

Virtual Annual Convention 2020

	Medicare 2020	The New Workplace	It's the Cost of Care	What You Know Today Will Help You Tomorrow	Stepping Up Your Game
9:45-10:45 a.m.	Essentials for a Formal Sales Event – Compliance Tips and Tools Presented by: Curt Nelson, CCEP, Manager of Ethics and Compliance at Centene Corporation	The Amazon of Employee Benefits Panel Moderated by: Eric Silverman, Founder and Owner of Voluntary Disruption	Cost Mitigation Strategies for the Modern Employer – Exploring Solutions That are Sustainable Presented by: Bill Spring, AVP, Benefits Group Captives at Alternative Risk Underwriting; Steve Jones, Regional VP of Navitus Health Solutions; and Brian Schroeder, MHA, Co-Founder & CEO Preventia	Using Data to leverage Business Decisions Presented by: Jana Fuelberth, President & Co-Founder of Analytic li	Lead at Any Level: Women as Cross-Cultural Allies Presented by: Amy Waninger, CEO of Lead At Any Level
11 a.m.-12 p.m.	Medicare Advantage & Special Needs Population Presented by: Mike Gattorna, Agent Development and Training, at Senior Marketing Specialists	Medicare: Employer Compliance Considerations – Crosswalk Group/Medicare By Ashley Gillihan, Counsel at Alston & Bird	Medical Bill Cost Containment – A Fiduciary Duty Under ERISA Presented by: Jim Napoli, CEO and General Counsel at Medliminal	Growth, Prosperity, Differentiation and Acquisitions for 2020 and Beyond Presented by: Tom Harte, Managing Partner of Landmark Benefits, and Tommy McDonald, Vice President of MarshBerry	Get Your SHift Together Presented by Kevin Trokey, Founding Partner and Coach at Q4intelligence
2:30-3:30 p.m.	Health Savings Accounts (HSAs) and Medicare Presented by: Craig Ritter, President of Ritter Insurance	Why Leveraging Human Capital Strategies is Important to Benefit Practice Sustainability Presented by: Susan Rider, Vice President of Sales and Operations at Preventia	RX Transparency – Employer Hospital Price Transparency Project / Rand Studies Presented by: Gloria Sachdev, President and CEO of the Employers' Forum of Indiana	Social Determinants of Health: An Urban Crisis in Chicago Presented by: Anne K. Rufa, PhD, Clinical Psychologist at Rush University Medical Center	Phenomenal Session in the Works

	Medicare 2020	The New Workplace	It's the Cost of Care	What You Know Today Will Help You Tomorrow	Stepping Up Your Game
3:45-4:45 p.m.	Deep Dive into MAPD/PDP and VA Coverage Presented by: Dan Mangus, Vice President of Sales at Senior Marketing Specialists	Employee Engagement – The Current Marketplace and Today's Plan Designs Presented by: Eric Silverman, Founder and Owner of Voluntary Disruption	The Virtual Couch: The Time is Now for Behavioral Telehealth Moderated by: Reid Rasmussen, Co-Founder & CEO of freshbenies	The Danger of Being On Benchmark, Group LTD Edition Presented by: Kevin Curran, Founding Partner of EBSME, LLC	Network Beyond Bias Presented by: Amy Waninger, CEO of Lead At Any Level