

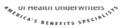
				A S BENEFITS SPEC								
					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
LOCAL CH	HAPTERS											
C C	1	4	NE	NEOMAHA	9	8	4.64%	4	86.70%	2	14	1
C	i	8	CA	CASACRAMENTO	17	1	7.69%	1	78.38%	13	15	2
C	i	8	CA	CALOSANGELES	14	4	3.52%	9	86.13%	3	16	3
C	i	1	NY	NYMETRO	15	3	4.26%	8	82.35%	9	20	4
C	i	5	GA	GAATLANTA	12	5	4.46%	7	80.21%	10	22	5
C	i	6	TX	TXDALLAS	16	2	5.30%	2	74.76%	20	24	6
C	i	3	IN	ININDIANAPOL	9	8	4.69%	3	77.25%	17	28	7
C	i	6	TX	TXHOUSTON	10	6	2.99%	12	79.78%	12	30	8
C	i	8	CA	CAORANGE	8	12	2.53%	14	83.99%	6	32	9
C	i	3	MI	MIDETROIT	9	8	1.80%	19	82.69%	8	35	10
		3	OH	OHCOLUMBUS	4	19	2.07%	17	86.77%	1	35 37	11
С	!	3				12		5		22	39	12
С	:	3 7	OH	OHNORTHEAST	8		4.55%		73.40%			
С	!	•	co	CODENVER	8	12	4.49%	6	74.13%	21	39	12
С	!	6	LA	LANEWORLEANS	6	16	3.19%	11	78.35%	14	41	14
С	!	8 7	CA	CAGOLDENGATE	9	8	3.32%	10	50.14%	23	41	14
С	!	•	AZ	AZPHOENIX	10	6	2.99%	12	45.00%	24	42	16
С	!	2	NJ	NJNORTHERN	4	19	1.57%	21	84.17%	5	45	17
С	!	8	CA	CASANDIEGO	5	18	2.11%	16	80.17%	11	45	17
С	!	6	TX	TXSANANTONIO	3	22	1.51%	22	85.28%	4	48	19
С	!	8	OR	ORPORTLAND	6	16	2.51%	15	74.81%	19	50	20
С	!	2	PA	PAPHILADELPH	7	15	1.86%	18	75.85%	18	51	21
С	!	3	MI	MIWEST	1	23	0.52%	24	82.86%	7	54	22
С	I	7	UT	UTSALTLAKE	4	19	1.60%	20	77.46%	16	55	23
С	I	8	CA	CAINLAND	1	23	0.56%	23	78.31%	15	61	24
С	m	3	IL	ILDUPAGE	7	4	5.51%	4	86.36%	6	14	1
С	m	5	FL	FLCENTRAL	10	1	5.75%	3	80.70%	18	22	2
С	m	2	NJ	NJSOUTH	6	5	4.58%	6	83.46%	12	23	3
С	m	3	IN	INNORTHEAST	5	7	4.81%	5	85.85%	11	23	3
С	m	2	NJ	NJCENTRAL	4	11	3.39%	12	86.21%	7	30	5
С	m	8	NV	NVCLARK	8	2	5.93%	1	73.91%	27	30	5
С	m	6	MO	MOSTLOUIS	8	2	5.88%	2	73.42%	28	32	7
С	m	4	NE	NELINCOLN	3	17	2.70%	15	89.72%	1	33	8
С	m	8	CA	CACENTRAL	5	7	3.91%	8	80.00%	19	34	9
С	m	8	OR	ORWILLAMETTE	3	17	2.61%	16	86.89%	3	36	10
С	m	3	IL	ILCHICAGONE	4	11	2.31%	18	86.11%	8	37	11
С	m	2	NJ	NJMONMOUTH	5	7	4.55%	7	76.27%	25	39	12
С	m	5	MS	MSJACKSON	3	17	2.54%	17	86.44%	5	39	12
С	m	5	SC	SCCOLUMBIA	4	11	2.74%	14	81.29%	17	42	14
С	m	8	CA	CASILICON	4	11	2.31%	18	82.78%	13	42	14
С	m	2	MD	MDBALTIMORE	5	7	2.91%	13	78.24%	23	43	16
С	m	5	TN	TNMIDDLE	4	11	3.51%	11	79.51%	21	43	16
С	m	6	TX	TXAUSTIN	6	5	3.75%	9	71.95%	31	45	18
C	m	5	NC	NCCHARLOTTE	4	11	3.60%	10	72.73%	29	50	19
C	m	3	KY	KYCENTRAL	2	23	1.96%	21	82.73%	14	58	20
C	m	6	OK	OKCITY	2	23	1.52%	25	85.93%	10	58	20
C	m	6	TX	TXFORTWORTH	3	17	1.88%	22	78.88%	22	61	22
C	m	3	OH	OHNORTHWEST	Ö	30	0.00%	30	87.16%	2	62	23
C	m	2	MD	MDWASHINGTON	1	27	0.81%	27	86.05%	9	63	24
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				A'S BENEFITS SPEC								
					CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	m	1	NY	NYGRTRCENTRAL	0	30	0.00%	30	86.61%	4	64	25
c	m	8	WA	WANORTHWEST	3	17	1.86%	23	75.14%	26	66	26
C	m	5	FL	FLTAMPABAY	3	17	2.19%	20	72.50%	30	67	27
C	m	5	NC	NCTRIAD	2	23	1.48%	26	79.74%	20	69	28
C	m	7	ID	IDTREASURE	1	27	0.71%	28	82.48%	15	70	29
C		5	NC		2	23	1.85%	24	78.23%	24	71	30
C	m m	6	OK	NCTRIANGLE OKTULSA	1	23 27	0.68%	29	82.35%	16	72	31
C	111	U	OK	OKTOLSA	ļ	21	0.00%	29	02.3376	10	12	31
С	s	2	VA	VANORTHERN	5	3	7.69%	4	83.08%	14	21	1
С	S	6	TX	TXEAST	8	2	10.00%	2	81.71%	18	22	2
С	S	5	AL	ALBIRMINGHAM	4	5	4.94%	7	84.81%	11	23	3
С	S	5	FL	FLDADE	3	11	5.26%	5	81.82%	16	32	4
С	S	3	IN	INGRNORTHERN	5	3	8.47%	3	80.70%	27	33	5
С	S	8	NV	NVNORTHERN	4	5	4.76%	8	80.95%	25	38	6
С	S	5	FL	FLPALMCOAST	4	5	4.65%	9	80.85%	26	40	7
С	s	5	GA	GACOASTAL	2	15	2.74%	19	87.67%	6	40	7
С	S	6	TX	TXCOASTLBND	2	15	3.13%	17	85.07%	9	41	9
C	S	2	VA	VACENTRAL	4	5	4.55%	10	79.35%	33	48	10
C	S	2	VA	VASOUTHWEST	1	21	1.82%	24	88.89%	3	48	10
C	s	2	PA	PACENTRAL	10	1	13.16%	1	68.54%	47	49	12
C	S	6	TX	TXPANHANDLE	1	21	1.79%	25	88.89%	3	49	12
C	s	3	MI	MINORTHERN	1	21	1.96%	21	85.19%	8	50	14
C	S	3	MI	MISOUTHWEST	1	21	1.61%	27	88.33%	5	53	15
C	S	6	LA	LABATONROUGE	4	5	4.40%	11	77.14%	37	53	15
C	S	8	WA	WASPOKANE	2	15	2.90%	18	81.16%	22	55 55	17
C	s	3	OH		2	15	3.70%	13	80.33%	28	56	18
	-	5 5	SC	OHWESTRESERVE	1	21	3.70% 1.19%	36	93.59%	20 1	58	19
С	S	5 5		SCPIEDMONT	4					48	50 59	
С	S	-	FL	FLJACKSONVIL		5	5.13%	6	66.67%			20
С	S	7	CO	CONORTHERN	2	15	3.33%	16	80.33%	28	59	20
С	S	2	VA	VAEASTERN	3	11	3.61%	14	78.41%	35	60	22
С	S	5	FL	FLGULFCOAST	1	21	1.54%	30	85.07%	9	60	22
С	S	6	LA	LAACADIANA	1	21	1.61%	27	84.75%	12	60	22
С	S	5	FL	FLBROWARD	3	11	3.61%	14	77.17%	36	61	25
С	S	3	ОН	OHCINCINN	3	11	3.75%	12	73.03%	44	67	26
С	S	5	TN	TNMIDSOUTH	1	21	1.56%	29	81.69%	19	69	27
С	S	2	PA	PAPITTSBURG	1	21	1.06%	37	83.16%	13	71	28
С	S	4	WI	WISEASTERN	1	21	1.37%	33	81.48%	21	75	29
С	S	6	KS	KSKANSASCITY	2	15	2.06%	20	75.00%	41	76	30
С	s	8	CA	CAVENTURA	1	21	1.27%	35	81.58%	20	76	30
С	S	3	ΙĹ	ILCHISOUTHLAND	1	21	1.85%	23	76.67%	38	82	32
С	S	8	CA	CADESERTCITIES	0	40	0.00%	40	90.74%	2	82	32
C	S	3	IL.	ILNORTHERN	1	21	1.52%	31	79.59%	32	84	34
C	S	6	TX	TXLUBBOCK	0	40	0.00%	40	85.71%	7	87	35
C	s	3	KY	KYLOUISVILLE	1	21	1.05%	38	79.61%	31	90	36
C	S	1	NY	NYWESTERN	1	21	1.96%	21	60.71%	49	91	37
C	s	6	AR	ARCENTRAL	1	21	1.72%	26	72.73%	45	92	38
C	s	7	ID	IDNORTH	0	40	0.00%	40	82.14%	15	95	39
C	S	5	NC	NCCOASTAL	0	40	0.00%	40	81.82%	16	96	40
C	S	1	NY	NYNORTHEASTERN	1	21	1.33%	34	74.68%	42	97	41
	-	3			1	21		39	76.24%	39	99	42
С	S	3 7	IL NA	ILCENTRAL	1 1		1.02%					
С	S	•	NM	NMRIOGRANDE	1	21	1.41%	32	69.88%	46	99	42
С	S	5	SC	SCLOWCOUNTRY	0	40	0.00%	40	81.13%	23	103	44
C	S	8	WA	WASOUTHSOUND	0	40	0.00%	40	81.13%	23	103	44
С	S	8	CA	CANORTHCOAST	0	40	0.00%	40	79.76%	30	110	46
С	S	7	AZ	AZSOUTHERN	0	40	0.00%	40	78.69%	34	114	47
С	S	7	CO	COSOUTHERN	0	40	0.00%	40	76.19%	40	120	48
С	s	4	WI	WISCENTRAL	0	40	0.00%	40	74.12%	43	123	49
•	•	6	MO	MOSPRINGER	-	1	4.4 E00/	1	92.00%	9	44	1
С	l 4	ь 3	MO	MOSPRINGFIELD	7	-	14.58%	1			11	-
С	ι	3	IN	INSOUTHCENTRAL	3	2	7.14%	3	92.68%	8	13	2



				BENEFITS SPEC.	CONTEST		CONTEST		CONTEST		GAIN	GAIN
					NEW		GROWTH		RETENTION		CONTEST	CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
С	t	8	WA	WATRICOUNTY	3	2	10.71%	2	86.67%	13	17	3
C	Ĭ.	7	UT	UTNORTHERN	2	6	4.55%	13	97.73%	2	21	4
C	Ĭ.	6 3	LA	LAREDRIVER	2	6	4.88%	10	90.70%	11	27	5 6
С	l 4	2	IN	INSOUTHWEST	3	2	6.82%	4	84.44%	24	30	0
C	t ,		VA	VAPIEDMONT	1	12	3.70%	18	100.00%	1	31	7
С	l 4	5	GA	GANORTHWEST	1	12	4.35%	15 10	95.45%	4	31 32	7 9
C C	t +	6 5	KS TN	KSWICHITA	2	6 2	4.88%	6	85.71% 79.55%	16 33	32 41	9 10
C	ι +	5 7	ID	TNKNOXVILLE IDSOUTHERN	3	12	6.52% 2.63%	25	94.74%	5 5	42	11
C	t +	3	IN	INNORTHWEST	1	12	5.26%	7	80.95%	27	46	12
C	+	7	UT	UTSOUTHERN	1	12	6.67%	5	80.00%	29	46	12
C	t	7	ID	IDEASTERN	1	12	4.55%	13	84.62%	22	47	14
C	t	6	TX	TXELPASO	1	12	4.17%	16	85.19%	20	48	15
C	t	5	SC	SCGRANDSTRAND	1	12	3.33%	19	85.29%	19	50	16
C	t	4	WI	WIFOXVALLEY	2	6	5.26%	7	69.77%	38	51	17
C	t	4	WI	WINCENTRAL	1	12	3.85%	17	84.62%	22	51	17
C	t	7	CO	COFRONTRANGE	2	6	4.65%	12	79.49%	34	52	19
С	t	8	CA	CANORTHVALLEY	1	12	2.13%	27	85.71%	16	55	20
C	t	5	GA	GANORTHEAST	1	12	3.23%	20	82.76%	26	58	21
С	t	8	CA	CASANTABARBA	1	12	2.17%	26	84.78%	21	59	22
C	t	5	TN	TNCHATTANOOGA	1	12	5.26%	7	48.28%	43	62	23
С	t	6	TX	TXTEXOMA	0	30	0.00%	29	96.43%	3	62	23
С	t	5	NC	NCPIEDMONT	1	12	2.86%	24	80.56%	28	64	25
С	t	2	PA	PANORTHEAST	0	30	0.00%	29	94.12%	6	65	26
С	t	5	NC	NCWESTERN	1	12	2.00%	28	84.31%	25	65	26
С	t	3	IN	INGRBLOOMING	0	30	0.00%	29	93.33%	7	66	28
С	t	5	GA	GASOATLANTA	1	12	3.03%	21	79.49%	34	67	29
С	t	2	MD	MDEASTERN	0	30	0.00%	29	91.11%	10	69	30
С	t	5	FL	FLCAPITAL	1	12	2.94%	23	79.49%	34	69	30
С	t	3	IL	ILSOUTHERN	1	12	3.03%	21	76.47%	37	70	32
С	t	5	GA	GAMIDDLE	0	30	0.00%	29	87.50%	12	71	33
С	t	5	TN	TNWEST	0	30	0.00%	29	86.36%	14	73	34
С	t	6	AR	ARNORTHWEST	0	30	0.00%	29	86.36%	14	73	34
С	t	5	MS	MSSOUTH	0	30	0.00%	29	85.71%	16	75	36
С	t	6	TX	TXSOUTH	2	6	0.00%	29	0.00%	44	79	37
С	t	5	GA	GASOUTH	0	30	0.00%	29	80.00%	29	88	38
С	t	6	TX	TXWEST	0	30	0.00%	29	80.00%	29	88	38
С	t	5	FL	FLSOUTHWEST	0	30	0.00%	29	79.59%	32	91	40
С	t	7	CO	COROCKIES	0	30	0.00%	29	66.67%	39	98	41
С	Ĭ.	5 6	GA	GACSRIVERAREA	0	30 30	0.00%	29 29	65.22% 61.90%	40 41	99 100	42 43
c c	t +	3	TX	TXHEARTOF	0 0	30	0.00%	29 29	61.90%	41	100	43 44
Ü	ι	3	KY	KYWESTERN	U	30	0.00%	29	01.1176	42	101	44
STATE CH	HAPTERS											
s	1	3	IL Total		25	4	4.54%	1	82.19%	3	8	1
s	1	6	TX Total		52	2	3.37%	3	79.69%	7	12	2
S	I	2	NJ Total		19	5	3.09%	6	82.91%	2	13	3
s	I	5	FL Total		29	3	3.79%	2	77.49%	9	14	4
s	I	5	GA Total		17	7	3.24%	4	81.88%	4	15	5
s	I	8	CA Total		66	1	2.96%	7	77.65%	8	16	6
s	I	1	NY Total		17	7	2.85%	8	80.35%	5	20	7
s	I	2	PA Total		19	5	3.23%	5	76.64%	10	20	7
s	I	3	MI Total		12	10	1.49%	10	83.31%	1	21	9
s	I	3	OH Total		17	7	2.78%	9	80.35%	5	21	9
s	m	4	NE Total		12	4	3.93%	3	87.80%	1	8	1
s	m	2	VA Total		14	2	4.38%	2	83.23%	5	9	2
s	m	3	IN Total		26	1	5.46%	1	82.06%	8	10	3



			S BENEFI	TS SPEC.	CONTEST		CONTEST		CONTEST		GAIN	GAIN
					NEW		GROWTH		RETENTION		CONTEST	CONTEST
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
s	m	6	LA Total		13	3	3.40%	5	80.30%	9	17	4
s	m	7	CO Total		12	4	3.17%	6	75.12%	14	24	5
S	m	5	TN Total		9	8	3.41%	4	77.66%	13	25	6
S	m	5	SC Total		6	12	1.93%	12	84.69%	2	26	7_
S	m	8	OR Total		9	8	2.54%	8	78.61%	10	26	7
S	m	5	NC Total		10	6	2.00%	11	78.58%	11	28	9
s	m m	7	UT Total AZ Total		7	11 6	2.10% 2.54%	10 8	82.07% 49.04%	7 15	28 29	9 11
s s	m m	/ 9	WA Total		10 8	10	2.54% 2.57%	o 7	78.53%	12	29	11
	m	2	MD Total		6	12	1.75%	13	82.56%	6	31	13
s	m	7	ID Total		3	14	1.18%	14	84.44%	3	31	13
s	m	6	OK Total		3	14	1.07%	15	83.74%	4	33	15
· ·		•	On rotal			• •	1101 70		••••	-		
s	s	6	MO Total		15	2	7.94%	1	78.04%	7	10	1
s	S	1	CT Total		11	4	6.15%	3	82.16%	4	11	2
s	S	4	IA Total		10	5	5.05%	5	82.83%	2	12	3
S	S	4	MN Total		16	1	6.96%	2	76.43%	10	13	4
S	S	5	AL Total		4	7	3.57%	7	83.93%	1	15	5
S	S	8	NV Total		12	3	5.48%	4	76.33%	11	18	6
S	S	5	MS Total		4	7	2.50%	9	82.42%	3	19	7
S	S	1	MA Total		7	6	4.14%	6	77.60%	8	20	8
S	S	6	KS Total		4	7 7	2.90%	8	78.74%	6 9	21	9
s s	s s	3	WI Total		3	, 11	1.99%	10 11	77.12% 80.33%	9 5	26 27	10 11
5	5	3	KY Total		3	""	1.35%	"	00.33%	3	21	"
s	t	3	WV Total		4	1	21.05%	1	73.08%	7	9	1
s	t	4	SD Total		2	3	9.52%	2	78.95%	4	9	1
S	t	1	ME Total		1	4	2.63%	4	87.50%	2	10	3
S	t	8	AK Total		3	2	3.49%	3	76.84%	6	11	4
S	t	6	AR Total		1	4	1.23%	5	76.92%	5	14	5
S	ţ.	8	HI Total		0	7	0.00%	7	90.16%	1	15	6
s	t	1 7	NH Total		0	7 4	0.00%	7	82.14%	3	17	<i>7</i> 8
s	τ	1	NM Total		1	4	1.19%	6	69.70%	8	18	0
REGIONAL	CONTEST											
V	у	11.3	Totals - Region 3		87	3	3.24%	4	81.83%	1	8	1
v	y	11.4	Totals - Region 4		44	6	4.60%	1	81.13%	2	9	2
v	v	11.6	Totals - Region 6		88	2	3.37%	3	79.94%	6	11	3
v	v	11.1	Totals - Region 1		38	7	3.53%	2	80.34%	4	13	4
v	v	11.2	Totals - Region 2		58	5	3.09%	5	80.93%	3	13	4
v	v	11.8	Totals - Region 8		98	1	3.01%	6	77.95%	7	14	6
V	y	11.5	Totals - Region 5		79	4	3.00%	7	79.95%	5	16	7
y	y	11.7	Totals - Region 7		35	8	2.39%	8	69.51%	8	24	8
У	у	11.7	i otais - Region /		33	0	2.35/0	0	03.51%	0	24	0



				CONTEST NEW		CONTEST GROWTH		CONTEST RETENTION		GAIN CONTEST	GAIN CONTEST	
GAIN Sort	L/S/M/T	Region	State	Chapters	MEMBERS	Rank	RATE	Rank	RATE	Rank	POINTS	RANK
у	у	12	Grand Total		527	*	3.18%	*	79.06%	*	*	*



CONTEST GROWTH CONTEST RETENTION GAIN CONTEST GAIN CONTEST CONTEST NEW Chapters State GAIN Sort L/S/M/T Region MEMBERS Rank RATE Rank RATE Rank POINTS RANK



CONTEST GROWTH CONTEST RETENTION GAIN CONTEST GAIN CONTEST CONTEST NEW State Chapters POINTS GAIN Sort L/S/M/T Region MEMBERS Rank RATE Rank RATE Rank RANK