

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT																
BY BRAND JAN JUL 2025																
A. WHOLESALES																
NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	SALES 2025	SHARE %	
1	TOYOTA	22.082	24.397	22.476	16.077	20.995	17.819	18.905	-	-	-	-	-	142.751	32.8%	
2	DAIHATSU	9.983	11.959	13.057	8.884	11.166	9.356	10.451	-	-	-	-	-	74.856	17.2%	
3	HONDA	7.276	8.757	6.303	3.000	3.166	4.179	5.235	-	-	-	-	-	37.916	8.7%	
4	MITSUBISHI MOTORS	5.028	6.684	5.769	3.791	4.756	5.053	5.011	-	-	-	-	-	36.092	8.3%	
5	SUZUKI	4.982	4.750	4.442	4.145	3.921	4.940	6.010	-	-	-	-	-	33.190	7.6%	
6	BYD	1.114	1.399	3.205	3.496	2.799	2.079	2.335	-	-	-	-	-	16.427	3.8%	
7	ISUZU	2.206	1.903	1.802	1.635	1.904	1.825	2.190	-	-	-	-	-	13.465	3.1%	
8	MITSUBISHI FUSO	2.106	2.106	1.604	1.404	1.967	2.256	1.871	-	-	-	-	-	13.313	3.1%	
9	HYUNDAI - HMID	2.208	2.226	2.424	1.607	1.650	973	1.239	-	-	-	-	-	12.427	2.9%	
10	CHERY	1.102	1.468	1.829	1.620	1.993	2.271	1.593	-	-	-	-	-	11.876	2.7%	
11	HINO	1.285	1.567	1.193	1.085	1.537	1.535	1.464	-	-	-	-	-	9.666	2.2%	
12	WULING	1.010	1.935	1.850	1.240	1.566	657	1.256	-	-	-	-	-	9.514	2.2%	
13	DENZA	25	912	1.587	811	630	1.768	523	-	-	-	-	-	6.256	1.4%	
14	AION	83	159	959	362	282	860	421	-	-	-	-	-	3.126	0.7%	
15	MAZDA	180	206	281	195	286	258	271	-	-	-	-	-	1.677	0.4%	
16	GEELY	-	66	176	424	377	216	249	-	-	-	-	-	1.508	0.3%	
17	UD TRUCKS	210	178	218	189	169	146	125	-	-	-	-	-	1.235	0.3%	
18	LEXUS	50	109	182	191	246	218	101	-	-	-	-	-	1.097	0.3%	
19	MORRIS GARAGE	144	227	174	113	136	145	151	-	-	-	-	-	1.090	0.3%	
20	CITROEN	101	153	173	90	102	97	123	-	-	-	-	-	839	0.2%	
21	B M W	42	181	166	77	184	90	96	-	-	-	-	-	836	0.2%	
22	NISSAN	37	151	84	158	57	121	129	-	-	-	-	-	737	0.2%	
23	MERCEDES-BENZ PC	54	103	94	62	88	106	139	-	-	-	-	-	644	0.1%	
24	GWM	62	107	164	35	86	68	29	-	-	-	-	-	551	0.1%	
25	MERCEDES-BENZ CV	85	50	81	71	54	121	83	-	-	-	-	-	545	0.1%	
26	DFSK	17	79	147	48	73	46	58	-	-	-	-	-	468	0.1%	
27	NETA	90	53	55	52	60	84	39	-	-	-	-	-	433	0.1%	
28	FAW	59	57	59	60	57	63	72	-	-	-	-	-	427	0.1%	
29	FORD	52	51	60	92	71	50	51	-	-	-	-	-	427	0.1%	
30	JETOUR	-	82	64	20	20	88	59	-	-	-	-	-	333	0.1%	
31	SCANIA	61	57	40	52	32	40	41	-	-	-	-	-	323	0.1%	
32	BAIC	21	51	58	41	38	45	54	-	-	-	-	-	308	0.1%	
33	MINI	14	95	25	21	48	25	38	-	-	-	-	-	266	0.1%	
34	SUBARU	16	17	54	12	8	17	29	-	-	-	-	-	153	0.0%	
35	VOLKSWAGEN	4	6	19	5	55	37	17	-	-	-	-	-	143	0.0%	
36	JAECOO	-	-	-	-	-	120	-	-	-	-	-	-	120	0.0%	
37	XPENG	-	-	-	-	-	-	75	-	-	-	-	-	75	0.0%	
38	SERES	6	9	8	15	20	15	-	-	-	-	-	-	73	0.0%	
39	K I A	32	15	5	13	-	2	3	-	-	-	-	-	70	0.0%	
40	MAXUS	23	8	21	3	4	1	6	-	-	-	-	-	66	0.0%	
41	VOLVO CAR	6	10	7	10	11	8	10	-	-	-	-	-	62	0.0%	
42	AUDI	-	2	2	2	2	1	-	-	-	-	-	-	9	0.0%	
43	POLYTRON	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
44	VINFAS	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
45	JEEP	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
46	PEUGEOT	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
47	TATA	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%	
GRAND TOTAL		61.955	72.344	70.916	51.208	60.616	57.799	60.552	-	-	-	-	-	435.390	100%	
CUMULATIVE		61.955	134.299	205.215	256.423	317.039	374.838	435.390	-	-	-	-	-	-	-	
B. RETAIL SALES																
NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	RETAIL 2025	SHARE %	
1	TOYOTA	21.553	22.222	24.514	18.619	20.161	19.824	20.185	-	-	-	-	-	147.078	32.4%	
2	DAIHATSU	11.305	12.501	13.111	9.801	9.997	10.001	11.220	-	-	-	-	-	77.936	17.2%	
3	HONDA	8.757	7.754	8.165	4.539	4.740	5.238	5.003	-	-	-	-	-	44.196	9.8%	
4	MITSUBISHI MOTORS	4.665	6.176	6.372	4.355	5.372	5.505	4.815	-	-	-	-	-	37.260	8.2%	
5	SUZUKI	4.525	5.068	5.006	4.077	4.523	4.570	5.504	-	-	-	-	-	33.273	7.3%	
6	BYD	1.005	1.488	2.870	3.531	2.639	2.172	2.827	-	-	-	-	-	16.532	3.6%	
7	MITSUBISHI FUSO	1.814	2.147	1.929	1.605	2.024	2.121	1.996	-	-	-	-	-	13.636	3.0%	
8	ISUZU	1.639	2.149	2.007	1.273	2.030	2.196	1.799	-	-	-	-	-	13.093	2.9%	
9	HYUNDAI - HMID	2.001	2.153	2.354	1.703	1.651	1.721	1.402	-	-	-	-	-	12.985	2.9%	
10	HINO	2.110	1.967	2.083	1.382	1.357	1.402	1.476	-	-	-	-	-	11.777	2.6%	
11	CHERY	1.198	1.327	1.521	1.549	2.067	2.150	1.705	-	-	-	-	-	11.517	2.5%	
12	WULING	1.667	2.033	1.725	1.293	1.465	1.101	1.687	-	-	-	-	-	10.971	2.4%	
13	DENZA	-	519	1.801	847	798	1.128	423	-	-	-	-	-	5.516	1.2%	
14	AION	157	127	712	507	466	747	771	-	-	-	-	-	3.487	0.8%	
15	MAZDA	247	297	313	205	253	220	223	-	-	-	-	-	1.758	0.4%	
16	B M W	235	310	290	88	101	104	135	-	-	-	-	-	1.263	0.3%	
17	MORRIS GARAGE	165	243	197	114	136	144	129	-	-	-	-	-	1.128	0.2%	
18	GEELY	-	103	286	265	132	213	112	-	-	-	-	-	999	0.2%	
19	LEXUS	55	127	175	163	165	124	112	-	-	-	-	-	921	0.2%	
20	UD TRUCKS	106	131	175	122	124	107	115	-	-	-	-	-	880	0.2%	
21	MERCEDES-BENZ CV	95	180	81	136	143	73	93	-	-	-	-	-	801	0.2%	
22	MERCEDES-BENZ PC	66	132	137	74	108	129	122	-	-	-	-	-	768	0.2%	
23	CITROEN	85	113	144	101	102	100	121	-	-	-	-	-	766	0.2%	
24	NISSAN	89	113	163	84	76	63	70	-	-	-	-	-	658	0.1%	
25	FORD	66	65	64	80	55	60	61	-	-	-	-	-	476	0.1%	
26	DFSK	39	38	66	82	92	96	60	-	-	-	-	-	473	0.1%	
27	GWM	68	78	77	70	46	81	41	-	-	-	-	-	461	0.1%	
28	FAW	59	57	59	60	57	63	72	-	-	-	-	-	427	0.1%	
29	NETA	53	55	47	50	51	58	31	-	-	-	-	-	345	0.1%	
30	SCANIA	61	57	40	52	32	40	41	-	-	-	-	-	323	0.1%	
31	MINI	24	62	69												

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT
BY BRAND JAN JUL 2024/2025

A. WHOLESALES

NO.	BRAND	2025				JUL				JAN - JUL				M/S			
		JUN	JUL	+/-	%	2024	2025	+/-	%	2024	2025	+/-	%	2025	2024		
1	TOYOTA	17,819	18,905	1,086	6.1%	27,126	18,905	-8,221	-30.3%	156,858	142,751	-14,107	-9.0%	32.8%	32.4%		
2	DAIHATSU	9,356	10,451	1,095	11.7%	13,910	10,451	-3,459	-24.9%	99,344	74,856	-24,488	-24.6%	17.2%	20.5%		
3	HONDA	4,179	5,235	1,056	25.3%	6,249	5,235	-1,014	-16.2%	53,838	37,916	-15,922	-29.6%	8.7%	11.1%		
4	MITSUBISHI MOTORS	5,053	5,011	-42	-0.8%	5,569	5,011	-558	-10.0%	42,129	36,092	-6,037	-14.3%	8.3%	8.7%		
5	SUZUKI	4,940	6,010	1,070	21.7%	5,410	6,010	600	11.1%	38,543	33,190	-5,353	-13.9%	7.6%	8.0%		
6	BYD	2,079	2,335	256	12.3%	1,925	2,335	410	21.3%	3,521	16,427	12,906	366.5%	3.8%	0.7%		
7	ISUZU	1,825	2,190	365	20.0%	2,371	2,190	-181	-7.6%	16,404	13,465	-2,939	-17.9%	3.1%	3.4%		
8	MITSUBISHI FUSO	2,256	1,871	-385	-17.1%	2,240	1,871	-369	-16.5%	15,463	13,313	-2,150	-13.9%	3.1%	3.2%		
9	HYUNDAI - HMID	973	1,239	266	27.3%	1,701	1,239	-462	-27.2%	13,745	12,427	-1,318	-9.6%	2.9%	2.8%		
10	CHERY	2,271	1,593	-678	-29.9%	780	1,593	813	104.2%	4,719	11,876	7,157	151.7%	2.7%	1.0%		
11	HINO	1,453	1,464	11	0.8%	2,370	1,464	-906	-38.2%	12,105	9,468	-2,637	-21.8%	2.2%	2.5%		
12	WULING	857	1,256	399	46.6%	1,526	1,256	-270	-17.7%	10,044	9,514	-530	-5.3%	2.2%	2.1%		
13	DENZA	1,768	523	-1,245	-70.4%	-	523	523	0.0%	-	6,256	6,256	0.0%	1.4%	0.0%		
14	AION	860	421	-439	-51.0%	-	421	421	0.0%	-	3,126	3,126	0.0%	0.7%	0.0%		
15	MAZDA	258	271	13	5.0%	403	271	-132	-32.8%	2,522	1,677	-845	-33.5%	0.4%	0.5%		
16	GEELY	216	249	33	15.3%	-	249	249	0.0%	-	1,508	1,508	0.0%	0.3%	0.0%		
17	UD TRUCKS	146	125	-21	-14.4%	186	125	-61	-32.8%	1,161	1,235	74	6.4%	0.3%	0.2%		
18	LEXUS	218	101	-117	-53.7%	184	101	-83	-45.1%	1,717	1,097	-620	-36.1%	0.3%	0.4%		
19	MORRIS GARAGE	145	151	6	4.1%	601	151	-450	-74.9%	2,551	1,090	-1,461	-57.3%	0.3%	0.5%		
20	CITROEN	97	123	26	26.8%	111	123	12	10.8%	730	839	109	14.9%	0.2%	0.2%		
21	B M W	90	96	6	6.7%	432	96	-336	-77.8%	2,215	836	-1,379	-62.3%	0.2%	0.5%		
22	NISSAN	121	129	8	6.6%	35	129	94	268.6%	586	737	151	25.8%	0.2%	0.1%		
23	MERCEDES-BENZ PC	106	139	33	31.1%	168	139	-29	-17.3%	1,279	644	-635	-49.6%	0.1%	0.3%		
24	GWM	68	29	-39	-57.4%	90	29	-61	-67.8%	240	551	311	129.6%	0.1%	0.0%		
25	MERCEDES-BENZ CV	121	83	-38	-31.4%	79	83	4	5.1%	652	545	-107	-16.4%	0.1%	0.1%		
26	DFSK	14,453	6,58	-7,865	-54.4%	33	6,58	6,547	19.6%	506	468	-38	-7.5%	0.1%	0.1%		
27	NETA	84	39	-45	-53.6%	111	39	-72	-64.9%	286	433	147	51.4%	0.1%	0.1%		
28	FAW	63	72	9	14.3%	181	72	-109	-60.2%	508	427	-81	-15.9%	0.1%	0.1%		
29	FORD	50	51	1	2.0%	70	51	-19	-27.1%	465	427	-38	-8.2%	0.1%	0.1%		
30	JETOUR	88	59	-29	-33.0%	-	59	59	0.0%	-	333	333	0.0%	0.1%	0.0%		
31	SCANIA	40	41	1	2.5%	47	41	-6	-12.8%	229	323	94	41.0%	0.1%	0.0%		
32	BAIC	45	54	9	20.0%	54	54	0	0.0%	-	308	308	0.0%	0.1%	0.0%		
33	MINI	26	38	12	46.2%	102	38	-64	-62.7%	514	268	-246	-48.2%	0.1%	0.1%		
34	SUBARU	17	29	12	70.6%	94	29	-65	-69.1%	327	153	-174	-53.2%	0.0%	0.1%		
35	VOLKSWAGEN	37	17	-20	-54.1%	2	17	15	750.0%	52	143	91	175.0%	0.0%	0.0%		
36	JAECOO	120	-	-120	-100.0%	-	-	0	0.0%	-	120	120	0.0%	0.0%	0.0%		
37	XPENG	-	75	75	0.0%	-	75	75	0.0%	-	75	75	0.0%	0.0%	0.0%		
38	SERES	15	-	-15	-100.0%	-	-	0	0.0%	74	73	-1	-1.4%	0.0%	0.0%		
39	K I A	2	3	1	50.0%	112	3	-109	-97.3%	807	70	-737	-91.3%	0.0%	0.2%		
40	MAXUS	1	5	4	400.0%	-	5	4	80.0%	-	66	66	0.0%	0.0%	0.0%		
41	VOLVO CAR	6	10	4	66.7%	11	10	-1	-9.1%	72	62	-10	-13.9%	0.0%	0.0%		
42	AUDI	-	-	-1	-100.0%	1	-	-1	-100.0%	16	9	-7	-43.8%	0.0%	0.0%		
43	POLYTRON	-	-	0	0.0%	-	-	0	0.0%	-	-	0	0.0%	0.0%	0.0%		
44	VINFAS	-	-	0	0.0%	-	-	0	0.0%	-	-	0	0.0%	0.0%	0.0%		
45	JEEP	-	-	0	0.0%	-	-	0	0.0%	-	-	0	0.0%	0.0%	0.0%		
46	PEUGEOT	-	-	0	0.0%	-	-	0	0.0%	27	-	-27	-100.0%	0.0%	0.0%		
47	TATA	-	-	0	0.0%	-	-	0	0.0%	1	-	-1	-100.0%	0.0%	0.0%		
GRAND TOTAL		57.799	60.552	2.753	4.8%	74.230	60.552	-13.678	-18.4%	484.250	435.390	-48.860	-10.1%	100%	100%		

B. RETAIL SALES

NO.	BRAND	2025				JUL				JAN - JUL				M/S			
		JUN	JUL	+/-	%	2024	2025	+/-	%	2024	2025	+/-	%	2025	2024		
1	TOYOTA	19,824	20,185	361	1.8%	25,815	20,185	-5,630	-21.8%	166,423	147,078	-19,345	-11.6%	32.4%	32.8%		
2	DAIHATSU	10,001	11,220	1,219	12.2%	13,845	11,220	-2,625	-19.0%	103,223	77,936	-25,287	-24.5%	17.2%	20.3%		
3	HONDA	5,238	5,003	-235	-4.5%	7,709	5,003	-2,706	-35.1%	59,390	44,196	-15,194	-25.6%	9.8%	11.7%		
4	MITSUBISHI MOTORS	5,505	4,815	-690	-12.5%	6,213	4,815	-1,398	-22.5%	43,322	37,260	-6,062	-14.0%	8.2%	8.5%		
5	SUZUKI	4,570	5,504	934	20.4%	5,476	5,504	28	0.5%	40,420	33,273	-7,147	-17.7%	7.3%	8.0%		
6	BYD	2,172	2,827	655	30.2%	2,047	2,827	780	38.1%	2,047	16,532	14,485	707.6%	3.6%	0.4%		
7	MITSUBISHI FUSO	2,121	1,996	-125	-5.9%	2,309	1,996	-313	-13.6%	15,341	13,636	-1,705	-11.1%	3.0%	3.0%		
8	ISUZU	2,196	1,799	-397	-18.1%	2,593	1,799	-794	-30.6%	16,533	13,093	-3,440	-20.8%	2.9%	3.3%		
9	HYUNDAI - HMID	1,721	1,402	-319	-18.5%	1,759	1,402	-357	-20.3%	14,395	12,985	-1,410	-9.8%	2.9%	2.8%		
10	HINO	1,402	1,476	74	5.3%	1,925	1,476	-449	-23.3%	11,812	11,777	-35	-0.3%	2.6%	2.3%		
11	CHERY	2,150	1,705	-445	-20.7%	714	1,705	991	138.8%	4,601	11,517	6,916	150.3%	2.5%	0.9%		
12	WULING	1,101	1,687	586	53.2%	2,213	1,687	-526	-23.8%	13,363	10,971	-2,392	-17.9%	2.4%	2.6%		
13	DENZA	1,128	423	-705	-62.5%	-	423	423	0.0%	-	5,516	5,516	0.0%	1.2%	0.0%		
14	AION	747	771	24	3.2%	-	771	771	0.0%	-	3,487	3,487	0.0%	0.8%	0.0%		
15	MAZDA	220	223	3	1.4%	327	223	-104	-31.8%	2,510	1,758	-752	-30.0%	0.4%	0.5%		
16	B M W	104	135	31	29.8%	407	135	-272	-66.8%	2,050	1,263	-787	-38.4%	0.3%	0.4%		
17	MORRIS GARAGE	144	129	-15	-10.4%	523	129	-394	-75.3%	2,449	1,128	-1,321	-53.9%	0.2%	0.5%		
18	GEELY	132	213	81	61.4%	-	213	213	0.0%	-	999	999	0.0%	0.2%	0.0%		
19	LEXUS	124	112	-12	-9.7%	236	112	-124	-52.5%	1,730	921	-809	-46.8%	0.2%	0.3%		
20	UD TRUCKS	107	115	8	7.5%	179	115	-64	-35.8%	995	880	-115	-11.6%	0.2%	0.2%		
21	MERCEDES-BENZ CV	73	93	20	27.4%	160	93	-67	-41.9%	831	801	-30	-3.6%	0.2%	0.2%		
22	MERCEDES-BENZ PC	129	122	-7	-5.4%	185	122	-63	-34.1%	1,308	768	-540	-41.3%	0.2%	0.3%		
23	CITROEN	100	121	21	21.0%	94	121	27	28.7%	360	766	406	112.8%	0.2%	0.1%		
24	NISSAN	63	70	7	11.1%	41	70	29	70.7%	630	658	28	4.4%	0.1%	0.1%		
25	FORD	58	61	3	5.2%	66	61	-5	-7.6%	504	476	-28	-5.6%	0.1%	0.1%		
26	DFSK	96	60	-36	-37.5%	77	60	-17	-22.1%	725	473	-252	-34.8%	0.1%	0.1%		
27	GWM	81	41	-40	-49.4%	57	41	-16	-28.1%	182	461	279	153.3%	0.1%	0.0%		
28	FAW	63	72	9	14.3%	181	72	-109	-60.2%	508	427	-81	-15.9%	0.1%	0.1%		
29	NETA	58	31	-27	-46.6%	87	31	-56	-64.4%	243	345	102	42.0%	0.1%	0.0%		
30	SCANIA	40	41	1	2.5%	47	41	-6	-12.8%	229	323	94	41.0%	0.1%	0.0%		
31	MINI	54	48	-6	-11.1%	63	48	-15	-23.8%	483	299	-184	-38.1%	0.1%	0.1%		
32	BAIC	48	50	2	4.2%	-	50	50	0.0%	-	291	291	0.0%	0.1%	0.0%		
33	JETOUR	23	73	50	217.4%	-	73	73	0.0%	-	272	272	0.0%	0.1%	0.0%		
34	K I A	13	18	5	38.5%	145	18	-127	-87.6%	812	195	-617	-76.0%	0.0%	0.2%		
35	SUBARU	13	32	19	146.2%	71	32	-39	-54.9%	347	154	-193	-55.6%	0.0%	0.1%		
36	VOLKSWAGEN	39	16	-23	-59.0%	4	16	12	300.0%	65	145	80	123.1%	0.0%	0.0%		
37	SERES	20	15	-5	-25.0%	8	15	7	87.5%	63	91	28	44.4%	0.0%	0.0%		
38	VOLVO CAR	8	10	2	25.0%	11	10	-1	-9.1%	72	62	-10	-13.9%	0.0%	0.0%		
39	XPENG	-	56	56	0.0%	-	56	56	0.0%	-	56	56	0.0%	0.0%	0.0%		
40	AUDI	-	-	-1	-100.0%	-	-	-1	-100.0%	15	9	-6	-40.0%	0.0%	0.0%		
41	JACCO	-	0	0	0.0%	-	0	0	0.0%	-	0	0	0.0%	0.0%	0.0%		
42	POLYTRON	-	0	0	0.0%	-	0	0	0.0%	-	0	0	0.0%	0.0%	0.0%		
43	MAXUS	-	0	0	0.0%	-	0	0	0.0%	-	0	0	0.0%	0.0%	0.0%		
44	VINFAS	-	0	0	0.0%	-	0	0	0.0%	-	0	0	0.0%	0.0%	0.0%		
45	PEUGEOT	-	0	0	0.0%	-	0	0	0.0%	27	-	-27	-100.0%	0.0%	0.0%		
46	JEEP	-	0	0	0.0%	-	0	0	0.0%	31	-	-31	-100.0%	0.0%	0.0%		
47	TATA	-	0	0	0.0%	-	0	0	0.0%	2	-	-2	-100.0%	0.0%	0.0%		
GRAND TOTAL		61,687	62,770	1,083	1.8%	75,588	62,770	-12,818	-17.0%	508,041	453,278	-54,763	-10.8%	100%	100%		