Exhibit MYP-1, Multiyear Procurement Criteria		Date: February 2016
Appropriation / Budget Activity: 3010 Aircraft Procurement - Air Force / Other Aircraft (BA-04)	P-1 Item Nomenclature: C-130J Variants	

#### 1. Multiyear Procurement Description:

This multiyear procurement (MYP) encompasses FY 2014 through FY 2018. 78 C-130J variant aircraft which includes 43 HC/MC/AC-130J, 29 C-130J, and 6 KC-130J aircraft that will be procured in FY 2014-2018. The details for these aircraft are in separate P-1 Line Items. The total C-130J variant cost of this MYP is estimated to be \$5.8B (Then Year \$). All aircraft are fully funded with initial spares in the years they are to be ordered. The overall contract will also include a priced option for 5 HC-130J aircraft for United States Coast Guard (USCG).

This multiyear contract uses a combination of Economic Order Quantity and Advance Procurement funding to provide the U.S. Government maximum savings in price and delivery schedule. This MYP employs \$240M economic order quantity (EOQ) funding in FY 2014 which results in savings for bulk purchases of materials and components to reduce materials costs and for investments in productivity enhancements which reduced labor costs. EOQ funding will be applied to the production of 60 FY2015-2018 aircraft, and will be offset in the form of reduced payments at aircraft delivery. The FY 2014 aircraft are fully funded. Advance Procurement funding in FY 2014-2018 will enable Lockheed Martin to authorize and place on order materials, equipment suppliers and subcontractors with sufficient lead time to support the planned delivery schedule within the context of the multiyear funding, prices, and cancellation ceilings. For lead time purposes, there are approximately 750 part numbers with lead times greater than 24 months and approximately 7,700 part numbers with lead times greater than 12 months.

In addition, this multiyear contract will include incentive clauses to allow the Government and Lockheed Martin to share in the benefits of the more efficient production of C-130J variant aircraft.

#### 2. Benefit to the Government:

#### a. Substantial Savings:

This multiyear contract will provide the U.S. Government maximum savings in both price and delivery schedule. Implementation of this proposed MYP will yield substantial savings through the term of the contract. Specifically, savings for the FY 2014 through FY 2018 attributable to this MYP strategy is estimated at \$607.6 Million (TY\$), for a total of 9.6%.

#### b. Stability of Requirement:

The U.S. Air Force has had a long-standing objective to modernize its C-130 fleet. The USAF has a requirement for C-130J variant aircraft to replace older C-130s that are nearing the end of their economic service lives. This requirement has not changed since program inception. Under the Air Force plan, C-130J procurement of various configurations is to begin ramping up starting in FY 2014 towards a delivery rate of 18 aircraft per year by the end of this decade. The requirement is expected to remain unchanged during the contemplated multiyear contract period with production expected to continue through 2018. The current Air Force plan replaces retiring C-130s from the active Air Force, Air National Guard and Air Force Reserve units.

#### c. Stability of Funding:

The Navy, Air Force and SOCOM have demonstrated commitment to a stable funding stream for the C-130J variants through every phase of the budgeting process by fully funding the requirement across the Future Years Defense Program (FYDP). Funding support for the program has been consistently shown by the military services and the Congress. The Air Force has a requirement for 172 C-130J and 131 HC/MC/AC-130J aircraft. The Navy has a requirement for 104 KC-130J aircraft.

Exhibit MYP-1, Multiyear Procurement Criteria		Date: January 2016
Appropriation / Budget Activity: 3010 Aircraft Procurement - Air Force / Other Aircraft (BA-04)	P-1 Item Nomenclature: C-130J Variants	

### d. Stable Configuration:

The C-130J variant aircraft configuration is stable, currently on contract, and in production. The current C-130J variant aircraft model specification forms the USG production baseline and is included in the existing Five-Year Option Contract (FYOC) for procuring USAF C-130J variant aircraft. This model specification will be incorporated in the MYP contract.

The baseline C-130J variant aircraft has been thoroughly tested and certified by the Federal Aviation Administration (FAA) and the USAF. Similar versions of the C-130J aircraft have been tested and placed into operational service by seven foreign nations including, the British Royal Air Force, the Royal Australian Air Force, the Italian Air Force, the Royal Canadian Air Force, the Danish Air Force, the Royal Norwegian Air Force, and the Indian Air Force. As of February 2012, 250 C-130Js have been delivered to operational USG units and FMS customers.

#### e. Realistic Cost Estimate:

The funding estimates for this MYP are based on program office estimates based on prior actual aircraft procurement costs (FY 1995-FY 2011) for annual and multiyear procurement of 78 USG C-130J variant aircraft from FY 2014 through FY 2018. Knowledge gained by 1) prior procurement of USAF C-130J variant aircraft and 2) a previous multiyear procurement on the C-130J variants, support the conclusion that multiyear pricing with projected savings of 9.6% to the contract (when compared to annual option procurement) are realistic. This MYP will be a Fixed Price Incentive Firm contract.

#### f. National Security:

The National Military Strategy of the United States calls upon the Armed Forces to retain the ability to rapidly deploy and sustain capabilities to diverse regions, and the Quadrennial Defense Review 2010 acknowledges the fundamental importance of U.S. capability to project power. The Department of Defense (DOD) has made informed investment decisions designed to maintain the right mix of strategic and intra-theater transportation capabilities. Investments in DOD's theater capabilities, as stated in the Mobility Capabilities & Requirements (MCRS-16) study, include ongoing procurement of C-130J aircraft to recapitalize the Air Force's aging C-130 fleet to improve the ability to rapidly reposition forces and equipment within an area of operations, and the development of a precision airdrop system.

### 3. Source of Savings:

The stability and upfront material purchases of a multiyear contract for 78 C-130J variant aircraft will enable Lockheed Martin and its suppliers to implement a more efficient planning and manufacturing cycle predicated on a production rate that supports delivery of multiyear aircraft earlier than by annual option procurement. A multiyear contract for 78 aircraft enables a stabilized production rate, configuration commonality, parts predictability, manufacturing process improvements, and reduces risks associated with production rate instability caused by fluctuating annual procurement by the U.S. Government. This procurement stability is reflected directly in reduced unit prices versus a less stable and less predictable annual procurement.

	\$ in Millions
Inflation	\$54.306
Vendor Procurement	\$472.745
Manufacturing	\$51.307

Exhibit MYP-1, Multiye	ar Procurement Criteria		Date: January 2016
Appropriation / Budget Activity:		P-1 Item Nomenclature:	
3010 Aircraft Procurement - Air Force / O	ther Aircraft (BA-04)	C-130J Variants	
Design/Engineering	\$0.000		
Tool Design	\$29.242		
Support Equipment	\$0.000		
Other	\$0.000		
Workload Savings	\$0.000		
Total	\$607.600		

### 4. Advantages of the MYP:

The MYP strategy has been structured to achieve substantial savings (\$607.6M) and will eliminate the need to develop an annual plan on a yearly basis; one year of planning will replace five independent years of planning. The savings resulting from the economic order quantities, manufacturing initiatives, and independent planning will result in significant benefit to industry and the Government.

#### 5. Impact on Defense Industrial Base:

Lacking a long-term/multiyear commitment to C-130J variant production, the unpredictability and instability of annual aircraft procurement causes key C-130J suppliers to withdraw from the program, increasing the aircraft price for diminishing manufacturing sources. This multiyear procurement will enable Lockheed to maintain a viable, profitable C-130J variant production line at its Marietta, GA facility. The production line stability also increases the likelihood of additional FMS or direct commercial sales of the C-130J variants to other nations.

#### **6. Multiyear Procurement Summary:**

	<u>Annual</u> <u>Contracts</u>	<u>MultiYear</u> <u>Contract</u>
Quantity	78	78
Total Contract Price	\$6,342.760	\$5,391.598
Cancellation Ceiling (highest point)		
Funded		\$ 0.000
Unfunded		\$ 0.000
\$ Cost Avoidance Over Annual		\$951.162
% Cost Avoidance Over Annual		15.0%

Exhibit MYP-2 Total Program Funding F	Plan (USAF)				Date	: January 2	2016						
PROCUREMENT					P-1	Line Item	Nomencla	ture - C-13	0J Variant	s (NAVY)			
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL
Procurement Quantity		1	1	1	1	2							6
Annual Procurement													
Gross Cost		86.6	115.5	138.2	100.3	192.6							633.2
Less PY Adv Procurement		(10.6)	(10.6)	(12.3)	(12.2)	(24.8)							(70.6)
Net Procurement (= P-1)		76.0	104.8	125.9	88.1	167.8							562.5
Plus CY Adv Procurement	21.3	12.3		12.2	24.8								70.6
Weapon System Cost	21.3	88.3	104.8	138.1	112.9	167.8							633.2
Multiyear Procurement													
Gross Cost (P-1)		79.7	106.9	128.5	88.1	162.9							566.2
Less PY Adv Procurement		(10.6)	(14.6)	(16.3)	(20.2)	(28.8)							(90.6)
Net Procurement (= P-1)		69.1	92.3	112.2	67.9	134.1							475.6
Advance Procurement													
'For FY14	10.6												10.6
'For FY15	10.6	4.0											14.6
'For FY16		16.3											16.3
'For FY17		8.0		12.2									20.2
'For FY18		4.0			24.8								28.8
'For FY19													
Plus CY Adv Procurement	21.3	32.3		12.2	24.8								90.6
Weapon System Cost	21.3	101.3	92.3	124.5	92.8	134.1							566.2
MultiyearSavings (\$)		(13.1)	12.6	13.6	20.1	33.7							66.9
Multiyear Savings (%) (total only)													10.6%
Cancellation Ceiling, Funded													
Cancellation Ceiling, Unfunded													
OUTLAYS													
Annual	3.1	20.0	52.0	85.8	105.7	120.5	112.9	74.6	27.2	14.4	9.4	7.6	633.2
Multiyear	3.1	21.9	54.6	83.8	95.3	103.8	93.6	61.3	22.9	12.0	7.7	6.1	566.2
Savings		(1.9)	(2.6)	2.1	10.4	16.7	19.2	13.3	4.3	2.4	1.6	1.5	66.9

Exhibit MYP-2, Total Program Funding Plan

P-1 Shopping List - Item No 01-0416

<sup>\*</sup> Numbers may not add due to rounding.

Exhibit MYP-3 Total Contract Funding F	Plan (USAF)				Date	: January 2	2016						
PROCUREMENT					P-1	Line Item	Nomenclat	ture - C-13	0J Variant	s (NAVY)			
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL
Procurement Quantity		1	1	1	1	2							6
Annual Procurement													
Gross Cost		70.0	73.7	77.4	80.1	165.0							466.2
Less PY Adv Procurement		(10.0)	(10.0)	(10.4)	(20.0)	(20.4)							(70.8)
Net Procurement (= P-1)		60.0	63.7	67.0	60.1	144.6							395.4
Plus CY Adv Procurement	20.0	10.4	00.7	20.0	20.4	144.0							70.8
Contract Price	20.0	70.4	63.7	87.0	80.5	144.6							466.2
Contract Price	20.0	70.4	03.7	67.0	60.5	144.0							400.2
Multiyear Procurement													
Gross Cost (P-1)		63.1	65.2	67.7	68.0	135.3							399.2
Less PY Adv Procurement		(10.0)	(14.0)	(14.4)	(18.0)	(24.3)							(80.7)
Net Procurement (= P-1)		53.1	51.2	53.3	50.0	111.0							318.5
Advance Procurement													
'For FY14	10.0												10.0
'For FY15	10.0	4.0											14.0
'For FY16		14.4											14.4
'For FY17		8.0		10.0									18.0
'For FY18		4.0			20.3								24.3
'For FY19													
Plus CY Adv Procurement	20.0	30.4		10.0	20.3								80.7
Contract Price	20.0	83.5	51.2	63.3	70.3	111.0							399.2
MultiyearSavings (\$)		(13.1)	12.5	23.7	10.2	33.6							67.0
Multiyear Savings (%) (total only)		( - )		-									14.4%
Consultation Calling Fundad													
Cancellation Ceiling, Funded													
Cancellation Ceiling, Unfunded													
OUTLAYS													
Annual	2.9	17.0	39.6	57.2	66.8	85.5	90.1	61.1	21.3	11.0	7.3	6.4	466.2
Multiyear	2.9	18.9	42.2	55.1	56.4	68.8	70.9	47.9	17.0	8.6	5.7	4.9	399.2
Savings		(1.9)	(2.6)	2.1	10.4	16.7	19.2	13.3	4.3	2.4	1.6	1.5	66.9

Exhibit MYP-3, Total Contract Funding Plan

P-1 Shopping List - Item No 01-0416

<sup>\*</sup> Numbers may not add due to rounding.

Exhibit MYP-4 Present Value An	alysis (USAF)				Date	: January 2	2016							
PROCUREMENT					P-1	P-1 Line Item Nomenclature - C-130J Variants (NAVY)								
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL	
Annual Proposal														
Then Year Cost	5.8	34.0	79.2	114.3	133.6	171.0	180.2	122.2	42.6	22.0	14.6	12.8	932.3	
Constant Year Cost	6.1	35.2	80.5	114.3	131.3	165.0	170.9	113.9	38.9	19.8	12.9	11.1	899.9	
Present Value				114.2	130.9	164.3	169.8	113.0	38.6	19.5	12.7	11.0	774.1	
Multiyear Proposal														
Then Year Cost	5.8	37.8	84.4	110.2	112.8	137.6	141.7	95.7	33.9	17.2	11.4	9.9	798.4	
Constant Year Cost	6.1	39.1	85.9	110.2	110.8	132.8	134.4	89.2	31.1	15.4	10.0	8.6	773.6	
Present Value				110.1	110.6	132.2	133.6	88.5	30.8	15.3	9.9	8.4	639.4	
Difference														
Then Year Cost		(3.8)	(5.2)	4.1	20.8	33.4	38.5	26.5	8.6	4.8	3.2	3.0	133.9	
Constant Year Cost		(3.9)	(5.3)	4.1	20.4	32.2	36.5	24.7	7.9	4.3	2.9	2.6	126.3	
Present Value				4.1	20.4	32.1	36.3	24.5	7.8	4.3	2.8	2.5	134.8	
Multiyear Savings (\$)		(3.8)	(5.2)	4.1	20.8	33.4	38.5	26.5	8.6	4.8	3.2	3.0	133.9	

NOTE: MYP Procurement Period is 11 years. Real Interest Rate for MYP Procurement Period of 11 years is 1.00170000%. (OMB Circular No. A-94, January 2016)

Exhibit MYP-4 Present Value Analysis

PROCUREMENT  Procurement Quantity	2013				D 1				- · · · ·										
Procurement Quantity	2013		PROCUREMENT								P-1 Line Item Nomenclature - C-130J Variants (USAF)								
Procurement Quantity		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL						
		16	13	27	11	5							72						
Annual Procurement																			
Gross Cost		1995.6	1402.5	2409.6	1129.3	608.7							7545.7						
Less PY Adv Procurement		(159.8)	(90.0)	(270.0)	(140.0)	(50.0)							(709.8)						
Net Procurement (= P-1)		1835.8	1312.5	2139.6	989.3	558.7							6835.9						
Plus CY Adv Procurement	159.8	90.0	270.0	140.0	50.0								709.8						
Veapon System Cost	159.8	1925.8	1582.5	2279.6	1039.3	558.7							7545.7						
Multiyear Procurement																			
Gross Cost (P-1)		1691.0	1289.4	2492.5	1196.4	508.2							7177.5						
Less PY Adv Procurement		(159.8)	(182.0)	(378.0)	(180.0)	(74.0)							(973.8)						
Net Procurement (= P-1)		1531.2	1107.4	2114.5	1016.4	434.2							6203.7						
Advance Procurement																			
'For FY14	159.8												159.8						
'For FY15		142.0											142.0						
'For FY16		108.0	270.0										378.0						
'For FY17		40.0		140.0									180.0						
'For FY18		24.0			50.0								74.0						
'For FY19						30.0							30.0						
Plus CY Adv Procurement	159.8	314.0	270.0	140.0	50.0	30.0							963.8						
Veapon System Cost	159.8	1845.2	1377.4	2254.5	1066.4	464.2							7167.5						
MultiyearSavings (\$)		80.6	205.1	25.1	(27.1)	94.5							378.1						
Multiyear Savings (%) (total only)													5.0%						
Cancellation Ceiling, Funded																			
Cancellation Ceiling, Unfunded																			
OUTLAYS																			
Annual	10.1	164.8	671.6	1190.6	1605.3	1528.1	1174.3	665.4	319.0	123.8	55.4	37.3	7545.7						
Multiyear	10.1	159.7	639.3	1117.5	1535.5	1464.6	1124.4	630.2	293.1	114.0	51.0	27.9	7167.5						
Savings		5.1	32.3	73.1	69.8	63.6	49.9	35.2	25.9	9.8	4.4	9.3	378.3						

Exhibit MYP-2, Total Program Funding Plan

P-1 Shopping List - Item No 03-C130J0 03-C130JH 03-C130JM 05-C130JA

<sup>\*</sup> Numbers may not add due to rounding.

Exhibit MYP-3 Total Contract Funding	Plan (USAF)					: January 2							
PROCUREMENT					P-1	Line Item	Nomencla	ture - C-13	0J Variants	s (USAF)			
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL
Procurement Quantity		16	13	27	11	5							72
Annual Procurement													
Gross Cost		1205.1	1013.4	2191.2	900.3	566.6							5876.6
Less PY Adv Procurement		(151.9)	(118.1)	(249.0)	(106.0)	(50.0)							(675.0)
Net Procurement (= P-1)		1053.2	895.4	1942.2	794.3	516.6							5201.6
Plus CY Adv Procurement	151.9	118.1	249.0	106.0	50.0								675.0
Contract Price	151.9	1171.2	1144.4	2048.2	844.3	516.6							5876.6
Multiyear Procurement													
Gross Cost (P-1)		1067.1	883.8	1876.6	723.6	441.3							4992.4
Less PY Adv Procurement		(151.9)	(170.1)	(357.0)	(146.0)	(74.0)							(899.0)
Net Procurement (= P-1)		915.1	713.7	1519.6	577.6	367.3							4093.4
Advance Procurement													
'For FY14	151.9												151.9
'For FY15		170.1											170.1
'For FY16		108.0	249.0										357.0
'For FY17		40.0		106.0									146.0
'For FY18		24.0			50.0								74.0
'For FY19													
Plus CY Adv Procurement	151.9	342.1	249.0	106.0	50.0								899.0
Contract Price	151.9	1257.2	962.7	1625.6	627.6	367.3							4992.4
MultiyearSavings (\$)		(86.0)	181.6	422.6	216.7	149.3							884.2
Multiyear Savings (%) (total only)													15.0%
Cancellation Ceiling, Funded													
Cancellation Ceiling, Unfunded													
OUTLAYS													
Annual	9.6	115.1	436.4	827.9	1237.4	1241.0	994.4	565.5	273.1	107.1	47.6	21.4	5876.6
Multiyear	9.6	120.5	448.5	777.8	1078.6	1025.7	781.0	427.8	196.5	77.1	35.0	14.4	4992.4
Savings	0.0	(5.4)	(12.1)	50.1	158.9	215.3	213.4	137.7	76.6	30.0	12.7	6.9	884.2

Exhibit MYP-3, Total Contract Funding Plan

P-1 Shopping List - Item No 03-C130J0 03-C130JH 03-C130JM 05-C130JA

<sup>\*</sup> Numbers may not add due to rounding.

Exhibit MYP-3 Total Contract Funding Plan (USAF)	Date: January 2016
PROCUREMENT	P-1 Line Item Nomenclature - C-130J Variants (USAF)
Remarks	
2015 indices	
	Exhibit MYP-3, Total Contract Funding Plan

Exhibit MYP-4 Present Value Anal	lysis (USAF)				Date	: January 2	2016							
PROCUREMENT					P-1	P-1 Line Item Nomenclature - C-130J Variants (USAF)								
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL	
Annual Proposal														
Then Year Cost	19.1	230.2	872.8	1655.9	2474.9	2482.0	1988.8	1131.0	546.2	214.3	95.2	42.7	11753.1	
Constant Year Cost	20.2	238.2	887.8	1655.9	2431.5	2395.3	1885.4	1053.3	499.7	192.5	84.1	37.0	11380.7	
Present Value				1654.5	2425.3	2385.2	1874.2	1045.2	495.0	190.4	83.0	36.5	10189.3	
Multiyear Proposal														
Then Year Cost	19.2	241.1	896.9	1555.6	2157.2	2051.3	1561.9	855.6	393.0	154.3	69.9	28.8	9984.8	
Constant Year Cost	20.2	249.4	912.3	1555.6	2119.3	1979.7	1480.7	796.8	359.5	138.7	61.7	25.0	9698.8	
Present Value				1554.3	2113.9	1971.3	1471.9	790.7	356.1	137.1	60.9	24.6	8481.0	
Difference														
Then Year Cost	0.0	(10.8)	(24.1)	100.3	317.7	430.6	426.9	275.4	153.2	60.0	25.3	13.9	1768.4	
Constant Year Cost	0.0	(11.2)	(24.5)	100.3	312.2	415.6	404.7	256.5	140.2	53.9	22.3	12.0	1681.9	
Present Value				100.2	311.4	413.8	402.3	254.5	138.9	53.3	22.1	11.9	1708.3	
Multiyear Savings (\$)	0.0	(10.8)	(24.1)	100.3	317.7	430.6	426.9	275.4	153.2	60.0	25.3	13.9	1768.4	

NOTE: MYP Procurement Period is 11 years. Real Interest Rate for MYP Procurement Period of 11 years is 1.00170000%. (OMB Circular No. A-94, January 2016)

Exhibit MYP-4 Present Value Analysis

Exhibit MYP-2 Total Program Funding Plan (All Services)						Date: January 2016									
All Services	P-1 Line Item Nomenclature - C-130J Variants												1		
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL		
Procurement Quantity		17	14	28	12	7							78		
Annual Procurement															
Gross Cost		2082.2	1518.0	2547.7	1229.6	801.3							8178.8		
Less PY Adv Procurement		(170.4)	(100.6)	(282.3)	(152.2)	(74.8)							(780.4)		
Net Procurement (= P-1)		1911.8	1417.4	2265.4	1077.3	726.4							7398.4		
Plus CY Adv Procurement	181.1	102.3	270.0	152.2	74.8								780.4		
Weapon System Cost	181.1	2014.1	1687.4	2417.7	1152.2	726.4							8178.8		
Multiyear Procurement															
Gross Cost (P-1)		1770.7	1396.3	2621.0	1284.6	671.1							7743.7		
Less PY Adv Procurement		(170.4)	(196.6)	(394.3)	(200.2)	(102.8)							(1064.4)		
Net Procurement (= P-1)		1600.3	1199.7	2226.7	1084.4	568.2							6679.3		
Advance Procurement															
'For FY14	170.4												170.4		
'For FY15	10.6	146.0											156.6		
'For FY16		124.3	270.0										394.3		
'For FY17		48.0		152.2									200.2		
'For FY18		28.0			74.8								102.8		
'For FY19						30.0							30.0		
Plus CY Adv Procurement	181.1	346.3	270.0	152.2	74.8	30.0							1054.4		
Weapon System Cost	181.1	1946.6	1469.7	2378.9	1159.2	598.2							7733.7		
MultiyearSavings (\$)		67.5	217.7	38.7	(7.0)	128.2							445.1		
Multiyear Savings (%) (total only)													5.4%		
Cancellation Ceiling, Funded															
Cancellation Ceiling, Unfunded															
OUTLAYS															
Annual	13.2	184.8	723.6	1276.5	1711.0	1648.6	1287.2	740.0	346.2	138.2	64.7	44.8	8178.9		
Multiyear	13.2	181.6	694.0	1201.3	1630.8	1568.4	1218.0	691.6	316.0	126.0	58.7	34.0	7733.7		
Savings		3.2	29.7	75.2	80.2	80.3	69.1	48.4	30.2	12.2	6.0	10.8	445.2		

Exhibit MYP-2, Total Program Funding Plan

P-1 Shopping List - Item No 01-0416

03-C130J0

03-C130JH

03-C130JM

05-C130JA

<sup>\*</sup> Numbers may not add due to rounding.

Exhibit MYP-3 Total Contract Funding Plan (All Services)						Date: January 2016									
All Services	P-1 Line Item Nomenclature - C-130J Variants														
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL		
Procurement Quantity		17	14	28	12	7							78		
Annual Procurement															
Gross Cost		1275.1	1087.1	2268.6	980.4	731.6							6342.8		
Less PY Adv Procurement		(161.9)	(128.1)	(259.4)	(126.0)	(70.4)							(745.8)		
Net Procurement (= P-1)		1113.2	959.1	2009.2	854.4	661.2							5597.0		
Plus CY Adv Procurement	171.9	128.5	249.0	126.0	70.4								745.8		
Contract Price	171.9	1241.6	1208.1	2135.2	924.8	661.2							6342.8		
Multiyear Procurement															
Gross Cost (P-1)		1130.2	949.0	1944.3	791.6	576.5							5391.6		
Less PY Adv Procurement		(161.9)	(184.1)	(371.4)	(164.0)	(98.3)							(979.7)		
Net Procurement (= P-1)		968.2	764.9	1572.9	627.6	478.2							4411.9		
Advance Procurement															
'For FY14	161.9												161.9		
'For FY15	10.0	174.1											184.1		
'For FY16		122.4	249.0										371.4		
'For FY17		48.0		116.0									164.0		
'For FY18		28.0			70.3								98.3		
Plus CY Adv Procurement	171.9	372.5	249.0	116.0	70.3								979.7		
Contract Price	171.9	1340.7	1013.9	1688.9	697.9	478.2							5391.6		
MultiyearSavings (\$)		(99.1)	194.2	446.2	226.9	183.0							951.2		
Multiyear Savings (%) (total only)													15.0%		
Cancellation Ceiling, Funded															
Cancellation Ceiling, Unfunded															
OUTLAYS															
Annual	12.5	132.1	476.0	885.1	1304.3	1326.5	1084.5	626.6	294.4	118.1	54.9	27.8	6342.7		
Multiyear	12.5	139.4	490.7	832.9	1135.0	1094.5	851.8	475.7	213.5	85.7	40.6	19.4	5391.6		
Savings	0.0	(7.3)	(14.7)	52.2	169.3	232.0	232.7	151.0	80.9	32.4	14.3	8.4	951.1		

Exhibit MYP-3, Total Contract Funding Plan

P-1 Shopping List - Item No 01-0416 03-C130J0 03-C130JH 03-C130JM 05-C130JA

<sup>\*</sup> Numbers may not add due to rounding.

Exhibit MYP-4 Present Value Analysis (All Services)						Date: January 2016									
All Services						P-1 Line Item Nomenclature - C-130J Variants									
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	TOTAL		
Annual Proposal															
Then Year Cost	24.9	264.3	952.0	1770.2	2608.5	2653.0	2169.0	1253.3	588.8	236.3	109.8	55.6	12685.5		
Constant Year Cost	26.3	273.4	968.3	1770.2	2056.2	2560.3	2056.2	1167.1	538.6	212.3	96.9	48.2	11774.1		
Present Value				1768.7	2556.2	2549.5	2044.1	1158.2	533.6	210.0	95.7	47.5	10963.4		
Multiyear Proposal															
Then Year Cost	25.0	278.9	981.3	1665.8	2270.0	2188.9	1703.7	951.3	426.9	171.5	81.3	38.7	10783.2		
Constant Year Cost	26.3	288.5	998.1	1665.8	1615.1	2112.5	1615.1	885.9	390.5	154.1	71.8	33.6	9857.3		
Present Value				1664.3	2224.5	2103.6	1605.5	879.2	386.9	152.4	70.8	33.1	9120.3		
Difference															
Then Year Cost	0.0	(14.6)	(29.4)	104.4	338.5	464.0	465.3	301.9	161.8	64.8	28.5	16.8	1902.3		
Constant Year Cost	0.0	(15.1)	(29.9)	104.4	441.1	447.8	441.1	281.2	148.0	58.2	25.2	14.6	1916.8		
Present Value				104.3	331.7	445.9	438.5	279.0	146.7	57.6	24.9	14.4	1843.1		
Multiyear Savings (\$)	0.0	(14.6)	(29.4)	104.4	338.5	464.0	465.3	301.9	161.8	64.8	28.5	16.8	1902.3		

**NOTE:** MYP Procurement Period is 12 years. Real Interest Rate for MYP Procurement Period of 12 years is 1.00170000%. (OMB Circular No. A-94, January 2016)

Exhibit MYP-4 Present Value Analysis