

Office: Suite 306 Opic Plaza, Mobolaji Bank Anthony Way, Ikeja, Lagos

Tel: 01-8900822, 08023587868, 08064574762

**COMPANY PROFILE**

Adroit is a software development company headquartered in UK, with office in Nigeria- Adroit Solutions Ltd. It has been successfully operating for almost 10 years and currently employs more than 50 qualified software engineers and managers.

Adroit develops custom software solutions based on a range of platforms and technologies, including Windows, Unix, Oracle, JAVA, BIRT, Linux, .Net, J2EE, J2SE, DROOLS and other ETL Tools. Our enviable reputation and success in providing pragmatic quality solutions for complex IT projects has resulted in high volume of business.

Our main objectives are based upon our founding principles which include:

* focusing on our core IT strength and skills of business analysis and technical architecture
* providing good quality IT services to our clients through our high quality and complete business automation products
* Upholding the utmost professional and ethical standards at all times whilst ensuring and maintaining clients confidentiality
* Keeping low project costs, and in line with clients’ budget whilst ensuring delivery targets are met

Over Ten years, Adroit has been working with many clients in Europe and Africa to design and implement state-of-the-art ICT solutions for complete turn key projects. We currently have clients in several business segments ranging from Financial Services and Public Sector to Telecommunication. Our core competence includes training-(Control, Compliance, IT and FINCON, it could be local or overseas), analysis, design, implementing, software development and after-sales services as well as project management.

We provide value-added consultancy services and assist with core IT systems conversion. We seek to continuously improve our services by taking and assessing your highly valued feedbacks through our result-oriented and well-tested feedback process. The carefully processed feedbacks are the reasons our clients consider us partners and trusted advisors rather than just a vendor or a mere developer.

**Our Vision & Mission**

Adroit Consulting is managed by high caliber seasoned professionals with years of financial and IT experience gained across varied business sectors. Our consultants are driven by crave to stand distinctive amongst World's best IT Consultants. This drive enables them to provide a total IT solution aimed at improving the effectiveness and efficiency of our clients’ business processes in a matching response to the challenges of the constantly changing business environment.

**Quality Management Strategy**

Adroit is committed to meeting the needs and expectations of its clients through the maintenance of a corporate environment which encourages our staff to consistently ensure that trainings on products and services for our clients conform to agreed requirements at all times.

**Our Quality Policy**

“*To provide top quality Consulting Services which maximize clients' results, conduct our business according to the highest level of ethics, and finally, continue to train ourselves and our associates so that the service we give will be more and more intellectually performed*”.

**Industries and Solutions Area**

Our company works on a complex and long-term software projects as well as parts of the client projects with an innovative approach and solid technology support.

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| List of Industries | Solutions Area |
| Our best application development practices are applicable to the following industries:   * Banking and Finance * E-commerce * Insurance * Bureau De Change * Manufacturing * E-Procurement & Supply Chain Management * Pension Fund Administrators * Pension Fund Custodians * Asset Management Companies * Retail, Wholesale and Distribution * Mortgage/Real Estate | Adroit’ Development Centers have developed cutting-edge solutions in the following areas of expertise:   * Internal Control Software * Money Laundering Detection and Reporting Application * CBN Returns * E-business Systems and web applications * Workflow Management * System Programming * Business Intelligence * Web Design |

**Our shortlist summary of technologies**

Microsoft Related: C#, VB.NET, ASP.NET, ADO.NET, .NET, etc.

Java Related: Java, JRun, J2EE, J2SE, J2ME, JavaScript,etc

Web Related: ASP, XML, XSL, WSDL, JRun, Oracle, SQL, etc.

Database Related: MS SQL Server, Oracle, Sybase, Postgress, MySql, Access

**Adroit Training Approach & Methodology**

We bring together the very best of the three most critical elements of any training programme namely effective facilitators, relevant training contents, state-of-the-art training facilities and above all, conducive training environment.

We strongly believe in promoting close interactivity between our facilitators and the course participants. Our past training experiences have proven that our on-site and in-house courses as well as organized workshops have been found relevant and immediately applicable on the job after training sessions.

Our tailored trainings involve formal lectures, syndicate workgroups, group discussions, case studies and project work with strong emphasis on individual participation, hands-on and sharing experience.

**Our Training Benefits**

The derivable benefits from our trainings include:

* Comprehensive training tailored towards ensuring maximum return on training investments
* Training in the best of training environment and facilities in London, Dubai, Ghana and Nigeria
* All courses are facilitated by experienced consultants by providing hands-on practical trainings
* Tailored-training deliverable at the client’s or our premise

**Outsourcing**

In-house software development consumes time and skilled manpower and sometimes could be very expensive. Outsourcing is one area we provide services to enable you meet your sourcing requirements and keep your project within budgets whilst ensuring that your set deadlines are met.

We have setup a managed off-site team to provide programming services to assist any on-going development projects of our clients. The team is specially trained in building new applications, developing API, system maintenance and porting add-on modules across platforms. This can truly save you the cost of recruiting, training and managing additional employees.

**OUR CLIENTS INCLUDE:**

**iCONCEPT4:**

* Fidelity Bank Plc (FINACLE)
* Skye Bank Plc (FLEXCUBE)
* Wema Bank Plc (FINACLE)
* Stanbic IBTC Bank Plc (FINACLE)
* Sterling Bank Plc (BANCS)
* Aso Savings and Loans Plc (T24)
* Heritage Bank Limited (FINACLE)

**AXIS (eFASS)**

* Coronation Merchant Bank Ltd
* Living Spring Savings and Loans Osogbo
* Coop Savings and Loans, Ibadan
* Lagos Building Investment Corporation
* Lagoon Homes and Savings
* Trustbond Mortgages Plc
* FBN Mortgages
* Abbey Building and Investment
* Union Homes Plc
* United Mortgages Limited
* Skyfield Savings and Loans
* First Generation Homes and Savings Limited
* Skyfield Savings and Loans Limited
* Akwa Savings and Loans Plc
* Supreme Savings and Loans Limited
* Base Bureau de Change Limited
* Hicel Bureau de Change Limited
* Oxygen Bureau de Change Limited
* Dan Bapa Bureau de Change limited
* Adunni Bureau de Change Limited among others.

**RADAR (AML)**

* Keystone Bank Limited
* Fidelity Bank Plc
* Wema Bank Plc
* Aso Savings & Loans Plc
* Trustbond Mortgages Plc
* Omoluabi Savings & Loans Limited
* FSDH Merchant Bank Limited
* Coronation Merchant Bank Limited

**Vendor’s Information**

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| ***General – Vendor’s Profile*** | |
| **Name of the Firm/Company** | **ADROIT CONSULTING LIMITED** |
| **Date of Establishment/Incorporation/commencement of business** | **29TH JULY, 2002** |
| **Address**  **Registered Office**  **Corporate Office** | **2 BLENHEIM CLOSE, SE12 9AR, LONDON** |
| **Telephone No**  **Mobile No**  **FAX No**  **E-mail Address**  **Website** | **+44 7877 186 724**  **+44 2084 637372**  [info@adroitconsultingltd.com](mailto:info@adroitconsultingltd.com)  [www.adroitconsultingltd.com](http://www.adroitconsultingltd.com) |
| **Years in business** | **14 YEARS** |
| **Addresses of other Offices:** | **ADROIT SOLUTIONS LIMITED.**  **SUITE 306 OPIC PLAZA MOBOLAJI BANK ANTHONY WAY IKEJA, LAGOS NIGERIA** |
| ***General –* Solution Provider's  *Profile*** | |
| **Name of the Company** | **ADROIT SOLUTIONS LIMITED** |
| **Date of Establishment/ Incorporation/commencement of the Business of the Company** | **1ST NOVEMBER, 2006** |
| **Address**  **Registered Office**  **Corporate Office** | **SUITE 306 OPIC PLAZA MOBOLAJI BANK ANTHONY WAY IKEJA** |
| **Telephone No**  **FAX No**  **E-mail Address**  **Website** | **01-8900822, 08023587868, 08064574762**  [**info@adroitsolutionsltd.com**](mailto:info@adroitsolutionsltd.com)  [**www.adroitsolutionsltd.com**](http://www.adroitsolutionsltd.com) |