# REGRESSION ANALYSIS FINAL PROJECT

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#### INTRODUCTION

Does the pricing of secondhand vehicles only depend on wear-tear? I believe there are tons of parameters to figure that out. So, lets come and explore all those features.

The purpose of this investigation is to compare different models and predict the selling price of vehicles. Our focus is to gather more and more useful information and try to get close to the real-life pricing of these used vehicles.

# DATASET EXPLORATION

This dataset is of an Indian company CARDEKHO (Dekho means look/ observe), this company is dedicated to all sorts of cars, which are ready to sell irrespective of how many times it is used.

I have picked this dataset from Kaggle Repository: Used Cars data form websites at

https://www.kaggle.com/nehalbirla/vehicle-dataset-from-cardekho.

This dataset has 4340 observations and 8 features of cars.

#### FEATURES OF THE DATASET

Regressor features are-

Name - Talks about the brand name and model number.

Year – Talks about the year in which the vehicle was manufactured.

Kms\_driven – How many distance the car has travelled from the date of manufacture.

Fuel- Whether the vehicle runs on Petrol, Diesel, CNG or LPG

Transmission – Whether the car is Automatic or Manual.

Owner - Firsthand, Second hand, Third hand or Fourth or above

Age – Age is mutated feature, which tells about the age of vehicle from the date of manufacture to till date.

Target Feature is -

Selling\_ Price- The selling price of a used vehicles.

#### **METHODOLOGY**

I briefly have breakdown the steps involved in this report to have essence-

**Data Preprocessing** – In this step, I have imported the dataset, dropped some irrelevant columns, and renamed all the selected columns.

*Methods* – This is the most important section, where I used Manual Backward Selection, Manual Forward Selection, Automatic Stepwise Selection, Best Possible Subset Regression to fit the multiple regression model.

*Model Prediction* – In this section, I split the dataset in train- test in 80-20 percent and try to predict the values of our target feature Selling\_Price.

# **OUTPUTS AND INTERPRETATION**

```
A tibble: 6 x 8
##
        X1
                      X2 X3
                                X4
                                           X5
                                                   X6
                                                                   X7
##
     <dbl>
            <dbl>
                   <dbl> <chr>
                                <chr>>
                                           <chr>
                                                   <chr>>
                                                                <dbl>
                   70000 Petrol Individual Manual First Owner
## 1 2007
            60000
                                                                   14
## 2 2007 135000 50000 Petrol Individual Manual First Owner
                                                                   14
     2012 600000 100000 Diesel Individual Manual First Owner
                                                                    9
## 4 2017 250000 46000 Petrol Individual Manual First Owner
                                                                    4
```

Renamed all the variables in X and Y coefficients. Xs are for regressors, and Y is for target feature.

#### **METHODS**

# 1) Manual Backward Selection

In this method we drop the features with the smallest F-value, so that we can know which features are significant enough to be included in the model.

```
MANUAL BACK=lm(log(Y)\sim., data = CAR)
drop1(MANUAL BACK,test="F")
## Single term deletions
##
## Model:
## log(Y) \sim X1 + X2 + X3 + X4 + X5 + X6 + X7
         Df Sum of Sq
                                  AIC F value
                                                   Pr(>F)
                          RSS
## <none>
                       959.25 -6523.2
## X1
                       959.25 -6523.2
          0
                0.000
                0.976 960.22 -6520.7
## X2
          1
                                         4.4022 0.035950 *
## X3
          4
              241.620 1200.87 -5556.2 272.4142 < 2.2e-16 ***
## X4
               33.255 992.50 -6379.2 74.9868 < 2.2e-16 ***
          2
## X5
          1
              241.245 1200.49 -5551.5 1087.9644 < 2.2e-16 ***
                                         5.3512 0.000269 ***
## X6
          4
                4.746
                      963.99 -6509.7
## X7
          0
                0.000 959.25 -6523.2
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
drop1(update(MANUAL_BACK, ~ . -X1-X2), test = "F")
```

```
## Single term deletions
##
## Model:
## log(Y) \sim X3 + X4 + X5 + X6 + X7
                                                    Pr(>F)
##
          Df Sum of Sq
                           RSS
                                   AIC F value
## <none>
                        960.22 -6520.7
                267.04 1227.26 -5463.8 300.833 < 2.2e-16 ***
## X3
## X4
           2
                 34.53 994.75 -6371.4
                                         77.796 < 2.2e-16 ***
                244.12 1204.34 -5539.6 1100.048 < 2.2e-16 ***
## X5
           1
## X6
           4
                  5.37 965.59 -6504.5
                                           6.050 7.495e-05 ***
## X7
           1
                748.57 1708.79 -4021.3 3373.254 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
LM1=lm(log(Y)\sim X3+X4+X5+X6+X7, data=CAR)
LM1$coefficients
##
              (Intercept)
                                         X3Diesel
                                                              X3Electric
##
              14.20245662
                                       0.57783328
                                                              0.20839773
##
                    X3LPG
                                        X3Petrol
                                                            X4Individual
##
              -0.05237128
                                       0.07948789
                                                             -0.16014593
##
       X4Trustmark Dealer
                                         X5Manual X6Fourth & Above Owner
##
               0.31026257
                                      -0.80572586
                                                             -0.14432763
           X6Second Owner
##
                                X6Test Drive Car
                                                           X6Third Owner
##
              -0.04955676
                                       0.17478041
                                                             -0.12348231
##
                       X7
##
              -0.11446467
```

From the above results, it is clear that only feature X3,X4,X5,X6 and X7 features are significant. Now, have the look at the summary below-

```
summary(LM1)
##
## Call:
## lm(formula = log(Y) \sim X3 + X4 + X5 + X6 + X7, data = CAR)
## Residuals:
##
      Min
               10
                  Median
                              3Q
                                     Max
                  0.0020
## -1.7509 -0.3007
                          0.2912 2.3760
##
## Coefficients:
                         Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                        14.202457
                                    0.079151 179.436 < 2e-16
## X3Diesel
                         0.577833
                                    0.075322
                                              7.671 2.09e-14 ***
## X3Electric
                         0.208398
                                    0.478027
                                              0.436 0.66289
## X3LPG
                                    0.123483 -0.424
                        -0.052371
                                                     0.67150
## X3Petrol
                         0.079488
                                    0.075374
                                              1.055
                                                     0.29168
## X4Individual
```

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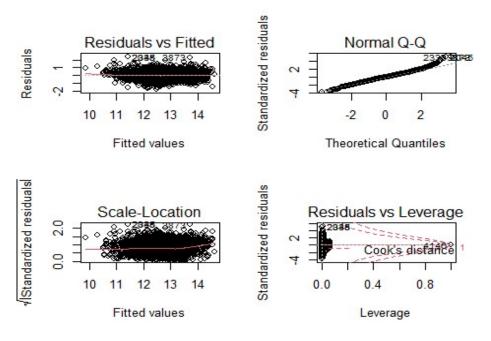
```
## X4Trustmark Dealer
                           0.310263
                                      0.049153 6.312 3.03e-10 ***
                                      0.024293 -33.167
                                                        < 2e-16 ***
## X5Manual
                          -0.805726
## X6Fourth & Above Owner -0.144328
                                      0.055080
                                                -2.620
                                                        0.00882 **
## X6Second Owner
                          -0.049557
                                      0.018372
                                                -2.697
                                                        0.00701
## X6Test Drive Car
                           0.174780
                                      0.115819
                                                 1.509
                                                        0.13135
## X6Third Owner
                          -0.123482
                                      0.030532
                                                -4.044 5.34e-05 ***
## X7
                          -0.114465
                                      0.001971 -58.080
                                                        < 2e-16 ***
## ---
                    '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 0.4711 on 4327 degrees of freedom
## Multiple R-squared: 0.6858, Adjusted R-squared: 0.6849
## F-statistic: 787.1 on 12 and 4327 DF, p-value: < 2.2e-16
```

We can say that all the predictors explain approx. 68% in the Selling Price of the vehicles.

The fitted equation is

Y\_hat=14.202457+0.813348\*X3+0.15011664\*X4-0.80572586\*X5-0.14258629\*X6-0.11446467\*X7

Now let us check the assumptions-



```
# EVALUATE HOMOSCEDASTICITY

# Non-constant error variance test

# H0: Errors have a constant variance

# H1: Errors have a non-constant variance

ncvTest(LM1)
```

```
## Non-constant Variance Score Test
## Variance formula: ~ fitted.values
## Chisquare = 0.2338074, Df = 1, p = 0.62871
Since the p-value is greater than 0.05, we reject the Ho hypothesis. Hence, the constant vari
```

Since the p-value is greater than 0.05, we reject the Ho hypothesis. Hence, the constant vari ance assumption is not violated.

```
# TEST FOR NORMALLY DISTRIBUTED ERRORS
# H0: Errors are normally distributed
# H1: Errors are not normally distributed
shapiro.test(LM1$residuals)
##
## Shapiro-Wilk normality test
##
## data: LM1$residuals
## W = 0.99419, p-value = 3.16e-12
```

Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the normality assumption is violated.

```
# TEST FOR AUTOCORRELATED ERRORS
# H0: Errors are uncorrelated
# H1: Errors are correlated
acf(LM1$residuals)
durbinWatsonTest(LM1)
## lag Autocorrelation D-W Statistic p-value
## 1 0.07152044 1.856248 0
## Alternative hypothesis: rho != 0
```

Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the uncorrelat ed error assumption is violated.

```
# TEST FOR MULTICOLLINEARITY
vif(LM1)
```

```
##
               X3Diesel
                                   X3Electric
                                                             X3LPG
##
                27.7370
                                       1.0295
                                                             1.5720
##
                                X4Individual
                                                 X4Trustmark Dealer
               X3Petrol
##
                27.7640
                                                             1.0844
               X5Manual X6Fourth & Above Owner
##
                                                     X6Second Owner
##
                 1.0684
                                       1.0867
                                                            1.2535
        X6Test Drive Car
##
                               X6Third Owner
                                                                X7
##
                 1.0236
                                       1.1876
                                                             1.3495
```

The VIF shows the presence of multicollinearity as X3 is more than 5. To correct this issue, we would have to remove it.

# 2) Manual Forward Selection

In this method, we add the variable with the largest F-value. Just opposite of Manual Backward Selection.

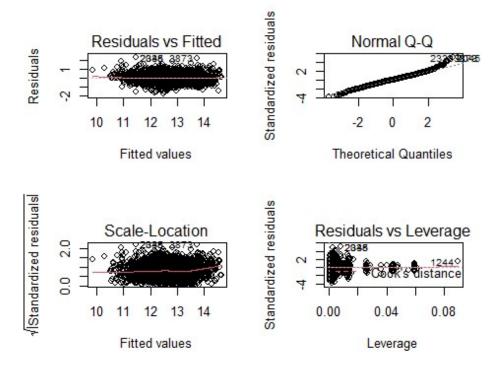
```
null=lm(Y~1, data = CAR) # Start with null model with no variables
full=lm(Y~ ., data=CAR)
add1(null, scope =full, test = "F") # Manual F-test-based forward selection
## Single term additions
##
## Model:
## Y ~ 1
##
          Df
             Sum of Sq
                               RSS
                                      AIC F value
                                                      Pr(>F)
## <none>
                        1.4523e+15 115170
          1 2.4883e+14 1.2035e+15 114356 896.902 < 2.2e-16 ***
## X1
          1 5.3700e+13 1.3986e+15 115008 166.556 < 2.2e-16 ***
## X2
## X3
          4 1.1716e+14 1.3352e+15 114813 95.094 < 2.2e-16 ***
## X4
          2 8.4888e+13 1.3675e+15 114912 134.615 < 2.2e-16 ***
## X5
          1 4.0828e+14 1.0441e+15 113739 1696.366 < 2.2e-16 ***
                                          65.446 < 2.2e-16 ***
          4 8.2710e+13 1.3696e+15 114923
## X6
## X7
          1 2.4883e+14 1.2035e+15 114356 896.902 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
add1(update(null, ~ . +X5), scope = full, test = "F")
## Single term additions
##
## Model:
## Y ~ X5
             Sum of Sq
                               RSS
                                      AIC F value
                        1.0441e+15 113739
## <none>
## X1
           1 1.6910e+14 8.7496e+14 112974 838.204 < 2.2e-16 ***
## X2
           1 2.4350e+13 1.0197e+15 113639 103.564 < 2.2e-16 ***
          4 9.7541e+13 9.4652e+14 113322 111.656 < 2.2e-16 ***
## X3
## X4
          2 2.7753e+13 1.0163e+15 113626 59.204 < 2.2e-16 ***
## X6
          4 5.4647e+13 9.8942e+14 113514 59.843 < 2.2e-16 ***
## X7
          1 1.6910e+14 8.7496e+14 112974 838.204 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
add1(update(null, ~ . +X5+X7), scope = full, test = "F")
## Single term additions
##
## Model:
## Y \sim X5 + X7
          Df Sum of Sq
                               RSS
                                      AIC F value
                                                     Pr(>F)
                        8.7496e+14 112974
## <none>
          0 0.0000e+00 8.7496e+14 112974
## X1
```

```
1 1.8446e+11 8.7478e+14 112975 0.9143
## X2
                                                  0.33902
          4 7.0444e+13 8.0452e+14 112618 94.8498 < 2.2e-16 ***
## X3
## X4
          2 1.0540e+13 8.6442e+14 112926 26.4285 3.905e-12 ***
## X6
          4 2.5288e+12 8.7243e+14 112970 3.1399
                                                  0.01373 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
add1(update(null, ~ . +X5+X7+X3), scope = full, test = "F")
## Single term additions
##
## Model:
## Y \sim X5 + X7 + X3
##
         Df Sum of Sa
                              RSS
                                     AIC F value
                                                   Pr(>F)
                       8.0452e+14 112618
## <none>
## X1
          0 0.0000e+00 8.0452e+14 112618
## X2
         1 8.6622e+12 7.9586e+14 112573 47.150 7.508e-12 ***
          2 1.0806e+13 7.9371e+14 112563 29.483 1.915e-13 ***
## X4
## X6
          4 4.6981e+12 7.9982e+14 112601 6.357 4.259e-05 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
add1(update(null, ~ . +X5+X7+X3+X2), scope = full, test = "F")
## Single term additions
##
## Model:
## Y \sim X5 + X7 + X3 + X2
                                     AIC F value Pr(>F)
         Df Sum of Sq
                              RSS
## <none>
                       7.9586e+14 112573
          0 0.0000e+00 7.9586e+14 112573
## X1
          2 8.8283e+12 7.8703e+14 112529 24.2854 3.249e-11 ***
## X4
## X6
          4 3.1543e+12 7.9270e+14 112564 4.3054 0.001774 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
add1(update(null, ~ . +X5+X7+X3+X2+X4), scope = full, test = "F")
## Single term additions
##
## Model:
## Y \sim X5 + X7 + X3 + X2 + X4
         Df Sum of Sq
                              RSS
                                     AIC F value Pr(>F)
##
## <none>
                       7.8703e+14 112529
## X1
          0 0.0000e+00 7.8703e+14 112529
          4 1.6826e+12 7.8535e+14 112527 2.3171 0.0549 .
## X6
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
add1(update(null, ~ . +X5+X7+X3+X2+X4+X6), scope = full, test = "F")
```

```
## Single term additions
##
## Model:
## Y \sim X5 + X7 + X3 + X2 + X4 + X6
         Df Sum of Sq
                             RSS
                                    AIC F value Pr(>F)
                      7.8535e+14 112527
## <none>
## X1
                    0 7.8535e+14 112527
LM2=lm(log(Y)\sim X5+X7+X3+X2+X4+X6, data=CAR)
summary(LM2)
##
## Call:
## lm(formula = log(Y) \sim X5 + X7 + X3 + X2 + X4 + X6, data = CAR)
## Residuals:
                 10
                      Median
       Min
                                   30
                                           Max
## -1.76930 -0.30211 -0.00082 0.28965 2.34532
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
                         1.421e+01 7.918e-02 179.456 < 2e-16 ***
## (Intercept)
                         -8.025e-01 2.433e-02 -32.984 < 2e-16 ***
## X5Manual
## X7
                         -1.128e-01 2.120e-03 -53.216 < 2e-16 ***
                         5.839e-01 7.535e-02 7.749 1.14e-14 ***
## X3Diesel
## X3Electric
                         1.983e-01 4.779e-01 0.415 0.678172
## X3LPG
                         -5.011e-02 1.234e-01 -0.406 0.684779
## X3Petrol
                          7.311e-02 7.541e-02 0.970 0.332323
## X2
                         -3.902e-07 1.860e-07 -2.098 0.035950 *
## X4Individual
                         -1.569e-01 1.821e-02 -8.616 < 2e-16 ***
                          3.085e-01 4.914e-02 6.278 3.76e-10 ***
## X4Trustmark Dealer
## X6Fourth & Above Owner -1.398e-01 5.510e-02 -2.537 0.011227 *
## X6Second Owner -4.624e-02 1.843e-02 -2.509 0.012154 *
## X6Test Drive Car
                         1.659e-01 1.159e-01 1.432 0.152147
## X6Third Owner
                         -1.164e-01 3.071e-02 -3.792 0.000152 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.4709 on 4326 degrees of freedom
## Multiple R-squared: 0.6861, Adjusted R-squared: 0.6852
## F-statistic: 727.5 on 13 and 4326 DF, p-value: < 2.2e-16
```

We can say that all the predictors explain approx. 68% in the Selling Price of the vehicles just as the Manual Backward Selection.

Now lets check the assumptions of LM2-



```
# EVALUATE HOMOSCEDASTICITY
# Non-constant error variance test
# H0: Errors have a constant variance
# H1: Errors have a non-constant variance
ncvTest(LM2)
## Non-constant Variance Score Test
## Variance formula: ~ fitted.values
## Chisquare = 0.2157866, Df = 1, p = 0.64227
```

Since the p-value is greater than 0.05, we reject the Ho hypothesis. Hence, the constant variance assumption is not violated.

```
# TEST FOR NORMALLY DISTRIBUTED ERRORS
# H0: Errors are normally distributed
# H1: Errors are not normally distributed
shapiro.test(LM2$residuals)
##
## Shapiro-Wilk normality test
##
## data: LM2$residuals
## W = 0.99425, p-value = 3.881e-12
```

Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the normality assumption is violated.

```
# TEST FOR AUTOCORRELATED ERRORS
 # HO: Errors are uncorrelated
 # H1: Errors are correlated
acf(LM2$residuals)
durbinWatsonTest(LM2)
    lag Autocorrelation D-W Statistic p-value
##
             0.07120179
                              1.856883
##
  Alternative hypothesis: rho != 0
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the uncorrelat
ed error assumption is violated.
# TEST FOR MULTICOLLINEARITY
vif(LM2)
##
                 X5Manual
                                                X7
                                                                  X3Diesel
##
                    1.0726
                                            1.5628
                                                                   27.7780
##
               X3Electric
                                             X3LPG
                                                                  X3Petrol
##
                    1.0296
                                            1.5721
                                                                   27.8100
##
                                      X4Individual
                                                        X4Trustmark Dealer
##
                    1.4728
                                            1.2252
                                                                    1.0847
## X6Fourth & Above Owner
                                    X6Second Owner
                                                          X6Test Drive Car
##
                    1.0884
                                            1.2628
                                                                    1.0249
##
            X6Third Owner
```

The VIF shows the presence of multicollinearity as X3 is more than 5. To correct this issue, we would have to remove it. Multicollinearity results are like that of Backward Selection.

# 3) Automatic Stepwise Selection

##

#### 3.1) Automatic Forward Selection

1,2020

```
step(null, scope=list(lower=null, upper=full), direction="forward") #SUGGESTS
MODEL2 LM2
## Start: AIC=115169.6
## Y ~ 1
##
          Df Sum of Sq
##
                               RSS
                                      AIC
## + X5
          1 4.0828e+14 1.0441e+15 113739
## + X7
           1 2.4883e+14 1.2035e+15 114356
## + X1
           1 2.4883e+14 1.2035e+15 114356
## + X3
           4 1.1716e+14 1.3352e+15 114813
## + X4
           2 8.4888e+13 1.3675e+15 114912
## + X6
           4 8.2710e+13 1.3696e+15 114923
## + X2
          1 5.3700e+13 1.3986e+15 115008
```

```
## <none>
                       1.4523e+15 115170
##
## Step: AIC=113739.2
## Y ~ X5
##
##
         Df Sum of Sq
                              RSS
## + X7
         1 1.6910e+14 8.7496e+14 112974
## + X1
          1 1.6910e+14 8.7496e+14 112974
## + X3
          4 9.7541e+13 9.4652e+14 113322
          4 5.4647e+13 9.8942e+14 113514
## + X6
## + X4
         2 2.7753e+13 1.0163e+15 113626
1.0441e+15 113739
## <none>
##
## Step: AIC=112974.3
## Y \sim X5 + X7
##
         Df Sum of Sa
##
                              RSS
## + X3
          4 7.0444e+13 8.0452e+14 112618
## + X4
         2 1.0540e+13 8.6442e+14 112926
## + X6
         4 2.5288e+12 8.7243e+14 112970
## <none>
                       8.7496e+14 112974
## + X2
          1 1.8446e+11 8.7478e+14 112975
##
## Step: AIC=112618.1
## Y \sim X5 + X7 + X3
##
##
         Df Sum of Sq
                              RSS
                                     AIC
## + X4
          2 1.0806e+13 7.9371e+14 112563
## + X2
          1 8.6622e+12 7.9586e+14 112573
## + X6
          4 4.6981e+12 7.9982e+14 112601
## <none>
                       8.0452e+14 112618
##
## Step: AIC=112563.4
## Y \sim X5 + X7 + X3 + X4
##
##
         Df Sum of Sq
                              RSS
                                     AIC
## + X2
         1 6.6844e+12 7.8703e+14 112529
## + X6
          4 2.4705e+12 7.9124e+14 112558
## <none>
                       7.9371e+14 112563
##
## Step: AIC=112528.7
## Y \sim X5 + X7 + X3 + X4 + X2
##
##
         Df Sum of Sq
                              RSS
                                     AIC
## + X6
          4 1.6826e+12 7.8535e+14 112527
## <none>
                       7.8703e+14 112529
##
## Step: AIC=112527.4
## Y \sim X5 + X7 + X3 + X4 + X2 + X6
```

```
##
##
          Df Sum of Sq
                               RSS
                                       AIC
## <none>
                        7.8535e+14 112527
##
## Call:
## lm(formula = Y \sim X5 + X7 + X3 + X4 + X2 + X6, data = CAR)
##
## Coefficients:
##
              (Intercept)
                                           X5Manual
                                                                          X7
##
                1.545e+06
                                         -8.703e+05
                                                                  -3.526e+04
##
                 X3Diesel
                                         X3Electric
                                                                       X3LPG
##
                                                                   4.700e+04
                 2.863e+05
                                         -6.059e+05
##
                 X3Petrol
                                      X4Individual
                                                          X4Trustmark Dealer
##
                -4.245e+03
                                                                   1.675e+05
                                         -6.638e+04
                        X2 X6Fourth & Above Owner
##
                                                              X6Second Owner
##
                -9.591e-01
                                         -1.454e+03
                                                                  -4.093e+04
##
         X6Test Drive Car
                                     X6Third Owner
##
                1.687e+05
                                         -3.993e+04
```

Automatic Forward suggests X2, X3, X4, X5, X6, X7 – like Model 2.

## 3.2) Automatic Backward Selection

```
# AUTOMATIC BACKWARD SELECTION
step(full, data=CAR, direction="backward")
## Start: AIC=112527.4
## Y \sim X1 + X2 + X3 + X4 + X5 + X6 + X7
##
##
## Step: AIC=112527.4
## Y \sim X1 + X2 + X3 + X4 + X5 + X6
##
##
          Df Sum of Sq
                                RSS
                                       AIC
## <none>
                        7.8535e+14 112527
## - X6
           4 1.6826e+12 7.8703e+14 112529
## - X2
           1 5.8965e+12 7.9124e+14 112558
## - X4
           2 7.3566e+12 7.9270e+14 112564
## - X1
           1 6.1324e+13 8.4667e+14 112852
## - X3
           4 7.7256e+13 8.6260e+14 112927
           1 2.8373e+14 1.0691e+15 113864
## - X5
##
## lm(formula = Y \sim X1 + X2 + X3 + X4 + X5 + X6, data = CAR)
##
## Coefficients:
##
                                                X1
                                                                         X2
              (Intercept)
##
               -6.971e+07
                                         3.526e+04
                                                                 -9.591e-01
##
                 X3Diesel
                                        X3Electric
                                                                      X3LPG
```

```
##
                2.863e+05
                                        -6.059e+05
                                                                  4.700e+04
##
                                      X4Individual
                                                         X4Trustmark Dealer
                 X3Petrol
##
               -4.245e+03
                                        -6.638e+04
                                                                  1.675e+05
##
                 X5Manual X6Fourth & Above Owner
                                                             X6Second Owner
##
               -8.703e+05
                                        -1.454e+03
                                                                 -4.093e+04
##
         X6Test Drive Car
                                     X6Third Owner
##
                1.687e+05
                                        -3.993e+04
```

Automatic Backward uses all the variable except X7.

# 3.3) Automatic Stepwise Selection (Both)

```
# AUTOMATIC STEPWISE
step(null, scope = list(upper=full), data=CAR, direction="both") #SUGGESTS MO
DEL2 LM2
## Start: AIC=115169.6
## Y ~ 1
##
##
         Df Sum of Sq
                               RSS
                                      AIC
## + X5
          1 4.0828e+14 1.0441e+15 113739
## + X7
          1 2.4883e+14 1.2035e+15 114356
## + X1
          1 2.4883e+14 1.2035e+15 114356
## + X3
          4 1.1716e+14 1.3352e+15 114813
## + X4
          2 8.4888e+13 1.3675e+15 114912
## + X6
          4 8.2710e+13 1.3696e+15 114923
## + X2
          1 5.3700e+13 1.3986e+15 115008
## <none>
                        1.4523e+15 115170
##
## Step: AIC=113739.2
## Y ~ X5
##
##
         Df Sum of Sq
                               RSS
                                      AIC
## + X7
          1 1.6910e+14 8.7496e+14 112974
          1 1.6910e+14 8.7496e+14 112974
## + X1
## + X3
          4 9.7541e+13 9.4652e+14 113322
## + X6
          4 5.4647e+13 9.8942e+14 113514
## + X4
          2 2.7753e+13 1.0163e+15 113626
## + X2
          1 2.4350e+13 1.0197e+15 113639
                        1.0441e+15 113739
## <none>
## - X5
          1 4.0828e+14 1.4523e+15 115170
##
## Step: AIC=112974.3
## Y \sim X5 + X7
##
##
         Df Sum of Sq
                               RSS
                                      AIC
## + X3
          4 7.0444e+13 8.0452e+14 112618
## + X4
          2 1.0540e+13 8.6442e+14 112926
## + X6
          4 2.5288e+12 8.7243e+14 112970
## <none>
          8.7496e+14 112974
```

```
## + X2
          1 1.8446e+11 8.7478e+14 112975
## - X7
         1 1.6910e+14 1.0441e+15 113739
## - X5
         1 3.2855e+14 1.2035e+15 114356
##
## Step: AIC=112618.1
## Y \sim X5 + X7 + X3
##
         Df Sum of Sq
##
                              RSS
## + X4
          2 1.0806e+13 7.9371e+14 112563
## + X2
          1 8.6622e+12 7.9586e+14 112573
## + X6
          4 4.6981e+12 7.9982e+14 112601
## <none>
                       8.0452e+14 112618
         4 7.0444e+13 8.7496e+14 112974
## - X3
         1 1.4201e+14 9.4652e+14 113322
## - X7
## - X5
         1 3.1853e+14 1.1230e+15 114064
##
## Step: AIC=112563.4
## Y \sim X5 + X7 + X3 + X4
##
##
         Df Sum of Sq
                              RSS
                                     AIC
## + X2
         1 6.6844e+12 7.8703e+14 112529
## + X6
         4 2.4705e+12 7.9124e+14 112558
## <none>
                       7.9371e+14 112563
## - X4 2 1.0806e+13 8.0452e+14 112618
## - X3
          4 7.0710e+13 8.6442e+14 112926
          1 1.2663e+14 9.2034e+14 113204
## - X7
## - X5
          1 2.8887e+14 1.0826e+15 113908
##
## Step: AIC=112528.7
## Y \sim X5 + X7 + X3 + X4 + X2
##
##
         Df Sum of Sq
                              RSS
                                     AIC
## + X6
         4 1.6826e+12 7.8535e+14 112527
## <none>
                       7.8703e+14 112529
          1 6.6844e+12 7.9371e+14 112563
## - X2
## - X4
          2 8.8283e+12 7.9586e+14 112573
## - X3
         4 7.6762e+13 8.6379e+14 112925
## - X7
         1 7.8675e+13 8.6570e+14 112940
## - X5
          1 2.8286e+14 1.0699e+15 113859
##
## Step: AIC=112527.4
## Y \sim X5 + X7 + X3 + X4 + X2 + X6
##
##
         Df Sum of Sq
                              RSS
                                    AIC
## <none>
                       7.8535e+14 112527
## - X6
          4 1.6826e+12 7.8703e+14 112529
## - X2
         1 5.8965e+12 7.9124e+14 112558
## - X4 2 7.3566e+12 7.9270e+14 112564
## - X7 1 6.1324e+13 8.4667e+14 112852
```

```
## - X3 4 7.7256e+13 8.6260e+14 112927
## - X5
          1 2.8373e+14 1.0691e+15 113864
##
## Call:
## lm(formula = Y \sim X5 + X7 + X3 + X4 + X2 + X6, data = CAR)
## Coefficients:
##
                                       X5Manual
             (Intercept)
                                                                    X7
                                     -8.703e+05
                                                            -3.526e+04
##
               1.545e+06
##
                X3Diesel
                                     X3Electric
                                                                 X3LPG
##
               2.863e+05
                                     -6.059e+05
                                                             4.700e+04
##
                                   X4Individual
                                                    X4Trustmark Dealer
               X3Petrol
##
              -4.245e+03
                                     -6.638e+04
                                                            1.675e+05
                     X2 X6Fourth & Above Owner
##
                                                        X6Second Owner
              -9.591e-01
##
                                     -1.454e+03
                                                            -4.093e+04
##
                                  X6Third Owner
        X6Test Drive Car
##
         1.687e+05
                               -3.993e+04
```

The above output uses X2, X3,X4,X5,X6 and X7 for linear model. Moreover, this has the same result to that of Automatic Forward Selection and Model 2.

# 4) Best Possible Subsets

```
Model=lm(log(Y)~.,data=CAR)
suppressWarnings({ MODELCOMPARE<-ols_step_best_subset(Model)</pre>
MODELCOMPARE })
      Best Subsets Regression
## -----
## Model Index Predictors
## -----
##
           X7
           X5 X7
##
    2
##
    3
           X3 X5 X7
    4
          X3 X4 X5 X7
##
##
    5
           X3 X4 X5 X6 X7
           X2 X3 X4 X5 X6 X7
##
    6
##
    7
           X1 X2 X3 X4 X5 X6 X7
## -----
##
                                      Subsets Regression Sum
##
_____
                 Adj.
                          Pred
## Model
        R-Square
                     C(p)
                               AIC
                                     SBIC
                                              SBC
        FPE HSP
                     APC
```

```
1 0.4840 0.4839 0.4835 2775.6320
                                                         Ν
##
                                              7928.5973
  7947.7242 1577.6580 0.3637 1e-04 0.5164
Α
   2 0.5844 0.5842 0.5835 1394.6880
##
                                              6992.0931
                                                         Ν
   7017.5956 1271.1562 0.2931 1e-04 0.4162
Α
   3 0.6705 0.6700 0.6695 209.8209
##
                                              5992.5250
                                                         Ν
   6043.5301 1008.0310 0.2326 1e-04 0.3301
Α
##
   4 0.6841 0.6835 0.6829 24.6210
                                              5813.8526
                                                         N
   5877.6089 966.7061 0.2232 1e-04 0.3167
Α
##
   5 0.6858 0.6849 0.6841
                                     2.4022
                                              5797.6477
                                                         Ν
   5886.9066 961.5515 0.2222 1e-04 0.3151
Α
   6 0.6861 0.6852 -Inf 0.0000
##
                                              5795.2335
                                                         Ν
   5890.8680 960.7958 0.2221 1e-04
Α
                                     0.3149
   7 0.6861 0.6852 -Inf
##
                                     0.0000
                                              5797.2335
                                                         N
Α
   5899.2436 960.7958 0.2221
                             1e-04
                                     0.3149
## AIC: Akaike Information Criteria
## SBIC: Sawa's Bayesian Information Criteria
## SBC: Schwarz Bayesian Criteria
## MSEP: Estimated error of prediction, assuming multivariate normality
## FPE: Final Prediction Error
## HSP: Hocking's Sp
## APC: Amemiya Prediction Criteria
```

The best model is Model6 as it has the highest Adj R square and lowest AIC value. Again Model 6 uses the same variable as Model 2, so Model 2 is still the best.

#### 5) Full Model Fitting

This is the last model, where we fit the model with all the 7 predictors.

```
## Call:
## lm(formula = log(Y) \sim ., data = CAR)
##
## Residuals:
##
     Min
                1Q Median
                               3Q
                                        Max
## -1.76930 -0.30211 -0.00082 0.28965 2.34532
## Coefficients: (1 not defined because of singularities)
##
                         Estimate Std. Error t value Pr(>|t|)
                        -2.138e+02 4.279e+00 -49.968 < 2e-16 ***
## (Intercept)
                        1.128e-01 2.120e-03 53.216 < 2e-16 ***
## X1
## X2
                       -3.902e-07 1.860e-07 -2.098 0.035950 *
## X3Diesel
                        5.839e-01 7.535e-02 7.749 1.14e-14 ***
                        1.983e-01 4.779e-01 0.415 0.678172
## X3Electric
                      -5.011e-02 1.234e-01 -0.406 0.684779
## X3LPG
## X3Petrol
                       7.311e-02 7.541e-02 0.970 0.332323
## X4Individual -1.569e-01 1.821e-02 -8.616 < 2e-16 ***
```

```
## X4Trustmark Dealer
                         3.085e-01 4.914e-02 6.278 3.76e-10 ***
## X5Manual
                         -8.025e-01 2.433e-02 -32.984 < 2e-16 ***
## X6Fourth & Above Owner -1.398e-01 5.510e-02 -2.537 0.011227 *
## X6Second Owner
                        -4.624e-02 1.843e-02 -2.509 0.012154 *
                         1.659e-01 1.159e-01
## X6Test Drive Car
                                               1.432 0.152147
## X6Third Owner
                         -1.164e-01 3.071e-02 -3.792 0.000152 ***
## X7
                                NA
                                                      NA
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 0.4709 on 4326 degrees of freedom
## Multiple R-squared: 0.6861, Adjusted R-squared: 0.6852
## F-statistic: 727.5 on 13 and 4326 DF, p-value: < 2.2e-16
```

We can say that all the predictors explain approx. 68% in the Selling Price. The best fitted equation for Model 3 is –

# **DATA TRANSFORMATION**

In this section, I will transform all data with capping function and will also remove features, with more than 5 VIF.

```
capped<- function(x){
  quantiles <- quantile( x, c(.05, 0.25, 0.75, .95 ) )
  x[ x < quantiles[2] - 1.5*IQR(x) ] <- quantiles[1]
  x[ x > quantiles[3] + 1.5*IQR(x) ] <- quantiles[4]
  x
}
Y_TRANSFORMED <- capped(CAR$Y)</pre>
```

# **Data Transformation on Model1**

```
##
## lm(formula = log(Y TRANSFORMED) \sim X4 + X5 + X6 + X7, data = CAR)
## Residuals:
##
        Min
                  1Q
                       Median
                                    30
                                            Max
## -2.02211 -0.33459 0.01063 0.32634 2.40762
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                          14.369290    0.027988    513.418    < 2e-16 ***
## X4Individual
                          -0.172569
                                      0.019322 -8.931 < 2e-16 ***
## X4Trustmark Dealer
                                                4.682 2.93e-06 ***
                           0.245100
                                      0.052353
## X5Manual
                          -0.605555
                                      0.025839 -23.435 < 2e-16 ***
## X6Fourth & Above Owner -0.122800 0.058615 -2.095
                                                         0.0362 *
```

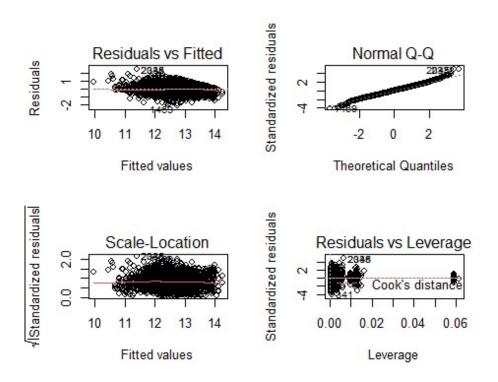
# AKSHAT VIJAYVARGIA(S3826627)

```
## X6Second Owner
                          -0.008432
                                      0.019523 -0.432
                                                         0.6658
## X6Test Drive Car
                           0.108560
                                      0.123373
                                                 0.880
                                                         0.3789
## X6Third Owner
                          -0.056899
                                      0.032479
                                                -1.752
                                                         0.0799 .
## X7
                          -0.120887
                                      0.002078 -58.186
                                                        < 2e-16 ***
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 0.502 on 4331 degrees of freedom
## Multiple R-squared: 0.5907, Adjusted R-squared: 0.5899
## F-statistic: 781.2 on 8 and 4331 DF, p-value: < 2.2e-16
```

We can see that all predictors explain approx. 59% of the Selling Price, which was earlier 68%. Hence, it seems that transformation did not improve the Model 1.

Lets look at the assumptions for better understanding-

```
par(mfrow=c(2,2))
plot(NOM_MOD1)
```



```
# EVALUATE HOMOSCEDASTICITY
# Non-constant error variance test
# H0: Errors have a constant variance
# H1: Errors have a non-constant variance
ncvTest(NOM_MOD1)

## Non-constant Variance Score Test
## Variance formula: ~ fitted.values
## Chisquare = 31.17189, Df = 1, p = 2.3616e-08
```

Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the cov ariance error assumption is violated.

```
# TEST FOR NORMALLY DISTRIBUTED ERRORS
# HO: Errors are normally distributed
# H1: Errors are not normally distributed
shapiro.test(NOM_MOD1$residuals)
##
##
   Shapiro-Wilk normality test
##
## data: NOM MOD1$residuals
## W = 0.99681, p-value = 5.699e-08
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the nor
mality assumption is violated.
# TEST FOR AUTOCORRELATED ERRORS
# H0: Errors are uncorrelated
# H1: Errors are correlated
acf(NOM MOD1$residuals)
durbinWatsonTest(NOM_MOD1)
    lag Autocorrelation D-W Statistic p-value
##
##
              0.0709005
      1
                              1.85706
## Alternative hypothesis: rho != 0
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the unc
orrelated error assumption is violated.
# TEST FOR MULTICOLLINEARITY
vif(NOM MOD1)
##
            X4Individual
                              X4Trustmark Dealer
                                                               X5Manual
##
                   1.2137
                                          1.0833
                                                                 1.0644
                                                     X6Test Drive Car
## X6Fourth & Above Owner
                                 X6Second Owner
##
                   1.0837
                                          1.2464
                                                                 1.0228
##
           X6Third Owner
                                              X7
##
                   1.1834
                                          1.3206
Multicollinearity is absent as we have already removed the X3 feature
because of unacceptable VIF.
```

Hence, we can now say that performance of Model 1 is poor after the data transformation.

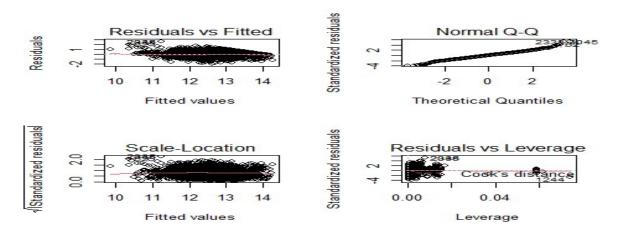
# **Data Transformation on Model 2**

```
##
## Call:
## lm(formula = log(Y TRANSFORMED) \sim X5 + X7 + X2 + X4 + X6, data = CAR)
##
## Residuals:
##
        Min
                  10
                       Median
                                     3Q
                                             Max
   -1.89897 -0.33014
                      0.01756
                               0.31757
                                         2.57427
##
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
                                       2.792e-02 513.181
## (Intercept)
                           1.433e+01
                                                         < 2e-16
## X5Manual
                          -6.189e-01
                                       2.556e-02 -24.217
                                                          < 2e-16
                          -1.277e-01
## X7
                                      2.155e-03 -59.271
                                                          < 2e-16
## X2
                           1.890e-06
                                      1.814e-07
                                                  10.420
                                                          < 2e-16
## X4Individual
                                      1.913e-02
                                                  -9.721
                          -1.860e-01
                                                          < 2e-16
## X4Trustmark Dealer
                           2.590e-01
                                       5.173e-02
                                                   5.006 5.77e-07
## X6Fourth & Above Owner -1.500e-01
                                      5.796e-02
                                                 -2.589
                                                         0.00966 **
## X6Second Owner
                          -2.932e-02
                                      1.939e-02
                                                  -1.512
                                                          0.13054
                                      1.220e-01
## X6Test Drive Car
                           1.641e-01
                                                   1.345
                                                          0.17869
                                                         0.00234 **
## X6Third Owner
                          -9.846e-02 3.233e-02
                                                 -3.045
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 0.4959 on 4330 degrees of freedom
## Multiple R-squared: 0.6007, Adjusted R-squared: 0.5998
## F-statistic: 723.7 on 9 and 4330 DF, p-value: < 2.2e-16
```

From the above output, we can see all predictors explain approx. 60% of the Selling Price, which was earlier 68%. Hence, it seems that transformation did not improve the Model2.

Checking the assumptions-

```
par(mfrow=c(2,2))
plot(NOM_MOD2)
```



```
# EVALUATE HOMOSCEDASTICITY
# Non-constant error variance test
# HO: Errors have a constant variance
 # H1: Errors have a non-constant variance
ncvTest(NOM_MOD2)
## Non-constant Variance Score Test
## Variance formula: ~ fitted.values
## Chisquare = 36.96576, Df = 1, p = 1.2022e-09
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the cov
ariance error assumption is violated.
# TEST FOR NORMALLY DISTRIBUTED ERRORS
 # HO: Errors are normally distributed
 # H1: Errors are not normally distributed
shapiro.test(NOM_MOD2$residuals)
##
##
   Shapiro-Wilk normality test
##
## data: NOM MOD2$residuals
## W = 0.99654, p-value = 1.738e-08
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the nor
mality assumption is violated.
# TEST FOR AUTOCORRELATED ERRORS
 # HO: Errors are uncorrelated
# H1: Errors are correlated
acf(NOM MOD2$residuals)
durbinWatsonTest(NOM_MOD2)
##
   lag Autocorrelation D-W Statistic p-value
##
      1
             0.06601562
                              1.866885
## Alternative hypothesis: rho != 0
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the unc
orrelated error assumption is violated.
# TEST FOR MULTICOLLINEARITY
vif(NOM MOD2)
##
                 X5Manual
                                               X7
                                                                       X2
##
                   1.0671
                                           1.4566
                                                                   1.2632
                               X4Trustmark Dealer X6Fourth & Above Owner
##
             X4Individual
##
                   1.2192
                                           1.0840
                                                                   1.0859
##
           X6Second Owner
                                 X6Test Drive Car
                                                            X6Third Owner
##
                   1.2599
                                           1.0247
                                                                   1.2017
```

# Multicollinearity is absent as we have already removed the X3 feature because of unacceptable VIF.

Hence, we can now say that performance of Model 2 is also poor after the data transformation.

#### **Data Transformation on Model 3**

```
##
## Call:
## lm(formula = log(Y TRANSFORMED) \sim X1 + X2 + X4 + X5 + X6 + X7,
##
      data = CAR)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   30
                                          Max
## -1.89897 -0.33014 0.01756 0.31757 2.57427
##
## Coefficients: (1 not defined because of singularities)
                           Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                         -2.439e+02 4.347e+00 -56.100 < 2e-16 ***
                          1.277e-01 2.155e-03 59.271 < 2e-16 ***
## X1
## X2
                         1.890e-06 1.814e-07 10.420 < 2e-16 ***
## X4Individual
                         -1.860e-01 1.913e-02 -9.721 < 2e-16 ***
                         2.590e-01 5.173e-02
## X4Trustmark Dealer
                                               5.006 5.77e-07 ***
## X5Manual
                         -6.189e-01 2.556e-02 -24.217 < 2e-16 ***
## X6Fourth & Above Owner -1.500e-01 5.796e-02 -2.589 0.00966 **
## X6Second Owner
                   -2.932e-02 1.939e-02 -1.512 0.13054
                         1.641e-01 1.220e-01
## X6Test Drive Car
                                                1.345 0.17869
## X6Third Owner
                         -9.846e-02 3.233e-02 -3.045 0.00234 **
## X7
                                 NA
                                           NA
                                                   NA
                                                            NA
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 0.4959 on 4330 degrees of freedom
## Multiple R-squared: 0.6007, Adjusted R-squared: 0.5998
## F-statistic: 723.7 on 9 and 4330 DF, p-value: < 2.2e-16
```

From the above output, we can see all predictors explain approx. 60% of the Selling Price, which was earlier 68%. Hence, it seems that transformation did not improve the Model3 as well.

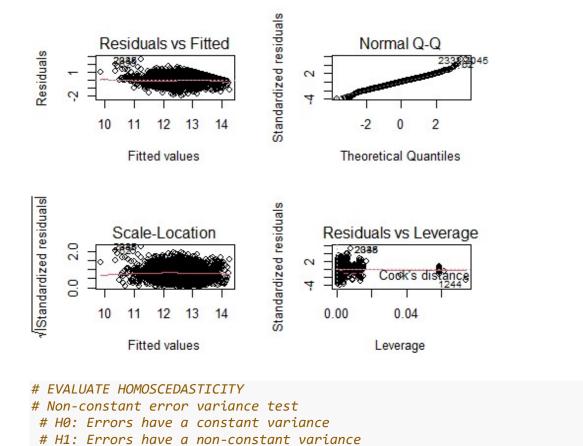
Let us check the assumptions-

```
par(mfrow=c(2,2))
plot(NOM_MOD3)
```

ncvTest(NOM\_MOD3)

## Non-constant Variance Score Test
## Variance formula: ~ fitted.values

## Chisquare = 36.96576, Df = 1, p = 1.2022e-09



```
Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the the covariance error assumption is violated.
```

```
# TEST FOR NORMALLY DISTRIBUTED ERRORS
# H0: Errors are normally distributed
# H1: Errors are not normally distributed
shapiro.test(NOM_MOD3$residuals)

##
## Shapiro-Wilk normality test
##
## data: NOM_MOD3$residuals
## W = 0.99654, p-value = 1.738e-08
```

Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the nor mality assumption is violated.

```
# TEST FOR AUTOCORRELATED ERRORS
# H0: Errors are uncorrelated
# H1: Errors are correlated
acf(NOM_MOD3$residuals)
durbinWatsonTest(NOM_MOD3)

## lag Autocorrelation D-W Statistic p-value
## 1 0.06601562 1.866885 0
## Alternative hypothesis: rho != 0
```

Since the p-value is less than 0.05, we cannot reject the Ho hypothesis. Hence, the unc orrelated error assumption is violated.

```
# TEST FOR MULTICOLLINEARITY
vif(NOM MOD3)
##
                                              X2
                                                            X4Individual
                       X1
##
                   1.4566
                                          1.2632
                                                                  1.2192
##
                                        X5Manual X6Fourth & Above Owner
      X4Trustmark Dealer
##
                   1.0840
                                          1.0671
                                                                  1.0859
##
           X6Second Owner
                                X6Test Drive Car
                                                          X6Third Owner
                   1.2599
                                           1.0247
                                                                  1.2017
```

Multicollinearity is absent as we have already removed the X3 feature because of unacceptable VIF.

Hence, we can now say that performance of Model 3 as poor as Model 1 and Model 2 after the data transformation. In all the three models, we noticed that all the assumptions are violated.

To conclude, our Model 1, Model 2 and Model 3 have two violated assumptions, but Model 2 is the best because it has the highest F value p-value.

# **MODEL PREDICTIONS**

```
DATA<-data.frame(X1,X2,X3,X4,X5,X6,X7)
suppressWarnings({predict.lm(TRAINING_MODEL,DATA)})

## 1 2 3 4
## 1353634.0 660806.6 698192.7 1617890.0
```

Y	X1	X2	Х3	X4	X5	Х6	Х7
						Second	
₹1,353,634.00	2017	10000	CNG	Dealer	Automatic	Owner	4
₹660,806.60	2002	150000	Petrol	Individual	Automatic	First Owner	19
₹698,192.70	1998	45000	LPG	Dealer	Automatic	Third Owner	23
₹1,617,890.00	2010	80000	Diesel	Individual	Automatic	First Owner	2

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I created 4 random observations of independent variables, and column Red shows the predictions for these observations.

For prediction, I used createDataPartition() function to split data into train-test set and then used predict.lm() function to predict the values of target feature (Selling Price in INR).

#### **FINDINGS OF THE REPORT**

While data preprocessing section, we noticed that Name feature has n number of unique variables, which will only make the results useless. So, we decided to remove that variable.

In the Method section, we firstly, created Manual Backward Selection to have significant features for our best model. We started with the full model, and then eventually removing least significant features with lowest F-values. After all the removing steps, we ended up with X3,X4,X5,X6, and X7. And then used lm() function to have their model. Overall the **Model 1** is not fit because only the covariance error was met.

Secondly, we then created Manual Forward Selection to have our significant features for the model. We started off with the null set, and one by one, we added the best features with the highest F-value. In the end, we observe that all the variables were significant except X1, which was the Year column. After having the summary of X2,X3,X4,X5,X6 and X7, we noticed that all predictors explained only 68% of the model. While checking the assumptions, we came to know that our **Model 2** is not fit as it also violated 2 assumptions.

Thirdly, we used Automatic Stepwise Selection, in which we created –

- Automatic Forward Selection It suggests using X2,X3,X4,X5,X6 and X7 features, same as Model 2.
- Automatic Backward Selection It suggests using X1,X2,X3,X4,X5 and X6 features.
- Automatic Selection Both It suggests using X2,X3,X4,X5,X6 and X7 features, same as Model 2.

Afterwards, we use All Possible Subset Regression through olsrr() function, it suggests using Model 6 as it has the lowest AIC and highest Adj R square. The features are pretty like that of Model 2.

Finally, we made a full fitting regression  $lm(y \sim x1+x2+x3+x4+x5+x6+x7)$ . After having the summary of X1,X2,X3,X4,X5,X6 and X7, we noticed that all predictors explained only 68%approx of the model. While checking the assumptions, we came to know that our **Model 3** is also not fit as it also violated 2 assumptions.

In the end, we tried to transform the data, rather than improving the models, it worsens the performance of the models. Hence, transformation was of no use to us.

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# **CONCLUSION**

After all the descriptive statistics and residual checks, we concluded that Model 2 is best model. Though, it violated normality and uncorrelated error assumption, but as per the p-value and F-value it seems promising. We transformed the data with capping function, but it deteriorated the performance of Model 2. So, we had to pick the best model from the raw untransformed data.

#### **REFERENCES**

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- 2) RMIT Study Materials. Available at Course modules: Regression Analysis (2110) (instructure.com) [Accessed 2021-5-21]
- 3) Predicting Target Feature in Multiple Regression. Available at Multiple Regression Prediction in R | educational research techniques [Accessed 2021-5-25]

# **APPENDIX**

```
library(car)
library(MASS)
library(leaps)
library(DAAG)
library(qpcR)
library(olsrr)
library(TSA)
library(readr)
CAR <- read_csv("C:/Users/61422/Desktop/CAR DETAILS FROM CAR DEKHO.csv")</pre>
CAR<-CAR[-1]
colnames(CAR)[2]="Y"
colnames(CAR)[1]="X1"
colnames(CAR)[3]="X2"
colnames(CAR)[4]="X3"
colnames(CAR)[5]="X4"
colnames(CAR)[6]="X5"
colnames(CAR)[7]="X6"
colnames(CAR)[8]="X7"
head(CAR)
MANUAL_BACK=lm(log(Y)\sim., data = CAR)
drop1(MANUAL_BACK,test="F")
drop1(update(MANUAL_BACK, ~ . -X1-X2), test = "F")
LM1=lm(log(Y)\sim X3+X4+X5+X6+X7, data=CAR)
LM1$coefficients
summary(LM1)
suppressWarnings({par(mfrow=c(2,2))
plot(LM1)})
ncvTest(LM1)
shapiro.test(LM1$residuals)
```

```
acf(LM1$residuals)
durbinWatsonTest(LM1)
vif(LM1)
null=lm(Y\sim1, data = CAR)
full=lm(Y~ ., data=CAR)
add1(null, scope =full, test = "F")
add1(update(null, ~ . +X5), scope = full, test = "F")
add1(update(null, ~ . +X5+X7), scope = full, test = "F")
add1(update(null, ~ . +X5+X7+X3), scope = full, test = "F")
add1(update(null, ~ . +X5+X7+X3+X2), scope = full, test = "F")
add1(update(null, ~ . +X5+X7+X3+X2+X4), scope = full, test = "F")
add1(update(null, ~ . +X5+X7+X3+X2+X4+X6), scope = full, test = "F")
LM2=lm(log(Y)\sim X5+X7+X3+X2+X4+X6, data=CAR)
LM2$coefficients
summary(LM2)
suppressWarnings({par(mfrow=c(2,2))
plot(LM2)})
ncvTest(LM2)
shapiro.test(LM2$residuals)
acf(LM2$residuals)
durbinWatsonTest(LM2)
vif(LM2)
step(null, scope=list(lower=null, upper=full), direction="forward") #SUGGESTS MODEL2
LM2
step(full, data=CAR, direction="backward")
step(null, scope = list(upper=full), data=CAR, direction="both") #SUGGESTS MODEL2 LM2
Model=lm(log(Y)\sim.,data=CAR)
suppressWarnings({ MODELCOMPARE<-ols_step_best_subset(Model)</pre>
MODELCOMPARE })
LM3 <- lm(log(Y) \sim ., data=CAR)
```

```
LM3$coefficients
summary(LM3)
suppressWarnings({par(mfrow=c(2,2))
plot(LM3)})
ncvTest(LM3)
shapiro.test(LM3$residuals)
acf(LM3$residuals)
durbinWatsonTest(LM3)
vif(LM3)
capped<- function(x){</pre>
quantiles <- quantile( x, c(.05, 0.25, 0.75, .95 ) )
x[x < quantiles[2] - 1.5*IQR(x)] <- quantiles[1]
x[x > quantiles[3] + 1.5*IQR(x)] \leftarrow quantiles[4]
 Х
}
Y_TRANSFORMED <- capped(CAR$Y)</pre>
NOM\_MOD1 = lm(log(Y\_TRANSFORMED) \sim X4+X5+X6+X7, data = CAR)
summary(NOM_MOD1)
par(mfrow=c(2,2))
plot(NOM_MOD1)
ncvTest(NOM_MOD1)
shapiro.test(NOM_MOD1$residuals)
acf(NOM_MOD1$residuals)
durbinWatsonTest(NOM MOD1)
vif(NOM_MOD1)
capped<- function(x){</pre>
quantiles <- quantile( x, c(.05, 0.25, 0.75, .95 ) )</pre>
x[x < quantiles[2] - 1.5*IQR(x)] <- quantiles[1]
 x[x > quantiles[3] + 1.5*IQR(x)] \leftarrow quantiles[4]
 Х
```

```
Y_TRANSFORMED <- capped(CAR$Y)</pre>
NOM\_MOD2 = Im(log(Y\_TRANSFORMED) \sim X5+X7+X2+X4+X6, data = CAR)
summary(NOM_MOD2)
par(mfrow=c(2,2))
plot(NOM_MOD2)
ncvTest(NOM_MOD2)
shapiro.test(NOM_MOD2$residuals)
acf(NOM MOD2$residuals)
durbinWatsonTest(NOM_MOD2)
vif(NOM_MOD2)
capped<- function(x){</pre>
quantiles <- quantile( x, c(.05, 0.25, 0.75, .95 ) )
x[x < quantiles[2] - 1.5*IQR(x)] <- quantiles[1]
x[x > quantiles[3] + 1.5*IQR(x)] \leftarrow quantiles[4]
 Х
}
Y_TRANSFORMED <- capped(CAR$Y)</pre>
NOM\_MOD3 = lm(log(Y\_TRANSFORMED) \sim X1+X2+X4+X5+X6+X7, data = CAR)
summary(NOM_MOD3)
par(mfrow=c(2,2))
plot(NOM_MOD3)
ncvTest(NOM_MOD3)
shapiro.test(NOM_MOD3$residuals)
acf(NOM_MOD3$residuals)
durbinWatsonTest(NOM_MOD3)
vif(NOM_MOD3)
library(ISLR)
library(ggplot2)
library(caret)
```

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```
SAMPLE<-createDataPartition(y=CAR$Y,
p=0.8, list=FALSE)
TRAINING_SET <- CAR[SAMPLE, ]</pre>
TESTING_SET <- CAR[-SAMPLE, ]</pre>
dim(TRAINING_SET)
dim(TESTING_SET)
TRAINING_MODEL<-lm(Y~ .,data=CAR)</pre>
summary(TRAINING_MODEL)
suppressWarnings({ CHECK_TRAINING_MODEL<-train(Y~ .,method="lm",data=CAR) })</pre>
DOUBLECHECK_TRAINING_MODEL<-CHECK_TRAINING_MODEL$finalModel
X1<-c(2017,2002,1998,2019)
X2<-c(10000,150000,45000,80000)
X3<-c('CNG','Petrol','LPG','Diesel')</pre>
X4<-c('Dealer','Individual','Dealer','Individual')</pre>
X5<-c('Automatic','Automatic','Automatic')</pre>
X6<-c('Second Owner','First Owner','Third Owner','First Owner')
X7<-c(4,19,23,2)
DATA<-data.frame(X1,X2,X3,X4,X5,X6,X7)
suppressWarnings({predict.lm(TRAINING_MODEL,DATA)})
```