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## Dane Rianhard Elected as Treasurer of NAHU

Local Healthcare Agent Accepts Nomination into National Association Board of Trustees

(Baltimore, MD) – R. Dane Rianhard was elected as treasurer of the National Association of Health Underwriters (NAHU) Board of Trustees at the 87th Annual Convention and Exhibition in Orlando, FL.

"We are pleased to welcome Dane as secretary of NAHU. NAHU and our members will benefit greatly from his legislative experience, involvement and leadership," said Janet Trautwein, NAHU CEO.

Rianhard has over 24 years of experience in insurance and benefits planning. In 1999, he was a principal with FranklinMorris, a TriBridge founding firm, where he served as the director of group benefits. He went on to become a founding principal in TriBridge Partners, LLC, a brokerage and consulting firm with offices in Baltimore, Bethesda, Frederick, and Hagerstown, Maryland. He is also working as a senior consultant primarily to the employers of larger workforces. Progressive best practices in the management of population health, risk factors, plan design, and long-term stabilization of healthcare inflation are areas of expertise for Dane.

Rianhard has been an active NAHU member since 2008. During his membership, he has served as the legislative chair and the past president of both the Baltimore and Maryland Association of Health Underwriters (AHU) chapters. He also held the position as NAHU's Region II vice president for four years. He has been recognized with the 2015 NAHU Distinguished Service Award and as the 2011 Maryland AHU chapter's Person of the Year. Rianhard is also a HUPAC Capitol Club contributor as well as a Golden Eagle qualifier of the Leading Producers Round Table.

He has been instrumental in working with Maryland's Joint Legislative Committee (JLC), which is a joint interworking of the Maryland AHU and the National Association of Insurance and Financial Advisors for legislative issues in Maryland. Maryland's JLC works intimately with its state's lobbyist and is currently involved with legislative efforts in the state's exchange formation. He has met numerous times with the state's former acting insurance commissioner and with the newly appointed insurance commissioner.

"I believe our purpose is to ensure that NAHU agents are able to support their consumers and ensure that Americans are afforded the opportunity to secure quality healthcare," said Rianhard. "What we do, as health insurance agents, really does matter for the health insurance policyholders in this nation."

Rianhard is a graduate of the University of Virginia with a B.A. in English and currently resides outside of Frederick, MD, with his wife, Teresa. Combined, they are raising four girls between the ages of 12 and 14. He also enjoys being actively involved with his girls' sports and extracurricular activities. He finds his peace through boating, running and fitness training, tennis and yoga.

The National Association of Health Underwriters represents more than 100,000 professional health insurance agents and brokers who provide insurance for millions of Americans. NAHU is headquartered in Washington, DC. For more information, visit our web site at www.nahu.org.

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