# everbix

#### **Founders**



### Pierre-Olivier Latour Execution

Apple, Cooliris

Sold motion graphics technology Quartz Composer to Apple in 2003 Serial entrepreneur building teams and consumer software for 15 years



### **Kevin Quennesson Science**

Apple, Cooliris

2 MS in Applied Mathematics and Computer Vision (specialized in wavelets) GPGPU, Computer vision, UI, machine interaction work and patents for Apple



## Wayne Fan Design

Frog Design, Odopod

Clients include Facebook, Intel, Google, Disney, AT&T, Sling Media, FedEx & Sony Designed and develop interactive installations for Facebook

### **Employees**



Jason Eberle Web Odopod



**George Leontiev**iOS
Apple, Microsoft



Sameer Sundresh Infrastructure Pattern Insight, Ph. D. CS



**Kyle Mercury** Imaging & QA Pro Photographer



Jacek Szydłowski Windows Remote from Poland

### Angel & VC Funding (\$2.3M raised)

**Venture Capital** 





500 startups

Neil Rimer

Nuno Gonçalves Pedro

Dave McClure

Key Angels

### **Bertrand Serlet**

ex-Apple SVP Software Engineering

### Michael Herf

Picasa co-founder

# Everpix has been focusing the past 18 months on the next big opportunity in the consumer photo space

### A Tsunami of Photos Hitting Consumers

of consumers do not feel like they take too many photos



Average photo collection size of Everpix users

photos are shared per day on average so far in 2013

New photos taken per Everpix user per year and counting

### We Have a New Problem - The Photo Mess





of consumers are most frustrated about their photos because of lack of organization, finding the ones they want, and enjoying them more often

of consumers store their photos in multiple places



of consumers want to browse their photos more often

of consumers don't even know in how many places their photos are stored

# everpix

solves the Photo Mess...

### Significant Undertaking

- State of the art image syncing pipeline with proprietary image optimizations
- Patent-pending industry-leading image analysis for real-life photos
- Native high-performance apps for Mac, Windows, iOS & Web
- Scalable infrastructure to process and continuously organize massive amount of photos
  - Currently 80+ servers in Amazon cloud

### **Everpix v1**

- Launched March 2013 (first PR outreach limited beta before)
  - Only desktop & web acquisition channel in place (mobile coming later)
- Already 48,000+ users who synced 325+ million full-res photos
  - 84% of these photos are new to the cloud (i.e. from desktop computers)
  - 75% of new users perform the key action of syncing a photo

### **Users Love Everpix**



of **free users active** with Everpix in the last **7 days** 



of **free users active** with Everpix in the last **30 days** 



of **subscribed users active** with Everpix in the last **7 days** 



of **subscribed users active** with Everpix in the last **30 days** 

### **Users Spend Money on Everpix**

of **all users** who sign up for Everpix become subscribers

of users who synced **I,000+** photos to Everpix become subscribers

day

Half of the people who purchase an **Everpix monthly subscription** do it within a day

4 days

Half of the people who purchase an **Everpix yearly subscription** do it within three days

# 85% of Everpix users enjoy their pictures more now that they are using Everpix



Average on ~1,000 App Store ratings and reviews worldwide

### Representative User Testimonials

I have literally (and I mean that literally) had "sort out your photos" on my to-do list for months. Everpix has got it done for me with pretty much zero effort.

Martyn Pysanczyn

Got Everpix. **2,000 images in order, de-duplicated and available** [...]. **Now I take more photos** because I know they'll be seen and enjoyed for many years to come.

GrumpyTechie

I blew my mom away this weekend when she was telling a story about me the first computer I bought in college and I was able to pull up a 20 year old photo from my iphone in all of 7 seconds.

**Steven Mavros** 

For the first time I can actually browse through my huge personal photo library. It brings a smile every time I swipe through photos of my son from when he was small.

A2iphone

### **Press Coverage – Photo Mess Awareness Rising**



15 out of 19 journalists who tried Everpix in the past months are active in the last 7 days

### **Recent Press Coverage**

#### Average User Choice award (among 10 services)

Everpix [earns] top marks for its design, ease of use, and emphasis on helping you actually enjoy all the photos you've taken.

The Verge (August 29th, 2013)

Everpix is able to import photos directly from services like Gmail, Flickr, Facebook, and Twitter, which is absolutely delightful. Gmail photo attachments will also show up automatically, which is practically magical. Fast Co Labs (August 27th, 2013)

Regular people have no idea how to manage photos on their iPhone. **Apple needs to [...] buy Everpix and integrate that functionality right into iOS and the Mac.** 

Gizmodo (August 9th, 2013)

[Everpix] is built to resolve the two biggest issues I have with my massive collection of digital images: Deciding which photos to sync to my i-devices, and organizing pictures and events so I can find them later. Houston Chronicle (August 5th, 2013)

We are successfully building the consumer photo platform

to effortlessly get people's life photo collection into shape

and automatically surface what inspires them



Demo

### Watch product video at www.everpix.com

Sign up on <u>www.everpix.com</u> or download iOS app from <u>App Store</u>

Test drive ready-to-use test account login / password = press@localhost / 123456