

Martyn Stanley

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Personal Profile

Since enrolling on a Full Stack Web developer Bootcamp 18 months ago, I'm looking for my breakthrough role. I have grasped concepts and demonstrated ability in the following technologies, **HTML5, CSS3, JavaScript, Python, MySQL and MongoDB**. I also worked with the following frameworks and libraries, **JQuery, Bootstrap, Flask, Django, Angular JS, Node.JS** and Express. Coding is my passion, I practice and study code daily.

GitHub:- <https://github.com/4rc4ngel>

Employment History

Jul 2018 – Nov 2018

**Freelanced SPA Project
Golf Society**

- I was offered the opportunity to design and deploy a SPA for a Golf Society.
- Met with the society director to discuss design concepts.
- The site didn't require any back end, so I developed using pure HTML and CSS, using **FlexBox**.
- The site was deployed using GitHub pages and can be viewed at <https://4rc4ngel.github.io/golf/>.

Jul 2018 – Nov 2018

**Freelanced SPA Project
AirPilot.com**

- I was offered the opportunity to design and deploy a SPA for a Drone Pilot business.
- Met with the business owner to discuss design concepts.
- I created wireframes using Balsamiq.
- The site didn't require any back end, so I developed using Materlaize to add a parallax scrolling effect to the page.
- The site was deployed using GitHub pages and can be viewed at <https://4rc4ngel.github.io/airpilot/>.

Nov 2013 - Present
Licensed Black Taxi
Self Employed

Jun 2010 - Nov 2013
Chase Moulande, London.
Senior Recruitment Consultant

- Responsibility to achieve 150k Per annum (Jan - Dec) ave. of £12,500 per month.
- Use job sites such as Total Jobs and Trovit to deduce job vacancies from other agencies.
- Convert this market intelligence into placements to work on.
- Compile adverts for 'Payroll World' magazine and job sites.
- Actively interview and resource new talent in the industry.
- Prep candidates for interview.
- Account manage and prospect SME and Blue-Chip organisations.
- Use HTML document to E-shot hot candidates to prospective employers.

Apr 2007 - Jun 2010
Workmates Recruitment Senior Consultant
Resourcing new Clients/Candidates.

- Achieved in excess of £200k year on year.
- Mail-Shots, E-Shots, Fax-Shots to spec out candidates.
- Skill match candidates with client requirements.
- Identify new clients/candidate.
- Identify client/candidate requirements.
- Arrange and follow up interviews.
- Objection handling.
- Close client/candidate.
- Negotiate rates.
- Process invoices.
- Meet with potential and established clientele.
- Timesheet processing.
- Handling payroll queries.
- Handling client queries.

Sep 2006 - Apr 2007
The NAB
Sales/Marketing Manager

- Develop and follow marketing strategy and advertising campaigns.
- Prospect new and existing business.
- Account management.
- Forecast annual achievable sales targets.
- Implement open plan selling techniques.
- Management of telesales staff.
- Recognise tender and business opportunities.
- Write proposals and tender documents.
- Create annual sales budget.

- Project managed development of company's web and E-commerce site.

Healthcare Locums

Senior Consultant

Jul 2002 - Sep 2006

- Direct contact with clientele and candidates.
- Managing database of over 3000 candidates and clients.
- Strategic placement of candidates.
- Strategic Headhunting.
- Achieved 150k performance year on year.
- Cold calling for new business and job opportunities
- Input with the marketing and direction of my division
- Was biggest biller within my division.
- Consistently top 10 biggest biller out of 160 recruitment consultants.
- Managed a team of 5 staff.
- Create annual forecast.
- Generated performance reports.

Parceline

7.5 ton Delivery Driver

Jan 2002 - Jun 2002

L Cohen Clothing

Sales Representative

Oct 1995 - Dec 2001

Moss Bros

Warehouse Person

Apr 1993 - Apr 1995

Education

Eastlea Community School

Sep 1987 - Jun 1992

G.S.C.E. Grades A - C held including Mathematics, English and Science.

Courses & Qualifications

Code Institute Full Stack Web Developer Bootcamp, **HTML5, CSS3, JavaScript, Python, MySQL, Bootstrap, JQuery, Flask, Django, MongoDB, Materialize.**

Full clean Uk driving licence - since 1993 Cat, A,B,BE,C1,C1E,D1,D1E, fkinp

FMCG Sales Training Superior Selling for Bigger Billing sales training course

LDC Effective Management

CIW Webmaster

E.C.D.L in computing Introduction to Payroll course

Activities & Hobbies

I am a keen golfer and play in societies which encourages great networking and social interaction. My partner and I are currently renovating a property and when time permits. I enjoy doing charity work, recently taking sick children from G.O.S.H. to Disney Paris as part of the Magical Mystery Tour Charity.

References

Available on request.