

## **GAIN ONLY REPORT NOVEMBER 2017**

					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
LOCAL CH	IAPTERS											
С	1	8	CA	CAORANGE	30	1	9.49%	3	82.26%	9	13	1
С	1	1	NY	NYMETRO	26	4	7.39%	10	85.59%	2	16	2
С	1	8	CA	CALOSANGELES	29	2	7.29%	12	85.54%	3	17	3
С	1	4	NE	NEOMAHA	16	13	8.25%	7	88.30%	1	21	4
С	1	8	CA	CASANDIEGO	20	10	8.44%	4	80.67%	11	25	5
С	1	3	OH	OHNORTHEAST	18	12	10.23%	2	79.64%	14	28	6
С	I	8	CA	CASACRAMENTO	25	5	11.31%	1	74.42%	22	28	6
С	I	3	MI	MIDETROIT	28	3	5.60%	19	82.58%	7	29	8
С	1	6	TX	TXDALLAS	25	5	8.28%	6	77.52%	18	29	8
С	1	5	GA	GAATLANTA	21	9	7.81%	9	80.37%	12	30	10
С	1	2	PA	PAPHILADELPH	23	7	6.12%	14	81.04%	10	31	11
С	1	2	NJ	NJNORTHERN	16	13	6.27%	13	82.49%	8	34	12
С	1	3	IN	ININDIANAPOL	16	13	8.33%	5	77.18%	19	37	13
С	1	8	CA	CAGOLDENGATE	22	8	8.12%	8	28.63%	23	39	14
С	1	6	TX	TXHOUSTON	20	10	5.97%	15	79.60%	15	40	15
С	1	3	MI	MIWEST	11	19	5.73%	17	84.16%	6	42	16
С	1	3	OH	OHCOLUMBUS	11	19	5.70%	18	84.86%	5	42	16
С	1	7	CO	CODENVER	13	18	7.30%	11	77.60%	17	46	18
С	1	6	TX	TXSANANTONIO	8	24	4.02%	24	85.00%	4	52	19
С	1	8	OR	ORPORTLAND	14	17	5.86%	16	76.10%	21	54	20
C	I	8	CA	CAINLAND	9	22	5.03%	20	79.75%	13	55	21
C	I	7	UT	UTSALTLAKE	11	19	4.40%	23	79.06%	16	58	22
C	I	7	AZ	AZPHOENIX	15	16	4.48%	22	27.64%	24	62	23
С	1	6	LA	LANEWORLEANS	9	22	4.79%	21	76.96%	20	63	24
С	m	2	NJ	NJCENTRAL	15	1	12.71%	1	83.76%	12	14	1
C	m	2	NJ	NJSOUTH	13	4	9.92%	4	84.85%	8	16	2
C	m	5	FL	FLCENTRAL	15	1	8.62%	8	84.21%	10	19	3
C	m	2	NJ	NJMONMOUTH	13	4	11.82%	3	83.62%	14	21	4
C	m	8	CA	CACENTRAL	12	9	9.38%	7	84.67%	9	25	5
C	m	3	IL IL	ILDUPAGE	10	12	7.87%	11	87.30%	5	28	6
C	m	8	NV	NVCLARK	13	4	9.63%	5	77.78%	22	31	7
C	m	5	NC	NCCHARLOTTE	14	3	12.61%	2	71.55%	29	34	8
C	m	5	MS	MSJACKSON	7	16	5.93%	16	87.50%	4	36	9
C	m	8	CA	CASILICON	9	13	5.20%	18	85.96%	6	37	10
C	m	3	OH	OHNORTHWEST	6	20	5.56%	17	92.45%	1	38	11
C	m	6	TX	TXFORTWORTH	11	10	6.88%	13	82.80%	15	38	11
C	m	6	TX	TXAUSTIN	13	4	8.13%	9	75.60%	27	40	13
C	m	6	MO	MOSTLOUIS	13	4	9.56%	6	70.86%	31	41	14
C	m	3	KY	KYCENTRAL	8	14	7.84%	12	81.73%	18	44	15
C	m	2	MD	MDWASHINGTON	8	14	6.45%	14	81.75%	17	45	16
C	m	5	FL	FLTAMPABAY	11	10	8.03%	10	71.33%	30	50	17
C	m	3	IL	ILCHICAGONE	6	20	3.47%	27	85.06%	7	54	18
C	m	3	IN	INNORTHEAST	5	24	4.81%	19	83.81%	11	54 54	18
C	m	4	NE	NELINCOLN	4	28	3.60%	24	90.65%	2	54 54	18
C		5	TN	TNMIDDLE	7	16	6.14%	15	76.72%	24	55	21
C	m m	5 6	OK	OKCITY	,	20	6.14% 4.55%	22	83.70%	24 13	55 55	21
C	m	5	SC	SCCOLUMBIA	ნ 7	20 16	4.55% 4.79%	22	83.70% 79.02%	21	55 57	23
C	m	5 8	OR	ORWILLAMETTE	3	30	4.79% 2.61%	20 30	79.02% 87.72%	3	63	23 24
C	111	O	UK	ORWILLAWE I TE	3	30	2.0170	30	01.12/0	3	03	Z <del>4</del>

					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	m	7	ID	IDTREASURE	5	24	3.55%	25	82.22%	16	65	25
С	m	8	WA	WANORTHWEST	7	16	4.35%	23	72.50%	28	67	26
С	m	5	NC	NCTRIANGLE	5	24	4.63%	21	76.99%	23	68	27
С	m	2	MD	MDBALTIMORE	6	20	3.49%	26	76.54%	25	71	28
C	m	6	OK	OKTULSA	5	24	3.40%	29	81.08%	19	72	29
С	m	1	NY	NYGRTRCENTRAL	4	28	3.42%	28	79.83%	20	76	30
C	m	5	NC	NCTRIAD	2	31	1.48%	31	76.43%	26	88	31
· ·	""	3	NO	NOTITIAD	2	01	1.4070	31	70.4070	20	00	01
С	S	8	CA	CAVENTURA	10	3	12.66%	4	88.46%	4	11	1
С	S	8	CA	CADESERTCITIES	6	11	11.32%	6	86.54%	9	26	2
С	S	3	IN	INGRNORTHERN	7	8	11.86%	5	85.00%	14	27	3
С	S	3	IL	ILNORTHERN	10	3	15.15%	3	80.95%	30	36	4
С	S	3	MI	MINORTHERN	4	22	7.84%	15	92.00%	1	38	5
С	S	2	PA	PAPITTSBURG	8	6	8.51%	14	84.04%	19	39	6
С	S	2	VA	VANORTHERN	7	8	10.77%	8	83.33%	23	39	6
C	S	7	ID	IDNORTH	6	11	11.11%	7	82.76%	26	44	8
C	S	5	FL	FLDADE	4	22	7.02%	20	89.29%	3	45	9
С	S	6	TX	TXCOASTLBND	6	11	9.38%	10	83.08%	25	46	10
C	s	8	NV	NVNORTHERN	6	11	7.14%	19	84.88%	16	46	10
C	S	2	VA	VACENTRAL	14	2	15.91%	2	74.73%	43	47	12
-		6				6		9		32	47	12
С	S	-	TX	TXEAST	8	-	10.00%		80.00%			
С	S	5	AL	ALBIRMINGHAM	5	17	6.17%	25	86.84%	7	49	14
С	S	2	PA	PACENTRAL	16	1	21.05%	1	72.50%	48	50	15
С	S	5	FL	FLPALMCOAST	5	17	5.81%	28	87.36%	6	51	16
С	S	7	AZ	AZSOUTHERN	4	22	7.02%	20	86.44%	11	53	17
С	S	8	WA	WASPOKANE	6	11	8.70%	13	81.82%	29	53	17
С	S	2	VA	VAEASTERN	5	17	6.02%	27	86.05%	12	56	19
С	S	3	OH	OHWESTRESERVE	4	22	7.41%	17	84.75%	18	57	20
С	S	6	KS	KSKANSASCITY	9	5	9.28%	11	74.23%	44	60	21
С	S	5	FL	FLBROWARD	6	11	7.23%	18	79.55%	36	65	22
С	S	5	FL	FLGULFCOAST	4	22	6.15%	26	84.85%	17	65	22
С	S	5	FL	FLJACKSONVIL	7	8	8.97%	12	74.03%	45	65	22
С	S	6	LA	LAACADIANA	4	22	6.45%	23	83.61%	22	67	25
C	S	7	CO	CONORTHERN	4	22	6.67%	22	83.33%	23	67	25
C	S	3	OH	OHCINCINN	5	17	6.25%	24	82.05%	28	69	27
		2	VA	VASOUTHWEST	3	32	5.45%	32	86.54%	9	73	28
С	S				•					-		
С	S	3	MI	MISOUTHWEST	3	32	4.84%	34	86.67%	8	74	29
С	S	5	SC	SCPIEDMONT	3	32	3.57%	39	87.50%	5	76	30
С	S	3	KY	KYLOUISVILLE	4	22	4.21%	36	82.18%	27	85	31
С	S	5	GA	GACOASTAL	4	22	5.48%	31	80.00%	32	85	31
С	S	1	NY	NYWESTERN	4	22	7.84%	15	57.69%	49	86	33
С	S	6	LA	LABATONROUGE	5	17	5.49%	30	77.00%	40	87	34
С	S	5	SC	SCLOWCOUNTRY	2	40	3.92%	38	85.42%	13	91	35
С	S	6	TX	TXPANHANDLE	1	44	1.79%	46	91.38%	2	92	36
С	S	3	IL	ILCHISOUTHLAND	3	32	5.56%	29	78.18%	39	100	37
С	S	5	TN	TNMIDSOUTH	3	32	4.69%	35	79.71%	35	102	38
С	S	6	TX	TXLUBBOCK	1	44	1.89%	45	84.91%	15	104	39
С	S	3	IL	ILCENTRAL	3	32	3.06%	40	79.80%	34	106	40
С	s	8	WA	WASOUTHSOUND	1	44	1.92%	44	83.67%	21	109	41
C	S	1	NY	NYNORTHEASTERN	3	32	4.00%	37	76.06%	41	110	42
C	S	5	NC	NCCOASTAL	1	44	1.67%	48	83.87%	20	112	43
C	s	7	CO	COSOUTHERN	3	32	4.92%	33	73.77%	47	112	43
C	S	8	CA	CANORTHCOAST	2	40	2.63%	43	80.25%	31	114	45 45
C	S	o 7	NM	NMRIOGRANDE	2	40		43 41	79.17%	37	118	45 46
•	S S	1			2	40 40	2.82%	41	79.17% 78.95%	37 38	120	46 47
С	-	4	WI	WISEASTERN	<u> </u>	40 44	2.74%	42 47		38 42		
С	S	6	AR	ARCENTRAL	1		1.72%		75.00%		133	48
С	S	4	WI	WISCENTRAL	0	49	0.00%	49	74.03%	45	143	49

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С	t	6	MO	MOSPRINGFIELD	10	1	20.83%	3	95.74%	4	8	1
С	t	8	WA	WATRICOUNTY	8	2	28.57%	1	93.33%	7	10	2
С	t	3	IN	INSOUTHCENTRAL	4	6	9.52%	7	93.02%	8	21	3
С	t	7	ID	IDEASTERN	2	12	9.09%	8	91.30%	9	29	4
С	t	6	KS	KSWICHITA	6	5	14.63%	5	85.37%	21	31	5
С	t	2	PA	PANORTHEAST	2	12	11.76%	6	88.89%	15	33	6
С	t	7	ID	IDSOUTHERN	2	12	5.26%	16	94.74%	6	34	7
С	t	7	UT	UTNORTHERN	2	12	4.55%	21	100.00%	1	34	7
С	t	3	IN	INSOUTHWEST	7	3	15.91%	4	82.61%	28	35	9
С	t	6	LA	LAREDRIVER	3	9	7.32%	11	88.10%	16	36	10
С	t	5	FL	FLCAPITAL	2	12	5.88%	13	90.63%	12	37	11
С	t	5	TN	TNKNOXVILLE	4	6	8.70%	10	81.63%	29	45	12
С	t	2	VA	VAPIEDMONT	1	19	3.70%	26	100.00%	1	46	13
С	t	5	GA	GANORTHWEST	1	19	4.35%	22	95.45%	5	46	13
С	t	7	UT	UTSOUTHERN	4	6	26.67%	2	71.43%	38	46	13
С	t	5	GA	GASOATLANTA	3	9	9.09%	8	77.14%	32	49	16
С	t	7	CO	COFRONTRANGE	3	9	6.98%	12	76.74%	33	54	17
С	t	3	IN	INNORTHWEST	1	19	5.26%	16	85.00%	23	58	18
С	t	5	GA	GASOUTH	1	19	3.03%	30	90.91%	10	59	19
С	t	5	MS	MSSOUTH	1	19	3.57%	27	89.29%	14	60	20
С	t	5	TN	TNWEST	1	19	5.56%	15	84.21%	27	61	21
С	t	5	NC	NCWESTERN	2	12	4.00%	24	84.31%	26	62	22
С	t	8	CA	CASANTABARBA	1	19	2.17%	33	90.48%	13	65	23
С	t	3	KY	KYWESTERN	1	19	5.88%	13	75.00%	34	66	24
С	t	4	WI	WIFOXVALLEY	2	12	5.26%	16	70.73%	39	67	25
С	t	5	GA	GANORTHEAST	1	19	3.23%	29	85.71%	20	68	26
С	t	4	WI	WINCENTRAL	1	19	3.85%	25	84.62%	25	69	27
С	t	6	TX	TXELPASO	1	19	4.17%	23	81.48%	30	72	28
С	t	3	IL	ILSOUTHERN	1	19	3.03%	30	84.85%	24	73	29
C	t	2	MD	MDEASTERN	1	19	2.17%	33	85.11%	22	74	30
C	t	6	TX	TXTEXOMA	0	37	0.00%	36	96.43%	3	76	31
C	t	5	TN	TNCHATTANOOGA	1	19	5.26%	16	46.43%	43	78	32
C	t	6	AR	ARNORTHWEST	1	19	5.00%	20	70.00%	41	80	33
C	t	5	NC	NCPIEDMONT	1	19	2.86%	32	78.95%	31	82	34
C	t	6	TX	TXSOUTH	7	3	0.00%	36	0.00%	44	83	35
C	t	8	CA	CANORTHVALLEY	0	37	0.00%	36	90.91%	10	83	35
C	t	5	SC	SCGRANDSTRAND	1	19	3.33%	28	71.88%	37	84	37
C	t	3	IN	INGRBLOOMING	0	37	0.00%	36	87.50%	17	90	38
C	t	5	FL	FLSOUTHWEST	1	19	2.04%	35	72.92%	36	90	38
C	t	6	TX	TXWEST	0	37	0.00%	36	87.50%	17	90	38
C	t	5	GA	GAMIDDLE	0	37	0.00%	36	87.23%	19	92	41
C	t	5	GA	GACSRIVERAREA	0	37	0.00%	36	75.00%	34	107	42
C	+	7	CO	COROCKIES	0	37	0.00%	36	70.73%	39	112	43
-	t +	6	TX	TXHEARTOF	0	37	0.00%	36	68.75%	42	115	44
С	ι	O	1.7	IAMEARIUF	U	31	0.00%	30	00.7370	42	110	44

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GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
STATE CH	HAPTERS	2	NJ Total		57	3	9.28%	1	83.44%	4	8	1
S	i	3	IL Total		49	6	8.89%	2	83.45%	3	11	2
s	į	3	OH Total		44	8	7.20%	5	84.37%	1	14	3
s	I	6	TX Total		101	2	6.54%	7	81.03%	6	15	4
s	I	8	CA Total		176	1	7.90%	4	76.68%	10	15	4
s	I	2	PA Total		50	5	8.49%	3	80.76%	8	16	6
s	!	3	MI Total		46	7	5.71%	10	83.88%	2	19	7_
S	!	5	FL Total		55	4 9	7.19%	6	80.57%	9 7	19 24	7
s s	i	5	NY Total GA Total		37 31	9 10	6.20% 5.92%	8 9	80.94% 82.10%	5	24 24	9
s	m	2	VA Total		30	2	9.38%	1	83.65%	3	6	1
s	m	3	IN Total		40	1	8.40%	2	82.06%	6	9	2
s	m	4	NE Total		20	7	6.56%	4	89.15%	1	12	3
s	m	8	WA Total		22	5	7.07%	3	78.43%	11	19	4
s	m	7	ID Total		15	12	5.88%	7	85.04%	2	21	5
s	m	7	CO Total		23	4	6.07%	5	77.06%	13	22	6
S	m	7	UT Total		17	9	5.09%	9	83.28%	4	22	6
S	m 	6	LA Total		21	6	5.50%	8	79.19%	10	24	8
S	m m	5 8	NC Total OR Total		25 17	3 9	5.01%	10 12	77.31% 79.73%	12 8	25 29	9 10
s s	m m	5	TN Total		16	11	4.80% 6.06%	6	76.06%	o 14	29 31	11
s	m	2	MD Total		15	12	4.37%	13	79.55%	9	34	12
s	m	6	OK Total		12	15	4.29%	14	82.39%	5	34	12
s	m	7	AZ Total		19	8	4.83%	11	36.25%	15	34	12
s	m	5	SC Total		13	14	4.18%	15	81.52%	7	36	15
s	s	4	MN Total		33	1	14.35%	1	74.80%	10	12	1
s	s	6	MO Total		23	2	12.17%	2	76.47%	8	12	1
S	S	4	IA Total		14	5	7.07%	7	86.91%	1	13	3
S	s	8	NV Total		19	3	8.68%	4	80.43%	6	13	3
s s	s s	6	CT Total		14 15	5 4	7.82% 10.87%	5 3	83.71% 77.70%	4 7	14 14	5 5
S	s S	5	KS Total MS Total		10	9	6.25%	8	86.59%	2	19	3 7
s	s	3	KY Total		13	7	5.86%	9	81.66%	5	21	8
s	s	5	AL Total		5	10	4.46%	10	85.85%	3	23	9
s	S	1	MA Total		13	7	7.69%	6	74.72%	11	24	10
s	s	4	WI Total		5	10	2.49%	11	76.47%	8	29	11
s	t	3	WV Total		5	2	26.32%	1	70.00%	7	10	1
S	t	4	SD Total		2	5	9.52%	2	84.21%	3	10	1
S	t .	8	HI Total		4	4 5	7.02%	4 6	89.66%	2 1	10 12	1
s s	ι •	7	ME Total NM Total		2 5	2	5.26% 5.95%	5	92.11% 77.01%	5	12	4
s	· •	8	AK Total		7	1	8.14%	3	69.57%	8	12	4
s	t	6	AR Total		2	5	2.47%	7	73.49%	6	18	7
s	ť	1	NH Total		1	8	1.23%	8	80.25%	4	20	8
REGIONAL	CONTEST											
у	у	11.3	Totals - Region 3		197	2	7.34%	4	83.27%	1	7	1
y	у	11.2	Totals - Region 2		152	5	8.09%	1	81.85%	3	9	2
		11.4	Totals - Region 4		74	7	7.74%	2	82.01%	2	11	3
У	у											-
У	у	11.8	Totals - Region 8		245	1	7.53%	3	77.49%	7	11	3
У	у	11.6	Totals - Region 6		174	3	6.65%	5	80.15%	6	14	5
у	у	11.5	Totals - Region 5		155	4	5.88%	7	80.44%	4	15	6
y	y	11.1	Totals - Region 1		69	8	6.41%	6	80.24%	5	19	7
		11.7	Totals - Region 7		81	6	5.54%	8	68.57%	8	22	8
У	у					*		*		*	*	*
у	У	12	Grand Total		1,147		6.93%		79.46%		-	A-