## **Profit and Loss**

## Electromagnetic Field Ltd. For the year ended 30 September 2020

|                                | 2020    | 2019    | 2018    |
|--------------------------------|---------|---------|---------|
| ncome                          |         |         |         |
| Ticket Sales                   | -       | -       | 226,811 |
| Sponsorship Income             | 3,000   | -       | 119,998 |
| Bar Sales                      | 104     | -       | 28,272  |
| Merchandise Sales              | -       | 2,545   | 4,063   |
| Tent and Furniture Hire Income | -       | -       | 5,942   |
| Vendor Income                  | -       | -       | 2,917   |
| Donation Income                | 25,398  | 1,010   | 33,616  |
| Grant Income                   | -       | -       | 15,000  |
| Other Sales                    | 212     | 282     | 2,383   |
| Total Income                   | 28,714  | 3,837   | 439,002 |
| Event Costs                    |         |         |         |
| Core Event                     |         |         |         |
| Site Rental                    | (5,225) | 12,725  | 15,366  |
| Temporary Structure Hire       | 7,193   | (8,000) | 66,276  |
| Construction Plant Hire        | -       | -       | 4,659   |
| Fencing and Trackway Hire      | -       | -       | 10,990  |
| Miscellaneous Hire             | -       | -       | 13,308  |
| Road Vehicle Hire              | -       | -       | 1,024   |
| Power and Lighting             | -       | -       | 7,451   |
| Staging and AV                 | -       | -       | 28,690  |
| Internet                       | -       | (6,352) | 12,045  |
| Insurance                      | 343     | 600     | 7,179   |
| Non-road Fuel                  | -       | -       | 3,131   |
| Road Fuel                      | -       | -       | 251     |
| Shuttle Bus Services           | -       | -       | 2,500   |
| Sanitation                     | -       | -       | 23,437  |
| Water                          | -       | -       | 319     |
| Rubbish Collection             | -       | -       | 1,836   |
| Permits & Licenses             | -       | 58      | 1,822   |
| Security Services              | -       | -       | 3,952   |
| Signage                        | -       | -       | 1,112   |
| Medical                        | -       | -       | 6,694   |
| On-Site Communications         | -       | -       | 1,043   |
| Site Decoration                | 488     | -       | 26,518  |
| Content Costs                  | -       | -       | 5,435   |
| Postage, Freight & Courier     | 75      | 532     | 544     |
| Volunteer Perks                | -       | 1,822   | 10,780  |
| Loss/Damage to hired equipment | -       | -       | 758     |
| Carbon Offsetting              | -       | 175     | -       |

|  | 2020    | 2019     | 2018    |
|--|---------|----------|---------|
|  |         |          |         |
| Sundry Event Costs                             | 25      | 172      | 6,282   |
| Total Core Event                               | 2,899   | 1,732    | 263,400 |
| Accessibility                                  |         |          |         |
| Accessibility Services                         | -       | -        | 11,190  |
| Childcare                                      | -       | -        | 10,556  |
| Total Accessibility                            | -       | -        | 21,746  |
| Cost of Sales                                  |         |          |         |
| Bar Expenses                                   | -       | -        | 16,641  |
| Cost of Merchandise                            | -       | 1,393    | 2,660   |
| Cost of Other Sales                            | 192     | -        | 3,115   |
| Total Cost of Sales                            | 192     | 1,393    | 22,416  |
| Cost of Badge Fabrication                      | 241     | 401      | 105,841 |
| Total Event Costs                              | 3,331   | 3,525    | 413,403 |
| Gross Surplus                                  | 25,383  | 312      | 25,599  |
| Administrative Costs                           |         |          |         |
| Accounting costs                               | 841     | 818      | 737     |
| Administrative Expenses                        | 83      | 64       | 45      |
| Advertising & Marketing                        | 561     | 1,849    | 984     |
| Software & IT Services                         | 1,060   | 458      | -       |
| Legal Expenses                                 | -       | 4,275    | -       |
| Staff Travel                                   | -       | 31       | 174     |
| Storage Costs                                  | 585     | 1,755    | 1,187   |
| Bank & Payment Fees                            | 3,713   | 85       | 3,065   |
| Donations                                      | 103     | -        | 1,500   |
| Write-Downs                                    | 1,534   | 1,821    | 1,042   |
| Currency Fluctuations                          | (2,733) | 9        | 1,905   |
| Total Administrative Costs                     | 5,747   | 11,165   | 10,639  |
| Operating Surplus                              | 19,636  | (10,853) | 14,960  |
| Other Income                                   |         |          |         |
| Interest Income                                | 187     | 714      | 83      |
| Total Other Income                             | 187     | 714      | 83      |
| Surplus on Ordinary Activities Before Taxation | 19,823  | (10,139) | 15,043  |
| Taxation                                       |         |          |         |
| Corporation Tax                                | -       | -        | 2,891   |
| Total Taxation                                 | -       | -        | 2,891   |
| Surplus after Taxation                         | 19,823  | (10,139) | 12,152  |