Top Secret Comint



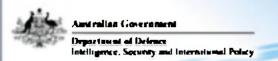
3G: impact and update

SDF Nov 09

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Reveal their secrets - Protect our own



3G rollouts

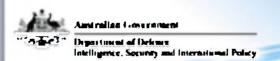
- Nearly complete in SE Asia
 - UMTS and some CDMA2K
 - UMTS predominates
 - Discussions about LTE
- Coincides with IP core rollouts (WAN)
 - Now seeing NGN roll-outs gathering speed

UMTS Launch Dates				
Country	Operator	Launch Date		
Cambodia	Shinawatra	Oct-07		
Cambodia	Mobitel	Jul-04		
Indonesia	Telkomsel	Sep-06		
Indonesia	Excelcomindo	Sep-06		
Indonesia	Indosat	Nov-06		
Indonesia	Hutchison 3G	Dec-06		
Malaysia	Maxis Communications	Jul-05		
Malaysia	Celcom	May-05		
Malaysia	DiGi	Mar-06		
Philippines	SMART	May-06		
Philippines	Globe	May-06		
Philippines	Digits	Jul-06		
Singapore	Singapore Telecommunications	Feb-05		
Singapore	StarHub	Apr-05		
Singapore	MobileOne	Feb-05		
Thailand	СТМ	May-08		

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IA Leadership Targets + Handsets

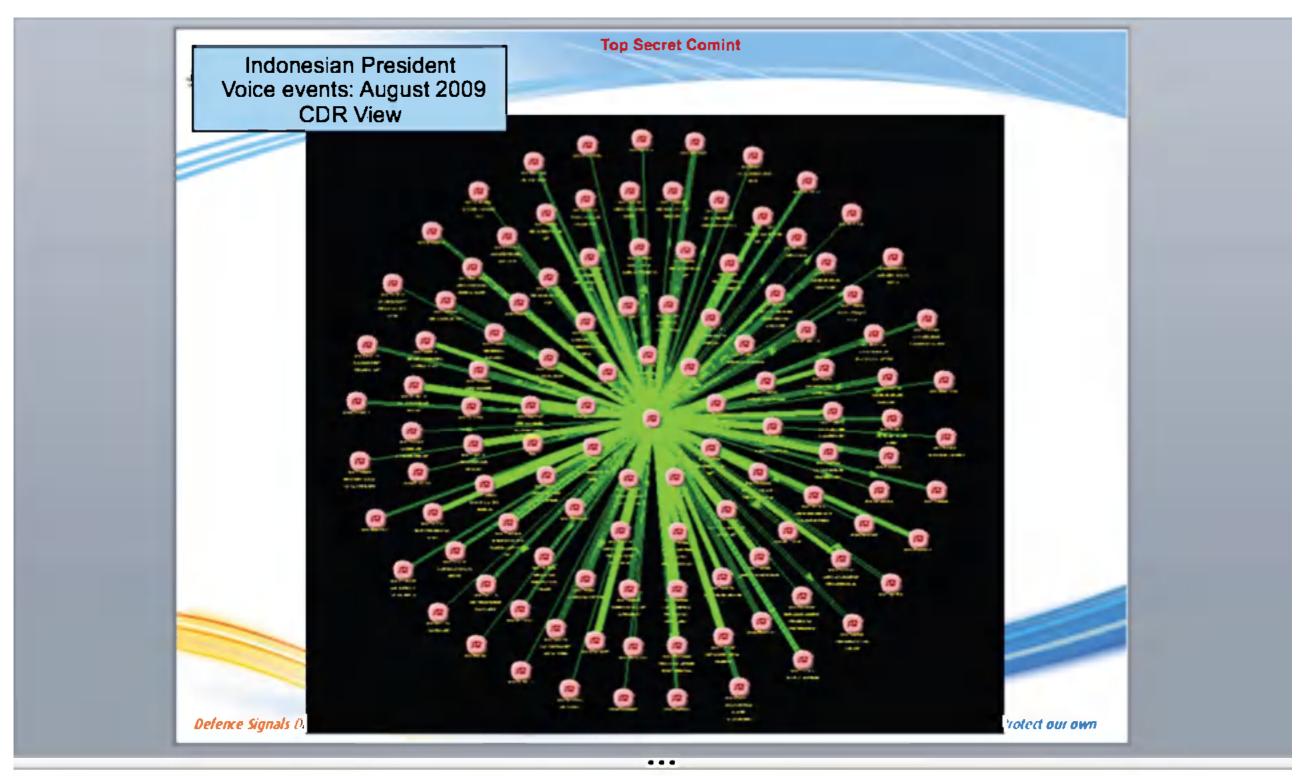
	Name/Position	Handset	Generation
1	Susilo Bambang Yudhoyono	Nokia E90-1	3G
2	Kristiani Herawati (First Lady)	Nokia E90-1	3G
3	Bocdiono (new Vice President)	Blackberry Bold (9000)	3G
4	Yusuf Kalla (former Vice President)	Samsung SGH-Z370	3G
5	Dino Patti Djalal (Forcign Spokesman)	Blackberry Bold (9000)	3G
6	Andi Mallarangeng (Domestic Spokesman)	Nokia E71-1	3G
7	Hatta Rajasa (State Secretary)	Nokia E90-1	3G
8	Sri Mulyani Indrawati (MENKO EKON)	Nokia E90-1	3G
9	Widodo Adi Sucipto (MENKO POLKAM)	Nokia E66-1	3G
10	Sofyan Djalil (Minister - Confidant)	Nokia E90-1	3G

Uptake of 3G handsets commenced in 2nd Quarter 2007 – Nokia E90-1

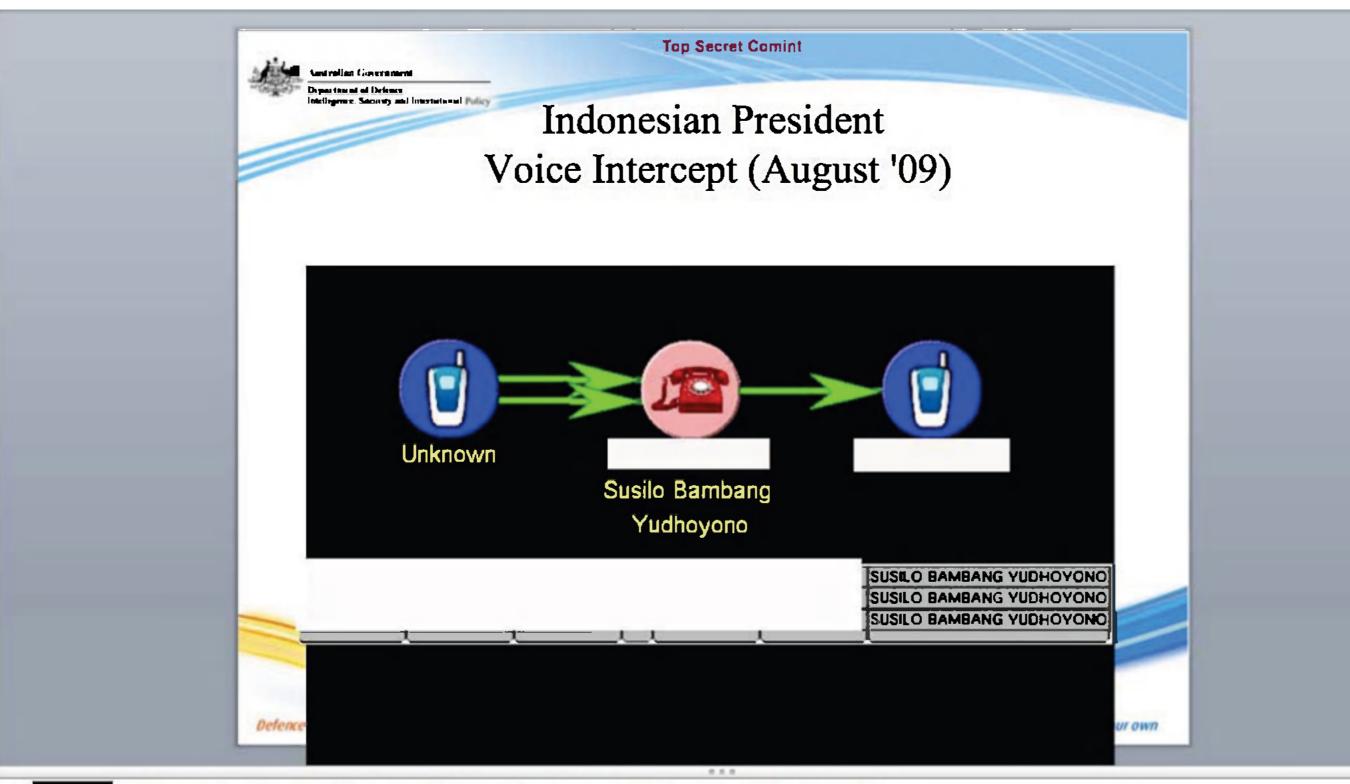
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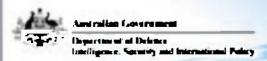
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Reveal their secrets - Protect our own



CDRs for August only cover 15 days of the month (1,3,4,8->14, and 20->24th). This is voice events only.





DSD Way Forward

- 3G options paper with leadership group
- Choose an option and apply it to a target (like Indonesian Leadership)