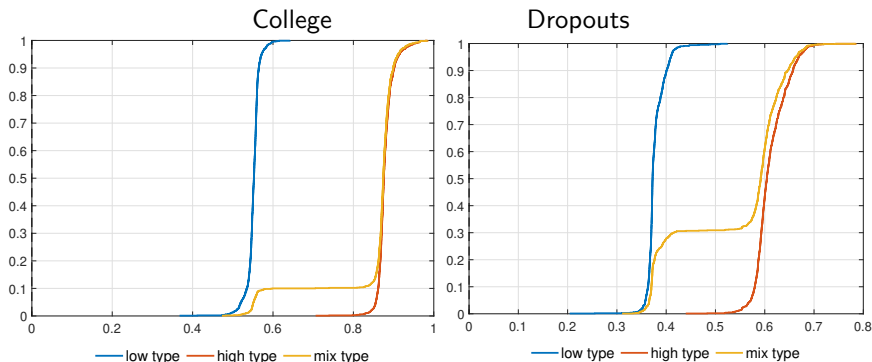


— High school graduates — Dropouts — College graduates

(Note: Change in \$1000 AUD)

Better Targeting the Age Pension

Doubling Tapers + Tax Cut \rightsquigarrow Effects on ex-ante utility



Note: Change in expected utility at the beginning of life

Results and conclusions

Labor supply

- Large variation of labor supply elasticities by age and education:
 - Labor supply elasticities increase with Age
 - Elasticities are smaller for higher education groups

Age Pension

- The program has large negative labor supply effects
- The program is expensive (Largest welfare item in budget)
- It is **poorly targeted** \Rightarrow Very low effective taper rates
- Doubling of Taper Rates combined with 5.9% tax cut would be Pareto improvement