1. Why do you want this job/position? Why change?

It's a good question. I think that there are different reasons for different persons. For me, there are two mainly reason.

First, it's the **personal career development** which is also important reason. As you know, everyone want to go up career ladder step by step, so if there are some good opportunities to further promotion, I will try my best to catch it.

Second, frankly speaking, I also want to get **more salary for supporting my family** , after all old person and children to feed.

On the one hand, I would like to get an good opportunity to further promotion. On the other hand, frankly speaking, I hope to get a higher salary for supporting my family.

1. What's your goal in future?

In future two or three years, My goals involve growing with a company where I can continue to learn and improve myself both on technical and project management, at the same time, I will contribute my value for company. I think it benefits to both side

To reach this target/goal, I know I need to hard work and pay more attention on the job.

1. give me some reasons for hire you?

It's a good and difficult question.

First, I have enough skills for this job or position and can bring and create values and contributions for company.

Second, I can work well under pressure and have problem solving skill and manage challenge capability, and have rich experience of communication with business client.

Third, I think, in future two or three years, my goal involve growing with company where I can make more contributions and values. It benefit to both sides, company and me.

1. How do you think about you current company?

In contrast to comment on the current company, I prefer to discuss future, new opportunity, environment and new company's culture.

As you know, Accenture is a big company which is also good platform, however, for currently me, I want to have an opportunity or space to continuous grow both on the part of technical and on the part of project management. My team's structure is so solid that cannot offer me this space to grow.

1. What's your strength?

I think I am very good at planning, I manage my time perfectly so that I can always get things done on time.

Meanwhile, I can work well under pressure and have problem solving skill, give my solution for business requirement.

1. What's your weakness?

For weakness, I feel that my management skill cloud be stronger although I have lead some people to deliver applications, I am constantly working to improve them.

1. What's your hobbies?

In my spare time, I always watch movies and look at some books and spend time on go along (accompnay) with my family. In addition, I'd like football and usually watch football game on TV, my favorite team or club is Liverpool which is a club with a long history.

Midfielder 中场

Striker 前锋

Defender 后卫

Which type of movie do you prefer?

Comedy

Drama film

War history film

1. About salary?

I think different company has different salary structure. Now my base salary is nearly 11 thousand yuan per mouth, and get 13 mouths salary of the whole year, in addition, get project bonus at the end of the year. So the expectation salary will be properly increase or rise

We can talk about it face to face after interview.

1. About project?
2. In that time of Neusoft, I do a desktop application with WPF, C# and ADO.net which is a medical administrative system. My role is developer, who is responsible for function develop.
3. In innocellence, I mainly develop web application with Asp.net MVC, JQuery and Bootstrap which is used manage information of doctor and hospital by medical representative. My role is senior developer ,the duty include requirement analysis, design , develop ,unit test and deploy .
4. In Accenture, my role is technical lead, and lead several members to deliver applications and offer technical support. At the same time I am capable of architecture of project with Web API, angular

Brand space which is used to manage template, best practice, relationship demonstration with cooperation partners by Accenture advertisement department.

Could you tell me more about what is the duty for this job or position?

Would you give me some information about the project and team members?

Pfizer  [/ˈfaɪzər/](https://en.wikipedia.org/wiki/Help:IPA/English) is one of the world's largest pharmaceutical [ˌfɑː(r)məˈsjuːtɪk(ə)l] companies with a long history which was founded in 1849 by cousins Charles Pfazer and Charles F.Erhart and develops and produces medicines for people

**Vocabulary**:

On the job graduate student

Enhance custom relationship

Medical representative

Take pressure

Generally speaking

Overall

Weakness/ strengths

Ignore

Be effective

The first of impression of you as a candidate for the job

Hobbies

Interview/interviewer

Positive/negative 正面，积极/负面，消极

Flexible

Rise/increase/growth 薪资

Range 范围

Impressive 影响深刻的

Diploma/graduation certificate毕业证

Degree certificate学位证

Enhance

Easygoing 随和的，轻松的，容易相处的

Lightweight 轻量级

Argentina [ˌɑ:dʒənˈti:nə] 阿根廷