



## GAIN ONLY REPORT FEBRUARY 2018

					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
LOCAL CHAPTERS												
c	I	2	PA	PAPHILADELPH	46	3	12.23%	7	85.29%	3	13	1
c	I	8	CA	CAORANGE	55	2	17.41%	1	81.53%	11	14	2
c	I	3	MI	MIDETROIT	76	1	15.20%	3	81.33%	12	16	3
c	I	8	CA	CASANDIEGO	34	7	14.35%	4	82.93%	8	19	4
c	I	6	TX	TXDALLAS	43	5	14.24%	5	82.35%	10	20	5
c	I	8	CA	CALOSANGELES	44	4	11.06%	12	83.87%	7	23	6
c	I	5	GA	GAATLANTA	31	9	11.52%	10	84.50%	6	25	7
c	I	1	NY	NYMETRO	34	7	9.66%	16	84.92%	5	28	8
c	I	4	NE	NEOMAHA	21	16	10.82%	13	88.42%	1	30	9
c	I	8	CA	CASACRAMENTO	37	6	16.74%	2	75.46%	22	30	9
c	I	3	OH	OHNORTHEAST	22	14	12.50%	6	79.53%	15	35	11
c	I	3	OH	OHCOLUMBUS	18	20	9.33%	17	85.86%	2	39	12
c	I	3	MI	MIWEST	23	13	11.98%	8	77.78%	19	40	13
c	I	8	OR	ORPORTLAND	28	10	11.72%	9	76.95%	21	40	13
c	I	2	NJ	NJNORTHERN	22	14	8.63%	18	82.75%	9	41	15
c	I	3	IN	ININDIANAPOL	20	17	10.42%	14	80.10%	14	45	16
c	I	6	TX	TXHOUSTON	28	10	8.36%	20	79.41%	16	46	17
c	I	7	CO	CODENVER	20	17	11.24%	11	78.49%	18	46	17
c	I	6	TX	TXSANANTONIO	13	23	6.53%	22	85.28%	4	49	19
c	I	8	CA	CAGOLDENGATE	28	10	10.33%	15	51.89%	24	49	19
c	I	7	UT	UTSALT LAKE	19	19	7.60%	21	80.74%	13	53	21
c	I	8	CA	CAINLAND	15	22	8.38%	19	78.75%	17	58	22
c	I	7	AZ	AZPHOENIX	17	21	5.07%	23	58.31%	23	67	23
c	I	6	LA	LANEWORLEANS	9	24	4.79%	24	77.01%	20	68	24
c	m	2	NJ	NJMONMOUTH	17	3	15.45%	2	86.36%	7	12	1
c	m	6	TX	TXFORTWORTH	19	2	11.88%	6	84.91%	12	20	2
c	m	2	NJ	NJCENTRAL	22	1	18.64%	1	80.51%	21	23	3
c	m	3	KY	KYCENTRAL	13	15	12.75%	4	85.98%	9	28	4
c	m	2	NJ	NJSOUTH	15	8	11.45%	8	82.84%	15	31	5
c	m	6	MO	MOSTLOUIS	17	3	12.50%	5	77.93%	25	33	6
c	m	8	CA	CASILICON	15	8	8.67%	19	86.55%	6	33	6
c	m	8	NV	NVCLARK	16	7	11.85%	7	81.62%	19	33	6
c	m	5	MS	MSJACKSON	12	17	10.17%	12	89.08%	5	34	9
c	m	5	NC	NCCHARLOTTE	17	3	15.32%	3	75.22%	29	35	10
c	m	6	OK	OKTULSA	14	10	9.52%	15	85.14%	11	36	11
c	m	8	CA	CACENTRAL	14	10	10.94%	9	82.44%	18	37	12
c	m	3	OH	OHNORTHWEST	10	22	9.26%	17	92.38%	1	40	13
c	m	8	WA	WANORTHWEST	17	3	10.56%	10	76.69%	27	40	13
c	m	3	IL	ILDUPAGE	12	17	9.45%	16	85.27%	10	43	15
c	m	7	ID	IDTREASURE	12	17	8.51%	20	86.13%	8	45	16
c	m	3	IN	INNORTHEAST	10	22	9.62%	14	82.69%	16	52	17
c	m	5	FL	FLTAMPABAY	14	10	10.22%	11	74.48%	31	52	17
c	m	6	OK	OKCITY	11	20	8.33%	21	84.44%	13	54	19
c	m	6	TX	TXAUSTIN	14	10	8.75%	18	75.45%	28	56	20
c	m	5	TN	TNMIDDLE	11	20	9.65%	13	78.63%	24	57	21
c	m	5	FL	FLCENTRAL	14	10	8.05%	22	77.19%	26	58	22
c	m	3	IL	ILCHICAGONE	8	27	4.62%	29	89.60%	4	60	23
c	m	4	NE	NELINCOLN	6	29	5.41%	28	89.91%	3	60	23



## GAIN ONLY REPORT FEBRUARY 2018

GAIN Sort	L/S/M/T	Region	State	Chapters	CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
					MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
c	m	5	SC	SCCOLUMBIA	10	22	6.85%	26	82.98%	14	62	25
c	m	8	OR	ORWILLAMETTE	5	30	4.35%	30	91.30%	2	62	25
c	m	1	NY	NYGRTRCENTRAL	9	25	7.69%	23	81.20%	20	68	27
c	m	2	MD	MDBALTIMORE	13	15	7.56%	24	75.00%	30	69	28
c	m	2	MD	MDWASHINGTON	9	25	7.26%	25	79.37%	22	72	29
c	m	5	NC	NCTRIANGLE	7	28	6.48%	27	82.46%	17	72	29
c	m	5	NC	NCTRIAD	5	30	3.70%	31	78.68%	23	84	31
c	s	7	AZ	AZSOUTHERN	9	12	15.79%	7	89.66%	3	22	1
c	s	3	MI	MINORTHERN	8	15	15.69%	8	92.16%	2	25	2
c	s	8	WA	WASPOKANE	11	7	15.94%	6	86.57%	12	25	2
c	s	5	FL	FLPALMCOAST	12	4	13.95%	11	86.05%	14	29	4
c	s	2	VA	VANORTHERN	12	4	18.46%	5	84.13%	21	30	5
c	s	3	IN	INGRNORTHERN	9	12	15.25%	9	85.00%	18	39	6
c	s	2	VA	VACENTRAL	17	1	19.32%	4	79.35%	35	40	7
c	s	2	VA	VASOUTHWEST	7	19	12.73%	14	88.68%	9	42	8
c	s	6	TX	TXCOASTLBN	7	19	10.94%	19	89.23%	6	44	9
c	s	6	TX	TXEAST	11	7	13.75%	13	83.54%	24	44	9
c	s	7	CO	CONORTHERN	9	12	15.00%	10	83.33%	25	47	11
c	s	8	CA	CADESERTCITIES	6	24	11.32%	16	88.89%	7	47	11
c	s	2	PA	PACENTRAL	15	2	19.74%	2	76.25%	45	49	13
c	s	3	IL	ILNORTHERN	13	3	19.70%	3	78.13%	43	49	13
c	s	8	CA	CAVENTURA	11	7	13.92%	12	81.33%	30	49	13
c	s	3	MI	MISOUTHWEST	7	19	11.29%	17	85.48%	16	52	16
c	s	2	PA	PAPITTSBURG	10	11	10.64%	20	83.33%	25	56	17
c	s	1	NY	NYWESTERN	11	7	21.57%	1	63.46%	49	57	18
c	s	5	SC	SCLOWCOUNTRY	5	32	9.80%	24	97.92%	1	57	18
c	s	5	FL	FLDADE	6	24	10.53%	21	85.71%	15	60	20
c	s	2	VA	VAEASTERN	6	24	7.23%	35	89.29%	4	63	21
c	s	7	ID	IDNORTH	6	24	11.11%	18	83.93%	22	64	22
c	s	6	TX	TXPANHANDLE	5	32	8.93%	29	89.29%	4	65	23
c	s	3	OH	OHCINCINN	8	15	10.00%	23	82.05%	29	67	24
c	s	6	KS	KSKANSASCITY	12	4	12.37%	15	72.16%	48	67	24
c	s	5	AL	ALBIRMINGHAM	7	19	8.64%	30	84.42%	19	68	26
c	s	8	NV	NVNORTHERN	8	15	9.52%	25	82.76%	28	68	26
c	s	5	FL	FLJACKSONVIL	8	15	10.26%	22	79.49%	34	71	28
c	s	3	OH	OHWESTRESERVE	5	32	9.26%	26	84.21%	20	78	29
c	s	5	FL	FLGULFCOAST	6	24	9.23%	28	80.30%	32	84	30
c	s	8	WA	WASOUTHSOUND	4	40	7.69%	34	87.76%	10	84	30
c	s	6	LA	LAACADIANA	5	32	8.06%	31	83.61%	23	86	32
c	s	5	FL	FLBROWARD	6	24	7.23%	35	79.52%	33	92	33
c	s	8	CA	CANORTHCOAST	6	24	7.89%	33	79.27%	36	93	34
c	s	3	IL	ILCENTRAL	7	19	7.14%	37	79.00%	38	94	35
c	s	3	KY	KYLOUISVILLE	4	40	4.21%	44	86.60%	11	95	36
c	s	5	GA	GACOASTAL	5	32	6.85%	38	83.33%	25	95	36
c	s	5	SC	SCPIEDMONT	3	42	3.57%	45	88.75%	8	95	36
c	s	4	WI	WISEASTERN	5	32	6.85%	38	80.56%	31	101	39
c	s	1	NY	NYNORTHEASTERN	6	24	8.00%	32	75.00%	46	102	40
c	s	3	IL	ILCHISOUTHLAND	5	32	9.26%	26	76.36%	44	102	40
c	s	5	NC	NCCOASTAL	2	46	3.33%	46	86.44%	13	105	42
c	s	6	TX	TXLUBBOCK	1	48	1.89%	48	85.45%	17	113	43
c	s	6	LA	LABATONROUGE	5	32	5.49%	40	78.26%	42	114	44



## GAIN ONLY REPORT FEBRUARY 2018

GAIN Sort	L/S/M/T	Region	State	Chapters	CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
					MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
c	s	7	CO	COSOUTHERN	3	42	4.92%	42	78.69%	39	123	45
c	s	7	NM	NMRIGRANDE	3	42	4.23%	43	78.57%	40	125	46
c	s	6	AR	ARCENTRAL	3	42	5.17%	41	75.00%	46	129	47
c	s	5	TN	TNMIDSOUTH	2	46	3.13%	47	78.57%	40	133	48
c	s	4	WI	WISCENTRAL	1	48	1.59%	49	79.10%	37	134	49
c	t	6	MO	MOSPRINGFIELD	10	3	20.83%	5	93.62%	7	15	1
c	t	7	ID	IDEASTERN	4	10	18.18%	7	100.00%	1	18	2
c	t	3	IN	INSOUTHWEST	11	1	25.00%	3	86.36%	15	19	3
c	t	7	ID	IDSOUTHERN	5	8	13.16%	10	100.00%	1	19	3
c	t	8	WA	WATRICOUNTY	8	4	28.57%	1	85.71%	16	21	5
c	t	3	IN	INSOUTHCENTRAL	6	7	14.29%	9	93.02%	9	25	6
c	t	5	GA	GANORTHWEST	5	8	21.74%	4	86.96%	14	26	7
c	t	7	UT	UTNORTHERN	3	13	6.82%	17	100.00%	1	31	8
c	t	8	CA	CASANTABARBA	3	13	6.52%	19	93.18%	8	40	9
c	t	5	TN	TNKNOWVILLE	7	6	15.22%	8	82.98%	28	42	10
c	t	5	GA	GASOATLANTA	3	13	9.09%	14	85.71%	16	43	11
c	t	5	NC	NCWESTERN	3	13	6.00%	20	88.46%	10	43	11
c	t	6	KS	KSWICHITA	8	4	19.51%	6	76.92%	36	46	13
c	t	6	LA	LAREDRIER	3	13	7.32%	15	85.00%	20	48	14
c	t	7	UT	UTSOUTHERN	4	10	26.67%	2	57.14%	42	54	15
c	t	6	TX	TXHEARTOF	1	25	6.67%	18	87.50%	12	55	16
c	t	2	PA	PANORTHEAST	2	20	11.76%	11	83.33%	27	58	17
c	t	2	VA	VAPIEDMONT	1	25	3.70%	33	100.00%	1	59	18
c	t	4	WI	WIFOXVALLEY	4	10	10.53%	12	67.50%	41	63	19
c	t	5	FL	FLCAPITAL	2	20	5.88%	21	84.38%	23	64	20
c	t	5	SC	SCGRANDSTRAND	3	13	10.00%	13	72.73%	39	65	21
c	t	5	GA	GASOUTH	1	25	3.03%	36	97.06%	5	66	22
c	t	7	CO	COFRONTRANGE	3	13	6.98%	16	72.73%	39	68	23
c	t	3	IL	ILSOUTHERN	1	25	3.03%	36	87.88%	11	72	24
c	t	4	WI	WINCENTRAL	1	25	3.85%	32	85.71%	16	73	25
c	t	5	TN	TNWEST	1	25	5.56%	24	84.21%	24	73	25
c	t	5	NC	NCPIEDMONT	2	20	5.71%	23	80.56%	31	74	27
c	t	2	MD	MDEASTERN	2	20	4.35%	29	82.98%	28	77	28
c	t	5	MS	MSSOUTH	1	25	3.57%	34	85.19%	19	78	29
c	t	6	TX	TXELPASO	1	25	4.17%	30	84.00%	25	80	30
c	t	3	KY	KYWESTERN	1	25	5.88%	21	76.47%	37	83	31
c	t	3	IN	INNORTHWEST	1	25	5.26%	26	78.95%	33	84	32
c	t	6	AR	ARNORTHWEST	1	25	5.00%	28	80.00%	32	85	33
c	t	6	TX	TXSOUTH	11	1	0.00%	40	0.00%	44	85	33
c	t	8	CA	CANORTHVALLEY	1	25	2.13%	39	84.78%	21	85	33
c	t	5	FL	FLSOUTHWEST	2	20	4.08%	31	77.08%	35	86	36
c	t	5	GA	GANORTHEAST	1	25	3.23%	35	83.87%	26	86	36
c	t	5	GA	GACSRIVERAREA	1	25	5.56%	24	75.00%	38	87	38
c	t	6	TX	TXTEXOMA	0	41	0.00%	40	96.55%	6	87	38
c	t	3	IN	INGRBLOOMING	0	41	0.00%	40	87.50%	12	93	40
c	t	5	TN	TNCHATTANOOGA	1	25	5.26%	26	38.10%	43	94	41
c	t	7	CO	COROCKIES	1	25	2.70%	38	77.50%	34	97	42
c	t	5	GA	GAMIDDLE	0	41	0.00%	40	84.44%	22	103	43
c	t	6	TX	TXWEST	0	41	0.00%	40	81.82%	30	111	44



## GAIN ONLY REPORT FEBRUARY 2018

					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
STATE CHAPTERS												
s	l	2	PA Total		74	5	12.56%	2	83.50%	4	11	1
s	l	3	MI Total		114	3	14.16%	1	81.46%	7	11	1
s	l	2	NJ Total		76	4	12.38%	3	82.98%	5	12	3
s	l	3	IL Total		66	7	11.98%	5	83.75%	3	15	4
s	l	8	CA Total		270	1	12.12%	4	78.26%	10	15	4
s	l	3	OH Total		63	8	10.31%	6	84.55%	2	16	6
s	l	6	TX Total		154	2	9.97%	8	82.67%	6	16	6
s	l	5	GA Total		47	10	8.97%	10	84.93%	1	21	8
s	l	1	NY Total		60	9	10.05%	7	81.03%	8	24	9
s	l	5	FL Total		70	6	9.15%	9	79.40%	9	24	9
s	m	2	VA Total		43	2	13.44%	1	86.29%	3	6	1
s	m	3	IN Total		57	1	11.97%	3	83.20%	7	11	2
s	m	7	ID Total		27	7	10.59%	4	88.93%	2	13	3
s	m	8	WA Total		40	3	12.86%	2	81.49%	9	14	4
s	m	4	NE Total		27	7	8.85%	8	88.96%	1	16	5
s	m	8	OR Total		33	6	9.32%	6	81.56%	8	20	6
s	m	6	OK Total		26	9	9.29%	7	84.86%	5	21	7
s	m	7	CO Total		36	4	9.50%	5	78.52%	12	21	7
s	m	5	NC Total		36	4	7.21%	11	80.78%	10	25	9
s	m	7	UT Total		26	9	7.78%	10	83.79%	6	25	9
s	m	5	SC Total		21	15	6.75%	13	85.76%	4	32	11
s	m	5	TN Total		22	13	8.33%	9	76.90%	14	36	12
s	m	2	MD Total		24	12	7.00%	12	77.75%	13	37	13
s	m	7	AZ Total		26	9	6.62%	14	62.56%	15	38	14
s	m	6	LA Total		22	13	5.76%	15	79.29%	11	39	15
s	s	4	MN Total		39	1	16.96%	1	79.48%	8	10	1
s	s	6	MO Total		27	2	14.29%	3	81.31%	6	11	2
s	s	5	MS Total		18	7	11.25%	5	88.82%	1	13	3
s	s	8	NV Total		24	3	10.96%	6	82.06%	5	14	4
s	s	4	IA Total		19	6	9.60%	7	85.71%	2	15	5
s	s	1	MA Total		22	4	13.02%	4	74.71%	10	18	6
s	s	6	KS Total		20	5	14.49%	2	73.72%	11	18	6
s	s	3	KY Total		18	7	8.11%	9	85.59%	3	19	8
s	s	1	CT Total		17	9	9.50%	8	80.23%	7	24	9
s	s	5	AL Total		7	11	6.25%	10	84.26%	4	25	10
s	s	4	WI Total		12	10	5.97%	11	78.37%	9	30	11
s	t	1	ME Total		6	3	15.79%	2	94.74%	1	6	1
s	t	3	WV Total		6	3	31.58%	1	80.00%	4	8	2
s	t	7	NM Total		9	1	10.71%	4	75.00%	7	12	3
s	t	8	HI Total		5	5	8.77%	6	91.38%	2	13	4
s	t	8	AK Total		9	1	10.47%	5	73.86%	8	14	5
s	t	4	SD Total		3	7	14.29%	3	80.00%	5	15	6
s	t	1	NH Total		3	7	3.70%	8	83.13%	3	18	7
s	t	6	AR Total		4	6	4.94%	7	75.90%	6	19	8



## GAIN ONLY REPORT FEBRUARY 2018

					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
REGIONAL CONTEST												
y	y	11.3	Totals - Region 3		324	2	12.07%	2	83.27%	2	6	1
y	y	11.2	Totals - Region 2		240	4	12.78%	1	82.74%	3	8	2
y	y	11.8	Totals - Region 8		381	1	11.71%	3	79.30%	7	11	3
y	y	11.4	Totals - Region 4		100	8	10.46%	4	83.42%	1	13	4
y	y	11.6	Totals - Region 6		253	3	9.67%	6	81.65%	5	14	5
y	y	11.5	Totals - Region 5		221	5	8.39%	8	82.00%	4	17	6
y	y	11.1	Totals - Region 1		111	7	10.31%	5	80.17%	6	18	7
y	y	11.7	Totals - Region 7		128	6	8.76%	7	76.69%	8	21	8
y	y	12	Grand Total		1,758	*	10.61%	*	81.18%	*	*	*