

# The equilibrium effects of state-mandated minimum staff-to-child ratios

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- Effects on skills of children unexplored Why do we care about skills?

# Motivation: Effects on skills?

- Policy rationale: Increase quality of paid childcare
- Empirical evidence: Increases quality, decreases quantity [Hotz and Xiao \(2011\)](#)

Cross-sectional regressions

- **Aggregate** market-level evidence, hard to map to **individual** effects on skills
  - Who are the children who gain/lose skills?
  - Overall effect on skill distribution?

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  - Endogenizes the wages of teachers and childcare workers
  - Allows for rich family heterogeneity
- Estimate the model combining individual-level data and state-level data

# Model, Overview

- **Families**

- Heterogeneous in:
  - Household structure (2 Parents vs 1 Parent)
  - Parenting quality
  - Quality and quantity of care by relatives
  - Initial assets and wages
  - Initial skills of children
- Choose:
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- Produce quality combining teacher's efficiency units and number of caregivers
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- **Teachers**

- Two types: Lead teachers and childcare workers, elastic supply

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- Unitary household formed by mother  $m$ , child, maybe father  $f$ .
- Three periods: When child is 9 months, 2 years, and 4 years old.

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- Unitary household formed by mother  $m$ , child, maybe father  $f$ .
- Three periods: When child is 9 months, 2 years, and 4 years old.
- In periods  $t = 1, 2, 3$  families derive flow utility according to:

$$\log c_t + \delta_l^m \log l_t^m + \delta_l^f \log l_t^f + \delta_\tau^m \log \tau_t^m + \delta_\tau^f \log \tau_t^f + \delta_{\theta,t} \log \theta_t$$

- The continuation utility at period 4 is given by:

$$V_4(a_4, \theta_4) = \delta_a \log a_4 + \delta_{\theta,4} \log \theta_4$$

- $c$ : Consumption
- $l^j$ : Leisure of parent  $j$
- $\tau^j$ : Time with child of parent  $j$ .
- $\theta_t$ : Cognitive skills of child
- $a_t$ : Assets

# Families, constraints

- Budget constraint

$$P^D(q_t^P, \tau_t^P) + c_t + a_{t+1} = w^f n_t^f + w^m n_t^m + a_t(1 + r)$$

- Paid care is center or home-based

$$D \in \{CB, HB, N\}$$

- Time use constraint for parents

$$p^j + \tau^j + n^j = \overline{T}$$

- Supervision constraint for child

$$\tau^m + \tau^f + \tau^r + \tau^P = \overline{T}$$



# Families, Production Function of skills

- Child skills produced according to:

$$\begin{aligned} \log \theta_{t+1} = & \log A_t + \gamma_{\theta,t} \log \theta_t + \gamma_{m,t} \frac{\tau_t^m}{T} \log q^m \\ & + \gamma_{f,t} \frac{\tau_t^f}{T} \log q^f + \gamma_{P,t} \frac{\tau_t^P}{T} \log q_t^P + \gamma_{r,t} \frac{\tau_t^r}{T} \log q^r + \eta_{t+1} \end{aligned}$$

- In the previous expression:
  - $q$ : Quality
  - $A_t$ : Time varying TFP
  - $\eta_{t+1}$ : Skill accumulation shock
- Quality of parental time and care by relatives exogenous and heterogeneous across families
- Quality of paid care is endogenous and purchased on the market

## Families, utility costs

- Stochastic cost  $o_t^D$  of using paid care  $D = HB, CB$ .
- Drawn in each period by each family
- $o_t^{HB}$  and  $o_t^{CB}$  independent from each other and their own leads/lags
- $o_t^D \sim \exp(\lambda_t^D)$

## Providers, Production function of quality

- Quality of care produced according to:

$$q_t^D = A_t^D \left( \frac{E_t}{k_t} \right)^{\alpha_{E,t}^D} \left( \frac{C_t}{k_t} \right)^{1-\alpha_{E,t}^D}$$

- Where

- $E$ : Efficiency units of the lead teacher
- $C$ : Number of caregivers (includes the lead teacher)
- $k$ : Children in the classroom, "kids"

## Providers, Production function of quality

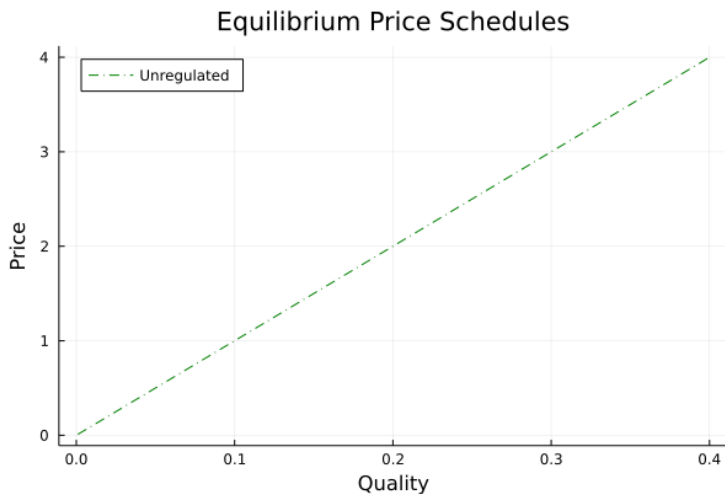
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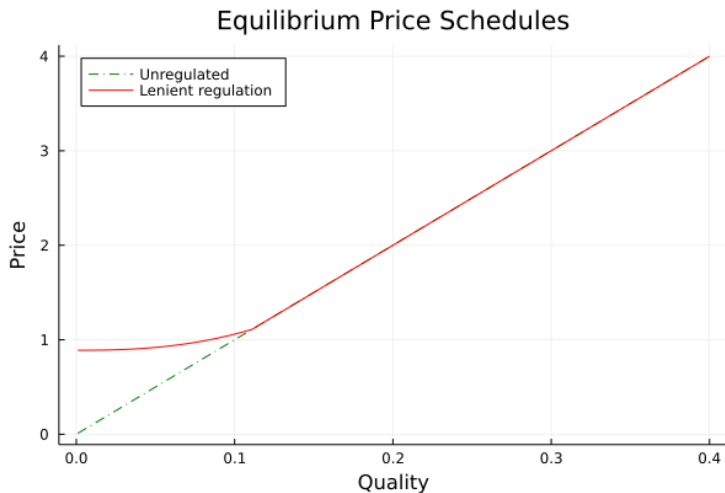
- Where
  - $E$ : Efficiency units of the lead teacher
  - $C$ : Number of caregivers (includes the lead teacher)
  - $k$ : Children in the classroom, "kids"
- Regulations: Staff-to-child ratio cannot be below minimum regulated:

$$\frac{C_t}{k_t} \geq \underline{R_t^D}$$

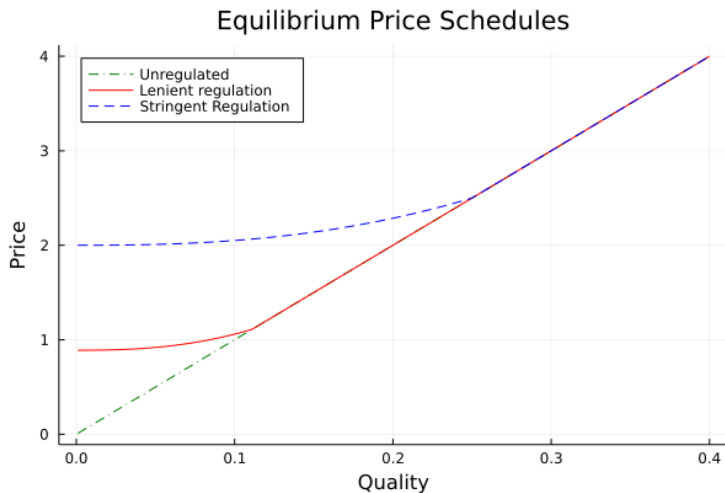
# Providers, pricing schedule



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# Labor supply of teachers

- Constant elasticity of labor supply
- Potentially different elasticity for lead teachers and childcare workers



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- Supply of teachers
  - Elasticity: Cross-state, employment and wages. Lagged fertility as IV for demand

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- Assortative mating in parenting quality in observables and unobservables
- Parenting quality positively correlated with parental wages

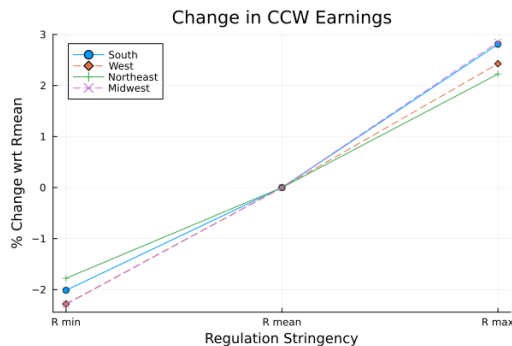
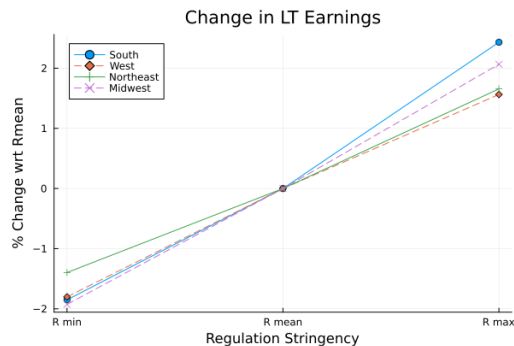
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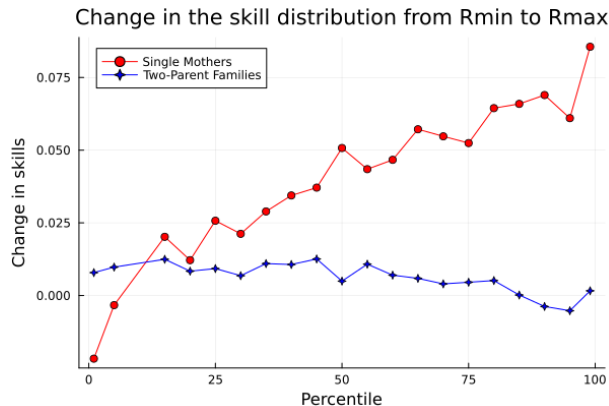
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- Mothers care more about time with their child than fathers

# Effects on teachers' wages (GE effect)



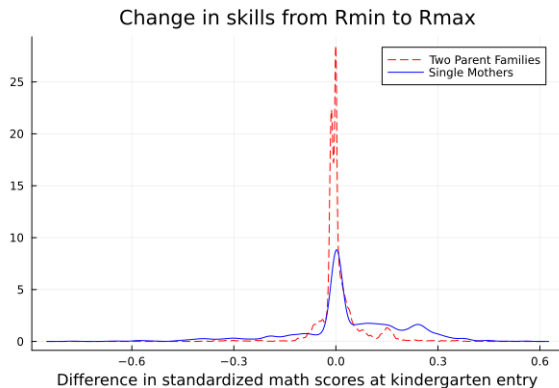
- $\uparrow$  stringency  $\implies \uparrow$  teacher's wages (quantitative, not theoretical result).
- Not negligible impact ( $\sim 1.5\%$  -  $3\%$  in either direction)
- Some heterogeneity by region (due to different family heterogeneity).

# Effects on the skill distribution



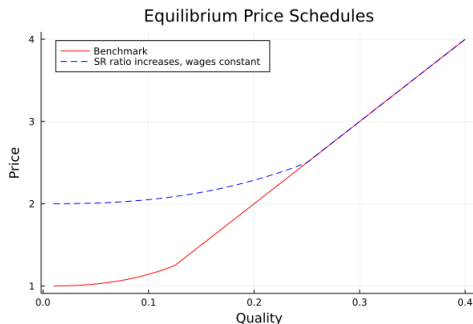
- With more stringent staff-to-child ratios:
  - Two-parent families: Skill distribution better overall
  - Single Mothers: Skill distribution better at the top, worse at the bottom

# Skill gainers and losers



- Children of Single mothers more affected by change in stringency
- Large gains for some children, large losses for others

# Price schedule and problem of the family



- $\uparrow$  Price  $\implies$  families reduce paid care  $\implies$  skill losses
- Flattening of price schedule  $\implies$  families that stay buy higher quality  $\implies$  skill gains
- Response depends on substitution possibilities: Availability of relative care and assets
- Poorer families buy lower quality  $\implies$  more exposed



## Family characteristics of skill gainers and losers (SM families)

- Largest effects for children born to poor families (largest gains and losses)
- Whose children gain and lose depends on substitution possibilities
- $\uparrow$  substitution possibilities  $\implies$  large skill losses
  - More care by relatives available
  - More initial assets
- Large skill redistribution within children of poor families
  - Large skill gains: At least 30 % of a standard deviation in math test score
  - Large skill loss: At least 30 % of a standard deviation in math test score

	Big skill gains	Skill gains	Skill losses	Big skill losses
Mother's wage (\$/hour)	8	10	10	7
Available relative care (hrs/week)	38	77	90	96
Initial net worth (\$)	8,000	26,000	65,000	33,000

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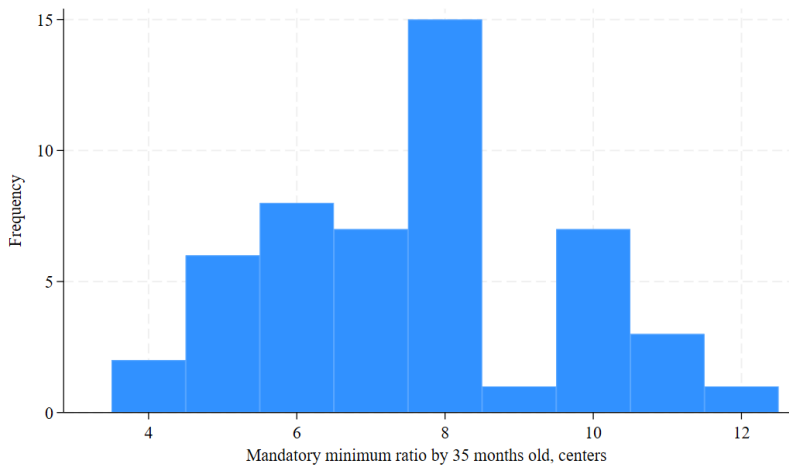
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  - Mostly positive effects on the skill distribution...
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  - Largest skill gain and losses concentrated among poor children
    - Skill gainers have less relative care available and assets
    - Skill losers have more relative care available and assets

THANK YOU!



## Regulations across states



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# Market failures

- Incomplete markets
  - Borrowing constraints against future parental income
    - [Caucutt and Lochner](#); [Lee and Seshadri \(2019\)](#); [Daruich\(2018\)](#)
  - Borrowing constraints against future income of child
    - [Loury \(1981\)](#); [Baland and Robinson \(2000\)](#) ; [Daruich \(2018\)](#)
- Externalities:
  - Innovation
    - [Bell, Chetty, Jaravel, Petkova and Van Reenen](#)
  - Crime
    - [Cunha, Heckman, and Schennach \(2010\)](#); [Attanasio, Cardona Sosa, Medina, Meghir, Posso-Suárez \(2021\)](#)
- Inaccurate parental beliefs
  - [Cunha, Elo, Culhane; Attanasio, Boneva, and Rauh \(2020\)](#)

## Price constant expressions

$$\bar{P} = \left[ w^E \left( \frac{\alpha_E}{1 - \alpha_E} \frac{w^C}{w^E} \right)^{1 - \alpha_E} + w^C \left( \frac{1 - \alpha_E}{\alpha_E} \frac{w^E}{w^C} \right)^{\alpha_E} \right] \frac{1}{A}$$

$$\underline{P} = w^E \left( \frac{1}{\underline{R}_I} \right)^{\frac{1 - \alpha_E}{\alpha_E}} \left( \frac{1}{\underline{A}} \right)^{\frac{1}{\alpha_E}}$$

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  - **Survey questions:** Used book on parenting (+), hits child (-), etc
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    - Cognitive development, Emotional support (+)
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- For father, only survey questions
  - Read books to child (+), Spank child (-), Feel trapped by parenthood (-), etc



## Identification of Arnett score factor loading

- Remember the Production Function of quality for paid providers:

$$q_t^P = A_t^P \left( \frac{E_t}{k_t} \right)^{\alpha_{E,t}^P} \left( \frac{C_t}{k_t} \right)^{1-\alpha_{E,t}^P}$$

- Taking logs and substituting the measurement system in:

$$\begin{aligned} ARNETT = \mu^j + \alpha^j \log A_t^P + \\ \alpha^j \left( \alpha_{E,t} \log \left( \frac{E_t}{k_t} \right) + (1 - \alpha_{E,t}) \log \left( \frac{C_t}{k_t} \right) \right) + \epsilon_t \end{aligned}$$

- Intuition: Cobb-Douglass + constant returns to scale  $\implies \frac{\Delta \log q}{\Delta \text{Inputs}} = 1$
- If  $\frac{\Delta Arnett}{\Delta \text{Inputs}} = 2 \implies \frac{\Delta Arnett}{\Delta \log q} = 2$

## Regulation stringency

**Table:** Least, average, and most stringent regulations across ages and types of care

	18 months old	3 years old	4 years old
Least stringent, Centers	9	15	20
Least stringent, Homes	10	15	18
Average, Centers	5.28	10.7	12.41
Average, Homes	4.60	6.90	7.07
Most stringent, Centers	3	7	8
Most stringent, Homes	2	3	3

- I report child-to-staff instead to staff-to-child for ease of interpretation
- Regulations become less stringent with age.

## Identification $\lambda^{CB}, \lambda^{HB}$

- The probability of not choosing paid care is given by:

$$\mathbb{P}(D_t = N | a_t, H) = e^{-\lambda_{CB}(\tilde{V}_t^{CB}(a_t, H) - \tilde{V}_t^N(a_t, H))} e^{-\lambda_{HB}(\tilde{V}_t^{HB}(a_t, H) - \tilde{V}_t^N(a_t, H))}$$

- It can be shown that:

$$\frac{\partial \mathbb{P}(D_t = HB | a_t, H)}{\partial \lambda_{HB}} \geq 0$$
$$\frac{\partial \mathbb{P}(D_t = HB | a_t, H)}{\partial \lambda_{CB}} \leq 0$$

- Both inequalities strict if  $CB, HB$  strictly preferred to  $N$  absent utility costs
- Strict monotonicity  $\implies \lambda_3^{CB}, \lambda_3^{HB}$  identified from choice probabilities for  $CB, HB$
- $\lambda_t^{CB}, \lambda_t^{HB}$ : Same argument + backward induction

## Identification $\delta_\theta$

- $\Delta_3^{P,r}$ : Change in skills at  $t = 4$  when reallocating from relatives to paid care at  $t = 3$
- Optimality condition for interior  $\tau^P$  when care by relatives is interior:

$$\underbrace{\beta \delta_{\theta,4} \Delta_3^{P,r}}_{\text{Gain of reallocating from } \tau^r \text{ to } \tau^P} = \underbrace{\frac{P_3(q_3^P)}{c_3}}_{\text{Cost of reallocating from } \tau^r \text{ to } \tau^P} \quad \text{if } \tau^P > 0, 0 < \tau^r < \overline{T}^r$$

- Re-arranging and taking conditional expectations:

$$\beta \delta_{\theta,4} = \frac{\mathbb{E}[\tilde{P}_3 | \tau^P > 0, 0 < \tau^r < \overline{T}^r]}{\mathbb{E}[\Delta_3^{P,r} \tilde{c}_3 | \tau^P > 0, 0 < \tau^r < \overline{T}^r]}$$

- $\tilde{P}$  and  $\tilde{c}$  denote noisy measures of prices and consumption

## Identification of $\delta_\tau^m$

- $\Delta_\theta^{m,r}$ : Change in skills when reallocating from relatives to mother
- Optimality condition for maternal care when care by relatives is interior:

$$\underbrace{\frac{\delta_\tau^m}{\tau^m} + \beta \Gamma_{t+1}^\theta \Delta_\theta^{m,r}}_{\text{Benefit of reallocating from relative to mother}} = \underbrace{\frac{\delta_l^m}{l^m}}_{\text{Cost of reallocating from relative to mother}} \quad \text{if } 0 < \tau^r < \bar{T}^r$$

- $\Gamma_t^\theta$ : Reduced form, captures flow + expected discounted value of skills.
- Re-arranging and taking conditional expectations:

$$\frac{\delta_\tau^m}{\delta_l^m} = \mathbb{E} \left[ \frac{\tau_{i,t}^m}{l_{i,t}^m} \mid 0 < \tau_{i,t}^r < \bar{T}_i^r \right] - \frac{\beta \Gamma_{t+1}^\theta}{\delta_l^m} \mathbb{E} [\tilde{\Delta}_{\theta,i,t}^{m,r} \tau_{i,t}^m \mid 0 < \tau_{i,t}^r < \bar{T}_i^r] .$$

- $\tilde{\Delta}_{\theta,i,t}^{m,r}$  denotes a noisy measure of  $\Delta_{\theta,i,t}^{m,r}$  [Back](#)

# Empirical association between regulations and childcare market outcomes

- Outcomes: Price, hours, quality at age 2 for center based care

	Price	Quality	Hours paid care/year
Minimum Ratio for Centers	18.09 (4.88)	1.85 (0.79)	-2304.13 (584.86)
Minimum Ratio for Homes	0.00 (0.00)	0.00 (0.00)	0.00 (0.00)
Constant	1.40 (0.44)	0.00 (0.07)	499.92 (55.43)

- In the cross-section, more stringent regulations associated with:
  - Higher prices paid by families
  - Higher quality purchased by families
  - Less hours of paid care

## Labor supply shifters expressions

$$\log(\overline{H}_{LT}\overline{LT}) = \mathbb{E}[\log E^D(w^E, w^C)] - \eta_{LT}\mathbb{E}[\log(w^E + w^C)]$$

$$\log(\overline{H}_{CCW}\overline{CCW}) = \mathbb{E}\left[\log\left(E^D(w^E, w^C) - C^D(w^E, w^C)\right)\right] - \eta_{CCW}\mathbb{E}[\log w^C]$$

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