# Modeling Wine Preferences via Data Mining

Dev Misra

### **Agenda**



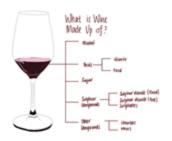
### **Background on Wine**

- Wine was once viewed as a luxury good, but is now enjoyed by a wide range of consumers
- Portugal is a top ten wine exporting country
  - Exports of Vinho Verde have increased by 36% from 1997 to 2007
- Wine certifications and quality assessments are essential in the wine industry towards enhancing growth



### **Data Description**

Two large datasets, one for red wine and one for white wine



| 1   | Fixed<br>Acidity | Volutile<br>Acidity | Ctoric<br>Aced | Sugar<br>Sugar | Chlorides | Free<br>soffer<br>Dioxide | Yetur<br>Sulfur<br>Disocule | Density | -    | Sulphotes | Alcohol | Quality |
|-----|------------------|---------------------|----------------|----------------|-----------|---------------------------|-----------------------------|---------|------|-----------|---------|---------|
| 1   | 2.9              | 0.700               | 0.00           | 1.80           | 0.076     | 61                        | 3.0                         | 0.9978  | 3.51 | 0.34      | 0.4     |         |
| 2   | 2.8              | 0.880               | 0.00           | 2.60           | 0.008     | 26                        | 67                          | 0.9068  | 3.70 | 0.00      | 9.6     |         |
| ×   | 7.8              | 0.790               | 0.08           | 3.30           | 0.092     | 19                        | 34                          | 0.9970  | 1.26 | 0.65      | 9.6     | 9.      |
| 4   | 15.2             | 9.280               | 0.56           | 1.90           | 0.075     | 17                        | 44                          | 0.9980  | 3.16 | 0.38      | 9.8     |         |
| 5   | 2.4              | 9,706               | 9.00           | 1.90           | 0.076     | 11                        | 34                          | 0.9979  | 3.51 | 6.56      | 9.4     | 9       |
| *   | 2.4              | 0.066               | 0.00           | 1.60           | 0.075     | 111                       | 46                          | 0.997W  | 5.51 | 0.98      | 9.4     | 9.      |
| -   | 7.8              | 0.600               | 0.04           | 1.60           | 0.069     | 19                        | 10                          | 0.9004  | 3.50 | 0.46      | 0.4     | 0.      |
| ٠   | YA:              | 9,610               | 0.00           | 1.29           | 0.069     | 19                        | 211                         | 0.9946  | 3.59 | 0.47      | 10.0    | 18.     |
|     | 2.6              | 0.580               | 9.88           | 2.00           | 0.073     | 9.                        | 18                          | 0.0068  | 3.36 | 0.17      | 9.5     | 19      |
| 18  | 2.5              | 0.500               | 0.36           | 6.00           | 0.071     | 1.0                       | 102                         | 0.9976  | 3.31 | 0.80      | 10.5    | 1       |
| 11  | 6.7              | 0.580               | 0.08           | 1.80           | 0.007     | 19                        | 65.                         | 0.9939  | 3.28 | 0.54      | 9.3     | 1       |
| 12  | 2.5              | 0.500               | 0.36           | 6.00           | 0.071     | 17                        | 101                         | 0.9979  | 3.33 | 2.80      | 10.5    | 9       |
| 13  | 5.6              | 0.643               | 0.00           | 1.60           | 6.089     | 28                        | 38                          | 0.9943  | 3.50 | 8.12      | 9.9     | 9       |
| 14  | ZA.              | 0.810               | 0.29           | 1.60           | 6.114     | 9.                        | 29                          | 0.9974  | 3.29 | 1.16      | 9.1     | . 9     |
| 15  | 8.9              | 0.620               | 638            | 1.60           | 0.176     | 52                        | 143                         | 0.9986  | 5.16 | 9.88      | 9.5     | 1.0     |
| 16. | 44               | 0.629               | 6.79           | 1.90           | 0.170     | 51                        | 166                         | 5 9585  | 1.17 | 0.93      | 9.7     | 1.0     |

|    | Fixed<br>Acadity | Volatile<br>Actify | Clark:<br>Acid | Residuel<br>Sugar | Chlorides | Free<br>sulfur<br>Droxide | Total<br>Sulfur<br>Disside | Density | *    | Sulphanes | Aborbal | Quality |
|----|------------------|--------------------|----------------|-------------------|-----------|---------------------------|----------------------------|---------|------|-----------|---------|---------|
| 1  | 7.0              | 8.270              | 0.36           | 30.70             | 0.045     | 45.0                      | 179.0                      | 1:0010  | 1.00 | 641       | 8.6     |         |
| 2  | 6.3              | 0.300              | 0.34           | 1.60              | 0.049     | 14.0                      | 112.0                      | 0.9940  | 8.30 | 5.49      | 9.5     |         |
|    | 8.1              | 0.200              | 0.40           | 6.90              | 0.010     | 30.0                      | 37.6                       | 0.9011  | 1.29 | 2.64      | 10.1    |         |
| 4  | 1.2              | 0.230              | 6.38           | 8.50              | 0.058     | 47.0                      | 185.0                      | 0.9936  | 3.19 | 2.40      | 9.0     |         |
| \$ | 7.8              | 9.230              | 0.32           | 6.50              | 0.058     | 47.0                      | 185.0                      | 0.9936  | 3.19 | 9.49      | 5.9     |         |
|    | 8.1              | 0.290              | 9.40           | 6.90              | 0.050     | 30.0                      | 61.0                       | 0.9911  | 1.29 | 2.44      | 19.1    |         |
| 7  | 6.0              | 9.300              | 0.06           | 7.00              | 0.049     | 30.0                      | 116.0                      | 0.9949  | 9.58 | 247       | 1.6     |         |
|    | 7.0              | 9.275              | 0.36           | 39.70             | 0.045     | 45.0                      | 170.0                      | 1.0010  | 1.00 | 2.43      | 4.8     |         |
| ,  | 6.3              | 8.300              | 6.54           | 1.60              | 6.049     | 14.0                      | 6.513                      | 0.9940  | 3.30 | 5.49      | 9.5     |         |
|    | 8.1              | 6.226              | 6.49           | 1.50              | 0.044     | 28.0                      | 189.0                      | 0.9910  | 3.22 | 5.43      | 11.0    |         |
| 11 | 6.1              | 6.279              | 0.41           | 1.45              | 0.003     | 31.0                      | 13.0                       | 0.9908  | 2.59 | 0.50      | 32.6    |         |
| u  | 8.0              | 6.230              | 0.40           | 4.20              | 0.001     | 17.0                      | 209.0                      | 0.9947  | 3.54 | 9.59      | 9.7     | 1       |
| 11 | 7.0              | 0.180              | 0.37           | 1.26              | 0.040     | 16.0                      | 75.0                       | 0.9939  | 3.38 | 0.63      | 10.8    | . 4     |
| 14 | 6.6              | 0.190              | 0.40           | 1.50              | 0.044     | 48.0                      | 143.0                      | 0.9912  | 3.54 | 0.52      | 12.4    | 2       |
| 13 | 4.0              | 0.420              | 0.62           | 19.25             | 0.040     | 43.0                      | 172.0                      | 1:0002  | 2.98 | 0.67      | 9.7     | 1.5     |
|    |                  | 0.730              | 0.00           | 1.00              | 4.645     | 76.0                      | 2124                       | 0.0014  | 2.34 | ***       | 21.4    |         |

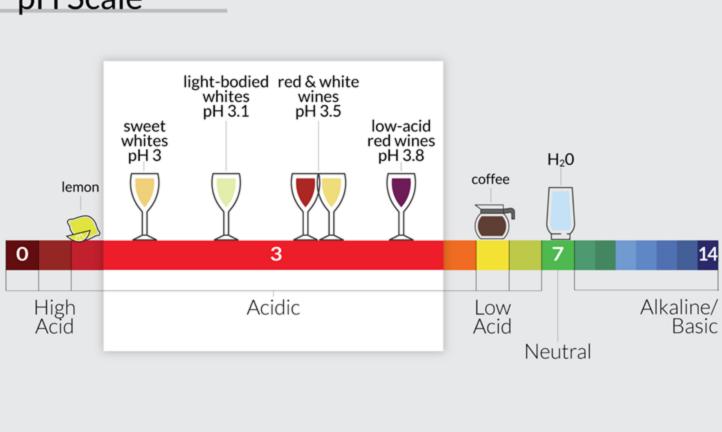
Red Wine White Wine

- Objective
  - Build a **model to predict wine taste preferences** based on distinct variables

### **Importance of Specific Variables in Wine**

- Total acidity tells us the concentration of acids present in wine
- Potential of hydrogen (pH) level tells us how intense these acids taste
  - Measures the degree of relative alkalinity of a liquid on a scale of 0 to 14, with 7 being neutral
- Winemakers use pH as a way to measure ripeness in relation to acidity
  - Low pH wines will taste tart and crisp
  - Higher pH wines will taste flat and lack freshness
  - Most importantly, higher pH wines are more susceptible to bacterial growth, as bacteria thrive in higher pH environments

#### pH Scale



### **Ideal Acidity for Wine**

- Ideal pH range for red wine is 3.3 3.6
- Ideal pH range for white wine is 3.0 3.4
- Warmer climates result in higher sugar and lower acidity, whereas cooler climates result in lower sugar and higher acidity
- In a less acidic environment, a winemaker needs to compensate with higher doses of sulfur dioxide (SO2) to keep bacteria away
  - E.g. a red wine with a pH of 3.9 would require about 60 mg/L of free SO2 to inhibit bacteria whereas a similar wine but with a pH of 3.2 would only require about 13 mg/L

### **How Winemakers Control for Acidity**

- Wines of different acidity levels can be blended to increase or lower the pH
- Acid reduction using potassium bicarbonate (KHCO<sub>3</sub>) or agents such as ACIDEX to remove acidity and raise the pH
- Cold stabilization of wine can be used to increase or decrease pH
- H<sub>2</sub>O can be added to wine to dilute its acidity and increase the pH
- Malolactic fermentation can raise the pH and alter the acidity of wine

#### **Multiple Linear Regression**

- Response/Dependent variable(s)
  - Wine Quality
- Regressor/Independent variable(s):
  - Fixed Acidity, Volatile Acidity, Citric Acid, Residual Sugar, Chlorides, Free Sulfur Dioxide, Total Sulfur Dioxide, Density, pH, Sulphates, Alcohol
- Training and Test sets
  - Red wine
    - Red training set: [1:800,]
    - Red test set: [801:nrow(red),]
  - White wine
    - White training set: [1:2400,]
    - White test set: [2401:nrow(white),]

```
> dim(red)
[1] 1599   12
> dim(white)
[1] 4898   12
```

#### **Assumptions for Regression**

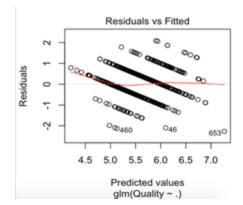
- L.I.N.E. assumptions/conditions must be met within both datasets to draw inferences from or make predictions from the model
  - Linearity
    - Relationship between dependent and independent variables is linear
  - Independence of Errors
    - No correlation between consecutive residuals
    - Each independent variable can be tested using VIF values
  - Normality of Error
    - Residuals are normally distributed
  - Equal Variance
    - Residuals have a constant variance at every level of x

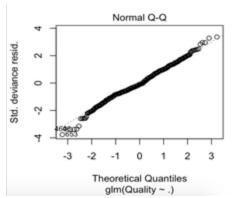
```
#assumptions for multiple linear regression - red
Rm<-lm(Quality~., data=Rtrain)
plot(Rm)</pre>
```

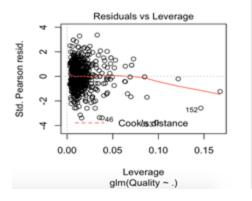
```
#assumptions for multiple linear regression - white
Wm<-lm(Quality~., data=Wtrain)
plot(Wm)
```

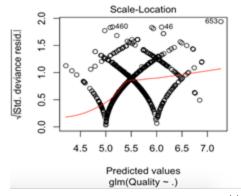
#### **Red Wine Assumptions**

- Linearity
  - No significant U-shape in "Residuals vs Fitted"
- Independence of Errors
  - No cyclical patterns in "Residuals vs Leverage"
- Normality of Error
  - Residuals are normally distributed in "Normal Q-Q"
- Equal Variance
  - Inconsistent variance in "Scale-Location"



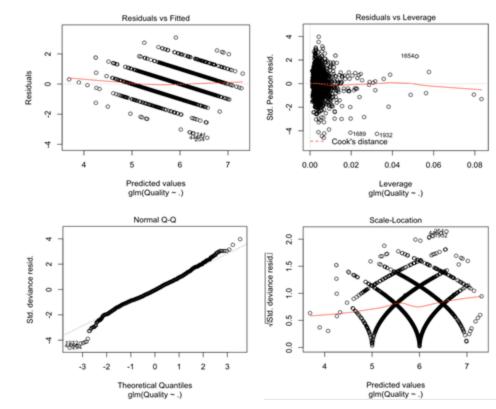






#### **White Wine Assumptions**

- Linearity
  - No significant U-shape in "Residuals vs Fitted"
- Independence of Errors
  - No cyclical patterns in "Residuals vs Leverage"
- Normality of Error
  - Residuals are normally distributed in "Normal Q-Q"
- Equal Variance
  - Inconsistent variance in "Scale-Location"



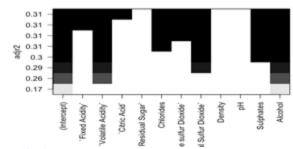
#### **Model Fitness – Red Wine**

- Adjusted R-Squared: 0.3098
  - A low adjusted R-squared indicates that the additional input variables are not adding value to the model
  - Currently, the red wine model is a bad fit
- Significance at a = 0.05
  - The model is not statistically significant at a
     = 0.05, as the p-value from the model is
     0.6358, which is greater than 0.05

```
> summary(Rm)
Call:
lm(formula = Quality ~ ., data = Rtrain)
Residuals:
    Min
-2.26520 -0.39961 -0.06639 0.44318 2.09402
Coefficients:
                         Estimate Std. Error t value Pr(>|t|)
(Intercept)
                        13.814270
                                  29.160616
                                                     0.6358
'Fixed Acidity'
                         0.037628
                                    0.035297
                                              1.066
                                                       0.2867
'Volatile Acidity'
                                   0.158995
                                              -6.438 2.10e-10 ***
                        -1.023671
'Citric Acid'
                        -0.264088
                                    0.193707
                                              -1.363
                                                       0.1732
`Residual Sugar`
                         0.002101
                                    0.022651
                                               0.093
                                                       0.9261
Chlorides
                                                       0.0192 *
                        -1.194417
                                    0.508944
                                              -2.347
                                   0.003468
                                              1.450
                                                       0.1474
`Free sulfur Dioxide`
                         0.005029
'Total Sulfur Dioxide'
                                   0.001044
                                              -4.690 3.22e-06 ***
                        -0.004895
Density
                                   29.763640
                       -10.588858
                                              -0.356
                                                       0.7221
                        -0.086864
                                   0.261459
                                              -0.332
                                                       0.7398
                         0.680155
                                    0.138437
Sulphates
                                               4.913 1.09e-06 ***
Alcohol
                                              7.975 5.36e-15 ***
                         0.267089
                                    0.033492
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.6335 on 788 degrees of freedom
Multiple R-squared: 0.3193,
                               Adjusted R-squared: 0.3098
F-statistic: 33.61 on 11 and 788 DF, p-value: < 2.2e-16
```

#### **Improved Red Wine Model**

- Best regressor(s) to incorporate into model:
  - Used *regsubsets* {leaps}
  - Fixed Acidity, Volatile Acidity, Citric Acid, Chlorides, Free Sulfur Dioxide, Total Sulfur Dioxide, Sulphates, and Alcohol
- Adjusted R-Squared: 0.312
  - Compared to the original values, the relatively higher Adjusted R-Squared indicates the regressors can add more value to the model
- Significance at a = 0.05
  - The model is statistically significant at a = 0.05, as the p-value from the model is 2e-16, which is less than 0.05



#### > summary(fitR)

#### Call:

#### Residuals:

Min 1Q Median 3Q Max -2.22837 -0.40410 -0.06757 0.44475 2.10794

#### Coefficients:

```
Estimate Std. Error t value Pr(>|t|)
(Intercept)
'Fixed Acidity'
'Volatile Acidity'
                       -1.033679
'Citric Acid'
                        -0.257201
                                              -1.332
Chlorides
                        -1.160423
                                              -2.367
                                                       0.0182 *
'Free sulfur Dioxide'
                        0.004677
'Total Sulfur Dioxide' -0.004787
Sulphates
                        0.682293
Alcohol
                        0.269975
```

Residual standard error: 0.6325 on 791 degrees of freedom Multiple R-squared: 0.3189, Adjusted R-squared: 0.312 F-statistic: 46.29 on 8 and 791 DF, p-value: < 2.2e-16

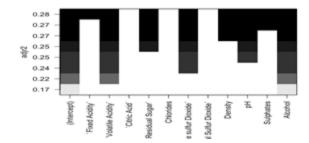
#### **Model Fitness – White Wine**

- Adjusted R-Squared: 0.2787
  - A low adjusted R-squared indicates that the additional input variables are not adding value to the model
  - Currently, the white wine model is a bad fit
- Significance at a = 0.05
  - The model is statistically significant at a = 0.05, as the p-value from the model is 2.54e-15, which is less than 0.05

```
> summary(Wm)
Call:
lm(formula = Quality ~ ., data = Wtrain)
Residuals:
            10 Median
   Min
-3.5669 -0.5154 -0.0374 0.4796 3.0864
Coefficients:
                        Estimate Std. Error t value Pr(>|t|)
(Intercept)
                       2.529e+02 3.176e+01
`Fixed Acidity`
                       1.348e-01 3.295e-02
'Volatile Acidity'
                      -1.743e+00 1.652e-01 -10.547 < 2e-16 ***
'Citric Acid'
                       7.870e-02 1.305e-01
                                              0.603
                                                      0.5464
`Residual Sugar`
                       1.072e-01 1.206e-02
                                              8.886 < 2e-16 ***
Chlorides
                       -2.367e-01 7.427e-01
                                             -0.319
                                                      0.7500
                       6.113e-03 1.336e-03
`Free sulfur Dioxide`
                                              4.575 5.01e-06 ***
`Total Sulfur Dioxide` 1.077e-04 5.467e-04
                                              0.197
                                                     0.8439
Density
                       -2.551e+02 3.220e+01
                                             -7.923 3.51e-15 ***
pН
                       1.187e+00 1.624e-01
                                              7.312 3.58e-13 ***
                       8.936e-01 1.530e-01
Sulphates
                                              5.839 5.95e-09 ***
Alcohol
                       9.932e-02 4.013e-02
                                              2.475
                                                     0.0134 *
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.7791 on 2388 degrees of freedom
Multiple R-squared: 0.282,
                               Adjusted R-squared:
F-statistic: 85.27 on 11 and 2388 DF, p-value: < 2.2e-16
```

#### **Improved White Wine Model**

- Best regressor(s) to incorporate into model:
  - Used *regsubsets* {leaps}
  - Fixed Acidity, Volatile Acidity, Residual Sugar, Free Sulfur Dioxide, Density, pH, Sulphates, and Alcohol
- Adjusted R-Squared: 0.2795
  - Compared to the original values, the relatively higher Adjusted R-Squared indicates the regressors can add more value to the model
- Significance at a = 0.05
  - The model is statistically significant at a = 0.05, as the p-value from the model is 2e-16, which is less than 0.05



#### > summary(fitW)

#### Call:

#### Residuals:

Min 1Q Median 3Q Max -3.5485 -0.5163 -0.0338 0.4800 3.0869

#### Coefficients:

|                       |            | Std. Error |          |              |
|-----------------------|------------|------------|----------|--------------|
| (Intercept)           | 2.519e+02  | 3.005e+01  | 8.383    | < 2e-16 ***  |
| 'Fixed Acidity'       | 1.375e-01  | 3.180e-02  | 4.324    | 1.59e-05 *** |
| 'Volatile Acidity'    | -1.758e+00 | 1.607e-01  | -10.934  | < 2e-16 ***  |
| 'Residual Sugar'      | 1.073e-01  | 1.153e-02  | 9.310    | < 2e-16 ***  |
| 'Free sulfur Dioxide' | 6.282e-03  | 1.077e-03  | 5.834    | 6.16e-09 *** |
| Density               | -2.541e+02 | 3.043e+01  | -8.350   | < 2e-16 ***  |
| pH                    | 1.179e+00  | 1.561e-01  | 7.551    | 6.12e-14 *** |
| Sulphates             | 9.008e-01  | 1.519e-01  | 5.931    | 3.46e-09 *** |
| Alcohol               | 1.021e-01  | 3.950e-02  | 2.584    | 0.00982 **   |
|                       |            |            |          |              |
| Circle andres 0 (as   |            |            | 0 05 ( ) |              |

Residual standard error: 0.7787 on 2391 degrees of freedom Multiple R-squared: 0.2819, Adjusted R-squared: 0.2795 F-statistic: 117.3 on 8 and 2391 DF, p-value: < 2.2e-16

#### **Model Evaluation**

- Mean Absolute Percentage Error
   (MAPE) is used to determine
   the prediction error of the models
- MAPE of red wine model = 9.5976%
- MAPE of white wine model = 10.3711%

```
MAPE<-function(pred, true)
{
   return(100*mean(abs((pred-true)/true), na.rm=T))
}

MAPE(Rpred, Rtest$Quality)

MAPE(Wpred, Wtest$Quality)

- MAPE(Rpred, Rtest$Quality)
[1] 9.597551

> MAPE(Wpred, Wtest$Quality)
[1] 10.37114
```

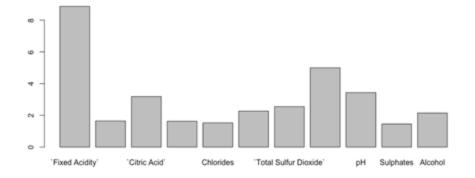
• Both models have a MAPE of < 10.5%, indicating that the average unsigned percentage error for each model is very low (models are good fits)

#### Variance Inflation Factor – Red Wine

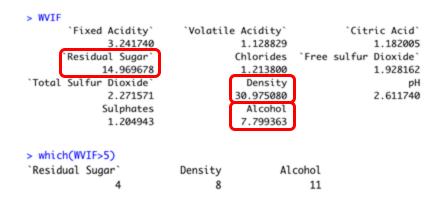
> RVIF 'Volatile Acidity' 'Citric Acid' 8.866974 1.645710 3.184926 Residual Sugar Chlorides 'Free sulfur Dioxide' 1.627857 1.528297 2.265589 'Total Sulfur Dioxide' Density 3.438727 2.551407 4.996512 Alcohol Sulphates 1.455214 2.144835 > which(RVIF>5) `Fixed Acidity`

- Threshold for VIF: 5
- A variable with a higher VIF contributes more to the standard error of a regression

- which (RVIF>5) highlights regressors that exhibit multicollinearity
  - Fixed Acidity is highly collinear with the other regressors in the model

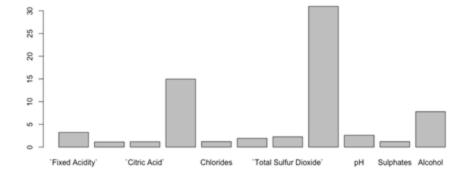


#### **Variance Inflation Factor – White Wine**



- Threshold for VIF: 5
- A variable with a higher VIF contributes more to the standard error of a regression

- which (RVIF>5) highlights regressors that exhibit multicollinearity
  - Residual Sugar, Density, and Alcohol are highly collinear with the other regressors in the model



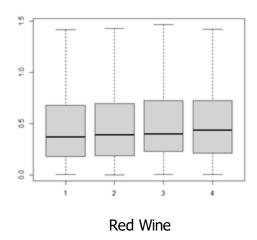
### Red Wine Model Robustness (K-fold CV Test)

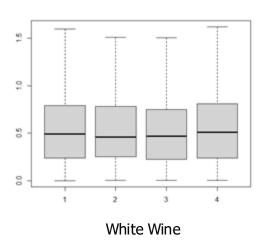
- K-fold cross validation is a procedure used to estimate the skill of the model on new data
- Four fold Cross Validation
  - Because the performance metrics across all four folds are similar, the red wine model can be described as robust
  - In other words, the model performance stays stable when the data (in both the training and test sets) changes, thus, it is robust

```
24 dt1<-red[sample(1:nrow(red), nrow(red)), ]</pre>
   len<-floor(nrow(dt1)/K) # number of obs. in testing set
   pred<-matrix(, len, K)
   test.all<-matrix(, len, K)
    pred.err<-matrix(, len, K)
   for(k in 1:K)
      index <- ((k-1)*len+1):(k*len)
      te<-dt1[index.]
      tr<-dt1[-index.]
38
     fit <- lm(Quality~., data=red)
39
40
      pre<- predict(fit, newdata=te)</pre>
      test.all[1:len, k]<-te$Quality
      pred[1:len, k]<- pre
43
      pred.err[1:len, k]<- abs(pre-tesquality)</pre>
   boxplot(pred.err, outline = FALSE)
```

### White Wine Model Robustness (K-fold CV Test)

- Because the performance metrics across all four folds are similar, the white wine model can be described as robust
- In other words, the model performance stays stable when the data (in both the training and test sets) changes, thus, it is robust





#### **Red Wine Model Conclusion**

Best model (eight regressors):

- Variable(s) most important towards determining the quality of red wine:
  - Volatile Acidity, Citric Acid, Chlorides, Free Sulfur Dioxide, Total Sulfur Dioxide, Sulphates, and Alcohol

#### White Wine Model Conclusion

Best model (eight regressors):

- Variable(s) most important towards determining the quality of white wine:
  - Fixed Acidity, Volatile Acidity, Free Sulfur Dioxide, pH, and Sulphates

#### References

https://archive.ics.uci.edu/ml/datasets/Wine+Quality

https://www.sciencedirect.com/science/article/pii/S0167923609001377?via%3Dihub

https://www.restore.ac.uk/srme/www/fac/soc/wie/research-new/srme/modules/mod3/3/index.html

https://www.wineperspective.com/wine-acidity/

https://winemakermag.com/technique/1650-monitoring-adjusting-ph

https://winemakermag.com/article/547-phiguring-out-ph

https://www.statisticssolutions.com/assumptions-of-multiple-linear-regression/

## THANK YOU