



EARN&LEARN

Dream Big, Climb Higher.

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Today's Moderator



Anna Ramos

*Work-Based Learning Coordinator
Youth Employment Services Case Manager
Mt. Diablo Unified School District*



Welcome to the January 13 , 2020 Virtual Guest Speaker

INTRODUCE YOURSELF IN THE CHAT!

- Type your **name** and **where** you're from
- Share: *What do you think of when you hear the word “**product development**”*





Earn & Learn 2020 Virtual Guest Speaker Series

In response to employment uncertainty and schools moving to a virtual environment, we are continuing with our virtual guest speaker series.

Our speaker series will include "AMA's" (Ask Me Anythings) with professionals from various career fields in order to pique student interest and increase awareness about career options.



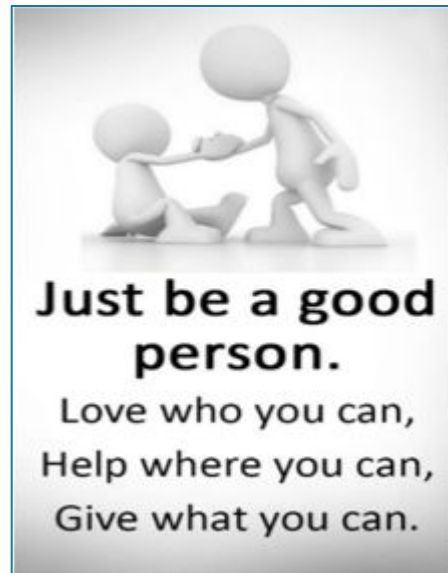
Why Career Exposure and Exploration Matters

- Provide exposure to potential careers and jobs.
- Provide a realistic picture of the business, its role in the community and the career paths and occupations of its workforce.
- Help students/learners make the connection between their education and the workplace.
- Inform career planning.



Group Norms

- Everyone has wisdom
- We need everyone's wisdom
- There are no stupid questions
- There are no wrong answers
- Presume Best Intent
- Share the mic
- Confidentiality of personal information





Agreements for an Effective Meeting Space



- Remain **on-camera** at all times (except breaks).



- Remain **available-to-be-on-mic**. You can mute while others are speaking/presenting, but be ready to participate.



- Avoid distractions: turn other devices to **airplane mode** and minimize open windows on your computer.



- Feel free to **raise your hand** - on camera or using [nonverbal tools](#) in Zoom.



- Use the phrase “**I’m complete...**” to indicate when you are done speaking.



- Be mindful of your “**airtime**.” We will occasionally call on people to ensure your voice is heard or create breathing room in the discussion. Consider this an invitation, not an obligation!



- Grab a **squeeze ball or fidget toy** to keep your hands occupied and avoid the urge to Always Be Clicking!



- Have grace with yourself and others. We’re all figuring this out together!
How do you want to show up today? What’s one intention you’d like to set for yourself?



Agenda



Arun Dharan

Territory Account Manager, CISCO

1. Introductions
2. Guest Storytelling
3. Ask Me Anything
4. What did we learn today
5. What inspired you
6. Appreciations

Arun Dharan



Career Story

- During High school worked at Macy's, Toys R Us and went to Pierce Community College
- During my time at CSU Stan worked as a RA/CL and Dublin Toyota
- Graduated with a degree in BioChemistry and got a job at enterprise Rent a Car
- Then transitioned to RedBull
- Went to a Tech startup called Datto
- Got my MBA in Entrepreneurship/Finance
- Got a job at Wells Fargo as Financial Consultant
- Transitioned to Cisco Meraki as an Account Manager
- Became on the board of Directors for Diablo Valley College
- Got promoted as Territory Account Manager overlooking PA/NJ/ DE



Ask Me Anything

ASK ME ANYTHING



What Did You Learn Today

**WHAT DID YOU LEARN
TODAY?**



What Inspired You

WHAT INSPIRED YOU?

*Everyone wants to be appreciated. So if
you appreciate someone, don't keep it a
secret.*

-Mary Kay Ash

www.diarystore.com



Behold this day,
for it is yours
to make.

Black Elk (Hehaka Sapa)
Oglala Lakota



NATIONAL
EQUITY
PROJECT



Who else is on the call?

Can we please have 4 learners introduce themselves:

1. Turn **video** on
2. What's your **name**?
3. **Where** you are from?
4. Where do you go to **school**? (if student)
5. What are your **career interests**?

