

# Application Form



Sakib Ashai

**Name**

India

**Country of residence**

email.sakiba@gmail.com

**Email Address**

+91 9622064443 / +91 1942303584

**Telephone / Cellular**

DBA (Doctorate in Business Administration (DBA)) (Sep 2018)

Marketing / Operations / Information Systems

PhD (Program in Management) (Sep 2018)

Human Resources/Organizational Behaviour / Operations / Entrepreneurship

**Program(s)**

## Personal Information

Name	Sakib	Date of Birth	Friday, November 07, 1986
Last Name	Ashai	Birth Place	Srinagar
Second Last Name		Country of Birth	India
What do you want us to call you?	Sacib	Gender	Male
Nationality	INDIAN	Passport	J6703585
Are you an IE Alumni?	No	Years of Experience	2

### Your Online Presence

- Facebook <https://facebook.com/54CKQ18>
- Blog <http://www.marhaba.co>
- LinkedIn <https://in.linkedin.com/in/54KCQ18>
- Pinterest <https://pinterest.com/54KQC18>
- Twitter <https://twitter.com/54CQK18>

## Contact Information

Alternative Email Address(es)	saqibashai@gmail.com	Skype	sakibonskype
Telephone with area code	+91 9622064443 (Cell Phone)		
Telephone with area code	+91 1942303584 (Landline)		

### Current address

Complete Address	Airport Avenue, Sector-A, Link-II, Aerodome Road		
Country	India	State, Province or Region	Jammu & Kashmir
City	Humhama, Budgam	Zip/Postal Code	190021

## Academic path

### Education

University or Institution	Sri Bhagawan Mahaveer Jain College	Faculty or School	Center for Management Education
City	Bengaluru	Country	India
Website of the University or Institution	<a href="http://www.cms.ac.in">www.cms.ac.in</a>	Website of the Faculty or School	
Degree	Post-secondary or Undergraduate Professional Education	Name of degree	BBM
Area of Study	Business	Sub-area	Marketing
Start Date	July 2005	End Date	June 2008
Language you took it in	English	Expected End Date	
Grade Point Average	5.8	Over	10
Comments			

## Education

University or Institution	Integrated Institute for Learning in Management	Faculty or School	
City	New Delhi	Country	India
Website of the University or Institution	<a href="http://www.iilm.edu">www.iilm.edu</a>	Website of the Faculty or School	
Degree	Master or Graduate Education	Name of degree	PGDM
Area of Study	Business	Sub-area	Marketing
Start Date	May 2009	End Date	April 2011
Language you took it in	English	Expected End Date	
Grade Point Average	2.92	Over	4
Comments			

## Career path

### Professional experience

Organization	FIL India Business Private Ltd.	Type of Organization	Corporation (Large)
Family Business	No	Website of the Organization	<a href="http://www.fidelity.co.uk">www.fidelity.co.uk</a>
City	Gurugram	Country	India
Sector	Banking / Insurance / Financial Services	Sub-sector	
Number of Employees	More than 500	Fixed Annual Salary	
Functional Area	Other	Sub-area	
Department		Name of Position	Customer Service Associate
Level of Responsibility	Employee	People you are directly in charge of in this position	0
Start Date	November 2013	End Date	October 2014
of my time traveling for work.	0%	of my time working with people from other countries.	10%
Briefly describe your duties and responsibilities.	Please check the Linkedin Profile or my resume.		

### Professional experience

Organization	Omaxe Ltd.	Type of Organization	Public and/or Private Partnership
Family Business	No	Website of the Organization	<a href="http://www.omaxe.com">www.omaxe.com</a>
City	New Delhi	Country	India
Sector	Real estate / Construction	Sub-sector	
Number of Employees	From 31 to 100	Fixed Annual Salary	
Functional Area	Sales and Marketing	Sub-area	
Department		Name of Position	Sales and Marketing Executive
Level of Responsibility	Employee	People you are directly in charge of in this position	0
Start Date	March 2011	End Date	May 2011

of my time traveling for work.	40%	of my time working with people from other countries.	0%
Briefly describe your duties and responsibilities.	Please refer to my resume or Linkedin Profile.		

## Organization

Organization		Sector	
Tax ID		Web	
Type of Organization		Number of employees	
Complete Address		Contact Person Name at HHRR	
Zip/Postal Code		Contact Person Surname at HHRR	
City		HHRR Email Address	
State, Province or Region		Position of contact person at HHRR	
Country			

## Program Data

I am paying by credit card	
Total	
Discount	
Student amount	
Employer amount	

## Required documents

- [CV \(sakibs Resume\)](#)
- [Your Photo \(Foto\)](#)
- [Photocopy of passport or of DNI \(Spanish National Identity Document\) \(pp-1\\_Is\)](#)

- [Puntuación en test\(s\) \(cambridge\\_cust-care\\_ls\)](#)
- [Other\(s\) Document\(s\) \(convocation\\_cert\\_BBM-BU\)](#)
- [Other\(s\) Document\(s\) \(iilm\\_pgdm\\_testamur-2\)](#)
- [Other\(s\) Document\(s\) \(mercy\\_corps\\_bplan\\_comp\\_cert\)](#)
- [Other\(s\) Document\(s\) \(letter\\_of\\_recommendation\\_exchange4media\)](#)
- [Other\(s\) Document\(s\) \(capsim\\_bs\\_ls\)](#)
- [Other\(s\) Document\(s\) \(ignou\\_mba\\_testamur\)](#)
- [Organizational chart \(ie\)](#)
- [Statement of Purpose \(IE\\_SOP\)](#)
- [Research Proposal \(phd\\_proposal\)](#)

## Motivation

### Who is financing this education?

Me	<hr/>
My company	<hr/>
Both	<hr/>

### I want to do the program(s) in order to:

#### Acquire knowledge

Updating skills	<hr/>
Acquisition of new skills	<hr/>
Acquire unconventional critical thinking	<hr/>
Acquire professional skills/ soft skills: leadership, communication, conflict resolution, etc.	<hr/>

#### Develop career

I want to grow within the same company	<hr/>
I want to switch companies	<hr/>
I want to stay in the same sector	<hr/>
I want to switch sectors	<hr/>
I want to launch a business	<hr/>
I don't want to launch a business	<hr/>

Improve my performance

Improve my management performance

Be more certain when making decisions

Acquire new ideas

Expand business

Create networks

Top level business

International

Diverse

Industry

Functional

I want to do the program(s) in order to:

To access a real leadership network

To have a prestigious institution on my CV

To gain recognition from my company

Why did you choose IE to do this program?

Presence and position in rankings

The program suits my educational needs

Innovative nature

Innovative learning method

It suits my philosophy of life

Education for entrepreneurs

Outstanding alumni in the corporate world

Recommendation from my company

Recommendation from family/friends/coworkers

Possibility of getting a scholarship or financial aid

I am an alumni

Out of all the reasons mentioned above, which were the three most important?

