# **Kyle Gregory Macalindong**

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https://github.com/kgmac3

**Exceptional communicator** with strong relationship skills, and exceptional problem-solving abilities.

# **PROFESSIONAL EXPERIENCE**

## **3CX -Internship**

March 2018 to December 2018 - Tampa, Florida

Prospect for new Reseller/Partners nationally. Follow up with new sales leads and qualify the opportunity for the Regional Channel Managers. Position software-based business PBX solutions to reseller and acquire their commitments to achieve Basic, Intermediate, and Advanced Engineer Certification plus purchase PBX software licenses.

#### **DECA**

#### 2013 & 2014 DECA Summit Winner - US Florida

DECA prepares emerging leaders and entrepreneurs for careers in marketing, finance, hospitality and management in high schools and colleges around the globe.

## **Entrepreneurship Academy**

**2014-2016, Butler North Young Entrepreneurs Planning Council** –Buchholz High School

## **Competitive Sports -Athlete**

#### **Captain during Senior year**

-Buchholz Highschool Varsity Baseball 2014-2017, 8A FHSAA Varsity Level Competition

#### 4 Year Letterman & 4 Year Scholar Athlete Award

-Buchholz Highschool Varsity Baseball 2014-2017, 8A FHSAA Varsity Level Competition

## Started as a Freshman on the Varsity Team

-Buchholz Highschool Varsity Baseball 2014-2017, 8A FHSAA Varsity Level Competition

## **Club Team -Baseball**

-Orlando Scorpions, PRIME 2017

# **SKILLS**

Web Development

Microsoft Office experience

Google Suite experience

Coachable and team player

Technical thinker

Entrepreneurial focused

Strong communications skill

Dependable/Responsible

Quick leaner

Technology skill and knowledge

Ability to build relationships

## **EDUCATION**

Web Development Program with emphasis on client-side (front-end) technology: HTML, CSS, and JavaScript as well as server-side (back-end) technology such as .NET, Node.js, or Ruby on Rails, 2019

Suncoast Developer Guild, St. Petersburg, FL

Bachelor of Science in Computer and Information Science with a major in Software Development, current student

ECPI (East Coast Polytechnic Institute) University, Virginia Beach, VA

Associate of Science in Business Marketing, 2019

California Coast University, Santa Ana, CA

**High School Diploma, 2017** Buchholz High School, Gainesville, FL

#### **ADDRESS**

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