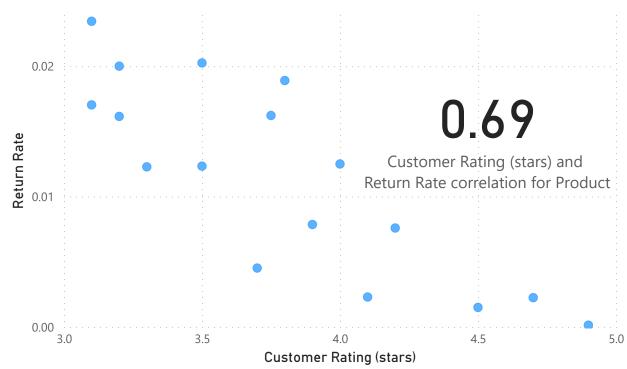


## Customer Rating (stars) and Return Rate

we can see here there is a clear relationship between customer rating and return rate, whenever the cu...



## Key influencers Top segments

4

What influences Return Rate to Increase

When...

When...

....the average of Return Rate increases by

Customer Rating (stars) goes down 0.54

Customer Rating (stars)

On average when Customer Rating (stars) decreases, Return Rate increases.

## Recommended product for each state

**Product Recommendation** ● FlipFlops ● Leather Bag ● Sweater



FlipFlops had the highest Count of Customer ID at 679, followed by Leather Bag at 163 and Sweater at 158.

FlipFlops accounted for 67.90% of Count of Customer ID.

FlipFlops had the highest total Sum of Predicted Income at 53,316,968.22, followed by Leather Bag at 24,793,469.16 and Sweater at 16,109,730.84.

California in Product
Recommendation made up
10.85% of Sum of Predicted

## Count of Customer ID and Min of Range Income by Product Recommendation

