

Contrôle S2 sup

Mars 2018

La correction avec points négatifs s'applique.

Ce contrôle est un examen à Choix Multiples de 120 points
nécessitant 3 feuilles de réponse.

Use your answer sheets (*feuille de réponse*) to answer all questions. Like on a TOEIC test, each answer sheet has 50 blanks.

Question 51, therefore, corresponds to number 1 on answer sheet 2.

Question 101 corresponds to number 1 on answer sheet 3.

Grammar

1. After Jessica _____ her degree, she intends to work in her father's company.
 - a. will finish
 - b. will have finished
 - c. finishes
 - d. is finishing

2. By the time I go to bed tonight, I _____ my work for the day.
 - a) will finish
 - b) have finished
 - c) will have finished
 - d) finish

3. When my parents _____ for a visit tomorrow, they will see our new baby.
 - a) will arrive
 - b) arrived
 - c) will have arrived
 - d) arrive

4. Until you learn to relax more, you _____ your ability to speak English.
 - a) haven't improved
 - b) aren't improving
 - c) don't improve
 - d) won't improve

5. By the time Alfonso finally graduated from high school, he _____ six schools.
 - a) attended
 - b) was attending
 - c) had attended
 - d) did attend

6. When I see the doctor this afternoon, I _____ him to look at my throat.
 - a) will ask
 - b) asked
 - c) will have asked
 - d) ask

7. Next week when there _____ a full moon, the ocean tides will be higher.
 - a) is being
 - b) is
 - c) will be
 - d) will have been

8. I don't feel well. I _____ home from work tomorrow.

- a) am staying
- b) stay
- c) will have stayed
- d) stayed

9. Some of the new movies _____ good, but a lot of them _____ too much violence.

- a) is / have
- b) are / have
- c) are / has
- d) is / has

10. We saw a movie about India last night. Some of the movie _____ fascinating, and there _____ a lot of beautiful mountain scenes.

- a) were/ was
- b) is/ is
- c) was/ was
- d) was/were

11. Three-fourths of the patients who _____ this new medicine have reported improvement.

- a) take
- b) takes
- c) took
- d) has taken

12. Almost three-quarters of the surface of the earth _____ covered by water.

- a) are
- b) is to be
- c) is
- d) were

13. There _____ been some encouraging news about pandas in recent years. There _____ more pandas living today than there _____ ten years ago.

- a) have / are / have been
- b) has /are / were
- c) is / are / was
- d) None of the above.

14. Five dollars _____ too much to pay for a pencil !

- a) are
- b) is
- c) None of the above.

15. Every one of the boys and girls in the school _____ what to do if the fire alarm rings.

- a) knows
- b) know
- c) known

16. Mathematics _____ my favourite subject.

- a) are
- b) is
- c) used to being

17. Mathematics and Geography _____ my favourite subjects.

- a) are
- b) is
- c) used to being

18. The United States _____ of 50 states.

- a) consist
- b) consists
- c) have consisted
- d) has consist

19. Why _____ there a shortage of certified school teachers at the present time?

- a) are
- b) were
- c) was
- d) is

20. Some of the job applicants _____ expected to pass the difficult screening test.

- a) are
- b) is
- c) have

21. The players, as well as the captain, _____ to win.

- a) wants
- b) want
- c) wanting
- d) has

22. _____ the evening news at seven or eight o'clock?

- a) are
- b) will
- c) is
- d) has

23. Fifty miles _____ a long distance.

- a) are
- b) is
- c) has
- d) will

24. You should decide which one of the choices A, B, or C best _____ the question.

- a) answer
- b) answered
- c) answers

d) None of the above.

25. No uniform policy against terrorists who are threatening world peace _____ been agreed upon.

- a) have
- b) has
- c) is
- d) was

26. Andy is still angry at me. He accused me _____ misplacing his iPod.

- a) of
- b) for
- c) in
- d) by

27. Beth is a chocoholic. Nothing can stop her _____ eating chocolate whenever she feels like it.

- a) of
- b) for
- c) from
- d) in

28. We are looking forward _____ seeing you again.

- a) for
- b) to
- c) of
- d) by

29. The thief was accused _____ a woman's purse.

- a) about stealing
- b) in stealing
- c) to steal
- d) of stealing

30. Bad weather prevented the plane _____ on time.

- a) to land
- b) from landing
- c) in landing
- d) on landing

False Friends

31. Serena _____ the project well before the deadline.

- a) achieved
- b) finished
- c) succeeded

32. There's a choir _____ every Wednesday night in the community centre.

- a) repitition
- b) practise
- c) rehearsal

33. Guillaume de Normandy didn't _____ speak English.

- a) actually
- b) really
- c) currently
- d) both a and b

34. The teacher asked us to _____ the article in a hundred words.

- a) resume
- b) summarise
- c) None of the above.

35. I don't like poker. I hate games of _____.

- a) chance
- b) hazard
- c) eventualities

36. My dad _____ me that if my marks didn't improve, he would not let me play basketball next year.

- a) worned
- b) prevented
- c) warned
- d) foretold

37. The _____ nominated to be Minister of Space and Aeronautics did most of her research at a prestigious university in the US.

- a) physics
- b) physician
- c) physicist
- d) philologist

The book: 1984

38. Why was the lift not working?

- a) It never worked.
- b) Because electricity was being saved.
- c) Because it was broken.
- d) None of the above.

39. What was the uniform of the Party?

- a) Green jackets
- b) Blue overalls
- c) Red trousers
- d) Red T-Shirts

40. London was the main city of _____.

- a) Eastasia
- b) Eurasia
- c) Airstrip One

41. Miniluv was the _____.
- Ministry of War
 - Ministry of News
 - Ministry of Economy
 - Ministry of Law and Order
42. *'Instantly his face turned scarlet and the water ran out of his eyes. The stuff was like nitric acid, and moreover, in swallowing it one had the sensation of being hit on the back of the head with a rubber club.'* -----
This passage refers to _____.
- Vaporisation
 - Victory Gin
 - Victory Cigarette
 - Hate Speech
43. *'He could be heard, of course, but so long as he stayed in his present position he could not be seen.'*
Where was Winston sitting and why?
- In his office so that his boss couldn't see him.
 - In the bookshop so that the Big Brother couldn't see him.
 - In an alcove in his room so that the screen couldn't see him.
 - None of the above.
44. Why did Winston hesitate to go into the bookshop?
- Because he didn't like books.
 - Because he didn't know what to get.
 - Because Party members were not allowed to go into the ordinary shops.
 - Because the shop was from the pre-revolution era.
45. Why wasn't it usual to write in Oceania?
- Because there were no pens.
 - Because nobody knew how to write.
 - Because there was no need to write anything.
 - Because it was usual to dictate everything into the speakwrite.
46. Winston was suffering from _____.
- Tuberculosis
 - Cancer
 - Ulcer
 - Depression
47. Why did Winston dislike nearly all women?
- Because they were all orthodox.
 - Because they were all bigoted adherents of the Party.
 - Because they were all swallows of the slogans of the Party.
 - All of the above.
48. Why did Winston secretly admire O'Brien?
- Because of his formidable appearance.
 - Because of his position in the Party.
 - Because of his hope that he might not be as orthodox as it seemed.
 - Because he looked friendly.

49. 'Goldstein was the Big Brother.'
- a) True
 - b) False
 - c) Not clear
50. Why did Goldstein's influence keep growing?
- a) Because he was the top member of the Party.
 - b) Because the Thought Police kept unmasking his conspiracies.
 - c) Because he was the B.B.
 - d) Because he was the main speaker of the Party.
51. What was the Brotherhood?
- a) An underground network of conspirators dedicated to the overthrow of the state.
 - b) The brothers of B.B.
 - c) The members of the Party.
 - d) The Proles.
52. During the Hate Speech, who did Winston feel for?
- a) O'Brien
 - b) Goldstein, the sole guardian of truth and sanity.
 - c) The dark haired girl.
 - d) The Thought Police.
53. To which animal was Goldstein's voice and face compared ?
- a) A pig
 - b) A tiger
 - c) A cat
 - d) A sheep
54. *'But, in the same moment, drawing a deep sigh of relief from everybody, the hostile figure melted into the face of Big Brother, black-haired, black-moustachio'd, full of power and mysterious calm, and so vast that it almost filled up the screen.'* Who is the hostile figure? Why was there a sigh of relief?
- a) Big Brother, because he stopped saying the slogans.
 - b) Goldstein, because he stopped the speech that everyone hated.
 - c) Big Brother, because he was the enemy of the people.
 - d) O'Brien, because he was the leader of the Party.
55. What was the act of self-hypnosis that everyone was bound to do during the speech?
- a) Chanting 'My Saviour!'
 - b) Chanting 'B.B.!'
 - c) Chanting the slogans of the Party!
56. Mrs. Parsons's children were dressed in _____.
- a) The Party uniform.
 - b) Uniform of the Thought Police.
 - c) Uniform of the Spies.
 - d) None of the above.

57. Why were Mrs. Parson's children disappointed?

- a) Because they couldn't go out to see the hanging of the prisoners.
- b) Because they couldn't go out to the park.
- c) Because they couldn't go out to the Hate Speech.
- d) Because they were not allowed to watch the telescreen.

58. Who were the '*child heroes*' as described in the Times?

- a) Children who had excellent result in schools.
- b) Children who became members of the Party.
- c) Children who obeyed their parents.
- d) Children who denounced their parents to the Thought Police.

59. Why did Winston write '*Thought crime does not entail death. Thought crime IS death*,' in his diary?

- a) Because anyone who committed it was vaporized.
- b) Because when someone committed a Thought crime by believing in two opposite views, that was the end of someone's integrity.
- c) Because when someone committed Thought crime, it was difficult to escape the Thought Police.

60. The only thing that people owned was _____.

- a) Their bedrooms
- b) Their thoughts
- c) Their skull
- d) Their food

61. What had happened to Winston's parents?

- a) They disappeared in the great purges of the '50s.
- b) They died of old age.
- c) They were in hospital.
- d) They were in prison.

62. '*Winston woke up with the word 'Shakespeare' on his lips.*' Why?

- a) Because he was dreaming of Shakespeare.
- b) Because Shakespeare represented the ancient times which is what he was dreaming about.
- c) Because the Party wanted them to read and dream of Shakespeare.

63. _____ used to be called Airstrip One.

- a) London
- b) England
- c) Oceania
- d) Eurasia

64. In his dream, Winston remembered an old man who was crying because _____.

- a) he was sick.
- b) his house had been bombed.
- c) someone close to him had been killed.
- d) No reason.

65. In the book *1984*, _____.

- a) Oceania was at war with Eurasia and in alliance with Eastasia.
- b) Oceania was in alliance with both Eurasia and Eastasia.
- c) Oceania wasn't at war with any other country.

66. What was one of the most terrifying memories that Winston had and which the Party denied?

- a) That Oceania had never been in alliance with Eurasia.
- b) That Oceania had never been at war with Eurasia.
- c) That Oceania had been in alliance with Eurasia earlier.
- d) None of the above.

67. Pick the one that is different.

- a) Doublethink
- b) Physical Jerk.
- c) Reality Control.
- d) Thought Police.

68. 'It was therefore necessary to rewrite a paragraph of Big Brother's speech, in such a way as to _____.'

- a) make people believe it.
- b) prove everything else wrong.
- c) make him predict the thing that had actually happened.
- d) be able to delete it.

69. Winston's job was to _____.

- a) verify the original figures and rectify the news.
- b) rectify the original figures by making them agree with the later ones.
- c) verify the current figures by changing the past ones.
- d) write the news.

70. What were the official words for a 'promise', in the Ministry of Plenty?

- a) Thought Promise
- b) Victory Promise
- c) Periodical Promise
- d) Categorical Pledge

71. 'In this way every prediction made by the Party could be shown by documentary evidence to have been correct.' What "way" does this refer to?

- a) The past was being brought up to date by changing facts from the past and replacing them with new figures.
- b) The Party changed any current figures and presented them to the people and made them believe everything.
- c) The facts were destroyed by destroying every piece of scrap paper.
- d) None of the above.

72. The responsibility of the 'reference clerks' was _____.

- a) to record all kinds of references from the newspapers.
- b) to make lists of books and magazines which were supposed to be recalled.
- c) to write new references.
- d) None of the above.

73. A versificator was _____.

- a) A special kind of kaleidoscope which produced sentimental songs by mechanical means for the proletariat.
- b) A special kind of printing machine which produced magazines for the Party members.
- c) A special kind of dictionary for the Proles.
- d) None of the above.

74. 'Winston's greatest pleasure in life was in his work.' Why?

- a) Because he had a very well paid job.
- b) Because he had lots of friends at his office.
- c) Because it needed a lot of depth and intelligence.
- d) Because that was his only entertainment.

75. Why would the Record Department never turn a job to a committee?

- a) Because they didn't have enough people.
- b) Because that would cost money.
- c) Because it was secret.
- d) Because that would mean that they would admit openly that an act of fabrication was taking place.

76. Who was Comrade Ogilvy?

- a) Winston's co-worker.
- b) A fake character created by Winston.
- c) A soldier who died in battle.
- d) An upper member of the Party.

77. Why did Winston decide against awarding the Order of Conspicuous Merit to Comrade Ogilvy?

- a) Because he didn't deserve it.
- b) Because he didn't die in the battle.
- c) Because that would have needed a lot of unnecessary cross-referencing.
- d) Because Winston didn't have the power to decide it alone.

78. Who was Syme and where did he work?

- a) Winston's colleague./At Ministry of Truth.
- b) Winston's neighbour./ At Ministry of Love.
- c) Winston's friend./ At Research Department.
- d) Winston's boss./ At Records Department.

79. What did Syme ask Winston for and why?

- a) A Victory cigarette because he didn't have any.
- b) Some money because he was broke.
- c) Direction to the Victory Square because he was lost.
- d) Razor blades because the Party shops had been unable to supply them.

80. What was Syme working on?

- a) A Newspeak article.
- b) A Newspeak Dictionary.
- c) A Newspeak Magazine.
- d) None of the above.

81. 'We're getting the language into its final shape' - What does this shape refer to?

- a) When the language will be rich with lots of vocabulary.
- b) When the language will be a new language of the year 1984.
- c) When the language won't contain a single word that will become obsolete before the year 2050.
- d) Newspeak

82. What was the final aim of Newspeak?

- a) To have a varied range of vocabulary to make it easier for people to express themselves.
- b) To narrow the range of thought to make *Thoughtcrime* impossible.
- c) To control people's vocabulary words by giving them a list of them.
- d) None of the above.

83. What was the allegation that Syme had against Winston?

- a) That he was stuck to Oldspeak.
- b) That he didn't grasp the beauty of the destruction of words.
- c) That he didn't talk much.
- d) Both a and c

84. What was true of *duckspeak* in Newspeak?

- a) It meant to quack like a duck.
- b) Applied to an opponent, it is abuse.
- c) Applied to someone you agree with, it is praise.
- d) All of the above are true.

85. Winston thought that Syme would be vaporised some day. Why?

- a) Because he didn't believe in the principles of Ingsoc.
- b) Because he was not unorthodox.
- c) Because he said things that were better unsaid.
- d) Because he never attended the executions.

86. Why was Parsons chasing Winston?

- a) Because he wanted to thank him for the favor.
- b) Because he wanted to collect the sub for Hate Week.
- c) Because he wanted to invite him.
- d) None of the above.

87. Parsons' daughter spotted and followed someone that she handed over to the patrols. How did she spot him?

- a) Because he was wearing the uniform of the enemy.
- b) Because he was wearing a funny kind of shoes that she had never seen anyone wearing before.
- c) Because he refused to say 'comrade' to her.
- d) Because he looked different.

88. Sitting in the lunchroom with Parsons and Syme and while listening to the announcement on the telescreen, Winston wondered if he was the only one in possession of a memory! Why?

- a) Because he was the only one who remembered that the chocolate ration was reduced to twenty grammes per week before they announced that they were going to raise it to twenty grammes per week.
- b) Because he was the only one who remembered how much the chocolate ration was going to be reduced.
- c) Because he was the only one to remember when the last time was the chocolate ration was reduced to twenty grammes per week.
- d) None of the above.

89. What did *facecrime* mean in Newspeak?

- a) When someone didn't smile at BB's speech.
- b) When someone smiled at BB's speech.
- c) When someone said nasty things about the Party.
- d) When someone had an improper expression on his face.

90. How did marriages happen in Oceania?

- a) Party members could marry whoever they wanted.
- b) It had to be approved by a committee and the permission was always refused if the couple gave the impression of being physically attracted to each other.
- c) It had to be approved by a committee and the permission was always refused if the couple gave the impression of not being physically attracted to each other.
- d) They couldn't marry if they didn't want to have children for the service of the Party.

91. What was the only reason for which the Party encouraged separation in a couple?

- a) If there were no children.
- b) If the couple didn't love each other.
- c) If the couple had different political views.
- d) None of the above.

92. '*He (Winston) had written it down at last, but it made no difference. The therapy had not worked.*' Why did the therapy not work?

- a) Because he was more confused than before.
- b) Because he still wanted to speak out at the top of his voice.
- c) Because he was afraid of being caught.
- d) All of the above are true.

93. Why did Winston write: '*If there is hope, it lies in the proles*'?

- a) Because the proles had all the power.
- b) Because the proles were the only literate people.
- c) Because the proles, being a lot in number, were the only ones that could overthrow the Party.
- d) Because the proles did all the work.

94. '*They were born, they grew up in the gutters, they went to work at twelve, they passed through a brief blossoming-period of beauty and sexual desire, they married at twenty, they were middle-aged at thirty, they died, for the most part, at sixty.*' Who is described here?

- a) The Party members
- b) The women
- c) The proles
- d) Any common man

95. Why was no attempt made to indoctrinate the proles with the ideology of the Party?

- a) Because only a form of primitive patriotism was expected from them, nothing more.
- b) Because they were the privileged class.
- c) Because they were the Inner Party members.
- d) None of the above.

96. 'Most of the proles didn't have telescreens in their homes.'

- a) True
- b) False
- c) Not mentioned anywhere in the book.

97. Winston copied a passage from a children's history book into his diary. What was the passage about?

- a) About life in London before the Revolution.
- b) About Capitalists and their lives.
- c) About the Big Brother and his achievements in the war.
- d) Both a and b

98. Who were the only leaders that survived the great purges?

- a) The proles.
- b) Big Brother and O'Brien
- c) Big Brother and Goldstein
- d) Winston and Katherine

99. Why were Jones, Aaronson, and Rutherford pardoned despite being traitors?

- a) Because they had joined the Party.
- b) Because they had confessed and promised to make amends.
- c) Because they were friends of B.B.
- d) Because the Party used them as spies.

100. *'They were men far older than himself, relics of the ancient world, almost the last great figures left over from the heroic early days of the Party.'* This passage refers to:

- a) Goldstein and O'Brien
- b) The Inner members of the Party
- c) Jones, Aaronson and Rutherford
- d) Parsons and Syme

101. What was Rutherford's previous job?

- a) He was a famous caricaturist.
- b) He was a journalist.
- c) He was a minister.
- d) None of the above.

102. What did the photograph that Winston found prove?

- a) That the confessions were true.
- b) That the confessions were false.
- c) That the Revolution didn't happen.
- d) None of the above.

103. What does Winston write about freedom?

- a) Freedom is the ability to say what you believe.
- b) Freedom is slavery.
- c) Freedom is the freedom to say that two plus two make four.
- d) Freedom is freedom from slavery.

104. What was *ownlife*?

- a) *Ownlife* was the Newspeak version of the 'life of proles'.
- b) *Ownlife* was Newspeak for 'individualism and eccentricity'.
- c) *Ownlife* was Newspeak for 'Big Brother's life'.
- d) None of the above.

105. What was the one public event to which the proles paid serious attention?

- a) The executions.
- b) The elections.
- c) The Hate Speech.
- d) The lottery.

106. What was the main thing that Winston wanted to find out from the old man in the pub?

- a) About his job in the mine.
- b) Whether his life was better or worse before the Revolution.
- c) Whether he ever saw BB.
- d) Whether he actually liked Victory Gin.

107. What appeals to Winston the most in the glass paperweight that he bought at the junk shop?

- a) That it was very colourful.
- b) That it was very light.
- c) That it was from an era completely different from his own.
- d) That it was very useful.

Reading Comprehension

Questions 108 to 110 refer to the following announcement:

Water Shortage Warning

State Officials have announced that water restrictions will be introduced starting next Monday. As a result of below average rainfall, lake reserves are now at their lowest levels in the last fifty years. The regional water management authority has issued the following water conservation measures:

- All water users are required to restrict their water use
- Public and privately-owned water utilities shall restrict the monthly use of water by their customers. They may do this by interrupting supply or by advising their clients on procedures to reduce their consumption.
- Use of water for domestic gardens and yards is permitted on Wednesdays and Saturdays for residents with even house numbers and on Mondays and Thursdays for residents with odd house numbers.
- For agricultural businesses, irrigation is now limited to the hours between 7pm and midnight.

108. What is the purpose of this notice?

- a) To inform residents of water conservation measures.
- b) To warn residents of weather conditions.
- c) To announce water pollution levels.
- d) To promote mineral water sales.

109. What actions are water utility companies authorized to take?

- a) Raise their charges.
- b) Cut water supply.
- c) Supply more water.
- d) Develop new lake reserves.

110. When can farmers water their crops?

- a) Anytime
- b) Mornings
- c) Afternoons
- d) Evenings

Questions 111 to 113 refer to the following notice:

EMERGENCY PROCEDURES for Minor Chemical Spills

ATTENTION!

Certain experiments require the handling of hazardous chemicals and materials. Please be familiar with the following emergency procedures.

1. GET AWAY. Extinguish any ignition source (burners, appliances, etc.) and move to a safe distance.
2. DETERMINE the substance spilled, extent of the spill and degree of hazard. Block off the area.
3. GET HELP. If the spill cannot be handled safely using the equipment and personnel present, activate the fire alarm and call 911 for emergency assistance. Also call security at 777.
4. ASSESS INJURIES. If anyone is injured, call 911.
5. CLEAN UP SPILL WITH PROPER EQUIPMENT AND MATERIALS. Select proper personal protective equipment and clean-up materials for the spill. Place contaminated materials in the container designated for hazardous waste.
6. DISPOSAL. Contact Environmental Health and Safety personnel. Absorbed materials remain hazardous. Treat them with care.

111. Where would this notice be posted?

- a) In a restaurant kitchen.
- b) In a health food store.
- c) In a laboratory.
- d) In a garage.

112. In case of a spill, what should be done first?

- a) Put on protective gear.
- b) Contact the janitor.
- c) Turn off open flames and electrical sources.
- d) Call the fire department.

113. How should contaminated materials be disposed of?

- a) They should be burned.
- b) They should be rinsed thoroughly with water.
- c) They should be placed outside.
- d) They should be placed in special containers.

Questions 114 to 116 refer to the following letter:

The Nature Conservation Society

Dear Member,

Following the Annual General Meeting, we are proceeding with the election of two new members of the board. Board members are elected for a three-year term and may not serve more than two consecutive periods. As an active member of the society, you are entitled to vote for the candidate of your choice by secret ballot.

The profiles of the four candidates standing for election are enclosed on a separate sheet. You will also find a postal ballot form and a stamped addressed envelope. Photocopies of ballot forms will not be accepted.

Please return your vote to us by November 8th. The results of the the ballot will be published on our website and in the December newsletter.

Best Regards,

Norris McWerter
Chairman

114. How can members vote in the election?

- a) By attending the yearly meeting.
- b) By submitting a postal vote.
- c) By connecting to the society's website.
- d) By calling Norris McWerter.

115. How long can a member serve on a board?

- a) Two years
- b) Four years
- c) Six years
- d) Eight years

116. What is NOT included with this letter?

- a) A newsletter
- b) A postal ballot form
- c) A profile of the candidates
- d) A stamped addressed return envelope

Questions 117 to 120 refer to the following press release and email:

SOLAR TROPHY: Call to Competitors

The Solar Trophy, inaugurated one year ago with only three boats completing an ocean crossing from Cape Town to Hobart, has established itself as a truly unique event in the calendar of ocean racing.

Each of the 20-meter boats was powered only by the energy provided by solar panels. The race was won by a four-man team captained by Linda Larssen from Stockholm aboard Icarus II.

Following the success of the first race, the race committee has decided to hold the event every three years. Teams wishing to participate in the next edition of the race are hereby invited to submit their applications.

The full application package and race regulations can be downloaded from the Solar Trophy website (www.solartrophy.org).

The organizers would like to remind applicants that only solar-powered yachts are authorized to compete and that all vessels must correspond to the specifications in the race regulations.

If you have additional questions regarding the application process, please contact Stefan Johannsen by e-mail at stefan.johannsen@soltartrophy.org or by telephone on 04 95 35 47.

email

To: Hank Martin <hmartin@solarwattage.com>
From: Anna Sabiani <asabiani@solarwattage.com>
Date: August 23 11:47
Subject: Promotional opportunity

Hi Hank,

I am forwarding the press release about the Solar Trophy that I mentioned to you this morning.

I met Bill Bradley, the race coordinator, at the solar energy conference in Manila where he was giving a presentation about the event. I understand from him that the first race was a huge success and generated enormous media coverage both in traditional media and on the Internet.

For the next edition of the race he is expecting applications from as many as twenty yachts from seven different countries, including Japan.

He suggested that we might like to sponsor one of the crews especially as we are already supplying marine versions of our solar panels to a number of boatyards in Europe and Asia. He particularly recommended that we contact Sven Hadrada of SailYard boats as they are apparently considering entering the race.

We've both worked with SailYard on several occasions. Do you think you could contact them as soon as possible and set up a meeting to explore ways of working together on this?

You could arrange to supply our solar panels free of charge in exchange for appropriate publicity space onboard and in the press.

Best regards,

Anna

117. What is the solar trophy?

- a) A competition for road vehicles.
- b) A solar energy research award.
- c) A boat race.
- d) A shipping company.

118. Which type of craft can enter the Solar Trophy?

- a) Ocean Liners.
- b) Inflatable Boats.
- c) Sailboats.
- d) Solar-powered Yachts.

119. How many times has the Solar Trophy been held?

- a) Once
- b) Twice
- c) Three times
- d) Ten times

120. Who is Hank Martin?

- a) The race coordinator
- b) The previous race winner
- c) A boat builder
- d) An employee of a solar panel manufacturer

18/18