Default	Question	Block

#### Dear participant,

Thank you for taking the time to partake in this survey. It will take approximately 5-6 minutes to complete all questions. This questionnaire is part of my thesis research on behalf of the Rotterdam School of Management at Erasmus University Rotterdam.

Your answers will remain completely anonymous and will only be used for the purpose of this study. Participation is completely voluntarily and you are allowed to leave the study at any time without any repercussions.

If you have any questions or remarks, please do not hesitate to contact me under 616195as@eur.nl (Zaklina Starcevic).

Thank you again for participating!

P.S.: This survey contains credits to get free survey responses at SurveySwap.io

Do you have prior experience with buying products (any product) online?

I agree to participate in this survey

#### **Block 2: filter questions**

O Yes
○ No
Have you ever, or would you ever be interested to, purchase(d) second-hand clothing?
Think of places and platforms like vintage stores, Marktplaats, Facebook Marketplace, Etsy, eBay, Vinted United Wardrode, Depop or The Next Closet

This survey examines the online behavior of consumers that are also interested in second-hand products. Since you do not buy products online or are not interested in buying such items either way, you unfortunately do not fall into the group of people that I target.

Still, I would like to thank you very much for your interest in participating in my survey!

Exit survey

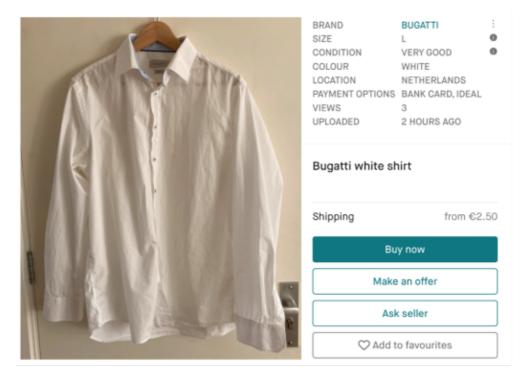
YesNo

# **Block 3: general questions**

How frequently do you shop for clothes online?

Never

Qualtrics Survey Software	04-07-2023 01:37
A couple of times a year	
Once every couple of months	
Every month	
C Every week	
O Daily	
How frequently do you shop for second-hand clothes?	
O Never	
A couple of times a year	
Once every couple of months	
Every month	
Every week	
O Daily	
Please select one (or multiple) reason(s) why you would buy second hand clothes	
☐ Economic reasons: it is cheaper	
☐ Environmental reasons: it is sustainable	
Distinctive reasons: for the unique pieces	
Social reasons: for the interaction with sellers	
Other, namely:	
Block 4: attention check	
This is a question that is designed to assess your attentiveness to the study. Please	o fill in 'noither agree
nor disagree' to show that you are paying attention.	e iii iii iieitiiei agiee
Strongly disagree	
Somewhat disagree	
Neither agree nor disagree	
Somewhat agree	
Strongly agree	
Block 5: functionalxhighquality	

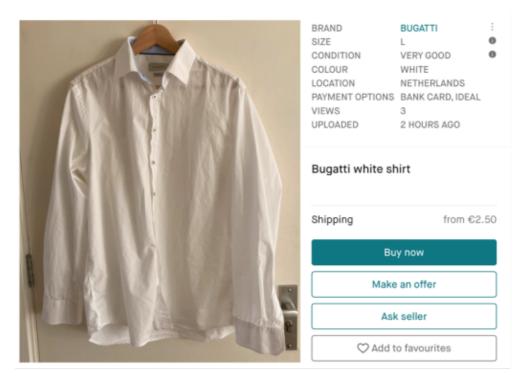


## Description from the seller on this clothing item:

'This white button-down unisex blouse with a collared neckline is the size L (40-42). For this specific size the blouse has a perfect fit, but it can also be worn oversized if you wear a smaller size. The fabric of the item is made from a blend of cotton (ensuring comfort) and polyester (ensuring durability). There are also buttons at the sleeves so that they can be turned up. The blouse has to be washed at a maximum of 30 degrees Celcius.'

## Please answer the statements below in regard to the shown clothing item

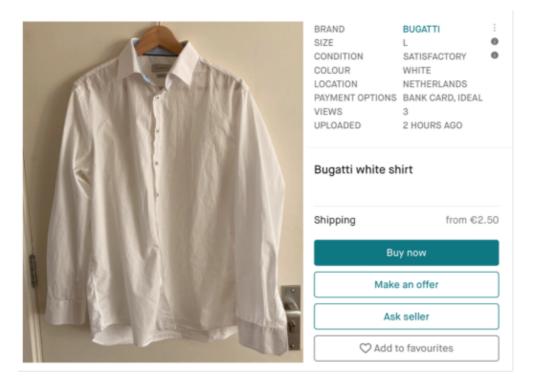
	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
I woud consider buying this product	0	0	0	0	0	0	0
I am willing to buy this product	0	0	0	0	0	0	0
There is a strong likelihood that I will buy this product	0	0	0	0	0	0	0



Take again the same product and its specific characteristics into consideration. Please indicate to what extend you agree with the statements below

	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
This product would be reliable	0	0	0	0	0	0	0
This product would be dependable	0	0	0	0	0	0	0
This product would be durable	0	0	0	0	0	0	0
The workmanship on this product would be good	0	0	0	0	0	0	0

**Block 6: functionalxlowquality** 

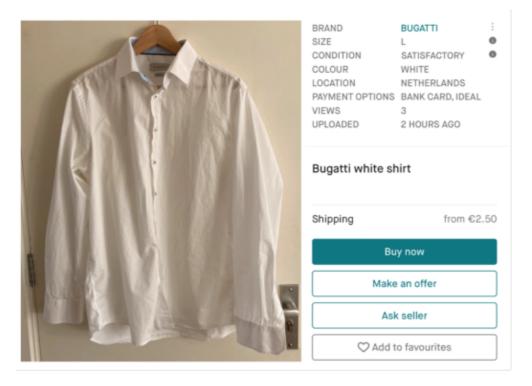


# Description from the seller on this clothing item:

'This white button-down unisex blouse with a collared neckline is the size L (40-42). For this specific size the blouse has a perfect fit, but it can also be worn oversized if you wear a smaller size. The fabric of the item is made from a blend of cotton (ensuring comfort) and polyester (ensuring durability). There are also buttons at the sleeves so that they can be turned up. The blouse has to be washed at a maximum of 30 degrees Celcius.'

## Please answer the statements below in regard to the shown clothing item

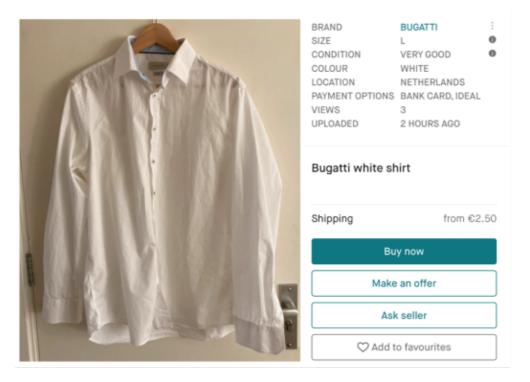
	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
I woud consider buying this product	0	0	0	0	0	0	0
I am willing to buy this product	0	0	0	0	0	0	0
There is a strong likelihood that I will buy this product	0	0	0	0	0	0	0



Take again the same product and its specific characteristics into consideration. Please indicate to what extend you agree with the statements below

	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
This product would be reliable	0	0	0	0	0	0	0
This product would be dependable	0	0	0	0	0	0	0
This product would be durable	0	0	0	0	0	0	0
The workmanship on this product would be good	0	0	0	0	0	0	0

**Block 7: emotionalxhighquality** 

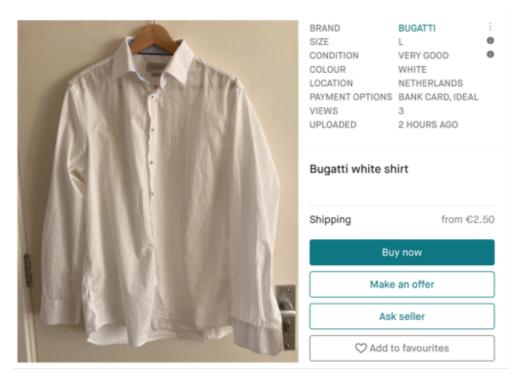


## Description from the seller on this clothing item:

'This timeless blouse is a great add-on to your closet! It is elegant, sophisticated and fits a lot of other clothing items. It can be worn in more serious settings under a blazer, but also in more casual ones while buttoned down. I always felt very comfortable wearing it, as the fabric feels great against the skin. With its flowing silhouette this unisex blouse ensures an enjoyable and charming look that can give everyone a fitting outfit.'

## Please answer the statements below in regard to the shown clothing item

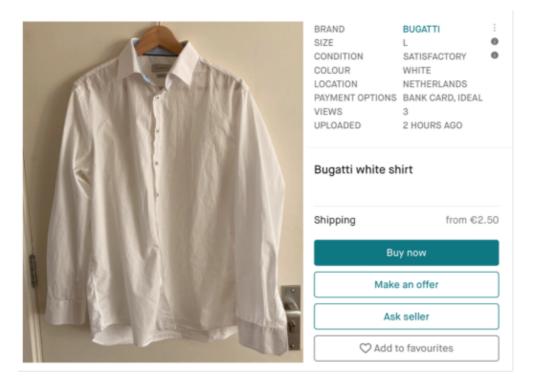
	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
I woud consider buying this product	0	0	0	0	0	0	0
I am willing to buy this product	0	0	0	0	0	0	0
There is a strong likelihood that I will buy this product	0	0	0	0	0	0	0



Take again the same product and its specific characteristics into consideration. Please indicate to what extend you agree with the statements below

	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
This product would be reliable	0	0	0	0	0	0	0
This product would be durable	0	0	0	0	0	0	0
This product would be dependable	0	0	0	0	0	0	0
The workmanship on this product would be good	0	0	0	0	0	0	0

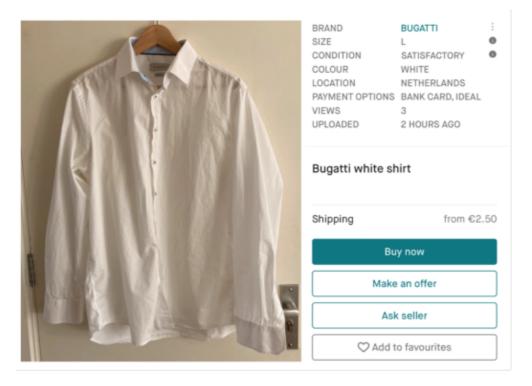
**Block 8: emotionalxlowquality** 



# Description from the seller on this clothing item:

'This timeless blouse is a great add-on to your closet! It is elegant, sophisticated and fits a lot of other clothing items. It can be worn in more serious settings under a blazer, but also in more casual ones while buttoned down. I always felt very comfortable wearing it, as the fabric feels great against the skin. With its flowing silhouette this unisex blouse ensures an enjoyable and charming look that can give everyone a fitting outfit.'

	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
I woud consider buying this product	0	0	0	0	0	0	0
I am willing to buy this product	0	0	0	0	0	0	0
There is a strong likelihood that I will buy this product	0	0	0	0	0	0	0



Take again the same product and its specific characteristics into consideration. Please indicate to what extend you agree with the statements below

	Strongly disagree	Disagree	Somewhat disagree	Neither agree nor disagree	Somewhat agree	Agree	Strongly agree
This product would be reliable	0	0	0	0	0	0	0
This product would be durable	0	0	0	0	0	0	0
This product would be dependable	0	0	0	0	0	0	0
The workmanship on this product would be good	0	0	0	0	0	0	0

## **Block 9: demographics**

# What is your age?

- O Under 18
- 0 18 24
- 0 25 34
- 35 44
- 0 45 54
- O 55 64
- O 65+

# What gender do you identify with?

- Male
- Female

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Non-binary / third gender	
Prefer not to say	
What is your nationality?	
What is your highest level of completed education?	
High school graduate	
O Post-secondary vocational education (MBO)	
<ul><li>University of applied sciences (HBO)</li></ul>	
O Pre-master	
O University: Bachelor	
O University: Master	
Other	
What is your occupation?	
Student	
Working part-time	
Working full-time	
○ Selfemployed	
Unemployed: looking for employment	
Unemployed: not looking for employment	
Retired	
ock 10: gift card	
Please write down your email address if you want to get the chance to win a €25 giryour choice.	ft card from the shop of
Yes I wish to participate, my email address is	
No I do not wish to participate	
ock 10	
For SurveyCircle users (www.surveycircle.com): The Survey Code is: G425-MMPH-	-5HLP-4XRK or
Redeem Survey Code with one click: https://www.surveycircle.com/G425-MMPH-5H	ILP-4XRK/
Go to the next page to end this survey or to be redirected to SurveySwap	
Next page to end the survey	

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