

## QUOTES

1. "A goal is a dream with a deadline." -Napoleon [REDACTED]
2. "A goal properly set is halfway reached." -Zig [REDACTED]
3. "A good conscience is a continual [REDACTED]." [REDACTED]
4. "A guaranteed way to be miserable is to spend all your time trying to make everyone else happy." [REDACTED]
5. "A man wrapped up in himself makes a very small bundle." - [REDACTED]
6. "A mediocre idea that generates enthusiasm will go further than a great idea that inspires no one." -Mary [REDACTED]
7. "A strong foundation at home sets you up for a strong foundation at work." [REDACTED]
8. "Accept the challenges so you can feel the exhilaration of victory." - [REDACTED]
9. "Accept your teammates for what they are and inspire them to become all they can be." [REDACTED]
10. "Act as if what you do makes a difference. It does." [REDACTED]
11. "Action is the foundational key to all success." -Pablo Picasso
12. "Aim for the moon. If you miss you may hit a star." -W. [REDACTED]

13. "All great thinkers are initially ridiculed – and eventually revered." -  
[REDACTED]
14. "All of your dreams await just on the other side of your fears." -Grant  
[REDACTED]
15. "Always choose the future over the past. What do we do now?" -  
[REDACTED]
16. "Always do your best. What you plant now, you will harvest later." -  
[REDACTED]
17. "Always give without remembering and always receive without forgetting." [REDACTED]
18. "Amateurs sit and wait for inspiration, the rest of us just get up and go to work." [REDACTED]
19. "An attitude of a positive expectation is the mark of the superior personality." [REDACTED]
20. "Anger is never without a reason, but seldom with a good one." -  
[REDACTED]
21. "Any fool can criticize, condemn and complain - and most fools do." -  
[REDACTED]
22. "Any thought or action that you repeat over and over will eventually become a new habit." [REDACTED]
23. "Arriving at one goal is the starting point to another." -John Dewey
24. "As we each express our natural genius, we all elevate our world." -  
[REDACTED]
25. "Be gentle to all and stern with yourself." -Saint [REDACTED] of [REDACTED]

26. "Be kind whenever possible. It is always possible." -Dalai Lama
- . "Be miserable. Or motivate yourself. Whatever has to be done, it's always your choice." ■
28. "Become a person who would attract the results you seek." ■
29. "Before you begin scrambling up the ladder of success, make sure that it is leaning against the right building." ■
- . "Being the richest man in the cemetery doesn't matter to me. Going to bed at night saying we've done something wonderful, that's what matters to me." ■
31. "Belief triggers the power to do." ■
- . "Believe you can and you're halfway there." -Theodore ■
- . "Big shots are only little shots who keep shooting." -Christopher ■
34. "Business is like riding a bicycle. Either you keep moving or you fall down." -Frank ■
- . "By failing to prepare, you are preparing to fail." ■
36. "Change is hardest at the beginning, messiest in the middle and best at the end." ■
- . "Clarity precedes mastery. Craft clear and precise plans/goals/deliverables. And then block out all else." ■
- . "■ is not absence of fear; it is control of fear, mastery of fear."

39. "Crush your fears with ACTION." -Russell Frazier

■. "Daily exercise is an insurance policy against future illness. The best Leaders Without Titles are the fittest." ■

41. "Deserve your dream." -Octavio Paz

■. "Discipline is the bridge between goals and accomplishment." ■

■. "Discipline is what you must have to resist the lure of excuses." -

■. "Do not let what you cannot do interfere with what you can do." -

■. "Do or do not. There is no try." -Yoda

■. "Do something wonderful, people may imitate it." ■

■. "Do whatever you do intensely." ■

■. "Do you want to know who you are? Don't ask. Act! Action will delineate and define you." ■

■. "Doing the difficult things that you've never done awakens the talents you never knew you had." ■

■. "Don't be afraid to go out on a limb. That's where the fruit is." -H. ■, Jr.

■. "Don't settle for anything less than excellence." ■

■. "Don't be afraid to give up the good to go for the great." ■

53. "Don't fight the problem, decide it." [REDACTED]
- . "Don't give up. Don't lose hope. Don't sell out." -Christopher Reeve
  - . "Don't mistake movement for achievement." -Jim Rohn
  - . "Don't watch the clock; do what it does. Keep going." -Sam [REDACTED]
  - . "Don't wish it were easier, wish you were better." -Jim Rohn
  - . "Dream big dreams! Imagine that you have no limitations and then decide what's right before you decide what's possible." [REDACTED]
  - . "Early to bed and early to rise makes a man healthy, wealthy and wise." [REDACTED]
  - . "Education is the beginning of transformation. Dedicate yourself to [REDACTED] learning via books/audios/seminars and coaching." [REDACTED]
  - . "Effective communication is 20% what you know and 80% how you feel about what you know." -Jim Rohn
  - . "Either I will find a way, or I will make one." -Philip Sidney
  - . "Either move or be moved." -Ezra Pound
64. "Either write something worth reading, or do something worth writing." [REDACTED]
- . "Either you run [REDACTED] runs you." -Jim Rohn
  - . "Energy and persistence conquer all things." [REDACTED]

67. "Even if you fall on your face, you're still moving forward." -Victor

██████████

██████. "Ever tried. Ever failed. No matter. Try again. Fail again. Fail better."  
-Samuel Beckett

██████. "Every choice you make has an end result." -Zig ██████████

██████. "Every exit is an entry somewhere else." -Tom Stoppard

██████. "Every goal can be achieved if you break it down into enough small  
parts." ██████████

██████. "Every moment in front of a customer is a gorgeous opportunity to  
live your values." ██████████

██████. "Every sale has five basic obstacles: no need, no money, no hurry,  
no desire, no trust." -Zig ██████████

██████. "Every single person in the world could be a genius at something, if  
they practiced it ████████ for ██████████." ██████████

██████. "Everything you do is triggered by an emotion of either desire or  
fear." ██████████

██████. "Everything you want is on the other side of fear." ██████████

██████. "Everything you've ever wanted is on the other side of fear." ██████████  
██████████

██████. "Excellence in one area is the beginning of excellence in every  
area." ██████████

██████. "Excellence is a not a skill. It's an attitude." ██████████

██████. "Expect problems and eat them for breakfast." ██████████

81. "Failure will never overtake me if my determination to succeed is strong enough." -Og ██████████
- ██████████. "Fear and self-doubt have always been the greatest enemies of human potential." ██████████
- ██████████. "Fear doesn't exist anywhere except in the mind." -Dale ██████████
- ██████████. "Fear is ██████████% dependent on you for its survival." ██████████
- ██████████. "Fear is the destroyer of dreams and the killer of ambitions." ██████████
- ██████████. "Focus your mind on the good versus the lack." ██████████
- ██████████. "For every sale you miss because you are too enthusiastic, you will miss a hundred because you are not enthusiastic enough." -Zig ██████████
88. "Freedom is not something you buy but something you earn." -Grant Cardone
- ██████████. "Future intent influences and often determines present actions." - ██████████
- ██████████. "Give yourself something to work toward constantly." -Mary ██████████
- ██████████. "Go out and get busy." -Dale ██████████
92. "Go the extra mile. There's no one on it!" -Grant Cardone
93. "Go where no one's gone and leave a trail of excellence behind you." ██████████
- ██████████. "Goals allow you to control the direction of change in your favor." - Brian Tracy

95. "Goals are the fuel in the furnace of achievement." [REDACTED]
- [REDACTED]. "Great works are performed not by strength but by perseverance." - [REDACTED]
- [REDACTED]. "He that is good at making excuses is seldom good for anything else." [REDACTED]
98. "He that rises late must trot [REDACTED] " [REDACTED]
99. "High expectations are the key to everything." -Sam [REDACTED]
- [REDACTED]. "Honesty is the best policy." [REDACTED]
- [REDACTED]. "How you think when you lose determines how long it will be until you win." -Gilbert [REDACTED]
- [REDACTED]. "I attribute my success to this - I never gave or took any excuse." - [REDACTED]
- [REDACTED]. "I don't look to jump over 7-foot bars; I look for 1-foot bars that I can step over." [REDACTED]
- [REDACTED]. "I never hold grudges; while you're holding a grudge, they're out dancing." [REDACTED]
- [REDACTED]. "I want to put a ding in the universe." [REDACTED]
- [REDACTED]. "I was motivated to be different in part because I was different." - [REDACTED]
- [REDACTED]. "I will persist until I succeed." -Og [REDACTED]
- [REDACTED]. "I'd rather attempt to do something great and fail than to attempt to do nothing and succeed." [REDACTED]



- . "If it's to be, it's up me!" ■
- . "If opportunity doesn't knock, build a door." -Milton ■
- . "If passion drives you, let reason hold the reins." ■
- . "If we all did the things we are capable of doing, we would literally astound ourselves." ■
- . "If you aim at nothing, you will hit it every time." -Tom ■
- . "If you are not taking care of your customer, your competitor will." -  
■
- . "If you are not willing to risk the usual, you will have to settle for the ordinary." -Jim Rohn
- . "If you aren't going all the way, why go at all?" -Joe ■
- . "If you can get yourself to read 30 minutes a day, you're going to double your income ■." ■
- . "If you desire many things, many things will seem few." ■  
■
- . "If YOU don't believe in YOU enough to invest in YOU then don't be surprised when others don't invest in YOU." -Grant Cardone
- . "If you don't see yourself as a winner, you cannot perform as a winner." -Zig ■
- . "If you don't set goals for yourself, you are doomed to achieve the goals of someone else." ■
- . "If you learn from defeat you haven't really lost." -Zig ■

- . "If you really want to do something you'll find a way. If you don't you'll find an excuse." ■
- . "If you want to be successful faster, you must double your rate of failure." ■
- . "If you want to reach a goal, you must see the reaching in your own mind before you actually arrive at your goal." -Zig ■
- . "If you would be loved, love, and be loveable." ■
- . "If you're going through hell, keep going." -Winston ■
- . "If you're offered a seat of a rocket ship, don't ask what seat! Just get on." ■
- . "In business, it's better to mean a lot to a few rather than a little to many." ■
- . "Innovation distinguishes between a leader and a follower." ■  
■
- . "Integrity is what we do, what we say and what we say we do." -Don ■
- . "Investing energy & resources in ■ prevents you from creating the future you deserve." -Grant Cardone
- . "Investment in knowledge pays the best interest." ■
- . "It ain't over till' it's over." -Yogi ■
- . "It doesn't matter where you are coming from. All that matters is where you are going." -Brian Tracy

- . "It generally takes [REDACTED] to become an overnight sensation." [REDACTED]
- . "It is impossible to succeed without failing." [REDACTED]
- . "It is not necessary to do extraordinary things to get extraordinary results." [REDACTED]
- . "It is the working man who is the happy man. It is the idle man who is the miserable man." [REDACTED]
- . "It takes guts to work hard enough to get the things you want." -Cole [REDACTED]
- . "It takes many good deeds to build a good reputation, and only one bad one to lose it." [REDACTED]
- . "It takes more than good intentions to get something done." [REDACTED]
- . "It's easier to prevent bad habits than to break them." [REDACTED]
- . "It's hard to fail, but it is worse never to have tried to succeed." - [REDACTED]
- . "It's not about having the right opportunities, it's about handling the opportunities right." [REDACTED]
- . "It's not failure itself that holds people back; it is the fear of failure that paralyzes you." [REDACTED]
- . "Keep your eyes on the stars and your feet on the ground." - [REDACTED]

- . "Knowing what to do and not doing it is the same as not knowing what to do." ■
- . "Lack of direction, not lack of time, is the problem. We all have a twenty-four hour day." -Zig ■
- . "Leaders think and talk about the solutions. Followers think and talk about the problems." ■
- . "Leadership is doing what is right when no one is watching." - ■
- . "Leadership is the ability to elicit extraordinary performance from ordinary people." ■
- . "Lean in, speak out, have a voice in your organization, and never use the word 'sorry'." ■
- . "Leap, and the net will appear." ■
- . "Look for the good in every person in every situation. You'll almost always find it." ■
- . "Lost time is never found again." ■
- . "Love me or hate me, at least now you know me." -Grant Cardone
- . "Lucky is where skill meets persistence." ■
- . "Make a customer not a sale." -Katherine ■
- . "Make the work you are doing ■ better than the work you did ■." ■
- . "Make your life matter." ■

- . "Measure your success by your inner scorecard versus an outer one." ■
- . "Money and success demand attention. Ignore either and you will have neither." -Grant Cardone
- . "Most of the important things in the world have been accomplished by people who have kept on trying when there seemed to be no hope at all." -Dale ■
- . "Most people think selling is the same as talking. But the most effective salespeople know that listening is the most important part of their job." -Roy ■
- . "Motivation is the art of getting people to do what you want them to do because they want to do it." -Dwight ■
- . "Motivation is what gets you started. Habit is what keeps you going." ■
- . "Motivation will almost always beat mere talent." ■
- . "My dear friend, clear your mind of can't." -Samuel ■
- . "Never confuse motion with action." ■
- . "Never leave that till ■ which you can do ■." ■
- . "Never leave the site of a strong idea without doing something to execute around it." ■
- . "Never miss a moment to celebrate another." ■

- . "Never miss a moment to encourage someone you work with." -  
■
- . "Never say anything about yourself you do not want to come true." -  
■
- . "Never, never, never give up." -Winston ■
- . "No bird soars too high if he soars with his own wings." ■  
■
- . "No matter what the level of your ability, you have more potential  
than you can ever develop in a lifetime." -James ■
- . "No one can make you feel inferior without your consent." -Eleanor  
■
- . "Nobody cares how much you know, until they know how much you  
care." -Theodore ■
- . "Nobody counts the number of ads you run; they just remember the  
impression you make." ■
- . "Nobody works better under pressure. They just work faster." ■  
■
- . "Nothing about an excuse can help your situation." -Grant Cardone
- . "Nothing fails like success. Because when you are at the top, it's so  
easy to stop doing the very things that brought you to the top." -  
■
- . "Nothing is impossible; the word itself says 'I'm possible'" ■  
■

- . "On any given ■ I am one sale closer and one idea away from being a millionaire." ■
- . "One finds limits by pushing them." -Herbert ■
- . "One of the primary tactics for enduring winning is ■ learning." - ■
- . "One of the very worst uses of time is to do something very well that need not be done at all." ■
- . "One way to keep momentum going is to have constantly greater goals." ■
- . "Only I can change my life. No one can do it for me." ■
- . "Opportunities are usually disguised as hard work, so most people don't recognize them." -Ann ■
- . "Opportunity doesn't knock, it presents itself when you beat down the door." -Kyle ■
- . "Optimism is the one quality associated with success and happiness than any other." ■
- . "Other people's opinions of you are none of your business." ■
- . "Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time." ■
- . "Outstanding people have one thing in common: An absolute sense of mission." -Zig ■
- . "Passion + production = performance." ■

- . "Patience is a key element of success." ■
- . "■ performers replace depletion with inspiration on a ■ basis."  
■
- . "People do business with people who make them feel special." -  
■
- . "People don't buy for logical reasons. They buy for emotional reasons." -Zig ■
- . "■ is failing 19 times and succeeding ■." ■  
■
- . "■ is not a long race; it is many short races one after the other." ■
- . "Pretend that every single person you meet has a sign around his or her ■ that says, 'make me feel important.' Not only will you succeed in sales, you will succeed in life." -Mary ■
- . "Problems are not stop signs, they are guidelines." ■  
■
- . "PURPOSE. One word that drives me every day. Find yours and be willing to die for it." -Grant Cardone
- . "Pursue one great decisive aim with force and determination." ■  
■
- . "Quality is not an act, it is a habit." ■
- . "Quality is pride of workmanship." -W. ■
- . "Quality performance starts with a positive attitude." ■



- . " turn customer objections into customer objectives." -
- . "Remember that failure is an event, not a person. ended last night." -Zig
- . "Remember that leadership is about influence and impact, not title and accolades."
- . "Say "thank you" when you're grateful and "sorry" when you're wrong."
- . "Say no to anything that is not a high-value use of your time and your life."
- . "Say no to distractions."
- . "Saying I'll try really means I'm not really committed."
- . "Set no targets & you will get nowhere." -Grant Cardone
- . "Setting goals is the first step in turning invisible into the visible." -
- . "Shift from being busy to achieving results."
- . "Small , seemingly insignificant, improvements and innovations lead to staggering achievements over time."
- . "Some men see things as they are and ask why... I dream of things that never were and ask why not?"
- . "Sometimes life is going to hit you in the head with a brick. Don't lose faith."

■. "Speak ill if no man, but speak all the good you know of everybody." ■  
■

■. "Speak less. Listen more." ■

■. "Speak softly and carry a big stick; you will go far." -Theodore  
■

■. "Stand for something. Or else you'll fall for anything." ■

■. "Start where you are. Use what you have. Do what you can." ■  
■

■. "Staying poor is selfish." -Grant Cardone

■. "Step by step and the thing is done." ■

■. "Stop selling. Start Helping." -Zig ■

■. "■ doesn't have any secrets. However, failure's biggest secret is getting you to believe it does." ■

■. "■ in life is in direct proportion to what you do after you do what you are expected to do." ■

■. "■ is a full time job." -Grant Cardone

■. "■ is never final. Failure is never fatal. It is courage that counts." -Winston ■

■. "■ is nothing more than a few simple disciplines, practiced ■." ■

■. "■ is simple, do what's right, the right way, at the right time." -  
■

- . "Resilience is the ability to go from failure to failure without losing your enthusiasm." -Winston Churchill
- . "Resilience is the culmination of failures, mistakes, false starts, confusion and the determination to keep going anyway." ■
- . "Resilience lies in a masterful consistency around a few fundamentals. It really is simple. Not easy. But simple." ■
- . "Resilient people are always looking for opportunities to help others." ■
- . "Take care of your body. It's the only place you have to live." ■
- . "Take care of your relationships and the sales/money will take care of itself." ■
- . "Take responsibility. Don't blame. Get to work. Everything is up to YOU." ■
- . "The act of taking the first step is what separates the winners from the losers." ■
- . "The antidote to stagnation is innovation." ■
- . "The best in business spend far more time on learning than in leisure." ■
- . "The best leaders are the most dedicated learners. Read great books ■. Investing in your self-development is the best investment you will ever make." ■
- . "The best leaders blend courage with compassion." ■

- . "The best leaders lift people up versus tear people down." ■  
■
- . "The best leaders without a title use their heads and listen to their hearts." ■
- . "The best thing you will ever do for yourself is to say goodbye to people who make you less than you could be." ■
- . "The bigger the dream, the more important to the team." ■  
■
- . "The Constitution only gives people the right to pursue happiness. You have to catch it yourself." ■
- . "The conversations you are most resisting are the conversations you most need to be having." ■
- . "The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather a lack of will." -  
■
- . "The difference between try and triumph is just a little umph!" -  
■
- . "The fears you run from run to you." ■
- . "The few who do are the envy of the many who watch." -Jim Rohn
- . "The great thing in this world is not so much where we stand, as in what direction we are moving." -Oliver ■
- . "The greatest mistake we make is living in constant fear that we will make one." -John ■

- . "The harder the conflict, the more glorious the triumph." ■  
■
- . "The key to success is to focus our conscious mind on things we desire not things we fear." ■
- . "The less you are like others, the less others will like you." ■  
■
- . "The majority of men meet with failure because of their lack of persistence in creating new plans to take the place of those which fail." -Napoleon ■
- . "The more messes you allow into your life, the more messes will become a normal (and acceptable) part of your life." ■
- . "The more things you do, the more you can do." -Lucille ■
- . "The more we do, the more we can do." ■
- . "The more you go to your limits, the more your limits will expand." -  
■
- . "The more you worry about being applauded by others and making money, the less you'll focus on doing the great work that will generate applause. And make you money." ■
- . "The most dangerous place is in your safety zone." ■
- . "The most effective way to do it, is to do it." -Amelia ■
- . "The most precious resource for businesspeople is not their time. It's their energy. Manage it well." ■
- . "The most unprofitable item ever manufactured is an excuse." ■  
■

- . "The questions you ask are more important than the things you could ever say." -Tom ■
- . "The quickest way to grow the sales of your business is to grow your people." ■
- . "The real reward for doing your best work is not the money you make but the leader you become." ■
- . "The road to Easy Street goes through the sewer." ■
- . "The secret of getting ahead is getting started." -Mark Twain
- . "The secret of man's success resides in his insight into the moods of people, and his tact in dealing with them." -J. ■
- . "The secret of passion is purpose." ■
- . "The secret to genius is not genetics but ■ practice married with relentless perseverance." ■
- . "The starting point of all achievement is desire." -Napoleon ■
- . "The successful people are the ones who can think up things for the rest of the world to keep busy at." -Don ■
- . "The successful warrior is the average man, with laser-like focus." - ■
- . "The things that are hardest to do are often the things that are the best to do." ■
- . "The thoughts you think ■ determine the results you'll see ■."

■. "The value of getting to your goals lives not in reaching the goal but what the talents/strengths/capabilities the journey reveals to you." -  
■

■. "The way to get started is to quit talking and begin doing." -Walt  
■

■. "There are a thousand excuses for failure but never a good reason."  
■

■. "There are no traffic jams on the extra mile." -Zig ■

■. "There is always room at the top." -Daniel ■

■. "There is little success where there is little laughter." -Andrew  
■

■. "There never was a truly great man that was not at the same time truly virtuous." ■

■. "There's a better way to do it. Find it." ■

■. "There's no lotion or potion that will make sales faster an easier for you - unless your potion is hard work." ■

■. "There's only one direction you can coast." ■

■. "Things do not happen. Things are made to happen." ■  
■

■. "Things may come true to those who wait, but only the things left by those who hustle." -Unknown

■. "Things turn out best for the people who make the best of the way things turn out." -John Wooden

█. "Think continually about what you want, not about the things you fear." █

█. "█ is money." █

█. "Timid salesmen have skinny kids." -Zig Ziglar

█. "To become successful... Replace IF with WHEN." -Jaden █

█. "To begin, begin." █

█. "To double your net worth, double your self-worth. Because you will never exceed the height of your self-image." █

█. "To earn more you must learn more." █

█. "To have everything you want, help as many people as you can possibly find get everything they want." █

█. "To have the rewards that very few have, do the things that very few people are willing to do." █

█. "To succeed, jump as quickly at opportunities as you do at conclusions." █

█. "To triple the growth of your organization, triple the growth of your people." █

█. "█ is always █." █

█. "█ the greatest single source of wealth is between your ears." - █

█. "█'s goal: Be nice. Work hard. Tell the truth. Add value. Repeat █." █



- . "Tough times never last, but tough people do." ■
- . "Treat customers as you would your best friend." ■
- . "Treat people well on your way up and they'll treat you well on your way down." ■
- . "Treating someone as second class never gets you first class results." ■
- . "Try not to become a person of success, but try to become a person of value." ■
- . "Trying is winning in the moment." -Dan Waldschmidt
- . "Understand that a problem is only a problem if you choose to view it as a problem." ■
- . "Understand the acute difference between the cost of something and the value of something." ■
- . "Visionaries see the "impossible" as the inevitable." ■
- . "Wanting something is not enough. You have to be willing to do what it takes to get it." ■
- . "We aim above the mark to hit the mark. " ■
- . "We are all born ignorant, but one must work hard to remain stupid." ■
- . "We cannot solve our problems with the same thinking we used when we created them." ■
- . "We heard sheep, we drive cattle, we lead people. Lead me, follow me, or get out of my way." ■

■. "We may encounter defeats but we must not be defeated." -Maya  
■

■. "Well done is better than well said." ■

■. "What great thing would you attempt if you knew you could not fail?"  
■

■. "What is called genius is the abundance of life and health." ■  
■

■. "What we dwell on is who we become." ■

■. "What would life be if we had no courage to attempt anything?" -  
■

■. "What you are will show in what you do." ■

■. "What you do ■ can improve all your tomorrows." ■  
■

■. "What you get by achieving your goals is not as important as what  
you become by achieving your goals." -Zig ■

■. "What you have done is nothing compared to what you can do." -  
■

■. "Whatever you are, be a good one." -Abraham ■

■. "Whatever you believe with feeling becomes your reality." ■  
■

■. "When in doubt, don't." ■

■. "When obstacles arise, you change your direction to reach your  
goal; you do not change your decision to get there." -Zig ■

- . "When one must, one can." -Charlotte ■
- . "When something is important enough, you do it even if the odds are not in your favor." -Elon ■
- . "When you believe your mind will find a way to do." ■  
■
- . "When you know what you want, and you want it bad enough, you'll find a way to get it." -Jim Rohn
- . "When you play, play hard; when you work, don't play at all." -  
■
- . "Wherever you are - be all there." -Jim Elliot
- . "Who you are becoming is more important than what you are accumulating." ■
- . "Winning isn't everything, but wanting to win is." -Vince ■
- . "Wise men don't need advice. Fools won't take it." ■  
■
- . "With a new day comes new strength and new thoughts." -Eleanor  
■
- . "With self-discipline most anything is possible." - ■
- . "Without continual growth and progress, such words as improvement, achievement, and success have no meaning." -  
■
- . "Without hard work, nothing grows but weeds." ■

■. "Words may show a man's wit but actions his meaning." ■  
■

■. "Work as if you were to live ■. Pray as if you were to die ■." ■

■. "Write injuries in dust, benefits in marble." ■

■. "■ ended last night, ■ is a brand new day and it's yours." -Zig ■

■. "You are fully responsible for everything you are, everything you have, and everything you become." ■

■. "You are not what you think you are, but what you think, you are." -  
■

■. "You are the average of the five people you spend the most time with." -Jim Rohn

■. "You become what you think about most of the time." ■

■. "You can do anything if you have enthusiasm." ■

■. "You can make excuses or you can make progress. You choose." -  
■

■. "You can't be great if you don't feel great. Make exceptional health your #1 priority." ■

■. "You can't get a good deal from a bad guy." ■

■. "You can't help the poor by becoming one of them." ■

■. "You can't wait for inspiration. You have to go after it with a club." -  
■

- . "You can't build a reputation on what you are going to do." ■
- . "You don't close a sale, you open a relationship if you want to build a long-term, successful enterprise." ■
- . "You don't get more success. You give up the things that are keeping you from being successful." ■
- . "You don't have to be great to start but you have to start to be great." -Zig ■
- . "You have to make it happen." -Denis Diderot
- . "YOU is up to you." ■
- . "You just can't beat the person who never gives up." -Babe ■
- . "You may delay, but time will not." ■
- . "You miss ■% of the shots you don't take." ■
- . "You must take action now that will move you towards your goals. ■ a sense of urgency in your life." -H. ■, Jr.
- . "You need to overcome the tug of people against you as you reach for high goals." ■
- . "You sleep to rest the body, you wake up to make your dreams a reality." -Grant Cardone
- . "You will get all you want in life if you help enough people get what they want." -Zig ■
- . "You will never find time for anything. If you want time you must make it." ■

- . "You will not have a successful life surrounded by negative people."  
- [REDACTED]
- . "You'll never go wrong in doing what is right." [REDACTED]
- . "You'll always get out of life what you put it in - and you control what you put in." [REDACTED]
- . "Your attitude, not your aptitude, will determine your altitude." -Zig  
[REDACTED]
- . "Your behavior will guide the behavior of the other members of your team or the people in your organization." [REDACTED]
- . "Your competition is everything else your prospect could conceivably spend their money on." -Don [REDACTED]
- . "Your [REDACTED] schedule reflects your deepest values." [REDACTED]
- . "Your excuses might be legit but they won't improve your life." -  
[REDACTED]
- . "Your happiness is up to you. Period. Don't blame someone else because you aren't happy." [REDACTED]
- . "Your heaviest artillery will be your will to live. Keep that big gun going." [REDACTED]
- . "Your life only gets better when you get better." [REDACTED]
- . "Your life/finances/relationships/career will be what you make of them. No more. No less." [REDACTED]
- . "Your most unhappy customers are your greatest source of learning." [REDACTED]

■. "Your most valuable asset can be your willingness to persist longer than anyone else." ■

■. "Your results are what they are either because you had a plan or because you didn't have a plan. Which is it?" ■

■. "Your success will be compromised by your need to be liked by everyone." -Grant ■

■

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