

## **GAIN ONLY REPORT JANUARY 2020**

					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
<b>GAIN Sort</b>	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
LOCAL CH	HAPTERS											
С	1	2	PA	PAPHILADELPH	57	1	14.65%	3	82.24%	2	6	1
С	1	6	TX	TXDALLAS	36	5	11.21%	8	80.25%	3	16	2
С	1	4	NE	NEOMAHA	28	10	14.81%	2	79.38%	5	17	3
С	1	5	GA	GAATLANTA	37	4	14.40%	4	76.25%	10	18	4
С	1	7	AZ	AZPHOENIX	45	3	22.50%	1	74.23%	14	18	4
С	I	3	IN	ININDIANAPOL	23	12	12.92%	5	79.89%	4	21	6
С	I	1	NY	NYMETRO	36	5	10.32%	10	79.08%	7	22	7
С	I	3	MI	MIDETROIT	57	1	11.52%	7	73.57%	16	24	8
С	I	2	NJ	NJNORTHERN	22	13	9.78%	11	87.00%	1	25	9
С	I	8	CA	CASANDIEGO	27	11	12.74%	6	74.77%	13	30	10
С	I	8	CA	CAORANGE	33	7	9.62%	12	74.92%	12	31	11
С	I	3	OH	OHCOLUMBUS	18	16	8.87%	13	79.17%	6	35	12
С	I	6	TX	TXHOUSTON	31	9	10.54%	9	72.76%	17	35	12
С	I	8	OR	ORPORTLAND	19	15	8.84%	14	76.96%	8	37	14
С	I	8	CA	CALOSANGELES	32	8	8.72%	15	74.14%	15	38	15
С	I	7	UT	UTSALTLAKE	22	13	8.70%	17	75.00%	11	41	16
С	I	6	TX	TXSANANTONIO	11	18	5.88%	18	76.88%	9	45	17
С	I	8	CA	CASACRAMENTO	17	17	8.72%	15	69.71%	18	50	18
С	m	7	ID	IDTREASURE	21	5	15.56%	6	81.29%	10	21	1
C	m	6	MO	MOSTLOUIS	21	5	17.07%	3	78.69%	16	24	2
C	m	6	OK	OKTULSA	18	8	13.85%	9	82.09%	8	25	3
C	m	7	CO	CODENVER	24	1	17.65%	2	74.48%	26	29	4
C	m	8	WA	WANORTHWEST	19	7	12.10%	10	80.13%	13	30	5
C	m	2	NJ	NJSOUTH	18	8	16.07%	5	77.97%	18	31	6
C	m	6	OK	OKCITY	14	13	11.29%	13	82.81%	6	32	7
С	m	5	FL	FLTAMPABAY	23	2	19.33%	1	68.60%	31	34	8
С	m	6	TX	TXAUSTIN	22	4	14.67%	8	74.51%	25	37	9
С	m	3	KY	KYCENTRAL	16	12	14.81%	7	77.88%	19	38	10
С	m	6	LA	LANEWORLEANS	23	2	16.55%	4	63.50%	33	39	11
С	m	4	NE	NELINCOLN	10	23	9.26%	18	89.81%	1	42	12
С	m	5	FL	FLCENTRAL	18	8	11.39%	12	75.00%	23	43	13
С	m	8	NV	NVCLARK	11	20	8.53%	21	86.51%	2	43	13
С	m	3	OH	OHNORTHEAST	18	8	11.25%	14	76.05%	22	44	15
С	m	5	NC	NCTRIAD	9	26	8.91%	19	86.41%	3	48	16
С	m	6	TX	TXFORTWORTH	12	17	8.28%	22	80.95%	11	50	17
С	m	2	NJ	NJCENTRAL	12	17	10.26%	15	77.87%	20	52	18
С	m	3	OH	OHNORTHWEST	10	23	8.70%	20	81.65%	9	52	18
С	m	5	TN	TNMIDDLE	13	14	11.50%	11	71.82%	29	54	20
С	m	8	CA	CASILICON	10	23	6.85%	27	86.09%	4	54	20
С	m	8	OR	ORWILLAMETTE	8	27	7.41%	24	84.40%	5	56	22
С	m	2	MD	MDBALTIMORE	13	14	10.00%	16	71.33%	30	60	23
С	m	8	CA	CACENTRAL	11	20	9.57%	17	73.33%	27	64	24
С	m	3	MI	MIWEST	13	14	7.65%	23	65.70%	32	69	25
С	m	8	CA	CAINLAND	11	20	6.96%	26	75.00%	23	69	25
С	m	8	CA	CAGOLDENGATE	12	17	7.36%	25	72.51%	28	70	27
С	m	3	IL	ILCHICAGONE	7	28	4.07%	31	80.46%	12	71	28
С	m	5	MS	MSJACKSON	3	33	2.61%	33	82.76%	7	73	29
С	m	3	IL	ILCENTRAL	6	30	5.66%	28	78.57%	17	75	30
С	m	3	IL	ILDUPAGE	5	31	4.31%	30	80.00%	14	75	30



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GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	m	2	NJ	NJMONMOUTH	7	28	5.56%	29	77.87%	20	77	32
С	m	5	SC	SCCOLUMBIA	5	31	3.62%	32	79.17%	15	78	33
С	s	7	AZ	AZSOUTHERN	12	5	19.67%	4	89.29%	2	11	1
С	S	2	PA	PACENTRAL	24	1	29.27%	1	81.48%	12	14	2
С	S	6	LA	LAACADIANA	10	11	17.54%	6	86.21%	5	22	3
С	S	5	GA	GACOASTAL	9	13	12.86%	10	81.25%	14	37	4
C	S	5	FL	FLBROWARD	16	3	21.62%	3	72.73%	32	38	5
C	S	3	OH	OHCINCINN	12	5	18.46%	5	75.36%	29	39	6
C	S	2	VA	VACENTRAL	14	4	14.43%	8	75.47%	28	40	7
C	s	3	IN	INNORTHEAST	11	10	11.46%	15	80.41%	15	40	7
C	S	3	iL	ILCHICAGODOWN	21	2	28.38%	2	68.06%	38	42	9
C	S	2	MD	MDWASHINGTON	12	5	12.12%	14	77.08%	24	43	10
C	S	5	FL	FLPALMCOAST	12	5	12.50%	12	75.49%	27	44	11
C	S	2	VA	VAEASTERN	12	5	16.22%	7	71.76%	33	45	12
C	S	3	KY	KYLOUISVILLE	9	13	9.89%	, 19	81.32%	13	45 45	12
C	S	5	FL	FLJACKSONVIL	9	13		17	79.22%	18	48	14
C	s s	3	FL MI	MINORTHERN	9 8	18	10.71% 12.70%	11	76.67%	25	54	15
-		5			-	18			79.01%	19	55	16
С	S	3	AL	ALBIRMINGHAM	8	21	10.39%	18	79.01% 77.19%	22	56	17
С	S	3	IN NO	INGRNORTHERN	7		12.28%	13 9	69.12%	22 37		18
С	S	7	NY	NYNORTHEASTERN	9	13	13.43%				59	
С	S	•	CO	COSOUTHERN	5	26	9.09%	25	82.69%	9	60	19
С	S	6	KS	KSKANSASCITY	10	11	11.11%	16	69.77%	36	63	20
С	S	7	CO	CONORTHERN	4	29	7.69%	28	83.64%	8	65	21
С	S	2	PA	PAPITTSBURG	8	18	9.52%	22	76.54%	26	66	22
С	S	3	IN	INSOUTHWEST	3	32	6.00%	30	86.27%	4	66	22
С	S	8	CA	CANORTHCOAST	3	32	5.00%	33	91.94%	1	66	22
С	S	5	NC	NCTRIANGLE	9	13	9.38%	23	71.28%	34	70	25
С	S	5	FL	FLGULFCOAST	4	29	5.88%	31	82.35%	11	71	26
С	S	8	WA	WASPOKANE	6	23	7.79%	27	78.08%	21	71	26
С	S	8	CA	CAVENTURA	7	21	9.59%	21	74.32%	31	73	28
С	S	8	WA	WASOUTHSOUND	2	37	3.77%	36	87.76%	3	76	29
С	S	3	MI	MISOUTHWEST	4	29	8.00%	26	77.19%	22	77	30
С	S	5	SC	SCPIEDMONT	3	32	3.90%	35	82.61%	10	77	30
С	S	1	NY	NYGRTRCENTRAL	5	26	5.62%	32	78.72%	20	78	32
С	S	5	SC	SCLOWCOUNTRY	5	26	9.26%	24	75.00%	30	80	33
С	S	6	TX	TXCOASTLBND	2	37	3.28%	39	85.25%	6	82	34
С	S	7	NM	NMRIOGRANDE	2	37	3.51%	38	84.48%	7	82	34
С	S	2	VA	VANORTHERN	6	23	9.68%	20	65.08%	40	83	36
С	S	6	TX	TXEAST	3	32	4.05%	34	79.45%	17	83	36
С	S	5	NC	NCCHARLOTTE	6	23	6.38%	29	67.65%	39	91	38
С	S	8	NV	NVNORTHERN	2	37	2.53%	40	79.75%	16	93	39
С	S	6	LA	LABATONROUGE	3	32	3.70%	37	70.37%	35	104	40
С	t	7	ID	IDNORTH	9	2	18.75%	5	91.30%	6	13	1
С	t	7	ID	IDSOUTHERN	5	9	12.82%	12	94.87%	2	23	2
C	t	7	ID	IDEASTERN	6	7	22.22%	3	84.00%	21	31	3
C	t	7	CO	COFRONTRANGE	6	7	18.75%	5	84.38%	20	32	4
C	t	6	TX	TXSOUTH	10	1	25.64%	2	80.56%	31	34	5
C	t	7	NM	NMNORTHERN	7	4	50.00%	1	78.57%	34	39	6
C	t	2	VA	VASOUTHWEST	, 7	4	14.58%	10	81.48%	27	41	7
C	t	3	IN	INSOUTHCENTRAL	4	12	8.51%	21	88.89%	10	43	8
C	t	1	NY	NYWESTERN	5	9	12.20%	13	82.50%	23	45	9
C	t	6	KS	KSWICHITA	8	3	22.22%	3	77.50%	40	46	10
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GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	t	5	GA	GANORTHEAST	3	18	10.34%	16	86.21%	14	48	11
С	t	5	GA	GASOUTH	2	20	6.06%	26	93.55%	3	49	12
С	t	2	VA	VAPIEDMONT	4	12	18.18%	7	78.26%	35	54	13
С	t	5	FL	FLSOUTHWEST	7	4	17.95%	8	76.19%	44	56	14
С	t	5	GA	GAMIDDLE	2	20	5.71%	27	88.57%	12	59	15
С	t	5	NC	NCWESTERN	2	20	4.26%	33	91.30%	6	59	15
С	t	6	MO	MOCENTRAL	4	12	16.00%	9	77.27%	42	63	17
С	T.	5 5	GA	GANORTHWEST	2	20	7.69%	23	84.00%	21	64	18
C C	l •	5 5	GA TN	GASOATLANTA	2	20 18	5.26%	29 25	85.71% 82.22%	15 24	64 67	18 20
C	t +	6	LA	TNKNOXVILLE LAREDRIVER	3 2	20	6.82% 4.76%	30	84.62%	24 17	67	20
C	t †	7	UT	UTNORTHERN	4	12	4.76% 8.70%	18	77.78%	37	67	20
C	t	3	IL	ILCHISOUTHLAND	5	9	13.89%	11	73.17%	49	69	23
c	t	5	GA	GACSRIVERAREA	1	33	7.14%	24	86.67%	13	70	24
C	t	2	PA	PANORTHEAST	2	20	11.76%	14	77.78%	37	71	25
C	ť	3	IN	INGRBLOOMING	1	33	5.56%	28	88.89%	10	71	25
C	t	8	WA	WATRICOUNTY	4	12	11.43%	15	74.29%	48	75	27
C	t	6	AR	ARCENTRAL	4	12	8.70%	18	74.47%	47	77	28
С	t	6	TX	TXTEXOMA	2	20	8.33%	22	78.26%	35	77	28
С	t	1	NY	NYNIAGARA	2	20	9.52%	17	76.19%	44	81	30
С	t	3	OH	OHWESTRESERVE	2	20	4.08%	37	80.85%	29	86	31
С	t	5	SC	SCGRANDSTRAND	2	20	8.70%	18	72.73%	50	88	32
С	t	5	NC	NCPIEDMONT	1	33	4.55%	32	81.82%	25	90	33
С	t	5	MS	MSNORTHEAST	0	46	0.00%	46	100.00%	1	93	34
С	t .	6	TX	TXLUBBOCK	1	33	2.22%	42	84.44%	19	94	35
С	t .	5	NC TN	NCCOASTAL	1	33	2.04%	45	84.62%	17	95	36
С	t 4	5 2	TN	TNWEST	0	46 46	0.00%	46 46	93.33% 92.50%	4 5	96 97	37
C C	l +	2 8	MD CA	MDEASTERN CANORTHVALLEY	0	46 46	0.00% 0.00%	46 46	92.50%	5 8	100	38 39
C	t +	3	KY	KYWESTERN	0	46	0.00%	46	90.48%	9	100	40
c	t	5	FL	FLCAPITAL	1	33	2.86%	40	80.65%	30	103	41
C	t	5	TN	TNCHATTANOOGA	1	33	4.76%	30	77.27%	42	105	42
C	t	6	AR	ARNORTHWEST	0	46	0.00%	46	85.00%	16	108	43
С	t	6	MO	MOSPRINGFIELD	1	33	2.13%	43	80.43%	32	108	43
С	t	5	TN	TNMIDSOUTH	2	20	4.08%	37	67.80%	52	109	45
С	t	5	FL	FLDADE	2	20	4.08%	37	62.00%	54	111	46
С	t	6	TX	TXWEST	1	33	4.17%	34	75.00%	46	113	47
С	t	8	CA	CADESERTCITIES	1	33	2.13%	43	77.78%	37	113	47
С	t	8	CA	CASANTABARBA	1	33	2.63%	41	77.50%	40	114	49
С	t	7	CO	COROCKIES	0	46	0.00%	46	81.82%	25	117	50
С	t	6	TX	TXELPASO	1	33	4.17%	34	70.83%	51	118	51
С	t	3	IN	INNORTHWEST	0	46	0.00%	46	81.25%	28	120	52
С	t	5	MS	MSSOUTH	1	33	4.17%	34	66.67%	53	120	52
С	t	6	TX	TXPANHANDLE	0	46	0.00%	46	80.00%	33	125	54
STATE CH	JADTEDO											
	TAPIERS	2	DA Total		04	4	45 400/	1	01 1 10/	•	7	4
s s	i	2 2	PA Total NJ Total		91 59	7	15.48% 10.17%	5	81.14% 81.37%	2 1	, 13	1 2
s	i	5	FL Total		92	3	12.71%	2	74.38%	ģ	14	3
s	i	5	GA Total		58	8	11.55%	3	80.81%	3	14	3
s	i	3	OH Total		60	6	10.14%	6	78.42%	5	17	5
s	I	6	TX Total		132	2	9.12%	8	77.90%	7	17	5
s	I	3	MI Total		83	5	10.67%	4	72.36%	10	19	7
s	I	8	CA Total		165	1	8.43%	10	75.74%	8	19	7
S	!	1	NY Total		57	9	10.04%	7	78.01%	6	22	9
s	ı	3	IL Total		44	10	8.71%	9	78.68%	4	23	10
s	m	4	NE Total		38	5	12.79%	4	83.11%	1	10	1



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GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
s	m	7	AZ Total		57	1	21.76%	1	77.69%	9	11	2
s	m	3	IN Total		49	2	10.61%	7	81.64%	3	12	3
s	m	7	CO Total		39	4	12.83%	3	79.18%	6	13	4
s	m	6	OK Total		32	7	12.50%	5	82.58%	2	14	5
S	m	2	VA Total		43	3	14.10%	2	73.87%	12	17	6
S	m	8	WA Total		31	8	9.60%	8	80.26%	4	20	7
S	m	6	LA Total		38	5	11.84%	6	72.24%	13	24	8
S	m	8	OR Total		27	10	8.36%	11	79.45%	5	26	9
S	m	5	NC Total		28	9	6.85%	12	78.52%	8	29	10
s	m	2	MD Total		25	11	9.26%	9	76.43%	10	30	11
s	m	7	UT Total		26	11	8.67%	10	75.52%	11	32	12
S	m	5	SC Total		15	13	5.14%	13	78.76%	7	33	13
s	s	7	ID Total		41	1	16.47%	1	85.54%	1	3	1
s	s	4	IA Total		26	3	13.47%	4	82.56%	3	10	2
s	s	4	MN Total		27	2	14.52%	2	75.13%	11	15	3
s	s	6	MO Total		26	3	13.20%	5	78.65%	7	15	3
s	s	3	KY Total		25	5	11.57%	7	80.37%	6	18	5
s	s	6	KS Total		18	7	14.29%	3	72.22%	13	23	6
s	s	8	NV Total		13	9	6.25%	12	83.90%	2	23	6
s	s	1	CT Total		17	8	11.26%	8	78.53%	8	24	8
s	s	5	AL Total		13	9	12.50%	6	76.85%	9	24	8
s	s	1	MA Total		9	12	6.62%	11	82.43%	4	27	10
s	s	5	TN Total		19	6	7.79%	9	74.80%	12	27	10
s	s	4	WI Total		10	11	6.80%	10	75.80%	10	31	12
s	s	5	MS Total		4	13	2.60%	13	81.94%	5	31	12
s	t	7	NM Total		9	2	12.50%	3	83.56%	2	7	1
s	t	4	SD Total		5	4	21.74%	2	83.33%	3	9	2
s	t	2	DE Total		5	4	9.80%	6	84.62%	1	11	3
s	t	7	MT Total		10	1	62.50%	1	77.78%	10	12	4
s	t	8	AK Total		7	3	11.11%	5	79.31%	7	15	5
s	t	1	ME Total		4	6	12.12%	4	79.41%	6	16	6
s	t	3	WV Total		1	9	5.88%	7	83.33%	3	19	7
s	t	6	AR Total		4	6	5.88%	7	78.26%	9	22	8
s	t	8	HI Total		1	9	1.89%	10	81.48%	5	24	9
s	t	1	NH Total		3	8	5.00%	9	79.03%	8	25	10
REGIONAL	CONTEST											
у	у	11.7	Totals - Region 7		184	6	15.23%	1	79.50%	2	9	1
ý	ý	11.4	Totals - Region 4		106	7	12.53%	2	79.89%	1	10	2
y	y	11.2	Totals - Region 2		223	5	12.43%	3	79.25%	3	11	3
v	y	11.6	Totals - Region 6		250	2	10.35%	4	77.44%	6	12	4
<i>y</i>		11.3				1		5	77.39%	7	13	5
у	У	11.3	Totals - Region 3		262	I	10.19%	อ	11.39%	′	13	5



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у	у	11.5	Totals - Region 5		229	4	9.43%	7	77.52%	5	16	6
у	у	11.1	Totals - Region 1		91	8	9.51%	6	79.07%	4	18	7
у	у	11.8	Totals - Region 8		244	3	8.34%	8	77.36%	8	19	8
у	у	12	Grand Total		1,669	*	11.02%	*	78.05%	*	*	*



CONTEST CONTEST CONTEST GAIN GAIN CONTEST NEW GROWTH RETENTION CONTEST GAIN Sort L/S/M/T State Chapters **MEMBERS** RATE RATE POINTS RANK Region Rank Rank Rank





CONTEST CONTEST CONTEST GAIN GAIN CONTEST NEW GROWTH RETENTION CONTEST GAIN Sort State Chapters **MEMBERS** RATE RATE POINTS RANK L/S/M/T Region Rank Rank Rank