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## **Erica Hain Named NAHU Region II Vice President**

(NORTHUMBERLAND, Pa.) – Erica Hain was again named Region II vice president to the National Association of Health Underwriters (NAHU) Board of Trustees at the 88th Annual Convention and Exhibition in Kansas City, MO. In this capacity, she will serve as the principal avenue of communications between the national association and the state and local chapters in her region ( ). Regional vice presidents hold a voting seat on the Board of Trustees and assure the interests of the members in their region are properly conveyed.

"Erica is an amazing addition to our board," said Janet Trautwein, NAHU CEO. "Her combination of experience and innovation will move NAHU and the health care industry into the future."

Erica is vice president of the benefits division for Pennsylvania at Keystone Insurers Group. She works directly with agency partners and their clients. Her focus is on reducing costs to maximize the value of an employer's health, ancillary, worksite and voluntary benefit programs. Prior to Keystone Insurers Group, Erica worked with Penn Group Financial, one of the original Keystone partners. Throughout her career, Erica has worked directly with employers and agents, acted as the liaison between agents and carriers as a general agent and built lasting relationships along the way.

She has served in several chair positions at the local, state and national levels. She is the past local president of the Central Pennsylvania Chapter, past president of the Pennsylvania State Chapter, served twice as National Chair for the Chapter Leadership and Development Committee, as well as the National Chair for the Membership Council on the NAHU Board of Trustees. She has been awarded the Triple Crown and the NAHU Presidential Service Award in 2015.

"I believe that NAHU is first and foremost the preeminent professional association of insurance agents and brokers," said Hain. "I'm honored to help lead an association that has so much to offer its members and the community at large. NAHU members represent the most informed, engaged and educated professionals within our industry and I'll do my part in continuing this legacy."

Hain is a graduate of Lycoming College and resides in Chester Springs, PA. She enjoys the quality time she spends at home with her family, friends and "fur-kids".

The National Association of Health Underwriters represents more than 100,000 professional health insurance agents and brokers who provide insurance for millions of Americans. NAHU is headquartered in Washington, DC. For more information, visit our web site at www.nahu.org.