

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY BRAND JAN-DEC 2024

A. WHOLESALES

NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	SALES 2024	SHARE %
1	TOYOTA	20,988	23,525	21,072	15,201	23,482	25,464	27,126	25,989	26,484	27,030	26,884	26,687	288,982	33.4%
2	DAIHATSU	14,363	15,088	16,552	9,481	14,983	14,967	13,910	13,829	12,676	14,098	10,030	13,057	163,032	18.8%
3	HONDA	8,413	9,081	10,171	4,611	7,284	7,613	7,613	7,613	7,613	7,613	7,613	7,613	81,742	19.5%
4	MITSUBISHI MOTORS	6,962	5,994	6,153	4,006	6,875	6,470	5,669	6,254	5,824	6,486	6,050	6,474	72,217	8.3%
5	SUZUKI	6,138	4,993	6,670	4,986	5,762	4,584	5,410	5,265	5,153	5,491	5,605	6,722	66,809	7.7%
6	MITSUBISHI FUSO	2,034	2,250	2,311	1,887	2,411	2,230	2,230	2,230	2,230	2,230	2,230	2,230	22,721	3.2%
7	ISUZU	2,350	2,245	2,251	1,849	2,265	3,073	2,371	2,002	1,670	2,106	2,020	2,040	26,379	3.0%
8	HINO	1,404	1,453	1,651	1,319	1,648	1,036	2,370	2,318	2,251	2,320	2,253	2,631	24,158	2.8%
9	HYUNDAI - HMMI	3,003	2,428	4,812	1,486	1,583	1,583	1,701	1,583	1,583	1,711	1,853	1,833	25,361	2.9%
10	WULING	2,177	1,200	2,080	1,188	909	964	1,526	1,886	2,004	2,203	2,550	3,356	21,823	2.5%
11	BYD	-	-	-	-	-	1,586	1,586	1,586	1,586	1,586	1,586	1,586	15,423	1.8%
12	CHERY	293	431	803	580	968	849	780	798	673	699	853	1,449	9,191	1.1%
13	B M W	223	218	320	223	400	399	432	439	431	506	501	562	4,674	0.5%
14	MAZDA	223	302	381	381	343	343	401	301	308	364	364	368	4,377	0.5%
15	MORRIS GARAGE	117	228	340	399	438	469	601	504	388	227	176	138	3,974	0.5%
16	LEXUS	123	207	353	247	415	188	184	184	137	181	199	156	2,584	0.3%
17	MERCEDES-BENZ PC	115	177	270	175	179	159	166	166	166	166	166	166	2,295	0.3%
18	UD TRUCKS	148	167	147	126	179	208	186	181	159	133	155	121	1,960	0.2%
19	MERCEDES-BENZ CV	51	88	142	25	116	151	79	261	116	162	169	231	1,551	0.2%
20	NISSAN	78	131	82	62	51	132	36	132	126	136	134	137	1,371	0.2%
21	CITROEN	30	41	50	15	197	286	111	112	120	116	126	120	1,324	0.2%
22	NION	-	-	-	-	-	-	-	-	-	-	-	-	1,249	0.1%
23	KIA	105	100	178	96	107	109	112	80	93	102	105	118	1,050	0.1%
24	MINI	38	75	86	58	81	95	102	136	80	49	51	100	830	0.1%
25	FAW	28	28	102	125	175	25	105	64	64	64	64	117	847	0.1%
26	DFSK	84	128	75	44	87	51	33	83	110	53	75	117	828	0.1%
27	FORD	101	62	45	52	84	71	70	70	70	72	80	60	817	0.1%
28	TANK	-	-	-	-	-	-	-	-	-	-	-	-	692	0.1%
29	NETA	39	20	10	-	13	93	111	75	102	35	57	92	607	0.1%
30	SUBARU	41	31	40	28	52	41	94	74	40	40	36	46	563	0.1%
31	SCANIA	19	19	42	48	23	23	43	43	39	43	39	49	438	0.1%
32	BAIC	-	-	-	-	-	-	-	-	-	-	-	-	296	0.0%
33	VOLVO CARS	10	12	12	8	11	8	11	14	10	2	12	8	116	0.0%
34	HAVAI	-	-	-	-	-	-	-	-	-	-	-	-	104	0.0%
35	SERES	27	3	9	5	16	14	-	-	-	-	-	-	89	0.0%
36	VOLKSWAGEN	17	15	12	7	5	4	4	2	8	4	8	8	73	0.0%
37	PEUGEOT	12	8	3	4	-	-	-	-	-	-	-	-	27	0.0%
38	AUDI	3	3	2	1	3	3	1	4	2	1	1	1	25	0.0%
39	TATA	-	-	-	-	-	-	-	-	-	-	-	-	1	0.0%
40	ORA	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
41	JEOP	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
42	DAYSUN	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
GRAND TOTAL		68,758	70,772	74,720	48,784	71,391	74,615	74,238	76,362	73,188	77,464	74,853	75,896	865,723	100%
CUMULATIVE		68,758	140,530	215,250	264,034	335,425	410,020	484,258	560,552	633,660	711,064	785,917	861,723		

B. RETAIL SALES

NO. 100 BRANDS																
NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	RETAIL 2024	SHARE %	
1	TOYOTA	24,696	22,142	26,142	19,577	24,074	23,987	25,815	25,824	25,561	24,820	25,860	25,500	293,788	33.0%	
2	DAIHATSU	16,976	14,819	17,352	12,419	14,747	13,065	13,845	14,135	12,490	13,101	12,113	13,201	168,263	18.8%	
3	HONDA	10,019	9,019	10,726	6,507	7,805	7,605	7,709	8,515	7,603	8,048	8,765	10,096	100,023	11.6%	
4	MITSUBISHI MOTORS	6,437	6,316	7,038	5,023	6,462	6,402	6,213	6,027	6,033	6,733	6,102	6,813	74,030	8.3%	
5	SUZUKI	6,503	5,760	6,550	5,004	6,110	5,017	5,476	5,540	5,119	5,330	6,240	6,980	69,392	7.9%	
6	ISUZU	2,337	2,412	2,210	1,949	2,514	2,518	2,593	2,202	2,162	2,449	2,454	2,590	28,759	3.2%	
7	MITSUBISHI FUSO	2,207	2,046	2,125	2,014	2,310	2,336	2,306	2,386	2,296	2,392	2,360	2,908	27,683	3.1%	
8	WULING	2,019	1,601	2,327	1,402	2,001	1,800	2,213	2,343	2,207	2,072	2,503	2,779	25,067	2.8%	
9	HINO	2,250	1,627	1,972	1,915	1,422	1,701	1,925	2,129	2,137	2,128	2,109	2,610	22,925	2.6%	
10	HYUNDAI - HMMI	2,903	2,293	2,101	1,223	1,803	2,313	1,759	1,555	1,481	1,451	1,651	1,554	22,097	2.5%	
11	BYD	-	-	-	-	-	-	-	2,047	2,389	1,788	2,557	2,833	2,310	13,964	1.6%
12	CHERY	268	410	673	715	901	920	714	762	606	731	806	1,120	8,626	1.0%	
13	MAZDA	350	284	481	337	451	300	327	507	409	301	270	321	4,318	0.5%	
14	MORRIS GARAGE	122	228	340	345	400	408	400	407	416	442	292	254	198	4,123	0.5%
15	B M W	221	234	320	215	309	344	407	416	436	333	242	318	3,792	0.4%	
16	LEXUS	141	179	267	297	333	237	236	268	201	198	171	189	2,758	0.3%	
17	MERCEDES-BENZ PC	143	186	285	173	176	176	186	186	200	196	115	162	2,235	0.3%	
18	UD TRUCKS	112	109	140	143	155	157	179	182	171	132	111	187	1,900	0.2%	
19	MERCEDES-BENZ CV	51	87	90	159	139	89	107	165	140	124	212	219	280	1,815	0.2%
20	NISSAN	83	121	205	80	76	177	41	141	148	142	147	219	1,427	0.2%	
21	KIA	114	112	124	80	106	71	145	162	101	65	42	43	1,218	0.1%	
22	DFSK	131	101	126	100	87	103	77	64	63	63	63	63	89	1,097	0.1%
23	AIION	-	-	-	-	-	-	-	-	-	-	-	-	960	0.1%	
24	CITROEN	10	25	37	15	72	107	84	107	118	115	125	111	938	0.1%	
25	MINI	40	62	102	59	99	98	63	117	121	48	48	117	84	901	0.1%
26	FAW	28	19	27	23	175	55	181	64	61	54	117	847	0.1%		
27	FORD	60	92	63	44	66	113	96	57	81	65	65	91	843	0.1%	
28	SUBARU	48	44	46	32	55	51	71	76	73	48	48	35	35	620	0.1%
29	TANK	-	-	-	-	-	-	-	-	-	-	-	-	600	0.1%	
30	NETA	33	25	16	51	27	27	50	54	140	130	59	62	570	0.1%	
31	SCANIA	26	19	42	27	45	23	47	43	38	47	38	43	438	0.0%	
32	BAIC	-	-	-	-	-	-	-	-	-	-	-	-	198	0.0%	
33	VOLVO CARS	10	12	12	8	11	8	11	14	10	2	12	8	116	0.0%	
34	HAVAL	-	-	-	-	-	-	-	-	-	-	-	-	116	0.0%	
35	SEERES	15	6	6	6	14	8	8	10	5	7	4	9	98	0.0%	
36	VOLKSWAGEN	17	15	12	7	5	4	4	2	8	4	8	8	73	0.0%	
37	PEUGEOT	12	8	3	4	-	-	-	-	-	-	-	-	27	0.0%	
38	JIAP	15	8	7	-	-	-	-	-	-	-	-	-	31	0.0%	
39	PLUG-IN	3	3	2	3	3	3	4	2	3	4	3	3	24	0.0%	
40	TATA	1	1	1	2	1	3	2	1	4	2	1	1	1	24	0.0%
41	ORA	-	-	-	-	-	-	-	-	-	-	-	-	2	0.0%	
42	DAYSUN	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
GRAND TOTAL		78,437	78,420	82,170	58,890	72,246	70,290	75,588	76,806	72,601	73,665	76,473	82,094	889,680	100%	
CUMULATIVE		78,437	156,857	239,027	297,917	369,163	439,453	515,041	591,847	664,448	738,113	814,586	896,680			

C. PRODUCTION

NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	PROD	SHARE
1	TOYOTA	45,381	41,531	38,117	31,506	43,676	40,813	47,952	47,358	44,005	47,750	46,317	44,553	516,997	43.2%
2	DAIHATSU	14,363	15,088	16,552	9,481	14,983	14,967	13,910	13,829	12,676	14,098	10,030	13,057	163,874	13.0%
3	MITSUBISHI MOTORS	14,569	9,879	6,592	7,519	9,822	9,923	12,178	13,030	14,961	15,173	11,778	11,681	137,255	11.1%
4	HONDA	8,415	8,747	7,757	5,248	7,459	6,839	8,840	8,323	8,101	9,985	8,194	7,948	95,604	7.6%
5	HYUNDAI	6,101	6,100	7,709	7,100	7,500	7,100	7,100	7,100	7,100	7,100	7,100	7,100	75,000	6.0%
6	SUZUKI	6,895	5,748	5,987	5,117	6,050	6,002	6,668	7,386	6,025	6,434	5,797	5,298	73,437	6.1%
7	ISUZU	2,682	2,130	2,232	1,908	2,508	2,658	3,210	3,300	2,873	3,001	2,874	2,448	31,998	2.6%
8	MITSUBISHI FUSO	1,777	2,486	1,704	2,203	2,455	2,455	2,580	2,580	1,172	1,803	1,702	1,702	21,212	1.7%
9	BRIN	1,372	1,317	1,368	1,063	1,747	2,006	2,368	2,402	2,187	2,605	2,485	2,513	23,823	2.0%
10	WULUNG	2,724	2,601	2,247	1,859	1,916	622	1,407	1,610	1,450	2,143	2,210	2,345	27,774	1.8%
11	CHEERY	880	880	880	880	880	880	1,050	750	750	750	750	750	8,431	0.7%
12	B M W	280	257	257	257	294	315	356	374	340	300	296	296	3,522	0.3%
13	MERCEDES-BENZ/PC	360	230	252	181	161	127	126	207	180	160	68	12	2,114	0.2%
14	TRUCK	21	121	120	100	151	162	164	162	150	146	142	132	1,537	0.1%
15	NETA						168	504	196	131	224	2		1,225	0.1%
16	MERCEDES-BENZ/CV	59	82	44	92	294	141	151	290	150				1,153	0.1%
17	DESK	160	160					52	60		110	80	20	680	0.5%
18	MORRIS GARAGE	68	166	262	164									666	0.1%
19	SAFARI										13	80	89	130	0.0%
20	MINI	100	28	23										156	0.0%
21	HAVE	50												140	0.0%
22	GRAND TOTAL	106,224	98,741	89,946	73,321	98,058	95,636	109,953	118,923	103,574	111,245	100,367	99,536	1,196,664	100%
23	CYUINDA HMI	106,224	204,965	204,911	368,323	465,290	551,465	671,899	781,923	885,296	996,741	1,097,128	1,196,664		0.0%

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY BRAND JAN-DEC 2023/2024

A. WHOLESALES															
NO.	BRAND	2023				2024				JAN - DEC				MS	
		NOV	DEC	±%	%	NOV	DEC	±%	%	2023	2024	±%	%		
1	TOYOTA	26.984	26.667	-317	-1.2%	32.041	26.667	-5,374	-16.8%	336,777	288,992	-47,785	-14.2%	33.4%	
2	DAIHATSU	10,030	13,057	3,027	30.2%	12,805	13,057	252	2.0%	188,050	163,032	-24,988	-13.3%	18.8%	
3	HONDA	8,397	8,392	-5	-0.1%	8,432	8,392	-40	-0.5%	98,742	97,487	-1,255	-1.3%	10.9%	
4	MITSUBISHI MOTORS	6,050	6,474	424	7.0%	6,330	6,474	144	2.3%	77,416	72,217	-5,199	-6.7%	8.3%	
5	SUZUKI	5,805	6,722	917	15.8%	7,402	6,722	-680	-9.2%	81,057	66,809	-14,248	-17.6%	7.7%	
6	MITSUBISHI FUSO	2,294	2,533	239	10.4%	2,733	2,533	-200	-7.3%	31,563	27,721	-3,842	-12.2%	3.2%	
7	ISUZU	2,040	2,157	117	5.7%	2,400	2,157	-243	-10.1%	31,427	26,379	-5,048	-16.1%	3.0%	
8	HINO	2,530	2,634	104	4.1%	2,891	2,634	-257	-8.9%	38,440	24,158	-14,282	-37.2%	2.6%	
9	HYUNDAI - HMMI	1,653	1,833	180	10.9%	2,083	1,833	-250	-12.0%	25,360	22,367	-2,993	-11.8%	2.8%	
10	WULING	2,550	3,256	706	27.7%	4,218	3,256	-962	-22.8%	23,540	21,923	-1,617	-6.9%	2.5%	
11	BYD	2,442	1,583	-859	-35.2%	1,583	1,583	0	0.0%	15,429	15,429	0	0.0%	1.6%	
12	CHERY	853	1,449	596	69.9%	288	1,449	1,161	403.1%	4,089	5,091	1,002	24.5%	0.1%	
13	B M W	531	652	121	22.8%	402	652	250	62.1%	4,382	4,874	492	11.4%	0.5%	
14	MAZDA	364	266	-98	-26.9%	464	266	-198	-42.7%	4,337	4,843	506	11.7%	0.5%	
15	MORRIS GARAGE	176	128	-48	-27.3%	94	128	34	36.2%	1,183	3,974	2,791	236.9%	0.1%	
16	LEXUS	199	156	-43	-21.6%	310	156	-154	-48.7%	2,515	2,584	69	2.7%	0.3%	
17	MERCEDES-BENZ PC	88	156	68	76.1%	270	156	-114	-41.4%	3,428	2,236	-1,192	-34.6%	0.3%	
18	UD TRUCKS	155	121	-34	-21.9%	98	121	23	23.0%	1,799	1,661	-138	-7.7%	0.2%	
19	MERCEDES-BENZ CV	159	231	72	45.3%	401	231	-170	-42.4%	2,070	1,551	-519	-25.1%	0.2%	
20	NISSAN	134	133	-1	-0.7%	183	133	-50	-27.3%	1,639	1,377	-262	-16.0%	0.2%	
21	CITROEN	126	120	-6	-4.8%	-	120	120	0.0%	1,324	1,324	0	0.0%	0.2%	
22	NISSAN	114	84	-30	-26.3%	104	84	-20	-19.2%	1,240	1,240	0	0.0%	0.1%	
23	KIA	20	18	-2	-10.0%	107	18	-89	-83.2%	1,378	1,050	-328	-23.8%	0.1%	
24	MINI	51	100	49	96.1%	117	100	-17	-14.5%	910	930	20	2.2%	0.1%	
25	FAW	54	117	63	116.7%	33	117	84	254.5%	847	927	80	9.4%	0.1%	
26	DFSK	75	17	-58	-78.0%	187	17	-170	-90.9%	1,360	828	-532	-38.1%	0.1%	
27	FORD	80	80	0	0.0%	-	80	80	0.0%	-	817	817	0	0.0%	0.0%
28	TANK	37	88	51	137.9%	-	88	88	0.0%	-	692	692	0	0.0%	0.0%
29	NETA	57	52	-5	-8.8%	81	52	-29	-35.8%	181	607	426	235.4%	0.1%	
30	SUBARU	36	46	10	27.8%	38	46	8	21.1%	581	563	-18	-3.1%	0.1%	
31	SCANIA	59	47	-12	-20.3%	28	47	19	40.8%	31	110	79	258.1%	0.1%	
32	BAIC	67	30	-37	-55.2%	-	30	30	0.0%	-	296	296	0	0.0%	0.0%
33	VOLVO CARS	12	6	-6	-50.0%	-	6	6	0.0%	-	118	118	0	0.0%	0.0%
34	HAVAL	33	7	-26	-78.8%	-	7	7	0.0%	-	104	104	0	0.0%	0.0%
35	SERES	-	15	15	100.0%	44	15	-29	-65.9%	111	80	-31	-27.9%	0.0%	
36	VOLKSWAGEN	13	6	-7	-53.8%	10	6	-4	-40.0%	10	6	-4	-40.0%	0.0%	
37	PEUGEOT	-	0	0	0.0%	7	-	-7	-100.0%	199	27	-172	-86.4%	0.0%	
38	AUDI	-	1	1	100.0%	1	1	0	0.0%	58	25	-33	-56.9%	0.0%	
39	YOTA	-	0	0	0.0%	1	1	1	100.0%	1	31	30	-3.2%	0.0%	
40	ORA	-	-	-	0.0%	-	-	-	0.0%	-	-	0	0.0%	0.0%	
41	REEP	-	-	-	0.0%	6	-	-6	-100.0%	334	-	-334	-100.0%	0.0%	
42	DATSON	-	-	-	0.0%	-	-	-	0.0%	-	-	0	0.0%	0.0%	
GRAND TOTAL		74,853	79,806	4,953	6.6%	85,284	79,806	-5,478	-6.4%	1,005,802	865,723	-140,079	-13.9%	100%	

RETAIL SALES															
NO.	BRAND	2024				DEC				JAN DEC				MS	
		NOV	DEC	±%	%	NOV	DEC	±%	%	2023	2024	±%	%		
1	TOYOTA	25,990	25,500	-390	-1.4%	30,825	25,500	-5,325	-17.3%	352,395	293,788	-58,607	-16.6%	33.0%	
2	DAIHATSU	12,113	13,051	938	7.7%	15,085	13,051	-2,034	-13.5%	184,126	163,843	-20,283	-11.0%	18.4%	
3	HONDA	8,765	10,096	1,331	22.0%	11,208	10,096	-1,112	-9.8%	128,010	103,023	-24,987	-19.5%	11.6%	
4	MITSUBISHI MOTORS	6,102	6,813	711	11.7%	6,739	6,813	74	1.1%	81,792	74,030	-7,762	-9.5%	8.3%	
5	MAZDA	6,040	6,460	420	6.9%	6,831	6,460	-371	-5.4%	82,655	74,030	-8,625	-10.4%	7.9%	
6	ISUZU	2,454	2,959	505	20.6%	2,800	2,959	159	5.7%	31,597	28,759	-2,838	-9.0%	3.2%	
7	MITSUBISHI FUSO	2,260	2,908	648	28.7%	3,076	2,908	-168	-5.5%	33,283	27,683	-5,600	-16.8%	3.1%	
8	WULING	2,503	2,779	276	11.0%	3,407	2,779	-628	-18.4%	25,982	25,067	-915	-3.5%	2.6%	
9	MINI	2,189	2,810	621	28.4%	2,587	2,810	223	8.7%	27,729	22,925	-4,804	-17.3%	2.6%	
10	HYUNDAI - HMMI	1,651	1,554	-97	-5.9%	3,052	1,554	-1,498	-48.1%	35,736	22,097	-13,639	-38.2%	2.5%	
11	NISSAN	2,833	2,310	-523	-18.5%	2,310	2,310	0	0.0%	19,097	13,964	-5,133	-26.9%	1.6%	
12	CHERY	806	1,120	314	39.0%	312	1,120	808	259.0%	3,952	8,828	4,876	118.1%	1.0%	
13	MAZDA	270	247	-23	-8.5%	379	247	-122	-32.0%	4,902	4,902	0	0.0%	0.4%	
14	MORRIS GARAGE	254	189	-65	-25.6%	102	189	87	85.3%	1,154	4,123	2,969	257.3%	0.1%	
15	B M W	242	316	74	30.6%	398	316	-82	-20.6%	4,172	3,782	-390	-9.1%	0.4%	
16	LEXUS	171	189	18	10.5%	278	189	-89	-31.9%	2,758	2,758	0	0.0%	0.3%	
17	MERCEDES-BENZ PC	115	152	37	32.2%	234	152	-82	-35.0%	3,203	2,235	-968	-30.2%	0.3%	
18	UD TRUCKS	111	197	86	77.5%	141	197	56	39.7%	1,856	1,904	44	2.4%	0.2%	
19	MERCEDES-BENZ CV	219	280	61	27.9%	224	280	56	25.0%	1,877	1,815	-62	-3.3%	0.2%	
20	NISSAN	147	219	72	49.0%	114	219	105	92.1%	1,824	1,427	-397	-21.8%	0.2%	
21	CITROEN	125	43	-82	-65.6%	129	43	-86	-66.7%	1,579	1,215	-364	-23.1%	0.1%	
22	DFSK	83	89	6	7.2%	185	89	-96	-51.9%	1,508	1,097	-411	-27.3%	0.1%	
23	AIION	430	75	-355	-82.6%	75	75	0	0.0%	-	960	960	0	0.0%	0.1%
24	CITROEN	125	111	-14	-11.2%	129	111	-18	-14.0%	1,579	1,386	-193	-12.3%	0.1%	
25	MINI	125	84	-41	-32.8%	129	84	-45	-34.9%	1,579	891	-688	-43.6%	0.1%	
26	FAW	54	117	63	116.7%	33	117	84	254.5%	617	847	230	37.3%	0.1%	
27	FORD	35	31	-4	-11.4%	42	31	-11	-26.2%	521	447	-74	-14.2%	0.1%	
28	SUBARU	35	35	0	0.0%	42	35	-7	-19.7%	521	620	99	19.0%	0.1%	
29	TANK	72	59	-13	-18.1%	86	62	-24	-27.9%	166	600	434	261.4%	0.1%	
30	NETA	37	21	-16	-43.2%	66	33	-33	-50.0%	166	570	404	243.4%	0.1%	
31	SCANIA	47	59	12	25.5%	28	62	34	111.7%	709	436	-273	-38.5%	0.0%	
32	BAIC	37	40	3	8.1%	40	40	0	0.0%	-	198	198	0	0.0%	0.0%
33	VOLVO CARS	12	6	-6	-50.0%	6	6	0	0.0%	-	118	118	0	0.0%	0.0%
34	VOLKSWAGEN	6	5	-1	-16.7%	11	5	-6	-54.5%	249	99	-150	-60.2%	0.0%	
35	SERES	4	4	0	0.0%	29	4	-25	-86.2%	38	98	62	172.2%	0.0%	
36	HAVAL	25	19	-6	-24.0%	6	6	0	0.0%	6	9	3	50.0%	0.0%	
37	PEUGEOT	0	0	0	0.0%	9	-	-9	-100.0%	300	31	-269	-89.7%	0.0%	
38	PEUGEOT	0	0	0	0.0%	9	-	-9	-100.0%	300	31	-269	-89.7%	0.0%	
39	AUDI	1	1	0	0.0%	1	1	0	0.0%	97	27	-70	-71.2%	0.0%	
40	TATA	0	0	0	0.0%	6	-	-6	-100.0%	31	2	-29	-93.5%	0.0%	
41	ORA	0	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0.0%	
42	DATSON	0	0	0	0.0%	0	0	0	0.0%	0	0	0	0.0%	0.0%	
GRAND TOTAL		76,473	82,094	5,621	7.4%	89,586	82,094	-7,492	-8.4%	998,059	889,680	-108,379	-10.9%	100%	

C. PRODUCTION																
NO.	BRAND	2023				2024				JAN - DEC				SHARE		
		NOV	DEC	±%	%	NOV	DEC	±%	%	2023	2024	±%	%			
1	TOYOTA	46,317	44,553	-1,764	-3.8%	49,765	44,553	-5,209	-10.5%	589,262	516,997	-72,265	-12.3%	33.3%	42.2%	
2	DAIHATSU	10,041	13,066	3,025	30.1%	12,862	13,066	204	1.6%	187,177	163,509	-23,668	-12.6%	12.2%	14.1%	
3	MITSUBISHI MOTORS	11,678	11,681	3	0.0%	12,702	11,681	-1,021	-8.1%	154,369	151,507	-2,862	-1.9%	11.5%	11.4%	
4	HONDA	8,194	7,946	-248	-3.0%	5,424	7,946	2,522	46.5%	133,762	95,564	-38,198	-28.6%	8.0%	8.6%	
5	HYUNDAI	6,289	6,536	-250	-4.0%	6,060	6,536	476	7.9%	79,657	86,674	6,117	7.7%	7.2%	7.9%	
6	NISSAN	7,559	7,588	29	0.4%	7,763	7,588	-175	-2.3%	153,438	148,658	-4,780	-3.1%	10.3%	10.2%	
7	ISUZU	2,874	2,496	-378	-13.2%	3,107	2,496	-611	-19.7%	38,456	31,698	-6,758	-17.6%	2.8%	2.8%	
8	MITSUBISHI FUSO	2,760	2,700	-60	-2.2%	3,383	2,700	-683	-20.5%	32,159	27,105	-5,054	-15.7%	2.3%	2.3%	
9	MAZDA	2,345	2,513	168	7.2%	2,478	2,513	35	1.4%	28,473	28,833	360	1.3%	2.2%	2.6%	
10	WELING	2,210	2,234	23	1.1%	3,508	2,234	-1,261	-33.1%	24,846	21,774	-3,072	-12.4%	1.8%	1.8%	
11	CHERY	809	892	283	35.0%	302	892	590	195.4%	5,705	8,431	2,726	47.8%	0.7%	0.4%	
12	B & W	298	296	-2	-0.7%	283	296	13	4.6%	2,863	3,035	172	6.0%	0.2%	0.2%	
13	MERCEDES-BENZ PC	68	12	-56	-82.4%	55	12	-43	-78.2%	3,102	2,114	-988	-31.5%	0.2%	0.2%	
14	UD TRUCK	140	121	-19	-13.6%	111	121	10	9.0%	1,819	1,537	-282	-15.5%	0.1%	0.1%	
15	NETA	2	-	-	-100.0%	0	-	-	-100.0%	1,225	1,225	0	0.0%	0.0%	0.0%	
16	MERCEDES-BENZ CV	0	-	0	0.0%	272	-	-	-272	-100.0%	1,420	1,153	-267	-18.8%	0.1%	0.1%
17	DFSK	80	20	-60	-75.0%	90	20	-70	-77.8%	1,384	690	-694	-50.1%	0.1%	0.1%	
18	MORIR GARAGE	0	-	0	0.0%	0	-	0	0.0%	660	660	0	0.0%	0.0%	0.0%	
19	HAVAL	89	18	-71	-79.8%	0	-	-18	-18	0	200	200	0	0.0%	0.0%	0.0%
20	MINI	-	-	0	0.0%	5	-	-5	-100.0%	447	156	-291	-65.1%	0.0%	0.0%	
21	SERES	-	-	0	0.0%	3	-	-3	-100.0%	136	140	4	3.0%	0.0%	0.0%	
22	HYUNDAI HIM	-	-	0	0.0%	39	-	-39	-100.0%	2,043	-	-2,043	-100.0%	0.0%	0.1%	
GRAND TOTAL		100,387	99,536	-851	-0.8%	97,911	99,536	1,625	1.7%	1,395,717	1,196,664	-199,053	-14.3%	100%	100%	