

		· ca's	BENEFITS SPECIA		CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
LOCAL CI	HAPTERS	-										
С	1	2	PA	PAPHILADELPH	19	1	4.88%	2	80.67%	7	10	1
С	I	2	NJ	NJNORTHERN	9	6	4.00%	4	83.40%	2	12	2
С	I	1	NY	NYMETRO	13	3	3.72%	6	81.51%	5	14	3
С	I	3	IN	ININDIANAPOL	7	8	3.93%	5	85.06%	1	14	3
С	I	5	GA	GAATLANTA	15	2	5.84%	1	75.28%	12	15	5
С	I	6	TX	TXSANANTONIO	5	10	2.67%	8	81.58%	4	22	6
С	I	7	UT	UTSALTLAKE	12	4	4.74%	3	73.25%	15	22	6
С	I	8	CA	CALOSANGELES	11	5	3.00%	7	77.02%	11	23	8
С	I	6	TX	TXDALLAS	6	9	1.87%	11	80.87%	6	26	9
С	I	4	NE	NEOMAHA	5	10	2.65%	9	79.90%	9	28	10
С	I	3	MI	MIDETROIT	9	6	1.82%	13	79.59%	10	29	11
С	I	8	OR	ORPORTLAND	4	15	1.86%	12	80.27%	8	35	12
С	I	6	TX	TXHOUSTON	5	10	1.70%	14	74.32%	14	38	13
С	I	7	AZ	AZPHOENIX	5	10	2.50%	10	58.67%	18	38	13
С	I	3	OH	OHCOLUMBUS	0	18	0.00%	18	82.81%	3	39	15
С	I	8	CA	CAORANGE	5	10	1.46%	16	75.08%	13	39	15
С	I	8	CA	CASACRAMENTO	3	16	1.54%	15	72.60%	16	47	17
С	I	8	CA	CASANDIEGO	3	16	1.42%	17	71.18%	17	50	18
С	m	4	NE	NELINCOLN	5	7	4.63%	4	88.39%	1	12	1
C	m	5	TN	TNMIDDLE	6	4	5.31%	3	81.25%	13	20	2
C	m	8	CA	CASILICON	5	7	3.42%	11	84.91%	4	22	3
C	m	7	CO	CODENVER	10	1	7.35%	1	76.13%	24	26	4
C	m	5	FL	FLTAMPABAY	8	2	6.72%	2	76.80%	23	27	5
C	m	2	NJ	NJCENTRAL	4	11	3.42%	11	82.68%	7	29	6
c	m	3	OH	OHNORTHWEST	4	11	3.48%	9	82.41%	9	29	6
C	m	2	MD	MDBALTIMORE	6	4	4.62%	5	76.03%	25	34	8
C	m	3	KY	KYCENTRAL	3	16	2.78%	16	85.71%	3	35	9
C	m	6	OK	OKCITY	4	11	3.23%	14	81.54%	12	37	10
C	m	6	MO	MOSTLOUIS	4	11	3.25%	13	80.77%	14	38	11
C	m	3	MI	MIWEST	6	4	3.53%	8	75.00%	27	39	12
C	m	8	WA	WANORTHWEST	3	16	1.91%	18	84.21%	5	39	12
C	m	8	CA	CAGOLDENGATE	7	3	4.29%	7	70.62%	33	43	14
C	m	2	NJ	NJMONMOUTH	4	11	3.17%	15	79.51%	18	44	15
C	m	2	NJ	NJSOUTH	5	7	4.46%	6	73.17%	31	44	15
C	m	6	TX	TXFORTWORTH	5	7	3.45%	10	73.61%	29	46	17
C	m	3	IL	ILCENTRAL	2	21	1.89%	20	82.76%	6	47	18
C	m	6	TX	TXAUSTIN	3	16	2.00%	17	78.87%	19	52	19
C	m	5	MS	MSJACKSON	1	25	0.87%	26	87.50%	2	53	20
C	m	3	OH	OHNORTHEAST	3	16	1.88%	21	78.86%	20	57	21
C	m	5	FL	FLCENTRAL	3	16	1.90%	19	77.56%	22	57	21
C	m	3	İL	ILDUPAGE	2	21	1.72%	23	80.00%	15	59	23
C	m	5	NC	NCTRIAD	1	25	0.99%	25	81.98%	10	60	24
C	m	6	OK	OKTULSA	1	25	0.77%	27	82.61%	8	60	24
c	m	5	SC	SCCOLUMBIA	2	21	1.45%	24	79.55%	17	62	26
c	m	8	CA	CACENTRAL	2	21	1.74%	22	73.39%	30	73	27
c	m	8	OR	ORWILLAMETTE	0	31	0.00%	31	81.90%	11	73	27
C	m	7	ID	IDTREASURE	1	25	0.74%	28	78.57%	21	74	29
c	m	8	NV	NVCLARK	Ö	31	0.00%	31	79.70%	16	78	30
c	m	6	LA	LANEWORLEANS	1	25	0.72%	29	75.16%	26	80	31
c	m	3	IL	ILCHICAGONE	1	25	0.58%	30	72.13%	32	87	32
c	m	8	CA	CAINLAND	0	31	0.00%	31	73.75%	28	90	33



		",CA'S E	BENEFITS SPECIAL		CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	S	6	LA	LAACADIANA	7	1	12.28%	1	92.45%	1	3	1
C	s	5	GA	GACOASTAL	6	2	8.57%	2	86.89%	3	7	2
c	S	3	KY	KYLOUISVILLE	4	5	4.40%	8	88.04%	2	15	3
C	s	3	IN	INNORTHEAST	5	3	5.21%	7	82.00%	16	26	4
C	s	8	WA	WASPOKANE	3	10	3.90%	12	86.30%	4	26	4
C	s	2	MD	MDWASHINGTON	4	5	4.04%	11	83.02%	12	28	6
C	S	2	VA	VACENTRAL	4	5	4.12%	9	81.90%	17	31	7
C	s	6	LA	LABATONROUGE	3	10	3.70%	14	82.72%	13	37	8
C	S	3	IL	ILCHICAGODOWN	5	3	6.76%	3	75.00%	32	38	9
C	S	3	OH	OHCINCINN	4	5	6.15%	4	76.39%	29	38	9
C	S	5	SC	SCLOWCOUNTRY	2	16	3.70%	14	85.45%	9	39	11
C	s	5	AL	ALBIRMINGHAM	3	10	3.90%	12	81.58%	18	40	12
C	s S	2	PA PA	PACENTRAL	2	16	2.44%	20	86.25%	5	41	13
C	s S	5	FL	FLGULFCOAST	2	16	2.94%	18	85.94%	7	41	13
C	s	3	IN	INGRNORTHERN	3	10	5.26%	6	75.81%	30	46	15
C	s	8	CA	CAVENTURA	3	10	4.11%	10	77.33%	26	46	15
ŭ	· ·	5			4	5		5	68.92%	39	49	17
С	S	5 5	FL FL	FLBROWARD	3	10	5.41%	16	77.78%	24	50	18
С	S	8		FLJACKSONVIL	-		3.57%			10		
С	S	8 5	CA	CANORTHCOAST	1	23	1.67%	25	85.07%		58	19
С	S	-	SC	SCPIEDMONT	1	23	1.30%	27	82.50%	14	64	20
С	S	2	VA	VAEASTERN	2	16	2.70%	19	75.56%	31	66	21
С	S	2	VA	VANORTHERN	2	16	3.23%	17	73.85%	33	66	21
С	S	7	NM	NMRIOGRANDE	1	23	1.75%	24	80.00%	20	67	23
С	S	3	IN	INSOUTHWEST	1	23	2.00%	23	78.85%	22	68	24
С	S	3	MI	MINORTHERN	1	23	1.59%	26	79.66%	21	70	25
С	S	7	AZ	AZSOUTHERN	0	32	0.00%	32	86.21%	6	70	25
С	S	6	TX	TXCOASTLBND	0	32	0.00%	32	85.94%	7	71	27
С	S	1	NY	NYGRTRCENTRAL	2	16	2.25%	22	71.57%	36	74	28
С	S	2	PA	PAPITTSBURG	2	16	2.38%	21	69.51%	38	75	29
С	S	8	NV	NVNORTHERN	0	32	0.00%	32	85.00%	11	75	29
С	S	5	NC	NCTRIANGLE	1	23	1.04%	30	77.78%	24	77	31
С	S	8	WA	WASOUTHSOUND	0	32	0.00%	32	82.22%	15	79	32
С	S	5	FL	FLPALMCOAST	1	23	1.04%	30	76.60%	28	81	33
С	S	6	TX	TXEAST	0	32	0.00%	32	80.56%	19	83	34
С	S	6	KS	KSKANSASCITY	1	23	1.11%	28	72.04%	35	86	35
С	S	1	NY	NYNORTHEASTERN	0	32	0.00%	32	78.46%	23	87	36
С	s	5	NC	NCCHARLOTTE	1	23	1.06%	29	70.91%	37	89	37
С	S	7	CO	CONORTHERN	0	32	0.00%	32	77.19%	27	91	38
С	S	7	CO	COSOUTHERN	0	32	0.00%	32	73.08%	34	98	39
С	s	3	MI	MISOUTHWEST	0	32	0.00%	32	66.10%	40	104	40
С	+	3	IN	INGRBLOOMING	1	7	5.56%	5	94.12%	4	16	1
C	+	6	TX	TXSOUTH	8	1	20.51%	1	86.49%	17	19	2
C	t	8	WA	WATRICOUNTY	4	3	11.43%	3	84.85%	20	26	3
C	t	7	ID	IDEASTERN	1	7	3.70%	14	91.30%	7	28	4
C	t t	5	GA	GASOUTH	1	7	3.03%	17	93.55%	5	29	5
C	t		ID	IDSOUTHERN	1	7	2.56%	19	94.74%	3	29	5
C	t t	5	TN	TNCHATTANOOGA	1	7	4.76%	7	86.36%	18	32	7
C	t	7	UT	UTNORTHERN	1	7	2.17%	21	91.11%	8	36	8
C	t t	6	KS	KSWICHITA	5	2	13.89%	2	80.49%	33	37	9
C	t +	5	GA	GASOATLANTA	1	7	2.63%	18	87.10%	13	38	10
C	·	5	GA	GASUATLANTA	• '	,	2.03%	10	07.10/0	13	30	10



		4's	BENEFITS SPECT		CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	t	5	NC	NCWESTERN	2	4	4.26%	11	84.09%	24	39	11
С	t	2	PA	PANORTHEAST	1	7	5.88%	4	78.57%	37	48	12
С	t	6	AR	ARNORTHWEST	0	24	0.00%	24	100.00%	1	49	13
С	t	2	MD	MDEASTERN	0	24	0.00%	24	95.12%	2	50	14
С	t	7	ID	IDNORTH	2	4	4.17%	12	80.00%	34	50	14
С	t	1	NY	NYNIAGARA	1	7	4.76%	7	77.78%	39	53	16
С	t	5	MS	MSNORTHEAST	0	24	0.00%	24	93.33%	6	54	17
С	t	8	CA	CANORTHVALLEY	0	24	0.00%	24	90.24%	9	57	18
С	t	6	LA	LAREDRIVER	0	24	0.00%	24	90.00%	10	58	19
С	t	5	GA	GANORTHWEST	0	24	0.00%	24	88.00%	11	59	20
С	t	5	NC	NCPIEDMONT	1	7	4.55%	9	75.00%	43	59	20
С	t	7	CO	COFRONTRANGE	1	7	3.13%	16	78.79%	36	59	20
С	t	3	IN	INSOUTHCENTRAL	0	24	0.00%	24	87.23%	12	60	23
С	t	3	IL.	ILCHISOUTHLAND	2	4	5.56%	5	65.22%	52	61	24
С	t .	6	MO	MOSPRINGFIELD	1	7	2.13%	22	80.85%	32	61	24
С	t	1_	NY	NYWESTERN	1	7	2.44%	20	79.07%	35	62	26
С	t .	5	GA.	GACSRIVERAREA	0	24	0.00%	24	86.67%	14	62	26
С	t	5	TN	TNWEST	0	24	0.00%	24	86.67%	14	62	26
С	t	7	NM	NMNORTHERN	0	24	0.00%	24	86.67%	14	62	26
С	t	5	SC	SCGRANDSTRAND	1	7	4.35%	10	72.00%	46	63	30
С	t	6	TX	TXELPASO	0	24	0.00%	24	86.36%	18	66	31
С	t	5	FL	FLCAPITAL	0	24	0.00%	24	84.85%	20	68	32
С	Ţ.	6	TX	TXPANHANDLE	0	24	0.00%	24	84.62%	22	70	33
С	t ,	3	OH	OHWESTRESERVE	0	24	0.00%	24	84.31%	23	71	34
С	Ĭ.	5	GA	GANORTHEAST	1	7	3.45%	15	68.97%	49	71	34
С	Ţ.	5	NC	NCCOASTAL	0	24	0.00%	24	83.93%	25	73	36
С	Ĭ.	6 8	MO	MOCENTRAL	1	7	4.00%	13	0.00%	54 26	74 74	37
С	l 4	•	CA	CADESERTCITIES	0	24	0.00%	24	83.33%			37
C	Ĭ.	2 6	VA	VASOUTHWEST	1 0	7 24	2.08%	23 24	74.07%	45 27	75 75	39
· ·	l 4	3	TX	TXLUBBOCK	0	24 24	0.00%	24 24	82.98%	27	75 76	39 41
C	l +	ა 6	IN TV	INNORTHWEST	0	24 24	0.00%	24 24	82.35% 81.48%	28 29	76 77	41
C	ι •	8	TX	TXTEXOMA	0	24	0.00%	24	81.40%	30	77 78	43
C	ι +	6	CA	CASANTABARBA	0	24	0.00%	24	80.95%	31	76 79	43
C	ι +	5	TX FL	TXWEST FLSOUTHWEST	0	24	0.00% 0.00%	24	78.57%	37	79 85	44 45
C	ι •	5	GA	GAMIDDLE	0	24	0.00%	24	77.14%	40	88	46
C	ι +	5 6	AR	ARCENTRAL	0	24	0.00%	24	76.00%	40	89	46 47
C	t +	7	CO	COROCKIES	0	24	0.00%	24	75.76%	42	90	48
C	t +	5	TN	TNMIDSOUTH	0	24	0.00%	24	74.58%	44	92	49
C	t +	2	VA	VAPIEDMONT	0	24	0.00%	24	74.36%	47	92 95	50
C	t +	5	TN	TNKNOXVILLE	0	24	0.00%	24	70.21%	48	96 96	50 51
C	+	3	KY	KYWESTERN	0	24	0.00%	24	68.75%	50	98	52
C	+	5	FL	FLDADE	0	24	0.00%	24	66.67%	51	99	53
c	t	5	MS	MSSOUTH	0	24	0.00%	24	62.96%	53	101	54
STATE CH	HAPTERS											
SIAILO	.A. 1210	2	PA Total		24	3	4.08%	2	79.73%	4	9	1
3	:	2	NJ Total		22	5	4.06% 3.79%	3	80.42%	2	10	2
s s	i I	2 5	NJ Total GA Total		22 24	3	3.79% 4.78%	1	79.35%	6	10	2
s	i	6	TX Total		24 32	2	4.78% 2.21%	7	79.65%	5	14	4
s s	:	1	NY Total		32 17	7	2.21% 2.99%	4	79.05% 79.18%	5 7	18	4 5
s	i	3	IL Total		17	9	2.38%	6	80.29%	3	18	5
s	i	5 5	FL Total		21	6	2.38% 2.90%	5	76.83%	3 9	20	5 7
s	: :	8	CA Total		40	1	2.90% 2.04%	9	75.93%	10	20	7
s s	i I	3	OH Total		40 11	10	2.04% 1.86%	9 10	75.93% 80.94%	10	20 21	9
s	i	3	MI Total		16	8	2.06%	8	77.52%	8	24	10
3	•	3	IVII I ULAI		10	U	2.00 /0	U	11.52/0	Ū	47	10



		7.5	BENEFITS SPEC		CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
s	m	3	IN Total		17	1	3.68%	3	82.94%	3	7	1
s	m	2	MD Total		10	5	3.70%	2	81.29%	6	13	2
s	m	4	NE Total		10	5	3.37%	6	82.96%	2	13	2
s	m	6	LA Total		11	3	3.43%	5	81.57%	5	13	2
s	m	7	UT Total		13	2	4.33%	1	77.43%	10	13	2
s	m	8	WA Total		10	5	3.10%	7	84.54%	1	13	2
s	m	7	CO Total		11	3	3.62%	4	76.06%	12	19	7
s	m	5	SC Total		6	9	2.05%	9	80.82%	7	25	8
s	m	6	OK Total		5	11	1.95%	10	82.22%	4	25	8
s	m	2	VA Total		9	8	2.95%	8	76.68%	11	27	10
s	m	5	NC Total		6	9	1.47%	12	78.38%	9	30	11
s	m	8	OR Total		4	13	1.24%	13	80.79%	8	34	12
S	m	7	AZ Total		5	11	1.91%	11	63.64%	13	35	13
s	s	3	KY Total		7	2	3.24%	4	85.46%	2	8	1
s	s	1	CT Total		8	1	5.30%	2	79.75%	7	10	2
s	s	5	AL Total		6	4	5.77%	1	77.67%	10	15	3
s	s	6	MO Total		6	4	3.05%	5	81.44%	6	15	3
s	s	5	TN Total		7	2	2.87%	6	78.68%	9	17	5
s	s	6	KS Total		6	4	4.76%	3	74.63%	12	19	6
s	s	7	ID Total		5	7	2.01%	8	82.47%	4	19	6
s	s	4	IA Total		5	7	2.59%	7	79.29%	8	22	8
s	s	4	WI Total		2	10	1.36%	11	90.96%	1	22	8
s	s	5	MS Total		1	12	0.65%	12	83.87%	3	27	10
s	s	1	MA Total		2	10	1.47%	10	75.00%	11	31	11
s	s	4	MN Total		3	9	1.61%	9	72.61%	13	31	11
s	s	8	NV Total		0	13	0.00%	13	81.69%	5	31	11
s	t	2	DE Total		0	4	0.00%	4	85.00%	1	9	1
s	t	7	NM Total		1	2	1.39%	3	81.69%	4	9	1
s	t	6	AR Total		0	4	0.00%	4	82.61%	2	10	3
s	t	8	HI Total		0	4	0.00%	4	82.46%	3	11	4
s	t	1	ME Total		3	1	9.09%	1	71.79%	10	12	5
s	t	8	AK Total		1	2	1.59%	2	76.32%	8	12	5
s	t	1	NH Total		0	4	0.00%	4	80.30%	5	13	7
s	t	7	MT Total		0	4	0.00%	4	80.00%	6	14	8
s	t	4	SD Total		0	4	0.00%	4	78.26%	7	15	9
s	t	3	WV Total		0	4	0.00%	4	76.19%	9	17	10



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GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
REGIONAL	CONTEST											
у	у	11.2	Totals - Region 2		65	2	3.62%	1	79.75%	4	7	1
у	у	11.5	Totals - Region 5		71	1	2.92%	3	78.75%	5	9	2
у	у	11.3	Totals - Region 3		63	3	2.45%	6	80.50%	2	11	3
у	у	11.6	Totals - Region 6		60	4	2.48%	5	80.15%	3	12	4
у	у	11.1	Totals - Region 1		30	7	3.13%	2	78.33%	6	15	5
у	у	11.4	Totals - Region 4		20	8	2.36%	7	81.04%	1	16	6
у	y	11.7	Totals - Region 7		35	6	2.90%	4	74.83%	8	18	7
y	y	11.8	Totals - Region 8		55	5	1.88%	8	77.85%	7	20	8
v	V	12	Grand Total		399	*	2.63%	*	79.00%	*	*	*