

###Data Import and Cleaning

```
#firstly install and load the pacakges "class","caret","e1071"  
library(class)  
library(caret)
```

```
## Loading required package: ggplot2
```

```
## Loading required package: lattice
```

UPLOADING DATASET AND KNOWING THE DIMENSIONS

```
UniversalBank <- read.csv("/Users/chaithanayayennam/Downloads/UniversalBank.csv")  
dim(UniversalBank)
```

```
## [1] 5000 14
```

```
head(UniversalBank)
```

```
##   ID Age Experience Income ZIP.Code Family CCAvg Education Mortgage  
## 1  1  25         1     49   91107      4   1.6          1         0  
## 2  2  45        19     34   90089      3   1.5          1         0  
## 3  3  39        15     11   94720      1   1.0          1         0  
## 4  4  35         9    100   94112      1   2.7          2         0  
## 5  5  35         8     45   91330      4   1.0          2         0  
## 6  6  37        13     29   92121      4   0.4          2        155  
##   Personal.Loan Securities.Account CD.Account Online CreditCard  
## 1           0              1           0      0          0  
## 2           0              1           0      0          0  
## 3           0              0           0      0          0  
## 4           0              0           0      0          0  
## 5           0              0           0      0          1  
## 6           0              0           0      1          0
```

```
tail(UniversalBank)
```

```
##           ID Age Experience Income ZIP.Code Family CCAvg Education Mortgage  
## 4995 4995  64         40     75   94588      3   2.0          3         0  
## 4996 4996  29         3     40   92697      1   1.9          3         0  
## 4997 4997  30         4     15   92037      4   0.4          1        85  
## 4998 4998  63        39     24   93023      2   0.3          3         0  
## 4999 4999  65        40     49   90034      3   0.5          2         0  
## 5000 5000  28         4     83   92612      3   0.8          1         0  
##   Personal.Loan Securities.Account CD.Account Online CreditCard  
## 4995           0              0           0      1          0  
## 4996           0              0           0      1          0  
## 4997           0              0           0      1          0  
## 4998           0              0           0      0          0  
## 4999           0              0           0      1          0  
## 5000           0              0           0      1          1
```

THE DATA FRAME IS TRANSPOSED USING THE `t` FUNCTION TO MAKE THE ANALYSIS EASIER

```
t(t(names(UniversalBank)))
```

```
##      [,1]
## [1,] "ID"
## [2,] "Age"
## [3,] "Experience"
## [4,] "Income"
## [5,] "ZIP.Code"
## [6,] "Family"
## [7,] "CCAvg"
## [8,] "Education"
## [9,] "Mortgage"
## [10,] "Personal.Loan"
## [11,] "Securities.Account"
## [12,] "CD.Account"
## [13,] "Online"
## [14,] "CreditCard"
```

RETRIEVING THE CURRENT WORKING DIRECTORY

```
getwd()
```

```
## [1] "/Users/chaithanayayennam"
```

REMOVING ID AND ZIP CODE COLUMNS

```
Data_original <- UniversalBank[,-c(1,5)]
dim(Data_original)
```

```
## [1] 5000  12
```

SPLITTING DATA INTO 60% TRAINING AND 40% VALIDATION

```
Data_original$Education <- as.factor(Data_original$Education)
```

CREATING DUMMY VARIABLES AND COMBINING THEM IN THE DATASET

```
dummies<- dummyVars(~.,data=Data_original)
Data_original<- as.data.frame(predict(dummies,Data_original))
```

PARTITIONING THE DATA INTO TRAINING AND TESTING DATASETS

```
set.seed(1)
data_train.set <- sample(row.names(Data_original), 0.6*dim(Data_original)[1])
data_valid.set <- setdiff(row.names(Data_original),data_train.set)
train_data <- Data_original[data_train.set,]
valid_data <- Data_original[data_valid.set,]
t(t(names(train_data)))
```

```
##      [,1]
## [1,] "Age"
## [2,] "Experience"
## [3,] "Income"
## [4,] "Family"
## [5,] "CCAvg"
## [6,] "Education.1"
## [7,] "Education.2"
## [8,] "Education.3"
## [9,] "Mortgage"
## [10,] "Personal.Loan"
## [11,] "Securities.Account"
## [12,] "CD.Account"
## [13,] "Online"
## [14,] "CreditCard"
```

```
summary(train_data)
```

```
##      Age      Experience      Income      Family
## Min.   :23.00   Min.   : -3.00   Min.    :  8.00   Min.    :1.000
## 1st Qu.:36.00   1st Qu.:10.00   1st Qu.: 39.00   1st Qu.:1.000
## Median :45.00   Median :20.00   Median : 63.00   Median :2.000
## Mean   :45.43   Mean   :20.19   Mean   : 73.08   Mean   :2.388
## 3rd Qu.:55.00   3rd Qu.:30.00   3rd Qu.: 98.00   3rd Qu.:3.000
## Max.   :67.00   Max.   :43.00   Max.   :224.00   Max.   :4.000
##      CCAvg      Education.1      Education.2      Education.3
## Min.    : 0.000   Min.    :0.0000   Min.    :0.000   Min.    :0.0000
## 1st Qu.: 0.700   1st Qu.:0.0000   1st Qu.:0.000   1st Qu.:0.0000
## Median : 1.500   Median :0.0000   Median :0.000   Median :0.0000
## Mean    : 1.915   Mean    :0.4173   Mean    :0.285   Mean    :0.2977
## 3rd Qu.: 2.500   3rd Qu.:1.0000   3rd Qu.:1.000   3rd Qu.:1.0000
## Max.    :10.000   Max.    :1.0000   Max.    :1.000   Max.    :1.0000
##      Mortgage      Personal.Loan      Securities.Account      CD.Account
## Min.    :  0.00   Min.    :0.00000   Min.    :0.0000   Min.    :0.00000
## 1st Qu.:  0.00   1st Qu.:0.00000   1st Qu.:0.0000   1st Qu.:0.00000
## Median :  0.00   Median :0.00000   Median :0.0000   Median :0.00000
## Mean    : 57.34   Mean    :0.09167   Mean    :0.1003   Mean    :0.05367
## 3rd Qu.:102.00   3rd Qu.:0.00000   3rd Qu.:0.0000   3rd Qu.:0.00000
## Max.    :635.00   Max.    :1.00000   Max.    :1.0000   Max.    :1.00000
##      Online      CreditCard
## Min.    :0.0000   Min.    :0.0000
## 1st Qu.:0.0000   1st Qu.:0.0000
## Median :1.0000   Median :0.0000
## Mean    :0.5847   Mean    :0.2927
## 3rd Qu.:1.0000   3rd Qu.:1.0000
## Max.    :1.0000   Max.    :1.0000
```

```
cat("The size of the training dataset is:",nrow(train))
```

```
## The size of the training dataset is:
```

```
summary(valid_data)
```

```
##      Age      Experience      Income      Family
## Min.   :23.0    Min.   :-3.00    Min.    : 8.00    Min.    :1.000
## 1st Qu.:35.0    1st Qu.:10.00    1st Qu.: 39.00    1st Qu.:1.000
## Median :45.0    Median :20.00    Median : 64.00    Median :2.000
## Mean   :45.2    Mean   :19.97    Mean   : 74.81    Mean   :2.409
## 3rd Qu.:55.0    3rd Qu.:30.00    3rd Qu.: 99.00    3rd Qu.:3.000
## Max.   :67.0    Max.    :43.00    Max.    :218.00    Max.    :4.000
##      CCAvg      Education.1      Education.2      Education.3
## Min.    : 0.000    Min.    :0.000    Min.    :0.000    Min.    :0.000
## 1st Qu.: 0.700    1st Qu.:0.000    1st Qu.:0.000    1st Qu.:0.000
## Median : 1.600    Median :0.000    Median :0.000    Median :0.000
## Mean    : 1.973    Mean    :0.422    Mean    :0.274    Mean    :0.304
## 3rd Qu.: 2.600    3rd Qu.:1.000    3rd Qu.:1.000    3rd Qu.:1.000
## Max.    :10.000    Max.    :1.000    Max.    :1.000    Max.    :1.000
##      Mortgage      Personal.Loan      Securities.Account      CD.Account
## Min.    : 0.00    Min.    :0.0000    Min.    :0.0000    Min.    :0.0000
## 1st Qu.: 0.00    1st Qu.:0.0000    1st Qu.:0.0000    1st Qu.:0.0000
## Median : 0.00    Median :0.0000    Median :0.0000    Median :0.0000
## Mean    : 55.24    Mean    :0.1025    Mean    :0.1105    Mean    :0.0705
## 3rd Qu.: 97.25    3rd Qu.:0.0000    3rd Qu.:0.0000    3rd Qu.:0.0000
## Max.    :617.00    Max.    :1.0000    Max.    :1.0000    Max.    :1.0000
##      Online      CreditCard
## Min.    :0.000    Min.    :0.000
## 1st Qu.:0.000    1st Qu.:0.000
## Median :1.000    Median :0.000
## Mean    :0.615    Mean    :0.296
## 3rd Qu.:1.000    3rd Qu.:1.000
## Max.    :1.000    Max.    :1.000
```

```
cat("The size of the validation dataset is:",nrow(valid_data))
```

```
## The size of the validation dataset is: 2000
```

Now, let us normalize the data

```
train_norm.set <- train_data[,-10]
valid_norm.set <- valid_data[,-10]
normtn <- preProcess(train_data[,-10],method=c("center","scale"))
5
```

```
## [1] 5
```

```
train_norm.set <- predict(normtn,train_data[,-10])
valid_norm.set <- predict(normtn,valid_data[,-10])
```

CREATING NEW CUSTOMER DATA

```

newdata<- data.frame(
  Age = 40,
  Experience = 10,
  Income = 84,
  Family = 2,
  CCAvg = 2,
  Education.1 = 0,
  Education.2 = 1,
  Education.3 = 0,
  Mortgage = 0,
  Securities.Account = 0,
  CD.Account = 0,
  Online = 1,
  CreditCard = 1
)

# Normalize the new customer dataset
customer_norm.set <- predict(normtn, newdata)

```

PERFORMING kNN CLASSIFICATION

```

prediction_data <- class::knn(train = train_norm.set,
                             test = customer_norm.set,
                             cl = train_data$Personal.Loan,
                             k = 1)

prediction_data

```

```

## [1] 0
## Levels: 0 1

```

CHOICE OF k THAT BALANCES BETWEEN OVERFITTING AND IGNORING THE PREDICTOR INFORMATION

```

# Calculate the accuracy for each value of k
# Set the range of k values to consider
accuracy_data <- data.frame(k = seq(1, 15, 1), overallaccuracy = rep(0, 15))
for(i in 1:15) {
  kn <- class::knn(train = train_norm.set,
                  test = valid_norm.set,
                  cl = train_data$Personal.Loan, k = i)
  accuracy_data[i, 2] <- confusionMatrix(kn,
    as.factor(valid_data$Personal.Loan), positive = "1")$overall[1]
}
which(accuracy_data[,2] == max(accuracy_data[,2]))

```

```

## [1] 3

```

```

accuracy_data

```

```

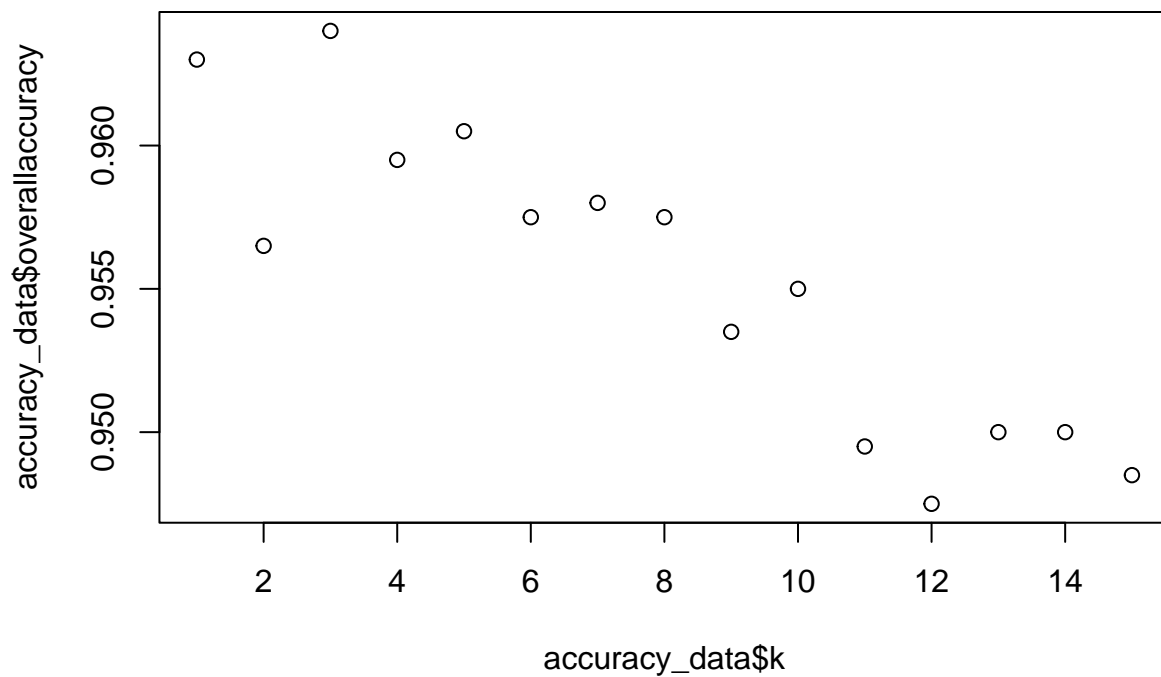
##      k overallaccuracy
## 1    1           0.9630

```

```
## 2 2 0.9565
## 3 3 0.9640
## 4 4 0.9595
## 5 5 0.9605
## 6 6 0.9575
## 7 7 0.9580
## 8 8 0.9575
## 9 9 0.9535
## 10 10 0.9550
## 11 11 0.9495
## 12 12 0.9475
## 13 13 0.9500
## 14 14 0.9500
## 15 15 0.9485
```

PLOTTING ACCURACY

```
plot(accuracy_data$k, accuracy_data$overallaccuracy)
```



CONFUSION MATRIX

```
prediction_data <- class::knn(train = train_norm.set,
                              test = valid_norm.set,
                              cl = train_data$Personal.Loan,
                              k = 3)
confusionMatrix(prediction_data, as.factor(valid_data$Personal.Loan))
```

```
## Confusion Matrix and Statistics
##
##           Reference
## Prediction    0    1
##           0 1786   63
##           1    9  142
##
##           Accuracy : 0.964
##           95% CI : (0.9549, 0.9717)
##       No Information Rate : 0.8975
##       P-Value [Acc > NIR] : < 2.2e-16
##
##           Kappa : 0.7785
##
##  Mcnemar's Test P-Value : 4.208e-10
##
##           Sensitivity : 0.9950
##           Specificity : 0.6927
##       Pos Pred Value : 0.9659
##       Neg Pred Value : 0.9404
##           Prevalence : 0.8975
##       Detection Rate : 0.8930
##       Detection Prevalence : 0.9245
##       Balanced Accuracy : 0.8438
##
##       'Positive' Class : 0
##
```

CONSIDERING THE FOLLOWING CUSTOMER Age = 40, Experience = 10, Income = 84, Family = 2, CCAvg = 2, Education_1 = 0, Education_2 = 1, Education_3 = 0, Mortgage = 0, Securities Account = 0, CD Account = 0, Online = 1 and CreditCard = 1. **CLASSIFYING THE CUSTOMER USING THE BEST k**

```
customer_set2 <- data.frame(
  Age = 40,
  Experience = 10,
  Income = 84,
  Family = 2,
  CCAvg = 2,
  Education.1 = 0,
  Education.2 = 1,
  Education.3 = 0,
  Mortgage = 0,
  Securities.Account = 0,
  CD.Account = 0,
  Online = 1,
  CreditCard = 1)

#Normalizing the 2nd client dataset
customer_set2_norm <- predict(normtn, customer_set2)
```

REPEAT THE PROCESS BY DIVIDING THE DATA INTO THREE PARTS(50%, 30%, and 20%)

```

set.seed(500)
Train_index.set <- sample(row.names(Data_original), .5*dim(Data_original)[1])#create train index
9

## [1] 9

#create validation index
Valid_Index <- sample(setdiff(row.names(Data_original),Train_index.set),.3*dim(Data_original)[1])
Test_Index =setdiff(row.names(Data_original),union(Train_index.set,Valid_Index))#create test index
train_dataframe <- Data_original[Train_index.set,]
cat("The size of the new training dataset is:", nrow(train_dataframe))

## The size of the new training dataset is: 2500

valid_dataframe <- Data_original[Valid_Index, ]
cat("The size of the new validation dataset is:", nrow(valid_dataframe))

## The size of the new validation dataset is: 1500

test_dataframe <- Data_original[Test_Index, ]
cat("The size of the new test dataset is:", nrow(test_dataframe))

## The size of the new test dataset is: 1000

```

NORMALIZING THE DATA

```

normvalues <- preprocess(train_dataframe[, -10], method=c("center", "scale"))
train.df.norm <- predict(normtn, train_dataframe[, -10])
valid.df.norm <- predict(normtn, valid_dataframe[, -10])
test.df.norm <- predict(normtn ,test_dataframe[, -10])

```

PERFORMING KNN AND CREATING CONFUSION MATRIX ON TRAINING, TESTING, VALIDATION DATA

```

length_train <- nrow(train.df.norm)
length_class <- length(train_data$Personal.Loan)
if (length_train != length_class) {
  stop
} else {
  prediction_3 <- class::knn(train = train.df.norm,
                             test = test.df.norm,
                             cl = train_data$Personal.Loan,
                             k = 3)
  confusionMatrix(prediction_3, as.factor(test_dataframe$Personal.Loan))
}

## function (... , call. = TRUE, domain = NULL)
## {
##   if (...length() == 1L && inherits(..1, "condition")) {
##     cond <- ..1

```



```
##         if (nargs() > 1L)
##             warning("additional arguments ignored in stop()")
##         message <- conditionMessage(cond)
##         call <- conditionCall(cond)
##         .Internal(.signalCondition(cond, message, call))
##         .Internal(.dfltStop(message, call))
##     }
##     else .Internal(stop(call., .makeMessage(..., domain = domain)))
## }
## <bytecode: 0x7ff4e8bfdbb0>
## <environment: namespace:base>
```

```
prediction_4 <- class::knn(train = train.df.norm,
                           test = valid.df.norm,
                           cl = train_dataframe$Personal.Loan,
                           k = 3)
confusionMatrix(prediction_4, as.factor(valid_dataframe$Personal.Loan))
```

```
## Confusion Matrix and Statistics
```

```
##
##           Reference
## Prediction    0    1
##           0 1332   65
##           1    8   95
##
##           Accuracy : 0.9513
##           95% CI : (0.9392, 0.9617)
##           No Information Rate : 0.8933
##           P-Value [Acc > NIR] : 6.496e-16
##
##           Kappa : 0.6971
##
## Mcnemar's Test P-Value : 5.590e-11
##
##           Sensitivity : 0.9940
##           Specificity : 0.5938
##           Pos Pred Value : 0.9535
##           Neg Pred Value : 0.9223
##           Prevalence : 0.8933
##           Detection Rate : 0.8880
##           Detection Prevalence : 0.9313
##           Balanced Accuracy : 0.7939
##
##           'Positive' Class : 0
##
```

```
prediction_5 <- class::knn(train = train.df.norm,
                           test = train.df.norm,
                           cl = train_dataframe$Personal.Loan, k=3)
confusionMatrix(prediction_5, as.factor(train_dataframe$Personal.Loan))
```

```
## Confusion Matrix and Statistics
##
```

```

##           Reference
## Prediction    0    1
##           0 2273   53
##           1    3  171
##
##           Accuracy : 0.9776
##           95% CI : (0.971, 0.983)
##           No Information Rate : 0.9104
##           P-Value [Acc > NIR] : < 2.2e-16
##
##           Kappa : 0.8473
##
## Mcnemar's Test P-Value : 5.835e-11
##
##           Sensitivity : 0.9987
##           Specificity : 0.7634
##           Pos Pred Value : 0.9772
##           Neg Pred Value : 0.9828
##           Prevalence : 0.9104
##           Detection Rate : 0.9092
##           Detection Prevalence : 0.9304
##           Balanced Accuracy : 0.8810
##
##           'Positive' Class : 0
##

```