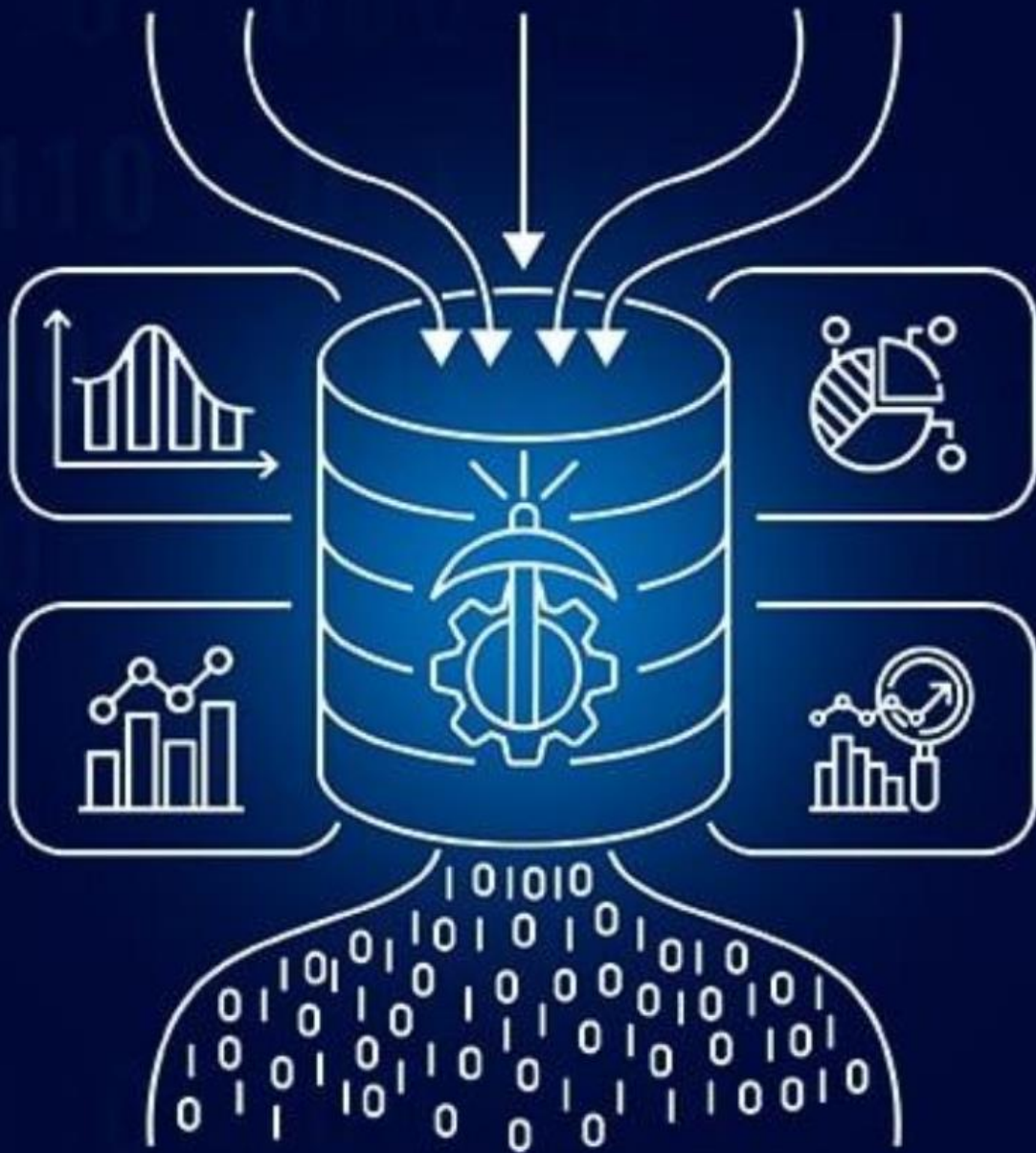


DATA MINING PROJECT ON CLUSTER & PCA



-RAHUL

SHARMA

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PART A:- CLUSTERING

Digital Ads Data:

The ads24x7 is a Digital Marketing company which has now got seed funding of \$10 Million. They are expanding their wings in Marketing Analytics. They collected data from their Marketing Intelligence team and now wants you (their newly appointed data analyst) to segment type of ads based on the features provided. Use Clustering procedure to segment ads into homogeneous groups.

The following three features are commonly used in digital marketing:

CPM = (Total Campaign Spend / Number of Impressions) * 1,000.

Note that the Total Campaign Spend refers to the 'Spend' Column in the dataset and the Number of Impressions refers to the 'Impressions' Column in the dataset.

CPC = Total Cost (spend) / Number of Clicks. Note that the Total Cost (spend) refers to the 'Spend' Column in the dataset and the Number of Clicks refers to the 'Clicks' Column in the dataset.

CTR = Total Measured Clicks / Total Measured Ad Impressions x 100. Note that the Total Measured Clicks refers to the 'Clicks' Column in the dataset and the Total Measured Ad Impressions refers to the 'Impressions' Column in the dataset.

1.1 Read the data and perform basic analysis such as printing a few rows (head and tail), info, data summary, null values duplicate values, etc.

Answer:-

Top 5 rows:-

	Timestamp	InventoryType	Ad - Length	Ad-Width	Ad Size	Ad Type	Platform	Device Type	Format	Available_Impressions	Matched_Queries	Impressions	Clicks	Spend
0	2020-9-2-17	Format1	300	250	75000	Inter222	Video	Desktop	Display	1806	325	323	1	0.0
1	2020-9-2-10	Format1	300	250	75000	Inter227	App	Mobile	Video	1780	285	285	1	0.0
2	2020-9-1-22	Format1	300	250	75000	Inter222	Video	Desktop	Display	2727	356	355	1	0.0
3	2020-9-3-20	Format1	300	250	75000	Inter228	Video	Mobile	Video	2430	497	495	1	0.0
4	2020-9-4-15	Format1	300	250	75000	Inter217	Web	Desktop	Video	1218	242	242	1	0.0

Last 5 rows:-

	Timestamp	InventoryType	Ad - Length	Ad- Width	Ad Size	Ad Type	Platform	Device Type	Format	Available_Impressions	Matched_Queries	Impressions	Clicks	Sp
23061	2020-9-13-7	Format5	720	300	216000	Inter220	Web	Mobile	Video		1	1	1	1
23062	2020-11-2-7	Format5	720	300	216000	Inter224	Web	Desktop	Video		3	2	2	1
23063	2020-9-14-22	Format5	720	300	216000	Inter218	App	Mobile	Video		2	1	1	1
23064	2020-11-18-2	Format4	120	600	72000	inter230	Video	Mobile	Video		7	1	1	1
23065	2020-9-14-0	Format5	720	300	216000	Inter221	App	Mobile	Video		2	2	2	1

Shape of the dataset:-

(23066, 19)

Info of the dataset:-

0	Timestamp	23066 non-null	object	Timestamp	0
1	InventoryType	23066 non-null	object	InventoryType	0
2	Ad - Length	23066 non-null	int64	Ad - Length	0
3	Ad- Width	23066 non-null	int64	Ad- Width	0
4	Ad Size	23066 non-null	int64	Ad Size	0
5	Ad Type	23066 non-null	object	Ad Type	0
6	Platform	23066 non-null	object	Platform	0
7	Device Type	23066 non-null	object	Device Type	0
8	Format	23066 non-null	object	Format	0
9	Available_Impressions	23066 non-null	int64	Available_Impressions	0
10	Matched_Queries	23066 non-null	int64	Matched_Queries	0
11	Impressions	23066 non-null	int64	Impressions	0
12	Clicks	23066 non-null	int64	Clicks	0
13	Spend	23066 non-null	float64	Spend	0
14	Fee	23066 non-null	float64	Fee	0
15	Revenue	23066 non-null	float64	Revenue	0
16	CTR	18330 non-null	float64	CTR	4736
17	CPM	18330 non-null	float64	CPM	4736
18	CPC	18330 non-null	float64	CPC	4736
dtypes: float64(6), int64(7), object(6)				dtype: int64	

	count	mean	std	min	25%	50%	75%	max
Ad - Length	23066.0	385.16	233.65	120.00	120.00	300.00	720.00	728.00
Ad- Width	23066.0	337.90	203.09	70.00	250.00	300.00	600.00	600.00
Ad Size	23066.0	96674.47	61538.33	33600.00	72000.00	72000.00	84000.00	216000.00
Available_Impressions	23066.0	2432043.67	4742887.76	1.00	33672.25	483771.00	2527711.75	27592861.00
Matched_Queries	23066.0	1295099.14	2512969.86	1.00	18282.50	258087.50	1180700.00	14702025.00
Impressions	23066.0	1241519.52	2429399.96	1.00	7990.50	225290.00	1112428.50	14194774.00
Clicks	23066.0	10678.52	17353.41	1.00	710.00	4425.00	12793.75	143049.00
Spend	23066.0	2706.63	4067.93	0.00	85.18	1425.12	3121.40	26931.87
Fee	23066.0	0.34	0.03	0.21	0.33	0.35	0.35	0.35
Revenue	23066.0	1924.25	3105.24	0.00	55.37	926.34	2091.34	21276.18
CTR	18330.0	0.07	0.08	0.00	0.00	0.08	0.13	1.00
CPM	18330.0	7.67	6.48	0.00	1.71	7.66	12.51	81.56
CPC	18330.0	0.35	0.34	0.00	0.09	0.16	0.57	7.26

Duplicates of the dataset:- zero.

Changing Datatype of Timestamp from Object to datetime64:-

```

8816      2020-11-21-11
6140      2020-9-12-23
16674     2020-9-4-0
14632     2020-11-7-18
13619     2020-9-20-23
18967     2020-11-7-8
695       2020-9-3-2
1371      2020-10-23-8
4201      2020-10-23-12
3612      2020-9-28-12
100       2020-9-9-10
8367      2020-10-31-0
22943     2020-11-5-19
12070     2020-10-27-8
5852      2020-10-23-2
842       2020-11-8-1
4140      2020-9-19-20
4965      2020-10-28-5
21823     2020-10-19-10
10412     2020-10-8-0
Name: Timestamp, dtype: object

```

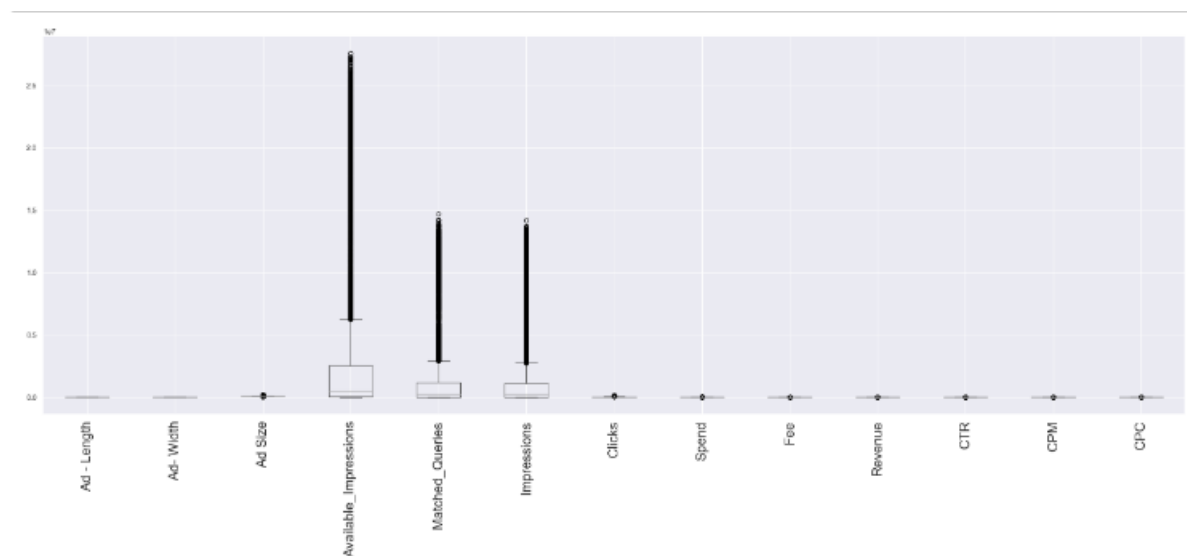
1.2 Treat missing values in CPC, CTR and CPM using the formula given.

The remaining null values are present due to null value in the parameters (impressions, clicks and sales). We will remove these rows from the dataset for further analysis.

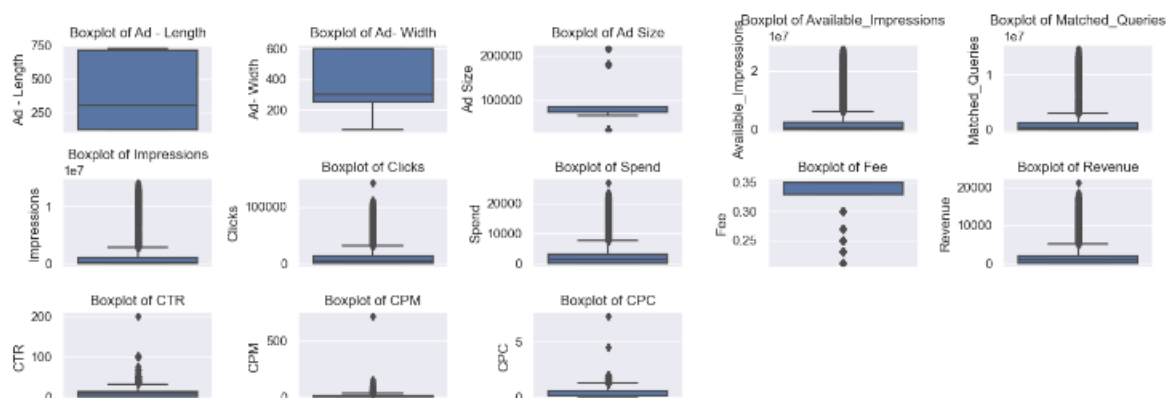
```
Timestamp          0
InventoryType       0
Ad - Length        0
Ad- Width          0
Ad Size            0
Ad Type            0
Platform           0
Device Type        0
Format             0
Available_Impressions 0
Matched_Queries    0
Impressions        0
Clicks             0
Spend             0
Fee               0
Revenue           0
CTR               0
CPM               0
CPC               0
dtype: int64
```

1.3 Check and treat if there are any outliers.

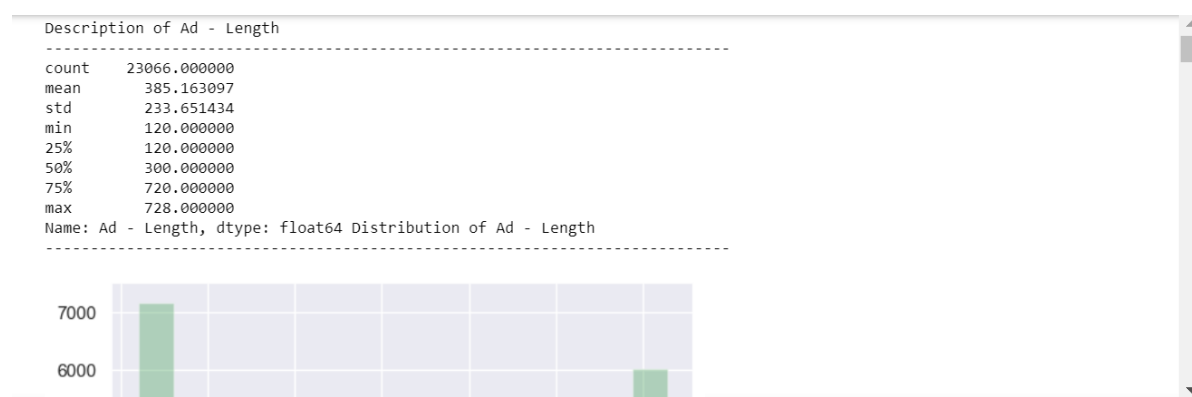
Answer:- Method1-



Method 2-



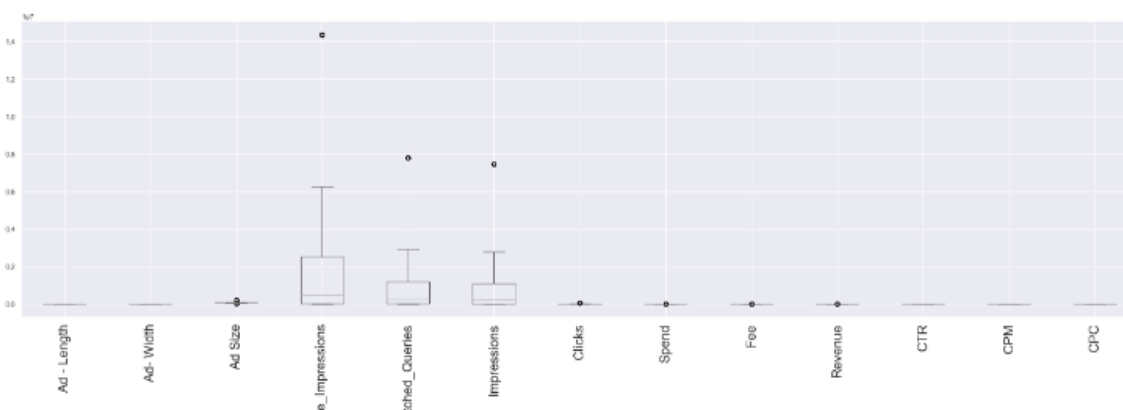
OBS (outliers) : From the above set of box plots, its evident that Outliers are present in all numeric Features except for Ad-length and Ad-width



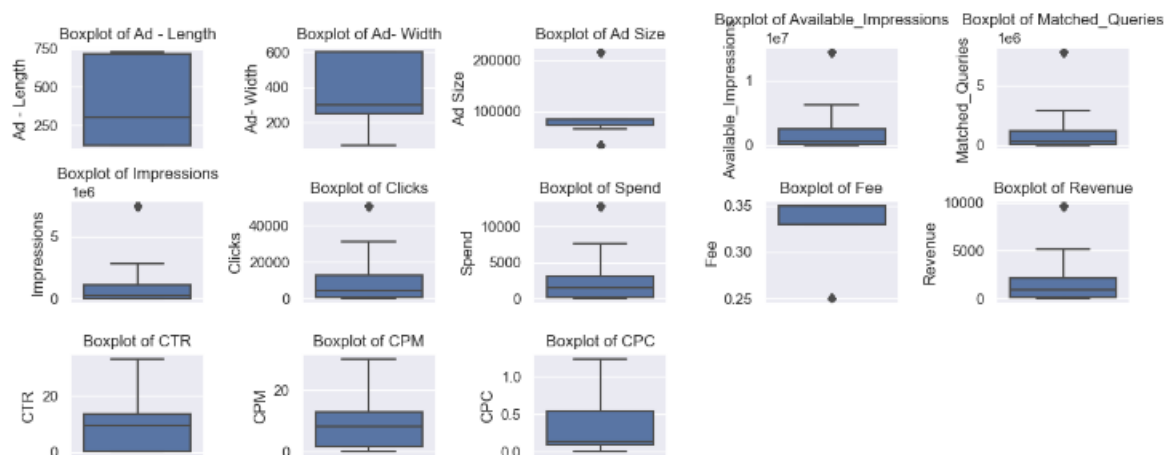
Data doesn't display completely here, please go through my jupyter notebook file.

OUTLIER TREATMENT

Method 1-



Method 2-



```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 23066 entries, 0 to 23065
Data columns (total 13 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Ad - Length                           23066 non-null  int64
1   Ad- Width                             23066 non-null  int64
2   Ad Size                               23066 non-null  float64
3   Available_Impressions                 23066 non-null  float64
4   Matched_Queries                      23066 non-null  float64
5   Impressions                          23066 non-null  float64
6   Clicks                               23066 non-null  float64
7   Spend                                23066 non-null  float64
8   Fee                                  23066 non-null  float64
9   Revenue                              23066 non-null  float64
10  CTR                                  23066 non-null  float64
11  CPM                                  23066 non-null  float64
12  CPC                                  23066 non-null  float64
```

dtypes: float64(11), int64(2)

memory usage: 2.3 MB

	count	mean	std	min	25%	50%	75%	max
Ad - Length	23066.0	385.16	233.65	120.00	120.00	300.00	720.00	728.00
Ad- Width	23066.0	337.90	203.09	70.00	250.00	300.00	600.00	600.00
Ad Size	23066.0	97702.99	63200.86	33600.00	72000.00	72000.00	84000.00	216000.00
Available_Impressions	23066.0	2441825.12	4284703.91	1.00	33672.25	483771.00	2527711.75	14363912.25
Matched_Queries	23066.0	1474737.89	2600153.93	1.00	18282.50	258087.50	1180700.00	7803449.00
Impressions	23066.0	1420322.28	2518036.85	1.00	7990.50	225290.00	1112428.50	7473380.25
Clicks	23066.0	9754.19	13550.54	1.00	710.00	4425.00	12793.75	50662.00
Spend	23066.0	2637.37	3649.03	0.00	85.18	1425.12	3121.40	12899.76
Fee	23066.0	0.33	0.04	0.25	0.33	0.35	0.35	0.35
Revenue	23066.0	1905.95	2819.03	0.00	55.37	926.34	2091.34	9674.82
CTR	23066.0	8.11	7.97	0.01	0.27	9.39	13.47	33.08
CPM	23066.0	8.13	6.66	0.00	1.75	8.37	13.04	29.98
CPC	23066.0	0.32	0.30	0.00	0.09	0.14	0.55	1.23

1.4 Perform z-score scaling and discuss how it acts the speed of the algorithm.

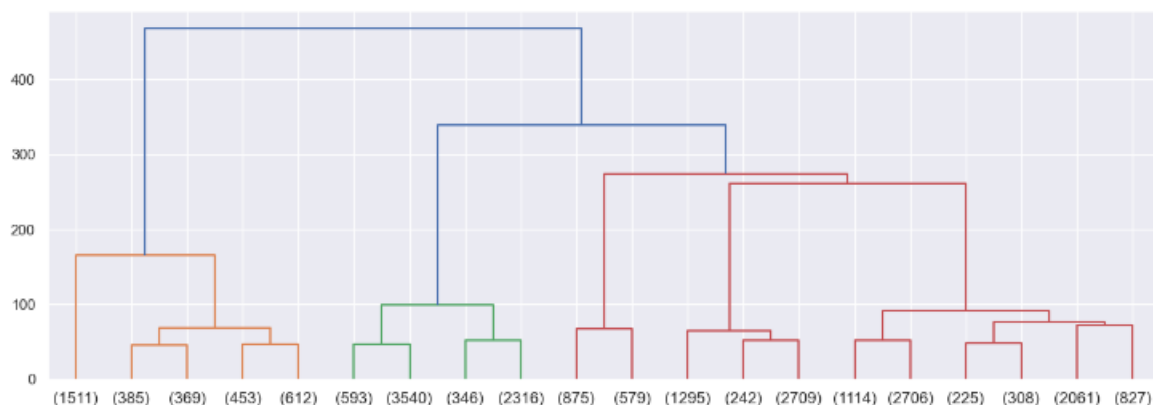
Answer:-

Ad - Length	Ad- Width	Ad Size	Available_Impressions	Matched_Queries	Impressions	Clicks	Spend	Fee	Revenue	CTR	CPM	CPC
-0.364496	-0.432797	-0.359227	-0.569484	-0.567061	-0.563943	-0.719779	-0.722776	0.487214	-0.676118	-0.978830	-1.220346	-1.083011
-0.364496	-0.432797	-0.359227	-0.569490	-0.567076	-0.563958	-0.719779	-0.722776	0.487214	-0.676118	-0.973650	-1.220346	-1.083011
-0.364496	-0.432797	-0.359227	-0.569269	-0.567049	-0.563931	-0.719779	-0.722776	0.487214	-0.676118	-0.982332	-1.220346	-1.083011
-0.364496	-0.432797	-0.359227	-0.569339	-0.566994	-0.563875	-0.719779	-0.722776	0.487214	-0.676118	-0.992329	-1.220346	-1.083011
-0.364496	-0.432797	-0.359227	-0.569622	-0.567093	-0.563975	-0.719779	-0.722776	0.487214	-0.676118	-0.965826	-1.220346	-1.083011

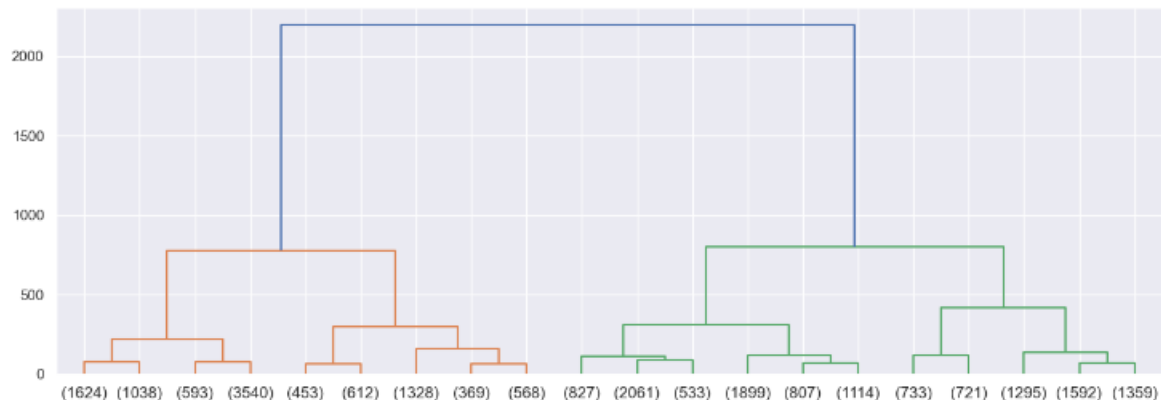
```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 23066 entries, 0 to 23065
Data columns (total 13 columns):
#   Column                      Non-Null Count  Dtype
---  ---
0   Ad - Length                 23066 non-null float64
1   Ad- Width                  23066 non-null float64
2   Ad Size                    23066 non-null float64
3   Available_Impressions      23066 non-null float64
4   Matched_Queries            23066 non-null float64
5   Impressions                23066 non-null float64
6   Clicks                     23066 non-null float64
7   Spend                      23066 non-null float64
8   Fee                        23066 non-null float64
9   Revenue                    23066 non-null float64
10  CTR                        23066 non-null float64
11  CPM                        23066 non-null float64
12  CPC                        23066 non-null float64
dtypes: float64(13)
memory usage: 2.3 MB
```

1.5 Perform Hierarchical by constructing a Dendrogram using WARD and Euclidean distance.

Answer:-

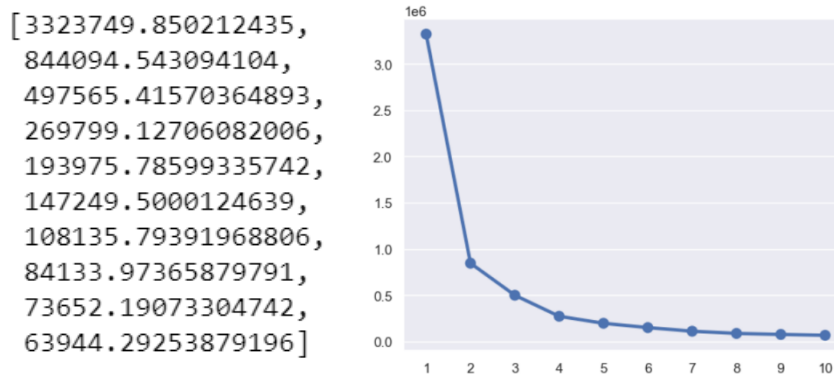


DENDROGRAM USING EUCLIDEAN DISTANCES



1.6 Make Elbow plot (up to $n=10$) and identify optimum number of clusters for k-means algorithm.

Answer:- k-mean inertia= 63944.29253879197

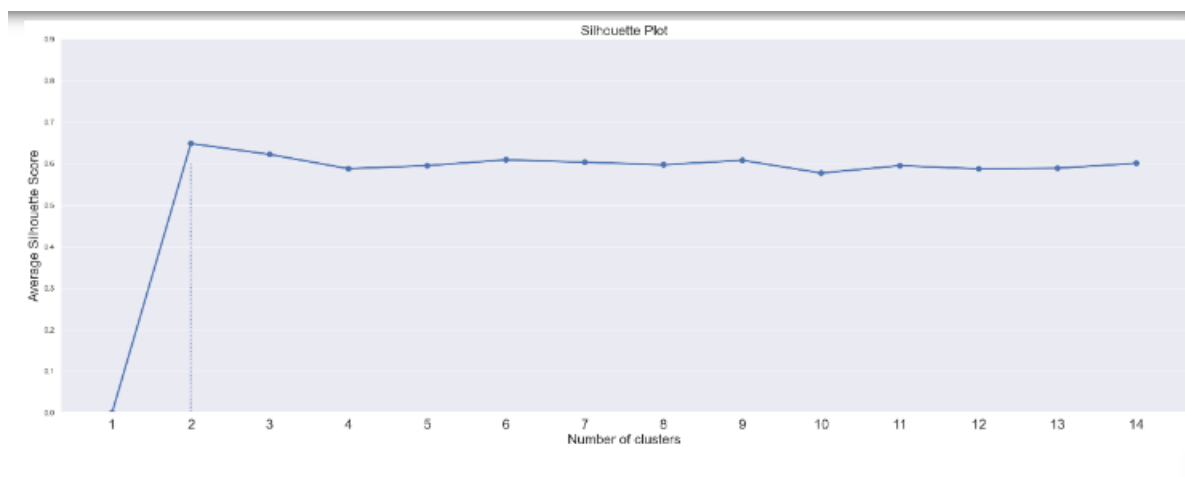


When we move from $k=1$ to $k=2$, we see that there is a significant drop in the value, also when we move from $k=2$ to $k=3$, $k=3$ to $k=4$ there is a significant drop as well. But from $k=4$ to $k=5$, $k=5$ to $k=6$, the drop in values reduces significantly.

1.7 Print silhouette scores and identify optimum number of clusters.

Answer:-

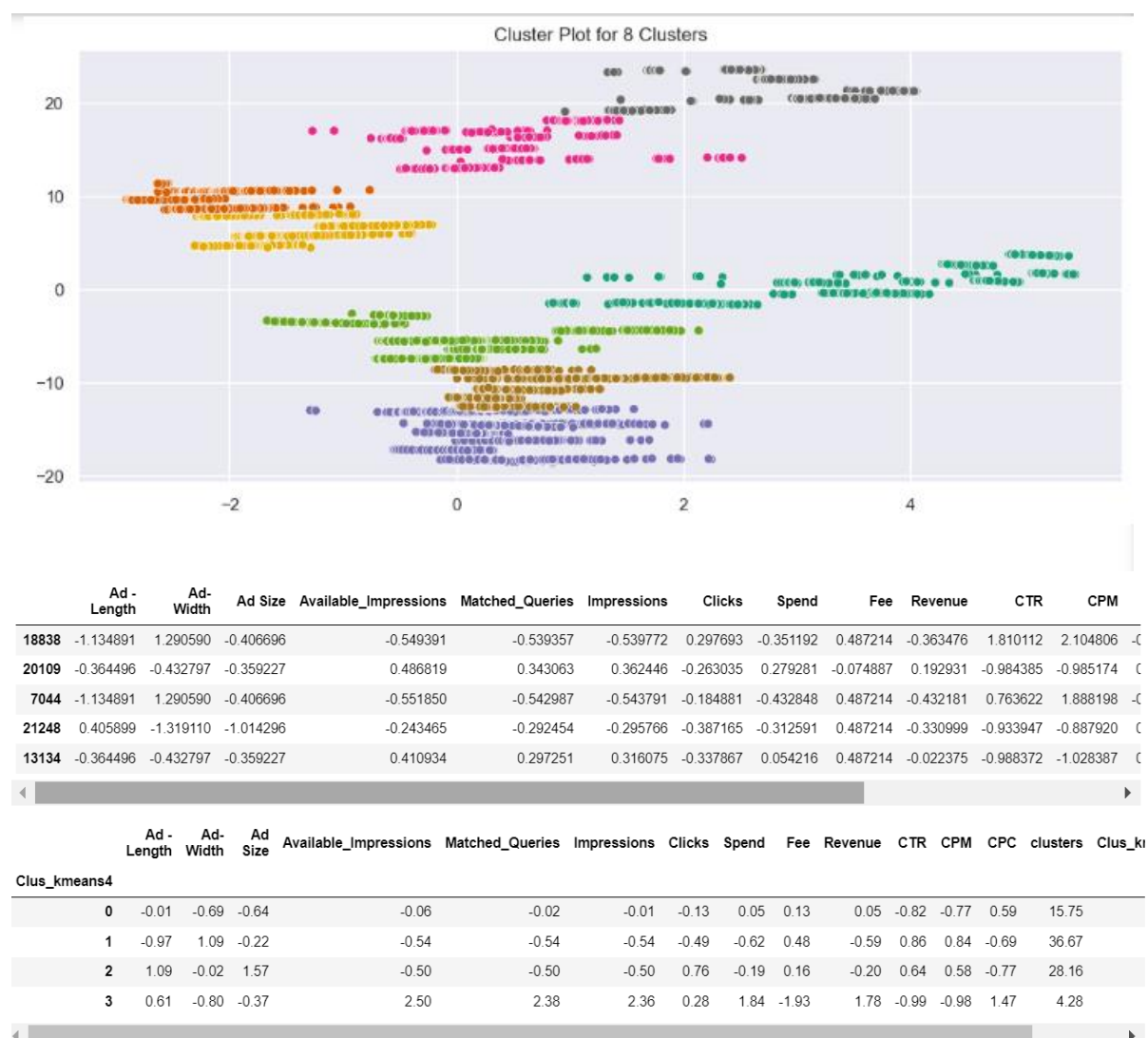
The Average Silhouette Score for 2 clusters is 0.6485
The Average Silhouette Score for 3 clusters is 0.62221
The Average Silhouette Score for 4 clusters is 0.58781
The Average Silhouette Score for 5 clusters is 0.59525
The Average Silhouette Score for 6 clusters is 0.60913
The Average Silhouette Score for 7 clusters is 0.6033
The Average Silhouette Score for 8 clusters is 0.59729
The Average Silhouette Score for 9 clusters is 0.60793
The Average Silhouette Score for 10 clusters is 0.57733
The Average Silhouette Score for 11 clusters is 0.59517
The Average Silhouette Score for 12 clusters is 0.58739
The Average Silhouette Score for 13 clusters is 0.58901
The Average Silhouette Score for 14 clusters is 0.60091



It is clear from above plot that the maximum value of average silhouette score is achieved for $k = 2$, which, therefore, is considered to be the optimum number of clusters for this data.

1.8 Profile the ads based on optimum number of clusters using silhouette score and your domain understanding [Hint: Group the data by clusters and take sum or mean to identify trends in Clicks, spend, revenue, CPM, CTR, & CPC based on Device Type. Make bar plots]

Answer:-



1.9 Conclude the project by providing summary of your learning

Answer:-

- The dataset has 25857 rows and 19 columns.
- The missing values in CPC, CTR and CPM are treated by using the formulae given and writing a user-defined function, and calling it.
- We check for outliers, we can see there are outliers in the variables.
- Dendrogram is the visualization and linkage is for computing the distances and merging the clusters from n to 1.
- The output of Linkage is visualized by Dendrogram.
- We will create linkage using Ward's method and run linkage function on the usable columns of the data.
- The linkage now stores the various distance at which the n clusters are sequentially merged into a single cluster.
- Using Flt – transform function and viewing the output - The dataframe is now stored in an array.
- Using this array we can now perform k-means
- The one requirement before we run the k-means algorithm, is to know how many clusters we require as output
- From the plot we have following observations:
- When we move from k=1 to k=2 , we see that there is a significant drop in the value ,also when we move from k=2 to k=3,k=3 to k=4 there is a significant drop as well.
- But from k=4 to k=5 , k=5 to k=6 , the drop in values reduces significantly
- So 4 is optimal number of clusters.

PART B:- PCA

PCA FH (FT): Primary census abstract for female headed households excluding institutional households (India & States/UTs - District Level), Scheduled tribes - 2011 PCA for Female Headed Household Excluding Institutional Household. The Indian Census has the reputation of being one of the best in the world. The first Census in India was conducted in the year 1872. This was conducted at different points of time in different parts of the country. In 1881 a Census was taken for the entire country simultaneously. Since then, Census has been conducted every ten years, without a break. Thus, the Census of India 2011 was the fifteenth in this unbroken series since 1872, the seventh after independence and the second census of the third millennium and twenty first century. The census has been uninterruptedly

continued despite of several adversities like wars, epidemics, natural calamities, political unrest, etc. The Census of India is conducted under the provisions of the Census Act 1948 and the Census Rules, 1990. The Primary Census Abstract which is important publication of 2011 Census gives basic information on Area, Total Number of Households, Total Population, Scheduled Castes, Scheduled Tribes Population, Population in the age group 0-6, Literates, Main Workers and Marginal Workers classified by the four broad industrial categories, namely, (i) Cultivators, (ii) Agricultural Laborers, (iii) Household Industry Workers, and (iv) Other Workers and also Non-Workers. The characteristics of the Total Population include Scheduled Castes, Scheduled Tribes, Institutional and House-less Population and are presented by sex and rural-urban residence. Census 2011 covered 35 States/Union Territories, 640 districts, 5,924 sub-districts, 7,935 Towns and 6,40,867 Villages.

2.1 Read the data and perform basic checks shape, data types, statistical summary.

Answer:-

Shape of the dataset:- (5*61)

Data type:-

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 640 entries, 0 to 639
Data columns (total 61 columns):
#   Column                Non-Null Count  Dtype
---  -
0   State Code            640 non-null    int64
1   Dist.Code             640 non-null    int64
2   State                 640 non-null    object
3   Area Name             640 non-null    object
4   No_HH                 640 non-null    int64
5   TOT_M                 640 non-null    int64
6   TOT_F                 640 non-null    int64
7   M_06                  640 non-null    int64
8   F_06                  640 non-null    int64
9   M_SC                  640 non-null    int64
10  F_SC                  640 non-null    int64
11  M_ST                  640 non-null    int64
12  F_ST                  640 non-null    int64
13  M_LTT                 640 non-null    int64
```

Statistical Summary:-

Summary Statistics:

	State Code	Dist.Code	No_HH	TOT_M	TOT_F \
count	640.000000	640.000000	640.000000	640.000000	640.000000
mean	17.114062	320.500000	51222.871875	79940.576563	122372.084375
std	9.426486	184.896367	48135.405475	73384.511114	113600.717282
min	1.000000	1.000000	350.000000	391.000000	698.000000
25%	9.000000	160.750000	19484.000000	30228.000000	46517.750000
50%	18.000000	320.500000	35837.000000	58339.000000	87724.500000
75%	24.000000	480.250000	68892.000000	107918.500000	164251.750000
max	35.000000	640.000000	310450.000000	485417.000000	750392.000000

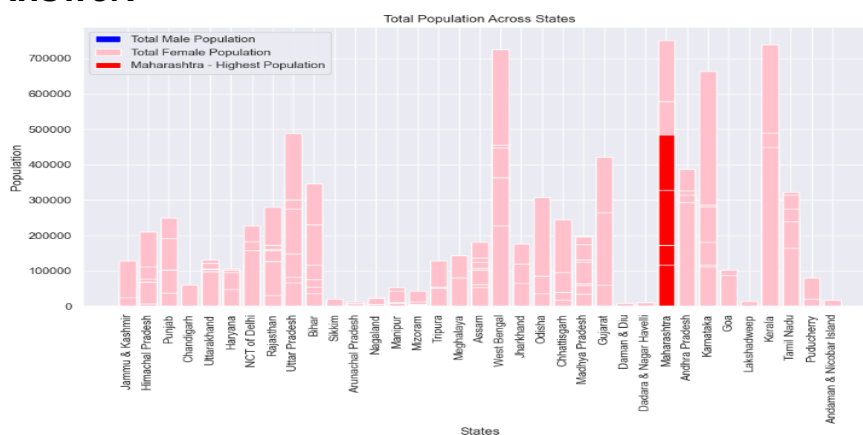
	M_06	F_06	M_SC	F_SC	M_ST \
count	640.000000	640.000000	640.000000	640.000000	640.000000
mean	12309.098438	11942.300000	13820.946875	20778.392188	6191.807813
std	11500.906881	11326.294567	14426.373130	21727.887713	9912.668948
min	56.000000	56.000000	0.000000	0.000000	0.000000
25%	4733.750000	4672.250000	3466.250000	5603.250000	293.750000
50%	9159.000000	8663.000000	9591.500000	13709.000000	2333.500000
75%	16520.250000	15902.250000	19429.750000	29180.000000	7658.000000

All information is incomplete please go through my ipynb file.

2.2 Perform detailed Exploratory analysis by creating certain questions like (i) Which state has highest gender ratio and which has the lowest? (ii) Which district has the highest & lowest gender ratio? (Example Questions). Pick 5 variables out of the given 24 variables

(i) Which state has the highest & lowest population?

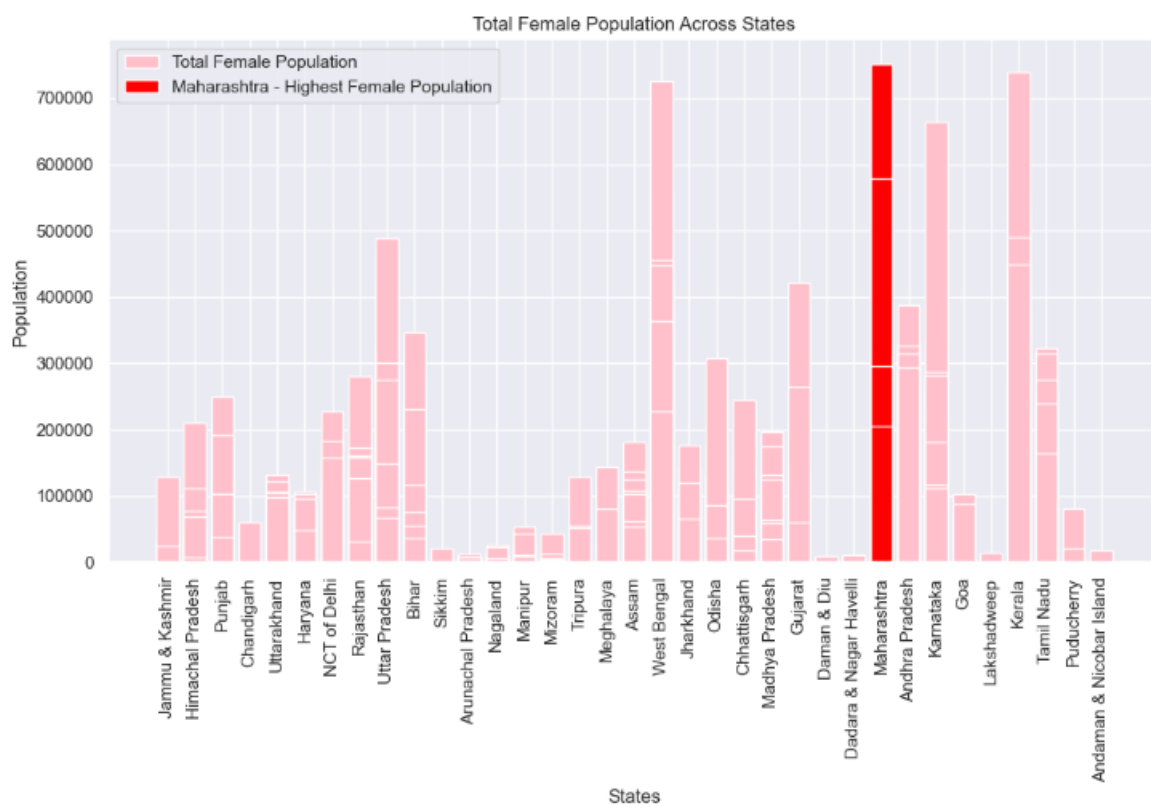
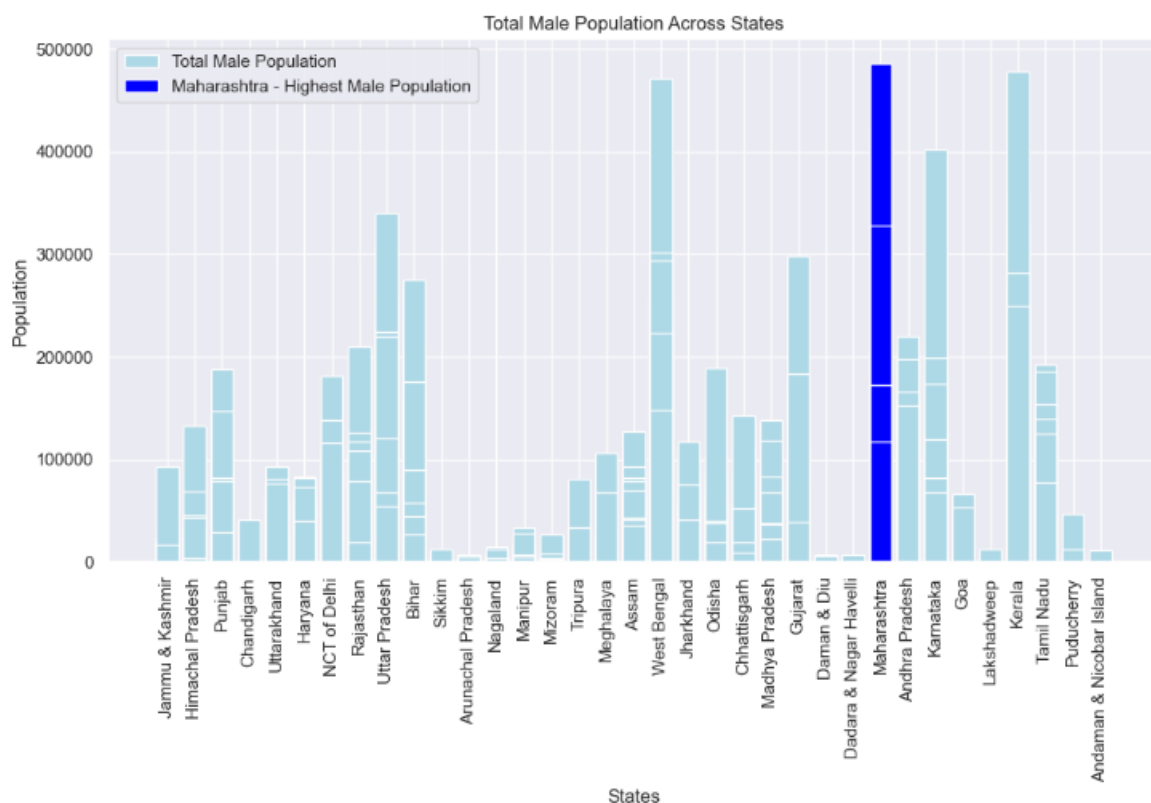
Answer:-

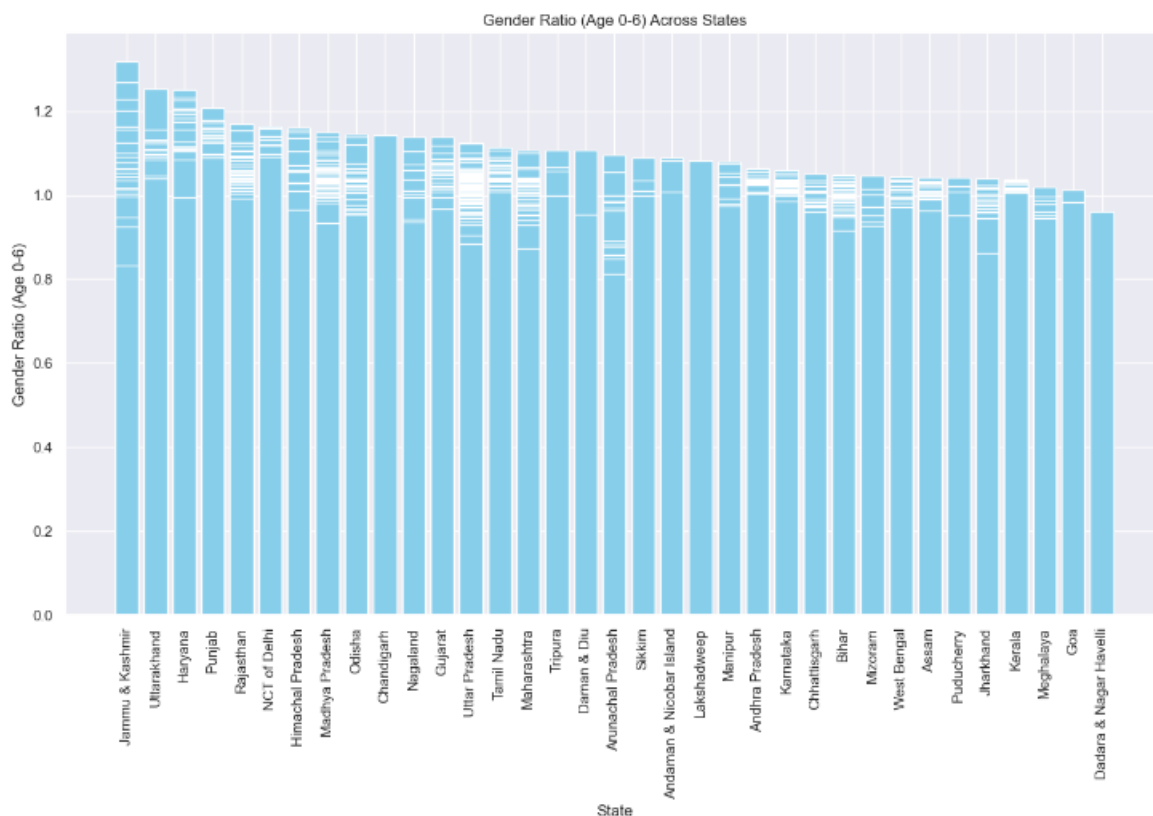


Maharashtra has highest population. & Daman & Diu has lowest.

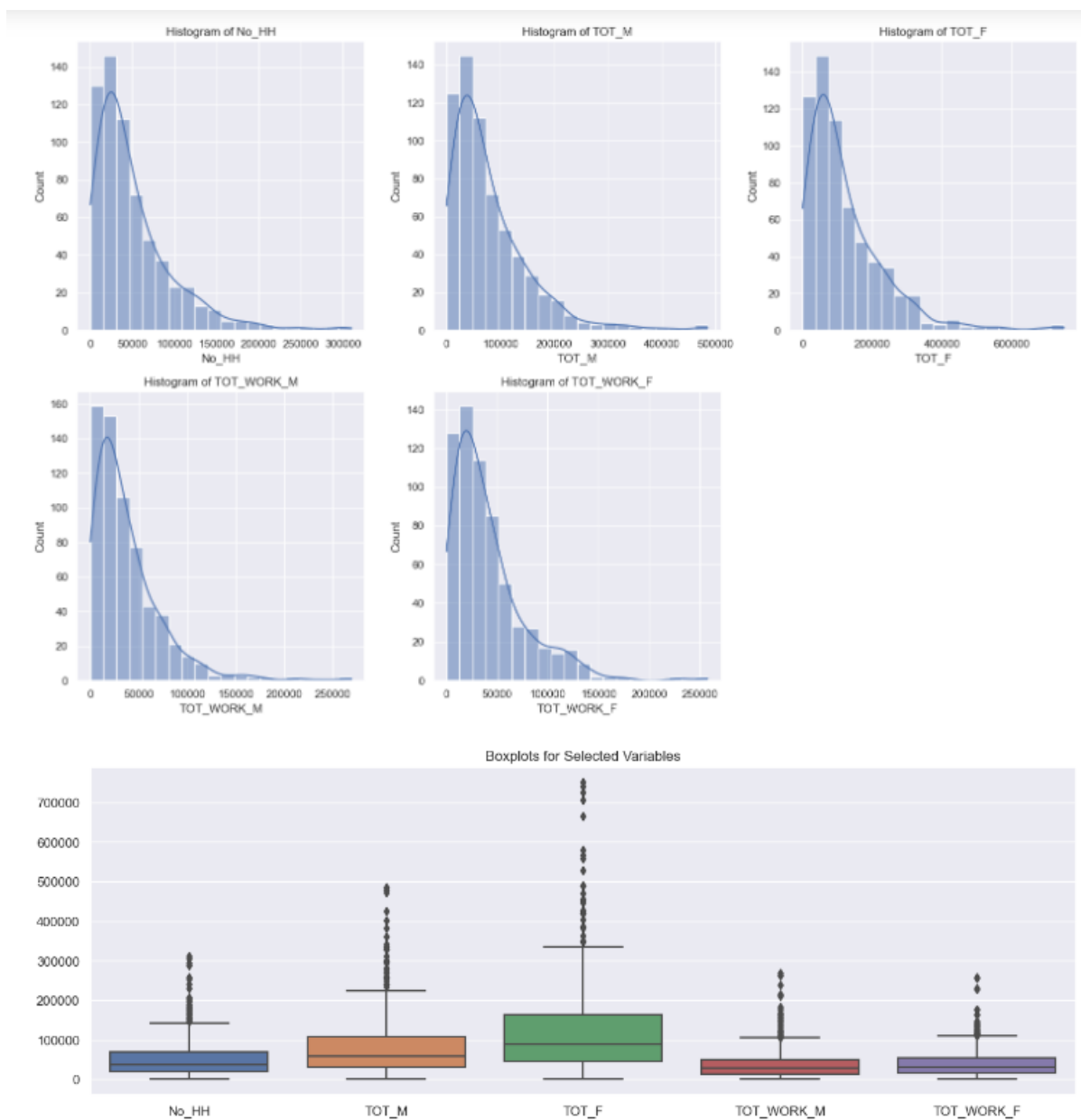
(ii) Which state has the highest & lowest gender ratio?

Answer:-

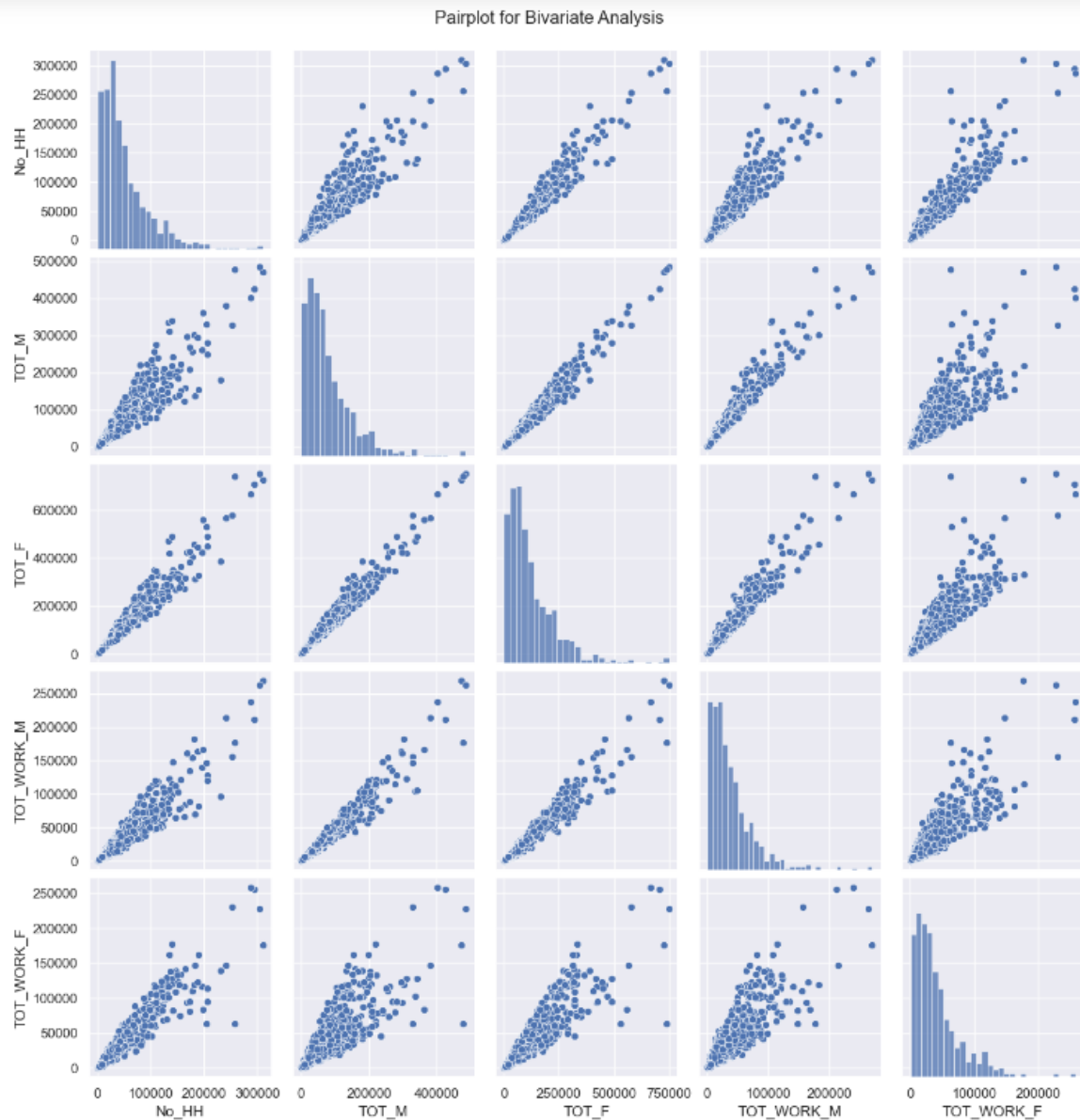




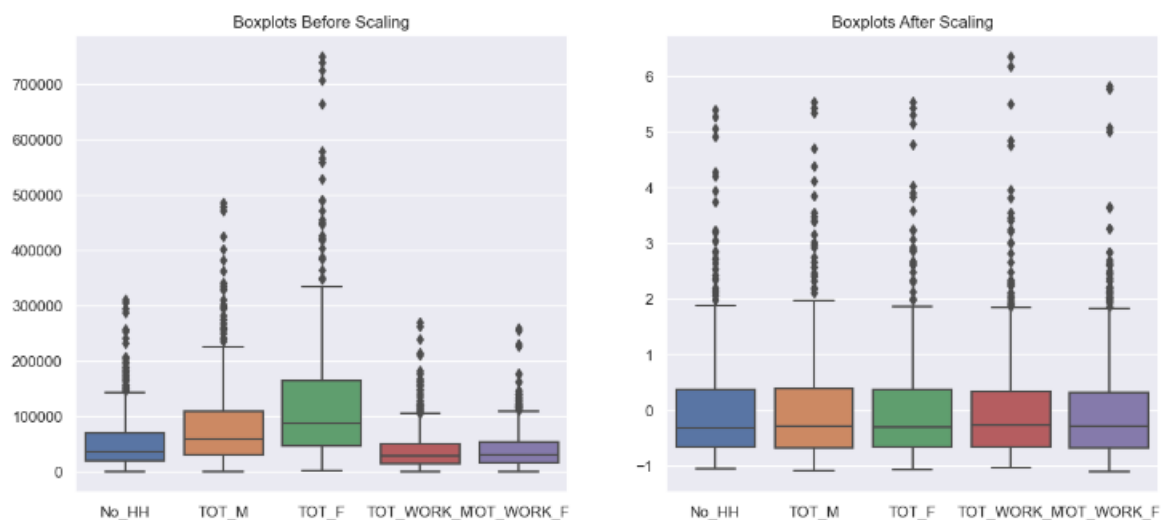
For EDA - Variables considered: No_HH TOT_M TOT_F TOT_WORK_M
 TOT_WORK_F No of Household Total popula on Male Total popula on Female Total
 Worker Popula on Male Total Worker Popula on Female Univariate Analysis: Plotting
 histogram and boxplots for the above variables:-



for bivariate analysis:-



2.3 & 2.4 :- We choose not to treat outliers for this case. Do you think that treating outliers for this case is necessary? Scale the Data using z-score method. Does scaling have any impact on outliers? Compare boxplots before and after scaling and comment.



2.5:- Perform all the required steps for PCA (use sklearn only) Create the covariance Matrix Get eigen values and eigen vector

Answer:-

Covariance Matrix:

```
[[1.00156495 0.91760364 0.97210871 0.9396671 0.92670732]
 [0.91760364 1.00156495 0.98417823 0.9719359 0.80915927]
 [0.97210871 0.98417823 1.00156495 0.970471 0.87760417]
 [0.9396671 0.9719359 0.970471 1.00156495 0.84278548]
 [0.92670732 0.80915927 0.87760417 0.84278548 1.00156495]]
```

Eigenvalues:

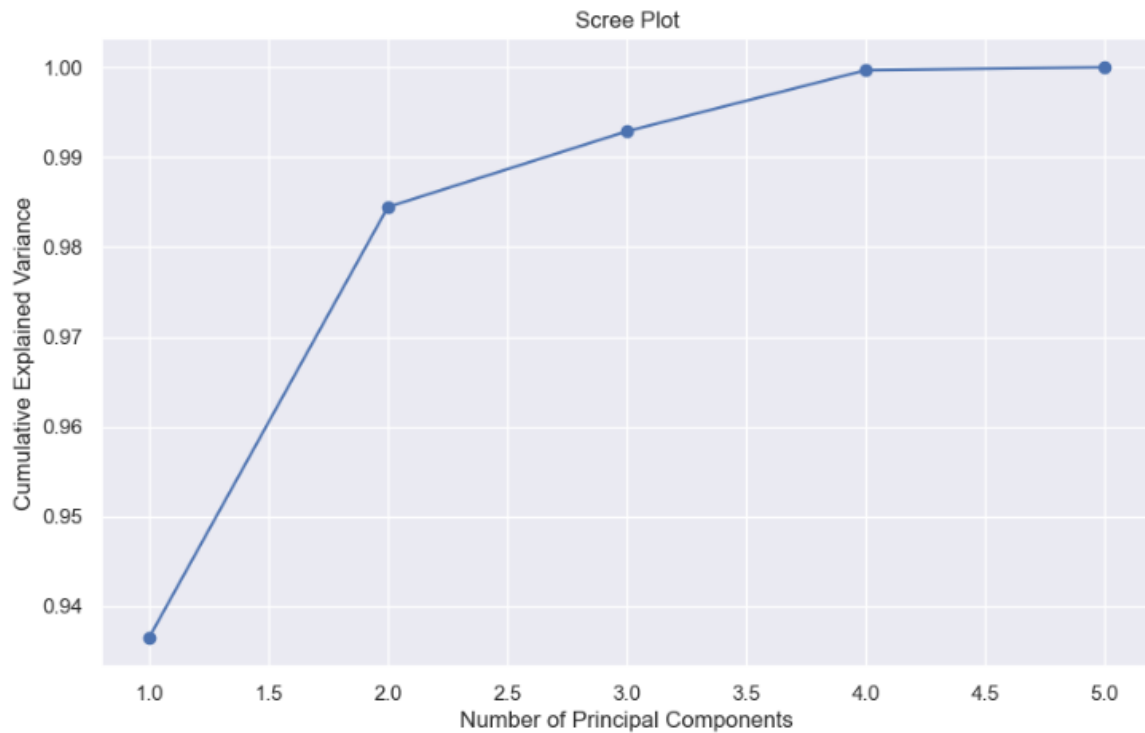
```
[4.68967901e+00 2.40252729e-01 4.22208034e-02 3.40818653e-02
 1.59031478e-03]
```

Eigenvectors:

```
[[ 0.45376475  0.44729627  0.45866518  0.45115786  0.42438948]
 [-0.20283846  0.46529279  0.17218174  0.30730522 -0.78630536]
 [ 0.75836123 -0.26056574  0.23662535 -0.33974644 -0.43078363]
 [-0.21480748  0.48306005  0.36687803 -0.75491272  0.12656235]
 [ 0.36290508  0.5312129  -0.75457846 -0.12922548  0.00498805]]
```

2.6:- Identify the optimum number of PCs (for this project, take at least 90% explained variance). Show Scree plot.

Answer:-



2.7:- Compare PCs with Actual Columns and identify which is explaining most variance. Write inferences about all the Principal components in terms of actual variables.

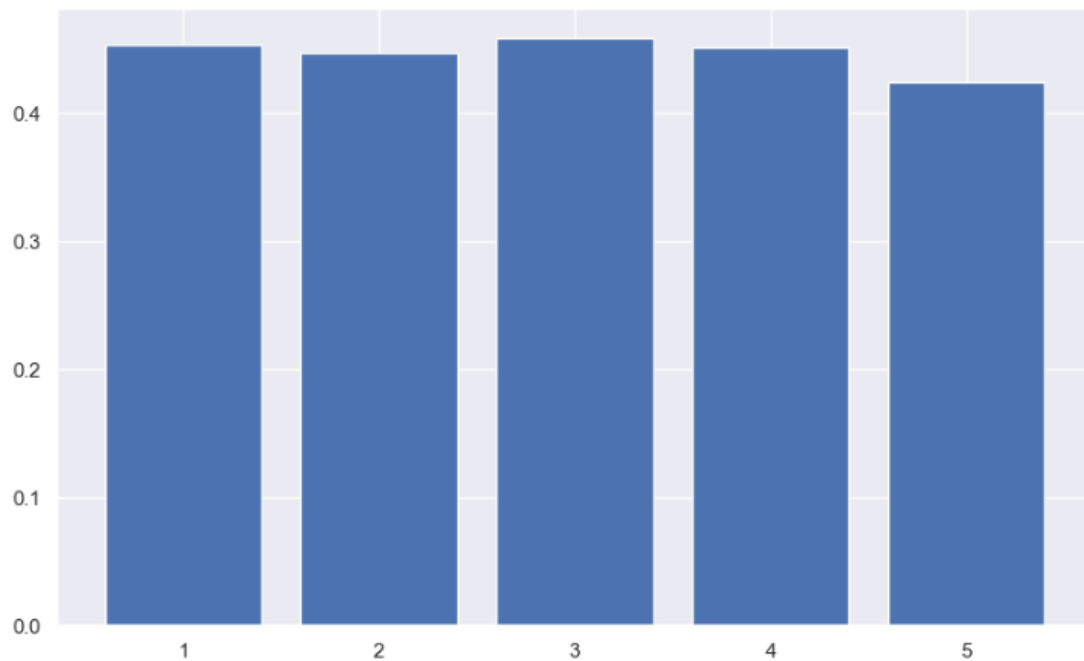
Answer:-


```

-> 3655     raise KeyError(key) from err
    3656 except TypeError:
    3657     # If we have a listlike key, _check_indexing_error will raise
    3658     # InvalidIndexError. Otherwise we fall through and re-raise
    3659     # the TypeError.
    3660     self._check_indexing_error(key)

```

KeyError: 'PC2'



2.8:- Write linear equation for first PC.

Answer:-

PC 1 = $a_1x_1 + a_2x_2 + a_3x_3 + a_4x_4 + \dots + a_{57}x_{57} + a_{58}x_{58}$