

Exhibit MYP-1, Multiyear Procurement Criteria		Date: September 2018
Appropriation / Budget Activity: 3010 Aircraft Procurement - Air Force / Airlift Aircraft (BA-02)		P-1 Item Nomenclature: C-130J Variants MY3
<p>1. <u>Multiyear Procurement Description:</u></p> <p>This multiyear procurement (MYP) encompasses FY 2019 through FY 2023. 52 C-130J variant aircraft which includes 29 HC/MC/AC-130J and 23 US Navy C-130J aircraft that will be procured in FY 2019-2023. The details for these aircraft are in separate P-1 Line Items. The total C-130J variant cost of this MYP is estimated to be \$4.5B (Then Year \$). All aircraft are fully funded with initial spares in the years they are to be ordered. The overall contract will also include priced options for US Air Force and US Coast Guard aircraft.</p> <p>This multiyear contract uses a combination of Economic Order Quantity (EOQ) and Advance Procurement (AP) funding to provide the U.S. Government maximum savings in price and delivery schedule. This MYP employs \$172M EOQ funding in FY 2019 which results in savings for bulk purchases of materials and components to reduce materials costs and for investments in productivity enhancements which reduced labor costs. EOQ funding will be applied to the production of 43 FY2020-2023 aircraft, and will be offset in the form of reduced payments at aircraft delivery.</p> <p>AP funding in FY 2019-2022 will enable Lockheed Martin to authorize and place on order materials, equipment suppliers and subcontractors with sufficient lead time to support the planned delivery schedule within the context of the multiyear funding, prices, and cancellation ceilings. For lead time purposes, there are approximately 750 part numbers with lead times greater than 24 months and approximately 7,700 part numbers with lead times greater than 12 months. Four FY 2019 aircraft are fully funded and five FY 2019 aircraft will utilized FY 2018 AP.</p> <p>In addition, this multiyear contract will include incentive clauses to allow the Government and Lockheed Martin to share in the benefits of the more efficient production of C-130J variant aircraft.</p>		
<p>2. <u>Benefit to the Government:</u></p> <p>a. <u>Substantial Savings:</u></p> <p>This multiyear contract will provide the U.S. Government maximum savings in both price and delivery schedule. Implementation of this proposed MYP will yield substantial savings through the term of the contract. Specifically, savings for the FY 2019 through FY 2023 attributable to this MYP strategy is estimated at \$581.9 Million (TY\$), for a total of 11.4%.</p> <p>b. <u>Stability of Requirement:</u></p> <p>The U.S. Air Force and U.S. Navy have a long-standing objective to modernize its C-130 fleet. The USAF/USN have a requirement for C-130J variant aircraft to replace older C-130s that are nearing the end of their economic service lives. This requirement has not changed since program inception. Under this plan, C-130J procurement of various configurations will maintain a delivery rate of 16 aircraft per year. The requirement is expected to remain unchanged during the contemplated multiyear contract period with production expected to continue beyond 2023. The Air Force plan replaces retiring C-130s from the active Air Force and Air Reserve Component units for AF Special Operations Command and Air Combat Command. The Navy plan replaces retiring C-130s from the active Marine Corps, Marine Corps Reserve and Navy Reserve.</p>		
<p style="text-align: right;">Exhibit MYP-1, Multiyear Procurement Criteria (MYP, Page 1 of 15)</p>		

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<p>c. <u>Stability of Funding:</u></p> <p>The Navy, Air Force and Special Operations Command have demonstrated commitment to a stable funding stream for the C-130J variants through every phase of the budgeting process by fully funding the requirement across the Future Years Defense Program (FYDP). Funding support for the program has been consistently shown by the military services and the Congress. The Air Force has a requirement for 131 HC/MC/AC-130J aircraft. The Navy has a requirement for 104 KC-130J aircraft.</p> <p>d. <u>Stable Configuration:</u></p> <p>The C-130J variant aircraft configuration is stable, currently on contract, and in production. The current C-130J variant aircraft model specification forms the USG production baseline and is included in the existing Five-Year Ordering Contract (FYOC) for procuring USAF C-130J variant aircraft. This model specification will be incorporated in the MYP contract.</p> <p>The baseline C-130J variant aircraft has been thoroughly tested and certified by the Federal Aviation Administration (FAA) and the USAF. Similar versions of the C-130J aircraft have been tested and placed into operational service by numerous foreign nations including, the British Royal Air Force, the Royal Australian Air Force, the Italian Air Force, the Royal Canadian Air Force, the Danish Air Force, the Royal Norwegian Air Force, and the Indian Air Force. As of January 2018, 396 C-130Js have been delivered to operational U.S. Government units and Foreign Military Sales/Direct Commercial Sales customers.</p> <p>e. <u>Realistic Cost Estimate:</u></p> <p>The funding estimates for this MYP are based on program office estimates based on prior actual aircraft procurement costs (FY 1995-FY 2018) for annual and multiyear procurement of 52 USG C-130J variant aircraft from FY 2019 through FY 2023. Knowledge gained by 1) prior procurement of USAF C-130J variant aircraft and 2) two previous multiyear procurement on the C-130J variants, support the conclusion that multiyear pricing with projected savings of 11.4% to the contract (when compared to annual option procurement) are realistic. This MYP will be a Fixed Price Incentive Firm contract.</p> <p>f. <u>National Security:</u></p> <p>The National Military Strategy of the United States calls upon the Armed Forces to retain the ability to rapidly deploy and sustain capabilities to diverse regions. The Department of Defense (DOD) has made informed investment decisions designed to maintain the right mix of special operations and intra-theater refueling/transportation capabilities. Investments in DOD’s theater capabilities include ongoing procurement of C-130J variants to recapitalize the Air Force and Navy C-130 fleets to improve the ability to rapidly reposition special operations and rescue forces.</p>		
<p>3. <u>Source of Savings:</u></p> <p>The stability and upfront material purchases of a multiyear contract for 52 C-130J variant aircraft will enable Lockheed Martin and its suppliers to implement a more efficient planning and manufacturing cycle predicated on a production rate that supports delivery of multiyear aircraft earlier than by annual option procurement. A multiyear contract for 52</p>		
Exhibit MYP-1, Multiyear Procurement Criteria (MYP, Page 2 of 15)		

Exhibit MYP-1, Multiyear Procurement CriteriaDate:
September 2018**Appropriation / Budget Activity:**

3010 Aircraft Procurement - Air Force / Airlift Aircraft (BA-02)

P-1 Item Nomenclature:

C-130J Variants MY3

aircraft enables a stabilized production rate, configuration commonality, parts predictability, manufacturing process improvements, and reduces risks associated with production rate instability caused by fluctuating annual procurement by the U.S. Government. This procurement stability is reflected directly in reduced unit prices versus a less stable and less predictable annual procurement.

\$ in Millions

Inflation	\$52.400
Vendor Procurement	\$452.500
Manufacturing	\$49.400
Design/Engineering	\$0.000
Tool Design	\$27.700
Support Equipment	\$0.000
Other	\$0.000
Workload Savings	\$0.000
Total	\$582.000

4. Advantages of the MYP:

The MYP strategy has been structured to achieve substantial savings (\$581.9M) and will eliminate the need to develop an annual plan on a yearly basis; one year of planning will replace five independent years of planning. The savings resulting from the economic order quantities, manufacturing initiatives, and independent planning will result in significant benefit to industry and the Government.

5. Impact on Defense Industrial Base:

Lacking a long-term/multiyear commitment to C-130J variant production, the unpredictability and instability of annual aircraft procurement causes key C-130J suppliers to withdraw from the program, increasing the aircraft price for diminishing manufacturing sources. This multiyear procurement will enable Lockheed to maintain a viable, profitable C-130J variant production line at its Marietta, GA facility. The production line stability also increases the likelihood of additional FMS or direct commercial sales of the C-130J variants to other nations.

6. Multiyear Procurement Summary:

	<u>Annual Contracts</u>	<u>MultiYear Contract</u>
Quantity	52	52
Total Contract Price	\$5,121.152	\$4,539.299
Cancellation Ceiling (highest point)		
Funded		\$ 0.000
Unfunded		\$ 0.000
\$ Cost Avoidance Over Annual		\$581.853
% Cost Avoidance Over Annual		11.4%

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Exhibit MYP-2 Total Program Funding Plan (USAF)							Date: September 2018							
PROCUREMENT							P-1 Line Item Nomenclature - C-130J Variants MY3 (NAVY)							
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Procurement Quantity		2	2	5	6	8								23
Annual Procurement														
Gross Cost		184.5	207.1	535.3	676.0	981.7								2584.6
Less PY Adv Procurement		(25.5)	(26.0)	(65.8)	(80.3)	(98.3)								(295.9)
Net Procurement (= P-1)		159.0	181.1	469.4	595.8	883.4								2288.7
Plus CY Adv Procurement	25.5	26.0	65.8	80.3	98.3									295.9
Weapon System Cost	25.5	185.0	246.9	549.7	694.0	883.4								2584.6
Multiyear Procurement														
Gross Cost (P-1)		185.9	183.0	470.4	592.0	864.1								2295.5
Less PY Adv Procurement		(25.5)	(34.0)	(85.8)	(104.3)	(130.3)								(379.9)
Net Procurement (= P-1)		160.4	149.0	384.6	487.8	733.8								1915.6
Advance Procurement														
For FY19	25.5													25.5
For FY20		34.0												34.0
For FY21		20.0	65.8											85.8
For FY22		24.0		80.3										104.3
For FY13		32.0			98.3									130.3
Plus CY Adv Procurement	25.5	110.0	65.8	80.3	98.3									379.9
Weapon System Cost	25.5	270.4	214.9	464.8	586.1	733.8								2295.5
Multiyear Savings (\$)		(85.4)	32.0	84.8	108.0	149.6								289.0
Multiyear Savings (%) (total only)														11.2%
Cancellation Ceiling, Funded														
Cancellation Ceiling, Unfunded														
OUTLAYS														
Annual	4.5	40.3	108.7	234.2	388.5	576.0	561.4	378.6	131.5	70.9	48.6	28.1	13.3	2584.6
Multiyear	4.5	55.2	129.6	236.8	340.8	489.8	474.1	318.4	111.8	59.5	40.7	23.5	11.0	2295.5
Savings		(15.0)	(20.9)	(2.6)	47.8	86.3	87.3	60.2	19.7	11.4	7.9	4.6	2.2	289.0
P-1 Shopping List - Item No 01-0416														
<div>* Numbers may not add due to rounding.</div> <div>Exhibit MYP-2, Total Program Funding Plan</div> <div>(MYP, Page 5 of 15)</div>														

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Exhibit MYP-3 Total Contract Funding Plan (USAF)							Date: September 2018							
PROCUREMENT							P-1 Line Item Nomenclature - C-130J Variants MY3 (NAVY)							
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Procurement Quantity		2	2	5	6	8								23
Annual Procurement														
Gross Cost		163.6	193.5	497.8	614.6	843.3								2312.8
Less PY Adv Procurement		(20.9)	(21.3)	(53.9)	(65.9)	(85.8)								(247.8)
Net Procurement (= P-1)		142.7	172.2	443.9	548.7	757.4								2065.0
Plus CY Adv Procurement	20.9	21.3	53.9	65.9	85.8									247.8
Contract Price	20.9	164.0	226.1	509.8	634.6	757.4								2312.8
Multiyear Procurement														
Gross Cost (P-1)		165.0	169.5	432.9	530.7	725.7								2023.7
Less PY Adv Procurement		(20.9)	(29.3)	(73.9)	(89.9)	(117.8)								(331.8)
Net Procurement (= P-1)		144.1	140.2	359.0	440.8	607.8								1691.9
Advance Procurement														
For FY19	20.9													20.9
For FY20		29.3												29.3
For FY21		20.0	53.9											73.9
For FY22		24.0		65.9										89.9
For FY13		32.0			85.8									117.8
Plus CY Adv Procurement	20.9	105.3	53.9	65.9	85.8									331.8
Contract Price	20.9	249.4	194.1	424.9	526.6	607.8								2023.7
Multiyear Savings (\$)		(85.4)	32.0	84.8	108.0	149.6								289.1
Multiyear Savings (%) (total only)														12.5%
Cancellation Ceiling, Funded														
Cancellation Ceiling, Unfunded														
OUTLAYS														
Annual	3.7	35.2	97.1	213.6	357.0	519.9	498.1	330.3	115.8	62.9	43.1	24.7	11.4	2312.7
Multiyear	3.7	50.1	118.0	216.2	309.3	433.7	410.8	270.0	96.1	51.5	35.1	20.1	9.1	2023.7
Savings		(15.0)	(20.9)	(2.6)	47.8	86.3	87.3	60.2	19.7	11.4	7.9	4.6	2.2	289.0
P-1 Shopping List - Item No 01-0416														
* Numbers may not add due to rounding. Exhibit MYP-3, Total Contract Funding Plan (MYP, Page 6 of 15)														

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Exhibit MYP-4 Present Value Analysis (USAF)						Date: September 2018								
PROCUREMENT						P-1 Line Item Nomenclature - C-130J Variants MY3 (NAVY)								
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Annual Proposal														
Then Year Cost	3.7	35.2	97.1	213.6	357.0	519.9	498.1	330.3	115.8	62.9	43.1	24.7	11.4	2312.7
Constant Year Cost	3.7	34.5	93.4	201.5	330.1	471.3	442.7	287.7	98.9	52.7	35.4	19.9	9.0	2080.5
Present Value	3.6	34.3	92.7	199.5	326.1	464.6	435.4	282.4	96.9	51.5	34.5	19.3	8.7	2049.5
Multiyear Proposal														
Then Year Cost	3.7	50.1	118.0	216.2	309.3	433.7	410.8	270.0	96.1	51.5	35.1	20.1	9.1	2023.7
Constant Year Cost	3.7	49.2	113.5	203.9	285.9	393.1	365.1	235.2	82.1	43.1	28.8	16.1	7.2	1827.0
Present Value	3.6	48.9	112.6	201.9	282.5	387.5	359.1	230.9	80.4	42.2	28.1	15.7	7.0	1800.4
Difference														
Then Year Cost		(15.0)	(20.9)	(2.6)	47.8	86.3	87.3	60.2	19.7	11.4	7.9	4.6	2.2	289.0
Constant Year Cost		(14.7)	(20.1)	(2.4)	44.2	78.2	77.6	52.5	16.8	9.5	6.5	3.7	1.8	253.6
Present Value		(14.6)	(19.9)	(2.4)	43.6	77.1	76.3	51.5	16.5	9.3	6.3	3.6	1.7	249.1
Multiyear Savings (\$)		(15.0)	(20.9)	(2.6)	47.8	86.3	87.3	60.2	19.7	11.4	7.9	4.6	2.2	289.0

NOTE: MYP Procurement Period is 13 years. Real Interest Rate for MYP Procurement Period of 13 years is 1.00220000%.
(OMB Circular No. A-94, January 2018)

* Numbers may not add due to rounding.

Exhibit MYP-4 Present Value Analysis
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Exhibit MYP-2 Total Program Funding Plan (USAF)							Date: September 2018							
PROCUREMENT							P-1 Line Item Nomenclature - C-130J Variants MY3 (USAF)							
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Procurement Quantity		7	13	4	3	2								29
Annual Procurement														
Gross Cost		930.7	1628.9	490.2	297.9	231.7								3579.3
Less PY Adv Procurement		(30.0)	(130.0)	(20.0)	(20.0)	(20.4)								(220.4)
Net Procurement (= P-1)		900.7	1498.9	470.2	277.9	211.3								3358.9
Plus CY Adv Procurement		30.0	130.0	20.0	20.0	20.4								220.4
Weapon System Cost		930.7	1628.9	490.2	297.9	231.7								3579.3
Multiyear Procurement														
Gross Cost (P-1)		862.5	1498.7	449.1	266.2	210.1								3286.5
Less PY Adv Procurement		(30.0)	(182.0)	(36.0)	(32.0)	(28.4)								(308.4)
Net Procurement (= P-1)		832.5	1316.7	413.1	234.2	181.7								2978.1
Advance Procurement														
For FY19	30.0													30.0
For FY20		218.0												218.0
For FY21			20.0											20.0
For FY22				20.0										20.0
For FY13					20.4									20.4
Plus CY Adv Procurement	30.0	218.0	20.0	20.0	20.4									308.4
Weapon System Cost	30.0	1050.5	1336.7	433.1	254.5	181.7								3286.5
Multiyear Savings (\$)	(30.0)	(119.8)	292.2	57.1	43.3	50.0								292.8
Multiyear Savings (%) (total only)														8.2%
Cancellation Ceiling, Funded														
Cancellation Ceiling, Unfunded														
OUTLAYS														
Annual		64.5	228.9	445.9	594.6	704.5	678.7	462.9	254.0	102.7	42.6			3579.4
Multiyear		59.2	210.2	409.5	546.0	646.8	623.2	425.1	233.2	94.3	39.1			3286.6
Savings		5.3	18.7	36.5	48.6	57.6	55.5	37.9	20.8	8.4	3.5			292.8
NOTE: Any remarks will appear on the next page														
P-1 Shopping List - Item No 03-C130JM														
* Numbers may not add due to rounding. <div>Exhibit MYP-2, Total Program Funding Plan</div> <div>(MYP, Page 8 of 15)</div>														

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Exhibit MYP-2 Total Program Funding Plan (USAF)	Date: September 2018
PROCUREMENT	P-1 Line Item Nomenclature - C-130J Variants MY3 (USAF)
<div>Remarks</div> <div>Annual Outlay (non-MY)</div> <div>FY19 adds the CY EOQ of \$88M to the CY Adv Proc of \$130M</div> <div>Multi Year Outlays</div>	
<div>* Numbers may not add due to rounding.</div> <div>Exhibit MYP-2, Total Program Funding Plan</div> <div>(MYP, Page 9 of 15)</div>	

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Exhibit MYP-3 Total Contract Funding Plan (USAF)							Date: September 2018							
PROCUREMENT							P-1 Line Item Nomenclature - C-130J Variants MY3 (USAF)							
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Procurement Quantity		7	13	4	3	2								29
Annual Procurement														
Gross Cost		656.8	1249.9	393.8	302.0	205.9								2808.4
Less PY Adv Procurement		(30.0)	(130.0)	(20.0)	(20.0)	(20.4)								(220.4)
Net Procurement (= P-1)		626.8	1119.9	373.8	282.0	185.5								2588.0
Plus CY Adv Procurement		30.0	130.0	20.0	20.0	20.4								220.4
Contract Price		656.8	1249.9	393.8	302.0	205.9								2808.4
Multiyear Procurement														
Gross Cost (P-1)		588.6	1119.7	352.7	270.3	184.3								2515.6
Less PY Adv Procurement		(30.0)	(182.0)	(36.0)	(32.0)	(28.4)								(308.4)
Net Procurement (= P-1)		558.6	937.7	316.7	238.3	155.9								2207.2
Advance Procurement														
For FY19	30.0													30.0
For FY20		218.0												218.0
For FY21			20.0											20.0
For FY22				20.0										20.0
For FY13					20.4									20.4
Plus CY Adv Procurement	30.0	218.0	20.0	20.0	20.4									308.4
Contract Price	30.0	776.6	957.7	336.7	258.7	155.9								2515.6
Multiyear Savings (\$)	(30.0)	(119.8)	292.2	57.1	43.3	50.0								292.8
Multiyear Savings (%) (total only)														10.4%
Cancellation Ceiling, Funded														
Cancellation Ceiling, Unfunded														
OUTLAYS														
Annual		50.6	179.6	349.9	466.6	552.8	532.5	363.2	199.3	80.6	33.4			2808.5
Multiyear		45.3	160.9	313.4	417.9	495.1	477.0	325.4	178.5	72.2	29.9			2515.7
Savings		5.3	18.7	36.5	48.6	57.6	55.5	37.9	20.8	8.4	3.5			292.8
P-1 Shopping List - Item No 03-C130JM														

* Numbers may not add due to rounding.

Exhibit MYP-3, Total Contract Funding Plan
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Exhibit MYP-3 Total Contract Funding Plan (USAF)	Date: September 2018
PROCUREMENT	P-1 Line Item Nomenclature - C-130J Variants MY3 (USAF)
<div>Remarks</div> <div>Multi Year Procurement Pricing</div> <div>Single Year Procurement Costs</div>	
<div>* Numbers may not add due to rounding.</div>	
<div>Exhibit MYP-3, Total Contract Funding Plan</div> <div>(MYP, Page 11 of 15)</div>	

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Exhibit MYP-4 Present Value Analysis (USAF)						Date: September 2018								
PROCUREMENT						P-1 Line Item Nomenclature - C-130J Variants MY3 (USAF)								
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Annual Proposal														
Then Year Cost		50.6	179.6	349.9	466.6	552.8	532.5	363.2	199.3	80.6	33.4			2808.5
Constant Year Cost		49.6	172.7	329.9	431.2	500.9	473.1	316.4	170.2	67.4	27.4			2538.8
Present Value		49.5	172.1	328.4	428.8	497.6	469.5	313.7	168.6	66.7	27.1			2522.1
Multiyear Proposal														
Then Year Cost		45.3	160.9	313.4	417.9	495.1	477.0	325.4	178.5	72.2	29.9			2515.7
Constant Year Cost		44.5	154.7	295.5	386.3	448.6	423.8	283.4	152.4	60.4	24.6			2274.1
Present Value		44.3	154.2	294.2	384.1	445.7	420.6	281.0	151.0	59.8	24.3			2259.2
Difference														
Then Year Cost		5.3	18.7	36.5	48.6	57.6	55.5	37.9	20.8	8.4	3.5			292.8
Constant Year Cost		5.2	18.0	34.4	45.0	52.2	49.3	33.0	17.7	7.0	2.9			264.7
Present Value		5.2	17.9	34.2	44.7	51.9	49.0	32.7	17.6	7.0	2.8			263.0
Multiyear Savings (\$)		5.3	18.7	36.5	48.6	57.6	55.5	37.9	20.8	8.4	3.5			292.8

NOTE: MYP Procurement Period is 10 years. Real Interest Rate for MYP Procurement Period of 10 years is 1.00100000%.
(OMB Circular No. A-94, January 2018)

* Numbers may not add due to rounding.

Exhibit MYP-4 Present Value Analysis
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Exhibit MYP-2 Total Program Funding Plan (All Services)							Date: September 2018							
All Services							P-1 Line Item Nomenclature - C-130J Variants MY3							
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Procurement Quantity		9	15	9	9	10								52
Annual Procurement														
Gross Cost		1115.2	1835.9	1025.5	973.9	1213.4								6163.8
Less PY Adv Procurement		(55.5)	(156.0)	(85.8)	(100.3)	(118.7)								(516.3)
Net Procurement (= P-1)		1059.7	1679.9	939.6	873.6	1094.8								5647.6
Plus CY Adv Procurement	25.5	56.0	195.8	100.3	118.3	20.4								516.3
Weapon System Cost	25.5	1115.7	1875.8	1039.9	991.9	1115.1								6163.8
Multiyear Procurement														
Gross Cost (P-1)		1048.4	1681.7	919.5	858.2	1074.2								5582.0
Less PY Adv Procurement		(55.5)	(216.0)	(121.8)	(136.3)	(158.7)								(688.3)
Net Procurement (= P-1)		992.9	1465.7	797.7	721.9	915.5								4893.8
Advance Procurement														
For FY19	55.5													55.5
For FY20		252.0												252.0
For FY21		20.0	85.8											105.8
For FY22		24.0		100.3										124.3
For FY13		32.0			118.7									150.7
Plus CY Adv Procurement	55.5	328.0	85.8	100.3	118.7									688.3
Weapon System Cost	55.5	1320.9	1551.5	897.9	840.6	915.5								5582.0
Multiyear Savings (\$)	(30.0)	(205.2)	324.2	141.9	151.3	199.6								581.8
Multiyear Savings (%) (total only)														9.4%
Cancellation Ceiling, Funded														
Cancellation Ceiling, Unfunded														
OUTLAYS														
Annual	4.5	104.8	337.6	680.2	983.2	1280.5	1240.1	841.6	385.5	173.5	91.2	28.1	13.3	6164.0
Multiyear	4.5	114.5	339.8	646.3	886.8	1136.6	1097.3	743.5	345.0	153.7	79.8	23.5	11.0	5582.2
Savings		(9.7)	(2.2)	33.9	96.4	143.9	142.8	98.1	40.5	19.8	11.4	4.6	2.2	581.8
NOTE: Any remarks will appear on the next page														
P-1 Shopping List - Item No 01-0416 03-C130JM														
* Numbers may not add due to rounding. <div>Exhibit MYP-2, Total Program Funding Plan</div> <div>(MYP, Page 13 of 15)</div>														

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Exhibit MYP-3 Total Contract Funding Plan (All Services)							Date: September 2018							
All Services							P-1 Line Item Nomenclature - C-130J Variants MY3							
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Procurement Quantity		9	15	9	9	10								52
Annual Procurement														
Gross Cost		820.4	1443.4	891.6	916.6	1049.2								5121.2
Less PY Adv Procurement		(50.9)	(151.3)	(73.9)	(85.9)	(106.2)								(468.2)
Net Procurement (= P-1)		769.5	1292.1	817.7	830.7	943.0								4653.0
Plus CY Adv Procurement	20.9	51.3	183.9	85.9	105.8	20.4								468.2
Contract Price	20.9	820.8	1476.0	903.6	936.6	963.3								5121.2
Multiyear Procurement														
Gross Cost (P-1)		753.6	1289.2	785.6	801.0	910.0								4539.3
Less PY Adv Procurement		(50.9)	(211.3)	(109.9)	(121.9)	(146.2)								(640.2)
Net Procurement (= P-1)		702.7	1077.9	675.7	679.1	763.8								3899.1
Advance Procurement														
For FY19	50.9													50.9
For FY20		247.3												247.3
For FY21		20.0	73.9											93.9
For FY22		24.0		85.9										109.9
For FY13		32.0			106.2									138.2
Plus CY Adv Procurement	50.9	323.3	73.9	85.9	106.2									640.2
Contract Price	50.9	1026.0	1151.8	761.6	785.3	763.8								4539.3
MultiyearSavings (\$)	(30.0)	(205.2)	324.2	141.9	151.3	199.6								581.9
Multiyear Savings (%) (total only)														11.4%
Cancellation Ceiling, Funded														
Cancellation Ceiling, Unfunded														
OUTLAYS														
Annual	3.7	85.8	276.7	563.5	823.6	1072.7	1030.7	693.5	315.1	143.5	76.5	24.7	11.4	5121.2
Multiyear	3.7	95.4	278.9	529.6	727.2	928.8	887.9	595.4	274.6	123.7	65.1	20.1	9.1	4539.4
Savings		(9.7)	(2.2)	33.9	96.4	143.9	142.8	98.1	40.5	19.8	11.4	4.6	2.2	581.8
P-1 Shopping List - Item No 01-0416 03-C130JM														

* Numbers may not add due to rounding.

 Exhibit MYP-3, Total Contract Funding Plan
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Exhibit MYP-4 Present Value Analysis (All Services)						Date: September 2018								
All Services						P-1 Line Item Nomenclature - C-130J Variants MY3								
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	TOTAL
Annual Proposal														
Then Year Cost	3.7	85.8	276.7	563.5	823.6	1072.7	1030.7	693.5	315.1	143.5	76.5	24.7	11.4	5121.2
Constant Year Cost	3.7	84.1	266.1	531.4	761.3	972.1	915.7	604.1	269.1	120.1	62.8	19.9	9.0	4619.3
Present Value	3.6	83.7	264.1	526.1	752.2	958.3	900.8	592.9	263.5	117.4	61.2	19.3	8.7	4551.8
Multiyear Proposal														
Then Year Cost	3.7	95.4	278.9	529.6	727.2	928.8	887.9	595.4	274.6	123.7	65.1	20.1	9.1	4539.4
Constant Year Cost	3.7	93.6	268.2	499.4	672.2	841.7	788.9	518.6	234.5	103.6	53.4	16.1	7.2	4101.1
Present Value	3.6	93.1	266.1	494.5	664.1	829.8	776.0	509.0	229.7	101.2	52.1	15.7	7.0	4041.9
Difference														
Then Year Cost		(9.7)	(2.2)	33.9	96.4	143.9	142.8	98.1	40.5	19.8	11.4	4.6	2.2	581.8
Constant Year Cost		(9.5)	(2.1)	32.0	89.1	130.4	126.9	85.5	34.6	16.6	9.4	3.7	1.8	518.3
Present Value		(9.4)	(2.1)	31.7	88.0	128.6	124.8	83.9	33.8	16.2	9.1	3.6	1.7	510.0
Multiyear Savings (\$)		(9.7)	(2.2)	33.9	96.4	143.9	142.8	98.1	40.5	19.8	11.4	4.6	2.2	581.8

NOTE: MYP Procurement Period is 13 years. Real Interest Rate for MYP Procurement Period of 13 years is 1.00220000%.
(OMB Circular No. A-94, January 2018)

* Numbers may not add due to rounding.

Exhibit MYP-4 Present Value Analysis
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