#### CREDIT RISK ASSESSMENT

Description: The business of banks is making loans. Assessing the credit worthiness of an applicant is of crucial importance. You have to develop a system to help a loan officer decide whether the credit of a customer is good, or bad. A bank's business rules regarding loans must consider two opposing factors. On the one hand, a bank wants to make as many loans as possible. Interest on these loans is the ban's profit source. On the other hand, a bank cannot afford to make too many bad loans. Too many bad loans could lead to the collapse of the bank. The bank's loan policy must involve a compromise not too strict, and not too lenient.

To do the assignment, you first and foremost need some knowledge about the world of credit. You can acquire such knowledge in a number of ways.

- 1. Knowledge Engineering. Find a loan officer who is willing to talk. Interview her and try to represent her knowledge in the form of production rules.
- 2. Books. Find some training manuals for loan officers or perhaps a suitable textbook on finance. Translate this knowledge from text form to production rule form.
- 3. Common sense. Imagine yourself as a loan officer and make up reasonable rules which can be used to judge the credit worthiness of a loan applicant.
- 4. Case histories. Find records of actual cases where competent loan officers correctly judged when not to, approve a loan application.

#### The German Credit Data:

Actual historical credit data is not always easy to come by because of confidentiality rules. Here is one such dataset (original) Excel spreadsheet version of the German credit data (download from web).

In spite of the fact that the data is German, you should probably make use of it for this assignment, (Unless you really can consult a real loan officer!)

#### A few notes on the German dataset:

- DM stands for Deutsche Mark, the unit of currency, worth about 90 cents Canadian (but looks and acts like a quarter).
- Owns\_telephone. German phone rates are much higher than in Canada so fewer people own telephones.
- Foreign\_worker. There are millions of these in Germany (many from Turkey). It is very hard to get German citizenship if you were not born of German parents.
- There are 20 attributes used in judging a loan applicant. The goal is the classify the applicant into one of two categories, good or bad.

#### **Description of the German credit dataset.**

1. Title: German Credit data

2. Source Information:

Professor Dr. Hans Hofmann

Institut f"ur Statistik und "Okonometrie Universit"at Hamburg

FB Wirtschaftswissenschaften

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3. Number of Instances: 1000

Two datasets are provided, the original dataset, in the form provided by Prof. Hofmann, contains categorical/symbolic attributes and is in the file "german.data".

For algorithms that need numerical attributes, Strathclyde University produced the file "german.data-numeric". This file has been edited and several indicator variables added to make it suitable for algorithms which cannot cope with categorical variables. Several attributes that are ordered categorical (such as attribute 17) have been coded as integer. This was the form used by StatLog.

4. Number of Attributes german: 20 (7 numerical, 13 categorical)

Number of Attributes german.numer: 24 (24 numerical)

Attribute description for German

#### **Attribute description for German**

#### **Attribute 1: (qualitative) Status of existing checking account**

A11: ... < 0 DM A12:  $0 \le ... < 200 \, DM$ 

A13: ...  $\geq$  200 DM/salary assignments for at least 1 year

A14: no checking account

#### **Duration** in month **Attribute 2: (numerical)**

#### **Attribute 3: (qualitative) Credit history**

A30: no credits taken/all credits paid back duly

A31: all credits at this bank paid back duly A32: existing credits paid back duly till now

A33: delay in paying off in the past

A34: critical account/other credits existing (not at this bank)

#### Attribute 4: (qualitative)

**Purpose** 

A40: car (new) A41: car (used)

A42: furniture/equipment A43: radio/television A44: domestic appliances

A45: repairs A46: education

A47: (vacation - does not exist?)

A48: retraining A49: business A410: others

#### **Attribute 5: (numerical)**

#### Credit amount

#### **Attribute 6: (qualitative)**

#### Savings account/bonds

A61: ... < 100 DM A62: 100 <= ... < 500 DM A63: 500 <= ... < 1000 DM A64: ... >= 1000 DM

A65: unknown/ no savings account

#### **Attribute 7: (qualitative)**

#### **Present employment since**

A71: unemployed A72: ... < 1 year A73: 1 <= ... < 4 years A74: 4 <= ... < 7 years A75: ... >= 7 years

#### **Attribute 8: (numerical)**

#### Installment rate in percentage of disposable income

#### Attribute 9: (qualitative) Personal status and sex

A91: male: divorced/separated

A92: female : divorced/separated/married

A93: male: single

A94: male : married/widowed

A95: female : single

# Attribute 10: (qualitative) Other debtors / guarantors

A101 : none

A102 : co-applicant A103 : guarantor

## Attribute 11: (numerical) Present residence since

# Attribute 12: (qualitative) Property

A121: real estate

A122: if not A121: building society savings agreement/life insurance

A123: if not A121/A122: car or other, not in attribute 6

A124: unknown / noproperty

#### Attribute 13: (numerical) Age in years

### Attribute 14: (qualitative) Other installment plans

A141 : bank A142 : stores A143 : none

#### **Attribute 15: (qualitative)** Housing

A151 : rent A152 : own A153 : for free

### Attribute 16: (numerical) Number of existing credits at this bank

#### Attribute 17: (qualitative) Job

A171 : unemployed/ unskilled - non-resident

A172: unskilled - resident

A173: skilled employee / official

A174: management/self-employed/highly qualified employee/ officer

## Attribute 18: (numerical) Number of people being liable to provide maintenance for

## Attribute 19: (qualitative) Telephone

A191: none

A192: yes, registered under the customer's name

#### Attribute 20: (qualitative) foreign worker

A201 : yes A202 : no

## **Relabeled values of attribute**

#### Relabeled values in attribute checking\_status

From: A11 To: '<0'

From: A12 To: '0<=X<200'

From: A13 To: '>=200'

From: A14 To: 'no checking'

### Relabeled values in attribute credit\_history

From: A30 To: 'no credits/all paid'

From: A31 To: 'all paid'

From: A32 To: 'existing paid'

From: A33 To: 'delayed previously'

From: A34 To: 'critical/other existing credit'

## Relabeled values in attribute purpose

From: A40 To: 'new car'

From: A41 To: 'used car'

From: A42 To: furniture/equipment

From: A43 To: radio/tv

From: A44 To: 'domestic appliance'

From: A45 To: repairs

From: A46 To: education

From: A47 To: vacation

From: A48 To: retraining

From: A49 To: business

From: A410 To: other

#### Relabeled values in attribute savings\_status

From: A61 To: '<100'

From: A62 To: '100<=X<500'

From: A63 To: '500<=X<1000'

From: A64 To: '>=1000'

From: A65 To: 'no known savings'

#### Relabeled values in attribute employment

From: A71 To: unemployed

From: A72 To: '<1'

From: A73 To: '1<=X<4'

From: A74 To: '4<=X<7'

From: A75 To: '>=7'

## Relabeled values in attribute personal\_status

From: A91 To: 'male div/sep'

From: A92 To: 'female div/dep/mar'

From: A93 To: 'male single'

From: A94 To: 'male mar/wid'

From: A95 To: 'female single'

# elabeled values in attribute other\_parties

From: A101 To: none

From: A102 To: 'co applicant'

From: A103 To: guarantor

# $Relabeled\ values\ in\ attribute\ property\_magnitude$

From: A121 To: 'real estate'

From: A122 To: 'life insurance'

From: A123 To: car

From: A124 To: 'no known property'

#### Relabeled values in attribute other\_payment\_plans

From: A141 To: bank

From: A142 To: stores

From: A143 To: none

#### Relabeled values in attribute housing

From: A151 To: rent

From: A152 To: own

From: A153 To: 'for free'

#### Relabeled values in attribute job

From: A171 To: 'unemp/unskilled non res'

From: A172 To: 'unskilled resident'

From: A173 To: skilled

From: A174 To: 'high qualif/self emp/mgmt'

#### Relabeled values in attribute own\_telephone

From: A191 To: none

From: A192 To: yes

Relabeled values in attribute foreign\_worker

From: A201 To: yes

From: A202 To: no

Relabeled values in attribute class

From: 1 To: good

From: 2 To: bad