

# Michael Yenny

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## FULL STACK WEB DEVELOPER



## EDUCATION

SUNCOAST DEVELOPERS GUILD- 2018

FLORIDA STATE COLLEGE (FSCJ), JACKSONVILLE, FL -ASSOCIATES DEGREE

## CORE STRENGTHS

- Leader
- Excellent communication
- Creative problem solver
- Internally motivated
- Adaptable

## TECHNICAL SKILLS

- Programming in Unix, Linux, iOS, and Windows environments
- Web development - HTML5/CSS3
- JavaScript with Node.js
- .NET Framework
- Blockchain technology
- Solidity smart contracts

## EXPERIENCE

### ***Vivint Smart Home Pros, Sales Representative, Tampa, FL***

- Opportunity to apply strong communication, and customer relationship skills.
- Plan and expediting the delivery and installation of products at a very fast pace.
- Built trusting client relationships resulting in more sales for the company.
- Developed a full understanding of the sales cycle process.
- Learned to develop my own database of prospects, leads, and references.
- Wrote, negotiated and finalized sales contracts.
- Worked collabora

### ***CurrentC LLC, Jacksonville, FL - Co-Founder***

- Develop clear technical plans for the team.
- Develop and implement smart contracts written in Solidity on the Ethereum Blockchain.
- Establish framework for a private blockchain protocol.
- Ensure proper communication between front-end and back-end for the private blockchain.