

DECDIFFED	CHAPTED	# DECDITION
RECRUITER Mishalla C. Harmand	<u>CHAPTER</u>	# RECRUITED
Michelle S. Howard Jessica Moraitis	MIDETROIT	24 18
Erica R. Hain	CALOSANGELES PACENTRAL	17
Suzanne Crim		17
	TXDALLAS	
Joseph M. Evans	IASW	9
Margaret Evelyn Stedt, C.S.A.	CAORANGE	9
Craig James Ritter	PACENTRAL	9 7
Mr. Craig M. Paulson	UTSALTLAKE	•
Doris Waller, SGS	TXDALLAS	6
Paul Sharkey, GBDS	PAPHILADELPH	6
Joshua Haberman	MNSW	6
John David Evangelista, LPRT	CAORANGE	5
Valerie Lynn Cramer, RHU	MIWEST	5
Eugene Starks	MSJACKSON	5
Mrs. Erin B. Fisher, LPRT	CTSW	5
Barbara Shooshanian	MIDETROIT	5
Sean C. Greene, CHRS	CASANDIEGO	5
Mr. Craig Gussin, CLU, LPRT, CHRS	CASANDIEGO	4
Linda D. Behrens	TXSANANTONIO	4
Graham S. Smith, MBA, CHIE, LTCP	MIDETROIT	4
Tim Hebert	CONORTHERN	4
Tracy Hanson	CAORANGE	4
Michael C. Watts	ININDIANAPOL	4
Carolyn L. Murray	NVCLARK	4
Thomas Schueth	NEOMAHA	4
Adriana Mendieta	CAINLAND	4
Ryan Kimble	WVSW	4
Mrs. Ashley Nicole Purser	VASOUTHWEST	4
Caitlin Anderson	MINORTHERN	4
Dennis J. Morier	MIDETROIT	4
Karl W. Albrecht, CEBS	MIDETROIT	3
Thomas G. Pruett	ILDUPAGE	3
David M. Sherrill	FLCENTRAL	3
Gerene J. Mason	UTSOUTHERN	3
Dierdre Kennedy-Simington, CHRS, LPRT	CALOSANGELES	3
Joseph Torella	NJCENTRAL	3
Michael David Smith, LTCP	TXFORTWORTH	3
Steven Selinsky	MIDETROIT	3
Mr. Robert S. Ford, RHU, CIC	CTSW	3
Ms. Jane E. Haag, CSS	INSOUTHWEST	3
Jacqueline Healy	CODENVER	3
James A. Berwick	AZSOUTHERN	3
Rey Perez	ORWILLAMETTE	3
Andrew F. Biernat, GBDS, CWCA	NYGRTRCENTRAL	
Mr. Joseph Jamerson, LUTCF	FLJACKSONVIL	3
Paula Armstrong	OKTULSA	3
Chad P. Schneider	ILCHICAGODOWN	3
Steven Jackson, CFC	PAPHILADELPH	3
Mr. Bradley V. Miles	IDNORTH	3
Lisa Hutcherson	CASACRAMENTO	3
Liba Hateliolodii		3



DECDITORD	CHADTED	# DECDIUTED
RECRUITER M. Michala Malaclay, J. DDT, CSA	<u>CHAPTER</u> FLPALMCOAST	# RECRUITED
Ms. Michele Malooley, LPRT, CSA Jeffrey Richard Ungvary	NYMETRO	3 3
Dutch Baker	AZPHOENIX	3
	CAGOLDENGATE	3
Cathy Little		
Mrs. Michelle K. Fountain	GANORTHWEST	3
Matthew Cooney	PAPHILADELPH	3
Siboney Trevino	TXHOUSTON	3
Michele Phillips	NJMONMOUTH	3
Christina King	OHCOLUMBUS	3
Stacy A. Moskowitz	CASANDIEGO	3
Teri L. Blake	CASACRAMENTO	3
Helen Ornellas	CASACRAMENTO	3
Mr. Scott Lilley, ChHC	CODENVER	3
Jim Morin	MASW	3
Carlos N. Gonzalez, LUTCF	TXSOUTH	3
Mr. Neil A. Booth	CALOSANGELES	3
Elizabeth L. Georgikos	ILNORTHERN	3
Rachel Miner	NCCHARLOTTE	3
Cambria Williams	NVNORTHERN	3
David Hamilton	MESW	3
Dorothy M. Cociu, RHU, REBC	CAORANGE	2
Mr. Jay A. Huminsky, REBC,RHU	TXDALLAS	2
Mr. Keith L. Wright, ChHC,CLU,REBC,RHU	MINORTHERN	2
Ms. Karen Knippen Loeb, RHU, REBC	ILNORTHERN	2
Cindy K. Trahin, RHU, CSA	INNORTHEAST	2
Barbara A. Jones, RHU	KYWESTERN	2
Mr. John H Velde	ILCENTRAL	2
Hazel D. Bright	CAGOLDENGATE	2
Ms. Sheila H Hartman	CALOSANGELES	2
Gregory J. Seifert, CLU	WATRICOUNTY	2
Ms. Joni C. De Souza, REBC	INGRNORTHERN	2
Kevin A. Hamming	MIDETROIT	2
Patrick Pennefather, LUTCF, CEBS, CLU, ChFC	MIDETROIT	2
Donna J. Blizman	FLGULFCOAST	2
Ms. Angie B. Jackson	IDTREASURE	2
Juan R. Lopez	CAORANGE	2
Ms. Toni C. Melton	TXEAST	2
Mr. Jorge T. Baste, RHU	FLDADE	2
Mr. Kevin Roberts	PAPHILADELPH	2
Robert A. Semrow, CBC, CSA	CAORANGE	2
Pamela W. Wright	NCCHARLOTTE	2
Christine M. Grooms, RHU,LTCIS	ILCHICAGONE	2
Sean Willoughby-Ray, RHU	NCTRIAD	2
Ms. Jill Snead Age	VAEASTERN	2
Ms. Jennifer L. Toups	LANEWORLEANS	2
Lynn Wischmeyer	CAORANGE	2
Cassandra R. Gibson	NJCENTRAL	2
Danine C. Baca, RHU, REBC, LPRT	NMNORTHERN	2
Ms. Deborah P. Stocks	VACENTRAL	2
Shannon Zajec	CASACRAMENTO	2
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DECDITION	CHADTED	# DECDITION
RECRUITER Mrs. Nicole Schall, RHU	<u>CHAPTER</u> FLTAMPABAY	# RECRUITED 2
Victoria A. Major-Bell, LUTCF,LPRT	FLPALMCOAST	2
Daryl Carlson, CFP®, ChFC	KYCENTRAL	2
Mr. Charles K. May, LUTCF	MISOUTHWEST	2
Colby Fiala	IDSOUTHERN	2
Ms. Carrie Cox	OKCITY	2
Ms. Deborah Wilkinson	PACENTRAL	2
Mr. Troy R. Duimstra	MIWEST	2
•	INSOUTHWEST	2
Carolyn Beck Leonard M. Barend, Jr.	NVCLARK	2
•	NELINCOLN	2
Cortney Ray		2
Mrs. Caren E. Neushwander, ACSR, CISR, RHU, ChHC		2
Paul W. Sherwood, Jr.	MIDETROIT	_
Nicolle M. Colache	NJSOUTH	2
Julianne Canter	CAVENTURA	2
Barbara A. Salvi, LPRT	CAORANGE	2
Christopher J. Renkar	VACENTRAL	2
Carin P. Hep	NJMONMOUTH	2
Heidi Mathson	MNSW	2
Tara Tandrow, CIC	IDTREASURE	2
Patrick Hennessy, CEBS	CAGOLDENGATE	2
Rob Saphow	NJCENTRAL	2
Stacey S. LaFay	MIDETROIT	2
Bruce Frizen	NCCHARLOTTE	2
Fred Cartier	TXSANANTONIO	2
Nancy J. Kemper	FLCENTRAL	2
Karen Roach	AZSOUTHERN	2
Rebecca Scaff	MOSPRINGFIELD	2
Becky Murphy	CAGOLDENGATE	2
Lynn M. Schreder	IASW	2
Hilario Francisco Rubio, III	NMNORTHERN	2
Mr. Todd Valentine	UTSALTLAKE	2
Bobbi Kaelin	CALOSANGELES	2
Dave Drennan	MOSTLOUIS	2
H Elizabeth Christensen, SGS	TXFORTWORTH	2
Shelly Sweatt, CIC	CTSW	2
Christina Heckathorn	KYCENTRAL	2
Barbara Ann Gerken	OHNORTHWEST	2
Sarah Sampson	KSWICHITA	2
Mrs. CarrieAnne Kowalczyk-Gonzalez	IDTREASURE	2
Joseph Bottani, IV, ChFC, CLU	MOSTLOUIS	2
Alexis N. DeVorss	CASACRAMENTO	2
Mrs. Kathleen Annette Bradley	IDNORTH	2
Dustin VanDuine	MIDETROIT	2
Michael V. Buchler	DESW	2
Kristi T. Thomas	SCCOLUMBIA	2
Ryan Patrick Dorigan	CAORANGE	2
Matthew J. Kojac	NYMETRO	2
Kevin C. Mannor, LUTCF	MIDETROIT	2
Barry G. Humphries	TXHOUSTON	2



Robert B. Brummitt TXDALLAS 2 Matthew Dorfman ILCHICAGODOWN 2 Kim Davis OKCITY 2 Marisa Rivera TXSOUTH 2 kenneth Coker CAGOLDENGATE 2 Dana Nicholson MIWEST 2 Karin Caicedo IDTREASURE 2 Lisa Freeman TXFORTWORTH 2 David M. Magen NICENTRAL 2 Jeff Krawczyk MASW 2 Joe Sciarrino VANORTHERN 2 Terry Lee Ives, CSA CAORANGE 1 Mr. Anthony C Buechler, LUTCF NEOMAHA 1 Michael A. Rivera, RHU, REBC, CLU, ChFC TXHOUSTON 1 Timothy R. Mefall, RHU,FLMI OKCITY 1 Mr. Barry W Regling MIDETROIT 1 Cornelis A. Heemskerk, CLU ILDUPAGE 1 Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS ININDIANAPOL 1 Stephanie Smith-Howard, RHU ILCHICAGONE 1 Harry P. Thal, CSA CACENTRAL 1 <	DECDIFFED	CHADTED	# DECDITION
Matthew Dorfman ILCHICAGODOWN 2 Kim Davis OKCITY 2 Marisa Rivera TXSOUTH 2 Kenneth Coker CAGOLDENGATE 2 Dana Nicholson MIWEST 2 Karin Caicedo IDTREASURE 2 Lisa Freeman TXFORTWORTH 2 David M. Magen NICENTRAL 2 Jeff Krawczyk MASW 2 Joe Sciarrino VANORTHERN 2 Terry Lee Ives, CSA CAORANGE 1 Mr. Anthony C Buechler, LUTCF NEOMAHA 1 Michael A, Rivera, RHU,REBC, CLU, ChFC TXHOUSTON 1 Timothy R. MeFall, RHU,FLMI OKCITY 1 Mr. Barry W Regling MIDETROIT 1 Cornelis A, Heemskerk, CLU ILDUPAGE 1 Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS ININDIANAPOL 1 Stephanie Smith-Howard, RHU ILCHICAGONE 1 Harry P, Thal, CSA CACENTRAL 1 Mr. Michael J. Freeman, CLU CASANDIEGO 1<	RECRUITER Delivery D. Demography	CHAPTER TYDALLAS	# RECRUITED
Kim Davis OKCITY 2 Marisa Rivera TXSOUTH 2 Kenneth Coker CAGOLDENGATE 2 Dana Nicholson MIWEST 2 Karin Caicedo IDTREASURE 2 Lisa Freeman TXFORTWORTH 2 David M. Magen NICENTRAL 2 Jeff Krawczyk MASW 2 Joe Sciarrino VANORTHERN 2 Joe Sciarrino VANORTHERN 2 Terry Lee Ives, CSA CAORANGE 1 Mr. Anthony C Buechler, LUTCF NEOMAHA 1 Michael A. Rivera, RHU, REBC, CLU, ChFC TXHOUSTON 1 Timothy R. McFall, RHU, FLMI OKCITY 1 Mr. Barry W Regling MIDETROIT 1 Cornelis A. Heemskerk, CLU ILDUPAGE 1 Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS ININDIANAPOL 1 Stephanic Smith-Howard, RHU ILCHICAGONE 1 Harry P. Thal, CSA CACENTRAL 1 Mr. John & Dodd, Jr., CLU,ChFC,RHU OHCOLUMBUS <t< td=""><td></td><td></td><td></td></t<>			
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Karin Caicedo IDTREASURE 2 Lisa Freeman TXFORTWORTH 2 David M. Magen NICENTRAL 2 Jeff Krawczyk MASW 2 Joe Sciarrino VANORTHERN 2 Terry Lee Ives, CSA CAORANGE 1 Mr. Anthony C Buechler, LUTCF NEOMAHA 1 Michael A. Rivera, RHU,REBC,CLU, ChFC TXHOUSTON 1 Timothy R. McFall, RHU,FLMI OKCITY 1 Mr. Barry W Regling MIDETROIT 1 Cornelis A. Heemskerk, CLU IL.DUPAGE 1 Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS ININDIANAPOL 1 Stephanie Smith-Howard, RHU IL.CHICAGONE 1 Harry P. Thal, CSA CACENTRAL 1 Mr. Michael J. Freeman, CLU CASANDIEGO 1 Mr. John A Dodd, Jr., CLU,ChFC,RHU OHCOLUMBUS 1 Brian K McPike, RHU NELINCOLN 1 Ms. Teresa F. DeBruin, RHU GAATLANTA 1 D. David Russell, ChHC, CLU, LUTCF FLGULFCOAST 1			
Lisa Freeman			
David M. Magen			
Jeff Krawczyk Joe Sciarrino			
Joe Sciarrino			
Terry Lee Ives, CSA Mr. Anthony C Buechler, LUTCF Michael A. Rivera, RHU,REBC,CLU, ChFC TIMOTY R. McFall, RHU,FLMI Mr. Barry W Regling Midetroit I. Mr. Barry W Regling Midetroit I. Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS Stephanie Smith-Howard, RHU Harry P. Thal, CSA CACENTRAL I. Mr. Michael J. Freeman, CLU Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU,ChFC,RHU Ms. Teresa F. DeBruin, RHU Ms. Teresa F. DeBruin, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Todd Morrow TXHOUSTON I. Kristopher F. Powell, CLU Midetroit Mr. John Sebre E. Gilbert William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP All Mr. Robert A Fredericks, CEBS CFP CAINLAND I. Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mr. Kenneth L. Schmidt, CLU,RHU,REBC MostTLOUIS I. Mr. Kenneth L. Schmidt, CLU,RHU,REBC MosTLOUIS I. Mr. Kenneth L. Schmidt, CLU,RHU,REBC	•		
Mr. Anthony C Buechler, LUTCF Michael A. Rivera, RHU, REBC, CLU, ChFC TXHOUSTON 1 Timothy R. McFall, RHU, FLMI Mr. Barry W Regling MiDETROIT 1 Cornelis A. Heemskerk, CLU MILDUPAGE ILLUPAGE ILL			
Michael A. Rivera, RHU,REBC,CLU, ChFC Timothy R. McFall, RHU,FLMI Mr. Barry W Regling MiDETROIT I. Cornelis A. Heemskerk, CLU MI. LDUPAGE I. Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS Stephanie Smith-Howard, RHU II. LCHICAGONE I. Harry P. Thal, CSA CACENTRAL I. Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU,ChFC,RHU Mr. John A Dodd, Jr., CLU,ChFC,RHU Mr. John A Dodd, Jr., CLU,ChFC,RHU Mr. John Kepike, RHU Mr. John Kiebler, Jr., HIA,LUTCF Daniel H. Abrams Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Todd Morrow TXHOUSTON I. Kristopher F. Powell, CLU Mristopher F. Powell, CLU Mristopher F. Gilbert Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Todd Morrow TXHOUSTON I. Kristopher F. Gilbert TXPALLAS I. Mrs. Debra E. Gilbert TXPALLAS I. Mrs. Debra E. Gilbert TXFORTWORTH William V. Cable AL BIRMINGHAM I. Mr. Harry F Garman ININDIANAPOL I. Julia T. Moore Mr. Robert A Fredericks, CEBS CFP CAINLAND I. Ms. Heather E. Woodruff CASANDIEGO I. Michael A. Guscott Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mr. Paul L. Davis Carloyn L. Goodwin, CBC TXDALLAS I. Mr. Kevin Trokey Jim Lardiere Ninnor TXDALLAS I. Mr. Kenneth L. Schmidt, CLU, RHU,REBC MOSTLOUIS I.	·		_
Timothy R. McFall, RHU,FLMI Mr. Barry W Regling Cornelis A. Heemskerk, CLU Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS Stephanie Smith-Howard, RHU Harry P. Thal, CSA Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU,ChFC,RHU Mr. John K McPike, RHU Mr. John K McBike, ThU Mr. John Kiebler, Jr., HIA,LUTCF FLGULFCOAST Daniel H. Abrams CAORANGE Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Todd Morrow TXHOUSTON Kristopher F. Powell, CLU MIDETROIT Lee Speir TXDALLAS Mr. Bebra E. Gilbert TXFORTWORTH William V. Cable Mr. Harry F Garman ININDIANAPOL Julia T. Moore Mr. Robert A Fredericks, CEBS CFP CAINLAND Mr. Robert A Fredericks, CEBS CFP CAINLAND Mr. Heather E. Woodruff CASANDIEGO Michael A. Guscott Mr. Paul L. Davis Donna D. Hill, FLMI Mr. Paul L. Davis CALOSANGELES Carolyn L. Goodwin, CBC Mr. Kevin Trokey Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS	•		_
Mr. Barry W Regling Cornelis A. Heemskerk, CLU Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS Stephanie Smith-Howard, RHU ILCHICAGONE I Harry P. Thal, CSA CACENTRAL ILCHICAGONE I Harry P. Thal, CSA CACENTRAL I CASANDIEGO I Mr. John A Dodd, Jr., CLU, ChFC, RHU Mr. Michael J. Freeman, CLU CASANDIEGO I Mr. John A Dodd, Jr., CLU, ChFC, RHU Mr. McPike, RHU Ms. Teresa F. DeBruin, RHU Ms. Todd Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE Mr. John Kiebler, Jr., HIA, LUTCF, MHP, PAHM My. TAHOUSTON Kristopher F. Powell, CLU MIDETROIT Lee Speir Mr. Debra E. Gilbert Mr. Debra E. Gilbert TXFORTWORTH William V. Cable ALBIRMINGHAM Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP CAINLAND Mr. Robert A Fredericks, CEBS CFP CAINLAND Mr. Heather E. Woodruff Ms. Annette E. White Nicole Fairbairn Nicole Fairbairn Nicole Fairbairn NindlanAPOL Mr. Paul L. Davis CALOSANDIEGO Mr. Reyon T. All Mr. Harry F. Mill, Milliam GASOATLANTA Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mr. Kevin Trokey MoSTLOUIS Mr. Kevin Trokey MoSTLOUIS Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS			-
Cornelis A. Heemskerk, CLU Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS Stephanie Smith-Howard, RHU Harry P. Thal, CSA Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU, ChFC, RHU Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams Mr. John Kiebler, Jr., HIA, LUTCF, MHP, PAHM Todd Morrow Kristopher F. Powell, CLU Lee Speir Mrs. Debra E. Gilbert William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Mr. Annette E. White Nicole Fairbairm Mr. Paul L. Davis Carolyn L. Boggs TXDALLAS TXDALLAS TNINDIANAPOL TINDIANAPOL TINDIANA	•		-
Mr. Robert C. Tretter, CLU, ChFC, RHU, GBDS Stephanie Smith-Howard, RHU Harry P. Thal, CSA Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU, ChFC, RHU Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAGRANGE Mr. John Kiebler, Jr., HIA, LUTCF, MHP, PAHM KYCENTRAL Todd Morrow Kristopher F. Powell, CLU Lee Speir Mrs. Debra E. Gilbert William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Michael A. Guscott Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mr. Kevin Trokey Jim Lardiere NASW J. MASW J. Mr. Kenneth L. Schmidt, CLU, RHU, REBC MASW J. MASW J. MASW J. Mr. Kenneth L. Schmidt, CLU, RHU, REBC MOSTLOUIS JI JUN CASANDIEGO J. MOSTLOUIS J. MOSTLOUIS J. MASW J. Mr. Kenneth L. Schmidt, CLU, RHU, REBC MOSTLOUIS J. MASW J. MASW J. Mr. Kenneth L. Schmidt, CLU, RHU, REBC MOSTLOUIS J. MOSTLOUIS J. MCASANDIEGO J. MILL CASW J. MASW J. MASW J. Mr. Kenneth L. Schmidt, CLU, RHU, REBC MOSTLOUIS J. MCASANDIEGO J. MASW J. MASW J. MASW J. Mr. Kenneth L. Schmidt, CLU, RHU, REBC MOSTLOUIS J. MCASANDIEGO J. MASW J. MAS	, , ,		1
Stephanie Smith-Howard, RHU Harry P. Thal, CSA Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU,ChFC,RHU Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Todd Morrow Kristopher F. Powell, CLU Lee Speir Mrs. Debra E. Gilbert William V. Cable Mr. Harry F Garman Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Michael A. Guscott Mr. Annette E. White Nicole Fairbairm Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cebs, REBC Mr. Kevin Trokey MosTLOUIS I Lends Wash MosTLOUIS I MOSTLOUIS I MASW I Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS I MASW I MASW I MR. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS I MASW I MASW I MR. Wash Masw I Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS I MASW I MRS. Mash Masw I Mr. Kenneth L. Schmidt, CLU,RHU,REBC	,	ILDUPAGE	1
Harry P. Thal, CSA Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU,ChFC,RHU Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Todd Morrow Kristopher F. Powell, CLU Lee Speir Mr. Debra E. Gilbert William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mis. Heather E. Woodruff Mis. Annette E. White Nicole Fairbairn Mr. Pags Mr. Pags Carolyn L. Goodwin, CBC Mr. Kevin Trokey Jim Lardiere Nasw MasW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC MCSAANDIEGO 1 MCACENTRAL 1 CASANDIEGO 1 MCACENTRAL 1 1 CASANDIEGO 1 MIDETROIT 1 Lee Speir TXDALLAS 1 TXFORTWORTH 1 MIDIANAPOL 1 ALBIRMINGHAM 1 ININDIANAPOL 1		ININDIANAPOL	1
Mr. Michael J. Freeman, CLU Mr. John A Dodd, Jr., CLU,ChFC,RHU Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE ITAGINA MIDETROIT Todd Morrow Kristopher F. Powell, CLU LEe Speir Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM TYCHOTT TODE ALLAS TYCHOTT William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Mr. Annette E. White Mr. Aannette E. White Nicher J. Australia Mr. Annette E. White Mr. Paul L. Davis Donna D. Hill, FLMI Mr. Kevin Trokey Mr. Kevin Trokey Mr. Kenneth L. Schmidt, CEU,RHU,REBC Mr. Kenneth L. Schmidt, CLU,RHU,REBC Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS I MATLANTA NELINCOLN NELINCOLN LENGUASANDIEGO AATLANTA ADHOL NELINCOLN AATLANTA ADHOL AATLANTA	Stephanie Smith-Howard, RHU	ILCHICAGONE	1
Mr. John A Dodd, Jr., CLU,ChFC,RHU Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE I Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM Kristopher F. Powell, CLU Lee Speir Mrs. Debra E. Gilbert William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Michael A. Guscott Michael A. Guscott Michael A. Guscott Michael A. Guscott Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs Carolyn L. Goodwin, CBC Mr. Kevin Trokey Jim Lardiere Susan Maley Rash, CEBS,REBC Pilgulf CAORANGA Landard A. Guscott MaSW I MASW I MASW I Mark Kenneth L. Schmidt, CLU,RHU,REBC MoSTLOUIS I DONATIONATION I DALLAS I CAORANGE A LEGULFCOAST I CAORANGE I CA	Harry P. Thal, CSA	CACENTRAL	1
Brian K McPike, RHU Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE IMr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM TOdd Morrow TXHOUSTON TXHOUSTON TXHOUSTON TXHOUSTON TXDALLAS TXDALLAS TXDALLAS TXFORTWORTH TXHOUSTON TXHOUST TXHOUST TXHOUST TXHOUST TXHOUST TX	Mr. Michael J. Freeman, CLU	CASANDIEGO	1
Ms. Teresa F. DeBruin, RHU D. David Russell, ChHC, CLU, LUTCF FLGULFCOAST I Daniel H. Abrams CAORANGE I Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM KYCENTRAL I Todd Morrow TXHOUSTON I Kristopher F. Powell, CLU MIDETROIT Lee Speir TXDALLAS I Mrs. Debra E. Gilbert TXFORTWORTH William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Ms. Heather E. Woodruff Michael A. Guscott Ms. Annette E. White Nicole Fairbairm Nicole Fairbairm Nicole Fairbairm Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS TXFORTWORTH I MSANDLET I MSANDLET	Mr. John A Dodd, Jr., CLU, ChFC, RHU	OHCOLUMBUS	1
D. David Russell, ChHC, CLU, LUTCF Daniel H. Abrams CAORANGE I Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM KYCENTRAL I Todd Morrow TXHOUSTON I Kristopher F. Powell, CLU MIDETROIT I Lee Speir TXDALLAS I Mrs. Debra E. Gilbert TXFORTWORTH William V. Cable Mr. Harry F Garman ININDIANAPOL I Julia T. Moore Mr. Robert A Fredericks, CEBS CFP CAINLAND I Mr. Robert A Fredericks, CEBS CFP CAINLAND I Ms. Heather E. Woodruff CASANDIEGO I Michael A. Guscott PAPHILADELPH Ms. Annette E. White CASANDIEGO I Nicole Fairbairn ININDIANAPOL I Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI GASOATLANTA I Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS I Carolyn L. Goodwin, CBC TXDALLAS I Mr. Kevin Trokey MOSTLOUIS I MIN. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS I MR. Kenneth L. Schmidt, CLU,RHU,REBC	Brian K McPike, RHU	NELINCOLN	1
Daniel H. Abrams Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM KYCENTRAL 1 Todd Morrow TXHOUSTON 1 Kristopher F. Powell, CLU MIDETROIT 1 Lee Speir TXDALLAS 1 Mrs. Debra E. Gilbert William V. Cable Mr. Harry F Garman ININDIANAPOL Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Mr. Acanolite E. Woodruff Michael A. Guscott Mr. Annette E. White Nicole Fairbairn Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS 1 Mr. Kevin Trokey MosTLOUIS Jim Lardiere NJNORTHERN 1 Susan Maley Rash, CEBS,REBC Eric C Swain MASW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC MIDETROIT INTACH MIDETROIT I KYCENTRAL 1 TXHOUSTON 1 NIDETROIT 1 NIDETROIT 1 NIDETROIT 1 NINDIANAPOL 1 CALOSANGHAM 1 NINDIANAPOL 1 NINDIANAPO	Ms. Teresa F. DeBruin, RHU	GAATLANTA	1
Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM TOdd Morrow TXHOUSTON 1 Kristopher F. Powell, CLU Lee Speir TXDALLAS 1 Mrs. Debra E. Gilbert TXFORTWORTH William V. Cable Mr. Harry F Garman ININDIANAPOL Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Mr. All Robert A Fredericks, CEBS CFP Mr. All Robert A Fredericks, CEBS CFP Mr. All Robert A Fredericks, CEBS CFP Michael A. Guscott Mr. Annette E. White CASANDIEGO Nicole Fairbairn Nicole Fairbairn Nindianapol Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS Carolyn L. Goodwin, CBC TXDALLAS Mr. Kevin Trokey MOSTLOUIS Jim Lardiere NJNORTHERN Susan Maley Rash, CEBS,REBC VACENTRAL INTROBEROR TXHOLSTORY TXHOUSTON INTROBEROR TXHOLSTORY MASW IMASW IMAS	D. David Russell, ChHC, CLU, LUTCF	FLGULFCOAST	1
Todd Morrow Kristopher F. Powell, CLU Lee Speir TXDALLAS 1 Mrs. Debra E. Gilbert TXFORTWORTH William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Michael A. Guscott Michael A. Guscott PAPHILADELPH Ms. Annette E. White CASANDIEGO Nicole Fairbairn ININDIANAPOL I Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS Carolyn L. Goodwin, CBC Mr. Kevin Trokey MasW I MASW I Mr. Kenneth L. Schmidt, CLU,RHU,REBC MIDETROIT TXHOUSTON I MIDETROIT I TXDALLAS I MIDETROIT I NINDIANAPOL I CASANDIEGO I NINDIANAPOL I GASOATLANTA I GASOATLANTA I MS. Cheryl Ann Scarcelli I GASOATLANTA I MOSTLOUIS I Jim Lardiere NJNORTHERN I Susan Maley Rash, CEBS,REBC VACENTRAL I HARNAND I MASW I MASW I MR. Kenneth L. Schmidt, CLU,RHU,REBC	Daniel H. Abrams	CAORANGE	1
Kristopher F. Powell, CLU Lee Speir Mrs. Debra E. Gilbert William V. Cable Mr. Harry F Garman Julia T. Moore Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP Mr. Harry F Garman Mr. Harry F Garman Mr. Robert A Fredericks, CEBS CFP Mr. Robert A Fredericks, CEBS CFP CAINLAND Mr. Heather E. Woodruff CASANDIEGO Michael A. Guscott PAPHILADELPH Ms. Annette E. White CASANDIEGO I Nicole Fairbairn ININDIANAPOL I NINDIANAPOL I Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS Carolyn L. Goodwin, CBC TXDALLAS I TXDALLAS I Mr. Kevin Trokey MOSTLOUIS Jim Lardiere Susan Maley Rash, CEBS,REBC VACENTRAL Eric C Swain MASW I Mr. Kenneth L. Schmidt, CLU,RHU,REBC	Mr. John Kiebler, Jr., HIA,LUTCF,MHP,PAHM	KYCENTRAL	1
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Mrs. Debra E. Gilbert William V. Cable ALBIRMINGHAM I Mr. Harry F Garman Julia T. Moore NMRIOGRANDE I Mr. Robert A Fredericks, CEBS CFP Ms. Heather E. Woodruff CASANDIEGO Michael A. Guscott PAPHILADELPH Ms. Annette E. White CASANDIEGO I Nicole Fairbairn ININDIANAPOL I Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS Carolyn L. Goodwin, CBC TXDALLAS I Mr. Kevin Trokey Jim Lardiere NJNORTHERN Susan Maley Rash, CEBS,REBC VACENTRAL Eric C Swain Mr. Kenneth L. Schmidt, CLU,RHU,REBC MININDIANAPOL TXFORTWORTH 1 ALBIRMINGHAM 1 ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA ALBIRMINGLA A	Kristopher F. Powell, CLU	MIDETROIT	1
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Mr. Harry F Garman Julia T. Moore NMRIOGRANDE 1 Mr. Robert A Fredericks, CEBS CFP CAINLAND 1 Ms. Heather E. Woodruff CASANDIEGO 1 Michael A. Guscott PAPHILADELPH 1 Ms. Annette E. White CASANDIEGO 1 Nicole Fairbairn ININDIANAPOL 1 Mr. Paul L. Davis CALOSANGELES 1 Donna D. Hill, FLMI GASOATLANTA 1 Ms. Cheryl Ann Scarcelli ORPORTLAND 1 Mary L. Boggs TXDALLAS 1 Carolyn L. Goodwin, CBC TXDALLAS 1 Mr. Kevin Trokey MOSTLOUIS 1 Jim Lardiere NJNORTHERN 1 Susan Maley Rash, CEBS,REBC VACENTRAL 1 Eric C Swain MASW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS 1	Mrs. Debra E. Gilbert	TXFORTWORTH	1
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Mr. Robert A Fredericks, CEBS CFP Ms. Heather E. Woodruff CASANDIEGO Michael A. Guscott PAPHILADELPH Ms. Annette E. White CASANDIEGO ININDIANAPOL IN	Mr. Harry F Garman	ININDIANAPOL	1
Ms. Heather E. WoodruffCASANDIEGO1Michael A. GuscottPAPHILADELPH1Ms. Annette E. WhiteCASANDIEGO1Nicole FairbairnININDIANAPOL1Mr. Paul L. DavisCALOSANGELES1Donna D. Hill, FLMIGASOATLANTA1Ms. Cheryl Ann ScarcelliORPORTLAND1Mary L. BoggsTXDALLAS1Carolyn L. Goodwin, CBCTXDALLAS1Mr. Kevin TrokeyMOSTLOUIS1Jim LardiereNJNORTHERN1Susan Maley Rash, CEBS,REBCVACENTRAL1Eric C SwainMASW1Mr. Kenneth L. Schmidt, CLU,RHU,REBCMOSTLOUIS1	Julia T. Moore	NMRIOGRANDE	1
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Ms. Annette E. White Nicole Fairbairn Nicole Fairbairn Mr. Paul L. Davis CALOSANGELES Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS Carolyn L. Goodwin, CBC Mr. Kevin Trokey Jim Lardiere Susan Maley Rash, CEBS,REBC Eric C Swain Mr. Kenneth L. Schmidt, CLU,RHU,REBC CASANDIEGO 1 NINDIANAPOL 1 CALOSANGELES 1 CALOSANGELES 1 CALOSANGELES 1 MRSOATLANTA 1 MRSOATLAND 1 MRSOATLAND 1 MOSTLAND 1 MOSTLOUIS 1 MOSTLOUIS 1 MASW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC	Ms. Heather E. Woodruff	CASANDIEGO	1
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Mr. Paul L. Davis Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Mary L. Boggs TXDALLAS Carolyn L. Goodwin, CBC TXDALLAS Mr. Kevin Trokey MoSTLOUIS Jim Lardiere NJNORTHERN Susan Maley Rash, CEBS,REBC Eric C Swain Mr. Kenneth L. Schmidt, CLU,RHU,REBC CALOSANGELES 1 GASOATLANTA 1 NRPORTLAND 1 NASW 1 MASW 1	Ms. Annette E. White	CASANDIEGO	1
Donna D. Hill, FLMI Ms. Cheryl Ann Scarcelli Ms. Cheryl Ann Scarcelli ORPORTLAND 1 Mary L. Boggs TXDALLAS 1 Carolyn L. Goodwin, CBC TXDALLAS 1 Mr. Kevin Trokey MOSTLOUIS 1 Jim Lardiere NJNORTHERN 1 Susan Maley Rash, CEBS,REBC VACENTRAL 1 Eric C Swain Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS 1	Nicole Fairbairn	ININDIANAPOL	1
Ms. Cheryl Ann ScarcelliORPORTLAND1Mary L. BoggsTXDALLAS1Carolyn L. Goodwin, CBCTXDALLAS1Mr. Kevin TrokeyMOSTLOUIS1Jim LardiereNJNORTHERN1Susan Maley Rash, CEBS,REBCVACENTRAL1Eric C SwainMASW1Mr. Kenneth L. Schmidt, CLU,RHU,REBCMOSTLOUIS1	Mr. Paul L. Davis	CALOSANGELES	1
Mary L. BoggsTXDALLAS1Carolyn L. Goodwin, CBCTXDALLAS1Mr. Kevin TrokeyMOSTLOUIS1Jim LardiereNJNORTHERN1Susan Maley Rash, CEBS,REBCVACENTRAL1Eric C SwainMASW1Mr. Kenneth L. Schmidt, CLU,RHU,REBCMOSTLOUIS1	Donna D. Hill, FLMI	GASOATLANTA	1
Carolyn L. Goodwin, CBC TXDALLAS 1 Mr. Kevin Trokey MOSTLOUIS 1 Jim Lardiere NJNORTHERN 1 Susan Maley Rash, CEBS,REBC VACENTRAL 1 Eric C Swain MASW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS 1	Ms. Cheryl Ann Scarcelli	ORPORTLAND	1
Mr. Kevin TrokeyMOSTLOUIS1Jim LardiereNJNORTHERN1Susan Maley Rash, CEBS,REBCVACENTRAL1Eric C SwainMASW1Mr. Kenneth L. Schmidt, CLU,RHU,REBCMOSTLOUIS1	Mary L. Boggs	TXDALLAS	1
Jim LardiereNJNORTHERN1Susan Maley Rash, CEBS,REBCVACENTRAL1Eric C SwainMASW1Mr. Kenneth L. Schmidt, CLU,RHU,REBCMOSTLOUIS1	Carolyn L. Goodwin, CBC	TXDALLAS	1
Jim LardiereNJNORTHERN1Susan Maley Rash, CEBS,REBCVACENTRAL1Eric C SwainMASW1Mr. Kenneth L. Schmidt, CLU,RHU,REBCMOSTLOUIS1	-	MOSTLOUIS	1
Eric C Swain MASW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS 1	Jim Lardiere	NJNORTHERN	1
Eric C Swain MASW 1 Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS 1	Susan Maley Rash, CEBS,REBC	VACENTRAL	1
Mr. Kenneth L. Schmidt, CLU,RHU,REBC MOSTLOUIS 1	•		1
			1
		CALOSANGELES	1



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Ms. Shelley Hoover, MHP	CAINLAND	1
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Joel K. Jasper	MSJACKSON	1
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Mr. Sheldon G. Levenbrook	ILCHICAGONE	1
	PAPHILADELPH	1
Ms. Allison W. Finnerty Rhonda Bartholomew, CHRS	IDSOUTHERN	1
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	NCTRIANGLE	_
Rachel D. Vidrine	LANEWORLEANS	1 1
Laura Blomgren, CLTC, RHU, REBC	ILNORTHERN	_
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Mr. Steven D. Neuner	TXDALLAS	-
Mr. Keith Wallace	WANORTHWEST	1
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	NCPIEDMONT	_
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		1
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	GASOATLANTA	1 1
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Nash Skiles	PACENTRAL	1
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Tina Hazelip	INSOUTHWEST	1
Marcie Strouse	IASW	1
George S. Garcia	CAVENTURA	1
Brad Davis, CEBS,GBA	CASACRAMENTO	1
Pasqua Isaac Deckert, ACBC	MDBALTIMORE	1
Kathryn A. Moore, SGS	TXSANANTONIO	1
Don R. Griffey	INGRNORTHERN	1
Ronda Herman	CASACRAMENTO	1
Kishan Perera, MBA,QPA	NYGRTRCENTRAL	1
Amanda R. Free	GACSRIVERAREA	1
James D. Schutzer	NYMETRO	1
Chris Handley	PAPHILADELPH	1
Jessica Kincaid	TXAUSTIN	1
Porter Brown Guttery	KSKANSASCITY	1
Rachel M. Horton-McDaniel	TXDALLAS	1
Jo Ann E. Vernon, CFC	NVCLARK	1



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Mari Stasco	AKSW	1
Damian Mochan	PAMIDPENN	1
Martine Smith	UTSALTLAKE	1
James L. Sjerven, CEBS, LUTCF	COROCKIES	1
R. Dane Rianhard	MDBALTIMORE	1
Robert Hiram Goodman	ALBIRMINGHAM	1
Brent R. Goldsberry	ILCENTRAL	1
Clifton Stubbs	TXFORTWORTH	1
Phil Boyle	CTSW	1
Tanya Renee Boyd, CBC, ACBC	TXDALLAS	1
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