



The only way to survive is to automate your SOC

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AGENDA

- Who am I
- DocuSign
- Data Breaches
- SOC automation
- Scenarios (Phishing / Malware)
- Conclusion / Takeaways

WHO AM I

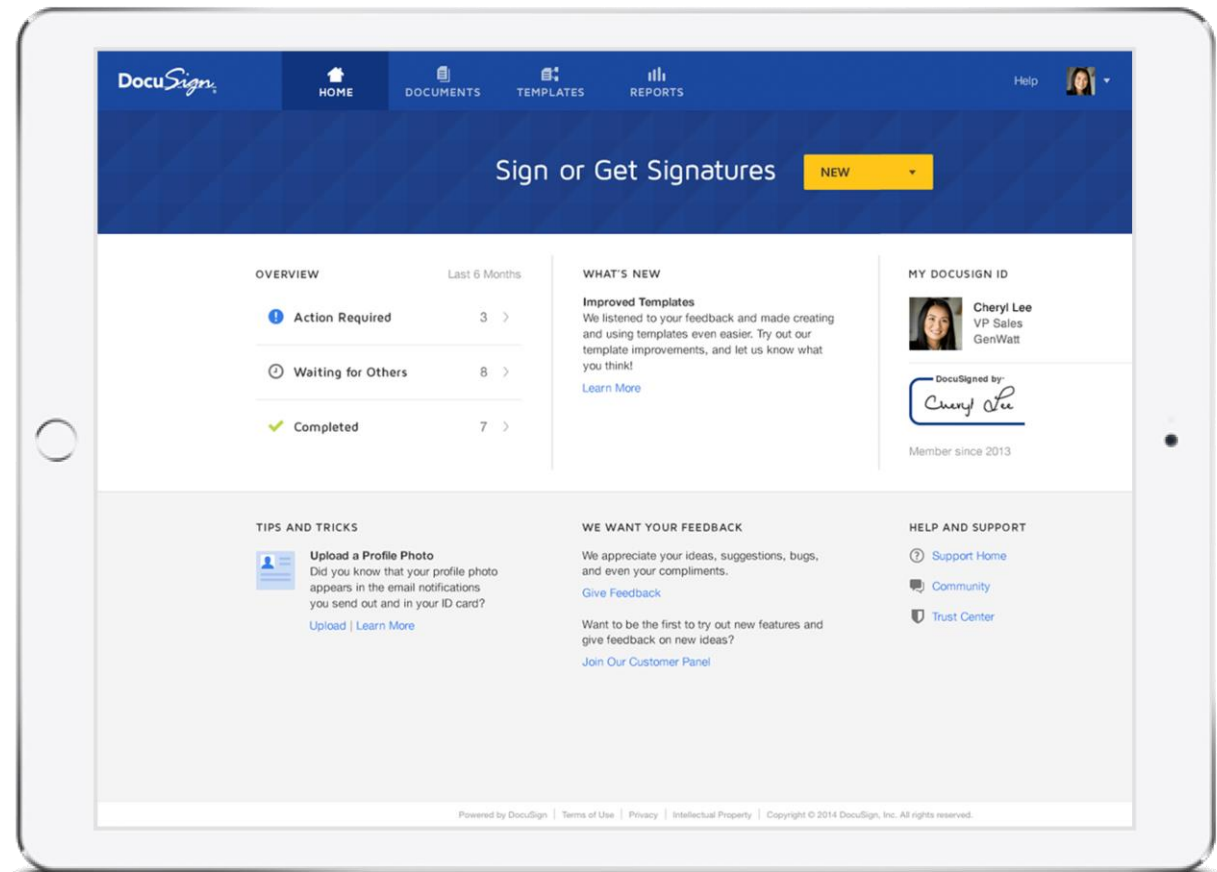
- Italian, based in Dublin, Ireland
- Senior Manager, Security Engineering @DocuSign
- Former Senior Anti-Malware Engineer @Symantec
- Former Security Consultant (PT/VA, Incident Response)

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- Roberto.Sponchioni@docusign.com

DocuSign

- DocuSign digitally transforms how you do business via contracts and other types of agreements.
- API Integration
- Collect Payments
- eSignature
- SaaS

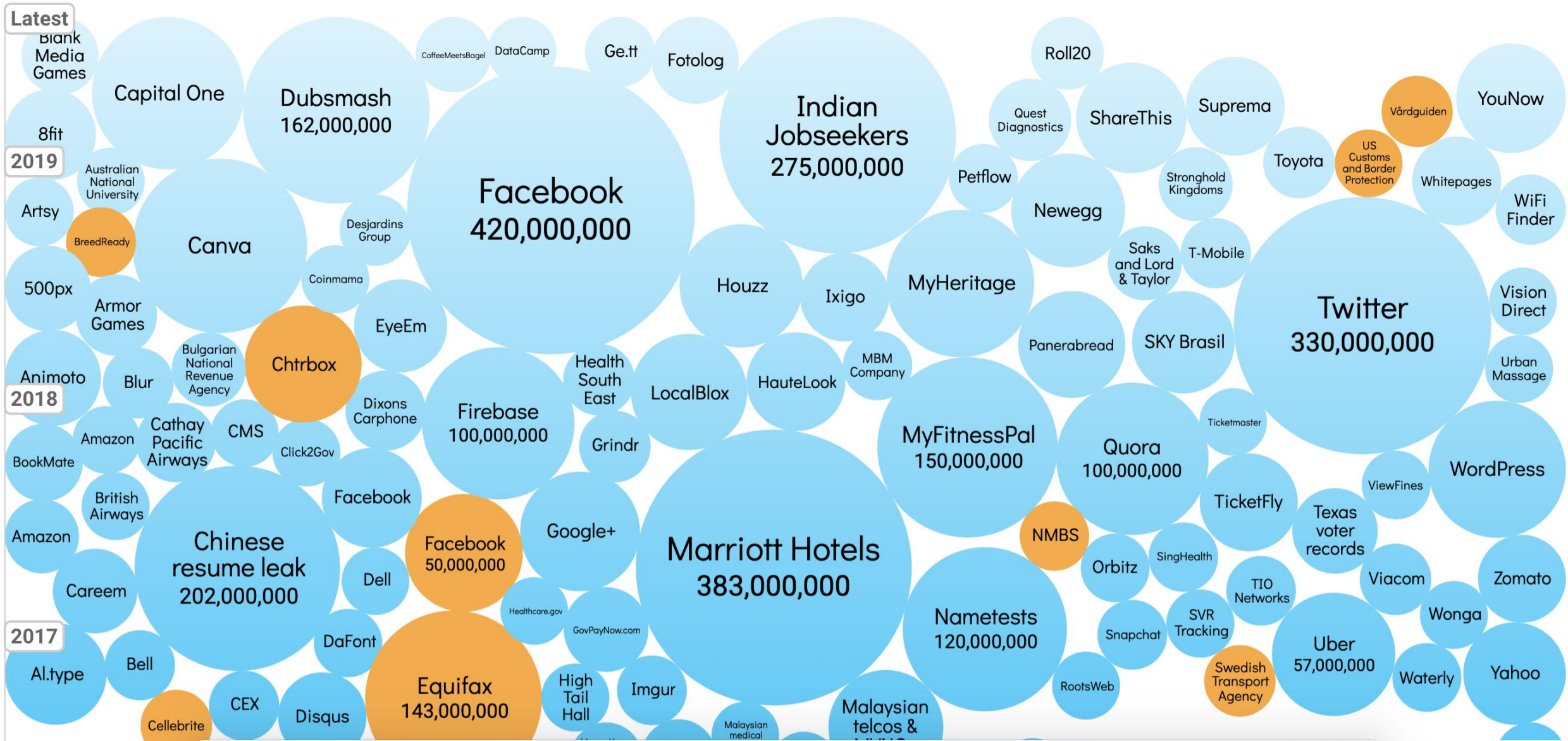


Main SaaS Threats / Risks

There are different threats for SaaS platforms, such as:

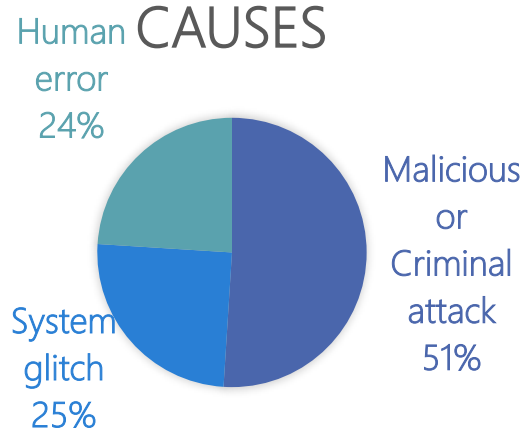
- Phishing – DS is in the top 5 most phished brands
- Fraud / Account Abuse
- Availability / Downtime
- Malware
- Data Security
- CEO Fraud / Social Engineering
- Data Exfiltration
- 3rd Party Risk
- Etc..

Data breaches over time

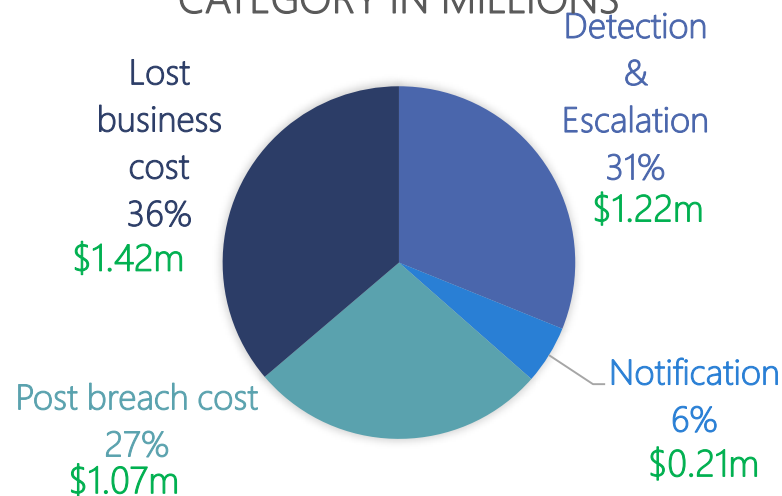


The importance of keeping your data secure

DATA BREACH ROOT CAUSES



DATA BREACH TOTAL COST PER CATEGORY IN MILLIONS



TIME TO IDENTIFY
AND CONTAIN A
DATA BREACH

279 DAYS



AVERAGE TOTAL
COST OF A DATA
BREACH

\$3.92 M



Average cost of data
breach in orgs without
security automation

95% higher



AVERAGE SIZE
OF A DATA
BREACH

**25,575
RECORDS**

Why Automating your SOC environment

Many Security Tools

A wider range of security suites are being adopted by Security Teams, it is more difficult to effectively monitor all of the data being generated.



Information Sharing

Companies need to share more threat intelligence with industry peers to better defend against ever-changing threats.



ML

ML can help, but will not solve your problems. Stay away from whoever tells you that their ML works 100% and is bullet proof.



Cybersecurity Skills Gap

53% of survey respondents reported a problematic shortage of cybersecurity skills at their organization*. Training, people leaving, etc.
The global cybersecurity workforce will be short by around 1.8M ppl by 2022, representing a rise of around 20 percent since 2015**.

Budget Constraints

Most organizations, large or small might have budget constraints.



Number of events

Companies are processing GBs/TBs of data per day.



* <https://www.csoonline.com/article/3331983/the-cybersecurity-skills-shortage-is-getting-worse.html>

** <https://www.helpnetsecurity.com/2017/06/09/cybersecurity-workforce-gap/>

Security Orchestration, Automation & Response Tool

Commercial & Free

Commercials:

- Splunk Phantom Security Orchestration
- PaloAlto Demisto
- Gartner: "Market Guide for Security Orchestration, Automation and Response Solutions"

Free (a couple of examples):

- Luigi - <https://github.com/spotify/luigi>
- Huginn - <https://github.com/huginn/huginn>

Build Vs Buy

Why we made the decision to build vs buy for some of the tools we use?



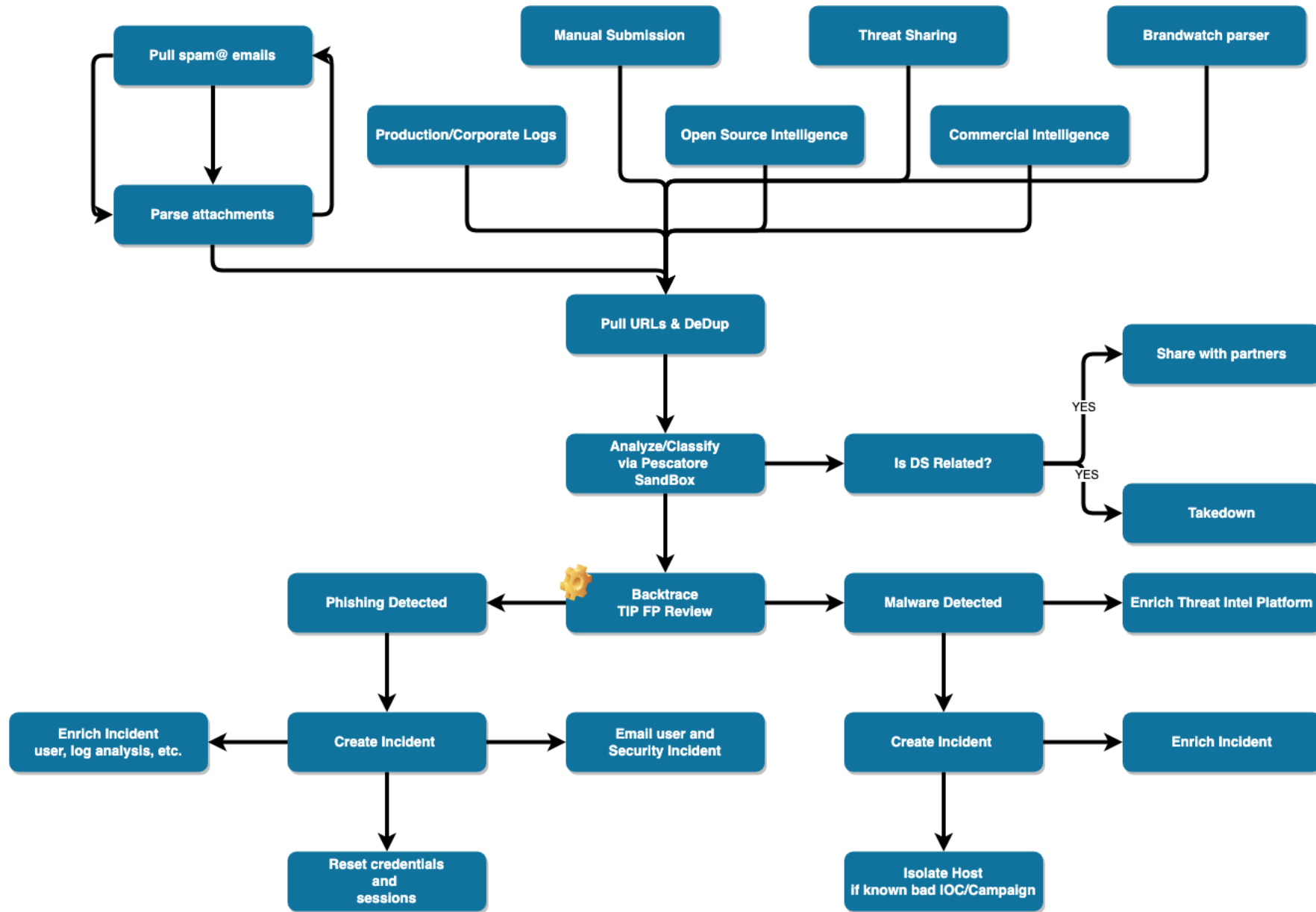
BUILD



BUY

Scenario 1 – Phishing Attack

Automated Response



Hours



Minutes



Automated Response (partial)



Scenario 1 – Phishing



Show Details

DocuSign Security Alert



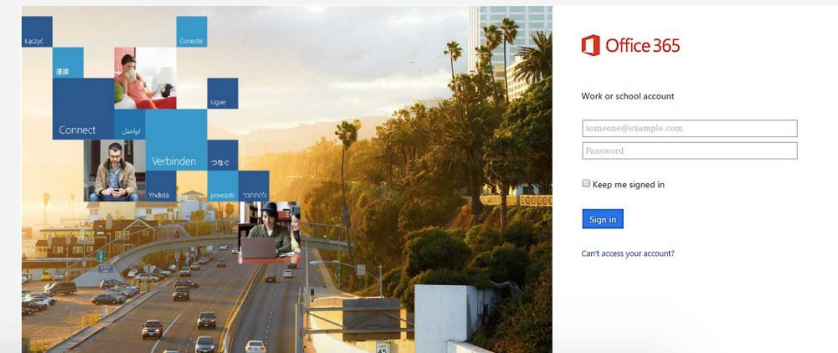
Hello [REDACTED]

Our automated Security Monitoring systems detected that you recently visited a website associated with a possible phishing page at approx. 2019-09-26 19:16:22 UTC. This phishing page was hosted on **owa8823.ml**. A screenshot of the phishing page is shown at the end of this mail.

If you remember visiting this page, and entering any credentials, please email [REDACTED] and provide some information about what you saw when you visited the page, and what action you took. Additionally, you should immediately change your corporate password, and the passwords of any other sites that share that password.

A member of the Information Security team may reach out to you to get additional context. If you believe this is a false positive, and the site visited is legitimate, please let us know so we can improve this detection.

Regards,
DocuSign Information Security
(#189503)



Normalized Detection

Source:

IR RCA LL:

Follow-up Required?:

IRBus-JIRA:

SNOWID:

Shift Handover Note:

Details of the Hit:

IOC Value: fraktul.com
Feed Name: dsphishfeed
Feed Description: dsphishfeed
Hostname: [REDACTED]

IOC Information

Threat Intel Platform Details

IOC Source: [REDACTED]
IOC Malscore: 50
First Seen: 2019-01-24 14:36:39 UTC
Last Seen: 2019-01-24 14:52:15 UTC
TIP Description: domain_malware

Comments:

Anchor Systems Pty LtdInternet Service ProviderSydney, Australia

Tags:

Win32%2FTrojan.d59
https://truesyd.com.au/000/Ovvice1
ASNA.110.173.128.0 - 110.173.159.255
110.173.158.130

IOC Source: [REDACTED]
IOC Malscore: 50
First Seen: 2019-01-25 14:52:59 UTC
Last Seen: 2019-01-25 14:52:59 UTC
TIP Description: domain_phishing_ds

This IOC was not found in Pescatore

Virus Total Summary

Detected URLs for this Domain (max 5)

URL: http://truesyd.com.au/
Scan Result: 2 / 71
Scanned On: 2019-08-01 13:46:10

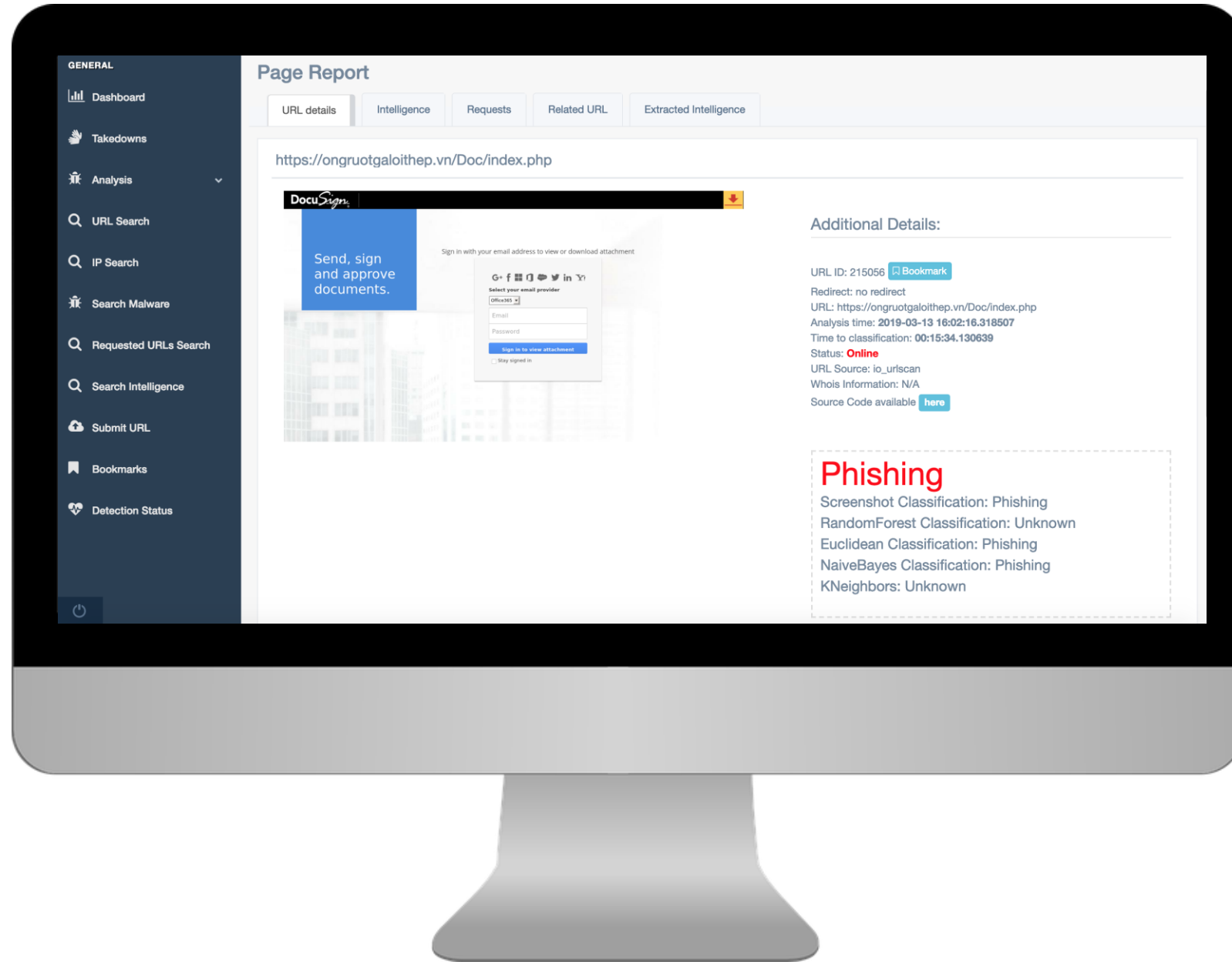
URL: http://truesyd.com.au/000/Ovvice1
Scan Result: 3 / 71

CarbonBlack - dsphishfeed - - fraktul.com

Added by REST API User 3 months ago. Updated 3 months ago

Status:	Resolved
Priority:	[REDACTED]
Assignee:	[REDACTED]
Category:	Threat Feed Hit
Environment:	Corporate
Username:	[REDACTED]
IPs:	[REDACTED]
Hostname:	[REDACTED]
Dept:	Commercial Sales
Country:	GB
Office Location:	GB-London-Broadgate Quarter
Hash:	[REDACTED]
User Action:	[REDACTED]
Remediation Actions:	[REDACTED]

Pescatore



Pescatore in a nutshell..

DB Heuristic

DB Heuristic classifications can classify URLs based on extracted features; for example:

- Is the URL reachable?
- Does the requested page contain login forms, a password box and does the URL contains "/wp-content" or "/images"?
- Etc.

Static Classification

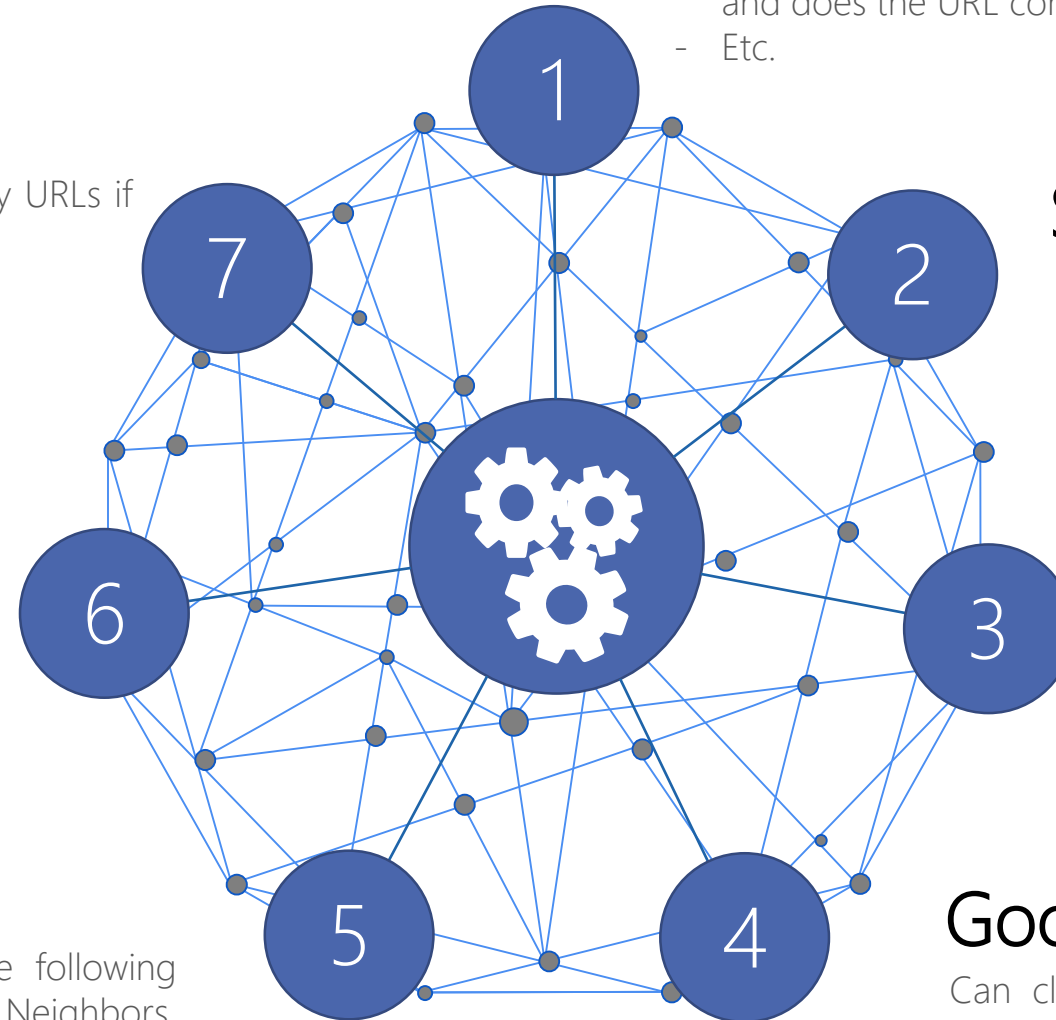
Python code can be written in order to identify specific URLs that cannot be loaded using the headless browser (eg.: Exploit kits).

Bad Reputation

Can classify URLs based on Bad Reputation

Good Reputation

Can classify URLs based on known good domains



Yara Rules

Yara rules can be used to classify URLs if
Yara risk ≥ 100

Naive Bayes

Naive Bayes classifier uses specific features extracted from the requests and responses that the headless browser makes

RF, KNN, Euclidean, ScreenShot

ML classification is performed using the following algorithms RandomForest, K-Nearest Neighbors, Euclidean & Screenshot

Phishing Analysis System: Pescatore - some numbers...



NUMBER OF
SUSPICIOUS
PROCESSED URLS PER
MONTH
~ 17,000



NUMBER OF
DocuSign TAKE
DOWNS PER
MONTH
~ 500*

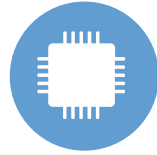
* And counting...



YEARLY CLOUD
PROVIDER COST
\$4,000

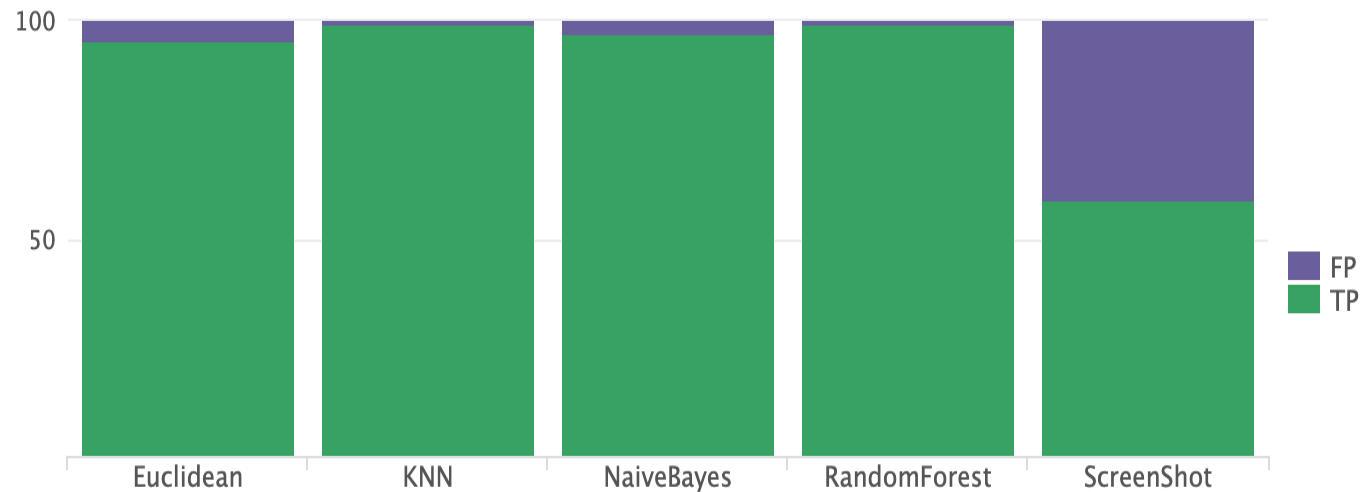


COST CUT
\$150k +



MACHINE LEARNING TRUE POSITIVE VS FALSE POSITIVE RATE

TP and FP rates of the different ML models in the last 90 days



AVERAGE TIME TO
AUTOMATICALLY
CLASSIFY A URL
5/10 MINS



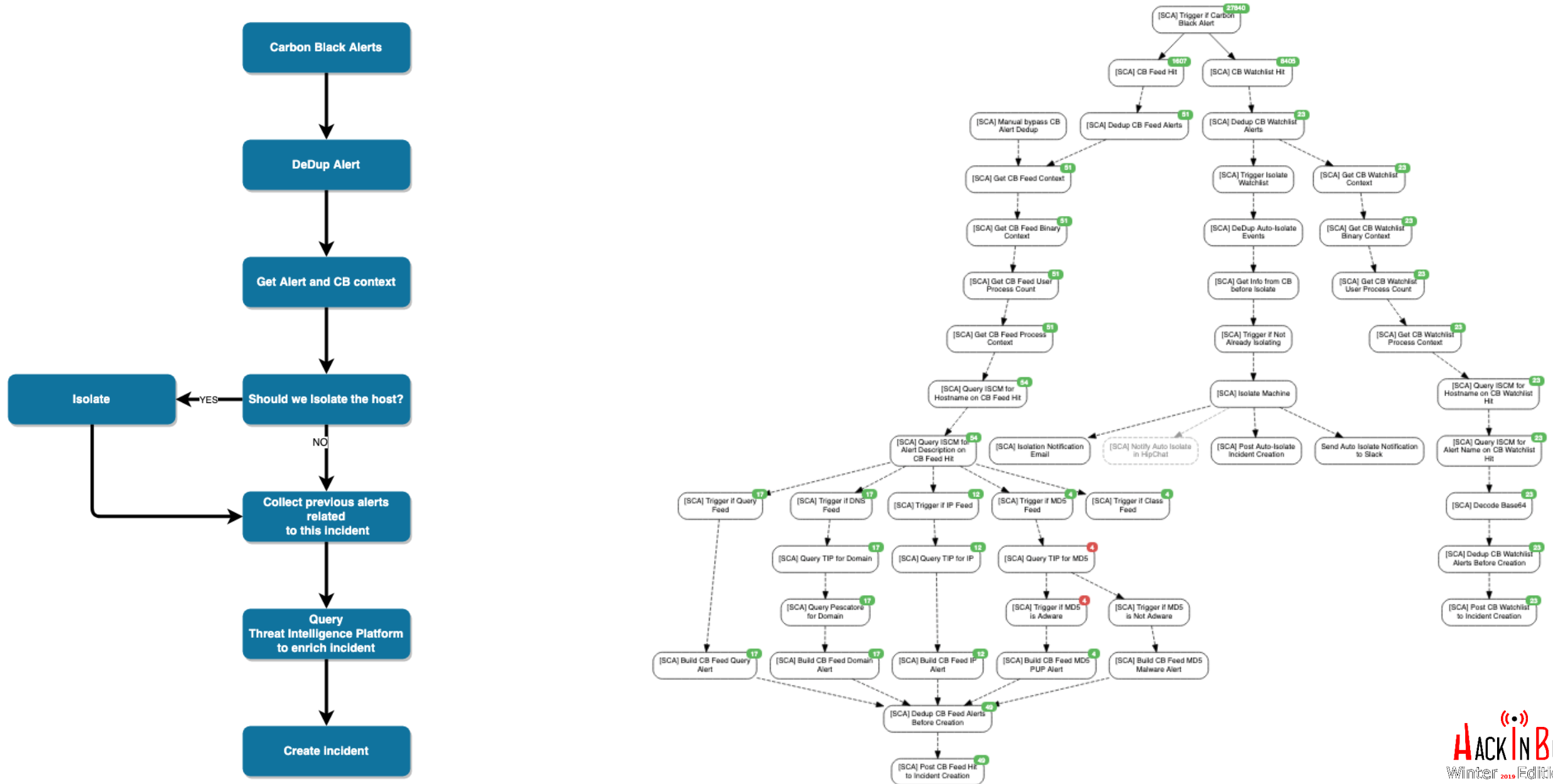
AVERAGE TIME TO
ALERT WHEN A
PHISHING SITE IS HIT
3 MINS



AVERAGE TIME
TO GET A SITE
TAKEN DOWN
2 DAYS

Scenario 2 – HIDS & Data Enrichment

Malicious Code or Suspicious Behavior



Scenario 2 – Malicious Code - Data Enrichment

Malicious Code or Suspicious Behavior

What’s in the incident?

- Automated Base64 decode
- Process tree with links that points to HIDS
- Historical context based on alert/machine
- Threat Intel Enrichment (next slide)
- SOPs and Detection details (next slide)

Description

Details of the Watchlist Hit:

Watchlist Name: [PROD_TRICKBOT_ipport](#)

Watchlist Description: Typical Ports used by Trickbot 447 & 449

Hostname:

Process Name: [powershell.exe](#)

Process Path: c:\windows\system32\windowspowershell\v1.0\powershell.exe

User Details

Username:

User Email:

Advanced Process Information

A Base 64 string was identified and decoded from the cmdline of powershell.exe

```
IEX (New-Object Net.Webclient).DownloadString('http://127.0.0.1:50701/'); Invoke-Inveigh -ConsoleOutput N -RunTime 15 -Tool 2 -LLMNR Y -NBNS Y -StatusOutput Y
```

Process Tree:

-> [rundll32.exe](#)

----> [powershell.exe](#)

*Process Name: [powershell.exe](#) (Binary MD5: 7353f60b1739074eb17c5f4dddefe239, [View Binary in CB](#), [View Binary in VT](#))

*Command Line:

```
powershell -nop -exec bypass -EncodedCommand SQBFaFgAIAAaAE4AZQB3AC0ATwBiAGoAZQBjAHQAIABOAGUAdAAuAFcAZQBjAGMabABpAGUAbgB0ACKALgBEAG8AdwBuAGwAbwBhAGQAUwB0AHIAaQBuAGcAKAAAGgAdAB0AHAAAGAvAC8AMQAYADcALgAwAC4AMAA
```

-----> [findstr.exe](#)

-----> [netstat.exe](#)

• Process Name: [netstat.exe](#) (Binary MD5: 9244576ddd10643bceabe63ec36950e6, [View Binary in CB](#), [View Binary in VT](#))

• Command Line:

```
"C:\WINDOWS\system32\NETSTAT.EXE" -anp TCP
```

Additional Resources

Link to Watchlist which Caused Hit: [PROD_Suspicious_Powershell_P4](#)

SOP: https://iscm.docusignhq.com/projects/ds-ir/wiki/Malware_Detection_Standard_Actions

Search for Watchlist in Detection Library: [here](#)

Search the Tactical Dashboard: [User Search Admin](#) | [Hostname Search](#)

Historical Context

Times this Watchlist has fired in the last 7 days: 1

ISCM #ID	Date Created (UTC)	Subject	Hostname	Username	Status
#159600	2019-05-16 15:25:11	CarbonBlack – Watchlist Hit - PROD_TRICKBOT_ipport -			In Progress

Incidents involving this host in the past 7 days: 4

ISCM #ID	Date Created (UTC)	Subject	Hostname	Username	Status
#159707	2019-05-16 16:16:35	CarbonBlack - bit9advancedthreats - Lateral Movement - Powershell -			New
#159600	2019-05-16 15:25:11	CarbonBlack – Watchlist Hit - PROD_TRICKBOT_ipport -			In Progress
#159600	2019-05-16 15:25:11	CarbonBlack – Watchlist Hit - PROD_TRICKBOT_ipport -			In Progress

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Scenario 2 – Malicious Code - Data Enrichment

Malicious Code or Suspicious Behavior

Threat Intelligence Enrichment

- Where the intelligence was collected from
- Malicious Score
- When it was initially/last seen
- VT details
 - Malicious URLs
 - Malicious downloads

IOC Information

Threat Intel Platform Details

IOC Source: [REDACTED]
IOC Malscore: 50
First Seen: 2019-03-07 12:04:56 UTC
Last Seen: 2019-04-15 06:28:51 UTC
TIP Description: ipv4_malware

Comments:
Ligne Web ServicesLigne Web Service

Tags:
<http://benaibouche.com/forum/index.php?topic=6583.0>
benaibouche.com
[JS%2FRamnit.N](#)
[AS16347](#)

This IOC has not been reported to AbuseIPDB

Virus Total Summary

[» Detected URLs for this Domain \(max 5\)](#)
[» Detected Downloaded Files for this Domain \(max 5\)](#)

CarbonBlack Watchlist Hit - My Watchlists - PROD_File Deletion With Ping « Previous | 46 of 199 | Next »

Added by [REDACTED] ago. Updated 11 months ago.

Status:	Resolved	Start date:	10/25/2018
Priority:	P3	Due date:	
Assignee:	[REDACTED]	% Done:	<div><div></div>100%</div>
Attack Type:	File Deletion	DetectionCategory:	CarbonBlack
MITRE Macro Areas:	Defense Evasion		

Description Quote

Threat: After establishing persistence via another mechanism, malware will frequently delete its original executable to make forensics and IR more difficult. This technique was originally spotted in njRAT samples, but has since become more common in other types of malware as well.

Originally found in Bit9AdvancedThreats - [http://\[REDACTED\]](#)
Disabled there, and created as a watchlist to exclude WebEx false positives.

Watchlist Link: [here](#)

Query String:
(process_name:cmd.exe cmdline:del (cmdline:ping.exe OR cmdline:ping OR childproc_name:ping.exe) -cmdline:*webexAppLauncher.exe*)

Suggested Actions:

- Review the file being deleted and the parent process of cmd for unusual binaries
- Review the machine in CB for unusual or unsigned binaries, unusual netconns
- Investigate according to the generic malware SOP

Documentation is important

- Type of alert
- MITRE Areas (useful to identify gaps in detections or logs)
- Description
- Suggested Actions
- False Positives
- Speed up response time

Conclusion / Takeaways

- You want to scale, you need to automate
- Do not give up
- Do not be afraid to develop in-house tools
- Cost saving
- Do not feel you have to do everything at once, keep automating and keep developing



THANK YOU