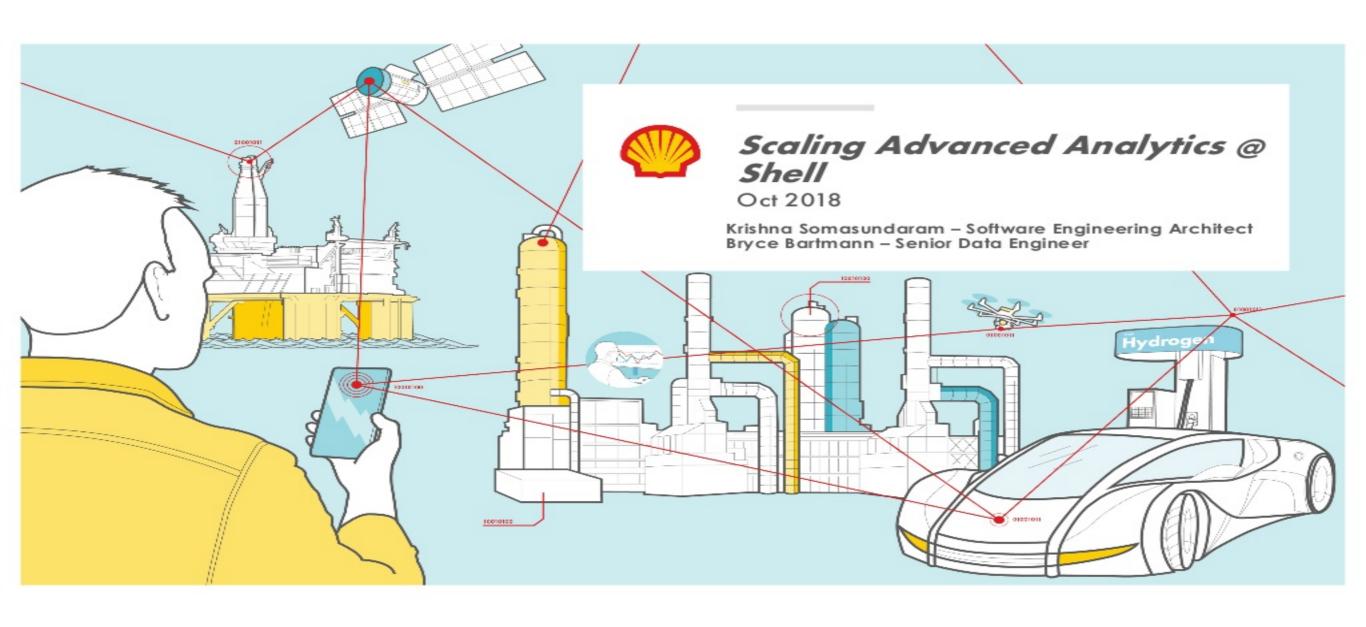
## **Cautionary Note**

The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate legal entities. In this presentation "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to Royal Dutch Shell plc and subsidiaries in general or to those who work for them. These terms are also used where no useful purpose is served by identifying the particular entity or entities. "Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this presentation refer to entities over which Royal Dutch Shell plc either directly or indirectly has control. Entities and unincorporated arrangements over which Shell has significant influence but neither control nor joint control are referred to as "associates". The term "Shell interest" is used for convenience to indicate the direct and/or indirect ownership interest held by Shell in an entity or unincorporated joint arrangement, after exclusion of all third-party interest.

This presentation contains forward-looking statements (within the meaning of the U.S. Private Securities Litigation Reform Act of 1995) concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements, Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward looking statements are identified by their use of terms and phrases such as "aim", "ambition', "anticipate", "could", "estimate", "expect", "goals", "intend", "objectives", "outlook", "plan", "probably", "project", "risks", "schedule", "seek", "should", "target", "will" and similar terms and phrases. There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this [report], including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, fiscal and regulatory developments including regulatory measures addressing climate change; (k) economic and financial market conditions in various countries and regions; (l) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; and (m) changes in trading conditions. No assurance is provided that future dividend payments will match or exceed previous dividend payments. All forward-looking statements contained in this [report] are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional risk factors that may affect future results are contained in Royal Dutch Shell's 20-F for the year ended December 31, 2017 (available at www.shell.com/investor and www.sec.gov). These risk factors also expressly qualify all forward looking statements contained in this presentation and should be considered by the reader. Each forward-looking statement speaks only as of the date of this presentation, 03-OCT-2018. Neither Royal Dutch Shell plc nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this presentation.

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### Shell's Digital Strategy

A coherent approach across Shell to realise and accelerate value through digital led by business and supported by Digital COE

#### FIVE DIGITAL DESIGN PRINCIPLES



010101 110011 100100

DATA IS AN ASSET







UNDERPINNING CRITICAL SUCCESS FACTORS









#### Role of the Data Science CoE

1

Select Foundational Technologies

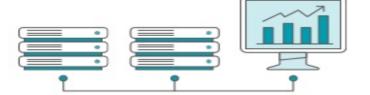
2

Showcase 'Art of the Possible'

3

Facilitate Best Practice Sharing across Shell

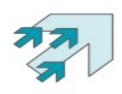
Strategic Objective







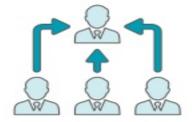
Enablers



Innovation Remit



External Partnerships and Developing the Eco System



Core Team with Technical & Commercial Skillset



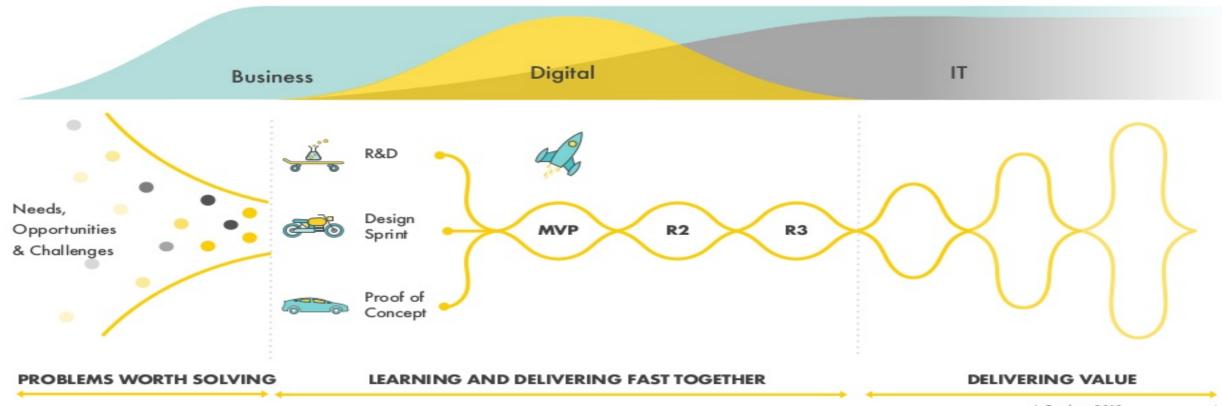
Development of Digital Networks



Creation of Digital Labs for Experimentation



# From an idea to an embedded business capability



6 October, 2018



# **Digitalisation Lab**

Digitalisation playground & PoC incubator sandbox environment

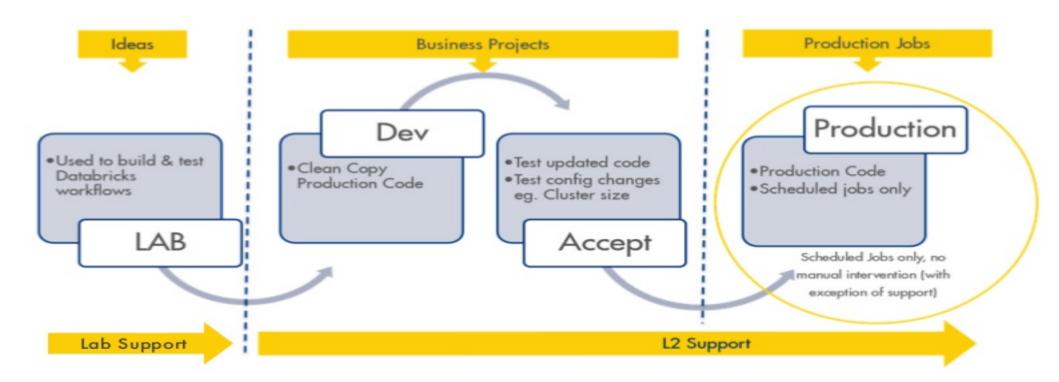
500+ users across Shell Businesses

We want as close integration between all offerings as possible





# **Operationalise - Databricks**

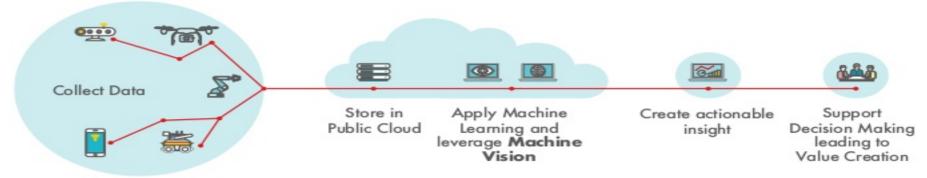


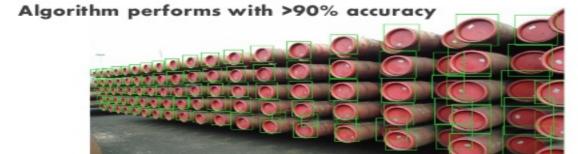




# Augmenting pipe counting & grey stock identification using MV techniques

#### Primary value-flow:







220 PEPES



Video
Analytics for incident tracking & management

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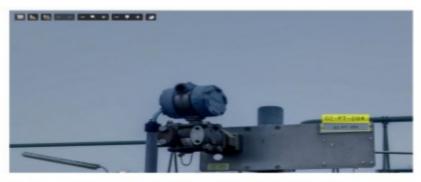






# Business challenge: how can we 1) consistently identify equipment & 2) maintenance history without significant manual effort?











#### PRODUCTIVIT Y INCREASE





### Other Machine Vision Possibilities

Leak Detection

Volumetric

**Abnormal Heat Signatures** 

Site Security and Surrounding Conditions

Corrosion Detection

Plume Detection



Figure 5: Orbital Flight Pattern Representation











Figure 2: Examples of CLAIR Checklist Inspection Areas or Tasks

