

# Juan Salazar

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## **Skills & Attributes**

- HTML, CSS, Javascript, React, Hooks
- Ruby on Rails
- Database entry and management
- Highly experienced in CRM
- Research, learning, and problem solving
- Networking
- Event Planning
- Database, SQL

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## **Professional Experience**

### **Suncoast Developers Guild-St. Petersburg, Florida**

*Full Stack Developer Student*

**January 2019-Present**

- Full stack web development program where I am learning the latest front end and back end languages including: HTML, CSS, Javascript, React, SQL, and Ruby.
- Learned how to create websites and application such as blackjack, minesweeper, scoreboards, color pickers, and many more.

### **ActionCOACH Tampa Bay-St. Petersburg, Florida**

*Client Care Coordinator*

**November 2017-March 2018**

- Managed the CRM to record directory information of up to 1000+ current, prospective, and past clients by performing consistent database entry and management
- Served as an administrative point of contact for internal and external stakeholders related to all business operations including inputting meeting notes, cloud management, event coordination, etc

### **Tao Connect-St. Petersburg, Florida**

*Client Engagement Associate Intern*

**March 2017 - October 2017**

- Entered in all of the prospective clients into the CRM and researched different articles and information that allowed the sales department to reach out to their target market more efficiently

### **SalesMakers- St. Petersburg, Florida**

*Corporate Recruiter Intern*

**September 2016-January 2017**

- Recruited sellers from different parts of the United States and determined applicant qualifications by video interviewing applicants; analyzing responses; comparing qualifications to job requirements and pre-screening
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### **Leadership Work Experience**

**USFSP Compass**-St. Petersburg, Florida

**August 2015-January 2017**

*Peer Coach*

- Mentored a group of 30 first-year students in 2015-2016 and mentored a group of 34 first years in 2016-2017
- Planned, promoted, implemented, and evaluated programs and events to meet the social and academic needs of assigned group of students

**USFSP Orientation**-St. Petersburg, Florida

**February 2016-January 2017**

*Orientation Leader*

- Gave tours and presentations of different on-campus resources to groups of over 50 students
- Facilitate small group meetings of about 12-16 first-year students

**USFSP Student Government**-St. Petersburg, Florida

**May 2015-May 2016**

*Vice President*

- Ran and facilitated monthly meetings of Council of Club Presidents involving over 20 Clubs and Organizational Presidents, giving them workshops and other campus resources for their success
  - Initiated the It's On Us campaign to the University, a sexual assault prevention awareness campaign
- Co-coordinated an off-campus apartment search program along with also bringing in a Career mentoring program

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### **Volunteer Groups and Experience**

*St Pete Young Professionals Community Service Committee Volunteer*

**May 2017-April 2018**

*Washington Alternative Spring Break Trip to help underprivileged children*

**March 2017**

*Alpha Phi Omega Community Service Committee*

**August 2016- December 2016**

*USFSP Compass Community Service Committee*

**August 2016 - December 2016**

*Atlanta Alternative Spring Break Trip to help the Homeless out with Mercy Church*

**March 2016**

*Westminister Palm Retirement Center*

**November 2012- May 2013**

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### **Education**

**University of South Florida St Petersburg (USFSP)**

*Bachelor of Science in Psychology, Minors in Leadership & Entrepreneurship*

**August 2017**

**Suncoast Developers Guild (SDG)**

*Full Stack Web Developer Certification*

**April 2019**