

Name of Sender
Name of Sender's Business
Address of Sender
City, State, Zip Code
DATE

Apurva Gupta & Vaibhav Rao
Eva
Hanto, HSR Layout
Bangalore, Karnataka

Hi Apurva & Vaibhav,

This letter is a formal expression of intent to start a partnership with you to develop a system to bring down cooling costs of our data centers. This letter shall not be binding on either parties and all the terms shall be open for negotiation.

We agree to provide a set of data center data in order to assess the possibilities for cooling it more efficiently, and reduce effective PUE. The goal is to determine the system and evaluate the possibility of developing an automated system which can control the cooling.

We agree to pilot the development of the product subject to a successful review of the intended objectives of the product solely at our discretion. YOUR COMPANY NAME may consider a partnership with you to control our data center cooling systems.

Sincerely,
Signature of Sender
Printed Name of Sender