



## **NAHU Board of Trustees Meeting**

February 22, 2020, 1:00 p.m. – 6:00 p.m.

Hyatt Regency Capitol Hill  
Thornton Room, 11<sup>th</sup> floor  
Washington, DC 20001

### **AGENDA**

**1:00 p.m. – 1:20 p.m.**     *Welcome and Overview (Pat Griffey & Annette Bechtold)*

**1:20 p.m. – 1:30 p.m.**     *2020 Proposed Budget Amendments (Kelly Fristoe)*

**1:30 p.m. – 3:00 p.m.**     *Goals 1 – 4 (20 minutes per goal)*

- Goal 1 – Changing Customer Expectations – establish owner, team members (*Eugene Starks*)
- Goal 2 – Mergers and Acquisitions – establish owner, team members (*Janet Trautwein*)
- Goal 3 – Changes to Member's Compensation – establish owner, team members (*Kelly Fristoe*)
- Goal 4 – Employer Market Issues – establish owner, team members (*RVPs - Mike Deagle and Alycia Riedl*)

**3:00 p.m. – 3:15 p.m.**     *Break*

**3:15 p.m. – 4:15 p.m.**     *Goals 5 – 7 (20 minutes per goal)*

- Goal 5 – Technology – establish owner, team members (*Rusty Rice*)
- Goal 6 – Major Health Policy – establish owner, team members (*RVPs – Ed Oleksiak and Patrick Burns*)
- Goal 7 – Organizational Recommendations – establish owner, team members (*Eric Kohlsdorf*)

**4:15 p.m. – 6:00 p.m.**     *Working the Plan*

*We will be using sampling of possible member and leadership questions or concerns, and practice applying them to the appropriate goals.*

**NAHU's Anti-trust Statement:** Associations are subject to strict scrutiny under antitrust laws because an association is, by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of the antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the anti-trust laws and will not be permitted in today's meeting.