

			- A	S BENEFITS SPECT	CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	1	1	NY	NYMETRO	17	1	4.86%	2	84.93%	3	6	1
С	ļ	5	GA	GAATLANTA	15	2	5.58%	1	81.41%	8	11	2
С	ļ	2	PA	PAPHILADELPH	12	3	3.07%	4	83.70%	6	13	3
С	I	6	TX	TXSANANTONIO	5	7	2.56%	6	84.38%	4	17	4
С	1	8	CA	CALOSANGELES	11	5	2.75%	5	81.80%	7	17	4
С	1	3	MI	MIDETROIT	12	3	2.46%	7	78.22%	16	26	6
С	1	2	NJ	NJNORTHERN	5	7	2.06%	9	80.16%	11	27	7
С	I	7	AZ	AZPHOENIX	9	6	3.40%	3	60.06%	20	29	8
С	I	4	NE	NEOMAHA	3	14	1.47%	15	87.69%	1	30	9
С	I	6	TX	TXDALLAS	5	7	1.64%	12	78.79%	13	32	10
С	I	8	OR	ORPORTLAND	4	11	1.72%	10	78.76%	14	35	11
С	I	8	CA	CAORANGE	5	7	1.52%	14	78.41%	15	36	12
С	I	3	IN	ININDIANAPOL	4	11	2.19%	8	75.39%	19	38	13
С	I	3	OH	OHCOLUMBUS	2	18	1.04%	18	86.63%	2	38	13
С	I	7	UT	UTSALTLAKE	4	11	1.65%	11	76.58%	18	40	15
С	I	8	CA	CASANDIEGO	3	14	1.27%	16	80.52%	10	40	15
С	I	3	MI	MIWEST	2	18	1.09%	17	81.38%	9	44	17
С	I	6	TX	TXHOUSTON	3	14	0.98%	19	78.85%	12	45	18
С	I	3	OH	OHNORTHEAST	1	21	0.56%	21	84.12%	5	47	19
С	I	8	CA	CAGOLDENGATE	3	14	1.54%	13	50.18%	21	48	20
С	I	8	CA	CASACRAMENTO	2	18	0.91%	20	77.43%	17	55	21
С	m	2	NJ	NJMONMOUTH	4	6	3.31%	7	91.96%	1	14	1
С	m	3	KY	KYCENTRAL	6	3	5.56%	2	84.31%	14	19	2
С	m	2	NJ	NJCENTRAL	9	1	7.32%	1	79.49%	19	21	3
С	m	2	VA	VACENTRAL	4	6	3.96%	5	85.39%	10	21	3
С	m	6	OK	OKCITY	3	8	2.29%	9	86.92%	9	26	5
С	m	8	NV	NVCLARK	7	2	5.43%	3	78.79%	22	27	6
С	m	6	MO	MOSTLOUIS	6	3	4.58%	4	78.26%	23	30	7
С	m	6	OK	OKTULSA	3	8	2.16%	10	84.40%	13	31	8
С	m	5	TN	TNMIDDLE	3	8	2.70%	8	83.04%	16	32	9
С	m	3	IL	ILDUPAGE	2	14	1.61%	14	87.39%	7	35	10
С	m	8	CA	CASILICON	3	8	1.88%	13	80.95%	17	38	11
С	m	5	SC	SCCOLUMBIA	2	14	1.46%	17	85.31%	11	42	12
С	m	7	CO	CODENVER	6	3	3.80%	6	73.56%	33	42	12
С	m	5	MS	MSJACKSON	1	20	0.88%	21	90.83%	2	43	14
С	m	6	TX	TXFORTWORTH	2	14	1.31%	18	84.97%	12	44	15
С	m	8	CA	CACENTRAL	2	14	1.57%	16	83.59%	15	45	16
С	m	2	NJ 	NJSOUTH	2	14	1.60%	15	80.30%	18	47	17
С	m	3	IL TV	ILCHICAGONE	1	20	0.82%	23	87.72%	6	49	18
С	m	6	TX	TXAUSTIN	3	8	2.03%	11	76.73%	30	49	18
С	m	2	MD	MDBALTIMORE	3	8	1.97%	12	76.05%	32	52	20
С	m	4 8	NE	NELINCOLN	0	27	0.00%	27	89.38%	3	57	21
С	m	•	OR	ORWILLAMETTE	0	27	0.00%	27	88.70%	4	58	22
С	m	3 7	OH	OHNORTHWEST	0	27	0.00%	27	87.85%	5	59	23
С	m	•	ID	IDTREASURE	0	27	0.00%	27	87.14%	8	62	24
С	m	6	LA	LANEWORLEANS	2	14	1.23%	19	76.24%	31	64	25
С	m	5	FL	FLTAMPABAY	1	20	0.75%	24	78.95%	21	65	26
С	m m	1 5	NY	NYGRTRCENTRAL	1	20	0.94%	20	77.68%	26	66 71	27
С	m m	-	NC CA	NCCHARLOTTE	1	20	0.85%	22	76.85%	29	71 72	28
С	m m	8 8	CA	CAINLAND	1	20	0.61%	26 25	77.27%	27	73 73	29
C C	m m	8 2	WA	WANORTHWEST	1 0	20 27	0.65%	25 27	76.97%	28	73 74	29 21
C	m m	2 5	MD FL	MDWASHINGTON FLCENTRAL	0	27 27	0.00% 0.00%	27 27	78.99% 78.03%	20 24	74 78	31 32
C	m	5 5	NC	NCTRIAD	0	27	0.00%	27 27	76.03% 77.86%	2 4 25	76 79	33
U	111	J	INC	NOTRIAD	•	۷1	0.00%	۷.	11.00/0	20	13	55



			'CA's	BENEFITS SPECIAL	CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	s	2	VA	VAEASTERN	4	3	4.44%	7	92.94%	2	12	1
C	S	3	MI	MINORTHERN	3	6	5.17%	5	94.23%	1	12	1
C	S	6	MO	MOSPRINGFIELD	3	6	5.66%	4	84.62%	13	23	3
C	S	5	TN	TNMIDSOUTH	4	3	7.14%	1	82.54%	20	24	4
C	S	5	SC	SCLOWCOUNTRY	2	13	3.70%	13	92.16%	4	30	5
C	s	6	LA	LABATONROUGE	4	3	5.13%	6	82.42%	23	32	6
C	S	3	IN	INNORTHEAST	6	1	6.12%	3	81.37%	29	33	7
C	s	6	TX	TXLUBBOCK	2	13	4.08%	8	84.62%	13	34	8
C	s	5	SC	SCPIEDMONT	2	13	2.53%	20	88.24%	8	41	9
C	S	5	FL	FLJACKSONVIL	3	6	3.75%	11	82.28%	25	42	10
C	S	3	KY	KYLOUISVILLE	3	6	3.30%	16	82.47%	22	44	11
C	S	8	NV	NVNORTHERN	3	6	3.75%	11	80.72%	32	49	12
C	S	3	IN	INSOUTHWEST	1	23	1.89%	23	91.11%	6	52	13
C	S	6	KS	KSKANSASCITY	6	1	6.32%	2	69.15%	51	54	14
C	s	5	NC NC	NCTRIANGLE	3	6	3.03%	18	80.91%	31	55	15
C	S	2	PA	PACENTRAL	3	6	3.70%	13	79.01%	37	56	16
C	S	6	AR	ARCENTRAL	2	13	4.08%	8	76.27%	43	64	17
C	S	8	WA	WASOUTHSOUND	2	13	4.00%	10	76.47%	42	65	18
C	S	8	WA	WASOOTTISCOND	1	23	1.33%	34	85.07%	11	68	19
C	S	5	FL	FLDADE	1	23	1.72%	27	82.76%	19	69	20
C	s	3	OH	OHWESTRESERVE	1	23	1.85%	24	82.35%	24	71	21
C	s	3	IN		1	23 23		29	82.54%	20	71	22
C	~	3 4		INGRNORTHERN	1	23 13	1.56%			20 44	72 72	
C	s	3	WI	WISCENTRAL	2	23	3.57%	15 33	76.19% 82.89%	18	72 74	22 24
C	s s	ა 8	OH	OHCINCINN	1	23 23	1.35%	33 37	83.12%	17	74 77	2 4 25
-		8 4	CA	CAVENTURA	1		1.25%				77 78	
С	S	4 6	WI	WISEASTERN	2	13	3.08%	17	72.86%	48		26
С	S	•	LA	LAACADIANA	1	23	1.85%	24	80.33%	33	80	27
С	S	6	TX	TXCOASTLBND	0	39	0.00%	38	92.19%	3	80	27
С	S	1	NY	NYNORTHEASTERN	2	13	2.90%	19	72.22%	50	82	29
С	S	5	NC	NCCOASTAL	0	39	0.00%	38	91.53%	5	82	29
С	S	2	PA	PAPITTSBURG	2	13	2.15%	21	72.63%	49	83	31
С	S	5	FL	FLGULFCOAST	1	23	1.49%	30	81.25%	30	83	31
С	S	5	AL	ALBIRMINGHAM	1	23	1.30%	35	82.14%	26	84	34
С	S	6	TX	TXPANHANDLE	0	39	0.00%	38	89.29%	7	84	33
С	S	5	FL	FLPALMCOAST	0	39	0.00%	38	86.21%	9	86	35
С	S	7	AZ	AZSOUTHERN	0	39	0.00%	38	85.71%	10	87	36
С	S	7	CO	CONORTHERN	0	39	0.00%	38	85.00%	12	89	37
С	S	8	CA	CANORTHCOAST	1	23	1.41%	32	80.00%	34	89	37
С	S	2	VA	VANORTHERN	1	23	1.45%	31	79.71%	36	90	39
С	S	3	IL	ILCHISOUTHLAND	1	23	2.04%	22	76.00%	45	90	39
С	S	3	MI	MISOUTHWEST	1	23	1.64%	28	78.69%	39	90	39
С	S	2	VA	VASOUTHWEST	0	39	0.00%	38	83.33%	15	92	42
С	S	6	TX	TXEAST	0	39	0.00%	38	83.33%	15	92	42
С	S	7	CO	COSOUTHERN	1	23	1.82%	26	75.00%	46	95	44
С	s	5	FL	FLBROWARD	1	23	1.30%	35	77.65%	40	98	45
С	s	3	IL	ILCHICAGODOWN	2	13	0.00%	38	0.00%	52	103	46
С	s	3	IL	ILNORTHERN	0	39	0.00%	38	81.82%	27	104	47
C	S	3	ΪĹ	ILCENTRAL	0	39	0.00%	38	81.72%	28	105	48
C	S	5	GA	GACOASTAL	Ö	39	0.00%	38	80.00%	34	111	49
C	S	8	CA	CADESERTCITIES	Ö	39	0.00%	38	78.85%	38	115	50
C	S	7	ID	IDNORTH	Ö	39	0.00%	38	77.36%	41	118	51
C	S	7	NM	NMRIOGRANDE	0	39	0.00%	38	75.00%	46	123	52
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			CA'S BE	VEFITS SPECIAL	CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	t	5	TN	TNKNOXVILLE	4	1	8.51%	1	91.49%	7	9	1
С	t	2	VA	VAPIEDMONT	1	4	3.70%	11	92.59%	4	19	2
С	t	5	GA	GANORTHWEST	2	2	8.00%	2	82.61%	21	25	3
С	t	5	GA	GASOUTH	1	4	3.33%	12	87.50%	12	28	4
С	t	5	TN	TNCHATTANOOGA	1	4	4.35%	9	85.00%	16	29	5
С	t	7	UT	UTNORTHERN	1	4	2.17%	19	91.11%	8	31	6
С	t	3	KY	KYWESTERN	1	4	6.67%	3	81.25%	25	32	7
С	t	5	GA	GACSRIVERAREA	1	4	6.67%	3	81.25%	25	32	7
С	t	7	ID	IDEASTERN	1	4	4.17%	10	82.61%	21	35	9
С	t	7	CO	COROCKIES	2	2	5.88%	7	80.56%	27	36	10
С	t	2	MD	MDEASTERN	1	4	2.50%	17	84.44%	17	38	11
С	t	5	FL	FLCAPITAL	1	4	2.86%	14	83.33%	20	38	11
С	t	3	IN	INSOUTHCENTRAL	0	20	0.00%	20	95.45%	1	41	13
С	Ţ,	6	AR	ARNORTHWEST	1	4 4	6.25%	5	75.00%	32	41	13
С	Ţ	3 7	IN	INNORTHWEST	1	•	5.56%	8	76.19%	30	42	15
С	Į,	7 6	ID TV	IDSOUTHERN	0	20 20	0.00%	20	94.59%	2 3	42 43	15
С	Į,	6 4	TX	TXTEXOMA	0	20 20	0.00%	20	93.10%	3 5	43 45	17 18
С	t •	4 5	WI MS	WINCENTRAL	0	20	0.00%	20 20	92.31% 92.31%	5 5	45 45	18
c c	ι +	6	LA	MSNORTHEAST LAREDRIVER	0	20	0.00% 0.00%	20	88.37%	9	45 49	20
C	t +	5	GA	GAMIDDLE	1	4	2.70%	15	76.09%	31	50	21
С	+	5	TN	TNWEST	0	20	0.00%	20	88.24%	10	50	21
C	t +	5	FL	FLSOUTHWEST	1	4	2.38%	18	78.26%	29	50 51	23
C	+	5	NC	NCWESTERN	0	20	0.00%	20	87.76%	11	51	23
C	t	3	IL	ILSOUTHERN	0	20	0.00%	20	87.50%	12	52	25
c	ť	3	IN	INGRBLOOMING	0	20	0.00%	20	87.50%	12	52	25
c	ť	7	NM	NMNORTHERN	1	4	6.25%	5	58.33%	43	52	25
C	t	4	WI	WIFOXVALLEY	1	4	3.03%	13	71.79%	38	55	28
C	t	6	TX	TXWEST	0	20	0.00%	20	86.36%	15	55	28
C	t	6	TX	TXSOUTH	1	4	2.63%	16	72.73%	37	57	30
C	t	5	GA	GANORTHEAST	0	20	0.00%	20	84.38%	18	58	31
С	t	5	GA	GASOATLANTA	Ö	20	0.00%	20	83.87%	19	59	32
С	t	8	CA	CANORTHVALLEY	0	20	0.00%	20	82.61%	21	61	33
С	t	8	CA	CASANTABARBA	0	20	0.00%	20	82.61%	21	61	33
С	t	6	TX	TXELPASO	0	20	0.00%	20	79.17%	28	68	35
С	t	5	SC	SCGRANDSTRAND	0	20	0.00%	20	75.00%	32	72	36
С	t	8	WA	WATRICOUNTY	0	20	0.00%	20	75.00%	32	72	36
С	t	5	MS	MSSOUTH	0	20	0.00%	20	74.07%	35	75	38
С	t	6	KS	KSWICHITA	0	20	0.00%	20	73.81%	36	76	39
С	t	1	NY	NYWESTERN	0	20	0.00%	20	71.74%	39	79	40
С	t	5	NC	NCPIEDMONT	0	20	0.00%	20	71.43%	40	80	41
С	t	7	CO	COFRONTRANGE	0	20	0.00%	20	70.73%	41	81	42
С	t	2	PA	PANORTHEAST	0	20	0.00%	20	64.71%	42	82	43
С	t	7	UT	UTSOUTHERN	0	20	0.00%	20	53.33%	44	84	44
С	t	1	NY	NYNIAGARA	0	20	0.00%	20	0.00%	45	85	45
s	I	2	NJ Total		20	3	3.27%	3	82.24%	3	9	1
s	I	5	GA Total		20	3	3.94%	1	81.49%	5	9	1
s	I	1	NY Total		20	3	3.41%	2	80.76%	6	11	3
s	I	6	TX Total		21	2	1.41%	7	81.76%	4	13	4
s	I	8	CA Total		32	1	1.51%	6	76.43%	10	17	5
s	Į.	3	MI Total		18	6	2.28%	5	80.08%	8	19	6
s	Į.	2	PA Total		17	7	2.82%	4	79.97%	9	20	7
s	!	3	IL Total		6	9	1.08%	9	85.12%	2	20	7
S	!	3	OH Total		5	10	0.81%	10	85.28%	1	21	9
s	į	5	FL Total		9	8	1.19%	8	80.47%	7	23	10
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			PAICA'S BENEFITS SPECT	ALIS	CONTEST		CONTEST		CONTEST		CAIN	CAIN
					NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
s	m	2	VA Total		10	3	2.89%	2	86.50%	2	7	1
s	m	5	TN Total		12	2	4.69%	1	85.11%	6	9	2
s	m	3	IN Total		13	1	2.71%	4	81.33%	8	13	3
s	m	5	SC Total		6	7	2.03%	8	86.32%	3	18	4
s	m 	6	OK Total		6	7 4	2.21%	6	85.66%	5 45	18	4
s s	m m	6	AZ Total LA Total		9 7	6	2.76% 2.08%	3 7	63.75% 79.79%	15 10	22 23	0 7
s	m	7	CO Total		9	4	2.65%	5	76.01%	14	23	7
s	m	4	NE Total		3	14	0.94%	13	88.31%	1	28	9
s	m	8	OR Total		4	10	1.17%	12	82.11%	7	29	10
s	m	7	UT Total		5	9	1.64%	9	77.58%	13	31	11
s	m	2	MD Total		4	10	1.33%	10	78.31%	12	32	12
s	m	8	WA Total		4	10	1.27%	11	78.60%	11	32	12
s	m	5	NC Total		4	10	0.86%	14	80.49%	9	33	14
s	m	7	ID Total		1	15	0.38%	15	85.77%	4	34	15
s	s	4	IA Total		13	1	6.63%	1	82.14%	3	5	1
s	s	3	KY Total		10	3	4.52%	4	83.41%	2	9	2
s	s	6	MO Total		12	2	6.28%	2	79.90%	7	11	3
s	s	8	NV Total		10	3	4.78%	3	79.53%	8	14	4
s	S	1	CT Total		2	7	1.20%	7	81.77%	5	19	5
S	S	4	MN Total		2	7	0.84%	9	81.78%	4	20	6
s s	s s	4	WI Total		5	6 9	2.75%	6 11	75.88% 88.20%	9 1	21 21	7
s	s	6	MS Total KS Total		1 6	5	0.62% 4.35%	5	70.59%	11	21	7
s	S	5	AL Total		1 1	9	0.97%	8	81.58%	6	23	, 10
s	s	1	MA Total		i	9	0.63%	10	75.00%	10	29	11
s	t	8	HI Total		1	2	1.79%	2	87.50%	1	5	1
s	t	6	AR Total		3	1	4.48%	1	75.61%	7	9	2
s	t	8	AK Total		1	2	1.33%	4	78.05%	5	11	3
s	t	1_	NH Total		1	2	1.47%	3	74.67%	8	13	4
s	t	7	MT Total		0	6	0.00%	6	85.71%	2	14	5
s	t	1	ME Total		0	6	0.00%	6	84.21%	3	15	6
s s	t •	3 7	WV Total NM Total		0 1	6 2	0.00% 1.32%	6 5	81.82% 72.84%	4 9	16 16	7
s	t	4	SD Total		Ö	6	0.00%	6	76.19%	6	18	9
у	у	11.2	Totals - Region 2		53	2	2.79%	1	81.58%	4	7	1
V	у	11.5	Totals - Region 5		53	2	2.08%	5	82.35%	3	10	2
y	y	11.6	Totals - Region 6		55	1	2.21%	4	80.96%	5	10	2
v	ý	11.3	Totals - Region 3		52	4	1.94%	7	82.81%	1	12	4
v	y	11.4	Totals - Region 4		23	8	2.40%	2	82.52%	2	12	4
v	y	11.1	Totals - Region 1		24	7	2.33%	3	79.37%	6	16	6
y V	y y	11.8	Totals - Region 8		52	4	1.67%	8	77.68%	7	19	7
y	-	11.7			26	6			74.64%		20	8
у	У		Totals - Region 7			6	1.96%	6		8	20 *	0
У	У	12	Grand Total		338	*	2.10%	*	80.34%	*	*	*