# **Data Warehouse Design**

Fantastic Fireworks Case Study

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## 1. Executive Summary

Data used to be just data, but now we call 'big data', 'strategic data', 'multi-structured data'. Likewise, the chief goals of all the companies today is to enable data-driven decisions and actions (Mallach,2000). Data warehousing (DW) is considered to be tailored to help upper management make these decisions intelligently and reliably by providing aggregated, multi-dimensional, user-oriented, strategic information and shielding complex of query coding for endusers.

Fantastic Fireworks, as a highly profitable business in recent years, is perfectly qualified for and has the necessity of evolving into data warehouse. Look at these business expansion ambitions: opening branches, expanding the floor space, optimizing store opening times and adjusting the exhibition of best-selling products, none of these cannot be solved by a good data warehouse model. As such, a star schema data warehouse model is designed for the company based on the current needs and two operational systems. This report is divided into two sections: the first presents a discussion of the data warehouse concept, necessity, and benefits it can bring to organizations, followed by design details along with a corresponding diagram of the data warehouse, and finally demonstrates the way in which DW may be used to address some business problems. Data Dictionary, SQL statement and work Breakdown are included in the appendix for a further detailed view of the design.

ETL (Extract, Transform and Load) is an indispensable part of today's business intelligence systems, here responsible for extracting data out of disparate sources and placing it into a data warehouse. Since data warehouse are used for decision making, we need to guarantee data quality to avoid produce incorrect or misleading statistics ('garbage in, garbage out'). Besides, while currently the ETL tools are quite advanced, we do need to combine them with substantial manual effort or self-programming to improve performance.

In the second section, we will discuss the design of ETL process for the data warehouse designed before. First, it will introduce details of implementation of ETL process with Pentaho Data Integration a.k.a Kettle in order of the seven tables. The main issues appeared during the design

includes important steps of transactions, the proper use of transaction log (error log), dirty data detection and suggestions for fixing them, SQL self-programming and generation of two types of slowly changing dimensions. Further discussion involves finding out the bottleneck and improving the performance of ETL. The second part presents the redesign of the data warehouse and the reasons for changes pertaining to the primary key of the sale fact table, a new more fact table and price history in the product dimension table. The last part lists and describes the types of additional metadata that would be required in the Data Dictionary based on the ETL process.

### 2. Introduction

## 2.1. Concept of Data Warehousing:

Over the decades, companies increasingly focus on how to integrate large and heterogeneous data in their business intelligence models so that they can predict sales figures and make strategic decisions. Data warehouse is considered tailored to these needs. It is a blend of technologies and components for aggregating as well as processing current and historical data from varied sources without hindering operational systems (Inmon, Welch & Glassey,1997), to present greater executive insight into corporate performance, thus rendering the strategic decision making easy and intelligent.

## 2.2. Necessity of Data Warehousing

For the business expansion and long-term development of the company, the basis of business decision-making should no longer be empiricism but analysis of big data(Todman,2001). The management team of the company including the group accountant, inventory manager currently do knowledge tasks such as bestseller analysis or reordering changes relying on their intuition or experience instead of aggregated data, which increases the risk of making wrong decisions as the company scales up.

## 2.3. Benefits of Data Warehousing

Data warehouses are effectively read-only databases compared to legacy systems. Traditional database design techniques such as ER modeling and normalization aim at inputting and updating data efficiently and reliably into databases (Jarke, Lenzerini, Vassiliou & Vassiliadis, 2003). However, on the downside, these methods are too daunting for end users (probably not SQL specialists) to understand and write queries against when complex statistical analyses are involved. Besides, multi-table joins involved considerably reduce query efficiency. Data warehouses just address these limitations; they are, end-user tailored and complex retrieval oriented. Given that the management staff in your company have rich business experience but not IT expertise, this user-friendly system does suit it.

Data warehouse gives a holistic, integrated view of company data. Information from current systems is large and heterogeneous; They are difficult to integrate and aggregate typically as they have different data formats and have inconsistent problems getting from multiple independent locations. Data warehouses introduce data processing technologies (ETL etc.) to precisely output archives, derived, summarized information for heuristic use. It renders the corporate information consistent and guarantees data quality, making strategic decisions much more reliable and convincing accordingly.

The pivotal development, dimensional modeling, provides multi-dimensions for different perspective of business intelligent analysis. The insights about product, customers, store location and opening times now needed for decision-making by the senior manager is exactly what data warehouse system is devoted to. It helps a lot ranging from supply chain adjustment, customer selection, human capital, financial performance, and pricing.

## 3. Design of the Data Warehouse

As the Figure 1 shows below, a simple star schema is created for the data warehouse with sales fact table in the center and five dimensions tables including Customer, Employee, Store, Product and Time along the spikes of the star, which intuitively answers the questions of what, when, where, by whom, and to whom. Each dimension table is related to the fact table in a one-to-many relationship. The design details are as follows.

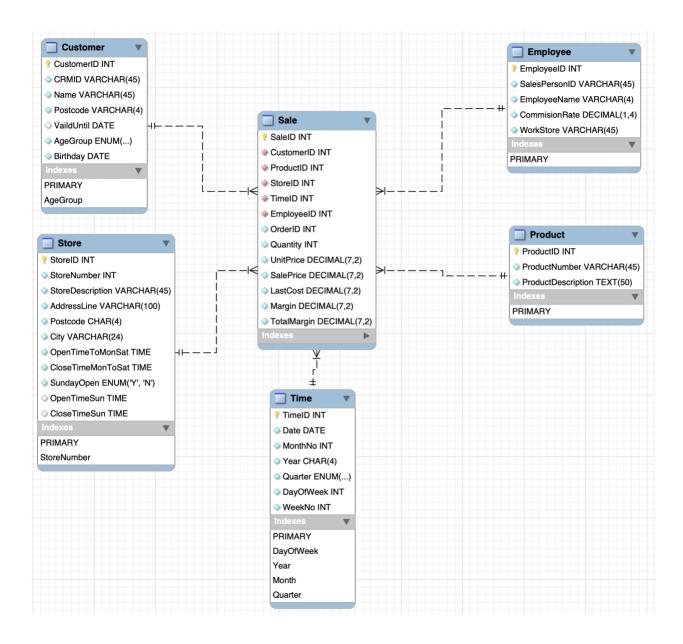


Figure 1

#### 3.1. Fact table

Only one fact table, the sales table is needed. Source data comes from two different operational systems: the inventory system and the sales system.

In light of the needs of insights about products, customers, store location, and opening times and five profit-related questions concerning with five aspects (customers, products, store location,

periods and employees), we form a sales fact table to link them all so that upper management can easily visualize the answers. Note that the cost of the product on the most recent order before the sale (LastCost) from inventory system is directly as an attribute in the sales fact table after ETL processing. Other data in inventory systems are not related to what management care about. Specifically, the fact table has a surrogate key SaleID to sequence each row of a transaction; accordingly, OrderID which is the sales system primary key is kept as a non-key attribute in the fact table to avoid built-in meanings. Five foreign keys including CustomerID, ProductID, StoreID, TimeID and EmployeeID are the respective primary keys in the dimension tables. The rest are semi-addictive attributes, including Quantity (The quantity of one kind of product sold in a order), Unitprice (adviced price), SalePrice (selling price), LastCost derived from operational systems, Margin (computed by SalePrice minus LastCost) and TotalMargin (product of Quantity and Margin). TotalMargin is fully addictive, which will be used frequently in the later questions.

The facts and dimensions are at the natural lowest grain, that is, a single product, an individual customer and a certain employee, a specific certain date, and a nominated store. In this arrangement, first, it satisfies the details of the five questions; second, users can drill down and roll up in many different ways without the need to go to the source systems and add new attributes or new dimensions without occurrence of unequal data error.

#### 3.2. Product table

Product table has the least number of attributes among the dimensions, including ProductID, ProductNumber, ProductDescription, and ValidFrom (no product name in the source system). ProductID is a surrogate key, and the rest correspond to PartNumber, Description, Price and Validfrom in the inventory system.

Unit price of product is removed to the product table but exists in the fact table. This is because adding price attribute in the product table will increase the burden on the system as price would change after its valid date, and if that, a new row will be added with all original, but a new price and a new product id and historical records still remain in case of future needs.

Any attribute about order is not in this dimension, for example, Order date, order quantity, supplier, etc. This is because, first, the product table would become big both the more columns and several rows added after a cost change; second, the managers have to join a dimension with the fact table and always with the product table to get cost every time they want to know profit things; third, five questions the manager cares about do not refer to any order information except the most recent cost as mentioned before.

It is worth noting that, in practice, Product and Sales are in a many-to-many relationship, that is, one transaction may involve several types of products, and one type of product is related to massive transactions. The arrangement here is to split each transaction into rows each of which only has one type of an item, thus making Product table related to Sales fact table in a one-to-many relationship.

#### 3.3. Customer table

Customer table is to keep the customer information, consisting of seven attributes, CustomerID, CRMID, Name, Postcode, ValidUntil, AgeGroup, and Birthday. CRMID is the primary key in the CUSTOMER table of the source system, which has built-in meanings: for example, 'C330Bris' of which the last four digit represents the customer's nominated store. Another possibility is that one customer numbers in the production system may be reassigned to a customer if the previous owner is no longer listed with the company. Besides, Postcode is a slowly changing attribute as customer may change their home address over time. Here we keep the old values by creating a new row for each change. For avoiding build-in meanings, customer numbers conflict, and history handling of slowly changing dimensions, CustomerID is created as the surrogate key in the Customer dimension table.

ValidUntil records the date time on which one customer changes his address, a row with the new address to be added with that the old row of the old address still exists. This attribute helps determine the suburb in which customers lived at the time of any particular sale.

Age Group is a not null attribute aggregated customers into three groups-30 years and under, 31-50, and over 50. The manager would know the preferences of people of different ages. Birthday

of the customer is not mandatory to the table but, if the manager proposes a new age criterion, that would be useful.

#### 3.4. Store table

Store table keeps three aspects of store information: identification (StoreID, StoreNumber, StoreDescription), location (AddessLine, Postcode, City) and opening times (OpenTimeMonToSat, CloseTimeMonToSat, SundayOpen, OpenTimeSun, CloseTimeSun) with the surrogate key StoreID as the manager is thinking about adjustments of Opening times in the future. OpenTimeMonToSat and CloseTimeMonToSat are open and close time point Monday through Saturday, and OpenTimeSun and CloseTimeSun are on Sunday, in the datatype of TIME (HH:MM: SS). SundayOpen is an enum datatype, 'Yes' or "No' to be chosen to represent if the store opens on Sunday. Since only the original store opens on Sunday, the values in OpenTimeSun and CloseTimeSun along with the other three store records are null. In this design, the manager can analyze and optimize store opening times, for example, opening on Sundays at other locations by easily visualizing the profits made on Monday to Sunday or on Sunday.

#### 3.5. Time table

Time table has 7 attributes, TimeID, Date, MonthNo, Year, Quarter, DayOfWeek and WeekNo, TimeID as the primary key. MonthNo fills in one integer among 1-12; Year is a string of length 4 like '2018'; Quarter chooses '1', '2', '3', '4' to show which quarter is in; DayOfWeek uses one integer among 1-7 to match Mon-Sun; WeekNo stores which week the time is in. The manager is easy to analyse profits aggregated by various time units.

## 3.6. Employee table

This table contains EmployeeID, SalespersonID, EmployeeName, WorkStore and CommissionRate, EmployeeID (simply system-generated sequence numbers) as the surrogate

key. SalespersonID matches sales person ID from the source system. Particularly, the attribute WorkStore records which store a salesperson works at, which is extracted from SalespersonID (the first letter of SalespersonID 'B' 'D' 'M' 'S' corresponding to 'Brisbane', 'Darwin', 'Melbourne', 'Sydney'). CommissionRate is a percentage of the sales price of an item, which means a salesperson sell a piece of product A and will get dollar of his/her commission rate multiplying sales price of A.

This table helps find the sales of each salesperson with utmost ease, say in a period of time, how much money each salesperson sells? What is the number of a certain product each salesperson sells? How much commission each will earn etc.

## 4. Data warehousing implementation in Business Problems

## 4.1. Who are the key customers?

#### Data retrieved:

Data to be retrieved among 'CustomerID, Quantity, UnitPrice, SalePrice, LastCost, Margin, TotalMargin' from Sale table, 'CustomerID, CRMID, Postcode, AgeGroup, ValidUntil' from Curstomer table and 'TimeID, Year, MonthNo, Quarter'.

### **Key points:**

- Join Sale table to Customer table and Time table via the respective primary key 'TimeID' and 'CustomerID'.
- Choose a period of time according to user need, such as picking up all the rows where 'Year' = 2018, or 'Quarter' = 3, etc.
- Sum the amount of 'Quantity' with the same 'CustomerID' to get the total number each customer purchased.
- For each customerID with every item, compute the sum of product of its corresponding 'SalesPrice' and 'Quantity' (has been replaced as the quantity of a single item a customer buys), as a new attribute 'OneCusSpent'.

• The most important thing to note is that different 'CustormerID' may point to the same customer as a new row with a new 'CustormerID' will be created each time the customer changes his/her address. Assuming the retrieved row is formed as 'CustomerID, CRMID, OneCusSpent, Quarter, Postcode', and there are two rows '100, C4233Bris, 555.55, 3, 4039' and '700, C4233Bris, 3, 4006', among which, '100' and '700' belong to the same person. Thus, whether to group by 'CRMID' to merge rows of the same person with different address depends on the specific requirements of need.

#### The way to support decision-making:

There are various criteria to define what a key customer is, say who buys the most frequently, who buys the largest number of the products, who spends the most money or who brings the highest margin to the company in a certain quarter, month or year. If users do not care about where customers are living when they purchase, group by 'CRMID' at last to merge all rows of a single customer and:

- descending by 'OneCusSpent', users will see the top N customers who spent the most money in a given period of time and how much they spent at a glance;
- descending by 'TotalMargin', users will see the top N customers who bring the highest margin to the company in a period;
- From other perspective like who buys the largest number of the products, just descend by 'Quantity';
- If the user wants to see data in various period of time, just change the condition statement in the time-filtering part.

Else, if users want to know the changes in purchasing after one customer moves and want to see the correponding address, they can just analyze based on 'CustomerID'.

### 4.2. Which products are the most profitable?

#### Data retrieved:

Data that needs to be retrieved among 'Productid, Quantity, UnitPrice, SalePrice, LastCost, Margin, TotalMargin' from Sale table, 'Product ID, ProductNumber, ProductDescription' from Product table and 'TimeID, Year, MonthNo, Quarter' from Time table.

#### **Key points:**

- In the design, we use ETL process to intelligently match the most recent cost of each item from operational system. Join Sale table with Time table by 'TimeID' and Product table by 'ProductID'.
- Choose one of the attributes among 'Year', 'Quarter', 'MonthNo' as required.
- Sum 'TotalMargin' in each 'ProductID' named 'ProductMargin' and descending the rows by 'ProductMargin'.

#### The way to support decision-making:

The most profitable product is the one earns most margin in a given period of time as needed. Users can easily get top N most profitable product from the results (descending by 'ProductMargin'). They can also select 'ProductNumber' and 'ProductDescription' attributes to get further details about specific products.

## 4.3. Which store location is the most profitable?

#### Data retrieved:

In this question, the data which needs to be retrieved include 'StoreID, Quantity, UnitPrice, SalePrice, LastCost, Margin' from Sale table, 'StoreID, StoreNumber, StoreDescription, AddressLine' from Store table and 'TimeID, Year, MonthNo' from Time table.

## **Key points:**

• In the design, we use ETL process to intelligently match the most recent cost of the items from operational system. Join Sale table with Time table by 'TimeID' and Store table by 'StoreID'.

- Combine the two attributes 'Year' and 'MonthNo' so that data can be grouped for each month in previous year as required.
- Sum 'TotalMargin' (='Margin' \* 'Quantity') in each 'StoreID' named 'StoreMargin' and descending the rows by 'StoreMargin'.

#### The way to support decision-making:

Question 3 is similar to question 2 except that the Product dimension is changed to the Store dimension. After obtaining the sorted 'StoreID', detailed information is showed in corresponding 'AddressLine', 'Postcode' and 'City' attributes in the Store table, which are the splits of the 'Address' attribute in the operating system.

### 4.4. Which time periods are the most profitable?

#### Data retrieved:

In this issue, the data which needs to be retrieved include 'ProductID, Quantity, UnitPrice, SalePrice, LastCost, Margin, TotalMargin' from Sale table and all attributes in Time table.

#### **Key points:**

- Join Sale table to Time table via the primary key 'TimeID'.
- Select or combine attributes among 'Year', 'Quarter', 'MonthNo' and 'DayOfWeek' as required.

### The way to support decision-making:

To simplify the operation of the user, the date record in the operational system has been split into multiple granularities and converted into corresponding attributes. Different attributes correspond to different time granularities, such as 'Year' corresponding to annual data, and 'MonthNo' corresponding to monthly data. Note that, there is a 'DayOfWeek' attribute in the Time table to indicate the day of the week. Values 1 to 7 correspond to Sunday to Saturday, respectively. Therefore, by adding the condition 'DayOfWeek' == 1, data warehouse retrieves the transaction data on Sunday.

### 4.5. Who are the Key employees?

#### Data retrieved:

In this issue, the data which needs to be retrieved include 'ProductID, Quantity, UnitPrice, SalePrice, LastCost, Margin, TotalMargin' from Sale table, 'EmployeeID, SalesPersonID, EmployeeName, CommissionRate, WorkStore' from Employee table and 'TimeID, Year, MonthNo, Quarter'.

#### **Key points:**

- Join Sale table to Employee table and Time table via the respective primary key 'EmployeeID' and 'TimeID'.
- Sum the amount of 'Quantity' and 'TotalMargin' separately with the same 'EmployeeID' to get the total product amount and dollar each employee sold.
- For each EmployeerID with every item, compute sum of product of its corresponding 'SalesPrice' and 'Quantity' as a new attribute 'TotalSale'.
- get the salesperson's commission rate by selecting 'CommissionRate' corresponding to 'EmployeeID' from Employee table.

### The way to support decision-making:

There are three ways to identify good employees, the number of products sold, the total price and profit. They correspond to 'Quantity', 'TotalSale' and 'TotalMargin'. Users can sort them on demand for different time periods. In addition, there is a 'WorkStore' attribute indicating which store the salesperson belongs to is extracted from 'EmployeeID'. It helps users analyze data by employees in different stores.

## **5.Design of the ETL Process**

### 5.1. Dimension design

#### Store dimension



Figure 0-1

1. The Store.csv in the Sales system did not include open time information, so the corresponding information derived from the case study are added manually to the source file. The modified version is shown as follows:

StoreID	Description	Address	OpenTimeToMonSat	CloseTimeMonToSat	SundayOpen	OpenTimeSun	CloseTimeSun
1	DARWIN	19 Finniss St, Darwin, NT 0800	8:00	21:00	Υ	9:00	18:00
2	BRISBANE	23 Wellington St, Brisbane, QLD 4000	8:00	21:00	N		
3	SYDNEY	233 Macquarie St, Sydney, NSW 2000	8:00	21:00	N		
4	MELBOURNE	123 Latrobe St, Melbourne, VIC 3000	8:00	21:00	N		

Figure 0-2

Use 'CSV file input' step to input the modified file.

- 2. Use 'Split fields' to split 'Address' field into three fields: 'AddressLine', 'Suburb' and 'tmp' by the delimiter ',' which is used to separate the address in the source file.
- 3. Use 'Split fields' again to split 'tmp' into two fields: 'State' and 'Postcode' by the delimited space.
- 4. Use 'Table Output' step to load the data to the store dimension including generating the MySQL connection to the Store table in the data warehouse, checking 'Return autogenerated key' to generate the surrogate key 'StoreID' in the Store table and entering field mapping.

StoreID	StoreNumber	StoreDescription	AddressLine	Suburb	State	Postcode	OpenTimeToMonSat	CloseTimeMonToSat	SundayOpen	OpenTimeSun	CloseTimeSun
1	1	DARWIN	19 Finniss St	Darwin	NT	0800	8:00	21:00	1	9:00	18:00
2	2	BRISBANE	23 Wellington St	Brisbane	QLD	4000	8:00	21:00	0	HULL	HULL
3	3	SYDNEY	233 Macquarie St	Sydney	NSW	2000	8:00	21:00	0	NULL	HULL
4	4	MELBOURNE	123 Latrobe St	Melbourne	VIC	3000	8:00	21:00	0	NULL	NULL

Figure 0-3

#### **Product dimension**



Figure 0-4

The main issue in this part is to implement slowly changing dimension (SCD) and set the valid date period of price based on the source file. Following Kimball, Type 1 SCD is that changes result in overwriting in the target dimension, Type 2 SCD is that changes result in inserting tamped versions of dimension rows. Here, product price may change over time, belonging to Type 2 SCD. The Dimension Lookup/Update step allows implementing both Type 1 & 2 SCD.

Properties we set here for Dimension Lookup/Update step:

- 1. Technical key field: enter ProductID (the surrogate key in the dimension table) and choose 'use auto-increment field'.
- 2. Version field: record the updated version of the dimension entry corresponding to 'Version' field in the product dimension table.
- Start of date range: here we import the date in 'Validfrom' field in the source product file as the start date of the version to specify the date the price valid from.
- 4. End of date range: if a new version of entry was added in the table, here means the price of a product changes, the value of the end date in the previous version will auto-change to the start date in the new version. Since the date auto-update

function is limited to comparing and updating the values row by row in order, we need to presort the stream by date, here using 'Sort rows' step to sort the stream by 'Part Number' and 'ValidFrom' followed by 'Unique rows' to clean up duplicate rows.

5. Type of dimension update: we have specified the mapping between the columns of the dimension table and the fields of the incoming stream in the Field tab page. Essentially, the program compares the corresponding values and if not match, it will perform the action set in 'Type of dimension update' options. Here we set 'ProductPrice' field as 'Insert' which is the option implements Type 3 SCD that if a row has at least one mismatch set as 'Insert', then a row is added to the dimension table. Other fields which are not changed slowly are set as 'Punch through' which updates all version of the row in a Type 2 SCD.

ProductID	version	date from	date_to	ProductNumber	ProductDescription	ProductPrice
<b>▶</b> 1	1	NULL	NULL	HULL	NULL	NULL
2	1	1900-01-01 00:00:00	2016-01-01 00:00:00	30cb01c	CNDL 30MM CABALLER 8-SHOT RED COMET (28S)	44.01
3	2	2016-01-01 00:00:00	2017-01-01 00:00:00	30cb01c	CNDL 30MM CABALLER 8-SHOT RED COMET (28S)	48.9
4	3	2017-01-01 00:00:00	2018-01-01 00:00:00	30cb01c	CNDL 30MM CABALLER 8-SHOT RED COMET (28S)	47.04
5	4	2018-01-01 00:00:00	2200-01-01 00:00:00	30cb01c	CNDL 30MM CABALLER 8-SHOT RED COMET (28S)	49.39
6	1	1900-01-01 00:00:00	2016-01-01 00:00:00	30cb01m	CNDL 30MM CABALLER 8-SHOT RED MINE (28S)	47.35
7	2	2016-01-01 00:00:00	2017-01-01 00:00:00	30cb01m	CNDL 30MM CABALLER 8-SHOT RED MINE (28S)	48.32
8	3	2017-01-01 00:00:00	2018-01-01 00:00:00	30cb01m	CNDL 30MM CABALLER 8-SHOT RED MINE (28S)	47.04
9	4	2018-01-01 00:00:00	2200-01-01 00:00:00	30cb01m	CNDL 30MM CABALLER 8-SHOT RED MINE (28S)	50.33
10	1	1900-01-01 00:00:00	2016-01-01 00:00:00	30cb02c	CNDL 30MM CABALLER 8-SHOT ORANGE COMET (28S)	45.28
11	2	2016-01-01 00:00:00	2017-01-01 00:00:00	30cb02c	CNDL 30MM CABALLER 8-SHOT ORANGE COMET (28S)	49.22
40		2017 01 01 00 00 00	2012 21 21 22 22 22	20 1 20	OUDL COURT CARALLER & CUICT CRANGE COLUET (CO.C.)	47.04

Figure 0-5

#### **Customer dimension**

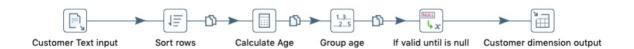


Figure 0-6

First, input the four customer txt.files extracted from Sales system in one Text file input step, and then sort rows by Name, Date\_of\_birth and Validuntil ascendingly. Next, get the age of each customer using the current year minus the birthyear split from

Date\_of\_birth field, along with the use of Number range step to create range based on numeric fields divide customers into 3 groups of age (<30, 31-50, >50) and finally load stream to the customer dimension table.

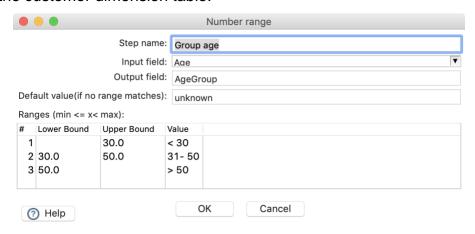


Figure 0-7

Here are three main issues and solutions:

#### 1. Data quality problems handling

- The postcode '3O56' which should be composed of 3 or 4 digits contains a letter 'O'. The logging reported the error that 'non-numeric character found at position 2 for value [3O56]', which is likely due to misspellings during data entry. The preliminary operation is to manually change 'O' to '0' with the inspection of the error logs.
- There are two rows with the same person but two different Postcode, and both without Validuntil. The quick solution is to store both rows in the dimension table and randomly pick up one of them to the fact table.

The two dirty data problems mentioned above are all recorded and exported through error handling step and error logs, and then draw them together in the archive and hand them over to the person responsible for the sources for confirmation and correction.

After obtaining the confirmed data, we can update them in the data warehouse.

Take the first problem as an example of error handling, simply 'right click' on the input step to detect error and set the parameters including the number of an error found in a field, error description, error field name and codes.Log all rows with error records to the text file which is presented as follows:



Figure 0-8

Given that cleaning data sources are an expensive process, preventing dirty data to be entered is an easy and efficient step to reduce the cleaning problem. It is recommended to enforce an appropriate constraint of the data entry application such as limiting entering postcode as an integer in the source system.

Backflow of cleaned data: after these cleaning steps, the cleaned data should replace the dirty data in the original sources to modify data in the legacy programs and to avoid redoing the cleaning work for future ETL [2].

2. Each row has the value against Vailduntil field in the source data only if the record has expired, otherwise the value is Null for the other valid records.

We replace Null by a constant date 01/01/2200 with the intent to simplify measures in the data warehouse.

3. The same person may have several customer codes. One can buy products in different stores, and thus it is the situation that two rows contain the same customer info with different Customer code.

It is useless to perform the two rows as one, such as, use a united customer code to identify a customer, but otherwise disrupt the order table which has the Customer ID (=customer code) as an attribute. Thus, we simply load rows with different Customer code but belongs to the sames person as independent rows, and through this, we use

the combination of customer name and birthday instead of Customer ID to uniquely identify a customer when the analysis is restricted to an individual customer.

4. We used Dimension lookup/update Step in the product transaction to automatically generate Validfrom date and Validuntil date. This requires the Validfrom date in the sources, but the customer source does not have. Thus, we directly load data to the dimension table and execute SQL commands for further measures in the data warehouse.

#### **Employee dimension and Time dimension**



Figure 0-9

This part of the design is simple. As for employee table loading, since the input data is from a single source and of good quality, we do not need to design data cleaning. The transaction is simply composed of a file input step and a table output step. Input data from the SalesPerson table in the sale source system and note that the value of Commission is in percent. In the output step, three fields are mapped between the source and the target and 'return auto-generated key' is checked to generate the surrogate key EmployeeID in the employee dimension table.

	EmployeeID	SalesPersonID	SalesPersonName	CommisionRate
⊳	1	D1	Hi Min Chow	0.19
	2	D2	Peter Jones	0.08
	3	D3	Aimee Concroan	0.07
	4	M1	Alice McPherson	0.09
	5	M2	Pjan Ling	0.03
	6	D4	Jan Kennedy	0.04
	7	B1	Supradeek Densiman	0.2
	8	B2	Arit Arubne	0.12
	9	S1	Willy Wonka	0.18
	10	B3	Flame Blower	0.07
	11	S2	Quin Tan	0.05
	12	B4	Michelle Nguyen	0.07

Figure 0-10

Similarly, time loading simply involves importing entire Date.xlsx to the corresponding fields in the time dimension table.



Figure 0-11

## 5.2. Fact table design

#### Sale Fact table

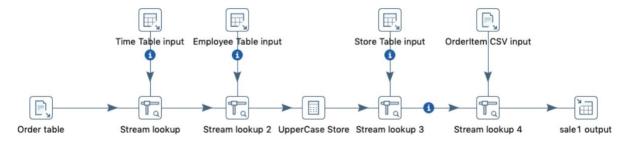


Figure 0-12

Steps:

- 1. First, read the order table from the sales system as the main stream.
- 2. Three previously generated dimension tables are read from the database, namely Store, Time and Employee. The three tables are simple and stable. Their keywords correspond to the Order table one by one. Use the 'stream lookup' tool to match the corresponding row to generate a foreign key to the fact table.
- 3. Three previously generated dimension tables are read from the database, namely Store, Time and Employee. The three tables are simple and do not change. The keywords correspond to the Order table one by one. Use the 'stream lookup' tool to match the corresponding row to generate a foreign key to the fact table.
- 4. The key of the Store dimension is all uppercase, and the key of the Order table is only capitalized. Therefore, use the 'Calculater' tool to convert the key of the Order table to all uppercase to form a uniform form before matching.
- 5. Then use the OrderItem table to connect the output of the previous step to the product, quantity and selling price for each line of each order.
- 6. Save it to the database for further processing.



Figure 0-13

7. Similar to the Product dimension, SCD2 is processed for the ProductOrder table in the inventory system. The filtering step is added to eliminate a large number of blank lines to reduce the interference of the data.



Figure 0-14

```
SELECT
FROM
   sale1 a
       LEFT JOIN
   Product b ON (a.ItemID = b.ProductNumber
       AND a.OrderDate >= b.date from
       AND a.OrderDate <= b.date to)</pre>
       LEFT JOIN
   ProductCost c ON a.ItemID = c.ProductNumber
       AND a.OrderDate >= c.date from
       AND a.OrderDate <= c.date to
       LEFT JOIN
   Customer d ON a.CustomerString = d.CRMID
       AND d.date to = (SELECT
            MIN(date to)
       FROM
            Customer d2
        WHERE
            a.CustomerString = d2.CRMID
                AND d2.date_to >= a.OrderDate);
```

Figure 0-15

8. Use a MySQL statement to connect preprocessed tables from the database. Product and ProductCost contain a valid time interval to correspond to the time when the order occurred. The Customer table has only valid expiration dates and therefore chooses the minimum one among rows greater than the OrderDate as a match.

#		New field	Calculation	Field A	Field B	Field C	Value type	Length	Precision	Remove
	1	TotalCost	A * B	unitCost	Units		Number		2	N
	2	TotalSale	A * B	UnitPrice	Units		Number		2	N
	3	TotalMargin	A - B	TotalSale	TotalCost		Number		2	N

Figure 0-16

- 9. The next step is to calculate the total selling price, cost and profit by quantity, unit selling price and cost.
- 10. Finally, ignore the redundant fields which joined when connecting to the dimension table and output the remaining data that constitutes the fact table to the database.

#### EmployeeSale fact table



Figure 0-17

We use the data of Sale Fact table to generate the EmployeeSale fact table.

```
SELECT

s.EmployeeID,
e.CommisionRate,
MIN(s.TimeID) AS TimeID,
SUM(TotalSale) AS TotalSale,
SUM(TotalCost) AS TotalCost,
SUM(TotalMargin) AS TotalMargin

FROM

Sale s

LEFT JOIN
Employee e ON s.EmployeeID = e.EmployeeID

LEFT JOIN
Time t ON s.TimeID = t.TimeID

GROUP BY s.EmployeeID , t.Year , t.Month;
```

Figure 0-18

Above is the SQL code imported in the Table input step. First, write SQL commands to join Sale fact table and Time table and Employee table, and then group by EmployeeID, Year, and Month to obtain sales data for each employee in a certain month. Next, sum TotalSale, TotalCost and TotalMargin by the groups and randomly choose a TimeID within the group as TimeID of the row (here to take the minimum date for convenience), as the grain of the fact table is monthly and thus which date to choose (the same date of month in the same group) does not affect the analysis.

With the use of the aggregated data obtained in the previous step and the commissionRate from Employee table, calculate the Commission each employee against a new field TotalComission and add the field to the fact table. Finally, select the corresponding fields as well as define their precision to load into the fact table.

#	Fieldname	Rename to	Length	Precision
1	EmployeeID			
2	TimeID			
3	TotalSale			2
4	TotalCost			2
5	TotalMargin			2
6	TotalCommission			2

Figure 0-19

There are two reasons we choose to write SQL commands rather than use Pentaho steps. First, writing code is faster and easier than using Pentaho to implement a serial of complex functions. Second, running SQL is much more efficient than using Pentaho steps. Perhaps due to the tool performance or poor ETL design, the above function takes several hours in Pentaho steps but only a few minutes in SQL.

## 6. Design of the Data Warehouse

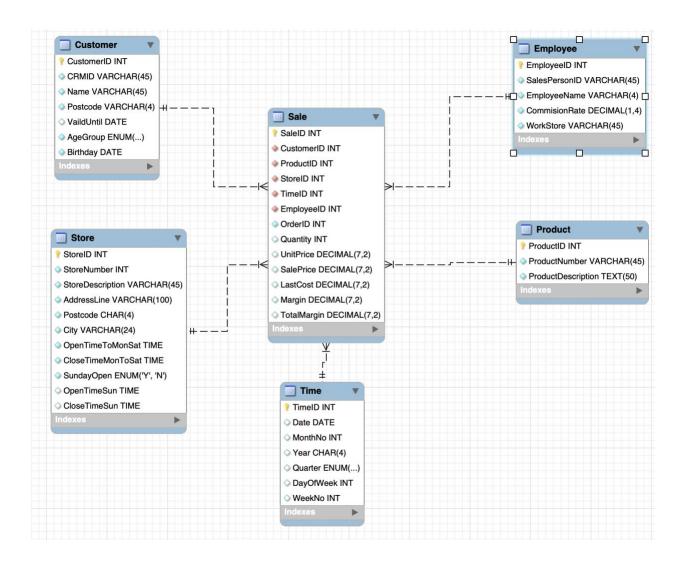


Figure 0-1 Old ER model

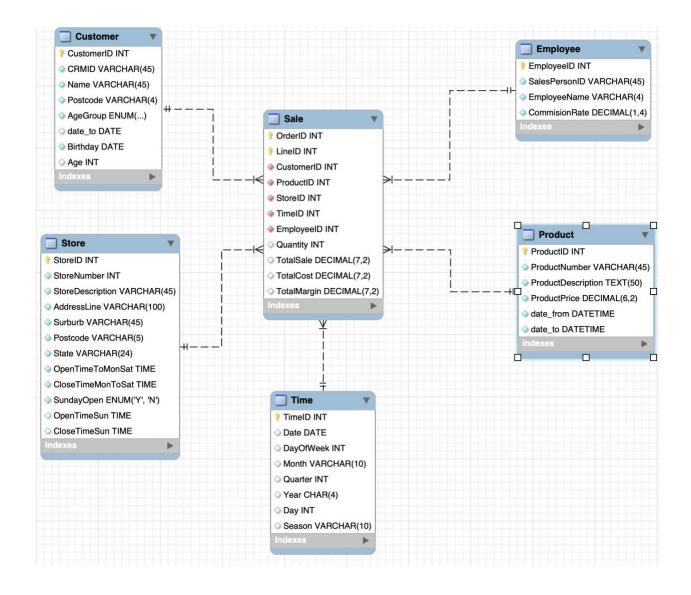


Figure 0-2 New ER model

To optimize the design, there are three redesigns on the data warehouse and details are as follows:

1. The surrogate key SaleID is removed from the Sale fact table and OrderID and LineNo are defined as the composite primary key to uniquely identify a row. This is because there is no significance to create a surrogate key but even increasing complexity in terms of linking it back to the source system or adding more functionality to the design.

2. Product dimension changes the structure to keep price history. 'ProductPrice' field is added as the product price of each item extracted from inventory system, and corresponding valid period of time of product price is added in the form of two attributes: 'date to' and 'date from'. 'Version' represents the version of the update.

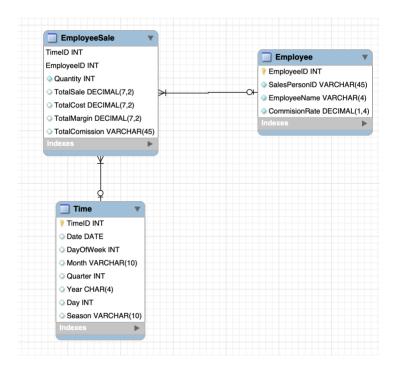


Figure 0-3 EmployeeSale fact table

3. A second fact table, EmployeeSale is added in the design, as this fact table gives us good visibility for the employee analysis and makes the dimensional model less complex in terms of understanding the measures. Besides, the difference in grain between sales order analysis (per transaction) and employee sales analysis (here we choose monthly) requires two fact tables.

## 7. Data Dictionary:

#### 7.1. Technical metadata

In order to extract data, IT Professionals need to know the data model of the data source. It defines the data structure in the original database including the structure of the table, the relationship between the different tables, the data type, precision, and interpretation or description of each field in the table.

Also, for the data warehouse, the metadata contains a description of the star schema model, data type and explanation of each table and its columns, the software platform used by the data warehouse and update interval and method of the data warehouse.

In the staging area, the metadata records the process of data being transformed step by step from the original system to the data warehouse, including the mapping relationship between fields across tables and the data type change during transmission. It is also possible to record how many records are loaded and rejected, such metadata can help IT engineers monitor the operation of the ETL.

In order to solve the data quality problem, ETL needs some modification suggestions based on human experiences, such as the judgment and clearing rules for invalid data, or the select rules for conflicting data. The rules for aggregating data vary according to the granularity of the fact table. These hand-designed parts also need to be explained by metadata.

#### 7.2. Business metadata

Business metadata provides a semantic layer between the Power and casual users and the actual system, explain the data warehouse from a business perspective. The business metadata includes the following information: the data model expressed by the user's business term, the object name and attribute name; the principle and data source

for accessing the data; the analysis method and formula provided by the system, and the report information.

#### References

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- [4] Todman, C. (2001). *Designing a data warehouse: supporting customer relationship management*. Upper Saddle River, N.J.: Prentice Hall PTR, c2001. Retrieved from https://ezp.lib.unimelb.edu.au/login?url=https://search.ebscohost.com/login.aspx?direct=t rue&db=cat00006a&AN=melb.b2844798&site=eds-live&scope=site

## 8. Appendix 1 – Data Dictionary

## Sale fact table:

Attribute	Description	Source	Transformation
SaleID	Surrogate key unique identifier for each entry	Generated in DW	
OrderID	Unique number assigned to each purchase transaction	OrderID attribute in Sales Item table	
Quantity	The number of certain products sold in certain order	Quantity attribute in SALES ITEM table	
UnitPrice	The advertised price of product	UnitPrice attribute in PRODUCT PRICE LIST table	Choose the most recent price before the sale based on Valid from date attribute
Saleprice	The amount of money customer actually paid for unit product	SalePrice attribute in SALES ITEM table	
LastCost	The cost of this product	Cost per item attribute in PRODUCT ORDER table	using Date attribute to choose the most recent price before the order
Margin	The profit per product		= Saleprice - lastcost

TotalMargin	The profit of this	= Margin * Quantity
	kind product in this	
	order	

## **Customer table:**

Attribute	Description	Source	Transformation
CustomerID	Surrogate key unique identifier for each entry	Generated in DW	
CRMID	Unique number assigned to each customer	CustomerID attribute in CUSTORMER table	
Name	The name of customers	Name attribute in CUSTOMER table	
AgeGroup	aggregate customer reports into age groups – 30 years and under, 31-50, and over 50		transform from birthday attribute of customers table
Birthday	Birthday of customer	Birthday attribute in CUSTOMER table	
Postcode	The postcode of where customer live	Postcode attribute in CUSTOMER table	
ValidUntil	When customer's info is updated	Valid until date attribute in CUSTOMER table	

## **Store table:**

Attribute	Description	Source	Transformation
StoreID	Surrogate key unique identifier for	Generated in DW	
	each entry		
StoreNumber	Unique number	CustomerID	
	assigned to each	attribute in	
	customer	CUSTORMER table	
StoreDescription	The description of	Description attribute	
	store	in CUSTOMER	
		table	
AddressLine	Address of the store		transform from
Postcode			Address attribute of
City			STORE table
OpentimeMonSat	What time store	Case study	
	opens from Monday	document	
	to Saterday		
ClosetimeMonSat	What time store	Case study	
	closes from Monday	document	
	to Saterday		
SundayOpen	whether store opens	Case study	
	on Sunday	document	
CloseTimeSun	What time store	Case study	
	opens on Sunday	document	
OpenTimeSun	What time store	Case study	
	closes on Sunday	document	

## Time table:

Attribute	Description	Source	Transformation
TimeID	Surrogate key unique identifier for each entry	Generated in DW	
Date	The time order	Date attribute in	
	happened	SALES table	
MonthNo	The date in different		Split from Date
Year	grain		
Quarter			
DayOfWeek			
WeekNo			

## **Employee table:**

Attribute	Description	Source	Transformation
EmployeeID	Surrogate key unique identifier for each entry	Generated in DW	
SalepersonID	Unique number assigned to each sales person	ID attribute in SALES PERSON table	
EmployeeName	Name of the sales person	Name attribute in SALES PERSON table	
Commissionerate	Percentage of commission	Commission Rate attribute in SALES PERSON table	

	received per item	
WorkStore	Which store the sale	The first character of
	person belongs to	SalepersonID

### **Product table:**

Attribute	Description	Source	Transformation
ProductID	Surrogate key unique identifier for each entry	Generated in DW	
ProductNumber	Unique number assigned to each product	ID attribute in PRODUCT table	
ProductDescription	Description about products	Description attribute in PRODUCT table	

## 9. Appendix2 – SQL

## **SQL Statement:**

- -- MySQL Script generated by MySQL Workbench
- -- Wed Jan 16 01:25:01 2019
- -- Model: New Model Version: 1.0
- -- MySQL Workbench Forward Engineering

SET @OLD\_UNIQUE\_CHECKS=@@UNIQUE\_CHECKS, UNIQUE\_CHECKS=0;
SET @OLD\_FOREIGN\_KEY\_CHECKS=@@FOREIGN\_KEY\_CHECKS, FOREIGN\_KEY\_CHECKS=0;
SET @OLD\_SQL\_MODE=@@SQL\_MODE, SQL\_MODE='TRADITIONAL,ALLOW\_INVALID\_DATES';

JLT CHARACTER <b>SET</b> u	ttf8;
JLT CHARACTER SET u	utf8;
JLT CHARACTER <b>SET</b> u	ntf8;
JLT CHARACTER <b>SET</b> u	otf8;
JLT CHARACTER SET u	atf8;
JLT CHARACTER <b>SET</b> u	atf8;

```
`Name` VARCHAR(45) NOT NULL,
 `Postcode` VARCHAR(4) NOT NULL,
`VaildUntil` DATE NULL,
`AgeGroup` ENUM('-30', '31-50', '50-') NOT NULL,
`Birthday` DATE NOT NULL,
PRIMARY KEY (`CustomerID`),
INDEX `AgeGroup` (`AgeGroup` ASC))
ENGINE = InnoDB:
-- Table `mydb`.`Time`
CREATE TABLE IF NOT EXISTS `mydb`.`Time` (
`TimeID` INT NOT NULL,
`Date` DATE NOT NULL.
`MonthNo` INT NOT NULL,
`Year` CHAR(4) NOT NULL,
 `Quarter` ENUM('1', '2', '3', '4') NOT NULL,
`DayOfWeek` INT NOT NULL,
`WeekNo` INT NOT NULL,
PRIMARY KEY (`TimeID`),
INDEX `DayOfWeek` (`DayOfWeek` ASC),
INDEX `Year` (`Year` ASC),
INDEX `Month` (`MonthNo` ASC),
INDEX `Quarter` (`Quarter` ASC))
ENGINE = InnoDB;
-- Table `mydb`.`Product`
CREATE TABLE IF NOT EXISTS `mydb`.`Product` (
`ProductID` INT NOT NULL,
`ProductNumber` VARCHAR(45) NOT NULL,
 `ProductDescription` TEXT(50) NOT NULL,
 PRIMARY KEY (`ProductID`))
```

```
ENGINE = InnoDB;
-- Table `mydb`.`Employee`
CREATE TABLE IF NOT EXISTS `mydb`.`Employee` (
 `EmployeeID` INT NOT NULL,
`SalesPersonID` VARCHAR(45) NOT NULL,
`EmployeeName` VARCHAR(4) NOT NULL,
`CommisionRate` DECIMAL(1,4) NOT NULL,
 `WorkStore` VARCHAR(45) NOT NULL,
PRIMARY KEY (`EmployeeID`))
ENGINE = InnoDB;
-- Table `mydb`. `Sale`
CREATE TABLE IF NOT EXISTS `mydb`.`Sale` (
`SaleID` INT NOT NULL,
`CustomerID` INT NOT NULL.
 `ProductID` INT NOT NULL,
`StoreID` INT NOT NULL,
`TimeID` INT NOT NULL,
 `EmployeeID` INT NOT NULL,
 `OrderID` INT NOT NULL,
 `Quantity` INT NOT NULL,
`UnitPrice` DECIMAL(7,2) NOT NULL,
 `SalePrice` DECIMAL(7,2) NOT NULL,
 `LastCost` DECIMAL(7,2) NOT NULL,
 `Margin` DECIMAL(7,2) NOT NULL,
 `TotalMargin` DECIMAL(7,2) NOT NULL,
 PRIMARY KEY (`SaleID`),
INDEX `fk_Sale_Customer_idx` (`CustomerID` ASC),
INDEX `fk_Sale_Product1_idx` (`ProductID` ASC),
 INDEX `fk_Sale_Store1_idx` (`StoreID` ASC),
```

```
INDEX `fk_Sale_Time1_idx` (`TimeID` ASC),
INDEX `fk_Sale_Employee1_idx` (`EmployeeID` ASC),
 CONSTRAINT `fk_Sale_Customer`
  FOREIGN KEY (`CustomerID`)
  REFERENCES `mydb`.`Customer` (`CustomerID`)
  ON DELETE NO ACTION
  ON UPDATE NO ACTION,
 CONSTRAINT `fk_Sale_Product1`
  FOREIGN KEY (`ProductID`)
  REFERENCES `mydb`.`Product` (`ProductID`)
  ON DELETE NO ACTION
  ON UPDATE NO ACTION,
 CONSTRAINT `fk_Sale_Store1`
  FOREIGN KEY (`StoreID`)
  REFERENCES `mydb`.`Store` (`StoreID`)
  ON DELETE NO ACTION
  ON UPDATE NO ACTION,
 CONSTRAINT `fk_Sale_Time1`
  FOREIGN KEY (`TimeID`)
  REFERENCES `mydb`.`Time` (`TimeID`)
  ON DELETE NO ACTION
  ON UPDATE NO ACTION,
 CONSTRAINT `fk_Sale_Employee1`
 FOREIGN KEY (`EmployeeID`)
  REFERENCES `mydb`.`Employee` (`EmployeeID`)
  ON DELETE NO ACTION
  ON UPDATE NO ACTION)
ENGINE = InnoDB;
-- Table `mydb`.`category`
CREATE TABLE IF NOT EXISTS `mydb`.`category` (
`category_id` INT NOT NULL,
`name` VARCHAR(255) NOT NULL,
PRIMARY KEY (`category_id`));
```

```
-- Table `mydb`.`user`
CREATE TABLE IF NOT EXISTS `mydb`.`user` (
`username` VARCHAR(16) NOT NULL,
'email' VARCHAR(255) NULL,
`password` VARCHAR(32) NOT NULL,
`create_time` TIMESTAMP NULL DEFAULT CURRENT_TIMESTAMP);
-- Table `mydb`.`timestamps`
CREATE TABLE IF NOT EXISTS 'mydb'. 'timestamps' (
`create_time` TIMESTAMP NULL DEFAULT CURRENT_TIMESTAMP,
`update_time` TIMESTAMP NULL);
SET SQL_MODE=@OLD_SQL_MODE;
SET FOREIGN_KEY_CHECKS=@OLD_FOREIGN_KEY_CHECKS;
SET UNIQUE_CHECKS=@OLD_UNIQUE_CHECKS;
```

## **Index explanation:**

'Year', 'MonthNo' and 'Quarter' are set to index respectively. Because the time dimension applies to most situations, such as users accessing different data by year, quarter, or month. Designing these properties as directories can speed up queries.

As discussed above, the 'CRMID' in the customer table may be queried instead of the surrogate key, so they can be set to index.

The Customer table is relatively large, and the 'AgeGroup' attribute has only three values. When a user wants to divide user data by age group, it is useful to set it as an index.