# Effects of Taxes and Safety-Net Pensions on Life-cycle Labor Supply, Savings and Human Capital: The Case of Australia

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## The case of Australia

Australian social security system ranked among the best in the world by OECD and IMF  $\,$ 

#### Two components:

- Age Pension
  - Provides safety net at age 65
  - benefits not dependent of working history (unlike soc. security in US)
  - Pure means tested transfer (welfare) program
  - But covers large portion of population due to low taper rates
- "Superannuation"
  - Defined contribution pension plan
  - Mandatory employee + employer contributions
  - Little fiscal burden on government

# Structural micro-econometric approach

#### Main research question:

- Labor supply responses to Age Pension and taxes
- Over the whole life cycle (long run effects)
- With anticipated and unanticipated policy changes

#### Structural approach:

- Develop a theoretical model of behavior
  - Structural parameters ↔ policy invariant (by reasonable assumption)
  - Policy parameters to facilitate counterfactual scenarios
- Estimate the model using historical data (HILDA)
- Simulate counterfactual scenarios of alternative policy settings, both anticipated and unanticipated changes

## Solution and estimation

#### **Nested structure:**

- Estimation optimization over parameter vector
- Need to solve the model for each value of parameter vector
- For given values of parameters, solve the theoretical model numerically
- Compute/simulate the entities entering into the estimator
- Evaluate the criterion function using the data
- Find an improved values of parameters for the next iteration
- Repeat until convergence

Computationally intensive ⇒ Simplifying assumptions for tractability



# Controversy of labor supply elasticities

Precise measure of responsiveness of labor to after-tax wages is crucial for effective design of the tax and transfers system.

Reduced form estimation from micro-data ⇒ Small elasticities MaCurdy (1981, 1983) Altonji (1986) Blundell and Walker (1986) Blomquist (1985) Angrist (1991) Pistaferri (2003)

Calibration of macro models ⇒ Large elasticities are essential



Keane, Rogerson 2012 *Journal of Economic Literature* Reconciling Micro and Macro Labor Supply Elasticities: A Structural Perspective

- Same issues in modeling the effects of pension system
- ullet Identified sources of discrepancies o in our model



# Main model design features

#### Human capital accumulation

- ullet Labor supply elasticity  $\Rightarrow$  Borrowing constraint Wage risk and wealth process
- $\bullet \ \ \mbox{Intensive and extensive margins} \Rightarrow \ \mbox{Endogenous retirement} \\ \mbox{without absorption}$
- Frictions on the labor market ⇒ Discreteness of labor supply
- Heterogeneity in effects  $\Rightarrow$  Observed (education), Unobserved (types) heterogeneity

#### Results and conclusions

#### Labor supply

- Large variation of labor supply elasticities by age and education:
  - Labor supply elasticities increase with age
  - Elasticities are smaller for higher education groups

#### Age Pension

- The program has large negative labor supply effects
- The program is (large and) poorly targeted ⇒ Very low effective taper rates
- Doubling of taper rates combined with budget neutral 5.9% tax cut would lead to Pareto improvement



# Summary of the stochastic life cycle model

- Discrete time = age from 19 to 100 (stochastic survival)
- Annual decisions on
  - Consumption (continuous choice)
  - Hours from [ 0, 24, 40, 45, 50, 60 ] per week (discrete choice)
- Stochastic elements in the model
  - Survival (longevity risk)
  - Idiosyncratic wage shock
- Human capital accumulation
  - Learning-by-doing → Accumulating work experience
  - ullet Human capital increases future wage o part of compensation
- 6 Observed and unobserved heterogeneity in the population
  - Education → Initial endowment and human capital technology
  - $\bullet$  Unobserved types  $\to$  Initial endowment and preference for leisure



# Hours, human capital and wage + wealth and consumption

Hours of labor supply  $h_t \in H$  (choice variable)

Human capital 
$$K_t = f\left(\sum_{\tau=1}^{t-1} h_{\tau}, \text{age}, \frac{\text{education}}{\text{education}}, \text{type}\right)$$

Wage 
$$wage_t = K_{t-1} \cdot R_t \cdot \epsilon_t^{wage}$$
,  $R_t = 1$  is rental rate of human capital,  $\epsilon_t^{wage} \sim InN(0, \sigma_t^{wage})$ 

Consumable wealth in the beginning of the period  $M_t < M_{max}$ 

Consumption  $c_t \leq M_t + a_0$  (credit constraint)

Intertemporal budget

$$M_{t+1} = (M_t - c_t)(1+r) + h_t \cdot wage_{t+1} + transfers_{t+1}$$

#### State variables

- Consumable wealth  $M_t$
- **1** Human capital  $K_t = f\left(\sum_{\tau=1}^{t-1} h_{\tau}, \text{age}, \text{education}, \text{type}\right)$
- 6 Education
- Unobserved type

 $X_t = (M_t, \mathcal{E}_t, \text{education}, \text{type})$ , where  $\mathcal{E}_t$  is fraction of total working time to total time budget, i.e. work experience

$$\begin{split} &0 \leq \mathcal{E}_t \leq 1 \\ &\mathcal{E}_t = \frac{1}{t \cdot h_{max}} \sum_{\tau=1}^{t-1} h_\tau \iff \mathcal{E}_{t+1} = \frac{1}{t+1} \left( \mathcal{E}_t t + \frac{h_t}{h_{max}} \right), \mathcal{E}_0 = 0 \\ &\mathcal{K}_t = f\left( \underbrace{\mathcal{E}_t \cdot t \cdot h_{max}}_{t+1}, \text{age, education, type} \right) \end{split}$$

#### **Preferences**

Utility of consumption

$$u(c_t) = \frac{c_t^{1-\zeta}-1}{1-\zeta}$$

Utility of (accidental) bequests

$$w(B_t) = b_{scale} \cdot \frac{(B_t + a_0)^{1-\xi} - a_0^{1-\xi}}{1-\xi}$$

 $B_t = M_t - c_t$  bequeathed wealth  $b_{scale} > 0, \; \zeta > 0, \; \xi > 0$  parameters to be estimated  $a_0$  credit constraint (maximum amount of borrowing)

# Disutility of work

$$v_t(h_t) = \mathbb{1}\{h_t > 0\} \cdot \kappa_{type}(\tau_{uh}) \cdot \kappa_{age}(t) \cdot \gamma(h_t)$$

Type: high 
$$(\kappa_{\it type} = 1)$$
 and low  $(\kappa_{\it type} = 1 + \kappa_1)$ 

Simple age effects:

$$\kappa_{age}(t) = 1 + \kappa_2(t - 40)^2 \cdot \mathbb{1}\{t > 40\} + \kappa_3(t - 25) \cdot \mathbb{1}\{t < 25\}$$

 $\gamma = (\gamma^{(1)}, \dots, \gamma^{(5)})$  disutilities of the discrete levels of hours

# Bellman equation, without EV(1) taste shocks

$$V_t(X_t) = \max_{\substack{0 \leq c_t \leq M_t + a_0, \\ h_t \in H_t(\tau)}} \left\{ \frac{u(c_t) - v_t(h_t, \tau_{uh})}{+ \delta_t \beta(\tau_{edu}) E[V_{t+1}(X_{t+1}) | X_t, c_t, h_t]} + (1 - \delta_t) w(M_t - c_t) \right\},$$

Note:  $c_t$  continuous,  $h_t$  discrete

 $au = ( au_{uh}, au_{edu})$  types for education and taste of work  $H_t( au)$  type-specific choice set in period t  $eta( au_{edu})$  discount factor dependent on education  $\delta_t$  survival probability

# Bellman equation with EV(1) taste shocks

Chocie-specific EV i.i.d. taste shocks  $\epsilon_h$ 

$$V_t(X_t) = \max_{h_t \in H_t(\tau)} \left[ v_t(X_t, h_t) + \lambda \epsilon_h \right]$$

$$\begin{split} v_t(X_t, h_t) &= \max_{0 \leq c_t \leq M_t + a_0} \left\{ u(c_t) - v_t(h_t, \tau_{uh}) + (1 - \delta_t) w(M_t - c_t) \right. \\ &+ \delta_t \beta(\tau_{edu}) E\Big[ \mathsf{LogSum}\big( v_{t+1}(X_{t+1}, h_{t+1}) \big) \Big| X_t, c_t, h_t \Big] \Big\} \\ &\mathsf{LogSum}\big( v_t(X_t, h_t) \big) = \lambda \, \mathsf{log}\, \Big( \sum_{h_t \in H_t(\tau)} \exp \frac{v_t(X_t, h_t)}{\lambda} \Big) \\ & P(h|X_t) = \exp \frac{v_t(X_t, h)}{\lambda} \Big/ \sum_{t \in H_t(\tau)} \exp \frac{v_t(X_t, h_t)}{\lambda} \end{split}$$

Labor supply becomes probabilistic with standard logit choice probability

#### HILDA data

#### Household, Income and Labor Dynamics in Australia survey (HILDA)

- The primary source of data is the Household, Income and Labor Dynamics in Australia Survey (HILDA).
- Annual waves 2001-2016, Australian national representative sample
- Family dynamics, income and labor supply (each year)
- Data on wealth, health and health insurance, retirement, fertility, literacy and numeracy (particular years, reoccurring)
- Approximately 20,000 households in total

#### Structural estimation sample:

- Single and married men between age 19 and 85
  - 10,133 individuals, unbalanced panel of 81,197 observations
  - Individuals born 1912 1997

# Australian institutional settings

- Old Age Pension (safety net)
  - Universal from age 65
  - Not dependent of working history
  - Financed from general revenue
  - Subject to means testing
- Superannuation (compulsory savings)
  - Defined contribution system, accumulation subject to market risk
  - Individual accounts in private super funds
  - Employers are compelled to contribute a fraction of wage
  - Accessible from age 65

# Incorporating institutional settings in the model

#### Age Pension

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Income test = \max \{0, \text{income taper rate} \cdot (\text{income} - \text{income threshold})\} \}
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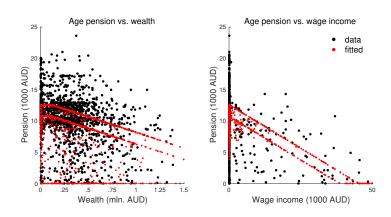
Pension =  $\max \{0, \text{full benefit} - \max\{\text{income test}, \text{asset test}\}\}$ 

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• Need to represent within the state space (with minimal additions)
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Asset test =  $\max \{0, \text{ asset taper rate} \cdot (\text{wealth} - \text{asset threshold})\}$ 

- Use simplified institutional rules and formulas?
- Use approximation obtained from observed data? ◀

## Age pension equation



```
\begin{array}{lll} \mathsf{benefit_{max}} & = & 10,759.73 + 1,846.92 (\mathsf{when year} \geq 2010), \\ (183.96) & & (173.52) \\ \\ \mathsf{pension} & = & \max \left\{ \mathsf{benefit_{max}} - \mathsf{max} \left[ \max \{ 0.27794 \, \mathsf{wage}, 0.00499 (\mathsf{wealth} - 117,082.60) \}, 0 \right] \right\} \\ & \\ (0.020) & & \\ (0.020) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.0004) & & \\ (0.00
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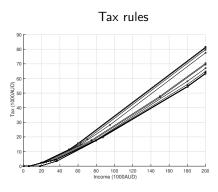
# Superannuation

- Superannuation is a function of the labor supply throughout career → function of accumulated human capital
- We need to simplify the rules:
- $\bullet$  Disregard the details of retirement income  $\rightarrow$  paid as lump sum at age 65

$$super_t = \rho_0 + \rho_1(\tau_{edu}) \cdot K_t, t = 65$$

 Not a completely unrealistic assumption: market for annuities is extremely thin

## Income tax function



# Tax data

Income (1000AUD)

$$\mathsf{tax} = \begin{cases} 0, & \text{if income} < \mathsf{thld}_1 = 17.39184, \\ 0.29907 \cdot (\mathsf{income} - \mathsf{thld}_1), & \text{if } \mathsf{thld}_1 \leq \mathsf{income} < \mathsf{thld}_2, \\ 0.37930 \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_1, & \text{if income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2, & \text{income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2, & \text{income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00556) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2, & \text{income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00566) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2, & \text{income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00566) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2, & \text{income} \geq \mathsf{thld}_2 = 73.17661, \\ 0.00566) \cdot (\mathsf{income} - \mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2, & \text{income} \geq \mathsf{thld}_2 = \mathsf{thld}_2, \\ 0.00566) \cdot (\mathsf{thld}_2) + 0.29907 \cdot \mathsf{thld}_2 = \mathsf{thld}_2 + 0.29907 \cdot \mathsf{thld}_2 = \mathsf{thld}_2 =$$

## Intertemporal budget constraint (updated)

$$M_{t+1} = (M_t - c_t)(1+r) + h_t \cdot wage_{t+1} + transfers_{t+1}$$

$$\downarrow$$
 $M_{t+1} = (M_t - c_t)(1+r) + h_t \cdot wage_{t+1} - Tax_t + tr_{t+1} \cdot 1\{t+1 \le 22\} + pens_{t+1} \cdot 1\{t+1 \ge 65\} + super_{t+1} \cdot 1\{t+1 = 65\}$ 

 $tr_{t+1} \cdot \mathbb{1}\{t+1 \leq 22\}$  transfers from parents to youth

## **Education levels**

Original HILDA classification			Coarsened 3	level class	ification
	N obs	%		N obs	%
Postgrad - masters or doctorate	557	5.50	College	2,391	23.60
Grad diploma, grad certificate	503	4.96			
Bachelor or honours	1,331	13.14			
Advanced diploma, diploma	922	9.10	High school	5,254	51.85
Certificate III or IV	3,178	31.36			
Certificate I or II	0	0.0			
Certificate not defined	0	0.0			
Year 12	1,154	11.39			
Year 11 and below	2,488	24.55	Dropouts	2,488	24.55
Undetermined	0	0.0			
Total	10,133	100.00		10,133	100.00

## Choice of discrete levels of hours

K-medians cluster analysis Correspondence to HILDA

$h_t$	Nobs	annual	week	Empl FT	Empl PT	Unemp	OLF
0	26,411	0	0	353	1,877	2,216	21,960
1	6,711	1200	24	1,303	5,408	0	0
2	23,387	2000	40	23,212	175	0	0
3	7,622	2250	45	7,622	0	0	0
4	12,115	2500	50	12,115	0	0	0
5	8,368	3000	60	8,368	0	0	0

## Model solution: DC-EGM

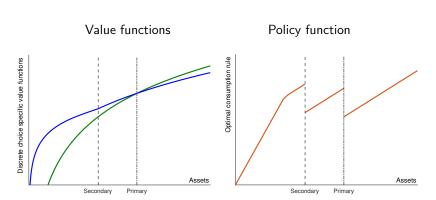


Carroll (2006) *Economics Letters*The method of endogenous gridpoints for solving dynamic stochastic optimization problems.

#### Main idea of the endogenous grids

- Instead of searching for optimal decision in each point of the state space (traditional approaches)
- ullet Look for the state variable (level of assets) where arbitrary chosen decision (consumption o savings) would be optimal (EGM)

## Kinks and discontinuities with discrete-continuous choice



# Primary kinks

- The *d*-specific value functions intersect (due to trade-off between income and disutility of work)
- The upper envelope of the value functions has a kink (this is what we call a primary kink)
  Discrete choice policy is to work on the left of the kink, and to retire on the right of the kink
- Working and retiring have different corresponding optimal consumption policies
- Combined consumption policy has a discontinuity

# Secondary kinks

- Value function in t+1 has a primary kink (because d-specific value functions intersect in t+1)
- $\hbox{ @ In the non-concave region around a primary kink in } t+1 \\ \hbox{ the maximand in the Bellman equation has multiple local optima } \\ \downarrow\downarrow$
- The Euler equation for the corresponding values of wealth has multiple solutions, all solutions are found in EGM
- "Suboptimal" endogenous points have to be dropped: find the point where global maximum shifts from one solution to the other
- Optimal consumption rule in period t has a discontinuity, the value function has a corresponding secondary kink

# Adding extreme value shocks

#### Properties of the full solution

- Value functions are non-concave and have kinks
- Consumption functions have discontinuities
- Oiscontinuities/kinks propagate through time and accumulate

#### Extreme value distributed taste shocks

- Smooth out primary kinks
- Extreme value distribution → closed form expectations for choice probabilities and expectation of the max (logsum)
- Two interchangeable interpretations
  - Structural: unobserved state variables
  - Logit smoothing: to streamline the solution
- Prevent propagation of kinks and discontinuities
- No complete smoothing in general: secondary kinks may persist



## Estimation: Method of Simulated Moments



McFadden (1989) Econometrica

A method of simulated moments for estimation of discrete response models without numerical integration

- Method of simulated moment estimator
- Diagonal weighting matrix
- Logit smoothed simulator for better numerical performance
- Non-convex values functions create problems for derivative based methods
- POUNDerS derivative free trust region minimization algorithm

## HILDA data

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- Annual waves 2001-2012, Australian national representative sample
- Family dynamics, income and labor supply (each year)
- Data on wealth, health and health insurance, retirement, fertility, literacy and numeracy (particular years, reoccurring)
- Approximately 20,000 people in total

#### Structural estimation sample:

- Single and married men between age 19 and 85
  - 8,836 individuals, unbalanced panel of 56,090 observations
  - Individuals born 1916 1993



## Choice of moments to match

	High s	chool	Dropouts		College	
Moments	Ages	N	Ages	N	Ages	N
working	19 - 85	67	19 - 85	67	23 - 85	63
hours working	19 - 75	57	19 - 78	60	23 - 71	49
wage working	19 - 73	55	19 - 69	51	23 - 69	47
var of wage	19 - 73	55	19 - 69	51	23 - 69	47
hours20	19 - 85	67	19 - 85	67	23 - 85	63
hours40	19 - 85	67	19 - 85	67	23 - 85	63
hours45	19 - 85	67	19 - 85	67	23 - 85	63
hours50	19 - 85	67	19 - 85	67	23 - 85	63
wealth	19 - 85	55	19 - 85	55	23 - 85	49
work2work	19 - 74	56	19 - 77	59	23 - 70	48
nowork2nowork	19 - 85	67	19 - 85	67	25 - 85	61
super lumpsum	65	1	65	1	65	1
Total		681		679		617



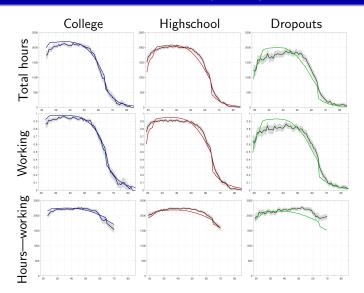
# Estimates of the preference parameters

Parameter	Description	Estimate	Std.Err.
ζ	CRRA coefficient in consumption	0.80989	0.06206
$\gamma_1$	Disutility of working 1000 hours (20 per week)	0.92654	0.24025
$\gamma_2$	Disutility of working 2000 hours (40 per week)	0.82177	0.16702
$\gamma_3$	Disutility of working 2250 hours (45 per week)	1.64690	0.39486
$\gamma_4$	Disutility of working 2500 hours (50 per week)	1.51608	0.35264
$\gamma$ 5	Disutility of working 3000 hours (60 per week)	2.16258	0.57946
$\kappa_1( au=low)$	Correction coefficient with disutility of work	0.61153	0.58616
$\kappa_2$	Quadratic coefficient on age for older workers	0.00142	0.00062
$\kappa_3$	Linear coefficient on age for young workers	0.04804	0.03242
ξ	CRRA coefficient in utility of bequest	0.46775	0.48061
$b_{scale}$	Scale multiplicator of the utility of bequest	0.67227	2.02012
eta( au=hs)	Discount factor, highschool	0.96944	0.00297
eta( au=dr)	Discount factor, dropouts	0.96970	0.00403
eta( au=cl)	Discount factor, college	0.96963	0.00367
λ	Scale of EV taste shocks	0.83949	0.39929

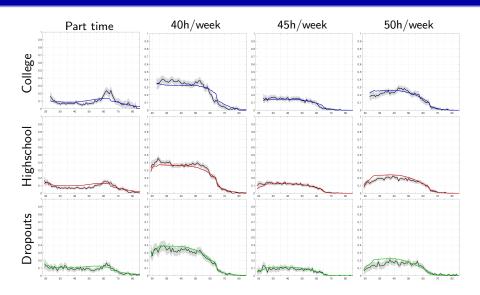
# Human capital accumulation process

Parameter	Description	Estimate	Std.Err.
$\eta_0( au=cl)$	Constant for college	2.93936	1.37286
$\eta_0( au=hs)$	Constant for high school	2.61254	1.56208
$\eta_0( au=dr)$	Constant for dropouts	2.38097	1.38154
$\eta_0( au=high)$	Constant for high type	0.13360	1.60836
$\eta_1$	Age (time index)	0.02753	0.01937
$\eta_2$	Age (time index) square	-0.00076	0.00044
$\eta_3( au={\sf cl})$	Work experience for college	0.03125	0.02754
$\eta_3( au=hs)$	Work experience for high school	0.02200	0.02893
$\eta_3( au=dr)$	Work experience for dropout	0.01991	0.03011
$\eta_4( au=cl)$	Work experience square for college	-0.00017	0.00130
$\eta_4( au=hs)$	Work experience square for high school	-0.00002	0.00120
$\eta_4( au=dr)$	Work experience square for dropout	-0.00000	0.00118

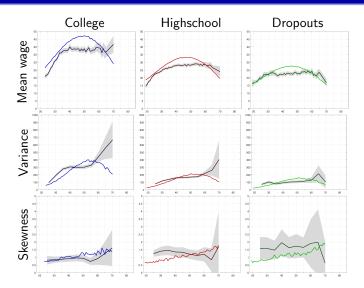
## Goodness of fit: total hours and participation



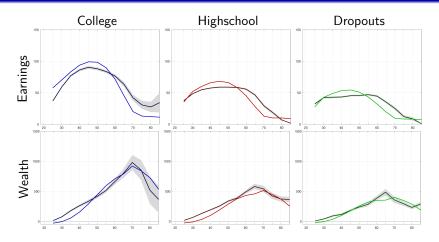
# Goodness of fit: discrete level of hours



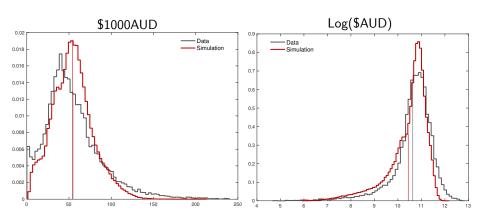
## Goodness of fit: lifecycle wage distribution



### Goodness of fit: earnings and wealth



### Goodness of fit: overall income distribution



# Policy simulations

Baseline: No policy change

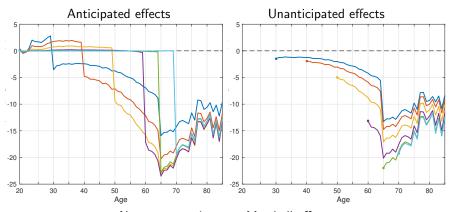
Anticipated: Fully anticipated policy change

Unanticipated: Exogenous shift from regime 1 to regime 2

- 1000 individuals in each education/type
- Identical sequence of (pseudo) random variables in all simulations
- Varying revelation age

# Permanent 10% wage decrease → % change in hours

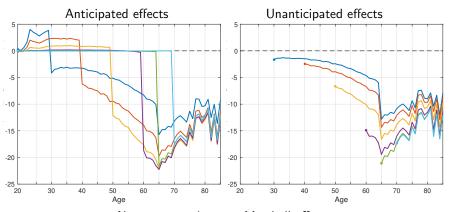
#### High school graduates



No compensation  $\longrightarrow$  Marshall effects

# Permanent 10% wage decrease → % change in hours

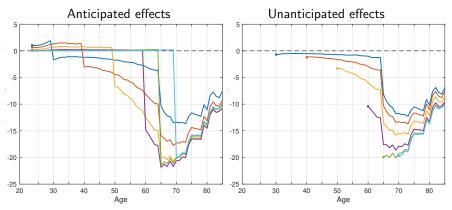
#### High school dropouts



No compensation  $\longrightarrow$  Marshall effects

# Permanent 10% wage decrease → % change in hours

#### College graduates

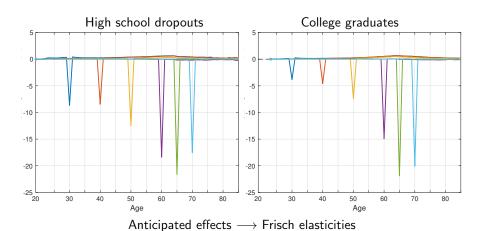


No compensation  $\longrightarrow$  Marshall effects

# Permanent 10% wage decrease → hours

- Larger decline in hours if policy is anticipated: labor supply is shifted towards the beginning of life cycle where wage is not yet decreased
- Effect is very different at different points of the life cycle
- Much larger hours decline if wage decrease occurs at older ages
- Elasticities smaller for college grads than HS grads at younger ages
- But catch up at older ages
- Key Point: Effect of HC on labor supply elasticities not changed by hours bunching

# Transitory 10% wage decrease → % change in hours



### Frisch elasticities

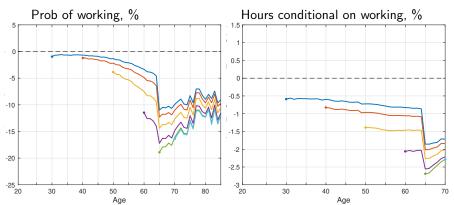
- Frisch elasticities increase with age
- The increase is greater for the more educated
- Consistent with earlier papers on US data:
- Imai and Keane 2004 International Economic Review Intertemporal labor supply and human capital accumulation.
- Keane and Wasi 2016 *The Economic Journal*Labour supply: the roles of human capital and the extensive margin.

### Intensive vs. extensive margin in labor supply elasticities

- Permanent 10% wage decrease → probability of working
- Permanent 10% wage decrease → hours conditional on working
- Relative changes (%)
- Unanticipated wage decrease
- Evidence of significantly higher elasticity on the extensive margin

### Intensive vs. extensive margin

#### High school graduates



Note the difference in scales: extensive margin clearly dominates.

### Effects of changes in age pension rules

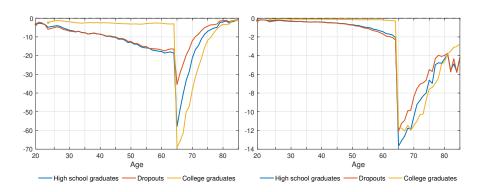
#### Policy parameters in age pension:

- Maximum pension benefit (+25%)
- Taper rate in income test (-10%)
- Taper rate in asset test (-10%)

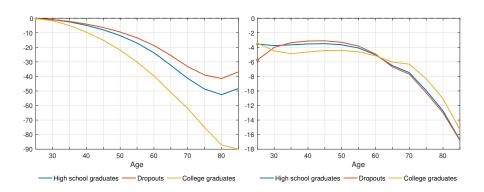
#### Effects on:

- hours of labor supply (hours per annum)
- ② → wealth (\$1000)
- - Only high school graduates

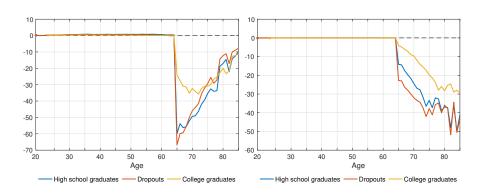
# Maximum age pension $+25\% \rightsquigarrow$ hours (annual and %)



# Doubling asset taper rate → wealth (annual and %)



# Doubling income taper rate → hours (annual and %)



# Effects of the age pension

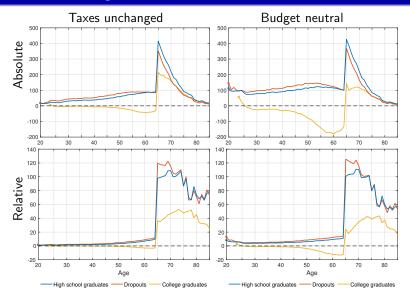
#### Simulate the world without Age Pension

- $\bullet$  Cost of program is 1/3 of income tax revenue
- Elimination allows 33% tax cut (if no behavioral response)

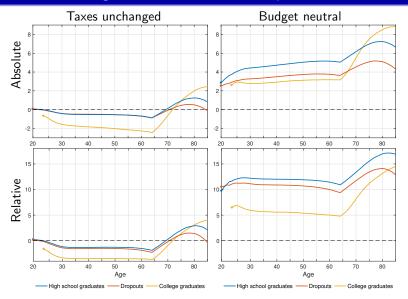
#### Unchanged taxes vs. Revenue neutral

- Elimination of Age Pension generates 5.8% increase in labor supply
- This allows a 37% cut in income tax rates in budget neutral simulation

### Elimination of Age Pension → hours



### Elimination of Age Pension → consumption, \$1000 AUD



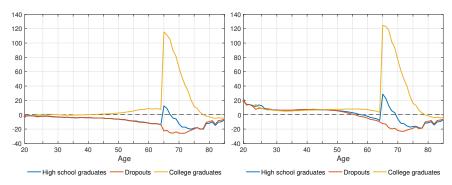
## Effects of the age pension

#### The world without the age pension (revenue neutral):

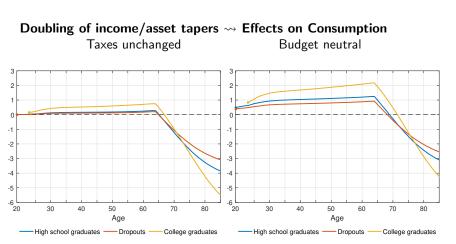
- Labor supply increases for dropouts and HS graduates at all ages
- Labor supply decreases for college graduates pre 65 (income effects), but increases greatly at 65+
- Tax rates fall by 37% in budget neutral simulation
- About 90% of workers prefer to live in a world with no age pension and lower taxes
- Only 10% of low skill type individuals experience decrease in welfare
- This result reflects the poor targeting of the Age Pension program and large labor supply distortion it creates

- Double income and asset taper rates:
  - Double effective income taper rate from 27.7% to 55.5%
  - Double effective asset taper rate from 1/2 cent on the dollar to one cent on the dollar
- In budget neutral simulation we can cut income tax rates by 5.9%
  - Top rate reduced from 37.9% to 35.7%
  - Middle rate reduced from 29.9% to 28.1%

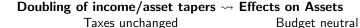
# Doubling of income/asset tapers → Effects on Hours of Work Taxes unchanged Budget neutral

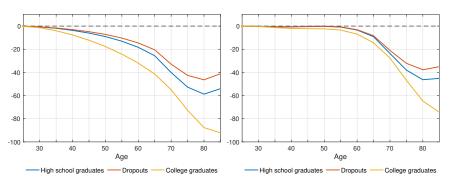


Note: Change in annual hours



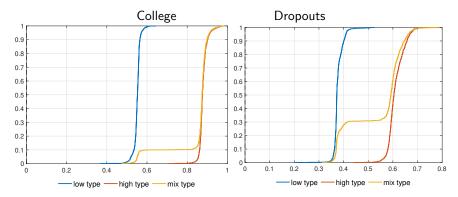
Note: Change in \$1000 AUD





(Note: Change in \$1000 AUD)

#### Doubling Tapers + Tax Cut → Effects on ex-ante utility



Note: Change in expected utility at the beginning of life

#### **Double Taper Rates + Tax cut → Results:**

- $\bullet$  At age 65+ labor supply of college grads increases by 20% while that of dropouts falls by 8%
- College grads rely on age pension less while dropouts rely on it more
   better targeting
- $\bullet$  In budget neutral simulation we cut income tax rates by 5.9%
  - This causes small increase in labor supply prior to age 65
- All types better off CEVs are \$1.4k, \$1.5k, \$1.7k for dropouts, HS, college types, respectively

# Results and conclusions Labor supply

- Large variation of labor supply elasticities by age and education:
  - Labor supply elasticities increase with Age
  - Elasticities are smaller for higher education groups

#### Age Pension

- The program has large negative labor supply effects
- The program is expensive (Largest welfare item in budget)
- It is poorly targeted ⇒ Very low effective taper rates
- Doubling of Taper Rates combined with 5.9% tax cut would be Pareto improvement

