



NAHU Board of Trustees Meeting

Monday, January 23, 2017

Meeting called to order at 4:00 P.M. EDT by Jim Stenger

NAHU'S VISION STATEMENT

NAHU advocates for our members, provides professional development and delivers resources to promote excellence.

Reading of Antitrust Statement - Jim Stenger

Roll Call - Dane Rianhard

Attendees: President Jim Stenger, President Elect Mike Embry, Vice President Rusty Rice, Treasurer Pat Griffey, Immediate Past President Don Goldman, NAHU Executive VP & CEO Janet Trautwein, Region I Vice President Paul Smith, Region II Vice President Erica Hain, Region III Vice President Denise VanPutten, Region V Vice President Julian Lago, Region VI Vice President Kelly Fristoe (joined at 4:20PM), Region VII Vice President Roseanne Wolfe, Region VIII Vice President Linda Rose Koehler, Legislative Council Chair Dave Mordo, Membership Council Chair Paige Phillips

Absent: Region IV Vice President Alycia Riedl

Staff: Jennifer Murphy, Brooke Willson, Marcy Buckner, Megan Caputo, Chris Hartman, Illana Maze, Bob Tretter

Guests: Legislative Council Vice-Chair Annette Bechtold, Membership Council Vice-Chair Deb Crouch, David Smith, Professional Development Chair

Adoption of Agenda

MOTION: Mike Embry made the motion to adopt the posted agenda.

Motion passed unanimously

Consent items (Jim Stenger)

- BoT Meeting Minutes – December 19, 2016
- EC Meeting Minutes – January 9, 2017
- Committee Reports
 - Legislative Council Report
 - Spirit of Independence Award – Dean Mohs
 - Membership Council Report
 - Awards Committee Report
 - Chapter and Leadership Development Committee Report



- Finance Committee Report
 - Financial Trend Analysis
- Governance Committee Report
 - Revised P&P – Conflict of Interest (96-01-EX0)
- LPRT Report
- Professional Development Committee Report
- Nominations Committee Report

MOTION: Mike Embry moved to approve the Consent Agenda

DISCUSSION: Dave Mordo requested the Membership Council Report be removed from the Consent Agendas
Paige Phillips request the EC and BoT Minutes and the Governance Committee Report be removed from the Consent Agenda.

Mike Embry requested the Finance Committee Report and Trend Analysis be removed from the Consent Agenda.

MOTION: Rusty Rice moved to approve the Consent Agenda without the December BoT Minutes, the January EC Minutes, Membership Council Report, Governance Committee Report and Conflict of Interest P&P, and the Finance Report and Trend Analysis.

Motion passed unanimously

December BoT Minutes

The minutes need to be amended to show that Paige Phillips and Linda Rose Koehler opposed the LPRT 2018 qualification changes roll call vote.

Governance Report

Paige Phillips requested clarification regarding the BoT's role at the Bylaws Discussion Forum.

Conflict of Interest P&P

Mike Embry asked for information regarding Sections two and three references to “doing business with NAHU” and conflict of interest rules.

EC Minutes

Paige Philips asked for more details then what was provided in the minutes. It was explained that general discussions are not noted in minutes and there was nothing of significance discussed.

Finance Report & Trend Analysis

Mike Embry asked what was the reasoning for doing the financial trend analysis? This report was created to the BoT can see the pattern of peaks and valleys NAHU has with finances in order to be more predictive in the future with finances.



Membership Council Report

Dave Mordo asked for clarification regarding the possible changes in dues based on a modal payment. The data indicates that non-annual dues payers have a much higher persistency rate. The volunteer and staff Membership Team was asked to prepare a recommendation for possible dues restructuring. The report should be ready for the BoT meeting at Annual Convention.

MOTION: Mike Embry moved approve the items removed from the consent agenda
Motion passed unanimously

Financial Reports (*Pat Griffey*)

The November financial reports were discussed.

MOTION: Paul Smith moved to accept the November Financial Reports as presented.

Motion passed unanimously

RVP Report (*Rusty Rice*)

A Speak with One Voice presentation is being developed. It will be presented to the RVPs at Capitol Conference

Strategic Plan Discussion

Executive Session

No Executive Session was held

Motion for Adjournment

MOTION: Jim Stenger moved to adjourn the meeting at 5:30 P.M. EDT.

Motion passed unanimously

***NAHU's Anti-trust Statement:** Associations are subject to strict scrutiny under antitrust laws because an association is, by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of the antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the anti-trust laws and will not be permitted in today's meeting.

Respectfully submitted,
Dane Rianhard
NAHU Secretary